# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

## ® QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-16914

THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter)
Ohio
(State or other jurisdiction
of incorporation or organization)

31-1223339
(I.R.S. Employer Identification Number)

45202
(Zip Code)

## 312 Walnut Street <br> Cincinnati, Ohio

Registrant's telephone number, including area code: (513) 977-3000
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes$ No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of April 30 , 2002 there were $60,754,505$ of the Registrant's Class A Common Shares outstanding and 19,096,913 of the Registrant's Common Voting Shares outstanding.

## INDEX TO THE E. W. SCRIPPS COMPANY

## REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2002

PART I-FINANCIAL INFORMATION
Financial Statements ..... 3
Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 3
Quantitative and Qualitative Disclosures About Market Risk ..... 3
PART II—OTHER INFORMATION
Legal Proceedings ..... 3
Changes in Securities ..... 3
Defaults Upon Senior Securities ..... 3
Submission of Matters to a Vote of Security Holders ..... 4
Other Information ..... 4
Exhibits and Reports on Form 8-K ..... 4

## PART I

## Item 1. Financial Statements

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

## Item 1. Legal Proceedings

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

## Item 2. Changes in Securities

There were no changes in the rights of security holders during the quarter for which this report is filed.

## Item 3. Defaults Upon Senior Securities

There were no defaults upon senior securities during the quarter for which this report is filed.

## Table of Contents

## Item 4. Submission of Matters to a Vote Of Security Holders

There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

## Item 5. Other Information

None.
Item 6. Exhibits and Reports on Form 8-k

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q.

## Reports on Form 8-K

No reports on Form 8-K were filed during the quarter for which this report is filed.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPs COMPANY

By: /s/ JOSEPH G. NECASTRO

THE E. W. SCRIPPS COMPANY

## Index to Financial Information

ItemConsolidated Balance SheetsF-2
Consolidated Statements of Income ..... F-4
Consolidated Statements of Cash Flows ..... F-5
Consolidated Statements of Comprehensive Income and Stockholders' Equity. ..... F-6
Notes to Consolidated Financial Statements ..... F-7
Management's Discussion and Analysis of Financial Condition and Results of Operations
Forward Looking Statements ..... F-13
Results of Operations ..... F-13
Newspapers ..... F-16
Scripps Networks ..... F-17
Broadcast Television ..... F-19
Liquidity and Capital Resources ..... F-20
Market Risk ..... F-21

## Table of Contents

THE E. W. SCRIPPS COMPANY

## CONSOLIDATED BALANCE SHEETS

|  |  | $\begin{gathered} \text { March } 31, \\ 2002 \end{gathered}$ |  | As of ember 31, 2001 |  | $\begin{gathered} \text { Iarch } 31, \\ 2001 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unaudited) |  | thousands) |  | naudited) |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 13,330 | \$ | 17,419 | \$ | 13,840 |
| Accounts and notes receivable (less allowances-\$14,667, \$13,964, \$12,794) |  | 218,515 |  | 236,311 |  | 233,845 |
| Program rights and production costs |  | 131,062 |  | 120,715 |  | 110,442 |
| Inventories |  | 6,845 |  | 7,345 |  | 10,106 |
| Deferred income taxes |  | 32,380 |  | 30,850 |  | 30,251 |
| Miscellaneous |  | 37,770 |  | 38,018 |  | 34,593 |
| Total current assets |  | 439,902 |  | 450,658 |  | 433,077 |
|  |  |  |  |  |  |  |
| Investments |  | 305,944 |  | 331,542 |  | 395,011 |
|  |  |  |  |  |  |  |
| Property, Plant and Equipment |  | 402,624 |  | 394,677 |  | 383,254 |
|  |  |  |  |  |  |  |
| Goodwill |  | 1,143,467 |  | 1,138,232 |  | 1,160,411 |
|  |  |  |  |  |  |  |
| Other Assets: |  |  |  |  |  |  |
| Program rights and production costs (less current portion) |  | 112,998 |  | 122,620 |  | 106,228 |
| Network distribution contracts |  | 136,168 |  | 124,639 |  | 62,417 |
| Other intangible assets |  | 64,011 |  | 64,959 |  | 68,945 |
| Miscellaneous |  | 14,603 |  | 16,433 |  | 18,705 |
| Total other assets |  | 327,780 |  | 328,651 |  | 256,295 |
|  |  |  |  |  |  |  |
| TOTAL ASSETS | \$ | 2,619,717 | \$ | 2,643,760 | \$ | 2,628,048 |

See notes to consolidated financial statements.

## Table of Contents

## THE E. W. SCRIPPS COMPANY

## CONSOLIDATED BALANCE SHEETS



Stockholders' Equity:
Preferred stock, \$. 01 par—authorized: 25,000,000 shares; none outstanding Common stock, \$. 01 par:
Class A-authorized: 120,000,000 shares; issued and outstanding: 60,461,279; $60,103,746$; and 59,987,153 shares 605600$\begin{array}{llll}\text { Voting—authorized: } 30,000,000 ~ s h a r e s ; ~ i s s u e d ~ a n d ~ o u t s t a n d i n g: ~ 19,096,913 ~ s h a r e s ~ & 191 & 191\end{array}$

| Total | 796 |  | 792 | 791 |
| :---: | :---: | :---: | :---: | :---: |
| Additional paid-in capital | 191,744 |  | 174,485 | 170,415 |
| Retained earnings | 1,211,571 |  | 1,183,595 | 1,147,723 |
| Unrealized gains (losses) on securities available for sale | $(7,381)$ |  | 5,067 | (779) |
| Foreign currency translation adjustment | (447) |  | (554) | (221) |
| Unvested restricted stock awards | $(9,347)$ |  | $(11,485)$ | $(9,746)$ |
| Total stockholders' equity | 1,386,936 |  | 1,351,900 | 1,308,183 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 2,619,717 | \$ | 2,643,760 | \$ 2,628,048 |

See notes to consolidated financial statements.

