## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 1994

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-16914

THE E.W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter)

## Delaware

51-0304972
other jurisdiction of
ncorporation or organization)
(I.R.S. Employer Identification Number)

1105 N. Market Street
Wilmington, Delaware
(Address of principal executive offices)
19801
(Zip Code)
Registrant's telephone number, including area code: (302) 478-4141
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of July 15, 1994 the registrant had outstanding $54,628,504$ shares of Class A Common stock and $20,174,833$ shares of Common Voting stock.

INDEX TO THE E. W. SCRIPPS COMPANY
REPORT ON FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 1994

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## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10Q. See Index to Financial Information at page $\mathrm{F}-1$ of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form $10-$ Q. See Index to Financial Information at page $\mathrm{F}-1$ of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions. In addition, the Company is involved from time to time in various governmental and administrative proceedings relating to, among other things, renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
The following table presents information on matters submitted to a vote of security holders at the 1994 Annual Meeting of Shareholders.

| Description of Matter |  |  |  |
| :--- | :--- | :--- | :--- |
| Submitted <br> Class A Common stock: | In Favor | Against | Abstain | | Broker |
| :---: |
| Non-Votes |

ITEM 5. OTHER INFORMATION
None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form 8-K were filed during the quarter for which this report is filed.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

Dated:
August 3, 1994
BY:/s/ Daniel J. Castellini
D. J. Castellini

Senior Vice President, Finance \&
Administration

THE E. W. SCRIPPS COMPANY

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CONSOLIDATED BALANCE SHEETS

| ( in thousands ) | $\begin{gathered} \text { June } 30, \\ 1994 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1993 \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 1993 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 12,483 | \$ | 18,606 | \$ | 16,041 |
| Accounts and notes receivable (less |  |  |  |  |  |  |
| allowances - \$5,819, \$6,995, \$6,553) |  | 139,833 |  | 150,671 |  | 142,424 |
| Program rights and production costs |  | 36,812 |  | 42,823 |  | 39,718 |
| Inventories |  | 24,712 |  | 23,748 |  | 29,033 |
| Deferred income taxes |  | 18,651 |  | 18, 097 |  | 10,942 |
| Miscellaneous |  | 23,471 |  | 19,050 |  | 21,966 |
| Total current assets |  | 255,962 |  | 272,995 |  | 260,124 |
| Investments |  | 52,355 |  | 73,287 |  | 29,429 |
| Property, Plant, and Equipment |  | 713,686 |  | 712,726 |  | 724,333 |
| Goodwill and Other Intangible Assets |  | 542,301 |  | 552,989 |  | 596,899 |
| Other Assets: |  |  |  |  |  |  |
| Program rights and production costs (less current portion) |  | 36,622 |  | 43,257 |  | 33,886 |
| Miscellaneous |  | 22,058 |  | 21,228 |  | 16,320 |
| Total other assets |  | 58,680 |  | 64,485 |  | 50,206 |
| TOTAL ASSETS | \$ | 1,622,984 | \$ | 1,676,482 | \$ | 1,660,991 |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME

| ( in thousands, except share data ) | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 |  | 1993 |  | 1994 |  | 1993 |
| Operating Revenues: |  |  |  |  |  |  |  |  |
| Advertising | \$ | 108,748 |  | 100,979 | \$ | 209,492 | \$ | 194,553 |
| Circulation |  | 29,189 |  | 29,385 |  | 58,745 |  | 59,162 |
| Other newspaper revenue |  | 13,828 |  | 13,268 |  | 25,565 |  | 24,380 |
| Total newspapers |  | 151,765 |  | 143,632 |  | 293,802 |  | 278,095 |
| Broadcasting |  | 73,892 |  | 77,401 |  | 134,245 |  | 139, 246 |
| Cable television |  | 63,266 |  | 63,715 |  | 125,651 |  | 126,905 |
| Entertainment |  | 18,676 |  | 18,644 |  | 39,654 |  | 38,269 |
| Other |  |  |  | 3,597 |  |  |  | 8,126 |
| Total operating revenues |  | 307,599 |  | 306,989 |  | 593,352 |  | 590,641 |
| Operating Expenses: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 90,182 |  | 94,493 |  | 178,305 |  | 186,830 |
| Program rights and production costs |  | 28,957 |  | 29,205 |  | 56,181 |  | 55,879 |
| Newsprint and ink |  | 22,131 |  | 23,386 |  | 42,788 |  | 44,604 |
| Other operating expenses |  | 72,427 |  | 77,436 |  | 141, 049 |  | 145,996 |
| Depreciation |  | 23,154 |  | 21,629 |  | 44,566 |  | 42, 892 |
| Amortization of intangible assets |  | 7,506 |  | 8,418 |  | 15,119 |  | 16,781 |
| Total operating expenses |  | 244,357 |  | 254,567 |  | 478,008 |  | 492,982 |
| Operating Income |  | 63,242 |  | 52,422 |  | 115,344 |  | 97,659 |
| Other Credits (Charges): |  |  |  |  |  |  |  |  |
| Interest expense |  | $(4,613)$ |  | $(7,148)$ |  | $(9,272)$ |  | $(15,059)$ |
| Gain on sale of "Garfield" and "US Acres" copyrights |  | 31,621 |  |  |  | 31, 621 |  |  |
| Gain on sale of subsidiary companies |  |  |  | 1,774 |  |  |  | 22,436 |
| Miscellaneous, net |  | (374) |  | $(1,431)$ |  | (252) |  | 1,941 |
| Net other credits (charges) |  | 26,634 |  | $(6,805)$ |  | 22,097 |  | 9,318 |
| Income Before Income Taxes and Minority Interests |  | 89,876 |  | 45,617 |  | 137,441 |  | 106,977 |
| Provision for Income Taxes |  | 39,174 |  | 20,975 |  | 59,526 |  | 47, 657 |
| Income Before Minority Interests |  | 50,702 |  | 24,642 |  | 77,915 |  | 59,320 |
| Minority Interests |  | 2,878 |  | 2,555 |  | 4,994 |  | 4,635 |
| Net Income | \$ | 47,824 | \$ | \$ 22,087 | \$ | 72,921 | \$ | 54,685 |
| Per Share of Common Stock: |  |  |  |  |  |  |  |  |
| Net income |  | \$0.64 |  | \$0. 30 |  | \$0.98 |  | \$0.73 |
| Dividends declared |  | \$0.11 |  | \$0.11 |  | \$0. 22 |  | \$0.22 |

