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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. }2054
FORM 10-Q
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(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 1995

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-16914
THE E.W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Delaware 51-0304972
(State or other jurisdiction of
(I.R.S. Employer

Identification Number) incorporation or organization)

19801
1105 N. Market Street
Wilmington, Delaware (Zip Code)
(Address of principal executive offices)
Registrant's telephone number, including area code: (302) 478-4141
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

```
Yes X
No
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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of September 30, 1995 the registrant had outstanding 60,028,980 shares of Class A Common stock and $19,990,833$ shares of Common Voting stock.

INDEX TO THE E.W. SCRIPPS COMPANY
REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 1995

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## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10Q. See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

ITEM 1. LEGAL PROCEEDINGS
The Company is involved in litigation arising in the ordinary course of business, such as defamation actions. In addition, the Company is involved from time to time in various governmental and administrative proceedings relating to, among other things, renewal of broadcast licenses, none of which is expected to result in material loss.

ITEM 2. CHANGES IN SECURITIES
There were no changes in the rights of security holders during the quarter for which this report is filed.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION
None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form 8-K were filed during the quarter for which this report is filed.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E.W. SCRIPPS COMPANY

Dated: October 19, 1995 BY:/s/ Daniel J. Castellini D. J. Castellini Senior Vice President, Finance \& Administration

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| September 30, | As of <br> December 31, <br> 1995 | September 30, |
| :---: | :---: | :---: |
| ( Unaudited ) |  | 1994 |

As of 1994

ASSETS
Current Assets:
Cash and cash equivalents
Short-term investments
Accounts and notes receivable (less
allowances - $\$ 5,377, \$ 5,653, \$ 5,741$ )
Program rights and production costs
Inventories
Refundable income taxes
Deferred income taxes
Miscellaneous
Total current assets

Investments
Property, Plant, and Equipment

Goodwill and Other Intangible Assets
Other Assets:
Program rights and production costs (less current portion) Miscellaneous
Total other assets
\$

| 14,579 | \$ | 16,609 | \$ | 12,705 |
| :---: | :---: | :---: | :---: | :---: |
| 38,000 |  |  |  |  |
| 154, 087 |  | 155,917 |  | 136,726 |
| 46,199 |  | 35, 073 |  | 51,899 |
| 31,790 |  | 22, 201 |  | 25,110 |
| 23,255 |  | 25, 214 |  | 5,007 |
| 23,771 |  | 22, 007 |  | 19,650 |
| 22,651 |  | 20, 007 |  | 21,885 |
| 354, 332 |  | 297, 028 |  | 272,982 |
| 52,375 |  | 35,146 |  | 51,164 |
| 712,904 |  | 713,763 |  | 710,658 |
| 595,979 |  | 616, 113 |  | 637, 046 |
| 55,577 |  | 38,779 |  | 38,118 |
| 9,907 |  | 22,131 |  | 20,308 |
| 65,484 |  | 60,910 |  | 58,426 |
| 781, 074 | \$ | 722,960 | \$ | 730,276 |


| September 30, | As of <br> December 31, <br> 1995 | September 30, <br> 1994 |
| :---: | :---: | :---: |
| ( Unaudited ) |  | (Unaudited ) |

LIABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities:

Accounts payable
