UNITED STATES
SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 1996
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to

Commission File Number 1-16914
THE E.W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Delaware

51-0304972
(State or other jurisdiction of
(I.R.S. Employer
incorporation or organization)
Identification Number)
1105 N. Market Street
Wilmington, Delaware 19801
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (302) 478-4141
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of August 1, 1996 the registrant had outstanding $60,997,870$ shares of Class A Common Stock and $19,470,382$ shares of Common Voting Stock.

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## PART II - OTHER INFORMATION

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## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10Q. See Index to Financial Information at page $\mathrm{F}-1$ of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10Q. See Index to Financial Information at page $\mathrm{F}-1$ of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

Scripps is involved in litigation arising in the ordinary course of business, such as defamation actions. In addition Scripps is involved from time to time in various governmental and administrative proceedings relating to, among other things, renewal of broadcast licenses. The costs to defend or settle such litigation and other proceedings are not expected to have a material adverse effect on Scripps' financial condition or results of operations.

## ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The following table presents information on matters submitted to a vote of security holders at the 1996 Annual Meeting of Shareholders.

| Description of Matter Submitted | In Favor | Against | Abstain | Broker <br> Non-Votes |
| :---: | :---: | :---: | :---: | :---: |
| Class A Common stock: |  |  |  |  |
| Election of Directors: |  |  |  |  |
| Daniel J. Meyer | 53,494,371 | 424,444 |  | 6,533,363 |
| Nicholas B. Paumgarten | 53,484,471 | 434,344 |  | 6,533,363 |
| Ronald W. Tysoe | 53,490,376 | 428,439 |  | 6,533,363 |
| Common voting stock: |  |  |  |  |
| Election of Directors | 17,991,115 |  |  | 1,815,938 |
| Amend Long-Term Incentive Plan | 17,991,115 |  |  | 1,815,938 |

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
Exhibits

The information required by this item is filed as part of this Form 10Q. See Index to Exhibits at page $E-1$ of this Form 10-Q.

## Reports on Form 8-K

No reports on Form $8-K$ were filed during the quarter for which this
report is filed. Amendment Numbers 3 through 5 to Scripps' Current Report on Form 8-K dated December 28, 1995 were filed on May 10, 1996 May 15, 1996, and July 18, 1996, respectively.

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E.W. SCRIPPS COMPANY
Dated: August 14, 1996 BY:/s/ D. J. Castellini
D. J. Castellini

Senior Vice President,
Finance \& Administration

## THE E.W. SCRIPPS COMPANY

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Consolidated Statements of Stockholders' Equity
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Notes to Consolidated Financial Statements
Management's Discussion and Analysis of Financial
Condition and Results of Operations

## CONSOLIDATED BALANCE SHEETS

| ( in thousands ) | ```June 30, 1996 ( Unaudited )``` |  |  | $\begin{gathered} \text { As of } \\ \text { December } 31, \\ 1995 \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 1995 \\ \text { Unaudited ) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 15,594 | \$ | 30,021 | \$ | 25,073 |
| Short-term investments |  |  |  | 25,013 |  |  |
| Accounts and notes receivable (less |  |  |  |  |  |  |
| allowances $-\$ 3,736, \$ 3,447$, \$4,193) |  | 157,426 |  | 166,867 |  | 148,084 |
| Program rights and production costs |  | 32,960 |  | 52,402 |  | 20,205 |
| Refundable income taxes |  | 7,119 |  | 7,828 |  | $18,115$ |
| Inventories |  | 11,126 |  | 11,459 |  | 14,210 |
| Deferred income taxes |  | 23,365 |  | 21,694 |  | 19,177 |
| Miscellaneous |  | 20,748 |  | 18,961 |  | 21,144 |
| Total current assets |  | 268,338 |  | 334,245 |  | 266,008 |
| Net assets of discontinued operations |  | 354,234 |  | 305,838 |  | 307,585 |
| Investments |  | 51,273 |  | 53,186 |  | 40,885 |
| Property, Plant, and Equipment |  | 437,635 |  | 425,959 |  | 426,915 |
| Goodwill and Other Intangible Assets |  | 596,454 |  | 495,773 |  | 505,741 |
| Other Assets: |  |  |  |  |  |  |
| Program rights and production costs (less current portion) |  | 38,983 |  | 26,829 |  | 31,298 |
| Miscellaneous |  | 17,511 |  | 13,722 |  | 9,679 |
| Total other assets |  | 56,494 |  | 40,551 |  | 40,977 |
| TOTAL ASSETS | \$ | 1,764,428 | \$ | $1,655,552$ | \$ | 1,588,111 |

See notes to consolidated financial statements.

| June 30, | December 31, |
| :---: | ---: |
| 1996 | 1995 |
| ( Unaudited) |  |

June 30, 1995
( Unaudited )

LIABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities:
Current portion of long-term debt
Accounts payable
Customer deposits and unearned revenue
Accrued liabilities:
Employee compensation and benefits
Artist and author royalties
Interest
Income taxes
Lawsuits and related settlements
Miscellaneous
Total current liabilities
Deferred Income Taxes

Long-Term Debt (less current portion)
Other Long-Term Obligations and Minority Interests
Commitments and Contingencies (Note 5)
Stockholders' Equity:
Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding Common stock, $\$ .01$ par:

