# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported) September 4, 1997

THE E. W. SCRIPPS COMPANY (Exact name of registrant as specified in its charter)

Ohio 33-43989 31-1223339 (State or other jurisdiction of (Commission File Number) (I.R.S. Employer incorporation or organization) Identification Number)

312 Walnut Street
Cincinnati, Ohio 45202
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (513) 977-3000

Not Applicable (Former name, former address and former fiscal year, if changed since last report.)

THE E. W. SCRIPPS COMPANY

INDEX TO CURRENT REPORT ON FORM 8-K DATED SEPTEMBER 4, 1997

Item	No.	Page
2.	Acquisition or Disposition of Assets	3
7.	Financial Statements and Exhibits	
	(A) Financial Statements of Businesses Acquired	4
	(B) Pro Forma Financial Information	4
	(C) Exhibits	4

### ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS

On May 16, 1997, The E. W. Scripps Company ("Company") agreed to acquire the newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks") for \$775 million, plus working capital, in cash. The Harte-Hanks newspaper and broadcast operations include daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, a daily newspaper in Anderson, South Carolina (collectively the "HHC Newspaper Operations"), and a television and radio station in San Antonio, Texas (the "HHC Broadcast Operations"). The acquisition of the HHC Newspaper Operations will increase the Company's separate newspaper markets to 21 and its total circulation to approximately 1.5 million daily and 1.6 million Sunday. The Company expects to complete the acquisition in October 1997.

On September 4, 1997, the Company agreed to sell the HHC Broadcast Operations to certain subsidiaries of A.H. Belo Corporation The Company will receive \$75 million in cash and Belo's approximate 58% controlling interest in The Television Food Network, G.P. ("TVFH," a 24-hour cable television network). The amount of cash the Company will receive will be adjusted based upon the positive or negative working capital of TVFN and the HHC Broadcast Operations at the closing date. Immediately after the Company closes the purchase of the HHC Newspaper and Broadcast Operations, Belo will pay the Company \$37.5 million and will transfer its interest in TVFN to the Company. Belo will operate the HHC Broadcast Operations under a Local Marketing Agreement until the Federal Communications Commission ("FCC") approves the transfer of the HHC Broadcast Operations' FCC licenses to Belo, at which time the sale of the HHC Broadcast Operations will be completed and Belo will pay the Company the balance of the purchase price. Based on information provided to the Company, TVFN had approximately 26.5 million subscribers at June 30, 1997. The Company expects to complete the sale of the HHC Broadcast Operations by the end of 1997.

The Company expects to finance the acquisitions through existing cash and short-term investments, issuing \$100 million of five-year and \$100 million of ten-year notes, and additional borrowings under or supported by Competitive Advance and Revolving Credit Facility Agreements ("Variable Rate Credit Facilities"). The total amount and mix of the five-year and ten-year notes may be adjusted based upon market conditions. The Variable Rate Credit Facilities will collectively permit aggregate borrowings up to \$800 million. The Variable Rate Credit Facilities will be comprised of two unsecured lines, one limited to \$400 million principal amount maturing in one year, and the other limited to \$400 million principal amount maturing in five years. Borrowings under the Variable Rate Credit Facilities will be available on a committed revolving credit basis at any of three short-term rates (including the prime rate) or through an auction procedure at the time of each borrowing allowing banks to offer lower rates. The Varaible Rate Credit Facilities may also be used by the Company in whole or in part, in lieu of direct borrowings, as credit support for a commercial paper program to be established by the Company.

The acquisition of the HHC Newspaper and Broadcast Operations, the subsequent sale of the HHC Broadcast Operations to Belo, the acquisition of Belo's controlling interest in TVFN and the related borrowings are collectively referred to as the "Transactions."

The Transactions are expected to result in 10% to 15% percent dilution to the Company's net income during the first year of ownership.

# ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

(A) Financial Statements of Businesses Acquired

The financial statements required by this item appear at page F-1 of this Current Report on Form 8-K.

(B) Pro Forma Financial Information

The pro forma financial information required by this item appears at page P-1 of this Current Report on Form 8-K.

(C) Exhibits

The information required by this item appears at page E-1 of this Current Report on Form  $8\text{-}\mathrm{K}$ .

# SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

Dated: September 25, 1997 By: /s/ D. J. Castellini

D. J. Castellini Senior Vice President, Finance & Administration

# THE E. W. SCRIPPS COMPANY

# INDEX TO FINANCIAL STATEMENTS OF BUSINESSES ACQUIRED

Harte-Hanks Newspapers Financial Statements as of December 31, 1996, and for the Three Years Then Ended Financial Statements as of June 30, 1997, and for the Six Months Then Ended	F-2 F-15
Harte-Hanks Television Financial Statements as of December 31, 1996, and for the Three Years Then Ended Financial Statements as of June 30, 1997, and for the Six Months Then Ended	F-20 F-32
Television Food Network, G.P. Financial Statements as of December 31, 1996, and for the Three Years Then Ended, and as of June 30, 1997, and for the Six Months Ended June 30, 1997, and June 30, 1996	F-37

# HARTE-HANKS NEWSPAPERS

# Financial Statements as of December 31, 1996, and for the Three Years Then Ended

Balance Sheets	F-3
Statements of Operations	F-4
Statements of Cash Flows	F-5
Notes to Financial Statements	F-6
Independent Auditors' Report	F-14

In thousands	Decemb 1996	er 31, 1995
ASSETS Current assets Cash	\$ 2,498	\$ 1,257
Accounts receivable (less allowance for doubtful accounts of \$808 in 1996 and \$776 in 1995) Inventory Prepaid expense	14,903 4,679 852	13,679 8,698 628
Other current assets Total current assets Property, plant and equipment Land	1,391 24,323 4,381	1,402 25,664 4,381
Buildings and improvements Equipment and furniture	18,640 51,496 74,517	18,341 52,124 74,846
Less accumulated depreciation  Construction and equipment installations in prog  Net property, plant and equipment	41,664 32,853 ress 170 33,023	40,728 34,118 243 34,361
Intangible and other assets Goodwill (less accumulated amortization of \$58,746 in 1996 and \$54,109 in 1995)	128,661	133,298
Receivable from Harte-Hanks Communications, Inc. Other assets Total intangible and other assets Total assets	122,980 79 251,720 \$309,066	99,204 56 232,558 \$292,583
LIABILITIES AND EQUITY Accounts payable Accrued payroll and related expenses	\$ 2,532 3,590	\$ 2,861 3,456
Customer deposits Other current liabilities Total current liabilities Deferred income tax liability	3,567 1,874 11,563 5,546	3,667 1,760 11,744 5,315
Other long term liabilities Total liabilities	1,083 18,192	931 17,990
Equity  Total liabilities and equity	290,874 \$309,066	274,593 \$292,583

# HARTE-HANKS NEWSPAPERS STATEMENTS OF OPERATIONS

In thousands	Year 1996	Ended	Decembe 1995	r 3	1, 1994
Revenues Operating expenses	\$ 124,313	\$	117,744	\$	110,949
Payroll	41,023		40,547		40,800
Production and distribution	32,170		29,091		24,852
Advertising, selling, general	,		,		,
and administrative	13,302		12,684		12,520
Depreciation	3,927		3,735		3,438
Goodwill amortization	4,637		4,637		4,637
	95,059		90,694		86,247
Operating income	29,254		27,050		24,702
Other expenses (income)	(32)		116		192
Income before income taxes	29,286		26,934		24,510
Income tax expense	13,005		12,091		11,160
Net income	\$ 16,281	\$	14,843	\$	13,350

In thousands	Year 1996	Ended Decemb 1995	er 31, 1994
Cash Flows from Operating Activities Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 16,281	\$ 14,843	\$ 13,350
Depreciation Goodwill amortization	3,927	3,735 4,637	3,438 4,637
Amortization of option related	4,637	4,637	4,037
compensation	217		315
Deferred income taxes	211	346	(201)
Other, net	(55)	116	192
Changes in operating assets and liabilities:			
Increase in accounts receivable, net	(1,224)	(473)	(1,177)
Decrease (increase) in inventory	4,019	(2,908)	(3,155)
Decrease (increase) in prepaid expenses and other current assets	(173)	(149)	222
Increase (decrease) in accounts payable		(44)	446
Increase in other accrued expenses and	(000)	()	440
other liabilities	128	643	589
Other, net	(65)	(341)	(158)
Net cash provided by operating activities	27,573	20,679	18,498
Cash Flows from Investing Activities Purchases of property, plant and			
equipment	(2,826)	(3,544)	(4,258)
Proceeds from the sale of property,	070	107	100
plant and equipment Net cash (used in) investing activities	270 (2,556)	187 (3,357)	193 (4,065)
Net cash (asea in) investing activities	(2,330)	(3,337)	(4,000)
Cash Flows from Financing Activities Distributions to Harte-Hanks Communications, Inc., including			
payments for income taxes	(23,776)	(17,007)	(14,308)
Net increase in cash	1,241	315	125
Cash at beginning of period	1,257	942	817
Cash at end of period	\$ 2,498	\$ 1,257	\$ 942

## Basis of Presentation

The accompanying financial statements present the financial position of Harte-Hanks Newspapers (the "Company"). The financial statements exclude all assets, liabilities, revenues and expenses of Harte-Hanks Communications, Inc. and its subsidiaries other than assets, liabilities, revenues and expenses of its newspapers business.

The financial statements have been prepared as if the newspapers business had operated as an independent, stand alone entity for all periods presented. Except as described below, such financial statements have been prepared using the historical basis of accounting and include the assets, liabilities, revenues, expenses and income taxes of Harte-Hanks' newspapers business.

In March 1995, Harte-Hanks Communications, Inc. sold its suburban Boston community newspapers. As these newspapers ceased to be a part of Harte-Hanks Newspapers in 1995, their assets, liabilities, revenues and expenses have been excluded from these financial statements. In addition, all related gain on divestiture as well as tax assets/liabilities which resulted from this transaction, have been excluded from these financial statements for all years presented.

These financial statements do not include any liabilities or disclosure related to the Company's employee benefit plans other than as disclosed in note C. However, the cost of all employee benefit plans which relate to employees of Harte-Hanks Newspapers is included in these financial statements. Intercompany balances and transactions have been eliminated. Direct expenses incurred by Harte-Hanks Communications, Inc. on behalf of the Company are identified and allocated to the Company based on the actual costs incurred. Any remaining indirect expenses incurred by Harte-Hanks Communications, Inc. have not been allocated to the Company because they have been insignificant. Management believes that this method of allocation is reasonable and that such costs would not be materially different if they had been incurred with unaffiliated third parties.

Certain prior year amounts have been reclassified for comparative purposes.

# Inventory

Inventory, consisting primarily of newsprint and other operating supplies, is stated at the lower of cost (firstin, first-out method) or market.

# Property, Plant and Equipment

Property, plant and equipment are stated on the basis of cost. Depreciation of buildings and equipment is computed generally on the straight-line method at rates calculated to amortize the cost of the assets over their useful lives. The general ranges of estimated useful lives are:

Buildings and improvements Equipment and furniture 10 to 40 years 4 to 20 years

### Goodwill

Goodwill is stated on the basis of cost, adjusted as discussed below, and is amortized on a straight-line basis over 40-year periods.

For each of its investments, the Company assesses the recoverability of its goodwill by determining whether the amortization of the goodwill balance over its remaining life can be recovered through projected undiscounted future cash flows over the remaining amortization period. If projected undiscounted future cash flows indicate that unamortized goodwill and the net book value of long-lived assets will not be recovered, net goodwill is adjusted to an amount consistent with projected discounted future cash flows. Cash flow projections are based on trends of historical performance and management's estimate of future performance, giving consideration to existing and anticipated competitive and economic conditions.

### Income Taxes

Income taxes are calculated using the asset and liability method required by Statement of Financial Accounting Standards ("SFAS") No. 109. Deferred income taxes are recognized for the tax consequences resulting from "temporary differences" by applying enacted statutory tax rates applicable to future years. These "temporary differences" are associated with differences between the financial and the tax basis of existing assets and liabilities. Under SFAS No. 109, a statutory change in tax rates will be recognized immediately in deferred taxes and income.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Note B - Income Taxes

The components of income tax expense are as follows:

In thousands		Year 1996	Ende	ed Decem 1995	ber	31, 1994
Current						
Federal	\$ 1	11,254	\$	10,324	\$	10,003
State and local		1,540		1,421		1,357
Total current	\$ 1	12,794	\$	11,745	\$	11,360
Deferred						
Federal	\$	188	\$	307	\$	(178)
State and local		23		39		(22)
Total deferred	\$	211	\$	346	\$	(200)

The differences between total income tax expense and the amount computed by applying the statutory Federal income tax rate to income before income taxes were as follows:

In thousands	Year 1996	Ende	d Decembe 1995	r 31,	1994	
Computed expected income tax expense Effect of goodwill amortization Net effect of state income taxes Other, net	\$10,251 1,622 1,016 116	35% 6% 3%	\$ 9,427 1,622 949 93	35% 6% 4%	1,622 867	7%
Income tax expense for the period	\$13,005	44%	\$12,091	45%	\$11,160	46%

The tax effects of temporary differences that gave rise to significant portions of the deferred tax assets and deferred tax liabilities were as follows:

In thousands		Dece 1996	mber	31, 1995
Deferred tax assets:				
Accrued vacation pay	\$	472	\$	503
Accrued stock option liability		371		326
Accounts receivable, net		283		272
Other, net		18		9
Total gross deferred tax assets		1,144	:	1,110
Deferred tax liabilities:				
State income tax		(352)		(337)
Property, plant and equipment	(5	5,546)	(5	, 315)
Total gross deferred tax liabilities	(5	,898)	(5	,652)
Net deferred tax liability	\$(4	1,754)	\$(4	,542)

The net deferred tax liability is recorded both as a current deferred income tax benefit and as other long term liabilities based upon the classification of the related temporary difference. In assessing the reliability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, recoverable taxes paid, projected future taxable income and tax planning strategies in making this assessment. Based on the level of historical taxable income, the reversal of existing deferred tax liabilities and projections for future taxable income over the periods which the deferred tax assets are deductible at December 31, 1996, management believes it is more likely than not the Company will realize the benefits of these deductible differences.

Harte-Hanks Communications, Inc. maintains a defined benefit pension plan for which most of Harte-Hanks Newspapers employees are eligible. Benefits are based on years of service and the employee's compensation for the five highest consecutive years of salary during the last ten years of service. Benefits vest to the participants upon completion of five years of service or upon reaching age 65, whichever is earlier. Harte-Hanks' policy is to accrue as expense an amount computed by its actuary and to fund at least the minimum amount required by ERISA.

In 1994, the Harte-Hanks Communications, Inc. adopted a non-qualified, supplemental pension plan covering certain Harte-Hanks Newspapers employees, which provides for incremental pension payments so that total pension payments equal amounts that would have been payable from the principal pension plan if it were not for limitations imposed by income tax regulation.

In determining the 1996, 1995 and 1994 actuarial present value of benefit obligations, discount rates of 7 3/4%, 7 1/4% and 8% were used, respectively. The assumed annual rate of increase in future compensation levels was 4%, and the expected long term rate of return on plan assets was 10%. Pension expense for the years ended December 31, 1996, 1995 and 1994 was \$828, \$823 and \$789, respectively.

Harte-Hanks Communications, Inc. also sponsors a 401(k) plan which provides employees of Harte-Hanks Newspapers with additional income upon retirement. The Company matches a portion of employees' voluntary before-tax contributions. Employees are fully vested in their own contributions and vest in the Company's matching contributions upon three years of service. Contributions made during the years ended December 31, 1996, 1995 and 1994 were \$199, \$205 and \$167, respectively.

The 1994 Harte-Hanks Communications, Inc. Employee Stock Purchase Plan provides for a total of 450,000 shares to be sold to participating employees at all Harte-Hanks subsidiaries at 85% of the fair market value at specified quarterly investment dates. At December 31, 1996, 1995 and 1994, Harte-Hanks Newspapers had \$71, \$71 and \$69, respectively recorded as a liability for amounts withheld by the Company to be used for the purchase of Harte-Hanks Communications, Inc. shares in the subsequent January.

All costs related to the above described plans are recorded in the Harte-Hanks Newspapers financial statements to the extent that these costs relate to the employees of Harte-Hanks Newspapers.

Note D - Equity

A summary of changes in equity is as follows:

Years Ended December 31, 1996 1995 1994

Beginning balance Net earnings. Ending balance \$ 274,593 \$ 259,750 \$ 246,400 16,281 14,843 13,350 \$ 290,874 \$ 274,593 \$ 259,750

## 1984 Plan

In 1984, Harte-Hanks Communications, Inc. adopted a Stock Option Plan ("1984 Plan") pursuant to which it issued to officers and key employees options to purchase shares of common stock at prices equal to the market price on the grant date. Market price was determined by the Board of Directors for purposes of granting stock options and making repurchase offers. Options granted under the 1984 Plan become exercisable five years after date of grant. At December 31, 1996, 1995 and 1994, options held by employees of Harte-Hanks Newspapers to purchase 96,800 shares, 107,400 shares and 149,400 shares, respectively, were outstanding under the 1984 Plan, with exercise prices ranging from \$3.33 to \$6.67 per share. No additional options will be granted under the 1984 Plan.

### 1991 Plan

Harte-Hanks Communications, Inc. adopted the 1991 Stock Option Plan ("1991 Plan") pursuant to which it may issue to officers and key employees options to purchase up to 3,000,000 shares of common stock. Options have been granted to certain employees of the Company at prices equal to the market price on the grant date ("market price options") and at prices below market price ("performance options"). As of December 31, 1996, 1995 and 1994, market price options held by employees of Harte-Hanks Newspapers to purchase 302,075 shares, 258,675 shares and 235,200 shares, respectively, were outstanding with exercise prices ranging from \$6.67 to \$25.38 per share. Market price options become exercisable after the fifth anniversary of their date of grant.

At December 31, 1996, 1995 and 1994 performance options to purchase 110,300 shares, 107,100 shares and 116,850 shares, respectively, were outstanding with exercise prices ranging from \$0.67 to \$2.00 per share. The performance options become exercisable after the third anniversary of their date of grant, and the extent to which they become exercisable at that time depends upon the extent to which Harte-Hanks Communications, Inc. achieves certain goals which are established at the time the options are granted. That portion of the performance options which does not become exercisable on the third anniversary of the date of grant becomes exercisable after the ninth anniversary of the date of grant. Compensation expense of \$217, \$274 and \$315 was recognized by Harte-Hanks Newspapers for the performance options held by employees of Harte-Hanks Newspapers for the years ended December 31, 1996, 1995 and 1994, respectively.

The following summarizes stock option plans activity:

	Number of Shares	Weighted Average Option Price
Options outstanding at January 1, 1994 Granted Exercised	507,000 34,950 (40,500)	\$ 4.95 7.92 3.04
Options outstanding at December 31, 1994 Granted Exercised Cancelled	501,450 59,100 (60,750) (26,625)	5.30 10.34 4.28 7.47
Options outstanding at December 31, 1995 Granted Exercised Cancelled	473,175 67,450 (18,100) (13,350)	5.94 18.40 4.19 11.93
Options outstanding at December 31, 1996	509,175	7.51
Exercisable at December 31, 1996	207,050	4.18

The Company has adopted the disclosure-only provisions of Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation." Accordingly, no compensation expense has been recognized for options granted where the exercise price is equal to the market price of the underlying stock at the date of grant. The Company does recognize compensation expense for options whose market price of the underlying stock exceeds the exercise price on the date of grant under the provisions of Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," as permitted under SFAS No. 123.

Had compensation expense for the Company's options been determined based on the fair value at the grant date for awards in 1996 and 1995, the Company's net income would have been reduced to the proforma amounts indicated below.

In thousands, except per share amounts	Yea	r Ended 1996	Dece	mber 1995	,
Net income - as reported Net income - proforma	\$	16,281 16,190		14,8 14,8	

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions used for grants in 1996 and 1995:

	Year Ended D 1996	ecember 31, 1995
Expected dividends yield	0.3%	0.3%
Expected stock price volatility	22.1%	21.3%
Risk-free interest rate	6.4%	6.4%
Expected life of options	3-10 years	3-10 years

The weighted-average fair value of market price options granted during 1996 and 1995 was \$7.64 and \$5.52, respectively. The weighted-average fair value and exercise price of performance options was \$15.01 and \$1.25 in 1996, and \$12.15 and \$0.67 in 1995, respectively.

Note F - Fair Value of Financial Instruments Because of their maturities and/or interest rates, the Company's financial instruments have a fair value approximating their carrying value. These instruments include accounts receivable, trade payables, and miscellaneous notes receivable and payable.

Note G - Commitments and Contingencies The Company has pending claims incurred in the normal course of business which, in the opinion of management, and legal counsel, can be disposed of without material effect on the accompanying financial statements.

Note H - Leases
The Company leases certain real estate and equipment under various operating leases. Most of the leases contain renewal options for varying periods of time. The total rent expense under all operating leases was \$1,054, \$994 and \$806 for the years ended December 31, 1996, 1995 and 1994, respectively.

The future minimum rental commitments for all non-cancellable operating leases with terms in excess of one year as of December 31, 1996 are as follows:

	In thousands
1997	\$ 812
1998	726
1999	556
2000	409
2001	244
After 2001	207
Total	\$ 2.954

## INDEPENDENT AUDITORS' REPORT

The Board of Directors and Stockholders Harte-Hanks Communications, Inc.:

We have audited the accompanying balance sheets of Harte-Hanks Newspapers as of December 31, 1996 and 1995, and the related statements of operations and cash flows for each of the years in the three-year period ended December 31, 1996. These financial statements are the responsibility of Harte-Hanks Communications, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

The accompanying financial statements were prepared on the basis of presentation described in note A, and include the assets, liabilities, revenues and expenses of Harte-Hanks Newspapers.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Harte-Hanks Newspapers as of December 31, 1996 and 1995, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 1996, pursuant to the basis of presentation described in note A, in conformity with generally accepted accounting principles.

KPMG Peat Marwick LLP San Antonio, Texas April 14, 1997

# HARTE-HANKS NEWSPAPERS

# Financial Statements as of June 30, 1997, and for the Six Months Then Ended $\,$

Balance Sheets	F-16
Statements of Operations	F-17
Statements of Cash Flows	F-18
Notes to Financial Statements	F-19

In Thousands	1997	June 30,	1996
ASSETS Current assets Cash Accounts receivable (less allowance for doubtful accounts of \$746 in 1997 and \$830 in 1996) Inventory Prepaid expenses Other current assets Total current assets	\$ 1,669 12,926 4,203 559 1,390 20,747	\$	1,707 13,002 7,981 338 1,380 24,408
Property, plant and equipment Land Buildings and improvements Equipment and furniture  Less accumulated depreciation  Construction and equipment installations in progress Net property, plant and equipment  Intangible and other assets	4,381 18,770 52,012 75,163 43,174 31,989 963 32,952		4,381 18,560 52,887 75,828 42,584 33,244 691 33,935
Goodwill (less accumulated amortization of \$61,064 in 1997 and \$56,427 in 1996) Receivable from Harte-Hanks Communications, Inc. Other assets Total intangible and other assets	126,343 135,377 77 261,797		130,980 108,157 76 239,213
Total assets  LIABILITIES AND EQUITY Current Liabilities    Accounts payable    Accrued payroll and related expenses    Customer deposits    Other current liabilities    Total current liabilities	\$ 2,137 3,168 3,703 1,553 10,561	\$	2,502 2,502 2,959 3,731 1,379 10,571
Deferred income tax liability Other long term liabilities Total liabilities  Equity  Total liabilities and equity	\$ 5,403 20 15,984 299,512 315,496	\$	5,313 23 15,907 281,649 297,556

In Thousands	For the Six Mont 1997	hs Ended	June 30, 1996
Operating revenues	\$ 62,517	\$	60,139
Operating expenses Payroll	21,407		20,420
Production and distribution	14,453		15,953
Advertising, selling, general and administrative	6,635		6,522
Depreciation	2,025		1,958
Goodwill amortization	2,318		2,318
	46,838		47,171
Operating income	15,679		12,968
Other expenses (income)	26		(51)
Income before income tax expense	15,653		13,019
Income tax expense	7,015		5,963
Net income	\$ 8,638	\$	7,056

In Thousands		For the Six Mon 1997	ths Ende	d June 30, 1996
Operating Activities				
Net income	\$	8,638	\$	7,056
Adjustments to reconcile net income to net cash				
provided by operating activities:		2 225		4 050
Depreciation Goodwill amortization		2,025		1,958
Deferred income taxes		2,318 (134)		2,318 (2)
Other, net		137		(2) 74
Changes in operating assets and liabilities		137		74
Decrease in accounts receivable, net		1,977		677
Decrease in inventory		476		717
Decrease in prepaid expenses and other current assets		285		312
Increase (decrease) in accounts payable		(395)		(359)
Increase (decrease) in other accrued expenses				
and other liabilities		(607)		(814)
Other, net		(150)		(57)
Net cash provided by operating activities		14,570		11,880
Investing Activities:				
Purchases of property, plant and equipment		(1,846)		(1,510)
Proceeds from the sale of property, plant and equipment		15		90
Net cash used in investing activities		(1,831)		(1,420)
Financing Activities:				
Distributions to Harte-Hanks Communications, Inc.				
including payments for income taxes		(13,568)		(10,010)
Net increase (decrease) in cash		(829)		450
Cash at beginning period		2,498		1,257
Cash at end of period	\$	1,669	\$	1,707
	<del>-</del>	=, - 30	Ŧ	=,

# Note A - Basis of Presentation and Significant Accounting Policies

Basis of Presentation
The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. The information disclosed in the notes to financial statements for the year ended December 31, 1996 has not changed materially. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.  $\frac{1}{2} \int_{-\infty}^{\infty} \frac{1}{2} \left( \frac{1}{2} \int_{-\infty}^$ 

# HARTE-HANKS TELEVISION

# Financial Statements as of December 31, 1996, and for the Three Years Then Ended

Balance Sheets	F-21
Statements of Operations	F-22
Statements of Cash Flows	F-23
Notes to Financial Statements	F-24
Independent Auditors' Report	F-31

In thousands	1996	Decem 6	ber	31, 1995
ASSETS Current assets Cash	\$	228	\$	338
Accounts receivable (less allowance for doubtful	Ψ	220	Ψ	330
accounts of \$67 in 1996 and \$47 in 1995) Inventory	5,	, 146 29		5,208 30
Prepaid expense		261		237
Film contracts	1,	, 517		1,203
Other current assets	_	188		191
Total current assets Property, plant and equipment	7,	, 369		7,207
Land	_	354		354
Buildings and improvements Equipment and furniture		,169 ,701		6,169 10,939
Equipment and furniture		, 224		17,462
Less accumulated depreciation		,621		9,537
•		, 603		7,925
Construction and equipment installations in progress		67		0
Net property, plant and equipment Intangible and other assets	7,	, 670		7,925
Goodwill (less accumulated amortization of \$21,481 in 1996 and \$19,733 in 1995)	40	E 7 E		EO 222
Receivable from Harte-Hanks Communications, Inc.		, 575 , 251		50,323 27,665
Film contracts		, 187		1,275
Other assets		232		176
Total intangible and other assets	85	, 245		79,439
Total assets	\$100			94,571
LIABILITIES AND EQUITY Current liabilities				
Accounts payable	\$	685	\$	632
Accrued payroll and related expenses	•	727	_	653
Film contract payable	1,	, 581		1,145
Other current liabilities		37		369
Total current liabilities		, 030		2,799
Film contract payable		, 488		985
Deferred income tax liability Other long term liabilities	1,	,841		1,780 532
Total liabilities	6	489 , 848		6,096
Equity		, 436		88,475
Total liabilities and equity	\$100		\$	94,571

# HARTE-HANKS TELEVISION STATEMENTS OF OPERATIONS

In thousands	Year 1996	Ended December 1995	31, 1994
Revenues	\$ 26,100	\$ 25,132 \$	28,629
Operating expenses	0 001	0.000	0.004
Payroll	8,361		8,624
Production and distribution	1,739	2,040	2,864
Advertising, selling, general			
and administrative	2,880	2,848	2,800
Depreciation	1,044	1,066	1,041
Film amortization	1,347	2,224	2,746
Goodwill amortization	1,748	1,748	1,748
	17,119	,	19,823
Operating income	8,981		8,806
Other expenses (income)	-,	,	,
Interest expense	20	26	26
Other, net	_	(85)	_
	20	` '	26
Income before income taxes	8,961	` '	
Income tax expense	4,000	'	
Net income	\$ 4,961		,
NET THEOME	φ 4,901	Ф 3,091 Ф	4,826

In thousands	Year E 1996	inde	d Decem 1995	ber	31, 1994
Cash Flows from Operating Activities Net income Adjustments to reconcile net income to net cash provided by operating	\$ 4,961	\$	3,891	\$	4,826
activities: Depreciation Goodwill amortization Amortization of option related	1,044 1,748		1,066 1,748		1,041 1,748
compensation Film amortization Deferred income taxes Other, net	93 1,347 37		163 2,224 42 (85)		131 2,746 (10)
Changes in operating assets and liabilities:  Decrease in accounts receivable, net  Decrease (increase) in inventory  Decrease (increase) in prepaid expenses	62 1		677 6		52 (6)
and other current assets Increase (decrease) in accounts payable (Decrease) in other accrued expenses	61 53		(59) (324)		99 329
and other liabilities Other, net Net cash provided by operating activities	(312) (258) 8,837		(291) (114) 8,944		(100) 15 10,871
Cash Flows from Investing Activities Purchases of property, plant and equipment Proceeds from the sale of property,	(789)	(	1,060)		(883)
plant and equipment Payments on film contracts Net cash (used in) investing activities	- (1,572) (2,361)		123 1,817) 2,754)		142 (2,123) (2,864)
Cash Flows from Financing Activities Distributions to Harte-Hanks Communications, Inc. including payments for income taxes	(6,586)	(	6,406)		(7,874)
Net increase (decrease) in cash Cash at beginning of period Cash at end of period	\$ (110) 338 228	\$	(216) 554 338	\$	133 421 554

## Basis of Presentation

The accompanying financial statements present the financial position of Harte-Hanks Television (the "Company"). The financial statements exclude all assets, liabilities, revenues and expenses of Harte-Hanks Communications, Inc. and its subsidiaries other than assets, liabilities, revenues and expenses of its television business.

The financial statements have been prepared as if the television business had operated as an independent, stand alone entity for all periods presented. Except as described below, such financial statements have been prepared using the historical basis of accounting and include the assets, liabilities, revenues, expenses and income taxes of Harte-Hanks' television business. These financial statements do not include any liabilities or disclosure related to the Company's employee benefit plans other than as disclosed in note C. However, the cost of all employee benefit plans which relate to employees of Harte-Hanks Television is included in these financial statements. Direct expenses incurred by Harte-Hanks Communications, Inc. on behalf of the Company are identified and allocated to the Company based on the actual costs incurred. Any remaining indirect expenses incurred by Harte-Hanks Communications, Inc. have not been allocated to the Company because they have been insignificant. Management believes that this method of allocation is reasonable and that such costs would not be materially different if they had been incurred with unaffiliated third parties.

Certain prior year amounts have been reclassified for comparative purposes.

## Television Revenues

Television revenues are presented net of advertising agency commissions.

### Inventory

Inventory, consisting primarily of film and television tubes, is stated at the lower of cost (first-in, first-out method) or market.

# Property, Plant and Equipment

Property, plant and equipment are stated on the basis of cost. Depreciation of buildings and equipment is computed generally on the straight-line method at rates calculated to amortize the cost of the assets over their useful lives. The general ranges of estimated useful lives are:

Buildings and improvements Equipment and furniture 10 to 40 years 4 to 20 years

# Goodwill

Goodwill is stated on the basis of cost, adjusted as discussed below, and is amortized on a straight-line basis over 40-year periods.

The Company assesses the recoverability of its goodwill by determining whether the amortization of the goodwill balance over its remaining life can be recovered through projected undiscounted future cash flows over the remaining amortization period. If projected undiscounted future cash flows indicate that unamortized goodwill and the net book value of long-lived assets will not be recovered, net goodwill is adjusted to an amount consistent with projected discounted future cash flows. Cash flow projections are based on trends of historical performance and management's estimate of future performance, giving consideration to existing and anticipated competitive and economic conditions.

### Film Contracts

Film contract rights represent agreements with film syndicators for television program material. The capitalized costs of film rights and related liabilities are recorded when the licensed period begins and the film rights are available for use. The cost is amortized over the expected number of telecasts. The portions of the cost to be amortized within one year and after one year are reflected in the consolidated balance sheets as current and noncurrent assets, respectively. The payments under these contracts due within one year and after one year are classified as current and noncurrent liabilities.

### Income Taxes

Income Taxes
Income taxes are calculated using the asset and liability method required by Statement of Financial Accounting Standards ("SFAS") No. 109. Deferred income taxes are recognized for the tax consequences resulting from "temporary differences" by applying enacted statutory tax rates applicable to future years. These "temporary differences" are associated with differences between the financial and the tax basis of existing assets and liabilities. Under SFAS No. 109, a statutory change in tax rates will be recognized immediately in deferred taxes and income.

### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Note B - Income Taxes

The components of income tax expense are as follows:

In thousands		Year 1996	Ended	ber	31, 1994	
Current						
Federal	\$	3,607	\$	3,025	\$	3,580
State and local		356		299		384
Total current	\$	3,963	\$	3,324	\$	3,964
Deferred						
Federal	\$	33	\$	37	\$	(9)
State and local		4		5		(1)
Total deferred	\$	37	\$	42	\$	(10)

The differences between total income tax expense and the amount computed by applying the statutory Federal income tax rate to income before income taxes were as follows:

In thousands	1996					Year Ended December 31, 1996 1995 19				
Computed expected income tax expense Effect of goodwill amortization Net effect of state income taxes Other, net	\$3,136 605 234 25	35% 7% 3% -	\$2,540 605 198 23	35% 8% 3% -	\$3,073 605 249 27	35% 7% 3% -				
Income tax expense for the period	\$4,000	45%	\$3,366	46%	\$3,954	45%				

The tax effects of temporary differences that gave rise to significant portions of the deferred tax assets and deferred tax liabilities were as follows:

	December			
In thousands	1	1996	19	995
Deferred tax assets:				
Accrued vacation pay	\$	109	\$	99
Accrued stock option liability		167	:	157
Accounts receivable, net		23		16
Total gross deferred tax assets		299	:	272
Deferred tax liabilities:				
Property, plant and equipment	(1,	805)	(1,7	56)
State income tax	(	(123)	(12	20)
Other, net		(36)	(:	24)
Total gross deferred tax liabilities	(1,	964)	(1,90	90)
Net deferred tax liability	\$(1,	665)	\$(1,6	28)

The net deferred tax liability is recorded both as a current deferred income tax benefit and as other long term liabilities based upon the classification of the related temporary difference. In assessing the reliability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, recoverable taxes paid, projected future taxable income and tax planning strategies in making this assessment. Based on the level of historical taxable income, the reversal of existing deferred tax liabilities and projections for future taxable income over the periods which the deferred tax assets are deductible at December 31, 1996, management believes it is more likely than not the Company will realize the benefits of these deductible differences.

Harte-Hanks Communications, Inc. maintains a defined benefit pension plan for which most of Harte-Hanks Television employees are eligible. Benefits are based on years of service and the employee's compensation for the five highest consecutive years of salary during the last ten years of service. Benefits vest to the participants upon completion of five years of service or upon reaching age 65, whichever is earlier. Harte-Hanks' policy is to accrue as expense an amount computed by its actuary and to fund at least the minimum amount required by ERISA.

In 1994, the Harte-Hanks Communications, Inc. adopted a non-qualified, supplemental pension plan covering certain Harte-Hanks Television employees, which provides for incremental pension payments so that total pension payments equal amounts that would have been payable from the principal pension plan if it were not for limitations imposed by income tax regulation.

In determining the 1996, 1995 and 1994 actuarial present value of benefit obligations, discount rates of 7 3/4%, 7 1/4% and 8% were used, respectively. The assumed annual rate of increase in future compensation levels was 4%, and the expected long term rate of return on plan assets was 10%. Pension expense for the years ended December 31, 1996, 1995 and 1994 was \$183, \$176 and \$201, respectively.

Harte-Hanks Communications, Inc. also sponsors a 401(k) plan which provides employees of Harte-Hanks Television with additional income upon retirement. The Company matches a portion of employees' voluntary before-tax contributions. Employees are fully vested in their own contributions and vest in the Company's matching contributions upon three years of service. Contributions made during the years ended December 31, 1996, 1995 and 1994 were \$36, \$40 and \$42, respectively.

The 1994 Harte-Hanks Communications, Inc. Employee Stock Purchase Plan provides for a total of 450,000 shares to be sold to participating employees at all Harte-Hanks subsidiaries at 85% of the fair market value at specified quarterly investment dates. At December 31, 1996, 1995 and 1994, Harte-Hanks Television had \$21, \$18 and \$17, respectively recorded as a liability for amounts withheld by the Company to be used for the purchase of Harte-Hanks Communications, Inc. shares in the subsequent January.

All costs related to the above described plans are recorded in the Harte-Hanks Television financial statements to the extent that these costs relate to the employees of Harte-Hanks Television.

Note D - Equity

A summary of changes in equity is as follows:

	Year	Ended Decem	nber 31,
	1996	1995	1994
Beginning balance	\$ 88,475	\$ 84,584	\$ 79,758
Net earnings	4,961	3,891	4,826
Ending balance	\$ 93,436	\$ 88,475	\$ 84,584

## 1984 Plan

In 1984, Harte-Hanks Communications, Inc. adopted a Stock Option Plan ("1984 Plan") pursuant to which it issued to officers and key employees options to purchase shares of common stock at prices equal to the market price on the grant date. Market price was determined by the Board of Directors for purposes of granting stock options and making repurchase offers. Options granted under the 1984 Plan become exercisable five years after date of grant. At December 31, 1996, 1995 and 1994, options held by employees of Harte-Hanks Television to purchase 37,500 shares, 37,500 shares and 52,500 shares, respectively, were outstanding under the 1984 Plan, with exercise prices ranging from \$3.33 to \$6.67 per share. No additional options will be granted under the 1984 Plan.

# 1991 Plan

Harte-Hanks Communications, Inc. adopted the 1991 Stock Option Plan ("1991 Plan") pursuant to which it may issue to officers and key employees options to purchase up to 3,000,000 shares of common stock. Options have been granted to certain employees of the Company at prices equal to the market price on the grant date ("market price options") and at prices below market price ("performance options"). As of December 31, 1996, 1995 and 1994, market price options, held by employees of Harte-Hanks Television, to purchase 175,000 shares, 159,750 shares and 132,750 shares, respectively, were outstanding with exercise prices ranging from \$6.67 to \$20.50 per share. Market price options become exercisable after the fifth anniversary of their date of grant.

At December 31, 1996, 1995 and 1994 performance options held by employees of Harte-Hanks Television to purchase 49,200 shares, 52,200 shares and 45,450 shares, respectively, were outstanding with exercise prices ranging from \$0.67 to \$2.00 The performance options become exercisable after per share. the third anniversary of their date of grant, and the extent to which they become exercisable at that time depends upon extent to which Harte-Hanks Communications, Inc. achieves certain goals which are established at the time the options are granted. That portion of the performance options which does not become exercisable on the third anniversary of the date of grant becomes exercisable after the ninth anniversary of the date of grant. Compensation Compensation expense of \$93, \$163 and \$131 was recognized by Harte-Hanks Television for the performance options held by employees of Harte-Hanks Television for the years ended December 31, 1996, 1995 and 1994, respectively.

The following summarizes stock option plans activity:

	Number of Shares	Weighted Average Option Price
Options outstanding at January 1, 1994 Granted Exercised	236,250 23,700 (29,250)	\$ 5.24 9.91 4.49
Options outstanding at December 31, 1994 Granted Exercised	230,700 33,750 (15,000)	5.82 10.40 5.00
Options outstanding at December 31, 1995 Granted Exercised Cancelled	249,450 22,500 (5,250) (5,000)	6.49 18.03 0.67 11.78
Options outstanding at December 31, 1996	261,700	7.50
Exercisable at December 31, 1996	102,000	4.55

The Company has adopted the disclosure-only provisions of Statement of Financial Accounting Standards No. 123, "Accounting For Stock-Based Compensation." Accordingly, no compensation expense has been recognized for options granted where the exercise price is equal to the market price of the underlying stock at the date of grant. The Company does recognize compensation expense for options whose market price of the underlying stock exceeds the exercise price on the date of grant under the provisions of Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," as permitted under SFAS No. 123.

Had compensation expense for the Company's options been determined based on the fair value at the grant date for awards in 1996 and 1995, the Company's net income and earnings per share would have been reduced to the proforma amounts indicated below.