See notes to consolidated financial statements.

| ( in thousands ) |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1994 |  |  | 1993 |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net income | \$ | 72,921 | \$ | 54,685 |
| Adjustments to reconcile net income |  |  |  |  |
| to net cash flows from operating activities: |  |  |  |  |
| Depreciation |  | 44,566 |  | 42,892 |
| Amortization of intangible assets |  | 15,119 |  | 16,781 |
| Deferred income taxes |  | 2,057 |  | 6,508 |
| Minority interests in income of subsidiary companies |  | 4,994 |  | 4,635 |
| Gain on sale of subsidiary companies and copyrights |  | $(31,621)$ |  | $(22,436)$ |
| Changes in certain working capital accounts, net of |  |  |  |  |
| effects from subsidiary companies purchased and sold |  | 6,687 |  | $(13,221)$ |
| Miscellaneous, net |  | 7,010 |  | 1,327 |
| Net operating activities |  | 121,733 |  | 91,171 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to property, plant, and equipment |  | $(39,096)$ |  | $(53,140)$ |
| Purchase of subsidiary companies, net of cash acquired |  | $(17,318)$ |  | $(28,987)$ |
| Investments in securities and unconsolidated affiliates |  | $(1,781)$ |  | $(2,194)$ |
| Sale of subsidiary companies and copyrights |  | 33,626 |  | 44,259 |
| Miscellaneous, net |  | 827 |  | 3,585 |
| Net investing activities |  | $(23,742)$ |  | $(36,477)$ |
| Cash Flows from Financing Activities: |  |  |  |  |
| Increases in long-term debt |  |  |  | 58,100 |
| Payments on long-term debt |  | $(85,426)$ |  | $(97,532)$ |
| Dividends paid |  | $(16,448)$ |  | $(16,415)$ |
| Dividends paid to minority interests |  | $(1,770)$ |  | $(1,777)$ |
| Miscellaneous, net |  | (470) |  | (5) |
| Net financing activities |  | $(104,114)$ |  | $(57,629)$ |
| Increase (Decrease) in Cash and Cash Equivalents |  | $(6,123)$ |  | $(2,935)$ |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of year |  | 18,606 |  | 18,976 |
| End of period | \$ | 12,483 | \$ | 16,041 |
| Supplemental Cash Flow Disclosures: |  |  |  |  |
| Interest paid, excluding amounts capitalized | \$ | 9,290 | \$ | 20,508 |
| Income taxes paid |  | 44,598 |  | 44,466 |
| Increase in program rights and related liabilities |  | 6,164 |  | 4,103 |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
( in thousands, except share data )


## 1.SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Except as disclosed herein, there has been no material change in the information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1993. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations for the three- and six-month periods ending June 30, 1994 are not necessarily indicative of the results that may be expected for future interim periods or for the year ending December 31, 1994.

Program Rights and Production Costs - Program rights are recorded at the time such programs become available for broadcast. Amortization is computed using the straight-line method based on the license period or based on usage, whichever yields the greater accumulated amortization for each program. The liability for program rights is not discounted for imputed interest.

Production costs represent costs incurred in the production of programming for distribution. Amortization of capitalized costs is based on the percentage of current period revenues to anticipated total revenues for each program.

Program and production costs are stated at the lower of unamortized cost or fair value. The portion of the unamortized balance expected to be amortized within one year is classified as a current asset.

Net Income Per Share - Net income per share computations are based upon the weighted average common shares outstanding. The weighted average common shares outstanding were as follows:
( in thousands )

Weighted average shares outstanding

Three months ended June 30,

Six months ended
June 30,

74,769

The sum of the quarterly net income per share amounts may not equal the reported year-to-date amounts because each is computed independently based upon the weighted average number of shares outstanding for that period.

Reclassification - For comparison purposes certain 1993 items have been reclassified to conform with 1994 classifications.

## 2.ACQUISITIONS AND DIVESTITURES

A.Acquisitions

1994 - The Company acquired Cinetel Productions (an
independent producer of programs for cable television).
1993 - The Company purchased 589,000 shares of Scripps Howard
Broadcasting Company common stock for $\$ 28,900,000$. The
Company also purchased a cable television system.
The following table presents additional information about the acquisitions:
( in thousands )

| 1994 |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 1993 |  |
| \$ | 3,445 | \$ | 16,696 |
|  | 14,772 |  | 30 |
|  |  |  | 12,261 |
|  | (899) |  |  |
| \$ | 17,318 | \$ | 28,987 |

The acquisitions have been accounted for as purchases, and accordingly purchase prices were allocated to assets and liabilities based on the estimated fair value as of the dates of acquisition. The acquired operations have been included in the consolidated statements of income from the dates of acquisition. Pro forma results are not presented because the combined results of operations would not be significantly different from the reported amounts.
B. Divestitures

1993 - The Company sold its book publishing operations and a newspaper in the first six months of 1993. In subsequent quarters a newspaper, a television station, and radio stations in three markets were sold.

The following table presents additional information about the divestitures which occurred in the three- and six-month periods ending June 30 :

|  |  | Six months ended June 30, 1993 |
| :---: | :---: | :---: |
| Cash received | \$ | 44,259 |
| Net assets disposed |  | 21,823 |
| Gain recognized, before income taxes | \$ | 22,436 |

Included in the consolidated financial statements are the following results of divested operations (excluding gain on sale):

## ( in thousands )

## 3.UNUSUAL ITEMS

1994 - The Company sold its worldwide Garfield and U.S. Acres
copyrights. The sale resulted in after-tax gains of
\$17,400,000, $\$ .23$ per share, in the three- and six-month periods ended June 30.