## Table of Contents

## THE E.W. SCRIPPS COMPANY

## CONSOLIDATED STATEMENTS OF INCOME ( unaudited )



See notes to consolidated financial statements.

## Table of Contents

## THE E. W. SCRIPPS COMPANY

## CONSOLIDATED STATEMENTS OF CASH FLOWS ( unaudited )

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  |
|  | ( in thousands) |  |  |  |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net income | \$ | 39,880 | \$ | 66,438 |
| Adjustments to reconcile net income to net cash flows from operating activities: |  |  |  |  |
| Depreciation and amortization |  | 13,883 |  | 24,765 |
| Net investment results |  | 8,171 |  | $(59,165)$ |
| Tax benefits of stock compensation plans |  | 5,751 |  | 5,653 |
| Cash received greater than share of profits of JOAs and equity method investments |  | 8,210 |  | 10,630 |
| Stock and deferred compensation plans |  | 2,750 |  | 1,774 |
| Minority interests in income of subsidiary companies |  | 834 |  | 846 |
| Deferred income taxes |  | 483 |  | 25,992 |
| Cash received for affiliate fees, net of launch incentive payments, greater (less) than affiliate fees revenue |  | $(23,808)$ |  | 4,297 |
| Program cost amortization greater (less) than payments |  | $(10,751)$ |  | $(11,344)$ |
| Other changes in certain working capital accounts, net |  | 3,288 |  | 5,195 |
| Miscellaneous, net |  | (861) |  | 334 |
| Net operating activities |  | 47,830 |  | 75,415 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to property, plant and equipment |  | $(21,378)$ |  | $(14,716)$ |
| Purchase of subsidiary companies and long-term investments |  | $(11,623)$ |  | $(20,348)$ |
| Investments in Denver JOA |  |  |  | $(62,520)$ |
| Miscellaneous, net |  | 939 |  | 355 |
| Net investing activities |  | $(32,062)$ |  | $(97,229)$ |
| Cash Flows from Financing Activities |  |  |  |  |
| Increase in long-term debt |  | 3,894 |  | 31,552 |
| Payments on long-term debt |  | $(22,128)$ |  | (17) |
| Dividends paid |  | $(11,904)$ |  | $(11,853)$ |
| Dividends paid to minority interests |  | (392) |  | (392) |
| Repurchase Class A Common shares |  |  |  | $(1,988)$ |
| Miscellaneous, net (primarily employee stock options) |  | 10,673 |  | 4,240 |
|  |  |  |  |  |
| Net financing activities |  | $(19,857)$ |  | 21,542 |
|  |  |  |  |  |
| Increase (Decrease) in Cash and Cash Equivalents |  | $(4,089)$ |  | (272) |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of year |  | 17,419 |  | 14,112 |
|  |  | \$13,330 |  | \$13,840 |
| End of period |  |  |  |  |
| Supplemental Cash Flow Disclosures: |  |  |  |  |
| Interest paid, excluding amounts capitalized | \$ | 3,261 | \$ | 9,217 |
| Income taxes paid |  | 26,607 |  | 10,909 |
| Denver newspaper assets contributed to JOA |  |  |  | 162,227 |

See notes to consolidated financial statements.

## Table of Contents

## THE E. W. SCRIPPS COMPANY

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME AND STOCKHOLDERS' EQUITY (UNAUDITED )



See notes to consolidated financial statements.

## THE E. W. SCRIPPS COMPANY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation-The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The information disclosed in the notes to consolidated financial statements included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2001, has not changed materially unless otherwise disclosed herein. Financial information as of December 31, 2001, included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.
Use of Estimates-Preparation of the financial statements requires the use of estimates. The Company's financial statements include estimates for such items as self-insured risks and income taxes payable. The Company self-insures for employees' medical and disability income benefits, workers' compensation and general liability. The recorded liability for self-insured risks is calculated using actuarial methods and is not discounted. The recorded liability for self-insured risks totaled $\$ 21.9$ million at March 31, 2002. Management does not believe it is likely that its estimates for self-insured risks will change materially in the near term.

The Company reached an agreement with the Internal Revenue Service ("IRS") to settle the audit of its 1992 through 1995 consolidated federal income tax returns. As a result, the Company expects to reduce its estimated liability for prior year income taxes by approximately $\$ 8$ million in the second quarter. The Company's 1996 through 2000 consolidated federal income tax returns are currently under examination by the IRS. Management believes that adequate provision has been made for all open years.

Joint Operating Agencies-The joint operating agency ("JOA") between the Company’s Denver Rocky Mountain News ("RMN") and MediaNews Group Inc.'s Denver Post was approved by the U.S. Attorney General in January 2001. The 50-year agreement created a new entity called the Denver Newspaper Agency L.L.C., which is $50 \%$ owned by each partner. Both partners contributed certain assets used in the operations of their newspapers to the new entity. In addition, the Company paid $\$ 60$ million to MediaNews Group Inc. The JOA commenced operations on January 22, 2001.

