## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549 FORM 10-Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 1997

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to

Commission File Number 33-43989
THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Ohio
(State or other jurisdiction of
(I.R.S. Employer Identification Number)

312 Walnut Street
Cincinnati, Ohio 45201
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (513) 977-3000
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of April 30, 1997 there were $61,639,561$ of the Registrant's Class A Common Shares outstanding and $19,333,711$ of the Registrant's Common Voting Shares outstanding.

INDEX TO THE E. W. SCRIPPS COMPANY
REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 1997

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## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

ITEM 1. LEGAL PROCEEDINGS
The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

ITEM 2. CHANGES IN SECURITIES
There were no changes in the rights of security holders during the quarter for which this report is filed.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
No matters were submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION
None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form $8-\mathrm{K}$ were filed during the quarter for which this report is filed.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

Dated: May 13, 1997
BY:/s/ D. J. Castellini
D. J. Castellini

Senior Vice President,
Finance \& Administration

THE E. W. SCRIPPS COMPANY

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| ( in thousands ) | $\begin{aligned} & \text { March 31, } \\ & 1997 \\ & \text { (Unaudited) } \end{aligned}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1996 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1996 \\ \text { (Unaudited) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 19,146 | \$ | 10,145 | \$ | 12,871 |
| Short-term investments |  | 20,500 |  | 2,700 |  |  |
| Accounts and notes receivable (less |  |  |  |  |  |  |
| allowances -\$4,247, \$3,974, \$3,534) |  | 177,698 |  | 182,687 |  | 148,468 |
| Program rights and production costs |  | 37,137 |  | 44,639 |  | 51,911 |
| Inventories |  | 12,647 |  | 11,753 |  | 12,941 |
| Deferred income taxes |  | 24,392 |  | 24,897 |  | 22,608 |
| Miscellaneous |  | 24,210 |  | 32,203 |  | 18,514 |
| Total current assets |  | 315,730 |  | 309, 024 |  | 267,313 |
| Net Assets of Discontinued Operation - Scripps Cable |  |  |  |  |  | 349,384 |
| Investments |  | 54,450 |  | 40,580 |  | 55,069 |
| Property, Plant and Equipment |  | 426,174 |  | 430,703 |  | 428,885 |
| Goodwill and Other Intangible Assets |  | 585,546 |  | 590,452 |  | 490,692 |
| Other Assets: |  |  |  |  |  |  |
| Program rights and production costs (less current portion) |  | 30,087 |  | 35,281 |  | 23,379 |
| Subscriber acquisition costs (less current portion) |  | 46,852 |  | 38,337 |  | 2,366 |
| Miscellaneous |  | 19,767 |  | 19,236 |  | 12,110 |
| Total other assets |  | 96,706 |  | 92,854 |  | 37,855 |
| TOTAL ASSETS | \$ | 1,478,606 | \$ | 1,463,613 | \$ | 1,629,198 |

See notes to consolidated financial statements.
March 31,
1997
(Unaudited)

As of
December 31, 1996

March 31, 1996 (Unaudited)

LIABILITIES AND STOCKHOLDERS' EQUITY

## LIABILITIES AND STOCKHOLDERS' EQUITY <br> Current Liabilities:

Current portion of long-term debt
Accounts payable
Customer deposits and unearned revenue
Accrued liabilities:
Employee compensation and benefits
Subscriber acquisition costs
Miscellaneous
Total current liabilities
Deferred Income Taxes
Long-Term Debt (less current portion)
Other Long-Term Obligations and Minority Interests
90,040
66,197
32,256
29,540
30,523
51,297
299,853
65,912
31,80
110,63

Stockholders' Equity:
Preferred stock, $\$ .01$ par - authorized: $25,000,000$ shares; none outstanding
Common stock, \$.01 par:
Class A - authorized: 120,000,000 shares; issued and
outstanding: 61,622,211; 61,293,240; and 60,471,678 shares
Voting - authorized: 30,000,000 shares; issued and
outstanding: 19,333,711; 19,470,382; and 19,807,053 shares
Total
Additional paid-in capital
Retained earnings
Unrealized gains (losses) on securities available for sale
Unvested restricted stock awards
Foreign currency translation adjustment
Total stockholders' equity
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
\$ $1,478,606$
616
193
809
277,148
695,974
1,696
$(5,647)$
423
970,403
$1,478,60$

