# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

区 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2003
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-16914

## THE E. W. SCRIPPS COMPANY

(Exact name of registrant as specified in its charter)
Ohio

| (State or other jurisdiction of |
| :---: |
| incorporation or organization) |

31-1223339
(I.R.S. Employer Identification Number)

312 Walnut Street
Cincinnati, Ohio

$$
45202
$$

(Address of principal executive offices)
(Zip Code)

Registrant's telephone number, including area code: (513) 977-3000
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes$ No $\square$

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes $\triangle$ No
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of April 30 , 2003 there were $61,820,863$ of the Registrant's Class A Common Shares outstanding and $18,369,113$ of the Registrant's Common Voting Shares outstanding.

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## PART I

As used in this Quarterly Report on Form 10-Q, the terms "we," "our," "us" or "Scripps" may, depending on the context, refer to The E. W. Scripps Company, to one or more of its consolidated subsidiary companies or to all of them taken as a whole.

## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.
ITEM 4. CONTROLS AND PROCEDURES
The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

We are involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

There were no changes in the rights of security holders during the quarter for which this report is filed.
There were no sales of unregistered equity securities during the quarter for which this report is filed.

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## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

## ITEM 5. OTHER INFORMATION

None.
ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q.

## Reports on Form 8-K

A Current Report on Form 8-K reporting the release of information regarding the results of operations for the quarter ended March 31, 2003, was filed on April 10, 2003.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

Dated: May 13.2003
By: /s/ Joseph G. NeCastro
Joseph G. NeCastro
Senior Vice President and Chief Financial Officer

## CERTIFICATIONS

I, Kenneth W. Lowe, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The E.W. Scripps Company;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 13, 2003

BY: /s/ Kenneth W. Lowe
Kenneth W. Lowe
President and Chief Executive Officer

## CERTIFICATIONS

I, Joseph G. NeCastro, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The E.W. Scripps Company;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 13, 2003

BY: /s/ Joseph G. NeCastro

## Joseph G. NeCastro

Senior Vice President and Chief Financial Officer

## THE E. W. SCRIPPS COMPANY

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## CONSOLIDATED BALANCE SHEETS

| ( in thousands) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2002 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2002 \end{gathered}$ |
|  | ( Unaudited) |  | ( Unaudited) |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ 22,457 | \$ 15,508 | \$ 13,330 |
| Accounts and notes receivable (less allowances-\$17,963, \$18,092, \$14,667) | 282,201 | 280,352 | 218,515 |
| Programs and program licenses | 112,324 | 124,196 | 131,062 |
| Inventories | 24,757 | 24,234 | 6,845 |
| Deferred income taxes | 30,749 | 30,364 | 32,380 |
| Miscellaneous | 25,309 | 25,357 | 37,770 |
| Total current assets | 497,797 | 500,011 | 439,902 |
| Investments | 248,040 | 254,351 | 305,944 |
| Property, plant and equipment | 464,664 | 456,789 | 402,624 |
| Goodwill | 1,173,994 | 1,171,109 | 1,141,318 |
|  | - | - |  |
| Other assets: |  |  |  |
| Programs and program licenses (less current portion) | 170,777 | 162,022 | 112,998 |
| Unamortized network distribution incentives | 198,407 | 199,013 | 136,168 |
| Other intangible assets | 66,650 | 67,795 | 64,011 |
| Note receivable from Summit America | 43,625 | 43,250 |  |
| Miscellaneous | 17,601 | 15,997 | 14,603 |
| Total other assets | 497,060 | 488,077 | 327,780 |
| TOTAL ASSETS | \$2,881,555 | \$ 2,870,337 | \$2,617,568 |

## CONSOLIDATED BALANCE SHEETS

| (in thousands, except share data) |  |
| :--- | :--- |

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## CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED)

| (in thousands, except per share data) $\quad$ Three months ended ${ }^{\text {March 31, }}$ |  |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| Operating revenues | \$ 445,194 | \$ 344,685 |
| Equity in earnings of JOAs and other joint ventures | 17,553 | 15,756 |
| Costs and expenses | $(352,366)$ | $(264,142)$ |
| Depreciation | $(14,819)$ | $(12,859)$ |
| Amortization of other intangible assets | $(1,157)$ | $(1,024)$ |
| Investment results, net of expenses |  | $(8,388)$ |
| Interest expense | $(8,003)$ | $(6,592)$ |
| Miscellaneous, net | 1,641 | 146 |
| Income before taxes and minority interests | 88,043 | 67,582 |
| Provision for income taxes | 35,089 | 26,868 |
| Income before minority interests | 52,954 | 40,714 |
| Minority interests | 265 | 834 |
| Net income | \$ 52,689 | \$ 39,880 |
|  | $\square$ |  |
| Net income per share of common stock: |  |  |
| Basic | \$ . 66 | \$ . 50 |
| Diluted | . 65 | . 50 |

See notes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF CASH FLOWS ( UNAUDITED )



See notes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

 AND SHAREHOLDERS' EQUITY ( UNAUDITED )| ( in thousands, except share data) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CommonStock |  | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income |  | Unvested <br> Restricted Stock Awards | Total Shareholders' Equity |
| As of December 31, 2001 | \$ | 792 | \$174,485 | \$1,183,595 | \$ | 4,513 | \$(11,485) | \$1,351,900 |
| Comprehensive income: |  |  |  |  |  |  |  |  |
| Net income |  |  |  | 39,880 |  |  |  | 39,880 |
| Unrealized gains (losses), net of tax of \$6,670 |  |  |  |  |  | $(12,387)$ |  | $(12,387)$ |
| Adjustment for losses (gains) in income, net of tax of \$33 |  |  |  |  |  | (61) |  | (61) |
| Increase (decrease) in unrealized gains (losses) |  |  |  |  |  | $(12,448)$ |  | $(12,448)$ |
| Currency translation, net of tax of (\$108) |  |  |  |  |  | 107 |  | 107 |
| Total |  |  |  | 39,880 |  | $(12,341)$ |  | 27,539 |
| Dividends: declared and paid-\$.15 per share |  |  |  | $(11,904)$ |  |  |  | $(11,904)$ |
| Compensation plans, net: 377,507 shares issued; 19,974 shares repurchased |  | 4 | 11,508 |  |  |  | 2,138 | 13,650 |
| Tax benefits of compensation plans |  |  | 5,751 |  |  |  |  | 5,751 |
| As of March 31, 2002 | \$ | 796 | \$191,744 | \$1,211,571 | \$ | $(7,828)$ | \$ $(9,347)$ | \$1,386,936 |
| As of December 31, 2002 | \$ | 801 | \$218,623 | \$1,324,027 | \$ | $(23,396)$ | \$ $(4,590)$ | \$1,515,465 |
| Comprehensive income: |  |  |  |  |  |  |  |  |
| Net income |  |  |  | 52,689 |  |  |  | 52,689 |
|  |  | - | - | $\longrightarrow$ |  | - | - |  |
| Unrealized gains (losses), net of tax of \$1,456 |  |  |  |  |  | $(2,705)$ |  | $(2,705)$ |
| Adjustment for losses (gains) in income, net of tax of \$30 |  |  |  |  |  | (55) |  | (55) |
| Increase (decrease) in unrealized gains (losses) |  |  |  |  |  | $(2,760)$ |  | $(2,760)$ |
| Currency translation, net of tax of (\$104) |  |  |  |  |  | 106 |  | 106 |
| Total |  |  |  | 52,689 |  | $(2,654)$ |  | 50,035 |
| Dividends: declared and paid-\$.15 per share |  |  |  | $(12,020)$ |  |  |  | $(12,020)$ |
| Compensation plans, net: 156,975 shares issued; 30,672 shares repurchased |  | 1 | 4,372 |  |  |  | 734 | 5,107 |
| Tax benefits of compensation plans |  |  | 2,650 |  |  |  |  | 2,650 |
| As of March 31, 2003 | \$ | 802 | \$225,645 | \$1,364,696 | \$ | $(26,050)$ | \$ $(3,856)$ | \$1,561,237 |

See notes to consolidated financial statements.

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## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation-The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The information disclosed in the notes to consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2002, has not changed materially. Financial information as of December 31, 2002, included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.
Use of Estimates-We must make a variety of decisions that affect the reported amounts and the related disclosures. Such decisions include the selection of accounting principles that reflect the economic substance of the underlying transactions and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience, actuarial studies and other assumptions. While we re-evaluate our estimates and assumptions on an ongoing basis, actual results could, in fact, differ from those estimated at the time of preparation of the financial statements.

Our financial statements include estimates for uncollectible accounts receivable; product returns and rebates due to customers; revenue recognized under customer-billed arrangements; the periods over which long-lived assets are depreciated or amortized; assumptions used in accounting for our defined benefit pension plans; self-insured risks and income taxes payable.

We self-insure employees' medical and disability income benefits, workers' compensation benefits and general liability. The recorded liability, which totaled $\$ 21.4$ million at March 31, 2003, is calculated using actuarial methods and is not discounted. Management does not believe it is likely that its estimates for such items will change materially in the near term.

