## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 1996

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-16914
THE E.W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Delaware

51-0304972
(State or other jurisdiction of
(I.R.S. Employer incorporation or organization)

Identification Number)
1105 N. Market Street
Wilmington, Delaware
19801
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (302) 478-4141
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of October 31, 1996 the registrant had outstanding 61, 067,262 shares of Class A Common Stock and 19,470,382 shares of Common Voting Stock.

INDEX TO THE E.W. SCRIPPS COMPANY
REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 1996

Item No.

## Page

PART I - FINANCIAL INFORMATION
1 Financial Statements 3

2 Management's Discussion and Analysis of Financial Condition and Results of Operations

## PART II - OTHER INFORMATION

Legal Proceedings
5 Other Information 4
6 Exhibits and Reports on Form 8-K 4

## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-
Q. See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10 Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

ITEM 1. LEGAL PROCEEDINGS
Scripps is involved in litigation arising in the ordinary course of business, such as defamation actions. In addition Scripps is involved from time to time in various governmental and administrative proceedings relating to, among other things, renewal of broadcast licenses. The costs to defend or settle such litigation and other proceedings are not expected to have a material adverse effect on Scripps' financial condition or results of operations.

## ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
No matters were submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION
None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10 Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form 8-K were filed during the quarter for which this report is filed. On August 14, 1996, financial statements for Scripps Cable for the quarter and six months ended June 30, 1996 were filed as Amendment Number 6 to Scripps' Current Report on Form 8-K dated December 28, 1995.

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E.W. SCRIPPS COMPANY

Dated: November 1, 1996 BY:/s/ D. J. Castellini
D. J. Castellini

Senior Vice President
Finance \& Administration

## Index to Financial Information

| Item | Page |
| :--- | :---: |
| Consolidated Balance Sheets | $\mathrm{F}-2$ |
| Consolidated Statements of Income | $\mathrm{F}-4$ |
| Consolidated Statements of Cash Flows | $\mathrm{F}-5$ |
| Consolidated Statements of Stockholders' Equity | $\mathrm{F}-7$ |
| Notes to Consolidated Financial Statements |  |
| Management's Discussion and Analysis of Financial | $\mathrm{F}-11$ |

( in thousands )

ASSETS
Current Assets:
Cash and cash equivalents \$
Short-term investments
Accounts and notes receivable (less
allowances - $\$ 3,642, \$ 3,447, \$ 4,022$ )
Program rights and production costs
Refundable income taxes
Inventories
Deferred income taxes
Miscellaneous
Total current assets
Net Assets of Discontinued Operations
Investments
Property, Plant, and Equipment
Goodwill and Other Intangible Assets
Other Assets:
Program rights and production costs (less current portion)
Miscellaneous
Total other assets
TOTAL ASSETS
See notes to consolidated financial statements.

|  | As of |
| :---: | :---: |
| September 30, | December 31, |
| ( 1996 | 1995 |
| ( Unaudited ) |  |

September 30, 1995 ( Unaudited )

## CONSOLIDATED BALANCE SHEETS

| 112,540 | $\$$ | 78,698 |
| ---: | ---: | ---: |
| 76,132 | 78,538 | $\$$ |
| 33,298 | 21,307 | 47,043 |
|  |  | 80,868 |
| 32,855 | 32,901 | 20,847 |
| 10,209 | 6,843 |  |
| 3,510 | 2,169 | 29,924 |
| 1,220 | 634 | 9,277 |
| 4,387 | 8,803 | 2,297 |
| 24,748 | 36,226 | 2,345 |
| 298,899 | 266,119 | 11,042 |
|  | 82,229 | 232,218 |
| 71,868 |  |  |
|  | 2,177 | 78,806 |
| 31,804 |  |  |
|  | 113,601 | 63,461 |
| 106,153 |  | 132,871 |

( in thousands, except share data )
LIABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities:
Current portion of long-term debt
Accounts payable
Customer deposits and unearned revenue
Accrued liabilities:
Employee compensation and benefits
Artist and author royalties
Interest
Income taxes
Lawsuits and related settlements
Miscellaneous
Total current liabilities

December 31, 1995

71,868
Deferred Income Taxes
Long-Term Debt (less current portion)
Other Long-Term Obligations and Minority Interests
Commitments and Contingencies (Note 5)
Stockholders' Equity:
Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding
Common stock, $\$ .01$ par:
Class A - authorized: 120,000,000 shares; issued and
outstanding: 61,036,512; 60,085,408; and 59,671,242 shares
Voting - authorized: 30,000,000 shares; issued and
outstanding: 19,470,382; 19,978,373; and 19,990,833 shares