Customer deposits and unearned revenue
Accrued liabilities:
Employee compensation and benefits
Artist and author royalties
Copyright and programming costs
Interest
Income taxes
Miscellaneous
Total current liabilities
Deferred Income Taxes
Long-Term Debt (less current portion)
Other Long-Term Obligations and Minority Interests

| \$ | 47,043 |  |  | \$ | 26,884 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 91,414 | \$ | 131,592 |  | 79,312 |
|  | 23,248 |  | 23,846 |  | 18,277 |
|  | 31,322 |  | 32,648 |  | 31,578 |
|  | 9,277 |  | 8,177 |  | 9,723 |
|  | 7,523 |  | 7,522 |  | 6,780 |
|  | 2,297 |  | 1,999 |  | 2,182 |
|  | 2,345 |  | 2,507 |  | 2,339 |
|  | 47,243 |  | 50,533 |  | 38,744 |
|  | 261,712 |  | 258,824 |  | 215,819 |
|  | 161,393 |  | 150,968 |  | 178,708 |
|  | 63,461 |  | 110,431 |  | 110,358 |
|  | 133,461 |  | 119,269 |  | 151,706 |
|  | 600 |  | 597 |  | 596 |
|  | 200 |  | 202 |  | 202 |
|  | 800 |  | 799 |  | 798 |
|  | 252,655 |  | 248,098 |  | 246,656 |
|  | 886,515 |  | 823,204 |  | 808,325 |
|  | 21,997 |  | 12,518 |  | 18,205 |
|  | $(1,823)$ |  | $(2,036)$ |  | $(1,195)$ |
|  | 903 |  | 885 |  | 896 |
|  | 1,161, 047 |  | 1,083,468 |  | 1,073,685 |
| \$ | 1,781, 074 | \$ | 1,722,960 | \$ | 1,730,276 |

    Stockholders' Equity:
    Preferred stock, \$.01 par - authorized: 25,000,000 shares;
        none outstanding
    Common stock, \$.01 par
        Class A - authorized: 120,000,000 shares; issued and
            outstanding: 60,028,980, 59,671,242,
                and \(59,620,618\) shares 600
            Voting - authorized: 30,000,000 shares; issued and
                outstanding: 19,990,833, 20,174,833,
                and \(20,174,833\) shares
    Total
    Additional paid-in capital
    Retained earnings
    Unrealized gains on securities available for sale
    Unvested restricted stock awards
    Foreign currency translation adjustment
    Total stockholders' equity
    TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

1,722,960
\$ 1,730,276

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
( in thousands, except share data )
Operating Revenues:
Advertising
Circulation
Other newspaper revenue
Total newspapers
Broadcast television
Cable television
Entertainment
Total operating revenues

Operating Expenses:
Employee compensation and benefits
Program rights and production costs
Newsprint and ink
Other operating expenses
Depreciation
Amortization of intangible assets
Total operating expenses
Operating Income
Other Credits (Charges):
Interest expense
Gain on sale of Garfield copyrights
Miscellaneous, net
Net other credits (charges)
Income Before Income Taxes and Minority Interests Provision for Income Taxes

Income Before Minority Interests
Minority Interests
Net Income

Per Share of Common Stock:
Net income
Dividends declared
\$ 112, 668
30, 757
12, 488
155, 913
67,663
71,110
21,155
315, 841

95,209
31, 770
32, 008
76, 307
23,441
6, 842
265, 577
50, 264
$(2,475)$
1,413
$(1,062)$
49,202
20,784
28,418
784
\$ 27,634
$\$ 0.35$
$\$ 0.13$
$\$ 105,809$
28,853
12,483
147,145
68,200
63,944
16,689
295,978

87,189
28,894
23,586
74,190
20,870
7,443
242,172
53,806
$(3,919)$
(195)
$(4,114)$
49, 692
21, 358
28, 3
2,229
\$
$\$ 0.35$
\$0. 11
337,234
93,242
38,156
468,632
211,711
207,855
68,964
957,162

285,273
94,436
88,260
227,799
69,089
21,548
786,405
170,757
\$ 315,301
87,598
38, 048
440, 947
202,445
189, 595
56, 343
889, 330

265, 161
85, 844
66,374
214, 803
65,436
22, 562
720, 180
169, 150
$(8,875)$
$(13,191)$
31,621
$(447)$
17,983
187, 133
80, 884
106, 249
7,223
\$ 99, 026
$\$ 1.16$
$\$ 1.32$
$\$ 0.37$
$\$ 0.33$
See notes to consolidated financial statements.