Net Income Per Share-The following table presents additional information about basic and diluted weighted-average shares outstanding:

|  | Three months ended <br> March 31, |
| :--- | :---: |
| (in thousands) <br> Basic weighted-average shares outstanding <br> Effect of dilutive securities: <br> $\quad$ Unvested restricted stock held by employees <br> $\quad$ Stock options held by employees and directors <br> Diluted weighted-average shares outstanding | $\mathbf{2 0 0 3}$ |
|  | 79,897 |

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Stock-Based Compensation-We have a stock-based compensation plan, which is described more fully in our Annual Report on Form 10-K for the year ended December 31, 2002. Stock options are awarded to purchase Class A Common shares at not less than $100 \%$ of the fair market value on the date of the award. Stock options and awards of Class A Common shares vest over an incentive period conditioned upon the individual's employment through that period. We measure compensation expense using the intrinsic-value-based method of Accounting Principles Board Opinion 25-Accounting for Stock Issued to Employees, and its related interpretations. No stock-based compensation expense is recorded upon the issuance of stock options as the exercise price of all options granted equals the market value of the underlying common stock on the date of grant. The values of awards of Class A Common shares, which require no payment by the employee, are amortized to expense over the vesting period.

The following table illustrates the effect on net income and earnings per share if we had applied the fair value recognition provisions of Financial Accounting Standard No. ("FAS") 123-Accounting for Stock-Based Compensation, as amended by FAS 148-Accounting for Stock-Based Compensation-Transition and Disclosure, which was effective for fiscal years ending after December 15, 2002:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| ( in thousands, except per share data) |  |  |
| Net income as reported | \$52,689 | \$39,880 |
| Add stock-based compensation included in reported income, net of related income tax effects: |  |  |
| Restricted share awards | 477 | 1,755 |
| Deduct stock-based compensation determined under fair value based method, net of related income tax effects: |  |  |
| Restricted share awards | (477) | $(1,755)$ |
| Stock options | $(3,443)$ | $(2,783)$ |
| Pro forma net income | \$49,246 | \$37,097 |
| Net income per share of common stock |  |  |
| Basic earnings per share: |  |  |
| As reported | \$ 0.66 | \$ 0.50 |
| Additional stock option compensation, net of income tax effects | (0.04) | (0.04) |
| Pro forma basic earnings per share | \$ 0.62 | \$ 0.47 |
|  | $\longrightarrow$ | - |
| Diluted earnings per share: |  |  |
| As reported | \$ 0.65 | \$ 0.50 |
| Additional stock option compensation, net of income tax effects | (0.04) | (0.03) |
|  | - |  |
| Pro forma diluted earnings per share | \$ 0.61 | \$ 0.46 |

Fair value was calculated using the Black-Scholes option pricing model. Assumptions used to determine fair value were as follows:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| Weighted-average fair value of options granted | \$ 21.95 | \$ 22.14 |
| Assumptions used to determine fair value: |  |  |
| Dividend yield | 0.8\% | 0.8\% |
| Expected volatility | 22.0\% | 22.1\% |
| Risk-free rate of return | 3.8\% | 4.5\% |
| Expected life of options | 7 years | 7 years |

Reclassifications-For comparative purposes, certain prior year amounts have been reclassified to conform to current classifications.

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## 2. ACQUISITIONS

$\mathbf{2 0 0 3}$-In the first quarter we acquired an additional interest of less than one percent in our Memphis newspaper for $\$ 3.5$ million in cash.
2002-In the first quarter we acquired an additional $1 \%$ interest in The Television Food Network ("Food Network") for $\$ 5.2$ million in cash, increasing our residual interest in Food Network to approximately 70\%.

The following table summarizes the estimated fair values of the assets acquired and the liabilities assumed as of the dates of acquisition.

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| ( in thousands) |  |  |
| Goodwill | \$2,885 | \$5,235 |
| Minority interest retired (assumed) | 619 |  |
| Cash paid | \$3,504 | \$5,235 |

In addition to the acquisitions described above, we also acquired an additional interest of less than one percent in our Evansville newspaper in the second quarter of 2002 for $\$ 0.4$ million in cash. In the fourth quarter of 2002 , we acquired a $70 \%$ controlling interest in Shop At Home for $\$ 49.5$ million. Summit America Television, Inc. ("Summit America") has the right to require us to purchase the remaining 30\% of Shop At Home at any time between November 1, 2004, and October 31, 2007, at the then fair value. We have an option to acquire the remaining $30 \%$ of Shop At Home at any time after October 31 , 2007, at the then fair value. Related to the acquisition of the controlling interest, we loaned Summit America, the former parent of Shop At Home, $\$ 47.5$ million to be repaid in three years. We also purchased $\$ 3.0$ million of Summit America redeemable preferred stock.

Acquiring a controlling interest in Shop At Home provides us with an existing infrastructure and workforce with retailing expertise, enabling us to quickly gain scale in a growing market. We expect to leverage our expertise as a diverse media company to expand distribution and to offer a wider range of products. Acquiring Shop At Home also enables us to provide a video commerce platform to our advertisers.

The following table summarizes, on a pro forma basis, the estimated combined results of operations of Scripps and Shop At Home had the transaction taken place at the beginning of 2002. Pro forma results are not presented for the other acquisitions because the combined results of operations would not be significantly different from reported amounts. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition and additional depreciation and amortization of the assets acquired. The unaudited pro forma financial information is not necessarily indicative of the results that actually would have occurred had the acquisition been completed at the beginning of the period.

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| ( in thousands, except per share data) |  |  |
| Operating revenues | \$445,194 | \$394,430 |
| Net income | 52,689 | 37,208 |
| Net income per share of common stock: |  |  |
| Basic | \$ . 66 | \$ . 47 |
| Diluted | . 65 | . 46 |

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## 3. RESTRUCTURING CHARGES AND UNUSUAL ITEMS

Net investment results in the first quarter of 2002 were a pre-tax charge of $\$ 8.4$ million, decreasing net income by $\$ 5.4$ million, $\$ .07$ per share. Included in net investment results are $\$ 7.3$ million in write-downs associated with declines in value of the Scripps Ventures Funds I and II ("Scripps Ventures") investment portfolios and other investments in new businesses.

## 4. INVESTMENTS

Investments consisted of the following:

|  | $\begin{aligned} & \text { March 31, } \\ & 2003 \end{aligned}$ | $\underset{\substack{\text { As of } \\ \text { December 31, } \\ 2002}}{ }$ | $\begin{gathered} \text { March 31, } \\ 2002 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| ( in thousands, except share data) |  |  |  |
| Securities available for sale (at market value): |  |  |  |
| AOL Time Warner ( $2,017,000$ common shares) | \$ 21,903 | \$ 26,420 | \$ 47,698 |
| Other | 4,364 | 4,108 | 7,696 |
|  |  |  |  |
| Total available-for-sale securities | 26,267 | 30,528 | 55,394 |
| Denver newspaper JOA | 191,331 | 194,347 | 197,216 |
| FOX Sports Net South and other joint ventures | 8,865 | 8,506 | 6,231 |
| Summit America preferred stock, at cost plus accrued dividends | 3,105 | 3,000 |  |
| Other equity investments | 18,472 | 17,970 | 47,103 |
|  |  |  |  |
| Total investments | \$248,040 | \$ 254,351 | \$305,944 |
| Unrealized gains (losses) on securities available for sale | \$ $(5,703)$ | \$ $(1,457)$ | \$ $(11,358)$ |
| Note receivable from Summit America, at initial fair value plus accreted discount | \$ 43,625 | \$ 43,250 |  |

Investments available for sale represent securities in publicly traded companies. Investments available for sale are recorded at fair value. Fair value is based upon the closing price of the security on the reporting date.

Our Denver Rocky Mountain News (the "RMN") and MediaNews Group, Inc.'s Denver Post are parties to a joint operating agreement (the "Denver JOA"). The RMN received a $50 \%$ interest in the Denver JOA in exchange for the contribution of most of its assets to the Denver JOA and the payment of $\$ 60$ million to MediaNews. No gain or loss was recognized on the contribution of the assets to the Denver JOA. The Denver JOA recorded the net assets contributed by us and by MediaNews at their historical cost. The difference between the carrying amount of our investment in the Denver JOA and our $50 \%$ share of the stockholders' equity of the Denver JOA is amortized and included in our share of the Denver JOA net income following the principles of FAS 141 -Business Combinations and FAS 142-Goodwill and Other Intangible Assets.

Summarized financial information for the RMN included in our consolidated financial statements is as follows:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| ( in thousands) |  |  |
| RMN operating revenues | \$ 30 |  |
| Share of Denver JOA net income for the period | 5,984 | \$ 5,255 |
| RMN editorial costs and expenses for the period | $(5,445)$ | $(5,128)$ |
|  | - |  |
| RMN contribution to segment profit | 569 | 127 |
| RMN depreciation and amortization | (119) | (119) |
| RMN income | \$ 450 | \$ 8 |
| Cash distributions received in the period | \$ 9,000 | \$ 6,500 |

The Denver JOA is organized as a limited liability partnership and is treated as a partnership for income tax purposes. Therefore the partners are responsible for income taxes applicable to their share of the taxable income of the Denver JOA. The net income of the Denver JOA presented above does not reflect income taxes that will be incurred by its partners.

