UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 1999

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934 For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-16914
THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Ohio

31-1223339
(State or other jurisdiction of incorporation or organization)
(I.R.S. Employer

Identification Number)
312 Walnut Street
Cincinnati, Ohio
45202
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (513) 977-3000
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $X$
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of October 31, 1999 there were 58,890,296 of the Registrant's Class A Common Shares outstanding and 19,218,913 of the Registrant's Common Voting Shares outstanding.

INDEX TO THE E. W. SCRIPPS COMPANY
REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 1999

## Item No.

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## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION
None

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form 8-K were filed during the quarter for which this report is filed.

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

BY: D. J. Castellini
D. J. Castellini

Senior Vice President and
Chief Financial Officer

THE E. W. SCRIPPS COMPANY

## Index to Financial Information

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( in thousands )

September 30, 1999
(Unaudited)

As of

## December 31 1998

September 30, 1998
(Unaudited)

## ASSETS

Current Assets:
Short-term investments
Accounts and notes receivable (less allowances -\$11,358, \$7,689, \$7,742)
Program rights and production costs
Network distribution fees
Inventories
Deferred income taxes
Miscellaneous
Total current assets
Investments

Property, Plant and Equipment
Goodwill and Other Intangible Assets

Other Assets:
Program rights and production costs (less current portion)
Network distribution fees (less current portion)
Miscellaneous
Total other assets

53,972
34,758
157, 260
14,726
66
235,014
102,782
16,649
15,387
27,725
31,329
443,678
216,258

482,436
$1,41,638$
1,
15, 419

14, 966
20,551

226,683
68, 870
18, 729
15, 009
24,140
29, 926
419, 327
131, 230
479, 286
$1,204,469$

50,763
43, 204
31, 09
125, 062
\$
$2,481,270$
\$
$2,359,374$

2,529
194, 777
80, 961
17, 531
15, 896
24,180
28, 089
378, 929
104,547
473,985
$1,217,887$

49, 619
33, 192
22, 819
105, 630
\$ 2, 280,978

See notes to consolidated financial statements.
( in thousands, except share data )
September 30

December 31, 1998 998

September 30 1998 (Unaudited)
LIABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities:
Current portion of long-term debt
Accounts payable
257, 158
Customer deposits and unearned revenue
115,428
44,971
Accrued liabilities:
Employee compensation and benefits
50,032
Network distribution fees
39,329
Network distr
Miscellaneous
47,972
Total current liabilities
554, 890
Deferred Income Taxes
Long-Term Debt (less current portion)
140, 830
Long-Term Debt (less current portion)
501, 869
Other Long-Term Obligations and Minority Interests (less current portion)
141, 212
Stockholders' Equity:
Preferred stock, $\$ .01$ par - authorized: 25,000,000 shares; none outstanding
Common stock, $\$ .01$ par:
Class A - authorized: 120,000,000 shares; issued and
outstanding: 58,989,873; 59,324,967; and 60,404,819 shares
Voting - authorized: 30,000,000 shares; issued and
outstanding: 19,218,913 shares
Total
Additional paid-in capital
Retained earnings
Unrealized gains on securities available for sale
Foreign currency translation adjustment

|  | 590 |  | 593 |  | 604 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 192 |  | 192 |  | 192 |
|  | 782 |  | 785 |  | 796 |
|  | 141,577 |  | 161,878 |  | 206,448 |
|  | 938,559 |  | 870,315 |  | 837,677 |
|  | 65,969 |  | 38, 904 |  | 22,528 |
|  | 710 |  | 581 |  | 63 |
|  | $(5,128)$ |  | $(3,731)$ |  | $(4,449)$ |
|  | 1,142,469 |  | 1,068,732 |  | 1,063,063 |
| \$ | 2,481,270 | \$ | 2,359,374 | \$ | 2,280,978 |

268,780
101,870
42,094
40,816
35,520
57,687
546,767
115,57
501,87

126,421
124,224

604

192
206, 448
22,528
$(4,449)$
\$ 2,280,978

See notes to consolidated financial statements.
( in thousands, except per share data )

Operating Revenues
Advertising
Circulation
Licensing
Joint operating agency distributions
Affiliate fees
Other
Total operating revenues

Operating Expenses:
Employee compensation and benefits
Newsprint and ink
Program, production and copyright costs
Other operating expenses
Depreciation
Amortization of intangible assets
Total operating expenses
Operating Income

Other Credits (Charges):
Interest expense
Miscellaneous, net
Net other credits (charges)

Income Before Taxes and Minority Interests Provision for Income Taxes

Income Before Minority Interests
Minority Interests

## Net Income

Net Income per Share of Common Stock
Basic
Diluted

Three months ended
September 30,
1999 1998

Nine months ended September 30,
1999
1998

| \$ | 280, 999 | \$ | 256,447 | \$ | 862,941 | \$ | 791,422 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 34, 237 |  | 37,803 |  | 106,793 |  | 116,084 |
|  | 14,520 |  | 13,914 |  | 45,571 |  | 44,520 |
|  | 12,479 |  | 11,836 |  | 36,826 |  | 35,879 |
|  | 13, 012 |  | 9,491 |  | 37,651 |  | 27,565 |
|  | 14,652 |  | 13,932 |  | 41, 853 |  | 41,680 |
|  | 369,899 |  | 343,423 |  | 1,131,635 |  | 1,057,150 |
|  | 123,647 |  | 112,388 |  | 364, 658 |  | 339, 954 |
|  | 32,775 |  | 36,100 |  | 104, 360 |  | 109,406 |
|  | 33,531 |  | 26,095 |  | 92,121 |  | 74,624 |
|  | 97,846 |  | 86,073 |  | 286,629 |  | 266,555 |
|  | 17,240 |  | 15, 019 |  | 47,644 |  | 46,354 |
|  | 9,443 |  | 10,292 |  | 28,795 |  | 30,139 |
|  | 314,482 |  | 285,967 |  | 924, 207 |  | 867, 032 |
|  | 55,417 |  | 57,456 |  | 207,428 |  | 190,118 |
|  | $(11,279)$ |  | $(11,712)$ |  | $(33,378)$ |  | $(35,471)$ |
|  | (214) |  | 285 |  | 2,740 |  | (238) |
|  | $(11,493)$ |  | $(11,427)$ |  | $(30,638)$ |  | $(35,709)$ |
|  | 43,924 |  | 46, 029 |  | 176,790 |  | 154,409 |
|  | 17,954 |  | 18,852 |  | 72,442 |  | 63,191 |
|  | 25,970 |  | 27,177 |  | 104,348 |  | 91,218 |
|  | 1,077 |  | 1,099 |  | 3,223 |  | 3,638 |
| \$ | 24,893 | \$ | 26,078 | \$ | 101, 125 | \$ | 87,580 |
|  | \$. 32 |  | \$. 33 |  | \$1.30 |  | \$1.09 |
|  | . 32 |  | . 32 |  | 1.28 |  | 1.08 |

See notes to consolidated financial statements.