	Year Ended	December 31,
In thousands, except per share amounts	1996	1995
Net income - as reported	\$ 4,961	\$ 3,891
Net income - proforma	4,925	3,877

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions used for grants in 1996 and 1995:

	Year Ended [	December 31,
	1996 1995	
Expected dividends yield	0.3%	0.3%
Expected dividends yield  Expected stock price volatility	22.1%	21.3%
Risk-free interest rate	6.4%	6.4%
Expected life of options	3-10 years	3-10 years

The weighted-average fair value of market price options granted during 1996 and 1995 was \$7.00 and \$5.52, respectively. The weighted-average fair value and exercise price of performance options was \$14.35 and \$1.11 in 1996, and \$12.15 and \$0.67 in 1995, respectively.

Note F - Fair Value of Financial Instruments Because of their maturities and/or interest rates, the Company's financial instruments have a fair value approximating their carrying value. These instruments include accounts receivable, trade and film payables, and miscellaneous notes receivable and payable.

# Note G - Commitments and Contingencies

The Company has pending claims incurred in the normal course of business which, in the opinion of management, and legal counsel, can be disposed of without material effect on the accompanying financial statements.

## Note H - Leases

The Company leases certain real estate and equipment under various operating leases. Most of the leases contain renewal options for varying periods of time. The total rent expense under all operating leases was \$320, \$307 and \$302 for the years ended December 31, 1996, 1995 and 1994, respectively.

The future minimum rental commitments for all non-cancelable operating leases with terms in excess of one year as of December 31, 1996 are as follows:

# In thousands

1997		\$ 140
1998		78
1999		26
2000		6
	Total	\$ 250

### INDEPENDENT AUDITORS' REPORT

The Board of Directors and Stockholders Harte-Hanks Communications, Inc.:

We have audited the accompanying balance sheets of Harte-Hanks Television as of December 31, 1996 and 1995, and the related statements of operations and cash flows for each of the years in the three-year period ended December 31, 1996. These financial statements are the responsibility of Harte-Hanks Communications, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

The accompanying financial statements were prepared on the basis of presentation described in note A, and include the assets, liabilities, revenues and expenses of Harte-Hanks Television.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Harte-Hanks Television as of December 31, 1996 and 1995, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 1996, pursuant to the basis of presentation described in note A, in conformity with generally accepted accounting principles.

KPMG Peat Marwick LLP San Antonio, Texas April 14, 1997

# HARTE-HANKS TELEVISION

# Financial Statements as of June 30, 1997, and for the Six Months Then Ended $\,$

Balance Sheets	F-33
Statements of Operations	F-34
Statements of Cash Flows	F-35
Notes to Financial Statements	F-36

		June 30,	
In Thousands	1997	•	1996
ASSETS			
Current assets			
Cash \$	615	\$	578
Accounts receivable (less allowance for doubtful			
accounts of \$50 in 1997 and \$60 in 1996)	5,542		5,037
Inventory	21		32
Prepaid expenses	308		225
Film contracts	1,172		974
Other current assets	177		183
Total current assets	7,835		7,029
Property, plant and equipment			
Land	354		354
Buildings and improvements	6,184		6,169
Equipment and furniture	11,737		11,123
The Property of the Control of the C	18,275		17,646
Less accumulated depreciation	11,120		10,056
·	7, <b>1</b> 55		7,590
Construction and equipment installations in progress	, 457		190
Net property, plant and equipment	7,612		7,780
Intangible and other assets			
Goodwill (less accumulated amortization of			
\$22,355 in 1997 and \$20,607 in 1996)	47,701		49,449
Receivable from Harte-Hanks Communications, Inc.	36,637		30,406
Film contracts	1,692		1,037
Other assets	190		147
Total intangible and other assets	86,220		81,039
•	,		,
Total assets \$	101,667	\$	95,848
LIABILITIES AND EQUITY			
Current Liabilities			
Accounts payable \$	691	\$	682
Accrued payroll and related expenses	764	•	574
Film contract payable	1,124		997
Other current liabilities	123		425
Total current liabilities	2,702		2,678
Film contract payable	1,041		644
Deferred income tax liability	1,826		1,785
Other long term liabilities	10		38
Total liabilities	5,579		5,145
Equity	96,088		90,703
Total liabilities and equity \$	101,667	\$	95,848

## HARTE-HANKS TELEVISION STATEMENTS OF OPERATIONS

In Thousands		nths Ende	s Ended June 30, 1996		
Operating revenues Operating expenses	\$	13,512	\$	12,597	
Payroll		4,291		4,158	
Production and distribution		1,645		1,575	
Advertising, selling, general and administrative		1,440		1,504	
Depreciation		500		518	
Goodwill amortization		874		874	
		8,750		8,629	
Operating income		4,762		3,968	
Other expenses (income)				13	
Income before income tax expense		4,762		3,955	
Income tax expense		2,110		1,727	
Net income	\$	2,652	\$	2,228	

In Thousands

Operating Activities				
Net income	\$	2,652	\$	2,228
Adjustments to reconcile net income to net cash	Φ	2,032	Φ	2,220
provided by operating activities:				
Depreciation		500		518
Goodwill amortization		874		874
Film amortization		863		694
Deferred income taxes		(12)		5
Other, net		50		54
Changes in operating assets and liabilities		50		54
		(206)		171
Decrease (increase) in accounts receivable, net		(396)		171
Decrease (increase) in inventory		8		(2)
Decrease (increase) in prepaid expenses and other current assets		(20)		F2
		(39)		53 50
Increase in accounts payable		6		50
Increase (decrease) in other accrued expenses and other liabilities		100		(154)
		123 33		(154)
Other, net				20
Net cash provided by operating activities		4,662		4,511
Investing Activities:				
Purchases of property, plant and equipment		(442)		(374)
Payments on film contracts		(919)		(654)
Net cash used in investing activities		(1,361)		(1,028)
·		. , ,		. , ,
Financing Activities:				
Distributions to Harte-Hanks Communications, Inc.				
including payments for income taxes		(2,914)		(3,243)
Net increase in cash		387		240
Cash at beginning period		228		338
Cash at end of period	\$	615	\$	578
	<del>*</del>	0_0	*	370

For the Six Months Ended June 30, 1997 1996 Note A -- Basis of Presentation and Significant Accounting Policies

#### Basis of Presentation

The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. The information disclosed in the notes to financial statements for the year ended December 31, 1996 has not changed materially. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

## TELEVISION FOOD NETWORK, G.P.

Financial Statements as of December 31, 1996, and for the Three Years Then Ended and as of June 30, 1997, and for the Six Months Ended June 30, 1997, and June 30, 1996

Independent Auditors' Report	F-38
Consolidated Balance Sheets	F-39
Consolidated Statements of Operations	F-40
Consolidated Statements of Partners' Capital	F-41
Consolidated Statements of Cash Flows	F-42
Notes to Consolidated Financial Statements	F-44

To the Partners of Television Food Network, G.P.:

We have audited the accompanying consolidated balance sheets of Television Food Network, G.P. and subsidiary (the "Partnership") as of December 31, 1995 and 1996 and the related consolidated statements of operations, partners' capital, and cash flows for each of the years in three year period ended December 31, 1996. These consolidated financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Television Food Network, G.P. and subsidiary at December 31, 1995 and 1996, and the results of their operations and their cash flows for each of the years in the three year period ended December 31, 1996, in conformity with generally accepted accounting principles.

KPMG Peat Marwick LLP Providence, Rhode Island February 28, 1997

## Consolidated Balance Sheets

Assets		Dec 1995	embe	r 31, 1996	(Unaudited) June 30, 1997
Current assets: Cash and cash equivalents Investment securities held to maturity, stated	\$	533,182	\$	432,805	\$ 9,361,977
at cost which approximates fair value  Trade accounts receivable, net of allowance for doubtful accounts of approximately \$15,000, \$79,000 and \$97,000 at December 31, 1995 and 1996,		3,738,959		3,348,966	3,417,637
and June 30, 1997 (unaudited), respectively		1,857,598		3,287,717	3,167,529
Television program assets, net Inventory		2,894,442		3,192,729 116,887	4,034,547 97,976
Prepaid expenses		262,783		270,815	166,239
Launch incentives		135,346		719,117	3,637,941
Other assets		406,952		399,623	495,020
Total current assets		9,829,262		11,768,659	24,378,866
Property and equipment, net (note 4)		4,730,111		4,145,143	4,033,636
Television program assets, net		1,996,483		2,070,073	2,308,174
Intangible assets, net (note 5)		4,550,208		3,954,956	3,616,360
Launch incentives, net		611,213		2,971,630	8,628,597
	\$ 2	21,717,277		24,910,461	42,965,633
Liabilities and Partners' Capital					
Current liabilities:					
Accounts payable	\$	1,483,712		1,780,521	2,128,411
Launch incentives payable		1,177,981		2,323,759	10,571,918
Accrued expenses (note 7)		161,494		1,557,838	823,394
Deferred income		431,747		771,357	841,331
Must carry rights payable (note 5)		500,000		425,000	425,000
Television program rights payable		100,976		70,000	84,000
Note payable to related party (note 6c)		-		1,500,000	-
Total current liabilities		3,855,910		8,428,475	14,874,054
Must carry rights payable (note 5) Television program rights payable		2,550,000 86,529		2,125,000 62,500	2,125,000 62,500
Total liabilities		6,492,439		10,615,975	17,061,554
Minority interest (note 9) Partners' capital	1	- 15,224,838		5,370 14,289,116	25,904,079
Commitments (note 10)					
	\$ 2	21,717,277		24,910,461	42,965,633

## Consolidated Statements of Operations

					udited)			
	Ye	ears ended Decemb	er 31.		Six months ended June 30,			
	1994	1995	1996	1996	1997			
Revenues	\$ 1,960,665	\$ 6,657,207	\$ 13,404,763	\$ 6,333,541	\$ 9,479,684			
Operating expenses: Programming General and administrative Marketing and selling Depreciation and amortization	8,778,621 6,207,789 5,449,688 1,058,150	10,302,151 4,549,792 11,417,851 1,535,035	11,354,300 5,926,393 13,214,115 2,158,401	5,381,746 2,437,149 6,722,365 1,001,897	6,070,669 3,009,667 9,828,586 1,091,495			
Total operating expenses	21,494,248	27,804,829	32,653,209	15,543,157	20,000,417			
Loss from operations	(19,533,583)	(21,147,622)	(19,248,446)	(9,209,616)	(10,520,733)			
Other income (expense): Interest income, net Interest expense	291,291 -	262,160 -	273,649 -	74,633 -	126,597 (255,821)			
Total other income (expen	se) 291,291	262,160	273,649	74,633	(129, 224)			
Minority interest	-	-	39,075	-	5,370			
Net loss	\$ (19,242,292)	\$ (20,885,462)	\$ (18,935,722)	\$ (9,134,983)	\$ (10,644,587)			

Consolidated Statements of Partners' Capital for the years ended December 31, 1994, 1995, and 1996 and the six months ended June 30, 1997 (unaudited)

	Managing Partner	Class A Partners	Class B Partners	Total
Partners' capital at December 31, 1993	\$ 1,000	\$ 18,351,592	-	\$ 18,352,592
Contributions	-	12,500,000	-	12,500,000
Net loss	-	(19,242,292)	-	(19,242,292)
Partners' capital at December 31, 1994	1,000	11,609,300	-	11,610,300
Contributions	-	24,500,000	-	24,500,000
Net loss	-	(20,885,462)	-	(20,885,462)
Partners' capital at December 31, 1995	1,000	15,223,838	-	15,224,838
Contributions	-	18,000,000	-	18,000,000
Net loss	-	(18,935,722)	-	(18,935,722)
Partners' capital at December 31, 1996	1,000	14,288,116	-	14,289,116
Contributions (unaudited)	-	22,259,550	-	22,259,550
Net loss (unaudited)	-	(10,644,587)	-	(10,644,587)
Partners' capital at June 30, 1997 (unaudited)	\$ 1,000	\$ 25,903,079	-	\$ 25,904,079

#### Consolidated Statements of Cash Flows

Net cash provided by (used in) investing activities

(Unaudited) Six months ended Years ended December 31, June 30, 1996 1994 1996 1997 1995 Operating activities: \$ (19,242,292) \$ (20,885,462) \$ (18,935,722) \$ (9,134,983) \$ (10,644,587) Net loss Adjustments to reconcile net loss to net cash used in operating activities: (39,075) Minority interest (5,370)Depreciation and amortization Amortization of television 1,058,150 1,535,035 1,001,897 1,091,495 2,158,401 program assets 1,435,275 2,864,775 4,281,470 1,966,158 2,427,007 Amortization of launch incentives 1,910,621 556,656 24,985 1,178,238 Payments for production of television programming (3,029,238)(3, 267, 299)(4,403,347)(2,068,314)(3,435,926)Payments for launch incentives Changes in current assets (1,479,199) (2,355,066) (1,709,745) (1,505,870) and liabilities: Accounts receivable (1, 175, 908)(668,782) (1,430,119)(408, 229)120,188 (116,887) (8,032) 7,329 296,809 (81, 434) 18,911 104,576 Inventory (79,868) 69,856 Prepaid expenses (135,943)437,703 (381, 379)256,358 (95,397)Other assets 1,006,916 57,009 431,747 (93,053) Accounts payable (1,846)347,890 1,396,344 339,610 Accrued expenses 32,801 86,183 (734, 444) Deferred income 3,804 69,974 Net cash used in operating activities (20,712,505)(18,955,886) (18, 251, 629) (9,995,310)(11,063,315) Investing activities: Additions to property and equipment Additions to intangible assets Purchases of securities (5,000,609) (652,746)(736, 859)(233,096)(641, 392)(141, 325)(196, 877) available for sale (11,500,000) Proceeds from securities available for sale 26,059,230 Purchases of securities held to maturity (2,203,993)(4,511,709)(4,589,342)(740,710)(2,708,207)Maturity of securities held to maturity 2,250,000 1,500,000 4,979,335 730,928 2,639,536

(3,664,455)

(543,743)

(242,878)

(710,063)

9,463,303

## Consolidated Statements of Cash Flows

		Years	s ended Dece	mber	31,			nth	ited) s ended 0,
	1994	1	1995		1996		1996		1997
Financing activities: Capital contributions Payments for television	12,500	, 000	24,500,000	1	18,000,000	1	.0,000,000		22,259,550
program rights Payments for must carry rights Proceeds from notes	(531	544) -	(1,401,628) (1,250,000)		(305,005) (500,000)		(105,000)		(57,000) -
payable to related party Repayments of notes payable to		-	-		1,500,000		-		8,500,000
related party		-	-		-		-	(1	0,000,000)
Net cash provided by financing activities	11,96	3,456	21,848,372	1	18,694,995		9,895,000		20,702,550
Net increase (decrease) in cash and cash equivalents	719	, 254	(771,969)		(100,377)		(343,188)		8,929,172
Cash and cash equivalents: At beginning of period	58!	5,897	1,305,151		533,182		533,182		432,805
At end of period	\$ 1,30	5,151	\$ 533,182	\$	432,805	\$	189,994	\$	9,361,977
Supplemental disclosure of non-cash tra Obligations incurred for acquisition	nsaction	:							
of television program rights Obligations incurred for acquisition	\$	-	\$ 1,463,228	\$	250,000	\$	250,000	\$	3,506,926
of must carry rights Obligations incurred for			3,050,000		-		-		-
launch incentives			2,657,180		3,500,844		437,128		9,754,029

Notes to Consolidated Financial Statements

December 31, 1995 and 1996

(1) Description of Business, Partnership and Basis of Accounting

Television Food Network, G.P. (the "Partnership") was formed in 1993 to own and operate the Television Food Network channel ("TVFN"). TVFN is a 24-hour advertising supported network service that provides television programming related to the preparation, enjoyment and consumption of food, as well as programs focusing on nutrition and topical news areas. TVFN is distributed predominantly to cable television systems throughout the United States. The partnership agreement extends through December 31, 2012.

TVFN is managed by its managing general partner, Cable Program Management Co. ("CPMCO"). CPMCO is co-owned by a wholly-owned subsidiary of The Providence Journal Company (Colony Cable Networks, Inc.) and Pacesetter Communications, Inc. ("PCI"). CPMCO contributed \$1,000 to the Partnership in exchange for a 10% partnership interest. CPMCO's partnership interest entitles it to distributions only after all other Partners have recovered their capital contributions.

In addition to the managing general partner, there are Class A and Class B partners. Each Class A partner is entitled to one vote on the Management Committee of the Partnership. The managing general partner and the Class B partners are non-voting partners except that in certain circumstances the managing general partner will be allowed a vote in the case of a Management Committee deadlock.

Under the partnership agreement, each of the original five Class A partners were required to contribute \$9,000,000 in cash to the capital of the Partnership in exchange for one partnership unit each. Each Class A partnership unit represents a 12% interest in the Partnership. As a result of such purchases, the Class A partners hold an aggregate of 5 partnership units representing 60% of the total Partnership interest. Class B partners are not required to make any cash contributions.

The remaining 30% partnership interest is allocated among Class A and Class B partners based upon subscriber commitments. In general, each Class A and Class B partner was to provide carriage of the TVFN channel to its subscribers and received a two percent partnership interest per one million subscribers. Subscriber interests will continue to be adjusted annually during a four year period at which time partnership interests for subscriber commitments will become fixed.

In May 1996, The Providence Journal Company ("PJC") (comanaging general partner and Class A partner) acquired the Class A equity partnership interests held by Landmark Programming, Inc. and Scripps Howard Publishing, Inc. This increased PJC's total ownership interest in TVFN to 46% and allowed it to hold 3 of the 5 partnership units. On January 6, 1997, PJC purchased the 9.5% Class A equity partnership interests held by Continental Programming Partners I, Inc. (Continental). In connection with this purchase, PJC agreed to transfer a 1.4% equity interest in the Partnership to Continental. This 1.4% interest was given to PJC in 1993 in exchange for PJC's agreement to carry TVFN on its former cable systems. These transactions increased PJC's total ownership interest in TVFN to 55.5% and allowed it to hold 4 of the 5 partnership units.

The following is a summary of the Partnership interests at December 31, 1996:

	General Partner	Class A	Class B	Total
Colony Cable Networks	7.75%	38.33%	1.40%	47.48%
Tribune Cable Ventures, Inc.	-	12.18	22.49	34.67
Continental Programming				
Partners I, Inc.	-	9.49	2.45	11.94
PCI	2.25	-	-	2.25
Adelphia Communications				
Corporation	-	-	1.47	1.47
The Sullivan Group, Inc.	-	-	1.10	1.10
Times Mirror Cable	-	-	.83	.83
C-Tec Cable System	-	-	.26	.26
Total	10.00%	60.00%	30.00%	100.00%

Partnership profits are allocated first to offset previously allocated losses, and then to each partner in proportion to their relative partnership interests. Partnership losses are allocated first to offset previously allocated profits; second, to the extent of cumulative capital contributions; and finally, to Class A partners in proportion to their relative partnership interests. Class B partners are not entitled to any distributions (other than tax distributions as provided for in the partnership agreement) until the Class A partners have recovered their capital contributions.

On September 26, 1996, PJC signed a definitive merger agreement with A.H. Belo Corporation ("A.H. Belo") under which PJC would be merged into A.H. Belo. On February 19, 1997, shareholders approved the transaction and on February 28, 1997, the merger was completed. Pursuant to this merger, A.H. Belo replaced PJC as the significant partner of the Partnership as PJC is now a subsidiary of A.H. Belo. See Note 11.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain  $\,$  1994 and 1995 amounts have been reclassified  $\,$  to conform to the 1996 presentation.

## (2) Summary of Significant Accounting Policies

(a) Principles of Consolidation

The consolidated financial statements include the accounts of the Partnership and its majority-owned subsidiary, Chef Events, LLC (see note 8). Intercompany balances and transactions have been eliminated.

## (b) Cash and Cash Equivalents

Cash equivalents consist of overnight repurchase agreements and money market instruments. For purposes of the statement of cash flows, the Partnership considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

At December 31, 1995 and 1996, the funds held in various operating accounts exceeded Federal Depository Insurance limits by \$386,556 and \$803,772, respectively. However, management believes the financial institutions utilized by the Partnership have satisfactory credit ratings and the credit risk associated with these deposits is minimal.

#### (c) Investment Securities

Investments made by the Partnership are generally limited to government securities, with maturities of one year or less.

Held-to-maturity securities are recorded at amortized cost, adjusted for amortization or accretion of premiums or discounts. A decline in the market value of any held-to-maturity security below cost that is deemed other than temporary results in an adjustment to the cost basis of the security and is charged to the statement of operations. At December 31, 1995 and 1996, all investment securities were considered to be held-to-maturity and mature within one year.

Premiums are amortized over the life of the related held-to-maturity security as an adjustment to yield using the straight line method. Discounts are accreted using the constant-yield method. Dividend and interest income are recognized when earned.

At December 31, 1995 and 1996, all investment securities were pledged to secure the Partnership's payment of must carry right and letters of credit as discussed in notes 5 and 7.

#### (d) Inventories

Inventories, principally comprising books and merchandise held for sale, are stated at the lower cost or market. Cost is determined on a first-in, first-out basis

#### (e) Television Program Assets

Television program costs consist of costs to acquire program rights, and production costs associated with developed programming. Production costs consist primarily of subcontracted production services, salaries and costs of talent. Capitalized production costs are amortized using an accelerated method over three years. Television program rights acquired under license agreements are recorded as assets at the gross value of the related liabilities upon execution of the contract. The rights are amortized using accelerated methods over the lesser of three years or the term of the applicable contract. Television program costs are evaluated periodically and written down to net realizable value when there is an indication that the carrying value is impaired.

Program costs classified as current assets represent the total amount estimated to be amortized within a year. Program rights liabilities due to licensers are classified as current or long-term in accordance with the payment terms.

Accumulated amortization of television program assets totaled \$4,551,447 and \$7,720,357 at December 31, 1995 and 1996. Amortization expense of television program assets is included with programming expenses and totaled \$2,864,775 and \$4,281,470 for 1995 and 1996, respectively.

#### (f) Launch Incentive Fees

Launch incentive fees are paid to cable affiliates in connection with their carriage of the Television Food Network. The incentives are amortized over the term of the affiliate agreements. The related amortization is included in marketing and selling costs in the statements of operations.

The Partnership has commitments for payments in 1997 to certain cable affiliates for launch incentive fees of approximately \$8,400,000 for systems that are expected to launch during 1997. See note 11.

## (g) Property and Equipment

Property and equipment are stated at cost. Expenditures for maintenance and repairs are charged to expenditures for maintenance and repairs are charged to expense as incurred. The Partnership provides for depreciation using the straight-line method over the following estimated useful lives:

Leasehold improvements 4 years Furniture and fixtures Broadcast equipment 3 - 10 years 5 - 15 years

#### (h) Intangible Assets

Intangible assets consist of purchased must carry rights, network identification costs, and organization costs which are stated at cost. The Partnership provides for amortization, using the straight-line method over thirty six to ninety six months.

#### (i) Long-Lived Assets

The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If it is determined that the carrying amount of an asset cannot be fully recovered, an impairment loss is recognized.

#### (j) Deferred Income

Deferred income consists of under-delivered advertising which is recorded as income as the Partnership re-runs or otherwise "makes good" on the delivery of the advertising to the customer.

#### (k) Income Taxes

In accordance with Internal Revenue Service regulations, the Partnership's profits and losses become those of the individual partners and, accordingly, no income taxes or tax benefit are reflected in the Partnership's financial statements.

#### (1) Financial Instruments

Financial instruments of the Partnership consist cash and cash equivalents, investment securities held to maturity, accounts receivable, accounts payable and a note payable to a related party. The carrying amounts of these financial instruments approximate their fair

## (m) Advertising Costs

(m) Advertising costs
The Partnership expenses media advertising and advertising promotion expense as incurred. For the years ended December 31, 1994, 1995, and 1996 the Company incurred advertising expense of approximately \$1,200,000, \$1,600,000, and \$2,600,000, respectively.

(n) Unaudited Interim Consolidated Financial Statements The consolidated financial statements as of and for the The consolidated financial statements as or and reconsists months ended June 30, 1996 and 1997 are unaudited; however, they include all adjustments (consisting of permal recurring adjustments) considered necessary by normal recurring adjustments) considered necessary by management for a fair presentation of the financial position and results of operations for these periods. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the entire year.

## (3) Funding of Future Operations

The Partnership has incurred significant operating losses from its inception through December 31, 1996 and Management believes that operating losses will continue to be significant during 1997 and 1998. As such, the Partnership has relied on Class A Partners capital contributions to fund its operations and is dependent upon the continuing commitment of its partners to provide necessary capital.

Management's plans to fund future operations consist of drawing on the resources and commitments of its current Class A partners, primarily A.H. Belo Corporation as the acquirer of PJC, to make additional capital contributions sufficient to provide adequate working capital until such time as working capital is derived entirely from operations. See note 11.

## (4) Property and Equipment

Property and equipment consists of the following at December 31, 1995 and 1996:

	1995	1996
Equipment Furniture and fixtures Leasehold improvements	\$ 3,644,988 1,572,143 1,784,341 7,001,472	\$ 4,107,471 1,943,769 1,731,536
Less accumulated depreciation and amortization	, ,	3,637,633 \$ 4,145,143

Depreciation expense on property and equipment totaled \$981,270, \$1,283,345, and \$1,366,272 for the years ended December 31, 1994, 1995 and 1996, respectively.

#### (5) Intangible Assets

Intangible assets consist of the following at December 31, 1995 and 1996:

	1995	1996
Organization costs Network identification costs Purchased must carry rights	\$ 370,327 243,912 4,300,000	\$ 370,327 196,877 4,300,000
Less accumulated amortization	4,914,239 364,031	4,867,204 912,248
	\$ 4,550,208	\$ 3,954,956

Amortization of intangible assets charged to operations totaled \$76,880, \$251,690 and \$792,129 in 1994, 1995, and 1996, respectively.

During 1995, the Partnership committed to pay \$4,300,000 to a New Jersey television station to waive their right to be carried on a cable system in New York City, thus, opening a channel on this cable system for the carriage of TVFN. The total commitment of \$4,300,000 has been recorded as an intangible asset. In 1996, \$500,000 was paid toward this commitment and the remaining \$2,550,000 is to be paid in annual installments of \$425,000 over the next six years.

- (6) Related Party Transactions
  - (a) Transactions with Partners
    As discussed in note 1, certain partners have agreed to provide carriage of the TVFN channel to their subscribers in exchange for partnership interests. As of December 31, 1996, carriage was being provided to approximately 13,700,000 subscribers under these arrangements. Each partner has also entered into noncompetition agreements with the Partnership whereby they have agreed not to participate in any business venture related to, or competitive with, the business of the Partnership.
  - (b) Pacesetter Communications, Inc. (PCI)
    The Partnership has agreed to pay an amount up to
    \$950,000 per year to PCI for management personnel
    expenses, including benefits, which expenses are
    incurred in connection with the management of the
    Partnership. Such amount is subject to annual
    percentage increases as approved by the Management
    Committee. Amounts incurred by the Partnership under
    this arrangement for the period ended December 31, 1994
    and 1995, totaled approximately \$906,000 and \$911,000,
    respectively. There were no transactions with PCI
    during 1996 and there were no amounts owed at December
    31, 1995 and 1996.
  - (c) The Providence Journal Company During the year ended December 31, 1994, 1995 and 1996, the Partnership paid The Providence Journal Company \$150,000, \$85,000 and \$85,000, respectively, for administrative and accounting services. Certain employees of The Providence Journal Company, through CPMCO, assist in managing operations of the Partnership. The Partnership does not reimburse The Providence Journal Company for any related salaries. Amounts owed to The Providence Journal Company for administrative and accounting services totaled \$7,083 at December 31, 1995 and 1996.

The Partnership entered into a sub-lease agreement with The Providence Journal Company for the use of one C-band primary transponder. The lease is effective from March 1994 through March 1999 and calls for monthly lease payments which decrease as The Providence Journal Company adds additional leasees. Rental expense under this lease totaled \$1,700,000, \$1,090,000 and \$960,000 in 1994, 1995, and 1996, respectively. Lease payments owed to The Providence Journal Company totaled \$180,000 and \$160,000 at December 31, 1995 and 1996, respectively.

On December 20, 1996, the Partnership signed a demand note payable to The Providence Journal Company for up to \$5,000,000. Under the terms of the Note, the Partnership can borrow up to \$5,000,000 from The Providence Journal Company. Interest on the outstanding balance of the Note is payable monthly at prime, commencing January 31, 1997. As of December 31, 1996, \$1,500,000 was outstanding and through February 1997, the Partnership borrowed an additional \$2,500,000.

(d) "Lets Make Sure Everybody Eats Foundation, Inc."
On April 15, 1994, the Partnership entered into a
trust agreement with a member of management and an
employee of The Providence Journal Company for the
formation of "Lets Make Sure Everybody Eats Foundation,
Inc." The Partnership's capacity in this trust is that
of a donor.

The Partnership entered into a related agreement with several charitable organizations to produce an annual Lets Make Sure Everybody Eats Telethon (Telethon). The Partnership has the option, in any given year, to cancel production of the Telethon. During 1994 and 1995, the Partnership incurred costs of approximately \$555,000 and \$825,000, respectively, in conjunction with the Telethon. These costs have been included in operating expenses in the accompanying statement of operations. No Telethon was produced in

#### (7) Accrued Expenses

Accrued expenses consist of the following at December 31.1995 and 1996:

	1995	1996
Salaries and wages Employee benefits and payroll taxes Sales taxes Other	\$ 140,011 21,483 - -	\$ 605,672 282,213 443,953 226,000
	\$ 161,494	\$1,557,838

#### (8) Operating Leases

The Partnership has certain noncancelable operating leases with renewal options for studio and office space and equipment. Future minimum lease payments under noncancelable operating leases, including leases with related parties (see note 6), are due in the following years:

1997			\$1,934,543
1998			1,142,213
1999			343,290
2000			101,212
2001	and	thereafter	226,110

Rental expense for the years ended December 31, 1994, 1995 and 1996 was approximately \$2,087,000, \$1,877,000 and \$1,929,000, respectively. At December 31, 1994, 1995 and 1996, the Partnership has a letter of credit commitment in an amount of \$750,000 in support of leased studio space.

#### (9) Investment

On November 18, 1996, the Partnership and EMG Worldwide, Inc. ("EMG") entered into an operating agreement resulting in the formation of Chef Events LLC ("Chef Events"). Chef Events is 90% owned by the Partnership and 10% owned by EMG and was initially capitalized with a \$400,000 cash contribution by the Partnership and a \$45,000 property contribution by EMG. The Partnership subsequently contributed an additional \$300,000 to cover sign-on bonuses to the management of Chef Events. The results of Chef Events' operations have been consolidated with the Partnership and the 10% owned by EMG is reflected in these consolidated financial statements as minority interest.

#### (10) Commitments

The Partnership has agreements with one of its employees and one of its contracted celebrity representatives pursuant to which they may receive future cash payments through the year 2001 based on the attainment of future goals or increases in the value of the Partnership. At December 31, 1996, approximately \$200,000 was payable pursuant to these agreements; however, the amounts ultimately payable may increase through the year 2001.

## (11) Subsequent Event (unaudited)

on September 4, 1997, A. H. Belo agreed to sell its interest in TVFN to The E. W. Scripps Co. ("Scripps"). Pursuant to this merger, Scripps will replace A. H. Belo as the significant partner of the Partnership. Management's plans to fund the operations of the Partnership will be unaffected as Scripps will replace A. H. Belo as the Partnership's primary source of operating capital.

On March 28, 1997, TVFN was launched on DIRECTV. TVFN accrued \$7,600,000 related to launch incentive and advertising fees, which is included in launch incentives payable at June 30, 1997. Launch incentive costs have been capitalized and are being amortized over the five year term of the carriage agreement.

## THE E. W. SCRIPPS COMPANY

## INDEX TO PRO FORMA FINANCIAL INFORMATION

Pro Forma Balance Sheet as of J	une 30, 1997 P-2
Pro Forma Statement of Income f	or the Six
Months Ended June 30, 1997	P-3
Pro Forma Statement of Income f	or the Year
Ended December 31, 1996	P-4
Notes to Pro Forma Financial In	formation P-5

( in thousands )

		As Reported Harte-Hanks			Pro Forma	
	Scripps		Television	Adjustment	S	Forma as Adjusted
ASSETS						
Current Assets:						
Cash and cash equivalents	\$ 13,794 \$	1,669 \$	615		\$	16,078
Short-term investments	33,389		\$	(33,389)	D	
Accounts and notes receivable	176,484	12,926	5,542			194,952
Program rights and production costs	29,979		1,172			31,151
Inventories	12,705	4,203	21			16,929
Subscriber acquisition costs	9,731					9,731
Deferred income taxes	25,134	783	173	(956)	Е	25,134
Miscellaneous	33,303	1,166	312			34,781
Total current assets	334,519	20,747	7,835	(34,345)		328,756
Investments	66,067					66,067
Property, Plant and Equipment	426,267	32,952	7,612	18,700	С	485,531
Goodwill and Other Intangible Assets	581,170	126,343	47,701	541,756	С	1,296,970
Other Assets:						
Program rights and production costs	25,330		1,692			27,022
Subscriber acquisition costs	49,046					49,046
Receivable from Harte-Hanks		135,377	36,637	(172,014)	В	
Miscellaneous	19,961	77	190			20,228
Total other assets	94,337	135,454	38,519	(172,014)		96,296
TOTAL ASSETS	\$ 1,502,360 \$	315,496 \$	101,667 \$	354,097	\$	2,273,620
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current Liabilities:						
Current portion of long-term debt	\$ 90,040		\$	156,926	D \$	246,966
Accounts payable	53,860 \$	2,137 \$	1,815			57,812
Customer deposits and unearned revenue	33,905	3,703				37,608
Accrued liabilities:						
Employee compensation and benefits	32,764	3,168	764			36,696
Subscriber acquisition costs	40,357					40,357
Miscellaneous	45,298	1,553	123			46,974
Total current liabilities	296,224	10,561	2,702	156,926		466,413
Deferred Income Taxes	69,998	5,403	1,826	(7,229)	Е	69,998
Long-Term Debt	31,819			600,000	D	631,819
Other Long-Term Obligations and Minority Interests	102,105	20	1,051			103,176
Stockholders' Equity	1,002,214	299,512	96,088	(395,600)		1,002,214
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,502,360 \$	315,496 \$	101,667 \$	354,097	\$	2,273,620

See notes to pro forma financial information.

# PRO FORMA BALANCE SHEET (UNAUDITED) AS OF JUNE 30, 1997

( in thousands )						
	Pro	Sale of	TV Food	Pro		Pro
	Forma as	Harte-Hanks	Network	Forma		Forma as
	Adjusted	Television	As Reported	Adjustments		Adjusted
ASSETS						
Current Assets:						
Cash and cash equivalents	\$ 16,078	\$ 70,997		\$ (71,681)	D \$	24,825
Short-term investments			3,417			3,417
Accounts and notes receivable	194,952	(5,542)	3,168			192,578
Program rights and production costs	31,151	(1,172)	4,035			34,014
Inventories	16,929	(21)	98			17,006
Subscriber acquisition costs	9,731		3,638	(3,638)	С	9,731
Deferred income taxes	25,134					25,134
Miscellaneous	34,781	(312)	661			35,130
Total current assets	328,756	64,019	24,379	(75,319)		341,835
Investments	66,067	133,231		( / - /	С	66,067
Property, Plant and Equipment	485,531	(11, 321)	4,034	3,651		481,895
Goodwill and Other Intangible Assets	1,296,970	(187,800)	3,616	117,671	С	1,230,457
Other_Assets:						
Program rights and production costs	27,022	(1,692)	2,308		_	27,638
Subscriber acquisition costs	49,046		8,629	(8,629)	С	49,046
Receivable from Harte-Hanks						
Miscellaneous	20,228	(190)				20,038
Total other assets	96,296	(1,882)	10,937	(8,629)	_	96,722
TOTAL ASSETS	\$2,273,620	\$ (3,753)	\$ 42,966	(95,857)	\$	2,216,976
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current Liabilities:						
Current portion of long-term debt	\$ 246,966		9	(71,681)	D \$	175,285
Accounts payable	57,812	\$ (1,815)	\$ 2,213	. , ,		58,210
Customer deposits and unearned revenue	37,608	. , ,	841			38,449
Accrued liabilities:	•					,
Employee compensation and benefits	36,696	(764)	534			36,466
Subscriber acquisition costs	40,357	, ,	10,997			51,354
Miscellaneous	46,974	(123)	290			47,141
Total current liabilities	466,413	(2,702)	14,875	(71,681)		406,905
Deferred Income Taxes	69,998			• • •		69,998
Long-Term Debt	631,819					631,819
Other Long-Term Obligations and	103,176	(1,051)	2,187	1,728 C	, F	106,040

See notes to pro forma financial information.

## PRO FORMA INCOME STATEMENT (UNAUDITED) FOR THE SIX MONTHS ENDED JUNE 30, 1997

( in thousands )		As Reported -		Pro		Pro
		Harte-H		Forma		Forma as
	Scripps	Newspapers	Television	Adjustment	S	Adjusted
Operating Revenues	\$ 596,222 \$	62,517	13,512		\$	672,251
Operating Expenses: Employee compensation and benefits Newsprint and ink Program, production and copyright costs Other operating expenses Depreciation Amortization of intangible assets Total operating expenses	191,186 57,767 42,815 142,680 25,894 9,668 470,010	21,407 8,209 12,879 2,025 2,318 46,838	4,291 \$ 863 2,222 500 874 8,750	(161) 850 5,831 6,520	B C C	216,723 65,976 43,678 157,781 29,269 18,691 532,118
Operating Income	126,212	15,679	4,762	(6,520)		140,133
Other Credits (Charges): Interest expense Miscellaneous, net Net other credits (charges)	(5,050) 481 (4,569)	(26) (26)		(22,512) (630) (23,142)	D D	(27,562) (175) (27,737)
Income Before Taxes and Minority Interests Provision for Income Taxes	121,643 51,205	15,653 7,015	4,762 2,110	(29,662) (11,347)	E	112,396 48,983
Income Before Minority Interests Minority Interests	70,438 1,836	8,638	2,652	(18,315)		63,413 1,836
Net Income	\$ 68,602 \$	8,638	2,652 \$	(18,315)	\$	61,577
Weighted-average shares outstanding	80,937					80,937
Net income per share of common stock	\$.85					\$.76

See notes to pro forma financial information.

PRO FORMA INCOME STATEMENT (UNAUDITED) FOR THE SIX MONTHS ENDED JUNE 30, 1997

( in thousands )						
	Pro	Sale of	TV Food	Pro		Pro
	Forma as	Harte-Hanks		Forma		Forma as
	Adjusted	Television	As Reported	Adjustments		Adjusted
Operating Revenues \$	672,251	\$ (13,512)	\$ 9,480		\$	668,219
Operating Expenses: Employee compensation and benefits	216,723	(4,241)	7,349			219,831
Newsprint and ink	65,976		1,045			65,976
Program, production and copyright cost			2,427			45,242
Other operating expenses	157,781		9,134			164,693
Depreciation	29,269		752	228		29,568
Amortization of intangible assets Total operating expenses	18,691 532,118		339 20,001	2,142 2,370	C	18,824 544,134
Total operating expenses	552,110	(10,355)	20,001	2,370		544, 154
Operating Income	140,133	(3,157)	(10,521)	(2,370)		124,085
Other Credits (Charges):						
Interest expense	(27,562)		(256)	2,124	D	(25,694)
Miscellaneous, net	(175)		127			(48)
Net other credits (charges)	(27,737)		(129)	2,124		(25,742)
Income Before Taxes and Minority Interests	112,396	(3,157)	(10,650)	(246)		98,343
Provision for Income Taxes	48,983	(1,496)		(3,844)	Е	43,643
Income Before Minority Interests	63,413	(1,661)	(10,650)	3,598		54,700
Minority Interests	1,836		(5)	(846)	F	985
Net Income \$	61,577	\$ (1,661)	\$ (10,645)	\$ 4,444	\$	53,715
Weighted-average shares outstanding	80,937					80,937
Net income per share of common stock	\$.76					\$.66
·						÷.00
See notes to pro forma financial informati	on.					

( in thousands )	As R	eported	Pro	Pro Pro		
	Scripps	Harte-H Newspapers		Forma Adjustments		Forma as Adjusted
Operating Revenues	\$ 1,121,858 \$	124,313 \$	26,100		\$	1,272,271
Operating Expenses: Employee compensation and benefits Newsprint and ink Program, production and copyright costs Other operating expenses	360,697 123,390 88,990 273,553	41,023 19,957 25,515	8,361 1,347 4,619	\$ (310)	В	409,771 143,347 90,337 303,687
Depreciation Amortization of intangible assets Total operating expenses	49,528 19,849 916,007	3,927 4,637 95,059	1,044 1,748 17,119	1,780 11,660 13,130	C C	56,279 37,894 1,041,315
Operating Income	205,851	29,254	8,981	(13,130)		230,956
Other Credits (Charges):     Interest expense     Net gains and unusual items     Miscellaneous, net     Net other credits (charges)	(9,629) 21,531 1,834 13,736	32 32	(20) (20)	(44,945) (123) (45,068)	D D	(54,594) 21,531 1,743 (31,320)
Income from Continuing Operations Before Taxes and Minority Interests Provision for Income Taxes	219,587 86,011	29,286 13,005	8,961 4,000	(58,198) (22,260)	E	199,636 80,756
Income from Continuing Operations Before Minority Interests Minority Interests	133,576 3,436	16,281	4,961	(35,938)		118,880 3,436
Income From Continuing Operations Income From Discontinued Operation - Cable Television	130,140 27,263	16,281	4,961	(35,938)		115,444 27,263
Net Income	\$ 157,403 \$	16,281 \$	4,961	\$ (35,938)	\$	142,707
Weighted-average shares outstanding	80,401					80,401
Per Share of Common Stock: Income from continuing operations	\$1.62					\$1.44
Net income	\$1.96					\$1.77

See notes to pro forma financial information.