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In connection with the acquisition of the controlling interest in Shop At Home, we purchased $\$ 3.0$ million of Summit America $6.0 \%$ redeemable preferred stock. At Summit America's option, dividends are deferred until the mandatory redemption of the preferred stock in 2005. We also loaned Summit America $\$ 47.5$ million, to be repaid in 2005 , at $6 \%$ interest. The note was recorded at fair value as of the date of acquisition of Shop At Home. The difference between the face value of the note and the fair value at the date of acquisition is accreted to income over the term of the note. Based upon market interest rates for fixed rate securities with similar terms and credit quality, we estimate the fair value of the note was approximately $\$ 46.3$ million at March 31, 2003.

Other equity investments include securities that do not trade in public markets, so they do not have readily determinable fair values. We estimate the fair value of these securities approximates their carrying value at March 31, 2003, however, many of the investees have had no rounds of equity financing in the past three years. There can be no assurance we would realize the carrying value of these securities upon their sale.

We ceased active management of Scripps Ventures in 2002. Scripps Ventures invested approximately $\$ 100$ million in new businesses focusing primarily on new media technology and realized approximately $\$ 45$ million from the sale of investments. The carrying value of the portfolio was $\$ 4.2$ million as of March 31, 2003.

## 5. GOODWILL

The carrying amount of goodwill by business segment and changes in the carrying amount of goodwill are as follows:

|  | Newspapers | Scripps Networks | Broadcast <br> Television | Shop At Home | Licensing and Other |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ( in thousands) |  |  |  |  |  |  |  |
| Balance as of December 31, 2001 | \$780,732 | \$135,966 | \$219,367 |  | \$ | 18 | \$1,136,083 |
| Acquired during the period |  | 5,235 |  |  |  |  | 5,235 |
| Balance as of March 31, 2002 | \$780,732 | \$141,201 | \$219,367 |  | \$ | 18 | \$1,141,318 |
| Balance as of December 31, 2002 | \$780,825 | \$141,201 | \$219,367 | \$29,698 | \$ | 18 | \$1,171,109 |
| Acquired during the year | 2,885 |  |  |  |  |  | 2,885 |
| Balance as of March 31, 2003 | \$783,710 | \$141,201 | \$219,367 | \$29,698 | \$ | 18 | \$1,173,994 |

With the exception of goodwill resulting from the repurchase of minority interests in our newspapers, substantially all acquired goodwill is expected to be deductible for tax purposes.

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## 6. PROGRAMS AND PROGRAM LICENSES

Programs and program licenses consisted of the following:

|  | $\underset{2003}{\text { March 31, }}$ | $\underset{\substack{\text { As of } \\ \text { December } 31, 2002}}{ }$ | $\underset{2002}{\text { March 31, }}$ |
| :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |
| Scripps Networks: |  |  |  |
| Cost | \$601,749 | \$ 572,917 | \$512,526 |
| Accumulated amortization | 342,141 | 320,112 | 289,668 |
|  |  |  |  |
| Net book value | 259,608 | 252,805 | 222,858 |
|  |  |  |  |
| Broadcast television: |  |  |  |
| Cost | 53,832 | 55,964 | 63,442 |
| Accumulated amortization | 30,339 | 22,551 | 42,240 |
|  |  |  |  |
| Net book value | 23,493 | 33,413 | 21,202 |
|  |  |  |  |
| Total | \$283,101 | \$ 286,218 | \$244,060 |

## 7. UNAMORTIZED NETWORK DISTRIBUTION INCENTIVES

Unamortized network distribution incentives consisted of the following:

|  | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2002 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2002 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| ( in thousands) |  |  |  |  |
| Network launch incentives | \$299,044 | \$ | 295,926 | \$222,064 |
| Accumulated amortization | 114,959 |  | 107,991 | 91,554 |
| Net book value | 184,085 |  | 187,935 | 130,510 |
| Unbilled affiliate fees | 14,322 |  | 11,078 | 5,658 |
| Total network distribution incentives | \$198,407 | \$ | 199,013 | \$136,168 |

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## 8. LONG-TERM DEBT

Long-term debt consisted of the following:

|  | March 31, | $\underset{\substack{\text { As of } \\ \text { December 31, } \\ 2002}}{ }$ |  | $\underset{\substack{\text { March } \\ 2022}}{ }$ |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |  |
| Variable rate credit facilities | \$235,272 | \$ | 312,371 | \$491,745 |
| \$100 million, 6.625\% notes, due in 2007 | 99,935 |  | 99,930 | 99,919 |
| \$50 million, 3.75\% notes, due in 2008 | 50,000 |  |  |  |
| \$100 million, $4.25 \%$ notes, due in 2009 | 99,358 |  | 99,334 |  |
| \$200 million, $5.75 \%$ notes, due in 2012 | 198,840 |  | 198,809 |  |
| \$100 million, 6.375\% notes, due in 2002 |  |  |  | 99,988 |
| Other notes | 14,705 |  | 14,528 | 13,967 |
|  |  |  |  |  |
| Total face value of long-term debt less discounts | 698,110 |  | 724,972 | 705,619 |
| Fair market value of interest rate swap | 657 |  |  |  |
| Total long-term debt | 698,767 |  | 724,972 | 705,619 |
| Current portion of long-term debt | 48,272 |  | 75,171 | 591,810 |
| Long-term debt (less current portion) | \$650,495 | \$ | 649,801 | \$113,809 |

We have Competitive Advance and Revolving Credit Facilities (the "Revolver"), and a commercial paper program that collectively permit aggregate borrowings up to $\$ 600$ million (the "Variable Rate Credit Facilities"). The Revolver consists of two facilities, one permitting $\$ 400$ million in aggregate borrowings expiring in August 2003 and the second a $\$ 200$ million facility expiring in 2007. The August 2003 facility is expected to be replaced with a similar facility prior to its expiration. Borrowings under the Revolver are available on a committed revolving credit basis at our choice of three short-term rates or through an auction procedure at the time of each borrowing. The Revolver is primarily used as credit support for our commercial paper program in lieu of direct borrowings under the Revolver. The weighted-average interest rate on the Variable Rate Credit Facilities was $1.3 \%$ at March $31,2003,1.4 \%$ at December 31, 2002, and 1.8\% at March 31, 2002.

We have a U.S. shelf registration statement which allows us to borrow up to an additional $\$ 350$ million as of March $31,2003$.
We have entered into a receive-fixed, pay-floating interest rate swap to achieve a desired proportion of fixed rate versus variable rate debt. The interest rate swap expires upon the maturity of the $\$ 50$ million, $3.75 \%$ notes in 2008 , and effectively converts those fixed-rate notes into variable rate borrowings. The variable interest rates are based on six month LIBOR, minus a rate spread. The effective interest rate on the notes was $1.3 \%$ at March 31,2003 . The swap agreement was designated as a fair value hedge of the underlying fixed rate notes. Accordingly, changes in the fair value of the interest rate swap agreement (due to movements in the benchmark interest rate) are recorded as adjustments to the carrying value of long-term debt with an offsetting adjustment to other non-current assets. The changes in the fair value of the interest rate swap agreements and the underlying fixed rate obligation are recorded as equal and offsetting unrealized gains and losses in the Consolidated Statements of Income. We have structured the interest rate swap to be $100 \%$ effective. As a result, there is no current impact to earnings resulting from hedge ineffectiveness.

Certain long-term debt agreements contain maintenance requirements for net worth and coverage of interest expense and restrictions on incurrence of additional indebtedness. We were in compliance with all debt covenants at March 31, 2003.

Current maturities of long-term debt are classified as long-term to the extent they can be refinanced under existing long-term credit commitments.

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## 9. OTHER NONCURRENT LIABILITIES AND MINORITY INTERESTS

Other noncurrent liabilities and minority interests consisted of the following:

|  | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ | As ofDecember 31,2002 |  | $\begin{gathered} \text { March } 31, \\ 2002 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| ( in thousands) |  |  |  |  |
| Program rights payable | \$ 49,249 | \$ | 62,114 | \$ 32,238 |
| Employee compensation and benefits | 87,900 |  | 100,384 | 103,118 |
| Network distribution incentives | 54,343 |  | 66,222 | 55,413 |
| Minority interests | 20,814 |  | 20,948 | 14,267 |
| Deferred gain on sale of WCPO building | 7,649 |  | 7,649 |  |
| Other | 18,639 |  | 16,280 | 16,285 |
| Total other noncurrent liabilities and minority interests | 238,594 |  | 273,597 | 221,321 |
| Current portion of other noncurrent liabilities | 113,873 |  | 137,229 | 87,150 |
| Other noncurrent liabilities and minority interests (less current portion) | \$124,721 | \$ | 136,368 | \$134,171 |

## 10. SUPPLEMENTAL CASH FLOW INFORMATION

The following table presents additional information about the change in certain working capital accounts:

|  | Three month | ded March |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| ( in thousands) |  |  |
| Other changes in certain working capital accounts, net: |  |  |
| Accounts receivable | \$ $(1,849)$ | \$17,796 |
| Prepaid and accrued pension expense | $(14,455)$ | 2,887 |
| Accounts payable | 13,659 | (536) |
| Accrued income taxes | 11,227 | $(6,733)$ |
| Accrued employee compensation and benefits | $(14,046)$ | $(6,981)$ |
| Accrued interest | (621) | 3,195 |
| Other accrued liabilities | 6,276 | $(5,168)$ |
| Other, net | (781) | 828 |
|  | - |  |
| Total | \$ (590) | \$ 5,288 |

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## 11. SEGMENT INFORMATION

Our reportable segments are strategic businesses that offer different products and services. We evaluate the operating performance ("Segment Profit (Loss)") of our business segments based primarily on earnings before interest, income taxes, depreciation and amortization, excluding divested operating units, restructuring charges, investment results and certain other unusual items.