1993 - The Company's operating results include after-tax gains of $\$ 300,000, \$ .00$ per share, for the three-month period ended June 30 , and $\$ 12,400,000, \$ .17$ per share for the six-month period ended June 30 (see Note $2 B$ ).

The Company realized a gain of $\$ 1,100,000$ on the sale of certain equipment. The gain increased second quarter and year-to-date net income $\$ 700,000, \$ .01$ per share.

Management changed the estimate of the additional amount of copyright fees the Company would owe when a dispute between the television industry and the American Society of Composers, Authors and Publishers ("ASCAP") was resolved. The adjustment increased first quarter and year-to-date operating income $\$ 4,300,000$ and net income $\$ 2,300,000, \$ .03$ per share.

The Company's agreement to guarantee up to $\$ 53,000,000$ of the Ogden, Utah, Standard Examiner's debt expired with a change in ownership of the Standard Examiner. The Company received a $\$ 2,500,000$ fee in connection with the transaction. The fee increased first quarter and year-to-date net income \$1,600,000, $\$ .02$ per share.

## 4.INCOME TAXES

The Internal Revenue Service is currently examining the
consolidated income tax returns of EWS for the years 1985 through
1990. Management believes that adequate provision for income taxes
has been made for all open years.
The provision for income taxes consists of the following:
( in thousands )
Current:
Federal
State and local
Foreign
Total current
Deferred:
$\quad$ Federal
Total deferred
Total income taxes
Income taxes allocated to stockholders' equity
Provision for income taxes

| Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1994 |  | 1993 |  | 1994 |  | 1993 |
| \$ | 30,690 | \$ | 14,652 | \$ | 44,641 | \$ | 33,777 |
|  | 7,145 |  | 2,653 |  | 10,622 |  | 5,453 |
|  | 767 |  | 1,074 |  | 2, 099 |  | 1,919 |
|  | 38,602 |  | 18,379 |  | 57,362 |  | 41,149 |
|  | $(2,380)$ |  | 1,870 |  | $(4,864)$ |  | 4,383 |
|  | 920 |  | 726 |  | 485 |  | 2,125 |
|  | $(1,460)$ |  | 2,596 |  | $(4,379)$ |  | 6,508 |
|  | 37,142 |  | 20,975 |  | 52,983 |  | 47,657 |
|  | 2,032 |  |  |  | 6,543 |  |  |
| \$ | 39,174 | \$ | 20,975 | \$ | 59,526 | \$ | 47,657 |

Long-term debt consisted of the following:

| ( in thousands ) |  | $\begin{gathered} \text { June 30, } \\ 1994 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1993 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 1993 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable Rate Credit Facilities | \$ | 2,600 | \$ | 88, 000 | \$ | 213,600 |
| 7.375\% notes, due in 1998 |  | 99,338 |  | 99, 264 |  | 99,190 |
| 9.0\% notes, due in 1996 |  | 50,000 |  | 50,000 |  | 50, 000 |
| 8.5\% notes, payable through 1994 |  | 8,334 |  | 8,334 |  | 36,667 |
| Other notes |  | 2,295 |  | 2,320 |  | 3,040 |
| Total long-term debt |  | 162,567 |  | 247,918 |  | 402,497 |
| Current portion of long-term debt |  | 10,985 |  | 96,383 |  | 57,959 |
| Long-term debt (less current portion) | \$ | 151,582 | \$ | 151,535 | \$ | 344,538 |
| Weighted average interest rate on Variable Rate Credit Facilities at balance sheet date |  |  |  |  |  |  |
| Credit Facilities at balance sheet date |  | 5.0\% |  | 3.4\% |  | 3.3\% |

The Company has a Competitive Advance/Revolving Credit Agreement which expires in September 1994 and permits maximum borrowings up to $\$ 100,000,000$, and additional lines of credit totaling $\$ 30,000,000$ which expire at various dates through June 1995 (collectively "Variable Rate Credit Facilities"). Maximum borrowings under the Variable Rate Credit Facilities are changed as the Company's anticipated needs change and are not indicative of the Company's short-term borrowing capacity. The Variable Rate Credit Facilities may be extended upon mutual agreement.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on dividends and incurrence of additional indebtedness.

## 6. INVESTMENTS

Investments consisted of the following:
( in thousands, except share data )

Securities available for sale: *
Pittsburgh Post-Gazette preferred stock,
$\begin{array}{llll}\$ 25 & \text { million face value, } 8 \% & \text { cumulative dividend } & \$ \quad 14,000 \quad \$ \quad 14,000 \quad \$ \quad 14,000\end{array}$ Turner Broadcasting:

Class B common stock (589,165 shares)

| $\begin{gathered} \text { June 30, } \\ 1994 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December } 31 \text {, } \\ 1993 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 1993 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 14,000 | \$ | 14,000 | \$ | 14,000 |
|  | 10,458 |  | 15,907 |  | 7,985 |
|  | 23,236 |  | 35,345 |  | 3,285 |
|  | 3,185 |  | 4,043 |  | 1,897 |
|  | 50,879 |  | 69,295 |  | 27,167 |
|  | 1,476 |  | 3,992 |  | 2,262 |
| \$ | 52,355 | \$ | 73,287 | \$ | 29,429 |
| \$ | 23,737 | \$ | 42,125 | \$ | 29,476 |

Total securities available for sale
Investments accounted for under the equity method

| $\begin{gathered} \text { June 30, } \\ 1994 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December } 31 \text {, } \\ 1993 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 1993 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 14,000 | \$ | 14,000 | \$ | 14,000 |
|  | 10,458 |  | 15,907 |  | 7,985 |
|  | 23,236 |  | 35,345 |  | 3,285 |
|  | 3,185 |  | 4,043 |  | 1,897 |
|  | 50,879 |  | 69,295 |  | 27,167 |
|  | 1,476 |  | 3,992 |  | 2,262 |
| \$ | 52,355 | \$ | 73,287 | \$ | 29,429 |
| \$ | 23,737 | \$ | 42,125 | \$ | 29,476 |

Total investments
Unrealized gains on securities available for sale

* Effective December 31, 1993 the Company adopted FAS No. 115. Investments classified as available for sale are carried at market value at June 30, 1994 and December 31, 1993. At June 30, 1993 such securities were carried at the lower of cost or market. There were no unrealized losses at June 30, 1994, December 31, 1993, or June 30, 1993.

