SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 1997

Commission File Number 33-43989
THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Ohio
(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification Number)

| 312 Walnut Street |  |
| :---: | :---: |
| Cincinnati, Ohio | 45201 |
| (Address of principal executive offices) | (Zip Code) |
| Registrant's telephone number, including area code: | (513) 977-3000 |

Title of each class
Securities registered pursuant to
Section 12(b) of the Act:
Class A Common Shares, $\$ .01$ par value

Name of each exchange on which registered

New York Stock Exchange

Securities registered pursuant to
Section 12(g) of the Act:
Not applicable
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes $X$ No
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $\mathrm{S}-\mathrm{K}$ is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$.

X
The aggregate market value of Class A Common Shares of the Registrant held by nonaffiliates of the Registrant, based on the $\$ 53.06$ per share closing price for such stock on February 28, 1998, was approximately $\$ 1,447,000,000$. As of February 28, 1998, nonaffiliates held approximately 1,563,000 Common Voting Shares. There is no active market for such stock.

As of February 28, 1998, there were 61,535, 430 of the
Registrant's Class A Common Shares, $\$ .01$ par value per share, outstanding and 19,218,913 of the Registrant's Common Voting Shares, $\$ .01$ par value per share, outstanding.

INDEX TO THE E. W. SCRIPPS COMPANY
ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 1997

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ITEM 1. BUSINESS
The E. W. Scripps Company ("Company") is a diversified media company operating in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 20 daily newspapers in the U.S. The broadcast television segment includes nine networkaffiliated stations. Category television includes Home \& Garden Television ("HGTV"), The Television Food Network ("Food Network"), and the Company's $12 \%$ equity interest in SportSouth, a regional cable television network. Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics, television program production, and publication of independent telephone directories. A summary of segment information for the three years ended December 31, 1997, is set forth on page F-31 of this Form 10-K.

The Company's cable television systems ("Scripps Cable") were acquired by Comcast Corporation ("Comcast") on November 13, 1996 ("Cable Transaction") through a merger whereby the Company's shareholders received, tax-free, a total of 93 million shares of Comcast's Class A Special Common Stock. The aggregate market value of the Comcast shares was $\$ 1,593,000,000$ ( $\$ 19.83$ per share of the Company) and the net book value of Scripps Cable was $\$ 356,000,000$, yielding an economic gain of \$1,237,000,000 to the Company's shareholders. Despite the economic gain, accounting rules required the company to record the cable Transaction as a spin-off, at net book value, of Scripps Cable to the Company's shareholders. Therefore no gain was reflected in the Company's financial statements.

Scripps Cable represented an entire business segment, therefore its results are reported as a "discontinued operation" for all periods presented (see Note 15 to the Consolidated Financial Statements). Results of the remaining business segments, including results for divested operating units within these segments through their dates of sale, are reported as "continuing operations."

## Newspapers

General - The Company publishes daily newspapers in 20 markets. From its Washington bureau the Company operates the Scripps Howard News Service, a supplemental wire service covering stories in the capital, other parts of the United States and abroad. The Company acquired or divested the following newspaper operations in the five years ended December 31, 1997:

1997 - Acquired daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, and a daily newspaper in Anderson, South Carolina. Traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado, and terminated the joint operating agency and ceased operations of its newspaper in El Paso, Texas.
1996 - Acquired the Vero Beach, Florida, daily newspaper.
1995 - Divested the Watsonville, California, daily
newspaper.
1993 - Divested the Tulare, California, and San Juan,
Puerto Rico, newspapers.

Revenues - The Company's newspaper operating revenues for the five years ended December 31, 1997, were as follows:

Newspaper advertising:
Local ROP
Classified ROP
National ROP
Preprint and other

Total newspaper advertising
Circulation
Joint operating agency distributions
Other
Total
Divested newspapers
Total newspaper operating revenues

| $221,199 \$$ | $192,563 \$$ |
| ---: | ---: |
| 214,912 | 184,629 |
| 23,056 | 19,384 |
| 73,268 | 64,538 |
|  |  |
| 532,435 | 461,114 |
| 129,612 | 121,365 |
| 47,052 | 39,341 |
| 14,689 | 8,669 |
| 723,788 | 630,489 |
| 27,226 | 40,372 |
| $751,014 \$$ | $670,861 \$$ |

$185,821 \$$
170,058
16,480
65,585

437,944
117,288
39,476
7,399
602,107
38,291
640,398

| 179,599 \$ | 167,247 |
| ---: | ---: |
| 153,156 | 133,588 |
| 14,963 | 11,490 |
| 60,045 | 54,436 |
| 407,763 | 366,761 |
| 109,057 | 105,952 |
| 39,375 | 33,793 |
| 7,745 | 8,462 |
| 563,940 | 514,968 |
| 38,998 | 53,086 |
|  |  |
| $602,938 \$$ | 568,054 |

167, 247
11, 588
11,490

366,761
105, 952
8,462

14,968
53,086

568, 054


The Company's newspaper operating revenues are derived primarily from advertising and circulation. Joint operating agency distributions represent the Company's share of profits of newspapers managed by the other parties to joint operating agencies (see "Joint Operating Agencies"). Other newspaper operating revenues include commercial printing.

Advertising rates and revenues vary among the Company's newspapers depending on circulation, type of advertising, local market conditions and competition. Advertising revenues are derived from run-of-paper ("ROP")
advertisements included with news stories in the body of the newspaper and from preprinted advertisements that are generally produced by advertisers and inserted into the newspaper.

ROP is further broken down among "local," "classified" and "national" advertising. Local refers to advertising that is not in the classified advertising section and is purchased by in-market advertisers. Classified refers to advertising in the section of the newspaper that is grouped by type of advertising, e.g., automotive and help wanted. National refers to advertising purchased by businesses that operate beyond the local market and purchase advertising from many newspapers, primarily through advertising agencies. A given volume of ROP advertisements is generally more profitable to the Company than the same volume of preprinted advertisements.

Advertising revenues vary through the year, with the first and third quarters generally having lower revenues than the second and fourth quarters. Advertising rates and volume are highest on Sundays, primarily because circulation and readership is greatest on Sundays.

Full-run ROP advertising volume for the Company's newspapers was as follows (excluding divested newspapers):
( in thousands )
1997

Newspaper advertising inches:

## Local

Classified
National

| 7,889 | 6,332 |
| ---: | ---: |
| 7,611 | 6,228 |
| 477 | 375 |
|  |  |
| 15,977 | 12,935 |

6,124
5,796
307
12,227
6,186
5,876
275
12,337

5,894
5,387
244

11,525

Total full-run advertising inches
( in thousands ) (1)

Daily Paid Circulation
Morning (M)
Evening (E)
1997
1996

Abilene (TX) Reporter-News
Albuquerque (NM) Tribune (2)
Anderson (SC) Independent-Mail
Birmingham (AL) Post-Herald (2)
Boulder (CO) Camera
Bremerton (WA) Sun
Cincinnati (OH) Post (2)
Corpus Christi (TX) Caller-Times
Denver (CO) Rocky Mountain News
Evansville (IN) Courier (2)
Knoxville (TN) News-Sentinel
Memphis (TN) Commercial Appeal
Naples (FL) Daily News
Plano (TX) Star Courier
Redding (CA) Record-Searchlight
San Angelo (TX) Standard-Times
Stuart (FL) News
Ventura County (CA) Star
Vero Beach (FL) Press Journal
Wichita Falls (TX) Times Record News
Total Daily Circulation
$\begin{array}{ll}M(5) \\ E & \\ M(5) \\ E(3) \\ M & (5) \\ M(4) \\ E & (6) \\ M(5) \\ M \\ M \\ M \\ M \\ M \\ M & (5) \\ M(4) \\ M(5) \\ M \\ M(4) \\ M(5) \\ M(5)\end{array}$

Sunday Paid Circulation
Abilene (TX) Reporter-News
(5)
(5)
(5)

Boulder (CO) Camera
Bremerton (WA) Sun
Corpus Christi (TX) Caller-Times
Denver (CO) Rocky Mountain News
Evansville (IN) Courier
Knoxville (TN) News-Sentinel
Memphis (TN) Commercial Appeal
Naples (FL) Daily News
lano (TX) Star Courier
Redding (CA) Record-Searchlight
San Angelo (TX) Standard-Times
Stuart (FL) News
Ventura County (CA) Star
Vero Beach (FL) Press Journal
Wichita Falls (TX) Times Record News

| 40.3 | 41.3 |
| ---: | ---: |
| 25.1 | 27.2 |
| 41.4 | 42.0 |
| 25.6 | 49.7 |
| 34.2 | 33.9 |
| 38.4 | 36.2 |
| 77.2 | 81.3 |
| 68.1 | 64.8 |
| 302.9 | 316.9 |
| 61.8 | 60.5 |
| 122.3 | 122.7 |
| 185.7 | 182.6 |
| 49.2 | 48.4 |
| 10.9 | 11.8 |
| 35.7 | 35.2 |
| 31.5 | 32.2 |
| 35.4 | 35.1 |
| 95.9 | 94.7 |
| 32.4 | 33.3 |
| 37.9 | 38.0 |
|  |  |
| $1,351.9$ | $1,387.8$ |

1,387.8

| 50.4 | 51.5 |
| ---: | ---: |
| 47.8 | 48.1 |
| 41.4 | 41.7 |
| 41.7 | 39.8 |
| 89.4 | 88.1 |
| 415.7 | 406.5 |
| 109.2 | 109.6 |
| 166.2 | 167.6 |
| 256.6 | 259.4 |
| 63.1 | 61.5 |
| 12.6 | 13.2 |
| 38.1 | 38.2 |
| 37.7 | 38.7 |
| 45.4 | 44.1 |
| 103.4 | 102.8 |
| 35.9 | 35.7 |
| 44.4 | 45.2 |
|  |  |

1,599.0

1995
42.7
30.0
42.4
58.2
34.7
35.9
87.4
66.4
331.0
61.8
124.9
190.2
47.8
12.3
37.7
32.7
36.3
96.3
32.9
38.4

1,440.0
(1) Based on Audit Bureau of Circulation Publisher's Statements ("Statements") for the six-month periods ending September 30, except figures for the Naples Daily News, the Stuart News and the Vero Beach Press Journal which are from the Statements for the twelve-month periods ending September 30.
(2) This newspaper is published under a JOA with another newspaper in its market. See "Joint Operating Agencies."
(3) Moved to evening distribution in 1996
(4) Redding moved from evening to morning distribution in 1994. Bremerton and the Thousand Oaks and Simi Valley editions of the Ventura County newspaper moved to morning distribution in 1995.
(5) Abilene, Anderson, Boulder, Corpus Christi, Plano, San Angelo and Wichita Falls acquired in 1997. Vero Beach acquired in 1996.
(6) Includes circulation of The Kentucky Post.

Joint Operating Agencies - The Company is currently a party to newspaper joint operating agencies ("JOAs") in four markets. A JOA combines all but the editorial operations of two competing newspapers in a market in order to reduce aggregate expenses and take advantage of economies of scale, thereby allowing the continuing operation of both newspapers in that market. The Newspaper Preservation Act of 1970 ("NPA") provides a limited exemption from anti-trust laws, generally permitting the continuance of JOAs in existence prior to the enactment of the NPA and the formation, under certain circumstances, of new JOAs between newspapers. Except for the Company's JOA in Cincinnati, all of the Company's JOAs were entered into prior to the enactment of the NPA. From time to time the legality of pre-NPA JOAs has been challenged on anti-trust grounds but no such challenge has yet succeeded in the courts.

JOA revenues less JOA expenses, as defined in each JOA, equals JOA profits, which are split between the parties to the JOA. In each case JOA expenses exclude editorial expenses. The Company manages the JOA in Evansville and receives approximately $80 \%$ of JOA profits. Each of the other three JOAs are managed by the other party to the JOA. The Company receives approximately $20 \%$ to $40 \%$ of JOA profits for those JOAs.

The table below provides certain information about the Company's JOAs.

Newspaper

Publisher of Other Newspaper
Year JOA
Year of JOA Entered Into Expiration

Managed by the Company:
The Evansville Courier
Managed by Other Publisher: The Albuquerque Tribune Birmingham Post-Herald The Cincinnati Post
Hartmann Publications
Journal Publishing Company
Newhouse Newspapers

The JOAs generally provide for automatic renewal terms of ten years unless an advance notice of termination ranging from two to five years is given by either party. The Company has notified Hartmann Publications of its intent to terminate the Evansville JOA.

Competition - The Company's newspapers compete for advertising revenues primarily with other local media, including other local newspapers, television and radio stations, cable television, telephone directories and direct mail. Competition for advertising revenues is based upon audience size and demographics, price and effectiveness. Changes in technology and new media, such as electronic publications, may create additional competitors for classified advertising revenue. Most of the Company's newspapers publish electronic versions of the newspaper on the internet. Newspapers compete with all other information and entertainment media for consumers' discretionary time.

All of the Company's newspaper markets are highly competitive, particularly Denver, the largest market in which the Company publishes a newspaper.

Newspaper Production - The Company's daily newspapers are printed using offset or flexographic presses and use computer systems for writing, editing and composing and producing the advertising and news material printed in each edition.

Raw Materials and Labor Costs - The Company consumed approximately 214,000 metric tons of newsprint for the year ended December 31, 1997 and 190, 000 metric tons of newsprint in 1996. The Company purchases newsprint from various suppliers, many of which are Canadian. Management believes that the Company's sources of supply of newsprint are adequate for its anticipated needs.

Newsprint prices have fluctuated widely in recent years. Newsprint prices generally declined from 1992 through 1998, but began rising in the first quarter of 1994, from approximately $\$ 420$ per metric tonne to $\$ 745$ by the first quarter of 1996. Newsprint prices declined from that level, to approximately $\$ 500$ by March 1997, before beginning to increase to $\$ 560$ in December 1997. The March 1998 price of newsprint is $8 \%$ higher than the average price in 1997. At the current price, newsprint costs in 1998 would increase approximately $30 \%$. However, some newsprint suppliers have announced a 7\% price increase effective April 1, 1998. It is uncertain if the announced increase will be billed or, rather, resistance from buyers will cause suppliers to reduce or delay the increase.

General - The Company's broadcast television segment consists of nine network-affiliated television stations. The Company acquired or divested the following broadcast operations in the five years ended December 31, 1997:

1993 - Divested radio stations and Memphis, Tennessee, television station.

Revenues - The Company's broadcasting operating revenues for the five years ended December 31, 1997, were as follows:

|  |  | 1997 |  | 1996 |  | 1995 |  | 1994 |  | 1993 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local advertising | \$ | 171,211 | \$ | 159,412 | \$ | 150,489 | \$ | 142,491 | \$ | 130,603 |
| National advertising |  | 139,322 |  | 127,172 |  | 125,476 |  | 122, 668 |  | 114,558 |
| Political advertising |  | 2,106 |  | 19,505 |  | 3,207 |  | 14,291 |  | 1,344 |
| Other |  | 18,577 |  | 17,378 |  | 16,056 |  | 8,734 |  | 8,439 |
| Total |  | 331,216 |  | 323,467 |  | 295,228 |  | 288,184 |  | 254,944 |
| Divested television and radio stations |  |  |  |  |  |  |  |  |  | 29,350 |
| Total broadcasting operating revenues | \$ | 331,216 | \$ | 323,467 | \$ | 295,228 | \$ | 288,184 | \$ | 284,294 |

The Company's television operating revenues are derived primarily from the sale of time to businesses for commercial messages that appear during entertainment and news programming. Local and national advertising refer to time purchased by local, regional and national businesses; political refers to campaigns for elective office and campaigns for political issues. Automobile advertising accounts for approximately one-fourth of the Company's local and national advertising revenues.

The first and third quarters of each year generally have lower advertising revenues than the second and fourth quarters. The television stations have benefited from increasing political advertising in even-numbered years when congressional and presidential elections occur, making it more difficult to achieve year-over-year increases in operating results in odd-numbered years.

Other revenues primarily consist of network compensation (see "Network Affiliation and Programming"). The new and extended network affiliation agreements signed in 1994 and 1995 with ABC caused the increase in network compensation payments.