Information regarding our business segments is as follows:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| (in thousands) |  |  |
| Segment operating revenues: |  |  |
| Newspapers | \$172,597 | \$168,936 |
| Scripps Networks | 116,570 | 88,701 |
| Broadcast television | 70,173 | 65,521 |
| Shop At Home | 58,317 |  |
| Licensing and other media | 27,537 | 21,527 |
| Total operating revenues | \$445,194 | \$344,685 |
|  |  |  |
| Segment profit (loss): |  |  |
| Newspapers | \$ 63,383 | \$ 63,713 |
| Scripps Networks | 41,600 | 19,874 |
| Broadcast television | 15,606 | 15,967 |
| Shop At Home | $(5,933)$ |  |
| Licensing and other media | 3,871 | 4,087 |
| Corporate | $(8,146)$ | $(7,342)$ |
|  | - |  |
| Total segment profit | 110,381 | 96,299 |
| Depreciation | $(14,819)$ | $(12,859)$ |
| Amortization of other intangible assets | $(1,157)$ | $(1,024)$ |
| Investment results, net of expenses |  | $(8,388)$ |
| Interest expense | $(8,003)$ | $(6,592)$ |
| Miscellaneous, net | 1,641 | 146 |
| Income before income taxes and minority interest | \$ 88,043 | \$ 67,582 |
|  | - | $\underline{\square}$ |
| Depreciation: |  |  |
| Newspapers | \$ 5,892 | \$ 6,011 |
| Scripps Networks | 2,462 | 1,904 |
| Broadcast television | 4,650 | 4,528 |
| Shop At Home | 1,109 |  |
| Licensing and other media | 158 | 191 |
| Corporate | 548 | 225 |
|  |  |  |
| Total depreciation | \$ 14,819 | \$ 12,859 |
|  | $\underline{\square}$ |  |
| Amortization of other intangible assets: |  |  |
| Newspapers | \$ 171 | \$ 168 |
| Scripps Networks | 585 | 825 |
| Broadcast television | 31 | 31 |
| Shop At Home | 370 |  |
|  | - | - |
| Total amortization of other intangible assets | \$ 1,157 | \$ 1,024 |

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|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |
| (in thousands) |  |  |  |  |
| Additions to property, plant and equipment: |  |  |  |  |
| Newspapers | \$ | 15,184 | \$ | 11,343 |
| Scripps Networks |  | 389 |  | 1,774 |
| Broadcast television |  | 4,126 |  | 6,107 |
| Shop At Home |  | 1,321 |  |  |
| Licensing and other media |  | 87 |  | 44 |
| Corporate |  | 568 |  | 2,110 |
|  |  |  |  |  |
| Total additions to property, plant and equipment | \$ | 21,675 | \$ | 21,378 |
|  |  | - |  | - |
| Business acquisitions and other additions to long-lived assets: |  |  |  |  |
| Newspapers | \$ | 3,544 | \$ | 24 |
| Scripps Networks |  | 3,254 |  | 22,946 |
| Broadcast television |  |  |  | 20 |
| Venture capital and other investments |  | 511 |  | 4,069 |
|  |  | - |  | - |
| Total | \$ | 7,309 | \$ | 27,059 |
|  |  | - |  | - |
| Assets: |  |  |  |  |
| Newspapers |  | ,288,245 |  | 1,273,670 |
| Scripps Networks |  | 793,460 |  | 664,534 |
| Broadcast television |  | 488,505 |  | 481,962 |
| Shop At Home |  | 147,375 |  |  |
| Licensing and other media |  | 31,174 |  | 28,229 |
| Venture capital and other investments |  | 44,739 |  | 104,151 |
| Corporate |  | 88,057 |  | 65,022 |
| Total assets |  | ,881,555 |  | 2,617,568 |

Other additions to long-lived assets include investments and launch incentives capitalized. Corporate assets are primarily cash, cash equivalent and other short-term investments, and refundable and deferred income taxes.

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## 12. STOCK COMPENSATION PLANS

The following table presents information about stock options:

|  | Number of Shares | Weighted Average Exercise Price | Range of <br> Exercise <br> Prices |
| :---: | :---: | :---: | :---: |
| Options outstanding at December 31, 2001 | 4,531,538 | \$ 44.95 | \$15-70 |
| Options granted during the period | 1,014,900 | 75.12 | 75-76 |
| Options exercised during the period | $(364,696)$ | 31.58 | 15-64 |
| Options outstanding at March 31, 2002 | 5,181,742 | \$ 51.80 | \$15-76 |
| Options outstanding at December 31, 2002 | 4,840,034 | \$ 54.39 | \$16-78 |
| Options granted during the period | 1,023,800 | 79.97 | 80-81 |
| Options exercised during the period | $(146,949)$ | 40.60 | 16-75 |
| Options outstanding at March 31,2003 | 5,716,885 | \$ 59.32 | \$16-81 |

Substantially all options granted prior to 2000 are exercisable. Options granted in 2000 through 2003 generally become exercisable over a three-year period. Information about options outstanding and options exercisable by year of grant is as follows:

| Year of Grant | Options Outstanding |  |  | Options Exercisable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Options on Shares Outstanding | Range of Exercise Prices | Weighted Average Price | Options on Shares Exercisable | Range of Exercise Prices | Weighted Average Price |
| 1993-expire in 2003 | 57,700 | \$ 16 | \$ 16.35 | 57,700 | \$ 16 | \$ 16.35 |
| 1994 -expire in 2004 | 247,250 | 18-21 | 18.88 | 247,250 | 18-21 | 18.88 |
| 1995-expire in 2005 | 9,800 | 20 | 20.01 | 9,800 | 20 | 20.01 |
| 1996-expire in 2006 | 79,000 | 26-27 | 27.01 | 79,000 | 26-27 | 27.01 |
| 1997-expire in 2007 | 331,350 | 35-42 | 35.18 | 331,350 | 35-42 | 35.18 |
| 1998-expire in 2008 | 441,200 | 39-56 | 47.32 | 441,200 | 39-56 | 47.32 |
| 1999-expire in 2009 | 567,479 | 42-52 | 47.16 | 567,479 | 42-52 | 47.16 |
| 2000-expire in 2010 | 832,050 | 43-60 | 49.38 | 787,468 | 43-60 | 49.26 |
| 2001 -expire in 2011 | 1,015,540 | 58-70 | 64.22 | 729,873 | 58-70 | 64.22 |
| 2002-expire in 2012 | 1,111,716 | 73-78 | 75.31 | 411,605 | 75-76 | 75.12 |
| 2003-expire in 2013 | 1,023,800 | 75-81 | 79.97 |  |  |  |
| Total options on number of shares | 5,716,885 |  | \$ 59.32 | 3,662,725 |  | \$ 50.19 |

Information related to awards of Class A Common Shares is presented below:

|  | Number of Shares | Price at Award Dates |  |
| :---: | :---: | :---: | :---: |
|  |  | Weighted Average | Range of Prices |
| Unvested shares at December 31, 2001 | 422,881 | \$ 54.55 | \$42-71 |
| Shares awarded during the period | 3,000 | 75.01 | 75 |
| Shares vested during the period | $(60,708)$ | 58.78 | 42-81 |
| Unvested shares at March 31, 2002 | 365,173 | \$ 55.80 | \$43-75 |
| Unvested shares at December 31, 2002 | 328,376 | \$ 55.77 | \$43-77 |
| Shares vested during the period | $(96,507)$ | 48.53 | 43-75 |
| Unvested shares at March 31,2003 | 231,869 | \$ 58.78 | \$44-77 |

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion and analysis of financial condition and results of operations is based upon the consolidated financial statements and the condensed notes to the consolidated financial statements. You should read this discussion in conjunction with those financial statements.