Class A - authorized: 120,000,000 shares; issued and
outstanding: 60,981,720; 60,085,408; and 59,996,430 shares
Voting - authorized: 30,000,000 shares; issued and
outstanding: 19,470,382; 19,978,373; and 19,990,833 shares

| 32,040 | $\$ 8,698$ |  |
| ---: | ---: | ---: |
| 68,149 | 78,538 | 47,046 |
| 31,931 | 21,307 | 49,742 |
|  |  | 19,363 |
| 30,281 | 32,901 | 27,295 |
| 9,555 | 6,843 | 9,805 |
| 1,462 | 2,169 | 1,953 |
| 1,183 | 634 | 3,006 |
| 5,745 | 8,803 | 11,188 |
| 20,318 | 36,226 | 27,085 |
| 200,664 | 266,119 | 196,483 |
| 63,987 | 82,229 | 73,631 |
|  |  |  |
| 131,815 | 2,177 | 63,433 |
|  |  |  |
| 114,786 | 113,601 | 117,439 |

Total
Additional paid-in capital
Retained earnings
Unrealized gains on securities available for sale
Unvested restricted stock awards
Foreign currency translation adjustment
Total stockholders' equity
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
See notes to consolidated financial statements.

|  | 610 |  | 601 |  | 600 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 195 |  | 200 |  | 200 |
|  | 805 |  | 801 |  | 800 |
|  | 266,833 |  | 254,063 |  | 251,785 |
|  | 966,916 |  | 916,602 |  | 869,282 |
|  | 22,285 |  | 20,720 |  | 15,952 |
|  | $(4,332)$ |  | $(1,573)$ |  | $(2,028)$ |
|  | 669 |  | 813 |  | 1,334 |
|  | 1,253,176 |  | 1,191,426 |  | 1,137,125 |
| \$ | 1,764,428 | \$ | 1,655,552 | \$ | 1,588,111 |

200
251,785
869,282
15,952
$(2,028)$
1,334
$1,588,111$

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  | 1995 |  | 1996 |  | 1995 |
| Operating Revenues: |  |  |  |  |  |  |  |  |
| Advertising | \$ | 120,746 \$ | \$ | 116,315 | \$ | 234,748 | \$ | 224,566 |
| Circulation |  | 32,102 |  | 31,165 |  | 65,666 |  | 62,485 |
| Other newspaper revenue |  | 14,134 |  | 13,632 |  | 25,411 |  | 25,668 |
| Total newspapers |  | 166,982 |  | 161,112 |  | 325,825 |  | 312,719 |
| Broadcast television |  | 85,203 |  | 77,080 |  | 155,925 |  | 144,048 |
| Entertainment |  | 25,138 |  | 21,115 |  | 49,819 |  | 47,809 |
| Total operating revenues |  | 277,323 |  | 259,307 |  | 531,569 |  | 504,576 |
| Operating Expenses: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 89,333 |  | 84,112 |  | 176,216 |  | 167,865 |
| Newsprint and ink |  | 33,162 |  | 29,381 |  | 67,330 |  | 56,252 |
| Program, production and copyright costs |  | 16,492 |  | 15,146 |  | 33,068 |  | 32,532 |
| Other operating expenses |  | 66,961 |  | 62,689 |  | 128,586 |  | 123,648 |
| Depreciation |  | 11,742 |  | 11,370 |  | 24,179 |  | 22,387 |
| Amortization of intangible assets |  | 5,210 |  | 5,059 |  | 10,291 |  | 10,105 |
| Total operating expenses |  | 222,900 |  | 207,757 |  | 439,670 |  | 412,789 |
| Operating Income |  | 54,423 |  | 51,550 |  | 91,899 |  | 91,787 |
| Other Credits (Charges) : |  |  |  |  |  |  |  |  |
| Interest expense |  | $(2,224)$ |  | $(2,829)$ |  | $(3,637)$ |  | $(6,182)$ |
| Miscellaneous, net |  | 705 |  | 394 |  | (323 |  | 1,176 |
| Net other credits (charges) |  | $(1,519)$ |  | $(2,435)$ |  | $(3,314)$ |  | $(5,006)$ |
| Income from Continuing Operations |  |  |  |  |  |  |  |  |
| Before Taxes and Minority Interests |  | 52,904 |  | 49,115 |  | 88,585 |  | 86,781 |
| Provision for Income Taxes |  | 22,998 |  | 21,127 |  | 38,272 |  | 38,098 |
| Income from Continuing Operations |  |  |  |  |  |  |  |  |
| Before Minority Interests |  | 29,906 |  | 27,988 |  | 50,313 |  | 48,683 |
| Minority Interests |  | 798 |  | 868 |  | 1,485 |  | 1,803 |
| Income From Continuing Operations |  | 29,108 |  | 27,120 |  | 48,828 |  | 46,880 |
| Income From Discontinued Operations |  | 12,782 |  | 9,019 |  | 22,377 |  | 18,373 |
| Net Income | \$ | 41,890 | \$ | 36,139 | \$ | 71,205 | \$ | 65,253 |
| Per Share of Common Stock: |  |  |  |  |  |  |  |  |
| Income from continuing operations |  | \$. 36 |  | \$. 34 |  | \$. 61 |  | \$. 59 |
| Net income |  | \$. 52 |  | \$. 45 |  | \$. 89 |  | \$. 82 |
| Dividends declared |  | \$. 13 |  | \$. 13 |  | \$. 26 |  | \$. 24 |

[^0]Cash Flows from Operating Activities:
Income from continuing operations
Adjustments to reconcile income from continuing operations
to net cash flows from continuing operating activities:
Depreciation and amortization
Deferred income taxes
Minority interests in income of subsidiary companies
Settlement of 1985 - 1987 federal income tax audits
Other changes in certain working capital accounts, net
Miscellaneous, net
Net cash provided by continuing operating activities
Discontinued cable operations:
Income
Adjustment to derive cash flows from operating activities
Net cash provided
Net operating activities
Cash Flows from Investing Activities:
Additions to property, plant, and equipment
Purchase of subsidiary companies and investments
Change in short-term investments, net
Sale of subsidiary companies and other investments
Miscellaneous, net
Net cash provided by (used in) investing activities of continuing operations
Net cash provided by (used in) investing activities of discontinued cable operations Net investing activities