Information concerning the Company's stations and the markets in which they operate is as follows:

| Station and Market | Network Affiliation | Expiration of FCC License | Rank of Market(1) | Current Affiliation Agreement Expires | $\begin{aligned} & \text { Stations } \\ & \text { in } \\ & \text { Market (3) } \end{aligned}$ | 1997 | 1996 | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WXYZ, Detroit, Ch. 7 | ABC | 2005 | 9 | 2004 | 6 |  |  |  |  |  |
| Average Audience Share (2) |  |  |  |  |  | 18 | 21 | 21 | 21 | 21 |
| Station Rank in Market (3) |  |  |  |  |  | 2 | 1 | 1 | 1 | 1 |
| WEWS, Cleveland, Ch. 5 | ABC | 2005 | 13 | 2004 | 11 |  |  |  |  |  |
| Average Audience Share (2) |  |  |  |  |  | 17 | 19 | 19 | 20 | 20 |
| Station Rank in Market (3) |  |  |  |  |  | 2 | 1 | 1 | 1 | 1 |
| WFTS, Tampa, Ch. 28 | ABC (5) | 2005 | 15 | 2004 | 10 |  |  |  |  |  |
| Average Audience Share (2) |  |  |  |  |  | 9 | 9 | 11 | 8 | 8 |
| Station Rank in Market (3) |  |  |  |  |  | 4 | 4 | 4 | 4 | 4 |
| KNXV, Phoenix, Ch. 15 | ABC (5) | 1998 | 17 | 2004 | 11 |  |  |  |  |  |
| Average Audience Share (2) |  |  |  |  |  | 10 | 10 | 11 | 10 | 9 |
| Station Rank in Market (3) |  |  |  |  |  | 4 | 4 | 3 | 4 | 4 |
| WMAR, Baltimore, Ch. 2 | ABC (5) | 2001 | 23 | 2005 | 6 |  |  |  |  |  |
| Average Audience Share (2) |  |  |  |  |  | 11 | 12 | 14 | 17 | 19 |
| Station Rank in Market (3) |  |  |  |  |  | 3 | 3 | 3 | 3 | 2 |
| WCPO, Cincinnati, Ch. 9 | ABC (4) | 2005 | 30 | 2006 | 6 |  |  |  |  |  |
| Average Audience Share (2) |  |  |  |  |  | 17 | 18 | 17 | 19 | 21 |
| Station Rank in Market (3) |  |  |  |  |  | 1 | 1 | 1 | 1 | 1 |
| KSHB, Kansas City, Ch. 41 | NBC (6) | 2006 | 31 | 2004 | 8 |  |  |  |  |  |
| Average Audience Share (2) |  |  |  |  |  | 10 | 10 | 11 | 11 | 10 |
| Station Rank in Market (3) |  |  |  |  |  | 4 | 4 | 4 | 4 | 4 |
| WPTV, W. Palm Beach, Ch. 5 | NBC | 2005 | 43 | 2004 | 7 |  |  |  |  |  |
| Average Audience Share (2) |  |  |  |  |  | 19 | 20 | 21 | 20 | 24 |
| Station Rank in Market (3) |  |  |  |  |  | 1 | 1 | 1 | 1 | 1 |
| KJRH, Tulsa, Ch. 2 | NBC | 1998 | 58 | 2004 | 8 |  |  |  |  |  |
| Average Audience Share (2) |  |  |  |  |  | 14 | 14 | 16 | 16 | 15 |
| Station Rank in Market (3) |  |  |  |  |  | 3 | 3 | 3 |  | 3 |

All market and audience data is based on the November A.C. Nielsen Company survey.
(1) Rank of Market represents the relative size of the television market in the United States.
(2) Represents the number of television households tuned to a specific station from 6 a.m. to 2 a.m. each day, as a percentage of total viewing households in Area of Dominant Influence.
(3) Stations in Market does not include public broadcasting stations, satellite stations, or translators which rebroadcast signals from distant stations. Station Rank in Market is based on Average Audience Share as described in (2).
(4) Prior to June 1996, WCPO was a CBS affiliate.
(5) Prior to January 1995, WFTS and KNXV were FOX affiliates and WMAR was a NBC affiliate.
(6) Prior to September 1994, KSHB was a FOX affiliate.

Competition - The Company's television stations compete for advertising revenues primarily with other local media, including other television stations, radio stations, cable television, newspapers, and telephone directories and direct mail. Competition for advertising revenues is based upon audience size and demographics, price and effectiveness. Television stations compete for consumers' discretionary time with all other information and entertainment media. Continuing
technological advances will improve the capability of alternative service providers such as traditional cable, "wireless" cable and direct broadcast satellite television to offer video services in competition with terrestrial broadcasting. The degree of competition is expected to increase. The Company intends to undertake upgrades in its services as may be permitted by the Federal Communications Commission ("FCC") to maintain its competitive posture Such facility upgrades may require large capital investments. Technological advances in interactive media services will increase these competitive pressures.

Network Affiliation and Programming - The Company's television stations are affiliated with national television networks. The networks offer a variety of programs to affiliated stations, which have the right of first refusal before such programming may be offered to other television stations in the same market. Networks compensate affiliated stations for carrying network programming.

In addition to network programs, the Company's television stations broadcast locally produced programs, syndicated programs, sports events, movies and public service programs. News is the focus of the Company's locally produced programming. Advertising during local news programs accounts for more than $30 \%$ of revenues.

Federal Regulation of Broadcasting - Television broadcasting is subject to the jurisdiction of the FCC pursuant to the Communications Act of 1934, as amended ("Communications Act"). The Communications Act prohibits the operation of television broadcasting stations except in accordance with a license issued by the FCC and empowers the FCC to revoke, modify and renew broadcasting licenses, approve the transfer of control of any corporation holding such licenses, determine the location of stations, regulate the equipment used by stations and adopt and enforce necessary regulations. The Telecommunications Act of 1996 (the "1996 Act") significantly relaxed the regulatory environment applicable to broadcasters.

Under the 1996 Act, television broadcast licenses may be granted for a term of eight years, rather than five, and they remain renewable upon request. While there can be no assurance regarding the renewal of the Company's television broadcast licenses, the Company has never had a license revoked, has never been denied a renewal and all previous renewals have been for the maximum term.

FCC regulations govern the multiple ownership of television stations and other media. Under the multiple ownership rule, a license for a television station will generally not be granted or renewed if (i) the applicant already owns, operates, or controls a television station serving substantially the same area, or (ii) the grant of the license would result in the applicant's owning, operating, controlling, or having an interest in television stations whose total national audience reach exceeds 35\% of all television households. The legislation also directed the FCC to promptly reconsider its local multiple ownership limits for television. The FCC rules also generally prohibit "cross-ownership" of a television station and daily newspaper or cable television system in the same service area. The Company's television station and daily newspaper in Cincinnati were owned by the Company at the time the cross-ownership rules were enacted and enjoy "grandfathered" status. These properties would become subject to the crossownership rules upon their sale.

Under the Cable Television Consumer Protection and Competition Act of 1992 ("1992 Act"), each television broadcast station gained "must-carry" rights on any cable system defined as "local" with respect to that station Stations may waive their must-carry rights and instead negotiate retransmission consent agreements with local cable companies. The Company's stations have generally elected to negotiate retransmission consent agreements with cable companies. A challenge to the validity of the must-carry rules is pending before the United States Supreme Court.

Management believes the Company is in substantial compliance with all applicable regulatory requirements.

General - The Company's category television segment includes HGTV, Food Network and a $12 \%$ interest in SportSouth, a regional cable television network. The Company acquired its approximate 56\% controlling interest in Food Network in 1997.

Food Network began telecasting in December 1993 and HGTV on December 31, 1994.

Revenues - The Company's category television revenues for the five years ended December 31, 1997, were as follows:

| ( in thousands ) | 1997 | 1996 | 1995 |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Advertising | 36,603 | 14,888 | 8,175 |
| Affiliate fees | 19,711 | 6,943 | 3,021 |
| Other | 2,082 | 280 | 140 |
| Total category television operating revenues | 58,396 | 22,111 | 11,336 |

Category television revenues are derived from the sale of advertising time and, if provided for in the affiliation agreement, from affiliate fees received from cable television and other distribution systems that carry the networks. Such fees are generally based on the number of subscribers who receive the networks. Most of Food Network's affiliation agreements do not provide for affiliate fees.

Programming - HGTV features 24 hours of daily programming, focusing on home repair and remodeling, gardening, decorating and other activities associated with the home. Food Network also features 24 hours of daily programming, focusing on food and nutrition. Both HGTV and Food Network strive to entertain as well as inform viewers.

Some programming is produced internally and other programming is purchased from a variety of independent producers. Programming is transmitted via satellite to cable television systems and to satellite dish owners.

Competition - HGTV and Food Network compete with other television networks for distribution on cable television and direct broadcast satellite systems, and for advertiser support. Popularity of the programming is a primary factor in obtaining and retaining distribution and attracting advertising revenues. Because of limited channel capacity, cable television system operators have been able to demand incentive payments or equity interests in cable television programming networks in exchange for long-term agreements to distribute the networks. In 1996 and 1997 the Company agreed to pay distribution fees of approximately $\$ 75,000,000$ to certain cable and direct broadcast satellite systems in exchange for long-term contracts to carry HGTV. The amount of the incentives approximates the affiliate fee revenue HGTV expects to receive over the lives of the contracts. In 1996 and 1997 Food Network paid approximately $\$ 6,000,000$ in distribution fees (including $\$ 1,500,000$ subsequent to its acquisition by the Company) to cable television systems in exchange for long-term contracts that do not provide for affiliate fee revenue, and approximately $\$ 10,000,000$ to direct broadcast satellite systems for long-term contracts that do provide for affiliate fee revenue. Advertising revenues are expected to increase as distribution of the networks increases, consistent with the historical growth in advertising revenues.

According to the Nielsen Homevideo Index, HGTV was telecast to 36.1 million homes in December 1997, up 10.9 million from December 1996. Food Network was telecast to 29.1 million homes in December 1997, up 10.0 million from December 1996. Additional distribution fees may be required to obtain carriage on additional cable television systems.

Management believes the popularity of HGTV and Food Network, which consistently rank among the favorite channels of cable television subscribers, will enable the Company to expand distribution and to attract additional advertising revenue.

General - Licensing and other media aggregates operating segments that are too small to report separately, including syndication and licensing of news features and comics, television program production, and publication of independent telephone directories. The Company announced its intention to sell Scripps Howard Productions in December 1997.
The Company will continue to operate Cinetel Productions, which produces non-fiction programming for broadcast and cable television.

Cinetel was acquired on March 31, 1994. SHP began operations in 1993 and sold its first programs in 1995.

Revenues - The Company's licensing and other media revenues for the five years ended December 31, 1997, were as follows:
Licensing
Newspaper feature distribution
Program production

Program production
Other

Total licensing and other media revenues

The Company, under the trade name United Media, is a leading distributor of news columns, comics and other features for the newspaper industry. Included among these features is PEANUTS, one of the most successful strips in the history of comic art. United Media sold its worldwide GARFIELD and U.S. ACRES copyrights in 1994. Program production revenues prior to 1994 were primarily related to GARFIELD television programming.

United Media owns and licenses worldwide copyrights relating to PEANUTS and other character properties for use on numerous products, including plush toys, greeting cards and apparel, for promotional purposes and for exhibit on television, video cassettes and other media. PEANUTS provides more than $80 \%$ of the Company's licensing revenues. Approximately 70\% of PEANUTS licensing revenues are earned in international markets, with the Japanese market providing approximately two-thirds of international revenue.

Merchandise, literary and exhibition licensing revenues are generally a negotiated percentage of the licensee's sales. The Company generally receives a fixed fee for the use of its copyrights for promotional and advertising purposes. The Company generally pays a percentage of gross syndication and licensing royalties to the creators of these properties.

Cinetel and SHP create, develop and produce television programming product for domestic and international markets. Programs are developed and produced internally and in collaboration with a number of independent writers, producers and creative teams under production arrangements. Generally, Cinetel licenses the initial telecast rights for programs prior to commencing production. Initial license fees commonly approximate the production costs of a program. Additional license fees may be pursued from foreign, syndicated television, cable television and home video markets. The ultimate profitability of the Company's programs is dependent upon public taste, which is unpredictable and subject to change.

Competition - The Company's newspaper feature distribution operations compete for a limited amount of newspaper space with other distributors of news columns, comics and other features. Competition is primarily based on price and popularity of the features. Popularity of licensed characters is a primary factor in obtaining and renewing merchandise and promotional licenses.

The Company's program production operations compete with all forms of entertainment. In addition to competing for market share with other entertainment companies, the Company also competes to obtain creative talents and story properties. A significant number of other companies produce and/or distribute programs. Competition is primarily based on price, quality of the programming and public taste.

## Employees

As of December 31, 1997, the Company had approximately 8,100 full-time employees, of whom 6,000 were engaged in newspapers, 1,500 in broadcast television, 300 in category television and 200 in licensing and other media. Various labor unions represent approximately 2,800 employees, primarily in newspapers. The present operations of the Company have not experienced any work stoppages since March 1985. The Company considers its relationship with employees to be generally satisfactory.

ITEM 2. PROPERTIES
The properties used in the Company's newspaper operations generally include business and editorial offices and printing plants.

The Company's television operations require offices and studios and other real property for towers upon which broadcasting transmitters and antenna equipment are located. Increased capital expenditures in 1994 and 1995 are associated with more local news programming, primarily, in Kansas City, Phoenix and Tampa. Ongoing advances in the technology for delivering video signals to the home, such as "high definition television," may, in the future, require a high level of capital expenditures in order to maintain competitive position. The Company's Detroit station is expected to begin high definition broadcasting in 1998. Capital spending is expected to increase from \$16,000,000 in 1997 to approximately $\$ 38,000,000$ in 1998 and $\$ 33,000,000$ in 1999, including costs of a new building for the Phoenix and West Palm Beach stations.

The Company's category television operations require offices and studios and other real and personal property to produce programs and to transmit the network programming via leased satellite. HGTV and Cinetel operate from an 80,000 squarefoot production facility in Knoxville. Food Network operates from leased facilities in New York.

Management believes the Company's present facilities are generally well-maintained and are sufficient to serve its present needs.

## ITEM 3. LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings primarily relating to renewal of broadcast licenses, none of which is expected to result in material loss.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
No matters were submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

| The Company's Class A Common Shares are traded on the New York Stock Exchange ("NYSE") under the symbol "SSP." Ther are approximately 5,000 owners of the Company's Class A |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common Shares, based on security position listings, and 21 |  |  |  |  |  |
| owners of Company's Common Voting Shares (which does not |  |  |  |  |  |
| have a public market). The Company has declared cash |  |  |  |  |  |
| dividends in every year since its incorporation in 1922. |  |  |  |  |  |
| Future dividends are, however, subject to the Company's earnings, financial condition and capital requirements. |  |  |  |  |  |
| The range of market prices of the Company's Class A Common Shares, which represents the high and low sales prices for each full quarterly period, and quarterly cash dividends, are as follows: |  |  |  |  |  |
|  |  |  |  |  |  |
|  | $\begin{gathered} \text { 1st } \\ \text { Quarter } \end{gathered}$ | 2nd Quarter | $3 r d$ Quarter | 4th Quarter | Total |
| 1997 |  |  |  |  |  |
| Market price of common stock: |  |  |  |  |  |
| High | \$37.500 | \$41.750 | \$43.938 | \$48.938 |  |
| Low | 32.625 | 32.250 | 36.563 | 40.250 |  |
| Cash dividends per share of common stock | \$ . 13 | \$ . 13 | \$ . 13 | \$ . 13 | \$ . 52 |
| 1996 |  |  |  |  |  |
| Market price of common stock: |  |  |  |  |  |
| High | \$43.500 | \$47.000 | \$47.500 | \$52.375 |  |
| Low | 38.125 | 40.625 | 40.750 | 32.750 |  |
| Cash dividends per share of common stock | \$ . 13 | \$ . 13 | \$ . 13 | \$ . 13 | \$ . 52 |

On November 13, 1996, the Company completed the Cable
Transaction. For each share of the Company, shareholders received 1.15826 shares of Class A Special Common Stock of Comcast Corporation with a value of $\$ 19.83$, based on Comcast's November 13, 1996, closing price of $\$ 17.125$ on NASDAQ.

ITEM 6. SELECTED FINANCIAL DATA
The Selected Financial Data required by this item is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page F-1 of this Form 10-K.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

Management's Discussion and Analysis of Financial Condition and Results of Operation required by this item is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page $\mathrm{F}-1$ of this Form $10-\mathrm{K}$.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA
The Financial Statements and Supplementary Data required by this item is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page F-1 of this Form 10-K.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

## Executive Officers

Executive officers serve at the pleasure of the Board of Directors. Certain information about such officers appears in the table below.

| Name | Age | Position |
| :---: | :---: | :---: |
| Lawrence A. Leser | 62 | Chairman of the Board of Directors (since August 1994); Director (since 1977); Chief Executive Officer (1985 to 1996); President (1985 to August 1994) |
| William R. Burleigh | 62 | Chief Executive Officer (since May 1996); President (since August 1994); Director (since 1990); Chief Operating Officer (1994 to 1996); Executive Vice President (1990 to 1994) |
| Daniel J. Castellini | 58 | Senior Vice President/Finance and Administration (since 1986) |
| Paul F. (Frank) Gardner | 55 | Senior Vice President/Television (since April 1993); Senior Vice President, News Programming, Fox Broadcasting Company (1991 to 1993) |
| Alan M. Horton | 54 | Senior Vice President/Newspapers (since May 1994); Vice President/ Operations, Newspapers (1991 to 1994) |
| Craig C. Standen | 55 | ```Senior Vice President/Corporate Development (since August 1994); Vice President/Marketing-Advertising, Newspapers (1990 to 1994)``` |
| J. Robert Routt | 43 | Vice President and Controller (since 1985) |
| E. John Wolfzorn | 52 | Treasurer (since 1979) |
| M. Denise Kuprionis | 41 | Corporate Secretary (since 1987) |
| Gregory L. Ebel | 42 | Vice President/Human Resources (since 1994); Senior Vice President, PNC Bank Ohio (1990 to 1994) |
| Richard A. Boehne | 41 | Vice President/Corporate <br> Communications and Investor <br> Relations (since 1995); Director of <br> Corporate Communications and <br> Investor Relations (1989 to 1994) |
| Jeffrey J. Hively | 44 | Vice President/Newspaper <br> Operations (since May 1994); <br> Director of Circulation (1992 to 1994) |
| Stephen W. Sullivan | 51 | Vice President/Newspapers (since October 1997); previously Senior Vice President, Harte-Hanks Communications, Inc. and President, Harte-Hanks Newspapers |
| Daniel K. Thomasson | 64 | Vice President/News Newspapers (since 1986) |
| James M. Hart | 56 | Vice President/Television (since May 1995); President, Multimedia, Inc.'s broadcasting division (1994 to 1995); Vice President and General Manager WBIR, a Multimedia television station (1981 to 1994) |
| Neal F. Fondren | 39 | Vice President/New Media (since November 1996); Director Administration and Business Development, Cable Division (1994 to 1996); General Manager Northwest Georgia cable systems (1990 to 1994) |

The information required by Item 10 of Form $10-\mathrm{K}$ relating to directors of the Company is incorporated by reference to the material captioned "Election of Directors" in the Company's definitive proxy statement for the Annual Meeting of Shareholders ("Proxy Statement"). The Proxy Statement will be filed with the Securities and Exchange Commission on or before April 30, 1998.