## FORWARD-LOOKING STATEMENTS

This discussion and the information contained in the notes to the consolidated financial statements contain certain forward-looking statements that are based on our current expectations. Forward-looking statements are subject to certain risks, trends and uncertainties that could cause actual results to differ materially from the expectations expressed in the forward-looking statements. Such risks, trends and uncertainties, which in most instances are beyond our control, include changes in advertising demand and other economic conditions; consumers' taste; newsprint prices; program costs; labor relations; technological developments; competitive pressures; interest rates; regulatory rulings; and reliance on third-party vendors for various products and services. The words "believe," "expect," "anticipate," "estimate," "intend" and similar expressions identify forward-looking statements. All forward-looking statements, which are as of the date of this filing, should be evaluated with the understanding of their inherent uncertainty.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America ("GAAP") requires us to make a variety of decisions which affect reported amounts and related disclosures, including the selection of appropriate accounting principles and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience, actuarial studies and other assumptions. We are committed to preparing financial statements incorporating accounting principles, assumptions and estimates that promote the representational faithfulness, verifiability, neutrality and transparency of the accounting information included in the financial statements.

Note 1 to the Consolidated Financial Statements included in our Annual Report on Form 10-K describes the significant accounting policies we have selected for use in the preparation of our financial statements and related disclosures. We believe the following to be the most critical accounting policies, estimates and assumptions affecting our reported amounts and related disclosures.

## Revenue Recognition

Advertising. Advertising revenue is recorded, net of agency commissions, when advertisements are published in newspapers or are broadcast on television stations or national television networks. Advertising on our Internet sites is recognized over the period in which the advertising will appear.

Advertising contracts, which generally have a term of one year or less, may provide discounts based upon the volume of advertising purchased during the terms of the contracts. This requires us to make certain estimates regarding future advertising volumes. We base our estimates on various factors including our historical experience and advertising sales trends. Estimated rebates are recorded as a reduction of revenue in the period the advertisement is displayed and are revised as necessary based on actual volume realized.

Broadcast and national television network advertising contracts may guarantee the advertiser a minimum audience, requiring us to make estimates of audience size that will be delivered throughout the terms of the contracts. We base our estimate of audience size on information provided by ratings services and our historical experience. If we determine we will not deliver the guaranteed audience, an accrual for "make-good" advertisements is recorded as a reduction of revenue. The estimated make-good accrual is adjusted throughout the terms of the advertising contracts.

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Newspaper Subscriptions. Circulation revenue for newspapers sold directly to subscribers is based upon the retail rate. Prepaid newspaper subscriptions are deferred and are included in circulation revenue on a pro-rata basis over the term of the subscriptions. Circulation revenue for newspapers sold to independent newspaper distributors, which are subject to returns, is based upon the wholesale rate. Newspaper circulation revenue is recognized upon publication of the newspaper, net of estimated returns. Estimated returns are based on historical return rates and are adjusted based on actual returns realized.

Network Affiliate Fees. Cable and satellite television systems generally pay a per-subscriber fee for the right to distribute our programming under the terms of long-term distribution contracts. We may make cash payments to cable and satellite television systems and may provide an initial period in which payment of affiliate fees by the systems is waived in exchange for such long-term distribution contracts. Network affiliate fee revenues are reported net of such incentives. Incentive payments are recorded as assets upon launch of our programming on the cable or satellite television system. The costs of incentives are recognized over the terms of the contracts based upon the ratio of each period's revenue to expected total revenue over the terms of the contracts.

Merchandise Sales. Revenue from the sale of merchandise is recognized when the products are delivered to the customer. We allow customers to return merchandise for full credit or refund within 30 days from the date of receipt. Revenue is reported net of estimated returns, which are based upon our historical experience. Actual levels of merchandise returned may vary from these estimates.

Programs and Program Licenses-Programming assets include licensed programs and programs produced by us or on a contract basis for us. These costs are expensed over the estimated useful life of the programming based upon estimated future cash flows. Estimated future cash flows can change based upon market acceptance, advertising and network affiliate fee rates, the number of cable and satellite television subscribers receiving our networks and program usage. Accordingly, revenue estimates and planned usage are reviewed periodically and are revised if necessary. Such revisions may affect the amount of amortization recorded in a given year, the life over which the programs are amortized, or both. If actual demand or market conditions are less favorable than projected, programming asset write-downs may be required. Programming asset write-downs are determined using a day-part methodology, whereby programs broadcast during a particular time period (such as prime time) are evaluated on an aggregate basis.

Long-lived Assets-Judgment is applied in determining the estimated useful life of long-lived assets, specifically property, plant and equipment and certain intangible assets with a finite life. We base our judgment of estimated lives on the length of time we have employed similar assets and upon expert opinions.

Certain events or changes in circumstances may indicate that the carrying value of our property, plant and equipment, intangible assets, and goodwill may not be recoverable and may require an impairment review. In assessing impairment, we must make assumptions regarding estimated future cash flows and other factors to determine the fair value of the respective assets. Based on that review, if the carrying value of these assets exceeds fair value and is determined not to be recoverable, an impairment loss representing the amount of excess over its fair value would be recognized in income.

In accordance with FAS 142 we review goodwill for impairment based upon groupings of businesses, referred to as reporting units. Reporting units are operating segments or groupings of businesses one level below the operating segment level. Scripps Networks and Shop At Home comprise separate reporting units. Our newspaper and broadcast television reporting units are based on size of newspaper market and broadcast television affiliation.

Investments-We hold investments in several companies, including publicly traded securities and other securities that have no active market. Future adverse changes in market conditions, poor operating results, or the inability of certain development stage companies to find additional financing could result in losses that may not be reflected in an investment's current carrying value, thereby requiring an impairment charge in the future. We regularly review our investments to determine if there has been an other-than-temporary decline in market value. In making that determination, we consider the extent to which cost exceeds market value, the duration of the market decline, earnings and cash forecasts, and current cash position, among other factors.

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Employee Benefits-We are self-insured for employee-related health and disability benefits and workers' compensation claims. A third-party administrator is used to process all claims. Estimated liabilities for unpaid claims are based on our historical claims experience and are developed from actuarial valuations. However, actual amounts could vary significantly from such estimates, which would require adjustments to expense in that period.

We rely upon actuarial valuations to determine pension costs. Inherent in these valuations are assumptions of discount rates and the expected return on plan assets. The discount rate used to determine our future pension obligations is based upon market rates for long-term bonds. Our return on plan assets assumption is based upon expected returns for broad equity and bond indices, our asset allocation and the historical returns we have earned on those asset classes. A change of $0.5 \%$ in our discount rate of $6.5 \%$, or in our assumed rate of return on plan assets of $8.25 \%$, would not materially affect 2003 pension expense. Future pension expense will depend on future investment performance, changes in discount rates and other factors related to the employee population participating in our pension plans.

Income Taxes-Accounting for income taxes is sensitive to interpretation of various laws and regulations. The Internal Revenue Service is currently examining our 1996 to 2001 consolidated federal income tax returns. We review our provision for open tax years on an ongoing basis.

We record a tax valuation allowance to reduce deferred tax assets to the amount that is more likely than not to be realized. Deferred tax assets subject to a valuation allowance primarily relate to state net operating loss carryforwards and capital loss carryforwards. We consider ongoing prudent and feasible tax planning strategies in assessing the need for a valuation allowance. In the event we determine the deferred tax asset we would realize would be greater or less than the net amount recorded, an adjustment would be made to the tax provision in that period.

## RESULTS OF OPERATIONS

Nature of Operations and Basis of Presentation-We are a diversified media company operating in four reportable business segments. Newspaper publishing includes 21 daily newspapers in the U.S. Scripps Networks includes four national television networks distributed by cable and satellite television systems: Home \& Garden Television ("HGTV"), Food Network, Fine Living and DIY-Do It Yourself Network ("DIY"). Scripps Networks also includes our $12 \%$ interest in FOX Sports Net South, a regional television network. We own approximately $70 \%$ of Food Network and $90 \%$ of Fine Living. Broadcast television includes ten stations, nine of which are affiliated with national broadcast networks. Shop At Home markets a range of consumer goods to television viewers and through its Internet site. Shop At Home programming is distributed by broadcast television stations and by cable and satellite television systems. We own $70 \%$ of Shop At Home. Licensing and other media aggregates operating segments that are too small to report separately, and primarily includes syndication and licensing of news features and comics.

All per share amounts included in Management's Discussion and Analysis of Financial Condition and Results of Operations are presented on a diluted basis.
Acquisitions-We acquired the following operations in 2003 and 2002:

- 2003 - In the first quarter we acquired a fractional interest in our Memphis newspaper.
- 2002-In the first quarter we acquired an additional $1 \%$ interest in Food Network. In the fourth quarter we acquired a $70 \%$ controlling interest in the Shop At Home television-retailing network.

See Note 2 to the Consolidated Financial Statements for additional information regarding acquisitions.

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Consolidated Results of Operations-Net income in the first quarter of 2003 was $\$ 52.7$ million, $\$ .65$ per share, compared to $\$ 39.9$ million, $\$ .50$ per share, in the first quarter of 2002. Net income increased $32 \%$ in the first quarter of 2003.