Cash Flows from Financing Activities:
Increases in long-term debt
Payments on long-term debt
Dividends paid
Dividends paid to minority interests
Miscellaneous, net
Net cash provided by (used in) financing activities of continuing operations
Net cash provided by (used in) financing activities of discontinued cable operations Net financing activities

Increase (Decrease) in Cash and Cash Equivalents
Cash and Cash Equivalents:
Beginning of year
End of period

Supplemental Cash Flow Disclosures:
Interest paid, excluding amounts capitalized
Income taxes paid

See notes to consolidated financial statements.

|  | 48,828 | \$ | 46,880 |
| :---: | :---: | :---: | :---: |
|  | 34,470 |  | 32,492 |
|  | 2,343 |  | 1,183 |
|  | 1,485 |  | 1,803 |
|  |  |  | $(45,000)$ |
|  | 11,642 |  | $(29,663)$ |
|  | $(13,987)$ |  | 11,343 |
|  | 84,781 |  | 19,038 |
|  | 22,377 |  | 18,373 |
|  | 21,259 |  | 41,019 |
|  | 43,636 |  | 59,392 |
|  | 128,417 |  | 78,430 |
|  | $(36,774)$ |  | $(30,816)$ |
|  | $(22,678)$ |  | $(4,903)$ |
|  | 25,013 |  |  |
|  | 11,400 |  | 2,729 |
|  | 7,305 |  | 1,152 |
|  | $(15,734)$ |  | $(31,838)$ |
|  | $(93,332)$ |  | $(18,918)$ |
|  | $(109,066)$ |  | $(50,756)$ |
|  | 32,000 |  |  |
|  | $(49,020)$ |  | (26) |
|  | $(20,891)$ |  | $(19,175)$ |
|  | (838) |  | (832) |
|  | 5,596 |  | 2,698 |
|  | $(33,153)$ |  | $(17,335)$ |
|  | (625) |  | $(1,875)$ |
|  | $(33,778)$ |  | $(19,210)$ |
|  | $(14,427)$ |  | 8,464 |
|  | 30,021 |  | 16,609 |
|  | 15,594 | \$ | 25,073 |
| \$ | 4,344 | \$ | 6,228 |
|  | 32,246 |  | 78,348 |

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY ( UNAUDITED )
( in thousands, except share data )


## Net income

Dividends: declared and

$$
\text { paid - } \$ .24 \text { per share }
$$

Conversion of 184,000 Voting common shares
to 184,000 Class A common shares
Class A Common shares issued pursuant to
compensation plans, net:
157,950 shares issued,
and 16,762 shares repurchased
Tax benefits of compensation plans
Amortization of restricted stock awards

65,253
$(19,175)$

Foreign currency translation adjustment
Increase in unrealized gains on

$$
\begin{aligned}
& \text { securities available for sale, net } \\
& \text { of deferred income taxes of } \$ 1,849
\end{aligned}
$$

| Balances at June 30, 1995 | \$ | 800 | \$ | 251,785 | \$ | 869,282 | \$ | 15,952 | \$ | $(2,028)$ | \$ | 1,334 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at December 31, 1995 | \$ | 801 | \$ | 254,063 | \$ | 916,602 | \$ | 20,720 | \$ | $(1,573)$ | \$ | 813 |

Balances at December 31, 1995

Net income
Dividends: declared and
1
3,194
493

> securities available for sale, net
paid - $\$ .26$ per share
Conversion of 507,991 Common Voting shares
to 507,991 Class A Common shares
Class A Common shares issued pursuant to
compensation plans, net:
390,950 shares issued,
and 2,629 shares repurchased
11,195
Tax benefits of compensation plans
Amortization of restricted stock awards
Foreign currency translation adjustment Increase in unrealized gains on
securities available for sale, net
of deferred income taxes of \$843
$(20,891)$

Balances at June 30, 1996
See notes to consolidated financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Except as disclosed herein, there has been no material change in the information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1995 Financial information as of December 31, 1995 included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Net Income Per Share - Net income per share computations are based upon the weighted average common shares outstanding. The weighted average common shares outstanding were as follows:
( in thousands )

Weighted average shares outstanding

Three months ended June 30,

80,308

79,927

Six months ended June 30,

## 2. ACQUISITIONS AND DIVESTITURES

A. Acquisitions

1996 - In May the Company purchased the Vero Beach, Florida, PressJournal.

1995 - There were no acquisitions in the six months ended June 30, 1995.
The following table presents additional information about the acquisitions:

( in thousands ) \begin{tabular}{c}

| Six months |
| :---: |
| ended |
| June |
| 30, |
| 1996 | <br>

<br>
Goodwill and other intangible assets acquired <br>
Other assets acquired <br>
Total
\end{tabular}

The acquisition has been accounted for as a purchase and accordingly the purchase price has been allocated to assets and liabilities based on the estimated fair values, which are subject to adjustment, as of the date of acquisition.

The acquired operation has been included in the consolidated Statements of Income from the date of acquisition. The following table summarizes, on an unaudited, pro forma basis, the estimated combined results of operations of Scripps and the Press-Journal assuming the acquisition had taken place at the beginning of the respective periods. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition, additional depreciation based on the fair market value of the property, plant, and equipment, and the amortization of intangible assets resulting from the acquisition. The unaudited pro forma results of operations are not necessarily indicative of the results which actually would have occurred had the acquisition been completed at the beginning of the respective periods.

B. Divestitures

1996 - Scripps sold its equity interest in The Television Food Network, a cable programming network. No material gain or loss was realized as proceeds approximated the net book value of the net assets sold.

