## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 1998

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to

Commission File Number 33-43989
THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter)
Ohio 31-1223339
(State or other jurisdiction of
(I.R.S. Employer incorporation or organization)

Identification Number)
312 Walnut Street
Cincinnati, Ohio 45202
(Address of principal executive offices)
(Zip Code)
Registrant's telephone number, including area code: (513) 977-3000

## Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of April 30, 1998 there were 61,581,488 of the Registrant's Class A Common Shares outstanding and 19,218,913 of the Registrant's Common Voting Shares outstanding.

INDEX TO THE E. W. SCRIPPS COMPANY REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 1998

## PART I - FINANCIAL INFORMATION

Financial Statements
2 Management's Discussion and Analysis of Financial Condition and Results of Operations

PART II - OTHER INFORMATION

| 1 | Legal Proceedings | 3 |
| :--- | :--- | :--- |
| 2 | Changes in Securities | 3 |
| 3 | Defaults Upon Senior Securities | 3 |
| 4 | Submission of Matters to a Vote of Security Holders | 4 |
| 5 | Other Information | 4 |
| 6 | Exhibits and Reports on Form 8-K | 4 |

## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

PART II

ITEM 1. LEGAL PROCEEDINGS
The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
No matters were submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION
None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form $10-\mathrm{Q}$ See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form $8-\mathrm{K}$ were filed during the quarter for which this report is filed.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

BY: /s/ D. J. Castellini
D. J. Castellini

Senior Vice President,
Finance \& Administration

THE E. W. SCRIPPS COMPANY

## Index to Financial Information

| Item | Page |
| :--- | :---: |
| Consolidated Balance Sheets | $\mathrm{F}-2$ |
| Consolidated Statements of Income | $\mathrm{F}-4$ |
| Consolidated Statements of Cash Flows |  |
| Consolidated Statements of Comprehensive Income and |  |
| Stockholders' Equity | $\mathrm{F}-6$ |
| Notes to Consolidated Financial Statements <br> Management's Discussion and Analysis of Financial <br> Condition and Results of Operations | $\mathrm{F}-7$ |


| ( in thousands ) | $\begin{aligned} & \text { March 31, } \\ & 1998 \\ & \text { (Unaudited) } \end{aligned}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1997 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1997 \\ \text { (Unaudited) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 17,501 | \$ | 14,321 | \$ | 19,146 |
| Short-term investments |  | 3,135 |  | 3,105 |  | 20,500 |
| Accounts and notes receivable (less |  |  |  |  |  |  |
| allowances -\$6,707, \$6,305, \$4,247) |  | 187,548 |  | 218,310 |  | 177,298 |
| Program rights and production costs |  | 58,733 |  | 61,698 |  | 37,137 |
| Inventories |  | 19,295 |  | 13,685 |  | 12,647 |
| Deferred income taxes |  | 22,356 |  | 21,630 |  | 24,392 |
| Miscellaneous |  | 47,932 |  | 46,365 |  | 24,210 |
| Total current assets |  | 356,500 |  | 379,114 |  | 315,330 |
| Investments |  | 92,865 |  | 84,645 |  | 54,850 |
| Property, Plant and Equipment |  | 474,320 |  | 480, 037 |  | 426,174 |
| Goodwill and Other Intangible Assets |  | 1,227,957 |  | 1,237,482 |  | 585,546 |
| Other Assets: |  |  |  |  |  |  |
| Program rights and production costs (less current portion) |  | 33,181 |  | 32,546 |  | 30, 087 |
| Prepaid distribution fees (less current portion) |  | 45,587 |  | 48,287 |  | 46,852 |
| Miscellaneous |  | 21,780 |  | 18,722 |  | 19,767 |
| Total other assets |  | 100,548 |  | 99,555 |  | 96,706 |
| TOTAL ASSETS | \$ | 2,252,190 | \$ | 2,280,833 | \$ | 1,478,606 |

See notes to consolidated financial statements.