Property, plant, and equipment consisted of the following:
( in thousands )

Land and improvements
Buildings and improvements
Equipment
Total
Accumulated depreciation
Net property, plant, and equipment

Goodwill and other intangible assets consisted of the following:
( in thousands )

## Goodwill

Cable television franchise costs
Customer lists
Licenses and copyrights
Non-competition agreements
Other
Total
Accumulated amortization
Net goodwill and other intangible assets


June 30, 1994
46,062
188,337
$1,005,191$

1,239,590 525,904 713,686

As of
December 31 1993

45, 199
184, 708
972, 674
1, 202, 581
489, 855
712,726
$\$$
\$
June 30, 1993
\$
46, 880
188,592
1,011,533
1,247,005
522, 672
724,333

As of
June 30,
1994
388,746

167, 390 135, 067
28, 221
24,489
33, 745
777,658
235, 357

December 31, 1993
\$
387, 868
167, 378
133,427
28, 221
32, 089
31, 870
780,853
227, 864
552, 989

June 30, 1993
\$ 418,905
167, 392
133, 397
28, 263
32, 249
32,753
812,959
216, 060
596, 899

## 8.SEGMENT INFORMATION

Previously reported 1993 segment information has been restated to conform with 1994 segment classifications. The Entertainment segment includes United Media licensing and syndication (previously included in the Publishing segment), Scripps Howard Productions (a producer of television programming), The Home \& Garden Television Network (a 24-hour cable television channel scheduled for launch in late 1994), and the Company's equity interest in The Food Network and SportSouth cable television networks (previously reported in Miscellaneous, net). On March 31, 1994 the Company completed the acquisition of Cinetel Productions (an independent producer of programs for cable television). Cinetel operating results from the date of acquisition are included in the Entertainment segment.

The Other segment includes book publishing operations which were sold in 1993 (see Note 2B).

Newspaper 1993 second quarter and year-to-date operating income was increased $\$ 1,100,000$ as a result of the gain on sale of equipment (see Note 3). Broadcasting 1993 first quarter and year-to-date operating income was increased by $\$ 4,300,000$ as a result of the change in estimate of the additional amount of copyright fees owed ASCAP (see Note 3).

Financial information relating to the Company's business segments is as follows:

| ( in thousands ) | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 |  | 1993 |  | 1994 |  | 1993 |
| OPERATING REVENUES |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 151,765 | \$ | 143, 632 | \$ | 293,802 | \$ | 278, 095 |
| Broadcasting |  | 73,892 |  | 77,401 |  | 134, 245 |  | 139, 246 |
| Cable television |  | 63,266 |  | 63,715 |  | 125,651 |  | 126,905 |
| Entertainment |  | 18,676 |  | 18,644 |  | 39,654 |  | 38, 269 |
| Other |  |  |  | 3,597 |  |  |  | 8,126 |
| Total operating revenues | \$ | 307,599 | \$ | 306,989 | \$ | 593, 352 | \$ | 590,641 |
| OPERATING INCOME |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 34,106 | \$ | 20,309 | \$ | 62,125 | \$ | 36,328 |
| Broadcasting |  | 26,161 |  | 22,563 |  | 41,951 |  | 39,571 |
| Cable television |  | 7,379 |  | 11,632 |  | 16,904 |  | 25,634 |
| Entertainment |  | $(1,045)$ |  | 912 |  | 1,000 |  | 2,753 |
| Other |  |  |  | 82 |  |  |  | (201) |
| Corporate |  | $(3,359)$ |  | $(3,076)$ |  | $(6,636)$ |  | $(6,426)$ |
| Total operating income | \$ | 63,242 | \$ | 52,422 | \$ | 115,344 | \$ | 97,659 |
| DEPRECIATION |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 7,177 | \$ | 6,427 | \$ | 14,303 | \$ | 14,167 |
| Broadcasting |  | 2,292 |  | 2,487 |  | 4,459 |  | 4,926 |
| Cable television |  | 12,883 |  | 12,297 |  | 24,657 |  | 22,993 |
| Entertainment |  | 658 |  | 233 |  | 855 |  | 450 |
| Other |  |  |  | 8 |  |  |  | 25 |
| Corporate |  | 144 |  | 177 |  | 292 |  | 331 |
| Total depreciation | \$ | 23,154 | \$ | 21,629 | \$ | 44,566 | \$ | 42,892 |
| AMORTIZATION OF INTANGIBLE ASSETS |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 1,747 | \$ | 1,732 | \$ | 3,529 | \$ | 3,479 |
| Broadcasting |  | 2,861 |  | 3,114 |  | 5,724 |  | 6, 085 |
| Cable television |  | 2,874 |  | 3,254 |  | 5,842 |  | 6,582 |
| Entertainment |  | 24 |  | 3 |  | 24 |  | 5 |
| Other |  |  |  | 315 |  |  |  | 630 |
| Total amortization of intangible assets | \$ | 7,506 | \$ | 8,418 | \$ | 15,119 | \$ | 16,781 |
| CAPITAL EXPENDITURES |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 4,187 | \$ | 7,630 | \$ | 10,259 | \$ | 14, 062 |
| Broadcasting |  | 3,185 |  | 2,124 |  | 5,877 |  | 5,486 |
| Cable television |  | 10,650 |  | 17,978 |  | 22,171 |  | 31,998 |
| Entertainment |  | 471 |  | 54 |  | 502 |  | 382 |
| Corporate |  | 171 |  |  |  | 287 |  | 1,212 |
| Total capital expenditures | \$ | 18,664 | \$ | 27,786 | \$ | 39,096 | \$ | 53,140 |