1995 - Scripps sold its Watsonville, California, daily newspaper. No material gain or loss was realized as proceeds approximated the net book value of the net assets sold.

## 3. LONG-TERM DEBT

Long-term debt consisted of the following:
( in thousands )
6.17\% note, due in 1997
$7.375 \%$ notes, due in 1998
Variable Rate Credit Facilities
9.0\% notes, due in 1996
Other notes
Total long-term debt
Current portion of long-term debt
Long-term debt (less current portion)
Scripps has a Competitive Advance/Revolving Credit Agreement and
other variable rate credit facilities ("Variable Rate Credit
Facilities") which expire through September 1996 and permit maximum
borrowings up to \$50, oo0, ooo. Maximum borrowings under the
facilities are changed as Scripps' anticipated needs change and are
not indicative of Scripps' short-term borrowing capacity. The
credit facilities may be extended upon mutual agreement.
Certain long-term debt agreements contain maintenance requirements
on net worth and coverage of interest expense and restrictions on
dividends and incurrence of additional indebtedness. Scripps is in
compliance with all debt covenants compliance with all debt covenants.

## 4. DISCONTINUED CABLE TELEVISION OPERATIONS

On October 28, 1995, Scripps and Comcast Corporation ("Comcast") reached an agreement pursuant to which Scripps will contribute all of its non-cable television assets to Scripps Howard, Inc. ("SHI" a wholly-owned subsidiary of Scripps and the direct or indirect parent of all of Scripps' operations) and SHI's cable television system subsidiaries ("Scripps Cable") will be transferred to and held directly by Scripps. Scripps Cable will be acquired by Comcast through a tax-free merger (the "Merger") with Scripps. The remaining SHI business will continue as "New Scripps", which will be distributed in a tax-free "spin-off" to Scripps shareholders (the "Spin-Off") prior to the Merger and thereafter renamed The E.W. Scripps Company. The Merger and Spin-off are collectively referred to as the "Transactions."

The closing of the Transactions is expected to occur prior to the end of 1996, subject to regulatory approvals and certain other conditions. Controlling shareholders in Scripps and Comcast have agreed to vote in favor of the Merger, and as a result completion of the Transactions is assured so long as such conditions are satisfied and such regulatory approvals are received. While there can be no assurances regarding such approvals, management believes all such approvals will be obtained.

Because Scripps Cable represents an entire business segment that will be divested, its results are reported as "discontinued operations" for all periods presented.

Summarized operating results for the discontinued cable television operations are as follows:

## ( in thousands )

Three months ended June 30, 19961995

Operating revenues
Income before income taxes
Income taxes
Income from discontinued cable operations

| $\$$ | 77,182 | \$ |
| :---: | :---: | :---: |$\quad 69,750$

Six months ended June 30,
1996
1995
$\$ \quad 153,432$
\$ 136,745
37,098
29,314
$(10,941)$
$\$ \quad 22,377$
18,373

Summarized balance sheet data for the discontinued cable television operations are as follows
( in thousands )

Property, plant, and equipment
Goodwill and other intangible assets
Other assets
Deferred income tax liabilities
Other liabilities
Net assets of discontinued cable television operations
June 30
1996

As of
December 31 ,
1995

June 30, 1995

| 294,557 | $\$$ | 289,694 |
| ---: | ---: | ---: |
| 93,496 |  | 97,306 |
| 26,014 |  | 26,112 |
| $(76,210)$ |  | $(76,642)$ |
| $(32,019)$ |  | $(28,885)$ |
| 305,838 | $\$$ | 307,585 |

The major components of cash flow for discontinued operations are as follows:

| ( in thousands ) | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  | 1995 |
| Income from discontinued operations | \$ | 22,377 | \$ | 18,373 |
| Depreciation and amortization |  | 27,923 |  | 27,862 |
| Other, net |  | $(6,664)$ |  | 13,157 |
| Net cash provided by discontinued cable operating activities | \$ | 43,636 | \$ | 59,392 |
| Capital expenditures | \$ | $(31,378)$ | \$ | $(18,808)$ |
| Acquisition of cable television systems (primarily equipment and intangible assets) |  | $(62,152)$ |  | (222) |
| Other, net |  | 198 |  | 112 |
| Net cash used in investing activities of discontinued cable operations | \$ | $(93,332)$ | \$ | $(18,918)$ |

In January 1996 Scripps Cable acquired cable television systems adjacent to its Knoxville and Chattanooga systems (the "Mid-Tenn Purchase") for $\$ 62,500,000$, including assumed liabilities. The acquired cable television systems are included in the results of discontinued operations from the date of acquisition.

## 5. COMMITMENTS AND CONTINGENCIES

In 1994 Scripps accrued an estimate of the ultimate costs, including attorneys' fees and settlements, of lawsuits filed by certain former employees and independent contractors of a divested operating unit. The lawsuits allege that the employees were due severance pay and that certain contractual obligations were unfulfilled, respectively. In April 1996 Scripps reached an agreement to settle the severance pay lawsuits. There was no additional charge resulting from the settlement. Management believes the possibility of incurring a loss greater than the amount accrued for the independent contractor lawsuits is remote.

In 1994 Scripps Cable accrued an estimate of the ultimate costs, including attorneys' fees and settlements, of certain lawsuits against the Sacramento cable television system related primarily to employment issues and to the timing and amount of late-payment fees assessed to subscribers. In May 1996 Scripps Cable agreed to settle the late-payment fee lawsuits. There was no additional charge resulting from the settlement. Management believes the possibility of incurring a loss greater than the amount accrued for the employment issues lawsuits is remote. Pursuant to the terms of the Merger, New Scripps will indemnify Comcast against losses related to these lawsuits.