ITEM 11. EXECUTIVE COMPENSATION
The information required by Item 11 of Form $10-\mathrm{K}$ is incorporated by reference to the material captioned "Executive Compensation" in the Proxy Statement.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT
The information required by Item 12 of Form $10-\mathrm{K}$ is incorporated by reference to the material captioned "Security Ownership of Certain Beneficial Owners and Management" in the Proxy Statement.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by Item 13 of Form $10-\mathrm{K}$ is incorporated by reference to the material captioned "Certain Transactions" in the Proxy Statement.

## PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K
Financial Statements and Supplemental Schedules
(a) The consolidated financial statements of the Company are filed as part of this Form $10-\mathrm{K}$. See Index to Consolidated Financial Statement Information at page F-1.

The report of Deloitte \& Touche LLP, Independent Auditors, dated January 22, 1998, is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page F-1.
(b) The consolidated supplemental schedules of the Company are filed as part of this Form $10-\mathrm{K}$. See Index to Consolidated Financial Statement Schedules at page $\mathrm{S}-1$.

## Exhibits

The information required by this item appears at page E-1 of this Form $10-\mathrm{K}$.

A Current Report on Form 8-K reporting the Company's agreement to acquire the newspaper and broadcast properties of Harte-Hanks Communications, Inc. was filed on June 5, 1997.

A Current Report on Form 8-K dated September 4, 1997 reporting Item 2. "Acquisition or Disposition of Assets" for the purchase of the newspaper and broadcast operations of Harte-Hanks Communications, Inc. ("HHC") and the sale of HHC's broadcast operations in connection with the acquisition of approximately $56 \%$ controlling interest in The Television Food Network, G.P. was filed on September 29, 1997.

An amendment to the Current Report on Form 8-K filed
September 29, 1997 was filed on October 6, 1997. The amendment provided certain information regarding rights of first refusal related to the acquisition of The Television Food Network, G.P., corrected certain financial information in Notes C and D to the Pro Forma Financial Information and reflected the execution of the Variable Rate Credit Facilities. The Form 8-K/A included the financial information listed below:

Financial Statements of Harte-Hanks Newspapers
Financial Statements as of December 31, 1996, and for the Three Years Then Ended
Financial Statements as of June 30, 1997, and for the Six Months Then Ended

Financial Statements of Harte-Hanks Television
Financial Statements as of December 31, 1996, and for the Three Years Then Ended
Financial Statements as of June 30, 1997, and for the Six Months Then Ended

Financial Statements of the Television Food Network, G.P.
Financial Statements as of December 31, 1996, and for the Three Years Then Ended, and as of June 30, 1997, and for the Six Months Ended June 30, 1997, and June 30, 1996

Combined Pro Forma Financial Information
Pro Forma Balance Sheet as of June 30, 1997
Pro Forma Statement of Income for the Six Months Ended June 30, 1997
Pro Forma Statement of Income for the Year Ended December 31, 1996
Notes to Pro Forma Financial Information

Pursuant to the requirements of Section 13 or 15(d) of the
Securities and Exchange Act of 1934 the Registrant has duly
caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on March 27, 1998.

## THE E. W. SCRIPPS COMPANY

By /s/ William R. Burleigh
William R. Burleigh
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities indicated, on March 27, 1998.

Signature
/s/ Lawrence A. Leser
Lawrence A. Leser
/s/ William R. Burleigh
William R. Burleigh
/s/ Daniel J. Castellini
Daniel J. Castellini
/s/ Charles E. Scripps
Charles E. Scripps
/s/ John H. Burlingame John H. Burlingame
/s/ Daniel J. Meyer
Daniel J. Meyer
/s/ Nicholas B. Paumgarten Nicholas B. Paumgarten
/s/ Paul K. Scripps Paul K. Scripps
/s/ Robert P. Scripps Robert P. Scripps
/s/ Ronald W. Tysoe Ronald W. Tysoe
/s/ Julie A. Wrigley Director Julie A. Wrigley

Title
Chairman of the Board

President, Chief Executive
Officer and Director
(Principal Executive Officer)
Senior Vice President/Finance
and Administration
(Principal Financial and Accounting Officer)

Chairman of the Executive
Committee of the Board of Directors

Director

Director

Director

Director

Director

Director

INDEX TO CONSOLIDATED FINANCIAL STATEMENT INFORMATION

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Broadcast Television
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Market Risk
3. Independent Auditors' Report
4. Consolidated Balance Sheets
5. Consolidated Statements of Income
6. Consolidated Statements of Cash Flows

7 Consolidated Statements of Stockholders' Equity
8. Notes to Consolidated Financial Statements
( in millions, except share data )
1997 (1) 1996 (1) 1995 (1) 1994 (1) 1993 (1)

Summary of Operations
Operating Revenues:
Newspapers
Broadcast television
Category television
Licensing and other media
Total
Divested operating units (2)
Total operating revenues

| \$ | 723.8 | \$ | 630.5 | \$ | 602.1 | \$ | 563.9 | \$ | 515.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 331.2 |  | 323.5 |  | 295.2 |  | 288.2 |  | 254.9 |
|  | 58.4 |  | 22.1 |  | 11.3 |  |  |  |  |
|  | 101.3 |  | 105.4 |  | 83.4 |  | 73.5 |  | 84.7 |
|  | 1,214.7 |  | 1,081.5 |  | 992.1 |  | 925.6 |  | 854.7 |
|  | 27.2 |  | 40.4 |  | 38.3 |  | 39.0 |  | 90.5 |
| \$ | 1,242.0 | \$ | 1,121.9 | \$ | 1,030.4 | \$ | 964.6 | \$ | 945.2 |
| \$ | 172.7 | \$ | 134.0 | \$ | 120.8 | \$ | 116.0 | \$ | 73.8 |
|  | 103.7 |  | 100.4 |  | 86.9 |  | 94.5 |  | 69.1 |
|  | (13.1) |  | (17.9) |  | (18.6) |  | (9.1) |  | (0.5) |
|  | 2.9 |  | 6.5 |  | 4.2 |  | 2.1 |  | 3.7 |
|  | (17.2) |  | (18.5) |  | (16.8) |  | (15.5) |  | (13.6) |
|  | 249.0 |  | 204.5 |  | 176.5 |  | 188.0 |  | 132.5 |
|  | 1.8 |  | 5.4 |  | 4.7 |  | 3.5 |  | 10.4 |
|  |  |  | (4.0) |  |  |  | (7.9) |  | (0.9) |
|  | 250.8 |  | 205.9 |  | 181.2 |  | 183.6 |  | 142.0 |
|  | (18.5) |  | (9.6) |  | (11.2) |  | (16.3) |  | (26.4) |
|  | 47.6 |  |  |  |  |  |  |  | 91.9 |
|  |  |  |  |  |  |  | 31.6 |  |  |
|  | (2.7) |  | 21.5 |  |  |  | (16.9) |  | 2.5 |
|  | 3.1 |  | 1.8 |  | 1.5 |  | (0.9) |  | (2.4) |
|  | (117.5) |  | (86.0) |  | (74.5) |  | (80.4) |  | (86.4) |
|  | (5.1) |  | (3.4) |  | (3.3) |  | (7.8) |  | (16.2) |
| \$ | 157.7 | \$ | 130.1 | \$ | 93.6 | \$ | 92.8 | \$ | 104.9 |
|  | \$1.93 |  | \$1.61 |  | \$1.17 |  | \$1.21 |  | \$1.40 |
|  | 1.63 |  | 1.41 |  | 1.17 |  | 1.25 |  | . 72 |
|  | . 52 |  | . 52 |  | . 50 |  | . 44 |  | . 44 |

Net gains on divested operating units (1)
Gain on sale of Garfield copyrights (4)
Other unusual credits (charges) (5)
Miscellaneous, net
Income taxes (6)
Minority interests
Income from continuing operations

Operating Income (Loss):
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
Divested operating units (2)
Unusual items (3)
Total operating income

Share Data
Income from continuing operations
Adjusted income from continuing operations (excluding unusual items and net gains)
Dividends
1.17
1.25
.72
.44
Other Operating Data
EBITDA(8) - excluding divested operating units(2) and unusual items(3):

| Newspapers | \$ | 217.1 | \$ | 170.6 | \$ | 155.5 | \$ | 149.5 | \$ | 109.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Broadcast television |  | 128.0 |  | 126.2 |  | 113.0 |  | 115.8 |  | 89.5 |
| Category television |  | (9.3) |  | (16.4) |  | (17.6) |  | (9.1) |  | (0.5) |
| Licensing and other media |  | 5.3 |  | 8.8 |  | 6.3 |  | 3.8 |  | 4.6 |
| Corporate |  | (16.0) |  | (17.4) |  | (15.9) |  | (14.8) |  | (13.0) |
| Total | \$ | 325.2 | \$ | 271.8 | \$ | 241.3 | \$ | 245.2 | \$ | 190.3 |

Note: Certain amounts may not foot as each is rounded independently.

Cash Flow Statement Data
$\begin{array}{llllllllll}\text { Net cash provided by continuing operations } & \$ 196.9 \$ 176.2 & \$ 113.8 & \$ 170.2\end{array}$
Depreciation and amortization of intangible assets
Investing activity:
Capital expenditures
Business acquisitions and investments
Other (investing)/divesting activity, net
Financing activity:
Increase (decrease) in long-term debt
Dividends paid
Purchase and retirement of common stock
Other financing activity
Balance Sheet Data
Total assets
Long-term debt (including current portion) (7)
Stockholders' equity (7)
Long-term debt \% of total capitalization (7)
Discontinued Operation - Scripps Cable
Operating revenues
Operating income excluding unusual items
Net income
Net income per share of common stock
EBITDA - excluding unusual items
Capital expenditures

| \$ | 196.9 | \$ | 176.2 | \$ | 113.8 | \$ | 170.2 | \$ | 142.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 77.6 |  | 69.4 |  | 66.6 |  | 58.9 |  | 60.8 |
|  | (56.6) |  | (53.3) |  | (57.3) |  | (54.0) |  | (36.8) |
|  | (749.2) |  | (127.7) |  | (12.2) |  | (32.4) |  | (41.5) |
|  | 30.6 |  | 35.0 |  | (18.7) |  | 51.3 |  | 146.9 |
|  | 651.2 |  | 41.0 |  | (29.7) |  | (137.9) |  | (194.0) |
|  | (46.0) |  | (44.5) |  | (42.6) |  | (37.3) |  | (37.0) |
|  | (25.7) |  |  |  |  |  |  |  |  |
|  | 3.0 |  | 8.5 |  | 5.5 |  | 1.7 |  | 1.9 |
| \$ | 2,280. 8 | \$ | 1,468.7 | \$ | 1,349.7 | \$ | 1,286.7 | \$ | 1,255.1 |
|  | 773.1 |  | 121.8 |  | 80.9 |  | 110.4 |  | 247.9 |
|  | 1,049.0 |  | 944.6 |  | 1,191.4 |  | 1,083.5 |  | 859.6 |
|  | 42\% |  | 11\% |  | 6\% |  | 9\% |  | 22\% |
|  |  | \$ | 270.2 | \$ | 279.5 | \$ | 255.4 | \$ | 251.8 |
|  |  |  | 60.7 |  | 64.8 |  | 43.4 |  | 45.8 |
|  |  |  | 39.5 |  | 39.8 |  | 29.9 |  | 23.8 |
|  |  |  | . 49 |  | . 50 |  | . 39 |  | . 32 |
|  |  |  | 108.7 |  | 118.8 |  | 100.8 |  | 105.9 |
|  |  |  | (57.9) |  | (47.5) |  | (41.6) |  | (67.0) |

Note: Certain amounts may not foot as each is rounded independently.

The income statement and cash flow data for the five years ended December 31, 1997, and the balance sheet data as of the same dates have been derived from the audited consolidated financial statements of the Company. The data should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operation" and the consolidated financial statements and notes thereto included elsewhere herein. All per share amounts are presented on a diluted basis.

The Company's cable television systems ("Scripps Cable") were acquired by Comcast Corporation ("Comcast") on November 13, 1996, ("Cable Transaction") through a merger whereby the Company's shareholders received, tax-free, a total of 93 million shares of Comcast's Class A Special Common Stock. The aggregate market value of the Comcast shares was $\$ 1.593$ billion and the net book value of Scripps Cable was $\$ 356$ million, yielding an economic gain of $\$ 1.237$ billion to the Company's shareholders. This gain is not reflected in the Company's financial statements as accounting rules required the Company to record the transaction at book value. Unless otherwise noted, the data excludes the cable television segment, which is reported as a discontinued business operation.
(1) In the periods presented the Company acquired and divested the following:

Acquisitions
1997 - Daily newspapers in Abilene, Corpus Christi,
Plano, San Angelo, and Wichita Falls, Texas;
Anderson, South Carolina; and Boulder, Colorado (in exchange for the Company's daily newspapers in Monterey and San Luis Obispo, California). Approximate 56\% interest in The Television Food Network.
1996 - Vero Beach, Florida, daily newspaper.
1994 - The remaining 13.9\% minority interest in Scripps Howard Broadcasting Company ("SHB") in exchange for 4,952,659 Class A Common Shares. Cinetel Productions (an independent producer of programs for cable television).
1993 - Remaining 2.7\% minority interest in the Knoxville News-Sentinel and $5.7 \%$ of the outstanding shares of SHB.
Divestitures
1997 - Monterey and San Luis Obispo, California, daily newspapers (in exchange for Boulder, Colorado, daily newspaper). Terminated joint operating agreement ("JOA") and ceased operations of El Paso, Texas, daily newspaper. The JOA termination and trade resulted in pre-tax gains totaling $\$ 47.6$ million, increasing income from continuing operations by $\$ 26.2$ million, $\$ .32$ per share.
1995 - Watsonville, California, daily newspaper. No material gain or loss was realized as proceeds approximated the book value of net assets sold.
1993 - Book publishing; newspapers in Tulare, California, and San Juan; Memphis television station; radio stations. The divestitures resulted in net pretax gains of $\$ 91.9$ million, increasing income from continuing operations by $\$ 46.8$ million, $\$ .63$ per share.
(2) Noncable television operating units sold prior to December 31, 1997.
(3) Total operating income included the following:

1996 - A $\$ 4.0$ million charge for the Company's share of certain costs associated with restructuring portions of the distribution system of the Cincinnati JOA. The charge reduced income from continuing operations by $\$ 2.6$ million, $\$ .03$ per share.
1994 - A $\$ 7.9$ million loss on program rights expected to be sold as a result of changes in television network affiliations. The loss reduced income from continuing operations by $\$ 4.9$ million, $\$ .07$ per share.
1993 - A change in estimate of disputed music license fees increased operating income by $\$ 4.3$ million; a gain on the sale of certain publishing equipment increased operating income by $\$ 1.1$ million; a charge for workforce reductions at 1) the Company's Denver newspaper and 2) the newspaper feature and the licensing operations of United Media decreased operating income by $\$ 6.3$ million. The planned workforce reductions were fully implemented in 1994. These items totaled $\$ 0.9$ million and reduced income from continuing operations by $\$ 0.6$ million, $\$ .01$ per share.
(4) In 1994 the Company sold its worldwide GARFIELD and U.S. ACRES copyrights. The sale resulted in a pre-tax gain of $\$ 31.6$ million, $\$ 17.4$ million after-tax, $\$ .23$ per share.
(5) Other unusual credits (charges) included the following: 1997 - Write-down of investments totaling $\$ 2.7$ million. Income from continuing operations was reduced \$1.7 million, $\$ .02$ per share.

1996 - A \$40.0 million gain on the Company's investment in Turner Broadcasting Systems when Turner was merged into Time Warner; $\$ 3.0$ million write-off of an investment in Patient Education Media, Inc.; and $\$ 15.5$ million contribution to a charitable
foundation. These items totaled $\$ 21.5$ million and increased income from continuing operations by \$19.1 million, $\$ .23$ per share.
1994 - An estimated $\$ 2.8$ million loss on real estate expected to be sold as a result of changes in television network affiliations; $\$ 8.0$ million contribution to a charitable foundation; and \$6.1 million accrual for lawsuits associated with a divested operating unit. These items totaled \$16.9 million and reduced income from continuing operations by $\$ 9.8$ million, $\$ .13$ per share.
1993 - A $\$ 2.5$ million fee received in connection with the change in ownership of the Ogden, Utah, newspaper. Income from continuing operations was increased $\$ 1.6$ million, $\$ .02$ per share.
6) The provision for income taxes is affected by the following unusual items:
1994 - A change in estimated tax liability for prior years increased the tax provision, reducing income from continuing operations by $\$ 5.3$ million, $\$ .07$ per share.
1993 - A change in estimated tax liability for prior years decreased the tax provision, increasing income from continuing operations by $\$ 5.4$ million, $\$ .07$ per share; the effect of the increase in the federal income tax rate to $35 \%$ from $34 \%$ on the beginning of the year deferred tax liabilities increased the tax provision, reducing income from continuing operations by $\$ 2.3$ million, $\$ .03$ per share.
(7) Includes effect of discontinued cable television operations prior to completion of the Cable Transaction.
(8) EBITDA is defined as earnings before interest, income taxes, depreciation and amortization (see page $\mathrm{F}-6$ ).

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The E. W. Scripps Company ("Company") operates in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 20 daily newspapers in the U.S. The broadcast television segment includes nine network-affiliated stations. Category television includes Home \& Garden Television ("HGTV"), The Television Food Network ("Food Network"), and the Company's $12 \%$ equity interest in SportSouth, a regional cable television network. Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics, television program production, and publication of independent telephone directories.

All per share disclosures included in management's discussion and analysis of financial condition and results of operation are on a diluted basis.