## CONSOLIDATED BALANCE SHEETS

| ( in thousands, except share data ) | $\begin{aligned} & \text { March 31, } \\ & 1998 \\ & \text { (Unaudited) } \end{aligned}$ |  |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1997 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1997 \\ \text { (Unaudited) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |
| Current portion of long-term debt | \$ | 108,298 | \$ | 171,254 | \$ | 90,040 |
| Accounts payable |  | 87,887 |  | 90,408 |  | 66,197 |
| Customer deposits and unearned revenue |  | 40,219 |  | 39,395 |  | 32, 256 |
| Accrued liabilities: |  |  |  |  |  |  |
| Employee compensation and benefits |  | 39,758 |  | 41,645 |  | 29,540 |
| Distribution fees |  | 31,478 |  | 33,388 |  | 30,523 |
| Miscellaneous |  | 62,609 |  | 53,870 |  | 51,297 |
| Total current liabilities |  | 370,249 |  | 429,960 |  | 299,853 |
| Deferred Income Taxes |  | 92,949 |  | 88,051 |  | 65,912 |
| Long-Term Debt (less current portion) |  | 601,849 |  | 601,852 |  | 31,806 |
| Other Long-Term Obligations and Minority Interests (less current portion) |  | 115,282 |  | 112,008 |  | 110,632 |
| Stockholders' Equity: |  |  |  |  |  |  |
| Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding |  |  |  |  |  |  |
| Common stock, \$.01 par: |  |  |  |  |  |  |
| Class A - authorized: 120,000,000 shares; issued and |  |  |  |  |  |  |
| Voting - authorized: 30,000,000 shares; issued and |  |  |  |  |  |  |
| Total outstanding. 19,218,913, 19,333,711; and 19,333,711 shares |  | 808 |  | 806 |  | 809 |
| Additional paid-in capital |  | 263,889 |  | 259,739 |  | 277,148 |
| Retained earnings |  | 796,909 |  | 782,329 |  | 695,974 |
| Unrealized gains (losses) on securities available for sale |  | 15,064 |  | 11,397 |  | 1,696 |
| Unvested restricted stock awards |  | $(5,008)$ |  | $(5,602)$ |  | $(5,647)$ |
| Foreign currency translation adjustment |  | 199 |  | 293 |  | 423 |
| Total stockholders' equity |  | 1,071,861 |  | 1,048,962 |  | 970,403 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 2,252,190 | \$ | 2,280, 833 | \$ | 1,478,606 |

See notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )

( in thousands, except per share data )
Three months ended March 31,
1998
1997

| Operating Revenues: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Advertising | \$ | 257,347 | \$ | 204, 294 |
| Circulation |  | 40,541 |  | 33, 808 |
| Licensing |  | 14,584 |  | 16,224 |
| Joint operating agency distributions |  | 10,816 |  | 11,409 |
| Affiliate fees |  | 8,677 |  | 3,737 |
| Program production |  | 1,729 |  | 11,420 |
| Other |  | 13,115 |  | 9,818 |
| Total operating revenues |  | 346,809 |  | 290,710 |
| Operating Expenses: |  |  |  |  |
| Employee compensation and benefits |  | 115, 272 |  | 94,805 |
| Newsprint and ink |  | 36,348 |  | 27,351 |
| Program, production and copyright costs |  | 22,846 |  | 25,827 |
| Other operating expenses |  | 89,133 |  | 68,608 |
| Depreciation |  | 15,831 |  | 13,424 |
| Amortization of intangible assets |  | 9,924 |  | 4,844 |
| Total operating expenses |  | 289,354 |  | 234,859 |
| Operating Income |  | 57,455 |  | 55,851 |
| Other Credits (Charges): |  |  |  |  |
| Interest expense |  | $(12,012)$ |  | $(2,566)$ |
| Miscellaneous, net |  | $(1,438)$ |  | 113 |
| Net other credits (charges) |  | $(13,450)$ |  | $(2,453)$ |
| Income Before Taxes and Minority Interests |  | 44, 005 |  | 53,398 |
| Provision for Income Taxes |  | 17,959 |  | 22,477 |
| Income Before Minority Interests |  | 26,046 |  | 30,921 |
| Minority Interests |  | 968 |  | 898 |
| Net Income | \$ | 25,078 | \$ | 30,023 |
| Net Income per Share of Common Stock: |  |  |  |  |
| Basic |  | \$. 31 |  | \$. 37 |
| Diluted |  | . 31 |  | . 37 |

See notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS ( UNAUDITED )

( in thousands )
Three months ended March 31,

Cash Flows from Operating Activities:
Net income Adjustments to reconcile net income
to net cash flows from operating activities:
Depreciation and amortization
Deferred income taxes
Minority interests in income of subsidiary companies
Prepaid distribution fee amortization greater (less) than payments
Other changes in certain working capital accounts, net
Miscellaneous, net
Net operating activities
Cash Flows from Investing Activities:
Additions to property, plant and equipment
Purchase of investments
Change in certain short-term investments, net
Miscellaneous, net
Net investing activities

Cash Flows from Financing Activities
Payments on long-term debt
Dividends paid
Dividends paid to minority interests
Miscellaneous, net (primarily exercise of stock options)
Net financing activities

Increase in Cash and Cash Equivalents
Cash and Cash Equivalents:
Beginning of year

| \$ | 25,078 | \$ | 30, 023 |
| :---: | :---: | :---: | :---: |
|  | 25,755 |  | 18,268 |
|  | 2,198 |  | 827 |
|  | 968 |  | 898 |
|  | 784 |  | (2,946) |
|  | 37,780 |  | 2,685 |
|  | $(2,660)$ |  | 5,186 |
|  | 89,903 |  | 54,941 |
|  | (12, 090 ) |  | $(8,896)$ |
|  | $(4,285)$ |  | $(10,950)$ |
|  |  |  | $(17,800)$ |
|  | 1,254 |  | 525 |
|  | $(15,121)$ |  | $(37,121)$ |
|  | $(62,991)$ |  | (11) |
|  | $(10,498)$ |  | $(10,520)$ |
|  | (396) |  | (396) |
|  | 2,283 |  | 2,108 |
|  | $(71,602)$ |  | $(8,819)$ |
|  | 3,180 |  | 9,001 |
|  | 14,321 |  | 10,145 |
| \$ | 17,501 | \$ | 19,146 |
| \$ | 8,164 | \$ | 664 |
|  | 5,740 |  | 7,406 |

Supplemental Cash Flow Disclosures:
Interest paid, excluding amounts capitalized Income taxes paid

5,740
, 406

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME AND STOCKHOLDERS' EQUITY ( UNAUDITED )
( in thousands, except share data )


See notes to consolidated financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation $S-X$. The information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1997 has not changed materially unless otherwise disclosed herein. Financial information as of December 31, 1997 included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Net Income Per Share - The following table presents additional information about basic and diluted weighted-average shares outstanding:

| Three months ended <br> March 31, |  |
| :--- | :---: |
| 1998 1997 <br>   <br> 80,358 80,496 <br> 198 207 <br> 1,060 885 <br> 81,616 81,588 |  |

Comprehensive Income - The Company adopted Financial Accounting Standard No. 130 - Reporting Comprehensive Income in the first quarter of 1998.

## 2. ACQUISITIONS AND DIVESTITURES

A. Acquisitions

1998 - There were no acquisitions in the three months ended March 31, 1998.
1997 - There were no acquisitions in the three months ended March 31, 1997.
In October the Company acquired the newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks") for approximately \$790,000,000 in cash. The Harte-Hanks newspaper operations include daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, and a daily newspaper in Anderson, South Carolina. The Company immediately traded the Harte-Hanks broadcast operations for an approximate $56 \%$ controlling interest in The Television Food Network and $\$ 75,000,000$ in cash. In August the Company traded its daily newspapers in Monterey and San Luis Obispo, California, for the daily newspaper in Boulder, Colorado.