Cash Flows from Operating Activities:
Net income
Adjustments to reconcile net income
to net cash flows from operating activities:
Depreciation and amortization
Deferred income taxes
Minority interests in income of subsidiary companies
Network distribution fee amortization greater (less) than payments
Program cost amortization greater (less) than payments
Other changes in certain working capital accounts, net
Miscellaneous, net
Net operating activities
Cash Flows from Investing Activities:
Additions to property, plant and equipment
Purchase of subsidiary company and long-term investments
Change in short-term investments, net
Miscellaneous, net
Net investing activities
Cash Flows from Financing Activities:
Increase in long-term debt
Payments on long-term debt
Repurchase Class A Common shares
Dividends paid
Dividends paid to minority interests
Miscellaneous, net (primarily exercise of stock options)
Net financing activities
Increase (Decrease) in Cash and Cash Equivalents
Cash and Cash Equivalents:
Beginning of year
End of period

Supplemental Cash Flow Disclosures:
Interest paid, excluding amounts capitalized Income taxes paid

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME AND STOCKHOLDERS' EQUITY ( UNAUDITED )
( in thousands, except share data )

Balances at December 31, 1997


Comprehensive
Income for the Three Months Ended Sept. 30

Comprehensive income:
Net income
Unrealized gains, net of deferred tax of $\$ 6,206$ and $\$ 395$
Less: reclassification adjustment for gains in income, net of deferred tax of \$212 and (\$105)
Increase in unrealized gains on securities Foreign currency translation adjustments Total
Dividends: declared and paid - $\$ .40$ per share
Convert 114, 798 Voting Shares to Class A Shares Repurchase 1,269,800 Class A Common Shares
Compensation plans, net: 284,735 shares issued,
1,500 shares forfeited and 19,571
shares repurchased
Tax benefits of compensation plans
Balances at September 30, 1998

Balances at December 31, 1998
Comprehensive income:

## Net income

Unrealized gains, net of deferred tax of $\$ 14,620$ and $\$ 9,366$
Less: reclassification adjustment for gains in income, net of deferred tax of \$31 Increase in unrealized gains on securities Foreign currency translation adjustments Total
Dividends: declared and paid - $\$ .42$ per share Repurchase 655,100 Class A Common Shares Compensation plans, net: 348,435 shares issued; 200 shares forfeited; 28,229 shares repurchased
Tax benefits of compensation plans
Balances at September 30, 1999 \$
See notes to consolidated financial statements.


## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation $S-X$. The information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1998, has not changed materially unless otherwise disclosed herein. Financial information as of December 31, 1998, included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Net Income Per Share - The following table presents additional information about basic and diluted weighted-average shares outstanding:
( in thousands )

Basic weighted-average shares outstanding
Effect of dilutive securities:
Unvested restricted stock held by employees
Stock options held by employees
Diluted weighted-average shares outstanding

Three months ended September 30, 1999 $77,874 \quad 79,874$ 170

881
78,925

| Nine months ended |  |
| :---: | :---: |
| 1999 | 1998 |
| 77,969 | 80,212 |
| 180 | 195 |
| 851 | 1,041 |
| 79,000 | 81,448 |

Recently Issued Accounting Standards - The Financial Accounting Standards Board issued FAS No. 133 - Accounting for Derivative Instruments and Hedging Activities. As market conditions warrant, the Company uses foreign currency forward and option contracts to reduce the risk of changes in the exchange rate for the Japanese yen on the Company's anticipated net licensing receipts and forward contracts to reduce the risk of changes in the price of newsprint on anticipated purchases. The new standard, which must be adopted by January 1, 2001, will not have a material effect on the Company's financial position or its results of operations. Foreign currency forward and option contracts are currently recognized at fair value, however changes in the fair value of such contracts, which under current accounting rules are recognized immediately, will be initially reported as a separate component of comprehensive income and reclassified into earnings when the related licensing revenue is earned. Newsprint forward contracts, when used, are not recorded in the Company's balance sheet and gains and losses are deferred and recognized in income as the newsprint is consumed. Under the new standard newsprint forward contracts will be recorded at fair value and changes in the value of the contracts will be initially reported as a separate component of comprehensive income and reclassified into earnings when the newsprint is consumed.

Use of Estimates - In the first quarter of 1999 the Company increased the estimated useful lives of network distribution fees to the greater of five years or the remaining terms of the distribution contracts. Because of the previous uncertainty regarding the conditions under which the distribution contracts would be renewed, such fees had been amortized over the terms of the contracts. The Company has committed to pay certain cable television system operators additional distribution fees to carry the networks on systems not included in the original distribution contracts. Management believes the expanded distribution of the networks will increase affiliate fee and advertising revenue beyond the remaining terms of the original distribution contracts. The change in the estimated amortization period was made to better match revenue and expense. Also in the first quarter of 1999 the Company increased the estimated useful lives of certain newspaper presses from 20 years to 30 years. The changes in estimated useful lives of the network distribution fees and the newspaper presses were made prospectively. The effect of these changes was to increase operating income $\$ 2,800,000$ and net income $\$ 1,800,000$ ( $\$ .02$ per share) for the third quarter of 1999. The year-to-date increases were operating income, \$9,100, 000 and net income, \$5,700,000 (\$.07 per share). The effect of the changes on the full year 1999 will be to increase net income per share by approximately $\$ .10$.

## 2. ACQUISITIONS AND DIVESTITURES

Acquisitions
1999 - In the first quarter the Company acquired the 70\% of Colorado Real Estate On-Line, a provider of real estate listings on the Internet, that it did not already own for $\$ 1,100,000$ and acquired an additional 1.86\% interest in The Television Food Network for \$2,400, 000 .

1998 - In the second quarter the Company acquired independent yellow page directories in Memphis, Tennessee, and Kansas City, Missouri, for $\$ 2,200,000$

## Divestitures

1998 - The Company sold Scripps Howard Productions, its program television production operation based in Los Angeles, in the second quarter and the Dallas, Texas, community newspapers, including the Plano daily in the fourth quarter. No material gain or loss was realized on either divestiture as proceeds approximated the book value of the net assets sold.

Included in the consolidated financial statements are the following results of divested operations (excluding gains on sales):
( in thousands )

Operating revenues
Operating income (loss)

Three months ended September 30 1998

Nine months ended September 30, 1998
\$ 10,900
(400)

## 3. UNUSUAL CREDITS AND CHARGES

In addition to the change in accounting estimates, unusual items that affected the comparability of the Company's results of operations included the following:

1999 - In the third quarter the Company reduced revenue by \$2,500,000 for "make goods" to Home \& Garden Television ("HGTV") advertisers related to possible under delivery of audience levels since 1997. The accrual of make goods reduced net income by \$1,600,000 (\$.02 per share).

In the third quarter the Company made severance payments totaling \$1,200,000 to certain television station employees, reducing net income \$700,000 ( $\$ .01$ per share). The Company expects to incur additional severance costs totaling approximately $\$ 900,000$ in the fourth quarter.

In the third quarter the Company incurred costs totaling \$800,000 to move the Television Food Network's operations to a different location in Manhattan, reducing net income \$500,000 (\$.01 per share).