Net income in the first quarter of 2002 was reduced by pre-tax charge of $\$ 8.4$ million for investment results, including $\$ 7.3$ million of write-downs related to the Scripps Ventures investment portfolio and investments in new business. Net investment results reduced net income by $\$ 5.4$ million or $\$ .07$ per share. Excluding net investment results, net income increased $16 \%$ in the first quarter of 2003 . Operating results were driven by improved segment profits, offset by increased depreciation and amortization and higher interest costs.

Depreciation and amortization increased $\$ 2.1$ million, to $\$ 16.0$ million in the first quarter of 2003 . The increase primarily reflects additional depreciation and amortization resulting from the acquisition of Shop At Home.

Interest expense increased $\$ 1.4$ million in the first quarter primarily due to our decision to replace $\$ 200$ million of borrowings under our variable rate credit facilities with fixed rate notes. Average fixed rate borrowings in the first quarter were $\$ 400$ million in 2003 and $\$ 200$ million in 2002 . The weighted average interest rate on fixed rate notes was $5.8 \%$ in 2003 and $6.7 \%$ in 2002 . Average variable rate borrowings, including the $\$ 50$ million notes converted to variable rate borrowings under the provisions of our interest rate swap, were $\$ 289$ million in the first quarter of 2003 and $\$ 484$ million in the first quarter of 2002 . The weighted average interest rate on the borrowings in the first quarter was $1.3 \%$ in 2003 and $1.9 \%$ in 2002 . We are currently rolling short-term debt at an effective 90 -day yield of $1.3 \%$.

Minority interest decreased in the first quarter of 2003 as increases related to the improved operating performance of Food Network were more than offset by Summit America's interest in the losses of Shop At Home. We own an approximate $70 \%$ residual interest in Food Network, however profits are allocated entirely to Class A partners until such partners' capital contributions are returned. We own approximately $87 \%$ of the Class A partnership interests. Approximately $\$ 40$ million of profits remain to be allocated to Class A partnership interests before amounts are allocated to other partnership interests.

Minority interest is expected to increase in the second quarter. Operating losses of Shop At Home in the quarter are expected to reduce Summit America's basis to zero, at which time minority interest will no longer include a credit for Summit America's share of the losses of Shop At Home.

Segment Operating Revenues and Segment Profit (Loss)—Segment operating revenues and segment profit (loss) are presented below.

|  | 2003 |  | Year-to-Date Change | 2002 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |  |  |
| Segment operating revenues: |  |  |  |  |  |
| Newspapers | \$ | 172,597 | 2.2\% | \$ | 168,936 |
| Scripps Networks |  | 116,570 | 31.4\% |  | 88,701 |
| Broadcast television |  | 70,173 | 7.1\% |  | 65,521 |
| Shop At Home |  | 58,317 |  |  |  |
| Licensing and other media |  | 27,537 | 27.9\% |  | 21,527 |
| Total operating revenues | \$ | 445,194 | 29.2\% | \$ | 344,685 |
|  |  |  | - |  |  |
| Segment profit (loss): |  |  |  |  |  |
| Newspapers | \$ | 63,383 | (0.5)\% | \$ | 63,713 |
| Scripps Networks |  | 41,600 | 109.3\% |  | 19,874 |
| Broadcast television |  | 15,606 | (2.3)\% |  | 15,967 |
| Shop At Home |  | $(5,933)$ |  |  |  |
| Licensing and other media |  | 3,871 | (5.3)\% |  | 4,087 |
| Corporate |  | $(8,146)$ | (11.0)\% |  | $(7,342)$ |
|  |  |  | - |  |  |
| Total segment profit | \$ | 110,381 | 14.6\% | \$ | 96,299 |

Segment profit was affected by changes in pension expense. Pension expense for our defined benefit pension plans was approximately $\$ 6$ million in 2003 and $\$ 3$ million in 2002. Pension expense increased due to lower returns on plan assets and due to lower discount rates.

The following is a discussion of the performance of our reportable business segments.

Newspapers-Operating results for our newspaper segment were as follows:

|  | 2003 | Year-to-Date Change | 2002 |
| :---: | :---: | :---: | :---: |
| ( in thousands) |  |  |  |
| Newspapers managed solely by us |  |  |  |
| Segment operating revenues: |  |  |  |
| Local | \$ 42,491 | (1.6)\% | \$ 43, 183 |
| Classified | 53,235 | 0.9 \% | 52,744 |
| National | 8,795 | 10.6 \% | 7,954 |
| Preprint and other | 29,156 | 10.5 \% | 26,378 |
| Newspaper advertising | 133,677 | 2.6 \% | 130,259 |
| Circulation | 35,562 | 0.4 \% | 35,423 |
| Other | 3,307 | 2.0 \% | 3,242 |
|  | - |  |  |
| Total segment operating revenues | 172,546 | 2.1 \% | 168,924 |
|  |  |  |  |
| Segment costs and expenses (excludes depreciation and amortization): |  |  |  |
| Editorial and newspaper content | 20,253 | 1.2 \% | 20,013 |
| Newsprint and ink | 17,250 | (1.4)\% | 17,489 |
| Other press and production | 18,420 | 5.6 \% | 17,435 |
| Circulation and distribution | 16,926 | 3.6 \% | 16,333 |
| Total market coverage, direct mail, printing and other | 6,452 | 8.9 \% | 5,922 |
| Advertising sales and marketing | 17,201 | 6.0 \% | 16,233 |
| General and administrative | 19,268 | 6.3 \% | 18,129 |
| Total segment costs and expenses | 115,770 | 3.8 \% | 111,554 |
|  | - | - | , |
| Contribution to segment profit | \$ 56,776 | (1.0)\% | \$ 57,370 |
|  | - | - | - |
| JOAs and other joint ventures |  |  |  |
| Segment operating revenues | \$ 51 |  | \$ 12 |
| Share of JOA operating profits | 15,716 | 4.1 \% | 15,097 |
| JOA editorial costs and expenses | $(9,085)$ | (5.3)\% | $(8,625)$ |
| JOA contribution to segment profit | 6,682 | 3.1\% | 6,484 |
| Equity in income (loss) of other joint ventures | (75) | 46.8 \% | (141) |
| Contribution to segment profit | \$ 6,607 | 4.2 \% | \$ 6,343 |
| Total segment profit | \$ 63,383 | (0.5)\% | \$ 63,713 |
| Contribution to segment profit of newspapers solely managed by us as a percent of segment operating revenues | 32.9\% |  | 34.0\% |
| Supplemental Information: |  |  |  |
| Capital expenditures | \$ 15,184 |  | \$ 11,343 |
| Business acquisitions and other additions to long-lived assets | 3,544 |  | 24 |

Newspaper advertising revenues increased in 2003 primarily due to increases in national advertising, preprint advertising and advertising on our Internet sites. Real estate classified advertising increased approximately $10 \%$, offsetting a $9 \%$ decline in help wanted classified advertising. We expect newspaper advertising revenue to increase between $2 \%$ and $4 \%$ year-over-year in the second quarter of 2003 .

Newsprint prices and consumption were little changed in the first quarter. While several newsprint vendors announced $\$ 50$ per ton price increases effective March 1, 2003, it is not certain the full increase will become effective.

Higher pension costs contributed to the increase in segment costs and expenses. Excluding pension and newsprint costs, segment costs and expenses increased 3.5\%.

Our share of profits from the joint newspaper operations in Denver improved slightly during the first quarter compared to the same period last year, however profit growth continues to be held back by weakness in the local economy.

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Scripps Networks-Operating results for Scripps Networks were as follows:

|  | 2003 | Year-to-Date Change | 2002 |
| :---: | :---: | :---: | :---: |
| ( in thousands) |  |  |  |
| Segment operating revenues: |  |  |  |
| Advertising | \$ 93,158 | 34.2 \% | \$ 69,426 |
| Network affiliate fees, net | 22,221 | 22.4 \% | 18,160 |
| Other | 1,191 | 6.8 \% | 1,115 |
| Total segment operating revenues | 116,570 | 31.4 \% | 88,701 |
|  |  |  |  |
| Segment costs and expenses (excludes depreciation and amortization): |  |  |  |
| Programming and production | 32,242 | 11.6 \% | 28,896 |
| Operations and distribution | 7,584 | (10.9)\% | 8,509 |
| Sales and marketing | 20,157 | 23.5 \% | 16,326 |
| General and administrative | 16,899 | 6.3 \% | 15,896 |
|  |  | - |  |
| Total segment costs and expenses | 76,882 | 10.4 \% | 69,627 |
| Segment profit before joint ventures | 39,688 | 108.1 \% | 19,074 |
| Equity in income of joint ventures | 1,912 | 139.0 \% | 800 |
| Segment profit | \$ 41,600 | 109.3 \% | \$ 19,874 |
| Segment profit before joint ventures, as a percent of segment operating revenues | 34.0\% |  | 21.5\% |
|  | - |  | - |
| Supplemental Information: |  |  |  |
| Billed network affiliate fees | \$ 25,055 | 11.2 \% | \$ 22,529 |
| Network launch incentive payments | 15,735 |  | 28,177 |
| Payments for programming less (greater) than program cost amortization | $(8,930)$ |  | $(9,998)$ |
| Capital expenditures | 389 |  | 1,774 |
| Business acquisitions and investments |  |  | 5,235 |
| Amounts recorded on the balance sheet: |  |  |  |
| Program assets | 259,608 |  | 222,858 |
| Unamortized network distribution incentives | 198,407 |  | 136,168 |
| Launch incentive payments due to cable and satellite television systems for launches through the end of the period | 54,343 |  | 54,988 |

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According to the Nielsen Homevideo Index ("Nielsen") approximately 87 million homes in the United States receive cable or satellite television. According to Nielsen, HGTV was telecast to 80.4 million homes in March 2003, up 2.7 million from March 2002 and unchanged in the first quarter. Food Network was telecast to 78.4 million homes in March 2003, up 4.6 million from March 2002 and 0.2 million in the first quarter.