Amounts accrued, less payments for settlements and attorneys fees, are included in accrued lawsuits and related settlements in the Consolidated Balance Sheets.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Consolidated results of continuing operations were as follows:

| ( in thousands, except per share data ) |  | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 | Change |  |  | 1995 |  | 1996 | Change |  |  | 1995 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 166,982 | 3.6 | \% | \$ | 161,112 | \$ | 325,825 | $4.3 \%$ | \% | \$ | 312,425 |
| Broadcast television |  | 85,203 | 10.5 | \% |  | 77,080 |  | 155,925 | 8.2 \% | \% |  | 144,048 |
| Entertainment |  | 25,138 | 19.1 | \% |  | 21,115 |  | 49,819 | 4.2 \% | \% |  | 47,809 |
| Total |  | 277,323 | 6.9 | \% |  | 259,307 |  | 531,569 | 5.4 | \% |  | 504,282 |
| Divested operating units |  |  |  |  |  |  |  |  |  |  |  | 294 |
| Total operating revenues | \$ | 277,323 | 6.9 | \% | \$ | 259,307 | \$ | 531,569 | $5.3 \%$ | \% | \$ | 504,576 |
| Operating income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 35,234 | 1.4 | \% | \$ | 34,755 | \$ | 61,505 | (4.3) |  | \$ | 64,277 |
| Broadcast television |  | 29,994 | 20.5 | \% |  | 24,890 |  | 47,477 | 15.3 \% | \% |  | 41,186 |
| Entertainment |  | $(2,161)$ |  |  |  | $(2,882)$ |  | $(3,811)$ |  |  |  | $(3,352)$ |
| Corporate |  | $(4,644)$ |  |  |  | $(4,266)$ |  | $(8,854)$ |  |  |  | $(8,895)$ |
| Total |  | 58,423 | 11.3 | \% |  | 52,497 |  | 96,317 | 3.3 \% | \% |  | 93,216 |
| Unusual items |  | $(4,000)$ |  |  |  |  |  | $(4,000)$ |  |  |  |  |
| Divested operating units |  |  |  |  |  | (947) |  | (418) |  |  |  | $(1,429)$ |
| Total operating income |  | 54,423 | 5.6 | \% |  | 51,550 |  | 91,899 | $0.1 \%$ | \% |  | 91,787 |
| Interest expense |  | $(2,224)$ |  |  |  | $(2,829)$ |  | $(3,637)$ |  |  |  | $(6,182)$ |
| Miscellaneous, net |  | 705 |  |  |  | 394 |  | 323 |  |  |  | 1,176 |
| Income taxes |  | $(22,998)$ |  |  |  | $(21,127)$ |  | $(38,272)$ |  |  |  | $(38,098)$ |
| Minority interest |  | (798) |  |  |  | (868) |  | $(1,485)$ |  |  |  | $(1,803)$ |
| Income from continuing operations | \$ | 29,108 |  |  | \$ | 27,120 | \$ | 48,828 |  |  | \$ | 46,880 |
| Per share of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from continuing operations |  | \$. 36 | 5.9 | \% |  | \$. 34 |  | \$. 61 | $3.4 \%$ | \% |  | \$. 59 |
| Unusual charge |  | . 03 |  |  |  |  |  | . 03 |  |  |  |  |
| Adjusted income from continuing operations |  | \$. 39 | 14.7 | \% |  | \$. 34 |  | \$. 64 | 8.5 \% | \% |  | \$. 59 |

Other Financial and Statistical Data - excluding divested operating units and unusual items:

| Total advertising revenues | \$ | 210,194 | $7.5 \%$ |  | \$ | 195,495 | \$ | 398,106 | 7.1 \% |  |  | 371,726 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advertising revenues as a percentage of total revenues |  | 75.8 \% |  |  | 75.4 \% |  | 74.9 \% | 73.7 \% |  |  |  |
| EBITDA: |  |  |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 44,200 | 1.1 | \% |  | \$ | 43,718 | \$ | 79,979 | (2.9) | \% | \$ | 82,347 |
| Broadcast television |  | 36,757 | 17.4 | \% |  | 31,307 |  | 61,096 | 13.5 | \% |  | 53,822 |
| Entertainment |  | $(1,256)$ |  |  |  | $(2,144)$ |  | $(1,981)$ |  |  |  | $(2,046)$ |
| Corporate |  | $(4,326)$ |  |  |  | $(3,955)$ |  | $(8,307)$ |  |  |  | $(8,418)$ |
| Total | \$ | 75,375 | 9.4 | \% | \$ | 68,926 | \$ | 130,787 | 4.0 | \% | \$ | 125,705 |
| Effective income tax rate |  | $43.5 \%$ |  |  |  | 43.0 \% |  | 43.2 \% |  |  |  | $43.9 \%$ |
| Weighted average shares outstanding |  | 80,308 | 0.5 | \% |  | 79,927 |  | 80,256 | 0.5 | \% |  | 79,891 |
| Total capital expenditures | \$ | 19,378 | 6.6 | \% | \$ | 18,178 | \$ | 36,774 | 19.3 | \% | \$ | 30,816 |

Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") is included in the discussion of segment results because

Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods. However, management's belief that EBITDA is a more useful measure of year-over-year performance is not shared by the accounting profession.

Banks and other lenders use EBITDA to determine Scripps' borrowing capacity.

Financial analysts use EBITDA to value communications media companies.

Acquisitions of communications media businesses are based on multiples of EBITDA.

EBITDA should not, however, be construed as an alternative measure of the amount of Scripps' income or cash flows from operating activities as EBITDA excludes significant costs of doing business.