Net Income Per Share-The following table presents additional information about basic and diluted weighted-average shares outstanding:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2002 | 2001 |
|  | ( in thousands) |  |
| Basic weighted-average shares outstanding | 79,017 | 78,719 |
| Effect of dilutive securities: |  |  |
| Unvested restricted stock held by employees | 174 | 146 |
| Stock options held by employees | 1,072 | 999 |
| Diluted weighted-average shares outstanding | 80,263 | 79,864 |

## THE E. W. SCRIPPS COMPANY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)-(Continued)

Goodwill and Other Intangible Assets—The Company adopted Financial Accounting Standard ("FAS") No. 142 - Goodwill and Other Intangible Assets effective January 1, 2002. Recorded goodwill and intangible assets with indefinite lives are no longer amortized, but instead are tested for impairment at least annually. Other intangible assets are reviewed for impairment in accordance with FAS No. 144. The Company must complete a transitional evaluation of whether goodwill is impaired prior to June 30, 2002. To complete the transitional impairment evaluation, the Company must (i) identify reporting units, (ii) determine the carrying value of each reporting unit by assigning the assets and liabilities, including existing goodwill and other intangible assets, to those reporting units, and (iii) determine whether the carrying value of each reporting unit exceeds its fair value. If the carrying value of any reporting unit exceeds its fair value, then detailed fair values for each of the assigned assets (excluding goodwill) and liabilities will be determined to calculate the amount of goodwill impairment, if any. This second step is required to be completed as soon as possible, but no later than December 31, 2002. Any transitional impairment loss will be recorded as the cumulative effect of a change in accounting principle.

If the non-amortization provisions of FAS No. 142 had been effective in 2001, reported results of operations would have been as follows:

|  | $\begin{aligned} & \text { Three months ended } \\ & \text { March 31, } 2001 \end{aligned}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NetIncome |  | $\underset{\text { EPS }}{\text { Basic }}$ <br> EPS |  | Diluted |  |
|  | (in thousands, except per share data ) |  |  |  |  |  |
| As reported | \$ | 66,438 | \$ | 0.84 | \$ | 0.83 |
| Add back amortization of: |  |  |  |  |  |  |
| Goodwill |  | 6,717 |  | . 09 |  | . 08 |
| FCC licenses |  | 118 |  | . 00 |  | . 00 |
| Network affiliation and other |  | 58 |  | . 00 |  | . 00 |
| As adjusted | \$ | 73,331 | \$ | 0.93 | \$ | 0.92 |

Reclassifications-For comparative purposes, certain 2001 amounts have been reclassified to conform to 2002 classifications.

## 2. ACQUISITIONS AND DIVESTITURES

## Acquisitions

2002-In the first quarter the Company acquired an additional 1\% interest in The Television Food Network ("Food Network") for $\$ 5.2$ million in cash.
2001-In the first quarter the Company acquired an additional 3\% interest in Food Network for $\$ 14.4$ million. In the fourth quarter the Company acquired an additional $1 \%$ interest in Food Network for $\$ 5.0$ million.

The acquisitions have been accounted for as purchases. The purchase prices were allocated entirely to goodwill.

## THE E. W. SCRIPPS COMPANY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)-(Continued)

## 3. UNUSUAL CREDITS AND CHARGES

Investment results include (i) recognized investment gains and losses and (ii) adjustments to accrued incentive compensation related to changes in the net gains (realized and unrealized) on the Scripps Ventures I portfolio. The incentive compensation for Scripps Ventures I will be paid in 2003 based on the portfolio return through December 2002.

2002-Included in net investment results are $\$ 7.3$ million in write-downs for several investments. There was no change in accrued incentive compensation, which is zero at March 31, 2002. Net investment results decreased net income $\$ 5.4$ million ( $\$ .07$ per share).

2001-Included in net investment results are i) a gain of $\$ 65.9$ million on the exchange of the Company's investment in Time Warner for America Online, which acquired Time Warner, ii) $\$ 17.9$ million in write-downs for several investments, and iii) an $\$ 11.5$ million reduction in accrued incentive compensation, to zero at March 31, 2001. Net investment results increased net income $\$ 38.5$ million ( $\$ .48$ per share).

## 4. LONG-TERM DEBT

Long-term debt consisted of the following:

|  | $\underset{2002}{\text { March 31, }}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2001 \end{gathered}$ |  | $\underset{2001}{\text { March } 31,}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ( in thousands) |  |  |  |  |  |
| Variable rate credit facilities, including commercial paper | \$ | 491,745 | \$ | 513,855 | \$ | 537,701 |
| \$100 million, 6.625\% note, due in 2007 |  | 99,919 |  | 99,916 |  | 99,905 |
| \$100 million, 6.375\% note, due in 2002 |  | 99,988 |  | 99,983 |  | 99,968 |
| Other notes |  | 13,967 |  | 10,090 |  | 8,579 |
| Total long-term debt |  | 705,619 |  | 723,844 |  | 746,153 |
| Current portion of long-term debt |  | 591,810 |  | 613,878 |  | 237,742 |
| Long-term debt (less current portion) | \$ | 113,809 | \$ | 109,966 | \$ | 508,411 |

The Company has a Competitive Advance and Revolving Credit Facility Agreement, which expires in September 2002 and permits aggregate borrowings up to $\$ 675$ million (the "Variable Rate Credit Facilities"). Borrowings are available on a committed revolving credit basis at the Company's choice of three shortterm rates or through an auction procedure at the time of each borrowing. The Variable Rate Credit Facilities are also used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. The weighted-average interest rates on the Variable Rate Credit Facilities were $1.8 \%$ at March 31, 2002, 2.0\% at December 31, 2001, and 5.4\% at March 31, 2001.