Wider distribution of HGTV and Food Network and increased viewership of the networks led to increased demand and higher advertising rates. Second quarter 2003 advertising revenues are expected to increase approximately $30 \%$ year-over-year.

The increase in network affiliate fees reflects wider distribution of HGTV and Food Network, as well as both scheduled rate increases and rate increases resulting from the renewal of distribution agreements in 2002 and 2001. Network affiliate fees are expected to increase approximately $12 \%$ year-over-year in the second quarter of 2003 .

Programming and production expense has increased due to the improved quality and variety of programming and expanded hours of original programming. We own the rights to substantially all of the programming we produce and expect to telecast the programs over several years.

Continued marketing and promotion efforts to increase the viewership of HGTV and Food Network contributed to the increase in sales and marketing costs and expenses. Sales and marketing costs and expenses also increased in 2003 as promotional events previously conducted in the second quarter were moved to the first quarter.

The development of DIY, Fine Living and our video-on-demand ("VOD") offerings also contributed to the increase in segment costs and expenses. We launched DIY in the fourth quarter of 1999 and Fine Living in the first quarter of 2002. In March 2003 Fine Living was telecast to approximately 14 million homes and DIY was telecast to approximately 15 million homes. Our VOD agreements cover Time Warner cable television systems in 35 markets across the United States and Comcast's Philadelphia cable television system. Start-up costs associated with these developing programming services reduced segment profit by $\$ 11.5$ million in 2003 and by $\$ 12.5$ million in 2002.

Excluding losses associated with our developing programming services, segment profit increased $64 \%$ in 2003.

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Broadcast Television-Operating results for broadcast television were as follows:

|  | 2003 | Year-to-Date Change | 2002 |
| :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |
| Segment operating revenues: |  |  |  |
| Local | \$43,449 | 8.1 \% | \$40,200 |
| National | 22,521 | 5.5 \% | 21,337 |
| Political | 161 | (42.1)\% | 278 |
| Network compensation | 2,382 | 22.7 \% | 1,941 |
| Other | 1,660 | (5.9)\% | 1,765 |
| Total segment operating revenues | 70,173 | 7.1 \% | 65,521 |
|  |  |  |  |
| Segment costs and expenses (excludes depreciation and amortization): |  |  |  |
| Programming and station operations | 36,979 | 6.4 \% | 34,739 |
| Sales and marketing | 9,870 | 13.0 \% | 8,736 |
| General and administrative | 7,718 | 27.0 \% | 6,079 |
| Total segment costs and expenses | 54,567 | 10.1 \% | 49,554 |
| Segment profit | \$15,606 | (2.3)\% | \$15,967 |
| Segment profit as a percent of segment operating revenues | 22.2\% |  | 24.4\% |
| Supplemental Information: |  |  |  |
| Payments for programming less (greater) than program cost amortization | \$ (633) |  | \$ (753) |
| Capital expenditures | 4,126 |  | 6,107 |
| Business acquisitions and other additions to long-lived assets |  |  | 20 |

Automobile advertising increased approximately $6 \%$ year-over-year in the first quarter. However, the demand for automobile advertising softened later in the quarter. Based upon advance sales, we expect television advertising revenues will increase between $3 \%$ and $5 \%$ year-over-year in the second quarter.

Segment profit growth was held back by the war in Iraq. The combined effect of reduced advertising revenue and news coverage costs reduced segment profits by approximately $\$ 2$ million.

Segment profit growth was also limited by the start-up of the production of a 10 p.m. newscast airing on Detroit's UPN station and increases in pension benefit costs. Pension costs increased $\$ 0.8$ million year-over-year in the first quarter of 2003.

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Shop At Home - Operating results for Shop At Home were as follows:

|  | $\begin{gathered} \text { Year-to-Date } \\ 2003 \end{gathered}$ |  |
| :---: | :---: | :---: |
| ( in thousands) |  |  |
| Segment operating revenues: |  |  |
| Retail merchandise | \$ | 57,984 |
| Other |  | 333 |
|  |  | - |
| Total segment operating revenues |  | 58,317 |
|  |  |  |
| Segment costs and expenses (excludes depreciation and amortization): |  |  |
| Merchandise costs and fulfillment |  | 39,300 |
| Network programming and distribution |  | 16,719 |
| Sales and customer service |  | 4,111 |
| General and administrative |  | 4,120 |
|  |  | -120 |
| Total segment costs and expenses |  | 64,250 |
|  |  |  |
| Segment profit (loss) | \$ | $(5,933)$ |
|  |  | - |
| Supplemental Information: |  |  |
| Capital expenditures | \$ | 1,321 |

Operating results for Shop At Home are included in our results of operations from the October 31, 2002, acquisition of the television-retailing network.
Shop At Home programming reached the full-time equivalent of 45.9 million homes in the first quarter of 2003, up from 37.0 million homes in the first quarter of 2002. Operating revenues increased $17 \%$ year-over-year on a pro forma basis, assuming we had owned Shop At Home in the first quarter of 2002. Despite solid gains in household distribution and revenue early in the quarter, operating results were negatively affected in the closing weeks of the quarter as the war in Iraq began.

We continue to adjust Shop At Home's merchandising strategy to be more closely aligned to our lifestyle programming services.
Shop At Home reduced total segment profit by $\$ 5.9$ million and net income by $\$ .03$ per share in the first quarter of 2003 .
Shop At Home is expected to reduce total second quarter 2003 segment profit by approximately $\$ 5$ million and is expected to reduce second quarter 2003 net income by $\$ .04$ per share. For the full year of 2003, we expect Shop At Home to reduce net income by approximately $\$ .15$ per share.

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## LIQUIDITY AND CAPITAL RESOURCES

Our primary source of liquidity is our cash flow from operating activities. Advertising has historically provided $70 \%$ to $75 \%$ of total operating revenues, so cash flow from operating activities is adversely affected during recessionary periods.

Information about our use of cash flow from operating activities is presented in the following table:

|  | 2003 | Year-to-Date Change | 2002 |
| :---: | :---: | :---: | :---: |
| ( in thousands) |  |  |  |
| Net cash provided by operating activities | \$ 67,483 | 48.1 \% | \$ 45,560 |
| Capital expenditures | $(21,675)$ |  | $(21,378)$ |
| Dividends paid, including to minority interests | $(12,381)$ |  | $(12,296)$ |
|  |  |  |  |
| Cash flow available for acquisitions and debt repayment | \$ 33,427 |  | \$ 11,886 |
|  | - |  |  |
| Business acquisitions and investments | \$ $(4,055)$ |  | \$ (9,353) |
| Other investing activity | 543 |  | 939 |
| Increase (decrease) in long-term debt | $(26,922)$ |  | $(18,234)$ |
| Other financing activities-primarily stock option proceeds | 3,956 |  | 10,673 |

Cash flow from operating activities exceeded capital expenditures and cash dividends in 2003, as it has in each year since 1992 . Cash flow from operating activities in excess of capital expenditures and dividends, combined with our substantial borrowing capacity have been used primarily to fund acquisitions and investments and to develop new businesses. There are no significant legal or other restrictions on the transfer of funds among our business segments.

Net cash provided by operating activities increased year-over-year in the first quarter of 2003 due to increases in segment profits and the receipt of tax refunds associated with the settlement of the Internal Revenue Service examination of our 1992 through 1995 consolidated federal income tax returns. Net cash provided by operating activities in the period was reduced by contributions to our defined benefit pension plans totaling $\$ 20.4$ million in 2003 . Pension contributions were $\$ 1.4$ million in the first quarter of 2002 . We expect to make additional pension contributions of approximately $\$ 20$ million in 2003.

Net cash provided by operating activities was also reduced by costs associated with developing our new programming services and investments in Shop At Home. Costs associated with our developing businesses reduced cash flow from operating activities by approximately $\$ 30$ million in 2003 and by approximately \$20 million in 2002.

We expect cash flow available for acquisitions and debt repayment to decrease year-over-year for the full year of 2003 due to costs associated with our developing businesses and the increased capital expenditures associated with the construction of a newspaper plant on the Treasure Coast of Florida and a new production facility for our Cincinnati television station.