Consolidated results of continuing operations were as follows:
( in thousands, except per share data )
For the years ended December 31,

Operating revenues:
Newspapers
Broadcast television
Category television
Licensing and other media
Total
Divested operating units
Total operating revenues
Operating income (loss):
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
Divested operating units
Unusual items
Total operating income
Interest expense
Net gains and unusual items
Miscellaneous, net
Income taxes
Minority interest
Income from continuing operations
Per share of common stock:
Income from continuing operations
Adjusted income from continuing operations (excluding unusual items and net gains)
Change 1996 Change

1995
\$ 723,788
331, 216 58,396
101, 331
1, 214,731
27, 226
\$ 1,241,957

| $14.8 \% ~ \$$ | 630,489 | $4.7 \%$ \$ |
| ---: | ---: | :---: |
| $2.4 \%$ | 323,467 | $9.6 \%$ |
| $164.1 \%$ | 22,111 | $95.1 \%$ |
| $(3.9) \%$ | 105,419 | $26.4 \%$ |
| $12.3 \%$ | $1,081,486$ | $9.0 \%$ |
|  | 40,372 |  |
| $10.7 \% \$$ | $1,121,858$ | $8.9 \% \$$ |

602, 107
295, 228
11, 336
83,416
992, 087
38, 291
1,030,378
\$ 172,653
103, 690
$(13,079)$
2,940
$(17,207)$
248, 997
1,827
250, 824
$(18,543)$
44, 894
3,126
$(117,510)$ $(5,089)$
\$ 157,702
21.2 \% \$

130, 140
39.1 \$

120, 783

| $28.9 \%$ | \$ | 133,952 | $10.9 \% \$$ | 120,783 |
| ---: | :--- | ---: | ---: | ---: |
| $3.2 \%$ | 100,437 | $15.5 \%$ | 86,927 |  |
| $27.1 \%$ | $(17,949)$ | $3.7 \%$ | $(18,634)$ |  |

$(18,634)$
4, 151
$(16,772)$
176, 455
4,701
181, 156
$(11,223)$
1,535
$(74,532)$
$(3,347)$
93, 589
19.9 \%
$\$ 1.61$
37.6 \%
\$ 1.17
\$ 1.17

For the years ended December 31,
Change 1996 Change
divested operating units and unusual items:

Total advertising revenues
Advertising revenues as a percentage of total revenues EBITDA:

Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
Effective income tax rate

Weighted-average shares outstanding
Net cash provided by continuing operating activities
Capital expenditures
Business acquisitions and other
additions to long-lived assets
Increase (decrease) in long-term debt
Dividends paid, including minority interests
Purchase and retirement of common stock

Earnings before interest, income taxes, depreciation and amortization ("EBITDA") is included in the discussion of segment results because:

Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year economic performance than the change in operating income because, combined with information on capital spending plans, it is more reliable. Changes in amortization and depreciation have no impact on economic performance. Depreciation is a function of capital spending, which is important and is separately disclosed.

Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

Financial analysts and acquirors use EBITDA, combined
with capital spending requirements, to value communications media companies.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities as EBITDA excludes significant costs of doing business.

The estimated effect of amortization of intangible assets on earnings per share was $\$ .23$ in 1997 and is expected to be \$. 35 in 1998

| \$ | 899,556 | 12.8 | \% | \$ | 797,267 | 7.8 \% | \$ | 739,360 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 74.1 \% |  |  |  | 73.7 \% |  |  | 74.5 \% |
| \$ | 217,147 | 27.3 | \% | \$ | 170,557 | 9.7 \% | \$ | 155,521 |
|  | 128, 048 | 1.4 | \% |  | 126, 225 | 11.7 \% |  | 112,956 |
|  | $(9,306)$ | 43.1 | \% |  | $(16,362)$ | 6.8 \% |  | $(17,550)$ |
|  | 5,274 | (39.9) |  |  | 8,775 | 39.9 \% |  | 6,271 |
|  | $(16,011)$ | 7.8 | \% |  | $(17,372)$ | (9.3)\% |  | $(15,888)$ |
| \$ | 325,152 | 19.6 | \% | \$ | 271,823 | 12.6 \% | \$ | 241,310 |
|  | 41.9 \% |  |  |  | 39.2 \% |  |  | 43.5 \% |
|  | 81,645 | 1.0 | \% |  | 80,841 | 0.8 \% |  | 80,170 |
|  | 196,908 | 11.7 | \% |  | 176,224 | 54.9 \% |  | 113,771 |
| \$ | 55,808 | 7.3 | \% | \$ | 51,988 | (7.6)\% | \$ | 56,272 |
| \$ | 844,987 |  |  | \$ | 173,543 |  | \$ | 12,537 |
| \$ | 651,170 |  |  | \$ | 40,958 |  | \$ | $(29,703)$ |
| \$ | 46,014 | 3.3 | \% | \$ | 44,537 | 4.6 \% | \$ | 42,581 |
| \$ | 25,694 |  |  |  |  |  |  |  |

1997 - In October the Company acquired the newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks") for \$775,000,000, plus working capital, in cash. The Harte-Hanks newspaper operations ("HHC Newspaper Operations") include daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, and a daily newspaper in Anderson, South Carolina. The Company immediately traded the HarteHanks broadcast operations for an approximate 56\% controlling interest in Food Network and approximately $\$ 75,000,000$ in cash. In August the Company traded its daily newspapers in Monterey and San Luis Obispo, California, for the daily newspaper in Boulder, Colorado.

1996 - In May the Company acquired the Vero Beach, Florida, Press Journal for $\$ 20,073,000$ in cash and $\$ 100,000,000$ in notes issued to the seller.

The estimated reduction in earnings per share due to the HHC Newspaper Operations and Food Network acquisitions was \$.04 in 1997.

In the three years ended December 31, 1997, the Company divested the following operations (the "Divested Operating Units") :

1997 - Traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado, and terminated the joint operating agreement ("JOA") and ceased operations of its newspaper in El Paso, Texas. The JOA termination and the trade resulted in gains totaling \$47,600,000, \$26,200,000 after-tax, $\$ .32$ per share.

1995 - Sold its newspaper in Watsonville, California. No material gain or loss was realized as proceeds approximated the book value of the net assets sold.

Unusual items affecting the comparability of the Company's results of operations include the following:

1997 - The Company adjusted certain investments to estimated realizable value, resulting in a loss of \$2,700,000, \$1,700,000 after tax, \$.02 per share.

1996 - The Company incurred an unusual operating charge (the "Cincinnati JOA Charge") of approximately \$4,000,000, \$2,600,000 after tax, \$.03 per share, the Company's share of certain costs associated with restructuring portions of the distribution system of the Cincinnati JOA.

The Company recognized net gains that increased income from continuing operations by $\$ 24,300,000, \$ .30$ per share. A pre-tax gain of $\$ 40,000,000$ was recognized on the Company's investment in Turner Broadcasting Systems when Turner was merged into Time Warner, and a \$3,000,000 investment in Patient Education Media, Inc. was written off.

The Company contributed 375,000 shares of Time Warner stock to Scripps Howard Foundation, a private charitable foundation. The contribution reduced pretax income by $\$ 15,500,000$ and income from continuing operations by $\$ 5,200,000$, $\$ .07$ per share.

Operating results for the Company's reportable segments, excluding the Divested Operating Units and unusual items described above, are presented on the following pages.

Licensing revenues increased \$3,100,000 in 1997 due to sales of PEANUTS and DILBERT merchandise in international markets. Total licensing and other media operating revenues and EBITDA decreased in 1997, however, as Scripps Howard Productions ("SHP") delivered fewer hours of television programming. SHP delivered 5 hours of programming in 1997, 8 hours in 1996 and 5 hours in 1995. The Company has announced its intention to sell SHP. The Company will continue to operate Cinetel Productions, which produces nonfiction programming for broadcast and cable television.

The average balance of outstanding debt increased \$123,000,000 in 1997 and \$10,900,000 in 1996. Long-term debt was used to finance the purchase of acquired operations. Lower average interest rates led to the decrease in interest expense in 1996.

The effective income tax rate in 1996 was affected by contributions to a charitable foundation described above. The effective income tax rate in 1998 is expected to be
approximately 41\%.
( in thousands )

Operating revenues
Local

National
Preprint and other
Newspaper advertising
Circulation
Joint operating agency distributions Other

Total operating revenues
Operating expenses:
Employee compensation and benefits
Newsprint and ink
Other
Depreciation and amortization
Total operating expenses
Operating income
Other Financial and Statistical Data:

## EBITDA

Percent of operating revenues:
Operating income
EBITDA
Capital expenditures
Business acquisitions and other additions to long-lived assets

The HHC Newspaper Operations and the Boulder newspaper acquisitions accounted for $72 \%$ of the increase in advertising revenue in 1997. The Vero Beach newspaper accounted for one-third of the 1996 increase in advertising revenue. Advertising revenues increased 7.6\% in 1997 and $3.7 \%$ in 1996 on a pro forma basis, assuming all newspapers owned at the end of 1997 were owned for the full three-year period.

Newsprint prices have fluctuated widely in recent years.
The average price of newsprint increased from approximately $\$ 420$ per metric tonne in the first quarter of 1994 to $\$ 745$ in the first quarter of 1996, declined to approximately $\$ 500$ by March 1997, then increased to $\$ 560$ in December 1997. For all of 1997 the average price of newsprint was 15\% less than in 1996. The average price of newsprint in 1996 was $1 \%$ less than in 1995. The Company anticipates that year-over-year newsprint costs will increase approximately 40\% in the first quarter of 1998 on an increase in newsprint prices of about $15 \%$. The current price of newsprint is $8 \%$ higher than the average price in 1997. At the current price, newsprint costs in 1998 would increase approximately $30 \%$. However, some newsprint suppliers have announced a $7 \%$ price increase effective April 1, 1998. It is uncertain if the announced increase will be billed or, rather, resistance from buyers will cause suppliers to reduce or delay the increase.

Excluding the acquired newspapers, employee compensation and benefits and other operating expenses increased approximately $5 \%$ in 1997. Depreciation and amortization increased due to newspaper acquisitions. Capital expenditures in 1998 are expected to be approximately $\$ 27,000,000$ and depreciation and amortization is expected to increase approximately $45 \%$.

| For the years ended December 31 |  |
| :---: | :---: |
| Change | $1996 \quad$ Change |

221,19
214,91
23,05
73,2

| $14.9 \%$ | \$ | 192,563 | $3.6 \%$ |
| ---: | ---: | ---: | ---: |
| $16.4 \%$ | 184,629 | $8.6 \%$ | 185,821 |
| $18.9 \%$ | 19,384 | $17.6 \%$ | 170,058 |
| $13.5 \%$ | 64,538 | $(1.6) \%$ | 16,480 |
|  |  |  | 65,585 |
| $15.5 \%$ | 461,114 | $5.3 \%$ | 437,944 |
| $6.8 \%$ | 121,365 | $3.5 \%$ | 117,288 |
| $19.6 \%$ | 39,341 | $(0.3) \%$ | 39,476 |
| $69.4 \%$ | 8,669 | $17.2 \%$ | 7,399 |
| $14.8 \%$ | 630,489 | $4.7 \%$ | 602,107 |
|  |  |  |  |
| $12.7 \%$ | 208,969 | $2.8 \%$ | 203,315 |
| $1.4 \%$ | 118,729 | $(0.4) \%$ | 119,163 |
| $14.0 \%$ | 132,234 | $6.5 \%$ | 124,108 |
| $21.6 \%$ | 36,605 | $5.4 \%$ | 34,738 |
|  |  |  |  |
| $11.0 \%$ | 496,537 | $3.2 \%$ | 481,324 |
| $28.9 \% \$$ | 133,952 | $10.9 \% \$$ | 120,783 |

$23.9 \% \quad 21.2 \%$
\$
122, 230 \$

745

Operating revenues:

## National <br> Political

Other
Total operating revenues
Operating expenses
Employee compensation and benefits
Program and copyright costs
Other
Depreciation and amortization
Total operating expenses
Operating income
Other Financial and Statistical Data:

## EBITDA

Percent of operating revenues:
Operating income
EBITDA
Capital expenditures
Business acquisitions and other additions to long-lived assets
he television stations have benefited from increasing political advertising in even-numbered years when congressional and presidential elections occur, making it more difficult to achieve year-over-year increases in operating results in odd-numbered years.

The increase in employee costs and other operating expenses in 1996 is due primarily to the Company's expanded schedules of local news programs at the former FOX affiliates. Program costs in 1996 include a \$1,500,000 charge for the unrecoverable cost of syndicated programming held by several stations. Program costs are expected to increase nearly $20 \%$ in 1998, primarily due to the higher cost of the popular talk show "The Rosie O'Donnell Show," which is carried by five stations.

In 1996 the Company changed its Cincinnati television station's network affiliation to ABC from CBS. In 1995 the Company changed its Baltimore station's affiliation to ABC from NBC.

Capital expenditures in 1998 are expected to be approximately $\$ 38,000,000$, including a new building for the Phoenix station and initial expenditures on a new building for the West Palm Beach station. Depreciation and amortization in 1998 is expected to increase approximately 5\%.

For the years ended December 31, Change 1996 Change

1995
Change 1996 Change

150, 489
125,476
3,207
16, 056
295, 228
$5.4 \% \quad 98,099$

89,570
(0.3)\% 48,049 4.1 \% 46,138

| $1.6 \%$ | 51,094 | $9.7 \%$ | 46,564 |
| :--- | :--- | :--- | :--- |

$(5.5) \% \quad 25,788 \quad(0.9) \% \quad 26,029$
$2.0 \% \quad 223,030 \quad 7.1 \% \quad 208,301$
3.2 \% \$ 100,437
15.5 \% \$

86,927
1.4 \% \$ 126,225
11.7 \% \$

112,956
$1.1 \%$
29.4 \% 38.3 \%
(0.6)\% \$

23,630

For the years ended December 31,

|  | 1997 |  | For the Change | y | s ended 1996 | mber 31, Change |  | 1995 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |
| Advertising | \$ | 36,603 | 145.9 \% | \$ | 14,888 | 82.1 \% | \$ | 8,175 |
| Affiliate fees |  | 19,711 | 183.9 \% |  | 6,943 | 129.8 \% |  | 3, 021 |
| Other |  | 2, 082 |  |  | 280 | 100.0 \% |  | 140 |
| Total operating revenues |  | 58,396 | 164.1 \% |  | 22,111 | 95.1 \% |  | 11,336 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 15,404 | 87.9 \% |  | 8,199 | 17.0 \% |  | 7,006 |
| Programming and production costs |  | 20, 007 | 43.4 \% |  | 13,953 | 63.9 \% |  | 8,515 |
| Other |  | 32, 291 | 97.8 \% |  | 16,321 | 22.1 \% |  | 13,365 |
| Depreciation and amortization |  | 3,773 | 137.7 \% |  | 1,587 | 46.4 \% |  | 1, 084 |
| Total operating expenses |  | 71,475 | 78.4 \% |  | 40,060 | 33.7 \% |  | 29,970 |
| Operating income (loss) | \$ | $(13,079)$ |  | \$ | $(17,949)$ |  | \$ | $(18,634)$ |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |
| EBITDA | \$ | $(9,306)$ |  | \$ | $(16,362)$ |  | \$ | $(17,550)$ |
| Capital expenditures | \$ | 5,742 | 105.1 \% | \$ | 2,800 | (51.0)\% | \$ | 5,716 |
| Business acquisitions and other additions to long-lived assets | \$ | 173,569 |  | \$ | 44, 000 |  | \$ | 7,269 |

The increase in advertising and affiliate fee revenues is primarily due to the increase in cable television systems that carry HGTV, and, therefore, the increase in potential audience. The October 1997 acquisition of Food Network increased operating revenues approximately 30\%. Operating revenues increased 112\% in 1997 and $97 \%$ in 1996 on a pro forma basis, assuming Food Network was owned for the full three-year period.

EBITDA for HGTV was $(\$ 9,700,000)$ in 1997, $(\$ 17,600,000)$ in 1996, and (\$16,100,000) in 1995. Operating losses totaled \$11,900,000, \$7,600, 000 after-tax, $\$ .09$ per share in 1997; \$19, 200, 000, \$11,900,000 after-tax, $\$ .15$ per share in 1996; and $\$ 17,200,000, \$ 10,600,000$ after-tax, $\$ .13$ per share in 1995. Food Network operating losses included in the Company's 1997 operating results were $\$ 2,500,000, \$ 1,600,000$ after-tax, $\$ .02$ per share.

In 1996 and 1997 the Company agreed to pay distribution fees of approximately $\$ 75,000,000$ to certain cable and direct broadcast satellite systems in exchange for long-term contracts to carry HGTV. The amount of the incentives approximates the affiliate fee revenue HGTV expects to receive over the lives of the contracts. In 1996 and 1997 Food Network paid approximately $\$ 6,000,000$ in distribution fees (including $\$ 1,500,000$ subsequent to its acquisition by the Company) to cable television systems in exchange for long-term contracts that do not provide for affiliate fee revenue, and approximately $\$ 10,000,000$ to direct broadcast satellite systems for long-term contracts that do provide for affiliate fee revenue

Advertising revenues are expected to increase as distribution of the networks increases, consistent with the historical growth in advertising revenues. Distribution fees are amortized based upon the percentage of the current period's affiliate fee revenue to the estimated total of such revenue over the lives of the contracts, or, for contracts that do not provide for affiliate fee revenue, on a straight-line basis. Amortization of prepaid distribution fees was approximately \$9,000,000 in 1997.

According to the Nielsen Homevideo Index, HGTV was telecast to 36.1 million homes in December 1997, up 10.9 million from December 1996. Food Network was telecast to 29.1 million homes in December 1997, up 10.0 million from December 1996. Additional distribution fees may be required to obtain carriage on additional cable television systems.

Capital expenditures in 1998 are expected to be
approximately $\$ 10,000,000$. Depreciation and amortization is expected to increase approximately $\$ 7,000,000$, primarily due to the acquisition of Food Network.

## LIQUIDITY AND CAPITAL RESOURCES

The Company generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operating segments. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments. Cash flows provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments are used primarily to invest in the category television segment, to fund corporate expenditures, or to invest in new businesses. Management expects total cash flow from continuing operating activities in 1998 will be sufficient to meet the Company's expected total capital expenditures, required interest payments and dividend payments. Total capital expenditures in 1998 are expected to be approximately $\$ 75,000,000$. The Company expects to extend the \$400,000,000 one-year term portion of its variable rate credit facility, or to refinance the borrowings under that line.