The Variable Rate Credit Facilities are expected to be replaced with a similar facility prior to expiration.

## THE E. W. SCRIPPS COMPANY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)-(Continued)

## 5. INVESTMENTS

Investments consisted of the following:


Investments available for sale represent securities in publicly traded companies. Investments available for sale are recorded at fair value. Fair value is based upon the closing price of the security on the reporting date.

Other equity investments include securities that do not trade in public markets, so they do not have readily determinable fair values. Management estimates the fair value of these securities is approximately $\$ 49$ million. However, many of the investees have not issued new equity in the past two years and there can be no assurance that the Company would realize the carrying value of these securities upon their sale.

The Company's Scripps Ventures Funds I and II invest in new businesses focusing primarily on new media technology. Scripps Ventures I invested \$54 million. The managers' compensation includes a share of the portfolio's cumulative net gain through December 2002 if a specified minimum return is achieved. The incentive compensation accrual was zero at March 31, 2002, and will be subject to change as the net gain changes through December 2002. Scripps Ventures II is authorized to invest up to $\$ 100$ million, of which $\$ 45$ million was invested as of March 31,2002 . The managers have a minority equity interest in the return on Scripps Ventures II's investments if a specified minimum return is achieved.

## Table of Contents

## THE E. W. SCRIPPS COMPANY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)-(Continued)

## 6. SEGMENT INFORMATION

The Company's reportable segments are strategic businesses that offer different products and services. The Company evaluates the operating performance of its segments based primarily on earnings before interest, income taxes, depreciation and amortization ("EBITDA"), excluding unusual items (see Note 3) and all amounts classified as other credits (charges) in the Consolidated Statements of Income. No single customer provides more than $10 \%$ of the Company's revenue. International revenues are primarily derived from licensing comic characters and HGTV and Food Network programming in international markets. Licensing of comic characters in Japan provides more than $60 \%$ of the Company's international revenues, which are less than $\$ 50$ million annually.

Financial information for the Company's business segments is as follows:

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2002 |  | 2001 |
|  |  |  |  |  |
| OPERATING REVENUES ( in thousands) |  |  |  |  |
| Newspapers |  | 184,033 |  | 189,548 |
| Scripps Networks |  | 88,701 |  | 82,318 |
| Broadcast television |  | 65,521 |  | 65,921 |
| Licensing and other media |  | 21,527 |  | 24,293 |
| Per consolidated financial statements | \$ | 359,782 | \$ | 362,080 |
|  |  |  |  |  |
| EBITDA |  |  |  |  |
| Newspapers | \$ | 63,713 | \$ | 54,223 |
| Scripps Networks |  | 19,874 |  | 15,821 |
| Broadcast television |  | 15,967 |  | 16,087 |
| Licensing and other media |  | 4,087 |  | 4,739 |
| Corporate |  | $(7,342)$ |  | $(4,856)$ |
|  |  |  |  |  |
| Per consolidated financial statements | \$ | 96,299 | \$ | 86,014 |
|  |  |  |  |  |
| DEPRECIATION |  |  |  |  |
| Newspapers | \$ | 6,011 | \$ | 7,145 |
| Scripps Networks |  | 1,904 |  | 1,885 |
| Broadcast television |  | 4,528 |  | 4,916 |
| Licensing and other media |  | 191 |  | 194 |
| Corporate |  | 225 |  | 217 |
|  |  |  |  |  |
| Per consolidated financial statements | \$ | 12,859 | \$ | 14,357 |
|  |  |  |  |  |
| AMORTIZATION OF INTANGIBLE ASSETS |  |  |  |  |
| Newspapers | \$ | 168 | \$ | 101 |
| Scripps Networks |  | 825 |  | 939 |
| Broadcast television |  | 31 |  | 2 |
|  |  | - |  | - |
| Total |  | 1,024 |  | 1,042 |
| Amortization of goodwill and intangible assets with indefinite lives |  |  |  | 9,366 |
| Per consolidated financial statements | \$ | 1,024 | \$ | 10,408 |
|  |  |  |  |  |
| OPERATING INCOME |  |  |  |  |
| Newspapers | S | 57,534 | S | 46,977 |
| Scripps Networks |  | 17,145 |  | 12,997 |
| Broadcast television |  | 11,408 |  | 11,169 |
| Licensing and other media |  | 3,896 |  | 4,545 |
| Corporate |  | $(7,567)$ |  | $(5,073)$ |
|  |  |  |  |  |
| Total |  | 82,416 |  | 70,615 |
| Amortization of goodwill and intangible assets with indefinite lives |  |  |  | $(9,366)$ |
| Per consolidated financial statements | \$ | 82,416 | \$ | 61,249 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)-(Continued)

|  | Three months ended <br> March 31, |
| :--- | :--- |
|  |  |

Other additions to long-lived assets include investments and launch incentives capitalized. Corporate assets are primarily cash, cash equivalent and other short-term investments, and refundable and deferred income taxes.

## Table of Contents

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company operates in three reportable segments: newspapers, cable television networks (referred to as "Scripps Networks"), and broadcast television.