## PRO FORMA INCOME STATEMENT (UNAUDITED) FOR THE YEAR ENDED DECEMBER 31, 1996

( in thousands )						
,	Pro	Sale of	TV Food	Pro		Pro
	Forma as	Harte-Hanks		Forma		Forma as
	Adjusted	Television	As Reported	Adjustments		Adjusted
Operating Revenues \$	1,272,271	\$ (26,100)	\$ 13,405		\$	1,259,576
Operating Expenses:						
Employee compensation and benefits	409,771	(8,268)	12,475			413,978
Newsprint and ink	143,347					143,347
Program, production and copyright costs			4,281			93,271
Other operating expenses	303,687	` ' '	13,739	450		312,807
Depreciation	56,279		1,366 \$			56,738
Amortization of intangible assets Total operating expenses	37,894		792	3,945 4,401	C	37,936 1,058,077
Total operating expenses	1,041,315	(20, 292)	32,653	4,401		1,050,077
Operating Income	230,956	(5,808)	(19,248)	(4,401)		201,499
Other Credits (Charges):						
Interest expense	(54,594)	20		3,486	D	(51,088)
Net gains and unusual items	21,531			,		21,531
Miscellaneous, net	1,743		273			2,016
Net other credits (charges)	(31,320)	20	273	3,486		(27,541)
Income from Continuing Operations						
Before Taxes and Minority Interests	199,636	(5,788)	(18,975)	(915)		173,958
Provision for Income Taxes	80,756		(10,010)	(7,031)	F	70,938
		(=/:/		(://	_	,
Income from Continuing Operations						
Before Minority Interests	118,880	(3,001)	(18,975)	6,116		103,020
Minority Interests	3,436		(39)	(1,504)	F	1,893
Income From Continuing Operations	115,444	(3,001)	(18,936)	7,620		101,127
Income From Discontinued Operation -	27,263		(10,930)	1,020		27,263
Cable Television	,_00					,_00

Net Income	\$ 142,707 \$	(3,001) \$	(18,936) \$	7,620	\$ 128,390
Weighted-average shares outstanding	80,401				80,401
Per Share of Common Stock: Income from continuing operations	\$1.44				\$1.26
Net income	\$1.77				\$1.60

See notes to pro forma financial information.

#### A. Basis of Presentation

The unaudited pro forma financial information presented herein gives effect to The E. W. Scripps Company's (the "Company") acquisition of the newspaper and broadcast operations of Harte-Hanks Communications (the "HHC Newspaper and HHC Broadcast Operations," respectively), the subsequent sale of the HHC Broadcast Operations to certain subsidiaries of A.H. Belo Corporation ("Belo") for \$75 million in cash and Belo's approximate 58% controlling interest in The Television Food Network ("TVFN," a 24-hour cable television network), and additional borrowings incurred by the Company in connection with such transactions (collectively referred to hereinafter as the "Transactions"). The Pro Forma Income Statements for the six months ended June 30, 1997, and for the year ended December 31, 1996, reflect adjustments as if the Transactions had occurred at the beginning of the periods. The Pro Forma Balance Sheet as of June 30, 1997, reflects adjustments as if the Transactions had occurred as of that date.

The acquisition of the HHC Newspaper Operations and TVFN will be accounted for using the purchase method of accounting. Accordingly, assets acquired and liabilities assumed will be recorded at their estimated fair values. The estimated fair values presented in the accompanying pro forma financial information are based upon preliminary estimates, and are subject to further adjustment based on appraisals and other analyses. Management does not expect that the final allocation of the purchase price will differ materially from the allocations set forth in the pro forma financial information presented herein.

The pro forma adjustments are based upon available information and assumptions that management believes are reasonable. The Pro Forma Balance Sheet and Income Statements do not purport to present the financial position or results of operations of the Company had the Transactions occurred on the dates specified, nor are they necessarily indicative of the results of operations that may be achieved in the future. The Pro Forma Income Statements do not reflect any adjustments for synergies or cost savings that management expects to realize. No assurances can be made as to the amount of cost savings or revenue enhancement, if any, that actually will be realized.

The pro forma financial information should be read in conjunction with the consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 1996, and Quarterly Report on Form 10-Q for the period ended June 30, 1997, and the financial statements and notes thereto of the HHC Newspaper Operations, the HHC Broadcast Operations, and TVFN included in this Current Report on Form 8-K. Certain amounts in the HHC Newspaper Operations, HHC Broadcast Operations and TVFN financial statements have been reclassified to conform to the Company's classifications.

#### B. Assets Not Acquired and Liabilities Not Assumed

The HHC Newspaper and Broadcast Operations' intercompany receivables will not be acquired by the Company, and the Company will not assume obligations related to the HHC Newspaper and Broadcast Operations' stock option plans. Therefore, the Pro Forma Balance Sheet and Pro Forma Income Statements have been adjusted to remove these amounts from the historical financial position and results of operations of the HHC Newspaper and Broadcast Operations.

#### C. Description of Consideration and Fair Value Adjustments

( in thousands )			S	ale of		Net Pro Forma
	Harte-Hanks	Harte-Hanks		larte-Hanks	TV	Cost of
	Newspapers	Television	Total T	elevision	Food	Transactions
Purchase price	\$ 575,000 \$	200,000 \$	775,000 \$	(200,000)	\$ 125,6	00 \$ 700,000
Estimated working capital adjustment	9,403	4,912	14,315	(4,912)	7,3	16,703
Estimated fees and expenses	1,000		1,000		1,0	2,000
Pro forma cost of the acquisition	585,403	204,912	790,315	(204,912)	133,3	718,703
Net tangible book value of assets acquired	173,169	48,387	221,556	(48,387)	10,8	32 184,001
Intercompany balances not acquired	(135,377)	(36,637)	(172,014)	36,637		(135,377)
Book value of net tangible assets	37,792	11,750	49,542	(11,750)	10,8	32 48,624
Estimated fair value adjustments	21,611	5,362	26,973	(5,362)	23,9	58 45,569
Estimated fair value of net tangible and						
identifiable intangible assets acquired	59,403	17,112	76,515	(17,112)	34,7	90 94,193
Excess of cost over fair value of net assets acquired	\$ 526,000 \$	187,800 \$	713,800 \$	(187,800)	\$ 98,5	10 \$ 624,510

The estimated fair value adjustments consist of the following:

( in thousands )	e-Hanks spapers	Harte-Hanks Television	Total	Sale of Harte-Hanks Television	TV Food	Net Pro Cost Transac	of
Step-up of property, plant and equipment to fair value	\$ 14,991 \$	3,709 \$	18,700 \$	(3,709)	\$ 3,651	\$ 1	.8,642
Customer lists and carriage contracts Reduce long-term obligations to fair value	2,000		2,000		19,976 331	2	21,976 331
Deferred income tax adjustment Total estimated fair value adjustments	\$ 4,620 21,611 \$	1,653 5,362 \$	6,273 26,973 \$	(1,653) (5,362)	\$ 23,958		4,620 5,569

Property, plant and equipment will be depreciated on a straight-line basis over lives averaging approximately eight years. Newspaper customer lists will be amortized on a straight-line basis over lives averaging approximately 10 years. TVFN carriage contracts will be amortized based on the percentage of the current period's subscriber revenue to estimated total subscriber revenue over the terms of the contracts, or for contracts which do not require payment of subscriber fees, on a straight-line basis over the lives of the contracts, which average approximately 4 years.

The excess of cost over the fair value of the net tangible and identifiable intangible assets acquired will be allocated to goodwill. Goodwill will be amortized on a straight-line basis over 40 years.

The Pro Forma Income Statements give effect to the periodic depreciation and amortization that would have resulted during the periods presented.

#### D. Borrowings and Interest Expense

In connection with the Transactions the Company expects to issue \$100 million of five-year and \$100 million of ten-year notes. The amount and mix of the five-year and ten-year notes may be adjusted based upon market conditions. The Company also expects to replace its existing \$50 million variable rate credit facilities with Competitive Advance and Revolving Credit Facility Agreements (the "Variable Rate Credit Facilities") which collectively will permit aggregate borrowings up to \$800 million. The Variable Rate Credit Facilities will be comprised of two unsecured lines, one limited to \$400 million principal amount maturing in one year, and the other limited to \$400 million principal amount maturing in five years. Borrowings under the Variable Rate Credit Facilities will be available on a committed revolving credit basis at any of three short-term rates (including the prime rate) or through an auction procedure at the time of each borrowing allowing banks to offer lower rates. The Variable Rate Credit Facilities may also be used by the Company in whole or in part, in lieu of direct borrowings, as credit support for a commercial paper program to be established by the Company.

Cash received in the sale of the HHC Broadcast Operations will be used to reduce outstanding borrowings. The Transactions will also be funded in part with the Company's existing cash and short-term investments. Based upon the pro forma cost of the Transactions, the Company would have borrowed approximately \$485 million under the Variable Rate Credit Facilities if the acquisition had been completed as of June 30, 1997. Pro forma borrowings at June 30, 1997, are as follows:

#### ( in thousands )

Variable Rate Credit Facilities Five-year and ten-year notes to be sold 6.17% note, due in 1997 7.375% notes, due in 1998 Other notes Total pro forma borrowings

The Pro Forma Income Statements give effect to the interest charges that would have been incurred during the periods presented, assuming a weighted average interest rate of 6.5% on the notes and a weighted average borrowing rate of approximately 5.65% on the Variable Rate Credit Facilities. The Pro Forma Income Statements also give effect to the lower investment income that would have been earned during the periods presented, based upon the Company's actual yields on its cash balances and investment portfolio during those periods.

485,314

200,000

90,000 29,706

2,153

807,173

#### E. Income Taxes

The Pro Forma Income Statements have been adjusted to reflect the amount of income taxes that would have been incurred had the Transactions been completed at the beginning of the periods presented. In accordance with Internal Revenue Service regulations, TVFN losses are reported on the tax returns of the partners. Therefore, the income tax adjustment does not include tax benefits for TVFN losses that would be reported on the tax returns of minority partners.

The estimated fair value of the assets acquired and liabilities assumed for financial reporting purposes will not differ materially from their respective tax bases. Therefore, the Pro Forma Balance Sheet has been adjusted to remove the deferred income tax assets and liabilities from the historical financial position of the HHC Newspaper and Broadcast Operations.

#### F. Minority Interest

The Pro Forma Income Statements and Pro Forma Balance Sheet have been adjusted to reflect the minority share of TVFN results of operations and the minority interest in the net assets of TVFN.

## THE E. W. SCRIPPS COMPANY

## INDEX TO EXHIBITS

Acquisition Agreement, Dated as of May 16, 1997 by and	
between The E. W. Scripps Company and Harte-Hanks	
Communications, Inc.	E-2
Exchange Agreement, Dated as of September 4, 1997, By and	
Among Belo Holdings Inc., Colony Cable Networks, Inc.,	
PJ Programming, Inc., BHI Sub, Inc. and	
The E. W. Scripps Company.	E-34

ACQUISITION AGREEMENT

Dated as of May 16, 1997

By and Between

THE E. W. SCRIPPS COMPANY

and

 ${\tt HARTE-HANKS} \ {\tt COMMUNICATIONS,} \ {\tt INC.}$ 

## TABLE OF CONTENTS

			Page
		ARTICLE I	. ago
		Purchase and Sale of Shares	
Section		Sale of Acquired Business	E-6
Section Section		Purchase Price Purchase Price Adjustment	E-6 E-7
Section		Purchase Price Adjustment Purchase Price Allocation	E-8
		ARTICLE II	
		Closing	
Section	2.1	Time and Place	E-8
Section	2.2	Delivery by Seller	E-8
Section	2.3	Delivery by Buyer	E-8
		ARTICLE III	
	Represe	entations and Warranties of Seller	
Section	3.1	Organization	E-9
Section	3.2	Capitalization	E-9
Section	3.3	Authority	E-9
Section		Consents and Approvals; No Violations	E-10
Section		Acquired Business Financial Statements	E-10
Section		Litigation	E-10
Section		Employee Benefits	E-11
Section		Absence of Certain Changes or Events	E-11
Section Section		No Violation of Law Taxes	E-12 E-12
Section		Environmental Matters	E-12 E-13
Section		Material Contracts	E-13
Section		Brokers or Finders	E-14
Section		Title to Assets	E-14
Section		Condition of Assets	E-14
Section		Employees	E-14
Section	3.17	Insurance	E-14
Section	3.18	FCC Licenses	E-15

## ARTICLE IV

## Representations and Warranties of Buyer

Section Section Section Section Section Section Section Section	4.2 4.3 4.4 4.5 4.6 4.7 4.8	Organization Authority Consents and Approvals; No Violations Litigation No Violation of Law Sufficient Funds Purchase for Investment Brokers or Finders Investigations	E-15 E-16 E-16 E-16 E-16 E-16 E-17			
ARTICLE V						
		Covenants Pending the Closing				
Section Section Section Section	5.2 5.3	Covenants of Seller with Respect to the Acquired Business Covenants of Seller Covenants of Buyer Control of the Seller Stations	E-17 E-19 E-19 E-19			
ARTICLE VI						
Additional Agreements						
Section Section Section Section Section Section Section Section Section Section Section Section	6.2 6.3 6.4 6.5 6.6 6.7 6.8 6.9 6.10 6.11 6.12 6.13	Reasonable Efforts Access to Information Legal Conditions to Purchase Use of Names Intercompany Balances Employee Matters; Seller Stock Plans Defense and Payment of Certain Claims Insurance Fees and Expenses Taxes Sales and Transfer Taxes Assignment of Contracts and Permits Notification Indemnity Relating to Certain Litigation; and Certain Benefits Liabilities	E-20 E-20 E-20 E-20 E-20 E-22 E-23 E-23 E-23 E-26 E-26			
ARTICLE VII						
Conditions						
Section Section Section	7.2	Conditions to Each Party's Obligation to Effect the Closing Conditions of Obligations of Buyer Conditions of Obligations of Seller	E-28 E-28 E-29			

## ARTICLE VIII

## Termination and Amendment

Section 8.1 Section 8.2 Section 8.3 Section 8.4	Termination Effect of Termination Amendment Extension; Waiver	E-29 E-30 E-30 E-30
	ARTICLE IX	
	Miscellaneous	
Section 9.1	Nonsurvival of Representations and	

## Nonsurvival of Representations and Warranties

Section 9.1	Nonsul vivai or Representations and	
	Warranties	E-30
Section 9.2	Notices	E-31
Section 9.3	Interpretation	E-32
Section 9.4	Counterparts	E-32
Section 9.5	Entire Agreement; No Third-Party	
	Beneficiaries	E-32
Section 9.6	Governing Law	E-32
Section 9.7	Specific Performance	E-32
Section 9.8	Publicity	E-32
Section 9.9	Assignment	E-32
Section 9.10	Further Assurances	E-32

## Schedules and Exhibits

#### Seller Disclosure Schedule

Exhibit A -Exhibit B -Exhibit C -Noncompetition Agreement Television Financial Statements Newspaper Financial Statements

#### ACQUISITION AGREEMENT

ACQUISITION AGREEMENT (this "Agreement"), dated as of May 16, 1997, by and between THE E. W. SCRIPPS COMPANY, an Ohio corporation ("Buyer"), and HARTE-HANKS COMMUNICATIONS, INC., a Delaware corporation ("Seller").

WHEREAS, Buyer and Seller have entered into an Agreement and Plan of Reorganization dated as of May 16, 1997 (the "Merger Agreement") providing for the merger (the "Merger") of Seller into Buyer after Seller shall have effected the Distribution (as defined in the Merger Agreement);

WHEREAS, in the event that the Merger Agreement is terminated, Buyer desires to purchase, and Seller desires to sell, substantially all of Seller's newspaper, television and radio operations, on the terms and subject to the conditions contained in this Agreement;

NOW, THEREFORE, in consideration of the foregoing and the respective representations, warranties, covenants and agreements set forth herein, the parties hereto agree as follows:

#### ARTICLE I

#### Purchase and Sale of Business

Section 1.1 Sale of Acquired Business. Upon the terms and subject to the conditions hereof, at the closing of the transactions contemplated hereby (the "Closing"), Seller will sell and assign to Buyer, and Buyer will purchase and acquire from Seller, the Acquired Business. The "Acquired Business" means and includes the assets, liabilities, capital stock and interests reflected on the Acquired Business Balance Sheet (as defined in Section 3.5), as such assets and liabilities may have changed since the date of the Acquired Business Balance Sheet, but in any event shall include all of Seller's direct and indirect right, title and interest in the assets used primarily in, and all of Seller's liabilities and obligations (accrued, absolute, contingent, undisclosed or otherwise) which are primarily related to or have arisen or will arise from Seller's newspaper, television and radio businesses, including the ownership and operation of the newspapers listed in Section 1.1 of the Seller Disclosure Schedule, KENS-TV and KENS-AM. The Acquired Business shall include the following Subsidiaries of Seller (individually, a "Acquired Subsidiary" and collectively, the "Acquired Subsidiaries"): Independent Publishing Company, a South Carolina corporation ("IPC"), Harte-Hanks Community Newspapers, Inc., a Texas corporation ("Community Newspapers"), and Harte-Hanks Television, Inc., a Delaware corporation ("HHTV"). As used in this Agreement, the word "Subsidiary" means, with respect to any party, any corporation or other organization, whether incorporated or unincorporated, of which (i) such party or any other Subsidiary of such party is a general partner (excluding partnerships the general partnership interests of which held by such party and any Subsidiary of such party do not have a majority of the voting interest in such partnership) or (ii) securities or other interests having by their terms a majority of the outstanding voting power with respect to such corporation or other organization are directly or indirectly owned or controlled by such party or by any one or more of its Subsidiaries, or by such party and one or more of its Subsidiaries.

Section 1.2 Purchase Price. The total consideration (the "Purchase Price") for the Acquired Business will be the sum of \$775 million, plus or minus the positive or negative amount of net working capital (current assets less current liabilities) of the Acquired Business estimated by the chief financial officer of Seller as the net working capital as of the Closing Date pursuant to Section 7.2(c) (the "Cash Payment"), plus Buyer's assumption of Seller's liabilities included in the Acquired Business, plus or minus the adjustment amount calculated pursuant to Section 1.3. At the Closing, Buyer will pay the Cash Payment to Seller by wire transfer of immediately available funds.

- (a) No later than 45 days after the Closing Date, Seller shall deliver to Buyer a balance sheet of the Acquired Business at the Closing Date (the "Closing Balance Sheet"). The Closing Balance Sheet shall be prepared in accordance with generally accepted accounting principles on a basis consistent with the Acquired Business Financial Statements (as defined below), except that the Closing Balance Sheet will not include (i) any liabilities or reserves in respect of Continuing Claims (as defined below), (ii) will reflect all film contracts as long term assets and all film contract payables as long term liabilities and (iii) will not reflect as current liabilities the severance obligations for Employees referenced in Section 6.6(a) To the extent that the net working capital (current assets less current liabilities) of the Acquired Business as shown on the Closing Balance Sheet is more or less than the amount estimated by the chief financial officer of Seller as the net working capital as of the Closing Date pursuant to Section 7.2(c), Buyer shall pay to Seller, or Seller shall pay to Buyer, the amount of such excess or shortfall, respectively, by wire transfer of immediately available funds within five days of the earlier to occur of (i) acceptance by Buyer or (ii) the Neutral Auditors' determination.
- (b) After receipt of the Closing Balance Sheet, Buyer shall have 20 days to review the Closing Balance Sheet, together with the workpapers used in the preparation Representatives of Buyer and Seller shall be given access to all work papers, books, records and other information related to the preparation of the Closing Balance Sheet to the extent required to complete their review of the Closing Balance Sheet. Buyer may dispute items reflected on the Closing Date Balance Sheet only on the basis that such amounts were not arrived at in accordance with the consistent application of accounting principles used in the preparation of the Acquired Business Financial Statements. Unless Buyer delivers written notice to Seller on or prior to the 20th day after Buyer's receipt of the Closing Balance Sheet specifying in reasonable detail all disputed items and the basis therefor, Buyer shall be deemed to have accepted and agreed to the Closing Balance If Buyer so notifies Seller of its objection to the Closing Balance Sheet, Buyer and Seller shall, within 30 days following such notice (the "Resolution Period"), attempt to resolve their differences and any resolution by them as to any disputed amounts shall be final, binding and conclusive.
- (c) If at the conclusion of the Resolution Period there remain amounts in dispute pursuant to paragraph (b) of this Section 1.3, then all amounts remaining in dispute shall be submitted to a firm of nationally recognized independent public accountants who shall not have had a material relationship with Buyer or Seller within the past two years (the "Neutral Auditors") and who shall be selected by mutual agreement of Buyer and Seller within 10 days after the expiration of the Resolution Period. Each party agrees to execute, if requested by the Neutral Auditors, a reasonable engagement letter. All fees and expenses relating to the work, if any, to be performed by the Neutral Auditors shall be borne equally by Buyer and Seller. The Neutral Auditors shall act as an arbitrator to determine, based solely on presentations by Buyer and Seller, and not by independent review or audit, only those issues still in dispute. The Neutral Auditors' determination shall be made within 30 days of their selection, shall be set forth in a written statement delivered to Buyer and Seller and shall be final, binding and conclusive.
- (d) "Continuing Claims" means all suits, claims, actions, arbitrations, inquiries, proceedings or investigations by or before any court, arbitral tribunal, administrative agency or commission or other governmental, regulatory or administrative agency or commission against Seller or any of the Acquired Subsidiaries that arise from facts or events occurring prior to the Closing Date relating to bodily injury, property damage or worker's compensation and that would fall under Seller's automobile, general liability, or worker's compensation coverage.

Purchase Price Allocation. The Purchase Section 1.4 Price will be allocated among the Shares and assets of Seller constituting the remainder of the Acquired Business as agreed by Seller and Buyer on or prior to Closing. Except as otherwise provided in Section 6.10(b) in the event a Section 338(h)(10) election is made, Buyer and Seller will, not later than 90 days after the Closing, execute and cause to be filed Forms 8594 under Internal Revenue Code of 1986, as amended (the "Code") reflecting such allocation.
Upon any adjustment to the Purchase Price under Section 1.3, Buyer and Seller will each execute additional Forms 8594, if necessary.

#### ARTICLE II

#### Closina

- Time and Place. On the terms and Section 2.1 subject to the conditions of this Agreement, the Closing will take place at the offices of Seller's outside counsel, Hughes & Luce, L.L.P., located at 1717 Main Street, Suite 2800, Dallas, Texas 75201 at 10:00 a.m. local time on the third business day following the date on which the last remaining condition set forth in Article VII has been satisfied or waived, or at such other time and place as the parties hereto agree upon in writing (the "Closing Date").
- Section 2.2 Delivery by Seller. At the Closing, Seller will deliver to Buyer the following:
  - (a) Certificates representing all of the issued and outstanding shares of capital stock in IPC, Community Newspapers and HHTV (collectively, the "Shares"), endorsed in blank or together with duly executed stock transfer powers in favor of Buyer;
    (b) A receipt for the Cash Payment;
    (c) A bill of sale and assignment, in form
  - reasonably acceptable to Buyer, conveying to Buyer all of the assets included in the Acquired Business that are owned by Seller, together with certificates of title with respect to motor vehicles;

    (d) Instruments of assignment, in form reasonably acceptable to Buyer, assigning to Buyer all of Seller's
  - rights under the Contracts (as defined below) to which Seller is a party, and Seller shall have obtained all necessary consents to such assignments other than consents which the failure to obtain will not have a material adverse effect on the Acquired Business taken as a whole;
  - (e) A good and sufficient deed, in form reasonably acceptable to Buyer, conveying a good and clear record and marketable title to all of the real property owned by Seller and included in the Acquired Business;
  - (f) the Noncompetition Agreement in the form attached hereto as Exhibit A; and
  - (g) Each of the other documents and instruments required to be delivered under the terms of this Agreement.
  - Delivery by Buyer. At the Closing, Buyer will deliver to Seller the following:
  - (a) The Cash Payment, in the manner required in Section 1.2:
    - (b) A receipt for the delivery of the Shares;(c) An instrument of assumption of liabilities,
  - in form reasonably acceptable to Seller, covering those liabilities of Seller included in the Acquired Business;
  - (d) the Noncompetition Agreement in the form attached hereto as Exhibit A; and
  - (e) Each of the other documents and instruments required to be delivered under the terms of this Agreement.

Representations and Warranties of Seller

Seller represents and warrants to Buyer as follows:

Organization. Each of Seller and the Section 3.1 Acquired Subsidiaries is duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation and Seller and each Acquired Subsidiary has all requisite corporate power and authority to own, lease and operate its properties and to carry on its business as now being conducted, except where the failure to be so organized, existing and in good standing or to have such power and authority would not have a material adverse effect on the Acquired Business taken as a whole. Seller and the Acquired Subsidiaries are each duly qualified or licensed to do business and in good standing in each jurisdiction in which the property owned, leased or operated by them or the nature of the business conducted by them makes such qualification or licensing necessary, except where the failure to be so qualified or licensed and in good standing would not in the aggregate have a material adverse effect on the Acquired Business taken as a whole or on the ability of Seller to consummate the transactions contemplated hereby. True, accurate and complete copies of the charters and bylaws, including all amendments thereto, of the Acquired Subsidiaries have heretofore been delivered to Buyer. As used in this Agreement, any reference to any event, change or effect having a material adverse effect on or with respect to the Acquired Business taken as a whole or an entity (or group of entities taken as a whole) means that such event, change or effect is materially adverse to the business, properties, assets, results of operations or financial condition of the Acquired Business or such entity (or, if with respect thereto, of such group of entities taken as a whole).

Section 3.2 Capitalization. The authorized capital stock of IPC consists of 150 shares of common stock, \$100.00 par value per share, all of which shares are issued and outstanding and owned by Seller. The authorized capital stock of Community Newspapers consists of 6,000 shares of common stock, no par value per share, all of which shares are issued and outstanding and owned by Seller. The authorized capital stock of HHTV consists of 1,000 shares of common stock, \$1.00 par value per share, all of which shares are issued and outstanding and owned by Seller. All the Shares are duly authorized, validly issued, fully paid and non-assessable and free of any preemptive rights in respect There are no existing options, warrants, calls, subscriptions or other rights or other agreements, commitments, understandings or restrictions of any character binding on any of the Acquired Subsidiaries with respect to the issued or unissued capital stock of any of the Acquired Subsidiaries. There are no outstanding contractual obligations of any of the Acquired Subsidiaries to repurchase, redeem or otherwise acquire any shares of capital stock of any of the Acquired Subsidiaries. Upon the sale of the Shares to Buyer at the Closing, Buyer will acquire the entire legal and beneficial ownership in all of the Shares, free and clear of any liens, claims, security interests or encumbrances.

Section 3.3 Authority. Seller has the requisite corporate power and authority to execute and deliver this Agreement and to consummate the transactions contemplated hereby. The execution, delivery and performance of this Agreement by Seller and the consummation by Seller of the transactions contemplated hereby have been duly authorized by Seller's Board of Directors, and no other corporate proceedings on the part of Seller are necessary to authorize this Agreement or for Seller to consummate the transactions so contemplated hereby. This Agreement has been duly executed and delivered by Seller and, assuming this Agreement constitutes a valid and binding obligation of Buyer, constitutes a valid and binding obligation of Seller, enforceable against Seller in accordance with its terms.

Section 3.4 Consents and Approvals; No Violations. Except (a) as set forth in Section 3.4 of the Seller Disclosure Schedule, (b) for filings, permits, authorizations, consents and approvals as may be required under, and other applicable requirements of, the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended (the "HSR Act"), and the Communications Act of 1934, as amended (the "FCC Act"), and (c) as may be necessary as a result of any facts or circumstances relating solely to Buyer or any of its Subsidiaries, none of the execution, delivery or performance of this Agreement by Seller or the consummation by Seller of the transactions contemplated hereby and compliance by Seller with any of the provisions hereof will (i) conflict with or result in any breach of any provisions of the charters or bylaws of Seller or of any of the Acquired Subsidiaries, (ii) require any filing by Seller or any of the Acquired Subsidiaries with, or any permit, authorization, consent or approval to be obtained by Seller or any of the Acquired Subsidiaries of, any court, arbitral tribunal, administrative agency or commission or other governmental or other regulatory authority or agency (a "Governmental Entity"), (iii) result in a violation or breach of, or constitute (with or without due notice or lapse of time or both) a default (or give rise to any right of termination, amendment, cancellation or acceleration) under, any of the terms, conditions or provisions of any note, bond, mortgage, indenture, lease, license, contract, agreement or other instrument, obligation or commitment to which Seller or any of the Acquired Subsidiaries is a party or by which any of them or any of their properties or assets may be bound ("Contracts") or result in the creation of any may be bound ("Contracts") or result in the creation of any lien upon any of the property or assets of the Acquired Business, or (iv) violate any order, writ, injunction, decree, statute, rule or regulation applicable to Seller or any of the Acquired Subsidiaries, except, in the case of clause (ii), (iii) or (iv), for failures to file or obtain, violations, breaches, defaults or liens which would not have a material adverse effect on the Acquired Business taken as a whole or the ability of Seller to consummate the transactions contemplated hereby. The Seller has no knowledge of any facts or circumstances relating to the Seller or any of its Acquired Subsidiaries that, individually or in the aggregate, would prevent any necessary approval of the transactions contemplated by this Agreement under the FCC Act.

Section 3.5 Acquired Business Financial Statements. Attached hereto as Exhibits B and C are the audited balance sheets (the "Acquired Business Balance Sheets") of the Acquired Business as of December 31, 1996 (the "Balance Sheet Date") and December 31, 1995, and the related statement of operations and cash flows for the three years ended December 31, 1996 and the accompanying notes for the Seller's television and radio operations and newspaper operations, respectively (together with the Acquired Business Balance Sheets, the "Acquired Business Financial Statements"). The Acquired Business Financial Statements have been prepared in accordance with generally accepted accounting principles consistently applied, and, except as set forth in Section 3.5 of the Seller Disclosure Schedule, fairly present in all material respects the financial position of the Acquired Business as at the dates thereof, and the results of its operations for the periods then ended. After the Closing, except as otherwise contemplated by this Agreement, neither Seller nor any of its other Subsidiaries will own or have rights to use any of the assets or property, whether tangible, intangible or mixed, which are necessary for the conduct of the Acquired Business as conducted on the date hereof.

Litigation. Except as disclosed in the Acquired Business Financial Statements or as set forth in Section 3.6 of the Seller Disclosure Schedule, there is no suit, action, proceeding or investigation relating to the Acquired Business pending or, to the knowledge of Seller, threatened, against Seller or any of the Acquired Subsidiaries before any Governmental Entity which, individually or in the aggregate, is reasonably likely to have a material adverse effect on the Acquired Business taken as a whole or the ability of Seller to consummate the transactions contemplated hereby. Except as set forth in Section 3.6 of the Seller Disclosure Schedule, neither Seller nor any of the Acquired Subsidiaries is subject to any outstanding order, writ, injunction or decree relating to the Acquired Business which, individually or in the aggregate, is reasonably likely to have a material adverse effect on the Acquired Business taken as a whole or a material adverse effect on the ability of Seller to consummate the transactions contemplated hereby.

- (a) Section 3.7 of the Seller Disclosure Schedule contains a list of all "employee benefit plans" within the meaning of Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), and all other material benefit plans, programs, agreements and arrangements (the "Benefit Plans"), which cover employees or former employees of Seller and the Acquired Subsidiaries who are or were employed in the Acquired Business (the "Employees"). True and complete copies of all Benefit Plans, any trust instruments and/or insurance contracts, if any, forming a part of any such plans, and all amendments thereto; current summary plan descriptions; where applicable, the most current determination letter received from the Internal Revenue Service (the "Service"); and where applicable, annual reports, financial statements and actuarial reports for the last plan year, which fairly and accurately reflect the financial condition of the plans have been made available to Buyer.
- (b) All Benefit Plans are in compliance with ERISA, the Code, and all other applicable laws in all material respects. Each Benefit Plan which is an "employee pension benefit plan" within the meaning of Section 3(2) of ERISA (a "Pension Plan") and which is intended to be qualified under Section 401(a) of the Code has received a favorable determination letter from the Service, and Seller is not aware of any circumstances likely to result in revocation of any such favorable determination letter. Neither Seller, the Acquired Subsidiaries nor any ERISA Affiliate (as defined below) has contributed or been required to contribute to any Multiemployer Plan (as defined in ERISA) with respect to any Employees.
- (c) No liability under Subtitle C or D of Title IV of ERISA has been incurred by Seller or any of the Acquired Subsidiaries with respect to any ongoing, frozen or terminated Pension Plan, currently or formerly maintained by any of them, or the Pension Plan of any entity which is or has been considered one employer with Seller or any of the Acquired Subsidiaries, as the case may be, under Section 4001 of ERISA or Section 414 of the Code (an "ERISA Affiliate") which would have a material adverse effect on the Acquired Business taken as a whole.
- (d) All contributions required to be made or accrued as of the Balance Sheet Date under the terms of any Benefit Plan for which Seller or any of the Acquired Subsidiaries may have liability have been timely made or have been reflected on the Acquired Business Balance Sheet. Neither any Pension Plan nor any single-employer plan of an ERISA Affiliate has incurred an "accumulated funding deficiency" (whether or not waived) within the meaning of Section 412 of the Code or Section 302 of ERISA in an amount which would have a material adverse effect on the Acquired Business taken as a whole. Neither Seller nor any of the Acquired Subsidiaries has provided, or is required to provide, security to any Pension Plan pursuant to Section 401(a)(29) of the Code.
- (e) Neither Seller nor any of the Acquired Subsidiaries has any obligations for retiree health and life benefits for Employees or former Employees under any Benefit Plan, except as set forth in Section 3.7 of the Seller Disclosure Schedule or as required by Part 6 of Title I of ERISA.
- Section 3.8 Absence of Certain Changes or Events. Except as set forth in Section 3.8 of the Seller Disclosure Schedule, since the Balance Sheet Date, the Acquired Business has been conducted only in the ordinary course consistent with past practice, and there has not been any change or development, or combination of changes or developments (other than changes relating to or arising from legislative or regulatory changes, developments generally affecting the newspaper or broadcasting industries or general economic conditions in the United States), which individually or in the aggregate have had or are reasonably likely to have a material adverse effect on the Acquired Business taken as a whole.

Section 3.9 No Violation of Law. Except as disclosed in the Acquired Business Financial Statements or as set forth in Section 3.9 of the Seller Disclosure Schedule, neither Seller nor any of the Acquired Subsidiaries is in violation of, or, to the knowledge of Seller, under investigation with respect to or has been given notice or been charged by any Governmental Entity with any violation of, any law, statute, order, rule, regulation or judgment of any Governmental Entity, except for violations which, in the aggregate, would not have a material adverse effect on the Acquired Business taken as a whole. Seller and the Acquired Subsidiaries have all permits, licenses, franchises and other governmental authorizations, consents and approvals necessary to conduct the Acquired Business as presently conducted, except for any such permits, licenses, franchises or other governmental authorizations, consents and approvals the failure of which to have would not have a material adverse effect on the Acquired Business taken as a whole.

### Section 3.10 Taxes.

- (a) Except as disclosed in the Acquired Business Financial Statements or as set forth in Section 3.10 of the Seller Disclosure Schedule:
  - (i) Seller, the Acquired Subsidiaries and the consolidated group (the "Group") of which Seller and/or the Acquired Subsidiaries are members, have (A) duly filed with the appropriate governmental authorities all Tax Returns (as hereinafter defined) required to be filed by them on or prior to the Closing Date, other than those Tax Returns the failure of which to file would not have a material adverse effect on the entity required to file such Tax Return, and such Tax Returns are true, correct and complete in all material respects, and (B) duly paid in full or made provision in accordance with generally accepted accounting principles for the payment of all Taxes (as hereinafter defined) due with respect to periods ending on or prior to the Closing Date;
  - (ii) all monies which Seller, the Acquired Subsidiaries or any member of the Group has been required by law to withhold from employees or other contractors with respect to payments made or periods ending on or before the Closing Date have been withheld and timely paid to the appropriate governmental authority;
  - (iii) as of the date hereof, the Tax Returns for Seller, the Acquired Subsidiaries and/or any member of the Group are not currently the subject of any audit, investigation or proceeding by the Service or, to Seller's, any Acquired Subsidiary's or the Group's knowledge, any state or local taxing authority, and Seller, the Acquired Subsidiaries and/or any member of the Group have not received any written notice of deficiency or assessment from any taxing authority with respect to liabilities for material Taxes of Seller, the Acquired Subsidiaries and/or any member of the Group which have not been paid or finally settled, other than audits, deficiencies or assessments disclosed in Section 3.10 of the Seller Disclosure Schedule which are being contested in good faith through appropriate proceedings; and
  - (iv) the consolidated federal income tax return of the Group has been audited through December 31, 1990 and no waiver of any statute of limitations in respect of Taxes or any extension of time with respect to a Tax assessment or deficiency granted by Seller, any of the Acquired Subsidiaries and/or any member of the Group is currently in effect.

- (b) "Taxes" means all taxes, charges, fees, levies, imposts, duties or other assessments, including, without limitation, income, gross receipts, estimated taxes, excise, personal property, real property, sales, ad valorem, value-added, leasing, withholding, social security, workers compensation, unemployment insurance, occupation, use, service, service use, license, stamp, payroll, employment, windfall profit, environmental, alternative or add-on minimum tax, franchise, transfer and recording taxes, fees and charges, imposed by the United States or any state, local, or foreign governmental authority whether computed on a separate, consolidated, unitary, combined or any other basis; and such term shall include any interest, fines, penalties or additional amounts attributable or imposed on or with respect to any such taxes, charges, fees, levies, imposts, duties or other assessments. "Tax Return" means any return, report or other document or information required to be supplied to a taxing authority in connection with Taxes.
- (c) Except as provided in Section 3.10 of the Seller Disclosure Schedule, neither Seller, any Acquired Subsidiary, nor any member of the Group (i) has filed a consent pursuant to Section 341(f) of the Code nor agreed to have Section 341(f)(2) apply to any disposition of a subsection (f) asset (as such term is defined in Section 341(f) of the Code) owned by a member of the Group, (ii) has agreed, or is required, to make any adjustment under Section 481(a) of the Code by reason of a change in accounting method or otherwise that will affect the liability of the Group for Taxes, (iii) has made an election, or is required, to treat any asset of the Group as owned by another person pursuant to the provisions of former Section 168(f)(8) of the Code, (iv) is now or has ever been a party to any agreement, contract, arrangement, or plan that would result, separately or in the aggregate, in the payment of any "excess parachute payments" within the meaning of Section 280G of the Code, (v) has participated in an international boycott as defined in Section 999 of the Code, (vi) is now or has ever been a "foreign person" within the meaning of Section 1445(b)(2) of the Code, or (vii) has made any of the foregoing elections or is required to apply any of the foregoing rules under any comparable state or local tax provision. After the date hereof, no election with respect to Taxes or extension of the period of limitation will be made without the written consent of Buyer.

# Section 3.11 Environmental Matters.

- (a) Except as disclosed in the Acquired Business Financial Statements or as set forth in Section 3.11 of the Seller Disclosure Schedule and except for such matters that, individually or in the aggregate, would not have a material adverse effect on the Acquired Business taken as a whole, (i) to the knowledge of Seller, the Acquired Business is in compliance in all material respects with all applicable Environmental Laws (as hereinafter defined); (ii) to the knowledge of Seller, the properties included in the Acquired Business and presently owned or operated by Seller or the Acquired Subsidiaries (the "Acquired Properties") do not contain any Hazardous Substance (as hereinafter defined) other than as permitted under applicable Environmental Laws; (iii) neither Seller nor any of the Acquired Subsidiaries has since December 31, 1994 received any claims, notices, demand letters, lawsuits or requests for information from any Governmental Entity or any private third party alleging that the Acquired Business is in violation of, or liable under, any Environmental Laws; and (iv) none of Seller, the Acquired Subsidiaries or the Acquired Properties is subject to any court order, administrative order or decree relating to the Acquired Business arising under any Environmental
- (b) "Environmental Law" means any applicable Federal, state or local law, regulation, permit, judgment or agreement with any Governmental Entity, relating to (x) the protection, preservation or restoration of the environment or to human health or safety, or (y) the exposure to, or the use, storage, recycling, treatment, generation, transportation, processing, handling, labeling, production, release or disposal of Hazardous Substances. "Hazardous Substance" means any substance presently listed, defined, designated or classified as hazardous, toxic, radioactive or dangerous, or otherwise regulated, under any Environmental law.