Cash flow provided by continuing operating activities was $\$ 197,000,000$ in 1997 compared to $\$ 176,000,000$ in 1996 and $\$ 114,000,000$ in 1995. Payment of income taxes related to the settlement with the Internal Revenue Service of the audits of the 1985 through 1987 federal income tax returns reduced 1995 cash flow provided by continuing operating activities by $\$ 45,000,000$. The increases in cash flow provided by continuing operating activities in 1997 and in 1996 were primarily due to improvements in EBITDA.

Net debt (borrowings less cash equivalent and other shortterm investments) increased \$651,000,000 during 1997 to $\$ 770,000,000$. The acquisition of the HHC Newspaper Operations and Food Network caused the increase. At December 31, 1997, net debt was 42\% of total capitalization. Management believes the Company's cash and cash equivalents, short-term investments and substantial borrowing capacity, taken together, provide adequate resources to fund the capital expenditures and expansion of existing businesses and the development or acquisition of new businesses.

## YEAR 2000 ISSUES

The Company has initiated a review of its computer systems and applications to determine which are affected by the Year 2000 issue and the corrective actions to remedy the problem. Most of the Company's systems and applications have been determined to be Year 2000 compliant. The costs to remedy other systems is not expected to have a material effect on the Company's business, its results of operations or its financial position.

## MARKET RISK

The Company's earnings and cash flow can be affected by, among other things, interest rate changes, foreign currency fluctuations (primarily in the exchange rate for the Japanese yen) and changes in the price of newsprint. See "NEWSPAPERS". The Company is also exposed to changes in the market value of its investments.

In the normal course of business, the Company employs foreign currency forward and option contracts to hedge its cash flow exposures denominated in Japanese yen. The contracts reduce the risk of changes in the exchange rate for Japanese yen on the Company's anticipated net licensing receipts (licensing royalties less amounts due creators of the properties and certain direct expenses) for the following year. The Company employs off-balance-sheet financial instruments, such as forward contracts, to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. As market conditions warrant, the Company enters into foreign currency and newsprint forward contracts only to hedge its anticipated transactions for, at most, the ensuing year. The impact of any reasonably possible change in the values of these derivative financial instruments on the Company's financial position, its results of operations, and its cash flows is immaterial.

The Company manages interest-rate risk primarily by maintaining a mix of fixed-rate and variable-rate debt. The Company currently does not utilize interest rate swaps,
forwards or other derivative financial instruments. The following table presents additional information about the Company's market-risk-sensitive financial instruments:
( in thousands )

Cost or Carrying Value

| \$ 541,459 | \$ 541,459 |  |
| ---: | ---: | ---: |
| 99,858 |  | 101,297 |
| 99,906 |  | 100,440 |
| 29,754 |  | 30,289 |
| 2,129 |  | 1,615 |
|  |  |  |
| 773,106 |  | 775,100 |
| 45,856 |  | 42,800 |
|  | 3,105 |  |
|  |  |  |
|  |  |  |
| $\$ \quad 27,815$ | $\$$ | 41,681 |
|  | 1,739 |  |
|  |  |  |
|  |  | 5,420 |

The Variable Rate Credit Facilities are comprised of two unsecured lines, one limited to $\$ 400,000,000$ principal amount maturing in one year, and the other limited to \$400, 000, 000 principal amount maturing in five years. The Variable Rate Credit Facilities are used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. At December 31, 1997, the weighted-average interest rate on borrowings under the Variable Rate Credit Facilities was 5.85\%.

The Company does not hold financial instruments for trading or speculative purposes, and does not hold leveraged contracts.

To the Board of Directors and Stockholders,
The E. W. Scripps Company:
We have audited the accompanying consolidated balance sheets of The E. W. Scripps Company and subsidiary companies ("Company") as of December 31, 1997 and 1996, and the related consolidated statements of income, stockholders equity, and cash flows for each of the three years in the period ended December 31, 1997. Our audits also included the financial statement schedule listed in the Index at Item S-1. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 1997 and 1996, and the results of its operations and cash flows for each of the three years in the period ended December 31, 1997 in conformity with generally accepted accounting principles. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

| ( in thousands ) | As of December 31,1997 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 14,321 | \$ | 10,145 |
| Short-term investments |  | 3,105 |  | 2,700 |
| Accounts and notes receivable (less allowances - 1997, \$6,305; 1996, \$3,974) |  | 218,310 |  | 182,687 |
| Program rights and production costs |  | 61,698 |  | 44,639 |
| Inventories |  | 13,685 |  | 11,753 |
| Deferred income taxes |  | 21,630 |  | 24,897 |
| Miscellaneous |  | 46,365 |  | 37, 259 |
| Total current assets |  | 379,114 |  | 314, 080 |
| Investments |  | 84,645 |  | 40,205 |
| Property, Plant and Equipment |  | 480, 037 |  | 430,703 |
| Goodwill and Other Intangible Assets |  | 1,237,482 |  | 590,452 |
| Other Assets: |  |  |  |  |
| Program rights and production costs (less current portion) |  | 32,546 |  | 35, 281 |
| Prepaid distribution fees (less current portion) |  | 48,287 |  | 38,337 |
| Miscellaneous |  | 18,722 |  | 19,611 |
| Total other assets |  | 99,555 |  | 93, 229 |
| TOTAL ASSETS | \$ | 2,280,833 | \$ | 1,468,669 |

${ }_{1997}$ As of December 31,

LIABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities:
Current portion of long-term debt
Accounts payable
Customer deposits and unearned revenue
Accrued liabilities:
Employee compensation and benefits
Distribution fees
Miscellaneous
Total current liabilities
Deferred Income Taxes
Long-Term Debt (less current portion)
Other Long-Term Obligations and Minority Interests (less current portion)
Commitments and Contingencies (Note 13)
Stockholders' Equity:
Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding Common stock, \$.01 par:

Class A - authorized: 120,000,000 shares; issued and
outstanding: 1997 - 61,296,157 shares; 1996-61,293,240 shares
613
Voting - authorized: 30,000,000 shares; issued and
outstanding: 1997 - 19,333,711 shares; 1996 - 19,470,382 shares
Total
Additional paid-in capital
Retained earnings
Unrealized gains (losses) on securities available for sale Unvested restricted stock awards
Foreign currency translation adjustment
Total stockholders' equity

| 171,254 | $\$$ |
| ---: | ---: |
| 90,408 | 90,040 |
| 39,395 | 88,574 |
|  |  |
| 41,645 | 30,208 |
| 33,388 | 33,622 |
| 53,870 | 33,895 |
| 429,960 | 47,063 |
|  |  |
| 88,051 | 323,402 |
|  |  |
| 601,852 | 63,953 |
|  |  |
| 112,008 | 31,793 |
|  | 104,930 |


| 613 | 613 |
| ---: | ---: |
|  |  |
| 193 | 195 |
| 806 | 808 |
| 259,739 | 272,703 |
| 782,329 | 676,471 |
| 11,397 | $(713)$ |
| $(5,602)$ |  |
| 293 |  |
| $1,048,962$ |  |
|  | $941)$ |
| $2,280,833$ | $\$$ |
|  | $1,468,691$ |

See notes to consolidated financial statements.

| Operating Revenues: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advertising | \$ | 916,661 | \$ | 822,758 | \$ | 763,705 |
| Circulation |  | 135,582 |  | 130, 092 |  | 125,354 |
| Licensing |  | 56,813 |  | 53,672 |  | 49,366 |
| Joint operating agency distributions |  | 48,977 |  | 43,279 |  | 43, 863 |
| Affiliate fees |  | 19,711 |  | 6,943 |  | 3, 021 |
| Program production |  | 18,950 |  | 29,080 |  | 13,618 |
| Other |  | 45,263 |  | 36,034 |  | 31,451 |
| Total operating revenues |  | 1,241,957 |  | 1,121,858 |  | 1,030,378 |
| Operating Expenses: |  |  |  |  |  |  |
| Employee compensation and benefits |  | 400, 014 |  | 360,697 |  | 338,521 |
| Newsprint and ink |  | 123,508 |  | 123,390 |  | 123,579 |
| Program, production and copyright costs |  | 85,227 |  | 88,990 |  | 65,996 |
| Other operating expenses |  | 304,778 |  | 273,553 |  | 254,536 |
| Depreciation |  | 54,085 |  | 49,528 |  | 46,496 |
| Amortization of intangible assets |  | 23,521 |  | 19,849 |  | 20, 094 |
| Total operating expenses |  | 991,133 |  | 916,007 |  | 849, 222 |
| Operating Income |  | 250,824 |  | 205,851 |  | 181,156 |
| Other Credits (Charges): |  |  |  |  |  |  |
| Interest expense |  | $(18,543)$ |  | $(9,629)$ |  | $(11,223)$ |
| Net gains and unusual items |  | 44,894 |  | 21,531 |  |  |
| Miscellaneous, net |  | 3,126 |  | 1,834 |  | 1,535 |
| Net other credits (charges) |  | 29,477 |  | 13,736 |  | $(9,688)$ |
| Income from Continuing Operations |  |  |  |  |  |  |
| Before Taxes and Minority Interests |  | 280,301 |  | 219,587 |  | 171,468 |
| Provision for Income Taxes |  | 117,510 |  | 86,011 |  | 74,532 |
| Income from Continuing Operations |  |  |  |  |  |  |
| Before Minority Interests |  | 162,791 |  | 133,576 |  | 96,936 |
| Minority Interests |  | 5,089 |  | 3,436 |  | 3,347 |
| Income From Continuing Operations |  | 157,702 |  | 130,140 |  | 93,589 |
| Discontinued Operation - Scripps Cable: |  |  |  |  |  |  |
| Income from operations |  |  |  | 39,514 |  | 39,789 |
| Costs of Cable Transaction |  |  |  | $(12,251)$ |  |  |
| Net Income | \$ | 157,702 | \$ | 157,403 | \$ | 133,378 |
| Per Share of Common Stock - Basic: |  |  |  |  |  |  |
| Income from continuing operations |  | \$1.96 |  | \$1.62 |  | \$1.17 |
| Net income |  | \$1.96 |  | \$1.96 |  | \$1.67 |
| Per Share of Common Stock - Diluted: |  |  |  |  |  |  |
| Income from continuing operations |  | \$1.93 |  | \$1.61 |  | \$1.17 |
| Net income |  | \$1.93 |  | \$1.95 |  | \$1.66 |

## CONSOLIDATED STATEMENTS OF CASH FLOWS

( in thousands, except share data )

Cash Flows from Operating Activities
Income from continuing operations
Adjustments to reconcile income from continuing operations to net cash flows from continuing operating activities:
Depreciation and amortization
Deferred income taxes
Minority interests in income of subsidiary companies
Net gains and unusual items
Prepaid distribution fee amortization greater (less) than payments Settlement of federal income tax audits
Other changes in certain working capital accounts, net
Miscellaneous, net
Net cash provided by continuing operating activities Discontinued Operation - Scripps Cable:

Income
Adjustment to derive cash flows from operating activities
Net cash provided by Scripps Cable operating activities
Net operating activities
Cash Flows from Investing Activities:
Additions to property, plant and equipment
Purchase of subsidiary companies and long-term investments
Change in short-term investments, net
Sale of subsidiary companies and long-term investments
Miscellaneous, net
Net cash used in continuing operations investing activities
Net cash used in Scripps Cable investing activities
Net investing activities
Cash Flows from Financing Activities:
New debt
Payments on long-term debt
Dividends paid
Dividends paid to minority interests
Repurchase and retirement of 621,000 Class A Common Shares
Miscellaneous, net (primarily exercise of stock options)
Net cash provided by (used in) continuing operations financing activities
Net cash used in Scripps Cable financing activities
Net financing activities
Increase (Decrease) in Cash and Cash Equivalents

Cash and Cash Equivalents:
Beginning of year
End of year

Supplemental Cash Flow Disclosures:
Interest paid, excluding amounts capitalized
Income taxes paid
\$

Monterey and San Luis Obispo newspapers traded for Boulder newspaper
Cable Transaction (at book value; fair market value was \$1,590,000)

| 157,702 | \$ | 130,140 | \$ | 93,589 |
| :---: | :---: | :---: | :---: | :---: |
| 77,606 |  | 69,377 |  | 66,590 |
| 28,865 |  | 13,650 |  | 3,814 |
| 5, 089 |  | 3,436 |  | 3,347 |
| $(44,894)$ |  | $(21,367)$ |  |  |
| $(12,490)$ |  | $(6,861)$ |  | (369) |
| 4,824 |  |  |  | $(45,000)$ |
| $(24,094)$ |  | $(8,546)$ |  | $(13,979)$ |
| 4,300 |  | $(3,605)$ |  | 5,779 |
| 196,908 |  | 176, 224 |  | 113,771 |
|  |  | 27,263 |  | 39,789 |
|  |  | 37,830 |  | 62,290 |
|  |  | 65, 093 |  | 102,079 |
| 196,908 |  | 241,317 |  | 215,850 |
| $(56,620)$ |  | $(53,300)$ |  | $(57,300)$ |
| $(749,161)$ |  | $(127,749)$ |  | $(12,167)$ |
| 2,700 |  | 22,313 |  | $(25,013)$ |
| 29,339 |  | 11,650 |  | 2,729 |
| $(1,490)$ |  | 1, 057 |  | 3,598 |
| $(775,232)$ |  | $(146,029)$ |  | $(88,153)$ |
|  |  | $(119,575)$ |  | $(44,938)$ |
| $(775,232)$ |  | $(265,604)$ |  | $(133,091)$ |
| 741,216 |  | 100, 000 |  |  |
| (90, 046 ) |  | $(59,042)$ |  | $(29,703)$ |
| $(42,064)$ |  | $(41,840)$ |  | $(39,980)$ |
| $(3,950)$ |  | $(2,697)$ |  | $(2,601)$ |
| $(25,694)$ |  |  |  |  |
| 3, 038 |  | 8,615 |  | 5,437 |
| 582,500 |  | 5,036 |  | $(66,847)$ |
|  |  | (625) |  | $(2,500)$ |
| 582,500 |  | 4,411 |  | $(69,347)$ |
| 4,176 |  | $(19,876)$ |  | 13,412 |
| $\begin{aligned} & 10,145 \\ & 14,321 \end{aligned}$ |  | 30, 021 |  | 16,609 |
|  | \$ | 10,145 | \$ | 30, 021 |
| 19,34386,599 | \$ | 10,006 | \$ | 11,053 |
|  | $50,000$ |  | 66,320 |  | 55,176 |
|  |  |  |  |  |  |

See notes to consolidated financial statements
( in thousands, except share data )

As of December 31, 1994
Net income
Dividends: declared and paid - $\$ .50$ per share
Conversion of 196,460 Common Voting Shares to 196,460 Class A Common Shares
Class A Common Shares issued pursuant to compensation plans, net: 238,850 shares issued, 1,250 shares forfeited and 19,894 shares repurchased
Tax benefits of compensation plans
Amortization of restricted stock awards
Foreign currency translation adjustment
Increase in unrealized gains (losses)
on securities available for sale, net of deferred income tax of $\$ 4,417$
As of December 31, 1995
Net income
Dividends: declared and paid - $\$ .52$ per share
Cable Transaction (at book value; fair market value was $\$ 1,590,000, \$ 19.83$ per share of the Company)
Conversion of 507,991 Common Voting Shares to 507,991 Class A Common Shares
Class A Common Shares issued pursuant to compensation plans, net: 707,200 shares issued and 7,359 shares repurchased
Tax benefits of compensation plans
Amortization of restricted stock awards
Foreign currency translation adjustment
Increase (decrease) in unrealized gains (losses) on securities available for sale, net of deferred income tax of $\$ 11,540$
As of December 31, 1996
Net income
Dividends: declared and paid - $\$ .52$ per share
Adjustment to estimated net book value of cable television assets
Conversion of 136,671 Common Voting Shares to 136,671 Class A Common Shares
Purchase and retirement of 621,000 Class A Common Shares
Class A Common Shares issued pursuant to compensation plans, net: 529,475 shares issued and 42,229 shares repurchased
Tax benefits of compensation plans
Amortization of restricted stock awards
Foreign currency translation adjustment Increase in unrealized gains (losses) on securities available for sale, net of deferred income tax of $\$ 6,521$
As of December 31, 1997
See notes to consolidated financial statements.


## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations - The E. W. Scripps Company ("Company") operates in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 20 daily newspapers in the U.S. The newspaper segment primarily derives revenue from the sale of advertising space to local and national advertisers and from the sale of the newspaper to readers. The broadcast television segment includes nine network-affiliated stations. Television stations derive revenue from the sale of advertising time to local and national advertisers and receive compensation for broadcasting network programming. Category television includes Home \& Garden Television ("HGTV"), The Television Food Network ("Food Network"), and the Company's $12 \%$ equity interest in SportSouth, a regional cable television network. Revenues are derived from the sale of advertising time and from affiliate fees paid by cable television and direct broadcast satellite systems which distribute the networks. Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics, television program production, and publication of independent telephone directories. The relative importance of each line of business to continuing operations is indicated in the segment information presented in Note 12.

The Company's operations are geographically dispersed and its customer base is diverse. However, more than $70 \%$ of the Company's operating revenues are derived from advertising. Operating results can be affected by changes in the demand for advertising both nationally and in individual markets.