In 2003, we acquired a fractional interest in our Memphis newspaper for $\$ 3.5$ million in cash. In 2002, we acquired an additional $1 \%$ interest in Food Network for $\$ 5.2$ million in cash. In 2002, we also invested an additional $\$ 4.1$ million in our investment portfolios, including Scripps Ventures.

Net debt (borrowings less cash equivalent and other short-term investments) was $\$ 698$ million as of March 31, 2003, down from $\$ 725$ million at December 31, 2002. Net debt includes commercial paper borrowings totaling $\$ 235$ million, with average maturities of 90 days or less. Commercial paper borrowings are supported by two bank credit facilities, one which permits maximum borrowings of $\$ 400$ million and expires in August 2003 and one which permits maximum borrowings of $\$ 200$ million and expires in 2007 . Borrowings of $\$ 365$ million are available under the facilities at March 31 , 2003. The $\$ 400$ million facility is expected to be replaced with a similar facility prior to its expiration.

Our access to commercial paper markets can be affected by macroeconomic factors outside of our control. In addition to macroeconomic factors, our access to commercial paper markets and our borrowing costs are affected by short and long-term debt ratings assigned by independent rating agencies.

We have a U.S. shelf registration statement which allows us to borrow up to an additional \$350 million as of March 31, 2003.

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## MARKET RISK

Earnings and cash flow can be affected by, among other things, economic conditions, interest rate changes, foreign currency fluctuations (primarily in the exchange rate for the Japanese yen) and changes in the price of newsprint. We are also exposed to changes in the market value of our investments.

We may use foreign currency forward and option contracts to hedge our cash flow exposures that are denominated in Japanese yen and forward contracts to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. We held no foreign currency or newsprint derivative financial instruments at March 31, 2003.

The following table presents additional information about market-risk-sensitive financial instruments:

|  | As of March 31, 2003 |  | As of December 31, 2002 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Cost Basis | Fair Value | Cost Basis | Fair Value |
| ( in thousands, except share data ) |  |  |  |  |
| Financial instruments subject to interest rate risk: |  |  |  |  |
| Variable rate credit facilities, including commercial paper | \$235,272 | \$235,272 | \$312,371 | \$312,371 |
| \$100 million, $6.625 \%$ notes, due in 2007 | 99,935 | 113,412 | 99,930 | 113,737 |
| \$50 million, $3.75 \%$ notes, due in 2008 | 50,000 | 50,657 |  |  |
| \$100 million, $4.25 \%$ notes, due in 2009 | 99,358 | 101,747 | 99,334 | 102,468 |
| \$200 million, $5.75 \%$ notes, due in 2012 | 198,840 | 217,338 | 198,809 | 217,368 |
| Other notes | 14,705 | 14,674 | 14,528 | 13,956 |
|  |  |  |  |  |
| Total long-term debt including current portion | \$698,110 | \$733,100 | \$724,972 | \$759,900 |
|  | - |  |  |  |
| Interest rate swap | \$ 657 | \$ 657 |  |  |
|  | - | - |  |  |
| Note from Summit America, including accreted discount | \$ 43,625 | \$ 46,250 | \$ 43,250 | \$ 46,250 |
|  | - | - | - | - |
| Financial instruments subject to market value risk: |  |  |  |  |
| AOL Time Warner ( $2,017,000$ common shares) | \$ 29,667 | \$ 21,903 | \$ 29,667 | \$ 26,420 |
| Other available-for-sale securities | 2,303 | 4,364 | 2,318 | 4,108 |
|  | - |  |  |  |
| Total investments in publicly-traded companies | 31,970 | 26,267 | 31,985 | 30,528 |
| Summit America preferred stock | 3,105 | (a) | 3,000 | (a) |
| Other equity investments | 18,472 | (a) | 17,970 | (a) |

(a) Includes securities that do not trade in public markets, so the securities do not have readily determinable fair values. We estimate the fair value of these securities approximates their carrying value. However, many of the investees have not issued new equity within the past three years. There can be no assurance that we would realize the carrying value upon sale of the securities.

Our objectives in managing interest rate risk are to limit the impact of interest rate changes on our earnings and cash flows and to reduce our overall borrowing costs. We manage interest rate risk primarily by maintaining a mix of fixed-rate and variable-rate debt. In February 2003 , we issued $\$ 50$ million of $3.75 \%$ notes due in 2008 . Concurrently, we entered into a receive-fixed, pay-floating interest rate swap, effectively converting the notes to a variable rate obligation indexed to LIBOR. We account for the interest rate swap as a fair value hedge of the underlying fixed-rate notes. As a result, changes in the fair value of the interest rate swap are offset by changes in the fair value of the swapped notes and no net gain or loss is recognized in earnings.

The weighted-average interest rate on borrowings under the Variable Rate Credit Facilities was $1.3 \%$ at March 31, 2003, and $1.4 \%$ at December 31, 2002.
In connection with the acquisition of our $70 \%$ controlling interest in Shop At Home, we agreed to lend Summit America, the former parent of Shop At Home, $\$ 47.5$ million and to purchase $\$ 3.0$ million of its $6 \%$ preferred stock. The note is secured by Summit America's broadcast television stations in San Francisco, Boston and Cleveland and bears interest at $6 \%$, payable quarterly. The note and the preferred stock mature in 2005. The carrying amount of the note is based on the estimated fair value of the note at the date of acquisition of the controlling interest in Shop At Home plus accreted discount.

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## CONTROLS AND PROCEDURES

Scripps' management is responsible for the preparation, integrity and objectivity of the consolidated financial statements and other information presented in this report. The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and reflect certain estimates and adjustments by management. In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, we must make a variety of decisions that affect the reported amounts and the related disclosures. Such decisions include the selection of accounting principles that reflect the economic substance of the underlying transactions and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience, actuarial studies and other assumptions. We re-evaluate our estimates and assumptions on an ongoing basis. While actual results could, in fact, differ from those estimated at the time of preparation of the financial statements, we are committed to preparing financial statements incorporating accounting principles, assumptions and estimates that promote the representational faithfulness, verifiability, neutrality and transparency of the accounting information included in the financial statements.

We maintain a system of internal accounting controls and procedures, which management believes provide reasonable assurance that transactions are properly recorded and that assets are protected from loss or unauthorized use.

We maintain a system of disclosure controls and procedures to ensure timely collection and evaluation of information subject to disclosure, to ensure the selection of appropriate accounting polices, and to ensure compliance with our accounting policies and procedures. Our disclosure control systems and procedures include the certification of financial information provided by each of our businesses by the management of those businesses.

The integrity of the internal accounting and disclosure control systems are based on written policies and procedures, the careful selection and training of qualified financial personnel, a program of internal audits and direct management review. Our disclosure control committee meets periodically to review our systems and procedures and to review our financial statements and related disclosures.

Both the internal and independent auditors have direct and private access to the Audit Committee.
In March and April 2003, an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a14(c) under the Securities Exchange Act of 1934) was carried out under the supervision of and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures are effective. There were no significant changes in internal controls or in other factors that could significantly affect these controls subsequent to the date of the most recent evaluation.

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## THE E. W. SCRIPPS COMPANY

## Index to Exhibits

| $\begin{aligned} & \text { Exhibit } \\ & \text { No. } \end{aligned}$ | Item | Page |
| :---: | :---: | :---: |
| 12 | Ratio of Earnings to Fixed Charges | E-2 |
| 99(a) | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | E-3 |
| 99(b) | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | E-4 |

## RATIO OF EARNINGS TO FIXED CHARGES

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| (in thousands) |  |  |
| EARNINGS AS DEFINED: |  |  |
| Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$-to $50 \%$-owned affiliates | \$ 91,016 | \$69,223 |
| Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies | 9,628 | 8,149 |
| Earnings as defined | \$100,644 | \$77,372 |
| FIXED CHARGES AS DEFINED: |  |  |
| Interest expense, including amortization of debt issue costs | \$ 8,003 | \$ 6,592 |
| Interest capitalized | 75 | 159 |
| Portion of rental expense representative of the interest factor | 1,625 | 1,557 |
| Preferred stock dividends of majority-owned subsidiary companies | 20 | 20 |
| Fixed charges as defined | \$ 9,723 | \$ 8,328 |
| RATIO OF EARNINGS TO FIXED CHARGES | 10.35 | 9.29 |

## CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Kenneth W. Lowe, President and Chief Executive Officer of The E. W. Scripps Company (the "Company"), hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Quarterly Report on Form 10-Q of the Company for the period ended March 31, 2003 (the "Report"), which this certification accompanies, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Kenneth W. Lowe
Kenneth W. Lowe
President and Chief Executive Officer
May 13, 2003

## CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Joseph G. NeCastro, Senior Vice President and Chief Financial Officer of The E. W. Scripps Company (the "Company"), hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Quarterly Report on Form 10-Q of the Company for the period ended March 31, 2003 (the "Report"), which this certification accompanies, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Joseph G. NeCastro
Joseph G. NeCastro
Senior Vice President and Chief Financial Officer


[^0]:    See notes to consolidated financial statements.