Material Contracts. Section 3.12 of the Section 3.12 Seller Disclosure Schedule identifies any Contract included in the Acquired Business to which Seller or any of the Acquired Subsidiaries is a party or by which any of its assets or operations may be bound as of the date of this Agreement that is (i) a loan or similar agreement or indebtedness evidenced by a note or other instrument, or any direct or indirect guarantee of indebtedness of any other person, in excess of \$1,000,000; (ii) any Contract that expressly limits the right to terminate the Contract without penalty upon less than one year's notice and such Contract provides for future payments in excess of \$250,000 within the next twelve (12) months from the date hereof; (iii) a network affiliation agreement; (iv) an employment or severance agreement providing for payments in excess of \$100,000 to any Employee; and (v) any Contract related to capital expenditures, which provides for future payments in excess of \$500,000 within the next twelve (12) months from the date hereof. Except as set forth in Section 3.12 of the Seller Disclosure Schedule (i) each of the Contracts set forth on Section 3.12 of the Seller Disclosure Schedule is in full force and effect, except where the failure to be in full force and effect would not have a material adverse effect on the Acquired Business taken as a whole and (ii) there are no existing defaults by Seller or any Acquired Subsidiary thereunder which default would result in a material adverse effect on the Acquired Business taken as a whole.

Section 3.13 Brokers or Finders. Neither Seller nor any of the Acquired Subsidiaries has any liability to any agent, broker, investment banker, financial advisor or other firm or person for any broker's or finder's fee or any other commission or similar fee in connection with any of the transactions contemplated by this Agreement except Donaldson, Lufkin & Jenrette Securities Corporation ("DLJ"), whose fees and expenses, as previously disclosed to Buyer, will be paid by Seller in accordance with Seller's agreement with such firm.

Section 3.14 Title to Assets. Except as set forth in Section 3.14 of the Seller Disclosure Schedule, Seller and the Acquired Subsidiaries own all of the material assets of the Acquired Business free and clear of any liens, claims, security interests or encumbrances that, individually or in the aggregate, are reasonably likely to have a material adverse effect on the Acquired Business taken as a whole.

Section 3.15 Condition of Assets. All of the material assets of the Acquired Business are in good operating condition and repair, ordinary wear and tear excepted.

Section 3.16 Employees. With respect to the Acquired Business, neither Seller nor any Acquired Subsidiary is a party to, or is bound by, any collective bargaining agreement or other contract with a labor union, nor is Seller or any of the Acquired Subsidiaries the subject of any proceeding or organizing activity seeking to compel it to bargain with any labor union as to wages and conditions of employment, nor is there any strike, labor dispute, slow down or stoppage involving Seller or any of the Acquired Subsidiaries pending or, to the knowledge of Seller, threatened that, individually or in the aggregate, are reasonably likely to have a material adverse effect on the Acquired Business taken as a whole.

Section 3.17 Insurance. Set forth in Section 3.17 of the Seller Disclosure Schedule is a schedule of the insurance coverage (including policy limits, coverage layers, and named insureds) maintained by Seller on the assets, properties, premises, operations and personnel of the Acquired Business.

Section 3.18 FCC Licenses. The Seller has provided Buyer with a complete list of the FCC Licenses held or  $\,$ controlled by the Seller, Tall Tower, Inc. or any of the Acquired Subsidiaries. Except as does not materially jeopardize the operation by the Seller or the applicable Acquired Subsidiary of any of the Seller Stations to which the FCC Licenses apply or as set forth in Section 3.18 of the Seller Disclosure Schedule: (i) the Seller and those of its Acquired Subsidiaries that are required to hold FCC Licenses, or that control FCC Licenses, are qualified to hold such FCC Licenses or to control such FCC Licenses, as the case may be; (ii) the Seller and those of its Acquired Subsidiaries that are required to hold FCC Licenses hold such FCC Licenses; (iii) the Seller is not aware of any facts or circumstances relating to the Seller or any of its Acquired Subsidiaries that would prevent the FCC's granting the requisite consent to the FCC Form 315 Transfer of Control Application to be filed (the "FCC Application") except that the Seller has filed a renewal application with the FCC relating to KENS-AM, which renewal application may delay the granting of the FCC Application; (iv) each Seller Station is in material compliance with all FCC Licenses held by it; and (v) there is not pending or, to the knowledge of the Seller, threatened any application, petition, objection or other pleading with the FCC or other Governmental Entity which challenges the validity of, or any rights of the holder under, any FCC License held by the Seller or one of its Acquired Subsidiaries, except for rule making or similar proceedings of general applicability to persons engaged in substantially the same business conducted by the Seller Stations. As used herein, the term "Seller Station" shall mean KENS-TV and KENS-AM and the term "FCC License" shall mean any permit, license, waiver or authorization that a person is required by the FCC to hold in connection with the operation of its business.

## ARTICLE IV

Representations and Warranties of Buyer

Buyer represents and warrants to Seller as follows:

Section 4.1 Organization. Buyer is a corporation duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation and has all requisite corporate power and authority to own, lease and operate its properties and to carry on its business as now being conducted except where the failure to be so organized, existing and in good standing or to have such power and authority would not have a material adverse effect on the ability of Buyer to consummate the transactions contemplated hereby. Buyer is duly qualified or licensed to do business and in good standing in each jurisdiction in which the property owned, leased or operated by it or the nature of the business conducted by it makes such qualification or licensing necessary, except where the failure to be so duly qualified or licensed and in good standing would not in the aggregate have a material adverse effect on the ability of Buyer to consummate the transactions contemplated hereby.

Section 4.2 Authority. Buyer have the requisite corporate power and authority to execute and deliver this Agreement and to consummate the transactions contemplated hereby. The execution, delivery and performance of this Agreement by Buyer and the consummation by Buyer of the purchase of the Shares and of the other transactions contemplated hereby have been duly authorized by the Board of Directors of Buyer, and no other corporate proceedings on the part of Buyer is necessary to authorize this Agreement or to consummate the transactions so contemplated. This Agreement has been duly executed and delivered by Buyer and, assuming this Agreement constitutes a valid and binding obligation of Seller, constitutes a valid and binding obligation of Buyer, enforceable against Buyer in accordance with its terms.

Section 4.3 Consents and Approvals; No Violations. Except for filings, permits, authorizations, consents and approvals as may be required under, and other applicable requirements of the Exchange Act, the HSR Act and the FCC Act, and as may be necessary as a result of any facts or circumstances relating solely to Seller and its Subsidiaries, neither the execution, delivery or performance of this Agreement by Buyer nor the consummation by Buyer of the transactions contemplated hereby nor compliance by Buyer with any of the provisions hereof will (i) conflict with or result in any breach of any provision of the respective charter or bylaws of Buyer, (ii) require any filing by Buyer or its Subsidiaries with, or permit, authorization, consent or approval to be obtained by Buyer or its Subsidiaries of, any Governmental Entity, (iii) result in a violation or breach of, or constitute (with or without due notice or lapse of time or both) a default (or give rise to any right of termination, cancellation or acceleration) under, any of the terms, conditions or provisions of any Contract to which Buyer or any of its Subsidiaries is a party or by which any of them or any of their properties or assets may be bound or (iv) violate any order, writ, injunction, decree, statute, ordinance, rule or regulation applicable to Buyer or any of its Subsidiaries, except, in the case of clause (ii), (iii) or (iv), for failures to file or obtain, violations, breaches or defaults which would not, individually or in the aggregate, have a material adverse effect on the ability of Buyer to consummate the transactions contemplated hereby.

Litigation. There is no suit, action, Section 4.4 proceeding or investigation pending or, to the knowledge of Buyer, threatened, against Buyer or any of its Subsidiaries before any Governmental Entity which, individually or in the aggregate, might reasonably be expected to have a material adverse effect on the ability of Buyer to consummate the transactions contemplated by this Agreement. Neither Buyer nor any of its Subsidiaries is subject to any outstanding order, writ, injunction or decree which, individually or in the aggregate, might reasonably be expected to have a material adverse effect on the ability of Buyer to consummate the transactions contemplated hereby. Buyer has no knowledge of any facts or circumstances relating to Buyer or any of its Subsidiaries, that, individually or in the aggregate, would prevent any necessary approval of the transactions contemplated by this Agreement under the FCC Act. Buyer is legally and financially qualified and, to Buyer's knowledge, otherwise qualified to hold, or control the entities which hold or will hold, the FCC Licenses currently held or controlled by the Seller or to be held by Buyer, or any person under their control after the Closing Date, and are not aware of any facts or circumstances that might prevent or delay prompt consent to or waivers for the FCC Application.

Section 4.5 No Violation of Law. Neither Buyer nor any of its Subsidiaries is in violation of, or, to the knowledge of Buyer, is under investigation with respect to or has been given notice or been charged by any Governmental Entity with any violation of, any law, statute, order, rule, regulation or judgment of any Governmental Entity, except for violations which, in the aggregate, do not have a material adverse effect on the ability of Buyer to consummate the transactions contemplated hereby. Buyer and its Subsidiaries have all permits, licenses, franchises and other governmental authorizations, consents and approvals necessary to conduct their businesses as presently conducted, except for any such permits, licenses, franchises or other governmental authorizations, consents and approvals the failure of which to have would not have a material adverse effect on the ability of Buyer to consummate the transactions contemplated hereby.

Section 4.6 Sufficient Funds. Buyer has, on the date hereof, the financial capability to purchase the Acquired Business on the terms and subject to the conditions set forth in this Agreement, and will have such capability on the Closing Date.

Section 4.7 Purchase for Investment. Buyer is acquiring the Shares for its own account for investment purposes and not with a view to or for resale in connection with any distribution thereof within the meaning of the Securities Act of 1933, as amended. Buyer will refrain from transferring or otherwise disposing of the Shares, or any interest therein, in such a manner as to violate any securities laws.

Section 4.8 Brokers or Finders. Neither Buyer nor any of its Subsidiaries has any liability to any agent, broker, investment banker, financial advisor or other firm or person for any broker's or finder's fee or any other commission or similar fee in connection with any of the transactions contemplated by this Agreement.

Section 4.9 Investigations. Buyer is an informed and sophisticated participant in the transactions contemplated by this Agreement and has been advised by persons experienced in the evaluation and purchase of enterprises such as the Acquired Business, and along with such persons has undertaken such investigation, and has been provided with and have evaluated such documents and information, as Buyer and its advisors have deemed necessary to enable them to make an informed and intelligent decision with respect to the execution, delivery and performance of this Agreement. Anything herein to the contrary notwithstanding, Buyer acknowledges that Buyer is acquiring the Acquired Business without any representation or warranty, express or implied, by Seller or any of its affiliates except as expressly set forth herein. In furtherance of the foregoing, and not in limitation thereof, Buyer acknowledges that neither Seller nor any of its advisors, including, without limitation, DLJ, nor any of their respective affiliates or representatives have made any representation or warranty (express or implied) with respect to, and Buyer is not relying upon, (i) the information set forth in the Confidential Memorandum provided to Buyer relating to the Acquired Business, (ii) any other information provided to Buyer pursuant to the Confidentiality Agreement (as defined below), or (iii) any financial projection or forecast delivered to Buyer with respect to the revenues, profitability, cash flow, capital expenditures, or other financial or operating aspect that may arise from the operation of the Acquired Business either before or after the Closing Date. With respect to any projection or forecast delivered by or on behalf of the Seller to Buyer, Buyer acknowledges that (i) there are uncertainties inherent in attempting to make such projections and forecasts, (ii) Buyer is familiar with such uncertainties, (iii) Buyer is taking full responsibility for making its own evaluation of the adequacy and accuracy of all such projections and forecasts furnished to Buyer and (iv) Buyer will not have a claim against either Seller or any of its advisors including, without limitation, DLJ, or any of their respective affiliates with respect to such projections or forecasts or with respect to any related matter.

# ARTICLE V

# Covenants Pending the Closing

- Section 5.1 Covenants of Seller with Respect to the Acquired Business. During the period from the date of this Agreement and continuing until the Closing Date, Seller agrees that, except (i) as contemplated or permitted by this Agreement, (ii) as set forth in Section 5.1 of the Seller Disclosure Schedule, or (iii) to the extent that Buyer shall otherwise consent in writing (which consent will not be unreasonably withheld or delayed):
- (a) Ordinary Course. Seller and the Acquired Subsidiaries shall carry on the Acquired Business in the usual, regular and ordinary course consistent with past practice and use all reasonable efforts to preserve intact the present business organization, keep available, consistent with past practice, the services of the present officers and employees and preserve the relationships with customers, suppliers and others having business dealings with the Acquired Business, it being understood, however, that the failure of any Employees to remain employees of the Acquired Business or become employees of Buyer or any Subsidiary of Buyer shall not constitute a breach of this covenant.
- (b) Changes in Stock. Seller will not permit the Acquired Subsidiaries to split (including a reverse stock split), combine or reclassify any of their capital stock or issue or authorize or propose the issuance of any other securities in respect of, in lieu of or in substitution for shares of their capital stock.

- (c) Issuance of Securities. Seller shall not permit any of the Acquired Subsidiaries to, issue, transfer or sell, or authorize or propose or agree to the issuance, transfer or sale of, any shares of their capital stock of any class, any other equity interests or any securities convertible into, or any rights, warrants, calls, subscriptions, options or other rights or agreements, commitments or understandings to acquire, any such shares, equity interests or convertible securities, other than issuances by a wholly owned Subsidiary of its capital stock to its parent.
- (d) Governing Documents. None of the Acquired Subsidiaries will amend their charters or bylaws in a manner adverse to Buyer or otherwise inconsistent with the transactions contemplated hereby.
- (e) Indebtedness. Seller shall not permit any of the Acquired Subsidiaries to incur any indebtedness for borrowed money or guarantee any such indebtedness or issue or sell any debt securities or warrants or rights to acquire any debt securities of any of the Acquired Subsidiaries or guarantee any such obligations of others other than in the ordinary course of business consistent with past practice.
- (f) Changes to Benefit Plans. Except as would not materially increase the costs of the Acquired Business and except for changes required to comply with applicable law, Seller shall not, nor shall it permit any of the Acquired Subsidiaries to, (i) enter into, adopt, amend (except as may be required by law and except for immaterial amendments) or terminate any Benefit Plan or any agreement, arrangement, plan or policy between Seller or any such Acquired Subsidiary and one or more of its directors, officers or Employees or (ii) except for normal increases in the ordinary course of business consistent with past practice and the payment of bonuses and other consideration to Employees in the aggregate not to exceed the amount set forth in Section 5.1 of the Seller Disclosure Schedule, increase in any manner the compensation or fringe benefits of any director, officer or Employee or pay any benefit to any director, officer or Employee not required by any plan or arrangement as in effect as of the date hereof or enter into any contract, agreement, commitment or arrangement to do any of the foregoing; provided that the foregoing shall not prohibit Seller or the Acquired Subsidiaries from hiring and paying new employees in the ordinary course of business consistent with past practice.
- (g) Filings. Seller shall promptly provide Buyer (or its counsel) copies of all filings (other than those portions of filings under the HSR Act which Buyer has no reasonable interest in obtaining in connection with the acquisition of the Acquired Business) made by Seller with any Federal, state or foreign Governmental Entity in connection with this Agreement and the transactions contemplated hereby.
- (h) Accounting Policies and Procedures. Seller will not and will not permit any of the Acquired Subsidiaries to change any of its accounting principles, policies or procedures with regard to the Acquired Business, except as may be required by generally accepted accounting principles.
- (i) Sale of Assets. Seller will not and will not permit any of the Acquired Subsidiaries to sell, lease, exchange, mortgage, pledge, transfer or otherwise dispose of, or agree to sell, lease, exchange, mortgage, pledge, transfer or otherwise dispose of, any of the assets included in the Acquired Business, except for dispositions of inventories and equipment in the ordinary course of business and consistent with past practice.

- Section 5.2 Covenants of Seller. During the period from the date of this Agreement and continuing to the Closing Date, Seller agrees that Seller will not and will not permit the Acquired Subsidiaries to take any action that would or is reasonably likely to result in any of the conditions to the Closing set forth in Article VII not being satisfied or that would materially impair the ability of Seller to consummate the transactions contemplated herein in accordance with the terms hereof or would materially delay such consummation, and Seller shall promptly advise Buyer orally and in writing of any change in, or event with respect to, the business or operations of Seller having, or which insofar as can reasonably be foreseen, could have, a material adverse effect on the ability of Seller to consummate the transactions contemplated hereby.
- Section 5.3 Covenants of Buyer. During the period from the date of this Agreement and continuing until the Closing Date, Buyer agrees that except (i) as contemplated or permitted by this Agreement or (ii) to the extent that Seller shall otherwise consent in writing (which consent will not be unreasonably withheld or delayed):
- (a) Filings. Buyer shall promptly provide Seller (or its counsel) copies of all filings (other than those portions of filings under the HSR Act which Seller has no reasonable interest in obtaining in connection with the acquisition of the Acquired Business) made by Buyer with any Federal, state or foreign Governmental Entity in connection with this Agreement and the transactions contemplated hereby.
- (b) Cooperation. Buyer shall not take any action that would or is reasonably likely to result in any of the conditions to the Closing set forth in Article VII not being satisfied or that would materially impair the ability of Buyer to consummate the transactions contemplated herein in accordance with the terms hereof or materially delay such consummation, and Buyer shall promptly advise Seller orally and in writing of any change in, or event with respect to, the business or operations of Buyer having, or which, insofar as can reasonably be foreseen, could have, a material adverse effect on the ability of Buyer to consummate the transactions contemplated hereby.
- Section 5.4 Control of the Seller Stations. Prior to the Closing Date, control of the Seller's television and radio broadcasting operations, along with all of the Seller's other operations, shall remain with Seller. Seller and Buyer acknowledge and agree that neither Buyer nor any of its employees, agents or representatives, directly or indirectly, shall, or have any right to, control, direct or otherwise supervise, or attempt to control, direct or otherwise supervise, such broadcast and other operations, it being understood that supervision of all programs, equipment, operations and other activities of such broadcast and other operations shall be the sole responsibility, and at all times prior to the Closing Date remain within the complete control and discretion, of the Seller, subject to the terms of Sections 5.1 and 5.2.

# ARTICLE VI

# Additional Agreements

Section 6.1 Reasonable Efforts. Subject to the terms and conditions of this Agreement, each of the parties hereto agrees to use all reasonable efforts to take, or cause to be taken, all actions, and to do, or cause to be done, all things necessary, proper or advisable under applicable laws and regulations to consummate and make effective the transactions contemplated by this Agreement including, without limitation, (i) the prompt preparation and filing of all necessary documents under the HSR Act and the FCC Act including (but not limited to) any required waiver of the FCC one-to-a-market rule, and (ii) such actions as may be required to have the applicable waiting period under the HSR Act expire or terminate as promptly as practicable, including by consulting with each other as to, and responding promptly to any comments or requests for information with respect thereto. Each party shall promptly consult with the other and provide any necessary information with respect to all filings made by such party with any Governmental Entity in connection with this Agreement and the transactions contemplated hereby.

Access to Information. Upon reasonable Section 6.2 notice, Seller shall (and shall cause each of the Acquired Subsidiaries to) afford to the officers, employees, accountants, counsel and other representatives of Buyer, access, during normal business hours during the period prior to the Closing Date, to all of the properties, books, contracts, commitments and records relating to the Acquired Business, and, during such period, Seller shall (and shall cause the Acquired Subsidiaries to) furnish promptly to Buyer all other information concerning the business, properties and personnel of the Acquired Business as Buyer reasonably request. After the Closing Date, upon reasonable notice, Buyer shall cause the Acquired Subsidiaries to afford to the officers, employees, accountants, counsel and other representatives of Seller access, during normal business hours, to the Acquired Subsidiaries' books and records which Seller may reasonably request in order to complete tax filings or for other legitimate business purposes. Unless otherwise required by law, the parties will hold any information made available pursuant to this Section 6.2 which is nonpublic in confidence in accordance with the confidentiality agreement, dated March 11, 1997 (the "Confidentiality Agreement"), between Buyer and Seller.

Legal Conditions to Purchase. Each of Seller and Buyer will use all reasonable efforts to comply promptly with all legal requirements which may be imposed on it or its respective Subsidiaries with respect to the purchase of the Acquired Business by Buyer (which actions shall include, without limitation, furnishing all information required under the HSR Act and the FCC Act and will promptly cooperate with and furnish information to each other in connection with any such requirements imposed upon any of them or any of their respective Subsidiaries in connection with the purchase of the Acquired Business by Buyer). Subject to the terms and conditions hereof, each of Seller and Buyer will, and will cause its respective Subsidiaries to, promptly use all reasonable efforts to obtain (and will consult and cooperate with each other in obtaining) any consent, authorization, order or approval of, or any exemption by, any Governmental Entity or other public or private third party, required to be obtained or made by such party in connection with the purchase of the Acquired Business by Buyer or the taking of any action contemplated by this Agreement.

Section 6.4 Use of Names. (a) Following the Closing Date, Seller shall have the sole and exclusive ownership of and right to use, as between Buyer and the Acquired Subsidiaries on the one hand, and the Seller on the other hand, each of the names, trademarks, trade names and other proprietary rights set forth in Section 6.4 of the Seller Disclosure Schedule (the "Acquired Proprietary Name Rights"). The Acquired Proprietary Name Rights include, without limitation, the name "Harte-Hanks" and derivatives thereof.

(b) Following the Closing Date, Buyer shall, and shall cause the Acquired Subsidiaries and other affiliates to, take all action necessary to cease using, and change as promptly as practicable (including by amending any charter documents), any corporate or other names which are the same as or confusing similar to any of the Acquired Proprietary Name Rights.

Section 6.5 Intercompany Balances. All amounts owing between the Acquired Subsidiaries, on the one hand, and Seller and its other Subsidiaries, on the other hand, other than amounts arising in the ordinary course of business for the purchase of goods or services in commercial transactions, shall be eliminated in full (without any payment to either party) at or prior to the Closing Date.

Section 6.6 Employee Matters; Seller Stock Plans.

(a) Buyer and the Acquired Subsidiaries shall assume and retain, with respect to the Employees, any and all severance obligations that arise due to (i) the purchase of the Acquired Business by Buyer being deemed a "Change of Control" under the severance agreements for Employees specified in Section 6.6 of the Seller Disclosure Schedule, (ii) events or actions occurring as a result of the transactions consummated on the Closing Date, subject to the provisions of Section 6.14 below, and (iii) events or actions occurring after the Closing Date.

- (b) Seller and Buyer agree that Buyer will. immediately after the Closing Date and for at least one year thereafter, permit the Employees (i) to participate in a group health plan of Buyer, or one of its Subsidiaries in which similarly situated employees of Buyer participate, in accordance with the terms of the plan and, to waive any preexisting condition clause or waiting period requirement in such group health plan and to give credit for deductible amounts paid by an Employee during the current deductible year of such group health plan while employed by Seller or any of the Acquired Subsidiaries; provided, however, that Buyer will be in compliance with this clause (i) regarding Employees employed by Seller or the Acquired Subsidiaries if it assumes the current group health contracts of Seller or the Acquired Subsidiaries relating to the Employees; (ii) to participate in and receive credit, for vesting and eligibility purposes, under tax qualified retirement plans of Buyer or any of its Subsidiaries in which similarly situated employees of Buyer participate, for which they are otherwise eligible, for their service with Seller or any of the Acquired Subsidiaries, to the extent permitted by applicable tax-qualification requirements; (iii) to participate in other benefit plans of Buyer which are offered to similarly situated employees and (iv) to participate in stock option programs and stock purchase programs of Buyer which are offered to similarly situated employees.
- (c) Effective as of the Closing Date, the Employees shall cease to be eligible to participate in the Benefit Plans, shall no longer accrue benefits under the Benefit Plans, and shall not be eligible under the Benefit Plans for payment of claims incurred thereafter, except to the extent Buyer has assumed and continued any such Benefit Plan with the consent of Seller.
- (d) Notwithstanding any contrary provisions of this Agreement, (i) Seller shall remain liable for any and all obligations arising under or relating to the Benefit Plans (except as otherwise provided in Schedule 6.6 of the Seller Disclosure Schedule), and (ii) with respect to Employees who as of the Closing Date are former employees of the Acquired Business, or are not actively at work, the Buyer shall assume liability only for (1) any leave entitlements, reemployment obligations, reinstatement rights, or related rights, under applicable law, including, without limitation, the Family and Medical Leave Act of 1993, the Uniformed Services Employment and Reemployment Rights Act of 1994, workers' compensation laws, or similar laws, and (2) any rights, benefits or entitlements under the Acquired Welfare Plans listed on Schedule 6.6, including, without limitation, health care continuation pursuant to Part 6 of Title I of ERISA.
- (e) Each outstanding option (a "Seller Option") to purchase shares of Seller's common stock held by an Employee under any stock option plan of Seller, whether vested or unvested, exercisable or unexerciseable, shall remain the responsibility of Seller; and Buyer shall have no obligation or responsibility whatsoever with respect to any Seller Options.
- (f) All of the Employees of the Acquired Business will become Employees of Buyer as of the Closing Date; however, nothing in this Agreement shall be construed to require Buyer or the Acquired Subsidiaries to continue the employment of any Employee for any period of time, or, except as required by Section 6.6(b) above, to offer any particular type or level of benefits to any employee. Nothing in this Agreement shall prevent Buyer or the Acquired Subsidiaries from disciplining or terminating any Employee or from amending or terminating any benefit plans at any time.

- Section 6.7 Defense and Payment of Certain Claims.

  (a) The parties hereto undertake and agree that, after the Closing Date, and in the name and on behalf of Buyer and the Acquired Subsidiaries, Seller will assume all of the Continuing Claims and, in connection therewith, will (i) conduct, or cause to be conducted, the administration and defense of the Continuing Claims, and (iii) pay or cause to be paid, as may be necessary and appropriate, all liabilities to third parties, cost and expenses resulting from the Continuing Claims that are not paid to or for the account of claimants or Buyer or the Acquired Subsidiaries by insurance or by any third party ("Continuing Claims Costs"). In connection with the foregoing, Seller hereby agrees to indemnify and hold Buyer and its directors, officers, employees, agents and affiliates harmless from all liability to third parties asserting Continuing Claims.
- (b) In consideration for the undertaking and agreement of Seller set forth in this Section 6.7 and the other consideration provided for in this Agreement, Buyer agrees, that:
- (i) subject to the obligations of Seller and Buyer after the Closing Date under this Section 6.7, at all times after the Closing Date, Seller will have the sole and exclusive right to conduct, or cause to be conducted, and, whether through insurance carriers or otherwise, the administration and defense of all Continuing Claims as provided above; provided, however, that (i) Buyer will be entitled to monitor, at its own expense, and with any counsel selected by it, the administration and defense of all material Continuing Claims by Seller and (ii) Buyer may, in its sole and absolute discretion, at any time and from time to time in respect of any Continuing Claim, elect to terminate Seller's rights to conduct or cause to be conducted the administration and defense thereof by giving notice in writing to Seller of such election, whereupon such rights by Seller will automatically terminate and Seller will automatically be deemed released from any further liability or obligation under this Section 6.7 in respect of the Continuing Claims as to which Buyer has terminated 's rights and obligations (a "Discontinued Claim") Notwithstanding any provision of this Agreement to the contrary, any liabilities, costs or expenses resulting from or in connection with a Discontinued Claim that are incurred or paid subsequent to Seller's receipt of Buyer's election to terminate Seller's rights and obligations with respect thereto will not thereafter be deemed or treated as Continuing Claims Costs for purposes of this Section 6.7. If Buyer terminates Seller's rights with respect to the administration and defense of a Discontinued Claim, Seller will make commercially reasonable efforts to change counsel of record and otherwise fully vest in Buyer or the appropriate Acquired Subsidiary the full and sole right and power to conduct the administration and defense of such Discontinued Claim;
- (ii) at all times after the Closing Date, Buyer will give notice, within five business days, to Seller of the assertion or commencement of any action which would be a Continuing Claim, but no failure to give such notice will relieve Seller from its obligations provided above (except to the extent that Seller has suffered actual prejudice thereby). Further, Seller will have a period of 30 days from the receipt of notice of any such action which to investigate such action and to determine whether to execute an acknowledgment of claim; provided, however, in the event that Buyer or any of the Acquired Subsidiaries take any action believed to be reasonable with respect to such action before the end of such 30-day period, such action will not relieve Seller from its obligations provided above; and provided, further that Buyer has provided Seller with prior written notification of such action to the extent practicable;
- (iii) Buyer and the Acquired Subsidiaries will provide or make available to Seller and its representatives, all records, materials and personnel of the Acquired Business reasonably required by Seller or its representatives for use in the conduct of the administration and defense of the Continuing Claims and, further, Buyer and the Acquired Subsidiaries will cooperate fully with Seller and its representatives in the conduct of the administration and defense of the Continuing Claims;
- (iv) Buyer and the Acquired Subsidiaries will maintain all books, records, materials and files of the Acquired Business existing as of the Closing Date and relating to any of the Continuing Claims for a period of ten years following the Closing Date;

- (v) Neither Buyer nor any of the Acquired Subsidiaries will take any action that would impair or invalidate the insurance under which any of the Continuing Claims are or may be covered that are in existence at the Closing Date. For purposes of this Section 6.7, all references to the representatives of Seller will include the attorneys and insurance carriers of Seller and its affiliates as well as the personnel of Seller and its affiliates; and
- (vi) Seller will retain, and Buyer, on behalf of the Acquired Subsidiaries, agrees to assign to Seller, any and all insurance claims, insurance receivables and all other benefits (including premium refunds) arising under any and all insurance policies covering the Continuing Claims for which Seller is liable or obligated under this Section 6.7. With respect to the Continuing Claims, Buyer will not have any obligation to make a claim under any insurance policy procured by Buyer after the Closing Date; any such insurance policy will expressly negate or waive any right of subrogation with respect to any contractual rights against Seller or any affiliate of Seller or any insurance carrier of Seller relating to the Continuing Claims.
- Section 6.8 Insurance. Buyer agrees and acknowledges that the insurance policies listed on Section 3.16 of the Seller Disclosure Schedule are maintained by Seller and that immediately after the Closing, the Acquired Subsidiaries will no longer be designated insureds thereunder and, except to benefit Seller with respect to Continuing Claims assumed by Seller, such insurance policies will cease to insure any of the business, operations, assets, or affairs of the Acquired Business.
- Section 6.9 Fees and Expenses. Whether or not the transactions contemplated herein are consummated and except as otherwise provided herein, all fees, costs and expenses incurred in connection with this Agreement and the transactions contemplated hereby shall be paid by the party incurring such expenses; provided, however, that Seller and Buyer shall each pay one-half of (i) the filing fee required under the HSR Act and (ii) any filing fee required by the FCC to file FCC applications.

### Section 6.10 Taxes.

(a) Apportionment of Taxes Between Pre-Closing and Post-Closing Tax Periods. In order to apportion appropriately any Taxes relating to any taxable year or any other period that is treated as a taxable year (a "Tax Period") that includes (but that would not, but for this Section 6.10, close on) the Closing Date, the parties hereto will, unless specifically prohibited by applicable law, elect with the relevant taxing authority to treat for all purposes the Closing Date as the last day of a taxable period of the Acquired Subsidiaries, and such Tax Period will be treated as a Short Tax Period and a Pre-Closing Tax Period for purposes of this Agreement. In any case in which applicable law specifically prohibits any of the Acquired Subsidiaries from treating the Closing Date as the last day of a Short Tax Period, then for purposes of this Agreement, the portion of such Taxes that is attributable to the operations of such Acquired Subsidiary for such Interim Tax Period will be the Income Tax that would be due with respect to the Interim Tax Period if such Interim Tax Period were a Short Tax Period. "Short Tax Period" means any Tax Period ending on the Closing Date. "Interim Tax Period" means, with respect to any Taxes imposed on the Acquired Subsidiaries on a periodic basis for which the Closing Date is not the last day of a Short Tax Period, the period of time beginning on the first day of the actual Tax Period that includes (but does not end on) the Closing Date and ending on the Closing Date. "Pre-Closing Tax Period" means any Tax Period, Short Tax Period or Interim Tax Period ending on or before the Closing Date.

- (b) Section 338 Election. At Buyer's option, Seller will join with Buyer (or any of its wholly-owned subsidiaries) in making an election (or elections) under Section 338(h)(10) and Treasury Regulation Section 1.338(h)(10)-1 of the Code, and any corresponding elections permitted under state, local or foreign law, with respect to the purchase and sale of the Shares. The Purchase Price will be allocated among the assets of the Acquired Subsidiaries as agreed to by Seller and Buyer prior to the Closing. Seller and Buyer will exchange completed copies of Internal Revenue Service Form 8023-A, required schedules thereto, and any similar state, local or foreign forms or schedules, executed by the Seller, as soon as practicable after the Closing Date. Seller and Buyer agree that as a result of the election under Section 338(h)(10), the deemed asset sale resulting from the Section 338(h)(10) election must be included in the final Short Tax Period. In any case where applicable law specifically prohibits any of the Acquired Subsidiaries from treating the Closing Date as the last day of a Short Tax Period, then for purposes of this Agreement, the portion of such Tax that is attributable to the operations of such Acquired Subsidiaries for such Interim Tax Period will be the Tax that would be due with respect to the Interim Tax Period if such Interim Tax Period were a Short Tax Period. The Seller will not, and will not permit any of the Acquired Subsidiaries to, take, cause or permit to be taken any action that would disqualify the sale of the Shares as a deemed asset sale under Section 338(h)(10) and Treasury Regulation Section 1.338(h)-(10)(a).
- (c) Preparation and Filing of Income Tax Returns. Seller will be responsible, at its expense, for the preparation and filing of all Tax Returns for all Tax periods ending prior to the Closing Date and for any Short Tax Period. Seller will prepare such Tax Returns in a manner consistent with prior years and will, in respect of such Tax Returns, determine the income, gain, expenses, losses, deductions and credits of the Acquired Subsidiaries in a manner consistent with prior practice. The results of operations of the Acquired Subsidiaries from the first day of the taxable year through the Closing Date will be included in Seller's consolidated federal income Tax Return and in any consolidated, combined or unitary income Tax Returns required to be filed by Seller after the Closing Date. The results of operations of the Acquired Subsidiaries from the first day of the taxable year through the Closing Date will be included in any separate Tax Returns filed by the Acquired Subsidiaries after the Closing Date; provided, however, that Seller will prepare (without cost to Buyer or the Acquired Subsidiaries) all such separate Tax Returns for any Short Tax Period (but not for any Tax Period which includes or ends after the Closing Date) and submit them to Buyer, and Buyer will have all such separate Tax Returns appropriately executed and filed on a timely basis. With respect to any Tax Return to be prepared by Seller, Buyer will, and will cause the Acquired Subsidiaries to, provide to Seller information in a manner consistent with past practice for use in preparation of such Tax Returns, in each case, no later than 60 days after the relevant Tax Period ends. Notwithstanding the foregoing, Buyer will be responsible for preparing and filing all Tax Returns of the Acquired Subsidiaries for Tax Periods not ending on or before the Closing Date, even if such Tax Returns cover Tax Periods prior to the Closing Date.
- (d) Cooperation. Seller, on the one hand, and Buyer, on the other hand, will, and will cause the Acquired Subsidiaries to, provide each other with such assistance as may reasonably be requested by them in connection with the preparation of any Tax Return, any Tax audit or other examination by any Governmental Entity, or any judicial or administrative proceedings related to liability for Taxes. Seller, on the one hand, and Buyer, on the other hand, will, and will cause the Acquired Subsidiaries to, retain and provide each other with any records or information which may be relevant to such preparation, audit, examination, proceeding or determination. Such assistance will include making employees available on a mutually convenient basis to provide and explain such records and information and will include providing copies of any relevant Tax Returns and supporting work schedules. The party requesting assistance hereunder will reimburse the other for reasonable out-of-pocket expenses incurred in providing such assistance.

- (e) Refund Claims. Seller will provide Buyer and the Acquired Subsidiaries with such assistance as they may reasonably request to prepare any refund claim attributable to the carryback of any tax losses or tax credits incurred by Buyer or the Acquired Subsidiaries in any Post-Closing Tax Period to any consolidated, combined or unitary income Tax Return of Seller or to any separate Tax Return of any of the Acquired Subsidiaries for any Pre-Closing Tax Period, and Seller will receive and retain the amount of any resulting refunds together with any interest thereon upon receipt by any party hereto. "Post-Closing Tax Period" means any Tax Period that begins after the Closing Date and, with respect to any Tax Period beginning before and ending after the Closing Date, the portion of such Tax Period commencing on the day following the Closing Date.
- (f) Tax Sharing Agreements. Any and all Tax (or similar) agreements, arrangements or undertaking among Seller and the Acquired Subsidiaries or the Group or any member of the Group and the Company that relate to any liability of the Acquired Subsidiaries for the Taxes of Seller, the Group or any member of the Group will terminate as of the Closing Date and any rights or obligations resulting from such agreements will be eliminated as of the Closing Date.
- (g) Notice of Audit. If, in connection with any examination, investigation, audit or other proceeding concerning any Tax Return covering the operations of any of the Acquired Subsidiaries on or before the Closing Date, Seller, on the one hand, or Buyer or such Acquired Subsidiary, on the other hand, receives from any Governmental Entity a notice of deficiency, a proposed adjustment, an assertion of claim or a demand concerning the Tax Period covered by such Tax Return, Seller will notify Buyer and such Acquired Subsidiary (if received by Seller) and Buyer will notify Seller (if received by Buyer or such Acquired Subsidiary), as the case may be, in writing promptly (and in any case within 20 days) (i) of its receipt of same and (ii) upon learning of any examination, investigation, audit or other proceeding relating to same.
- (h) Audits Controlled by Seller. Seller will, at its own expense, have the sole and exclusive right, power and authority to negotiate, resolve, settle or contest any such notice of deficiency, proposed adjustment or assertion of claim or demand, and to represent and act for and on behalf of the Acquired Subsidiaries in connection with any such examination, investigation, audit or other proceeding related thereto, including refund claims relating to any Tax Return of the Acquired Subsidiaries, for Tax Periods ending on or before the Closing Date. Seller will keep Buyer informed of the progress thereof and consult with Buyer in good faith in connection therewith. Notwithstanding the first sentence of this Section 6.10(h), Seller agrees that it will not, and that it will not permit its Acquired Subsidiaries to, resolve, settle, compromise or abandon any issue or claim without the prior written consent of Buyer if such action would materially and adversely affect the Taxes of Buyer or the Acquired Subsidiaries with respect to any Post-Closing Tax Period. Such consent will not be unreasonably withheld.
- (i) Audits Controlled by Buyer. Buyer will, at its own expense, have the sole and exclusive right, power and authority to negotiate, resolve, settle or contest any such notice of deficiency, proposed adjustment or assertion of claim or demand, and to represent and act for and on behalf of the Acquired Subsidiaries in connection with any such examination, investigation, audit or other proceeding of any Tax Return of Buyer or the Acquired Subsidiaries for Tax Periods ending after the Closing Date. In the event that any such examination, investigation, audit or other proceeding could affect Tax Returns of the Acquired Subsidiaries for Tax Periods ending on or before the Closing Date, Buyer will keep, and will cause the Acquired Subsidiaries to keep, Seller informed of the progress of any such proceedings and will consult, and will cause the Acquired Subsidiaries to consult, with Seller in good faith in connection therewith. Notwithstanding the first sentence of this Section 6.10(i), to the extent that Seller has indemnified Buyer and the Acquired Subsidiaries with respect to any such notice of deficiency, proposed adjustment or assertion or claim or demand herein, Buyer will not, and will not permit the Acquired Subsidiaries to, resolve, settle, compromise, or abandon any issue or claim without the prior written consent of Seller if such action would materially and adversely affect the Taxes of Seller for any Tax Period. Such consent will not be unreasonably withheld, and will not be necessary to the extent that Buyer notifies Seller that Buyer will forego any obligation of Seller to indemnify Buyer against the effects of any such settlement.

Section 6.11 Sales and Transfer Taxes. Buyer will be responsible for and pay all sales and use Taxes, duties, and transfer fees applicable to the transactions contemplated herein.

- Section 6.12 Assignment of Contracts and Permits. Notwithstanding any other provision hereof, in connection with any Contract identified on Section 3.12 of the Seller Disclosure Schedule or any permit, approval, license or authorization issued by a Governmental Entity (each a "Governmental Authorization") held by Seller or the Acquired Subsidiaries which relates exclusively to the Acquired Business and which, as a matter of law or by its terms, is (i) not assignable, or (ii) not assignable without the prior approval or consent of the issuer thereof or the other party or parties thereto (collectively "Non-Assignable Rights"), Seller shall:
- (a) apply for and use all reasonable efforts to obtain all consents or approvals contemplated by the Contracts or Governmental Authorizations, in form and substance satisfactory to Buyer;
- (b) cooperate with Buyer in any reasonable and lawful arrangements designed to provide the benefits and burdens of such Non-Assignable Rights to Buyer, including holding any such Non-Assignable Rights in trust for Buyer or acting as agent for Buyer;
- (c) enforce any rights of Seller arising from such Non-Assignable Rights against the issuer thereof or the other party or parties thereto;
- (d) take all such actions and do, or cause to be done, all such things at the request of Buyer as shall reasonably be necessary and proper in order that the value of any Non-Assignable Rights shall be preserved and shall inure to the benefit of Buyer; and
- (e) pay over to Buyer all monies or other assets collected by or paid to Seller in respect of such Non-Assignable Rights.