The Company grants credit to substantially all of its customers. Management believes bad debt losses resulting from default by a single customer, or defaults by customers in any depressed region or business sector, would not have a material effect on the Company's financial position

Cable Transaction - The Company's cable television systems "Scripps Cable") were acquired by Comcast Corporation ("Comcast") on November 13, 1996 ("Cable Transaction") through a merger whereby the Company's shareholders received, tax-free, a total of 93 million shares of Comcast's Class A Special Common Stock. The aggregate market value of the Comcast shares was $\$ 1,593,000,000$ ( $\$ 19.83$ per share of the Company) and the net book value of Scripps Cable was \$356,000,000, yielding an economic gain of \$1,237,000,000 to the Company's shareholders. Despite the economic gain, accounting rules required the Company to record the Cable Transaction as a spin-off, at net book value, of Scripps Cable to the Company's shareholders. Therefore no gain was reflected in the Company's financial statements. Pursuant to the terms of its agreement with Comcast, the Company remained liable for any losses resulting from certain lawsuits, certain other expenses, and tax liabilities of Scripps Cable attributable to periods prior to the Cable Transaction (see Notes 4 and 13). In 1997 the Company adjusted its estimate of these liabilities, reducing stockholders' equity by \$9,780,000.

Scripps Cable represented an entire business segment, herefore its results are reported as a "discontinued operation" for all periods presented (see Note 15). Results of the remaining business segments, including results for divested operating units within these segments through their dates of sale, are reported as "continuing operations."

Use of Estimates - Preparation of the financial statements requires the use of estimates. The Company's financial statements include estimates for such items as income taxes payable and self-insured risks. The Company self insures for employees' medical and disability income benefits, workers' compensation and general liability. The recorded liability for self-insured risks is calculated using actuarial methods and is not discounted. The recorded liability for self-insured risks totaled \$17,300,000 at December 31, 1997. Management does not believe it is likely that its estimates for such items will change materially in the near term.

Consolidation - The consolidated financial statements include the accounts of the Company and its majority-owned subsidiary companies.

Revenue Recognition - Significant revenue recognition policies are as follows:

Advertising revenues are recognized based on dates of publication or broadcast.

Affiliate fees are recognized as programming is
provided to cable television and direct broadcast satellite services.

Royalties from merchandise licensing are recognized as
products are sold by the licensee. Royalties from promotional licensing are recognized over the lives of the licensing agreements.

Program production revenues are recognized when the program material is available for broadcast and certain other conditions are met.

Prepaid Distribution Fees - Prepaid distribution fees are incentives paid to cable television and direct broadcast satellite system operators in exchange for long-term contracts to carry HGTV and Food Network. These fees are amortized based upon the percentage of the current period's affiliate fee revenues to the estimated total of such revenue over the lives of the contracts, or, for contracts that do not provide for the Company to receive affiliate fees, on a straight-line basis. The portion of the unamortized balance expected to be amortized within one year is classified as a current asset.

Program Rights and Production Costs - Program rights are recorded when programs become available for broadcast. Amortization is computed using the straight-line method based on the license period or based on usage, whichever yields the greater accumulated amortization for each program. The liability for program rights is not discounted for imputed interest.

Production costs represent costs incurred in the production of programming for distribution. Amortization is based on the percentage of current period revenues to the estimated total revenue for each program. The portion of the unamortized balance expected to be amortized within one year is classified as a current asset. Program and production costs are stated at the lower of unamortized cost or fair value.

Program rights liabilities payable within the next twelve months are included in accounts payable. Noncurrent program rights liabilities are included in other long-term obligations. The following table presents additional information about these liabilities:
( in thousands )
As of December 31,
1997

Liabilities for programs available for broadcast: Carrying amount
Fair value

Long-Lived Assets - Long-lived assets to be held and used are recorded at unamortized cost. Management reviews longlived assets, including related goodwill and other intangible assets, for impairment whenever events or changes in circumstances indicate the carrying amounts of the assets may not be recoverable. Recoverability is determined by comparing the forecasted undiscounted cash flows of the operation to which the assets relate to the carrying amount of the assets. If the operation is determined to be unable to recover the carrying amount of its assets, then goodwill and other intangible assets are written down first, followed by other long-lived assets of the operation, to fair value. Fair value is determined based on discounted cash flows. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less costs to sell.

Goodwill and Other Intangible Assets - Goodwill represents the cost of acquisitions in excess of tangible assets and identifiable intangible assets received. Noncompetition agreements and cable and direct broadcast satellite network affiliation contracts are amortized on a straight-line basis over the terms of the agreements. Goodwill, customer lists and other intangible assets are amortized on a straight-line basis over periods of up to 40 years.

Property, Plant and Equipment - Depreciation is computed using the straight-line method over estimated useful lives as follows:

| Buildings and improvements | 35 years |
| :--- | :--- |
| Printing presses | 20 years |
| Other newspaper production equipment | 5 to 10 years |
| Television transmission towers and related equipment | 15 years |
| Other television and program production equipment | 5 to 15 years |
| Office and other equipment | 3 to 10 years |

Interest costs related to major capital projects are capitalized and classified as property, plant and equipment.

Income Taxes - Deferred income taxes are provided for temporary differences between the tax basis and reported amounts of assets and liabilities that will result in taxable or deductible amounts in future years. The Company's temporary differences primarily result from accelerated depreciation and amortization for tax purposes and accrued expenses not deductible for tax purposes until paid.

Investments - Investments in 20\%- to 50\%-controlled companies and in all joint ventures are accounted for using the equity method. Venture capital investments that do not have a determinable fair value are carried at cost. Investments in other debt and equity securities are classified as available for sale and are carried at fair value. Fair value is determined by reference to quoted market prices. Unrealized gains or losses on those securities are recognized as a separate component of stockholders' equity. The cost of securities sold is determined by specific identification.

Newspaper Joint Operating Agencies - The Company is currently a party to newspaper joint operating agencies ("JOAs") in four markets. A JOA combines all but the editorial operations of two competing newspapers in a market. In each JOA the managing party distributes a portion of JOA profits to the other party. The Company manages the JOA in Evansville. The JOAs in Albuquerque, Birmingham and Cincinnati are managed by the other parties to the JOAs. The JOA in El Paso was terminated in 1997 (see Note 2).

The Company includes the full amount of company-managed JOA assets and liabilities, and revenues earned and expenses incurred in the operation of the JOA, in the consolidated financial statements. Distributions of JOA operating profits to the other party are included in other operating expenses.

For JOAs managed by the other party, the Company includes distributions of JOA operating profits in operating revenues in the Consolidated Statements of Income. The Company does not include any assets or liabilities of JOAs managed by other parties in its Consolidated Balance Sheets as the Company has no residual interest in the net assets of these JOAs.

Inventories - Inventories are stated at the lower of cost or market. The cost of newsprint included in inventory is computed using the last in, first out ("LIFO") method. At December 31 newsprint inventories were approximately $64 \%$ of total inventories in 1997 and 68\% in 1996. The cost of other inventories is computed using the first in, first out ("FIFO") method. Inventories would have been \$1,400,000 and $\$ 200,000$ higher at December 31, 1997 and 1996 if FIFO (which approximates current cost) had been used to compute the cost of newsprint.

Postemployment Benefits - Retiree health benefits are recognized during the years that employees render service. Other postemployment benefits, such as disability-related benefits and severance, are recognized when the costs of such benefits are incurred.

Stock-Based Compensation - The Company's incentive plans provide for the awarding of options to purchase Class A Common Shares and awards of Class A Common Shares to certain employees of the Company. Stock options are awarded to purchase Class A Common Shares at not less than 100\% of the fair market value on the date of the award. Stock options and awards of Class A Common Shares vest over an incentive period, conditioned upon the individual's employment through that period. The Company measures compensation expense using the intrinsic-value-based method (see Note 14).

Cash and Cash Equivalents - Cash and cash equivalents represent cash on hand, bank deposits and debt instruments with an original maturity of less than three months. Cash equivalents are stated at cost plus accrued interest, which approximates fair value.

Short-term Investments - Short-term investments represent excess cash invested in securities not meeting the criteria to be classified as cash equivalents. Short-term investments are carried at cost plus accrued income, which approximates fair value.

Risk Management Contracts - In the normal course of business, the Company employs foreign currency forward and option contracts to hedge cash flow exposures denominated in Japanese yen. The contracts reduce the risk of changes in the exchange rate for Japanese yen on the Company's anticipated net licensing receipts (licensing royalties less amounts due creators of the properties and certain direct expenses) for the following year. Such contracts are recorded at fair value in the Consolidated Balance Sheets and gains or losses are recognized in income as changes occur in the exchange rate for the Japanese yen.

The Company also employs off-balance-sheet financial instruments, such as forward contracts, to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. Gains or losses on the contracts are deferred and charged to newsprint and ink expense as the newsprint is consumed.

As market conditions warrant, the Company enters into foreign currency and newsprint forward contracts only to hedge its anticipated transactions for, at most, the ensuing year. The Company does not hold derivative financial instruments for trading or speculative purposes, and does not hold leveraged contracts.

The impact of risk management activities on the Company's financial position, its results of operations, and its cash flows is immaterial.

Net Income Per Share - The Financial Accounting Standards Board ("FASB") issued Financial Accounting Standard ("FAS") No. 128 - Earnings per Share in February 1997. It replaced the presentation of primary and fully-diluted earnings per share ("EPS") with basic and diluted EPS. Basic EPS excludes all dilution. It is based upon the weightedaverage number of common shares outstanding during the period. Diluted EPS reflects the potential dilution that would occur if convertible securities or other contracts to issue common stock were exercised. The Company adopted FAS No. 128 in the fourth quarter of 1997. All previously reported EPS amounts have been restated to conform to the new presentation.

The following table presents additional information about basic and diluted weighted-average shares outstanding:
( in thousands )

Basic weighted-average shares outstanding
Effect of dilutive securities:
Unvested restricted stock held by employees
Stock options held by employees
Diluted weighted-average shares outstanding

Recently Issued Accounting Standards - The FASB issued FAS No. 130 - Reporting Comprehensive Income in June 1997. The statement, which must be adopted in the first quarter of 1998 will require the Company to report comprehensive income, a measure of performance that includes all non-owner sources of changes in equity. In addition to net income reported in these financial statements, comprehensive income includes unrealized gains and losses on securities available for sale and foreign currency translation adjustments.

For the years ended December 31, 1996

80,500
80,230
79,852

80, 841
80,170

## 2. ACQUISITIONS AND DIVESTITURES

## Acquisitions

1997 - In October the Company acquired the newspaper and
broadcast operations of Harte-Hanks Communications ("HarteHanks") for \$775,000,000, plus working capital, in cash.
The Harte-Hanks newspaper operations include daily
newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, and a daily newspaper in Anderson, South Carolina. The Company immediately traded the HarteHanks broadcast operations for an approximate 56\% controlling interest in Food Network and approximately $\$ 75,000,000$ in cash. In August the Company traded its daily newspapers in Monterey and San Luis Obispo, California, for the daily newspaper in Boulder, Colorado.

1996 - In May the Company acquired the Vero Beach, Florida, daily newspaper

The following table presents additional information about the acquisitions:
( in thousands )

For the years ended December 31
19971996

Goodwill and other intangible assets acquired
Other assets acquired (primarily property, equipment and program costs)
Total

Fair value of Monterey and San Luis Obispo daily newspapers
Liabilities assumed

Cash paid

The acquisitions have been accounted for as purchases. The acquired operations have been included in the Consolidated Statements of Income from the dates of acquisition. The following table summarizes, on an unaudited pro forma basis, the estimated combined results of operations of the Company and the acquired operations assuming the transactions had taken place at the beginning of the respective periods. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition, additional depreciation based on the fair market value of the property, plant and equipment, and amortization of the intangible assets acquired. The pro forma information excludes the results of operations of the Monterey and San Luis Obispo newspapers, and excludes the gain recognized on the transaction. The unaudited pro forma results of operations are not necessarily indicative of the results that actually would have occurred had the acquisition been completed at the beginning of the respective periods.
( in thousands, except per share data )

Operating revenues
Income from continuing operations
Net income
Per share of common stock - basic:
Income from continuing operations Net income

Per share of common stock - diluted:
Income from continuing operations Net income

For the years ended December 31, 1997 1996

## 199

| $\$$ | $1,350,096$ |
| ---: | ---: | ---: | ---: | ---: |
| 124,965 |  |$\quad \$ \quad$| $1,253,798$ |
| ---: |
| 100,704 |$\quad \$ \quad 1,160,695$

$124,965 \quad 127,967 \quad 102,625$

1997 - The Company traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado, and terminated the JOA and ceased operations of its newspaper in El Paso, Texas. The JOA termination and the trade resulted in gains totaling $\$ 47,600,000, \$ 26,200,000$ after-tax (\$.32 per share on a diluted basis).

1995 - The Company sold its newspaper in Watsonville, california. No material gain or loss was realized as proceeds approximated the book value of the net assets sold.

Included in the consolidated financial statements are the following results of divested operating units (excluding gains on sales):
( in thousands )
For the years ended December 31,

Operating revenues
\$
27,200 \$ 40,400 \$ 38,300 Operating income

## 3. UNUSUAL CREDITS AND CHARGES

1997 - The Company adjusted certain investments to estimated realizable value, resulting in a loss of $\$ 2,700,000$, $\$ 1,700,000$ after tax, $\$ .02$ per share on a diluted basis.

1996 - The Company incurred an unusual operating charge of approximately $\$ 4,000,000, \$ 2,600,000$ after tax, $\$ .03$ per share on a diluted basis, the Company's share of certain costs associated with restructuring portions of the distribution system of the Cincinnati JOA.

The Company recognized net gains that increased income from continuing operations by $\$ 24,300,000, \$ .30$ per share on a diluted basis. A pre-tax gain of $\$ 40,000,000$ was recognized on the Company's investment in Turner Broadcasting Systems when Turner was merged into Time Warner, and a \$3,000,000 investment in Patient Education Media, Inc., was written off.

The Company contributed 375,000 shares of Time Warner stock to Scripps Howard Foundation, a private charitable foundation. The contribution reduced pre-tax income by \$15,500,000 and income from continuing operations by $\$ 5,200,000, \$ .07$ per share on a diluted basis.

The Company has reached an agreement with the Internal Revenue Service to settle the audit of its 1988 through 1991 consolidated federal income tax returns. The settlement will not result in an adjustment to the Company's tax liability for prior years. Pursuant to the terms of its agreement with Comcast, the Company remains liable for all tax liabilities of Scripps Cable attributable to periods prior to completion of the Cable Transaction. Management believes that adequate provision for income taxes has been made for all open years.

The approximate effects of the temporary differences giving rise to the Company's deferred income tax liabilities (assets) are as follows:

| As of December | 31, |
| :--- | :--- |
| 1997 |  |

Accelerated depreciation and amortization
Investments
Accrued expenses not deductible until paid
Deferred compensation and retiree benefits Other temporary differences, net

Total
State net operating loss carryforwards
Valuation allowance for state deferred tax assets
Net deferred tax liability

The Company's state net operating loss carryforwards expire from 2003 through 2013. At each balance sheet date management estimates the amount of state net operating loss carryforwards that are not expected to be used prior to expiration of the carryforward period. The tax effect of these unused state net operating loss carryforwards is included in the valuation allowance.

| 91,573 | $\$$ | 74,405 |
| ---: | :--- | ---: |
| 13,258 |  | 6,584 |
| $(13,323)$ |  | $(13,345)$ |
| $(17,028)$ |  | $(14,952)$ |
| $(4,997)$ |  | $(10,632)$ |
|  |  | 42,060 |
| 69,483 |  | $(9,863)$ |
| $(9,576)$ |  | 6,859 |
| 6,514 |  | 39,056 |


|  | 1997 |  | For the years ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current: |  |  |  |  |  |  |
| Federal | \$ | 68,600 | \$ | 55,897 | \$ | 60,044 |
| State and local |  | 14,275 |  | 9,814 |  | 5, 027 |
| Foreign |  | 4,314 |  | 4,078 |  | 4,781 |
| Total current |  | 87,189 |  | 69,789 |  | 69,852 |
| Deferred: |  |  |  |  |  |  |
| Federal |  | 31,100 |  | 1,937 |  | 6,911 |
| Other |  | 3,432 |  | 173 |  | 1,320 |
| Total deferred |  | 34,532 |  | 2,110 |  | 8,231 |
| Total income taxes |  | 121, 721 |  | 71,899 |  | 78,083 |
| Income taxes allocated to stockholders' equity |  | $(4,211)$ |  | 14,112 |  | $(3,551)$ |
| Provision for income taxes | \$ | 117,510 | \$ | 86,011 | \$ | 74,532 |

The difference between the statutory rate for federal income tax and the effective income tax rate is summarized as follows:
1997 For the years ended December 31, 1995

Statutory rate
Effect of:
State and local income taxes
Amortization of goodwill
Charitable contributions of appreciated investments Miscellaneous

Effective income tax rate
35.0 \%
4.1
1.8
1.0
41.9 \%

| $35.0 \%$ | $35.0 \%$ |
| :---: | :---: |
| 2.9 | 2.5 |
| 1.8 | 2.9 |
| $(2.2)$ | 3.1 |
| 1.7 | $43.5 \%$ |
| $39.2 \%$ |  |

## 5. LONG-TERM DEBT

Long-term debt consisted of the following:
( in thousands )

|  | As of December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Variable rate credit facilities | \$ | 541,459 |  |  |
| 6.625\% note, due in 2007 |  | 99, 858 |  |  |
| 6.375\% note, due in 2002 |  | 99,906 |  |  |
| 7.375\% notes, due in 1998 |  | 29,754 | \$ | 29,658 |
| 6.17\% note, due in 1997 |  |  |  | 90,000 |
| Other notes |  | 2,129 |  | 2,175 |
| Total long-term debt |  | 773,106 |  | 121,833 |
| Current portion of long-term debt |  | 171, 254 |  | 90, 040 |
| Long-term debt (less current portion) | \$ | 601,852 | \$ | 31,793 |
| Fair value of long-term debt * | \$ | 775,100 | \$ | 120,700 |

* Fair value is estimated based on current rates available to the Company for debt of the same remaining maturity.