In the third quarter Scripps Ventures sold its interest in Family Point Inc. to iVillage Inc. for cash and stock, resulting in a gain of $\$ 8,600,000$. Scripps Ventures also accrued $\$ 9,600,000$ of incentive compensation for its managers in the third quarter. The incentive compensation is based on the Scripps Ventures portfolio's net gain (realized and estimated unrealized) of $\$ 71,000,000$ as of September 30, 1999. The incentive compensation will be paid in 2001 based on the portfolio's return through June 2001. The estimated value of the portfolio on September 30, 1999, was $\$ 111,000,000$ ( see Note 5). The net effect of the gain and accrual was to reduce net income $\$ 700,000$ ( $\$ .01$ per share)
4. LONG-TERM DEBT

Long-term debt consisted of the following:
( in thousands )
Variable rate credit facilities, including commercial paper
$\$ 100$ million, $6.625 \%$ note, due in 2007
$\$ 100$ million, $6.375 \%$ note, due in 2002
$\$ 30$ million, $7.375 \%$ notes, due in 1998
Other notes
Total long-term debt
Current portion of long-term debt
Long-term debt (less current portion)

The Company has a Competitive Advance and Revolving Credit Facility
Agreement, which permits aggregate borrowings up to \$700,000, 000 (the
"Variable Rate Credit Facilities"). The Variable Rate Credit
Facilities are comprised of two unsecured lines, one limited to
$\$ 400,000,000$ principal amount maturing in 2000, and the other limited
to $\$ 300,000,000$ principal amount maturing in 2002 . Borrowings under
the Variable Rate Credit Facilities are available on a committed
revolving credit basis at the Company's choice of three short-term
rates or through an auction procedure at the time of each borrowing.
The Variable Rate Credit Facilities are also used by the Company in
whole or in part, in lieu of direct borrowings, as credit support for
its commercial paper. The weighted average interest rates on the
Variable Rate Credit Facilities were 5.52\% at September 30, 1999,
$5.25 \%$ at December 31, 1998, and 5.59\% at September 30, 1998.

| September $30, ~$1999 |  | $\begin{aligned} & \text { December 31, } \\ & 1998 \end{aligned}$ |  | September 30,1998 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 555,474 | \$ | 567,561 | \$ | 501,138 |
|  | 99,883 |  | 99, 872 |  | 99,869 |
|  | 99,940 |  | 99,925 |  | 99,920 |
|  |  |  |  |  | 29,826 |
|  | 3,730 |  | 3,299 |  | 2,108 |
|  | 759,027 |  | 770,657 |  | 732,861 |
|  | 257,158 |  | 268,780 |  | 231, 019 |
| \$ | 501,869 | \$ | 501, 877 | \$ | 501,842 |

Investments consisted of the following:

| ( in thousands ) | $\begin{gathered} \text { September 30, } \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1998 \end{gathered}$ |  | September 30,1998 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: |  |  |  |  |  |  |
| Time Warner common stock (1,344,000 shares) | \$ | 81,681 | \$ | 83,446 | \$ | 58,867 |
| Garden.com Inc. (2,414,000 common shares and 276,000 warrants) |  | 50,175 |  |  |  |  |
| iVillage Inc. (270,000 common shares) |  | 9,510 |  |  |  |  |
| Other |  | 9,069 |  | 5,075 |  | 7,446 |
| Total securities available for sale |  | 150,435 |  | 88,521 |  | 66,313 |
| Investments accounted for using the equity method |  | 6,582 |  | 5,599 |  | 6,050 |
| Other |  | 59,241 |  | 37,110 |  | 32,184 |
| Total investments | \$ | 216,258 | \$ | 131,230 | \$ | 104,547 |
| Unrealized gains on securities available for sale | \$ | 101,520 | \$ | 59,866 | \$ | 34,672 |

The Company records its investments at fair value, except for equity securities accounted for under the equity method or issued by private companies. All investments recorded at fair value have been classified as available for sale. The fair value of available-for-sale investments is determined by quoted market prices. The difference between cost and fair value, net of related tax effects, is recorded in the accumulated other comprehensive income component of stockholders' equity.

In the third quarter of 1999 Scripps Ventures sold its interest in Family Point Inc. to iVillage Inc. (see Note 3). Also in the third quarter Garden.com Inc. completed an initial public offering of its common stock. The Company's investments in Garden.com Inc. and Family Point Inc. were previously included in other investments.

Other investments are primarily venture capital investments in private companies. Because no quoted market prices are available, such investments are recorded at cost, net of impairment write-downs. However, based upon prices paid for shares in those companies by other investors in the most recent round of financings, the indicated value of those investments exceeds their recorded amount by $\$ 27,000,000$, however, there is no assurance that the Company could sell these investments at the indicated values.

## 6. SEGMENT INFORMATION

The Company's reportable segments are strategic businesses that offer different products and services. They are managed separately because each business requires different technology and marketing strategies. The Company primarily evaluates the operating performance of its segments based on earnings before interest, income taxes, depreciation and amortization ("EBITDA"). EBITDA also excludes all credits and charges classified as non-operating in the Consolidated Statements of Income.

No single customer provides more than $10 \%$ of the Company's revenue. The Company derives less than $10 \%$ of its revenues from markets outside of the U.S.
( in thousands )
Three months ended September 30,
1999
1998

Nine months ended September 30,
1999

OPERATING REVENUES
Newspapers
Broadcast television
Category television
Licensing and other media
Total

## EBITDA

Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
DEPRECIATION
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total

| \$ | 221,999 | \$ | 214,390 |
| :---: | :---: | :---: | :---: |
|  | 72,205 |  | 72,615 |
|  | 51,468 |  | 35,838 |
|  | 24,227 |  | 20,580 |
| \$ | 369,899 | \$ | 343,423 |
| \$ | 67,181 | \$ | 63,589 |
|  | 18,257 |  | 20,229 |
|  | $(1,163)$ |  | 1,347 |
|  | 1,892 |  | 2,116 |
|  | $(4,067)$ |  | $(4,514)$ |
| \$ | 82,100 | \$ | 82,767 |
| \$ | 10,595 | \$ | 10,009 |
|  | 4,367 |  | 3,466 |
|  | 1,447 |  | 1,065 |
|  | 540 |  | 200 |
|  | 291 |  | 279 |
| \$ | 17,240 | \$ | 15,019 |
| \$ | 5,440 | \$ | 5,797 |
|  | 2,367 |  | 2,405 |
|  | 1,574 |  | 2,093 |
|  | 62 |  | (3) |
| \$ | 9,443 | \$ | 10,292 |
| \$ | 51,146 | \$ | 47,783 |
|  | 11,523 |  | 14,358 |
|  | $(4,184)$ |  | $(1,811)$ |
|  | 1,290 |  | 1,919 |
|  | $(4,358)$ |  | $(4,793)$ |
| \$ | 55,417 | \$ | 57,456 |
| \$ | 1,923 | \$ | 1,673 |
|  | $(5,123)$ |  | 479 |
|  | $(3,200)$ | \$ | $(8)$ 2,144 |

\$ 666, 632
229, 177
157, 254
78,572
\$1, 131, 635
\$ 202,581
67,414 18, 121 8,667 $(12,916)$
\$ 283,867
\$ 28, 355 13,470
1, 141
782
\$ 47,644
\$ 16,679
16,679
7,107
4,756
253
\$ 28,795
\$ 157,547