In the second quarter of 1996 Scripps incurred an unusual charge of approximately $\$ 4,000,000, \$ 2,600,000$ after-tax, $\$ .03$ per share, for Scripps' share of certain costs associated with restructuring portions of the distribution system of the Cincinnati joint operating agency.

Scripps acquired the Vero Beach daily newspaper on May 9, 1996, sold its equity interest in The Television Food Network ("TV Food") in the second quarter of 1996, and sold its Watsonville, California, daily newspaper in the first quarter of 1995.

Year-to-date operating losses for the Home \& Garden Television network ("HGTV") totaled $\$ 6,900,000, \$ 4,200,000$ after-tax, $\$ .05$ per share in 1996 and $\$ 6,600,000, \$ 4,100,000$ after-tax, $\$ .05$ per share in 1995. Operating losses for the quarterly periods were $\$ 3,100,000, \$ 1,900,000$ after-tax, $\$ .02$ per share in 1996 and $\$ 3,400,000, \$ 2,100,000$ after-tax, $\$ .03$ per share in 1995 .

Interest expense decreased in the quarter and year-to-date periods as a result of reduced average borrowings. However, primarily because of the acquisition of the Vero Beach newspaper, total longterm debt increased $\$ 97,000,000$ in the quarter to $\$ 164,000,000$, which is $\$ 53,000,000$ more than at the end of the second quarter in 1995.

Operating results, excluding TV Food and the Watsonville newspaper, are presented below and on the following pages. The results of the divested operating units are excluded from the segment operating results because management believes they are not relevant to understanding Scripps' ongoing operations.

NEWSPAPERS - Operating results for the newspaper segment, excluding the Watsonville newspaper, were as follows:
( in thousands )

Operating revenues:
Local

National
Preprint

Newspaper advertising
Circulation
Joint operating agency distributions Other

Total operating revenues

Operating expenses:
Employee compensation and benefits
Newsprint and ink
Other
Depreciation and amortization
Total operating expenses

Operating income
Other Financial and Statistical Data:

Earnings before interest,
income taxes, depreciation,
and amortization ("EBITDA")
Percent of operating revenues:

## Operating income

EBITDA
Capital expenditures

Advertising inches:
Local
Classified
National
Total full run ROP
1996
1995

| \$ | 49,617 | 1.9 | \% | \$ | 48,683 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 50,204 | 7.7 | \% |  | 46,594 |
|  | 4,751 | 7.4 | \% |  | 4,425 |
|  | 16,174 | (2.6) | \% |  | 16,613 |
|  | 120,746 | 3.8 | \% |  | 116,315 |
|  | 32,102 | 3.0 | \% |  | 31,165 |
|  | 11,704 | 1.7 | \% |  | 11,508 |
|  | 2,430 | 14.4 | \% |  | 2,124 |
|  | 166,982 | 3.6 | \% |  | 161,112 |
|  | 55,928 | 2.5 | \% |  | 54,567 |
|  | 33,161 | 12.9 | \% |  | 29,381 |
|  | 33,693 | 0.7 | \% |  | 33,446 |
|  | 8,966 | 0.0 | \% |  | 8,963 |
|  | 131,748 | 4.3 | \% |  | 126,357 |


| 98,202 | $2.8 \%$ | $\$$ | 95,498 |
| ---: | ---: | ---: | ---: |
| 95,825 | $8.0 \%$ |  | 88,688 |
| 8,997 | $8.2 \%$ |  | 8,314 |
| 31,724 | $(0.4) \%$ | 31,838 |  |
|  |  |  |  |
| 234,748 | $4.6 \%$ | 224,338 |  |
| 65,666 | $5.2 \%$ | 62,435 |  |
| 20,615 | $(4.9) \%$ | 21,681 |  |
| 4,796 | $20.8 \%$ | 3,971 |  |
|  |  |  |  |
| 325,825 | $4.3 \%$ | 312,425 |  |
|  |  |  |  |
|  | $1.2 \%$ |  | 109,347 |
| 110,644 | $5.7 \%$ |  | 56,227 |
| 67,330 | $2.2 \%$ |  | 64,504 |
| 67,872 | $6.5 \%$ |  | 248,148 |
| 18,474 |  |  |  |
|  |  |  |  |
|  |  |  |  |
| 264,320 | $4.3) \%$ | $\$$ | 64,277 |

(2.9) \% \$

82,347

| $18.9 \%$ |  | $20.6 \%$ |
| :--- | :--- | :--- |
| $24.5 \%$ |  | $26.4 \%$ |
| $\$ 17.905$ | $78.9 \%$ |  |

3,275
$3,381 \quad 3.2 \div 3,275$

| 179 | $7.2 \%$ | 167 |
| ---: | ---: | ---: |

6,855
$3.1 \%$
6,649

Higher advertising rates were the primary cause of the increase in advertising revenues as volume decreased in many of Scripps' newspaper markets. The May 9, 1996 acquisition of The Vero Beach newspaper also had a slight positive effect on year-over-year advertising revenues.

The price of newsprint in the first half of 1996 was approximately
$24 \%$ higher than in the first half of 1995. However, the rate of
increase in the price of newsprint in the second quarter of 1996 was
reduced to 13\% as newsprint prices decreased in April 1996. Newsprint
prices decreased again in July and August. As a result, the year-over-year
third quarter newsprint expense will be approximately 8\% less than,
and the fourth quarter expense is expected to be approximately 15\%
less than, in 1995. For the first half of 1996 newsprint consumption
decreased 4.4\%.

