# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) July 15, 2004

## THE E.W. SCRIPPS COMPANY

(Exact name of registrant as specified in its charter)

Commission File Number 0-16914

## Ohio

(State or other jurisdiction of incorporation or organization)

31-1223339
(I.R.S. Employer Identification Number)

312 Walnut Street
Cincinnati, Ohio
(Address of principal executive offices)


Registrant's telephone number, including area code: (513) 977-3000

## Table of Contents

THE E.W. SCRIPPS COMPANY
INDEX TO CURRENT REPORT ON FORM 8-K DATED JULY 15, 2004

| Item No. |  |
| :---: | :--- |
| 7. | Financial Statements and Exhibits |
| 12. | Results of Operations and Financial Condition |

## Table of Contents

## Item 7. Financial Statements and Exhibits

(c) Exhibits

99 Press release dated July 15, 2004.

## Item 12. Results of Operations and Financial Condition

On July 15, 2004, we released information regarding results of operations for the quarter ended June 30, 2004. A copy of the press release is filed as Exhibit 99.
The discussion and the information contained in the press release contain certain forward-looking statements that are based on our current expectations. Forwardlooking statements are subject to certain risks, trends, and uncertainties that could cause actual results to differ materially from the expectations expressed in the forward-looking statements. Such risks, trends and uncertainties, which in most instances are beyond our control, include changes in advertising demand and other economic conditions; consumers' taste; newsprint prices; program costs; labor relations; technological developments; competitive pressures; interest rates; regulatory rulings; and reliance on third-party vendors for various products and services. The words "believe," "expect," anticipate," "estimate," "intend," and similar expressions identify forward-looking statements. All forward-looking statements, which are as of the date of this filing, should be evaluated with the understanding of their inherent uncertainty.

## Table of Contents

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## THE E.W. SCRIPPS COMPANY

BY: /s/ Joseph G. NeCastro

## Joseph G. NeCastro

Senior Vice President and Chief Financial Officer

## PRESS RELEASE

## Scripps reports second quarter results

For immediate release
(NYSE: SSP)
July 15, 2004
CINCINNATI - The E. W. Scripps Company today reported financial results for the second quarter of 2004 that reflect rapid growth in advertising sales and affiliate fees at the company's national television networks and strong political advertising revenues at the Scripps broadcast television stations.

Net income for the three-month period ended June 30 was $\$ 86.4$ million vs. $\$ 64.7$ million during the same period a year ago. Second quarter earnings per share were $\$ 1.05$ compared to 80 cents in the second quarter of 2003.

Net income for the current period includes a $\$ 7.0$ million, 8-cent per share, after-tax gain on the sale of property resulting from the relocation of the company's Cincinnati television station. For comparison purposes, net income in the second quarter 2003 was reduced by approximately 3 cents per share because of investment write-downs.

Total operating revenues for the second quarter increased 15 percent to $\$ 547$ million.
The rapid growth of Scripps Networks accounted for most of the improvement in second quarter operating results.
Segment profits at Scripps Networks increased 56 percent to $\$ 87.5$ million during the three-month period. Scripps Networks advertising revenues were up 35 percent year-over-year to $\$ 157$ million and affiliate fee revenues increased 44 percent to $\$ 33.6$ million. Total revenues at Scripps Networks were up 36 percent to $\$ 193$ million.

Scripps Networks includes the company's portfolio of popular, national cable and satellite television networks, including Home \& Garden Television, Food Network, DIY - Do It Yourself Network and Fine Living.

Strong political advertising at the company's local broadcast television stations also contributed to improved consolidated results. Broadcast television segment profits were up 15 percent in the second quarter to $\$ 28.2$ million. Total broadcast television revenues were up 11 percent to $\$ 87.4$ million for the three-month period.

Political advertising revenues at Scripps stations reached $\$ 6.2$ million during the second quarter compared to $\$ 800,000$ during the same period in 2003 . For comparison purposes, political advertising revenues at Scripps stations during the second quarter of the 2000 presidential election year were $\$ 2.2$ million.

At the company's newspapers, total revenues were $\$ 175$ million during the second quarter, up about 1 percent over the same period in 2003. Newspaper advertising revenues were up 1.9 percent to $\$ 139$ million, led by a 7.1 percent increase in "preprint and other" revenue. "Preprint and other" category results for the second quarter include double digit revenue increases in on line, direct mail and specialty publication advertising sales.

Newspaper division segment profits declined 13 percent to $\$ 58.6$ million. Newspaper segment profits were held back, in part, by a general softness in local retail and automotive advertising, higher employee benefit costs and higher newsprint prices.