The acquisitions have been accounted for as purchases. The acquired operations have been included in the Consolidated Statements of Income from the dates of acquisition. The following table summarizes, on an unaudited pro forma basis, the estimated combined results of operations of the Company and the acquired operations assuming the transactions had taken place at the beginning of the period. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition, additional depreciation based on the fair market value of the property, plant, and equipment, and amortization of the intangible assets acquired. The pro forma information excludes the results of operations of the Monterey and San Luis Obispo newspapers, and excludes the gain recognized on the transaction. The unaudited pro forma results of operations are not necessarily indicative of the results that actually would have occurred had the acquisition been completed at the beginning of the period.
( in thousands, except per share data )
Three months ended March 31, 1997
21, 234
operating revenues
Net Income
Net income per share of common stock: Basic
Diluted

## B. Divestitures

1998 - The Company expects to sell Scripps Howard Productions, its Los Angeles-based fiction television production operation, in 1998.

1997 - In August the Company traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado, and in October terminated the joint operating agency and ceased operations of its newspaper in El Paso, Texas.

Included in the consolidated financial statements are the following results of divested operations (excluding gains on sale):
( in thousands )
Three months ended March 31,

Long-term debt consisted of the following:

| ( in thousands ) | $\begin{gathered} \text { March 31, } \\ 1998 \end{gathered}$ |  |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1997 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1997 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable rate credit facilities | \$ | 478,480 | \$ | 541,459 |  |  |
| 6.625\% note, due in 2007 |  | 99,862 |  | 99,858 |  |  |
| 6.375\% note, due in 2002 |  | 99,911 |  | 99,906 |  |  |
| 7.375\% notes, due in 1998 |  | 29,778 |  | 29,754 | \$ | 29,682 |
| 6.17\% note, due in 1997 |  |  |  |  |  | 90, 000 |
| Other notes |  | 2,116 |  | 2,129 |  | 2,164 |
| Total long-term debt |  | 710,147 |  | 773,106 |  | 121,846 |
| Current portion of long-term debt |  | 108, 298 |  | 171, 254 |  | 90, 040 |
| Long-term debt (less current portion) | \$ | 601,849 | \$ | 601,852 | \$ | 31,806 |

The Company has a Competitive Advance and Revolving Credit Facility Agreement which permits aggregate borrowings up to $\$ 800,000,000$ (the "Variable Rate Credit Facilities"). The Variable Rate Credit Facilities are comprised of two unsecured lines, one limited to $\$ 400,000,000$ principal amount maturing in 1998, and the other limited to $\$ 400,000,000$ principal amount maturing in 2002. Borrowings under the Variable Rate Credit Facilities are available on a committed revolving credit basis at the Company's choice of three short-term rates or through an auction procedure at the time of each borrowing. The Variable Rate Credit Facilities are also used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. The weighted-average interest rate on the Variable Rate Credit Facilities was $5.60 \%$ at March 31 , 1998, and $5.85 \%$ at December 31, 1997.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on incurrence of additional indebtedness. The Company is in compliance with all debt covenants.

Current maturities of long-term debt are classified as long-term to the extent they can be refinanced under existing long-term credit commitments.

The Company's reportable segments are strategic businesses that offer different products and services. They are managed separately because each business requires different technology and marketing strategies. The Company evaluates performance based on results of operations before income taxes, interest, unusual items, and foreign exchange gains and losses. Intersegment sales, which primarily consist of programming produced for Home \& Garden Television and Food Network, are generally recorded at cost

No single customer provides more than 10\% of the Company's revenue The Company derives less than $10 \%$ of its revenues from markets outside of the U.S.