BROADCAST TELEVISION - Operating results for the broadcast
television segment were as follows:

| ( in thousands ) | 1996 |  |  |  |  |  | Year-to-Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Change |  | 1995 |  | 1996 |  | Change |  | 1995 |  |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 42,763 | 9.4 \% |  | \$ | 39,072 | \$ | 78,323 | 5.4 |  | \$ | 74,328 |
| National |  | 36,479 | 7.5 \% |  |  | 33,937 |  | 65,856 | 6.9 | \% |  | 61,605 |
| Political |  | 1,718 |  |  |  | 310 |  | 3,100 |  |  |  | 371 |
| Other |  | 4,243 | 12.8 \% | \% |  | 3,761 |  | 8,646 | 11.6 |  |  | 7,744 |
| Total operating revenues |  | 85,203 | 10.5 \% |  |  | 77,080 |  | 155,925 | 8.2 | \% |  | 144,048 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 24,446 | $9.7 \%$ |  |  | 22,293 |  | 48,173 | 9.5 |  |  | 44,003 |
| Program and copyright costs |  | 11,365 | (3.5) \% |  |  | 11,774 |  | 22,568 | (2.6) |  |  | 23,182 |
| Other |  | 12,635 | $7.9 \%$ | \% |  | 11,706 |  | 24,088 | 4.5 | \% |  | 23,041 |
| Depreciation and amortization |  | 6,763 | $5.4 \%$ |  |  | 6,417 |  | 13,619 | 7.8 |  |  | 12,636 |
| Total operating expenses |  | 55,209 | 5.8 \% |  |  | 52,190 |  | 108,448 | 5.4 | \% |  | 102,862 |
| Operating income | \$ | 29,994 | 20.5 \% |  | \$ | 24,890 | \$ | 47,477 | 15.3 | \% | \$ | 41,186 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |  |  |
| ```Earnings before interest, income taxes, depreciation, and amortization ("EBITDA")``` | \$ | 36,757 | 17.4 \% | \% | \$ | 31,307 | \$ | 61,096 | 13.5 | \% | \$ | 53,822 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 35.2 \% |  |  |  | 32.3 \% |  | 30.4 \% |  |  |  | 28.6 \% |
| EBITDA |  | 43.1 \% |  |  |  | 40.6 \% |  | 39.2 \% |  |  |  | $37.4 \%$ |
| Capital expenditures | \$ | 6,077 | 1.2 \% | \% | \$ | 6,007 | \$ | 17,582 | 70.3 | \% | \$ | 10,325 |

The increase in employee costs is due primarily to Scripps' expanded schedules of local news programs. Construction of new facilities at the Phoenix and Tampa stations resulted in the increase in capital spending. Depreciation and amortization in the third quarter of 1996 is expected to be less than it was in the third quarter of 1995 and the second quarter of 1996 as certain intangible assets acquired in the 1991 purchase of the Baltimore station become fully amortized.
( in thousands )

Quarterly Period Change 1995

| 12,176 | $1.1 \%$ | $\$$ | 12,049 |
| ---: | ---: | ---: | ---: | ---: |
| 5,075 | $14.8 \%$ |  | 4,419 |
| 1,734 | $(3.6) \%$ |  | 1,798 |
| 1,566 |  |  | 443 |
| 4,245 |  |  | 2,100 |
| 342 | $11.8 \%$ | 306 |  |
|  |  |  |  |
| 25,138 | $19.1 \%$ | 21,115 |  |

,666 $\quad 16.0 \% \quad 4,885$
$8,781 \quad 3.8 \div 8,456$
$5,095 \quad 51.1 \% 3,372$
$6,852 \quad 51.1$ \% 4.72
$\begin{array}{rrr}6,852 & 4.7 \% & 6,546 \\ 905 & 22.6 \% & 738\end{array}$
27,299
$\$ \quad(2,161)$
$\begin{array}{rrrr}905 & 22.6 \% & 738 \\ , 299 & 13.8 \% & 23,997\end{array}$
$\begin{array}{rrrr}905 & 22.6 \% & 738 \\ , 299 & 13.8 \% & 23,997\end{array}$
$\$ \quad(2,882)$

Year-to-Date Change

Operating revenues:
Licensing $\quad$ Newspaper feature distribution

Program production

| $\$ 4,782$ | $(10.1) \%$ | $\$$ | 27,558 |
| ---: | ---: | ---: | ---: |
| 9,883 | $12.3 \%$ |  | 8,803 |
| 4,375 | $(34.5) \%$ |  | 6,678 |
| 2,698 |  | 834 |  |
| 7,433 |  | 3,340 |  |
| 648 | $8.7 \%$ | 596 |  |
|  |  |  |  |
| 49,819 | $4.2 \%$ | 47,809 |  |

Operating expenses:
Employee compensation and benefits
Artists' royalties
Programming and production costs
Other

Other Financial and Statistical Data:

Earnings before interest,
income taxes, depreciation,
and amortization ("EBITDA")
$\$ \quad(1,256)$
$\$(2,144)$
$\$(1,981)$
$(2,046)$
9,113

Program production revenues are subject to substantial fluctuation due to changes in public tastes and demand for programming by broadcast and cable television networks. In addition, quarterly revenues are affected by the timing of completion and delivery of programming to the networks. Program production revenues decreased in the year-to-date period as fewer programs were completed and delivered by Scripps Howard Productions ("SHP") and Cinetel. Program production revenues for the full year of 1996 are expected to increase however, as SHP has commitments for four network primetime programs to be delivered in 1996 compared to two in 1995.

Subscriber fees and advertising revenue increased due to the continued growth of HGTV.

Year-to-date operating losses for HGTV totaled $\$ 6,900,000$ in 1996 and $\$ 6,600,000$ in 1995. Operating losses for the quarterly periods were $\$ 3,100,000$ in 1996 and $\$ 3,400,000$ in 1995.

Programming and production costs increased due to higher programming costs at HGTV.