## FORWARD-LOOKING STATEMENTS

This discussion and the information contained in the notes to the consolidated financial statements contain certain forward-looking statements that are based on management's current expectations. Forward-looking statements are subject to certain risks, trends and uncertainties that could cause actual results to differ materially from the expectations expressed in the forward-looking statements. Such risks, trends and uncertainties, which in most instances are beyond the Company's control, include changes in advertising demand and other economic conditions; consumers' taste; newsprint prices; program costs; labor relations; technological developments; competitive pressures; interest rates; regulatory rulings; and reliance on third-party vendors for various products and services. The words "believe," "expect," "anticipate," "estimate," "intend" and similar expressions identify forward-looking statements. All forward-looking statements, which are as of the date of this filing, should be evaluated with the understanding of their inherent uncertainty.

## RESULTS OF OPERATIONS

Management excludes certain unusual items from its evaluation of the Company's operating performance because management believes the items are unlikely to recur or they otherwise impede analysis of the Company's on-going operations. Earnings from core operations represents net income as defined under generally accepted accounting principles ("GAAP") excluding these unusual items.

In addition, management evaluates the operating performance of the Company's operating segments based primarily on earnings before interest, income taxes, depreciation and amortization ("EBITDA"). Management evaluates the operating performance of the Company's operating segments based on EBITDA because:

- Management believes the year-over-year change in EBITDA, combined with information on historical and anticipated capital spending, is a more useful and reliable measure of year-over-year performance than the change in operating income.
- Banks and other lenders use EBITDA to determine the Company's borrowing capacity.
- Financial analysts and acquirors use EBITDA, combined with capital spending requirements, to value communications media companies.

Earnings from core operations and EBITDA should not, however, be construed as alternative measures of the amount of the Company's net income or cash flows from operating activities as defined under GAAP.

Acquisitions and divestitures can affect the comparability of year-over-year reported results. The accompanying tables include the results of operations for acquired operations from the dates of acquisition. Divested operating units are removed from segment operating results and reported separately because management believes they impede analysis of the Company's on-going operations.

See Note 2 to the Consolidated Financial Statements on page F-8 regarding acquisitions and divestitures.
The application for a 50-year Joint Operating Agency ("JOA") between the Company’s Denver Rocky Mountain News ("RMN") and MediaNews Group Inc.'s ("MediaNews") Denver Post was approved in January 2001 by the U.S. Department of Justice. The JOA commenced operations on January 22, 2001. The Denver Publishing Company, a wholly owned subsidiary of the Company, received a $50 \%$ interest in the JOA in exchange for the contribution of most of its assets to the JOA and the payment of $\$ 60$ million to MediaNews.

The Company's $50 \%$ share of the operating profit (loss) of the Denver JOA is reported as "Share of Joint Operating Agency Profits" in its financial statements. Editorial costs associated with the RMN are included in operating expenses. The Company's financial statements do not include advertising and other revenue of the JOA, nor the costs to produce, distribute and market the newspapers, nor related depreciation. The Company reports the RMN separately in Management's Discussion and Analysis.

## Table of Contents

Consolidated results of operations were as follows:

|  |  | 2002 | Year-to-Date Change |  | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands, except per share data ) |  |  |  |  |
| Operating revenues: |  |  |  |  |  |
| Newspapers excluding RMN |  | 178,777 | 0.0 \% | \$ | 178,708 |
| Rocky Mountain News |  | 5,256 |  |  | 10,840 |
| Total newspapers |  | 184,033 | (2.9)\% |  | 189,548 |
| Scripps Networks |  | 88,701 | 7.8 \% |  | 82,318 |
| Broadcast television |  | 65,521 | (0.6)\% |  | 65,921 |
| Licensing and other media |  | 21,527 | (11.4)\% |  | 24,293 |
| Total operating revenues | \$ | 359,782 | (0.6)\% | \$ | 362,080 |
| Operating income: |  |  |  |  |  |
| Newspapers excluding RMN |  | 57,526 | 6.0 \% | \$ | 54,276 |
| Rocky Mountain News |  | 8 |  |  | $(7,299)$ |
| Total newspapers |  | 57,534 | 22.5 \% |  | 46,977 |
| Scripps Networks |  | 17,145 | 31.9 \% |  | 12,997 |
| Broadcast television |  | 11,408 | 2.1 \% |  | 11,169 |
| Licensing and other media |  | 3,896 | (14.3)\% |  | 4,545 |
| Corporate |  | $(7,567)$ | (49.2)\% |  | $(5,073)$ |
|  |  | - | - |  |  |
| Total operating income |  | 82,416 | 16.7 \% |  | 70,615 |
| Interest expense |  | $(6,592)$ |  |  | $(12,461)$ |
| Miscellaneous, net |  | 146 |  |  | 353 |
| Income taxes |  | $(29,830)$ |  |  | $(22,854)$ |
| Minority interest |  | (834) |  |  | (846) |
|  |  |  |  |  |  |
| Income from core operations |  | 45,306 |  |  | 34,807 |
| Unusual credits (charges): |  |  |  |  |  |
| Amortization of goodwill and intangible assets with indefinite lives |  |  |  |  | $(9,366)$ |
| Investment results, net of expenses |  | $(8,388)$ |  |  | 58,785 |
| Tax effect of unusual credits (charges) |  | 2,962 |  |  | $(17,788)$ |
|  |  |  | - |  |  |
| Net income |  | 39,880 |  | \$ | 66,438 |


| Per share of common stock: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income from core operations | \$ | . 56 | 27.3 \% | \$ | . 44 |
| Unusual credits (charges): |  |  |  |  |  |
| Amortization of goodwill and intangible assets with indefinite lives |  |  |  |  | (.09) |
| Net investment results |  | (.07) |  |  | . 48 |
| Net income | \$ | . 50 | (39.8)\% | \$ | . 83 |
| Weighted-average shares outstanding |  | 30,263 |  |  | 79,864 |

See Note 1—Goodwill and Other Intangible Assets on page F-8 and Note 3 on page F-9 regarding items excluded from core operations.
All per share disclosures are on a diluted basis.