| ( in thousands, except per share data ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 | Change |  | 1993 |  | 1994 | Change |  | 1993 |
| Operating Revenues: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 151,765 | 5.7 \% | \$ | 143,632 | \$ | 293,802 | 5.6 \% | \$ | 278, 095 |
| Broadcasting |  | 73,892 | (4.5)\% |  | 77,401 |  | 134,245 | (3.6)\% |  | 139,246 |
| Cable television |  | 63,266 | (0.7)\% |  | 63,715 |  | 125,651 | (1.0)\% |  | 126,905 |
| Entertainment |  | 18,676 | 0.2 \% |  | 18,644 |  | 39,654 | 3.6 \% |  | 38,269 |
| Other |  |  |  |  | 3,597 |  |  |  |  | 8,126 |
| Total operating revenues | \$ | 307,599 | 0.2 \% | \$ | 306,989 | \$ | 593,352 | 0.5 \% | \$ | 590,641 |
| Operating income: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 34,106 | 67.9 \% | \$ | 20,309 | \$ | 62,125 | 71.0 \% | \$ | 36,328 |
| Broadcasting |  | 26,161 | 15.9 \% |  | 22,563 |  | 41,951 | 6.0 \% |  | 39,571 |
| Cable television |  | 7,379 | (36.6)\% |  | 11,632 |  | 16,904 | (34.1)\% |  | 25,634 |
| Entertainment |  | $(1,045)$ |  |  | 912 |  | 1,000 | (63.7)\% |  | 2,753 |
| Other |  |  |  |  | 82 |  |  |  |  | (201) |
| Corporate |  | $(3,359)$ | (9.2)\% |  | $(3,076)$ |  | $(6,636)$ | (3.3)\% |  | $(6,426)$ |
| Total operating income |  | 63,242 | 20.6 \% |  | 52,422 |  | 115,344 | 18.1 \% |  | 97,659 |
| Interest expense |  | $(4,613)$ |  |  | $(7,148)$ |  | $(9,272)$ |  |  | $(15,059)$ |
| Gain on sale of subsidiary companies and copyrights |  | 31,621 |  |  | 1,774 |  | 31,621 |  |  | 22,436 |
| Miscellaneous, net |  | (374) |  |  | $(1,431)$ |  | (252) |  |  | 1,941 |
| Income taxes |  | $(39,174)$ |  |  | $(20,975)$ |  | $(59,526)$ |  |  | $(47,657)$ |
| Minority interest |  | $(2,878)$ |  |  | $(2,555)$ |  | $(4,994)$ |  |  | $(4,635)$ |
| Net income | \$ | 47,824 | 116.5 \% | \$ | 22,087 | \$ | 72,921 | 33.3 \% | \$ | 54,685 |
| Net income per share of common stock |  | \$. 64 | 113.3 \% |  | \$. 30 |  | \$. 98 | 34.2 \% |  | \$. 73 |
| Weighted average shares outstanding |  | 74,776 | 0.2 \% |  | 74,627 |  | 74,769 | 0.2 \% |  | 74,620 |
| Effective income tax rate |  | 43.6 \% |  |  | 46.0 \% |  | 43.3 \% |  |  | 44.5 \% |

For comparison purposes certain 1993 operating revenues, operating expenses, and equity in income of certain joint ventures (see below) have been reclassified to conform with 1994 classifications.

Previously reported 1993 segment information has been restated to conform with 1994 segment classifications. The Entertainment segment includes United Media licensing and syndication (previously included in the Publishing segment), Scripps Howard Productions (a producer of television programming), The Home \& Garden Television Network (a 24 hour cable television channel scheduled for launch in late 1994), and the Company's equity interest in The Food Network and SportSouth cable television networks (previously reported in Miscellaneous, net). On March 31, 1994 the Company completed the acquisition of Cinetel Productions (an independent producer of programs for cable television). Cinetel operating results from the date of acquisition are included in the Entertainment segment.

The Other segment includes book publishing operations which were sold in 1993 (see (ii) below).

The following items affected the comparability of the Company's reported results of operations:
(i) The Company sold its worldwide Garfield and U.S. Acres copyrights in the second quarter of 1994. The sale resulted in a gain of $\$ 31,600,000, \$ 17,400,000$ after-tax, $\$ .23$ per share, in the three- and six-month periods ended June 30, 1994. See Note 3 to the Consolidated Financial Statements.
(ii) The Company sold its book publishing operations and a newspaper in the first six months of 1993. In subsequent quarters a newspaper, a television station, and radio stations in three markets were sold. The aforementioned businesses, and any related gains on the sales of the businesses, are hereinafter referred to as the "Divested Operations." See Note 2B to the Consolidated Financial Statements.

The following items related to Divested Operations affected the comparability of the Company's reported results of operations:
( in thousands, except per share data )

Operating revenue
Operating income
Gain recognized (before income taxes and minortiy interests)
Gain recognized (after income taxes and minority interests)
Gain recognized per share
(after income taxes and
minority interests)
(iii) The Company realized a gain of $\$ 1,100,000$ on the sale of certain equipment ("Gain on Equipment") in the second quarter of 1993. The gain increased second quarter and year-to-date net income $\$ 700,000$, $\$ .01$ per share. See Note 3 to the Consolidated Financial Statements.
(iv) In the first quarter of 1993 management changed the estimate of the additional amount of copyright fees the Company would owe when a dispute between the television industry and the American Society of Composers, Authors and Publishers was resolved ("ASCAP Adjustment"). The adjustment increased broadcasting operating income $\$ 4,300,000$ and net income $\$ 2,300,000, \$ .03$ per share. See Note 3 to the Consolidated Financial Statements.
(v) In the first quarter of 1993 the Company's agreement to guarantee up to $\$ 53,000,000$ of the Ogden, Utah, Standard Examiner's debt expired with a change in ownership of the Standard Examiner. The Company received a $\$ 2,500,000$ fee in connection with the transaction ("Ogden Fee"). The fee increased net income \$1,600,000, $\$ .02$ per share. See Note 3 to the Consolidated Financial Statements.

The items above are excluded from the consolidated and segment operating results presented in the following pages of this Management's Discussion and Analysis. Management believes they are not relevant to understanding the Company's ongoing operations.

|  | Quarterly Period |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1994 | Change | 1993 | 1994 | Change | 1993 |
| Adjusted net income per share (excluding gains and unusual items) | \$ . 41 | 46.4 \% | \$ . 28 | \$ . 74 | 48.0 \% | \$ . 50 |

Year-to-date interest expense decreased $\$ 5,800,000$ as average longterm debt in 1994 was \$212,000,000 less than in 1993.