46,837
9,469
7,273
$(13,698)$
$\$ \quad 207,428$

\$ | 2,735 |
| ---: |
| $(37,843)$ |

\$ $(35,108)$
\$ 649,593 236, 163 102, 033 69, 361
\$1, 057, 150
\$ 191,936 78,196 1,163 8,249
$(12,933)$
\$ 266,611
\$ 30,207
11, 220
3, 537
624
\$ 46,354
\$ 17, 283
7,283
7,215
5,639
$\begin{array}{r}639 \\ 2 \\ \hline\end{array}$
\$ 30, 139
\$ 144, 446
59, 761
$(8,013)$
7,623
$(13,699)$
\$ 190,118
\$ $\begin{array}{r}243 \\ (19,701)\end{array}$
(258)
\$ $(19,716)$

Other noncash items include programming and program production expenses in excess of (less than) the amounts paid, and, for category television, amortization of network distribution fees in excess of (less than) distribution fee payments.

| ( in thousands ) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |  | 1999 |  | 1998 |
| ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 6,510 | \$ | 5,447 | \$ | 21,673 | \$ | 17,446 |
| Broadcast television |  | 5,964 |  | 8,931 |  | 15,525 |  | 20,927 |
| Category television |  | 6,901 |  | 1,717 |  | 15,322 |  | 2,852 |
| Licensing and other media |  | 2,706 |  | 803 |  | 5,580 |  | 920 |
| Corporate |  | 231 |  | 168 |  | 513 |  | 728 |
| Total | \$ | 22,312 | \$ | 17,066 | \$ | 58,613 | \$ | 42,873 |
| BUSINESS ACQUISITIONS AND OTHER ADDITIONS TO LONG-LIVED ASSETS |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 107 | \$ | 113 | \$ | 1,236 | \$ | 893 |
| Broadcast television |  | 35 |  | 73 |  | 105 |  | 298 |
| Category television |  | 6,044 |  | 460 |  | 29,841 |  | 4,050 |
| Licensing and other media |  | 12,443 |  | 1,641 |  | 34,957 |  | 13,423 |
| Total | \$ | 18,629 | \$ | 2,287 | \$ | 66,139 | \$ | 18,664 |
| ASSETS |  |  |  |  |  |  |  |  |
| Newspapers |  |  |  |  |  | 222,443 |  | 272,555 |
| Broadcast television |  |  |  |  |  | 503,194 |  | 500,477 |
| Category television |  |  |  |  |  | 432,868 |  | 313, 034 |
| Licensing and other media |  |  |  |  |  | 264,008 |  | 143,983 |
| Corporate |  |  |  |  |  | 58,757 |  | 50,929 |
| Total |  |  |  |  |  | 481,270 |  | 280,978 |

The E. W. Scripps Company ("Company") operates in three reportable segments: Newspapers, Broadcast Television and Category Television. The newspaper segment includes 19 daily newspapers in the U.S. The broadcast television segment includes nine network-affiliated stations. The category television segment includes Home \& Garden Television ("HGTV"), The Television Food Network ("Food Network"), Do It Yourself Network ("DIY") and the Company's 12\% equity interest in FOX Sports South, a regional cable television network. Licensing and Other Media aggregates operating segments that are too small to warrant separate reporting, including syndication and licensing of news features and comics and publication of independent telephone directories.

Earnings before interest, income taxes, depreciation and amortization ("EBITDA") is included in the discussion of results of operations because:

Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year economic performance than the change in operating income because, combined with information on capital spending plans, it is more reliable. Changes in amortization and depreciation have no impact on economic performance. Depreciation is a function of capital spending, the plan for which is important information so it is separately disclosed.

Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

Financial analysts and acquirors use EBITDA, combined with capital spending requirements, to value communications media companies.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities

Consolidated results of operations were as follows:
( in thousands, except per share data )

Operating revenues:

## Newspapers

Broadcast television
Category television
Licensing and other media
Total
Divested operating units
Total operating revenues
Operating income:
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate

Total
Divested operating units

Total operating income
Interest expense
Miscellaneous, net
Income taxes
Minority interest
Net income
Per share of common stock: Net income

| \$ | 221,999 | 5.2 \% | \$ | 210,941 |
| :---: | :---: | :---: | :---: | :---: |
|  | 72, 205 | (0.6)\% |  | 72,615 |
|  | 51,468 | 43.6 \% |  | 35,838 |
|  | 24, 227 | 17.7 \% |  | 20,580 |
|  | 369,899 | 8.8 \% |  | 339,974 |
|  |  |  |  | 3,449 |
| \$ | 369,899 | 7.7 \% | \$ | 343,423 |
| \$ | 51,146 | 7.4 \% | \$ | 47,612 |
|  | 11,523 | (19.7)\% |  | 14,358 |
|  | $(4,184)$ |  |  | $(1,811)$ |
|  | 1,290 | (32.8)\% |  | 1,919 |
|  | $(4,358)$ |  |  | $(4,793)$ |
|  | 55,417 | (3.3)\% |  | 57,285 |
|  |  |  |  | 171 |
|  | 55,417 | (3.5)\% |  | 57,456 |
|  | $(11,279)$ |  |  | $(11,712)$ |
|  | (214) |  |  | 285 |
|  | $(17,954)$ |  |  | $(18,852)$ |
|  | $(1,077)$ |  |  | $(1,099)$ |
| \$ | 24,893 | (4.5)\% | \$ | 26,078 |

$\$ .32$

Year-to-Date Change

| \$ 666,632 | 4.4 \% | \$ 638,709 |
| :---: | :---: | :---: |
| 229,177 | (3.0)\% | 236,163 |
| 157, 254 | 54.1 \% | 102,033 |
| 78,572 | 13.3 \% | 69,361 |
| 1,131,635 | 8.2 \% | 1,046,266 |
|  |  | 10,884 |
| \$1, 131, 635 | 7.0 \% | \$1, 057, 150 |
| \$ 157,547 | 9.5 \% | \$ 143,905 |
| 46,837 | (21.6)\% | 59, 761 |
| 9,469 |  | $(8,013)$ |
| 7,273 | (14.8)\% | 8,541 |
| $(13,698)$ |  | $(13,699)$ |
| 207,428 | 8.9 \% | 190,495 |
|  |  | (377) |
| 207,428 | 9.1 \% | 190, 118 |
| $(33,378)$ |  | $(35,471)$ |
| 2,740 |  | (238) |
| $(72,442)$ |  | $(63,191)$ |
| $(3,223)$ |  | $(3,638)$ |
| \$ 101,125 | 15.5 \% | \$ 87,580 |
| \$1.28 | 18.5 \% | \$1.08 |

All per share disclosures are on a diluted basis.
( in thousands

Total advertising revenues
Advertising revenues as a percentage of total revenues

EBITDA:
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total

Effective income tax rate

Weighted-average shares outstanding
Cash provided by operating activities
Capital expenditures
Business acquisitions and other
additions to long-lived assets
Increase (decrease) in long-term debt Repurchase Class A Common shares
Dividends paid, including minority interests

|  | Quarterly Period <br> Change |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1998 |
| $\$ \quad 280,999$ | $10.9 \%$ | $\$$ | 253,412 |