Newspaper segment profits also were reduced during the second quarter by a $\$ 2.5$ million accrual the company recorded as a result of a court judgment involving The Birmingham News Co., publisher of the two daily newspapers in Birmingham, Ala. The Scripps newspaper, the Birmingham Post-Herald, is the minority, non-managing partner under a joint operating agreement with The Birmingham News Co. In June the Alabama Supreme Court upheld an arbitration panel's decision in favor of former contract newspaper carriers who challenged actions by The Birmingham News Co. that resulted in agreements with The Birmingham News Co. either not being renewed or being terminated before normal expiration.

At the Shop At Home Network, second quarter revenues rose 17 percent to $\$ 66.3$ million. Implementation of the company's television commerce strategy at Shop At Home reduced segment profits by $\$ 2.7$ million and earnings per share by about 4 cents. Scripps is integrating management of Shop At Home with its Scripps Networks division and shifting the mix of retail products offered for sale on the network to align more closely with the consumer categories targeted by the company's national lifestyle programming networks.
"Scripps just completed its 10th consecutive quarter of year-over-year profit growth thanks in large part to the stellar financial performance of our Scripps Networks division," said Kenneth W. Lowe, president and chief executive officer for Scripps. "The marketing power and exceptional brand strength of all of our national, lifestyle television networks continues to drive the company's consolidated growth and affirms our strategic decision to invest in the organic, internal development of these valuable businesses."
"Home \& Garden Television and the Food Network, our flagships, continue to lead the charge. HGTV, which is celebrating its $10^{\text {th }}$ anniversary this year, posted an impressive 1.0 primetime rating during June, attracting an average 832,000 nightly viewers. At the Food Network the number of viewers watching our popular lineup of primetime entertaining programming and high-profile personalities jumped nearly 20 percent year-over-year. HGTV and Food today are ranked among the country's top 20 rated television networks."
"The news is every bit as good at our developing national networks. DIY and Fine Living together are generating twice the advertising revenue than they were a year ago and both have gained valuable distribution on cable television and satellite systems nationwide. DIY can now be seen in 29 million U.S. households and Fine Living, just two years after its launch, reaches 23 million households. Building Scripps Networks, including the development of a growing range of programming, advertising and electronic commerce services, remains the company's top strategic priority."
"At Shop At Home Network, we're making good progress toward our goal of creating a television commerce platform that complements our portfolio of lifestyle networks," Lowe said. "We saw some positive results during the quarter, including higher margins on some new merchandise offerings and lower return rates. The improving results are providing a nice cushion as we develop what we believe will be a completely innovative electronic commerce business."
"Second quarter consolidated results also reflect strong political advertising at our local broadcast television stations," Lowe said. "Political spending at our stations in the second quarter was about three times the amount we recorded during the 2000 presidential election campaigns, which was a record political ad revenue year for the Scripps stations. Having stations in the key battleground states of Ohio, Michigan and Florida is giving us plenty of lift."
"At our newspapers, revenues grew modestly during the quarter but increased healthcare costs for our employees and higher newsprint prices teamed up to hold back profits," Lowe said. "Newspaper profits also were affected by a persistent general softness in local retail advertising, especially in the department store category. Some of that softness was offset by a healthy return of help wanted advertising and advertising revenue from our Web sites and other developing newspaper initiatives."

Here are detailed second-quarter results by segment:

## Scripps Networks

Scripps Networks segment profits were $\$ 87.5$ million, up 56 percent from $\$ 55.9$ million in the prior year period.
Scripps Networks advertising revenue increased 35 percent to $\$ 157$ million. Affiliate fee revenue was $\$ 33.6$ million, up 44 percent.
Programming expense increased 24 percent to $\$ 39.7$ million.
Home \& Garden Television contributed $\$ 56.6$ million to segment profits, up 39 percent from the year-ago period. HGTV revenues grew 28 percent to $\$ 101$ million. Home \& Garden Television now reaches about 86 million domestic subscribers.

Food Network had revenues of $\$ 78.3$ million, up 40 percent. The network contributed $\$ 38.0$ million to segment profits, up 59 percent from the second quarter last year. Food Network reaches 84 million domestic subscribers.

Revenues at DIY were $\$ 8.2$ million compared to $\$ 4.9$ million in 2003. Development costs at DIY reduced segment profits by $\$ 1.8$ million compared to a $\$ 2.6$ million reduction in segment profits in 2003. DIY can be seen in about 29 million households, up from about 19 million a year ago.

Fine Living revenues increased to $\$ 4.8$ million from about $\$ 2.0$ million the previous year. Development costs at Fine Living reduced segment profit by $\$ 5.1$ million vs. a $\$ 6.6$ million reduction in segment profits in 2003. Fine Living reaches about 23 million households vs. 17 million at this time a year ago.