## Table of Contents

Other financial and statistical data, excluding unusual items, are as follows:

|  | 2002 | Year-to-Date Change | 2001 |
| :---: | :---: | :---: | :---: |
|  |  | ( in thousands) |  |
| Total advertising revenues | \$263,796 | 0.7\% | \$261,994 |
|  |  |  |  |
| Advertising revenues as a percentage of total revenues | 74.4\% |  | 74.6\% |
|  |  | - |  |
| EBITDA: |  |  |  |
| Newspapers excluding RMN | \$ 63,586 | 5.0\% | \$ 60,541 |
| Rocky Mountain News | 127 |  | $(6,318)$ |
| Total newspapers | 63,713 | 17.5\% | 54,223 |
| Scripps Networks | 19,874 | 25.6\% | 15,821 |
| Broadcast television | 15,967 | (0.7)\% | 16,087 |
| Licensing and other media | 4,087 | (13.8)\% | 4,739 |
| Corporate | $(7,342)$ | (51.2)\% | $(4,856)$ |
|  |  |  |  |
| Total EBITDA | \$ 96,299 | 12.0 \% | \$ 86,014 |
|  | — |  | - |
| Effective income tax rate for core operations | 39.3\% |  | 39.1\% |
|  |  |  |  |
| Net cash provided by operating activities | \$ 47,830 |  | \$ 75,415 |
| Capital expenditures | $(21,378)$ |  | $(14,716)$ |
| Business acquisitions and investments | $(11,623)$ |  | $(82,868)$ |
| Increase (decrease) in long-term debt | $(18,234)$ |  | 31,535 |
| Dividends paid, including to minority interests | $(12,296)$ |  | $(12,245)$ |
| Purchase and retirement of common stock |  |  | $(1,988)$ |

Certain restricted stock awards issued in 2001 are earned based upon the market price of the Company's Class A Common Shares. The Company records expense related to these awards when the shares are earned. Corporate expense increased year-over-year in the first quarter when 20,000 shares were earned. An additional 20,000 shares were earned in April 2002. The remaining 20,000 shares under the award can be earned in 2003 if certain targets are met in 2003.

Average daily borrowings under short-term credit facilities in the first quarter were $\$ 484$ million in 2002 and $\$ 547$ million in 2001. The weighted-average interest rate on such borrowings in the first quarter was $1.9 \%$ in 2002 and $6.0 \%$ in 2001. The Company is currently rolling over short-term debt at an effective 90 day yield of $1.8 \%$. The average balance of all interest bearing obligations for the first three months of the year was $\$ 731$ million in 2002 and $\$ 785$ million in 2001.

Interest capitalized was $\$ 160,000$ in 2002 and $\$ 230,000$ in 2001.
The Company adopted Financial Accounting Standard ("FAS") No. 142—Goodwill and Other Intangible Assets effective January 1, 2002. See Note 1 to the Consolidated Financial Statements. If FAS No. 142's provisions regarding not amortizing goodwill and intangible assets with indefinite lives had been effective in the first quarter of 2001, amortization of goodwill and other intangible assets would have been $\$ 9.4$ million less, increasing earnings per share by $\$ .09$.

Operating results for each of the Company's reportable segments, excluding divested operating units and unusual items, are presented on the following pages.

## Table of Contents

NEWSPAPERS—RMN operating results are presented separately as a single line item to enhance comparability of year-over-year Newspaper operating results. Excluding unusual items, operating results were as follows:


## Other Financial and Statistical Data:

Percent of operating revenues:

| EBITDA | 35.6\% | 33.9\% |
| :---: | :---: | :---: |
|  |  |  |
| Operating income | 32.2\% | 30.4\% |
|  |  |  |
| Cash received greater (less) than share of profits of JOAs and equity-method investments | \$ 1,452 | \$ 9,089 |
| Capital expenditures | 11,343 | 10,388 |
| Business acquisitions and other additions to long-lived assets | 24 | 64,268 |

The demand for advertising remained soft in most of the Company's markets in the first quarter of 2002, particularly help wanted classified advertising. First quarter results include the effect of an additional Sunday in the period. Excluding the additional Sunday, advertising revenue was down about $2 \%$.

Newsprint and ink decreased primarily due to a $22 \%$ decrease in year-over-year newsprint prices.
First quarter results at the Denver newspaper were substantially improved over 2001 due to advertising and circulation rate increases and cost cutting measures implemented by the JOA, including the publication of combined weekend editions and a single classified advertising section distributed daily in both newspapers.