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )

| (in thousands, except per share data) | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |
| Operating Revenues: |  |  |  |  |
| Advertising | \$ | 203,881 | \$ | 186,927 |
| Circulation |  | 33,808 |  | 33,564 |
| Licensing |  | 16,356 |  | 12,606 |
| Joint operating agency distributions |  | 11,409 |  | 8,911 |
| Program production |  | 11,420 |  | 2,641 |
| Other |  | 13,836 |  | 9,596 |
| Total operating revenues |  | 290,710 |  | 254,245 |
| Operating Expenses: |  |  |  |  |
| Employee compensation and benefits |  | 94,805 |  | 86,883 |
| Newsprint and ink |  | 27,351 |  | 34,169 |
| Program, production and copyright costs |  | 25,827 |  | 16,550 |
| Other operating expenses |  | 68,608 |  | 61, 648 |
| Depreciation |  | 13,424 |  | 12,438 |
| Amortization of intangible assets |  | 4,844 |  | 5, 081 |
| Total operating expenses |  | 234,859 |  | 216,769 |
| Operating Income |  | 55,851 |  | 37,476 |
| Other Credits (Charges): |  |  |  |  |
| Interest expense |  | $(2,566)$ |  | $(1,413)$ |
| Miscellaneous, net |  | 113 |  | (382) |
| Net other credits (charges) |  | $(2,453)$ |  | $(1,795)$ |
| Income from Continuing Operations |  |  |  |  |
| Provision for Income Taxes |  | 22,477 |  | 15,274 |
| Income from Continuing Operations |  |  |  |  |
| Before Minority Interests |  | 30,921 |  | 20,407 |
| Minority Interests |  | 898 |  | 687 |
| Income From Continuing Operations |  | 30,023 |  | 19,720 |
| Income From Discontinued Operation - Scripps Cable |  |  |  | 9,595 |
| Net Income | \$ | 30,023 | \$ | 29,315 |
| Per Share of Common Stock: |  |  |  |  |
| Income from continuing operations |  | \$. 37 |  | \$. 25 |
| Net income |  | \$. 37 |  | \$. 37 |
| Dividends declared |  | \$. 13 |  | \$. 13 |

See notes to consolidated financial statements.

| (in thousands) | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |
| Cash Flows from Operating Activities: |  |  |  |  |
| Income from continuing operations | \$ | 30,023 | \$ | 19,720 |
| Adjustments to reconcile income from continuing operations |  |  |  |  |
| to net cash flows from continuing operating activities: Depreciation and amortization |  | 18,268 |  | 17,519 |
| Deferred income taxes |  | 827 |  | 53 |
| Minority interests in income of subsidiary companies |  | 898 |  | 687 |
| Subscriber acquisition costs |  | $(2,946)$ |  | (744) |
| Other changes in certain working capital accounts, net |  | 2,685 |  | 14,931 |
| Miscellaneous, net |  | 5,186 |  | $(4,760)$ |
| Net cash provided by continuing operating activities |  | 54,941 |  | 47,406 |
| Discontinued Operation - Scripps Cable: |  |  |  |  |
| Income |  |  |  | 9,595 |
| Adjustment to derive cash flows from operating activities |  |  |  | 16,156 |
| Net cash provided |  |  |  | 25,751 |
| Net operating activities |  | 54,941 |  | 73,157 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to property, plant and equipment |  | $(8,896)$ |  | $(17,396)$ |
| Purchase of subsidiary companies and long-term investments |  | $(10,950)$ |  | $(1,187)$ |
| Change in short-term investments, net |  | $(17,800)$ |  | 25,013 |
| Miscellaneous, net |  | 525 |  | 1,622 |
| Net investing activities of continuing operations |  | $(37,121)$ |  | 8,052 |
| Net investing activities of discontinued operation |  |  |  | $(76,431)$ |
| Net investing activities |  | $(37,121)$ |  | $(68,379)$ |
| Cash Flows from Financing Activities: |  |  |  |  |
| Increases in long-term debt |  |  |  | 34,700 |
| Payments on long-term debt |  | (11) |  | $(49,010)$ |
| Dividends paid |  | $(10,520)$ |  | $(10,434)$ |
| Dividends paid to minority interests |  | (396) |  | (449) |
| Miscellaneous, net (primarily exercise of stock options) |  | 2,108 |  | 3,890 |
| Net financing activities of continuing operations |  | $(8,819)$ |  | $(21,303)$ |
| Net financing activities of discontinued operation |  |  |  | (625) |
| Net financing activities |  | $(8,819)$ |  | $(21,928)$ |
| Increase (Decrease) in Cash and Cash Equivalents |  | 9,001 |  | $(17,150)$ |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of year |  | 10,145 |  | 30,021 |
| End of period | \$ | 19,146 | \$ | 12,871 |
| Supplemental Cash Flow Disclosures: |  |  |  |  |
| Interest paid, excluding amounts capitalized | \$ | 664 | \$ | 2,552 |
| Income taxes paid |  | 7,406 |  | 5,347 |

See notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (UNAUDITED)

in thousands, except share data )


Conversion of 171,320 Common Voting Shares to 171,320 Class A Common Shares
214,950 Class A Common Shares issued pursuant to compensation plans
Tax benefits of compensation plans Amortization of restricted stock awards Foreign currency translation adjustment Increase in unrealized gains (losses) on securities available for sale, net of deferred income taxes of \$671

Balances at March 31, 1996

Balances at December 31, 1996
2 4,499
, 262

Net income
Dividends: declared and paid - $\$ .13$ per share
Conversion of 136,671 Common Voting Shares to 136,671 Class A Common Shares
192,300 Class A Common Shares issued pursuant to compensation plans
Tax benefits of compensation plans
Amortization of restricted stock awards
Foreign currency translation adjustment Increase in unrealized gains (losses) on securities available for sale, net of deferred income taxes of $\$ 1,635$

2,409
Balances at March 31, 1997
$(1,137)$
1,224
731

See notes to consolidated financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation $S-X$. The information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1996 has not changed materially unless otherwise disclosed herein. Financial information as of December 31, 1996 included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Net Income Per Share - Net income per share computations are based upon the weighted-average common shares outstanding. Common stock equivalents in the form of stock options are excluded from the computations as they have no material effect on the per share amounts. The weighted-average common shares outstanding were as follows:
(in thousands)

Weighted-average shares outstanding

The Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128 - Earnings per Share in the first quarter of 1997. The new standard, which the Company must adopt in the fourth quarter of 1997, will require the presentation of basic earnings per share and diluted earnings per share. Basic earnings per share and diluted earnings per shares would not be materially different than earnings per share presented in these financial statements.

## 2. ACQUISITIONS AND DIVESTITURES

A. Acquisitions

1997 - There were no acquisitions in the three months ended March 31, 1997.

1996 - There were no acquisitions in the three months ended March 31, 1996.

In May the Company acquired the Vero Beach, Florida, Press Journal. The acquisition was accounted for as a purchase and the acquired operations have been included in the Consolidated Statements of Income from the date of acquisition.

## B. Divestitures

1996 - The Company sold its equity interest in The Television Food Network, a cable programming network. No material gain or loss was realized as proceeds approximated the book value of the net assets sold.