Author royalties decreased in the year-to-date period due to the decrease in licensing revenues.

United Media distributes news columns, comics, and features, and licenses copyrights for "Peanuts" and other character properties on a worldwide basis. Revenues derived from such international activities represent less than 5\% of Scripps' total revenues. The Japanese market provides more than twothirds of international revenues and approximately $45 \%$ of total licensing revenue. The impact of changes in the value of the U.S. dollar in foreign exchange markets does not have a significant effect on the recorded value of Scripps' foreign-currency-denominated assets, which are primarily related to uncollected licensing royalties and represent less than 1\% of total assets. Scripps' foreign-currency-denominated liabilities are primarily related to payments due to creators of the properties. However, comparison of year-over-year licensing revenues can be significantly affected by changes in the exchange rate for the Japanese yen. Japanese licensing revenues in local currency increased 13\% in 1996, however the change in the exchange rate caused such revenues to decrease 6\% in dollar terms. The effect on licensing revenues of changes in the exchange rate for other foreign currencies is not significant.

From time-to-time Scripps uses foreign currency forward and option contracts to hedge cash flow exposures denominated in Japanese yen. The purpose of the contracts is to reduce the risk of changes in the exchange rate on Scripps' anticipated net licensing receipts (licensing royalties less amounts due creators of the properties and certain direct expenses) for the following year. The maturities of the contracts coincide with the quarterly payments of licensing royalties. Scripps does not hold foreign currency contracts for trading purposes and does not hold leveraged contracts.

Information about Scripps' foreign currency contracts, which require Scripps to sell yen at a specified rate, at June 30,1996 was as follows:

| Maturity <br> Date | Contract <br> Amount (in yen) | Exchange <br> Rate | US Dollar <br> Equivalent |
| :---: | :---: | :---: | ---: |
| $8 / 15 / 96$ | $142,650,000$ | 95.10 | $1,500,000$ |
| $11 / 15 / 96$ | $143,835,000$ | 95.89 | $1,500,000$ |
| $2 / 18 / 97$ | $151,635,000$ | 101.09 | $1,500,000$ |
| $5 / 15 / 97$ | $150,345,000$ | 100.23 | $1,500,000$ |

Capital expenditures in 1995 primarily relate to the launch of HGTV. The increase in depreciation and amortization is primarily due to the start-up of HGTV.

## LIQUIDITY AND CAPITAL RESOURCES

Scripps generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operations. There are no significant legal or other restrictions on the transfer of funds among Scripps' business segments. Cash flows provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments are used to invest in the entertainment segment and to fund corporate expenses. Management expects total cash flow from continuing operating activities in 1996 will exceed Scripps' expected total capital expenditures, debt repayments, and dividend payments.

Cash flow provided by continuing operating activities was $\$ 84,800,000$ in 1996 compared to $\$ 19,000,000$ in 1995. Cash flow provided by continuing operating activities in 1995 was reduced by a $\$ 45,000,000$ payment to settle the audit of Scripps' 1985 through 1987 federal income tax returns.

Net debt (borrowings less cash equivalent and other short-term investments) totaled $\$ 163,900,000$ at June 30,1996 and was $12 \%$ of total capitalization. Management believes Scripps' cash and cash equivalents and substantial borrowing capacity, taken together, provide adequate resources to fund the capital expenditures and future expansion of existing businesses and the development or acquisition of new businesses. The ability of Scripps' continuing operations to produce significant cash flow and Scripps' significant borrowing capacity were primary factors in structuring the divestiture of its cable television assets so as to transfer the proceeds of the divestiture tax-free to shareholders.

THE E.W. SCRIPPS COMPANY

Index to Exhibits

| Exhibit <br> No. | Item |
| :--- | :--- |
| 12 | Ratio of Earnings to Fixed Charges |
| 27 | Financial Data Schedule |

( in thousands )
Three months ended

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to $50 \%$-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES

June 30,
1996 June 30, 1995
\$

| \$ | 52,673 | \$ | 49,851 | \$ | 89,042 | \$ | 92,485 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3,095 |  | 3,733 |  | 5,325 |  | 8,026 |
| \$ | 55,768 | \$ | 53,584 | \$ | 94,367 | \$ | 100,511 |
| \$ | 2,224 | \$ | $2,829$ | \$ | $3,637$ | \$ | $6,182$ |
|  |  |  | $54$ |  | $409$ |  | $87$ |
|  | 871 |  | 904 |  | 1,688 |  | 1,844 |
|  | 20 |  | 20 |  | 40 |  | 40 |
| \$ | 3,341 | \$ | 3,807 | \$ | 5,774 | \$ | 8,153 |
|  | 16.69 |  | 14.08 |  | 16.34 |  | 12.33 |

$$
\begin{aligned}
& \text { 6-MOS } \\
& \text { DEC-31-1996 } \\
& \text { JUN-30-1996 } \\
& \text { 15,594 } \\
& \text { 161,162 } \\
& \text { 3,736 } \\
& \text { 11,126 } \\
& \text { 268,338 771,349 } \\
& \text { 333,714 } \\
& 1,764,428 \\
& \text { 200,664 } \\
& 0 \\
& 131,815 \\
& 0 \\
& 1,252,371 \\
& 1,764,428 \\
& \text { 531, } 569 \\
& \text { 436,762 } \\
& \text { 2,908 } \\
& \text { 3,637 } \\
& \text { 88,585 } \\
& \text { 38,272 } \\
& \text { 48, } 828 \\
& 22,377 \\
& 0 \\
& \text { 71,205 } \\
& \text { \$. } 61 \\
& \text { \$. } 61
\end{aligned}
$$


[^0]:    See notes to consolidated financial statements.