74.5 \%
\$

| 67,181 | $6.1 \%$ | $\$$ | 63,305 |
| ---: | ---: | ---: | ---: |
| 18,257 | $(9.7) \%$ |  | 20,229 |
| $(1,163)$ |  |  | 1,347 |
| 1,892 |  |  | $(4,514)$ |
| $(4,067)$ |  |  |  |
|  |  |  |  |
| 82,100 | $(0.5) \%$ | $\$$ | 82,483 |

\$ 59,014
$(22,312)$
$(18,629)$
$(15,666)$
(884)
$(11,339)$
41.0 \%

81, 041
(0.5)\% \$
(2.6)\%
\$ 53,798 $(17,018)$
$(2,287)$

| 1999 | ar-to-Dat Change | Year-to-Date | 1998 |
| :---: | :---: | :---: | :---: |
| \$ 862,941 | 10.3 \% | \$ | 782, 228 |
| 76.3 \% |  |  | 74.8 \% |
| \$ 202, 581 | 6.2 \% | \$ | 190, 787 |
| 67,414 | (13.8)\% |  | 78,196 |
| 18,121 |  |  | 1,163 |
| 8,667 | (5.1)\% |  | 9,135 |
| $(12,916)$ |  |  | $(12,933)$ |
| \$ 283, 867 | 6.6 \% | \$ | 266,348 |
| 41.0 \% |  |  | 40.9 \% |
| 79,000 | (3.0)\% |  | 81,448 |
| \$ 141,935 |  | \$ | 178,455 |
| $(58,613)$ |  |  | $(42,674)$ |
| $(66,139)$ |  |  | $(18,664)$ |
| $(11,692)$ |  |  | $(40,369)$ |
| $(29,101)$ |  |  | $(62,161)$ |
| (34, 057 ) |  |  | $(33,421)$ |

In order to accurately assess underlying operating trends, management believes that the results of operations for each period should be analyzed after excluding the effects of certain unusual items, nonrecurring gains and losses, and divested operations. The following discussion and analysis focuses on amounts and trends excluding the impact of such unusual items and divested operations.

The Company sold Scripps Howard Productions ("SHP"), the Company's television program production operation based in Los Angeles in the second quarter of 1998 and the Dallas, Texas, community newspapers, including the Plano daily, in the fourth quarter of 1998. No material gain or loss was realized on either as proceeds approximated the book value of the net assets sold.

Unusual items and non-recurring gains and losses in the third quarter of 1999 that affected the comparability of reported results include the following:

Category Television revenues were reduced by $\$ 2.5$ million for "make goods" to HGTV advertisers related to possible under delivery of audience levels since 1997. In addition, the Company incurred costs totaling $\$ 0.8$ million to move the Food Network operations to a different location in Manhattan. The accrual of make goods and the moving costs reduced EBITDA by $\$ 3.3$ million and net income by $\$ 2.1$ million ( $\$ .03$ per share).

Broadcast Television EBITDA was reduced $\$ 1.2$ million by severance payments to certain television station employees, reducing net income $\$ 0.7$ million ( $\$ .01$ per share). The Company expects to incur additional severance costs totaling approximately $\$ 0.9$ million in the fourth quarter.

The Company sold its interest in Family Point Inc. to iVillage Inc. for cash and stock, resulting in a gain of $\$ 8.6$ million, and accrued $\$ 9.6$ million of incentive compensation for the managers of its venture capital fund (see Note 3). The net effect of the gain and accrual was to reduce net income $\$ 0.7$ million (\$.01 per share).

Excluding the unusual items described above, third quarter earnings per share were \$. 36 in 1999 versus \$. 32 in 1998.

In the first quarter of 1999 the Company increased the estimated useful lives of network distribution fees to the greater of five years or the remaining terms of the distribution contracts. Also in the first quarter of 1999 the Company increased the estimated useful lives of certain newspaper presses from 20 years to 30 years. The changes in estimated useful lives were made prospectively. The effect of these changes was to increase EBITDA $\$ 1.8$ million, operating income $\$ 2.8$ million, and net income $\$ 1.8$ million ( $\$ .02$ per share) for the third quarter of 1999. The year-to-date increases were EBITDA, $\$ 5.9$ million; operating income, $\$ 9.1$ million; and net income, $\$ 5.7$ million ( $\$ .07$ per share). The effect of the changes on the full year 1999 will be to increase net income per share by approximately \$.10.

Excluding the change in accounting estimates, the divested operations, and the unusual items previously described, EBITDA increased $2.9 \%$ and operating income was flat in the third quarter. Year-to-date EBITDA increased $6.1 \%$ and operating income increased $6.5 \%$. Operating results for the Company's reportable segments, excluding Divested Operations, are presented on the following pages.

Interest expense decreased $\$ 2.1$ million year-to-date as lower average interest rates more than offset increased average borrowings. The monthly average balance of interest-bearing obligations increased \$23 million to $\$ 777$ million.

In the first quarter of 1999 the Company acquired the $70 \%$ of Colorado Real Estate On-Line, a provider of real estate listings on the Internet, that it did not already own for $\$ 1.1$ million in cash and acquired an additional $1.86 \%$ interest in The Television Food Network for $\$ 2.4$ million. In the second quarter of 1998 the Company acquired independent yellow page directories in Memphis, Tennessee, and Kansas City, Missouri, for $\$ 2.2$ million.

NEWSPAPERS - Operating results, excluding Divested Operations, were as
follows:
( in thousands )

1999 | Quarterly Period |  |
| :---: | :---: |
| Change | 1998 |

Year-to-Date
Change
1998

| \$ | 197, 934 | 4.3 \% | \$ | 189,761 |
| :---: | :---: | :---: | :---: | :---: |
|  | 214, 057 | 7.8 \% |  | 198,604 |
|  | 24,499 | 24.9 \% |  | 19,618 |
|  | 74,816 | 11.5 \% |  | 67, 071 |
|  | 511, 306 | 7.6 \% |  | 475, 054 |
|  | 106,793 | (7.4)\% |  | 115, 352 |
|  | 36,826 | 2.6 \% |  | 35,879 |
|  | 11,707 | (5.8)\% |  | 12,424 |
|  | 666, 632 | 4.4 \% |  | 638,709 |
|  | 219,674 | 4.7 \% |  | 209,774 |
|  | 104, 360 | (3.4)\% |  | 108, 006 |
|  | 140, 017 | 7.6 \% |  | 130, 142 |
|  | 45,034 | (3.9)\% |  | 46,882 |
|  | 509, 085 | 2.9 \% |  | 494,804 |
| \$ | 157,547 | 9.5 \% | \$ | 143,905 |
| \$ | 202,581 | 6.2 \% | \$ | 190,787 |
|  | 23.6 \% |  |  | 22.5 \% |
|  | 30.4 \% |  |  | 29.9 \% |
| \$ | 21,673 |  | \$ | 17,247 |
|  | 1,236 |  |  | 893 |

Other Financial and Statistical Data:

EBITDA
Percent of operating revenues:
Operating income
EBITDA
Capital expenditures
Business acquisitions and other additions to long-lived assets

| \$ | 63,817 | 4.8 \% | \$ | 60,919 |
| :---: | :---: | :---: | :---: | :---: |
|  | 74,306 | 10.6 \% |  | 67,186 |
|  | 7,629 | 7.5 \% |  | 7,099 |
|  | 25,626 | 13.6 \% |  | 22,563 |
|  | 171,378 | 8.6 \% |  | 157,767 |
|  | 34, 237 | (8.8)\% |  | 37,561 |
|  | 12,479 | 5.4 \% |  | 11,836 |
|  | 3,905 | 3.4 \% |  | 3,777 |
|  | 221,999 | 5.2 \% |  | 210,941 |
|  | 74,319 | 7.1 \% |  | 69,413 |
|  | 32,775 | (8.0)\% |  | 35,617 |
|  | 47,724 | 12.0 \% |  | 42,606 |
|  | 16,035 | 2.2 \% |  | 15,693 |
|  | 170,853 | 4.6 \% |  | 163,329 |
| \$ | 51,146 | 7.4 \% | \$ | 47,612 |

\$ 67,181
$6.1 \%$
\$
63,305
22.6 \%
30.0 \%
$\$ \quad 5,399$

Newspaper results continue to be affected negatively by the effort to gain market share in Denver. Circulation revenue decreased primarily due to promotions and discounts offered in the Denver market. Increased newspaper distribution, subscriber solicitation and marketing costs account for $65 \%$ of the increase in third quarter other cash expenses. Excluding Denver, EBITDA increased 9\% in the third quarter and 9.5\% year-to-date.

Newsprint costs decreased in the third quarter due to a $20 \%$ decrease in newsprint prices, which was partially offset by a $13 \%$ increase in newsprint consumed. The increase in consumption is primarily due to a 19\% year-over-year increase in circulation in the Denver market.

The change in the maximum estimated lives of newspaper presses from 20 years to 30 years reduced depreciation expense by approximately $\$ 0.9$ million in the third quarter and $\$ 2.6$ million year-to-date. The change will have a similar effect on fourth quarter depreciation.

Year-to-Date
Change
1998

Operating revenues

## Local <br> National <br> Political

Other
Total operating revenues
Operating expenses
Employee compensation and benefits
Syndicated programs and copyrights Other
Depreciation and amortization
Total operating expenses
Operating income
Other Financial and Statistical Data:
EBITDA
Percent of operating revenues:
Operating income
EBITDA
Capital expenditures
Business acquisitions and other additions to long-lived assets

| \$ | 39,248 | $6.8 \%$ | $\$$ | 36,749 |
| ---: | ---: | ---: | ---: | ---: |
|  | 27,758 | $0.5 \%$ |  | 27,613 |
|  | 979 | $(74.0) \%$ |  | 3,767 |
|  | 4,220 | $(5.9) \%$ |  | 4,486 |
|  |  |  |  |  |
|  | 72,205 | $(0.6) \%$ |  | 72,615 |
|  |  |  |  |  |
|  | 27,240 | $4.9 \%$ |  | 25,971 |
|  | 14,618 | $5.0 \%$ | 13,925 |  |
|  | 12,090 | $(3.2) \%$ | 12,490 |  |
|  | 6,734 | $14.7 \%$ | 5,871 |  |
|  | 60,682 | $4.2 \%$ |  | 58,257 |
|  |  |  |  |  |
|  | 11,523 | $(19.7) \%$ | $\$$ | 14,358 |

\$ 18,257
9.7)\% \$ 20,229
16.0 \%
25.3 \%
\$ 5,964
19.8 \%
27.9 \%
\$
8,931
\$ 125, 689
88,348
1,508
13, 632
229,177

42, 809
38, 340
20,577
182,340
\$ 46, 837
\$ 67,414
20.4 \% 29.4 \%
\$
15,525
\$ 121,503
93, 618
7,249
13,793
236,163

| $1.8 \%$ |  | 79,180 |
| ---: | ---: | ---: |
| $5.4 \%$ | 40,609 |  |
| $0.4 \%$ | 38,178 |  |
| $11.6 \%$ |  | 18,435 |
| $3.4 \%$ |  | 176,402 |
| $(21.6) \%$ | $\$$ | 59,761 |

(13.8)\%
\$ 78,196
25.3 \%
33.1 \%
\$ 20,927

Year-over-year revenue comparisons improved in the third quarter, partly due to the softness of the prior year period. Third quarter 1998 revenues were $5.6 \%$ less than 1997, despite $\$ 3.8$ million of political advertising in the 1998 period compared to $\$ 0.4$ million in the 1997 period. Comparisons in the fourth quarter will be difficult because of the $\$ 12.8$ million in political advertising revenue in the 1998 period.

Other revenue is primarily network compensation. The Company's network compensation revenues decreased $\$ 1.1$ million year-to-date, and are expected to be down approximately $\$ 3.0$ million, to $\$ 13.0$ million, for the full year of 1999. Network compensation revenues are expected to be approximately $\$ 10.0$ million in 2000 and 2001. These reductions in network compensation will be partially offset by advertising revenue from additional spots provided to the stations for local sales.

Employee compensation and benefits in the third quarter of 1999 includes termination benefits totaling $\$ 1.2$ million. The Company expects to incur employee termination costs of approximately $\$ 0.9$ million in the fourth quarter. Excluding the termination benefits, employee compensation and benefits were flat.
( in thousands )

Operating revenues:
Advertising Other

Total operating revenues
Operating expenses:
Employee compensation and benefits
Programming and production
Network distribution
Other
Depreciation and amortization
Total operating expenses
Operating income (loss)
Other Financial and Statistical Data:
EBITDA
Payments for programming and network
distribution fees less than (greater than)
amounts recognized as expense
$(5,123)$
Capital expenditures
6,901
479
1,717

460

Business acquisitions and other additions to long-lived assets

Quarterly Period

Change

1998

52.5
3.1 \%
43.6 \%

35,838
13,065 60.9 \% 8,121
$18,913 \quad 56.1 \%$ 12,117

3,721
0.4 \%
60.6 \%

10,545
47.8 \%
\$ $(4,184)$
\$ $(1,163)$
\$
Year-to-Date Change
\$ 111, 557
37,651
8, 046
157,254
36.6 \%
(3.9)\%
54.1 \%
$\begin{array}{lll}36,851 & 55.7 \% & 23,665 \\ 49,312 & 46.0 \% & 33,766\end{array}$
$11,607 \quad(1.1) \% \quad 11,742$
$41,363 \quad 30.5 \% \quad 31,697$
8,652
(5.7)\%
34.3 \%

110,046
$\$ \quad(8,013)$
\$ 18,121
147,785

1, 163

In the third quarter of 1999 the Company reduced revenue $\$ 2.5$ million for potential make goods to HGTV advertisers related to possible under delivery of audience levels since 1997. Excluding the accrual of the make goods, advertising revenue increased 63\%. Based upon advance advertising sales, advertising revenues in the fourth quarter of 1999 are expected to increase approximately $85 \%$ over the fourth quarter of 1998.