Financial information for the Company's business segments is as follows:

## ( in thousands )

Three months ended March 31,
1998

| \$ | 215,126 | \$ | 174,854 |
| :---: | :---: | :---: | :---: |
|  | 74,815 |  | 72,696 |
|  | 29,106 |  | 9,549 |
|  | 29,142 |  | 34,279 |
|  | 348,189 |  | 291,378 |
|  | $(1,380)$ |  | (668) |
| \$ | 346,809 | \$ | 290,710 |
| \$ | 46,772 | \$ | 41,128 |
|  | 16,222 |  | 18,731 |
|  | $(3,458)$ |  | $(2,884)$ |
|  | 2,436 |  | 3,056 |
|  | $(4,517)$ |  | $(4,180)$ |
| \$ | 57,455 | \$ | 55,851 |
| \$ | 10,211 | \$ | 8,361 |
|  | 3,926 |  | 3,759 |
|  | 959 |  | 516 |
|  | 488 |  | 478 |
|  | 247 |  | 310 |
| \$ | 15,831 | \$ | 13,424 |
| \$ | 5,743 | \$ | 2,303 |
|  | 2,405 |  | 2,440 |
|  | 1,674 |  |  |
|  | 102 |  | 101 |
| \$ | 9,924 | \$ | 4,844 |
| \$ | (695) | \$ | $(1,015)$ |
|  | $(5,301)$ |  | $(4,329)$ |
|  | $(1,602)$ |  | 4,661 |
| \$ | $(7,598)$ | \$ | (683) |

Other noncash items include programming and program production expenses in excess of (less than) the amounts paid, and, for category television, amortization of prepaid distribution fees in excess of (less than) distribution fee payments.


Other additions to long-lived assets include investments and prepaid distribution fees. Corporate assets are primarily cash, investments, and refundable and deferred income taxes.

The E. W. Scripps Company ("Company") operates in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 20 daily newspapers in the U.S. The broadcast television segment includes nine network-affiliated stations. Category television includes Home \& Garden Television ("HGTV"), The Television Food Network ("Food Network"), and the Company's 12\% equity interest in SportSouth, a regional cable television network. Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics, television program production, and publication of independent telephone directories.

All per share disclosures included in management's discussion and analysis of financial condition and results of operation are on a diluted basis.

Consolidated results of continuing operations were as follows:

| ( in thousands, except per share data ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 | Change |  | 1997 |
| Operating revenues: |  |  |  |  |  |
| Newspapers |  | 215,126 | 30.3 \% | \$ | 165, 059 |
| Broadcast television |  | 74,815 | 2.9 \% |  | 72,696 |
| Category television |  | 29,106 |  |  | 9,549 |
| Licensing and other media |  | 29,142 | 21.4 \% |  | 24,008 |
| Total |  | 348,189 | 28.3 \% |  | 271,312 |
| Eliminate intersegment revenue |  | $(1,380)$ |  |  | (668) |
| Divested operating units |  |  |  |  | 20,066 |
| Total operating revenues |  | 346,809 | 19.3 \% | \$ | 290,710 |
| Operating income: |  |  |  |  |  |
| Newspapers | \$ | 46,772 | 15.7 \% | \$ | 40, 421 |
| Broadcast television |  | 16,222 | (13.4)\% |  | 18,731 |
| Category television |  | $(3,458)$ | (19.9)\% |  | $(2,884)$ |
| Licensing and other media |  | 3,354 | (2.9)\% |  | 3,453 |
| Corporate |  | $(4,517)$ |  |  | $(4,180)$ |
| Total |  | 58,373 | 5.1 \% |  | 55,541 |
| Divested operating units |  | (918) |  |  | 310 |
| Total operating income |  | 57,455 | 2.9 \% |  | 55,851 |
| Interest expense |  | $(12,012)$ |  |  | $(2,566)$ |
| Miscellaneous, net |  | $(1,438)$ |  |  | 113 |
| Income taxes |  | $(17,959)$ |  |  | $(22,477)$ |
| Minority interest |  | (968) |  |  | (898) |
| Net income |  | 25,078 | (16.5)\% | \$ | 30, 023 |
| Net income per share of common stock |  | \$. 31 | (16.2)\% |  | \$. 37 |