Buyer shall reimburse Seller for all reasonably incurred payments, costs and expenses made, incurred or suffered in performing Seller's obligations as requested by Buyer under this Section 6.12. If Seller is unable to lawfully provide the benefit of any Governmental Authorization to Buyer, it shall not, at any time, use such Governmental Authorization for its own purposes or assign or provide the benefit of such Governmental Authorization to any other party.

- 6.13 Notification. Each party hereto shall, in the event of, or promptly after obtaining knowledge of, the occurrence or threatened occurrence of any fact or circumstance that would cause or constitute a material breach of any of its representations and warranties set forth herein, give notice thereof to the other party and shall use its reasonable efforts to prevent or remedy such breach.
- 6.14 Indemnity Relating to Certain Litigation and Certain Benefits Liabilities. (a) Seller shall indemnify from and after the Closing Date (i) Buyer and its subsidiaries against all losses in connection with any suit, action, proceeding or investigation pending at or arising after the Closing Date that relates to the Company or any of its subsidiaries prior to the Closing Date ("Indemnifiable Claim") and (ii) any person who was an officer, director, partner or employee of the Company or any of its subsidiaries against all losses in connection with any Indemnifiable Claim.
- (b) If a party entitled to be indemnified hereunder (an "Indemnified Party") shall receive notice of the assertion by a person who is not a party to this Agreement of an Indemnifiable Claim, such Indemnified Party shall give Seller prompt notice thereof after becoming aware of such Indemnifiable Claim; provided, however, that the failure of the Indemnified Party to give notice as provided in this Section 6.14(b) shall not relieve Seller of its obligations under Section 6.14(a), except to the extent that Seller is actually prejudiced by such failure to give notice. Such notice shall describe the Indemnifiable Claim in reasonable detail, and, if practicable, shall indicate the estimated amount of the loss sustained by Indemnified Party.

- (c) Seller may elect to defend, at its own expense and by its own counsel, any Indemnifiable Claim. Seller elects to defend an Indemnifiable Claim, it shall, within 30 days of notice of such Indemnifiable Claim (or sooner, if the nature of such Indemnifiable Claim so requires), notify the related Indemnified Party of its intent to do so and acknowledge its liability therefor, and such Indemnified Party shall cooperate in the defense of such Indemnifiable Claim. After notice from Seller to an Indemnified Party of its election to assume the defense of an Indemnifiable Claim, Seller shall not be liable to such Indemnified Party under this Section 6.14 for any legal or other expenses subsequently incurred by such Indemnified Party in connection with the defense thereof; provided, however, that if, under applicable standards of professional conduct (as advised by counsel to Seller), a conflict on any significant issue between such Indemnified Party and Seller or between any two or more Indemnified Parties may exist in respect of such claim, then Seller shall pay the reasonable fees and expenses of one such additional counsel as may be required to be Acquired in light of such conflict. If Seller elects not to defend against an Indemnifiable Claim, or fails to notify an Indemnified Party of its election as provided in this Section 6.14 within the time period specified, such Indemnified Party may defend, compromise and settle such Indemnifiable Claim. Notwithstanding the foregoing, (i) neither Seller nor an Indemnified Party, as the party controlling the defense of an Indemnifiable Claim, may compromise or settle any claim or consent to the entry of any judgment for other than monetary damages without the prior written consent of the other; provided that (upon reasonable notice thereof) consent to compromise or settlement or the entry of a judgment shall not be unreasonably withheld or delayed, and (ii) Seller shall not consent to the entry of any judgment or enter into any compromise or settlement which does not include as an unconditional term thereof the giving by the claimant or plaintiff to such Indemnified Party and all other Indemnified Parties, as the case may be, subject to such Indemnifiable Claim of a full and final release from all liability in respect of such claim or litigation.
- (d) Notwithstanding any other provision of this Agreement to the contrary, and except with respect to Tax Losses (as defined below): (i) Seller will not be liable to any Indemnified Party for any Losses pursuant to this Section 6.14 or otherwise except to the extent that the aggregate amount of Losses indemnified thereunder exceeds \$2,500,000; (ii) the total aggregate liability of Seller Losses that may arise under this Section 6.14 or otherwise will not exceed \$50,000,000; and (iii) any claims for Losses pursuant to this Section 6.14 or otherwise can only be made in respect of Indemnifiable Claims actually filed or commenced on or prior to eighteen months after the Closing Date. Notwithstanding any other provision of this Agreement to the contrary, Seller's liability for Losses relating to Indemnifiable Claims for Taxes ("Tax Losses") shall be without limit in dollar amount (although still subject to Section 6.14(d)(i)) and claims for Tax Losses pursuant hereto may be made at any time.
- (e) Notwithstanding the foregoing provisions, Seller shall indemnify, from and after the Closing Date, Buyer or any of its Subsidiaries against any Indemnifiable Claim resulting directly from (i) claims by Employees under the Acquired Welfare Plans that were incurred but unpaid prior to the Closing Date, but only to the extent such claims exceed (A) the insurance coverage and trust assets available to cover such claims, plus (B) the amounts reserved on the Closing Balance Sheet with respect to such claims; and (ii) any claims by Employees resulting solely from (A) the failure of Seller to accelerate the exercisability of such Employees' outstanding options under the Company Stock Plans (as defined in the Merger Agreement) or (B) the lapse or cancellation of such options.

#### ARTICLE VII

#### Conditions

- Section 7.1 Conditions to Each Party's Obligation to Effect the Closing. The respective obligations of the parties to effect the transactions contemplated herein are subject to the satisfaction, on or prior to the Closing Date, of the following conditions:
- (a) Approvals. All authorizations, consents, orders or approvals of, or declarations or filings with, or expirations of waiting periods imposed by, any Governmental Entity or other public or private third party, the failure of which to obtain would have a material adverse effect on the Acquired Business as a whole or the ability of Buyer to own the Shares or the assets included in the Acquired Business or to operate the Acquired Business, shall have been filed, occurred or been obtained.
- (b) No Injunctions or Restraints. No temporary restraining order, preliminary or permanent injunction or other order issued by any court of competent jurisdiction or other legal restraint or prohibition preventing the consummation of the transactions contemplated herein shall be in effect (each party agreeing to use all reasonable efforts to have any such order reversed or injunction lifted).
- (c) HSR and FCC Approvals. Any applicable waiting period under the HSR Act shall have expired or been terminated and the FCC Application shall have been approved by the FCC. As used herein, "FCC Approval" means action by the FCC or its staff granting consent to the transfer of control of the FCC Licenses to Buyer which, except as may be waived in writing by Buyer in its sole discretion, has not been reserved, stayed, enjoined, set aside, annulled or suspended; with respect to which no timely request for stay, petition for reconsideration or appeal of sua sponte action of the FCC with comparable effect is pending; and as to which the time for filing any such request, petition or appeal or for the taking of any such sua sponte action by the FCC has expired; provided further that, the FCC Approval shall include grant of a waiver of Section 73.3555(c) of the rules, the one-to-a-market rule (if necessary under the rules then in effect), permitting common ownership of Station KENS-TV and KENS-AM.
- (d) Termination of Merger Agreement. The Merger Agreement shall have been terminated in accordance with its terms.
- Section 7.2 Conditions of Obligations of Buyer. The obligations of Buyer to effect the transactions contemplated herein are subject to the satisfaction, on or prior to the Closing Date, of the following conditions unless waived by Buyer:
- (a) Representations and Warranties. The representations and warranties of Seller contained herein shall be true and correct in all material respects as of the Closing Date as though made on and as of the Closing Date, except to the extent such representations and warranties speak as of an earlier date (in which case, such representations and warranties shall be true and correct in all material respects as of such earlier date) and except as otherwise contemplated by this Agreement, and Buyer shall have received a certificate signed on behalf of Seller by the chief executive officer or the chief financial officer of Seller to such effect.
- (b) Performance of Obligations of Seller. Seller shall have performed in all material respects all obligations required to be performed by it under this Agreement at or prior to the Closing Date, and Buyer shall have received a certificate signed on behalf of Seller by the chief executive officer or the chief financial officer of Seller to such effect.
- (c) Working Capital at Closing. Buyer shall have received a certificate signed on behalf of Seller by the chief financial officer of Seller setting forth the estimated net working capital of the Acquired Business (which shall be calculated on a basis consistent with the provisions of Section 1.3) as of the Closing Date.

- Section 7.3 Conditions of Obligations of Seller. The obligation of Seller to effect the transactions contemplated herein is subject to the satisfaction of the following conditions, on or prior to the Closing Date, unless waived by Seller:
- (a) Representations and Warranties. The representations and warranties of Buyer contained in this Agreement shall be true and correct in all material respects as of the Closing Date as though made on and as of the Closing Date, except to the extent such representations and warranties speak as of an earlier date (in which case, such representations and warranties shall be true and correct in all material respects as of such earlier date) and except as otherwise contemplated by this Agreement, and Seller shall have received a certificate signed on behalf of Buyer by the chief executive officer or the chief financial officer of Buyer to such effect.
- (b) Performance of Obligations of Buyer. Buyer shall have performed in all material respects all obligations required to be performed by them under this Agreement at or prior to the Closing Date, and Seller shall have received a certificate signed on behalf of Buyer by the chief executive officer or the chief financial officer of Buyer to such effect.

### ARTICLE VIII

## Termination and Amendment

- Section 8.1 Termination. This Agreement may be terminated at any time prior to the Closing Date:
- (a) by mutual consent of Buyer and Seller, it being understood that without limiting the generality of the foregoing, the consummation of the Merger shall constitute the mutual consent of Buyer and Seller to the termination of this Agreement;
- (b) by either Buyer or Seller if the Closing shall not have been consummated before April 30, 1998 (unless the failure to so consummate the Closing by such date shall be due to the action or failure to act of the party seeking to terminate this Agreement);
- (c) by Buyer, upon a material breach of any representation, warranty, covenant or agreement on the part of Seller set forth in this Agreement, or if any representation or warranty of Seller shall have become untrue in any material respect, in either case such that the conditions set forth in Section 7.2(a) or Section 7.2(b) of this Agreement, as the case may be, would be incapable of being satisfied by April 30, 1998; provided, that in any case, a willful breach shall be deemed to cause such conditions to be incapable of being satisfied for purposes of this Section 8.1(c) if such willful breach shall not have been remedied within ten (10) days after receipt by Seller of written notice from Buyer specifying the nature of such willful breach and requesting that it be remedied;
- (d) by Seller, upon a material breach of any representation, warranty, covenant or agreement on the part of Buyer set forth in this Agreement, or if any representation or warranty of Buyer shall have become untrue in any material respect, in either case such that the conditions set forth in Section 7.3(a) or Section 7.3(b) of this Agreement, as the case may be, would be incapable of being satisfied by April 30, 1998; or provided, that in any case, a willful breach shall be deemed to cause such conditions to be incapable of being satisfied for purposes of this Section 8.1(d) if such willful breach shall not have been remedied within ten (10) days after receipt by Buyer of written notice from Seller, specifying the nature of such willful breach and requesting that it be remedied; or
- (e) automatically, without any action by either Buyer or Seller, at 12:01 a.m. Eastern Time on January 1, 1998, so long as the Merger Agreement has not been terminated

- Section 8.2 Effect of Termination. In the event of a termination of this Agreement by either Seller or Buyer as provided in Section 8.1, this Agreement shall forthwith become void and there shall be no liability or obligation on the part of Buyer or Seller or their affiliates or respective officers or directors; provided, however, that any such termination shall not relieve any party from liability for willful breach of this Agreement or from its obligations under the Confidentiality Agreement.
- Section 8.4 Extension; Waiver. At any time prior to the Closing Date, the parties hereto, by action taken or authorized by the respective Boards of Directors, may, to the extent legally allowed, (i) extend the time for the performance of any of the obligations or other acts of the other parties hereto, (ii) waive any inaccuracies in the representations and warranties contained herein or in any document delivered pursuant hereto, and (iii) waive compliance with any of the agreements or conditions contained here. Any agreement on the part of a party hereto to any such extension or waiver shall be valid only if set forth in a written instrument signed on behalf of such party.

## ARTICLE IX

### Miscellaneous

Section 9.1 Nonsurvival of Representations and Warranties. None of the representations or warranties in this Agreement or in any instrument delivered pursuant to this Agreement shall survive the Closing Date. This Section 9.1 shall not limit any other covenant or agreement of the parties set forth in this Agreement or in any instrument delivered pursuant to the terms hereof.

Section 9.2 Notices. All notices and other communications hereunder shall be in writing and shall be deemed given on the date delivered if delivered personally (including by reputable overnight courier), on the date transmitted if sent by facsimile (which is confirmed) or mailed by registered or certified mail (return receipt requested) to the parties at the following addresses (or at such other address for a party as shall be specified by like notice):

# (a) if to Buyer, to

The E. W. Scripps Company 312 Walnut Street, 28th Floor Cincinnati, Ohio 45202 Attn: M. Denise Kuprionis, Secretary Facsimile: Confirmation:

with a copy to

Baker & Hostetler LLP 3200 National City Center 1900 East 9th Street Cleveland, Ohio 44114 Attn: William Appleton, Esq. Facsimile: Confirmation:

Attn: Facsimile: Confirmation:

and

# (b) if to Seller, to

Harte-Hanks Communications, Inc. 200 Concord Plaza Drive San Antonio, Texas 78216 Attn: Donald R. Crews Facsimile: 210/829-9403 Confirmation: 210/829-9000

with a copy to

Hughes & Luce, L.L.P. 1717 Main Street, Suite 2800 Dallas, Texas 75201 Attn: Alan J. Bogdanow Facsimile: 214/939-6100 Confirmation: 214/939-5500

- Section 9.3 Interpretation. When a reference is made in this Agreement to Sections, such reference shall be to a Section of this Agreement unless otherwise indicated. The table of contents and headings contained in this Agreement are for reference purposes only and shall not affect in any way the meaning or interpretation of this Agreement. Whenever the words "include," "includes" or "including" are used in this Agreement they shall be deemed to be followed by the words "without limitation." The phrase "made available" in this Agreement shall mean that the information referred to has been made available if requested by the party to whom such information is to be made available.
- Section 9.4 Counterparts. This Agreement may be executed in counterparts, all of which shall be considered one and the same agreement and shall become effective when a counterpart has been signed by each of the parties and delivered to each of the other parties, it being understood that all parties need not sign the same counterpart.
- Section 9.5 Entire Agreement; No Third-Party Beneficiaries. This Agreement (including the documents and the instruments referred to herein) and the Confidentiality Agreement (a) constitute the entire agreement and supersede all prior agreements and understandings, both written and oral, among the parties with respect to the subject matter hereof and thereof, and (b) except as provided in Section 6.6, are not intended to confer upon any person other than the parties hereto and thereto any rights or remedies hereunder or thereunder.
- Section 9.6 Governing Law. This Agreement shall be governed and construed in accordance with the laws of the State of Texas without regard to any applicable conflicts-of-law principles.
- Section 9.7 Specific Performance. The parties hereto agree that if any of the provisions of this Agreement were not performed in accordance with their specific terms or were otherwise breached, irreparable damage would occur, no adequate remedy at law would exist and damages would be difficult to determine, and that the parties shall be entitled to specific performance of the terms hereof, in addition to any other remedy at law or equity.
- Section 9.8 Publicity. Except as otherwise required by law or the rules of the New York Stock Exchange, Inc., for so long as this Agreement is in effect and then with as much advance notice to the other party as is practicable under the circumstances, neither Seller nor Buyer shall, or shall permit any of its Subsidiaries to, issue or cause the publication of any press release or other public announcement with respect to the transactions contemplated by this Agreement without the consent of the other party, which consent shall not be unreasonably withheld or delayed.
- Section 9.9 Assignment. Neither this Agreement nor any of the rights, interests or obligations hereunder shall be assigned by any of the parties hereto (whether by operation of law or otherwise) without the prior written consent of the other parties, except that Buyer may assign, in its sole discretion, any or all of its rights hereunder to any direct or indirect wholly owned Subsidiary of Buyer. Subject to the preceding sentence, this Agreement will be binding upon, inure to the benefit of and be enforceable by the parties and their respective successors and assigns.
- Section 9.10 Further Assurances. Subject to the terms and conditions hereof, Seller and Buyer will, and will cause their respective Subsidiaries to, do such additional things as are necessary or proper to carry out and effectuate the intent of this Agreement or any part hereof or the transactions contemplated hereby.

IN WITNESS WHEREOF, Buyer and Seller have caused this Acquisition Agreement to be signed by their respective officers thereunto duly authorized as of the date first written above.

THE E. W. SCRIPPS COMPANY

By: Name: Title:

HARTE-HANKS COMMUNICATIONS, INC.

Ву:

Name: Title:

# EXCHANGE AGREEMENT

Dated as of September 4, 1997

By and Among

BELO HOLDINGS, INC., COLONY CABLE NETWORKS, INC., PJ PROGRAMMING, INC., BHI SUB, INC.

and

THE E. W. SCRIPPS COMPANY

# TABLE OF CONTENTS

Page

ARTICLE	1.1 1.2 1.3 1.4 1.5 1.6 1.7	KENS; Second Closing Date Assumption of Certain Liabilities The Closings Exchange Consideration	E-39 E-39 E-40 E-40 E-41 E-41 E-42 E-43
ARTICLE	2.1 2.2 2.3 2.4 2.5 2.6 2.7 2.8 2.9 2.10 2.11 2.12 2.13 2.14 2.15 2.16 2.17 2.18 2.19 2.20 2.21	Belo Interests Related Party Agreements Network Intangible Rights	E-46 E-46 E-47

ARTICLE	III - I	Representations and Warranties of	
		Scripps	E-54
	3.1	Organization	E-54
	3.2		E-54
	3.3	,	
	3.4		E-55
	3.5	Litigation	E-55
	3.6	Employee Benefits.	E-55
	3.7	Absence of Certain Changes or Events No Violation of Law	E-56 E-56
	3.9		E-56
		Environmental Matters.	E-57
		Material Contracts	E-57
		Brokers or Finders	E-57
		Title to Assets	E-57
	3.14	Condition of Assets.	E-58
	3.15	Employees.	E-58
	3.16	Insurance.	E-58
	3.17	FCC Licenses.	E-58
		KENS Intangible Rights	E-58
	3.19	KENS Trade Secrets	E-59
	3.20	Investigations	E-59
ARTICLE	TV -	Covenants of the Belo Entities	
ANTIOLL	- v	Pending the First Closing	E-60
	4.1	Covenants with Respect to CPMCO and	L 00
		TVFN	E-60
	4.2	Covenants of the Belo Entities	E-62
ARTICLE	V -	Covenants of Scripps Pending the	
		Closings	E-62
	5.1	Covenants with Respect to the KENS	
		Assets	E-62
	5.2	Covenants of Scripps	E-64
ARTICLE	VT -	Additional Agreements	E-64
WITOLL	6.1	Reasonable Efforts	E-64
	6.2		E-65
	6.3		E-65
	6.4	Use of Names	E-65
	6.5	Intercompany Balances	E-66
	6.6	KENS Employee Matters; Harte-Hanks	
		Stock Plans	E-66
	6.7	TVFN Employee Matters	E-67
	6.8	Fees and Expenses	E-67
	6.9	Transfer Taxes	E-67
		Employment Taxes	E-67
	6.11	Scripps Assignment of Contracts and Permits	E-67
	6 12	Belo Assignment of Contracts and	E-07
	0.12	Permits	E-68
	6 13	Schedules	E-69
		Notification	E-69
		Additional Agreements Related to	_ 00
	•	FCC Licenses	E-69
	6.16	Resignations	E-69
		LMA Agreement	E-69
		Notice to Other Partners	E-70
	6.19	Transponder Agreement	E-70

ARTICLE	VII - Conditions to the Obligations of the B	elo
ANTIOLL	Entities	E-70
	7.1 Representations, Warranties,	E-70
	Covenants 7.2 Proceedings	E-70 E-71
	7.3 Damage to the Assets	E-71
	7.4 Certain Consents	E-71
	7.5 Hart-Scott-Rodino	E-71
	7.6 Deliveries	E-71
	7.7 Closing of the Acquisition Agreement	E-71
	7.8 LMA	E-71
	7.9 Affiliation Agreement	E-71
	7.10 FCC Authorizations	E-71
	7.11 FCC Approval	E-71
ARTICLE	VIII - Conditions to the Obligations of	
	Scripps	E-72
	8.1 Representations, Warranties,	
	Covenants	E-72
	8.2 Proceedings 8.3 Certain Consents	E-72 E-72
	8.4 Hart-Scott-Rodino	E-72
	8.5 Deliveries	E-72
	8.6 Closing of the Acquisition Agreement	E-72
	8.7 LMA	E-72
	8.8 FCC Approval	E-72
ARTICLE	IX - Items to be Delivered at the Closings	E-73
	9.1 Deliveries by Scripps	E-73
	9.2 Deliveries by the Belo Entities	E-74
ARTICLE	X - Nonsurvival of Representations,	
	Warranties and Covenants;	
	Indemnification	E-75
	10.1 Nonsurvival of Representations	
	and Warranties	E-75
	10.2 Indemnification	E-75
ARTICLE	XI - Miscellaneous	E-77
	11.1 Termination of Agreement 11.2 KENS Option	E-77 E-78
	11.3 Liabilities Upon Termination	E-78
	11.4 Assignments	E-79
	11.5 Further Assurances	E-79
	11.6 Public Announcement	E-79
	11.7 Notices	E-80
	11.8 Captions	E-80
	11.9 Law Governing	E-80
	11.10 Waiver of Provisions	E-81
	11.11 Counterparts	E-81
	11.12 Entire Agreement	E-81
	11.13 Confidentiality	E-81
	11.14 Brokers or Finders	E-81
	11.15 Specific Performance	E-81
	11.16 No Third Party Beneficiaries 11.17 Waiver	E-81 E-81
	11.17 walver 11.18 Certain Definitions	E-81
	TTITO OCI CUTII DCI TIITCIONS	_ 02

#### EXCHANGE AGREEMENT

EXCHANGE AGREEMENT (this "Agreement"), dated as of September 4, 1997, by and among BELO HOLDINGS, INC., a Delaware corporation ("Belo Holdings"), COLONY CABLE NETWORKS, INC., a Rhode Island corporation ("Colony"), PJ PROGRAMMING, INC., a Rhode Island corporation ("PJPI"), BHI SUB, INC., a Delaware corporation ("Belo Sub" and, with Belo Holdings, Colony and PJPI, sometimes hereinafter referred to as the "Belo Entities"), and THE E.W. SCRIPPS COMPANY, an Ohio corporation ("Scripps").

## WITNESSETH

WHEREAS, PJPI owns a general partner interest in Cable Program Management Co., G.P., a Delaware general partnership ("CPMCO") (the "PJPI Interest");

WHEREAS, Colony owns a general partner interest in Television Food Network, G.P., a Delaware general partnership ("TVFN") (the "Colony Interest" and, with the PJPI Interest, sometimes hereinafter referred to as the "TVFN Interests");

WHEREAS, Scripps, or an entity to be formed and wholly owned by Scripps (the "KENS Entity"), will own on the First Closing Date (as defined herein) all of the right, title and interest in the assets used primarily in (the "KENS Assets"), and all liabilities and obligations (accrued, absolute, contingent, undisclosed or otherwise) which are primarily related to or have arisen or will arise from (the "Assumed Liabilities"), the television station KENS-TV and the radio station KENS(AM) (collectively, "KENS"), pursuant to that certain Acquisition Agreement, dated as of May 16, 1997, as amended on or about the date hereof (the "Acquisition Agreement"), by and between Scripps and Harte-Hanks Communications, Inc., a Delaware corporation ("Harte-Hanks");

WHEREAS, the Belo Entities desire to sell the TVFN Interests and to purchase KENS, all pursuant to the terms of this Agreement; and

WHEREAS, Scripps desires to sell KENS and to purchase the TVFN Interests, all pursuant to the terms of this Agreement;

NOW, THEREFORE, in consideration of the foregoing and of other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

Purchase, Sale and Exchange of Properties and Assets

- I.1 TVFN Interests. Subject to the terms and conditions set forth herein, on the First Closing Date (as defined herein), PJPI and Colony agree to sell and assign to Scripps, and Scripps agrees to purchase and acquire from PJPI and Colony, all of the TVFN Interests.
- I.2 KENS; First Closing Date. Subject to the terms and conditions set forth herein, Scripps agrees to sell and assign to Belo Sub, and Belo Sub agrees to purchase and acquire from Scripps, the KENS Assets. On the First Closing Date, Scripps shall deliver all of the KENS Assets to Belo Sub (as the assignee of PJPI and Colony) pursuant to the terms of this Agreement, except for:
- (a) Licenses and Authorizations. All Scripps' rights associated with any Federal Communications Commission ("FCC") licenses, permits, waivers and authorizations ("FCC Licenses," which, for purposes of the Second Closing Date (as defined herein) shall be deemed to include any renewals, extensions or modifications thereof and additions thereto and any pending applications thereto, as well as any additions, improvements, replacements and alterations thereto made as permitted by the terms of this Agreement between the date of this Agreement and the Second Closing Date) that are held by Scripps as of the closing of the transactions contemplated by the Acquisition Agreement (the "Acquisition Closing Date") and used, held for use or necessary in connection with the business or operation of KENS, including, without limitation, those Licenses listed on Schedule 1.2(a) to this Agreement.
- (b) Tangible Personal Property. All physical assets, equipment, vehicles, furniture, fixtures, office materials and supplies, spare parts, and other tangible personal property of every kind and description owned, leased or licensed by Scripps as of the Acquisition Closing Date and used, held for use or necessary in connection with the business and operations of KENS, including, without limitation, those shown on Schedule 1.2(b) to this Agreement.
- (c) Real Property. All land and leaseholds, and other estates in real property and appurtenances thereto, and all easements, privileges, rights-of-way, riparian and other water rights, lands underlying any adjacent streets or roads, appurtenances, licenses, permits and other rights pertaining to or accruing to the benefit of such real property and leasehold interests and estates in real property, buildings, towers, transmitters and antennae, and fixtures and improvements thereon owned, leased or licensed by Scripps as of the Acquisition Closing Date and used, held for use or necessary in connection with the business and operations of KENS, including, without limitation, those shown on Schedule 1.2(c) to this Agreement ("Real Property").
- (d) Agreements for Sale of Time. All orders, arrangements, contracts, understandings and agreements existing as of the Acquisition Closing Date for the sale of advertising time on KENS, except those which on the applicable Closing Date have already been filled or have expired.

- (e) Other Contracts; Programming and Copyrights. All Scripps Contracts (as defined herein) entered into in connection with the business and operations of KENS as of the Acquisition Closing Date, including, without limitation, those listed on Schedule 1.2(e) to this Agreement, other than (i) the network affiliation agreement between KENS-TV and CBS, Inc. (the "KENS Affiliation Agreement") and (ii) all rights to programs and programming materials and elements of whatever form or nature owned by Scripps as of the Acquisition Closing Date and used, held for use or necessary in connection with the business and operations of KENS, whether recorded on film, tape or any other medium or intended for live performance, television broadcast or other medium and whether completed or in production, and all related common law and statutory Intangible Rights (as defined herein) owned, leased or licensed by Scripps and used in connection with the business and operations of KENS; provided, however, that in the event that Scripps is unable to deliver the assets referred to in clauses (i) and (ii) above at the First Closing, Scripps shall provide the economic benefit of such assets to Belo Sub from the First Closing Date to the date such assets are delivered pursuant to the terms of this Agreement.
- (f) Trademarks, etc. All trademarks, service marks, franchises, patents, trade names, jingles, slogans, and logotypes, copyrights, rights to the call letters "KENS-TV" and "KENS-AM" and other intangible rights, owned, leased or licensed by Scripps as of the Acquisition Closing Date and used, held for use or necessary in connection with the business and operations of KENS (the "Intangible Rights"), including, without limitation, those shown on Schedule 1.2(f) to this Agreement.
- (g) FCC Records. All FCC logs and other records that relate to KENS or its operations.
- (h) Files and Records. All files, records, books of account, computer programs, tapes, electronic data processing software, customer lists and other records of Scripps relating to the business and operations of KENS (other than files, records, books of account, computer programs, tapes, electronic data processing software, customer lists and other records that exclusively refer to operations of Scripps other than KENS).
- (i) Prepaid Expenses and Receivables; Other Current Assets. All prepaid expenses (other than prepaid taxes) and notes and accounts receivable and any other current assets arising in connection with the business and operations of KENS.
- (j) Trade Agreements. All goods, assets, rights and services due to Scripps under all trade agreements and used, held for use or necessary in connection with the business and operations of KENS.
- (k) Goodwill. All Scripps' goodwill in, and going concern value of, KENS.
- I.3 KENS; Second Closing Date. Subject to the terms and conditions set forth herein, on the Second Closing Date, Scripps shall deliver all of the KENS Assets not delivered on the First Closing Date, including any and all additions, improvements, replacements and alterations to any of them made as permitted by the terms of this Agreement between the date of this Agreement and the Second Closing Date (all of which shall be deemed to be part of the KENS Assets for purposes of this Agreement).

# I.4 Assumption of Certain Liabilities.

(a) Upon the terms and subject to the conditions of this Agreement, Belo Sub hereby assumes, (i) effective as of the First Closing Date, and agrees to pay, perform and discharge when due, and indemnify Scripps and hold it harmless from the Assumed Liabilities related to those KENS Assets transferred and delivered to Belo Sub at the First Closing and (ii) effective as of the Second Closing Date, and agrees to pay, perform and discharge when due, and indemnify Scripps and hold it harmless from the Assumed Liabilities remaining as of the Second Closing Date.

- (b) Belo Sub shall in no event assume, nor shall it be liable for, any obligations or liabilities of Scripps of any nature whatsoever (whether express or implied, fixed or contingent, known or unknown) other than the Assumed Liabilities. Scripps agrees to pay, perform and discharge, and indemnify against and hold the Belo Entities harmless from, all obligations and liabilities, if any, relating to the KENS Assets, except the Assumed Labilities.
- I.5 The Closings. The consummation of all transactions provided for in this Agreement, other than the transfer of those KENS Assets referred to in Section 1.2(a) through (k), (the "First Closing") shall take place at the offices of Jenkens & Gilchrist, a Professional Corporation, 1445 Ross Avenue, Suite 3200, Dallas, Texas 75202 at 2:00 p.m. on the Acquisition Closing Date, subject to the satisfaction or waiver of the last of the applicable conditions required to be satisfied or waived pursuant to Article VII or VIII hereof, and the closing of the transfer of those KENS Assets referred to in Section 1.3 shall take place at such offices, at such time and on such date, which is mutually agreed to by Scripps and the Belo Entities and which is not less than five or more than ten business days after the satisfaction or waiver of the last of the applicable conditions required to be satisfied or waived pursuant to Articles VII or VIII hereof; or at such other place, time or date as the parties shall agree upon in writing (the "Second Closing Date"). The dates on which the First Closing and the Second Closing Dates".
- I.6 Exchange Consideration. Subject to the adjustments described in Section 1.7 hereof, (a) Scripps shall pay for the TVFN Interests through the sale, conveyance and transfer of the KENS Assets to Belo Sub (as assignee of PJPI and Colony) pursuant to the terms of this Agreement (the "Scripps Consideration") and (b) Belo Holdings shall pay for the KENS Assets through (i) the sale, conveyance and transfer of the TVFN Interests to Scripps pursuant to the terms of this Agreement (the "Belo TVFN Consideration"), (ii) the assumption of the Assumed Liabilities, and (iii) the payment of Seventy Five Million Dollars (\$75,000,000) (the "Belo Cash Consideration" and, with the Belo TVFN Consideration and the Assumed Liabilities, the "Belo Consideration"). The Belo Cash Consideration shall be paid at the applicable Closing by wire transfer in immediately available funds to an account specified by Scripps.

# I.7 KENS Purchase Price Adjustments.

(a) No later than 45 days after the First Closing Date, Scripps shall deliver to Belo Holdings a balance sheet of KENS at the First Closing Date (the "KENS Closing Balance Sheet"). The KENS Closing Balance Sheet shall be prepared in accordance with generally accepted accounting principles on a basis consistent with the KENS Financial Statements (as defined herein), except that the KENS Financial Statements (as defined herein), except that the KENS Closing Balance Sheet (i) will not include any liabilities or reserves in respect of Continuing Claims (as defined in the Acquisition Agreement), (ii) will reflect all film contracts as long term assets and all film contract payables as long term liabilities and (iii) will not reflect as current liabilities the severance obligations for Employees (as defined in the Acquisition Agreement) of KENS referenced in Section 6.6(a) of the Acquisition Agreement. To the extent that the net working capital (current assets less current liabilities) of KENS as shown on the KENS Closing Balance Sheet is more or less than zero, Belo Holdings, the amount of such excess or shortfall, respectively, by wire transfer of immediately available funds within five days of the KENS Closing Balance Sheet or (B) the Neutral Auditors' (as defined herein) determination.

- (b) After receipt of the KENS Closing Balance Sheet, Belo Holdings shall have 20 days to review the KENS Closing Balance Sheet, together with the workpapers used in the preparation thereof. Representatives of Belo Holdings shall be given access to all work papers, books, records and other information related to the preparation of the KENS Closing Balance Sheet to the extent required to complete their review of the KENS Closing Balance Sheet. Belo Holdings may dispute items reflected on the KENS Closing Balance Sheet only on the basis that such amounts were not arrived at in accordance with the consistent application of accounting principles used in the preparation of the KENS Financial Statements. Unless Belo Holdings delivers written notice to Scripps on or prior to the 20th day after Belo Holdings's receipt of the KENS Closing Balance Sheet specifying in reasonable detail all disputed items and the basis therefor, Belo Holdings shall be deemed to have accepted and agreed to the KENS Closing Balance Sheet. If Belo Holdings so notifies Scripps of its objection to the KENS Closing Balance Sheet. If Belo Holdings so notifies Scripps of its objection to the KENS Closing Balance Sheet. If Belo Holdings so notifies Scripps of its objection to the KENS Closing Balance Sheet. If Belo Holdings and Scripps shall, within 30 days following such notice (the "KENS Resolution Period"), attempt to resolve their differences and any resolution by them as to any disputed amounts shall be final, binding and conclusive.
- If, at the conclusion of the KENS Resolution Period, there remain amounts in dispute pursuant to paragraph (b) of this Section 1.7, then all amounts remaining in dispute shall be submitted to a firm of nationally recognized independent public accountants who nationally recognized independent public accountants who shall not have had a material relationship with A. H. Belo Corporation or Scripps within the past two years (the "Neutral Auditors") and who shall be selected by mutual agreement of Belo Holdings and Scripps within 10 days after the expiration of the KENS Resolution Period. Each party agrees to execute, if requested by the Neutral Auditors, a reasonable engagement letter. All fees and expenses relating to the work, if any, to be performed by the Neutral Auditors shall be borne equally by Belo Holdings and Scripps. The Neutral Auditors shall act as an arbitrator to determine, based solely on presentations by Belo Holdings and Scripps, and not by independent review or audit, only those issues still in dispute. The Neutral Auditors' determination shall be made within 30 days of their selection, shall be set forth in a written statement delivered to Belo Holdings and Scripps and shall be final, binding and conclusive. binding and conclusive.
- (d) Notwithstanding anything else contained herein to the contrary, the Belo Cash Consideration shall be reduced by an amount equal to the sum of (i) any unpaid indebtedness of CPMCO or TVFN owing to any of the Belo Entities as of the First Closing Date and that arose with Scripps' consent after September 30, 1997, and (ii) any capital or other equity contributions made with Scripps' consent by any of the Belo Entities to or on behalf of CPMCO or TVFN after September 30, 1997 up to the First Closing Date. Notwithstanding anything else contained (d)

# I.8 TVFN Adjustments.

(a) No later than 45 days after the First Closing Date, Belo Holdings shall deliver to Scripps a balance sheet of TVFN at the First Closing Date (the "TVFN Closing Balance Sheet"). The TVFN Closing Balance Sheet shall be prepared in accordance with generally accepted accounting principles on a basis consistent with the TVFN Financial Statements (as defined herein) except that the TVFN Closing Balance Sheet (i) will not include any capital or other equity contributions made by any of the Belo Entities to CPMCO or TVFN after September 30, 1997 and (ii) will reflect all television program rights and launch incentive assets as long term assets and all television program rights and launch incentives liabilities as long term liabilities. To the extent that the net working capital (current assets less current liabilities) of TVFN as shown on the TVFN Closing Balance Sheet is more or less than zero, Scripps shall pay Belo Holdings, or Belo Holdings shall pay Scrips, an amount equal to 56% of such excess or 56% of such shortfall, respectively, by wire transfer of immediately available funds within five days of the earlier to occur of (A) acceptance by Scripps of the TVFN Closing Balance Sheet or (B) the Neutral Auditors' determination.

- (b) After receipt of the TVFN Closing Balance Sheet, Scripps shall have 20 days to review the TVFN Closing Balance Sheet, together with the workpapers used in the preparation thereof. Representatives of Scripps shall be given access to all work papers, books, records and other information related to the preparation of the TVFN Closing Balance Sheet to the extent required to complete their review of the TVFN Closing Balance Sheet. Scripps may dispute items reflected on the TVFN Closing Balance Sheet only on the basis that such amounts were not arrived at in accordance with the consistent application of accounting principles used in the preparation of the TVFN Financial Statements. Unless Scripps delivers written notice to Belo Holdings on or prior to the 20th day after Scripps's receipt of the TVFN Closing Balance Sheet specifying in reasonable detail all disputed items and the basis therefor, Scripps shall be deemed to have accepted and agreed to the TVFN Closing Balance Sheet. If Scripps so notifies Belo Holdings of its objection to the TVFN Closing Balance Sheet, Scripps and Belo Holdings shall, within 30 days following such notice (the "TVFN Resolution Period"), attempt to resolve their differences and any resolution by them as to any disputed amounts shall be final, binding and conclusive.
- (c) If, at the conclusion of the TVFN Resolution Period, there remain amounts in dispute pursuant to paragraph (b) of this Section 1.8, then all amounts remaining in dispute shall be submitted to the Neutral Auditors who shall be selected by mutual agreement of Belo Holdings and Scripps within 10 days after the expiration of the TVFN Resolution Period. Each party agrees to execute, if requested by the Neutral Auditors, a reasonable engagement letter. All fees and expenses relating to the work, if any, to be performed by the Neutral Auditors shall be borne equally by Belo Holdings and Scripps. The Neutral Auditors shall act as an arbitrator to determine, based solely on presentations by Belo Holdings and Scripps, and not by independent review or audit, only those issues still in dispute. The Neutral Auditors' determination shall be made within 30 days of their selection, shall be set forth in a written statement delivered to Belo Holdings and Scripps an
- I.9 Purchase Price Allocation. The parties agree that the value of the Belo TVFN Consideration and the amount of the Belo Cash Consideration (as reduced pursuant to Section 1.7(d) hereof) and the Assumed Liabilities shall be allocated for federal income tax purposes among the KENS Assets in accordance with the agreement to be reached by Scripps and Harte-Hanks pursuant to the Acquisition Agreement (the "Allocation"). Scripps hereby agrees with the Belo Entities to keep the Belo Entities informed on a current basis of the substance of any discussions with Harte-Hanks regarding the Allocation, to allow the Belo Entities to participate directly with Scripps and Harte-Hanks in any such discussions if they so desire and to take into account the comments of the Belo Entities in reaching an agreement with Harte-Hanks on the Allocation. Subject to the requirements of applicable law, the Allocation shall be binding upon the parties for the purposes of filing any return, report or schedule regarding Taxes (as defined herein) arising from or in connection with the acquisition of the KENS Assets from Scripps. In the event of any purchase price adjustment hereunder, including, without limitation, under Section 1.7(a), (b) or (c) hereof, the Belo Entities and Scripps agree to adjust the Allocation to reflect such adjustment as Harte-Hanks and Scripps have agreed to under the Acquisition Agreement, and, in each case, the Belo Entities and Scripps agree to file consistently any Tax Return (as defined herein) and reports required as a result of such adjustment.