According to the Nielsen Homevideo Index ("Nielsen"), HGTV was distributed to 57.9 million homes in September 1999, up 12.8 million from September 1998 and up 2.7 million in the quarter. According to Nielsen, Food Network was distributed to 42.4 million homes in September 1999, up 7.9 million from September 1998 and up 1.6 million in the quarter

Program and production costs have increased as the Company improves the quality and variety of programming and expands the hours of original programming presented on its networks. Third quarter 1999 other cash expenses include $\$ 0.8$ million to move Food Network's operations to a different location in Manhattan.

Excluding the accrual of the make goods and the moving costs, EBITDA increased 59\% to $\$ 2.1$ million in the third quarter of 1999. Third quarter EBITDA for HGTV was $\$ 3.4$ million in 1999 and $\$ 0.9$ million in 1998. Year-to-date EBITDA was $\$ 18.2$ million in 1999 and $\$ 6.1$ million in 1998. EBITDA for Food Network was a loss of $\$ 1.8$ million in 1999 compared to a loss of $\$ 2.3$ million in 1998. Year-to-date EBITDA was $\$ 2.0$ million in 1999 compared to a loss of $\$ 6.5$ million in 1998.

The increase in additions to long-lived assets is primarily due to fees paid for expanded distribution of the networks and investments in Internet ventures. The Company expects to continue to expand distribution of HGTV and Food Network. Such expansion may require the payment of distribution fees to obtain carriage on additional cable television systems. Network distribution represents the amortization of those fees over the estimated lives of the distribution agreements. In the first quarter of 1999 the Company increased the amortization period of such fees to the greater of five years or the remaining terms of the initial distribution contracts. The change in estimated lives reduced network distribution $\$ 1.8$ million in the third quarter and $\$ 5.9$ million year-to-date

The Company generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operating segments. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments. Cash flow provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments is used primarily to invest in the category television segment, to fund corporate expenditures, or to invest in new businesses. Management expects total cash flow from operating activities in 1999 will be sufficient to meet the Company's expected total capital expenditures, required interest payments and dividend payments.

Cash flow from operating activities was $\$ 142$ million in year-to-date 1999 compared to $\$ 178$ million in 1998. Increases in working capital employed by the category television segment combined with increased spending to improve programming and to expand distribution of HGTV and Food Network were the primary causes of the decrease.

Net debt (borrowings less cash equivalent and other short-term investments) totaled $\$ 759$ million at September 30, 1999. The Company currently intends to repay debt only when there are not more productive uses for excess cash.

Cash flow from operating activities and the increase in net debt was used for capital expenditures of $\$ 58.6$ million, dividend payments of $\$ 34.1$ million, business acquisitions and other investments of $\$ 43.4$ million, and the repurchase of 0.7 million Class A Common Shares at a cost of $\$ 29.1$ million. The 1998 authorization by the Board of Directors allows for the repurchase of an additional 2.4 million shares.

Management believes the Company's cash flow from operations and substantial borrowing capacity, taken together, provide adequate resources to fund expansion of existing businesses and the development or acquisition of new businesses.

## YEAR 2000 READINESS

Items disclosed herein constitute "Y2000 Readiness Disclosures" under the Year 2000 Information and Readiness Disclosure Act.

Description and Company Plans
The Year 2000 ("Y2K") issue results from computer programs, computer equipment and certain embedded chips using two digits rather than four to define the year. Computer applications and equipment that use datesensitive software or date-sensitive embedded chips may recognize a date of "00" as the year 1900 instead of the year 2000. As a result, those computer applications may fail or improperly process financial transactions.

The term "Y2K compliant" as used throughout this document means that the relevant hardware, software, embedded chips or interfaces specifically referenced herein will correctly process, provide and receive date data within and between the 20th and 21st centuries.

The Company's Y2K remediation project includes the following phases: identifying and assessing the Y2K issue,
determining required revisions to or replacements of affected computer applications and equipment,
testing of those revisions and replacements,
developing contingency plans in the event that revisions and replacements are not completed timely or do not fully remediate the Y2K issues.

Identification and Assessment of Y2K Issues
The identification and assessment phase was completed in 1998. This phase included a comprehensive inventory of internally developed computer applications, computer applications and computer hardware purchased or licensed from third parties (which includes the majority of the Company's computer software applications), and other equipment with embedded chips. The inventoried applications and equipment were evaluated to identify Y2K issues. Y2K issues were identified based upon review of applications and equipment by the Company and/or communication with the vendor. This phase also included an assessment of the impact of failing to remediate identified Y2K issues on the Company's business operations, results of operations, and financial condition. Based upon the identification of Y2K issues and assessment of the effect of those issues, each of the computer applications and items of equipment with embedded chips were assigned to one of the following categories:

1) applications and equipment that, if they were to fail, would seriously impair the Company's ability to operate its business,
2) applications and equipment that, if they were to fail, would affect business operations but would not prevent the Company from inserting advertising, printing and delivering newspapers, or broadcasting its programs,
3) applications and equipment that, if they were to fail, would have little or no effect on business operations.

The Company created a central data base identifying all inventoried applications and equipment, Y2K issues identified, the priority of remediation based upon the perceived business risk, the method of remediation (upgrade or replace), and targeted remediation completion date. Approximately $40 \%$ of the Company's applications were classified in the highest priority and $33 \%$ in the second priority.

The identification and assessment phase also included communications with significant vendors, suppliers and customers to determine the extent to which the Company's systems and business operations are vulnerable if those third parties fail to remediate their own Y2K issues.

Y2K Remediation Efforts
The Company's plan of remediation includes a mix of installing new applications and equipment, upgrading existing applications and equipment, retiring obsolete systems and equipment, testing compliant and remediated systems and equipment, and confirming significant third party compliance. A discussion of the identified Y2K issues that could materially affect each of the Company's business segments and the Company's plan of remediation follows.

## Newspapers

The Company uses a variety of newspaper circulation, advertising and editorial computer systems in the production of its newspapers. The Company began replacing most of its internally developed software with applications developed by third-party software vendors and upgrading other applications several years ago. Most of these systems have been installed and implemented. Vendors have either certified their applications to be Y2K compliant or have Y2K-compliant upgrades currently available.

Equipment and applications used in producing, printing, sorting and distributing newspapers use software or embedded chips that are not Y2K compliant. Management has determined that in many instances this equipment is not date dependent and the internal calendars can be set back to an earlier year without affecting the operation of the equipment. Other equipment and software will have to be upgraded or replaced.

As of early November, the Company had verified compliance or completed upgrades or replacements of $93 \%$ of newspaper systems included in the highest priority, and $93 \%$ of those included in the second priority. Remediation of the remaining systems is expected to be completed by mid-November.

Management anticipates increasing its newsprint inventories in the latter part of 1999 to mitigate the effect of any temporary disruption in the delivery of newsprint or any disruption in the operation of newsprint mills.

The Company's Cincinnati, Birmingham and Albuquerque newspapers operate under joint operating agreements ("JOAs") whereby the Company receives a portion of the JOA profits from the managing party. The Company has discussed Y2K issues with the managing parties to ensure the managing parties are addressing their Y2K issues. The Company's share of JOA profits could be adversely affected if those managing parties experience a significant disruption in business operations; however management believes the possibility of a significant disruption is unlikely.