Other Financial and Statistical Data - excluding divested operations:

| Total advertising revenues | \$ | 257,347 | 29.9 \% | \$ | 198, 055 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Advertising revenues as a percentage of total revenues |  | 73.9 \% |  |  | 73.0 \% |
| EBITDA: |  |  |  |  |  |
| Newspapers | \$ | 62,726 | 24.1 \% | \$ | 50,549 |
| Broadcast television |  | 22,553 | (9.5)\% |  | 24,930 |
| Category television |  | (825) | 65.2 \% |  | $(2,368)$ |
| Licensing and other media |  | 3,912 | (2.2)\% |  | 4,000 |
| Corporate |  | $(4,270)$ |  |  | $(3,870)$ |
| Total | \$ | 84, 096 | 14.8 \% | \$ | 73,241 |
| Effective income tax rate |  | 40.8 \% |  |  | 42.1 \% |
| Weighted-average shares outstanding |  | 81,616 | 0.0 \% |  | 81,588 |
| Cash provided by operating activities | \$ | 89,903 |  | \$ | 54,941 |
| Capital expenditures |  | 12, 090 |  |  | 8,326 |
| Business acquisitions and other |  |  |  |  |  |
| Increase (decrease) in long-term debt |  | $(62,991)$ |  |  | (11) |
| Dividends paid, including minority interests |  | 10,894 |  |  | 10,916 |

Earnings before interest, income taxes, depreciation and amortization "EBITDA") is included in the discussion of segment results because: Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year economic performance than the change in operating income because, combined with information on capital spending plans, it is more reliable. Changes in amortization and depreciation have no impact on economic performance. Depreciation is a function of capital spending, which is important and is separately disclosed.

Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

Financial analysts and acquirors use EBITDA, combined with capital spending requirements, to value communications media companies.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities as EBITDA excludes significant costs of doing business.

In October 1997 the Company acquired the newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks"). The Company immediately traded the Harte-Hanks broadcast operations for an approximate 56\% controlling interest in Food Network. The average balance of outstanding debt increased \$620,000,000 to \$742,000,000 as long-term debt was used to finance the acquisitions. The estimated reduction in earnings per share due to the HHC Newspaper Operations and Food Network acquisitions was $\$ .08$ per share in the first quarter of 1998.

The Company expects to sell Scripps Howard Productions ("SHP"), its Los Angeles-based fiction television production operation, in 1998. In August 1997 the Company traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado. In October 1997 the Company terminated the joint operating agency and ceased operations of its newspaper in El Paso, Texas. Operating results for SHP and the Monterey, San Luis Obispo, and El Paso newspapers are included in "Divested Operations"

Licensing and other media revenues increased as the Company published its first independent yellow pages directory.

Operating results for the Company's reportable segments, excluding Divested Operations, are presented on the following pages. The results of Divested Operations are excluded from the segment operating results because management believes they are not relevant to understanding the Company's ongoing operations.

Year-to-Date
Change
1997

| Operating revenues: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Local | \$ | 65, 024 | 26.4 \% | \$ | 51,462 |
| Classified |  | 65,104 | 36.1 \% |  | 47, 828 |
| National |  | 6,369 | 16.9 \% |  | 5,447 |
| Preprint and other |  | 21,735 | 42.0 \% |  | 15,311 |
| Newspaper advertising |  | 158,232 | 31.8 \% |  | 120, 048 |
| Circulation |  | 40,541 | 28.6 \% |  | 31, 518 |
| Joint operating agency distributions |  | 10,816 | (0.8)\% |  | 10,901 |
| Other |  | 5,537 | 113.6 \% |  | 2,592 |
| Total operating revenues |  | 215,126 | 30.3 \% |  | 165, 059 |
| Operating expenses: |  |  |  |  |  |
| Employee compensation and benefits |  | 71,351 | 31.4 \% |  | 54,293 |
| Newsprint and ink |  | 36,348 | 38.5 \% |  | 26,244 |
| Other |  | 44,701 | 31.6 \% |  | 33,973 |
| Depreciation and amortization |  | 15,954 | 57.5 \% |  | 10,128 |
| Total operating expenses |  | 168,354 | 35.1 \% |  | 124,638 |
| Operating income | \$ | 46,772 | 15.7 \% | \$ | 40, 421 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| EBITDA | \$ | 62,726 | 24.1 \% | \$ | 50,549 |
| Percent of operating revenues: |  |  |  |  |  |
| Operating income |  | 21.7 \% |  |  | 24.5 \% |
| EBITDA |  | 29.2 \% |  |  | 30.6 \% |
| Capital expenditures | \$ | 6,312 |  | \$ | 5,705 |
| Business acquistions and other additions to long-lived assets |  | 331 |  |  | 41 |