Miscellaneous includes the Ogden Fee described in (v) above.

## RESULTS OF OPERATIONS

CONSOLIDATED - Operating results, excluding the Divested Operations, Gain on Equipment and ASCAP Adjustment, were as follows:

| ( in thousands ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 | Change |  | 1993 |  | 1994 | Change |  | 1993 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 151,765 | 8.9 \% | \$ | 139,329 | \$ | 293,802 | 8.9 \% | \$ | 269,722 |
| Broadcast television |  | 73,892 | 7.0 \% |  | 69,033 |  | 134,245 | 8.3 \% |  | 123,959 |
| Cable television |  | 63,266 | (0.7)\% |  | 63,715 |  | 125,651 | (1.0)\% |  | 126,905 |
| Entertainment |  | 18,676 | 0.2 \% |  | 18,644 |  | 39,654 | 3.6 \% |  | 38,269 |
| Total operating revenues | \$ | 307,599 | 5.8 \% | \$ | 290,721 | \$ | 593,352 | 6.2 \% | \$ | 558,855 |
| Operating income: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 34,106 | 73.4 \% | \$ | 19,669 | \$ | 62,125 | 72.5 \% | \$ | 36,017 |
| Broadcast television |  | 26,161 | 31.9 \% |  | 19,836 |  | 41,951 | 35.2 \% |  | 31, 030 |
| Cable television |  | 7,379 | (36.6)\% |  | 11,632 |  | 16,904 | (34.1)\% |  | 25,634 |
| Entertainment |  | $(1,045)$ |  |  | 912 |  | 1,000 | (63.7)\% |  | 2,753 |
| Corporate |  | $(3,359)$ | (9.2)\% |  | $(3,076)$ |  | $(6,636)$ | (3.3)\% |  | $(6,426)$ |
| Total operating income | \$ | 63,242 | 29.1 \% | \$ | 48,973 | \$ | 115,344 | 29.6 \% | \$ | 89,008 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Total advertising revenues | \$ | 185,339 | 9.4 \% | \$ | 169,488 | \$ | 348,596 | 9.8 \% | \$ | 317,411 |
| Advertising revenues as a |  |  |  |  |  |  |  |  |  |  |
| Total capital expenditures | \$ | 18,664 | (32.0)\% | \$ | 27,461 | \$ | 39,096 | (25.8)\% | \$ | 52,695 |

SEGMENTS - Operating results, excluding the Divested Operations, Gain on Equipment, and the ASCAP Adjustment, for each of the Company's business segments are presented on the following pages

Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") is included in the discussion of segment results because: Acquisitions of communications media businesses are based on multiples of EBITDA.
Financial analysts use EBITDA to value communications media companies.
Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods.
Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities.
( in thousands, except newsprint information )

Operating revenues:
Local
Classified
National

National
Preprint
Newspaper advertising
Circulation
Joint operating agency distributions Other

Total operating revenues
Operating expenses:
Employee compensation and benefits
Newsprint and ink
Other
Depreciation and amortization
Total operating expenses
Operating income
Other Financial and Statistical Data:
Earnings before interest,
income taxes, depreciation,
and amortization ("EBITDA")
Percent of operating revenues:
Operating income
EBITDA
Capital expenditures
Advertising inches:
Local
Classified
National
Total full run ROP
Newsprint information:
Consumption (in tonnes)
Weighted average price per tonne

|  | 1994 | Quarterly Period |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | 1993 |  | 1994 | Change |  | 1993 |
| \$ | 46,611 | 5.7 \% | \$ | 44, 090 | \$ | 91,880 | 6.9 \% | \$ | 85,934 |
|  | 42,652 | 15.7 \% |  | 36,878 |  | 80, 040 | 13.7 \% |  | 70,396 |
|  | 4, 098 | 20.6 \% |  | 3,397 |  | 8,094 | 30.5 \% |  | 6,200 |
|  | 15,387 | 11.3 \% |  | 13,821 |  | 29,478 | 10.1 \% |  | 26,782 |
|  | 108,748 | 10.8 \% |  | 98,186 |  | 209,492 | 10.7 \% |  | 189,312 |
|  | 29,189 | 2.3 \% |  | 28,536 |  | 58,745 | 2.5 \% |  | 57,322 |
|  | 11,680 | 13.2 \% |  | 10,320 |  | 21,446 | 14.8 \% |  | 18,681 |
|  | 2,148 | (6.1)\% |  | 2,287 |  | 4,119 | (6.5)\% |  | 4,407 |
|  | 151,765 | 8.9 \% |  | 139,329 |  | 293, 802 | 8.9 \% |  | 269,722 |
|  | 55,537 | (1.0)\% |  | 56, 082 |  | 110,108 | (0.3)\% |  | 110,450 |
|  | 22,131 | (2.1)\% |  | 22,611 |  | 42,788 | (0.7)\% |  | 43, 091 |
|  | 31, 067 | (2.5)\% |  | 31,848 |  | 60,949 | (1.2)\% |  | 61,703 |
|  | 8,924 | (2.1)\% |  | 9,119 |  | 17,832 | (3.4)\% |  | 18,461 |
|  | 117,659 | (1.7)\% |  | 119,660 |  | 231,677 | (0.9)\% |  | 233,705 |
| \$ | 34,106 | 73.4 \% | \$ | 19,669 | \$ | 62,125 | 72.5 \% | \$ | 36,017 |


| $\$$ | 43,030 | $49.5 \%$ | $\$$ | 28,788 | $\$$ | 79,957 | $46.8 \%$ | $\$$ | 54,478 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



| $21.1 \%$ |  | $13.4 \%$ <br> $27.2 \%$ |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 10,259 | $(25.9) \%$ | $\$$ | 13,849 |
|  |  |  |  |
| 3,931 | $1.7 \%$ | 3,864 |  |
| 5,743 | $6.4 \%$ | 5,399 |  |
| 205 | $12.6 \%$ | 182 |  |
| 9,879 | $4.6 \%$ | 9,445 |  |
|  |  |  |  |
| 96,993 | $4.2 \%$ | 93,049 |  |
|  |  |  |  |
| $\$ 422$ | $(5.2) \%$ | $\$ 445$ |  |

Demand for local advertising continued to improve in the first half of 1994 and strong growth in classified continues with the economic recovery. Advertising revenues increased for all of the Company's daily newspapers. Newsprint suppliers have announced price increases which would result in a fourth quarter 1994 weighted average price per tonne approximately 15\% higher than the weighted average price in the fourth quarter of 1993.