## Total

Additional paid-in capital
Retained earnings
Unrealized gains on securities available for sale
Unvested restricted stock awards
Foreign currency translation adjustment
Total stockholders' equity
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

| 610 | 601 | 600 |  |
| ---: | ---: | ---: | ---: |
|  | 195 | 200 | 200 |
| 805 | 801 | 800 |  |
| 268,865 | 254,063 | 252,655 |  |
| 992,373 | 916,602 | 886,515 |  |
| 22,733 | 20,720 | 21,997 |  |
| $(3,841)$ | $(1,573)$ | $(1,823)$ |  |
| 685 | 813 | 903 |  |
|  | $1,281,620$ | $1,191,426$ |  |
|  |  | $1,161,047$ |  |
| $\$ \quad 1,790,344$ | $\$$ | $1,655,552$ | $\$$ |
|  |  | $1,668,403$ |  |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )


See notes to consolidated financial statements.


Cash Flows from Operating Activities:
Income from continuing operations
Adjustments to reconcile income from continuing operations
to net cash flows from continuing operating activities:
Depreciation and amortization
Deferred income taxes
Minority interests in income of subsidiary companies
Settlement of 1985 - 1987 federal income tax audits
Other changes in certain working capital accounts, net
Miscellaneous, net
Net cash provided by continuing operating activities
Discontinued cable operations:
Income
Adjustment to derive cash flows from operating activities
Net cash provided
Net operating activities
Cash Flows from Investing Activities:
Additions to property, plant, and equipment
Purchase of subsidiary companies and investments
Change in short-term investments, net
Sale of subsidiary companies and other investments
Miscellaneous, net
Net cash provided by (used in) investing activities of continuing operations
Net cash provided by (used in) investing activities of
discontinued cable operations
Net investing activities
Cash Flows from Financing Activities:
Increases in long-term debt
Payments on long-term debt
Dividends paid
Dividends paid to minority interests
Miscellaneous, net
Net cash provided by (used in) financing activities of continuing operations
Net cash provided by (used in) financing activities of
discontinued cable operations
Net financing activities
Increase (Decrease) in Cash and Cash Equivalents
Cash and Cash Equivalents:
Beginning of year
End of period

Supplemental Cash Flow Disclosures:
Interest paid, excluding amounts capitalized
Income taxes paid
Notes issued in acquisition of Vero Beach daily newspaper
$(6,270)$

1, 621

16,609
14,579

51,422

See notes to consolidated financial statements.
( in thousands, except share data )

Balances at December 31, 1994
Net income
Dividends: declared and
paid - $\$ .37$ per share
Conversion of 184,000 Voting common shares
to 184,000 Class A common shares
class A Common shares issued pursuant to
compensation plans, net:
191,750 shares issued,
1,250 shares forfeited,
and 16,762 shares repurchased 1 3,950
Tax benefits of compensation plans
Amortization of restricted stock awards
Foreign currency translation adjustment
Increase in unrealized gains on
securities available for sale, net
of deferred income taxes of $\$ 5,104$
Balances at September 30, 1995

Balances at December 31, 1995
Net income
Dividends: declared and
paid - \$.39 per share
Conversion of 507,991 Common Voting shares to 507,991 Class A Common shares
Class A Common shares issued pursuant to compensation plans, net 447,600 shares issued,
and 4,487 shares repurchased
Tax benefits of compensation plans
Amortization of restricted stock awards
Foreign currency translation adjustment Increase in unrealized gains on
securities available for sale, net
of deferred income taxes of $\$ 1,084$

Balances at September 30, 1996
$4 \quad 12,862$
1,940

9,479

| 21,997 | $\$$ | $(1,823)$ | $\$$ | 903 |
| :--- | :--- | :--- | :--- | :--- |
| 20,720 | $\$$ | $(1,573)$ | $\$$ | 813 |

107,124
$(31,353)$

| Unrealized |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gains on Securities |  | Unvested |  | Foreign |  |
|  |  |  | Restricted |  | Currency |
|  | ilable |  | Stock |  | Translation |
|  | r Sale |  | Awards |  | Adjustment |
| \$ | 12,518 | \$ | (2, 036) | \$ | 885 |

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1995 has not changed materially unless otherwise disclosed herein.
Financial information as of December 31, 1995 included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Net Income Per Share - Net income per share computations are based upon the weighted average common shares outstanding. The weighted average common shares outstanding were as follows:
( in thousands )

Weighted average shares outstanding

Three months ended September 30, 1996 1995

80,473

Nine months ended September 30, 1996

80,328

79,930

## 2. ACQUISITIONS AND DIVESTITURES

A. Acquisitions

1996 - In May the Company purchased the Vero Beach, Florida, PressJournal.