## Newspapers

Total newspaper segment profits were $\$ 58.6$ million, down 13 percent.
Advertising revenues at newspapers managed solely by Scripps were $\$ 139$ million, up 1.9 percent. Advertising revenues broken down by category were:

- Local, down 0.8 percent to $\$ 40.6$ million.
- Classified, up 1.9 percent to $\$ 55.2$ million.
- National, down slightly to $\$ 9.7$ million.
- Preprint and other, up 7.1 percent to $\$ 33.0$ million.

Circulation revenues were $\$ 32.1$ million, down 4.7 percent.
Newsprint expenses increased about 11 percent on a 10 percent increase in newsprint prices.
The company's newspapers that are managed under joint operating agreements contributed $\$ 7.6$ million to segment profits vs. $\$ 11.0$ million last year. The decline was primarily attributable to soft advertising sales in Denver and the $\$ 2.5$ million accrual related to the Birmingham court judgment.

## Broadcast Television

Broadcast television segment profits increased 15 percent to $\$ 28.2$ million.
Broadcast television revenues increased 11 percent to $\$ 87.4$ million.
Advertising revenues broken down by category were:

- Political, $\$ 6.2$ million vs. $\$ 800,000$ in 2003.
- Local, up 4.4 percent to $\$ 50.1$ million.
- National, up 3.4 percent to $\$ 26.9$ million.
- Other, up 5.2 percent to $\$ 4.3$ million.


## Shop At Home Network

Shop At Home Network revenues were $\$ 66.3$ million, up 17 percent from the same year-ago period.
Shop At Home reported a segment loss of $\$ 2.7$ million vs. a segment loss of $\$ 5.6$ million in the same period a year ago.
The network reached an average 49 million full-time equivalent homes during the quarter.

## Licensing and Other Media

Segment profit was $\$ 4.4$ million compared to $\$ 4.6$ million in 2003.
Revenues were up 6.2 percent to $\$ 26.0$ million.

## Guidance

Based on advance advertising sales, the company currently anticipates third quarter 2004 advertising revenue for Scripps Networks will be up about 35 percent year over year. Affiliate fee revenue for Scripps Networks is expected to increase about 40 percent during the quarter, net of distribution fee amortization. Programming and marketing expenses are expected to increase about 30 percent in the third quarter as the company continues to invest in building viewership across all four networks. Investments in the development of DIY, Fine Living and video-on-demand and broadband programming services are expected to reduce segment profits by about $\$ 10$ million and earnings per share by about 8 cents during the quarter.

Newspaper advertising revenues are expected to be up 2 to 4 percent over the prior year in the third quarter.
At the company's broadcast television stations, advertising revenues, including political, are expected to be up about 20 percent in the third quarter.

The company's continuing investment in the Shop At Home Network is expected to reduce third quarter segment profits by about $\$ 6$ million and earnings per share by about 7 cents.

Due primarily to increased profitability of the Food Network and the company's allocation of operating income to Tribune Company, which owns 31 percent of the network, minority interest is expected to be between $\$ 8$ and $\$ 9$ million in the third quarter.

Third quarter earnings per share are expected to be between 70 cents and 78 cents. Earnings per share during the third quarter of 2003 were 64 cents.

## Conference call

The senior management team at Scripps will discuss the company's second quarter results during a telephone conference call at 11 a.m. EDT today. Scripps will offer a live audio Web cast of the conference call. To access the Web cast, visit www.scripps.com, choose "Investor Relations," then follow the "Live Web Cast" link at the top of the page. Listeners need Windows Media Player to access the call online.

To access the conference call by telephone, dial 1-888-428-4479 (U.S.) or 1-612-332-0107 (International), approximately 10 minutes before the start of the call. Callers will need the name of the call (second quarter earnings report) to be granted access. Callers also will be asked to provide their name and company affiliation. The media and general public are provided access to the conference call on a listen-only basis.

A replay line will be open from 2:30 p.m. EDT July 15 until 11:59 p.m. EDT Monday, July 19. The domestic number to access the replay is 1-800-475-6701 and the international number is 1-320-365-3844. The access code for both numbers is 735673 .

A replay of the conference call will be archived and available online for an extended period of time following the call. To access the audio replay, visit www.scripps.com approximately four hours after the call, choose "Investor Relations" then follow the "Audio Archives" link at the top of the page.

## Forward-looking statements

This press release contains certain forward-looking statements related to the company's businesses that are based on management's current expectations. Forward-looking statements are subject to certain risks, trends and uncertainties, including changes in advertising demand and other economic conditions that could cause actual results to differ materially from the expectations expressed in forward-looking statements. All forward-looking statements should be evaluated with the understanding of their inherent uncertainty. The company's written policy on forward-looking statements can be found on page F-5 of its 2003 SEC Form 10K and page F-22 of its most recent Form 10Q.