Representations and Warranties of the Belo Entities

Each of the Belo Entities, jointly and severally, represents and warrants to Scripps as follows:

II.1 Organization. Each of the Belo Entities, CPMCO and TVFN is duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation or formation and each of the Belo Entities, CPMCO and TVFN have all requisite corporate or partnership power and authority to own, lease and operate its properties and to carry on its business as now being conducted, except where the failure to be so organized, existing and in good standing or to have such power and authority would not have a material adverse effect on CPMCO and TVFN, taken as a whole. Each of the Belo Entities, CPMCO and TVFN are duly qualified or licensed to do business and in good standing in each jurisdiction in which the property owned, leased or operated by them or the nature of the business conducted by them makes such qualification or licensing necessary, except where the failure to be so qualified or licensed and in good standing would not have a material adverse effect on CPMCO and TVFN, taken as a whole or on the ability of the Belo Entities to consummate the transactions contemplated hereby. True, accurate and complete copies of the partnership agreements, including all amendments thereto, of CPMCO and TVFN, have heretofore been delivered to Scripps. As used in this Agreement, any reference to any event, change or effect having a material adverse effect on or with respect to CPMCO and TVFN, taken as a whole, or an entity (or group of entities taken as a whole) means that such event, change or effect is materially adverse to the business, properties, assets, results of operations or financial condition of CPMCO and TVFN, taken as a whole, or such entity (or, if with respect thereto, of such group of entities taken as a whole).

## II.2 Capitalization; Subsidiaries.

- (a) The ownership (including the identity of each owner and the number of units owned by each owner) of the general partnership interests of CPMCO and of TVFN is as set forth on Section 2.2 of the Belo Disclosure Schedule. Except for those that have been waived, arise pursuant to the terms of the Partnership Agreements (as defined herein) or which are set forth on Section 2.2 of the Belo Disclosure Schedule, (i) there are no existing options, warrants, calls, subscriptions or other rights or other agreements, commitments, understandings or restrictions of any character binding on CPMCO or TVFN with respect to general partnership interests therein or with respect to the TVFN Interests, and (ii) there are no outstanding contractual obligations of either CPMCO or TVFN to issue or sell or repurchase, redeem or otherwise acquire any partnership interests of either of them. Upon the sale of the TVFN Interests to Scripps at the First Closing, Scripps will acquire the entire legal and beneficial ownership in all of the TVFN Interests, free and clear of any liens, claims, security interests or encumbrances other than those that arise after the First Closing Date pursuant to the terms of the Partnership Agreements.
- (b) Section 2.2 of the Belo Disclosure Schedule sets forth (i) all agreements, contracts, understandings or arrangements relating to TVFN or CPMCO to which Reese Schonfeld or any entity affiliated with him (the "Schonfeld Parties") is a party, (ii) the general partnership interests in CPMCO and TVFN owned by the Schonfeld Parties as of the date hereof, and (iii) the general partnership interests in CPMCO and TVFN that the Schonfeld Parties have the right to acquire from the Belo Entities or, to the knowledge of the Belo Entities, from any of the other general partners of CPMCO or TVFN.

- (c) Section 2.2 of the Belo Disclosure Schedule sets forth, to the best of the Belo Entities' knowledge, a true and correct list of each Subsidiary (as defined herein) of CPMCO and TVFN which identifies the owners of all equity securities and partnership or other interests therein, including the amounts owned by such persons or entities, in each case as of the date hereof. All of the equity securities and partnership or other interests in the Subsidiaries of CPMCO and TVFN shown as being owned by CPMCO and TVFN are owned entirely by CPMCO or TVFN, as the case may be, as of the date hereof, free and clear of all liens, claims, security interests, restrictions or encumbrances of any kind, except for those that arise under the organizational documents of such Subsidiaries, restrictions on transfer imposed by state or federal securities laws or those which are set forth on Section 2.2 of the Belo Disclosure Schedule. All such equity securities and partnership and other interests have been duly authorized and validly issued and are fully paid and nonassessable. There are no agreements, understandings or undertakings governing the rights and duties of CPMCO, TVFN or any of their Subsidiaries as a stockholder of any Subsidiary (other than a Subsidiary wholly owned by CPMCO or TVFN or by a direct or indirect wholly owned Subsidiary of CPMCO or TVFN) under which CPMCO, TVFN or any of their Subsidiaries is or may become obligated, directly or indirectly, to acquire or dispose of any equity interest in, make any capital contribution or extend credit to, or act as guarantor, surety or indemnitor for any liability of any Subsidiary (other than a Subsidiary wholly owned Subsidiary of CPMCO or TVFN) or the adirect or indirect wholly owned Subsidiary of CPMCO or TVFN) or ther than Subsidiaries of CPMCO or TVFN, neither CPMCO nor TVFN has any interest in any corporation, joint venture, limited liability company, limited liability partnership, or other business enterprise of any nature, other than investments in marketable secur
- (d) Each Subsidiary of CPMCO and TVFN is a corporation or other legal entity duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation or formation and each such Subsidiary has all requisite corporate, partnership or other similar power and authority to own, lease and operate its properties and assets and to carry on its business as now being conducted, except where the failure to be so organized, existing and in good standing or to have such power and authority would not have a material adverse effect on CPMCO and TVFN, taken as a whole.
- (e) Each Subsidiary of CPMCO and TVFN is duly qualified and licensed to do business and in good standing in each jurisdiction in which the property owned, leased or operated by it or the nature of the business conducted by it makes such qualification or licensing necessary, except where the failure to be so qualified or licensed and in good standing would not have material adverse effect on CPMCO and TVFN, taken as a whole.
- (f) As of the date hereof, each Subsidiary of CPMCO and TVFN has obtained from any requisite Governmental Entity (as defined herein) all approvals, permits and licenses necessary for the conduct of its businesses and operations, as currently conducted, which approvals, permits and licenses are, as of the date hereof, valid and in full force and effect, except where the failure to have obtained such approvals, permits and licenses would not have a material adverse effect on CPMCO and TVFN, taken as a whole.
- II.3 Authority. Each of the Belo Entities has the requisite corporate power and authority to execute and deliver this Agreement and to consummate the transactions contemplated hereby. The execution, delivery and performance of this Agreement by the Belo Entities and the consummation by the Belo Entities of the transactions contemplated hereby have been duly authorized by each of their respective Boards of Directors, and no other corporate proceedings on the part of any of the Belo Entities are necessary to authorize this Agreement or for the Belo Entities to consummate the transactions contemplated hereby. This Agreement has been duly executed and delivered by each of the Belo Entities and, assuming this Agreement constitutes a valid and binding obligation of each of the Belo Entities, enforceable against the Belo Entities in accordance with its terms.

II.4 Consents and Approvals; No Violations. Except (a) as set forth in Section 2.4 of the Belo Disclosure Schedule, (b) for filings, permits, authorizations, consents and approvals as may be required under, and other applicable requirements of, the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended (the "HSR Act"), and the Communications Act of 1934, as amended (the "FCC Act"), and (c) as may be necessary as a result of any facts or circumstances relating solely to Scripps or any of its Subsidiaries (as defined herein), none of the execution, delivery or performance of this Agreement by the Belo Entities or the consummation by the Belo Entities of the transactions contemplated hereby and compliance with any of the provisions hereof will (i) conflict with or result in any breach of any provisions of the charters or bylaws of the Belo Entities or any provisions of the Partnership Agreements, (ii) require any filing by the Belo Entities with, or any permit, authorization, consent or approval to be obtained by the Belo Entities of, any court, arbitral tribunal, administrative agency or commission or other governmental or other regulatory authority or agency (a "Governmental Entity"), (iii) result in a violation or breach of, or constitute (with or without due notice or lapse of time or both) a default (or give rise to any right of termination, amendment, cancellation or acceleration) under, any of the terms, conditions or provisions of any note, bond, mortgage, indenture, lease, license, contract, agreement or other instrument, obligation or commitment (collectively, "Contracts") to which CPMCO or TVFN is a party or by which either of them or any of their properties or assets may be bound ("Belo Contracts"), any Contract to which any Belo Entity is a party or under the Partnership Agreements, including, without limitation, Article IX thereof, or result in the creation of any lien upon any of the property or assets of CPMCO or TVFN t contemplated hereby. None of the Belo Entitles mave knowledge of any facts or circumstances relating to the Entities, CPMCO or TVFN that, individually or in aggregate, would prevent any necessary approval of transactions contemplated by this Agreement under the Act; provided, however, the parties hereto recognize necessity for a waiver of the FCC's one-to-a-market rule. Belo the

II.5 CPMCO and TVFN Financial Statements. Attached hereto as Exhibits A and A-1 are the unaudited balance sheets of CPMCO, and attached hereto as Exhibits B and B-1 are the audited balance sheets of TVFN (collectively, the "TVFN Balance Sheets"), as of December 31, 1996 (the "Balance Sheet Date") and December 31, 1995, and the related statements of operations and cash flows for the three years ended December 31, 1996 and the accompanying notes thereto (together with the TVFN Balance Sheets, the "TVFN Financial Statements"). The TVFN Financial Statements have been prepared in accordance with generally accepted accounting principles consistently applied, and, except as set forth in Section 2.5 of the Belo Disclosure Schedule, fairly present in all material respects the financial position of CPMCO and TVFN at the dates thereof, and the results of their operations for the periods then ended. After the First Closing, except as otherwise contemplated by this Agreement, none of the Belo Entities nor any of their other Subsidiaries will own or have rights to use any of the assets or property, whether tangible, intangible or mixed, which are necessary for the conduct of the business of CPMCO or TVFN as conducted on the date hereof.

II.6 Litigation. Except as disclosed in the TVFN Financial Statements or as set forth in Section 2.6 of the Belo Disclosure Schedule, there is no suit, action, proceeding or investigation relating to CPMCO or TVFN pending or, to the knowledge of the Belo Entities, threatened, against the Belo Entities, CPMCO or TVFN before any Governmental Entity which, individually or in the aggregate, is reasonably likely to have a material adverse effect on CPMCO and TVFN, taken as a whole, or on the ability of the Belo Entities to consummate the transactions contemplated hereby. Except as set forth in Section 2.6 of the Belo Disclosure Schedule, none of the Belo Entities, CPMCO or TVFN is subject to or in default under any outstanding order, writ, injunction or decree relating to CPMCO or TVFN which, individually or in the aggregate, is reasonably likely to have a material adverse effect on CPMCO and TVFN, taken as a whole, or a material adverse effect on the ability of the Belo Entities to consummate the transactions contemplated hereby.

- (a) Section 2.7 of the Belo Disclosure Schedule contains a list of all "employee benefit plans" within the meaning of Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), and all other material benefit plans, programs, agreements and arrangements (the "TVFN Benefit Plans"), which cover employees or former employees of CPMCO or TVFN (the "TVFN Employees"). True and complete copies of all TVFN Benefit Plans, any trust instruments and/or insurance contracts, if any, forming a part of any such plans, and all amendments thereto; current summary plan descriptions; where applicable, the most current determination letter received from the Internal Revenue Service (the "Service"); and where applicable, annual reports, financial statements and actuarial reports for the last plan year, which fairly and accurately reflect the financial condition of the plans, have been made available to Scripps.
- (b) All TVFN Benefit Plans are in compliance with ERISA, the Code (as defined herein), and all other applicable laws in all material respects. Each TVFN Benefit Plan which is an "employee pension benefit plan" within the meaning of Section 3(2) of ERISA (a "TVFN Pension Plan") and which is intended to be qualified under Section 401(a) of the Code has received a favorable determination letter from the Service, and none of the Belo Entities, CPMCO or TVFN is aware of any circumstances likely to result in revocation of any such favorable determination letter. Neither the Belo Entities, CPMCO or TVFN nor any Belo ERISA Affiliate (as defined herein) has contributed or been required to contribute to any Multiemployer Plan (as defined in ERISA) with respect to any TVFN Employees.
- (c) No liability under Subtitle C or D of Title IV of ERISA has been incurred by the Belo Entities, CPMCO or TVFN with respect to any ongoing, frozen or terminated TVFN Pension Plan, currently or formerly maintained by any of them, or the pension plan of any entity which is or has been considered one employer with the Belo Entities, CPMCO or TVFN, as the case may be, under Section 4001 of ERISA or Section 414 of the Code (a "Belo ERISA Affiliate") which would have a material adverse effect on CPMCO and TVFN, taken as a whole.
- (d) All contributions required to be made or accrued as of the Balance Sheet Date under the terms of any TVFN Benefit Plan for which the Belo Entities, CPMCO or TVFN may have liability have been timely made or have been reflected on the TVFN Balance Sheets. Neither any TVFN Pension Plan nor any pension plan of any Belo Entity or Belo ERISA Affiliate has incurred an "accumulated funding deficiency" (whether or not waived) within the meaning of Section 412 of the Code or Section 302 of ERISA in an amount which would have a material adverse effect on CPMCO and TVFN, taken as a whole. None of the Belo Entities, CPMCO or TVFN, has provided, or is required to provide, security to any TVFN Pension Plan pursuant to Section 401(a)(29) of the Code.
- (e) None of the Belo Entities, CPMCO and TVFN, has any obligations for retiree health and life benefits for TVFN Employees or former TVFN Employees under any TVFN Benefit Plan, except as set forth in Section 2.7 of the Belo Disclosure Schedule or as required by Part 6 of Title I of ERISA.
- II.8 Absence of Certain Changes or Events. Except as set forth in Section 2.8 of the Belo Disclosure Schedule, since the Balance Sheet Date, CPMCO and TVFN have conducted business only in the ordinary course consistent with past practice, and there has not been any change or development, or combination of changes or developments (other than changes relating to or arising from legislative or regulatory changes, developments generally affecting the broadcasting industry or general economic conditions in the United States), which individually or in the aggregate have had or are reasonably likely to have a material adverse effect on CPMCO and TVFN, taken as a whole.

II.9 No Violation of Law. Except as disclosed in the TVFN Financial Statements or as set forth in Section 2.9 of the Belo Disclosure Schedule, none of the Belo Entities, CPMCO or TVFN is in violation of, or, to the knowledge of the Belo Entities, under investigation with respect to or has been given notice or been charged by any Governmental Entity with any violation of, any law, statute, order, rule, regulation or judgment of any Governmental Entity, except for violations which, in the aggregate, would not have a material adverse effect on CPMCO and TVFN, taken as a whole. The Belo Entities, CPMCO and TVFN have all permits, licenses, franchises and other governmental authorizations, consents and approvals necessary to conduct the business of CPMCO and TVFN as presently conducted, except for any such permits, licenses, franchises or other governmental authorizations, consents and approvals the failure of which to have would not have a material adverse effect on CPMCO and TVFN, taken as a whole.

### II.10 Taxes.

- (a) Except as disclosed in the TVFN Financial Statements or as set forth in Section 2.10 of the Belo Disclosure Schedule:
  - (i) Colony, PJPI, CPMCO and TVFN have (A) duly filed with the appropriate governmental authorities all Tax Returns required to be filed by them on or prior to the First Closing Date, other than those Tax Returns the failure of which to file would not have a material adverse effect on the entity required to file such Tax Return, and such Tax Returns are true, correct and complete in all material respects, and (B) duly paid in full or made provision in accordance with generally accepted accounting principles for the payment of all Taxes (as defined herein) due with respect to periods ending on or prior to the First Closing Date;
  - (ii) all monies which Colony, PJPI, CPMCO and TVFN have been required by law to withhold from employees or other contractors with respect to payments made or periods ending on or before the First Closing Date have been withheld and timely paid to the appropriate governmental authority;
  - (iii) as of the date hereof, the Tax Returns for Colony, PJPI, CPMCO and TVFN are not currently the subject of any audit, investigation or proceeding by the Service or, to the Belo Entities' knowledge, any state or local taxing authority, and none of Colony, PJPI, CPMCO or TVFN has received any written notice of deficiency or assessment from any taxing authority with respect to liabilities for material Taxes of Colony, PJPI, CPMCO or TVFN which have not been paid or finally settled, other than audits, deficiencies or assessments disclosed in Section 2.10 of the Belo Disclosure Schedule which are being contested in good faith through appropriate proceedings; and
  - (iv) no federal income tax audit of the affiliated group of which the predecessor of Belo Holdings was the common parent is underway, and no federal income tax audit of the affiliated group of which Belo Holdings is currently a member is underway for any year during which Colony and PJPI were members of such group.
- (b) "Taxes" means all taxes, charges, fees, levies, imposts, duties or other assessments, including, without limitation, income, gross receipts, estimated taxes, excise, personal property, real property, sales, ad valorem, value-added, leasing, witholding, social security, workers compensation, unemployment insurance, occupation, use, service, service use, license, stamp, payroll, employment, windfall profit, environmental, alternative or add-on minimum tax, franchise, transfer and recording taxes, fees and charges, imposed by the United States or any state, local, or foreign governmental authority whether computed on a separate, consolidated, unitary, combined or any other basis; and such term shall include any interest, fines, penalties or additional amounts attributable or imposed on or with respect to any such taxes, charges, fees, levies, imposts, duties or other assessments. "Tax Return" means any return, report or other document or information required to be supplied to a taxing authority in connection with Taxes.

(c) Neither Colony nor PJPI is a "foreign person" within the meaning of Section 1445(b)(2) of the Code.

#### II.11 Environmental Matters.

- (a) Except as disclosed in the TVFN Financial Statements or as set forth in Section 2.11 of the Belo Disclosure Schedule and except for such matters that, individually or in the aggregate, would not have a material adverse effect on CPMCO and TVFN, taken as a whole, (i) to the knowledge of the Belo Entities, CPMCO and TVFN are in compliance in all material respects with all applicable Environmental Laws (as defined herein); (ii) to the knowledge of the Belo Entities, the properties presently owned or operated by CPMCO and TVFN, the ("TVFN Acquired Properties") do not contain any Hazardous Substance (as defined herein) other than as permitted under applicable Environmental Laws; (iii) none of the Belo Entities, CPMCO or TVFN has since December 31, 1994 received any claims, notices, demand letters, lawsuits or requests for information from any Governmental Entity or any private third party alleging that CPMCO or TVFN is in violation of, or liable under, any Environmental Laws; and (iv) none of the Belo Entities, CPMCO or TVFN or the TVFN Acquired Properties is subject to any court order, administrative order or decree relating to the TVFN Acquired Properties arising under any Environmental Law.
- (b) "Environmental Law" means any applicable Federal, state or local law, regulation, permit, judgment or agreement with any Governmental Entity, relating to (i) the protection, preservation or restoration of the environment or to human health or safety, or (ii) the exposure to, or the use, storage, recycling, treatment, generation, transportation, processing, handling, labeling, production, release or disposal of Hazardous Substances. "Hazardous Substance" means any substance presently listed, defined, designated or classified as hazardous, toxic, radioactive or dangerous, or otherwise regulated, under any Environmental
- II.12 Material Contracts. Section 2.12 of the Belo Disclosure Schedule identifies any Belo Contract to which CPMCO or TVFN is a party or by which any of their assets or operations may be bound as of the date of this Agreement that is: (a) a loan or similar agreement or indebtedness evidenced by a note or other instrument, or any direct or indirect guarantee of indebtedness of any other person, in excess of \$1,000,000; (b) any Belo Contract that expressly limits the right to terminate such Belo Contract without penalty upon less than one year's notice and such Belo Contract provides for future payments in excess of \$250,000 within the next twelve (12) months from the date hereof; (c) an employment or severance agreement providing for payments in excess of \$100,000 to any TVFN Employee; (d) any Belo Contract related to capital expenditures, which provides for future payments in excess of \$500,000 within the next twelve (12) months from the date hereof; (e) notwithstanding the foregoing, a talent or programming agreement; (f) a noncompete agreement; (g) a lease, sublease or similar agreement with any person under which any of CPMCO, TVFN or any of their Subsidiaries is a lessor or sublessor of, or makes available for use to any person, (A) any real property of CPMCO, TVFN or any of their Subsidiaries, in any such case which has an aggregate future liability or receivable, as the case may be, in excess of \$100,000 and is not terminable by one of CPMCO, TVFN or any of their Subsidiaries by notice of not has an aggregate future liability or receivable, as the case may be, in excess of \$100,000 and is not terminable by one of CPMCO, TVFN or any of their Subsidiaries by notice of not more than 60 days for a cost of less than \$100,000; (h) a lease, sublease or similar agreement with any person under which (A) CPMCO, TVFN or any of their Subsidiaries is a lessee of, or holds or uses, any machinery, equipment, vehicle or other tangible personal property owned by any person or (B) CPMCO, TVFN or any of their Subsidiaries is a lessor or sublessor of, or makes available for use by any person, any tangible personal property owned or leased by any of CPMCO, TVFN or their Subsidiaries, in any such case which has an aggregate future liability or receivable, as the case may be, in excess of \$100,000 and is not terminable which has an aggregate future liability or receivable, as the case may be, in excess of \$100,000 and is not terminable by one of CPMCO, TVFN or any of their Subsidiaries by notice of not more than 60 days for a cost of less than \$100,000; (i) (A) a continuing contract for the future purchase of materials, supples or equipment, (B) a management, service, consulting or other similar type of contract or (C) orders, arrangements, contracts, understandings and agreements for the sale of advertising time on the Television Food Network (the "Network"), in any such case which has an aggregate future liability to any person in excess of \$100,000 and is not terminable by any of CPMCO, TVFN or their Subsidiaries by

notice of not more than 60 days for a cost of less than \$100,000; and (j) a material license, option or other contract relating in whole or in part to any computer software used primarily in connection with the business of CPMCO, TVFN or any of their Subsidiaries as currently conducted (other than licenses for the use of readily available, off-the-shelf software). Except as set forth in Section 2.12 of the Belo Disclosure Schedule (i) each of the Belo Contracts set forth on Section 2.12 of the Belo Disclosure Schedule is in full force and effect, except where the failure to be in full force and effect would not have a material adverse effect on CPMCO and TVFN, taken as a whole, and (ii) there are no existing defaults by CPMCO or TVFN thereunder which default would result in a material adverse effect on CPMCO and TVFN, taken as a whole.

- II.13 Brokers or Finders. None of the Belo Entities, CPMCO or TVFN has any liability to any agent, broker, investment banker, financial advisor or other firm or person for any broker's or finder's fee or any other commission or similar fee in connection with any of the transactions contemplated by this Agreement except Furman Selz, LLC ("Furman"), whose fees and expenses, as previously disclosed to Scripps, will be paid by Belo Holdings in accordance with Belo Holdings' agreement with such firm.
- II.14 Title to Assets. Except as set forth in Section 2.14 of the Belo Disclosure Schedule, to the best of the Belo Entities' knowledge, CPMCO and TVFN own all of their respective assets free and clear of any liens, claims, security interests, restrictions or encumbrances that, individually or in the aggregate, are reasonably likely to have a material adverse effect on CPMCO and TVFN, taken as a whole. Except as set forth in Section 2.14 of the Belo Disclosure Schedule, none of CPMCO, TVFN or their Subsidiaries owns in fee any real property or interests in real property. Section 2.12 of the Belo Disclosure Schedule sets forth a complete list of all leases of real property or interests in real property to which any of CPMCO, TVFN and their Subsidiaries is a party and identifies any material base leases and reciprocal easement or operating agreements relating thereto. To the best of the Belo Entities' knowledge, CPMCO, TVFN and their Subsidiaries have good and valid title to their leased assets, in each case free and clear of all liens, claims, security interests or encumbrances that, individually or in the aggregate, are reasonably likely to have a material adverse effect on CPMCO and TVFN, taken as a whole.
- II.15 Condition of Assets. All of the material assets of CPMCO and TVFN are in good operating condition and repair, ordinary wear and tear excepted.
- II.16 Employees. With respect to CPMCO or TVFN, none of the Belo Entities, CPMCO or TVFN is a party to, or is bound by, any collective bargaining agreement or other contract with a labor union, nor are the Belo Entities, CPMCO or TVFN the subject of any proceeding or organizing activity seeking to compel it to bargain with any labor union as to wages and conditions of employment, nor is there any strike, labor dispute, slow down or stoppage involving the Belo Entities, CPMCO or TVFN pending or, to the knowledge of the Belo Entities, threatened that, individually or in the aggregate, are reasonably likely to have a material adverse effect on CPMCO and TVFN, taken as a whole.
- II.17 Insurance. Set forth in Section 2.17 of the Belo Disclosure Schedule is a schedule of the insurance coverage (including policy limits, coverage layers, and named insureds) maintained by the Belo Entities, CPMCO or TVFN on the assets, properties, premises, operations and personnel of CPMCO or TVFN.

II.18 Affiliation Agreements. Section 2.18 of the Belo Disclosure Schedule sets forth a true and complete list, as of the date hereof, of the contracts between TVFN and the largest 15 cable operators relating to carriage of the Network (as determined by the number of basic cable television subscribers served by such cable operators) (the "TVFN Affiliation Agreements"). At the date hereof, to the knowledge of the Belo Entities, neither CPMCO nor TVFN has received any notice that any such cable carrier (a) has canceled or terminated, or has a specific intention to cancel or terminate, any TVFN Affiliation Agreement, which cancellations or terminations would be reasonably likely to involve, in the aggregate, the loss of more than 100,000 subscribers, or (b) has a specific intention to effect a planned reduction in the number of subscribers covered by such TVFN Affiliation Agreement, other than reductions which would not reasonably be expected to have a material adverse effect on TVFN and its Subsidiaries, taken as a whole. Except as set forth in Section 2.18 of the Belo Disclosure Schedule and subject to obtaining the applicable consents set forth in Sections 2.4 and 2.18 of the Belo Disclosure Schedule, all TVFN Affiliation Agreements are valid, binding and in full force and effect and are enforceable by TVFN (and, at the First Closing Date, will be enforceable in accordance with their terms). Except as set forth in Section 2.18 of the Belo Disclosure Schedule, TVFN has performed all obligations required to be performed by it to date under the TVFN Affiliation Agreements and it is not (with or without the lapse of time or the giving of notice, or both) in breach or default in any respect thereunder, in each case other than failures to perform, breaches or defaults which would not result in a material adverse effect on CPMCO and TVFN, taken as a whole.

II.19 Belo Interests. Except as disclosed in Section 2.19 of the Belo Disclosure Schedule, none of the Belo Entities or its Subsidiaries or affiliates uses in the conduct of any of its businesses or owns or has rights to use any assets or property, whether tangible or intangible, which are also used in the conduct of the business of CPMCO, TVFN or their Subsidiaries. Except as disclosed in Section 2.19 of the Belo Disclosure Schedule, none of CPMCO, TVFN and their Subsidiaries will have any liability or obligation of any nature (whether accrued, absolute, contingent or otherwise) in any way relating to the business, operations, indebtedness, assets or liabilities of any of the Belo Entities as of the First Closing Date.

II.20 Related Party Agreements. Other than as set forth in Section 2.20 of the Belo Disclosure Schedule, as of the date hereof, none of the officers, directors or managers of the Belo Entities or their respective Subsidiaries and affiliates (other than CPMCO and TVFN and their Subsidiaries) is a party to any agreement with CPMCO, TVFN or any of their Subsidiaries providing for the payment of an amount or amounts in excess of \$100,000 singly or in the aggregate, or has any interest in any property (real, personal or mixed, tangible or intangible) used in or pertaining to the business of CPMCO, TVFN or any of their Subsidiaries which is material to CPMCO, TVFN or any of their Subsidiaries, taken as a whole.

disclosed in Section 2.21 of the Belo Disclosure Schedule or which would not result in a material adverse effect on CPMCO and TVFN, taken as a whole, (a) neither the execution and delivery of this Agreement nor the consummation by the Belo Entities of the transactions contemplated hereby nor compliance by the Belo Entities with any of the provisions hereof will result in the creation or imposition of any encumbrance upon, or give to any other party or parties any claim, interest, or right, including rights of termination or cancellation in or with respect to, (i) any domestic or foreign patents, patent applications, written invention disclosures to be filed or awaiting filing determinations, trademark and service mark applications, registered trademarks, registered service marks (including the service mark TELEVISION FOOD NETWORK), franchises, patents, trade names, jingles, slogans, logotypes, copyrights, or other intangible rights owned, leased, or licensed that are used, held for use, or necessary in connection with the business and operations of the Network (the "Network Intangible Rights"), or (ii) any rights, releases, clearances and licenses with respect to (A) programs, programming materials, promotional materials, and elements of whatever form or nature, that are used, held for use, or necessary in connection with the business and operations with the business and operations of the Network, and (B) all persons appearing on or performing services in connection with the operation of

the Network and exhibition and syndication of its programming and promotional materials, including, without limitation, in the case of either clause (A) or (B), all literary, artistic, trademark, copyright, music performing, master use, synchronization and other similar intellectual property rights and all publicity, privacy and publishing rights whether such programs, materials, elements, appearances or performances are live or recorded on film, tape, or any other medium or broadcast on television or exhibited on any other medium, and whether completed or in production, and all related common law and statutory Network Intangible Rights (the "Program Rights"); (b) other than in the ordinary course of business, none of the Belo Entities nor any shareholder or director or officer or employee or agent of the Belo Entities has done anything, by contract or otherwise, which could reasonably be expected to impair the rights of CPMCO and TVFN in the Network Intangible Rights and Program Rights; (c) CPMCO, TVFN or their Subsidiaries, as the case may be, are the owners of the Network Intangible Rights and Program Rights, and the Network Intangible Rights and Program Rights are in full force and effect and not subject to cancellation for any reason; (d) there are no registrations for the Network Intangible Rights or Program Rights in any country outside the United States; (e) none of the Belo Entities has done or will do prior to the First Closing Date (or will cause or permit to be done prior to the First Closing Date (or will cause or permit to be done prior to the Elication for any reason; (d) there are no registrations for the Network Intangible Rights or Program Rights in any country outside the United States; (e) none of the Belo Entities, CPMCO, TVFN or their Subsidiaries is a party to or bound under any and there is no pending, proposed, or threatened certificate, claim, mortgage, lien, lease, agreement, contract, instrument, order, judgment, or decree, or any similar restriction, which adversely affects, the Net

II.22 Trade Secrets. Except as set forth in Section 2.22 of the Belo Disclosure Schedule, CPMCO, TVFN and their Subsidiaries own or have the right to use, and as of the First Closing Date they will own or have the right to use, and as of the First Closing Date they will own or have the right to use, worldwide, all trade secrets, inventions, know-how, formulae, processes, procedures, research records, computer software (other than any licensed third party software), records of inventions, test information, market surveys, marketing know-how and unregistered copyrights ("Technology") used in connection with the business of CPMCO, TVFN and their Subsidiaries as currently conducted. To the Belo Entities' knowledge, CPMCO, TVFN and their Subsidiaries have used commercially reasonable measures to protect the secrecy, confidentiality and value of any Technology used in connection with the business of CPMCO, TVFN and their Subsidiaries. To the Belo Entities' knowledge, no Technology used in connection with the business of CPMCO, TVFN and their Subsidiaries has been used, divulged or appropriated for the benefit of any person other than CPMCO, TVFN and their Subsidiaries, except where such use, divulgence or appropriation would not individually or in the aggregate have a material adverse effect on CPMCO, TVFN and their Subsidiaries, except where such use, divulgence or appropriation would not individually or in the aggregate have a material adverse effect on CPMCO, TVFN and their Subsidiaries has made any pending claim in writing of a violation, infringement, misuse or misappropriation by others of rights of CPMCO, TVFN and their Subsidiaries to or in connection with any Technology used in connection with the business of CPMCO, TVFN or their Subsidiaries.

II.23 Transponder Subleases. Section 2.23 of the Belo Disclosure Schedule sets forth the schedule of payments for the sublease of the transponder signal described in the Sublease Agreement, a list of all third parties to whom the Belo Entities or any affiliate thereof has subleased additional signals pursuant to paragraph 4 of the Sublease Agreement, and a description of any ongoing discussions the Belo Entities or any affiliate thereof is conducting with any third parties that may sublease additional transponder signals pursuant to paragraph 4 of the Sublease Agreement. Except as set forth on Section 2.23 of the Belo Disclosure Schedule, (a) the Transponder Lease Agreement and the Sublease Agreement are in full force and effect, (b) the transponder leased by Providence Journal Company pursuant to the Transponder Lease Agreement meets the transponder Lease Agreement and (c) the Belo Entities are not aware of any facts or circumstances relating to the condition of the Galaxy IR and Galaxy backup satellites described in the Transponder Lease Agreement that would preclude the continued use of the transponder leased by Providence Journal Company and the signal subleased by TVFN pursuant to the Sublease Agreement through the termination of the Transponder Lease Agreement.

III.24 Investigations. The Belo Entities are informed and sophisticated participants in the transactions contemplated by this Agreement and have been advised by persons experienced in the evaluation and purchase of assets such as the KENS Assets, and along with such persons have undertaken such investigation, and have been provided with and have evaluated such documents and information, as the Belo Entities and their advisors have deemed necessary to enable them to make an informed and intelligent decision with respect to the execution, delivery and performance of this Agreement. Anything herein to the contrary notwithstanding, the Belo Entities acknowledge that Belo Sub is acquiring the KENS Assets without any representation or warranty, express or implied, by Scripps or any of its affiliates except as expressly set forth herein. In furtherance of the foregoing, and not in limitation thereof, the Belo Entities acknowledge that neither Scripps nor any of its advisors, nor any of their respective affiliates or representatives have made any representation or warranty (express or implied) with respect to, and the Belo Entities are not relying upon, any financial projection or forecast delivered to the Belo Entities with respect to the revenues, profitability, cash flow, capital expenditures, or other financial or operating aspect that may arise from the operation of the KENS Assets either before or after the Second Closing Date. With respect to any projection or forecast delivered by or on behalf of Scripps to the Belo Entities, the Belo Entities acknowledge that (a) there are uncertainties inherent in attempting to make such projections and forecasts, (b) the Belo Entities are familiar with such uncertainties, (c) the Belo Entities are familiar with such uncertainties, (c) the Belo Entities are taking full responsibility for making their own evaluation of the adequacy and accuracy of all such projections and forecasts furnished to the Belo Entities and (d) the Belo Entities will not have a claim against either Sc

Representations and Warranties of Scripps

Scripps represents and warrants to the Belo Entities as follows:

III.1 Organization. Scripps is duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation and Scripps has all requisite corporate power and authority to own, lease and operate its properties and to carry on its business as now being conducted, except where the failure to be so organized, existing and in good standing or to have such power and authority would not have a material adverse effect on the KENS Assets, taken as a whole. Scripps is duly qualified or licensed to do business and in good standing in each jurisdiction in which the property owned, leased or operated by it or the nature of the business conducted by it makes such qualification or licensing necessary, except where the failure to be so qualified or licensed and in good standing would not in the aggregate have a material adverse effect on the KENS Assets, taken as a whole, or on the ability of Scripps to consummate the transactions contemplated hereby. As used in this Agreement, any reference to any event, change or effect having a material adverse effect on or with respect to the KENS Assets, taken as a whole, or an entity (or group of entities taken as a whole) means that such event, change or effect is materially adverse to the business, properties, assets, results of operations or financial condition of the KENS Assets, taken as a whole, or such entity (or, if with respect thereto, of such group of entities taken as a whole).

III.2 Authority. Scripps has the requisite corporate power and authority to execute and deliver this Agreement and to consummate the transactions contemplated hereby. The execution, delivery and performance of this Agreement by Scripps and the consummation by Scripps of the transactions contemplated hereby have been duly authorized by Scripps' Board of Directors, and no other corporate proceedings on the part of Scripps are necessary to authorize this Agreement or for Scripps to consummate the transactions contemplated hereby. This Agreement has been duly executed and delivered by Scripps and, assuming this Agreement constitutes a valid and binding obligation of the Belo Entities, constitutes a valid and binding obligation of Scripps, enforceable against Scripps in accordance with its terms.

III.3 Consents and Approvals; No Violations. Except (a) as set forth in Section 3.3 of the Scripps Disclosure Schedule, (b) for fillings, permits, authorizations, consents and approvals as may be required under, and other applicable requirements of, the Exchange Act, the HSR Act, and the FCC Act, and (c) as may be necessary as a result of any facts or circumstances relating solely to the Belo Entities or any of their Subsidiaries, none of the execution, delivery or performance of this Agreement by Scripps or the consummation by Scripps of the transactions contemplated hereby and compliance by Scripps with any of the provisions hereof will (i) conflict with or result in any breach of any provisions of the charter or bylaws of Scripps, (ii) require any filling by Scripps with, or any permit, authorization, consent or approval to be obtained by Scripps of, any Governmental Entity, (iii) result in a violation or breach of, or constitute (with or without due notice or lapse of time or both) a default (or give rise to any right of termination, amendment, cancellation or acceleration) under, any of the terms, conditions or provisions of any Contracts to which Scripps is a party or by which it or any of its properties or assets may be bound ("Scripps Contracts") or result in the creation of any lien upon any of the KENS Assets, or (iv) violate any order, writ, injunction, decree, statute, rule or regulation applicable to Scripps, except, in the case of clause (ii), (iii) or (iv), for failures to file or obtain, violations, breaches, defaults or liens which would not have a material adverse effect on the KENS Assets, taken as a whole, or the ability of Scripps to consummate the transactions contemplated hereby. Scripps does not have any knowledge of any facts or circumstances relating to the KENS Assets that, individually or in the aggregate, would prevent any necessary approval of the transactions contemplated by this Agreement under the FCC Act; provided, however, the parties to to a market rule.

- III.4 KENS Financial Statements. Attached hereto as Exhibits C and D are the audited balance sheets (the "KENS Balance Sheets") of KENS as of the Balance Sheet Date and December 31, 1995, and the related statements of operations and cash flows for the three years ended December 31, 1996 and the accompanying notes thereto (together with the KENS Balance Sheets, the "KENS Financial Statements"). The KENS Financial Statements have been prepared in accordance with generally accepted accounting principles consistently applied, and, except as set forth in Section 3.5 of the Scripps Disclosure Schedule, fairly present in all material respects the financial position of KENS at the dates thereof, and the results of its operations for the periods then ended. After the Second Closing, except as otherwise contemplated by this Agreement, neither Scripps nor any of its other Subsidiaries will own or have rights to use any of the assets or property, whether tangible, intangible or mixed, which are necessary for the conduct of the KENS Assets as conducted on the date hereof.
- III.5 Litigation. Except as disclosed in the KENS Financial Statements or as set forth in Section 3.5 of the Scripps Disclosure Schedule, there is no suit, action, proceeding or investigation relating to Scripps or the KENS Assets pending or, to the knowledge of Scripps, threatened, against Scripps or the KENS Assets before any Governmental Entity which, individually or in the aggregate, is reasonably likely to have a material adverse effect on the KENS Assets, taken as a whole, or on the ability of Scripps to consummate the transactions contemplated hereby. Except as set forth in Section 3.5 of the Scripps Disclosure Schedule, neither Scripps nor the KENS Assets are subject to or in default under any outstanding order, writ, injunction or decree relating to the KENS Assets which, individually or in the aggregate, is reasonably likely to have a material adverse effect on the KENS Assets, taken as a whole, or a material adverse effect on the KENS Assets, taken as a whole, or a material adverse effect on the Assets, taken as a whole, or a material adverse effect on the Assets, taken as a whole, or a

## III.6 Employee Benefits.

- (a) Section 3.6 of the Scripps Disclosure Schedule contains a list of all "employee benefit plans" within the meaning of Section 3(3) of ERISA, and all other material benefit plans, programs, agreements and arrangements (the "Harte-Hanks Benefit Plans"), which cover employees or former employees of KENS (the "KENS Employees"). True and complete copies of all Harte-Hanks Benefit Plans, any trust instruments and/or insurance contracts, if any, forming a part of any such plans, and all amendments thereto; current summary plan descriptions; where applicable, the most current determination letter received from the Service; and where applicable, annual reports, financial statements and actuarial reports for the last plan year, which fairly and accurately reflect the financial condition of the plans have been made available to the Belo Entities.
- (b) All Harte-Hanks Benefit Plans are in compliance with ERISA, the Code, and all other applicable laws in all material respects. Each Harte-Hanks Benefit Plan which is an "employee pension benefit plan" within the meaning of Section 3(2) of ERISA (a "KENS Pension Plan") and which is intended to be qualified under Section 401(a) of the Code has received a favorable determination letter from the Service, and Scripps is not aware of any circumstances likely to result in revocation of any such favorable determination letter. Neither Harte-Hanks nor any Harte-Hanks ERISA Affiliate (as defined herein) has contributed or been required to contribute to any Multiemployer Plan (as defined in ERISA) with respect to any KENS Employees.
- (c) No liability under Subtitle C or D of Title IV of ERISA has been incurred by Scripps with respect to any ongoing, frozen or terminated Harte-Hanks Pension Plan, currently or formerly maintained by Harte-Hanks, or the pension plan of any entity which is or has been considered one employer with Harte-Hanks, under Section 4001 of ERISA or Section 414 of the Code (a "Harte-Hanks ERISA Affiliate") which would have a material adverse effect on the KENS Assets, taken as a whole.