## Table of Contents

SCRIPPS NETWORKS—Operating results, excluding unusual items, were as follows:

|  | 2002 | Year-to-Date Change | 2001 |
| :---: | :---: | :---: | :---: |
|  |  | ( in thousands) |  |
| Operating revenues: |  |  |  |
| Advertising | \$ 69,426 | 4.2\% | \$ 66,599 |
| Affiliate fees | 18,160 | 25.6\% | 14,458 |
| Other | 1,115 | (11.6)\% | 1,261 |
|  |  |  |  |
| Total operating revenues | 88,701 | 7.8\% | 82,318 |
|  |  |  |  |
| Operating expenses, excluding depreciation and amortization: |  |  |  |
| Programming and production | 28,896 | 20.1\% | 24,061 |
| Operations and distribution | 9,385 | (2.6)\% | 9,639 |
| Sales and marketing | 15,950 | (14.2)\% | 18,594 |
| General and administrative | 15,396 | 3.7\% | 14,843 |
| Total | 69,627 | 3.7\% | 67,137 |
|  |  |  |  |
| EBITDA before equity-method investments | 19,074 | 25.6\% | 15,181 |
| Share of pre-tax earnings of equity-method investments | 800 |  | 640 |
| EBITDA | 19,874 | 25.6\% | 15,821 |
| Depreciation and amortization | 2,729 | (3.4)\% | 2,824 |
| Operating income | \$ 17,145 | 31.9\% | \$ 12,997 |

Other Financial and Statistical Data:
Percent of operating revenues:

| EBITDA | 22.4\% | 19.2\% |
| :---: | :---: | :---: |
| Operating income | 19.3\% | 15.8\% |
| Payments for programming less (greater) than amounts recognized as expense | \$ $(9,998)$ | \$ $(11,271)$ |
| Cash received for affiliate fees, net of launch incentive payments, greater (less) than amounts recognized as affiliate fee revenue | $(23,808)$ | 4,297 |
| Cash received greater (less) than share of earnings of equity-method investments | (800) | 1,521 |
| Capital expenditures | 1,774 | 1,639 |
| Business acquisitions and investments | 7,510 | 14,429 |
| Other information: |  |  |
| Program assets capitalized during the year | 34,892 | 38,724 |
| Launch incentives capitalized during the year | 17,711 | 4,122 |

According to the Nielsen Homevideo Index, HGTV was distributed to 77.7 million homes in March 2002, up 7.8 million from March 2001 and 1.3 million in the first quarter. Food Network was distributed to 73.8 million homes in March 2002, up 16 million from March 2001 and 2.3 million in the first quarter.

Affiliate fee revenue increased $26 \%$ for HGTV and 7\% for Food Network.
Programming and production expenses have increased as the Company improves the quality and variety of programming and expands the hours of original programming presented on its networks. Programming expense increased $20 \%$ for HGTV and $20 \%$ for Food Network.

## Table of Contents

Reduced marketing, advertising and promotional expenses led to the decrease in distribution and sales and marketing expenses. Excluding DIY and Fine Living, operations and distribution expenses are currently projected to decrease approximately $30 \%$ in 2002 . Sales and marketing expenses for HGTV and Food Network are currently projected to decrease approximately $20 \%$ for the full year.

The Company launched DIY in the fourth quarter of 1999 and launched Fine Living, its fourth network, in March 2002. Start-up losses associated with DIY and Fine Living reduced EBITDA in the first quarter by $\$ 12.1$ million in 2002 compared to $\$ 5.4$ million in the first quarter of 2001. Full year start-up losses are currently projected to reduce EBITDA by approximately $\$ 28$ million to $\$ 33$ million in 2002.

Excluding the start-up expenses of the new networks, EBITDA increased $51 \%$ in the quarter.

## Table of Contents

BROADCAST TELEVISION—Operating results, excluding unusual items, were as follows:

|  | 2002 | Year-to Date Change | 2001 |
| :---: | :---: | :---: | :---: |
| Operating revenues: (in thousands) |  |  |  |
|  |  |  |  |
| Local | \$40,200 | 3.2\% | \$38,953 |
| National | 21,337 | (6.4)\% | 22,803 |
| Political | 278 |  |  |
| Network compensation | 1,941 | (32.3)\% | 2,868 |
| Other | 1,765 | 36.1\% | 1,297 |
|  |  |  |  |
| Total operating revenues | 65,521 | (0.6)\% | 65,921 |
|  |  |  |  |
| Operating expenses, excluding depreciation and amortization: |  |  |  |
| Programming and station operations | 34,739 | (0.0)\% | 34,755 |
| Sales and marketing | 8,579 | (1.6)\% | 8,719 |
| General and administrative | 6,236 | (1.9)\% | 6,360 |
|  | - | - |  |
| Total | 49,554 | (0.6)\% | 49,834 |
|  |  |  |  |
| EBITDA | 15,967 | (0.7)\% | 16,087 |
| Depreciation and amortization | 4,559 | (7.3)\% | 4,918 |
|  |  |  |  |
| Operating income | \$11,408 | 2.1\% | \$11,169 |
|  | - | - | - |
| Other Financial and Statistical Data: |  |  |  |
| Percent of operating revenues: |  |  |  |
| EBITDA | 24.4\% |  | 24.4\% |
| Operating income | 17.4\% |  | 16.9\% |
| Payments for programming greater (less) than amounts recognized |  |  |  |
| as expense | \$ (753) |  | \$ (73) |
| Capital expenditures | 6,107 |  | 2,528 |
| Business acquisitions and other additions to long-lived assets | 20 |  |  |
| Program assets capitalized during the year | 3,252 |  | 656 |

The Company continues to be affected by its relatively high exposure to the ABC television network, for which audience levels have generally declined in recent years. Six of the Company's 10 television stations are ABC affiliates. Local and national advertising revenues at the ABC affiliates decreased $6 \%$ year-over-year.

Local and national advertising revenue for the Company's three NBC affiliates increased $\$ 2.7$ million, or $21 \%$, year-over-year, most of which was attributed to the Olympics.