## About Scripps

The E.W. Scripps Company is a diverse media concern with interests in newspaper publishing, broadcast television, national television networks, interactive media and television retailing. Scripps operates 21 daily newspapers, 15 broadcast TV stations, four cable and satellite television programming networks and a television retailing network. All of the company's media businesses provide content and advertising services via the Internet.

Scripps Networks brands include Home \& Garden Television, Food Network, DIY - Do It Yourself Network and Fine Living. HGTV reaches about 86 million U.S. television households and Food Network can be seen in about 84 million households. Scripps Networks Web sites include FoodNetwork.com, HGTV.com, DIYnetwork.com and fineliving.com. Scripps Networks programming can be seen in 86 countries.

The company's television retailing subsidiary, Shop At Home Network, markets a growing range of consumer goods directly to television viewers and visitors to the Shop At Home Web site, shopathometv.com. Shop At Home reaches about 49 million full-time equivalent U.S. households, including 5 million households via five Scripps owned, Shop At Home affiliated broadcast television stations.

Scripps also operates Scripps Howard News Service and United Media, which is the worldwide licensing and syndication home of PEANUTS and DILBERT.

## \#\#\#

Contact: Tim Stautberg, The E. W. Scripps Company, 513.977.3826
Email: stautberg@scripps.com

## THE E. W. SCRIPPS COMPANY

 RESULTS OF OPERATIONS|  | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except per share data) | 2004 | 2003 | Fav(Unf) | 2004 | 2003 | Fav(Unf) |
| Operating revenues | \$ 547,316 | \$ 474,846 | 15.3\% | \$1,060,972 | \$ 920,040 | 15.3\% |
| Costs and expenses | $(401,639)$ | $(357,507)$ | (12.3)\% | $(801,299)$ | $(709,873)$ | (12.9)\% |
| Depreciation and amortization of intangibles | $(16,294)$ | $(17,116)$ | 4.8\% | $(32,031)$ | $(33,092)$ | 3.2\% |
| Gain on sale of production facility | 11,148 |  |  | 11,148 |  |  |
| Operating income | 140,531 | 100,223 | 40.2\% | 238,790 | 177,075 | 34.9\% |
| Interest expense | $(8,272)$ | $(7,832)$ | (5.6)\% | $(15,667)$ | $(15,835)$ | 1.1\% |
| Equity in earnings of JOAs and other joint ventures | 20,212 | 22,511 | (10.2)\% | 36,875 | 40,064 | (8.0)\% |
| Interest and dividend income | 303 | 1,266 | (76.1)\% | 1,530 | 2,644 | (42.1)\% |
| Other investment results, net of expenses |  | $(3,200)$ |  | 14,674 | $(3,200)$ |  |
| Miscellaneous, net | (200) | (222) | 9.9\% | 3 | 41 | (92.7)\% |
| Income before income taxes and minority interests | 152,574 | 112,746 | 35.3\% | 276,205 | 200,789 | 37.6\% |
| Provision for income taxes | 54,489 | 44,672 | (22.0)\% | 99,359 | 79,180 | (25.5)\% |
| Income before minority interests | 98,085 | 68,074 | 44.1\% | 176,846 | 121,609 | 45.4\% |
| Minority interests | 11,661 | 3,341 |  | 19,903 | 4,187 |  |
| Net income | \$ 86,424 | \$ 64,733 | 33.5\% | \$ 156,943 | \$ 117,422 | 33.7\% |
| Net income per diluted share of common stock | \$ 1.05 | \$ . 80 | 31.3\% | \$ 1.91 | \$ 1.45 | 31.7\% |
| Weighted average diluted shares outstanding | 82,581 | 81,333 |  | 82,383 | 81,165 |  |

See notes to results of operations.

## 1. RESTRUCTURING CHARGES AND OTHER ITEMS

Net income was affected by the following:
2004 - Second quarter and year-to-date operating results include an $\$ 11.1$ million pre-tax gain on the sale of our Cincinnati television station's production facility to the City of Cincinnati. The gain on sale had previously been deferred while the station continued to use the facility. Net income was increased by $\$ 7.0$ million, $\$ .08$ per share.

Other investment results represent realized gains from the sale of certain investments in the first quarter, including Digital Theater Systems. Net income was increased by $\$ 9.5$ million, $\$ .12$ per share.

2003 - Second quarter and year-to-date other investment results were a pre-tax charge of $\$ 3.2$ million of write-downs associated with declines in value of certain investments in new businesses. Investment results reduced net income by $\$ 2.1$ million, $\$ .03$ per share.

## 2. SEGMENT INFORMATION

Our reportable segments are strategic businesses that offer different products and services. Our chief operating decision maker (as defined by Financial Accounting Standard ("FAS") 131 - Segment Reporting) evaluates the operating performance of our business segments using a measure we call segment profits. Segment profits excludes interest, income taxes, depreciation and amortization, divested operating units, restructuring activities, investment results and certain other items that are included in net income determined in accordance with accounting principles generally accepted in the United States of America.

Items excluded from segment profits generally result from prior decisions or from decisions made by corporate executives rather than the managers of the business segments. Depreciation and amortization charges are the result of past decisions regarding the allocation of resources and are therefore excluded from the measure. Financing, tax structure and divestiture decisions are generally made by corporate executives. Excluding these items from our segment performance measure enables us to evaluate business segment operating performance for the current period based upon current economic conditions and decisions made by the manager of those business segments in the current period.

We account for our share of the earnings of joint operating agreements ("JOAs") using the equity method of accounting. Our equity in earnings of JOAs is included in "Equity in earnings of JOAs and other joint ventures" in our Results of Operations. Newspaper segment profits include equity in earnings of JOAs and other joint ventures. Scripps Networks segment profits include equity in earnings of FOX Sports Net South and certain other joint ventures.

Information regarding the operating performance of our business segments determined in accordance with FAS 131 and reconciliation to our Results of Operations is as follows:

| (in thousands) | Three months endedJune 30, |  |  | Six months endedJune 30 , |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | Fav(Unf) |  | 2004 | 2003 | Fav(Unf) |
| Segment operating revenues: |  |  |  |  |  |  |  |
| Newspapers managed solely by us | \$ 174,723 | \$ 172,828 | 1.1\% | \$ | 353,196 | \$ 345,374 | 2.3\% |
| Newspapers operated pursuant to JOAs | 59 | 67 | (11.9)\% |  | 117 | 118 | (0.8)\% |
|  |  |  |  |  |  |  |  |
| Total newspapers | 174,782 | 172,895 | 1.1\% |  | 353,313 | 345,492 | 2.3\% |
| Scripps Networks | 192,820 | 141,923 | 35.9\% |  | 351,589 | 258,493 | 36.0\% |
| Broadcast television | 87,379 | 78,870 | 10.8\% |  | 163,037 | 149,043 | 9.4\% |
| Shop At Home | 66,307 | 56,638 | 17.1\% |  | 140,286 | 114,955 | 22.0\% |
| Licensing and other media | 26,028 | 24,520 | 6.2\% |  | 52,747 | 52,057 | 1.3\% |
|  |  |  |  |  |  |  |  |
| Total operating revenues | \$547,316 | \$474,846 | 15.3\% |  | 1,060,972 | \$ 920,040 | 15.3\% |
|  |  |  |  |  | - | - |  |
| Segment profit (loss): |  |  |  |  |  |  |  |
| Newspapers managed solely by us | \$ 50,922 | \$ 56,518 | (9.9)\% | \$ | 104,166 | \$ 113,294 | (8.1)\% |
| Newspapers operated pursuant to JOAs | 7,636 | 10,972 | (30.4)\% |  | 13,488 | 17,579 | (23.3)\% |
|  |  |  |  |  |  |  |  |
| Total newspapers | 58,558 | 67,490 | (13.2)\% |  | 117,654 | 130,873 | (10.1)\% |
| Scripps Networks | 87,535 | 55,944 | 56.5\% |  | 149,840 | 97,544 | 53.6\% |
| Broadcast television | 28,215 | 24,522 | 15.1\% |  | 45,442 | 40,128 | 13.2\% |
| Shop At Home | $(2,740)$ | $(5,607)$ | 51.1\% |  | $(6,361)$ | $(11,540)$ | 44.9\% |
| Licensing and other media | 4,361 | 4,617 | (5.5)\% |  | 8,631 | 8,488 | 1.7\% |
| Corporate | $(10,040)$ | $(7,116)$ | (41.1)\% |  | $(18,658)$ | $(15,262)$ | (22.3)\% |
| Total segment profit | 165,889 | 139,850 | 18.6\% |  | 296,548 | 250,231 | 18.5\% |
| Depreciation and amortization of intangibles | $(16,294)$ | $(17,116)$ | 4.8\% |  | $(32,031)$ | $(33,092)$ | 3.2\% |
| Gain on sale of production facility | 11,148 |  |  |  | 11,148 |  |  |
| Interest expense | $(8,272)$ | $(7,832)$ | (5.6)\% |  | $(15,667)$ | $(15,835)$ | 1.1\% |
| Interest and dividend income | 303 | 1,266 | (76.1)\% |  | 1,530 | 2,644 | (42.1)\% |
| Other investment results, net of expenses |  | $(3,200)$ |  |  | 14,674 | $(3,200)$ |  |
| Miscellaneous, net | (200) | (222) | 9.9\% |  | 3 | 41 | (92.7)\% |
| Income before income taxes and minority interests | \$ 152,574 | \$ 112,746 | 35.3\% | \$ | 276,205 | \$ 200,789 | 37.6\% |
|  |  |  |  |  |  |  |  |