The acquired newspapers provided $76 \%$ of the increase in total
operating revenues. Total operating revenues increased $7.1 \%$ and advertising revenues increased $7.9 \%$ on a pro forma basis, assuming all newspapers were owned for the full period in both years. Advertising volume increased 5.1\% on the same pro forma basis.

Excluding the acquired newspapers, employee compensation increased $4.8 \%$ and other operating expenses increased $7.7 \%$ in the first quarter.

Newsprint prices in the first quarter of 1998 were approximately $13 \%$ higher than in the first quarter of 1997. On a pro forma basis, consumption increased approximately 5\%. At the current price, the cost of newsprint will increase approximately $30 \%$ in the second quarter and $20 \%$ in the second half of the year, including the effects of the acquired newspapers.

| ( in thousands ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1998 |  | Change |  | 1997 |
| Operating revenues: |  |  |  |  |  |
| Local | \$ | 39,656 | 3.2 \% | \$ | 38,424 |
| National |  | 30,082 | 2.1 \% |  | 29,457 |
| Political |  | 330 |  |  | 89 |
| Other |  | 4,747 | 0.4 \% |  | 4,726 |
| Total operating revenues |  | 74,815 | 2.9 \% |  | 72,696 |
| Operating expenses: |  |  |  |  |  |
| Employee compensation and benefits |  | 26,499 | 4.2 \% |  | 25,436 |
| Program and copyright costs |  | 13,373 | 21.1 \% |  | 11, 042 |
| Other |  | 12,390 | 9.8 \% |  | 11, 288 |
| Depreciation and amortization |  | 6,331 | 2.1 \% |  | 6,199 |
| Total operating expenses |  | 58,593 | 8.6 \% |  | 53,965 |
| Operating income | \$ | 16,222 | (13.4)\% | \$ | 18,731 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| EBITDA | \$ | 22,553 | (9.5)\% | \$ | 24,930 |
| Percent of operating revenues: |  |  |  |  |  |
| Operating income |  | 21.7 \% |  |  | 25.8 \% |
| EBITDA |  | 30.1 \% |  |  | 34.3 \% |
| Capital expenditures | \$ | 5,093 |  | \$ | 2,107 |
| Business acquisitions and other additions to long-lived assets |  | 70 |  |  | 600 |

The demand for advertising time was soft in most of the Company's television markets in the first quarter and is expected to remain soft in the second quarter. Weak ratings for $A B C$ network programming in the Company's six largest markets contributed to the dampened revenue growth.

The increase in program costs is primarily due to the higher cost of the popular talk show "The Rosie O'Donnell Show," which is carried by five stations. The costs of developing locally-produced shows contributed to the increase in other operating expenses. The increase in capital expenditures is due to the construction of a new building for the Phoenix station.


The Company generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operating segments. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments.
Cash flow provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments are used primarily to invest in the category television segment, to fund corporate expenditures, or to invest in new businesses. Management expects total cash flow from operating activities in 1998 will be sufficient to meet the Company's expected total capital expenditures, required interest payments and dividend payments. The Company expects to extend the $\$ 400,000,000$ one-year portion of its variable rate credit facility, or to refinance the borrowings under that line.

Cash flow provided by continuing operating activities was $\$ 89,900,000$ in 1998 compared to $\$ 54,900,000$ in 1997 . The improvement was due to the increase in EBITDA and a decrease in accounts receivable from customers.

In 1997 the Board of Directors authorized, subject to business and market conditions, the purchase of up to $4,000,000$ of the Company's Class A Common Shares. The Company did not purchase any shares in the first quarter of 1998.