- (d) All contributions required to be made or accrued as of the Balance Sheet Date under the terms of any Harte-Hanks Benefit Plan for which Harte-Hanks may have liability have been timely made or have been reflected on the KENS Balance Sheet. Neither any Harte-Hanks Pension Plan nor any pension plan of Harte-Hanks or a Harte-Hanks ERISA Affiliate has incurred an "accumulated funding deficiency" (whether or not waived) within the meaning of Section 412 of the Code or Section 302 of ERISA in an amount which would have a material adverse effect on the KENS Assets, taken as a whole. Harte-Hanks has not provided, nor is required to provide, security to any Harte-Hanks Pension Plan pursuant to Section 401(a)(29) of the Code.
- (e) Harte-Hanks does not have any obligations for retiree health and life benefits for KENS Employees or former KENS Employees under any Harte-Hanks Benefit Plan, except as set forth in Section 3.6 of the Scripps Disclosure Schedule or as required by Part 6 of Title I of ERISA.
- III.7 Absence of Certain Changes or Events. Except as set forth in Section 3.7 of the Scripps Disclosure Schedule, since the Balance Sheet Date, the business of KENS has been conducted only in the ordinary course consistent with past practice, and there has not been any change or development, or combination of changes or developments (other than changes relating to or arising from legislative or regulatory changes, developments generally affecting the broadcasting industry or general economic conditions in the United States), which individually or in the aggregate have had or are reasonably likely to have a material adverse effect on the KENS Assets, taken as a whole.
- III.8 No Violation of Law. Except as disclosed in the KENS Financial Statements or as set forth in Section 3.8 of the Scripps Disclosure Schedule, neither Scripps, the KENS Entity, nor, to the best of Scripps' knowledge Harte-Hanks is in violation of, or, to the knowledge of Scripps, under investigation with respect to or has been given notice or been charged by any Governmental Entity with any violation of, any law, statute, order, rule, regulation or judgment of any Governmental Entity, except for violations which, in the aggregate, would not have a material adverse effect on the KENS Assets, taken as a whole. Scripps has or will acquire pursuant to the Acquisition Agreement all permits, licenses, franchises and other governmental authorizations, consents and approvals necessary to conduct the business of KENS as presently conducted, except for any such permits, licenses, franchises or other governmental authorizations, consents and approvals the failure of which to have would not have a material adverse effect on the KENS Assets, taken as a whole.

# III.9 Taxes.

- (a) Except as disclosed in the KENS Financial Statements or as set forth in Section 3.9 of the Scripps Disclosure Schedule:
  - (i) the KENS Entity has (A) duly filed with the appropriate governmental authorities all Tax Returns required to be filed by it on or prior to the First and Second Closing Dates, other than those Tax Returns the failure of which to file would not have a material adverse effect on the entity required to file such Tax Return, and such Tax Returns are true, correct and complete in all material respects, and (B) duly paid in full or made provision in accordance with generally accepted accounting principles for the payment of all Taxes due with respect to periods ending on or prior to the First and Second Closing Dates;
  - (ii) all monies which the KENS Entity has been required by law to withhold from employees or other contractors with respect to payments made or periods ending on or before the First and Second Closing Dates have been withheld and timely paid to the appropriate governmental authority;

- (iii) as of the date hereof, the Tax Returns for the KENS Entity are not currently the subject of any audit, investigation or proceeding by the Service or, to Scripps' knowledge, any state or local taxing authority, and neither Scripps nor the KENS Entity have received any written notice of deficiency or assessment from any taxing authority with respect to liabilities for material Taxes of the KENS Entity which have not been paid or finally settled, other than audits, deficiencies or assessments disclosed in Section 3.9 of the Scripps Disclosure schedule which are being contested in good faith through appropriate proceedings; and
- (iv) No federal income tax audit of any affiliated group of which the KENS Entity is or was a member is underway for any year in which the KENS Entity was a member of such group.
- (b) The KENS Entity is not "foreign person" within the meaning of Section 1445(b)(2) of the Code.
- III.10 Environmental Matters. Except as disclosed in the KENS Financial Statements or as set forth in Section 3.10 of the Scripps Disclosure Schedule and except for such matters that, individually or in the aggregate, would not have a material adverse effect on the KENS Assets, taken as a whole, (a) to the knowledge of Scripps, the KENS Assets are in compliance in all material respects with all applicable Environmental Laws; (b) to the knowledge of Scripps, the properties included in the KENS Assets, the ("KENS Acquired Properties") do not contain any Hazardous Substance, other than as permitted under applicable Environmental Laws; (c) Scripps has not since December 31, 1994 received any claims, notices, demand letters, lawsuits or requests for information from any Governmental Entity or any private third party alleging that the KENS Assets are in violation of, or result in liability under, any Environmental Laws; and (d) neither Scripps or, to the best knowledge of Scripps, the KENS Acquired Properties is subject to any court order, administrative order or decree relating to the KENS Acquired Properties arising under any Environmental Law.
- Environmental Law.

  III.11 Material Contracts. Section 3.11 of the Scripps Disclosure Schedule identifies any Scripps Contract to which Scripps is or will be as of the Acquisition Closing Date a party, related to the KENS Assets or by which the KENS Assets may be bound as of the date of this Agreement or the Acquisition Closing Date that is (a) a loan or similar agreement or indebtedness evidenced by a note or other instrument, or any direct or indirect guarantee of indebtedness of any other person, in excess of \$1,000,000; (b) any Scripps Contract that expressly limits the right to terminate such Scripps Contract without penalty upon less than one year's notice and such Scripps Contract provides for future payments in excess of \$250,000 within the next twelve (12) months from the date hereof; (c) a network affiliation agreement; (d) an employment or severance agreement providing for payments in excess of \$100,000 to any KENS Employee; and (e) any Scripps Contract related to capital expenditures, which provides for future payments in excess of \$500,000 within the next twelve (12) months from the date hereof. Except as set forth in Section 3.11 of the Scripps Disclosure Schedule (i) each of the Scripps Contracts set forth on Section 3.11 of the Scripps Disclosure Schedule is in full force and effect, except where the failure to be in full force and effect would not have a material adverse effect on the KENS Assets, taken as a whole and (ii) there are no existing defaults by Scripps or any of its Subsidiaries thereunder which default would result in a material adverse effect on the KENS Assets, taken as a whole.
- III.12 Brokers or Finders. Scripps does not have any liability to any agent, broker, investment banker, financial advisor or other firm or person for any broker's or finder's fee or any other commission or similar fee in connection with any of the transactions contemplated by this Agreement except Bear Stearns, whose fees and expenses, as previously disclosed to Belo Holdings, will be paid by Scripps in accordance with Scripps' agreement with such firm.
- III.13 Title to Assets. Except as set forth in Section 3.13 of the Scripps Disclosure Schedule, to the best of Scripps' knowledge, as of the Acquisition Closing Date the KENS Assets will be free and clear of any liens, claims, security interests, restrictions or encumbrances that, individually or in the aggregate, are reasonably likely to have a material adverse effect on the KENS Assets, taken as a whole.

III.14 Condition of Assets. All of the material KENS Assets are in good operating condition and repair, ordinary wear and tear excepted.

III.15 Employees. With respect to the KENS Assets, neither Scripps nor any of its Subsidiaries is now or will be a party to as of the Acquisition Closing Date, or is or will be bound by, any collective bargaining agreement or other contract with a labor union, nor is Scripps the subject of any proceeding or organizing activity seeking to compel it to bargain with any labor union as to wages and conditions of employment, nor is there any strike, labor dispute, slow down or stoppage involving Scripps pending or, to the knowledge of Scripps, threatened that, individually or in the aggregate, are reasonably likely to have a material adverse effect on the KENS Assets, taken as a whole.

III.16 Insurance. Set forth in Section 3.16 of the Scripps Disclosure Schedule is a schedule of the insurance coverage (including policy limits, coverage layers, and named insureds) maintained or to be maintained as of the Acquisition Closing Date by Scripps and its Subsidiaries on the assets, properties, premises, operations and personnel related to the KENS Assets.

III.17 FCC Licenses. Scripps has provided Belo Holdings with a complete list of the FCC Licenses included in the KENS Assets. Except as does not materially jeopardize the business related to the KENS Assets or as set forth in Section 3.17 of the Scripps Disclosure Schedule:

(a) Scripps is qualified to hold such FCC Licenses or to control such FCC Licenses, as the case may be; (b) Scripps, upon the Acquisition Closing Date, will hold such FCC Licenses; (c) Scripps is not aware of any facts or circumstances relating to Scripps or the KENS Assets that would prevent the FCC's granting the requisite consent to the FCC Form 314 Application for Consent to Assignment of License to be filed by Belo Sub (the "FCC Application"); (d) to the knowledge of Scripps, Harte-Hanks is in material compliance with all FCC Licenses held by it and included in the KENS Assets; and (e) there is not pending or, to the knowledge of Scripps, threatened any application, petition, objection or other pleading with the FCC or other Governmental Entity which challenges the validity of, or any rights of the holder under, any FCC License held or to be held by Scripps, its Subsidiaries or, to the knowledge of Scripps, Harte-Hanks and related to the KENS Assets, except for rule making or similar proceedings of general applicability to persons engaged in the broadcasting industry generally. As used herein, the term "FCC License" shall mean any permit, license, waiver or authorization that a person is required by the FCC to hold in connection with the operation of its business.

a person is required by the FCC to note in connection with the operation of its business.

III.18 KENS Intangible Rights. Except as disclosed in Section 3.18 of the Scripps Disclosure Schedule or which would not result in a material adverse effect on the KENS Assets, to the best knowledge of Scripps, (a) neither the execution and delivery of this Agreement nor the consummation by Scripps of the transactions contemplated hereby nor compliance by Scripps with any of the provisions hereof will result in the creation or imposition of any encumbrance upon, or give to any other party or parties any claim, interest, or right, including rights of termination or cancellation in or with respect to, (i) any domestic or foreign patents, patent applications, written invention disclosures to be filed or awaiting filing determinations, trademark and service mark applications, registered trademarks, registered service marks, franchises, patents, trade names, jingles, slogans, logotypes, copyrights, or other intangible rights owned, leased, or licensed that are used, held for use, or necessary in connection with the business and operations of the KENS Assets (the "KENS Intangible Rights"), or (ii) any rights, releases, clearances and licenses with respect to (A) programs, programming materials, promotional materials, including interstitial promotional materials, and elements of whatever form or nature, that are used, held for use, or necessary in connection with the business and operations of the KENS Assets, and (B) all persons appearing on or performing services in connection with the operation of the KENS Assets and exhibition and syndication of its programming and promotional materials, including, without limitation, in the case of either clause (A) or (B), all literary, artistic, trademark, copyright, music performing, master use, synchronization and other similar intellectual property rights and all publicity, privacy and publishing rights whether such programs, materials, elements, appearances or performances are live or

course of business, neither Harte-Hanks, Scripps

nor any shareholder or director or officer or employee or agent of either has done anything, by contract or otherwise, which could reasonably be expected to impair the rights of KENS in the KENS Intangible Rights and KENS Program Rights; (c) Harte-Hanks or its Subsidiaries, as the case may be, are the owners of the KENS Intangible Rights and KENS Program Rights, and the KENS Intangible Rights and KENS Program Rights are in full force and effect and not subject to cancellation for any reason; (d) there are no registrations for the KENS Intangible Rights or KENS Program Rights in any country outside the United States; (e) none of Harte-Hanks or Scripps has done or will do prior to the First Closing Date (or will cause or permit to be done prior to the First Closing Date) anything or authorize other parties to do anything in conflict with Harte-Hanks's ownership of the KENS Intangible Rights or KENS Program Rights; and (f) none of Harte-Hanks or Scripps or their Subsidiaries is a party to or bound under any and there is no pending, proposed, or threatened certificate, claim, mortgage, lien, lease, agreement, contract, instrument, order, judgment, or decree, or any similar restriction, which adversely affect, the KENS Intangible Rights and KENS Program Rights or the rights of Belo Sub with respect to the KENS Intangible Rights or KENS Program Rights or the rights of Belo Sub with respect to the KENS Intangible Rights or KENS Program Rights following the consummation of the transactions contemplated by this Agreement.

III.19 KENS Trade Secrets. Except as set forth in Section 3.19 of the Scripps Disclosure Schedule, to the best knowledge of Scripps, Harte-Hanks and its Subsidiaries own or have the right to use, and as of the First Closing Date Scripps and its Subsidiaries will own or have the right to use, worldwide, all trade secrets, inventions, know-how, formulae, processes, procedures, research records, computer software (other than any licensed third party software), records of inventions, test information, market surveys, marketing know-how and unregistered copyrights ("KENS Technology") used in connection with the business of the KENS Assets as currently conducted, to the best knowledge of Scripps, Harte-Hanks and its Subsidiaries have used commercially reasonable measures to protect the secrecy, confidentiality and value of any KENS Technology used in connection with the business of Harte-Hanks, to the best knowledge of Scripps no Technology used in connection with the business of the KENS Assets has been used, divulged or appropriated for the benefit of any person other than Harte-Hanks and its Subsidiaries, except where such use, divulgence or appropriation would not individually or in the aggregate have a material adverse effect on the KENS Assets. Except as set forth in Section 3.19 of the Scripps Disclosure Schedule, to the best knowledge of Scripps, as of the date hereof, none of Harte-Hanks or its Subsidiaries has made any pending claim in writing of a violation, infringement, misuse or misappropriation by others of rights of Harte-Hanks and its Subsidiaries to or in connection with any KENS Technology used in connection with the business of the KENS Assets.

III.20 Investigations. Scripps is an informed and sophisticated participant in the transactions contemplated by this Agreement and has been advised by persons experienced in the evaluation and purchase of enterprises such as those conducted by CPMCO and TVFN, and along with such persons has undertaken such investigation, and has been provided with and has evaluated such documents and information, as Scripps and its advisors have deemed necessary to enable them to make an informed and intelligent decision with respect to the execution, delivery and performance of this Agreement. Anything herein to the contrary notwithstanding, Scripps acknowledges that Scripps is acquiring the TVFN Interests without any representation or warranty, express or implied, by the Belo Entities or any of their affiliates except as expressly set forth herein. In furtherance of the foregoing, and not in limitation thereof, Scripps acknowledges that neither the Belo Entities nor any of their advisors, including, without limitation, Furman, nor any of their respective affiliates or representatives have made any representation or warranty (express or implied) with respect to, and Scripps is not relying upon, (a) the information set forth in the Confidential Memorandum provided to Scripps relating to the TVFN Interests, (b) any other information provided to Scripps pursuant to the Scripps Confidentiality Agreement (as defined herein), or (c) any financial projection or forecast delivered to Scripps with respect to the revenues, profitability, cash flow, capital expenditures, or other financial or operating aspects that may arise from the operation of CPMCO or TVFN either before or after the Second Closing Date. With respect to any projection or forecast delivered by or on behalf of the Belo Entities to Scripps, Scripps acknowledges that (i) there are uncertainties inherent in attempting to make such projections and forecasts, (ii) Scripps is familiar with such uncertainties on the operation of the adequacy and accuracy of all such

projections and forecasts furnished to Scripps and (iv) Scripps will not have a

claim against any of the Belo Entities, or any of their advisors including, without limitation, Furman, or any of their respective affiliates with respect to such projections or forecasts or with respect to any related matter.

### ARTICLE IV

Covenants of the Belo Entities Pending the First Closing

- IV.1 Covenants with Respect to CPMCO and TVFN. During the period from the date of this Agreement and continuing until the First Closing Date, the Belo Entities agree that, except (i) as contemplated or permitted by this Agreement, (ii) as set forth in Section 4.1 of the Belo Disclosure Schedule, or (iii) to the extent that Scripps shall otherwise consent in writing (which consent will not be unreasonably withheld or delayed):
- (a) Ordinary Course. The Belo Entities, CPMCO and TVFN shall carry on the business of CPMCO and TVFN in the usual, regular and ordinary course consistent with past practice and use all reasonable efforts to preserve intact the present business organization, keep available, consistent with past practice, the services of the present officers and employees and preserve the relationships with customers, suppliers and others having business dealings with CPMCO and TVFN, it being understood, however, that the failure of any TVFN Employees to remain employees of CPMCO or TVFN or become employees of Scripps or any Subsidiary of Scripps shall not constitute a breach of this covenant.
- (b) Changes in Partnership Interests. The Belo Entities will not permit CPMCO or TVFN to split (including a reverse split), combine or reclassify any partnership interests therein or issue or authorize or propose the issuance of any other securities in respect of, in lieu of or in substitution for such partnership interests.
- (c) Issuance of Partnership Interests. The Belo Entities will not permit CPMCO or TVFN to issue, transfer or sell, or authorize or propose or agree to the issuance, transfer or sale of, any partnership interests in CPMCO or TVFN, or, any other equity interests or any securities convertible into, or any rights, warrants, calls, subscriptions, options or other rights or agreements, commitments or understandings to acquire, any such partnership interests, equity interests or convertible securities, except for issuances of partnership interests to Belo Holdings or its Subsidiaries pursuant to the terms of the Partnership Agreements (which interests, if any, shall be included in the TVFN Interests sold hereunder).
- (d) Governing Documents. The Belo Entities will not permit CPMCO or TVFN to amend the Partnership Agreements in a manner adverse to Scripps or otherwise inconsistent with the transactions contemplated hereby.
- (e) Indebtedness. The Belo Entities will not permit CPMCO or TVFN to incur any indebtedness or guarantee any such indebtedness or issue or sell any debt securities or warrants or rights to acquire any debt securities of CPMCO or TVFN or guarantee any such obligations of others other than in the ordinary course of business consistent with past practice, except for (i) indebtedness incurred to Belo Holdings or its Subsidiaries, with Scripps' consent, (ii) indebtedness that would be included in the calculation of TVFN's net working capital pursuant to Section 1.8, and (iii) indebtedness associated with the acquisition of programming as permitted hereunder.

- (f) Changes to Benefit Plans. Except as would not materially increase the costs of CPMCO or TVFN and except for changes required to comply with applicable law, the Belo Entities shall not permit CPMCO or TVFN to, (i) enter into, adopt, amend (except as may be required by law and except for immaterial amendments) or terminate any TVFN Benefit Plan or any agreement, arrangement, plan or policy between the Belo Entities, CPMCO or TVFN and one or more of their directors, officers or TVFN Employees or (ii) except for normal increases in the ordinary course of business consistent with past practice and the payment of bonuses and other consideration to TVFN Employees in the aggregate not to exceed the amount set forth in Section 4.1(f) to the Belo Disclosure Schedule and which, if paid or committed to be paid by CPMCO or TVFN on or prior to the First Closing Date, shall be included as a current liability on the TVFN Closing Balance Sheet, increase in any manner the compensation or fringe benefits of any director, officer or TVFN Employee or pay any benefit to any director, officer or TVFN Employee not required by any plan or arrangement as in effect as of the date hereof or enter into any contract, agreement, commitment or arrangement to do any of the foregoing; provided that the foregoing shall not prohibit CPMCO or TVFN from hiring and paying new employees in the ordinary course of business consistent with past practice.
- (g) Filings. The Belo Entities shall promptly provide Scripps (or its counsel) copies of all filings (other than those portions of filings under the HSR Act which Scripps has no reasonable interest in obtaining in connection with the acquisition of the TVFN Interests) made by the Belo Entities with any Federal, state or foreign Governmental Entity in connection with this Agreement and the transactions contemplated hereby.
- (h) Accounting Policies and Procedures. The Belo Entities will not permit CPMCO or TVFN to change any of their accounting principles, policies or procedures, except as may be required by generally accepted accounting principles.
- (i) Sale of Assets. The Belo Entities will not permit CPMCO or TVFN to sell, lease, exchange, mortgage, pledge, transfer or otherwise dispose of, or agree to sell, lease, exchange, mortgage, pledge, transfer or otherwise dispose of, any of their assets, except for dispositions of inventories and equipment in the ordinary course of business and consistent with past practice.
- (j) Capital Expenditures. The Belo Entities will not cause or permit CPMCO or TVFN or any of their Subsidiaries to authorize any capital expenditures or the purchase of any fixed assets other than (i) expenditures or purchases which are included in the capital budget of CPMCO or TVFN, as the case may be, previously delivered to Scripps or, (ii) if not included in such capital budget, those which do not exceed \$10,000 individually or in the aggregate.
- (k) Programming Expenditures. The Belo Entities shall not cause or permit CPMCO, TVFN or their Subsidiaries to incur obligations related to the purchase of television or motion picture productions or programming, other than (i) purchases which are included in the programming budget of TVFN previously delivered by the Belo Entities to Scripps or, (ii) if not included in such programming budget, those which do not exceed \$10,000 individually.
- (1) Programming Rights. The Belo Entities shall not cause or permit CPMCO, TVFN or any of their Subsidiaries to enter into any agreement with any person other than Scripps or its Subsidiaries granting such other person the right to program any block of time on the Network other than arrangements which are terminable by TVFN on not more than 30 days notice without any payment with respect thereto other than reimbursement of any advance payments.
- (m) TVFN Affiliation Agreements. The Belo Entities shall not cause or permit CPMCO, TVFN or any of their Subsidiaries to cancel, revoke or fail to renew any of the TVFN Affiliation Agreements or take any action with the intent and knowledge that such action would cause a material breach or violation of any TVFN Affiliation Agreement.

IV.2 Covenants of the Belo Entities. During the period from the date of this Agreement and continuing to the First Closing Date, the Belo Entities agree that the Belo Entities will not and will not permit CPMCO or TVFN to take any action that would or is reasonably likely to result in any of the conditions to the First Closing set forth in Article VII not being satisfied or that would materially impair the ability of the Belo Entities to consummate the transactions contemplated herein in accordance with the terms hereof or would materially delay such consummation, and the Belo Entities shall promptly advise Scripps orally and in writing of any change in, or event with respect to, the business or operations of the Belo Entities, CPMCO or TVFN having, or which insofar as can reasonably be foreseen, could have, a material adverse effect on the ability of the Belo Entities to consummate the transactions contemplated hereby.

### ARTICLE V

Covenants of Scripps Pending the Closings

- V.1 Covenants with Respect to the KENS Assets. During the period from the date of this Agreement and continuing until the Closing Dates, Scripps agrees that, except (i) as contemplated or permitted by this Agreement or the Acquisition Agreement, (ii) as set forth in Section 5.1 of the Scripps Disclosure Schedule, (iii) to the extent that the Belo Entities shall otherwise consent in writing (which consent will not be unreasonably withheld or delayed), or (iv) as set forth in the Local Marketing Agreement to be entered into between the parties hereto (the "LMA"):
- (a) Ordinary Course. Subject to the LMA, Scripps shall cause the business related to the KENS Assets to be conducted in the usual, regular and ordinary course consistent with past practice and use all reasonable efforts to preserve intact the present business organization, keep available, consistent with past practice, the services of the present officers and employees and preserve the relationships with customers, suppliers and others having business dealings related to the KENS Assets, it being understood, however, that the failure of any KENS Employees to remain employees of Scripps or become employees of Belo Holdings or any Subsidiary of Belo Holdings shall not constitute a breach of this covenant.
- (b) Indebtedness. From the date of this Agreement until the First Closing Date, Scripps shall use its commercially reasonable best efforts to cause Harte-Hanks to not encumber the KENS Assets with any indebtedness for borrowed money or other liens or encumbrances. From the First Closing Date until the Second Closing Date, Scripps shall not encumber the KENS Assets with any indebtedness for borrowed money or other liens or encumbrances.
- (c) Changes to Benefit Plans. From the date of this Agreement until the First Closing Date, except as would not materially increase the costs of the business related to the KENS Assets and except for changes required to comply with applicable law, Scripps shall use its commercially reasonable best efforts to cause Harte-Hanks to not (i) enter into, adopt, amend (except as may be required by law and except for immaterial amendments) or terminate any Harte-Hanks Benefit Plan or any other agreement, arrangement, plan or policy for directors, officers or KENS Employees or (ii) except for normal increases in the ordinary course of business consistent with past practice and the payment of bonuses and other consideration to KENS Employees in the aggregate not to exceed the amount set forth in Schedule 5.1 to the Acquisition Agreement and which, if paid or committed to be paid on or prior to the First Closing Date, shall be included as a current liability on the KENS Closing Balance Sheet, increase in any manner the compensation or fringe benefits of any director, officer or KENS Employee or pay any benefit to any director, officer or KENS Employee not required by any plan or arrangement as in effect as of the date hereof or enter into any contract, agreement, commitment or arrangement to do any of the foregoing; provided that the foregoing shall not prohibit Scripps or Harte-Hanks or any of their

respective Subsidiaries from hiring and paying new employees in the ordinary course of business consistent with past practice.

- (d) Filings. Scripps shall promptly provide Belo Holdings (or its counsel) copies of all filings (other than those portions of filings under the HSR Act which Belo Holdings has no reasonable interest in obtaining in connection with the acquisition of the KENS Assets) made by Scripps with any Federal, state or foreign Governmental Entity in connection with this Agreement and the transactions contemplated hereby.
- (e) Accounting Policies and Procedures. From the date of this Agreement until the First Closing Date, Scripps will use its commercially reasonable best efforts to cause Harte-Hanks to not, and from the First Closing Date until the Second Closing Date, Scripps will not and will not permit any of its Subsidiaries to, change any of its accounting principles, policies or procedures as they relate to the KENS Assets, except as may be required by generally accepted accounting principles.
- (f) Sale of Assets. From the date of this Agreement until the First Closing Date, Scripps will use its commercially reasonable best efforts to cause Harte-Hanks to not, and from the First Closing Date until the Second Closing Date, Scripps shall not and shall not permit any of its Subsidiaries to, sell, lease, exchange, mortgage, pledge, transfer or otherwise dispose of, or agree to sell, lease, exchange, mortgage, pledge, transfer or otherwise dispose of, any of the KENS Assets, except for dispositions of inventories and equipment in the ordinary course of business and consistent with past practice.
- (g) Capital Expenditures. From the date of this Agreement until the First Closing Date, Scripps will use its commercially reasonable best efforts to cause Harte-Hanks to not, and from the First Closing Date until the Second Closing Date, Scripps shall not and shall not permit any of its Subsidiaries to, cause or permit the KENS Entity or any of its Subsidiaries to authorize any capital expenditures or the purchase of any fixed assets other than (i) expenditures or purchases which are included in the capital budget related to the KENS Assets previously delivered to Belo Holdings or, (ii) if not included in such capital budget, those which do not exceed \$10,000 individually or in the aggregate.
- (h) Programming Expenditures. From the date of this Agreement until the First Closing Date, Scripps shall use its commercially reasonable best efforts to cause Harte-Hanks to not, and from the First Closing Date until the Second Closing Date, Scripps shall not and shall not permit any of its Subsidiaries to, cause or permit the KENS Entity or its Subsidiaries to, incur obligations related to the purchase of television or motion picture productions or programming other than (i) purchases which are included in the programming budget related to the KENS Assets previously delivered to Belo Holdings or, (ii) if not included in such programming budget, those which do not exceed \$10,000 individually.
- (i) Programming Rights. From the date of this Agreement until the First Closing Date, Scripps shall use its commercially reasonable best efforts to cause Harte-Hanks to not, and from the First Closing Date until the Second Closing Date, Scripps shall not and shall not permit any of its Subsidiaries to, cause or permit the KENS Entity or any of its Subsidiaries to, enter into any agreement with any person other than Belo Holdings or Scripps' Subsidiaries granting such other person the right to program any block of time on KENS-TV or KENS(AM), other than arrangements which are terminable by Harte-Hanks, Scripps, or the KENS Entity, as the case may be, on not more than 30 days notice without any payment with respect thereto other than reimbursement of any advance payments.
- (j) KENS Affiliation Agreement. From the date of this Agreement until the First Closing Date, Scripps will use its commercially reasonable best efforts to cause Harte-Hanks to not, and from the First Closing Date until the Second Closing Date, Scripps shall not and shall not permit any of its Subsidiaries to, cause or permit the KENS Entity or any of Scripps' Subsidiaries to, cancel, revoke or fail to renew the KENS Affiliation Agreement or take any action with the intent and knowledge that such action would cause a material breach or violation of such affiliation agreement.

- (a) During the period from the date of this Agreement and continuing to the Second Closing Date, Scripps agrees that Scripps will not and will not permit any of its Subsidiaries to take any action that would or is reasonably likely to result in any of the conditions to the Closings set forth in Article VIII not being satisfied or that would materially impair the ability of Scripps to consummate the transactions contemplated herein in accordance with the terms hereof or would materially delay such consummation, and Scripps shall promptly advise Belo Holdings orally and in writing of any change in, or event with respect to, the business or operations of Scripps having, or which insofar as can reasonably be foreseen, could have, a material adverse effect on the ability of Scripps to consummate the transactions contemplated hereby.
- (b) During the period from the date of this Agreement and continuing to the First Closing Date, Scripps shall use its reasonable best efforts to cause Harte-Hanks to comply in all material respects with the covenants of Harte-Hanks set forth in Sections 5.1, 5.2 and Article VI of the Acquisition Agreement. Scripps shall not amend or waive any provision in the Acquisition Agreement without the written consent of the Belo Entities (such consent not to be unreasonably withheld) if such amendment or waiver affects the KENS Assets or affects the ability of Scripps to consummate the transactions contemplated by the Acquisition Agreement or this Agreement.
- (c) During the period from the date of this Agreement and continuing to the Second Closing Date, Scripps shall use its reasonable best efforts to secure the cooperation of Harte-Hanks for the purpose of consummating the transactions contemplated herein, including, without limitation, the reasonable cooperation of Harte-Hanks with respect to any matters related to the FCC Application.

## ARTICLE VI

# Additional Agreements

VI.1 Reasonable Efforts. Subject to the terms and conditions of this Agreement, each of the parties hereto agrees to use all reasonable efforts to take, or cause to be taken, all actions, and to do, or cause to be done, all things necessary, proper or advisable under applicable laws and regulations to consummate and make effective the transactions contemplated by this Agreement including, without limitation, (a) the prompt preparation, filing and prosecution of all necessary documents under the HSR Act and the FCC Act, including, but not limited to, the FCC Application and accompanying request for waiver of the FCC one-to-a-market rule, and (b) such actions as may be required to have the applicable waiting period under the HSR Act expire or terminate as promptly as practicable, including by consulting with each other as to, and responding promptly to any comments or requests for information with respect thereto. Each party shall promptly consult with the other and provide any necessary information with respect to all filings made by such party with any Governmental Entity in connection with this Agreement and the transactions contemplated hereby.

- (a) Upon reasonable notice, the Belo Entities shall (and shall cause each of CPMCO and TVFN to) afford to the officers, employees, accountants, counsel and other representatives of Scripps, access, during normal business hours during the period prior to the First Closing Date, to all of the properties, books, contracts, commitments and records relating to CPMCO and TVFN, and, during such period, the Belo Entities shall (and shall cause CPMCO and TVFN to) furnish promptly to Scripps all other information concerning the business, properties and personnel of CPMCO and TVFN as Scripps may reasonably request. After the First Closing Date, upon reasonable notice, Scripps shall cause CPMCO and TVFN to afford to the officers, employees, accountants, counsel and other representatives of the Belo Entities access, during normal business hours, to CPMCO's and TVFN's books and records which the Belo Entities may reasonably request in order to complete tax filings or for other legitimate business purposes. Unless otherwise required by law, the parties will hold any information made available pursuant to this Section 6.2(a) which is nonpublic in confidence in accordance with the confidentiality agreement, dated June 18, 1997 (the "Scripps Confidentiality Agreement"), between A. H. Belo Corporation and Scripps.
- Agreement"), between A. H. Belo Corporation and Scripps.

  (b) Upon reasonable notice, Scripps shall use its reasonable best efforts to cause Harte-Hanks to prior to the First Closing Date, and Scripps shall (and shall cause each of its Subsidiaries to), subsequent to the First Closing Date and prior to the Second Closing Date, afford to the officers, employees, accountants, counsel and other representatives of the Belo Entities access, during normal business hours, to all of the properties, books, contracts, commitments and records relating to the KENS Assets, and, Scripps shall use its reasonable best efforts to cause Harte-Hanks to prior to the First Closing Date, and Scripps shall (and shall cause each of its Subsidiaries to), subsequent to the First Closing Date and prior to the Second Closing Date, furnish promptly to the Belo Entities all other information concerning the business, properties and personnel of the KENS Assets as the Belo Entities may reasonably request. After the Second Closing Date, upon reasonable notice, the Belo Entities shall afford the officers, employees, accountants, counsel and other representatives of Scripps and Harte-Hanks access, during normal business hours, to the Belo Entities' books and records related to the KENS Assets which Scripps and Harte-Hanks may reasonably request in order to complete tax filings or for other legitimate business purposes. Unless otherwise required by law, the parties will hold any information made available pursuant to this Section 6.2(b) which is nonpublic in confidence in accordance with the confidentiality agreement dated March 11, 1997, entered into by Scripps with Harte-Hanks related to the KENS Assets (the "Harte-Hanks Confidentiality Agreement").
- VI.3 Legal Conditions to Purchase. Each of the Belo Entities and Scripps will use all reasonable efforts to comply promptly with all legal requirements which may be imposed on it or its respective Subsidiaries with respect to the transactions contemplated herein (which actions shall include, without limitation, furnishing all information required under the HSR Act and the FCC Act) and will promptly cooperate with and furnish information to each other in connection with any such requirements imposed upon any of them or any of their respective Subsidiaries in connection with the transactions contemplated herein. Subject to the terms and conditions hereof, each of the parties hereto will, and will cause its respective Subsidiaries to, promptly use all reasonable efforts to obtain (and will consult and cooperate with each other in obtaining) any consent, authorization, order or approval of, or any exemption by, any Governmental Entity or other public or private third party, required to be obtained or made by such party in connection with the transactions contemplated herein or the taking of any action contemplated by this Agreement.
- VI.4 Use of Names. Following the Second Closing Date, Belo Sub or its affiliates shall have the sole and exclusive ownership of and right to use, as between Belo Sub or its affiliates on the one hand, and Scripps on the other hand, each of the names, trademarks, trade names and other proprietary rights set forth in Section 6.4 of the Scripps Disclosure Schedule (the "Acquired Proprietary Name Rights"). The Acquired Proprietary Name Rights include, without limitation, the name "KENS" and derivatives thereof.

VI.5 Intercompany Balances. All amounts owing between CPMCO and TVFN, on the one hand, and Belo Holdings and its other Subsidiaries, on the other hand, other than amounts arising in the ordinary course of business for the purchase of goods or services in commercial transactions, shall be paid in full or eliminated at or prior to the First Closing Date.

VI.6 KENS Employee Matters; Harte-Hanks Stock Plans.

- (a) Belo Sub shall assume and retain, with respect to the KENS Employees, any and all severance obligations that arise due to (i) the purchase of the KENS Assets by the Belo Entities or Scripps being deemed a "Change of Control" under the severance agreements for KENS Employees specified in Section 6.6 of the Scripps Disclosure Schedule, (ii) events or actions occurring as a result of the transactions consummated on the First Closing Date, subject to the provisions of Section 10.2 below, and (iii) events or actions occurring after the First Closing Date.
- events or actions occurring after the First Closing Date.

  (b) Scripps and the Belo Entities agree that the Belo Entities will, immediately after the First Closing Date and for at least one year thereafter, permit the KENS Employees (other than those set forth on Section 6.6 of the Scripps Disclosure Schedule, to which this section (b) shall only apply immediately after the Second Closing Date) (i) to participate in a group health plan of the Belo Entities in which similarly situated employees of the Belo Entities participate, in accordance with the terms of the plan, and to waive any pre-existing condition clause or waiting period requirement in such group health plan and to give credit for deductible amounts paid by a KENS Employee during the current deductible year of such group health plan while employed by Harte-Hanks; provided, however, that the Belo Entities will be in compliance with this clause (i) regarding KENS Employees employed by the Belo Entities if they assume the current group health contracts of Harte-Hanks relating to the KENS Employees; (ii) to participate in and receive credit, for vesting and eligibility purposes, under tax qualified retirement plans of the Belo Entities in which similarly situated employees of the Belo Entities participate, for which they are otherwise eligible, for their service with Harte-Hanks to the extent permitted by applicable tax-qualification requirements; (iii) to participate in other benefit plans of the Belo Entities which are offered to similarly situated employees; and (iv) to participate in stock option programs and stock purchase programs of the Belo Entities which are offered to similarly situated employees.
- (c) Effective as of the First Closing Date, the KENS Employees shall cease to be eligible to participate in the Harte-Hanks Benefit Plans, shall no longer accrue benefits under the Harte-Hanks Benefit Plans, and shall not be eligible under the Harte-Hanks Benefit Plans for payment of claims incurred thereafter, except to the extent the Belo Entities have assumed and continued any such Harte-Hanks Benefit Plan with the consent of Scripps.
- (d) Notwithstanding any contrary provisions of this Agreement, (i) Harte-Hanks shall remain liable for any and all obligations arising under or relating to the Harte-Hanks Benefit Plans (except as otherwise provided in Section 6.6 of the Scripps Disclosure Schedule), and (ii) with respect to KENS Employees who as of the First Closing Date are former employees of KENS or are not actively at work, the Belo Entities shall assume liability, including, without limitation, liability for (i) any leave entitlements, reemployment obligations, reinstatement rights, or related rights, under applicable law, including, without limitation, the Family and Medical Leave Act of 1993, the Uniformed Services Employment and Reemployment Rights Act of 1994, workers' compensation laws, or similar laws, and (ii) any rights, benefits or entitlements under the Harte-Hanks Benefit Plans listed on Section 6.6, including, without limitation, health care continuation pursuant to Part 6 of Title I of ERISA.
- (e) Each outstanding option (a "KENS Option") to purchase shares of Harte-Hanks common stock held by a KENS Employee under any stock option plan of Harte-Hanks, whether vested or unvested, exercisable or unexerciseable, shall remain the responsibility of Harte-Hanks, and the Belo Entities shall have no obligation or responsibility whatsoever with respect to any KENS Options.

(f) All of the KENS Employees will become Belo Employees as of the First Closing Date, except as set forth on Section 6.6 of the Scripps Disclosure Schedule, which such employees shall become Belo Employees as of the Second Closing Date; provided, however, nothing in this Agreement shall be construed to require the Belo Entities to continue the employment of any KENS Employee for any period of time, or, except as required by Section 6.6(b) above, to offer any particular type or level of benefits to any employee. Nothing in this Agreement shall prevent the Belo Entities from disciplining or terminating any KENS Employee or from amending or terminating any benefit plans at any time.

# VI.7 TVFN Employee Matters.

- (a) TVFN shall retain, with respect to the TVFN Employees, any and all severance obligations that arise (i) under any severance agreements for TVFN Employees specified in Section 6.7 of the Belo Disclosure Schedule, (ii) due to events or actions occurring as a result of the transactions consummated on the First Closing Date, subject to the provisions of Section 10.2 below, and (iii) due to events or actions occurring after the First Closing Date.
- (b) Effective as of the First Closing Date, the TVFN Employees shall not be eligible to participate in any benefits plans sponsored by Belo or Scripps or their Subsidiaries other than TVFN ("Belo or Scripps Benefits Plans"), shall not accrue benefits under any Belo or Scripps Benefit Plans, and shall not be eligible under any Belo or Scripps Benefit Plans for payment of claims.
- (c) All of the TVFN Employees will continue as TVFN Employees after the First Closing Date and will have no relationship with Belo or its affiliates thereafter. Nothing in this Agreement shall be construed to require TVFN to continue the employment of any TVFN Employee for any period of time, or to offer any particular type or level of benefits to any employee. Nothing in this Agreement shall prevent TVFN from disciplining or terminating any TVFN Employee or from amending or terminating any benefit plans at any time.
- VI.8 Fees and Expenses. Whether or not the transactions contemplated herein are consummated and except as otherwise provided herein, all fees, costs and expenses incurred in connection with this Agreement and the transactions contemplated hereby shall be paid by the party incurring such expenses; provided, however, that Scripps and Belo Holdings shall each pay one-half of (a) the filing fee required under the HSR Act and (b) any filing fee required by the FCC to file the FCC Application.
- VI.9 Transfer Taxes. The Belo Entities will be responsible for and pay all sales and use taxes, duties, and transfer fees applicable to the transactions contemplated herein with respect to the sale of the KENS Assets. Scripps will be responsible for and pay all sales and use taxes, duties, and transfer fees applicable to transactions contemplated herein with respect to the sale of the TVFN Interests. The parties hereto agree to cooperate in connection with the preparation and filing of any Tax Returns relating to the New York State Real Property Transfer Tax and New York City Real Property Transfer Tax, incurred in connection with the transactions contemplated hereby.
- VI.10 Employment Taxes. Scripps agrees to use its commercially reasonable best efforts to obtain the consent of Harte-Hanks to the use of the "Alternative Procedure" set forth in Section 5 of the Rev. Proc. 96-60 with respect to issuing forms W-2 to KENS Employees, including the execution of an agreement with Belo Sub regarding the use of such procedure.
- VI.11 Scripps Assignment of Contracts and Permits. Notwithstanding any other provision hereof, in connection with any Scripps Contract identified on Section 3.11 of the Scripps Disclosure Schedule or any permit, approval, license or authorization issued by a Governmental Entity (each a "Governmental Authorization") held or to be held by Scripps which relates to the KENS Assets and which, as a matter of law or by its terms, is (a) not assignable, or (b) not assignable without the prior approval or consent of the issuer thereof or the other party or parties thereto (collectively, "Non-Assignable Rights"), Scripps shall:

- (i) apply for and use all reasonable efforts to obtain all consents or approvals contemplated by the Scripps Contracts or Governmental Authorizations, in form and substance satisfactory to Belo Sub;
- (ii) cooperate with Belo Sub in any reasonable and lawful arrangements designed to provide the benefits and burdens of such Non-Assignable Rights to Belo Sub, including holding any such Non-Assignable Rights in trust for Belo Sub or acting as agent for Belo Sub;
- (iii) enforce any rights of Scripps arising from such Non-Assignable Rights against the issuer thereof or the other party or parties thereto;
- (iv) take all such actions and do, or cause to be done, all such things at the request of Belo Sub as shall reasonably be necessary and proper in order that the value of any Non-Assignable Rights shall be preserved and shall inure to the benefit of Belo Sub;
- (v) pay over to Belo Sub all monies or other assets collected by or paid to Scripps or any of its Subsidiaries in respect of such Non-Assignable Rights.
- Belo Sub shall reimburse Scripps for all reasonably incurred payments, costs and expenses made, incurred or suffered in performing Scripps' obligations as requested by Belo Sub under this Section 6.11. If Scripps is unable to lawfully provide the benefit of any Governmental Authorization to Belo Sub, it shall not, at any time, use such Governmental Authorization for its own purposes or assign or provide the benefit of such Governmental Authorization to any other party.
- VI.12 Belo Assignment of Contracts and Permits. Notwithstanding any other provision hereof, in connection with any Belo Contract identified on Section 2.12 of the Belo Disclosure Schedule or any Governmental Authorization held or to be held by CPMCO or TVFN and which, as a matter of law or by its terms, requires the consent of the issuer thereof or the other party or parties thereto upon a change of control (collectively, the "TVFN Non-Assignable Rights") the Belo Entities shall:
  - (i) apply for and use all reasonable efforts to obtain all consents or approvals contemplated by the Belo Contracts or Governmental Authorizations, in form and substance satisfactory to Scripps;
  - (ii) cooperate with Scripps in any reasonable and lawful arrangements designed to provide the benefits and burdens of such TVFN Non-Assignable Rights to TVFN, including holding any such TVFN Non-Assignable Rights in trust for TVFN or acting as agent for TVFN;
  - (iii) enforce any rights of TVFN arising from such TVFN Non-Assignable Rights against the issuer thereof or the other party or parties thereto;
  - (iv) take all such actions and do, or cause to be done, all such things at the request of Scripps as shall reasonably be necessary and proper in order that the value of any TVFN Non-Assignable Rights shall be preserved and shall inure to the benefit of TVFN; and
  - (v) pay over to TVFN all monies or other assets collected by or paid to TVFN or any of its Subsidiaries in respect of such TVFN Non-Assignable Rights.