|  | Three months endedJune 30, |  |  | Six months endedJune 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2004 | 2003 | Fav(Unf) | 2004 | 2003 | Fav(Unf) |
| Depreciation: |  |  |  |  |  |  |
| Newspapers managed solely by us | \$ 5,101 | \$ 5,859 | 12.9\% | \$10,322 | \$ 11,430 | 9.7\% |
| Newspapers operated pursuant to JOAs | 298 | 321 | 7.2\% | 594 | 642 | 7.5\% |
|  |  |  |  |  |  |  |
| Total newspapers | 5,399 | 6,180 | 12.6\% | 10,916 | 12,072 | 9.6\% |
| Scripps Networks | 2,569 | 2,482 | (3.5)\% | 5,144 | 4,944 | (4.0)\% |
| Broadcast television | 4,883 | 5,029 | 2.9\% | 9,499 | 9,679 | 1.9\% |
| Shop At Home | 1,926 | 1,536 | (25.4)\% | 3,591 | 2,645 | (35.8)\% |
| Licensing and other media | 162 | 165 | 1.8\% | 320 | 323 | 0.9\% |
| Corporate | 543 | 553 | 1.8\% | 1,086 | 1,101 | 1.4\% |
| Total depreciation | \$15,482 | \$ 15,945 | 2.9\% | \$30,556 | \$30,764 | 0.7\% |
|  |  | - |  | - | - | - |
| Amortization of intangibles: |  |  |  |  |  |  |
| Newspapers managed solely by us | \$ 106 | \$ 107 | 0.9\% | \$ 212 | \$ 211 | (0.5)\% |
| Newspapers operated pursuant to JOAs | 67 | 66 | (1.5)\% | 134 | 133 | (0.8)\% |
|  | - | - |  | - |  |  |
| Total newspapers | 173 | 173 | 0.0\% | 346 | 344 | (0.6)\% |
| Scripps Networks | 150 | 588 | 74.5\% | 297 | 1,173 | 74.7\% |
| Broadcast television | 18 | 32 | 43.8\% | 37 | 63 | 41.3\% |
| Shop At Home | 471 | 378 | (24.6)\% | 795 | 748 | (6.3)\% |
| Total amortization of intangibles | \$ 812 | \$ 1,171 | 30.7\% | \$ 1,475 | \$ 2,328 | 36.6\% |

## 3. JOINT OPERATING AGREEMENTS

Four of our newspapers are operated pursuant to the terms of JOAs. The Newspaper Preservation Act of 1970 provides a limited exemption from anti-trust laws, permitting competing newspapers in a market to combine their sales, production and business operations in order to reduce aggregate expenses and take advantage of economies of scale, thereby allowing the continuing operation of both newspapers in that market. Each newspaper in a JOA partnership maintains a separate and independent editorial operation.

Gannett Newspapers has notified us of its intent to terminate the Cincinnati JOA upon its expiration in 2007. We intend to continue publishing the Cincinnati Post and Kentucky Post newspapers for the duration of the agreement.

Information related to the operating results of our JOAs is as follows:

| (in thousands) | Three months endedJune 30 , |  |  | Six months endedJune 30 , |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | Fav(Unf) | 2004 | 2003 | Fav(Unf) |
| Equity in earnings of JOAs: |  |  |  |  |  |  |
| Denver | \$ 9,232 | \$ 10,310 | (10.5)\% | \$15,195 | \$16,294 | (6.7)\% |
| Cincinnati | 5,551 | 5,226 | 6.2\% | 10,529 | 10,800 | (2.5)\% |
| Other | 2,494 | 4,665 | (46.5)\% | 6,998 | 8,748 | (20.0)\% |
| Total equity in earnings of JOAs | 17,277 | 20,201 | (14.5)\% | 32,722 | 35,842 | (8.7)\% |
| Operating revenues | 59 | 67 | (11.9)\% | 117 | 118 | (0.8)\% |
| Total | \$17,336 | \$20,268 | (14.5)\% | \$32,839 | \$35,960 | (8.7)\% |
| Contribution to segment profit: |  |  |  |  |  |  |
| Denver | \$ 3,336 | \$ 4,727 | (29.4)\% | \$ 3,456 | \$ 5,296 | (34.7)\% |
| Cincinnati | 3,524 | 3,270 | 7.8\% | 6,479 | 6,904 | (6.2)\% |
| Other | 776 | 2,975 | (73.9)\% | 3,553 | 5,379 | (33.9)\% |
| Total contribution to segment profit | \$ 7,636 | 10,972 | (30.4)\% | \$13,488 | \$17,579 | (23.3)\% |