( in thousands ) | Nine |
| :---: |
| months |
| ended |
| September |
| 30, |

Cash Flows from Operating Activities:

Net income
Adjustments to reconcile net income
to net cash flows from operating activities:
Depreciation and amortization
Deferred income taxes
Minority interests in income of subsidiary companies
Gain on sale of Garfield copyrights
Changes in certain working capital accounts, net of effects
from subsidiary companies purchased and sold
Miscellaneous, net
Net operating activities
Cash Flows from Investing Activities:
Additions to property, plant, and equipment
Purchase of subsidiary companies and investments
Sale of subsidiary companies, copyrights, and investments
Miscellaneous, net
Net investing activities
Cash Flows from Financing Activities:
Payments on long-term debt
Dividends paid
Dividends paid to minority interests
Miscellaneous, net
Net financing activities
Increase (Decrease) in Cash and Cash Equivalents
Cash and Cash Equivalents:
Beginning of year
End of period

Supplemental Cash Flow Disclosures:
Acquisition of remaining minority interest in Scripps Howard Broadcasting Company in exchange for $4,952,659$ shares of Class A Common stock
Interest paid, excluding amounts capitalized
Income taxes paid
Increase in program rights and related liabilities
\$ 146,723
13, 592
82, 251
32,746

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY ( UNAUDITED )
( in thousands, except share data )

Balances at December 31, 1993

Net income
Dividends: declared and
paid - \$.33 per share
Acquisition of minority interest in Scripps Howard Broadcasting Company in exchange for 4,952,659 shares of Class A Common stock
Class A Common shares issued pursuant to compensation plans, net:
88,525 shares issued,
2,810 shares forfeited,
and 4,251 shares repurchased
Tax benefits on compensation plans
Amortization of restricted stock awards Foreign currency translation adjustment Increase (decrease) in unrealized gains on securities available for sale, net of deferred income taxes of $(\$ 4,941)$

Balances at September 30, 1994
Balances at December 31, 1994
Net income
Dividends: declared and
paid - $\$ .37$ per share
Conversion of 184,000 Voting common shares to 184,000 Class A common shares
Class A Common shares issued pursuant to compensation plans, net:
191,750 shares issued,
1,250 shares forfeited,
and 16,762 shares repurchased
3,950
607

Amortization of restricted stock awards Foreign currency translation adjustment Increase in unrealized gains on
securities available for sale, net of deferred income taxes of $\$ 5,104$

Balances at September 30, 1995
See notes to consolidated financial statements.


#### Abstract

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Except as disclosed herein, there has been no material change in the information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1994. Financial information as of December 31, 1994 included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations for the quarter and year-to-date periods are not necessarily indicative of the results that may be expected for future interim periods or for the full year

Net Income Per Share - Net income per share computations are based upon the weighted average common shares outstanding. The weighted average common shares outstanding were as follows:


Three months ended September 30,

| Three |  | Nine |
| :---: | :---: | :---: |
| months |  |  |
| ended |  | months |
| ended |  |  |
| September |  |  |
| 30, | 1994 | 1995 |

## 2. ACQUISITIONS AND DIVESTITURES

## A. Acquisitions

1995 - The Company acquired a cable television system.
1994 - In September the Company acquired the $14 \%$ minority interest in Scripps Howard Broadcasting Company in exchange for $\$ 4,952,659$ shares of Class $A$ Common stock.

The Company acquired Cinetel Productions (an independent producer of programs for cable television).

The following table presents additional information about the acquisitions:

| ( in thousands ) | Nine months <br> ended <br> September |
| :--- | ---: | ---: |

The acquisitions have been accounted for as purchases, and accordingly purchase prices were allocated to assets and liabilities based on the estimated fair value as of the dates of acquisition. The acquired operations have been included in the consolidated statements of income from the dates of acquisition. Pro forma results are not presented because the combined results of operations would not be significantly different from the reported amounts.
B. Divestitures

1995 - The Company sold its Watsonville, California, daily newspaper. The sale had no material effect on the results of operations.

Long-term debt consisted of the following:

| ( in thousands ) | $\begin{gathered} \text { September } 30, \\ 1995 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1994 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 1994 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable Rate Credit Facility |  |  |  |  | \$ | 18,500 |
| 7.375\% notes, due in 1998 | \$ | 61,272 | \$ | 61,161 |  | 61,125 |
| 9.0\% notes, due in 1996 |  | 47,000 |  | 47,000 |  | 47,000 |
| 8.5\% notes, payable through 1994 |  |  |  |  |  | 8,334 |
| Other notes |  | 2,232 |  | 2,270 |  | 2,283 |
| Total long-term debt |  | 110,504 |  | 110,431 |  | 137, 242 |
| Current portion of long-term debt |  | 47,043 |  |  |  | 26,884 |
| Long-term debt (less current portion) | \$ | 63,461 | \$ | 110,431 | \$ | 110,358 |
| Weighted average interest rate on Variable Rate Credit Facility at balance sheet date |  |  |  |  |  | 5.5\% |

The Company has a Competitive Advance/Revolving Credit Agreement ("Variable Rate Credit Facility") which expires in September 1996 and permits maximum borrowing up to $\$ 50,000,000$. The maximum borrowings under the facility is changed as the company's anticipated needs change and is not indicative of the Company's short-term borrowing capacity. The credit facility may be extended upon mutual agreement.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on dividends and incurrence of additional indebtedness.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Consolidated results of operations were as follows:

| ( in thousands, except per share data ) |  | 1995 | Quarterly Period Change |  | 1994 |  | 1995 | Year-toDate Change |  | 1994 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 155,913 | 6.6 \% | \$ | 146,198 | \$ | 468,338 | 6.9 \% | \$ | 438, 222 |
| Broadcast television |  | 67,663 | (0.8)\% |  | 68,200 |  | 211, 711 | 4.6 \% |  | 202,445 |
| Cable television |  | 71,110 | 11.2 \% |  | 63,944 |  | 207,855 | 9.6 \% |  | 189,595 |
| Entertainment |  | 21,155 | 26.8 \% |  | 16,689 |  | 68,964 | 22.4 \% |  | 56,343 |
| Continuing operations |  | 315, 841 | 7.1 \% |  | 295, 031 |  | 956, 868 | 7.9 \% |  | 886,605 |
| Divested operations |  |  |  |  | 947 |  | 294 |  |  | 2,725 |
| Total operating revenues | \$ | 315,841 | 6.7 \% | \$ | 295,978 | \$ | 957,162 | 7.6 \% | \$ | 889,330 |
| Operating income: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 24, 214 | (15.2)\% | \$ | 28,553 | \$ | 88,491 | (2.5)\% | \$ | 90,776 |
| Broadcast television |  | 16,269 | (20.7)\% |  | 20,504 |  | 57,455 | (8.0)\% |  | 62,455 |
| Cable television |  | 16,738 | 59.3 \% |  | 10,510 |  | 45, 081 | 64.4 \% |  | 27,414 |
| Entertainment |  | $(3,254)$ |  |  | $(1,752)$ |  | $(7,905)$ |  |  | (752) |
| Corporate |  | $(3,703)$ |  |  | $(4,043)$ |  | $(12,235)$ |  |  | $(10,679)$ |
| Continuing operations |  | 50,264 | (6.5)\% |  | 53,772 |  | 170,887 | 1.0 \% |  | 169,214 |
| Divested operations |  |  |  |  | 34 |  | (130) |  |  | (64) |
| Total operating income |  | 50, 264 | (6.6)\% |  | 53,806 |  | 170,757 | $1.0 \%$ |  | 169,150 |