BROADCAST TELEVISION - Operating results for the broadcast television segment, excluding the Divested Operations and ASCAP Adjustment, were as follows:

| ( in thousands ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1994 |  | Change | 1993 |  | 1994 |  | Change | 1993 |  |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 38,030 | 8.6 \% | \$ | 35,029 | \$ | 70,517 | 9.4 \% | \$ | 64,446 |
| National |  | 32,507 | 2.5 \% |  | 31,712 |  | 57,832 | 5.4 \% |  | 54,894 |
| Political |  | 1,239 |  |  | 33 |  | 1,601 |  |  | 209 |
| Other |  | 2,116 | (6.3)\% |  | 2,259 |  | 4,295 | (2.6)\% |  | 4,410 |
| Total operating revenues |  | 73,892 | 7.0 \% |  | 69,033 |  | 134,245 | 8.3 \% |  | 123,959 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 18,545 | 5.3 \% |  | 17,613 |  | 36,483 | 5.1 \% |  | 34,712 |
| Program costs |  | 13, 059 | (11.5)\% |  | 14,761 |  | 25, 085 | (6.3)\% |  | 26,777 |
| Other |  | 10,974 | (5.0)\% |  | 11,556 |  | 20,543 | (2.6)\% |  | 21,087 |
| Depreciation and amortization |  | 5,153 | (2.2)\% |  | 5,267 |  | 10,183 | (1.6)\% |  | 10,353 |
| Total operating expenses |  | 47,731 | (3.0)\% |  | 49,197 |  | 92,294 | (0.7)\% |  | 92,929 |
| Operating income | \$ | 26,161 | 31.9 \% | \$ | 19,836 | \$ | 41,951 | 35.2 \% | \$ | 31,030 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 31,314 | 24.7 \% | \$ | 25,103 | \$ | 52,134 | 26.0 \% | \$ | 41,383 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 35.4 \% |  |  | 28.7 \% |  | 31.2 \% |  |  | 25.0 \% |
| EBITDA |  | 42.4 \% |  |  | 36.4 \% |  | 38.8 \% |  |  | 33.4 \% |
| Capital expenditures | \$ | 3,185 | 60.9 \% | \$ | 1,979 | \$ | 5,877 | 11.9 \% | \$ | 5,254 |

Improved demand for advertising time led to the increase in revenues and EBITDA. EBITDA improved sharply at the Company's Baltimore television station following termination of an agreement to broadcast Oriole baseball games. The loss of baseball advertising revenue was more than offset by the switch to lower-cost programming. Excluding the Baltimore station, revenues increased 12 percent.

The Company has entered into 10 -year affiliation agreements with the ABC television network in five of the Company's television markets. The agreements with ABC extend existing affiliation agreements in the Detroit and Cleveland markets, and will replace the current NBC affiliation in Baltimore and Fox affiliations in Phoenix and Tampa. The Company has reached agreements to affiliate its Kansas City television station with NBC and to extend its existing NBC affiliations in Tulsa and West Palm Beach. The Company had previously been notified of Fox's plans to move its programming to other stations in the Kansas City, Phoenix, and Tampa markets.

CABLE TELEVISION - Operating results for the cable television segment were as follows:

| ( in thousands, except per subscriber information ) | Quarterly Period |  |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 | Change |  | 1993 |  | 1994 | Change |  | 1993 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Basic services | \$ | 41,315 | (6.3)\% | \$ | 44,094 | \$ | 82,352 | (6.2)\% | \$ | 87,791 |
| Premium programming services |  | 12,189 | 6.6 \% |  | 11,437 |  | 24,186 | 6.2 \% |  | 22,769 |
| Other monthly service |  | 4,257 | 24.1 \% |  | 3,429 |  | 8,471 | 23.8 \% |  | 6,845 |
| Advertising |  | 2,699 | 19.0 \% |  | 2,269 |  | 4,859 | 17.4 \% |  | 4,140 |
| Installation and miscellaneous |  | 2,806 | 12.9 \% |  | 2,486 |  | 5,783 | 7.9 \% |  | 5,360 |
| Total operating revenues |  | 63,266 | (0.7)\% |  | 63,715 |  | 125,651 | (1.0)\% |  | 126,905 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 10,272 | 4.2 \% |  | 9,856 |  | 20,821 | 7.1 \% |  | 19,433 |
| Program costs |  | 15,253 | 11.7 \% |  | 13,652 |  | 30,192 | 10.9 \% |  | 27,216 |
| Other |  | 14,605 | 12.1 \% |  | 13,024 |  | 27,235 | 8.7 \% |  | 25, 047 |
| Depreciation and amortization |  | 15,757 | 1.3 \% |  | 15,551 |  | 30,499 | 3.1 \% |  | 29,575 |
| Total operating expenses |  | 55,887 | 7.3 \% |  | 52,083 |  | 108,747 | 7.4 \% |  | 101,271 |
| Operating income | \$ | 7,379 | (36.6)\% | \$ | 11,632 | \$ | 16,904 | (34.1)\% | \$ | 25,634 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 23,136 | (14.9)\% | \$ | 27,183 | \$ | 47,403 | (14.1)\% | \$ | 55,209 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 11.7 \% |  |  | 18.3 \% |  | 13.5 \% |  |  | 20.2 \% |
| EBITDA |  | 36.6 \% |  |  | 42.7 \% |  | 37.7 \% |  |  | 43.5 \% |
| Capital expenditures | \$ | 10,650 | (40.8)\% | \$ | 17,978 | \$ | 22,171 | (30.7)\% | \$ | 31,998 |
| Average number of basic subscribers |  | 712.9 | 4.8 \% |  | 680.4 |  | 709.1 | 4.6 \% |  | 678.0 |
| Average monthly revenue |  |  |  |  |  |  |  |  |  |  |
| Homes passed at end of period |  |  |  |  |  |  | 1,156.3 | 1.8 \% |  | 1,136.3 |
| Basic subscribers at end of period |  |  |  |  |  |  | 715.7 | 5.1 \% |  | 681.0 |
| Penetration rate |  |  |  |  |  |  | 61.9 \% |  |  | 59.9 \% |

Re-regulation of the cable television industry significantly affected the Company's cable television operations. New rules which became effective in July 1994 are expected to reduce rates slightly in the third quarter.