Scripps shall reimburse the Belo Entities for all reasonably incurred payments, costs and expenses made, incurred or suffered in performing the Belo Entities' obligations as requested by Scripps under this Section 6.12. If the Belo Entities are unable to lawfully provide the benefit of any Governmental Authorization to TVFN, it shall not, at any time, use such Governmental Authorization for its own purposes or assign or provide the benefit of such Governmental Authorization to any other party.

- (a) Notwithstanding anything to the contrary contained herein if Scripps has not, as of the date hereof (the "Signing Date"), completed and/or delivered one or more of the Schedules referred to in this Agreement and required to be delivered by Scripps pursuant hereto or has not delivered one or more of the documents required to be delivered by it pursuant to this Agreement, then Scripps shall be permitted to complete and deliver such Schedules or deliver such documents to the Belo Entities after the Signing Date, but in no event later than September 22, 1997. The Belo Entities shall be deemed to have accepted any such revised or newly delivered Schedules and/or documents unless within three (3) business days after receipt thereof they shall have delivered to Scripps a notice terminating this Agreement together with a certificate from an executive officer of Belo Holdings to the effect that such revised or newly delivered Schedules and/or documents in the aggregate reflect matters that would have a material adverse effect on the KENS Assets as of the Signing Date. If the Belo Entities's approval of such revised or newly delivered Schedules and/or documents is granted or is deemed granted, any Schedules attached hereto as of the Signing Date and delivered by Scripps which have subsequently been revised shall be deemed to be amended in accordance with such revised Schedules as of the Signing Date and such late-delivered Schedules as of the Signing Date. Scripps shall not have the right to deliver any revised or new Schedules or documents under this Section 6.13 after September 22, 1997.
- (b) Notwithstanding anything to the contrary contained herein, if the Belo Entities have not, as of the Signing Date, completed and/or delivered one or more of the Schedules referred to in his Agreement and required to be delivered by them pursuant hereto or have not delivered one or more of the documents required to be delivered by them pursuant to this Agreement, then they shall be permitted to complete and deliver such Schedules or deliver such documents to Scripps after the Signing Date, but in no event later than September 22, 1997. Scripps shall be deemed to have accepted any such revised or newly delivered Schedules and/or documents unless within three (3) business days after receipt thereof it shall have delivered to the Belo Entities a notice terminating this Agreement together with a certificate from an executive officer of Scripps to the effect that such revised or newly delivered Schedules and/or documents in the aggregate reflect maters that would have a material adverse effect on TVFN and CPMCO, taken as a whole, as of the Signing Date. If Scripps's approval of such revised or newly delivered Schedules and/or documents is granted or is deemed granted, any Schedules attached hereto as of the Signing Date and delivered by the Belo Entities which have subsequently been revised Schedules as of the Signing Date and delivered Schedules as of the Signing Date and such late-delivered Schedules and/or documents shall be deemed delivered by the Belo Entities as of the Signing Date. The Belo Entities shall not have the right to deliver any revised or new Schedules or documents under this Section 6.13 after September 22, 1997.
- VI.14 Notification. Each party hereto shall, in the event of, or promptly after obtaining knowledge of, the occurrence or threatened occurrence of any fact or circumstance that would cause or constitute a material breach of any of its representations and warranties set forth herein, give notice thereof to the other party and shall use its reasonable efforts to prevent or remedy such breach.
- VI.15 Additional Agreements Related to FCC Licenses. The parties hereto shall use commercially reasonable best efforts to obtain the expedient transfer of all FCC licenses related to the KENS Assets to Belo Sub, including, without limitation, (a) the substitution of Belo Sub on any current FCC transfer application, and/or (b) such other measures as the parties hereto deem necessary.
- VI.16 Resignations. Effective as of the First Closing Date, PJPI will resign as the managing general partner and a general partner in CPMCO, and Colony will resign as a general partner in TVFN.
- VI.17 LMA Agreement. Upon the First Closing Date, the parties hereto shall enter into the LMA in substantially the same form attached hereto as Exhibit E, subject to receipt of any necessary FCC approvals.

VI.18 Notice to Other Partners. The parties covenant and agree that the First Closing shall comply with Section 9.03 of the TVFN Partnership Agreement. Scripps hereby agrees to deliver at the time of the First Closing to the partners of TVFN (other than any Belo Entities) of TVFN in accordance with Section 9.06 of the TVFN Partnership Agreement a copy of its agreement to comply with the TVFN Partnership Agreement.

VI.19 Transponder Agreement. On the First Closing Date the Belo Entities shall (a) in consideration of the payment to Belo Holdings of \$7,100,000 by Scripps, cause to be assigned to Scripps, and Scripps shall assume, all of Belo Holdings' right, title and interest in, to and under (i) the Transponder Lease Agreement, (ii) the Sublease Agreement and (iii) any other sublease agreements between Belo Holdings and/or any of its Subsidiaries and any third party (other than TVFN) with respect to the Transponder Lease Agreement, in such form as the parties agree (the "Transponder Assignments") or (b) if all necessary third party consents to such Transponder Assignments cannot reasonably be obtained through the exercise of best efforts by the Belo Entities and Scripps does not elect to waive the receipt of such consents as of the First Closing Date, then the Belo Entities shall ensure that prior to the First Closing the Sublease Term described in Paragraph 2 of the Sublease Agreement is amended to provide Scripps the unilateral option to continue the Sublease Term in effect under the same terms and conditions until the termination of the Transponder Lease Agreement. Scripps shall be required to exercise this option to extend the Sublease Agreement no later than 60-days in advance of the current termination date of the Sublease Agreement, March 8, 1999. The Belo Entities shall also ensure that the Sublease Agreement is amended to state that Providence Journal Company will not amend the Transponder Lease Agreement without the prior written consent of Scripps (such consent not to be unreasonably withheld).

## ARTICLE VII

## Conditions to the Obligations of the Belo Entities

The obligations of the Belo Entities under this Agreement are, at the Belo Entities' option, subject to the fulfillment of the conditions set forth in Section 7.1 through 7.8 prior to or at the First Closing Date, and the fulfillment of the conditions set forth in Sections 7.2, 7.6, and 7.9 through 7.11 prior to or at the Second Closing Date:

# VII.1 Representations, Warranties, Covenants.

- (a) Each of the representations and warranties of Scripps contained in this Agreement that are qualified as to materiality shall be true and correct, and the representations and warranties that are not so qualified shall be true and correct in all material respects, in each case as of the date when made and shall be deemed to be made again on and as of the First or Second Closing Dates, as applicable, and shall then, if qualified as to materiality, be true and correct, and if not so qualified, be true and correct in all material respects, except to the extent changes are specifically permitted or contemplated pursuant to this Agreement;
- (b) Scripps shall have performed and complied in all material respects with each and every covenant and agreement required by this Agreement to be performed or complied with by it prior to or at the First or Second Closing Dates, as applicable; and
- (c) Scripps shall have furnished the Belo Entities with certificates dated the First and Second Closing Dates, as applicable, and duly executed by the President or a Vice President of Scripps authorized on behalf of Scripps to give such a certificate, to the effect that the conditions set forth in subparagraphs (a) and (b) of this Section 7.1 have been satisfied as of the date of such certificates.

- VII.2 Proceedings. Neither the Belo Entities nor Scripps shall (a) be subject to any restraining order or injunction restraining or prohibiting the consummation of the transactions contemplated hereby or (b) have received written notice from any Governmental Entity of its intention to institute any action or proceeding seeking to restrain, enjoin or nullify this Agreement or the transactions contemplated hereby.
- VII.3 Damage to the Assets. The KENS Assets shall not have suffered damage on account of fire, explosion or other cause of any nature that prevented operation of the KENS Assets for a period of at least seven (7) consecutive days and which shall not have been repaired as of the First and Second Closing Dates, respectively; provided, however, that if the Belo Entities elect to waive the condition set forth in this Section 7.3 and consummate the Closings, then the Belo Entities' sole and exclusive remedy against Scripps with respect to such damage shall be that the Belo Entities may collect and receive the proceeds of any insurance payable to Scripps on account of such damages which have not been applied under the supervision of the Belo Entities to the repair thereof plus the amount of any deductible consumed with respect to such damage under Scripps' insurance policy (which at the Belo Entities' option may be taken in the form of a cash payment from Scripps or as an adjustment to the Belo Cash Consideration).
- VII.4 Certain Consents. The Belo Entities shall have obtained each of the consents and approvals and completed each of the actions required to (a) transfer the TVFN Interests to Scripps pursuant to the Partnership Agreements and (b) substitute Scripps as a general partner of each of CPMCO and TVFN and the managing general partner of CPMCO in accordance with the Partnership Agreements.
- VII.5 Hart-Scott-Rodino. The applicable waiting period imposed by the HSR Act shall have expired or shall have been subject to early termination.
- VII.6 Deliveries. Scripps shall have complied with each and every one of its obligations set forth in Section 9.1.
- VII.7 Closing of the Acquisition Agreement. The transactions contemplated by the Acquisition Agreement with respect to KENS shall have been consummated on substantially the same terms and conditions as contained therein on the date hereof, unless modified or amended pursuant to the terms of the Acquisition Agreement and this Agreement.
- VII.8 LMA. The parties shall have entered into the LMA, effective as of the First Closing Date.
- VII.9 Affiliation Agreement. Unless transferred at the First Closing, the KENS Affiliation Agreement shall have been transferred to Belo Sub on substantially the same terms and conditions as are currently contained in such agreement.
- VII.10 FCC Authorizations. The FCC Application shall have been approved without any condition materially adverse to Belo Sub and shall have become Final. For purposes of this Agreement, "Final" shall mean action by the FCC (including action duly taken by the FCC's staff, pursuant to delegated authority), which shall not have been reversed, stayed, enjoined, set aside, annulled or suspended; with respect to which no timely request for stay, petition for reconsideration or review, or appeal or sus sponte action of the FCC with comparable effect shall be pending; and as to which the time for filing any such request, petition or appeal, or for the taking of any such sua sponte action by the FCC, shall have expired. The FCC approvals shall include grant of a waiver of Section 73.3555(c) of the rules, the one-to-a-market rule (if necessary under the rules then in effect), permitting common ownership by Belo Sub of station KENS-TV and KENS-AM.
- VII.11 FCC Approval. The FCC Application (as set forth in the Acquisition Agreement) shall have received FCC Approval (as defined in the Acquisition Agreement).

## Conditions to the Obligations of Scripps

The obligations of Scripps under this Agreement are, at its option, subject to the fulfillment of the conditions set forth in Sections 8.1 through 8.7 prior to or at the First Closing Date, and the fulfillment of the conditions set forth in Sections 8.2, 8.5 and 8.8 prior to or at the Second Closing Date:

# VIII.1 Representations, Warranties, Covenants.

- (a) Each of the representations and warranties of the Belo Entities contained in this Agreement that are qualified as to materiality shall be true and correct, and the representations and warranties that are not so qualified shall be true and correct in all material respects, in each case, as of the date when made and shall be deemed to be made again on and as of the First or Second Closing Dates, as applicable, and shall then, if qualified as to materiality, be true and correct, and if not so qualified, be true and correct in all material respects, except to the extent changes are specifically permitted pursuant to this Agreement;
- (b) The Belo Entities shall have performed and complied in all material respects with each and every covenant and agreement required by this Agreement to be performed or complied with by them prior to or at the First or Second Closing Dates, as applicable; and
- (c) The Belo Entities shall have furnished Scripps with certificates, dated the First and Second Closing Dates, as applicable, and duly executed by a President or a Vice President of the Belo Entities authorized on behalf of the Belo Entities to give such a certificate, to the effect that the conditions set forth in subparagraphs (a) and (b) of this Section 8.1 have been satisfied as of the date of such certificates.
- VIII.2 Proceedings. Neither Scripps nor the Belo Entities shall (a) be subject to any restraining order or injunction restraining or prohibiting the consummation of the transactions contemplated hereby or (b) have received written notice from any Governmental Entity of its intention to institute any action or proceeding seeking to restrain, enjoin or nullify this Agreement or the transactions contemplated hereby.
- VIII.3 Certain Consents. The Belo Entities shall have obtained each of the consents and approvals and completed each of the actions required to (a) transfer the TVFN Interests to Scripps pursuant to the Partnership Agreements and (b) substitute Scripps as a general partner of each of CPMCO and TVFN and the managing general partner of CPMCO in accordance with the Partnership Agreements.
- VIII.4 Hart-Scott-Rodino. The applicable waiting period imposed by the HSR Act shall have expired or shall have been subject to early termination.
- VIII.5 Deliveries. The Belo Entities shall have complied with each and every one of their obligations set forth in Section 9.2
- VIII.6 Closing of the Acquisition Agreement. The transactions contemplated by the Acquisition Agreement with respect to KENS shall have been consummated on substantially the same terms and conditions as contained therein on the date hereof, unless modified or amended pursuant to the terms of the Acquisition Agreement and this Agreement.
- VIII.8 FCC Approval. The FCC Application (as set forth in the Acquisition Agreement) shall have received FCC Approval (as defined in the Acquisition Agreement).

Items to be Delivered at the Closings

IX.1 Deliveries by Scripps.

- (i) Bills of sale, endorsements, assignments and other good and sufficient instruments of sale, transfer and assignment (which may contain disclaimers of warranty of condition and suitability consistent with the provisions of this Agreement) in form and substance reasonably satisfactory to the Belo Entities sufficient to sell, transfer and assign to Belo Sub all right, title and interest of Scripps in and good title to the KENS Assets to be transferred at the First Closing;
- (ii) Certified copies of resolutions, duly adopted by the Board of Directors of Scripps, which shall be in full force and effect at the time of the First Closing, authorizing the execution, delivery and performance by Scripps of this Agreement and the consummation of the transactions contemplated hereby;
- (iii) The certificate referred to in Section 7.1(c);
- (iv) A certificate, satisfying the requirements of Treas. Reg. 1.1445-2(b)(2), to the effect that the KENS Entity is not a foreign person;
  - (v) The LMA;
- (vi) The Transponder Assignments or the Transponder Extension, as the case may be; and
- (vii) Such other documents or payments as the Belo Entities or their counsel may reasonably request to demonstrate satisfaction of the conditions and compliance with the agreements set forth in this Agreement.
- (b) At the Second Closing, Scripps shall deliver to the Belo Entities:
- (i) Bills of sale, endorsements, assignments and other good and sufficient instruments of sale, transfer and assignment (which may contain disclaimers of warranty of condition and suitability consistent with the provisions of this Agreement) in form and substance reasonably satisfactory to the Belo Entities sufficient to sell, transfer and assign to Belo Sub all right, title and interest of Scripps in and good title to the KENS Assets to be transferred at the Second Closing;
- (ii) A special warranty deed with covenant against grantor's acts with respect to all Real Property owned by Scripps and included within the KENS Assets;
- (iii) Certified copies of resolutions, duly adopted by the Board of Directors of Scripps, which shall be in full force and effect at the time of the Second Closing, authorizing the execution, delivery and performance by Scripps of this Agreement and the consummation of the transactions contemplated hereby;
- (iv) The certificate referred to in Section 7.1(c); and

(v) Such other documents or payments as the Belo Entities or their counsel may reasonably request (A) to demonstrate satisfaction of the conditions and compliance with the agreements set forth in this Agreement and (B) for purposes of the issuance of Belo Sub's owners title insurance policy (the cost of which Belo Sub shall bear) without deletion of the standard exceptions to title.

# IX.2 Deliveries by the Belo Entities.

- (i) Bills of sale, endorsements, assignments and other good and sufficient instruments of sale, transfer and assignment (which may contain disclaimers of warranty of condition and suitability consistent with the provisions of this Agreement) in form and substance reasonably satisfactory to Scripps sufficient to sell, transfer and assign to Scripps all right, title and interest of Colony and PJPI in and good title to the TVFN Interests;
- (ii) A portion of the Belo Cash Consideration, in the amount of \$37,500,000, which shall be paid in the manner specified in Section 1.6 hereof;
- (iii) Certified copies of resolutions, duly adopted by the Belo Entities' Boards of Directors, which shall be in full force and effect at the time of the First Closing, authorizing the execution, delivery and performance by the Belo Entities of this Agreement and the consummation of the transactions contemplated hereby;
- (iv) The certificate referred to in Section 8.1(c);
- (v) Certificates from each of PJPI and Colony satisfying the requirements of Treas. Reg. 1.1445-2(b)(2), to the effect that neither of them is a foreign person;

# (vi) The LMA;

- (vii) The Transponder Assignments or the Transponder Extension, as the case may be; and
- (viii) Such other documents or payments as Scripps or its counsel may reasonably request to demonstrate satisfaction of the conditions and compliance with the agreements set forth in this Agreement.
- (b) At the Second Closing, the Belo Entities shall deliver to Scripps:
- (i) The remainder of the Belo Cash Consideration not previously paid, which shall be paid in the manner specified in Section 1.6 hereof;
- (ii) Certified copies of resolutions, duly adopted by the Belo Entities' Boards of Directors which shall be in full force and effect at the time of the Second Closing, authorizing the execution, delivery and performance by the Belo Entities of this Agreement and the consummation of the transactions contemplated hereby;
- (iii) The certificate referred to in Section 8.1(c);
- (iv) An instrument or instruments of assumption of the Assumed Liabilities, in form and substance reasonably satisfactory to Scripps; and

(v) Such other documents or payments as Scripps or its counsel may reasonably request to demonstrate satisfaction of the conditions and compliance with the agreements set forth in this Agreement.

## ARTICLE X

## Nonsurvival of Representations, Warranties and Covenants; Indemnification

- X.1 Nonsurvival of Representations and Warranties. None of the representations or warranties in this Agreement or in any instrument delivered pursuant to this Agreement shall survive the First Closing Date. This Section 10.1 shall not limit any other covenant or agreement of the parties set forth in this Agreement or in any instrument delivered pursuant to the terms hereof.
- $\ensuremath{\text{X.2}}$  Indemnification. The parties shall indemnify each other as set forth below.
- (a) Scripps hereby agrees to indemnify and hold harmless the Belo Entities and their directors, officers, employees and all persons which directly or indirectly, through one or more intermediaries, control, are controlled by, or are under common control with the Belo Entities from, and to reimburse the Belo Entities and their directors, officers, stockholders, employees and all persons which directly or indirectly, through one or more intermediaries, control, are controlled by, or are under common control with, the Belo Entities for any and all losses, damages, liabilities and claims, and all fees, costs and expenses of any kind related thereto (including, without limitation, any and all legal expenses), arising out of, in connection with, based upon or resulting from any litigation or proceeding initiated by a third party to the extent related to the business or operations of the KENS Assets on or before the First Closing Date. Scripps shall not have any liability under this Section 10.2(a) to the extent the liability or obligation arises as a result of any action taken or omitted to be taken by the Belo Entities or any of their affiliates. Notwithstanding anything to the contrary contained herein, the indemnification obligations set forth above shall be absolute and unconditional, and shall be enforceable without regard to the existence or accuracy of any representation or warranties given by Scripps.
- (b) The Belo Entities hereby agree to indemnify and hold harmless Scripps and its directors, officers, employees and all persons which directly or indirectly, through one or more intermediaries, control, are controlled by, or are under common control with, Scripps from, and to reimburse Scripps and its directors, officers, employees and all persons which directly or indirectly, through one or more intermediaries, control, are controlled by, or are under common control with, Scripps for any and all losses, damages, liabilities and claims and all fees, costs and expenses of any kind related thereto (including, without limitation, any and all legal expenses), arising out of, in connection with, based upon or resulting from any litigation or proceeding initiated by any third party to the extent related to the TVFN Interests on or before the First Closing Date. The Belo Entities shall not have any liability under this Section 10.2(b) to the extent the liability or obligation arises as a result of any action taken or omitted to be taken by Scripps or any of its affiliates. Notwithstanding anything to the contrary contained herein, the indemnification obligations set forth above shall be absolute and unconditional, and shall be enforceable without regard to the existence or accuracy of any representation or warranties given by the Belo Entities.
- (c) Notwithstanding any other provision of this Agreement to the contrary: (i) no party hereto will be liable to any other party hereto pursuant to this Section 10.2 or otherwise except to the extent that the aggregate amount of losses indemnified thereunder exceeds \$2,500,000; (ii) the total aggregate liability of the Belo Entities, on the one hand, and Scripps, on the other hand, for losses that may arise under this Section 10.2 or otherwise will not exceed \$25,000,000; and (iii) any claims for losses pursuant to this Section 10.2 or otherwise can only be made in respect of indemnifiable claims actually filed or commenced on or prior to eighteen months after the First Closing Date. Notwithstanding any other provision of this Agreement to the contrary, each party's liability for losses relating to indemnifiable

claims for Taxes ("Tax Losses") shall be without limit in dollar amount (although still subject to Section 10.2(c)(i)) and claims for Tax Losses pursuant hereto may be made at any time.

- (d) As promptly as practicable but in any event within 60 calendar days of the receipt by any party hereto of any notice of the commencement of any action, suit or proceedings, the assertion of any claim, or notice of any event or the incurrence of any loss or damage for which any party hereto asserts that indemnification is provided for by this Section 10.2, the party seeking indemnification (an "indemnified party") shall give written notice to any party from which indemnification is sought (an "indemnifying party") describing in reasonable detail the basis of such claim for indemnification. If the indemnified party does not so notify the indemnifying party within 60 calendar days of the date of such notice, assertion or incurrence, the indemnifying party shall not be relieved of liability hereunder in respect of such claim except if and only to the extent that the indemnifying party suffers prejudice or damage by reason of such failure to give timely notice. Thereafter, the indemnified party shall deliver to the indemnifying party, within five business days' time after the indemnified party's receipt thereof, copies of all notices and documents (including court papers) received by the indemnified party relating to such claim. If such claim involves the claim of any third party, the indemnifying party shall be entitled to participate in, and assume sole control over, the defense or settlement of such claim; provided, however, that:
  - (i) the indemnified party shall be entitled to participate in (but not control) the defense of such claim and to employ counsel at its own expense to assist in the handling of such claim;
  - (ii) the indemnifying party shall obtain the prior written approval of the indemnified party, which shall not be unreasonably withheld or delayed, before entering into any settlement of such claim or ceasing to defend against such claim, if pursuant to or as a result of such settlement or cessation, injunctive or other equitable relief would be imposed against the indemnified party; and
  - (iii) the indemnifying party admits in writing that it is liable to indemnify the other party to this Agreement for all costs and expenses related to the third party claim.

After written notice by the indemnifying party to the indemnified party of its election to assume control of the defense of any such action, the indemnifying party shall not be liable to such indemnified party hereunder for any legal fees or expenses subsequently incurred by such indemnified party in connection with the defense thereof other than reasonable costs of investigation. If the indemnifying party does not assume sole control over the defense or settlement of such claim as provided in this Section 10.2(d), the indemnified party shall have the right to defend and settle the claim in such manner as it may deem appropriate at the cost and expense of the indemnifying party, and the indemnifying party shall reimburse the indemnified party therefor in accordance with this Section 10.2.

- (e) In any event involving the claim of any third party, the indemnified party shall cooperate fully with the indemnifying party in the defense of any such claim under this Section 10.2. Without limiting the generality of the foregoing, the indemnified party shall furnish the indemnifying party with such documentary or other evidence as is then in its possession as may reasonably be requested by the indemnifying party for the purpose of defending against any such claim.
- (f) In the event that the indemnifying party shall be obligated to indemnify the indemnified party pursuant to this Section 10.2, the indemnifying party shall, upon payment of such indemnity, be subrogated to all rights of the indemnified party with respect to claims to which such indemnification relates.

#### Miscellaneous

## XI.1 Termination of Agreement.

- This Agreement may be terminated by the Belo Scripps at any time on or prior to the First (a) Entities or Closing Date:
  - (i) by the mutual consent of the parties hereto;
  - (ii) by any party hereto if the FCC denied the approvals contemplated by this Agreement an order which has become Final; has
  - (iii) by the Belo Entities if any of the conditions set forth in Article VII to be satisfied by the First Closing Date shall not have been met on or prior to February 28, 1998, and by Scripps if any of the conditions set forth in Article VIII to be satisfied by the First Closing Date shall not have been met on or prior to February 28, 1998, and shall not have been waived by the Belo Entities or Scripps, respectively, by such date, and the terminating party is not in breach of any of its representations, warranties, covenants or agreements contained in this Agreement in any material respect; Agreement in any material respect;
  - (iv) by any party hereto if the Interests, or any part thereof, are transferred to party pursuant to the provisions of Article IX of TVFN Partnership Agreement; or the anv
  - (v) by any party hereto if the First Closing has not occurred by February 28, 1998, and the party seeking to terminate this Agreement is not in default in any material way in the performance of its obligations under this Agreement.
- (b) This Agreement may be terminated by the Belo Entities or Scripps at any time after the First Closing Date and prior to the Second Closing Date;
- by the mutual consent of the parties (i) hereto;
- (ii) by the Belo Entities if any of the conditions set forth in Article VII to be satisfied by the Second Closing Date shall not have been met on or prior to April 30, 1998, and by Scripps if any of the conditions set forth in Article VIII to be satisfied by the Second Closing Date shall not have been met on or prior to April 30, 1998, and shall not have been waived by the Belo Entities or Scripps, respectively, by such date, and the terminating party is not in breach of any of its representations, warranties, covenants or agreements contained in this Agreement in any material respect; provided, however, that if the Belo Entities terminate this Agreement pursuant to the provisions of this Section 11.1(b)(ii) as a result of the failure of the condition set forth in Section 7.10 or Section 7.11 or Scripps terminates this Agreement pursuant to the provisions of this Section 11.1(b)(ii) as a result of the failure of the condition set forth in Section 5.11 or Scripps terminates this Agreement pursuant to the provisions of this Section 11.1(b)(ii) as a result of the failure of the condition set forth in Section 5.11 or Scripps terminates this Agreement pursuant to the provisions of this Section 11.1(b)(ii) as a result of the failure of the condition set forth in Section 5.11 or Scripps terminates this Agreement pursuant to the provisions of this Section 11.1(b)(iii) as a result of the failure of the condition set forth in Section 5.12 or Scripps terminates this Agreement pursuant to the provisions of this Section 11.1(b)(iii) as a result of the failure of the condition set forth in Section 5.12 or Scripps terminates this Agreement pursuant to the provisions of this Section 11.1(b)(iii) as a result of the failure of the condition set forth in Section 5.12 or Scripps terminates this Agreement pursuant to the provisions of the condition set forth in Section 5.12 or Scripps terminates this Agreement pursuant to the provisions of the section 5.12 or Scripps terminates this Agreement pursuant to the provisions of the secti the failure of the condition set forth in Section 7.10 or Section 7.11 or Scripps terminates this Agreement pursuant to the provisions of this Section 11.1(b)(ii) as a result of the failure of the condition set forth in Section 8.8, then, in any event, (A) Scripps shall purchase the TVFN Interests for \$125,000,000 pursuant to the applicable terms of this Agreement, (B) Belo Sub shall promptly transfer back to Scripps those KENS Assets previously transferred to Belo Sub (as assignee of PJPI and Colony), (C) Scripps shall promptly transfer back to the Belo Entities the amount of the Belo Cash Consideration previously paid to Scripps and (D) the LMA shall terminate in accordance with its terms: and LMA shall terminate in accordance with its terms; and

- (iii) by any party hereto if the Second Closing has not occurred by April 30, 1998, and the party seeking to terminate this Agreement is not in default in any material way in the performance of its obligations under this Agreement; provided, however, that if the Belo Entities terminate this Agreement pursuant to the provisions of this Section 11.1(b)(iii), then, in any event, (A) Scripps shall purchase the TVFN Interests for \$125,000,000 pursuant to the applicable terms of this Agreement, (B) Belo Sub shall promptly transfer back to Scripps those KENS Assets previously transferred to Belo Sub (as assignee of PJPI and Colony), (C) Scripps shall promptly transfer back to the Belo Entities the amount of the Belo Cash Consideration previously paid to Scripps and (D) the LMA shall terminate in accordance with its terms.
- A termination pursuant to this Section 11.1 shall not relieve any party of liability it would otherwise have for a breach of this Agreement.
- $\,$  XI.2 KENS Option. Notwithstanding anything else herein to the contrary, the parties hereto agree as follows with respect to the KENS Assets:
- (a) If Scripps or any affiliate of Scripps acquires any of the TVFN Interests at any time during the period ending on September 30, 1998 (the "Option Period"), directly or indirectly from whomsoever owns or possesses such interests at such time, and such interests were transferred by PJPI and/or Colony as a result of the exercise of rights of refusal by a partner or partners in either CPMCO or TVFN pursuant to the Partnership Agreements, then the Belo Entities shall have the right to acquire the KENS Assets from Scripps for (i) cash consideration of \$200,000,000, plus (ii) the assumption of all liabilities and obligations (accrued, absolute, contingent, undisclosed or otherwise) which are primarily related to or have arisen or will arise from the KENS Assets as of the date of the closing of such transaction, plus or minus, as the case may be, (iii) the net working capital related to the KENS Assets as of the date of the closing of such transaction (determined in accordance with Section 1.7) (the "KENS Option").
- (b) Scripps shall promptly deliver to Belo Holdings written notice of its acquisition of the TVFN Interests during the Option Period. Belo Holdings shall be required to deliver written notice of its exercise of the KENS Option within 60 days of its receipt of such notice from Scripps. Failure of Belo Holdings to deliver such notice within such 60 days shall result in the expiration of the KENS Option.
- (c) The closing of the exercise of the KENS Option shall occur not less than five nor more than ten business days after the satisfaction or waiver of the last of the conditions required to be satisfied or waived pursuant to this Section 11.2. The closing shall occur at such time and place as is mutually agreed upon between the parties. The Belo Entities obligations to close such transaction shall be subject to the fulfillment of the conditions contemplated by Sections 7.2, 7.3, 7.5, 7.6, 7.7, 7.9, 7.10 and 7.11 of this Agreement on or prior to the date of such closing, which such conditions shall be deemed to survive the termination of this Agreement solely for the purposes of effectuating the exercise of the KENS Option. Scripps obligations to close such transaction shall be subject to the fulfillment of the conditions contemplated by Sections 8.2, 8.4, 8.5, 8.6 and 8.8 of this Agreement on or prior to the date of such closing, which such conditions shall be deemed to survive the termination of this Agreement solely for the purposes of effectuating the exercise of the KENS Option. The Belo Entities obligations to close such transaction shall also be subject to the condition that each of the representations and warranties of Scripps contained in this Agreement shall be true and correct in all material respects as of the date of the closing of such transaction.
- (d) Each party agrees to be bound by the provisions of Sections 6.1, 6.2, 6.3, 6.4, 6.6, 6.8, 6.9, 6.10, 6.11, and 6.15 of this Agreement, which shall survive the termination of this Agreement solely for the purposes of effectuating the exercise of the KENS Option.

(e) During the Option Period, Scripps shall use its commercially reasonable best efforts to (i) cause the business related to the KENS Assets to be conducted in the usual, regular and ordinary course consistent with its practices at its other television and radio stations, (ii) preserve intact in all material respects the present business organization related to the KENS Assets, and (iii) keep available, consistent with the practices at its other television and radio stations, the services of the officers and key employees and preserve in all material respects the relationships with customers, suppliers and others having business dealings related to the KENS Assets, it being understood, however, that the failure of any KENS Employees to remain employees of Scripps or become employees of Belo Holdings or any Subsidiary of Belo Holdings shall not constitute a breach of this covenant.

The provisions of this Section 11.2 shall survive the termination of this Agreement pursuant to Section 11.1(a)(iv).

- XI.3 Liabilities Upon Termination. Except for the obligations contained in Sections 11.1(c), 11.2, 11.6, 11.13 and 11.15 hereof which shall survive any termination of this Agreement, upon the termination of this Agreement pursuant to Section 11.1 hereof, this Agreement shall forthwith become null and void, and no party hereto or any of its officers, directors, employees, agents, consultants or stockholders, shall have any rights, liabilities or obligations hereunder or with respect hereto; provided, however, that nothing contained herein shall relieve any party from liability for any breach or inaccuracy of any representation or warranty contained herein or any failure to comply with any covenant or agreement contained herein.
- XI.4 Assignments. No party hereto may assign or delegate any of its duties hereunder without the written consent of the other parties, and any such attempted assignment or delegation without such consent shall be void, except that (a) the Belo Entities may, without the consent of Scripps, assign their rights under this Agreement to an entity controlled by A.H. Belo Corporation and (b) Scripps may, without the consent of the Belo Entities, assign its rights under this Agreement to an entity controlled by Scripps.
- XI.5 Further Assurances. From time to time prior to, at and after the Closing Dates, each party hereto will execute all such instruments and take all such actions as any other party shall reasonably request in connection with carrying out and effectuating the intent and purpose hereof and all transactions and things contemplated by this Agreement, including, without limitation, the execution and delivery of any and all confirmatory and other instruments in addition to those to be delivered on the Closing Dates, and any and all actions which may reasonably be necessary or desirable to complete the transactions contemplated hereby.
- XI.6 Public Announcement. Prior to either Closing Date, no party shall, without the approval of the others, make any press release or other public announcement concerning the transactions contemplated by this Agreement, except as and to the extent that such party shall be so obligated by law, in which case such party shall give advance notice to the other parties and the parties shall use all reasonable efforts to cause a mutually agreeable release or announcement to be issued.

XI.7 Notices. Notices and other communications provided for herein shall be in writing (which shall include notice by telex or facsimile transmission) and shall be delivered or mailed (or if by telex, graphic scanning or other facsimile communications equipment of the sending party hereto, delivered by such equipment), addressed as follows:

# If to Belo:

Belo Holdings, Inc. 400 South Record Street Dallas, Texas 75202 Telecopy No.: (214) 977-8209

Attention: General Counsel

with a copy to:

Jenkens & Gilchrist, a Professional Corporation 1445 Ross Avenue, Suite 3200 Dallas, Texas 75202-2799 Telecopy No.: (214) 855-4300

Attention: Gregory J. Schmitt, Esq.

If to Scripps:

The E. W. Scripps Company 312 Walnut Street, 28th Floor Cincinnati, Ohio 45202 Telecopy No. (513) 977-3024

Attn: M. Denise Kuprionis, Secretary

with a copy to

Baker & Hostetler LLP 312 Walnut Street, Suite 2650 Cincinnati, Ohio 45202 Telecopy No. 513-929-0303

Attn: William Appleton, Esq.

or to such other address as a party may from time to time designate in writing in accordance with this Section. All notices and other communications given to any party hereto in accordance with the provisions of this Agreement shall be deemed to have been given on the date of receipt.

- XI.8 Captions. The captions of Articles and Sections of this Agreement are for convenience only and shall not control or affect the meaning or construction of any of the provisions of this Agreement.
- XI.9 Law Governing. This Agreement shall be governed by, construed, and enforced in accordance with the laws of the State of Texas without regard to its conflicts of laws principles.

- XI.10 Waiver of Provisions. The terms, covenants, representations, warranties and conditions of this Agreement may be amended, modified or waived only by a written instrument executed by the party sought to be bound thereby. The failure of any party at any time or times to require performance of any provision of this Agreement shall in no manner affect the right of such party at a later date to enforce the same. No waiver by any party of any condition or the breach of any provision, term, covenant, representation or warranty contained in this Agreement, whether by conduct or otherwise, in any one or more instances shall be deemed to be or construed as a further or continuing waiver of any such condition or of the breach of any other provision, term, covenant, representation or warranty of this Agreement.
- XI.11 Counterparts. This Agreement may be executed in several counterparts, and all counterparts so executed shall constitute one agreement, binding on the parties hereto, notwithstanding that the parties are not signatory to the same counterpart.
- XI.12 Entire Agreement. This Agreement, including the Schedules and Exhibits hereto, constitutes the entire Agreement between the parties and supersedes and cancels any and all prior agreement between them relating to the subject matter hereof.
- XI.13 Confidentiality. All information provided to any party hereto or its representatives by or on behalf of any party hereto or its affiliates before or after the date of this Agreement and prior to the First or Second Closing Date, as the case may be, concerning the business, assets, liabilities and operations of KENS, CPMCO or TVFN shall be governed by the Confidentiality Agreements, heretofore executed by certain of the parties hereto.
- XI.14 Brokers or Finders. Each party agrees to indemnify and hold the other harmless from and against any and all claims, liabilities or obligations with respect to any fees, commissions or expenses asserted by any person on the basis of any act or statement alleged to have been made by the other party or its affiliates.
- XI.15 Specific Performance. In addition to other remedies provided herein, if a party defaults in the performance of its obligations under this Agreement and fails to complete the transactions contemplated hereby, as and when herein set forth, and the other party shall not be in material default, such party shall be entitled to apply for and obtain specific performance, which shall be in addition to any and all other rights and remedies available to such party at law or in equity. Each party hereby acknowledges that monetary damages alone would not be an adequate compensation to the other party, and agrees that if any action is brought seeking specific performance, each party shall waive the defense that there is an adequate remedy at law.
- XI.16 No Third Party Beneficiaries. This Agreement is not intended to confer upon any person other than the parties hereto and their respective successors and assigns any rights or remedies hereunder.
- XI.17 Waiver. The Belo Entities shall cause CPMCO and TVFN to waive all rights that each of such partnerships has under Article IX of the TVFN Partnership Agreement with respect to the transactions contemplated hereby.

- (a) "Code" means the Internal Revenue Code of 1986, as amended.
- (b) "Partnership Agreements" shall mean, collectively, the Cable Program Management Co., G.P. Amended and Restated Agreement of General Partnership, dated as of February 18, 1994, and the Agreement of General Partnership of Television Food Network, G.P., dated as of August 16, 1993, both as amended.
- (c) "Sublease Agreement" shall mean that certain Sublease Agreement, dated as of March 1, 1994 between Belo Holdings, Inc. and Television Food Network, G.P.
- (d) "Subsidiary" shall mean, with respect to any party, any corporation or other organization, whether incorporated or unincorporated, of which (i) such party or any other Subsidiary of such partner is a general partner (excluding partnerships the general partnership interests of which held by such party and any Subsidiary of such party do not have a majority of the voting interest in such partnership) or (ii) securities or other interests having by their terms a majority of the outstanding voting power with respect to such corporation or other organization are directly or indirectly owned or controlled by such party or by any one or more of its Subsidiaries, or by such party and one or more of its Subsidiaries.
- (e) "Transponder Lease Agreement" shall mean that certain Transponder Lease Agreement, dated as of January 7, 1994, between Hughes Communications Galaxy, Inc. and Providence Journal Company.

IN WITNESS WHEREOF, the parties have caused this Agreement to be duly executed by their duly authorized officers, all as of the day and year first above written.

BELO HOLDINGS, INC.

By: Name: Title:

COLONY CABLE NETWORKS, INC.

By: Name: Title:

PJ PROGRAMMING, INC.

By: Name: Title:

BHI SUB, INC.

By: Name: Title:

THE E.W. SCRIPPS COMPANY

By: Name: Title: