# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
FORM 10-Q
® QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2004
OR
$\square$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-16914

# THE E. W. SCRIPPS COMPANY <br> (Exact name of registrant as specified in its charter) 

$\left.\begin{array}{cc}\begin{array}{c}\text { Ohio } \\ \text { (State or other jurisdiction of } \\ \text { incorporation or organization) }\end{array} & \begin{array}{c}\text { 31-12233339 } \\ \text { (e.R.S. Employer }\end{array} \\ \text { Identification Numb }\end{array}\right]$

Registrant's telephone number, including area code: (513) 977-3000

## Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes$ No $\square$

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).
Yes $\mathbb{\boxtimes} \quad$ No $\square$
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of April 30,2004 there were $63,006,684$ of the Registrant's Class A Common Shares outstanding and 18,369,113 of the Registrant's Common Voting Shares outstanding.

## INDEX TO THE E. W. SCRIPPS COMPANY

## REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2004

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## PART I

As used in this Quarterly Report on Form 10-Q, the terms "we," "our," "us" or "Scripps" may, depending on the context, refer to The E.W. Scripps Company, to one or more of its consolidated subsidiary companies or to all of them taken as a whole.

## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form $10-\mathrm{Q}$.

## ITEM 4. CONTROLS AND PROCEDURES

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

We are involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

There were no changes in the rights of security holders during the quarter for which this report is filed.
There were no sales of unregistered equity securities during the quarter for which this report is filed.

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## ITEM3. DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

## ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q.

## Reports on Form 8-K

A Current Report on Form 8-K reporting the release of information regarding the results of operations for the quarter ended December 31 , 2003, was filed on January 22, 2004.

A Current Report on Form 8-K reporting the release of information regarding the results of operations for the quarter ended March 31, 2004, was filed on April 14, 2004.

A Current Report on Form 8-K reporting that we completed our acquisition of Summit America Television was filed on April 15, 2004.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

BY: /s/ Joseph G. NeCastro

Joseph G. NeCastro
Senior Vice President and Chief Financial Officer

## THE E. W. SCRIPPS COMPANY

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## CONSOLIDATED BALANCE SHEETS

| (in thousands) | $\begin{gathered} \text { March 31, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | ( Unaudited) |  | ( Unaudited) |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ 21,389 | \$ 18,227 | \$ 22,457 |
| Short-term investments | 51,500 |  |  |
| Accounts and notes receivable (less allowances - \$16,353, \$14,852, \$17,963) | 328,096 | 336,681 | 282,201 |
| Programs and program licenses | 133,133 | 120,721 | 112,324 |
| Inventories | 30,308 | 29,946 | 24,757 |
| Deferred income taxes | 22,023 | 25,264 | 30,749 |
| Miscellaneous | 26,723 | 31,598 | 25,309 |
|  |  |  |  |
| Total current assets | 613,172 | 562,437 | 497,797 |
|  |  |  |  |
| Investments | 239,636 | 261,655 | 248,040 |
|  | - | - |  |
| Property, plant and equipment | 483,386 | 478,462 | 464,664 |
|  |  |  |  |
| Goodwill | 1,174,431 | 1,174,431 | 1,173,994 |
|  | - | - | - |
| Other assets: |  |  |  |
| Programs and program licenses (less current portion) | 161,066 | 166,673 | 170,777 |
| Unamortized network distribution incentives | 216,095 | 221,622 | 198,407 |
| Intangible assets | 62,694 | 63,289 | 66,650 |
| Note receivable from Summit America | 45,125 | 44,750 | 43,625 |
| Miscellaneous | 36,031 | 34,483 | 17,601 |
| Total other assets | 521,011 | 530,817 | 497,060 |
|  |  |  |  |
| TOTAL ASSETS | \$3,031,636 | \$3,007,802 | \$2,881,555 |

See notes to consolidated financial statements.

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## CONSOLIDATED BALANCE SHEETS

| ( in thousands, except share data ) | $\begin{gathered} \text { March 31, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | ( Unaudited) |  | ( Unaudited) |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Current liabilities: |  |  |  |
| Current portion of long-term debt |  |  | \$ 48,272 |
| Accounts payable | \$ 110,198 | \$ 98,639 | 115,035 |
| Customer deposits and unearned revenue | 52,510 | 53,596 | 39,182 |
| Accrued liabilities: |  |  |  |
| Employee compensation and benefits | 49,979 | 62,674 | 66,488 |
| Network distribution incentives | 53,212 | 53,275 | 51,375 |
| Miscellaneous | 89,398 | 63,975 | 71,264 |
|  |  |  |  |
| Total current liabilities | 355,297 | 332,159 | 391,616 |
|  |  |  |  |
| Deferred income taxes | 187,256 | 192,418 | 153,486 |
|  |  |  |  |
| Long-term debt (less current portion) | 458,099 | 509,117 | 650,495 |
| Other liabilities and minority interests (less current portion) | 146,547 | 151,577 | 124,721 |
|  | 146,547 | 151,577 |  |
| Shareholders' equity: |  |  |  |
| Preferred stock, $\$ .01$ par - authorized: $25,000,000$ shares; none outstanding Common stock, $\$ .01$ par: |  |  |  |
| Class A - authorized: $120,000,000$ shares; issued and outstanding: $62,860,992,62,598,947$; and $61,794,524$ shares | 629 | 626 | 618 |
| Voting - authorized: $30,000,000$ shares; issued and outstanding: $18,369,113$ shares | 184 | 184 | 184 |
| Total | 813 | 810 | 802 |
| Additional paid-in capital | 298,559 | 278,378 | 225,645 |
| Retained earnings | 1,602,841 | 1,546,522 | 1,364,696 |
| Accumulated other comprehensive income (loss), net of income taxes: |  |  |  |
| Unrealized gains (losses) on securities available for sale | 5,405 | 15,439 | $(3,705)$ |
| Pension liability adjustments | $(14,713)$ | $(14,713)$ | $(22,650)$ |
| Foreign currency translation adjustment | 968 | 989 | 305 |
| Unvested restricted stock awards | $(9,436)$ | $(4,894)$ | $(3,856)$ |
| Total shareholders' equity | 1,884,437 | 1,822,531 | 1,561,237 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$3,031,636 | \$3,007,802 | \$2,881,555 |

See notes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )

| ( in thousands, except per share data ) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2004 | 2003 |
| Operating Revenues: |  |  |
| Advertising | \$335,331 | \$295,720 |
| Merchandise | 70,735 | 55,565 |
| Circulation | 35,226 | 35,562 |
| Network affiliate fees, net | 33,877 | 22,221 |
| Licensing | 21,511 | 21,733 |
| Other | 16,976 | 14,393 |
|  |  |  |
| Total operating revenues | 513,656 | 445,194 |
|  | - | - |
| Operating Expenses: |  |  |
| Employee compensation and benefits (exclusive of JOA editorial compensation costs) | 137,944 | 127,375 |
| Programs and program licenses | 49,863 | 40,226 |
| Costs of merchandise sold | 48,294 | 39,026 |
| Newsprint and ink | 20,082 | 18,014 |
| JOA editorial costs and expenses | 9,651 | 9,085 |
| Other costs and expenses | 133,826 | 118,640 |
|  | - | - |
| Total costs and expenses | 399,660 | 352,366 |
| Depreciation | 15,074 | 14,819 |
| Amortization of intangible assets | 663 | 1,157 |
|  | - |  |
| Total operating expenses | 415,397 | 368,342 |
|  | - |  |
| Operating income | 98,259 | 76,852 |
| Interest expense | $(7,395)$ | $(8,003)$ |
| Equity in earnings of JOAs and other joint ventures | 16,663 | 17,553 |
| Interest and dividend income | 1,227 | 1,378 |
| Other investment results, net of expenses | 14,674 |  |
| Miscellaneous, net | 203 | 263 |
|  |  |  |
| Income before income taxes and minority interests | 123,631 | 88,043 |
| Provision for income taxes | 44,870 | 34,508 |
| Income before minority interests | 78,761 | 53,535 |
| Minority interests | 8,242 | 846 |
| Net income | \$ 70,519 | \$ 52,689 |
|  | - | - |
| Net income per share of common stock: |  |  |
| Basic | \$ . 87 | \$ . 66 |
| Diluted | . 86 | . 65 |

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## CONSOLIDATED STATEMENTS OF CASH FLOWS ( UNAUDITED )

| ( in thousands) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2004 | 2003 |
| Cash Flows from Operating Activities: |  |  |
| Net income | \$ 70,519 | \$ 52,689 |
| Adjustments to reconcile net income to net cash flows from operating activities: |  |  |
| Depreciation and amortization | 15,737 | 15,976 |
| Investment gains, net of deferred income tax | $(9,521)$ |  |
| Other effects of deferred income taxes | $(1,665)$ | 11,959 |
| Tax benefits of stock compensation plans | 3,229 | 2,650 |
| Dividends received greater than equity in earnings of JOAs and other joint ventures | 7,296 | 2,973 |
| Stock and deferred compensation plans | 3,414 | 3,027 |
| Minority interests in income of subsidiary companies | 8,242 | 846 |
| Affiliate fees billed greater than amounts recognized as revenue | 5,435 | 2,834 |
| Network launch incentive payments | $(5,672)$ | $(15,735)$ |
| Payments for programming less (greater) than program cost amortization | $(7,290)$ | $(9,563)$ |
| Other changes in certain working capital accounts, net | 26,827 | $(1,227)$ |
| Miscellaneous, net | (202) | 1,054 |
|  | - |  |
| Net operating activities | 116,349 | 67,483 |
|  | - | - |
| Cash Flows from Investing Activities: |  |  |
| Purchase of short-term investments | $(51,500)$ |  |
| Additions to property, plant and equipment | $(19,776)$ | $(21,675)$ |
| Purchase of subsidiary companies and long-term investments |  | $(4,055)$ |
| Sale of long-term investments | 13,886 |  |
| Miscellaneous, net | (133) | 543 |
| Net investing activities | $(57,523)$ | $(25,187)$ |
|  | - | - |
| Cash Flows from Financing Activities: |  |  |
| Increase in long-term debt |  | 50,197 |
| Payments on long-term debt | $(51,844)$ | $(77,119)$ |
| Dividends paid | $(14,200)$ | $(12,020)$ |
| Dividends paid to minority interests | (363) | (361) |
| Miscellaneous, net (primarily employee stock options) | 10,743 | 3,956 |
| Net financing activities | $(55,664)$ | $(35,347)$ |
|  | - | - |
| Increase in cash and cash equivalents | 3,162 | 6,949 |
| Cash and cash equivalents: |  |  |
| Beginning of year | 18,227 | 15,508 |
|  |  |  |
| End of period | \$ 21,389 | \$ 22,457 |
|  | $\longrightarrow$ | - |
| Supplemental Cash Flow Disclosures: |  |  |
| Interest paid, excluding amounts capitalized | \$ 7,275 | \$ 8,568 |
| Income taxes paid | 14,418 | 6,713 |

See notes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

 AND SHAREHOLDERS' EQUITY ( UNAUDITED )| ( in thousands, except share data) | $\begin{aligned} & \text { Common } \\ & \text { Stock } \end{aligned}$ | Additional Paid-in Capital | Retained Earnings |  | umulated Other prehensive me (Loss) | Unvested <br> Restricted Stock Awards | Total <br> Shareholders' <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2002 | \$ 801 | \$218,623 | \$ 1,324,027 | \$ | $(23,396)$ | \$(4,590) | \$1,515,465 |
| Comprehensive income: |  |  |  |  |  |  |  |
| Net income |  |  | 52,689 |  |  |  | 52,689 |
|  | - |  | - |  | - |  |  |
| Unrealized gains (losses), net of tax of \$1,456 |  |  |  |  | $(2,705)$ |  | $(2,705)$ |
| Adjustment for losses (gains) in income, net of tax of \$30 |  |  |  | (55) |  |  | (55) |
| Change in unrealized gains (losses) |  |  |  |  | (2,760) |  | (2,760) |
| Currency translation, net of tax of (\$104) |  |  |  |  | 106 |  | 106 |
| Total |  |  | 52,689 |  | $(2,654)$ |  | 50,035 |
| Dividends: declared and paid - $\$ .15$ per share |  |  | $(12,020)$ |  |  |  | $(12,020)$ |
| Compensation plans, net: 156,975 shares issued; 30,672 shares repurchased | 1 | 4,372 |  |  |  | 734 | 5,107 |
| Tax benefits of compensation plans |  | 2,650 |  |  |  |  | 2,650 |
| As of March 31, 2003 | \$ 802 | \$225,645 | \$ 1,364,696 | \$ | $(26,050)$ | \$ $(3,856)$ | \$1,561,237 |
| As of December 31, 2003 | \$ 810 | \$278,378 | \$ 1,546,522 | \$ | 1,715 | \$ $(4,894)$ | \$1,822,531 |
| Comprehensive income: |  |  |  |  |  |  |  |
| Net income |  |  | 70,519 |  |  |  | 70,519 |
| Unrealized gains (losses), net of tax of \$870 |  |  |  |  | $(1,616)$ |  | $(1,616)$ |
| Adjustment for losses (gains) in income, net of tax of \$4,533 |  |  |  |  | $(8,418)$ |  | $(8,418)$ |
| Change in unrealized gains (losses) |  |  |  |  | $(10,034)$ |  | $(10,034)$ |
| Currency translation, net of tax of \$39 |  |  |  |  | (21) |  | (21) |
| Total |  |  | 70,519 |  | $(10,055)$ |  | 60,464 |
| Dividends: declared and paid - $\$ .175$ per share |  |  | $(14,200)$ |  |  |  | $(14,200)$ |
| Compensation plans, net: 284,138 shares issued; 22,093 shares repurchased | 3 | 16,952 |  |  |  | $(4,542)$ | 12,413 |
| Tax benefits of compensation plans |  | 3,229 |  |  |  |  | 3,229 |
| As of March 31, 2004 | \$ 813 | \$298,559 | \$ 1,602,841 | \$ | $(8,340)$ | \$ $(9,436)$ | \$ 1,884,437 |

See notes to consolidated financial statements.

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## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The information disclosed in the notes to consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2003, has not changed materially. Financial information as of December 31, 2003, included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.
Nature of Operations - We are a diverse media concern with interests in newspapers, national television networks ("Scripps Networks"), broadcast television stations and television-retailing ("Shop At Home"). Under the trade name United Media, we distribute news columns, comics and other features to newspapers and license copyrights and trademarks for use on numerous products.

We operate 21 daily newspapers in the U.S. Newspapers derive revenue primarily from the sale of advertising space to local and national advertisers and from the sale of newspapers to readers. Four of our newspapers are operated pursuant to the terms of joint operating agreements. See Note 5 . Each of those newspapers maintains an independent editorial operation and receives a share of the operating profits of the combined newspaper operations.

Scripps Networks includes four national television networks distributed by cable and satellite television systems: Home \& Garden Television ("HGTV"), Food Network, DIY - Do It Yourself Network ("DIY") and Fine Living. Scripps Networks also includes our 12\% interest in FOX Sports Net South, a regional television network. As of December 31, 2003, we owned approximately $70 \%$ of Food Network and approximately $90 \%$ of Fine Living. Scripps Networks derives revenue primarily from the sale of advertising time and from affiliate fees from cable and satellite television systems.

Our 10 broadcast television stations are located in nine of the 60 largest television markets in the U.S. Nine of our television stations are affiliated with national broadcast television networks. Six are ABC affiliates and three are NBC affiliates. Broadcast television derives revenue primarily from the sale of advertising time to local and national advertisers.

Shop At Home markets a range of consumer goods to television viewers and through its Internet site. Shop At Home programming is distributed under the terms of affiliation agreements with broadcast television stations and cable and satellite television systems. Substantially all of Shop At Home's revenues are derived from the sale of merchandise.

The relative importance of each line of business is indicated in the segment information presented in Note 13. Licensing and other media aggregates our operating segments that are too small to report separately, and primarily includes syndication and licensing of news features and comics.

Our operations are geographically dispersed and we have a diverse customer base. We believe bad debt losses resulting from default by a single customer, or defaults by customers in any depressed region or business sector, would not have a material effect on our financial position. Approximately $70 \%$ of our operating revenues are derived from advertising. Operating results can be affected by changes in the demand for advertising both nationally and in individual markets.

The eight largest cable and satellite television systems provide service to more than $90 \%$ of homes receiving HGTV and Food Network. The loss of distribution by any of these cable and satellite television systems could adversely affect our business. While no assurance can be given regarding renewal of our distribution contracts, we been successful in renewing distribution agreements for HGTV and Food Network.

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Use of Estimates - The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires us to make a variety of decisions that affect the reported amounts and the related disclosures. Such decisions include the selection of accounting principles that reflect the economic substance of the underlying transactions and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience, actuarial studies and other assumptions.

Our financial statements include estimates and assumptions used in accounting for our defined benefit pension plans; the recognition of certain revenues; product returns and rebates due to customers; the periods over which long-lived assets are depreciated or amortized; the fair value of securities that do not trade in a public market; income taxes payable; estimates for uncollectible accounts receivable; the fair value of our inventories and self-insured risks.

While we re-evaluate our estimates and assumptions on an ongoing basis, actual results could, in fact, differ from those estimated at the time of preparation of the financial statements.

Newspaper Joint Operating Agreements ("JOA") - We include our share of JOA earnings in "Equity in earnings of JOAs and other joint ventures" in our Consolidated Statements of Income. The related editorial costs and expenses are included in "JOA editorial costs and expenses." Our residual interest in the net assets of the Denver and Albuquerque JOAs is classified as an investment in the Consolidated Balance Sheets. We do not have a residual interest in the net assets of the other JOAs.

Stock-Based Compensation - We have a stock-based compensation plan, which is described more fully in our Annual Report on Form 10-K for the year ended December 31, 2003. Stock options are awarded to purchase Class A Common shares at not less than $100 \%$ of the fair market value on the date of the award. Awards of Class A Common shares generally require no payment by the employee. Stock options and awards of Class A Common shares generally vest over a one to three-year incentive period conditioned upon the individual's continued employment through that period.

We measure compensation expense using the intrinsic-value based method of Accounting Principles Board Opinion 25-Accounting for Stock Issued to Employees, and its related interpretations (collectively "APB 25").

The grant-date fair value of time-vested awards of Class A Common shares is amortized to expense over the vesting period. Cliff vested awards are recognized on a straight-line basis over the vesting period and pro-rata vested awards are recognized as each vesting period expires. Certain performance-vested awards of Class A Common shares are earned when the market price of our Class A Common shares reaches certain targets. Compensation expense for those awards is recognized in full when the awards are earned based upon the fair values of the awards at that date.

The fair value of options granted, using the Black-Scholes model and the following assumptions, were as follows:

|  | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |
| Weighted-average fair value of options granted |  | 23.49 | \$ 21.95 |
| Assumptions used to determine fair value: |  |  |  |
| Dividend yield |  | 0.8\% | 0.8\% |
| Expected volatility |  | 19.6\% | 22.0\% |
| Risk-free rate of return |  | 3.5\% | 3.8\% |
| Expected life of options |  | 6.5 years | 7 years |

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The following table illustrates the effect on net income and earnings per share if we had applied the fair value recognition provisions of Financial Accounting Standard No. ("FAS") 123 - Accounting for Stock-Based Compensation, as amended by FAS 148 - Accounting for Stock-Based Compensation - Transition and Disclosure, to all stock-based employee compensation for the periods covered in this report:

| ( in thousands, except per share data ) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2004 | 2003 |
| Net income as reported | \$70,519 | \$ 52,689 |
| Add stock-based compensation included in reported income, net of related income tax effects: |  |  |
| Restricted share awards | 697 | 477 |
| Deduct stock-based compensation determined under fair value based method, net of related income tax effects: |  |  |
| Restricted share awards | (697) | (477) |
| Stock options | $(3,609)$ | $(3,443)$ |
| Pro forma net income | \$66,910 | \$49,246 |
|  | - | - |
| Net income per share of common stock |  |  |
| Basic earnings per share: |  |  |
| As reported | \$ 0.87 | \$ 0.66 |
| Additional stock option compensation, net of income tax effects | (0.04) | (0.04) |
| Pro forma basic earnings per share | \$ 0.83 | \$ 0.62 |
|  | $\underline{\square}$ | - |
| Diluted earnings per share: |  |  |
| As reported | \$ 0.86 | \$ 0.65 |
| Additional stock option compensation, net of income tax effects | (0.04) | (0.04) |
|  | $\underline{\square}$ | - |
| Pro forma diluted earnings per share | \$ 0.81 | \$ 0.61 |

Net income per share amounts may not foot since each is calculated independently.

On April 14, 2004, shareholders approved amendments to the 1997 Long-Term Incentive Plan (the "Plan") that, among other things: (a) extended the term of the Plan to June 1, 2014 and (b) modified provisions with respect to vesting and the term of outstanding options when employment is terminated due to death, disability or "change in control." Under the prior Plan provisions, options held by an employee whose employment was terminated due to death or disability were immediately vested with the exception of options granted less than one year prior to the termination of employment. The employee forfeited any options granted less than one year prior to termination of employment due to death or disability. Vested options granted prior to 1999 were exercisable for the lesser of one year or the remaining terms of the options, while vested options granted after 1998 were exercisable for the remaining terms of the options. The amended and restated Plan provides that all options held by an employee will immediately vest upon termination of employment due to death or disability and those options will remain exercisable for the remaining terms of the options.

The terms of approximately 1.7 million options, representing substantially all outstanding options granted after 1994 but before 1999, and from April 15 , 2003, through April 14, 2004, were modified by the Plan amendments with respect to termination of employment due to death or disability. Because we are unable to estimate which employees, if any, will benefit from these modifications, the intrinsic-value based method of APB 25 requires us to record compensation expense for any such options that are held by an employee if their employment is terminated due to death or disability. Such compensation expense would be included in our financial statements upon such termination of employment and would be measured by the difference between the market price of our Class A Common Shares on the date of the modification and the exercise prices of the modified options held by the employee. No compensation expense would be recognized if such options were exercised prior to termination of employment due to death or disability.

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Under the terms of the prior Plan, a change in control of The E.W. Scripps Company resulted in immediate vesting of all options held by employees, while a change in control of a subsidiary or division thereof ("subsidiary") alone did not trigger vesting of options held by employees of that subsidiary. Vested options held by employees of a subsidiary whose employment was terminated due to a change in control of that subsidiary were exercisable for a period of 90 days. The amended and restated plan provides that all options held by an employee of a subsidiary will vest and remain exercisable for the remaining terms of the options upon termination of employment due to a change in control of that subsidiary.

The Plan amendments with respect to termination of employment due to change in control modified the terms of approximately 2.2 million options held by employees of subsidiary companies. Approximately 0.7 million of those options were also modified by the plan amendments with respect to termination of employment due to death or disability. Because we are unable to estimate which employees may benefit from the Plan modifications, the intrinsic-value based method of APB 25 requires us to record compensation expense for any such options that are held by an employee of a subsidiary company if their employment is terminated due to a change in control of that subsidiary. Such compensation expense would be included in our financial statements upon such termination of employment and would be measured by the difference between the market price of our Class A Common Shares on the date of the modification and the exercise prices of the modified options held by the employee. No compensation expense would be recognized if such options were exercised prior to termination of employment due to a change in control.

While we measure compensation expense in our financial statements using the intrinsic-value based method of APB 25 , we must also report pro forma net income and earnings per share assuming we had used the fair-value based methods of FAS 123. Both the amount and recognition of compensation expense resulting from the Plan modifications is different if fair-value based methods are used instead of intrinsic-value based methods. Under the fair-value based method, Plan modifications are accounted for as the retirement of the outstanding options and the issuance of new options at the modification date. The fair value of the modified options exceeds the fair value of the options held as of the date of the modifications by approximately $\$ 2.8$ million. That compensation expense is recognized over the remaining vesting period of the options, or immediately for vested options. Our second quarter 2004 pro forma disclosures of net income assuming we had used the fair-value based methods of FAS 123 will include a $\$ 1.6$ million charge, $\$ 1.0$ million after-tax, for modified vested options.

Under current Financial Accounting Standard Board proposals, we will be required to account for options using the fair value provisions of FAS 123 , as amended, beginning in 2005. Compensation expense recognized in 2005 and later related to the Plan modifications will be based upon the fair-value based methods of FAS 123, as amended, rather than the intrinsic-value based methods of APB 25.

Net Income Per Share - The following table presents information about basic and diluted weighted-average shares outstanding:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
| ( in thousands) | 2004 | 2003 |
| Basic weighted-average shares outstanding | 80,835 | 79,897 |
| Effect of dilutive securities: |  |  |
| Unvested restricted stock held by employees | 184 | 151 |
| Stock options held by employees and directors | 1,165 | 949 |
| Diluted weighted-average shares outstanding | 82,184 | 80,997 |

Reclassifications - For comparative purposes, certain prior year amounts have been reclassified to conform to current classifications.

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## 2. ACCOUNTING CHANGES

In 2003 we adopted FAS 132 (Revised) ("FAS 132-R") - Employer's Disclosure about Pensions and Other Postretirement Benefits. FAS 132-R retains disclosure requirements of the original FAS 132 and requires new disclosures in annual financial statements relating to plan assets, investment strategy, plan obligations, cash flows, and the components of net periodic benefit costs and requires certain disclosures to be included in interim financial statements. FAS $132-\mathrm{R}$ also requires interim disclosure of the elements of net periodic benefit cost and the total amount of contributions paid or expected to be paid during the current fiscal year if significantly different from amounts previously disclosed. Additional disclosures regarding expected future benefit payments will become effective for fiscal years ending after June 15, 2004.

## 3. ACQUISITIONS

In the first quarter of 2003, we acquired an additional interest of less than one percent in our Memphis newspaper for $\$ 3.5$ million in cash. We assigned $\$ 2.9$ million of the purchase price to goodwill and $\$ 0.6$ million to minority interest retired.

We reached agreement in the fourth quarter of 2003 to acquire Summit America Television ("Summit America") for approximately $\$ 235$ million. Summit America operates five Shop At Home-affiliated broadcast television stations and owns a 30\% interest in Shop At Home. We completed the acquisition on April 14,2004 . We paid $\$ 4.05$ in cash per fully-diluted outstanding share of Summit America common stock, or approximately $\$ 184$ million, which we financed through cash and short-term investments on hand and additional borrowings on our existing credit facilities. As part of the transaction, we agreed to forego repayment of the $\$ 47.5$ million secured loan extended to Summit America as part of the 2002 acquisition of Shop At Home. We also agreed to forego redemption of $\$ 3$ million in Summit America preferred stock that we hold and accrued dividends thereon. We are currently in the process of calculating the allocation of the purchase price. The acquisition of Summit America is not expected to materially impact our revenues or results of operations in 2004.

The acquisition provides us with the opportunity to gain complete ownership of Shop At Home at an early stage in its integration with our diverse mix of media businesses. Additionally, the acquisition of the Shop At Home-affiliated television stations strengthens the company's investment by securing valuable distribution of the network to some of its most productive viewing households.

## 4. INVESTMENT GAINS

Other investment results in the first quarter of 2004 represent realized gains from the sale of certain investments, including Digital Theater Systems. Net income was increased by $\$ 9.5$ million, $\$ .12$ per share.

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## 5. JOINT OPERATING AGREEMENTS

Four of our newspapers are operated pursuant to the terms of joint operating agreements ("JOAs"). The Newspaper Preservation Act of 1970 provides a limited exemption from anti-trust laws, permitting competing newspapers in a market to combine their sales, production and business operations in order to reduce aggregate expenses and take advantage of economies of scale, thereby allowing the continuing operation of both newspapers in that market. Each newspaper in a JOA partnership maintains a separate and independent editorial operation.

The table below provides certain information about our JOAs.

| Newspaper | Publisher of Other Newspaper | $\begin{gathered} \text { Year JOA } \\ \text { Entered Into } \end{gathered}$ | Year <br> of JOA <br> Expiration |
| :---: | :---: | :---: | :---: |
| The Albuquerque Tribune | Journal Publishing Company | 1933 | 2022 |
| Birmingham Post-Herald | Newhouse Newspapers | 1950 | 2015 |
| The Cincinnati Post | Gannett Newspapers | 1977 | 2007 |
| Denver Rocky Mountain News | MediaNews Group, Inc. | 2001 | 2051 |

The combined sales, production and business operations of the newspapers are either jointly managed or are solely managed by one of the newspapers. The sales, production and business operations of the two Denver newspapers are operated by the Denver Newspaper Agency, a limited liability partnership (the "Denver JOA"). Each newspaper owns $50 \%$ of the Denver JOA and shares management of the combined newspaper operations. We have no management responsibilities for the combined operations of the other three JOAs.

The operating profits earned from the combined operations of the two newspapers are distributed to the partners in accordance with the terms of the joint operating agreement. We receive a $50 \%$ share of the Denver JOA profits and between $20 \%$ and $40 \%$ of the profits from the other three JOAs.

Information related to the operating results of our JOAs is as follows:

| ( in thousands) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2004 | 2003 |
| Equity in earnings of JOAs: |  |  |
| Denver | \$ 5,963 | \$ 5,984 |
| Cincinnati | 4,978 | 5,574 |
| Other | 4,504 | 4,083 |
| Total equity in earnings of JOAs | 15,445 | 15,641 |
| Operating revenues | 58 | 51 |
| Total | \$ 15,503 | \$ 15,692 |
|  | - |  |
| Contribution to segment profit: |  |  |
| Denver | \$ 120 | \$ 569 |
| Cincinnati | 2,955 | 3,634 |
| Other | 2,777 | 2,404 |
| Total contribution to segment profit | \$ 5,852 | \$ 6,607 |

Gannett Newspapers has notified us of its intent to terminate the Cincinnati JOA upon its expiration in 2007. We intend to continue publishing the Cincinnati Post and Kentucky Post newspapers for the duration of the agreement.

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## 6. INVESTMENTS

Investments consisted of the following:

| ( in thousands, except share data) | $\begin{gathered} \text { March 31, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Securities available for sale (at market value): |  |  |  |
| Time Warner (2,017,000 common shares) | \$ 34,004 | \$ 36,283 | \$ 21,903 |
| Digital Theater Systems ( 554,000 common shares) |  | 13,690 |  |
| Other available-for-sale securities | 6,149 | 3,932 | 4,364 |
| Total available-for-sale securities | 40,153 | 53,905 | 26,267 |
| Denver JOA | 175,364 | 181,968 | 191,331 |
| FOX Sports Net South and other joint ventures | 12,492 | 13,302 | 8,865 |
| Summit America preferred stock, at cost plus accrued dividends | 3,285 | 3,240 | 3,105 |
| Other equity securities | 8,342 | 9,240 | 18,472 |
|  |  |  |  |
| Total investments | \$239,636 | \$ 261,655 | \$248,040 |
|  |  |  |  |
| Unrealized gains (losses) on securities available for sale | \$ 8,312 | \$ 23,749 | \$ $(5,703)$ |
|  | - |  |  |
| Note receivable from Summit America, at initial fair value plus accreted discount | \$ 45,125 | \$ 44,750 | \$ 43,625 |

Investments available for sale represent securities in publicly-traded companies. Investments available for sale are recorded at fair value. Fair value is based upon the closing price of the security on the reporting date. As of March 31, 2004, there were no unrealized losses on our available-for-sale securities. In the third quarter of 2003, Digital Theater Systems ("DTS") completed an initial public offering of its common stock. This investment had previously been included in the other equity securities category. We sold our investment in DTS during the first quarter of 2004. See Note 4.

We received our $50 \%$ interest in the Denver JOA in exchange for the contribution of most of the assets of the Rocky Mountain News to the Denver JOA and the payment of $\$ 60$ million to MediaNews Group. The difference between the carrying amount of our investment in the Denver JOA and our $50 \%$ share of the stockholders' equity of the Denver JOA is accounted for in accordance with the principles of FAS 141 - Business Combinations and FAS 142 - Goodwill and Other Intangible Assets.

Other equity securities include securities that do not trade in public markets, so they do not have readily determinable fair values. We estimate the fair values of the other securities approximate their carrying values at March 31, 2004, however, many of the investees have had no rounds of equity financing in the past three years. There can be no assurance we would realize the carrying values of these securities upon their sale.

In connection with the October 2002 acquisition of the controlling interest in Shop At Home, we purchased $\$ 3.0$ million of Summit America $6.0 \%$ redeemable preferred stock. At Summit America's option, dividends are deferred until the mandatory redemption of the preferred stock in 2005 . We also loaned Summit America $\$ 47.5$ million, to be repaid in 2005, at $6 \%$ interest. The note was recorded at fair value as of the date of acquisition of Shop At Home. The difference between the face value of the note and the fair value at the date of acquisition is accreted to income over the term of the note. In connection with our acquisition of Summit America, we have agreed to forego redemption of the $\$ 3.0$ million in Summit America redeemable preferred stock and accrued dividends thereon and to forego repayment of the $\$ 47.5$ million note. See Note 3 .

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## 7. PROGRAMS AND PROGRAM LICENSES

Programs and program licenses consisted of the following:

| (in thousands) | $\begin{gathered} \text { March 31, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2003 \end{gathered}$ | $\underset{2003}{\text { March } 31,}$ |
| :---: | :---: | :---: | :---: |
| Cost of programs available for broadcast | \$709,788 | \$ 681,185 | \$582,775 |
| Progress payments on programs not yet available for broadcast | 55,210 | 49,519 | 72,806 |
| Total | 764,998 | 730,704 | 655,581 |
| Accumulated amortization | 470,799 | 443,310 | 372,480 |
| Total programs and program licenses | \$294,199 | \$ 287,394 | \$283,101 |

The cost of licensed or produced programs capitalized in the first quarter was $\$ 45.2$ million in 2004 and $\$ 38.3$ million in 2003.
In addition to the programs owned or licensed by us included in the table above, we have commitments to license certain programming that is not yet available for broadcast, including first-run syndicated programming. Such program licenses are recorded as assets when the programming is delivered to us and is available for broadcast. First-run syndicated programming is generally produced and delivered at or near its broadcast date. Commitments to purchase or license programs not yet available for broadcast totaled approximately $\$ 300$ million at March 31, 2004. If the programs are not produced, our commitments would generally expire without obligation.

## 8. UNAMORTIZED NETWORK DISTRIBUTION INCENTIVES

Unamortized network distribution incentives consisted of the following:

| ( in thousands) | $\underset{2004}{\text { March 31, }}$ | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Network launch incentives | \$333,274 | \$ 332,876 | \$299,044 |
| Accumulated amortization | 142,405 | 135,540 | 114,959 |
| Net book value | 190,869 | 197,336 | 184,085 |
| Unbilled affiliate fees | 25,226 | 24,286 | 14,322 |
| Total unamortized network distribution incentives | \$216,095 | \$ 221,622 | \$198,407 |

We capitalized launch incentive payments in the first quarter totaling $\$ 0.4$ million in 2004 and $\$ 3.3$ million in 2003.

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## 9. LONG-TERM DEBT

Long-term debt consisted of the following:

| ( in thousands) | $\underset{2004}{\text { March 31, }}$ | $\begin{gathered} \text { As of } \\ \text { December } \\ \mathbf{3 1 , 2 0 0 3} \end{gathered}$ | $\underset{2003}{\text { March } 31,}$ |
| :---: | :---: | :---: | :---: |
| Variable-rate credit facilities |  | \$ 50,187 | \$235,272 |
| \$100 million, 6.625\% notes, due in 2007 | \$ 99,949 | 99,946 | 99,935 |
| \$50 million, 3.75\% notes, due in 2008 | 50,000 | 50,000 | 50,000 |
| \$100 million, $4.25 \%$ notes, due in 2009 | 99,454 | 99,430 | 99,358 |
| \$200 million, 5.75\% notes, due in 2012 | 198,965 | 198,934 | 198,840 |
| Other notes | 8,662 | 10,318 | 14,705 |
| Total face value of long-term debt less discounts | 457,030 | 508,815 | 698,110 |
| Fair market value of interest rate swap | 1,069 | 302 | 657 |
| Total long-term debt | 458,099 | 509,117 | 698,767 |
| Current portion of long-term debt |  |  | 48,272 |
| Long-term debt (less current portion) | \$458,099 | \$509,117 | \$650,495 |

We have Competitive Advance and Revolving Credit Facilities (the "Revolver"), and a commercial paper program that collectively permit aggregate borrowings up to $\$ 575$ million (the "Variable-Rate Credit Facilities"). The Revolver consists of two facilities, one permitting $\$ 375$ million in aggregate borrowings expiring in August 2004 and the second a $\$ 200$ million facility expiring in 2007. The August 2004 facility is expected to be replaced prior to its expiration. Borrowings under the Revolver are available on a committed revolving credit basis at our choice of three short-term rates or through an auction procedure at the time of each borrowing. The Revolver is primarily used as credit support for our commercial paper program in lieu of direct borrowings under the Revolver. The weighted-average interest rate on the Variable-Rate Credit Facilities was $1.1 \%$ at December 31, 2003, and 1.3\% at March 31, 2003.

We have a U.S. shelf registration statement which allows us to borrow up to an additional $\$ 350$ million as of March 31, 2004.
We entered into a receive-fixed, pay-floating interest rate swap to achieve a desired proportion of fixed-rate versus variable-rate debt. The interest rate swap expires upon the maturity of the $\$ 50$ million, $3.75 \%$ notes in 2008 , and effectively converts those fixed-rate notes into variable-rate borrowings. The variable interest rate was $1.1 \%$ at March 31,2004, which was based on six-month LIBOR minus a rate spread. The swap agreement was designated as a fair-value hedge of the underlying fixed-rate notes. Accordingly, changes in the fair value of the interest rate swap agreement (due to movements in the benchmark interest rate) are recorded as adjustments to the carrying value of long-term debt with an offsetting adjustment to other non-current assets. The changes in the fair value of the interest rate swap agreements and the underlying fixed-rate obligation are recorded as equal and offsetting unrealized gains and losses in the Consolidated Statements of Income. We have structured the interest rate swap to be $100 \%$ effective. As a result, there is no current impact to earnings resulting from hedge ineffectiveness.

Certain long-term debt agreements contain maintenance requirements for net worth and coverage of interest expense and restrictions on incurrence of additional indebtedness. We were in compliance with all debt covenants.

Current maturities of long-term debt are classified as long-term to the extent they can be refinanced under existing long-term credit commitments.

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## 10. OTHER LIABILITIES AND MINORITY INTERESTS

Other liabilities and minority interests consisted of the following:

| ( in thousands) | $\begin{gathered} \text { March 31, } \\ 2004 \end{gathered}$ | As of December 31, 2003 | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Program rights payable | \$ 30,416 | \$ 30,758 | \$ 49,249 |
| Employee compensation and benefits | 76,754 | 75,310 | 87,900 |
| Network distribution incentives | 71,692 | 76,668 | 54,343 |
| Minority interests | 40,333 | 32,460 | 20,814 |
| Deferred gain on sale of WCPO building | 7,649 | 7,649 | 7,649 |
| Other | 14,985 | 15,238 | 18,639 |
| Total other liabilities and minority interests | 241,829 | 238,083 | 238,594 |
| Current portion of other liabilities | 95,282 | 86,506 | 113,873 |
| Other liabilities and minority interests (less current portion) | \$146,547 | \$ 151,577 | \$124,721 |

Minority interests include non-controlling interests of approximately $8 \%$ in the capital stock of the subsidiary companies that publish our Memphis and Evansville newspapers. The capital stock of these companies does not provide for or require the redemption of the non-controlling interests by us.

Non-controlling interests hold an approximate $10 \%$ residual interest in Fine Living. The minority owners of Fine Living have the right to require us to repurchase their interests. We have an option to acquire their interests. The minority owners will receive the fair market value for their interests at the time their option is exercised. The put and call options become exercisable at various dates through 2016 . Put options on an approximate $6 \%$ non-controlling interest in Fine Living are currently exercisable. The remaining put options become exercisable in 2006.

Non-controlling interests hold an approximate $30 \%$ residual interest in Food Network. The Food Network general partnership agreement terminates on December 31, 2012, unless amended or extended prior to that date. Upon termination, the assets of the partnership are to be liquidated and distributed to the partners in proportion to their partnership interests.

In 2002, we sold our Cincinnati television station production facility to the City of Cincinnati for $\$ 7.8$ million in cash. Our television station will continue to use the facility until construction of a new production facility is completed in 2004 . The gain on the sale of the facility of $\$ 7.6$ million has been deferred until our station relocates to its new production facility. We will receive an additional $\$ 3.0$ million in cash if our station relocates prior to June 1,2004 . The additional payments, which we expect to earn, are not included in the deferred gain.

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## 11. SUPPLEMENTAL CASH FLOW INFORMATION

The following table presents additional information about the change in certain working capital accounts:

| ( in thousands) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2004 | 2003 |
| Other changes in certain working capital accounts, net: |  |  |
| Accounts receivable | \$ 8,585 | \$ $(1,849)$ |
| Prepaid and accrued pension expense | 6,400 | $(14,455)$ |
| Inventories | (362) | (523) |
| Accounts payable | 3,288 | 13,659 |
| Accrued income taxes | 23,533 | 10,590 |
| Accrued employee compensation and benefits | $(13,219)$ | $(14,046)$ |
| Accrued interest | (377) | (621) |
| Other accrued liabilities | 504 | 6,276 |
| Other, net | $(1,525)$ | (258) |
| Total | \$ 26,827 | \$ $(1,227)$ |

## 12. EMPLOYEE BENEFIT PLANS

We sponsor defined benefit pension plans that cover substantially all non-union and certain union-represented employees. Benefits are generally based upon the employee's compensation and years of service. We also sponsor a defined contribution plan that covers substantially all non-union and certain union employees. We match a portion of employee's voluntary contributions to this plan.

Other union-represented employees are covered by defined benefit pension plans jointly sponsored by us and the union, or by union-sponsored multiemployer plans.

Retirement plans expense is based on valuations performed by plan actuaries as of the beginning of each fiscal year. The components of the expense consisted of the following:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
| ( in thousands) | 2004 | 2003 |
| Service cost | \$ 4,931 | \$ 4,262 |
| Interest cost | 5,867 | 5,403 |
| Expected return on plan assets, net of expenses | $(5,536)$ | $(5,077)$ |
| Net amortization and deferral | 1,621 | 1,406 |
| Total for defined benefit plans | 6,883 | 5,994 |
| Multi-employer plans | 123 | 110 |
| Defined contribution plans | 1,756 | 1,609 |
| Total | \$ 8,762 | \$ 7,713 |

We did not make any contributions to our defined benefit plans in the first quarter of 2004 . We anticipate contributing $\$ 5.0$ million to fund the defined benefit plans during the remainder of fiscal 2004.

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## 13. SEGMENT INFORMATION

We determine our business segments based upon our management and internal reporting structure. Our reportable segments are strategic businesses that offer different products and services. See Note 1.

The accounting policies of each of our business segments are those described in Note 1 in our Annual Report on Form 10-K for the year ended December 31 , 2003.

Certain corporate costs and expenses, including information technology, pensions and other employee benefits, and other shared services, are allocated to our business segments. The allocations are generally amounts agreed upon by management, which may differ from amounts that would be incurred if such services were purchased separately by the business segment. Corporate assets are primarily cash, cash equivalent and other short-term investments, property and equipment primarily used for corporate purposes, and deferred income taxes.

Our chief operating decision maker (as defined by FAS 131 - Segment Reporting) evaluates the operating performance of our business segments and makes decisions about the allocation of resources to our business segments using a measure we call segment profit. Segment profit excludes interest, income taxes, depreciation and amortization, divested operating units, restructuring activities, investment results and certain other items that are included in net income determined in accordance with accounting principles generally accepted in the United States of America.

As discussed in Note 1, we account for our share of the earnings of JOAs using the equity method of accounting. Our equity in earnings of JOAs is included in "Equity in earnings of JOAs and other joint ventures" in our Consolidated Statements of Income. Newspaper segment profits include equity in earnings of JOAs. Scripps Networks segment profits include equity in earnings of FOX Sports Net South and certain other joint ventures.

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Information regarding our business segments follows:

| ( in thousands) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2004 | 2003 |
| Segment operating revenues: |  |  |
| Newspapers managed solely by us | \$ 178,473 | \$172,546 |
| Newspapers operated pursuant to JOAs | 58 | 51 |
| Total newspapers | 178,531 | 172,597 |
| Scripps Networks | 158,769 | 116,570 |
| Broadcast television | 75,658 | 70,173 |
| Shop At Home | 73,979 | 58,317 |
| Licensing and other media | 26,719 | 27,537 |
|  |  |  |
| Total operating revenues | \$513,656 | \$445,194 |
|  | - | - |
| Segment profit (loss): |  |  |
| Newspapers managed solely by us | \$ 53,244 | \$ 56,776 |
| Newspapers operated pursuant to JOAs | 5,852 | 6,607 |
|  | - | - |
| Total newspapers | 59,096 | 63,383 |
| Scripps Networks | 62,305 | 41,600 |
| Broadcast television | 17,227 | 15,606 |
| Shop At Home | $(3,621)$ | $(5,933)$ |
| Licensing and other media | 4,270 | 3,871 |
| Corporate | $(8,618)$ | $(8,146)$ |
| Total segment profit | 130,659 | 110,381 |
| Depreciation and amortization of intangibles | $(15,737)$ | $(15,976)$ |
| Interest expense | $(7,395)$ | $(8,003)$ |
| Interest and dividend income | 1,227 | 1,378 |
| Other investment results, net of expenses | 14,674 |  |
| Miscellaneous, net | 203 | 263 |
| Income before income taxes and minority interests | \$ 123,631 | \$ 88,043 |
|  | - | - |
| Depreciation: |  |  |
| Newspapers managed solely by us | \$ 5,221 | \$ 5,571 |
| Newspapers operated pursuant to JOAs | 296 | 321 |
|  | - |  |
| Total newspapers | 5,517 | 5,892 |
| Scripps Networks | 2,575 | 2,462 |
| Broadcast television | 4,616 | 4,650 |
| Shop At Home | 1,665 | 1,109 |
| Licensing and other media | 158 | 158 |
| Corporate | 543 | 548 |
| Total depreciation | \$ 15,074 | \$ 14,819 |
|  | - | - |
| Amortization of intangibles: |  |  |
| Newspapers managed solely by us | \$ 106 | \$ 104 |
| Newspapers operated pursuant to JOAs | 67 | 67 |
|  | - | - [- |
| Total newspapers 173 |  |  |
| Scripps Networks | 147 | 585 |
| Broadcast television | 19 | 31 |
| Shop At Home | 324 | 370 |
| Total amortization of intangibles | \$ 663 | \$ 1,157 |

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| ( in thousands) | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  |
| Additions to property, plant and equipment: |  |  |  |  |
| Newspapers managed solely by us | \$ | 8,842 | \$ | 15,077 |
| Newspapers operated pursuant to JOAs |  | 110 |  | 107 |
|  |  | - |  |  |
| Total newspapers |  | 8,952 |  | 15,184 |
| Scripps Networks |  | 3,907 |  | 389 |
| Broadcast television |  | 4,923 |  | 4,126 |
| Shop At Home |  | 1,826 |  | 1,321 |
| Licensing and other media |  | 77 |  | 87 |
| Corporate |  | 91 |  | 568 |
| Total additions to property, plant and equipment | \$ | 19,776 | \$ | 21,675 |
|  |  |  |  |  |
| Business acquisitions and other additions to long-lived assets: |  |  |  |  |
| Newspapers managed solely by us |  |  | \$ | 3,504 |
| Newspapers operated pursuant to JOAs |  |  |  | 40 |
|  |  |  |  | - |
| Total newspapers |  |  |  | 3,544 |
| Scripps Networks | \$ | 45,623 |  | 41,015 |
| Investments |  |  |  | 511 |
|  |  | - |  |  |
| Total |  | 45,623 | \$ | 45,070 |
|  |  | - |  | - |
| Assets: |  |  |  |  |
| Newspapers managed solely by us |  | 1,093,101 |  | ,080,651 |
| Newspapers operated pursuant to JOAs |  | 194,180 |  | 207,594 |
|  |  | - |  |  |
| Total newspapers |  | 1,287,281 |  | ,288,245 |
| Scripps Networks |  | 885,405 |  | 793,460 |
| Broadcast television |  | 488,237 |  | 488,505 |
| Shop At Home |  | 158,231 |  | 147,375 |
| Licensing and other media |  | 25,308 |  | 31,174 |
| Investments |  | 49,538 |  | 44,739 |
| Corporate |  | 137,636 |  | 88,057 |
|  |  |  |  |  |
| Total assets |  | 3,031,636 |  | ,881,555 |

No single customer provides more than $10 \%$ of our revenue. International revenues are primarily derived from licensing comic characters and HGTV and Food Network programming in international markets. Licensing of comic characters in Japan provides approximately $50 \%$ of our international revenues, which are less than $\$ 60$ million annually.

Other additions to long-lived assets include investments, capitalized intangible assets and Scripps Networks capitalized programs and network launch incentives.

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## 14. STOCK COMPENSATION PLANS

The following table presents information about stock options:

|  | Number of Shares | Weighted Average Exercise Price | Range of Exercise Prices |
| :---: | :---: | :---: | :---: |
| Options outstanding at December 31,2002 | 4,840,034 | \$ 54.39 | \$16-78 |
| Options granted during the period | 1,023,800 | 79.97 | 79-81 |
| Options exercised during the period | $(146,949)$ | 40.60 | 16-75 |
| Options outstanding at March 31,2003 | 5,716,885 | \$ 59.32 | \$16-81 |
| Options outstanding at December 31,2003 | 5,173,895 | \$ 61.97 | \$18-93 |
| Options granted during the period | 969,400 | 97.98 | 97-99 |
| Options exercised during the period | $(216,329)$ | 56.57 | 19-81 |
| Options forfeited during the period | $(42,933)$ | 70.91 | 39-93 |
| Options outstanding at March 31, 2004 | 5,884,033 | \$ 68.04 | \$18-99 |

Substantially all options granted prior to 2001 are exercisable. Options generally become exercisable over a one-to-three-year period. Information about options outstanding and options exercisable by year of grant is as follows:

|  | Options Outstanding |  |  | Options Exercisable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year of Grant | Options on Shares Outstanding | Range of Exercise Prices | Weighted Average Exercise Price | Options on Shares <br> Exercisable | Range of Exercise Prices | Weighted Average Exercise Price |
| 1994 - expire in 2004 | 98,500 | \$18-21 | \$ 18.91 | 98,500 | \$18-21 | \$ 18.91 |
| 1995 - expire in 2005 | 9,800 | 20 | 20.01 | 9,800 | 20 | 20.01 |
| 1996 - expire in 2006 | 69,000 | 26-27 | 26.98 | 69,000 | 26-27 | 26.98 |
| 1997 - expire in 2007 | 259,000 | 34-42 | 34.88 | 259,000 | 34-42 | 34.88 |
| 1998 - expire in 2008 | 348,950 | 39-54 | 47.28 | 348,950 | 39-54 | 47.28 |
| 1999 - expire in 2009 | 449,963 | 42-50 | 47.12 | 449,963 | 42-50 | 47.12 |
| 2000 - expire in 2010 | 710,500 | 43-60 | 49.43 | 710,500 | 43-60 | 49.43 |
| 2001 - expire in 2011 | 847,357 | 58-70 | 64.23 | 841,007 | 58-70 | 64.23 |
| 2002 - expire in 2012 | 1,020,186 | 73-78 | 75.32 | 782,945 | 73-78 | 75.33 |
| 2003 - expire in 2013 | 1,101,377 | 79-93 | 80.21 | 434,120 | 79-81 | 79.93 |
| 2004 - expire in 2014 | 969,400 | 97-99 | 97.98 |  |  |  |
|  |  | - | - | - | - |  |
| Total options on number of shares | 5,884,033 | \$18-99 | \$ 68.04 | 4,003,785 | \$18-81 | \$ 58.31 |

Information related to awards of Class A Common Shares is presented below:

|  | Number of Shares | Price at Award Dates |  |
| :---: | :---: | :---: | :---: |
|  |  | Weighted <br> Average | Range of Prices |
| Unvested shares at December 31, 2002 | 328,376 | \$ 55.77 | \$43-77 |
| Shares vested during the period | $(96,507)$ | 48.53 | 43-75 |
| Unvested shares at March 31,2003 | 231,869 | \$ 58.78 | \$44-77 |
| Unvested shares at December 31, 2003 | 302,968 | \$ 70.07 | \$45-93 |
| Shares awarded during the period | 58,125 | 96.59 | 95-97 |
| Shares vested during the period | $(71,337)$ | 68.67 | 51-79 |
| Unvested shares at March 31, 2004 | 289,756 | \$ 75.61 | \$45-97 |

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion and analysis of financial condition and results of operations is based upon the consolidated financial statements and the condensed notes to the consolidated financial statements. You should read this discussion in conjunction with those financial statements.

## FORWARD-LOOKING STATEMENTS

This discussion and the information contained in the condensed notes to the consolidated financial statements contain certain forward-looking statements that are based on our current expectations. Forward-looking statements are subject to certain risks, trends and uncertainties that could cause actual results to differ materially from the expectations expressed in the forward-looking statements. Such risks, trends and uncertainties, which in most instances are beyond our control, include changes in advertising demand and other economic conditions; consumers' taste; newsprint prices; program costs; labor relations; technological developments; competitive pressures; interest rates; regulatory rulings; and reliance on third-party vendors for various products and services. The words "believe," "expect," "anticipate," "estimate," "intend" and similar expressions identify forward-looking statements. All forward-looking statements, which are as of the date of this filing, should be evaluated with the understanding of their inherent uncertainty.

## EXECUTIVE OVERVIEW

We are a diverse media concern with interests in newspapers, national television networks ("Scripps Networks"), broadcast television stations and televisionretailing ("Shop At Home"). Scripps Networks includes four cable and satellite television programming services, Home \& Garden Television ("HGTV"), Food Network, DIY - Do It Yourself Network ("DIY") and Fine Living. Our media businesses provide high quality news, information and entertainment content to readers and viewers.

We place the highest priority on allocating capital generated by our operations in order to create the most value for our shareholders. In order to create new businesses or acquire businesses that are expected to significantly increase shareholder value, we operate our core media businesses to maximize cash flow. We have used a portion of the cash produced by our newspapers and broadcast television stations to develop HGTV, DIY and Fine Living and to acquire Food Network and Shop At Home.

In our most recent Annual Report on Form 10-K, we outlined several of our current value-creation objectives including the continued development of our national network brands, integrating Shop At Home's management with that of Scripps Networks, strengthening the competitive positions of our strong local media franchises, and capitalizing on the growth opportunity of our joint operating agreement in the Denver market.

At Scripps Networks, we continue to invest in high quality, original programming, to undertake marketing campaigns designed to increase awareness of our national networks, and to expand distribution of DIY and Fine Living. Total day viewership of HGTV increased $13 \%$ and total day viewership of Food Network increased $23 \%$ year-over-year in the first quarter of 2004. DIY could be seen in about 28 million homes in March 2004 , up from 26 million homes in December 2003. Fine Living now reaches about 21 million homes, up from 20 million homes in December 2003.

We continue to shift the mix of retail products offered by Shop At Home to parallel the consumer categories targeted by Scripps Networks. Sale of home and cookware products was approximately $10 \%$ of Shop At Home total revenue in the first quarter of 2004, about double from the first quarter of 2003 . Additionally, the cross-promotion of Shop At Home with our national networks and local media franchises continues to be a key strategy. In the first quarter of 2004, we produced several programs associated with the HGTV Dream Home Give Away in which we highlighted features of the home and provided viewers an opportunity to purchase many of the products featured.

In our most recent Annual Report on Form 10-K, we also outlined a number of trends and uncertainties that may affect our operating results and cash flows. These include changes in demand for advertising, changes in the price of newsprint and our ability to gain distribution of our networks on cable and satellite systems.

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## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America ("GAAP") requires us to make a variety of decisions which affect reported amounts and related disclosures, including the selection of appropriate accounting principles and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience, actuarial studies and other assumptions. We are committed to preparing financial statements incorporating accounting principles, assumptions and estimates that promote the representational faithfulness, verifiability, neutrality and transparency of the accounting information included in the financial statements.

Note 1 to the Consolidated Financial Statements included in our Annual Report on Form 10-K describes the significant accounting policies we have selected for use in the preparation of our financial statements and related disclosures. An accounting policy is deemed to be critical if it requires an accounting estimate to be made based on assumptions about matters that are highly uncertain at the time the estimate is made, and if different estimates that reasonably could have been used or changes in estimates that our likely to occur could materially change the financial statements. We believe the accounting for Network Affiliate Fees, Investments, Income Taxes and Pension Plans to be our most critical accounting policies and estimates. A detailed description of these accounting policies is included in the Critical Accounting Policies Section of Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2003. There have been no significant changes in those accounting policies.

## RESULTS OF OPERATIONS

The trends and underlying economic conditions affecting the operating performance and future prospects differ for each of our four business segments. Accordingly, we believe the following discussion of our consolidated results of operations should be read in conjunction with the discussion of the operating performance of our business segments that follows on pages F-25 through F-34.

Consolidated Results of Operations - Consolidated results of operations were as follows:

| ( in thousands) | 2004 | $\begin{aligned} & \text { Year- } \\ & \text { to-Date } \\ & \text { Change } \end{aligned}$ | 2003 |
| :---: | :---: | :---: | :---: |
| Operating revenues | \$ 513,656 | 15.4\% | \$ 445,194 |
| Costs and expenses | $(399,660)$ | (13.4)\% | $(352,366)$ |
| Depreciation and amortization of intangibles | $(15,737)$ | 1.5\% | $(15,976)$ |
| Operating income | 98,259 | 27.9\% | 76,852 |
| Interest expense | $(7,395)$ | 7.6\% | $(8,003)$ |
| Equity in earnings of JOAs and other joint ventures | 16,663 | (5.1)\% | 17,553 |
| Interest and dividend income | 1,227 | (11.0)\% | 1,378 |
| Other investment results, net of expenses | 14,674 |  |  |
| Miscellaneous, net | 203 | (22.8)\% | 263 |
| Income before income taxes and minority interests | 123,631 | 40.4\% | 88,043 |
| Provision for income taxes | 44,870 | 30.0\% | 34,508 |
| Income before minority interests | 78,761 |  | 53,535 |
| Minority interests | 8,242 |  | 846 |
| Net income | \$ 70,519 | 33.8\% | \$ 52,689 |
| Net income per diluted share of common stock | \$ . 86 | 32.3\% | \$ . 65 |

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Operating revenues increased $15.4 \%$. The increase was primarily attributed to the continued growth in advertising and network affiliate fee revenues at our national television networks, increases in merchandise sales at Shop At Home and the return of political advertising at our broadcast television stations. The growth in advertising revenues at Scripps Networks was primarily driven by increased viewership of our national networks. The growth in affiliate fee revenues at Scripps Networks reflects both scheduled rate increases and wider distribution of the networks.

Costs and expenses increased $13.4 \%$. Cost and expenses were impacted by the expanded hours of original programming and costs to promote our national networks, increases in costs of merchandise sold at Shop At Home, and increases in newsprint prices.

Interest expense decreased primarily due to lower average debt levels. The average balance of all interest bearing obligations was $\$ 459$ million in the first quarter of 2004 compared with $\$ 685$ million in the first quarter of 2003.

Other investment results in the first quarter of 2004 represent realized gains from the sale of certain investments, including Digital Theater Systems. Net income was increased by $\$ 9.5$ million, $\$ .12$ per share.

During the 2004 second quarter, we expect to recognize a $\$ 6.5$ million after-tax gain when our Cincinnati television station relocates to its new production facility. The gain on the sale of the station's current facility to the City of Cincinnati was deferred while the station continued to use the facility.

Information regarding our effective tax rate is a follows:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
| ( in thousands) | 2004 | 2003 |
| Income before income taxes and minority interests as reported | \$ 123,631 | \$88,043 |
| Income allocated to non-controlling interests | 7,617 | 1,337 |
| Income allocated to Scripps | 116,014 | 86,706 |
| Provision for income taxes | \$ 44,870 | \$34,508 |
| Effective income tax rate as reported | 36.3\% | 39.2\% |
| Effective income tax rate on income allocated to Scripps | 38.7\% | 39.8\% |

The effective income tax rate was $36.3 \%$ in the first quarter of 2004 and $39.2 \%$ in the first quarter of 2003 . Our effective income tax rate is affected by the growing profitability of Food Network. Food Network is operated pursuant to the terms of a general partnership, in which we own an approximate $70 \%$ residual interest. Income taxes on partnership income accrue to the individual partners. While the income before income tax reported in our financial statements includes all of the income before tax of the partnership, our income tax provision does not include income taxes on the portion of Food Network income that is attributable to the non-controlling interest.

The effective tax rate also decreased in 2004 due to lower effective state tax rates. We expect the effective tax rate will be between $36.4 \%$ and $36.7 \%$ for the full year of 2004

Minority interest increased in the first quarter of 2004 primarily due to the operating performance of Food Network and profits being allocated based upon residual interests. Prior to the fourth quarter of 2003 , Food Network profits were allocated solely to Class A partnership interests, of which we own approximately $87 \%$. During the fourth quarter of 2003 , Food Network profits began to be allocated in proportion to each partner's residual interests in the partnership, of which we own approximately $70 \%$. In the second quarter of 2004 , we expect minority interest will be between $\$ 11$ and $\$ 12$ million.

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Business Segment Results - As discussed in Note 13 to the Consolidated Financial Statements our chief operating decision maker (as defined by FAS 131 Segment Reporting) evaluates the operating performance of our business segments using a performance measure we call segment profits. Segment profits excludes interest, income taxes, depreciation and amortization, divested operating units, restructuring activities, investment results and certain other items that are included in net income determined in accordance with accounting principles generally accepted in the United States of America.

Items excluded from segment profits generally result from decisions made in prior periods or from decisions made by corporate executives rather than the managers of the business segments. Depreciation and amortization charges are the result of decisions made in prior periods regarding the allocation of resources and are therefore excluded from the measure. Financing, tax structure and divestiture decisions are generally made by corporate executives. Excluding these items from our business segment performance measure enables us to evaluate business segment operating performance for the current period based upon current economic conditions and decisions made by the managers of those business segments in the current period.

Information regarding the operating performance of our business segments determined in accordance with FAS 131 and a reconciliation of such information to the consolidated financial statements is as follows:

| ( in thousands) | 2004 | $\begin{aligned} & \text { Year- } \\ & \text { to-Date } \\ & \text { Change } \end{aligned}$ | 2003 |
| :---: | :---: | :---: | :---: |
| Segment operating revenues: |  |  |  |
| Newspapers managed solely by us | \$ 178,473 | 3.4\% | \$ 172,546 |
| Newspapers operated pursuant to JOAs | 58 | 13.7\% | 51 |
|  | - | - |  |
| Total newspapers | 178,531 | 3.4\% | 172,597 |
| Scripps Networks | 158,769 | 36.2\% | 116,570 |
| Broadcast television | 75,658 | 7.8\% | 70,173 |
| Shop At Home | 73,979 | 26.9\% | 58,317 |
| Licensing and other media | 26,719 | (3.0)\% | 27,537 |
|  |  | - |  |
| Total operating revenues | \$513,656 | 15.4\% | \$445,194 |
|  |  | - | - |
| Segment profit (loss): |  |  |  |
| Newspapers managed solely by us | \$ 53,244 | (6.2)\% | \$ 56,776 |
| Newspapers operated pursuant to JOAs | 5,852 | (11.4)\% | 6,607 |
|  | - | - |  |
| Total newspapers | 59,096 | (6.8)\% | 63,383 |
| Scripps Networks | 62,305 | 49.8\% | 41,600 |
| Broadcast television | 17,227 | 10.4\% | 15,606 |
| Shop At Home | $(3,621)$ |  | $(5,933)$ |
| Licensing and other media | 4,270 | 10.3\% | 3,871 |
| Corporate | $(8,618)$ | (5.8)\% | $(8,146)$ |
|  |  | - |  |
| Total segment profit | 130,659 | 18.4\% | 110,381 |
| Depreciation and amortization of intangibles | $(15,737)$ | 1.5\% | $(15,976)$ |
| Interest expense | $(7,395)$ | 7.6\% | $(8,003)$ |
| Interest and dividend income | 1,227 | (11.0)\% | 1,378 |
| Other investment results, net of expenses | 14,674 |  |  |
| Miscellaneous, net | 203 | (22.8)\% | 263 |
| Income before income taxes and minority interests | \$ 123,631 | 40.4\% | \$ 88,043 |

Discussions of the operating performance of each of our reportable business segments begin on page F-27.
Compliance with the Sarbanes-Oxley Act led to the increase in corporate expenses in 2004 . Partly as a result of the continued cost of compliance with the Act, corporate expenses are expected to increase approximately $\$ 3$ million year-over-year in the second quarter of 2004 and $\$ 4$ million to $\$ 5$ million for the full year of 2004

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Segment profits include our share of the earnings of JOAs and certain other investments included in our consolidated operating results using the equity method of accounting. Newspaper segment profits include equity in earnings of JOAs and other joint ventures. Scripps Networks segment profits include equity in earnings of FOX Sports Net South and other joint ventures.

A reconciliation of our equity in earnings of JOAs and other joint ventures included in segment profits to the amounts reported in our Consolidated Statements of Income is as follows:

| ( in thousands) | 2004 | Year-to-Date Change | 2003 |
| :---: | :---: | :---: | :---: |
| Newspapers: |  |  |  |
| Equity in earnings of JOAs | \$ 15,445 | (1.3)\% | \$15,641 |
| Equity in earnings (loss) of joint ventures | (40) |  |  |
| Scripps Networks: |  |  |  |
| Equity in earnings of joint ventures | 1,258 | (34.2)\% | 1,912 |
|  | - | - |  |
| Total equity in earnings of JOAs and other joint ventures | \$16,663 | (5.1)\% | \$ 17,553 |

Certain items required to reconcile segment profitability to consolidated results of operations determined in accordance with accounting principles generally accepted in the United States of America are attributed to particular business segments. Significant reconciling items attributable to each business segment are as follows:

| ( in thousands) | 2004 | Year-to-Date Change | 2003 |
| :---: | :---: | :---: | :---: |
| Depreciation and amortization: |  |  |  |
| Newspapers managed solely by us | \$ 5,327 | (6.1)\% | \$ 5,675 |
| Newspapers operated pursuant to JOAs | 363 | (6.4)\% | 388 |
|  | - | - |  |
| Total newspapers | 5,690 | (6.2)\% | 6,063 |
| Scripps Networks | 2,722 | (10.7)\% | 3,047 |
| Broadcast television | 4,635 | (1.0)\% | 4,681 |
| Shop At Home | 1,989 | 34.5 \% | 1,479 |
| Licensing and other media | 158 |  | 158 |
| Corporate | 543 | (0.9)\% | 548 |
|  |  |  |  |
| Total depreciation and amortization | \$15,737 | (1.5)\% | \$15,976 |
|  | $\underline{\square}$ |  |  |
| Interest and dividend income: |  |  |  |
| Newspapers managed solely by us | \$ 61 |  | \$ 147 |
| Newspapers operated pursuant to JOAs | 6 |  | - 6 |
|  | - |  | - |
| Total newspapers | 67 |  | 153 |
| Summit America note | 1,133 |  | 1,194 |
| Other | 27 |  | 31 |
|  | - |  |  |
| Total interest and dividend income | \$ 1,227 |  | \$ 1,378 |

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Newspapers - We operate 21 daily newspapers in 19 markets in the United States. We solely operate and manage 17 of the newspapers. Each of the other four newspapers is operated pursuant to the terms of a joint operating agreement ("JOA").

Newspapers managed solely by us: The newspapers managed solely by us operate in mid-size markets, focusing on news coverage within their local markets. Advertising and circulation revenues provide substantially all of each newspaper's operating revenues and employee and newsprint costs are the primary expenses at each newspaper. The trends and underlying economic conditions affecting the operating performance of any of our newspapers are substantially the same as those affecting all of our newspapers. Our newspaper operating performance is most affected by newsprint prices and the health of the national economy, particularly conditions within the retail, labor, housing and auto markets. Changes in daily and Sunday circulation have not had a significant effect on the operating performance of our newspaper segment. While an individual newspaper may perform better or worse than our newspaper group as a whole due to specific conditions at that newspaper or within its local economy, such variances generally do not significantly affect the overall operating performance of the newspaper segment.

Operating results for newspapers managed solely by us were as follows:

| ( in thousands) | 2004 | Year-to-Date Change | 2003 |
| :---: | :---: | :---: | :---: |
| Segment operating revenues: |  |  |  |
| Local | \$ 42,658 | 0.4 \% | \$ 42,491 |
| Classified | 55,703 | 4.6 \% | 53,235 |
| National | 9,548 | 8.6 \% | 8,795 |
| Preprint and other | 31,235 | 7.1 \% | 29,156 |
|  |  | - |  |
| Newspaper advertising | 139,144 | 4.1 \% | 133,677 |
| Circulation | 35,226 | (0.9)\% | 35,562 |
| Other | 4,103 | 24.1 \% | 3,307 |
|  | - | - |  |
| Total operating revenues | 178,473 | 3.4 \% | 172,546 |
|  |  |  |  |
| Segment costs and expenses: |  |  |  |
| Employee compensation and benefits | 66,071 | 5.6 \% | 62,572 |
| Newsprint and ink | 20,082 | 11.5 \% | 18,014 |
| Other segment costs and expenses | 39,036 | 10.9 \% | 35,184 |
| Total costs and expenses | 125,189 | 8.1 \% | 115,770 |
|  | - | - |  |
| Contribution to segment profit before joint ventures | 53,284 |  | 56,776 |
| Equity in earnings (loss) of joint ventures | (40) |  |  |
| Contribution to segment profit | \$ 53,244 | (6.2)\% | \$ 56,776 |
|  | - | $\underline{\square}$ |  |
| Supplemental Information: |  |  |  |
|  |  |  |  |
| Depreciation and amortization | \$ 5,327 |  | \$ 5,675 |
| Capital expenditures | 8,842 |  | 15,077 |
| Business acquisitions and other additions to long-lived assets |  |  | 3,504 |

Newspaper advertising revenues increased in 2004 primarily due in part to increases in help wanted classified advertising. We expect newspaper advertising revenue to increase between $4 \%$ and $6 \%$ year-over-year in the second quarter of 2004 .

Increases in preprint and other advertising reflect the development of new print and electronic products and services. These products include niche publications such as community newspapers, lifestyle magazines, publications focused upon the classified advertising categories of real estate, employment and auto, and other publications aimed at younger readers.

Continued improvements in on-line advertising also contributed to the increase in preprint and other advertising. Our Internet sites had advertising revenues of $\$ 3.5$ million in the first quarter of 2004 compared with $\$ 2.7$ million in the first quarter of 2003 . We expect continued growth in advertising on our Internet sites as we continue to leverage our local franchises in help wanted, automobile and real estate advertising.

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Employee compensation and benefit expenses increased due primarily to higher employee benefit costs, including a $\$ 0.9$ million increase in long-term disability costs.

Newsprint and ink costs increased due to newsprint prices increasing $11 \%$ during the current year. We expect newsprint costs to increase approximately $12 \%$ year-over-year in the second quarter.

Other costs and expenses in 2004 include a $\$ 1.3$ million charge for bad debts related to the Kmart bankruptcy. In February the U.S. Court of Appeals for the 7th Circuit affirmed a U.S. District Court ruling that Kmart incorrectly paid certain companies, including many of our newspapers, which had been identified by Kmart as "critical vendors." As a result of the ruling, Kmart has been ordered to seek recovery of those payments, which were made in 2002 after bankruptcy proceedings were initiated. The payments made to our newspapers were for advertising that was purchased and published in the company's newspapers prior to Kmart's bankruptcy filing.

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Newspapers operated under Joint Operating Agreements ("JOAs"): Four of our newspapers are operated pursuant to the terms of joint operating agreements ("JOAs"). The table below provides certain information about our JOAs.

| Newspaper | Publisher of Other Newspaper | Year JOA Entered Into | Year of JOA Expiration |
| :--- | :---: | :---: | :---: |
|  |  |  | 1933 |
| The Albuquerque Tribune | Journal Publishing Company | 1950 | 2022 |
| Birmingham Post-Herald | Newhouse Newspapers | 1977 |  |
| The Cincinnati Post | Gannett Newspapers | 2001 | 2015 |
| Denver Rocky Mountain News | MediaNews Group, Inc. | 2007 |  |
| 2051 |  |  |  |

The operating profits earned from the combined operations of the two newspapers are distributed to the partners in accordance with the terms of the joint operating agreement. We receive a $50 \%$ share of the Denver JOA profits and between $20 \%$ and $40 \%$ of the profits from the other three JOAs.

Operating results for our newspapers operated under JOAs were as follows:

| ( in thousands) | 2004 | Year-to-Date Change | 2003 |
| :---: | :---: | :---: | :---: |
| Equity in earnings of JOAs included in segment profit: |  |  |  |
| Denver | \$ 5,963 | (0.4)\% | \$ 5,984 |
| Cincinnati | 4,978 | (10.7)\% | 5,574 |
| Other | 4,504 | 10.3 \% | 4,083 |
| Total equity in earnings of JOAs included in segment profit | 15,445 | (1.3)\% | 15,641 |
| Operating revenues | 58 | 13.7 \% | 51 |
| Total | 15,503 | (1.2)\% | 15,692 |
|  |  |  |  |
| JOA editorial costs and expenses: |  |  |  |
| Denver | 5,882 | 8.0 \% | 5,445 |
| Cincinnati | 2,022 | 4.2 \% | 1,940 |
| Other | 1,747 | 2.8 \% | 1,700 |
| Total JOA editorial costs and expenses | 9,651 | 6.2 \% | 9,085 |
|  | - | - | - |
| JOAs contribution to segment profit: |  |  |  |
| Denver | 120 | (78.9)\% | 569 |
| Cincinnati | 2,955 | (18.7)\% | 3,634 |
| Other | 2,777 | 15.5 \% | 2,404 |
| Total JOA contribution to segment profit | \$ 5,852 | (11.4)\% | \$ 6,607 |
|  | $\longrightarrow$ | $\longrightarrow$ | - |
| Supplemental Information: |  |  |  |
|  |  |  |  |
| Depreciation and amortization | \$ 363 |  | \$ 388 |
| Capital expenditures | 110 |  | 107 |

Declines in our JOAs' contribution to segment profit was primarily attributed to weakness in the Cincinnati market and an increase in the Denver JOA's reserve for bad debts of $\$ 0.7$ million related to the Kmart bankruptcy.

Gannett Newspapers has notified us of its intent to terminate the Cincinnati JOA upon its expiration in 2007. We intend to continue publishing the Cincinnati Post and Kentucky Post newspapers for the duration of the agreement

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Scripps Networks- Scripps Networks includes four national television networks distributed by cable and satellite television systems: Home \& Garden Television ("HGTV"), Food Network, DIY- Do It Yourself Network ("DIY"), and Fine Living. Programming from our networks can be viewed on demand ("VOD") on cable television systems in about 84 markets across the United States. Scripps Networks also includes our 12\% interest in FOX Sports Net South, a regional television network.

We launched HGTV in 1994. Food Network launched in 1993, and we acquired our controlling interest in 1997. We launched DIY in the fourth quarter of 1999 and Fine Living in the first quarter of 2002. We have used a similar strategy in developing each of our networks. Our initial focus is to gain distribution on cable and satellite television systems. We may offer incentives in the form of cash payments or an initial period in which payment of affiliate fees by the systems is waived in exchange for long-term distribution contracts. We create new and original programming and undertake promotion and marketing campaigns designed to increase viewer awareness. We expect to incur operating losses until network distribution and audience size are sufficient to attract national advertisers. As distribution of the network increases, we make additional investments in the quality and variety of programming and increase the number of hours of original programming offered on the network. Such investments are expected to result in increases in viewership, yielding higher advertising revenues.

While we have employed similar development strategies with each of our networks, there can be no assurance DIY and Fine Living will achieve operating performances similar to HGTV and Food Network. There has been considerable consolidation among cable and satellite television operators, with the eight largest providing services to approximately $90 \%$ of the homes that receive cable and satellite television programming. At the same time, there has been an expansion in the number of programming services seeking distribution on those systems, with the number of networks more than doubling since 1996 . DIY, Fine Living and our VOD and broadband initiatives are expected to reduce segment profits by approximately $\$ 8$ million in the second quarter of 2004 and approximately $\$ 34$ million for the full year of 2004 .

Operating results for each of our four national networks were as follows:

| ( in thousands) | 2004 | Year-to-Date Change | 2003 |
| :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |
| HGTV | \$ 85,098 | 27.2\% | \$ 66,915 |
| Food Network | 63,142 | 39.7\% | 45,201 |
| DIY | 6,792 | 94.8\% | 3,487 |
| Fine Living | 3,688 |  | 856 |
| Other | 49 | (55.9)\% | 111 |
| Total segment operating revenues | \$ 158,769 | 36.2\% | \$ 116,570 |
|  |  |  |  |
| Contribution to segment profit (loss): |  |  |  |
| HGTV | \$ 44,001 | 26.5\% | \$ 34,788 |
| Food Network | 27,083 | 51.1\% | 17,926 |
| DIY | $(2,411)$ | 34.7\% | $(3,691)$ |
| Fine Living | $(5,152)$ | 27.1\% | $(7,072)$ |
| Other | $(1,216)$ |  | (351) |
| Total segment profit | \$ 62,305 | 49.8\% | \$ 41,600 |
|  | - | - |  |
| Homes reached in March (1): |  |  |  |
| HGTV | 85,500 | 6.3\% | 80,400 |
| Food Network | 84,200 | 7.4\% | 78,400 |
| DIY | 28,000 | 86.7\% | 15,000 |
| Fine Living | 21,000 | 50.0\% | 14,000 |

(1) Approximately 87 million homes in the United States receive cable or satellite television. Homes reached are according to the Nielsen Homevideo Index ("Nielsen"), with the exception of DIY and Fine Living which are not yet rated by Nielsen and represent comparable amounts calculated by us.

Each of our four national television networks is a targeted lifestyle-oriented network. Advertising and network affiliate fees provide substantially all of each network's operating revenues and employee costs and programming costs are the primary expenses. The trends and underlying economic conditions affecting each of our networks are substantially the same as those affecting all of our networks, primarily the demand for national advertising.

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Operating results for Scripps Networks were as follows:

| ( in thousands) | 2004 | Year-to-Date Change | 2003 |
| :---: | :---: | :---: | :---: |
| Segment operating revenues: |  |  |  |
| Advertising | \$ 122,414 | 31.4\% | \$ 93,158 |
| Network affiliate fees, net | 33,877 | 52.5\% | 22,221 |
| Other | 2,478 | 108.1\% | 1,191 |
| Total segment operating revenues | 158,769 | 36.2\% | 116,570 |
| Segment costs and expenses: |  |  |  |
| Employee compensation and benefits | 22,216 | 13.2\% | 19,619 |
| Programs and program licenses | 38,079 | 29.1\% | 29,494 |
| Other segment costs and expenses | 37,427 | 34.8\% | 27,769 |
| Total segment costs and expenses | 97,722 | 27.1\% | 76,882 |
| Segment profit before joint ventures | 61,047 | 53.8\% | 39,688 |
| Equity in income of joint ventures | 1,258 | (34.2)\% | 1,912 |
| Segment profit | \$ 62,305 | 49.8\% | \$ 41,600 |
| Supplemental Information: |  |  |  |
| Billed network affiliate fees | \$ 39,312 | 56.9\% | \$ 25,055 |
| Network launch incentive payments | 5,672 |  | 15,735 |
| Payments for programming less (greater) than program cost amortization | $(6,583)$ |  | $(8,930)$ |
| Depreciation and amortization | 2,722 |  | 3,047 |
| Capital expenditures | 3,907 |  | 389 |
| Business acquisitions and other additions to long-lived assets | 45,623 |  | 41,015 |

Increased viewership of our networks led to increased demand for advertising time and higher advertising rates. Increased viewership has been driven by wider distribution of the networks and higher ratings resulting from our investments in the quality and hours of original programming and marketing campaigns to promote consumer awareness of the networks. Advertising revenues are expected to increase approximately $35 \%$ year-over-year in the second quarter of 2004.

The increase in network affiliate fees reflects both scheduled rate increases and wider distribution of the networks. In addition, the charter distribution agreements for Food Network provided the programming to cable television systems without charge for the initial 10-year term of the agreement. Charter distribution agreements with cable television systems distributing our programming to approximately 25 million homes expired at the end of 2003 . Substantially all distribution agreements with cable and satellite television systems currently in force require the payment of affiliate fees over the terms of the agreement. Network affiliate fees are expected to increase approximately $40 \%$ year-over-year in the second quarter of 2004.

Employee compensation and benefit expenses increased due to the hiring of additional employees to support the growth of Fine Living and DIY.
Programs and program licenses and other costs and expenses increased due to the improved quality and variety of programming, expanded hours of original programming, and continued efforts to promote the programming in order to attract a larger audience. Our continued investment in building viewership across all four networks is expected to increase programming and marketing expenses approximately $30 \%$ year-over-year in the second quarter of 2004 .

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Broadcast Television - We operate 10 broadcast television stations in nine of the 60 largest markets in the U.S. Nine of our broadcast television stations are affiliated with national broadcast television networks. Six are ABC affiliates and three are NBC affiliates.

National broadcast television networks offer affiliates a variety of programs and sell the majority of advertising within those programs. We may receive compensation from the network for carrying its programming. In addition to network programs, we broadcast locally produced programs, syndicated programs, sporting events, and other programs of interest in each station's market. News is the primary focus of our locally-produced programming.

Advertising provides substantially all of each station's operating revenues and employee and programming costs are the primary expenses. The trends and underlying economic conditions affecting the operating performance of any of our broadcast television stations are substantially the same as those affecting all of our stations. The operating performance of our broadcast television group is most affected by the health of the economy, particularly conditions within the retail and auto markets, and by the volume of advertising time purchased by campaigns for elective office and for political issues. The demand for political advertising is significantly higher in even-numbered years, when congressional and presidential elections occur, than in odd-numbered years. While an individual television station may perform better or worse than our station group as a whole due to specific conditions at that station or within its local economy, such variances generally do not significantly affect the overall operating performance of the broadcast television segment.

Channel capacities of satellite television and cable television systems have increased as a result of digital technologies, resulting in an increase in the number of available viewing choices. Broadcast television also faces increased competition from Internet services and other electronic entertainment services, resulting in fragmentation of the viewing audience. Further audience fragmentation could adversely affect our broadcast television stations.

Operating results for broadcast television were as follows:

| (in thousands) | 2004 | Year-to-Date Change | 2003 |
| :---: | :---: | :---: | :---: |
| Segment operating revenues: |  |  |  |
| Local | \$44,369 | 2.1\% | \$43,449 |
| National | 22,631 | 0.5\% | 22,521 |
| Political | 4,152 |  | 161 |
| Network compensation | 2,338 | (1.8)\% | 2,382 |
| Other | 2,168 | 30.6\% | 1,660 |
| Total segment operating revenues | 75,658 | 7.8\% | 70,173 |
|  |  |  |  |
| Segment costs and expenses: |  |  |  |
| Employee compensation and benefits | 30,630 | 5.0\% | 29,174 |
| Programs and program licenses | 11,784 | 9.8\% | 10,732 |
| Other segment costs and expenses | 16,017 | 9.2\% | 14,661 |
| Total segment costs and expenses | 58,431 | 7.1\% | 54,567 |
| Segment profit | \$17,227 | 10.4\% | \$15,606 |
| Supplemental Information: |  |  |  |
|  |  |  |  |
| Payments for programming less (greater) than program cost amortization | \$ (707) |  | \$ (633) |
| Depreciation and amortization | 4,635 |  | 4,681 |
| Capital expenditures | 4,923 |  | 4,126 |

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Broadcast television operating results are significantly affected by the political cycle. Our stations, while reaching approximately $10 \%$ of U.S. television households, are located in states with $22 \%$ of the electoral vote. We operate five television stations in the key electoral states of Michigan, Ohio and Florida. We expect political advertising in 2004 to be about $\$ 30$ million.

Local and national advertising revenue increased in 2004 despite the 2003 first quarter including $\$ 3.8$ million in Super Bowl-related advertising revenue at our six ABC affiliates. We expect total advertising revenues, including political advertising, to increase between $8 \%$ and $10 \%$ year-over-year in the second quarter of 2004 .

Our six ABC affiliation agreements expire in 2004 through 2006. Our ABC affiliates recognized $\$ 2.3$ million of network compensation revenue in the first quarter of 2004 and 2003. We are currently negotiating renewal of our affiliation agreements with ABC . While we expect network compensation will be reduced under the new agreements, we are unable to predict the amount of network compensation we may receive upon renewal of these agreements.

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Shop At Home - On April 14, 2004, we completed our acquisition of Summit America Television Inc., which included their 30\% minority interest in Shop At Home and their five Shop At Home-affiliated broadcast television stations.

Shop At Home markets a range of consumer goods directly to television viewers and visitors to its Web site. Programming is distributed on a full or part-time basis under the terms of affiliation agreements with broadcast television stations and cable and satellite television systems. Affiliates are paid a fee ("network distribution fee") based upon the number of cable and direct broadcast satellite households reached by the affiliate.

Retail merchandise sales provide substantially all of Shop At Home's operating revenues and cost of merchandise sold and network distribution costs are the primary expenses. Shop At Home's operating results are influenced by the distribution of the network, our ability to attract an audience, our selection and mix of product, and by consumers' discretionary spending.

Operating results for Shop At Home were as follows:

| ( in thousands) | 2004 | Year-to-Date Change | 2003 |
| :---: | :---: | :---: | :---: |
| Segment operating revenues: |  |  |  |
| Retail merchandise | \$69,342 | 26.2\% | \$54,962 |
| Shipping and handling | 3,988 | 32.0\% | 3,022 |
| Other | 649 | 94.9\% | 333 |
| Total segment operating revenues | 73,979 | 26.9\% | 58,317 |
| Segment costs and expenses: |  |  |  |
| Cost of merchandise sold | 47,764 | 22.9\% | 38,856 |
| Network distribution fees | 15,295 | (1.2)\% | 15,481 |
| Employee compensation and benefits | 8,130 | 48.6\% | 5,471 |
| Other segment costs and expenses | 6,411 | 44.3\% | 4,442 |
|  | - | - | - |
| Total segment costs and expenses | 77,600 | 20.8\% | 64,250 |
|  | - | - |  |
| Segment profit (loss) | \$ $(3,621)$ |  | \$ $(5,933)$ |
|  | - |  | - |
| Supplemental Information: |  |  |  |
| Interest and dividend income from Summit America | \$ 1,133 |  | \$ 1,194 |
| Depreciation and amortization | 1,989 |  | 1,479 |
| Capital expenditures | 1,826 |  | 1,321 |

We continue to integrate management of Shop At Home with that of Scripps Networks and to shift the mix of retail products offered for sale by Shop At Home to parallel the consumer categories targeted by our lifestyle programming networks. Sales of products for the home and cookware were approximately $10 \%$ of total revenue in 2004, about double from the first quarter of 2003. The improvement in 2004 operating results is partially attributed to the fact that operating results were negatively affected in the closing weeks of the 2003 quarter when the war in Iraq began.

Our continuing investment in Shop At Home is expected to reduce second quarter of 2004 segment profits by about $\$ 7$ million and net income by about $\$ .07$ per share.

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## LIQUIDITY AND CAPITAL RESOURCES

Our primary source of liquidity is our cash flow from operating activities. Advertising has historically provided $70 \%$ of total operating revenues, so cash flow from operating activities is adversely affected during recessionary periods. Information about our use of cash flow from operating activities is presented in the following table:

| ( in thousands) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2004 | 2003 |
| Net cash provided by operating activities | \$116,349 | \$ 67,483 |
| Capital expenditures | $(19,776)$ | $(21,675)$ |
| Dividends paid, including to minority interests | $(14,563)$ | $(12,381)$ |
| Other - primarily stock option proceeds | 10,743 | 3,956 |
| Cash flow available for acquisitions and debt repayment | \$ 92,753 | \$ 37,383 |
|  | - | - |
| Use of available cash flow: |  |  |
| Business acquisitions and net investment activity | \$ $(37,614)$ | \$ $(4,055)$ |
| Other investing activity | (133) | 543 |
| Increase (decrease) in long-term debt | $(51,844)$ | $(26,922)$ |

Our cash flow has been used primarily to fund acquisitions and investments and to develop new businesses. There are no significant legal or other restrictions on the transfer of funds among our business segments.

Net cash provided by operating activities increased year-over-year due to improved operating performance of our business segments. Cash required for the development of our emerging brands (DIY, Fine Living, video-on-demand and Shop At Home) was approximately $\$ 30$ million in 2004 . We expect cash flow from operating activities in 2004 will provide sufficient liquidity to continue the development of our emerging brands and to fund the capital expenditures necessary to support our businesses.

On April 14, 2004, we completed the acquisition of Summit America Television Inc. for approximately $\$ 184$ million in cash. The acquisition of Summit America was financed through cash and short-term investments on hand and additional borrowings on our existing credit facilities. As part of the transaction, we agreed to forego repayment of the $\$ 47.5$ million secured loan extended to Summit America as part of the 2002 acquisition of Shop At Home. We also agreed to forego redemption of $\$ 3$ million in Summit America preferred stock that we hold.

We have two credit facilities, one permitting $\$ 375$ million in aggregate borrowings expiring in August 2004 and the second a $\$ 200$ million facility expiring in 2007. We did not have any outstanding borrowings under the facilities at March 31,2004. Our access to commercial paper markets can be affected by macroeconomic factors outside of our control. In addition to macroeconomic factors, our access to commercial paper markets and our borrowing costs are affected by short and long-term debt ratings assigned by independent rating agencies. We have a U.S. shelf registration statement which allows us to borrow up to an additional \$350 million as of March 31, 2004.

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## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Earnings and cash flow can be affected by, among other things, economic conditions, interest rate changes, foreign currency fluctuations (primarily in the exchange rate for the Japanese yen) and changes in the price of newsprint. We are also exposed to changes in the market value of our investments.

We may use foreign currency forward and option contracts to hedge our cash flow exposures that are denominated in Japanese yen and forward contracts to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. We held no foreign currency or newsprint derivative financial instruments at March 31, 2004.

The following table presents additional information about market-risk-sensitive financial instruments:

| ( in thousands, except share data) | As of March 31, 2004 |  | As of December 31, 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Cost Basis | Fair Value | Cost Basis | Fair Value |
| Financial instruments subject to interest rate risk: |  |  |  |  |
| Variable-rate credit facilities, including commercial paper |  |  | \$ 50,187 | \$ 50,187 |
| \$100 million, $6.625 \%$ notes, due in 2007 | \$ 99,949 | \$ 112,625 | 99,946 | 113,146 |
| \$50 million, $3.75 \%$ notes, due in 2008 | 50,000 | 51,069 | 50,000 | 50,302 |
| \$100 million, $4.25 \%$ notes, due in 2009 | 99,454 | 104,062 | 99,430 | 102,160 |
| \$200 million, $5.75 \%$ notes, due in 2012 | 198,965 | 219,581 | 198,934 | 214,863 |
| Other notes | 8,662 | 7,963 | 10,318 | 9,604 |
|  |  |  |  |  |
| Total long-term debt including current portion | \$457,030 | \$495,300 | \$508,815 | \$540,262 |
|  | - |  |  |  |
| Interest rate swap | \$ 1,069 | \$ 1,069 | \$ 302 | \$ 302 |
|  | - | - | - | - |
| Note from Summit America, including accreted discount (c) | \$ 45,125 | \$ 45,800 | \$ 44,750 | \$ 46,000 |
|  | - | - | - | - |
| Financial instruments subject to market value risk: |  |  |  |  |
| Time Warner ( $2,017,000$ common shares) | \$ 29,667 | \$ 34,004 | \$ 29,667 | \$ 36,283 |
| Digital Theater Systems ("DTS") $(554,000$ common shares) (b) |  |  | 11 | 13,690 |
| Other available-for-sale securities | 2,174 | 6,149 | 478 | 3,932 |
| Total investments in publicly-traded companies | 31,841 | 40,153 | 30,156 | 53,905 |
| Summit America preferred stock (c) | 3,285 | (a) | 3,240 | (a) |
| Other equity securities | 8,342 | (a) | 9,240 | (a) |

(a) Includes securities that do not trade in public markets, so the securities do not have readily determinable fair values. We estimate the fair value of these securities approximates their carrying value. However, many of the investees have not issued new equity within the past three years. There can be no assurance that we would realize the carrying value upon sale of the securities.
(b) Our shares in DTS were sold during the first quarter of 2004.
(c) On April 14, 2004, we completed the acquisition of Summit America Television Inc. As part of the transaction, we agreed to forego repayment of the $\$ 47.5$ million Note from Summit America. We also agreed to forego redemption of the $\$ 3$ million in Summit America preferred stock and accrued dividends thereon.

Our objectives in managing interest rate risk are to limit the impact of interest rate changes on our earnings and cash flows and to reduce our overall borrowing costs. We manage interest rate risk primarily by maintaining a mix of fixed-rate and variable-rate debt. In February 2003 , we issued $\$ 50$ million of $3.75 \%$ notes due in 2008 . Concurrently, we entered into a receive-fixed, pay-floating interest rate swap, effectively converting the notes to a variable-rate obligation indexed to LIBOR. We account for the interest rate swap as a fair value hedge of the underlying fixed-rate notes. As a result, changes in the fair value of the interest rate swap are offset by changes in the fair value of the swapped notes and no net gain or loss is recognized in earnings.

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## CONTROLS AND PROCEDURES

Scripps' management is responsible for the preparation, integrity and objectivity of the consolidated financial statements and other information presented in this report. The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and reflect certain estimates and adjustments by management. In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, we must make a variety of decisions that affect the reported amounts and the related disclosures. Such decisions include the selection of accounting principles that reflect the economic substance of the underlying transactions and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience, actuarial studies and other assumptions. We re-evaluate our estimates and assumptions on an ongoing basis. While actual results could, in fact, differ from those estimated at the time of preparation of the financial statements, we are committed to preparing financial statements incorporating accounting principles, assumptions and estimates that promote the representational faithfulness, verifiability, neutrality and transparency of the accounting information included in the financial statements.

We maintain a system of internal accounting controls and procedures, which management believes provide reasonable assurance that transactions are properly recorded and that assets are protected from loss or unauthorized use.

We maintain a system of disclosure controls and procedures to ensure timely collection and evaluation of information subject to disclosure, to ensure the selection of appropriate accounting polices, and to ensure compliance with our accounting policies and procedures. Our disclosure control systems and procedures include the certification of financial information provided from each of our businesses by the management of those businesses.

The integrity of the internal accounting and disclosure control systems are based on written policies and procedures, the careful selection and training of qualified financial personnel, a program of internal audits and direct management review. Our disclosure control committee meets periodically to review our systems and procedures and to review our financial statements and related disclosures.

Both the internal and independent auditors have direct and private access to the Audit Committee.
The effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-14(c) under the Securities Exchange Act of 1934) was evaluated as of the date of the financial statements. This evaluation was carried out under the supervision of and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures are effective. There were no significant changes in internal controls or in other factors that could significantly affect these controls subsequent to the date of the most recent evaluation.

## THE E. W. SCRIPPS COMPANY

Index to Exhibits

| $\begin{aligned} & \text { Exhibit } \\ & \text { No. } \end{aligned}$ | Item |
| :---: | :---: |
| 12 | Ratio of Earnings to Fixed Charges |
| 31 (a) | Rule 13a-14(a)/15d-14(a) Certifications |
| 31(b) | Rule 13a-14(a)/15d-14(a) Certifications |
| 32(a) | Section 1350 Certifications |
| 32(b) | Section 1350 Certifications |

E-1

|  | 2004 | 2003 |
| :---: | :---: | :---: |
| EARNINGS AS DEFINED: |  |  |
| Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to $50 \%$-owned affiliates | \$130,927 | \$ 91,016 |
| Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies | 9,511 | 9,628 |
| Earnings as defined | \$140,438 | \$100,644 |
| FIXED CHARGES AS DEFINED: |  |  |
| Interest expense, including amortization of debt issue costs | \$ 7,395 | \$ 8,003 |
| Interest capitalized | 265 | 75 |
| Portion of rental expense representative of the interest factor | 2,116 | 1,625 |
| Preferred stock dividends of majority-owned subsidiary companies | 20 | 20 |
| Fixed charges as defined | \$ 9,796 | \$ 9,723 |
|  |  |  |
| RATIO OF EARNINGS TO FIXED CHARGES | 14.34 | 10.35 |

## CERTIFICATIONS

I, Kenneth W. Lowe, certify that:

1. I have reviewed this report on Form $10-\mathrm{Q}$ of The E.W. Scripps Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) not required;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: May 5, 2004
BY: /s/ Kenneth W. Lowe
Kenneth W. Lowe
President and Chief Executive Officer

## CERTIFICATIONS

I, Joseph G. NeCastro, certify that:

1. I have reviewed this report on Form 10-Q of The E.W. Scripps Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) not required;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: May 5, 2004
BY: /s/ Joseph G. NeCastro
Joseph G. NeCastro
Senior Vice President and Chief Financial Officer

## CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Kenneth W. Lowe, President and Chief Executive Officer of The E. W. Scripps Company (the "Company"), hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Quarterly Report on Form 10-Q of the Company for the period ended March 31, 2004 (the "Report"), which this certification accompanies, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Kenneth W. Lowe

Kenneth W. Lowe
President and Chief Executive Officer
May 5, 2004

## CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Joseph G. NeCastro, Senior Vice President and Chief Financial Officer of The E. W. Scripps Company (the "Company"), hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Quarterly Report on Form 10-Q of the Company for the period ended March 31, 2004 (the "Report"), which this certification accompanies, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Joseph G. NeCastro
Joseph G. NeCastro
Senior Vice President and Chief Financial Officer
May 5, 2004


[^0]:    See notes to consolidated financial statements.