1995 - There were no acquisitions in 1995.
The following table presents additional information about the acquisitions:
( in thousands )
Goodwill and other intangible assets acquired
Other assets acquired
Total
Liabilities assumed
$6.17 \%$ note issued to seller, due in 1997
Cash paid

The acquisition has been accounted for as a purchase and accordingly the purchase price has been allocated to assets and liabilities based on fair values at the date of acquisition. The allocation was based on estimates and is subject to adjustment.

The acquired operation has been included in the Consolidated Statements of Income from the acquisition date. The following table summarizes, on an unaudited, pro forma basis, the estimated combined results of operations of Scripps and the Press-Journal assuming the acquisition had taken place at the beginning of the respective periods. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition, additional depreciation based on the fair market value of the property, plant, and equipment, and amortization of intangible assets resulting from the acquisition. The unaudited pro forma results of operations are not necessarily indicative of the results which actually would have occurred had the acquisition been completed at the beginning of the respective periods.

## ( in thousands )

Operating revenues
Income from continuing operations
Net income
Per share of common stock:
Income from continuing operations Net income

Three months ended
September 30,
\$ 265,483
23, 651
\$
35,919
$\$ .45$

$$
\begin{array}{rl}
\$ \quad 247,86 \\
& 16,106 \\
2 & 20
\end{array}
$$

1995

26,377
\$. 20
$\$ .33$

Nine months ended September 30,

1995
\$ 803, 007
\$ 760,093
61,168
89, 818
$\$ .77$
\$1. 12

## B. Divestitures

1996 - Scripps sold its equity interest in The Television Food Network, a cable programming network. No material gain or loss was realized as proceeds approximated the net book value of the net assets sold.

1995 - Scripps sold its Watsonville, California, daily newspaper. No material gain or loss was realized as proceeds approximated the net book value of the net assets sold.

## 3. LONG-TERM DEBT

Long-term debt consisted of the following:
$6.17 \%$ note, due in 1997
7.375\% notes, due in 1998

Variable Rate Credit Facilities
$9.0 \%$ notes, due in 1996
other notes

Total long-term debt
Current portion of long-term debt

Long-term debt (less current portion)

September 30, 1996
\$ 100,000
29, 658

12,500
2,186

144,344
112,540
\$
31,804

As of
December 31 1995

September 30,
1995

| 31,658 | $\$$ | 61,272 |
| ---: | ---: | ---: |
| 47,000 |  | 47,000 |
| 2,217 |  | 2,232 |
|  |  | 110,504 |
| 80,875 |  | 47,043 |
| 78,698 |  | 63,461 |

Scripps has a Competitive Advance/Revolving Credit Agreement and other variable rate credit facilities ("Variable Rate Credit Facilities") which expire through September 1997 and permit maximum borrowings up to $\$ 50,000,000$. Maximum borrowings under the facilities are changed as Scripps' anticipated needs change and are not indicative of Scripps' short-term borrowing capacity. The credit facilities may be extended upon mutual agreement.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on dividends and incurrence of additional indebtedness. Scripps is in compliance with all debt covenants.

## 4. DISCONTINUED CABLE TELEVISION OPERATIONS

On October 28, 1995, Scripps and Comcast Corporation ("Comcast") reached an agreement pursuant to which Scripps will contribute all of its non-cable television assets to Scripps Howard, Inc. ("SHI" a wholly-owned subsidiary of Scripps and the direct or indirect parent of all of Scripps' operations) and SHI's cable television system subsidiaries ("Scripps Cable") will be transferred to and held directly by Scripps. Scripps Cable will be acquired by Comcast through a tax-free merger (the "Merger") of Scripps into Comcast. The remaining SHI business will continue as "New Scripps", which will be distributed in a tax-free "spin-off" to Scripps shareholders (the "Spin-Off") prior to the Merger and thereafter renamed The E.W. Scripps Company. The Merger and Spin-off are collectively referred to as the "Transactions."

In connection with the Transactions, New Scripps has been recapitalized to include Common Voting Shares and Class A Common Shares and the Articles of Incorporation of New Scripps have been further amended to provide for substantially the same shareholder voting rights and other terms as the Scripps Certificate of Incorporation currently provides for. Prior to the Spin-Off New Scripps will issue to Scripps: (i) a number of New Scripps Common Voting Shares equal to the number of shares of Scripps Common Voting Stock then outstanding and (ii) a number of New Scripps Class A Common Shares equal to the number of shares of Scripps Class A Common Stock then outstanding. These shares will be distributed to Scripps' shareholders in the Spin-Off.

The closing date of the Transactions is expected to occur prior to the end of 1996, subject to certain conditions and rights, including termination and "top-up" rights described fully in the Joint Proxy Statement - Prospectus included in Comcast's registration statement on Form S-4 filed with the Securities and Exchange Commission and declared effective on September 30, 1996.

Because Scripps Cable represents an entire business segment that will be divested, its results are reported as "discontinued operations" for all periods presented.

Summarized operating results for the discontinued cable television operations are as follows:

## ( in thousands )

Three months ended September 30, 1996

Nine months ended September 30, 1996 1995
\$ 207, 855
57,438
$(22,793)$
Income from discontinued cable operations
\$
12,268
\$
10, 277
\$ 34,645
\$ 28,650

In the third quarter of 1995 Scripps Cable accrued an additional $\$ 1,400,000$ based upon a reassessment of the ultimate costs of certain lawsuits (see Note 5). The accrual reduced income from discontinued operations $\$ 900,000$. Also in the third quarter of 1995 Scripps sold its Barbourville, Ky. cable television system, realizing a pre-tax gain of \$1,500,000, \$900,000 after tax.
( in thousands )

Property, plant, and equipment
Goodwill and other intangible assets
Other assets
Deferred income tax liabilities
Other liabilities
Net assets of discontinued cable television operations

September 30, 1996

As of

| 318,698 | $\$$ | 294,557 | $\$$ | 288,411 |
| ---: | ---: | ---: | ---: | ---: |
| 136,464 |  | 93,496 |  | 95,275 |
| 29,710 |  | 26,014 |  | 29,324 |
| $(98,975)$ |  | $(76,210)$ |  | $(77,166)$ |
| $(30,946)$ |  | $(32,019)$ |  | $(30,084)$ |
| 354,951 | $\$$ | 305,838 | $\$$ | 305,760 |

ecember 31
1995
September 30, 1995

288, 411
95, 275
(77,166)
(30, 084 )

The major components of cash flow for discontinued operations are as follows:
( in thousands )

Income from discontinued operations
Depreciation and amortization
Other, net
Net cash provided by discontinued cable operating activities
Capital expenditures
Acquisition of cable television systems (primarily equipment and intangible assets)
Other, net
Net cash used in investing activities of discontinued cable operations


In January 1996 Scripps Cable acquired cable television systems adjacent to its Knoxville and Chattanooga systems (the "Mid-Tenn Purchase") for $\$ 62,500,000$, including assumed liabilities. The acquired cable television systems are included in the results of discontinued operations from the acquisition date.

## 5. COMMITMENTS AND CONTINGENCIES

In 1994 Scripps accrued an estimate of the ultimate costs, including attorneys' fees and settlements, of lawsuits filed by certain former employees and independent contractors of a divested operating unit. The lawsuits allege that the employees were due severance pay and that certain contractual obligations were unfulfilled, respectively. In April 1996 Scripps agreed to settle the severance pay lawsuits. The settlement did not result in an additional charge. Management believes the possibility of incurring a loss greater than the amount accrued for the independent contractor lawsuits is remote.

In 1994 Scripps Cable accrued an estimate of the ultimate costs, including attorneys' fees and settlements, of certain lawsuits against the Sacramento cable television system related primarily to employment issues and to the timing and amount of late-payment fees assessed to subscribers. In the third quarter of 1995 Scripps Cable accrued an additional $\$ 1,400,000$ based upon a reassessment of the probable cost of these and additional employment related lawsuits. In May 1996 Scripps Cable agreed to settle the late-payment fee lawsuits. The settlement did not result in an additional charge. Management believes the possibility of incurring a loss greater than the amount accrued for the employment issues lawsuits is remote. Pursuant to the terms of the Merger, New Scripps will indemnify Comcast against losses related to these lawsuits.

Amounts accrued, less payments for settlements and attorneys fees, are included in accrued lawsuits and related settlements in the Consolidated Balance Sheets.

Consolidated results of continuing operations were as follows:

| ( in thousands, except per share data ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 | Change |  | 1995 |  | 1996 | Change |  |  | 1995 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 163,703 | 5.0 \% | \$ | 155,913 | \$ | 489, 528 | 4.5 | \% | \$ | 468, 338 |
| Broadcast television |  | 74,325 | 9.8 \% |  | 67,663 |  | 230, 250 | 8.8 |  |  | 211, 711 |
| Entertainment |  | 27,455 | 29.8 \% |  | 21,155 |  | 77,274 | 12.0 | \% |  | 68,964 |
| Total |  | 265,483 | 8.5 \% |  | 244,731 |  | 797, 052 | 6.4 |  |  | 749, 013 |
| Divested operating units |  |  |  |  |  |  |  |  |  |  | 294 |
| Total operating revenues | \$ | 265,483 | 8.5 \% | \$ | 244,731 | \$ | 797, 052 | 6.4 | \% | \$ | 749,307 |
| Operating income: |  |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 31,922 | 31.8 \% | \$ | 24,214 | \$ | 93,427 | 5.6 | \% | \$ | 88,491 |
| Broadcast television |  | 20,522 | 26.1 \% |  | 16,269 |  | 67,999 | 18.4 |  |  | 57,455 |
| Entertainment |  | $(2,618)$ |  |  | $(2,741)$ |  | $(6,429)$ |  |  |  | $(6,093)$ |
| Corporate |  | $(4,581)$ |  |  | $(3,888)$ |  | $(13,435)$ |  |  |  | $(12,783)$ |
| Total |  | 45,245 | 33.6 \% |  | 33,854 |  | 141, 562 | 11.4 | \% |  | 127,070 |
| Unusual items |  |  |  |  |  |  | $(4,000)$ |  |  |  |  |
| Divested operating units |  |  |  |  | (512) |  | (418) |  |  |  | $(1,941)$ |
| Total operating income |  | 45,245 | 35.7 \% |  | 33,342 |  | 137,144 | 9.6 | \% |  | 125, 129 |
| Interest expense |  | $(2,713)$ |  |  | $(2,441)$ |  | $(6,350)$ |  |  |  | $(8,623)$ |
| Miscellaneous, net |  | 291 |  |  | 1,427 |  | 614 |  |  |  | 2,603 |
| Income taxes |  | $(18,331)$ |  |  | $(14,187)$ |  | $(56,603)$ |  |  |  | $(52,285)$ |
| Minority interest |  | (841) |  |  | (784) |  | $(2,326)$ |  |  |  | $(2,587)$ |
| Income from continuing operations | \$ | 23,651 |  | \$ | 17,357 | \$ | 72,479 |  |  | \$ | 64,237 |
| Per share of common stock: |  |  |  |  |  |  |  |  |  |  |  |
| Income from continuing operations |  | \$. 29 | 31.8 \% |  | \$. 22 |  | \$. 90 | 12.5 | \% |  | \$. 80 |
| Unusual charge |  |  |  |  |  |  | . 03 |  |  |  |  |
| Adjusted income from continuing operations |  | \$. 29 | 31.8 \% |  | \$. 22 |  | \$. 93 | 16.3 | \% |  | \$. 80 |

Total advertising revenues
Advertising revenues as a percentage of total revenues

EBITDA
Newspapers
Broadcast television
Entertainment
Corporate
Total

Effective income tax rate

Weighted average shares outstanding
Total capital expenditures
\$ 197,245
8.0
\$
182,695

26, 374
$(1,670)$
$(4,343)$
\$ 62,501
42.8 \%

80,473
5,147
74.7 \%
22.6 \%
25.2 \%
$0.6 \%$
(48.4)\%

22, 888 $(1,822)$ $(3,734)$

50, 994
43.9 \%

80, 010
9,976
\$ 595, 351
$7.4 \% \quad \$ \quad 554,421$
$74.7 \% \quad 74.0 \%$
$\left.\begin{array}{rrrr}\$ 122,119 & 5.3 \% & \$ & 116,009 \\ 87,470 & 14.0 \% & & 76,710 \\ (3,651) & & & \begin{array}{r}(3,868) \\ (12,650)\end{array} \\ & & & \\ \text { \$ } 193,288 & 9.4 \% & \$ & 176,699\end{array}\right)$

Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") is included in the discussion of segment results because:

Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods. However, management's belief that EBITDA is a more useful measure of year-over-year performance is not shared by the accounting profession.
Banks and other lenders use EBITDA to determine Scripps' borrowing capacity.
Financial analysts use EBITDA to value communications media companies.
Acquisitions of communications media businesses are based on multiples of EBITDA.

EBITDA should not, however, be construed as an alternative measure of the amount of Scripps' income or cash flows from operating activities as EBITDA excludes significant costs of doing business.

In the second quarter of 1996 Scripps incurred an unusual charge of approximately \$4,000,000, \$2,600,000 after-tax, \$.03 per share, for Scripps' share of certain costs associated with restructuring portions of the distribution system of the Cincinnati joint operating agency.

Scripps acquired the Vero Beach daily newspaper on May 9, 1996, sold its equity interest in The Television Food Network ("TV Food") in the second quarter of 1996, and sold its Watsonville, California, daily newspaper in the first quarter of 1995.

Year-to-date operating losses for the Home \& Garden Television network ("HGTV") totaled \$12,200,000, \$7,500,000 after-tax, \$. 09 per share in 1996 and \$10,500,000, \$6,400,000 after-tax, \$.08 per share in 1995. Operating losses for the quarterly periods were \$5,300, 000, \$3,300,000 after-tax, \$.04 per share in 1996 and $\$ 3,900,000, \$ 2,300,000$ after-tax, \$.03 per share in 1995.

Interest expense decreased in the year-to-date period as a result of reduced average borrowings. However, primarily because of the acquisition of the Vero Beach newspaper, total long-term debt increased $\$ 63,500,000$ in 1996 to $\$ 144,000,000$, which is $\$ 34,000,000$ more than at the end of the third quarter in 1995.

Operating results, excluding TV Food and the Watsonville newspaper, are presented below and on the following pages. The results of the divested operating units are excluded from the segment operating results because management believes they are not relevant to understanding Scripps' ongoing operations.

NEWSPAPERS - Operating results for the newspaper segment, excluding the Watsonville newspaper, were as follows:
( in thousands )

Operating revenues

## Classified

National
Preprint
Newspaper advertising
Circulation
Joint operating agency distributions Other

Total operating revenues
Operating expenses:
Employee compensation and benefits
Newsprint and ink
Other
Depreciation and amortization
Total operating expenses
Operating income
Other Financial and Statistical Data:
Earnings before interest,
income taxes, depreciation,
and amortization ("EBITDA")
Percent of operating revenues:
Operating income
EBITDA
Capital expenditures
Advertising inches:
Local
National
Total full run ROP $\square$
Quarterly Period Change 1995 1996

31.8 \% \$ 24,214
\$ 42,140
25.2
19.5 \%
25.7 \%
\$ 1,668
(64.4)\%
\$
15.5 \%
21.6 \%

4,686

1,627 $\quad 7.0 \% \quad 1,521$
$1,804 \quad 7.8 \% \quad 1,674$
96
3,527
7.6 \%

3,277
\$ 122,119
$19.1 \%$
24.9 \%
\$ 19,573

5,008
5,099

10, 383

Year-to-Date Change

1995

| $\$ 146,264$ | $3.5 \%$ | $\$$ | 141,270 |
| ---: | ---: | ---: | ---: |
| 146,852 | $7.9 \%$ |  | 136,146 |
| 13,643 | $13.6 \%$ |  | 12,014 |
| 47,106 | $(1.0) \%$ |  | 47,576 |
|  |  |  |  |
| 353,865 | $5.0 \%$ |  | 337,006 |
| 97,459 | $4.6 \%$ |  | 93,192 |
| 30,581 | $(3.6) \%$ |  | 31,732 |
| 7,623 | $19.0 \%$ | 6,408 |  |
|  |  |  |  |
| 489,528 | $4.5 \%$ |  | 468,338 |
|  |  |  |  |
| 167,320 | $1.9 \%$ | 164,177 |  |
| 96,732 | $9.6 \%$ | 88,235 |  |
| 103,357 | $3.4 \%$ | 99,917 |  |
| 28,692 | $4.3 \%$ | 27,518 |  |
|  |  |  |  |
| 396,101 | $4.3 \%$ | 379,847 |  |
|  |  |  |  |
| \$3,427 | $5.6 \%$ | $\$$ | 88,491 |

$5.3 \%$
116,009
$18.9 \%$
24.8 \%
$33.2 \%$ \$
14, 696

Declining newsprint prices led to the $25 \%$ increase in EBITDA in the third quarter. The average price of newsprint in the third quarter of 1996 was approximately $11 \%$ less than in the third quarter of 1995.

Higher advertising rates were the primary cause of the increase in advertising revenues as volume decreased in many of Scripps' newspaper markets in the third quarter. Approximately half of the year-over-year increase in advertising revenues and 80\% of the increase in advertising inches is due to the May 9, 1996 acquisition of The Vero Beach newspaper.

| ( in thousands ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 | Change |  | 1995 |  | 1996 | Change |  | 1995 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 37,690 | 11.3 \% | \$ | 33,871 | \$ | 116, 013 | 7.2 \% | \$ | 108,199 |
| National |  | 28,338 | (3.9)\% |  | 29,485 |  | 94,194 | 3.4 \% |  | 91, 090 |
| Political |  | 3,982 |  |  | 387 |  | 7,082 |  |  | 758 |
| Other |  | 4,315 | 10.1 \% |  | 3,920 |  | 12,961 | 11.1 \% |  | 11,664 |
| Total operating revenues |  | 74,325 | 9.8 \% |  | 67,663 |  | 230, 250 | 8.8 \% |  | 211,711 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 24,512 | 8.2 \% |  | 22,663 |  | 72,685 | 9.0 \% |  | 66,666 |
| Program and copyright costs |  | 11,952 | 3.2 \% |  | 11,578 |  | 34, 520 | (0.7)\% |  | 34, 760 |
| Other |  | 11,487 | 9.0 \% |  | 10,534 |  | 35,575 | 6.0 \% |  | 33,575 |
| Depreciation and amortization |  | 5,852 | (11.6)\% |  | 6,619 |  | 19,471 | 1.1 \% |  | 19, 255 |
| Total operating expenses |  | 53,803 | 4.7 \% |  | 51,394 |  | 162, 251 | 5.2 \% |  | 154, 256 |
| Operating income | \$ | 20,522 | 26.1 \% | \$ | 16,269 | \$ | 67,999 | 18.4 \% | \$ | 57,455 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 26,374 | 15.2 \% | \$ | 22,888 | \$ | 87,470 | 14.0 \% | \$ | 76,710 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 27.6 \% |  |  | 24.0 \% |  | 29.5 \% |  |  | 27.1 \% |
| EBITDA |  | 35.5 \% |  |  | 33.8 \% |  | 38.0 \% |  |  | 36.2 \% |
| Capital expenditures | \$ | 2,079 | (55.9)\% | \$ | 4,717 | \$ | 19,661 | 30.7 \% | \$ | 15,042 |