| Interest expense |  | $(2,475)$ |  |  | $(3,919)$ |  | $(8,875)$ |  |  | $(13,191)$ |
| Gain on sale of Garfield copyrights |  |  |  |  |  |  |  |  |  | 31,621 |
| Miscellaneous, net |  | 1,413 |  |  | (195) |  | 3,415 |  |  | (447) |
| Income taxes |  | $(20,784)$ |  |  | $(21,358)$ |  | $(69,823)$ |  |  | $(80,884)$ |
| Minority interest |  | (784) |  |  | $(2,229)$ |  | $(2,587)$ |  |  | $(7,223)$ |
| Net income | \$ | 27,634 |  | \$ | 26,105 | \$ | 92,887 |  | \$ | 99,026 |
| Per share of common stock: |  |  |  |  |  |  |  |  |  |  |
| Net income |  | \$. 35 |  |  | \$. 35 |  | \$1.16 |  |  | \$1.32 |
| Garfield gain |  |  |  |  |  |  |  |  |  | ( .23) |
| Adjusted net income per share |  | \$. 35 |  |  | \$. 35 |  | \$1.16 | 6.4 \% |  | \$1.09 |

The sum of the reported net income per share
and the per share effect of net gains and unusual items may not equal the adjusted net income per share as each is computed independently based on the weighted average shares outstanding.

1995 \begin{tabular}{cccc}
Quarterly <br>
Period <br>
Change

 $1994 \quad 1995 \quad$

Year-to- <br>
Date <br>
Change
\end{tabular}

1994

Other Financial and Statistical Data:

| Total advertising revenues | \$ | 186,100 | 5.5 \% | \$ | 176,336 | \$ | 563,848 | 7.7 \% | \$ | 523,579 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advertising revenues as a percentage of total revenues |  | 58.9 \% |  |  | 59.8 \% |  | 58.9 \% |  |  | 59.1 \% |
| EBITDA: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 33,662 | (9.9)\% | \$ | 37,365 | \$ | 116,009 | (1.1)\% | \$ | 117,342 |
| Broadcast television |  | 22,888 | (10.8)\% |  | 25,660 |  | 76,710 | (1.4)\% |  | 77,794 |
| Cable television |  | 29,881 | 23.1 \% |  | 24,275 |  | 86,086 | 20.1 \% |  | 71,678 |
| Entertainment |  | $(2,335)$ |  |  | $(1,336)$ |  | $(5,680)$ |  |  | 543 |
| Corporate |  | $(3,549)$ |  |  | $(3,891)$ |  | $(11,604)$ |  |  | $(10,235)$ |
| Continuing operations |  | 80,547 | (1.9)\% |  | 82,073 | \$ | 261,521 | 1.7 \% | \$ | 257,122 |
| Effective income tax rate |  | 42.2 \% |  |  | 43.0 \% |  | 42.2 \% |  |  | 43.2 \% |
| Weighted average shares outstanding |  | 80, 010 | 5.8 \% |  | 75,638 |  | 79,930 | 6.5 \% |  | 75,059 |
| Total capital expenditures | \$ | 21,287 | 13.2 \% | \$ | 18,808 | \$ | 70,911 | 22.5 \% | \$ | 57,903 |

Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") is included in the discussion of segment results because:

Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods.

Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

Financial analysts use EBITDA to value communications media companies.

Acquisitions of communications media businesses are based on multiples of EBITDA.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities

The Company sold its Watsonville, California, daily newspaper in the first quarter of 1995.

Year-to-date operating losses for the Home \& Garden Television network ("HGTV") totaled \$10,500,000, \$6,400,000 after-tax, \$.08 per share in 1995 and $\$ 3,500,000, \$ 1,900,000$ after-tax, $\$ .03$ per share in 1994. Operating losses for the quarterly periods were $\$ 3,900,000, \$ 2,300,000$ after-tax, $\$ .03$ per share in 1995 and $\$ 2,000,000, \$ 1,100,000$ aftertax, $\$ .01$ per share in 1994.