In 2001 the Company renegotiated and extended its affiliation agreements with NBC, which were originally scheduled to expire in 2004. Network compensation is sharply reduced under the new agreements, which expire in 2009. The Company's ABC affiliation agreements expire on various dates during the period 2004 through 2006.

## Table of Contents

## LIQUIDITY AND CAPITAL RESOURCES

The Company's primary source of liquidity is cash flow from operating activities. Advertising provides $70 \%$ to $80 \%$ of the Company's total revenues, so the Company's cash flow from operating activities is adversely affected during recessionary periods. The Company's cash flow from operating activities in the first quarter was $\$ 48$ million in 2002 and $\$ 75$ million in 2001. Increased launch incentive payments to expand distribution of Scripps Networks was the primary cause of the decrease. The Company expects to continue to increase the distribution of Scripps Networks.

Cash flow from operating activities exceeded capital expenditures and cash dividends by $\$ 14$ million in the first quarter and is expected to substantially exceed the total of its capital expenditure requirements and cash dividends in 2002, as it has each year since 1992.

The excess cash flow from existing businesses and the Company's substantial borrowing capacity have been used primarily to fund acquisitions, investments, and to develop new businesses. There are essentially no legal or other restrictions on the transfer of funds among the Company's business segments.

Repurchase of a total of six million Class A Common shares was authorized by the Board of Directors in 1998. The balance remaining on this authorization is 1.7 million shares.

Net debt (borrowings less cash equivalent and other short-term investments) decreased $\$ 17$ million in the first three months of 2002, to $\$ 705$ million at March 31, 2002. Net debt includes commercial paper borrowings totaling $\$ 489$ million, with average maturities of 90 days or less. Commercial paper borrowings are supported by bank credit facilities which permit maximum borrowings of $\$ 675$ million and expire in September 2002. The facility is expected to be replaced with a similar facility prior to expiration. The Company's access to commercial paper markets can be affected by macroeconomic factors outside of its control. In addition to macroeconomic factors, the Company's access to commercial paper markets and its borrowing costs are affected by short and long-term debt ratings assigned by independent rating agencies.

## Table of Contents

## MARKET RISK

The Company's earnings and cash flow can be affected by, among other things, economic conditions, interest rate changes, foreign currency fluctuations (primarily in the exchange rate for the Japanese yen) and changes in the price of newsprint. The Company is also exposed to changes in the market value of its investments. The information disclosed in Market Risk in the Company’s Annual Report on Form 10-K for the year ended December 31, 2001, has not changed materially unless otherwise disclosed herein.

The Company may use foreign currency forward and option contracts to hedge its cash flow exposures that are denominated in Japanese yen and forward contracts to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. The Company held no foreign currency or newsprint derivative financial instruments at March 31, 2002, or at December 31, 2001.

The following table presents additional information about the Company's market-risk-sensitive financial instruments:

|  | As of March 31, 2002 |  |  |  | As of December 31, 2001 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost Basis |  | $\begin{aligned} & \text { Fair } \\ & \text { Value } \end{aligned}$ |  | $\begin{aligned} & \text { Cost } \\ & \text { Basis } \end{aligned}$ |  | FairValue |  |
|  | ( in thousands, except share data ) |  |  |  |  |  |  |  |
| Financial instruments subject to interest rate risk: |  |  |  |  |  |  |  |  |
| Variable rate credit facilities, including commercial paper | \$ | 491,745 | \$ | 491,745 | \$ | 513,855 | \$ | 513,855 |
| \$100 million, 6.625\% note, due in 2007 |  | 99,919 |  | 103,000 |  | 99,916 |  | 104,376 |
| \$100 million, 6.375\% note, due in 2002 |  | 99,988 |  | 102,006 |  | 99,983 |  | 102,685 |
| Other notes |  | 13,967 |  | 12,849 |  | 10,090 |  | 9,084 |
| Total long-term debt including current portion | \$ | 705,619 |  | 709,600 | \$ | 723,844 | \$ | 730,000 |
| Financial instruments subject to market value risk: |  |  |  |  |  |  |  |  |
| AOL Time Warner common stock ( $2,017,000$ shares) | \$ | 64,740 | \$ | 47,698 | \$ | 64,740 | \$ | 64,740 |
| Centra Software (700,500 common shares) |  | 1,427 |  | 3,376 |  | 1,427 |  | 5,604 |
| Other available-for-sale securities |  | 585 |  | 4,320 |  | 597 |  | 4,213 |
|  |  |  |  |  |  |  |  |  |
| Total investments in publicly-traded companies |  | 66,752 |  | 55,394 |  | 66,764 |  | 74,557 |
| Other equity investments |  | 47,103 |  | (a) |  | 51,714 |  | (a) |

(a) Included in other equity investments are securities that do not trade in public markets, so they do not have readily determinable fair values. Management estimates the fair value of these securities is approximately $\$ 49$ million. However, many of the investees have not issued new equity in the past two years. There can be no assurance that the Company would realize the carrying value of these securities upon their sale.

The Company manages interest rate risk primarily by maintaining a mix of fixed-rate and variable-rate debt. The Company currently does not use interest rate swaps, forwards or other derivative financial instruments to manage its interest rate risk. See Note 4 to the Consolidated Financial Statements. The weightedaverage interest rate on borrowings under the Variable Rate Credit Facilities was $1.8 \%$ at March 31, 2002, and 2.0\% at December 31, 2001.

THE E. W. SCRIPPS COMPANY

## Index to Exhibits

## Exhibit

No.
Item

## RATIO OF EARNINGS TO FIXED CHARGES

|  |  |
| :--- | :--- |