The increase in employee costs is due primarily to Scripps' expanded schedules of local news programs. Construction of new facilities at the Phoenix and Tampa stations resulted in the increase in 1996 year-to-date capital spending. Depreciation and amortization decreased in the third quarter of 1996 as certain intangible assets acquired in the 1991 purchase of the Baltimore station became fully
amortized.

ENTERTAINMENT - Operating results for the entertainment segment, excluding TV Food, were as follows:

| ( in thousands ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 | Change |  | 1995 |  | 1996 | Change |  | 1995 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Licensing | \$ | 13,156 | 19.0 \% | \$ | 11, 051 | \$ | 37,938 | (1.7)\% | \$ | 38,609 |
| Newspaper feature distribution |  | 5,152 | 7.1 \% |  | 4,811 |  | 15, 035 | 10.4 \% |  | 13,614 |
| Program production |  | 3,222 | 54.2 \% |  | 2, 089 |  | 7,597 | (13.3)\% |  | 8,767 |
| Subscriber fees |  | 1,769 |  |  | 572 |  | 4,467 |  |  | 1,406 |
| Advertising |  | 3,803 |  |  | 2,364 |  | 11,236 |  |  | 5,704 |
| Other |  | 353 | 31.7 \% |  | 268 |  | 1, 001 | 15.9 \% |  | 864 |
| Total operating revenues |  | 27,455 | 29.8 \% |  | 21,155 |  | 77,274 | 12.0 \% |  | 68,964 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 5,594 | 15.6 \% |  | 4,838 |  | 16,826 | 18.0 \% |  | 14, 254 |
| Artists' royalties |  | 9,220 | 16.4 \% |  | 7,922 |  | 26,875 | 0.8 \% |  | 26,663 |
| Programming and production costs |  | 5,862 | 51.5 \% |  | 3,870 |  | 16,304 | 23.3 \% |  | 13, 220 |
| Other |  | 8,449 | 33.1 \% |  | 6,347 |  | 20,920 | 11.9 \% |  | 18,695 |
| Depreciation and amortization |  | 948 | 3.2 \% |  | 919 |  | 2,778 | 24.9 \% |  | 2, 225 |
| Total operating expenses |  | 30,073 | 25.8 \% |  | 23,896 |  | 83,703 | 11.5 \% |  | 75,057 |
| Operating income (loss) | \$ | $(2,618)$ |  | \$ | $(2,741)$ | \$ | $(6,429)$ |  | \$ | $(6,093)$ |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, |  |  |  |  |  |  |  |  |  |  |
| income taxes, depreciation, and amortization ("EBITDA") | \$ | $(1,670)$ |  | \$ | $(1,822)$ | \$ | $(3,651)$ |  | \$ | $(3,868)$ |
| Capital expenditures | \$ | 1,056 |  | \$ | 436 | \$ | 2,096 |  | \$ | 9,549 |

Licensing revenues in the third quarter benefited from the strength of "Peanuts" in Japan, offset somewhat by the reduced value of the yen, and from the growing popularity of "Dilbert" in the U.S.

Program production revenues are subject to substantial fluctuation due to the timing of completion and delivery of programs. Program production revenues decreased in the year-to-date period as fewer programs were completed and delivered by Scripps Howard Productions ("SHP") and Cinetel. Program production revenues for the full year of 1996 are expected to increase however, as SHP has commitments for four network prime-time programs to be delivered in 1996 compared to two in 1995.

Subscriber fees and advertising revenue increased due to the continued growth of HGTV.

Year-to-date operating losses for HGTV totaled \$12,200,000 in 1996 and \$10,500,000 in 1995. Operating losses for the quarterly periods were $\$ 5,300,000$ in 1996 and \$3,900,000 in 1995.

Programming and production costs increased due to higher programming costs associated with the growth of HGTV.