Net debt (borrowings less cash equivalent and other short-term investments) totaled \$707,000,000 at March 31, 1998 and was 40\% of total capitalization. Management believes the Company's cash flow from operations and substantial borrowing capacity, taken together, provide adequate resources to fund expansion of existing businesses and the development or acquisition of new businesses.

## THE E. W. SCRIPPS COMPANY

Index to Exhibits

## Exhibit

No. Item Page

12 Ratio of Earnings to Fixed Charges E-2

Three months ended March 31,
1998 1997

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to $50 \%$-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES

| \$ | 44,425 | \$ | 54,097 |
| :--- | ---: | ---: | ---: |
|  | 13,234 |  | 3,429 |
| \$ | 57,659 | $\$$ | 57,526 |
|  |  |  |  |
| \$ | 12,012 | \$ | 2,566 |
|  | 31 |  | 203 |
|  | 1,222 |  | 863 |
|  | 20 |  | 20 |
|  | 13,285 | $\$$ | 3,652 |
|  | 4.34 |  | 15.75 |

3-MOS
DEC-31-1998
MAR-31-1998
$3,135^{17,501}$
194, 255
6,707 19,295
356,500
395, 870,232
395, 912 2,252,190
370,249

| 0 | 601,849 |
| :---: | :---: |
|  | 0 |
|  | 808 |
|  | $1,071,053$ |

2,252,190
346, 809
0

287,438
1,916
12, 012
44, 005
25,078 17,959
${ }^{0}$
0
0
25, 078
\$. 31
\$. 31

| 9-MOS | 6-MOS | YEAR | 3-MOS |  |
| :---: | :---: | :---: | :---: | :---: |
|  | DEC-31-1997 | DEC-31-1997 | DEC-31-1996 | DEC-31-1996 |
|  | SEP-30-1997 | JUN-30-1997 | DEC-31-1996 | MAR-31-1996 |
|  | 14,597 | 13,794 | 10,145 | 12,871 |
|  | 0 | 33,389 | 2,700 | 0 |
|  | 174,226 | 181,318 | 186,661 | 152,002 |
|  | 4,915 | 4,834 | 3,974 | 3,534 |
|  | 12,683 | 12,705 | 11,753 | 12,941 |
|  | 317,953 | 334,519 | 309, 024 | 226,429 |
|  | 806,709 | 801,755 | 781,903 | 755,150 |
|  | 376,378 | 375,488 | 351,200 | 326,265 |
|  | 1,522,910 | 1,502,360 | 1,463,613 | 1,652,598 |
|  | 234,966 | 296,224 | 323,402 | 208,986 |
|  | 52,671 | 31,819 | 31,793 | 31,824 |
|  | 0 | 0 | 0 | 0 |
|  | 0 | 0 | 0 | 0 |
|  | 811 | 809 | 808 | 803 |
|  | 1,032,072 | 1,001,405 | 943,783 | 1,216,660 |
| 1,522,910 | 1,502,360 | 1,463,613 | 1,652,598 |  |
|  | 0 | 0 | 0 | 0 |
|  | 882,403 | 596,222 | 1,121,858 | 254,245 |
|  | 0 | 0 | 0 | 0 |
|  | 0 | 0 | 0 | 0 |
|  | 700,747 | 467,025 | 910,115 | 215,312 |
|  | 5,869 | 2,985 | 5,892 | 1,457 |
|  | 7,350 | 5,050 | 9,629 | 1,413 |
|  | 190,813 | 121,643 | 219,587 | 35,681 |
|  | 80,873 | 51,205 | 86,011 | 15,274 |
|  | 107,180 | 68,602 | 130,140 | 19,720 |
|  | 0 | 0 | 27,263 | 9,595 |
|  | 0 | 0 | 0 | 0 |
|  | 0 | 0 | 0 | 0 |
|  | 107,180 | 68,602 | 157,403 | 29,315 |
|  | \$1.33 | \$. 85 | \$1.62 | \$. 25 |
|  | \$1.31 | \$. 84 | \$1.61 | \$. 24 |