Three months ended March 31,

Long-term debt consisted of the following:

| ( in thousands ) |  | $\begin{gathered} \text { March 31, } \\ 1997 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1996 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $6.17 \%$ note, due in 1997 | \$ | 90, 000 | \$ | 90, 000 |  |  |
| 7.375\% notes, due in 1998 |  | 29,682 |  | 29,658 | \$ | 29,658 |
| Variable Rate Credit Facilities |  |  |  |  |  | 34,700 |
| Other notes |  | 2,164 |  | 2,175 |  | 2,207 |
| Total long-term debt |  | 121,846 |  | 121,833 |  | 66,565 |
| Current portion of long-term debt |  | 90, 040 |  | 90, 040 |  | 34,741 |
| Long-term debt (less current portion) | \$ | 31,806 | \$ | 31,793 | \$ | 31,824 |

The Company has a Competitive Advance/Revolving Credit Agreement and other variable rate credit facilities ("Variable Rate Credit Facilities") which expire through September 1997 and permit maximum borrowings up to $\$ 50,000,000$. Maximum borrowings under the facilities are changed as the Company's anticipated needs change and are not indicative of the Company's short-term borrowing capacity. The credit facilities may be extended upon mutual agreement.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on dividends and incurrence of additional indebtedness. The Company is in compliance with all debt covenants.

## 4. DISCONTINUED OPERATION - SCRIPPS CABLE

The Company's cable television systems ("Scripps Cable") were acquired by Comcast Corporation ("Comcast") on November 13, 1996 ("Cable Transaction") through a merger whereby the Company's shareholders received, tax-free, a total of 93 million shares of Comcast's Class A Special Common Stock. The aggregate market value of the Comcast shares was $\$ 1,593,000,000$ ( $\$ 19.83$ per share of the Company) and the net book value of Scripps Cable was $\$ 356,000,000$, yielding an economic gain of $\$ 1,237,000,000$ to the Company's shareholders.

Scripps Cable represented an entire business segment, therefore its results are reported as a "discontinued operation" for all periods presented. Results of the remaining business segments, including results for divested operating units within these segments through their dates of sale, are reported as "continuing operations."

The E. W. Scripps Company ("Company") publishes daily newspapers in 16 markets, operates television stations in nine markets, and its entertainment division consists of Home \& Garden Television ("HGTV," a 24-hour cable television network), comic character licensing and television program production.

The Company's cable television systems ("Scripps Cable") were acquired by Comcast Corporation ("Comcast") on November 13, 1996 ("Cable Transaction") through a merger whereby the Company's shareholders received, tax-free, a total of 93 million shares of Comcast's Class A Special Common Stock. The aggregate market value of the Comcast shares was $\$ 1,593,000,000$ ( $\$ 19.83$ per share of the Company) and the net book value of Scripps Cable was \$356,000,000, yielding an economic gain of $\$ 1,237,000,000$ to the Company's shareholders. The operating results of Scripps Cable are excluded from management's discussion and analysis of financial condition and results of operation as management believes it is not relevant to an understanding of the Company's continuing operations.

Consolidated results of continuing operations were as follows:
( in thousands, except per share data )

| Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: |
| \$ 174, 854 | 10.1 \% | \$ | 158,843 |
| 72,696 | 2.8 \% |  | 70,721 |
| 43,160 | 74.9 \% |  | 24,681 |
| \$ 290,710 | 14.3 \% | \$ | 254,245 |
| \$ 40,266 | 53.3 \% | \$ | 26,271 |
| 18,731 | 7.1 \% |  | 17,483 |
| 1,034 |  |  | $(1,650)$ |
| $(4,180)$ |  |  | $(4,210)$ |
| 55,851 | 47.4 \% |  | $\begin{array}{r} 37,894 \\ (418) \end{array}$ |
| 55,851 $(2,566)$ | 49.0 \% |  | 37,476 |
| $(2,566)$ |  |  | $(1,413)$ |
| 113 |  |  | (382) |
| $(22,477)$ |  |  | $(15,274)$ |
| (898) |  |  | (687) |
| \$ 30,023 | 52.2 \% | \$ | 19,720 |
| \$. 37 | 48.0 \% |  | \$. 25 |

Other Financial and Statistical Data - excluding divested operating unit:

Total advertising revenues
Advertising revenues as a
percentage of total revenues
BITDA:
Newspapers
Broadcast television
Entertainment
Corporate
Total
Effective income tax rate
Weighted-average shares outstanding
Total capital expenditures

Earnings before interest, income taxes, depreciation and amortization ("EBITDA") is included in the discussion of segment results because:

Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods.

Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

Financial analysts use EBITDA to value communications media companies.

Acquisitions of communications media businesses are based on multiples of EBITDA.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities as EBITDA excludes significant costs of doing business.

The Company acquired the Vero Beach, Florida, Press Journal in May 1996 and sold its equity interest in The Television Food Network ("TV Food") in April 1996.

Year-to-date operating losses for HGTV totaled $\$ 2,600,000$, $\$ 1,600,000$ after-tax, $\$ .02$ per share in 1997 and $\$ 3,800,000$, \$2,300, 000 after-tax, \$. 03 per share in 1996.

Interest expense increased and total long-term debt was \$55,300,000 higher than at the end of the first quarter in 1996 due primarily to the Vero Beach newspaper acquisition.

Operating results, excluding TV Food, are presented below and on the following pages. The results of TV Food are excluded from the segment operating results because management believes it is not relevant to understanding the Company's ongoing operations.

| \$ | 203,881 | 9.1 |  | \$ | 186,927 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 70.1 \% |  |  |  | 73.5 \% |
| \$ | 50,930 | 42.3 | \% | \$ | 35,780 |
|  | 24,930 | 2.4 | \% |  | 24,339 |
|  | 2,129 |  |  |  | (725) |
|  | $(3,870)$ |  |  |  | $(3,981)$ |
| \$ | 74,119 | 33.8 | \% | \$ | 55,413 |
|  | 42.1 \% |  |  |  | 42.8 \% |
|  | 80,904 | 0.9 |  |  | 80,204 |
| \$ | 8,896 |  |  | \$ | 17,396 |

Year-to-Date Change

| Operating revenues: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local | \$ | 54,703 | 12.6 | \% | \$ | 48,585 |
| Classified |  | 49,902 | 9.4 | \% |  | 45,621 |
| National |  | 5,626 | 32.5 | \% |  | 4,246 |
| Preprint |  | 16,023 | 3.0 | \% |  | 15,550 |
| Newspaper advertising |  | 126,254 | 10.7 | \% |  | 114,002 |
| Circulation |  | 33, 808 | 0.7 | \% |  | 33,564 |
| Joint operating agency distributions |  | 11,409 | 28.0 | \% |  | 8,911 |
| Other |  | 3,383 | 43.0 | \% |  | 2,366 |
| Total operating revenues |  | 174,854 | 10.1 | \% |  | 158,843 |
| Operating expenses: |  |  |  |  |  |  |
| Employee compensation and benefits |  | 59,290 | 8.4 | \% |  | 54,716 |
| Newsprint and ink |  | 27,351 | (20.0) |  |  | 34,169 |
| Other |  | 37,283 |  | \% |  | 34,178 |
| Depreciation and amortization |  | 10,664 | 12.1 | \% |  | 9,509 |
| Total operating expenses |  | 134,588 | 1.5 | \% |  | 132,572 |
| Operating income | \$ | 40,266 | 53.3 | \% | \$ | 26,271 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |
| EBITDA | \$ | 50,930 | 42.3 | \% | \$ | 35,780 |
| Percent of operating revenues: |  |  |  |  |  |  |
| Operating income |  | 23.0 \% |  |  |  | 16.5 \% |
| EBITDA |  | 29.1 \% |  |  |  | 22.5 \% |
| Capital expenditures | \$ | 6,157 |  |  | \$ | 5,231 |
| Advertising inches: |  |  |  |  |  |  |
| Local |  | 1,992 | 17.7 | \% |  | 1,693 |
| Classified |  | 1,708 | 11.3 | \% |  | 1,534 |
| National |  | 128 | 54.2 | \% |  | 83 |
| Total full run ROP |  | 3,828 | 15.6 |  |  | 3,310 |

Strong growth in newspaper advertising revenue and a decline in newsprint prices led to the improvement in EBITDA. The rate of growth in newspaper advertising was more than double that of the previous three quarters. The Vero Beach newspaper, acquired in May 1996, accounted for approximately one-third of the increase in advertising revenues.

Newsprint prices in the first quarter of 1997 were approximately onethird lower than in the first quarter of 1996. Newsprint consumption increased $14 \%$. Newsprint suppliers announced an approximate $15 \%$ price increase effective March 1, 1997. If there are no further price changes, the year-over-year cost of newsprint will decrease approximately $10 \%$ in the second quarter, be unchanged in the third quarter, and increase $25 \%$ in the fourth quarter of 1997.

| ( in thousands ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 | Change |  | 1996 |
| Operating revenues: |  |  |  |  |  |
| Local | \$ | 38,424 | 8.1 \% | \$ | 35,560 |
| National |  | 29,457 | 0.3 \% |  | 29,377 |
| Political |  | 89 |  |  | 1,382 |
| Other |  | 4,726 | 7.4 \% |  | 4,402 |
| Total operating revenues |  | 72,696 | 2.8 \% |  | 70,721 |
| Operating expenses: |  |  |  |  |  |
| Employee compensation and benefits |  | 25,436 | 7.2 \% |  | 23,727 |
| Program and copyright costs |  | 11, 042 | (1.4)\% |  | 11, 203 |
| Other |  | 11,288 | (1.4)\% |  | 11, 452 |
| Depreciation and amortization |  | 6,199 | (9.6)\% |  | 6,856 |
| Total operating expenses |  | 53,965 | 1.4 \% |  | 53,238 |
| Operating income | \$ | 18,731 | 7.1 \% | \$ | 17,483 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| EBITDA | \$ | 24,930 | 2.4 \% | \$ | 24,339 |
| Percent of operating revenues: |  |  |  |  |  |
| Operating income |  | 25.8 \% |  |  | 24.7 \% |
| EBITDA |  | 34.3 \% |  |  | 34.4 \% |
| Capital expenditures | \$ | 2,107 |  | \$ | 11,505 |

The increasing political advertising in even-numbered years when congressional and presidential elections occur make it increasingly difficult to achieve year-over-year increases in operating results in odd-numbered years. Year-over-year comparisons in subsequent quarters will be more difficult due to greater amounts of political advertising in the 1996 periods. Political advertising totaled $\$ 1,718,000$ in the second quarter, $\$ 3,982,000$ in the third quarter, and $\$ 12,423,000$ in the fourth quarter of 1996.

The increase in employee costs is due primarily to the Company's expanded schedules of local news programs. Depreciation and amortization decreased in in the first quarter of 1997 as certain intangible assets acquired in the 1991 purchase of the Baltimore station became fully amortized.

ENTERTAINMENT - Operating results for the entertainment segment, excluding TV Food, were as follows:

Operating revenues:
Licensing Newspaper feature distribution

Advertising
Subscriber fees
Program production
Other
Total operating revenues
Operating expenses:
Employee compensation and benefits
Artists' royalties
Programming and production costs
Other
Depreciation and amortization
Total operating expenses
Operating income (loss)
Other Financial and Statistical Data:
EBITDA
Capital expenditures

Licensing revenues benefited primarily from the growing popularity of "Dilbert" in the U.S. and the strength of "Peanuts" in Japan. The Company signed several long-term licensing and book publishing agreements for "Dilbert" in 1996. Total international licensing revenues increased $23 \%$ in the first quarter, despite the stronger dollar. Japanese licensing revenues increased $41 \%$ in local currency in 1997.

Program production revenues are subject to substantial fluctuation due to the timing of completion and delivery of programs. Scripps Howard Productions ("SHP") delivered four hours of programming in the first quarter of 1997 and none in the first quarter of 1996. SHP delivered eight hours of programming for the full year of 1996.

Subscriber fees and advertising revenue increased due to the continued growth of HGTV.

Year-to-date operating losses for HGTV totaled \$2,600,000 in 1997 and \$3,800,000 in 1996.

Programming and production costs increased due to the additional hours of programming produced by SHP and higher programming costs associated with the growth of HGTV.

In 1996 the Company agreed to pay incentives of approximately $\$ 50,000,000$ to certain cable television system operators in exchange for long-term contracts to carry HGTV. In the first quarter of 1997 the Company agreed to pay approximately $\$ 9,000,000$ to additional cable television system operators in exchange for carriage contracts. The amount of the incentives approximates the subscriber revenues HGTV expects to receive over the terms of the contracts. However, advertising revenue is expected to increase as HGTV's viewership increases. The costs of the incentives are amortized based upon the percentage of the current period's subscriber revenues to estimated total subscriber revenue over the terms of the contracts. Based on contractual commitments as of early May 1997, HGTV will be telecast to at least 30 million homes by December 31, 1997. Additional incentive payments may be required to obtain carriage on additional cable television systems.

| \$ | 16,356 | 29.7 |  | \$ | 12,606 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5,348 | 11.2 |  |  | 4,808 |
|  | 5,673 |  |  |  | 3,188 |
|  | 3,737 |  |  |  | 1,132 |
|  | 11,420 |  |  |  | 2,641 |
|  | 626 |  |  |  | 306 |
|  | 43,160 | 74.9 |  |  | 24,681 |
|  | 7,380 | 32.6 | \% |  | 5,566 |
|  | 10,655 | 20.1 | \% |  | 8,874 |
|  | 14,785 |  |  |  | 5,347 |
|  | 8,211 | 46.1 | \% |  | 5,619 |
|  | 1,095 | 18.4 | \% |  | 925 |
|  | 42,126 | 60.0 |  |  | 26,331 |
| \$ | 1,034 |  |  | \$ | $(1,650)$ |

From time-to-time the Company uses foreign currency forward and option contracts to hedge cash flow exposures denominated in Japanese yen. These contracts reduce the risk of changes in the exchange rate on the Company's anticipated net licensing receipts (licensing royalties less amounts due creators of the properties and certain direct expenses) for the following year. The maturity of the contracts coincide with the quarterly payments of licensing royalties. The Company does not hold foreign currency contracts for trading purposes and does not hold leveraged contracts. Information about the Company's foreign currency contracts, which require the Company to sell yen at a specified rate, at March 31, 1997 was as follows:

| Maturity <br> Date | Contract <br> Amount (in yen) | Exchange <br> Rate | US Dollar <br> Equivalent |
| :---: | :---: | :---: | ---: |
| $5 / 15 / 97$ | $150,345,000$ | 100.23 | $\$ 1,500,000$ |
| $8 / 15 / 97$ | $160,440,000$ | 106.96 | $1,500,000$ |
| $11 / 17 / 97$ | $173,700,000$ | 115.80 | $1,500,000$ |

## LIQUIDITY AND CAPITAL RESOURCES

The Company generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operations. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments. Management expects total cash flow from continuing operating activities in 1997 will be sufficient to meet the Company's expected capital expenditures, required debt payments and dividend payments.

Cash flow provided by continuing operating activities was \$54,900, 000 in 1997 compared to \$47,400,000 in 1996.

Net debt (borrowings less cash equivalent and other short-term investments) totaled \$101,000,000 at March 31, 1997 and was $9 \%$ of total capitalization. Management believes the Company's cash and cash equivalents, short-term investments and substantial borrowing capacity, taken together, provide adequate resources to fund the capital expenditures and expansion of existing businesses and the development or acquisition of new businesses.

THE E. W. SCRIPPS COMPANY

## Index to Exhibits

Exhibit
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Item
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Three months ended March 31,

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of 20\%- to 50\%-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies
Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES

## 1997 1996

3-MOS
DEC-31-1997
MAR-31-1997
$20,500^{19,146}$
181,945
4, 247 12,647
315,730
363, 878
1,478,606
299, 853

|  | 31,806 |
| :---: | :---: |
|  | 0 |
|  | 809 |
|  | 969,594 |

$1,478,606$ 969, 594

290, 710
0

233, 555
1,304
2,566
53, 398
30,023 22,477
0
0
0
30, 023
\$. 37
$\$ .37$