The Company has a Competitive Advance and Revolving Credit Facility Agreement which permits aggregate borrowings up to \$800,000,000 (the "Variable Rate Credit Facilities"). The Variable Rate Credit Facilities are comprised of two unsecured lines, one limited to $\$ 400,000,000$ principal amount maturing in one year, and the other limited to \$400,000,000 principal amount maturing in five years. Borrowings under the Variable Rate Credit Facilities are available on a committed revolving credit basis at the Company's choice of three short-term rates or through an auction procedure at the time of each borrowing. The Variable Rate Credit Facilities are also used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. The weighted-average interest rate on the Variable Rate Credit Facilities at December 31, 1997, was $5.85 \%$.

Certain long-term debt agreements contain maintenance requirements for net worth and coverage of interest expense and restrictions on dividends and incurrence of additional indebtedness. The Company is in compliance with all debt covenants.

Current maturities of long-term debt are classified as longterm to the extent they can be refinanced under existing long-term credit commitments.

Interest costs capitalized were as follows:

## 6. INVESTMENTS

Investments consisted of the following:
( in thousands, except share data )
As of December 31,
1997

Securities available for sale:
Short-term investments

Time Warner common stock (672,000 shares)
Other
Total securities available for sale
Investments accounted for using the equity method
Other (primarily venture capital)
Total investments
Unrealized gain (loss) on securities available for sale

In 1996 the Company's investment in Turner Broadcasting Systems was exchanged for $1,047,000$ shares of Time Warner common stock when Turner was merged into Time Warner, and the Company contributed 375,000 shares of Time Warner stock to Scripps Howard Foundation (see Note 3).

## 7. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consisted of the following:

## ( in thousands )

Land and improvements
Buildings and improvements
Equipment

Total
Accumulated depreciation
Net property, plant and equipment

| 3,105 | $\$$ | 2,700 |
| ---: | :--- | ---: |
| 41,681 |  | 25,210 |
| 5,420 |  | 3,364 |
|  |  | 31,274 |
| 50,206 |  | 5,084 |
| 7,484 |  | 6,547 |
| 30,060 |  | 42,905 |
|  |  |  |
| 87,750 | $\$$ | $(1,084)$ |

As of December 31,
1997

| 48,235 | $\$$ | 40,871 |
| ---: | :---: | ---: |
| 214,337 |  | 200,578 |
| 598,243 |  | 540,454 |
|  |  | 781,903 |
| 860,815 |  | 351,200 |
| 380,778 |  | 430,703 |
|  |  |  |

## 8. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and other intangible assets consisted of the following:

## ( in thousands )

Goodwill
Customer lists
Cable and direct broadcast satellite network affiliation contracts
Licenses and copyrights
Noncompetition agreements
Other
Total
Accumulated amortization
Net goodwill and other intangible assets
9. OTHER LONG-TERM OBLIGATIONS AND MINORITY INTERESTS

Other long-term obligations and minority interests consisted of the following:

## ( in thousands )

Program rights payable
Employee compensation and benefits
Distribution fees
Minority interests
Other
Total other long-term obligations and minority interests
Current portion of other long-term obligations
Other long-term obligations and minority interests (less current portion)
${ }_{1997}$ As of December 31, 1996

As of December 31,

| $1,187,979$ | $\$$ | 550,978 |
| ---: | :--- | ---: |
| 145,454 |  | 142,025 |
| 18,061 |  | 28,221 |
| 28,221 |  | 18,049 |
| 2,149 |  | 27,409 |
| 27,577 |  | 766,682 |
|  |  | 176,230 |
| $1,409,441$ |  | 590,452 |
| 171,959 |  |  |
|  |  |  |


| 45,856 | $\$$ | 44,392 |
| ---: | :--- | ---: |
| 59,402 |  | 52,984 |
| 46,716 |  | 39,096 |
| 10,537 |  | 9,400 |
| 26,854 |  | 34,809 |
|  |  | 180,681 |
| 189,365 |  | 75,751 |
| 77,357 |  |  |
|  |  | 104,930 |

( in thousands )

Other changes in certain working capital accounts, net: Accounts receivable
Inventories
Accounts payable
Accrued income taxes
Accrued interest
Other accrued liabilities
Other, net
Total

## 11. EMPLOYEE BENEFIT PLANS

The Company sponsors defined benefit plans covering substantially all nonunion employees. Benefits are generally based on the employees' compensation and years of service. Funding is based on the requirements of the plans and applicable federal laws

The Company also sponsors defined contribution plans covering substantially all nonunion employees. The company matches a portion of employees' voluntary contributions to these plans.

Union-represented employees are covered by retirement plans jointly administered by subsidiaries of the Company and the unions or by union-administered, multi-employer plans. Funding is based upon negotiated agreements

Retirement plans expense consisted of the following:

## ( in thousands )

For the years ended December 31, 1996 1995

| $(22,202)$ | $\$$ | $(10,630)$ | $(20,864)$ |
| ---: | ---: | ---: | ---: |
| 1,464 | 55 | 270 |  |
| $(4,288)$ | 7,467 | $(3,888)$ |  |
| $(7,114)$ | 669 | 15,076 |  |
| 1,541 | $(377)$ | 170 |  |
| 7,707 | $(2,611)$ | $(744)$ |  |
| $(1,202)$ | $(3,119)$ | $(3,999)$ |  |
| $(24,094)$ |  | $(8,546) \$$ | $(13,979)$ |

1997 For the years ended December 31,

| 9,047 | $\$$ | $8,921 \$$ | 7,929 |
| ---: | ---: | ---: | ---: |
| 14,729 | 13,605 | 12,907 |  |
| $(41,665)$ | $(29,737)$ | $(41,698)$ |  |
| 22,866 | 14,921 | 27,203 |  |
|  |  |  |  |
| 4,977 | 7,710 | 6,341 |  |
| 923 | 1,054 | 1,020 |  |
| 4,585 | 4,124 | 3,612 |  |
| 10,485 | $\$$ | $12,888 \$$ | 10,973 |

Discount rate as of December 31
Expected long-term rate of return on plan assets
Rate of increase in compensation levels

The plans' long-term rates of return on assets, net of expenses, has been approximately one percentage point greater than the discount rate. Management believes the discount rate plus one percentage point is the best estimate of the long-term return on plan assets at any point in time. Therefore, when the discount rate changes, management's expectation for the future long-term rate of return on plan assets changes in tandem.

The funded status of the defined benefit plans was as follows:
( in thousands )

Actuarial present value of vested benefits
Actuarial present value of accumulated benefits
Actuarial present value of projected benefits
Plan assets at fair value
Plan assets greater than (less than) projected benefits Unrecognized net loss (gain)
Unrecognized prior service cost
Unrecognized net asset at the date FAS No. 87 was
adopted, net of amortization
Net pension asset (liability) recognized in the balance sheet

| $6.5 \%$ | $7.5 \%$ | $7.0 \%$ |
| :--- | :--- | :--- |
| $7.5 \%$ | $8.5 \%$ | $8.0 \%$ |
| $3.0 \%$ | $4.0 \%$ | $3.5 \%$ |

## . $0 \%$

 . $5 \%$ .0\%Plan assets consist of marketable equity and fixed-income securities.

The Company has unfunded health and life insurance benefit plans that are provided to certain retired employees. The combined number of 1) active employees eligible for such benefits and 2) retired employees receiving such benefits is approximately $5 \%$ of the Company's current workforce. The actuarial present value of the projected benefit obligation at December 31 was \$8,200,000 in 1997 and \$7,400,000 in 1996. The cost of the plan was less than $\$ 1,000,000$ in each year.

## 12. SEGMENT INFORMATION

The Company's reportable segments are strategic businesses that offer different products and services. They are managed separately because each business requires different technology and marketing strategies. See Note 1 for descriptive information about the Company's business segments. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company evaluates performance based on results of operations before income taxes, interest, unusual items, and foreign exchange gains and losses. Intersegment sales, which primarily consist of programming produced for HGTV and Food Network, are generally recorded at cost.

No single customer provides more than $10 \%$ of the Company's revenue. The Company derives less than $10 \%$ of its revenues from markets outside of the U.S.

As of December 31, 1996

## ( in thousands )

For the years ended December 31,

OPERATING REVENUES
Newspapers
Broadcast television
Category television
Licensing and other media
Total
Eliminate intersegment revenue
Total continuing operations
OPERATING INCOME
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
Unusual credits (charges) - see Note 3
Total continuing operations

## DEPRECIATION

Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total continuing operations
AMORTIZATION OF INTANGIBLE ASSETS
Newspapers
Broadcast television
Category television
Licensing and other media
Total continuing operations
OTHER NONCASH ITEMS
Broadcast television
Category television
Licensing and other media
Total continuing operations

Other noncash items include programming and program production expenses in excess of (less than) the amounts paid, and, for category television, amortization of prepaid distribution fees in excess of (less than) distribution fee payments.
\$

| 751,014 | \$ | 670,861 | \$ | 640,398 |
| :---: | :---: | :---: | :---: | :---: |
| 331, 216 |  | 323,467 |  | 295,228 |
| 58,396 |  | 22,111 |  | 11,336 |
| 105,723 |  | 108,490 |  | 84,471 |
| 1,246,349 |  | 1,124,929 |  | 1, 031,433 |
| $(4,392)$ |  | $(3,071)$ |  | $(1,055)$ |
| 1,241,957 | \$ | 1,121,858 | \$ | 1,030,378 |
| 174,480 | \$ | 139,303 | \$ | 125,484 |
| 103,690 |  | 100,437 |  | 86,927 |
| $(13,079)$ |  | $(17,949)$ |  | $(18,634)$ |
| 2,940 |  | 6,531 |  | 4,151 |
| $(17,207)$ |  | $(18,471)$ |  | $(16,772)$ |
| 250,824 |  | $\begin{aligned} & 209,851 \\ & (4,000) \end{aligned}$ |  | 181,156 |
| 250,824 | \$ | 205,851 | \$ | 181,156 |
| 33,840 | \$ | 30,452 | \$ | 30,206 |
| 14,738 |  | 14,547 |  | 12,578 |
| 2,380 |  | 1,587 |  | 1,084 |
| 1,931 |  | 1,843 |  | 1,744 |
| 1,196 |  | 1,099 |  | 884 |
| 54,085 | \$ | 49,528 | \$ | 46,496 |
| 12,105 | \$ | 8,207 | \$ | 6,267 |
| 9,620 |  | 11,241 |  | 13,451 |
| 1,393 |  |  |  |  |
| 403 |  | 401 |  | 376 |
| 23,521 | \$ | 19,849 | \$ | 20,094 |
| $(3,790)$ | \$ | $(1,448)$ | \$ | (522) |
| $(16,913)$ |  | $(12,224)$ |  | $(9,148)$ |
| $(2,400)$ |  | $(2,856)$ |  | 2,414 |
| $(23,103)$ | \$ | $(16,528)$ | \$ | $(7,256)$ |

640,398
295,228
11, 336
031, 433
$(1,055)$
1, 030,378

125, 484
86, 927
$18,634)$
$16,772)$
181, 156

181, 156

30, 206
12,578
1,084
1,744
884
46,496

6,267
13, 451
376
(522)
$(9,148)$
2,414
$(7,256)$

For the years ended December 31,

ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total continuing operations
BUSINESS ACQUISITIONS AND OTHER ADDITIONS TO LONG-LIVED ASSETS Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total continuing operations
ASSETS
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total continuing operations

Other additions to long-lived assets include investments and prepaid distribution fees. Corporate assets are primarily cash, investments, and refundable and deferred income taxes.

## 13. COMMITMENTS AND CONTINGENCIES

In 1995 Scripps Cable adjusted an accrual for the estimated costs of certain lawsuits against the Sacramento cable television system related primarily to employment issues and to the timing and amount of late-payment fees assessed to subscribers based upon a reassessment of the probable costs of these and additional employment-related lawsuits. The additional accrual reduced income from discontinued operations by $\$ 900,000$. In 1996 the Company agreed to settle the late-payment fees and certain of the employment issue lawsuits. The settlements did not result in an additional charge. Management believes the possibility of incurring a loss greater than the amount accrued for the remaining lawsuits is remote. Pursuant to the terms of its agreement with Comcast, the Company remains liable for any losses related to these lawsuits.

The Company is also involved in other litigation arising in the ordinary course of business, none of which is expected to result in material loss.

The Company purchased program rights totaling \$70,100,000 in 1997, \$53,700,000 in 1996, and \$61,900,000 in 1995, the payments for which are generally made over the lives of the contracts. At December 31, 1997, the Company was committed to purchase approximately $\$ 110,000,000$ of program rights that are not currently available for broadcast, including $\$ 100,000,000$ for programs not yet produced. If such programs are not produced, the Company's commitments would expire without obligation

283,588
113, 822
57,887
2,280,833 \$

| 33,762 | $\$$ | $25,653 \$$ | 22,184 |
| ---: | :--- | ---: | ---: |
| 15,632 |  | 23,491 | 23,630 |
| 5,742 | 2,800 | 5,716 |  |
| 670 | 630 | 3,858 |  |
| 814 | 726 | 1,912 |  |
| 56,620 | $\$$ | $53,300 \$$ | 57,300 |
|  |  |  |  |
| 644,527 | $\$$ | $122,230 \$$ | 745 |
| 3,000 |  | 44,700 |  |
| 173,569 | 3,330 | 7,269 |  |
| 21,808 |  | 2,283 | 419 |
| 2,083 |  | $173,543 \$$ | 4,104 |
| 844,987 | $\$$ | $700,625 \$$ | 12,537 |
|  |  | 515,866 |  |
| $1,330,487$ | $\$$ | 101,107 | 506,989 |
| 495,049 | 79,122 | 51,722 |  |
| 283,588 |  | 71,949 | 72,456 |
| 113,822 |  | $1,468,669 \$$ | 98,239 |
| 57,887 |  |  | $1,349,714$ |

Minimum payments on noncancelable leases at December 31, 1997, were as follows:
( in thousands )

| 1998 | 10,400 |
| :--- | ---: |
| 1999 | 7,700 |
| 2000 | 5,300 |
| 2001 | 4,400 |
| 2002 | 4,100 |
| Later years | 14,900 |
|  |  |
| Total | 46,800 |

Rental expense for cancelable and noncancelable leases was as follows:
( in thousands )
For the years ended December 31,

## 14. CAPITAL STOCK AND INCENTIVE PLANS

The capital structure of the Company includes Common Voting Shares and Class A Common Shares. The articles provide that the holders of Class A Common Shares, who are not entitled to vote on any other matters except as required by Ohio law, are entitled to elect the greater of three or one-third of the directors.

In 1997 the Board of Directors authorized, subject to business and market conditions, the purchase of up to 4,000,000 of the Company's Class A Common Shares. The Company repurchased 621,000 shares in 1997.

The 1987 Long-Term Incentive Plan (the "1987 Plan"), which expired on December 9, 1997, provided for the awarding of stock options with 10 -year terms, stock appreciation rights, performance units and Class A Common Shares to key employees and the 1994 Non-Employee Directors' Stock Option Plan provides for the awarding of stock options to certain nonemployee directors. The 1987 Plan was replaced by the 1997 Long-Term Incentive Plan (the "1997 Plan"). The terms of the 1997 Plan are substantially the same as the 1987 Plan. The 1997 Plan expires in 2007, except for options then outstanding. The number of shares authorized for issuance under the plans is 7,913,000, of which 3,034,000 remain available.

Stock options may be awarded to purchase Class A Common Shares at not less than $100 \%$ of the fair market value on the date the option is granted. Stock options will vest over an incentive period, conditioned upon the individual's employment through that period.