Other operating expenses includes a $\$ 1,500,000$ charge for special rebates to the Company's Sacramento system customers and related legal costs. The rebate was awarded by a federal court in connection with litigation concerning the system's pricing policies in the late 1980s.

ENTERTAINMENT - Operating results for the entertainment segment were as follows

| ( in thousands ) | Quarterly Period |  |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 | Change |  | 1993 |  | 1994 | Change |  | 1993 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Licensing | \$ | 11,596 | (13.6)\% | \$ | 13,422 | \$ | 27,404 | (0.1)\% | \$ | 27,441 |
| Syndication |  | 4,591 | (2.8)\% |  | 4,725 |  | 9,305 | (2.2)\% |  | 9,516 |
| Film and television production Other |  | 2,489 |  |  | 497 |  | 2,945 | 124.5 \% |  | 1,312 |
| Total operating revenues |  | 18,676 | 0.2 \% |  | 18,644 |  | 39,654 | 3.6 \% |  | 38,269 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 3,944 | 12.9 \% |  | 3,493 |  | 7,149 | 2.1 \% |  | 7,005 |
| Artists' royalties |  | 8, 080 | (11.7)\% |  | 9,154 |  | 18,721 | 1.1 \% |  | 18,512 |
| Film and television production costs |  | 645 | 190.5 \% |  | 222 |  | 904 | 18.9 \% |  | 760 |
| Other |  | 6,370 | 37.7 \% |  | 4,627 |  | 11, 001 | 25.2 \% |  | 8,784 |
| Depreciation and amortization |  | 682 | 189.0 \% |  | 236 |  | 879 | 93.2 \% |  | 455 |
| Total operating expenses |  | 19,721 | 11.2 \% |  | 17,732 |  | 38,654 | 8.8 \% |  | 35,516 |
| Operating income | \$ | $(1,045)$ |  | \$ | 912 | \$ | 1,000 | (63.7)\% | \$ | 2,753 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, |  |  |  |  |  |  |  |  |  |  |
| income taxes, depreciation, and amortization ("EBITDA") | \$ | ( 363 ) | (131.6)\% | \$ | 1,148 | \$ | 1,879 | (41.4)\% | \$ | 3,208 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | (5.6)\% |  |  | 4.9 \% |  | 2.5 \% |  |  | 7.2 \% |
| EBITDA |  | (1.9)\% |  |  | 6.2 \% |  | 4.7 \% |  |  | 8.4 \% |
| Capital expenditures | \$ | 471 |  | \$ | 54 | \$ | 502 |  | \$ | 382 |

The Company acquired Cinetel Productions in Knoxville, Tennessee, on March 31, 1994. Cinetel is one of the largest independent producers of programs for cable television. Cinetel's results of operations are included in the Entertainment segment from the date of acquisition.

The Company completed the sale of its Garfield and U.S. Acres copyrights in the second quarter, contributing to the decrease in licensing and syndication revenues and EBITDA. The change in the exchange rate for the Japanese yen increased licensing revenues $\$ 900,000$ in the year-to-date period.

Start-up costs for The Home \& Garden Television Network ("HGTV"), a 24hour cable channel scheduled for launch in late 1994, totaled $\$ 1,500,000$ in the first six months of 1994.

LIQUIDITY AND CAPITAL RESOURCES
Cash flow from operating activities was \$121,700,000 in 1994 compared to \$91,200,000 in 1993.

Cash flow from operating activities and from the sale of copyrights totaled $\$ 155,000,000$ in 1994 and was used primarily for capital expenditures of $\$ 39,100,000$, acquisitions and investments of $\$ 19,100,000$, debt reduction of $\$ 85,400,000$, and dividend payments of $\$ 18,200,000$. The debt to total capitalization ratio at June 30 was .15 in 1994 and .34 in 1993.

Consolidated capital expenditures for the remainder of 1994 are expected to total approximately $\$ 45,000,000$, including HGTV. Current maturities of long-term debt at June 30, 1994 total \$11,000,000. The Company expects to finance its capital requirements and start-up costs for HGTV primarily through cash flow from operations.

## PROPOSED MERGER

On April 7, 1994 the board of directors of Scripps Howard Broadcasting Company ("SHB") approved a merger proposal from the Company, under which the Company would exchange 3.45 shares of its Class A Common stock for each SHB share. The Company and SHB executed a definitive agreement on May 4, 1994. The merger is subject to regulatory approvals and a vote of SHB shareholders. If the merger is effected under the terms proposed by the Company, approximately 5,000,000 additional shares of Class A Common stock would be issued. There can be no assurance that the merger will be entered into or that any transaction will be consummated.

Index to Exhibits

| Exhibit <br> No. | Item | Page |
| :---: | :---: | :---: |
| 12 | Ratio of Earnings to Fixed Charges | E-2 |


( in thousands )

| Three months ended <br> June 30, | Six months ended |  |  |
| ---: | ---: | ---: | ---: |
| 1994 | 1993 | 1994 |  |

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of 20\%- to $50 \%$-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned
subsidiary companies
Share of interest expense related to guaranteed debt
50\%-owned affiliated company
Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES
\$ 91,190

5,985
\$ 97,175
\$ 4,613

1,156
20

216
\$ 6,005
16.18
\$ 45,523

8,483
\$ 54,006
\$
\$
9,272
\$ 15,059

2,318
40
410
290
\$ 12, 025
\$ 17,765
7.02