Broadcast Television
The Company receives network and syndicated programming via satellite. The Company's receipt of that programming is dependent upon the broadcast networks and program syndicators resolving their Y2K issues. The Company has completed tests of the affiliate networks with NBC and $A B C$. Based upon such tests the Company expects it will be able to receive programming from the networks after 1999. Management does not anticipate any disruption in receiving programming, but in the event of such a disruption the Company has alternative programming available.

The Company uses advertising inventory management software to manage, schedule and bill advertising in each of the Company's broadcast television markets. This software is licensed from two different vendors. One system, which is used in three of the Company's markets, was certified Y2K-compliant by the vendor. The Company completed installation of a Y2K-compliant upgrade of the other system during the second quarter of 1999. In addition, the insertion of advertising into program breaks is automated by computer-controlled equipment. The Company has recently completed upgrades or installed new insertion equipment at its television stations. The Company can perform these functions manually in the event of unforeseen failure of the systems.

The Company uses various broadcast and studio equipment to produce and transmit its broadcast signals. Although much of this equipment includes embedded chips, the Company's tests of this equipment indicate it will continue to operate after 1999.

As of early November, the Company had verified compliance or completed upgrades or replacements of $96 \%$ of broadcast television systems included in the highest priority, and $100 \%$ of those included in the second priority. Remediation of the remaining systems is expected to be completed by mid-November.

Category Television
The Company uses advertising inventory management software to manage, schedule and bill advertising, and computer-controlled equipment is used to insert advertising into program breaks. Y2K-compliant upgrades of all non-compliant systems were installed in the second quarter of 1999. The Company can perform these functions manually in the event of unforeseen failure of the systems.

The Company transmits its network programming to cable television and direct broadcast satellite systems via satellite. Management has determined that certain equipment, while noncompliant, will continue to function after 1999 and therefore does not need to be upgraded or replaced.

As of early November, the Company had verified compliance or completed upgrades or replacements of $94 \%$ of category television systems included in the highest priority, and $97 \%$ of those included in the second priority. Remediation of the remaining systems is expected to be completed by mid-November.

Management believes the satellites used in transmitting the Company's networks are $Y 2 K$ compliant and has received written assurances to that effect. However, the Company understands that much of the headend equipment controlling set-top boxes for virtually all cable television subscribers had to be upgraded or replaced. Based upon Y2K disclosures of Company's in the cable television industry, management understands that equipment and set-top box manufacturers and the cable television industry have developed solutions that cable television systems have installed and successfully tested.

Testing of Upgrades and Replacements
The Company's Y2K remediation program includes testing of applications and equipment identified by the Company as compliant or certified as compliant by the vendor. The Company's Y2K remediation program also includes testing of upgrades and replacements of noncompliant systems and equipment as those upgrades and replacements are installed and upon completion of the installations. As previously noted, the Company has completed testing of more than $90 \%$ of its two highest priority systems. Installation and testing of the remaining systems in those two priorities will be completed by mid-November.

Testing of the Company's systems included the use of dates that simulated transactions and environments, both before and after the year 2000, including leap year. While that testing provided assurance that the upgrades and replacements installed by the Company perform as designed, it is not possible for the Company to completely simulate the effect of the year 2000 when testing the Company's systems, and certain embedded chips cannot be tested

Costs of Y2K Remediation Program
The Company does not routinely accumulate costs of the Company's Y2K remediation program. The total costs of the program, including capital spending on equipment and computer software, are estimated at less than $\$ 10$ million. This estimate does not include the costs of labor and other internal resources. The majority of these costs would have been incurred regardless of the Y2K issue, although the Y2K issue has slightly accelerated the Company's plans to replace certain equipment and computer software. Management believes the redeployment of internal resources and the acceleration of these projects has not had a material adverse effect on other business operations.

Risks of Y2K Issues and Contingency Plans
Like all large companies, the Company is dependent on the continued functioning of basic, heavily computerized services such as banking, telephony and electric power. Management has attempted to ensure that the third parties upon which the Company relies address their Y2K issues, but management has no direct knowledge of those issues and cannot estimate the costs to the Company if such issues are not remedied. Management believes the possibility of failure of these critical third party systems is unlikely.

As part of normal business practices, the company maintains sitespecific emergency plans to be followed during emergency circumstances, such as failure of editorial systems, printing presses or broadcast equipment. These emergency plans have been updated with a variety of internal and external scenarios that might occur as a result of the Y2K issue, and specify alternatives if any Y2K-related business disruption occurs. The Company will continue to update those plans throughout the remainder of 1999 based upon the progress of the Y2K remediation program.

The Company has imposed a "quiet" period at the beginning of the fourth quarter of 1999 during which any installation or modification of systems that interface with other systems will be minimized. The Company has also frozen technology updates and installation of new systems, to the extent possible, until the first quarter of 2000. This "quiet" period permits the Company to continue testing in a stable environment and minimizes the impact that any new technology might have on Y2K issues.

Management believes it has an effective program to resolve the Y2K issue in a timely manner and that its Y2K issues have been substantially remediated. Based upon assessment of its internal systems and the status of its Y2K remediation efforts, management does not expect the Y2K issue to pose significant problems for the Company's operations or to have a material effect on the Company's results of operations or financial condition. However, if the Company's Y2K remediation program does not fully remediate the effects of the Y2K issue, or if third parties fail to remediate their own Y2K issues, the Company could experience a material disruption in its business operations. In addition, disruptions in the general economy as a result of the Y2K issue could lead to a reduction of advertising spending which could adversely affect the Company.

THE E. W. SCRIPPS COMPANY

## Index to Exhibits

Exhibit
No.
Item
Page

E-2
( in thousands )

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to 50\%-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined

FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES

Three months ended September 30,
19991998

Nine months ended September 30,
1999 1998

| \$ | 43,719 | \$ | 45, 014 | \$ | 176,730 | \$ | 154,177 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12,639 |  | 13,039 |  | 37,421 |  | 39,249 |
| \$ | 56,358 | \$ | 58,053 | \$ | 214,151 | \$ | 193,426 |
| \$ | 11,279 | \$ | 11,712 | \$ | 33,378 | \$ | 35,471 |
|  | 333 |  | 122 |  | 342 |  | 222 |
|  | 1,360 |  | 1,327 |  | 4,043 |  | 3,778 |
|  | 20 |  | 20 |  | 60 |  | 60 |
| \$ | 12,992 | \$ | 13,181 | \$ | 37,823 | \$ | 39,531 |
|  | 4.34 |  | 4.40 |  | 5.66 |  | 4.89 |

## 9-MOS

DEC-31-1999
SEP-30-1999
14,726
246,
11, 358 15, 387
443,678
458,508
2,481,270
554, 890

| 0 | 501,869 |
| :---: | :---: |
|  | 0 |
|  | $1,141,687$ |

1,131,635

916,650
7,557
33,378
176,790
$101,125^{72,442}$
$0_{0}^{0}$
0
101, 125 \$1.30 $\$ 1.28$

