# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 10-Q

囚 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2003
OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-16914

## THE E. W. SCRIPPS COMPANY

(Exact name of registrant as specified in its charter)
Ohio

| State or other jurisdiction of |
| :---: |
| incorporation or organization) |

incorporation or organization)

## 312 Walnut Street

Cincinnati, Ohio
(Address of principal executive offices)

31-1223339
(I.R.S. Employer

Identification Number)

45202
(Zip Code)

Registrant's telephone number, including area code: (513) 977-3000

## Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes$ No

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes $\mathbb{N o} \square$
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of October 31, 2003 there were $62,530,829$ of the Registrant's Class A Common Shares outstanding and 18,369,113 of the Registrant's Common Voting Shares outstanding.

INDEX TO THE E. W. SCRIPPS COMPANY

## REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 2003

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## PART I

As used in this Quarterly Report on Form 10-Q, the terms "we," "our," "us" or "Scripps" may, depending on the context, refer to The E.W. Scripps Company, to one or more of its consolidated subsidiary companies or to all of them taken as a whole.

## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

 OPERATIONSThe information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## ITEM 4. CONTROLS AND PROCEDURES

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

We are involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

There were no changes in the rights of security holders during the quarter for which this report is filed.
There were no sales of unregistered equity securities during the quarter for which this report is filed.

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## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

## ITEM 5. OTHER INFORMATION

None.
ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q.

## Reports on Form 8-K

A Current Report on Form 8-K reporting the release of information regarding the results of operations for the quarter ended June 30, 2003, was filed on July 14, 2003.

A Current Report on Form 8-K reporting our $\$ 400$ million Competitive Advance and Revolving Credit Facility expiring in August 2003 had been replaced with a $\$ 375$ million facility expiring in August 2004, was filed on August 11, 2003.

A Current Report on Form 8-K reporting the release of information regarding the results of operations for the quarter ended September 30, 2003, was filed on October 14, 2003.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

BY: /s/ Joseph G. NeCastro
Joseph G. NeCastro
Senior Vice President and Chief Financial Officer

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## THE E. W. SCRIPPS COMPANY

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## CONSOLIDATED BALANCE SHEETS

| ( in thousands) | $\begin{gathered} \text { September 30, } \\ 2003 \end{gathered}$ | $\underset{\substack{\text { As of } \\ \text { December 31, } \\ 2002}}{ }$ | $\underset{2002}{\text { September 30, }}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  | (Unaudited) |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ 20,222 | \$ 15,508 | \$ 34,361 |
| Accounts and notes receivable (less allowances - \$18,730, \$18,092, \$18,323) | 271,930 | 280,352 | 218,241 |
| Programs and program licenses | 118,189 | 124,196 | 155,311 |
| Inventories | 29,589 | 24,234 | 7,393 |
| Deferred income taxes | 20,700 | 30,364 | 36,204 |
| Miscellaneous | 25,582 | 25,357 | 38,272 |
| Total current assets | 486,212 | 500,011 | 489,782 |
|  |  | - |  |
| Investments | 257,687 | 254,351 | 245,694 |
|  | - |  |  |
| Property, plant and equipment | 470,316 | 456,789 | 406,312 |
|  |  |  |  |
| Goodwill | 1,173,994 | 1,171,109 | 1,141,411 |
|  | - | - | - |
| Other assets: |  |  |  |
| Programs and program licenses (less current portion) | 168,254 | 162,022 | 121,191 |
| Unamortized network distribution incentives | 196,767 | 199,013 | 178,725 |
| Intangible assets | 65,445 | 67,795 | 62,391 |
| Note receivable from Summit America | 44,375 | 43,250 |  |
| Miscellaneous | 18,753 | 15,997 | 14,539 |
| Total other assets | 493,594 | 488,077 | 376,846 |
|  | - | - |  |
| TOTAL ASSETS | \$2,881,803 | \$2,870,337 | \$2,660,045 |

See notes to consolidated financial statements.

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## CONSOLIDATED BALANCE SHEETS

| ( in thousands, except share data ) | $\begin{gathered} \text { September 30, } \\ 2003 \end{gathered}$ | $\underset{\substack{\text { As of } \\ \text { December 31, } \\ 2002}}{\text { and }}$ | $\begin{gathered} \text { September 30, } \\ 2002 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | ( Unaudited) |  | ( Unaudited) |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Current liabilities: |  |  |  |
| Current portion of long-term debt |  | \$ 75,171 | \$ 132,471 |
| Accounts payable | \$ 92,990 | 113,579 | 90,729 |
| Customer deposits and unearned revenue | 47,771 | 40,582 | 29,584 |
| Accrued liabilities: |  |  |  |
| Employee compensation and benefits | 56,731 | 80,167 | 50,228 |
| Network distribution incentives | 49,601 | 62,846 | 40,916 |
| Miscellaneous | 68,968 | 53,728 | 57,292 |
|  |  |  |  |
| Total current liabilities | 316,061 | 426,073 | 401,220 |
|  |  |  |  |
| Deferred income taxes | 177,693 | 142,630 | 140,322 |
|  |  |  |  |
| Long-term debt (less current portion) | 550,692 | 649,801 | 512,967 |
|  |  |  |  |
| Other liabilities and minority interests (less current portion) | 131,619 | 136,368 | 137,255 |
|  |  |  |  |
| Shareholders' equity: |  |  |  |
| Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding |  |  |  |
| Common stock, \$. 01 par: |  |  |  |
| Class A - authorized: $120,000,000$ shares; issued and outstanding: $62,361,948,61,668,221$; and $61,367,470$ shares | 624 | 617 | 614 |
| Voting - authorized: $30,000,000$ shares; issued and outstanding: $18,369,113 ; 18,369,113$; and $18,616,913$ shares | 184 | 184 | 186 |
|  | - | - | - |
| Total | 808 | 801 | 800 |
| Additional paid-in capital | 262,338 | 218,623 | 216,434 |
| Retained earnings | 1,457,125 | 1,324,027 | 1,260,239 |
| Accumulated other comprehensive income (loss), net of income taxes: |  |  |  |
| Unrealized gains (losses) on securities available for sale | 13,541 | (945) | $(2,793)$ |
| Pension liability adjustments | $(22,650)$ | $(22,650)$ |  |
| Foreign currency translation adjustment | 760 | 199 | 20 |
| Unvested restricted stock awards | $(6,184)$ | $(4,590)$ | $(6,419)$ |
| Total shareholders' equity | 1,705,738 | 1,515,465 | 1,468,281 |
|  |  |  |  |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 2,881,803 | \$2,870,337 | \$ 2,660,045 |

See notes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )

| ( in thousands, except per share data) | Three months ended September 30, |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 |  | 2003 |  | 2002 |
| Operating Revenues: |  |  |  |  |  |  |
| Advertising | \$ 295,617 | \$ 273,106 | \$ | 921,287 | \$ | 833,175 |
| Retail merchandise sales | 55,619 | 455 |  | 165,545 |  | 1,572 |
| Circulation | 32,344 | 33,566 |  | 101,600 |  | 103,385 |
| Network affiliate fees, net | 23,490 | 20,902 |  | 69,047 |  | 59,410 |
| Licensing | 18,652 | 16,082 |  | 59,201 |  | 50,348 |
| Other | 14,759 | 10,156 |  | 43,841 |  | 31,497 |
|  |  |  |  |  |  |  |
| Total operating revenues | 440,481 | 354,267 |  | 1,360,521 |  | 1,079,387 |
|  | - | - |  | - |  |  |
| Operating Expenses: |  |  |  |  |  |  |
| Employee compensation and benefits (exclusive of JOA editorial compensation costs) | 126,643 | 116,954 |  | 382,076 |  | 348,493 |
| Programs and program licenses | 46,047 | 38,004 |  | 129,364 |  | 113,836 |
| Cost of merchandise sold | 38,421 | 270 |  | 114,685 |  | 797 |
| Newsprint and ink | 17,473 | 15,838 |  | 53,347 |  | 49,957 |
| JOA editorial costs and expenses | 9,253 | 8,737 |  | 27,634 |  | 26,359 |
| Other costs and expenses | 111,231 | 84,242 |  | 351,835 |  | 264,318 |
|  | - | - |  | - |  |  |
| Total costs and expenses | 349,068 | 264,045 |  | 1,058,941 |  | 803,760 |
| Depreciation | 16,021 | 14,053 |  | 46,785 |  | 41,370 |
| Amortization of intangible assets | 1,135 | 973 |  | 3,463 |  | 2,967 |
|  | - | - |  | - |  |  |
| Total operating expenses | 366,224 | 279,071 |  | 1,109,189 |  | 848,097 |
|  | - | - |  |  |  |  |
| Operating income | 74,257 | 75,196 |  | 251,332 |  | 231,290 |
| Interest expense | $(7,944)$ | $(7,843)$ |  | $(23,779)$ |  | $(21,064)$ |
| Equity in earnings of JOAs and other joint ventures | 20,830 | 19,223 |  | 60,894 |  | 55,482 |
| Investment results, net of expenses |  | $(10,052)$ |  | $(3,200)$ |  | $(83,991)$ |
| Miscellaneous, net | 861 | 675 |  | 3,546 |  | 57 |
|  | - | - |  | - |  | - |
| Income before income taxes and minority interests | 88,004 | 77,199 |  | 288,793 |  | 181,774 |
| Provision for income taxes | 34,509 | 30,622 |  | 115,381 |  | 66,575 |
| Income before minority interests | 53,495 | 46,577 |  | 173,412 |  | 115,199 |
| Minority interests | 1,636 | 901 |  | 4,131 |  | 2,687 |
| Net income | \$ 51,859 | \$ 45,676 | \$ | 169,281 | \$ | 112,512 |
|  | - | - |  | - |  | - |
| Net income per share of common stock: |  |  |  |  |  |  |
| Basic | \$ . 65 | \$ . 57 | \$ | 2.11 | \$ | 1.42 |
| Diluted | . 64 | . 57 |  | 2.08 |  | 1.40 |

See notes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF CASH FLOWS ( UNAUDITED )

| ( in thousands) | Nine months ended September 30, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| Cash Flows from Operating Activities: |  |  |
| Net income | \$ 169,281 | \$ 112,512 |
| Adjustments to reconcile net income to net cash flows from operating activities: |  |  |
| Depreciation and amortization | 50,248 | 44,337 |
| Net investment results and other nonrecurring items | 2,080 | 44,938 |
| Deferred income taxes | 37,875 | 22,852 |
| Tax benefits of stock compensation plans | 9,737 | 13,453 |
| Dividends received greater than equity in earnings of JOAs and other joint ventures | 13,363 | 7,896 |
| Stock and deferred compensation plans | 8,028 | 6,755 |
| Minority interests in income of subsidiary companies | 4,131 | 2,687 |
| Affiliate fees billed greater than amounts recognized as revenue | 9,167 | 9,686 |
| Network launch incentive payments | $(24,612)$ | $(89,017)$ |
| Payments for programming less (greater) than program cost amortization | $(26,389)$ | $(13,257)$ |
| Other changes in certain working capital accounts, net | 3,092 | 9,987 |
| Miscellaneous, net | 2,921 | 3,337 |
|  |  |  |
| Net operating activities | 258,922 | 176,166 |
|  | - |  |
| Cash Flows from Investing Activities: |  |  |
| Additions to property, plant and equipment | $(59,420)$ | $(53,300)$ |
| Purchase of subsidiary companies and long-term investments | $(4,728)$ | $(19,581)$ |
| Miscellaneous, net | 3,619 | 4,254 |
| Net investing activities | $(60,529)$ | $(68,627)$ |
|  | - | - |
| Cash Flows from Financing Activities: |  |  |
| Increase in long-term debt | 50,000 | 202,446 |
| Payments on long-term debt | $(225,409)$ | $(280,909)$ |
| Dividends paid | $(36,183)$ | $(35,868)$ |
| Dividends paid to minority interests | $(1,083)$ | $(1,175)$ |
| Miscellaneous, net (primarily employee stock options) | 18,996 | 24,909 |
| Net financing activities | $(193,679)$ | $(90,597)$ |
|  | - |  |
| Increase in cash and cash equivalents | 4,714 | 16,942 |
| Cash and cash equivalents: |  |  |
| Beginning of year | 15,508 | 17,419 |
|  | - |  |
| End of period | \$ 20,222 | \$ 34,361 |
|  |  | - |
| Supplemental Cash Flow Disclosures: |  |  |
| Interest paid, excluding amounts capitalized | \$ 23,392 | \$ 16,778 |
| Income taxes paid | 53,386 | 80,012 |

See notes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

## AND SHAREHOLDERS' EQUITY ( UNAUDITED )

| ( in thousands, except share data ) | $\begin{aligned} & \text { Common } \\ & \text { Stock } \end{aligned}$ |  | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss) |  | Unvested Restricted Stock Awards | $\begin{gathered} \text { Total } \\ \text { Shareholders' } \\ \text { Equity } \end{gathered}$ | Comprehensive Income for the Three Months Ended Sept. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2001 | \$ |  | \$ 174,485 | \$ 1,183,595 | \$ | 4,513 | \$ $(11,485)$ | \$ 1,351,900 |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  | 112,512 |  |  |  | 112,512 | \$ | 45,676 |
| Unrealized gains (losses), net of tax of $(\$ 4,170)$ and $(\$ 2,381)$ |  |  |  |  |  | $(7,768)$ |  | $(7,768)$ |  | $(4,480)$ |

Adjustment for losses (gains) in income, net of tax of (\$50) and (\$15)
(92)
(92)
(28)

| Change in unrealized gains |
| :--- |
| (losses) |


| Currency translation, net of tax of |
| :--- |
| $\$ 112$ and $\$ 67$ |

Total

Adjustment for losses (gains) in income, net of tax of \$2 and (\$11)

3
3
(21)

| Change in unrealized gains (losses) |  |  |  |  | 14,486 |  |  | 14,486 | 8,932 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Currency translation, net of tax of $\$ 303$ and \$3 |  |  |  |  |  | 561 |  | 561 |  | 300 |
| Total |  |  |  | 169,281 |  | 15,047 |  | 184,328 | \$ | 61,091 |
| Dividends: declared and paid - $\$ .45$ per share |  |  |  | $(36,183)$ |  |  |  | $(36,183)$ |  |  |
| Compensation plans, net: 753,309 shares issued; 56,382 shares repurchased; 3,200 shares forfeited |  | 7 | 33,978 |  |  |  | $(1,594)$ | 32,391 |  |  |
| Tax benefits of compensation plans |  |  | 9,737 |  |  |  |  | 9,737 |  |  |
| As of September 30, 2003 | \$ | 808 | \$ 262,338 | \$ 1,457,125 | \$ | $(8,349)$ | \$ $(6,184)$ | \$ 1,705,738 |  |  |

See notes to consolidated financial statements.

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## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The information disclosed in the notes to consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2002, has not changed materially. Financial information as of December 31, 2002, included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.
Use of Estimates - We must make a variety of decisions that affect the reported amounts and the related disclosures. Such decisions include the selection of accounting principles that reflect the economic substance of the underlying transactions and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience, actuarial studies and other assumptions. While we re-evaluate our estimates and assumptions on an ongoing basis, actual results could, in fact, differ from those estimated at the time of preparation of the financial statements.

Our financial statements include estimates for uncollectible accounts receivable; product returns and rebates due to customers; the fair value of our inventories; revenue recognized under customer-billed arrangements; the periods over which long-lived assets are depreciated or amortized; assumptions used in accounting for our defined benefit pension plans; self-insured risks and income taxes payable.

We self-insure employees' medical and disability income benefits, workers' compensation benefits and general liability. The recorded liability for self-insured claims, which totaled $\$ 22.3$ million at September 30, 2003, is calculated using actuarial methods and is not discounted. We reduced our estimated liability for self-insured claims by approximately $\$ 3$ million in the third quarter of 2003 primarily due to lower than anticipated medical claims. We do not expect our estimates for such items will change materially in the near term.

Newspaper Joint Operating Agencies - We are a partner in joint operating agencies ("JOAs") in four of our newspaper markets. As permitted by the Newspaper Preservation Act of 1970, a JOA provides a limited exemption from anti-trust laws, permitting competing newspapers in a market to combine all but their editorial operations in order to reduce aggregate expenses and take advantage of economies of scale, thereby allowing the continuing operation of both newspapers in that market. The JOA sells advertising and subscriptions for both newspapers in the market, and produces, distributes and markets both newspapers. The earnings generated by the JOA are distributed to the JOA partners in accordance with the joint operating agreement. Each JOA partner independently maintains editorial operations for its newspaper.

The JOA between our Rocky Mountain News and MediaNews Group, Inc.'s ("MediaNews") Denver Post (the "Denver JOA") is jointly managed by each of the partners. We do not share management responsibilities for each of our three other JOAs. We receive a $50 \%$ share of the earnings of the Denver JOA, and between $20 \%$ and $40 \%$ of the operating profits in the other three markets.

We include our share of JOA earnings in "Equity in earnings of JOAs and other joint ventures" in our Consolidated Statements of Income. The related editorial costs and expenses are included in "JOA editorial costs and expenses."

Our residual interest in the net assets of the Denver and Albuquerque JOAs is classified as an investment in the Consolidated Balance Sheets. We do not have a residual interest in the net assets of the other JOAs.

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Stock-Based Compensation - We have a stock-based compensation plan, which is described more fully in our Annual Report on Form 10-K for the year ended December 31, 2002. Stock options are awarded to purchase Class A Common shares at not less than $100 \%$ of the fair market value on the date of the award. Awards of Class A Common shares generally require no payment by the employee. Stock options and awards of Class A Common shares generally vest over a one to three-year incentive period conditioned upon the individual's employment through that period.

We measure compensation expense using the intrinsic-value-based method of Accounting Principles Board Opinion 25 - Accounting for Stock Issued to Employees, and its related interpretations. No stock-based compensation expense is recorded upon the issuance of stock options as the exercise price of all options granted equals the market value of the underlying common stock on the date of grant. The fair values of time-vested awards at the date of grant are amortized to expense over the vesting period. Performance-vested awards are earned when the market price of our Class A Common shares reach certain targets. Compensation expense for performance-vested awards is recognized in full when the awards are earned based upon the fair values of the awards at that date.

The following table illustrates the effect on net income and earnings per share if we had applied the fair-value-based recognition method of Financial Accounting Standard No. ("FAS") 123 - Accounting for Stock-Based Compensation, as amended by FAS 148 - Accounting for Stock-Based Compensation - Transition and Disclosure, which was effective for fiscal years ending after December 15, 2002:

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| ( in thousands, except per share data) | 2003 | 2002 | 2003 | 2002 |
| Net income as reported | \$51,859 | \$45,676 | \$ 169,281 | \$ 112,512 |
| Add stock-based compensation included in reported income, net of related income tax effects: |  |  |  |  |
| Restricted share awards | 2,049 | 551 | 3,324 | 3,975 |
| Deduct stock-based compensation determined under fair value based method, net of related income tax effects: |  |  |  |  |
| Restricted share awards | $(2,049)$ | (551) | $(3,324)$ | $(3,975)$ |
| Stock options | $(3,973)$ | $(3,689)$ | $(11,401)$ | $(10,145)$ |
| Pro forma net income | \$47,886 | \$41,987 | \$ 157,880 | \$ 102,367 |
| Net income per share of common stock |  |  |  |  |
| Basic earnings per share: |  |  |  |  |
| As reported | \$ 0.65 | \$ 0.57 | \$ 2.11 | \$ 1.42 |
| Additional stock option compensation, net of income tax effects | (0.05) | (0.05) | (0.14) | (0.13) |
| Pro forma basic earnings per share | \$ 0.60 | \$ 0.53 | \$ 1.97 | \$ 1.29 |
| Diluted earnings per share: |  |  |  |  |
| As reported | \$ 0.64 | \$ 0.57 | \$ 2.08 | \$ 1.40 |
| Additional stock option compensation, net of income tax effects | (0.05) | (0.05) | (0.14) | (0.13) |
| Pro forma diluted earnings per share | \$ 0.59 | \$ 0.52 | \$ 1.94 | \$ 1.27 |

Fair value was calculated using the Black-Scholes option pricing model. Assumptions used to determine fair value were as follows:

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
| Weighted-average fair value of options granted | \$ 22.68 | \$ 22.82 | \$ 21.98 | \$ 22.18 |
| Assumptions used to determine fair value: |  |  |  |  |
| Dividend yield | 0.8\% | 0.8\% | 0.8\% | 0.8\% |
| Expected volatility | 22.0\% | 22.1\% | 22.0\% | 22.1\% |
| Risk-free rate of return | 3.8\% | 4.5\% | 3.8\% | 4.5\% |
| Expected life of options | 7 years | 7 years | 7 years | 7 years |

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Net Income Per Share - The following table presents additional information about basic and diluted weighted-average shares outstanding:

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| ( in thousands) | 2003 | 2002 | 2003 | 2002 |
| Basic weighted-average shares outstanding | 80,399 | 79,661 | 80,151 | 79,408 |
| Effect of dilutive securities: |  |  |  |  |
| Unvested restricted stock held by employees | 208 | 160 | 174 | 161 |
| Stock options held by employees and directors | 998 | 847 | 987 | 985 |
| Diluted weighted-average shares outstanding | 81,605 | 80,668 | 81,312 | 80,554 |

Reclassifications - For comparative purposes, certain prior year amounts have been reclassified to conform to current classifications.

## 2. RECENTLY ISSUED ACCOUNTING STANDARDS

FAS Interpretation No. ("Interpretation") 46 - Consolidation of Variable Interest Entities was issued in January 2003. Interpretation 46 clarifies when such entities must be consolidated. As originally issued, the Interpretation was effective for all variable interest entities created or acquired after January 31, 2003, and was effective for all variable interest entities held prior to that date in the first fiscal year or interim period beginning after June 15, 2003. Adoption of the standard had no effect on our financial statements. In October 2003, the Financial Accounting Standards Board ("FASB") deferred the effective date for variable interest entities created prior to February 1, 2003, to the first interim or annual period ending after December 15, 2003. Adoption of the deferred portion of this standard is not expected to have an effect on our financial statements.

FAS 149 - Amendment of Statement 133 on Derivative Instruments and Hedging Activities was issued in April 2003. FAS 149 amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts, and is effective for contracts entered into or modified after June 30, 2003. Adoption of the standard had no effect on our financial statements.

FAS 150 - Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity was issued in May 2003. FAS 150 establishes standards for classification and measurement of certain financial instruments with characteristics of both liabilities and equities, including mandatorily redeemable stock, certain financial instruments that require or may require the issuer to buy back some of its shares in exchange for cash or other assets, and certain obligations that can be settled with shares of stock. Under FAS 150, such financial instruments are required to be classified as liabilities (or assets in some circumstances) in the statement of financial position. FAS 150 is effective for financial instruments entered into or modified after May 31, 2003, and applies to all other financial instruments in the first interim or annual period beginning after June 15, 2003.

In October 2003, the FASB indefinitely deferred the application of FAS 150 for mandatorily redeemable non-controlling interests in a subsidiary company that would not be recorded as a liability in the separate financial statements of the subsidiary company. None of the non-controlling interests in our subsidiary companies would be recorded as a liability in their separate financial statements. Accordingly, we currently are unable to determine the impact this standard will have on our financial statements.

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## 3. RESTRUCTURING CHARGES AND OTHER ITEMS

Reported results of operations include the following items which affect the comparability of year-over-year results.

## Net investment results

Net investment results include (i) net realized gains and losses and (ii) accrued performance-based compensation and other expenses associated with the management of Scripps Ventures Funds I and II ("Scripps Ventures").

Year-to-date net investment results in 2003 were a pre-tax charge of $\$ 3.2$ million for write-downs associated with declines in value of certain investments in development-stage businesses. Investment results reduced net income by $\$ 2.1$ million, $\$ .03$ per share.

Third quarter net investment results in 2002 were a pre-tax charge of $\$ 10.1$ million, reducing net income by $\$ 6.5$ million, $\$ .08$ per share. Included in net investment results were $\$ 9.6$ million of write-downs associated with declines in value of the Scripps Ventures investment portfolios and other investments in development-stage businesses. Year-to-date net investment results in 2002 were a pre-tax charge of $\$ 84.0$ million, reducing net income by $\$ 54.6$ million, $\$ .68$ per share. Year-to-date investment results include a $\$ 35.1$ million write-down of our investment in Time Warner and $\$ 43.6$ million of write-downs associated with declines in value of the Scripps Ventures investment portfolios and other investments in development-stage businesses. Also included in net investment results were $\$ 3.6$ million of costs associated with winding down active management of Scripps Ventures.

## Tax liability adjustment

We reached an agreement with the Internal Revenue Service to settle the audits of our 1992 through 1995 consolidated federal income tax returns in the second quarter of 2002. As a result, we reduced our estimated liability for open tax years by $\$ 8.0$ million. Net income was increased by $\$ 8.0$ million, $\$ .10$ per share in the 2002 year-to-date period.

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## 4. ACQUISITIONS

2003 - In the first quarter, we acquired an additional interest of less than one percent in our Memphis newspaper for $\$ 3.5$ million in cash.
2002 - In the first quarter, we acquired an additional $1 \%$ interest in Food Network for $\$ 5.2$ million in cash, increasing our residual interest to approximately $70 \%$. In the third quarter, we acquired an additional interest of less than one percent in our Evansville newspaper for $\$ 0.3$ million in cash and we purchased $\$ 3.0$ million of Summit America Television, Inc. ("Summit America") redeemable preferred stock upon reaching an agreement with Summit America to acquire a $70 \%$ controlling interest in Shop At Home.

The following table summarizes the estimated fair values of the assets acquired as of the dates of acquisition.

|  | Nine months ended September 30, |  |
| :---: | :---: | :---: |
| (in thousands) | 2003 | 2002 |
| Goodwill | \$2,885 | \$5,328 |
| Summit America redeemable preferred stock |  | 3,000 |
| Minority interest retired | 619 | 237 |
|  | - |  |
| Cash paid | \$3,504 | \$8,565 |

We completed the acquisition of the controlling interest in Shop at Home in the fourth quarter of 2002, paying Summit America $\$ 49.5$ million in cash. Related to the acquisition of the controlling interest, we loaned Summit America $\$ 47.5$ million at $6 \%$. The note is secured by Summit America's broadcast television stations in San Francisco, Boston and Cleveland. The note and the preferred stock mature in 2005.

Acquiring a controlling interest in Shop At Home provides us with an existing infrastructure and workforce with retailing expertise, enabling us to quickly gain scale in a growing market. We expect to leverage our expertise as a diverse media company to expand distribution and to offer a wider range of products. Acquiring Shop At Home also enables us to provide a video commerce platform to our advertisers.

The following table summarizes, on a pro forma basis, the estimated combined results of operations of Scripps and Shop At Home had the transaction taken place at the beginning of 2002. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition and additional depreciation and amortization of the assets acquired. The unaudited pro forma financial information is not necessarily indicative of the results that actually would have occurred had the acquisition been completed at the beginning of the period.

| ( in thousands, except per share data) | Three months ended, September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\underset{2003}{\text { As reported }}$ | $\begin{gathered} \text { Pro forma } \\ 2002 \end{gathered}$ | $\underset{\substack{2003}}{\text { As reported }}$ | $\begin{gathered} \text { Pro forma } \\ 2002 \end{gathered}$ |
| Operating revenues | \$440,481 | \$ 407,408 | \$1,360,521 | \$1,235,745 |
| Net income | 51,859 | 42,816 | 169,281 | 104,534 |
| Net income per share of common stock: |  |  |  |  |
| Basic | \$ . 65 | \$ . 54 | 2.11 | \$ 1.32 |
| Diluted | . 64 | . 53 | 2.08 | 1.30 |

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## 5. INVESTMENTS

Investments consisted of the following:

| ( in thousands, except share data) | $\begin{gathered} \text { September 30, } 2003 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2002 \end{gathered}$ |  | $\underset{2002}{\text { September } 30,}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available for sale (at market value): |  |  |  |  |  |  |
| Time Warner ( $2,017,000$ common shares) | \$ | 30,474 | \$ | 26,420 | \$ | 23,597 |
| Digital Theater Systems ( 554,000 common shares) |  | 15,791 |  |  |  |  |
| Other |  | 6,408 |  | 4,108 |  | 4,223 |
| Total available-for-sale securities |  | 52,673 |  | 30,528 |  | 27,820 |
| Denver JOA |  | 179,992 |  | 194,347 |  | 189,183 |
| FOX Sports Net South and other joint ventures |  | 10,670 |  | 8,506 |  | 6,969 |
| Summit America preferred stock, at cost plus accrued dividends |  | 3,195 |  | 3,000 |  | 3,000 |
| Other equity investments |  | 11,157 |  | 17,970 |  | 18,722 |
|  |  |  |  |  |  |  |
| Total investments | \$ | 257,687 |  | 254,351 | \$ | 245,694 |
| Unrealized gains (losses) on securities available for sale | \$ | 20,829 |  | $(1,457)$ | \$ | $(4,188)$ |
| Note receivable from Summit America, at initial fair value plus accreted discount |  | 44,375 |  | 43,250 |  |  |

Investments available for sale represent securities in publicly traded companies. Investments available for sale are recorded at fair value. Fair value is based upon the closing price of the security on the reporting date. In the third quarter of 2003, Digital Theater Systems ("DTS") completed an initial public offering of its common stock. This investment had previously been included in the other equity investments category.

Our Rocky Mountain News (the "RMN") received a $50 \%$ interest in the Denver JOA in exchange for the contribution of most of its assets to the Denver JOA and the payment of $\$ 60$ million to MediaNews. No gain or loss was recognized on the contribution of the assets to the Denver JOA. The Denver JOA recorded the net assets contributed by us and by MediaNews at their historical cost. The difference between the carrying amount of our investment in the Denver JOA and our $50 \%$ share of the stockholders' equity of the Denver JOA is accounted for in accordance with the principles of FAS 141 - Business Combinations and FAS 142 Goodwill and Other Intangible Assets.

Summarized financial information for the RMN included in our consolidated financial statements is as follows:

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2003 | 2002 | 2003 | 2002 |
| RMN operating revenues | \$ 32 | \$ 40 | \$ 113 | \$ 119 |
| Share of Denver JOA earnings for the period | 8,051 | 6,097 | 24,345 | 19,499 |
| RMN editorial costs and expenses for the period | $(5,708)$ | $(5,214)$ | $(16,787)$ | $(15,717)$ |
| RMN contribution to newspaper segment profit | \$ 2,375 | \$ 923 | \$ 7,671 | \$ 3,901 |
|  |  | - |  |  |
| RMN depreciation and amortization | \$ 122 | \$ 134 | \$ 364 | \$ 379 |
|  |  |  |  |  |
| Cash distributions received in the period | \$10,000 | \$ 9,400 | \$ 38,500 | \$ 28,700 |

The Denver JOA is organized as a limited liability partnership and is treated as a partnership for income tax purposes. Therefore the partners are responsible for income taxes applicable to their share of the taxable income of the Denver JOA. The net income of the Denver JOA included in our consolidated results does not reflect income taxes that will be incurred by its partners.

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In connection with the acquisition of the controlling interest in Shop At Home, we purchased $\$ 3.0$ million of Summit America $6.0 \%$ redeemable preferred stock. At Summit America's option, dividends are deferred until the mandatory redemption of the preferred stock in 2005. We also loaned Summit America $\$ 47.5$ million, to be repaid in 2005, at $6 \%$ interest. The note was recorded at fair value as of the date of acquisition of Shop At Home. The difference between the face value of the note and the fair value at the date of acquisition is accreted to income over the term of the note. Based upon interest rates for fixed-rate securities with similar terms and credit quality, we estimate the fair value of the note was approximately $\$ 46$ million at September 30, 2003.

Summit America has the right to require us to purchase the remaining $30 \%$ of Shop At Home at any time between November 1, 2004, and October 31, 2007, and we have an option to acquire the remaining $30 \%$ of Shop At Home at any time after October 31, 2007, at the then fair value. Upon exercise of either option, Summit America must repay the $\$ 47.5$ million note and redeem the preferred stock held by us.

Other equity investments include securities that do not trade in public markets, so they do not have readily determinable fair values. We estimate the fair value of the other securities approximates their carrying value at September 30, 2003, however, many of the investees have had no rounds of equity financing in the past three years. There can be no assurance we would realize the carrying value of these securities upon their sale.

We ceased active management of Scripps Ventures in 2002. Scripps Ventures invested approximately $\$ 100$ million in development-stage businesses focusing primarily on new media technology, including DTS. Scripps Ventures realized approximately $\$ 45$ million from the sale of investments. The carrying value of the portfolio was approximately $\$ 20$ million as of September 30, 2003.

## 6. GOODWILL

The carrying amount of goodwill by business segment and changes in the carrying amount of goodwill are as follows:

| ( in thousands) | Newspapers | $\underset{\text { Scripps }}{ }$ Networks | Broadcast Television | $\underset{\substack{\text { Shop At } \\ \text { Home }}}{ }$ | Licensing and Other |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2001 | \$780,732 | \$ 135,966 | \$219,367 |  | \$ | 18 | \$1,136,083 |
| Acquired during the period | 93 | 5,235 |  |  |  |  | 5,328 |
| Balance as of September 30, 2002 | \$780,825 | \$ 141,201 | \$219,367 |  | \$ | 18 | \$ 1,141,411 |
| Balance as of December 31, 2002 | \$780,825 | \$ 141,201 | \$219,367 | \$29,698 | \$ | 18 | \$ 1,171,109 |
| Acquired during the period | 2,885 |  |  |  |  |  | 2,885 |
| Balance as of September 30, 2003 | \$783,710 | \$ 141,201 | \$219,367 | \$29,698 | \$ | 18 | \$1,173,994 |

With the exception of goodwill resulting from the repurchase of minority interests in our newspapers, substantially all acquired goodwill is expected to be deductible for tax purposes.

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## 7. PROGRAMS AND PROGRAM LICENSES

Programs and program licenses consisted of the following:

| ( in thousands) | $\begin{gathered} \text { September 30, } \\ 2003 \end{gathered}$ | $\underset{\substack{\text { As of } \\ \text { December 31, } \\ 2002}}{ }$ | $\underset{2002}{\text { September 30, }}$ |
| :---: | :---: | :---: | :---: |
| Cost | \$ 699,521 | \$ 628,881 | \$ 635,565 |
| Accumulated amortization | 413,078 | 342,663 | 359,063 |
| Total programs and program licenses | \$ 286,443 | \$ 286,218 | \$ 276,502 |

In addition to the programs owned or licensed by us included in the table above, we purchase the rights to broadcast first-run syndicated programming. First-run syndicated programming is generally produced at or near its scheduled broadcast date. Licenses for first-run syndicated programming generally commit us to purchase such programming upon its production. We have commitments to purchase approximately $\$ 188$ million of such programming, including $\$ 43$ million for the current television season. If such programming is not produced, our commitments under the licenses would generally expire without obligation.

## 8. UNAMORTIZED NETWORK DISTRIBUTION INCENTIVES

Unamortized network distribution incentives consisted of the following:

| ( in thousands) | $\begin{aligned} & \text { September } 30, \\ & 2003 \end{aligned}$ |  | $\underset{\substack{\text { As of } \\ \text { December 31, } \\ 2002}}{ }$ |  | September 30,2002 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Network launch incentives |  | 305,709 | \$ | 295,926 | \$ | 272,346 |
| Accumulated amortization |  | 130,037 |  | 107,991 |  | 102,610 |
| Net book value |  | 175,672 |  | 187,935 |  | 169,736 |
| Unbilled affiliate fees |  | 21,095 |  | 11,078 |  | 8,989 |
| Total network distribution incentives |  | 196,767 |  | 199,013 | \$ | 178,725 |

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## 9. LONG-TERM DEBT

Long-term debt consisted of the following:

| ( in thousands) | $\begin{aligned} & \text { September 30, } 2003 \end{aligned}$ |  | $\underset{\substack{\text { As of } \\ \text { December 31, } \\ 2002}}{ }$ |  | $\begin{gathered} \text { September 30, } \\ 2002 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable-rate credit facilities | \$ | 88,552 | \$ | 312,371 | \$ | 232,391 |
| \$100 million, 6.625\% notes, due in 2007 |  | 99,942 |  | 99,930 |  | 99,926 |
| \$50 million, 3.75\% notes, due in 2008 |  | 50,000 |  |  |  |  |
| \$100 million, $4.25 \%$ notes, due in 2009 |  | 99,406 |  | 99,334 |  |  |
| \$200 million, 5.75\% notes, due in 2012 |  | 198,903 |  | 198,809 |  | 198,777 |
| \$100 million, $6.375 \%$ notes, due in 2002 |  |  |  |  |  | 99,998 |
| Other notes |  | 12,939 |  | 14,528 |  | 14,346 |
|  |  |  |  |  |  |  |
| Total face value of long-term debt less discounts |  | 549,742 |  | 724,972 |  | 645,438 |
| Fair market value of interest rate swap |  | 950 |  |  |  |  |
| Total long-term debt |  | 550,692 |  | 724,972 |  | 645,438 |
| Current portion of long-term debt |  |  |  | 75,171 |  | 132,471 |
| Long-term debt (less current portion) | \$ | 550,692 |  | 649,801 | \$ | 512,967 |

We have Competitive Advance and Revolving Credit Facilities (the "Revolver"), and a commercial paper program that collectively permit aggregate borrowings up to $\$ 575$ million (the "Variable-Rate Credit Facilities"). The Revolver consists of two facilities, one permitting $\$ 375$ million in aggregate borrowings expiring in August 2004 and the second a $\$ 200$ million facility expiring in 2007. Borrowings under the Revolver are available on a committed revolving credit basis at our choice of three short-term rates or through an auction procedure at the time of each borrowing. The Revolver is primarily used as credit support for our commercial paper program in lieu of direct borrowings under the Revolver. The weighted-average interest rate on the Variable-Rate Credit Facilities was $1.1 \%$ at September 30, 2003, 1.4\% at December 31, 2002, and 1.8\% at September 30, 2002.

We have a U.S. shelf registration statement which allows us to borrow up to an additional $\$ 350$ million as of September 30, 2003.
We entered into a receive-fixed, pay-floating interest rate swap to achieve a desired proportion of fixed-rate versus variable-rate debt. The interest rate swap expires upon the maturity of the $\$ 50$ million, $3.75 \%$ notes in 2008, and effectively converts those fixed-rate notes into variable-rate borrowings. The variable interest rate was $1.1 \%$ at September 30, 2003, which was based on six month LIBOR minus a rate spread. The swap agreement was designated as a fair-value hedge of the underlying fixed-rate notes. Accordingly, changes in the fair value of the interest rate swap agreement (due to movements in the benchmark interest rate) are recorded as adjustments to the carrying value of long-term debt with an offsetting adjustment to other non-current assets. The changes in the fair value of the interest rate swap agreements and the underlying fixed-rate obligation are recorded as equal and offsetting unrealized gains and losses in the Consolidated Statements of Income. We have structured the interest rate swap to be $100 \%$ effective. As a result, there is no current impact to earnings resulting from hedge ineffectiveness.

Certain long-term debt agreements contain maintenance covenants for net worth and coverage of interest expense and restrictions on incurrence of additional indebtedness. We were in compliance with all debt covenants at September 30, 2003.

Current maturities of long-term debt are classified as long-term to the extent they can be refinanced under existing long-term credit commitments.

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## 10. OTHER LIABILITIES AND MINORITY INTERESTS

Other liabilities and minority interests consisted of the following:

| ( in thousands) | $\underset{2003}{\substack{\text { September } 30,}}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2002 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2002 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Program rights payable | \$ | 36,377 | \$ | 62,114 | \$ | 62,054 |
| Employee compensation and benefits |  | 77,923 |  | 100,384 |  | 110,360 |
| Network distribution incentives |  | 51,754 |  | 66,222 |  | 44,684 |
| Minority interests |  | 25,737 |  | 20,948 |  | 16,600 |
| Deferred gain on sale of WCPO building |  | 7,649 |  | 7,649 |  |  |
| Other |  | 17,864 |  | 16,280 |  | 9,200 |
| Total other liabilities and minority interests |  | 217,304 |  | 273,597 |  | 242,898 |
| Current portion of other liabilities |  | 85,685 |  | 137,229 |  | 105,643 |
| Other liabilities and minority interests (less current portion) | \$ | 131,619 |  | 136,368 | \$ | 137,255 |

In the fourth quarter of 2002, we sold our Cincinnati television station production facility to the City of Cincinnati for $\$ 7.9$ million in cash. Our television station will continue to use the facility until construction of a new production facility is completed in 2004 . The gain on the sale of the facility of $\$ 7.6$ million has been deferred until our station relocates to its new production facility. We will receive an additional $\$ 3.0$ million in cash if our station relocates prior to June $1,2004$. The additional payments, which we expect to earn, are not included in the deferred gain.

## 11. SUPPLEMENTAL CASH FLOW INFORMATION

The following table presents additional information about the change in certain working capital accounts:

| ( in thousands) | Nine months ended September 30, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| Other changes in certain working capital accounts, net: |  |  |
| Accounts receivable | \$ 8,422 | \$ 16,885 |
| Prepaid and accrued pension expense | $(18,918)$ | 9,651 |
| Inventories | $(5,355)$ | (48) |
| Accounts payable | 4,777 | $(8,711)$ |
| Accrued income taxes | 12,321 | $(14,742)$ |
| Accrued employee compensation and benefits | $(2,999)$ | 3,664 |
| Accrued interest | (475) | 6,105 |
| Other accrued liabilities | 6,421 | $(2,865)$ |
| Other, net | $(1,102)$ | 48 |
| Total | \$ 3,092 | \$ 9,987 |

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## 12. SEGMENT INFORMATION

We are a diversified media company operating in four reportable business segments: newspaper publishing, cable and satellite television programming services (referred to as "Scripps Networks"), broadcast television and television-retailing ("Shop At Home"). We determine our business segments based upon our management and internal reporting structure. Our reportable segments are strategic businesses that offer different products and services.

Newspaper publishing includes 21 daily newspapers in the U.S. Newspapers derive revenue primarily from the sale of advertising space to local and national advertisers and from the sale of the newspapers to readers. Four of our newspapers are partners in JOAs (see Note 1). Each of those newspapers maintains an independent editorial operation and receives a share of the operating profits of the JOA.

Scripps Networks includes four national television networks distributed by cable and satellite television systems: Home \& Garden Television ("HGTV"), Food Network, DIY - Do It Yourself Network ("DIY") and Fine Living. Scripps Networks also includes our 12\% interest in FOX Sports Net South, a regional television network. We own approximately $70 \%$ of Food Network and approximately $90 \%$ of Fine Living. Scripps Networks derives revenue primarily from the sale of advertising time and from affiliate fees from cable and satellite television systems.

Broadcast television includes ten stations, nine of which are affiliated with national broadcast networks. Broadcast television derives revenue primarily from the sale of advertising time to local and national advertisers.

Shop At Home markets a range of consumer goods directly to television viewers and visitors to its Web site. Shop At Home programming is distributed under the terms of affiliation agreements with broadcast television stations and cable and satellite television systems. Substantially all of Shop At Home's revenues are derived from the sale of merchandise.

Licensing and other media aggregates operating segments that are too small to report separately, and primarily includes syndication and licensing of news features and comics.

Corporate represents our corporate office. Certain corporate costs and expenses, including information technology, pensions and other employee benefits, and other shared services, are allocated to our business segments. The allocations are generally amounts agreed upon by management, which may differ from amounts that would be incurred if such services were purchased separately by the business segment. Corporate assets are primarily cash, cash equivalent and other shortterm investments, property and equipment primarily used for corporate purposes, and deferred income taxes.

The accounting policies of each of our business segments are those described in Note 1.
Segment profit is a key metric used by our chief operating decision maker (as defined by FAS 131 - Segment Reporting) to assess the operating performance of our business segments and to make decisions about the allocation of resources to our business segments. Segment profit excludes interest, income taxes, depreciation and amortization, divested operating units, restructuring charges, investment results and certain other items.

As discussed in Note 1, we account for our share of the earnings of JOAs on the equity method of accounting. Our equity in earnings of JOAs is included in "Equity in earnings of JOAs and other joint ventures" in our Consolidated Statements of Income. Newspaper segment profits include equity in earnings of JOAs. Scripps Networks segment profits include equity in earnings of FOX Sports Net South and certain other joint ventures.

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Information regarding our business segments follows:

|  | Three months ended September 30, |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2003 | 2002 |  | 2003 |  | 2002 |
| Segment operating revenues: |  |  |  |  |  |  |
| Newspapers managed solely by us | \$ 163,828 | \$ 162,959 | \$ | 509,202 | \$ | 502,071 |
| Joint operating agencies | 56 | 42 |  | 174 |  | 140 |
|  |  |  |  |  |  |  |
| Total newspapers | 163,884 | 163,001 |  | 509,376 |  | 502,211 |
| Scripps Networks | 121,549 | 97,069 |  | 380,042 |  | 296,737 |
| Broadcast television | 72,257 | 72,745 |  | 221,300 |  | 213,987 |
| Shop At Home | 58,425 |  |  | 173,380 |  |  |
| Licensing and other media | 24,366 | 21,452 |  | 76,423 |  | 66,452 |
|  |  |  |  |  |  |  |
| Total operating revenues | \$440,481 | \$354,267 |  | ,360,521 |  | ,079,387 |
|  | - |  |  |  |  | - |
| Segment profit (loss): |  |  |  |  |  |  |
| Newspapers managed solely by us | \$ 52,069 | \$ 52,241 | \$ | 165,363 | \$ | 169,764 |
| Joint operating agencies | 8,811 | 8,465 |  | 26,390 |  | 25,275 |
|  |  |  |  |  |  |  |
| Total newspapers | 60,880 | 60,706 |  | 191,753 |  | 195,039 |
| Scripps Networks | 40,277 | 29,872 |  | 137,821 |  | 82,722 |
| Broadcast television | 18,713 | 20,621 |  | 58,841 |  | 61,398 |
| Shop At Home | $(3,753)$ |  |  | $(15,293)$ |  |  |
| Licensing and other media | 4,489 | 4,493 |  | 12,977 |  | 13,237 |
| Corporate | $(8,363)$ | $(6,247)$ |  | $(23,625)$ |  | $(21,287)$ |
| Total segment profit | 112,243 | 109,445 |  | 362,474 |  | 331,109 |
| Depreciation and amortization of intangibles | $(17,156)$ | $(15,026)$ |  | $(50,248)$ |  | $(44,337)$ |
| Interest expense | $(7,944)$ | $(7,843)$ |  | $(23,779)$ |  | $(21,064)$ |
| Investment results, net of expenses |  | $(10,052)$ |  | $(3,200)$ |  | $(83,991)$ |
| Miscellaneous, net | 861 | 675 |  | 3,546 |  | 57 |
|  | - | - |  |  |  |  |
| Income before income taxes and minority interests | \$ 88,004 | \$ 77,199 | \$ | 288,793 | \$ | 181,774 |
|  |  |  |  | - |  |  |
| Depreciation: |  |  |  |  |  |  |
| Newspapers managed solely by us | \$ 5,692 | \$ 6,011 | \$ | 17,122 | \$ | 18,272 |
| Joint operating agencies | 324 | 326 |  | 966 |  | 784 |
|  | - | - |  | - |  |  |
| Total newspapers | 6,016 | 6,337 |  | 18,088 |  | 19,056 |
| Scripps Networks | 2,815 | 2,239 |  | 7,759 |  | 6,527 |
| Broadcast television | 4,889 | 4,938 |  | 14,568 |  | 14,355 |
| Shop At Home | 1,581 |  |  | 4,226 |  |  |
| Licensing and other media | 153 | 199 |  | 476 |  | 583 |
| Corporate | 567 | 340 |  | 1,668 |  | 849 |
| Total depreciation | \$ 16,021 | \$ 14,053 | \$ | 46,785 | \$ | 41,370 |
|  | - | - |  | - |  | - |
| Amortization of intangible assets: |  |  |  |  |  |  |
| Newspapers managed solely by us | 107 | \$ 103 | \$ | 318 | \$ | 307 |
| Joint operating agencies | 67 | 67 |  | 200 |  | 200 |
|  | - | - |  | - |  |  |
| Total newspapers | 174 | 170 |  | 518 |  | 507 |
| Scripps Networks | 548 | 771 |  | 1,721 |  | 2,365 |
| Broadcast television | 32 | 32 |  | 95 |  | 95 |
| Shop At Home | 381 |  |  | 1,129 |  |  |
| Total amortization of intangible assets | \$ 1,135 | \$ 973 | \$ | 3,463 | \$ | 2,967 |

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| ( in thousands) | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
| Additions to property, plant and equipment: |  |  |  |  |
| Newspapers | \$ 6,055 | \$ 7,044 | \$ 28,192 | \$ 27,304 |
| Scripps Networks | 1,714 | 3,917 | 4,114 | 9,835 |
| Broadcast television | 10,107 | 4,912 | 22,048 | 12,920 |
| Shop At Home | 744 |  | 2,457 |  |
| Licensing and other media | 135 | 146 | 296 | 228 |
| Corporate | 1,117 | 518 | 2,313 | 3,013 |
|  |  |  |  |  |
| Total additions to property, plant and equipment | \$ 19,872 | \$ 16,537 | \$ 59,420 | \$ 53,300 |
|  | $\longrightarrow$ | - | $\longrightarrow$ | - |
| Business acquisitions and other additions to long-lived assets: |  |  |  |  |
| Newspapers | \$ 440 | \$ 390 | \$ 4,024 | \$ 454 |
| Scripps Networks | 5,667 | 20,339 | 9,118 | 70,571 |
| Broadcast television |  |  | 918 | 20 |
| Investments | 170 | 7,801 | 704 | 13,872 |
|  | - | $\underline{\square}$ | - |  |
| Total | \$ 6,277 | \$28,530 | \$ 14,764 | \$ 84,917 |
|  | $\underline{\square}$ |  | $\longrightarrow$ |  |
| Assets: |  |  |  |  |
| Newspapers |  |  | \$ 1,275,872 | \$ 1,263,725 |
| Scripps Networks |  |  | 808,631 | 724,488 |
| Broadcast television |  |  | 485,214 | 502,800 |
| Shop At Home |  |  | 151,583 |  |
| Licensing and other media |  |  | 26,199 | 24,787 |
| Investments |  |  | 63,831 | 50,089 |
| Corporate |  |  | 70,473 | 94,156 |
| Total assets |  |  | \$2,881,803 | \$2,660,045 |

Other additions to long-lived assets include investments, capitalized intangible assets and capitalized network launch incentives.

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## 13. STOCK COMPENSATION PLANS

The following table presents information about stock options:

|  | $\begin{gathered} \begin{array}{c} \text { Number } \\ \text { of } \\ \text { Shares } \end{array} \end{gathered}$ | Weighted Exercise Price | Range of Exercise Prices |
| :---: | :---: | :---: | :---: |
| Options outstanding at December 31, 2001 | 4,531,538 | \$ 44.95 | \$15-70 |
| Options granted during the period | 1,087,300 | 75.26 | 73-78 |
| Options exercised during the period | $(760,562)$ | 29.96 | 15-67 |
|  |  |  |  |
| Options outstanding at September 30, 2002 | 4,858,276 | \$ 54.08 | \$15-78 |
|  |  |  |  |
| Options outstanding at December 31, 2002 | 4,840,034 | \$ 54.39 | \$16-78 |
| Options granted during the period | 1,113,700 | 80.08 | 80-87 |
| Options exercised during the period | $(562,508)$ | 40.32 | 16-76 |
|  |  |  |  |
| Options outstanding at September 30, 2003 | 5,391,226 | \$ 61.16 | \$16-87 |

Options generally become exercisable over a one-to-three-year period. Information about options outstanding and options exercisable by year of grant is as follows:

|  | Options Outstanding |  |  |  | Options Exercisable |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year of Grant | Options on Shares Outstanding | Range of Exercise Prices |  | ghted <br> erage ise Price | Options on Shares Exercisable | Range of Exercise Prices |  | ghted rage se Price |
| 1993 - expire in 2003 | 23,400 | \$ 16 | \$ | 16.35 | 23,400 | \$ 16 | \$ | 16.35 |
| 1994 - expire in 2004 | 142,535 | 18-21 |  | 18.94 | 142,535 | 18-21 |  | 18.94 |
| 1995 - expire in 2005 | 9,800 | 20 |  | 20.01 | 9,800 | 20 |  | 20.01 |
| 1996 - expire in 2006 | 69,000 | 26-27 |  | 26.98 | 69,000 | 26-27 |  | 26.98 |
| 1997 - expire in 2007 | 303,700 | 35-42 |  | 35.11 | 303,700 | 35-42 |  | 35.11 |
| 1998 - expire in 2008 | 399,750 | 39-56 |  | 47.32 | 399,750 | 39-56 |  | 47.32 |
| 1999 - expire in 2009 | 498,163 | 42-50 |  | 47.14 | 498,163 | 42-50 |  | 47.14 |
| 2000 - expire in 2010 | 779,875 | 43-60 |  | 49.41 | 756,409 | 43-60 |  | 49.28 |
| 2001 - expire in 2011 | 962,205 | 58-70 |  | 64.23 | 821,375 | 58-70 |  | 64.24 |
| 2002 - expire in 2012 | 1,089,098 | 73-78 |  | 75.31 | 513,201 | 73-78 |  | 75.27 |
| 2003 - expire in 2013 | 1,113,700 | 80-87 |  | 80.08 |  |  |  |  |
|  | -30122 |  |  |  | [ |  |  |  |
| Total options on number of shares | 5,391,226 |  | \$ | 61.16 | 3,537,333 |  | \$ | 51.05 |

Information related to awards of Class A Common Shares is presented below:

|  | $\begin{gathered} \text { Number } \begin{array}{c} \text { of } \\ \text { Shares } \end{array} \end{gathered}$ | Price at Award Dates |  |
| :---: | :---: | :---: | :---: |
|  |  | Weighted Average | Range of Prices |
| Unvested shares at December 31, 2001 | 422,881 | \$ 54.55 | \$42-71 |
| Shares awarded during the period | 32,305 | 72.43 | 72-77 |
| Shares vested during the period | $(114,515)$ | 62.03 | 42-84 |
| Shares forfeited during the period | (600) | 47.39 | 47-48 |
| Unvested shares at September 30, 2002 | 340,071 | \$ 55.65 | \$43-77 |
| Unvested shares at December 31, 2002 | 328,376 | \$ 55.77 | \$43-77 |
| Shares awarded during the period | 161,819 | 78.92 | 78-81 |
| Shares vested during the period | $(177,233)$ | 52.64 | 43-77 |
| Shares forfeited during the period | $(3,200)$ | 50.40 | 50-57 |
| Unvested shares at September 30, 2003 | 309,762 | \$ 70.20 | \$44-81 |

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion and analysis of financial condition and results of operations is based upon the consolidated financial statements and the condensed notes to the consolidated financial statements. You should read this discussion in conjunction with those financial statements.

## FORWARD-LOOKING STATEMENTS

This discussion and the information contained in the notes to the consolidated financial statements contain certain forward-looking statements that are based on our current expectations. Forward-looking statements are subject to certain risks, trends and uncertainties that could cause actual results to differ materially from the expectations expressed in the forward-looking statements. Such risks, trends and uncertainties, which in most instances are beyond our control, include changes in advertising demand and other economic conditions; consumers' taste; newsprint prices; program costs; labor relations; technological developments; competitive pressures; interest rates; regulatory rulings; and reliance on third-party vendors for various products and services. The words "believe," "expect," "anticipate," "estimate," "intend" and similar expressions identify forward-looking statements. All forward-looking statements, which are as of the date of this filing, should be evaluated with the understanding of their inherent uncertainty.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America ("GAAP") requires us to make a variety of decisions which affect reported amounts and related disclosures, including the selection of appropriate accounting principles and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience, actuarial studies and other assumptions. We are committed to preparing financial statements incorporating accounting principles, assumptions and estimates that promote the representational faithfulness, verifiability, neutrality and transparency of the accounting information included in the financial statements.

Note 1 to the Consolidated Financial Statements included in our Annual Report on Form 10-K describes the significant accounting policies we have selected for use in the preparation of our financial statements and related disclosures. We believe the following to be the most critical accounting policies, estimates and assumptions affecting our reported amounts and related disclosures.

## Revenue Recognition

Advertising. Advertising revenue is recorded, net of agency commissions, when advertisements are published in newspapers or are broadcast on television stations or national television networks. Advertising on our Internet sites is recognized over the period in which the advertising will appear.

Advertising contracts, which generally have a term of one year or less, may provide rebates based upon the volume of advertising purchased during the terms of the contracts. Estimated rebates are recorded as a reduction of revenue in the period the advertisement is displayed. This requires us to make certain estimates regarding future advertising volumes. We base our estimates on various factors including our historical experience and advertising sales trends. We revise our estimates as necessary based on actual volume realized.

Broadcast and national television network advertising contracts may guarantee the advertiser a minimum audience for their advertisements over the term of the contracts. We provide the advertiser with additional advertising time if we do not deliver the guaranteed audience size. The amount of additional advertising time is generally based upon the percentage of shortfall in audience size. This requires us to make estimates of the audience size that will be delivered throughout the terms of the contracts. We base our estimate of audience size on information provided by ratings services and our historical experience. If we determine we will not deliver the guaranteed audience, an accrual for "make-good" advertisements is recorded as a reduction of revenue. The estimated make-good accrual is adjusted throughout the terms of the advertising contracts.

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Newspaper Subscriptions. Circulation revenue for newspapers sold directly to subscribers is based upon the retail rate. Prepaid newspaper subscriptions are deferred and are included in circulation revenue on a pro-rata basis over the term of the subscriptions. Circulation revenue for newspapers sold to independent newspaper distributors, which are subject to returns, is based upon the wholesale rate. Newspaper circulation revenue is recognized upon publication of the newspaper, net of estimated returns. Estimated returns are based on historical return rates and are adjusted based on actual returns realized.

Network Affiliate Fees. Cable and satellite television systems generally pay a per-subscriber fee ("network affiliate fees") for the right to distribute our programming under the terms of long-term distribution contracts. Network affiliate fees are reported net of discounts earned by cable and satellite television system operators based upon the number of subscribers that receive our programming and net of the costs of incentives offered system operators in exchange for initial long-term distribution contracts. Such incentives may include an initial period in which the payment of network affiliate fees by the system is waived ("free period"), cash payments ("network launch incentives"), or both. We recognize network affiliate fees as revenue over the terms of the contracts, including any free periods. Network launch incentives are capitalized as assets upon launch of our programming on the cable or satellite television system and are amortized against network affiliate fees over the terms of the contracts based upon the ratio of each period's revenue to expected total revenue over the terms of the contracts.

The amount of network affiliate fees due to us, net of applicable discounts, are reported to us by cable and satellite television systems. Such information is generally not received until substantially after the close of the reporting period. Therefore, reported network affiliate fee revenues are based upon our estimates of the number of the subscribers receiving our programming and the amount of volume-based discounts each cable and satellite television provider is entitled to receive. We subsequently adjust these estimated amounts based upon the actual amounts of network affiliate fees received.

Merchandise Sales. Revenue from the sale of merchandise is recognized when the products are delivered to the customer. We allow customers to return merchandise for full credit or refund within 30 days from the date of receipt. Revenue is reported net of estimated returns. This requires us to estimate product returns. Such estimates are based upon our historical experience. We subsequently adjust these estimated amounts based upon the actual levels of merchandise returned.

Programs and Program Licenses - Programming assets include licensed programs and programs produced by us or on a contract basis for us. We also purchase the rights to broadcast first-run syndicated programming which is generally produced and delivered at or near its scheduled broadcast date. Program costs are expensed over the estimated useful life of the programming based upon estimated future cash flows. Estimated future cash flows can change based upon market acceptance, advertising and network affiliate fee rates, the number of cable and satellite television subscribers receiving our networks and program usage. Accordingly, revenue estimates and planned usage are reviewed periodically and are revised if necessary. Such revisions may affect the amount of amortization recorded in a given year, the life over which the programs are amortized, or both.

We regularly review program assets and purchase commitments for impairment of the unamortized cost of such programs and commitments. This requires us to compare the unamortized costs of such programs to the advertising and other revenues we expect to receive during the broadcast of the programs. We review our program assets and purchase commitments for impairment using a day-part methodology, whereby programs broadcast during a particular time of day (such as prime-time) are evaluated on an aggregate basis.

Long-lived Assets - Judgment is applied in determining the estimated useful lives of long-lived assets, specifically property, plant and equipment and certain intangible assets with a finite life. We base our judgment of estimated lives on the length of time we have employed similar assets and upon expert opinions.

Certain events or changes in circumstances may indicate that the carrying value of our property, plant and equipment, intangible assets, and goodwill may not be recoverable and may require an impairment review. In assessing impairment, we must make assumptions regarding estimated future cash flows and other factors to determine the fair value of the respective assets. Based on that review, if the carrying value of these assets exceeds fair value and is determined not to be recoverable, an impairment loss representing the amount of excess over its fair value would be recognized in income.

In accordance with FAS 142 we review goodwill for impairment based upon groupings of businesses, referred to as reporting units. Reporting units are operating segments or groupings of businesses one level below the operating segment level.

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Investments - We hold investments in several companies, including publicly traded securities and other securities that have no active market. Future adverse changes in market conditions, poor operating results, or the inability of certain development-stage companies to find additional financing could result in losses that may not be reflected in an investment's current carrying value, thereby requiring an impairment charge in the future. We regularly review our investments to determine if there has been an other-than-temporary decline in market value. In making that determination, we consider the extent to which cost exceeds market value, the duration of the market decline, earnings and cash forecasts, and current cash position, among other factors.

Employee Benefits - We are self-insured for employee-related health and disability benefits and workers' compensation claims. A third-party administrator is used to process all claims. Estimated liabilities for unpaid claims are based on our historical claims experience and are developed from actuarial valuations. However, actual amounts could vary significantly from such estimates, which would require adjustments to expense in that period. We reduced our estimated liability for self-insured claims by approximately $\$ 3$ million in the third quarter of 2003 primarily due to lower than anticipated medical claims.

We rely upon actuarial valuations to determine pension costs. Inherent in these valuations are assumptions of discount rates and the expected return on plan assets. The discount rate used to determine our future pension obligations is based upon market rates for long-term bonds. Our return on plan assets assumption is based upon expected returns for broad equity and bond indices, our asset allocation and the historical returns we have earned on those asset classes. A change of $0.5 \%$ in our discount rate of $6.5 \%$, or in our assumed rate of return on plan assets of $8.25 \%$, would not have materially affected 2003 pension expense. Future pension expense will depend on future investment performance, changes in discount rates and other factors related to the employee population participating in our pension plans.

Income Taxes - Accounting for income taxes is sensitive to interpretation of various laws and regulations. The Internal Revenue Service is currently examining our 1996 to 2001 consolidated federal income tax returns. We review our provision for open tax years on an ongoing basis.

We record a tax valuation allowance to reduce deferred tax assets to the amount that is more likely than not to be realized. Deferred tax assets subject to a valuation allowance primarily relate to state net operating loss carryforwards and capital loss carryforwards. We consider ongoing prudent and feasible tax planning strategies in assessing the need for a valuation allowance. In the event we determine the deferred tax asset we would realize would be greater or less than the net amount recorded, an adjustment would be made to the tax provision in that period.

The income tax provision for interim periods is determined based upon the expected effective income tax rate for the full year. To determine the annual effective income tax rate for the full year period we must estimate both the total income before income tax for the full year and the jurisdictions in which that income is subject to tax. The actual effective income tax rate for the full year may differ from these estimates if income before income tax is greater or less than what was estimated or if the allocation of income to jurisdictions in which it is taxed is different from the estimated allocations. We review and adjust our estimated effective income tax rate for the full year each quarter based upon our most recent estimates of income before income tax for the full year and the jurisdictions in which we expect that income will be taxed.

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## RESULTS OF OPERATIONS

We are a diversified media company operating in four reportable business segments: newspaper publishing, Scripps Networks, broadcast television, and Shop At Home. Licensing and other media aggregates operating segments that are too small to report separately, and primarily includes syndication and licensing of news features and comics. The trends and underlying economic conditions affecting the operating performance and future prospects differ for each of our business segments. Accordingly, we believe the following discussion of our consolidated results of operations should be read in conjunction with the discussion of the operating performance of our business segments that follows on pages F-26 through F-34.

Consolidated Results of Operations - Consolidated results of operations were as follows:

| (in thousands) | Quarterly Period |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 | Change | 2002 | 2003 | Change | 2002 |
| Operating revenues | \$ 440,481 | 24.3\% | \$ 354,267 | \$ 1,360,521 | 26.0\% | \$1,079,387 |
| Costs and expenses | $(349,068)$ | (32.2)\% | $(264,045)$ | $(1,058,941)$ | (31.7)\% | $(803,760)$ |
| Depreciation and amortization of intangible assets | $(17,156)$ | (14.2)\% | $(15,026)$ | $(50,248)$ | (13.3)\% | $(44,337)$ |
| Operating income | 74,257 | (1.2)\% | 75,196 | 251,332 | 8.7\% | 231,290 |
| Interest expense | $(7,944)$ | (1.3)\% | $(7,843)$ | $(23,779)$ | (12.9)\% | $(21,064)$ |
| Equity in earnings of JOAs and other joint ventures | 20,830 | 8.4\% | 19,223 | 60,894 | 9.8\% | 55,482 |
| Investment results, net of expenses |  |  | $(10,052)$ | $(3,200)$ |  | $(83,991)$ |
| Miscellaneous, net | 861 |  | 675 | 3,546 |  | 57 |
|  |  |  |  |  |  |  |
| Income before income taxes and minority interests | 88,004 |  | 77,199 | 288,793 |  | 181,774 |
| Provision for income taxes | 34,509 |  | 30,622 | 115,381 |  | 66,575 |
| Income before minority interests | 53,495 |  | 46,577 | 173,412 |  | 115,199 |
| Minority interests | 1,636 |  | 901 | 4,131 |  | 2,687 |
| Net income | \$ 51,859 | 13.5 \% | \$ 45,676 | \$ 169,281 | 50.5 \% | \$ 112,512 |
| Net income per diluted share of common stock | . 64 | 12.3 \% | \$ . 57 | \$ 2.08 | 48.6 \% | \$ 1.40 |

## Third quarter 2003 compared to third quarter 2002

Operating revenues increased $24.3 \%$. Continued growth in advertising and network affiliate fee revenues at our cable and satellite television programming services contributed approximately $30 \%$ of the increase in operating revenues, while approximately two-thirds of the increase is attributable to the October 2002 acquisition of Shop At Home.

Costs and expenses increased $32.2 \%$. The Shop At Home acquisition accounts for approximately $75 \%$ of the increase in costs and expenses. In addition, pension expense increased $\$ 2.6$ million year-over-year due to the combined effects of lower expected returns on plan assets and lower discount rates. Costs and expenses were also affected by the vesting of performance-based restricted stock awards. Certain restricted stock awards issued in 2001 were earned based upon the market price of our Class A Common Shares. The expense related to these awards was recorded when the shares were earned. A total of 40,000 shares were earned in the first and second quarter of 2002. Expense of $\$ 1.7$ million was recorded in the third quarter of 2003 when the remaining 20,000 shares under the award were earned.

Depreciation and amortization increased year-over-year primarily as a result of depreciation and amortization attributable to the acquisition of Shop At Home.
In the third and fourth quarter of 2002 we replaced approximately $\$ 200$ million of borrowings under variable-rate credit facilities with fixed-rate debt. Interest expense increased slightly year-over-year in the third quarter as the increase in interest expense resulting from greater fixed-rate borrowings was substantially offset by decreases in the weighted-average interest rate on variable-rate borrowings and by reduced variable rate borrowings. Average variable-rate borrowings, including the $\$ 50$ million notes converted to variable rate borrowings under the provisions of our interest rate swap, were $\$ 160$ million in the third quarter of 2003 and $\$ 230$ million in the third quarter of 2002. The weighted-average effective interest rate on variable rate borrowings was $1.1 \%$ in the third quarter of 2003 and $1.8 \%$ in the third quarter of 2002 . We are currently borrowing under our variable-rate credit facilities at an effective 90 -day yield of $1.1 \%$.

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Equity in earnings of JOAs and other joint ventures increased primarily due to improved results of the joint newspaper operations in Denver.
Net investment results include (i) net realized gains and losses and (ii) accrued performance-based compensation and other expenses associated with the management of Scripps Ventures Funds I and II ("Scripps Ventures"). Third quarter net investment results in 2002 were a pre-tax charge of $\$ 10.1$ million, reducing net income by $\$ 6.5$ million, $\$ .08$ per share. Included in net investment results were $\$ 9.6$ million of write-downs associated with declines in value of the Scripps Ventures investment portfolios and other investments in development-stage businesses.

We reduced our estimated effective income tax rate for full year of 2003 to $39.9 \%$ in the third quarter, reducing the effective tax rate for the quarter to $39.2 \%$. The effective income tax rate was $39.7 \%$ in the third quarter of 2002.

Minority interest increased year-over-year primarily due to the operating performance of Food Network. We own an approximate $70 \%$ interest in Food Network and Tribune Company ("Tribune") owns the other $30 \%$. Prior to the fourth quarter of 2002 minority interest did not include a charge for Tribune's share of the net income of Food Network as cumulative losses allocable to Tribune exceeded the basis of Tribune's investment in Food Network.

Under the terms of the Food Network partnership agreement, we receive approximately $87 \%$ of Food Network profits until all capital contributions are returned. Approximately $\$ 9$ million of pre-tax profits remain to be allocated in proportion to capital contributions before such profits are allocated in proportion to ownership interests. We expect profits will begin to be allocated in proportion to ownership interests in the fourth quarter of 2003. As a result, we expect minority interest to increase between $\$ 2$ million and $\$ 3$ million year-over-year in the fourth quarter.

## Year-to-date 2003 compared to year-to-date 2002

Operating revenues increased $26.0 \%$. Continued growth in advertising and network affiliate fee revenues at our cable and satellite television programming services contributed approximately $30 \%$ of the increase in operating revenues, while approximately two-thirds of the increase is attributable to the October 2002 acquisition of Shop At Home.

Costs and expenses increased $31.7 \%$. The Shop At Home acquisition accounts for approximately $75 \%$ of the increase in costs and expenses. In addition, pension expense increased $\$ 8.3$ million year-over-year due to the combined effects of lower expected returns on plan assets and lower discount rates. Costs and expenses were also affected by the vesting of performance-based restricted stock awards. Certain restricted stock awards issued in 2001 were earned based upon the market price of our Class A Common Shares. The expense related to these awards was recorded when the shares were earned. Expense of $\$ 3.3$ million was recorded in 2002 when a total of 40,000 shares were earned. Expense of $\$ 1.7$ million was recorded in 2003 when the remaining 20,000 shares under the award were earned.

Depreciation and amortization increased year-over-year primarily as a result of depreciation and amortization attributable to the acquisition of Shop At Home.
Interest expense increased in 2003 primarily due to our decision to replace $\$ 200$ million of borrowings under our variable-rate credit facilities with fixed-rate notes. Average fixed-rate borrowings for the year-to-date periods were $\$ 400$ million in 2003 and $\$ 260$ million in 2002. The weighted-average effective interest rate on the fixed-rate notes was $5.6 \%$ in 2003 and $6.4 \%$ in 2002. Average variable-rate borrowings, including the $\$ 50$ million notes converted to variable-rate borrowings under the provisions of our interest rate swap, were $\$ 220$ million in 2003 and $\$ 390$ million in 2002. The weighted-average effective interest rate on the variable-rate borrowings was $1.2 \%$ in 2003 and $1.8 \%$ in 2002.

Equity in earnings of JOAs and other joint ventures increased primarily due to improved results of the joint newspaper operations in Denver.

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Net investment results include (i) net realized gains and losses and (ii) accrued performance-based compensation and other expenses associated with the management of Scripps Ventures Funds I and II ("Scripps Ventures"). Year-to-date net investment results in 2003 were a pre-tax charge of $\$ 3.2$ million for writedowns associated with declines in value of certain investments in development-stage businesses. Investment results reduced net income by $\$ 2.1$ million, $\$ .03$ per share. Year-to-date net investment results in 2002 were a pre-tax charge of $\$ 84.0$ million, reducing net income by $\$ 54.6$ million, $\$ .68$ per share. Year-to-date investment results include a $\$ 35.1$ million write-down of our investment in Time Warner and $\$ 43.6$ million of write-downs associated with declines in value of the Scripps Ventures investment portfolios and other investments in development-stage businesses. Also included in net investment results were $\$ 3.6$ million of costs associated with winding down active management of Scripps Ventures.

We estimate our effective income tax rate for 2003 will be approximately $39.9 \%$. The effective income tax rate in 2002 was $36.6 \%$ year-to-date. The 2002 year-to-date income tax provision was reduced by $\$ 8.0$ million upon the settlement of the audits of our 1992 through 1995 consolidated federal income tax returns with the Internal Revenue Service.

Minority interest increased year-over-year primarily due to the operating performance of Food Network. In the second quarter of 2003, operating losses of Shop At Home reduced Summit America's basis in Shop At Home to zero. Accordingly, minority interest no longer includes a credit for Summit America's share of Shop At Home losses.

Business Segment Results - As discussed in Note 12 to the Consolidated Financial Statements our chief operating decision maker (as defined by FAS 131 Segment Reporting "FAS 131") assesses the operating performance of our business segments and makes decisions about the allocation of resources to our business segments using a performance measure that excludes interest, income taxes, depreciation and amortization, divested operating units, restructuring charges, investment results and certain other items. Items included in net income determined in accordance with accounting principles generally accepted in the United States that are excluded from segment profit generally result from prior decisions or from decisions made by corporate executives rather than the managers of the business segments. Depreciation and amortization charges are the result of past decisions regarding the allocation of resources and are therefore excluded from the measure. Financing, tax structure and divestiture decisions are generally made by corporate executives. Excluding these items from our business segment performance measure enables our chief operating decision maker to evaluate business segment operating performance for the current period based upon current economic conditions and decisions made by the managers of those business segments in the current period.

Segment profits include our share of the earnings of JOAs and certain other investments included in our consolidated operating results using the equity method of accounting. Newspaper segment profits include equity in earnings of JOAs. Scripps Networks segment profits include equity in earnings of FOX Sports Net South and other joint ventures.

A reconciliation of our equity in earnings of JOAs and other joint ventures included in our business segment operating results to our Consolidated Statements of Income is as follows:

|  | Quarterly Period |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ( in thousands) | 2003 | Change | 2002 | 2003 | Change | 2002 |
| Newspapers: |  |  |  |  |  |  |
| Equity in earnings of JOAs | \$ 18,008 | 4.9\% | \$ 17,160 | \$ 53,850 | 4.6\% | \$ 51,494 |
| Scripps Networks: |  |  |  |  |  |  |
| Equity in earnings of joint ventures | 2,822 | 36.8\% | 2,063 | 7,044 | 76.6\% | 3,988 |
| Total equity in earnings of JOAs and other joint ventures | \$20,830 | 8.4\% | \$ 19,223 | \$60,894 | 9.8\% | \$55,482 |

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Information regarding the operating performance of our business segments determined in accordance with FAS 131 and a reconciliation of such information to the consolidated financial statements is as follows:


Certain items required to reconcile segment profitability to consolidated results of operations determined in accordance with accounting principles generally accepted in the United States of America are attributed to particular business segments. Significant reconciling items attributable to each business segment are as follows:

| ( in thousands) | Quarterly Period |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 | Change | 2002 | 2003 | Change | 2002 |
| Depreciation and amortization: |  |  |  |  |  |  |
| Newspapers managed solely by us | \$ 5,799 | (5.2)\% | \$ 6,114 | \$17,440 | (6.1)\% | \$18,579 |
| Joint operating agencies | 391 | (0.5)\% | 393 | 1,166 | 18.5\% | 984 |
|  |  |  |  |  |  |  |
| Total newspapers | 6,190 | (4.9)\% | 6,507 | 18,606 | (4.9)\% | 19,563 |
| Scripps Networks | 3,363 | 11.7\% | 3,010 | 9,480 | 6.6\% | 8,892 |
| Broadcast television | 4,921 | (1.0)\% | 4,970 | 14,663 | 1.5\% | 14,450 |
| Shop At Home | 1,962 |  |  | 5,355 |  |  |
| Licensing and other media | 153 | (23.1)\% | 199 | 476 | (18.4)\% | 583 |
| Corporate | 567 | 66.8\% | 340 | 1,668 | 96.5\% | 849 |
| Total depreciation and amortization | \$17,156 | 14.2\% | \$15,026 | \$50,248 | 13.3\% | \$44,337 |
|  | $\underline{\square}$ | - | [ | $\underline{\square}$ | - |  |
| Miscellaneous, net: |  |  |  |  |  |  |
| Shop At Home - interest and dividends from Summit America | \$ 1,133 |  |  | \$ 3,458 |  |  |
| Other | (272) |  | \$ 675 | 88 |  | \$ 57 |
|  |  |  |  |  |  | \$ 57 |
| Total miscellaneous, net | \$ 861 |  | \$ 675 | \$ 3,546 |  | \$ 57 |

Discussions of the operating performance of each of our reportable business segments may be found on the following pages.

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Newspapers - Newspaper publishing includes twenty-one daily newspapers. Seventeen of the newspapers are managed solely by us and are located within fifteen markets in the U.S. Four of the newspapers are operated pursuant to the terms of joint operating agreements.

Newspapers managed solely by us: Each of the newspapers managed solely by us operates in mid-size markets, focusing on news coverage within their local markets. Advertising and circulation revenues provide substantially all of each newspaper's operating revenues and employee costs and newsprint costs are the primary expenses at each newspaper. The trends and underlying economic conditions affecting the operating performance of any of our newspapers are substantially the same as those affecting all of our newspapers. Our newspaper operating performance is most affected by newsprint prices and the health of the national economy, particularly conditions within the retail, labor, housing and auto markets. Changes in daily and Sunday circulation have not had a significant effect on the operating performance of our newspaper segment. While an individual newspaper may perform better or worse than our newspaper group as a whole due to specific conditions at that newspaper or within its local economy, such variances generally do not significantly affect the overall operating performance of the newspaper segment.

Operating results for newspapers managed solely by us were as follows:

| ( in thousands) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | Change | 2002 |  | 2003 | Change | 2002 |  |
| Newspapers managed solely by us |  |  |  |  |  |  |  |  |  |
| Segment operating revenues: |  |  |  |  |  |  |  |  |  |
| Local | \$ | 37,480 | (4.4)\% | \$ | 39,205 | \$ 120,919 | (3.2)\% |  | \$ 124,952 |
| Classified |  | 51,889 | (0.0)\% |  | 51,905 | 159,320 | 0.4\% |  | 158,634 |
| National |  | 9,469 | 11.9\% |  | 8,460 | 28,267 | 14.3\% |  | 24,724 |
| Preprint and other |  | 29,322 | 7.7\% |  | 27,219 | 89,261 | 9.3\% |  | 81,652 |
| Newspaper advertising |  | 128,160 | 1.1\% |  | 126,789 | 397,767 | 2.0\% |  | 389,962 |
| Circulation |  | 32,344 | (3.6)\% |  | 33,566 | 101,600 | (1.7)\% |  | 103,385 |
| Other |  | 3,324 | 27.6\% |  | 2,604 | 9,835 | 12.7\% |  | 8,724 |
|  |  |  |  |  |  |  | - |  |  |
| Total operating revenues |  | 163,828 | 0.5\% |  | 162,959 | 509,202 | 1.4\% |  | 502,071 |
|  |  | - | - |  | - |  | - |  | - |
| Segment costs and expenses: |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 59,990 | (2.0)\% |  | 61,192 | 185,884 | 2.8\% |  | 180,771 |
| Newsprint and ink |  | 17,473 | 10.3\% |  | 15,838 | 53,347 | 6.8\% |  | 49,957 |
| Other segment costs and expenses |  | 34,296 | 1.8\% |  | 33,688 | 104,608 | 3.0\% |  | 101,579 |
| Total segment costs and expenses |  | 111,759 | 0.9\% |  | 110,718 | 343,839 | 3.5\% |  | 332,307 |
| Contribution to segment profit | \$ | 52,069 | (0.3)\% | \$ | 52,241 | \$ 165,363 | (2.6)\% |  | \$ 169,764 |
| Contribution to segment profit as a percent of operating revenues |  | 31.8\% |  |  | 32.1\% | 32.5\% |  |  | 33.8\% |
| Supplemental Information: |  |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 5,799 |  |  | 6,114 | \$ 17,440 |  |  | \$ 18,579 |
| Capital expenditures |  | 5,838 |  |  | 6,937 | 27,777 |  |  | 27,091 |
| Business acquisitions and other additions to long-lived assets |  | 440 |  |  | 390 | 4,024 |  |  | 454 |

Newspaper advertising revenues increased in 2003 as increased real estate and automotive advertising offset declines in local retail and help wanted classified advertising. We expect newspaper advertising revenue to increase in the low single digits year-over-year in the fourth quarter of 2003 .

Year-to-date retirement plan expense was $\$ 11.3$ million in 2003 and $\$ 9.1$ million in 2002. Retirement plan expense increased primarily due to lower expected returns on plan assets and lower discount rates. A reduction in our estimated self-insured medical liability due to lower than anticipated medical claims more than offset higher retirement plan costs in the third quarter of 2003.

Newsprint and ink costs increased in the third quarter and year-to-date periods primarily due to the newsprint prices increasing $10 \%$ during the current year. We expect newsprint costs to increase approximately $10 \%$ year-over-year in the fourth quarter.

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Newspapers operated under Joint Operating Agencies: We are a partner in joint operating agencies ("JOAs") in four of our newspaper markets. As permitted by the Newspaper Preservation Act of 1970, a JOA provides a limited exemption from anti-trust laws, permitting competing newspapers in a market to combine all but their editorial operations in order to reduce aggregate expenses and take advantage of economies of scale, thereby allowing the continuing operation of both newspapers in that market. The JOA sells advertising and subscriptions for both newspapers in the market, and produces, distributes and markets both newspapers. The operating profits earned by the JOA are distributed to the JOA partners in accordance with the joint operating agreement. Each JOA partner independently maintains editorial operations for its newspaper.

The JOA between our Rocky Mountain News and MediaNews Group, Inc.'s ("MediaNews") Denver Post (the "Denver JOA") is jointly managed by each of the partners. We do not share management responsibilities for each of our three other JOAs. We receive a $50 \%$ share of the operating profits of the Denver JOA, and between $20 \%$ and $40 \%$ of the operating profits in the other three markets. We include our share of JOA operating profits in "Equity in earnings of JOAs and other joint ventures" in our Consolidated Statements of Income. The related editorial costs and expenses are included in "JOA editorial costs and expenses."

Operating results for our newspapers operated under JOAs were as follows:

| (in thousands) | Quarterly Period |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 | Change | 2002 | 2003 | Change | 2002 |
| Joint operating agencies |  |  |  |  |  |  |
| Equity in earnings of JOAs: |  |  |  |  |  |  |
| Denver | \$ 8,051 | 32.0\% | \$ 6,097 | \$24,345 | 24.9\% | \$ 19,499 |
| Other | 9,957 | (10.0)\% | 11,063 | 29,505 | (7.8)\% | 31,995 |
| Total equity in earnings of JOAs | 18,008 | 4.9\% | 17,160 | 53,850 | 4.6\% | 51,494 |
| Operating revenues | 56 | 33.3\% | 42 | 174 | 24.3\% | 140 |
| Total | 18,064 | 5.0\% | 17,202 | 54,024 | 4.6\% | 51,634 |
| JOA editorial costs and expenses: |  |  |  |  |  |  |
| Denver | 5,708 | 9.5\% | 5,214 | 16,787 | 6.8\% | 15,717 |
| Other | 3,545 | 0.6\% | 3,523 | 10,847 | 1.9\% | 10,642 |
|  |  | - | - | - | - |  |
| Total JOA editorial costs and expenses | 9,253 | 5.9\% | 8,737 | 27,634 | 4.8\% | 26,359 |
|  | - | - | - | - | - | - |
| JOA contribution to segment profit: |  |  |  |  |  |  |
| Denver | 2,375 | 157.3\% | 923 | 7,671 | 96.6\% | 3,901 |
| Other | 6,436 | (14.7)\% | 7,542 | 18,719 | (12.4)\% | 21,374 |
|  |  |  |  |  |  |  |
| Total JOA contribution to segment profit | \$ 8,811 | 4.1\% | \$ 8,465 | \$26,390 | 4.4\% | \$25,275 |
|  | - |  | - | - | - |  |
| Supplemental Information: |  |  |  |  |  |  |
| Depreciation and amortization | \$ 391 |  | \$ 393 | \$ 1,166 |  | \$ 984 |
| Capital expenditures | 217 |  | 107 | 415 |  | 213 |

Our equity in earnings from the joint newspaper operations in Denver improved year-over-year in the quarter and year-to-date periods despite ongoing weakness in the local economy. The improvement is attributed to continued cost containment at the Denver JOA.

Declines in our equity in earnings of our other JOAs reflect the weakness in the economy and the soft newspaper advertising market.

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Scripps Networks - Scripps Networks includes four national television networks distributed by cable and satellite television systems: Home \& Garden Television ("HGTV"), Food Network, DIY- Do It Yourself Network ("DIY"), and Fine Living. Programming from our networks can be viewed on demand ("VOD") on cable television systems in about 63 markets across the United States. Scripps Networks also includes our 12\% interest in FOX Sports Net South, a regional television network.

Each of our four national television networks is a targeted lifestyle oriented network. Advertising and network affiliate fees provide substantially all of each network's operating revenues and employee costs and programming costs are the primary expenses. The trends and underlying economic conditions affecting each of our networks are substantially the same as those affecting all of our networks, primarily the demand for national advertising.

The success of our networks is primarily dependent upon their ability to attract an audience of sufficient size and with demographics that appeal to such advertisers. Audience size and demographics are directly related to the number of homes in which the network can be viewed and our success in producing programming that is popular with our targeted audience.

We launched HGTV in 1994. Food Network launched in 1993, and we acquired controlling interest in 1997. We launched DIY in the fourth quarter of 1999 and Fine Living in the first quarter of 2002. We have used a similar strategy in developing each of our networks. Our initial focus is to gain distribution on cable and satellite television systems. We may offer incentives in the form of cash payments or an initial period in which payment of affiliate fees by the systems is waived in exchange for long-term distribution contracts. We also create new and original programming and promote such programming to cable and satellite television subscribers in order to attract an audience. We expect to incur operating losses until network distribution and audience size are sufficient to attract national advertisers. As distribution of the networks increases we make additional investments in the quality and variety of programming and increase the number of hours of original programming offered on the network.

Operating results for each of our four national networks were as follows:

| (in thousands) | Quarterly Period |  |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2003 | Change | 2002 | 2003 | Change | 2002 |
| Operating revenues: |  |  |  |  |  |  |  |
| HGTV | \$ | 70,074 | 21.7\% | \$57,586 | \$ 216,124 | 21.3\% | \$178,192 |
| Food Network |  | 44,464 | 22.7\% | 36,241 | 145,446 | 31.0\% | 111,027 |
| DIY |  | 4,997 | 72.3\% | 2,900 | 13,426 | 93.7\% | 6,931 |
| Fine Living |  | 1,973 |  | 257 | 4,794 |  | 416 |
| Other |  | 41 | (51.9)\% | 85 | 252 | 47.4\% | 171 |
| Total segment operating revenues |  | 121,549 | 25.2\% | \$97,069 | \$380,042 | 28.1\% | \$296,737 |
|  |  | - | - | - | - | - | - |
| Contribution to segment profit (loss): |  |  |  |  |  |  |  |
| HGTV | \$ | 32,828 | 28.1\% | \$25,623 | \$ 108,208 | 38.5\% | \$ 78,121 |
| Food Network |  | 15,440 | 36.8\% | 11,289 | 57,194 | 69.0\% | 33,846 |
| DIY |  | $(2,510)$ | 4.7\% | $(2,635)$ | $(8,769)$ | 12.6\% | $(10,037)$ |
| Fine Living |  | $(6,309)$ | (36.2)\% | $(4,632)$ | $(19,992)$ | (7.1)\% | $(18,660)$ |
| Other |  | 828 |  | 227 | 1,180 |  | (548) |
| Total segment profit |  | 40,277 | 34.8\% | \$29,872 | \$137,821 | 66.6\% | \$ 82,722 |
|  |  | 位 | - | - | - | - | - |
| Homes reached in September (1): |  |  |  |  |  |  |  |
| HGTV |  |  |  |  | 82,700 | 3.6\% | 79,800 |
| Food Network |  |  |  |  | 81,600 | 6.5\% | 76,600 |
| DIY |  |  |  |  | 22,500 | 86.0\% | 12,100 |
| Fine Living |  |  |  |  | 19,400 | 54.0\% | 12,600 |

(1) Approximately 87 million homes in the United States receive cable or satellite television. Homes reached are according to the Nielsen Homevideo Index ("Nielsen"), with the exception of DIY and Fine Living which are not yet rated by Nielsen and represent comparable amounts calculated by us.

While we have employed similar development strategies with each of our networks, there can be no assurance DIY and Fine Living will achieve operating performance similar to HGTV and Food Network. There has been considerable consolidation among cable and satellite television operators, with the eight largest providing service to approximately $90 \%$ of the homes that receive cable and satellite television programming. At the same time there has been an expansion in the number of programming services seeking distribution on those networks, with the number of networks more than doubling since 1996. DIY and Fine Living are expected to reduce segment profit by approximately $\$ 8.4$ million in the fourth quarter of 2003 .

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Operating results for Scripps Networks were as follows:

| ( in thousands) | Quarterly Period |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 | Change | 2002 | 2003 | Change | 2002 |
| Segment operating revenues: |  |  |  |  |  |  |
| Advertising | \$ 96,631 | 29.2\% | \$74,803 | \$ 306,560 | 31.4\% | \$ 233,345 |
| Network affiliate fees, net | 23,490 | 12.4\% | 20,902 | 69,047 | 16.2\% | 59,410 |
| Other | 1,428 | 4.7\% | 1,364 | 4,435 | 11.4\% | 3,982 |
| Total segment operating revenues | 121,549 | 25.2\% | 97,069 | 380,042 | 28.1\% | 296,737 |
|  |  |  |  |  | - |  |
| Segment costs and expenses: |  |  |  |  |  |  |
| Employee compensation and benefits | 21,540 | 12.7\% | 19,121 | 62,635 | 12.2\% | 55,826 |
| Programs and program licenses | 34,446 | 23.7\% | 27,846 | 95,876 | 15.1\% | 83,262 |
| Other segment costs and expenses | 28,108 | 26.1\% | 22,293 | 90,754 | 15.0\% | 78,915 |
| Total segment costs and expenses | 84,094 | 21.4\% | 69,260 | 249,265 | 14.3\% | 218,003 |
| Segment profit before joint ventures | 37,455 | 34.7\% | 27,809 | 130,777 | 66.1\% | 78,734 |
| Equity in income of joint ventures | 2,822 | 36.8\% | 2,063 | 7,044 | 76.6\% | 3,988 |
| Segment profit | \$ 40,277 | 34.8\% | \$29,872 | \$ 137,821 | 66.6\% | \$ 82,722 |
| Segment profit before joint ventures, as a percent of segment operating revenues | 30.8\% |  | 28.6\% | 34.4\% |  | 26.5\% |
| Supplemental Information: |  |  |  |  |  |  |
| Billed network affiliate fees | \$ 27,032 | 13.2\% | \$23,880 | \$ 78,214 | 13.2\% | \$ 69,096 |
| Network launch incentive payments | 4,674 |  | 17,176 | 24,612 |  | 89,017 |
| Payments for programming less (greater) than program cost amortization | $(12,944)$ |  | 378 | $(27,632)$ |  | $(13,447)$ |
| Depreciation and amortization | 3,363 |  | 3,010 | 9,480 |  | 8,892 |
| Capital expenditures | 1,714 |  | 3,917 | 4,114 |  | 9,835 |
| Business acquisitions and investments |  |  |  |  |  | 5,240 |
| Amounts recorded on the balance sheet (as of September |  |  |  |  |  |  |
| 30th): |  |  |  |  |  |  |
| Program assets |  |  |  | 278,981 |  | 232,227 |
| Unamortized network launch incentives |  |  |  | 196,757 |  | 178,725 |
| Unbilled network affiliate fees |  |  |  | 21,095 |  | 8,989 |
| Incentive payments due for launches through end of period |  |  |  | 51,754 |  | 44,684 |

Increased viewership of our networks led to increased demand for advertising time and higher advertising rates. Prime-time household viewership of HGTV increased $15 \%$ year-over-year and Food Network increased $20 \%$ year-over-year in the third quarter. Advertising revenues are expected to increase approximately $25 \%$ to $30 \%$ year-over-year in the fourth quarter of 2003.

The increase in network affiliate fees reflects the wider distribution of the networks, as well as both scheduled rate increases and rate increases resulting from the renewal of distribution agreements. Network affiliate fees are expected to increase approximately $20 \%$ year-over-year in the fourth quarter of 2003.

Employee compensation and benefits increased primarily due to additional hiring to support the launch and development of Fine Living and DIY and due to increased costs of retirement plans. Retirement plan expense was $\$ 3.0$ million in the year-to-date period of 2003 and $\$ 2.1$ million in the year-to-date period of 2002. Retirement plan expense increased primarily due to lower expected returns on plan assets and lower discount rates.

Programs and program licenses and other costs and expenses increased due to continued efforts to improve and promote the programming on our networks in order to attract a larger audience. Programming expenses are expected to increase $30 \%$ year-over-year in the fourth quarter of 2003 . Other costs and expenses are expected to increase approximately $10 \%$ to $15 \%$ year-over-year in the fourth quarter of 2003.

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Broadcast Television - Broadcast television includes ten television stations. Nine of our ten stations are affiliated with national broadcast television networks. Six are ABC affiliates and three are NBC affiliates.

National broadcast television networks offer affiliates a variety of programs and sell the majority of advertising within those programs. We may receive compensation from the network for carrying its programming. In addition to network programs, we broadcast locally produced programs, syndicated programs, sporting events, and other programs of interest in each station's market. News is the primary focus of our locally produced programming.

Advertising provides substantially all of each station's operating revenues and employee costs and programming costs are the primary expenses. The trends and underlying economic conditions affecting the operating performance of any of our broadcast television stations are substantially the same as those affecting all of our stations. The operating performance of our broadcast television group is most affected by the health of the economy, particularly conditions within the retail and auto markets, and by the volume of advertising time purchased by campaigns for elective office and for political issues. The demand for political advertising is significantly higher in even-numbered years, when congressional and presidential elections occur, than in odd-numbered years. While an individual television station may perform better or worse than our station group as a whole due to specific conditions at that station or within its local economy such variances generally do not significantly affect the overall operating performance of the broadcast television segment.

Operating results for broadcast television were as follows:

| ( in thousands) | Quarterly Period |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 | Change | 2002 | 2003 | Change | 2002 |
| Segment operating revenues: |  |  |  |  |  |  |
| Local | \$43,624 | 6.0\% | \$41,138 | \$ 135,070 | 7.0\% | \$ 126,238 |
| National | 23,667 | 3.9 \% | 22,789 | 72,164 | 2.4\% | 70,491 |
| Political | 1,013 | (81.5)\% | 5,470 | 2,021 | (68.7)\% | 6,453 |
| Network compensation | 2,227 | 19.1 \% | 1,870 | 6,767 | 17.1\% | 5,779 |
| Other | 1,726 | 16.8 \% | 1,478 | 5,278 | 5.0\% | 5,026 |
| Total segment operating revenues | 72,257 | (0.7)\% | 72,745 | 221,300 | 3.4\% | 213,987 |
| Segment costs and expenses: |  |  |  |  |  |  |
| Employee compensation and benefits | 28,552 | 1.2\% | 28,223 | 86,686 | 5.3\% | 82,286 |
| Programs and program licenses | 11,601 | 14.2\% | 10,158 | 33,488 | 9.5\% | 30,574 |
| Other segment costs and expenses | 13,391 | (2.6)\% | 13,743 | 42,285 | 6.4\% | 39,729 |
| Total segment costs and expenses | 53,544 | 2.7\% | 52,124 | 162,459 | 6.5\% | 152,589 |
| Segment profit | \$18,713 | (9.3)\% | \$20,621 | \$ 58,841 | (4.2)\% | \$ 61,398 |
| Segment profit as a percent of segment operating revenues | 25.9\% |  | 28.3\% | 26.6\% |  | 28.7\% |
| Supplemental Information: |  |  |  |  |  |  |
| Payments for programming less (greater) than program cost amortization | \$ 354 |  | \$ 4 | \$ 1,243 |  | \$ 190 |
| Depreciation and amortization | 4,921 |  | 4,970 | 14,663 |  | 14,450 |
| Capital expenditures | 10,107 |  | 4,912 | 22,048 |  | 12,920 |
| Business acquisitions and other additions to long-lived assets |  |  |  | 918 |  | 20 |

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Local advertising revenue increased in the quarter and year-to-date periods as increases in automotive advertising offset declines in retail advertising. Based upon advance sales, we expect local and national advertising revenues will increase between $10 \%$ and $12 \%$ year-over-year in the fourth quarter of 2003 . However, due to the significant political revenues earned in 2002, we expect total advertising revenue will be approximately $10 \%$ less than in 2002 . Political advertising revenues were $\$ 17.3$ million in the fourth quarter of 2002.

In 2001, we renegotiated and extended our network affiliation agreements with NBC, which were originally scheduled to expire in 2004. Network compensation was sharply reduced under the new agreements, which expire in 2010. Our six ABC affiliation agreements expire in 2004 through 2006. Our ABC affiliates recognized $\$ 6.5$ million of network compensation revenue in the year-to-date period of 2003 and $\$ 5.6$ million in the year-to-date period of 2002. We are unable to predict the amount of network compensation we may receive upon renewal of these agreements.

Higher retirement plan costs contributed to the increase in employee compensation and benefits. Retirement plan expense was $\$ 5.8$ million in the year-to-date period of 2003 and $\$ 3.4$ million in the year-to-date period of 2002. Retirement plan expense increased primarily due to lower expected returns on plan assets and lower discount rates.

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Shop At Home - Shop At Home markets a range of consumer goods directly to television viewers and visitors to its Web site. Programming is distributed on a full or part-time basis under the terms of affiliation agreements with broadcast television stations and cable and satellite television systems. Affiliates are paid a fee ("network distribution fee") based upon the number of cable and direct broadcast satellite households reached by the affiliate.

Retail merchandise sales provide substantially all of Shop At Home's operating revenues and cost of merchandise sold and network distribution costs are the primary expenses. Shop At Home's operating results are influenced by the distribution of the network, our ability to attract an audience, our selection and mix of product, and by consumers discretionary spending.

Operating results for Shop At Home were as follows:

| ( in thousands) | Quarterly Period 2003 |  | $\begin{aligned} & \text { Year-to-Date } \\ & 2003 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Segment operating revenues: |  |  |  |  |
| Retail merchandise | \$ | 54,703 |  | 163,237 |
| Shipping and handling |  | 3,439 |  | 9,192 |
| Other |  | 283 |  | 951 |
| Total segment operating revenues |  | 58,425 |  | 173,380 |
|  |  | - |  |  |
| Segment costs and expenses: |  |  |  |  |
| Cost of merchandise sold |  | 38,056 |  | 113,859 |
| Network distribution fees |  | 14,236 |  | 45,579 |
| Employee compensation and benefits |  | 6,073 |  | 16,977 |
| Other segment costs and expenses |  | 3,813 |  | 12,258 |
|  |  | - |  |  |
| Total segment costs and expenses |  | 62,178 |  | 188,673 |
|  |  | - |  |  |
| Segment profit (loss) | \$ | $(3,753)$ |  | $(15,293)$ |
|  |  |  |  |  |
| Supplemental Information: |  |  |  |  |
| Interest and dividend income from Summit America | \$ | 1,133 | \$ | 3,458 |
| Depreciation and amortization |  | 1,962 |  | 5,355 |
| Capital expenditures |  | 744 |  | 2,457 |

Operating results for Shop At Home are included in our results of operations from the October 31, 2002 acquisition of the television-retailing network. Assuming the acquisition was completed on January 1, 2002, operating revenues increased $9.9 \%$ in the third quarter and $10.9 \%$ year-to-date.

Shop At Home programming reached an average full-time equivalent of 45.6 million homes in the third quarter of 2003, up from 45.1 million homes in the third quarter of 2002. Year-to-date, Shop At Home programming reached an average full-time equivalent of 46.7 million homes, up from 40.8 million homes in 2002. We expect year-over-year homes reached will decline in the fourth quarter as we reduce low-yielding distribution.

We continue to adjust Shop At Home's merchandising strategy to be more closely aligned to those consumer categories targeted by Scripps Networks.
Segment losses incurred by Shop At Home totaled $\$ 3.8$ million, reducing net income by $\$ .04$ per share in the third quarter of 2003. Year-to-date segment losses were $\$ 15.3$ million, reducing net income by $\$ .12$ per share year-to-date. For the full year of 2003, we expect Shop At Home to reduce net income by approximately $\$ .16$ per share.

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## LIQUIDITY AND CAPITAL RESOURCES

Our primary source of liquidity is our cash flow from operating activities. Advertising has historically provided $70 \%$ to $75 \%$ of total operating revenues, so cash flow from operating activities is adversely affected during recessionary periods. Cash flow from operating activities in excess of capital expenditures and dividends has been used primarily to fund acquisitions and investments and to develop new businesses. There are no significant legal or other restrictions on the transfer of funds among our business segments.

Information about our use of cash flow from operating activities is presented in the following table:

|  | Nine months ended September 30, |  |
| :---: | :---: | :---: |
| ( in thousands) | 2003 | 2002 |
| Net cash provided by operating activities | \$ 258,922 | \$ 176,166 |
| Capital expenditures | $(59,420)$ | $(53,300)$ |
| Dividends paid, including to minority interests | $(37,266)$ | $(37,043)$ |
| Other - primarily stock option proceeds | 18,996 | 24,909 |
| Cash flow available for acquisitions and debt repayment | \$ 181,232 | \$ 110,732 |
|  | - | - |
| Use of available cash flow: |  |  |
| Business acquisitions and investments | \$ $(4,728)$ | \$ $(19,581)$ |
| Other investing activity | 3,619 | 4,254 |
| Increase (decrease) in long-term debt | $(175,409)$ | $(78,463)$ |

Net cash provided by operating activities increased year-over-year due to improved operating performance of our business segments, the receipt of tax refunds associated with the settlement of the Internal Revenue Service examination of our 1992 through 1995 consolidated federal income tax returns, and lower estimated federal income tax payments resulting from tax deductions associated with contributions to our defined benefit pension plans. Pension contributions were $\$ 37.9$ million in the first nine months of 2003 , $\$ 1.2$ million in the first nine months of 2002 and $\$ 40$ million for the full year of 2002 . Pension contributions have increased primarily due to investment losses during the stock market decline from 2000 through 2002 and lower discount rates resulting from the decline in interest rates during that period.

Cash required for the development of DIY, Fine Living, video-on-demand and Shop At Home was approximately $\$ 70$ million in 2003 and approximately $\$ 100$ million in 2002. In 2003, we acquired a fractional interest in our Memphis newspaper for $\$ 3.5$ million in cash. In 2002, we acquired an additional $1 \%$ interest in Food Network and an additional fractional interest in our Evansville newspaper for $\$ 5.6$ million in cash. In the third quarter of 2002 , we purchased $\$ 3.0$ million of Summit America Television, Inc. ("Summit America") redeemable preferred stock upon reaching an agreement with Summit America to acquire a 70\% controlling interest in Shop At Home. We completed the acquisition of the controlling interest in Shop at Home in the fourth quarter of 2002, paying Summit America $\$ 49.5$ million in cash. Related to the acquisition of the controlling interest, we loaned Summit America $\$ 47.5$ million at $6 \%$. The note is secured by Summit America's broadcast television stations in San Francisco, Boston and Cleveland. The note and the preferred stock mature in 2005. In 2002, we also invested an additional $\$ 10.8$ million in equity securities of developing businesses.

Summit America has the right to require us to purchase the remaining 30\% of Shop At Home at any time between November 1, 2004, and October 31, 2007, at the then fair value. We have an option to acquire the remaining $30 \%$ of Shop At Home at any time after October 31, 2007, at the then fair value. Upon exercise of either option, Summit America must repay the $\$ 47.5$ million note due us and redeem the Summit America preferred stock held by us. The minority owners of Fine Living have the right to require us to repurchase their interests at the then fair value. We have an option to acquire their interests at the then fair value. The put and call options become exercisable at various dates through 2016. Put options on a $6 \%$ interest in Fine Living are currently exercisable.

Total borrowings were $\$ 550$ million as of September 30, 2003, including commercial paper borrowings of $\$ 89$ million with average maturities of 90 days or less. Commercial paper borrowings are supported by two bank credit facilities, one which permits maximum borrowings of $\$ 375$ million and expires in August 2004 and one which permits maximum borrowings of $\$ 200$ million and expires in 2007 . Borrowings of $\$ 486$ million are available under the facilities at September 30 , 2003. Our access to commercial paper markets can be affected by macroeconomic factors outside of our control. In addition to macroeconomic factors, our access to commercial paper markets and our borrowing costs are affected by short and long-term debt ratings assigned by independent rating agencies. We have a U.S. shelf registration statement which allows us to borrow up to an additional $\$ 350$ million as of September 30, 2003.

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## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Earnings and cash flow can be affected by, among other things, economic conditions, interest rate changes, foreign currency fluctuations (primarily in the exchange rate for the Japanese yen) and changes in the price of newsprint. We are also exposed to changes in the market value of our investments.

We may use foreign currency forward and option contracts to hedge our cash flow exposures that are denominated in Japanese yen and forward contracts to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. We held no foreign currency or newsprint derivative financial instruments at September 30, 2003.

The following table presents additional information about market-risk-sensitive financial instruments:

| ( in thousands, except share data) | As of September 30, 2003 |  | As of December 31, 2002 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Cost Basis | Fair Value | Cost Basis | Fair Value |
| Financial instruments subject to interest rate risk: |  |  |  |  |
| Variable-rate credit facilities, including commercial paper | \$ 88,552 | \$ 88,552 | \$ 312,371 | \$ 312,371 |
| \$100 million, 6.625\% notes, due in 2007 | 99,942 | 113,146 | 99,930 | 113,737 |
| \$50 million, 3.75\% notes, due in 2008 | 50,000 | 50,950 |  |  |
| \$100 million, 4.25\% notes, due in 2009 | 99,406 | 102,777 | 99,334 | 102,468 |
| \$200 million, 5.75\% notes, due in 2012 | 198,903 | 218,408 | 198,809 | 217,368 |
| Other notes | 12,939 | 12,267 | 14,528 | 13,956 |
|  |  | - |  |  |
| Total long-term debt including current portion | \$ 549,742 | \$ 586,100 | \$ 724,972 | \$759,900 |
|  | - |  |  |  |
| Interest rate swap | \$ 950 | \$ 950 |  |  |
|  |  |  | - |  |
| Note from Summit America, including accreted discount | \$ 44,375 | \$ 46,000 | \$ 43,250 | \$ 46,250 |
|  | - | - | - | - |
| Financial instruments subject to market value risk: |  |  |  |  |
| Time Warner (2,017,000 common shares) | \$ 29,667 | \$ 30,474 | \$ 29,667 | \$ 26,420 |
| Digital Theater Systems ("DTS") (554,000 common shares) (b) | 11 | 15,791 |  |  |
| Other available-for-sale securities | 2,166 | 6,408 | 2,318 | 4,108 |
| Total investments in publicly-traded companies | 31,844 | 52,673 | 31,985 | 30,528 |
| Summit America preferred stock | 3,195 | (a) | 3,000 | (a) |
| Other equity investments | 11,157 | (a) | 17,970 | (a) |

(a) Includes securities that do not trade in public markets, so the securities do not have readily determinable fair values. We estimate the fair value of these securities approximates their carrying value. However, many of the investees have not issued new equity within the past three years. There can be no assurance that we would realize the carrying value upon sale of the securities.
(b) In the third quarter of 2003, DTS completed an initial public offering of its common stock. The investment had previously been included in the other equity investments category.

Our objectives in managing interest rate risk are to limit the impact of interest rate changes on our earnings and cash flows and to reduce our overall borrowing costs. We manage interest rate risk primarily by maintaining a mix of fixed-rate and variable-rate debt. In February 2003, we issued $\$ 50$ million of $3.75 \%$ notes due in 2008. Concurrently, we entered into a receive-fixed, pay-floating interest rate swap, effectively converting the notes to a variable-rate obligation indexed to LIBOR. We account for the interest rate swap as a fair value hedge of the underlying fixed-rate notes. As a result, changes in the fair value of the interest rate swap are offset by changes in the fair value of the swapped notes and no net gain or loss is recognized in earnings.

The weighted-average interest rate on borrowings under the Variable-Rate Credit Facilities was $1.1 \%$ at September 30, 2003, and $1.4 \%$ at December 31 , 2002 .
The carrying amount of the Summit America note is based on the estimated fair value of the note at the date of acquisition of the controlling interest in Shop At Home plus accreted discount.

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## CONTROLS AND PROCEDURES

Scripps' management is responsible for the preparation, integrity and objectivity of the consolidated financial statements and other information presented in this report. The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and reflect certain estimates and adjustments by management. In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, we must make a variety of decisions that affect the reported amounts and the related disclosures. Such decisions include the selection of accounting principles that reflect the economic substance of the underlying transactions and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience, actuarial studies and other assumptions. We re-evaluate our estimates and assumptions on an ongoing basis. While actual results could, in fact, differ from those estimated at the time of preparation of the financial statements, we are committed to preparing financial statements incorporating accounting principles, assumptions and estimates that promote the representational faithfulness, verifiability, neutrality and transparency of the accounting information included in the financial statements.

We maintain a system of internal accounting controls and procedures, which management believes provide reasonable assurance that transactions are properly recorded and that assets are protected from loss or unauthorized use.

We maintain a system of disclosure controls and procedures to ensure timely collection and evaluation of information subject to disclosure, to ensure the selection of appropriate accounting polices, and to ensure compliance with our accounting policies and procedures. Our disclosure control systems and procedures include the certification of financial information provided by each of our businesses by the management of those businesses.

The integrity of the internal accounting and disclosure control systems are based on written policies and procedures, the careful selection and training of qualified financial personnel, a program of internal audits and direct management review. Our disclosure control committee meets at least quarterly to review our systems and procedures and to review our financial statements and related disclosures.

Both the internal and independent auditors have direct and private access to the Audit Committee.
In September and October 2003, an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a14(c) under the Securities Exchange Act of 1934) was carried out under the supervision of and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures are effective. There were no significant changes in internal controls or in other factors that could significantly affect these controls subsequent to the date of the most recent evaluation.
ExhibitNo.

## Item

31(a) Rule 13a-14(a)/15d-14(a) Certifications
31(b) Rule 13a-14(a)/15d-14(a) Certifications E-3
32(a) Section 1350 Certifications E-5
32(b) Section 1350 Certifications $\quad$ E-6

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2003 | 2002 | 2003 | 2002 |
| EARNINGS AS DEFINED: |  |  |  |  |
| Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to $50 \%$ owned affiliates | \$89,060 | \$80,281 | \$302,156 | \$ 190,737 |
| Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies | 9,615 | 9,458 | 28,725 | 25,806 |
| Earnings as defined | \$98,675 | \$89,739 | \$330,881 | \$ 216,543 |
| FIXED CHARGES AS DEFINED: |  |  |  |  |
| Interest expense, including amortization of debt issue costs | \$ 7,944 | \$ 7,843 | \$ 23,779 | \$ 21,064 |
| Interest capitalized | 138 | 185 | 302 | 529 |
| Portion of rental expense representative of the interest factor | 1,671 | 1,615 | 4,946 | 4,742 |
| Preferred stock dividends of majority-owned subsidiary companies | 20 | 20 | 60 | 60 |
| Fixed charges as defined | \$ 9,773 | \$ 9,663 | \$ 29,087 | \$ 26,395 |
| RATIO OF EARNINGS TO FIXED CHARGES | 10.10 | 9.29 | 11.38 | 8.20 |

## CERTIFICATIONS

## I, Kenneth W. Lowe, certify that:

1. I have reviewed this report on Form 10-Q of The E.W. Scripps Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) not required;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: November 13, 2003

BY: /s/ Kenneth W. Lowe

Kenneth W. Lowe
President and Chief Executive Officer

## CERTIFICATIONS

## I, Joseph G. NeCastro, certify that:

1. I have reviewed this report on Form 10-Q of The E.W. Scripps Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) not required;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: November 13, 2003

BY: /s/ Joseph G. NeCastro
Joseph G. NeCastro
Senior Vice President and Chief Financial Officer

## CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Kenneth W. Lowe, President and Chief Executive Officer of The E. W. Scripps Company (the "Company"), hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Quarterly Report on Form 10-Q of the Company for the period ended September 30, 2003 (the "Report"), which this certification accompanies, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Kenneth W. Lowe

Kenneth W. Lowe
President and Chief Executive Officer

## CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Joseph G. NeCastro, Senior Vice President and Chief Financial Officer of The E. W. Scripps Company (the "Company"), hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Quarterly Report on Form 10-Q of the Company for the period ended September 30, 2003 (the "Report"), which this certification accompanies, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Joseph G. NeCastro
Joseph G. NeCastro
Senior Vice President and Chief Financial Officer