United Media distributes news columns, comics, and features, and licenses copyrights for "Peanuts", "Dilbert", and other character properties on a worldwide basis. Revenues from outside the U.S. represent less than $5 \%$ of Scripps' total revenues. The Japanese market provides more than two-thirds of international revenues and approximately 45\% of total licensing revenue. The impact of changes in the value of the U.S. dollar in foreign exchange markets does not have a significant effect on the recorded value of Scripps' foreign-currency-denominated assets, which are primarily related to uncollected licensing royalties and represent less than $1 \%$ of total assets. Scripps' foreign-currency-denominated liabilities are primarily related to payments due to creators of the properties. However, comparison of year-over-year licensing revenues can be significantly affected by changes in the exchange rate for the Japanese yen. Japanese licensing revenues in local currency increased $24 \%$ in the 1996 year-to-date period, however the change in the exchange rate caused such revenues to increase only $4 \%$ in dollar terms. The effect on licensing revenues of changes in the exchange rate for other foreign currencies is not significant.

From time-to-time Scripps uses foreign currency forward and option contracts to hedge cash flow exposures denominated in Japanese yen. The purpose of the contracts is to reduce the risk of changes in the exchange rate on Scripps' anticipated net licensing receipts (licensing royalties less amounts due creators of the properties and certain direct expenses) for the following year. The maturities of the contracts coincide with the quarterly payments of licensing royalties. Scripps does not hold foreign currency contracts for trading purposes and does not hold leveraged contracts.

Information about Scripps' foreign currency contracts, which require Scripps to sell yen at a specified rate, at September 30, 1996 was as follows:

Maturity Contract Exchange US Dollar
Date Amount (in yen) Rate Equivalent

| $11 / 15 / 96$ | $143,835,000$ | 95.89 | $1,500,000$ |
| ---: | ---: | ---: | ---: |
| $2 / 18 / 97$ | $151,635,000$ | 101.09 | $1,500,000$ |
| $5 / 15 / 97$ | $150,345,000$ | 100.23 | $1,500,000$ |
| $8 / 15 / 97$ | $160,440,000$ | 106.96 | $1,500,000$ |

Capital expenditures in 1995 primarily relate to the launch of HGTV. The increase in depreciation and amortization is primarily due to the start-up of HGTV.

## LIQUIDITY AND CAPITAL RESOURCES

Scripps generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operations. There are no significant legal or other restrictions on the transfer of funds among Scripps' business segments. Cash flows provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments are used to invest in the entertainment segment and to fund corporate expenses. Management expects total cash flow from continuing operating activities in 1996 will exceed Scripps' expected capital expenditures, debt repayments, and dividend payments.

Cash flow provided by continuing operating activities was $\$ 113,500,000$ in 1996 compared to $\$ 57,800,000$ in 1995. Cash flow provided by continuing operating activities in 1995 was reduced by a $\$ 45,000,000$ payment to settle the audit of Scripps' 1985 through 1987 federal income tax returns.

Net debt (borrowings less cash equivalent and other short-term investments) totaled \$144,300,000 at September 30, 1996 and was $10 \%$ of total capitalization. Management believes Scripps' cash and cash equivalents and substantial borrowing capacity, taken together, provide adequate resources to fund the capital expenditures and future expansion of existing businesses and the development or acquisition of new businesses.

THE E.W. SCRIPPS COMPANY
Index to Exhibits

| Exhibit <br> No. | Item | Page |
| :---: | :---: | :---: |
| 12 | Ratio of Earnings to Fixed Charges | E-2 |
| 27 | Financial Data Schedule | E-3 |

THE E.W. SCRIPPS COMPANY

Index to Exhibits

Exhibit
No. Item Page

12
Ratio of Earnings to Fixed Charges
E-2

RATIO OF EARNINGS TO FIXED CHARGES
EXHIBIT 12
( in thousands )

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to 50\%-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES

Three months ended September 30,
19961995

Nine months ended September 30,
1996
1995
$\$ \quad 132,404 \quad \$ \quad 125,356$

8,873
11,293
\$ 141, 277
\$ 136,649

| $\$$ | 6,350 |
| ---: | ---: | ---: | ---: |
| 567 |  |$\quad$ \$ | 8,623 |
| ---: |
| 270 |

## 9-MOS

DEC-31-1996
SEP-30-1996
16,334
0
154,220
3,642 9,932
307, 069 777,352
344, 276
1,790,344
298, 899

| 0 | 31,804 |
| :---: | :---: |
|  | 0 |
|  | $1,280,815$ |

1,790,344
1,280,815

797, 052
0

655,946
3,962
6,350
131, 408
$72,47956,603$
34,645
0
107,124
$\$ .90$
$\$ .90$