Outstanding at December 31, 1994
Granted in 1995
Exercised in 1995
Forfeited in 1995
Outstanding at December 31, 1995
Granted in 1996 prior to the Cable Transaction
Exercised in 1996 prior to the Cable Transaction
Adjustment of options upon completion of the Cable Transaction Granted in 1996 subsequent to the Cable Transaction
Exercised in 1996 subsequent to the Cable Transaction
Outstanding at December 31, 1996
Granted in 1997
Exercised in 1997
Forfeited in 1997
Outstanding at December 31, 1997 (by year granted):
1990
1991
1992
1993
1994
1995
1996
1997
Total options outstanding
Exercisable at December 31:
1995
1996
1997

The number of options and the option price were adjusted based on the market price of Class A Common Shares before and after completion of the Cable Transaction, in order to preserve the economic value of the options. Substantially all options granted prior to 1997 are exercisable.
Number
of Shares

2,125,975 25, 000
$(221,350)$
(10, 000)
1, 919, 625 96,500
$(353,350)$
1,036,225 25,000 $(43,200)$

2,680, 800
605,500
$(448,975)$
$(11,800)$

98,750
463, 350
187,700 729, 800 576, 025 12,000
164,200
593, 700
2,825,525

1,739,125
2, 417,900
2,190,625
Weighted-
Average
Exercise Price

Range of Exercise Prices

The Company has adopted the "disclosure-only" provisions of FAS No. 123; therefore no compensation expense has been recognized for stock option grants. Had compensation expense been determined based upon the fair value (determined using the Black-Scholes option pricing model) at the grant date consistent with the provisions of FAS No. 123, the Company's income from continuing operations would have been reduced to the pro forma amounts as follows:
( in thousands, except per share data )


The 1996 amounts above include the \$2,900,000, \$.04 per share on a diluted basis, effect of the option adjustment related to the Cable Transaction. That amount is the aftertax difference between the fair value of the adjusted options and the intrinsic value of the original options outstanding on the date of the Cable Transaction. FAS No. 123 requires that, for options issued prior to the adoption of FAS No. 123, such difference must be included in the pro forma disclosures. There was no difference between the fair values of the original and the adjusted options on the date of the Cable Transaction. Information related to the fair value of stock option grants is as follows:

Weighted-average fair value of options granted
Assumptions used to determine fair value:
Dividend yield
Expected volatility
Risk-free rate of return
Expected life of options
1997 For the years ended December 31, 1995

Class A Common Shares vest over an incentive period, conditioned upon the individual's employment throughout that period. During the vesting period shares issued are nontransferable, but the shares are entitled to all the rights of an outstanding share. Compensation expense is determined based upon the fair value of the shares at the grant date. Information related to awards of Class A Common Shares is as follows:
( in thousands, except share data )

| $\$ 12.03$ | $\$ 14.84$ | $\$ 11.08$ |
| ---: | ---: | ---: |
| $1.5 \%$ | $1.5 \%$ | $1.5 \%$ |
| $28 \%$ | $27 \%$ | $28 \%$ |
| $6.0 \%$ | $6.4 \%$ | $6.0 \%$ |
| 7 years | 7 years | 7 years |



The number of unvested shares was adjusted based on the market price of Class A Common Shares before and after completion of the Cable Transaction, in order to preserve the economic value of the awards.

|  |  | ```For the years ended December 31, 1996 1 9 9 5``` |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues | \$ | 270,172 | \$ | 279,482 |
| Income before income taxes |  | 60,541 |  | 65,247 |
| Income taxes |  | $(21,027)$ |  | $(25,458)$ |
| Income from operations |  | 39,514 |  | 39,789 |
| Costs of Cable Transaction |  | $(12,251)$ |  |  |
| Net income | \$ | 27,263 | \$ | 39,789 |
| Net income per share of common stock: |  |  |  |  |
| Basic |  | $\$ .34$ .34 |  | . 50 |

In 1995 Scripps Cable adjusted an accrual for the
ultimate costs of certain lawsuits (see Note 13). The

$$
\text { adjustment reduced net income by } \$ 900,000 \text {. }
$$

Cash Flows

```
( in thousands )
```

For the years ended December 31, 1996
1995

| Net income | \$ |
| :--- | ---: |
| Depreciation and amortization |  |
| Other, net | \$ |
| Net cash provided by operating activities | \$ |
| Capital expenditures |  |
| Acquisition of cable television systems (primarily equipment and intangible assets) <br> Other, net | $\$$ |
| Net cash used in investing activities | $\$$ |


| 27,263 \$ | 39,789 |
| ---: | ---: |
| 48,008 | 53,999 |
| $(10,178)$ | 8,291 |
| $65,093 \$$ | 102,079 |
| $(57,898) \$$ | $(47,484)$ |
| $(62,099)$ | $(384)$ |
| 422 | 2,930 |
|  | $(44,938)$ |

16. SUMMARIZED QUARTERLY FINANCIAL INFORMATION (Unaudited)

Summarized financial information is as follows:

| 1997 | Quarter |  | 2nd Quarter |  | 3rd Quarter |  | $\begin{gathered} \text { 4th } \\ \text { Quarter } \end{gathered}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues | \$ | 290,710 | \$ | 305,512 | \$ | 286,181 | \$ | 359,554 | \$ | 1,241,957 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 94,805 |  | 96,381 |  | 97,491 |  | 111,337 |  | 400,014 |
| Newsprint and ink |  | 27,351 |  | 30,416 |  | 30,204 |  | 35,537 |  | 123,508 |
| Program, production and copyright costs |  | 25,827 |  | 16,988 |  | 18,356 |  | 24,056 |  | 85,227 |
| Other operating expenses |  | 68,608 |  | 74,072 |  | 72,532 |  | 89,566 |  | 304,778 |
| Depreciation and amortization |  | 18,268 |  | 17,294 |  | 18,023 |  | 24,021 |  | 77,606 |
| Total operating expenses |  | 234,859 |  | 235,151 |  | 236,606 |  | 284,517 |  | 991,133 |
| Operating income |  | 55,851 |  | 70,361 |  | 49,575 |  | 75,037 |  | 250,824 |
| Interest expense |  | $(2,566)$ |  | $(2,484)$ |  | $(2,300)$ |  | $(11,193)$ |  | $(18,543)$ |
| Net gains and unusual items |  |  |  |  |  | 20,981 |  | 23,913 |  | 44,894 |
| Miscellaneous, net |  | 113 |  | 368 |  | 914 |  | 1,731 |  | 3,126 |
| Income taxes |  | $(22,477)$ |  | $(28,728)$ |  | $(29,668)$ |  | $(36,637)$ |  | $(117,510)$ |
| Minority interests |  | (898) |  | (938) |  | (924) |  | $(2,329)$ |  | $(5,089)$ |
| Income from continuing operations | \$ | 30,023 | \$ | 38,579 | \$ | 38,578 | \$ | 50,522 | \$ | 157,702 |
| Income from continuing operations per share of common stock: |  |  |  |  |  |  |  |  |  |  |
| Basic |  | \$ . 37 |  | \$ . 48 |  | \$ . 48 |  | \$ . 63 |  | \$ 1.96 |
| Diluted |  | \$ . 37 |  | \$ . 47 |  | \$ . 47 |  | \$ . 62 |  | \$ 1.93 |
| Basic weighted-average shares outstanding |  | 80,496 |  | 80,562 |  | 80,644 |  | 80,297 |  | 80,500 |
| Diluted weighted-average shares outstanding |  | 81,588 |  | 81,701 |  | 81,814 |  | 81,476 |  | 81,645 |
| Cash dividends per share of common stock |  | \$ . 13 |  | \$ . 13 |  | \$ . 13 |  | \$ . 13 |  | \$ . 52 |

The sum of the quarterly net income per share amounts may not equal the reported annual amount because each is
computed independently based upon the weighted-average number of shares outstanding for the period

| $1996$ | Quarter |  | \$ | Quarter |  | Quarter | $\begin{gathered} \text { 4th } \\ \text { Quarter } \end{gathered}$ |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues | \$ | 254,245 |  | 277,324 | \$ | 265,483 | \$ | 324,806 | \$ | 1,121,858 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 86,883 |  | 89,333 |  | 90,078 |  | 94,403 |  | 360,697 |
| Newsprint and ink |  | 34,169 |  | 33,161 |  | 29,402 |  | 26,658 |  | 123,390 |
| Program, production and copyright costs |  | 16,550 |  | 16,460 |  | 17,814 |  | 38,166 |  | 88,990 |
| Other operating expenses |  | 61,648 |  | 66,996 |  | 65,688 |  | 79,221 |  | 273,553 |
| Depreciation and amortization |  | 17,519 |  | 16,951 |  | 17,256 |  | 17,651 |  | 69,377 |
| Total operating expenses |  | 216,769 |  | 222,901 |  | 220,238 |  | 256,099 |  | 916,007 |
| Operating income |  | 37,476 |  | 54,423 |  | 45,245 |  | 68,707 |  | 205,851 |
| Interest expense |  | $(1,413)$ |  | $(2,224)$ |  | $(2,713)$ |  | $(3,279)$ |  | $(9,629)$ |
| Net gains and unusual items |  |  |  |  |  |  |  | 21,531 |  | 21,531 |
| Miscellaneous, net |  | (382) |  | 705 |  | 291 |  | 1,220 |  | 1,834 |
| Income taxes |  | $(15,274)$ |  | $(22,998)$ |  | $(18,331)$ |  | $(29,408)$ |  | $(86,011)$ |
| Minority interests |  | (687) |  | (798) |  | (841) |  | $(1,110)$ |  | $(3,436)$ |
| Income from continuing operations |  | 19,720 |  | 29,108 |  | 23,651 |  | 57,661 |  | 130,140 |
| Income from discontinued operation |  | 9,595 |  | 12,782 |  | 12,268 |  | $(7,382)$ |  | 27,263 |
| Net income | \$ | 29,315 | \$ | 41,890 | \$ | 35,919 | \$ | 50,279 | \$ | 157,403 |
| Per share of common stock - basic: |  |  |  |  |  |  |  |  |  |  |
| Income from continuing operations |  | \$ . 25 |  | \$ . 36 |  | \$ . 29 |  | \$ . 72 |  | \$ 1.62 |
| Net income |  | \$ . 37 |  | \$ . 52 |  | \$ . 45 |  | \$ . 63 |  | \$ 1.96 |
| Basic weighted-average shares outstanding |  | 80,109 |  | 80,220 |  | 80,258 |  | 80,333 |  | 80,230 |
| Per share of common stock - diluted: |  |  |  |  |  |  |  |  |  |  |
| Income from continuing operations |  | \$ . 24 |  | \$ . 36 |  | \$ . 29 |  | \$ . 71 |  | \$ 1.61 |
| Net income |  | \$ . 36 |  | \$ . 52 |  | \$ . 44 |  | \$ . 62 |  | \$ 1.95 |
| Diluted weighted-average shares outstanding |  | 80,597 |  | 80,750 |  | 80,820 |  | 81,198 |  | 80,841 |
| Cash dividends per share of common stock |  | \$ . 13 |  | \$ . 13 |  | \$ . 13 |  | \$ . 13 |  | \$ . 52 |

## THE E. W. SCRIPPS COMPANY

Index to Consolidated Financial Statement Schedules Valuation and Qualifying Accounts S-2

VALUATION AND QUALIFYING ACCOUNTS

FOR THE YEARS ENDED DECEMBER 31, 1997, 1996 AND 1995
SCHEDULE II
( in thousands )
COLUMN A
COLUMN
COLUMN C
COLUMN E
INCREASE
ADDITIONS
BEGINNING
OF PERIOD EXPENSES

COLUMN D

## DEDUCTIONS

AMOUNTS CHARGED OFF-NET
(DECREASE) RECORDED ACQUISITIONS DIVESTITURES)

COLUMN F

BALANCE
END OF PERIOD

YEAR ENDED DECEMBER 31, 1997:
Allowance for doubtful accounts receivabl

YEAR ENDED DECEMBER 31, 1996:
Allowance for doubtful account

YEAR ENDED DECEMBER 31, 1995:
Allowance for doubtful accounts receivable
Allowance for sales returns

Total receivable allowances

| 3,937 |
| ---: | ---: | ---: |
| 601 |$\quad 5,385 \$ \quad 5,875$

THE E. W. SCRIPPS COMPANY
Index to Exhibits

Exhibit
Number

Exhibit No. Page Incorporated

| 3.01 | Articles of Incorporation | (7) | 3.01 |
| :---: | :---: | :---: | :---: |
| 3.02 | Code of Regulations | (7) | 3.02 |
| 4.01 | Class A Common Share Certificate | (4) | 4 |
| 4.02 | Form of Indenture: $7.375 \%$ notes due in 1998 | (2) | 4.1 |
| 4.02A | Form of Indenture: 6.375\% notes due in 2002 | (5) | 4.1 |
| 4.02B | Form of Indenture: 6.625\% notes due in 2007 | (5) | 4.1 |
| 4.03 | Form of Debt Securities: 7.375\% notes due in 1998 | (2) | 4.2 |
| 4.03A | Form of Debt Securities: 6.375\% notes due in 2002 | (5) | 4.2 |
| 4.03B | Form of Debt Securities: 6.625\% notes due in 2007 | (5) | 4.2 |
| 10.02 | Amended and Restated Joint Operating Agreement, dated February 29, 1988, among Birmingham News Company and Birmingham Post Company | (1) | 10.02 |
| 10.03 | Joint Operating Agreement, dated September 23, 1977, between the Cincinnati Enquirer, Inc. and the Company, as amended | (1) | 10.03 |
| 10.05 | Amended and Restated Joint Operating Agreement, dated October 23, 1986, among Evansville Press Company, Inc., Hartmann Publications, Inc. and Evansville Printing Corporation | (1) | 10.05 |
| 10.06 | Building Lease, dated April 25, 1984, among Albuquerque Publishing Company, Number Seven and Jefferson Building Partnership | (1) | 10.08A |
| 10.06A | Ground Lease, dated April 25, 1984, among Albuquerque Publishing Company, New Mexico State Tribune Company, Number Seven and Jefferson Building Partnership | (1) | 10.08B |
| 10.07 | Agreement, dated August 17, 1989, between United Feature Syndicate, Inc. and Charles M. Schulz and the Trustees of the Schulz Family Renewal Copyright Trust, as amended | (1) | 10.11 |
| 10.20 | Acquisition Agreement, Dated as of May 16, 1997 by and between the E. W. Scripps Company and Harte-Hanks Communications, Inc. | (3) | 10.01 |
| 10.21 | Exchange Agreement, Dated as of September 4, 1997 By and Among Belo Holdings Inc., Colony Cable Networks, Inc., PJ Programming, Inc., BHI Sub, Inc. and The E. W. Scripps Company | (3) | 10.02 |
| 10.40 | 5-Year Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan \& Co., as Documentation Agent | (5) | 10.1 |
| 10.41 | 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan \& Co., as Documentation Agent | (5) | 10.2 |
| 10.53 | 1987 Long-Term Incentive Plan | (1) | 10.36 |
| 10.53 A | Form of Nonqualified Stock Option Agreement | (1) | 10.36A |
| 10.53 B | Form of Restricted Share Award Agreement | (1) | 10.36B |
| 10.54 | Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended | (1) | 10.39A |
| 10.54 A | Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps | (1) | 10.39B |
| 10.54 B | Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps | (1) | 10.39C |
| 10.55 | Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps | (1) | 10.44 |
| 10.56 | Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers | (1) | 10.45 |
| 10.57 | Scripps Family Agreement dated October 15, 1992 | (6) | 1 |

THE E. W. SCRIPPS COMPANY
Index to Exhibits

| Exhibit <br> Number | Description of It |  | Page | Exhibit No. Incorporated |
| :---: | :---: | :---: | :---: | :---: |
| 12 | Computation of Ratio of Earnings to Fixed | Charges for the Three Years Ended |  |  |
|  | December 31, 1997 Subsidiaries of |  | E-3 |  |
| 22 | Subsidiaries of the Company |  | E-4 |  |
| 24 | Independent Auditors' Consent |  | E-5 |  |
| 27 | Financial Data Schedule |  | E-6 |  |

(1) Incorporated by reference to Registration Statement of The E. W. Scripps Company on Form S-1 (File No. 33-21714).
(2) Incorporated by reference to Registration Statement of The E. W. Scripps Company on Form S-3 (File No. 33-43989).
(3) Incorporated by reference to The E. W. Scripps Company Current Report on Form 8-K dated September 4, 1997.
(4) Incorporated by reference to The E. W. Scripps Company Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1990
(5) Incorporated by reference to Registration Statement on Form S-3 (File No. 33-36641).
(6) Incorporated by reference to The E. W. Scripps Company Current Report on Form 8-K dated October 15, 1992.
(7) Incorporated by reference to Scripps Howard, Inc. Registration Statement on Form 10 (File No. 1-11969).
( in thousands )

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to $50 \%$-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined

FIXED CHARGES AS DEFINED
Interest expense, including amortization of debt issue costs Interest capitalized
Portion of rental expense representative of the interest factor Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
\$
RATIO OF EARNINGS TO FIXED CHARGES

| 286,135 | $\$$ | $221,565 \$$ | 179,127 |
| ---: | :--- | ---: | ---: |
| 22,618 |  | 13,050 | 15,652 |
| 308,753 | $\$$ | $234,615 \$$ | 194,779 |
|  |  |  |  |
| 18,543 | $\$$ | $9,629 \$$ | 749 |
| 1,193 |  | 3,421 | 41,223 |
| 4,075 | 80 | 447 |  |
| 80 |  | $13,879 \$$ | 80 |
| 23,891 | $\$$ | 16.90 | 16,179 |
| 12.92 |  | 12.04 |  |

BRV, Inc. (Boulder Daily Camera, Bremerton Sun, Redding Record Searchlight,
Ventura County Newspapers)
California
irmingham Post Company (Birmingham Post Herald)
Channel 7 of Detroit, Inc., (WXYZ)
Collier County Publishing Company (The Naples Daily News)
Denver Publishing Company (Rocky Mountain News)
Evansville Courier Company, Inc., 91.5\%-owned
Force V Corporation (Destin Log)
Independent Publishing Company (Anderson Independent Mail)
Knoxville News-Sentinel Company
Memphis Publishing Company, 91.3\%-owned (The Commercial Appeal)
New Mexico State Tribune Company (The Albuquerque Tribune)
Alabama
Michigan
Florida
Colorado
Indiana
Florida
South Carolina
Tennessee
Delaware
New Mexico
Scripps Acquisition L.P. (Corpus Christi Caller-Times, Abilene Reporter-News,
Wichita Falls Times Record News, San Angelo Standard-Times)

## Delaware

Scripps Community Newspapers, Inc. (Plano Star Courier)
Scripps Howard Broadcasting Company, (WMAR, Baltimore;
WCPO, Cincinnati; WEWS, Cleveland; KSHB, Kansas City;
KNXV, Phoenix; KJRH, Tulsa; WPTV, West Palm Beach,
Home \& Garden Television, Cinetel Productions)
Scripps Howard Productions, Inc.
Stuart News Company (Stuart News, Jupiter Courier, Vero Beach Press Journal)
Tampa Bay Television, (WFTS)
The Television Food Network, G.P., 56\%-owned
United Feature Syndicate, Inc. (United Media, Newspaper Enterprise Association)

We consent to the incorporation by reference in Registration Statements Nos. 33-53953, 33-32740, 33-35525, 33-47828, 3363398, 33-59701, 333-27621, 333-27623 and 333-40767 of
The E. W. Scripps Company and subsidiary companies on Form S-8 and Registration Statement Nos. 33-43989 and 33-36641 of The E. W. Scripps Company and subsidiary companies on Form S-3 of our report dated January 22, 1998, appearing in this Annual Report on Form $10-\mathrm{K}$ of The E. W. Scripps Company and subsidiary companies for the year ended December 31, 1997.

YEAR
DEC-31-1997
DEC-31-1997
14,321
3,105
224,615
6,305 13, 685
379,114
380,778
2,280, 833
429, 960

| 0 | 601,852 |
| :---: | ---: |
|  | 0 |
| 4 | 806 |
|  | $1,048,156$ |

2,280,833
1,241, 957

983, 003
8,130
18,543
280, 301
117,510
157,702
$0^{0}$
0
157,702 0
\$1.96
$\$ 1.93$