## 4. SCRIPPS NETWORKS

Financial information for each of our four national networks is as follows:

| (in thousands, except per share data) | Three months ended June 30, |  |  |  | Six months endedJune 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2004 | 2003 | Fav(Unf) |  | 2004 |  | 2003 | Fav(Unf) |
| HGTV: |  |  |  |  |  |  |  |  |  |
| Operating revenues |  | 101,390 | \$79,135 | 28.1\% |  | \$186,488 |  | 146,050 | 27.7\% |
| Contribution to segment profit |  | 56,560 | 40,592 | 39.3\% |  | 100,561 |  | 75,380 | 33.4\% |
| Net income effect |  | 34,019 | 23,445 | 45.1\% |  | 60,261 |  | 43,467 | 38.6\% |
| Net income effect per share of diluted common stock | \$ | . 41 | \$ . 29 | 41.4\% |  | . 73 | \$ | . 54 | 35.2\% |
|  |  | [ | $\longrightarrow$ |  |  | - |  | - |  |
| Food Network: |  |  |  |  |  |  |  |  |  |
| Operating revenues | \$ | 78,311 | \$55,781 | 40.4\% |  | \$ 141,453 |  | 100,982 | 40.1\% |
| Contribution to segment profit |  | 38,001 | 23,828 | 59.5\% |  | 65,084 |  | 41,754 | 55.9\% |
| Net income effect: |  |  |  |  |  |  |  |  |  |
| Food Network net income |  | 36,367 | 21,942 | 65.7\% |  | 61,751 |  | 38,012 | 62.5\% |
| Minority owner share of Food Network |  | 10,988 | 2,722 |  |  | 18,605 |  | 4,657 |  |
| Scripps share of Food Network before income tax |  | 25,379 | 19,220 | 32.0\% |  | 43,146 |  | 33,355 | 29.4\% |
| Net income effect to Scripps |  | 15,596 | 11,054 | 41.1\% |  | 26,483 |  | 19,740 | 34.2\% |
| Net income effect per share of diluted common stock | \$ | . 19 | \$ . 14 | 35.7\% |  | . 32 |  | . 24 | 33.3\% |
|  |  | - | $\underline{\square}$ |  |  | - |  | $\square$ |  |
| DIY: |  |  |  |  |  |  |  |  |  |
| Operating revenues | \$ | 8,182 | \$ 4,942 | 65.6\% |  | \$ 14,974 |  | 8,429 | 77.6\% |
| Contribution to segment profit (loss) |  | $(1,813)$ | $(2,568)$ | 29.4\% |  | $(4,224)$ |  | $(6,259)$ | 32.5\% |
| Net income (loss) effect |  | $(1,338)$ | $(1,784)$ | 25.0\% |  | $(3,041)$ |  | $(4,235)$ | 28.2\% |
| Net income (loss) effect per share of diluted common stock | \$ | (.02) | \$ (.02) |  |  | (.04) |  | (.05) | 20.0\% |
|  |  | - | - |  |  | - |  | - |  |
| Fine Living: |  |  |  |  |  |  |  |  |  |
| Operating revenues | \$ | 4,837 | \$ 1,965 |  |  | \$ 8,525 |  | 2,821 |  |
| Contribution to segment profit (loss) |  | $(5,082)$ | $(6,611)$ | 23.1\% |  | $(10,234)$ |  | $(13,683)$ | 25.2\% |
| Net income (loss) effect |  | $(3,705)$ | $(4,138)$ | 10.5\% |  | $(7,056)$ |  | $(8,550)$ | 17.5\% |
| Net income (loss) effect per share of diluted common stock | \$ | (.04) | \$ (.05) | 20.0\% |  | \$ (.09) |  | (.11) | 18.2\% |

## THE E.W. SCRIPPS COMPANY

Unaudited Revenue and Statistical Summary
Period: June
Report date: July 15, 2004
(amounts in millions, unless otherwise noted )

| Newspapers | \$ 54.3 | \$ 56.9 | (4.6)\% | \$ | 353.3 | \$ 345.5 | 2.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Scripps Networks | 59.3 | 46.9 | 26.5\% |  | 351.6 | 258.5 | 36.0\% |
| Broadcast Television | 29.2 | 26.5 | 10.3\% |  | 163.0 | 149.0 | 9.4\% |
| Shop At Home | 22.8 | 18.9 | 21.0\% |  | 140.3 | 115.0 | 22.0\% |
| Licensing and Other Media | 7.5 | 7.2 | 3.3\% |  | 52.7 | 52.1 | 1.3\% |
| TOTAL | \$ 173.1 | \$ 156.4 | 10.7\% |  | 1,061.0 | \$ 920.0 | 15.3\% |

NEWSPAPERS

## Operating Revenues



## SCRIPPS NETWORKS

Operating Revenues


SHOP AT HOME

## Operating Revenues

| Shop At Home | \$ 22.8 | \$ 18.9 | 21.0\% | \$ 140.3 | \$ 115.0 | 22.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Avg. full-time equivalent homes | 49.7 | 49.6 | 0.2\% | 48.3 | 47.2 | 2.3\% |

(1) June 2004 had 4 Sundays, versus 5 Sundays in 2003.
(2) Excludes editorial costs and proportionate share of JOA activities.
(3) Subscriber counts are according to the Nielsen Homevideo Index of homes that receive cable networks.

## THE E.W. SCRIPPS COMPANY

Unaudited Revenue and Statistical Summary Period: June Report date: July 15, 2004

For more information:
Tim Stautberg
The E.W. Scripps Company
513-977-3826

## ( amounts in millions, unless otherwise noted ) <br> SEGMENT OPERATING REVENUES

| Newspapers | $\$ 174.8$ | $\$ 172.9$ | $1.1 \%$ |
| :--- | ---: | ---: | ---: |
| Scripps Networks | 192.8 | 141.9 | $35.9 \%$ |
| Broadcast Television | 87.4 | 78.9 | $10.8 \%$ |
| Shop At Home | 66.3 | 56.6 | $17.1 \%$ |
| Licensing and Other Media | 26.0 | 24.5 | $6.2 \%$ |
|  | $\mathbf{5 5 4 7 . 3}$ | $\$ 474.8$ | $15.3 \%$ |


| NEWSPAPERS |  |  |  |
| :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |
| Local | \$ 40.6 | \$ 40.9 | (0.8)\% |
| Classified | 55.2 | 54.2 | 1.9\% |
| National | 9.7 | 10.0 | (2.8)\% |
| Preprints and other | 33.0 | 30.8 | 7.1\% |
| Newspaper advertising | 138.5 | 135.9 | 1.9\% |
| Circulation | 32.1 | 33.7 | (4.7)\% |
| Other | 4.1 | 3.3 | 26.6\% |
|  | - | - | - |
| Newspapers | \$ 174.8 | \$ 172.9 | 1.1\% |
|  | - | - | - |
| Ad inches (excluding JOAs) (in thousands) |  |  |  |
| Local | 1,719 | 1,807 | (4.8)\% |
| Classified | 2,686 | 2,712 | (0.9)\% |
| National | 326 | 346 | (5.9)\% |
| Full run ROP | 4,731 | 4,865 | (2.7)\% |
|  | - | , | - |
| Share of JOA operating profits (1) | \$ 17.3 | \$ 20.2 | (14.5)\% |
|  | - | - | - |
| SCRIPPS NETWORKS |  |  |  |
| Operating Revenues |  |  |  |
| Advertising | \$ 157.5 | \$ 116.8 | 34.9\% |
| Affiliate fees, net | 33.6 | 23.3 | 43.8\% |
| Other | 1.8 | 1.8 | (1.2)\% |
|  | - | - | - |
| Scripps Networks | \$ 192.8 | \$ 141.9 | 35.9\% |
|  | - | - | - |
| Subscribers (2) |  |  |  |
| HGTV | 85.6 | 81.0 | 5.7\% |
| Food Network | 84.1 | 79.1 | 6.3\% |
|  | - | - | - |
| BROADCAST TELEVISION |  |  |  |
| Operating Revenues |  |  |  |
| Local | \$ 50.1 | \$ 48.0 | 4.4\% |
| National | 26.9 | 26.0 | 3.4\% |
| Political | 6.2 | 0.8 |  |
| Other | 4.3 | 4.1 | 5.2\% |
| Broadcast Television | \$ 87.4 | \$ 78.9 | 10.8\% |
|  |  | $\underline{\square}$ |  |
| SHOP AT HOME |  |  |  |
| Operating Revenues |  |  |  |
| Shop At Home | \$ 66.3 | \$ 56.6 | 17.1\% |
|  | - | - |  |
| Avg. full-time equivalent homes | 49.0 | 48.5 | 1.0\% |

(1) Excludes editorial costs and proportionate share of JOA activities.
(2) Subscriber counts are according to the Nielsen Homevideo Index of homes that receive cable networks.