In the third quarter of 1994 the Company acquired the $14 \%$ minority interest in Scripps Howard Broadcasting Company ("SHB") in exchange for 4,952,659 shares of Class A Common stock.

The Company sold its worldwide Garfield and U.S. Acres copyrights in the second quarter of 1994. The sale resulted in a pre-tax gain of $\$ 31,600,000, \$ 17,400,000$ after-tax, $\$ .23$ per share.

Interest expense decreased as a result of reduced borrowings. Minority interests decreased as a result of the September 1994 acquisition of the remaining minority interest in SHB.

Operating results, excluding the Watsonville newspaper, are presented on the following pages. The results of the divested operation are excluded from the segment operating results because management believes it is not relevant to understanding the Company's ongoing operations.

|  | Quarterly <br> Period <br> Change 1995 | 1994 | 1995 |
| :---: | :---: | :---: | :---: | | Year-to- |
| :---: |
| Date |
| Change |

1994

| Local | \$ | 45,772 | 4.1 \% | \$ | 43,976 | \$ | 141,270 | 4.4 \% | \$ | 135,328 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classified |  | 47,458 | 10.7 \% |  | 42,876 |  | 136,146 | 11.3 \% |  | 122,272 |
| National |  | 3,700 | 3.4 \% |  | 3,579 |  | 12,014 | 3.1 \% |  | 11,653 |
| Preprint |  | 15,738 | 7.5 \% |  | 14,639 |  | 47,576 | 8.2 \% |  | 43,956 |
| Newspaper advertising |  | 112,668 | 7.2 \% |  | 105, 070 |  | 337,006 | 7.6 \% |  | 313,209 |
| Circulation |  | 30,757 | 7.1 \% |  | 28,713 |  | 93, 192 | 6.9 \% |  | 87,173 |
| Joint operating agency distributions |  | 10,051 | (5.3)\% |  | 10,618 |  | 31,732 | (1.0)\% |  | 32,064 |
| Other |  | 2,437 | 35.6 \% |  | 1,797 |  | 6,408 | 10.9 \% |  | 5,776 |
| Total operating revenues |  | 155,913 | 6.6 \% |  | 146,198 |  | 468,338 | 6.9 \% |  | 438, 222 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 54,830 | 3.3 \% |  | 53,088 |  | 164,177 | 1.3 \% |  | 162,064 |
| Newsprint and ink |  | 32,008 | 36.2 \% |  | 23,502 |  | 88,235 | 33.4 \% |  | 66,130 |
| Other |  | 35,413 | 9.8 \% |  | 32,243 |  | 99,917 | 7.8 \% |  | 92,686 |
| Depreciation and amortization |  | 9,448 | 7.2 \% |  | 8,812 |  | 27,518 | 3.6 \% |  | 26,566 |
| Total operating expenses |  | 131,699 | 11.9 \% |  | 117,645 |  | 379,847 | 9.3 \% |  | 347,446 |
| Operating income | \$ | 24,214 | (15.2)\% | \$ | 28,553 | \$ | 88,491 | (2.5)\% | \$ | 90,776 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 33,662 | (9.9)\% | \$ | 37,365 | \$ | 116,009 | (1.1)\% | \$ | 117,342 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 15.5 \% |  |  | 19.5 \% |  | 18.9 \% |  |  | 20.7 \% |
| EBITDA |  | 21.6 \% |  |  | 25.6 \% |  | 24.8 \% |  |  | 26.8 \% |
| Capital expenditures | \$ | 4,686 | 58.5 \% | \$ | 2,956 | \$ | 14,696 | 11.2 \% | \$ | 13,214 |
| Advertising inches: |  |  |  |  |  |  |  |  |  |  |
| Local |  | 1,511 | (3.8)\% |  | 1,570 |  | 4,883 | (1.5)\% |  | 4,955 |
| Classified |  | 2,789 | 0.7 \% |  | 2,770 |  | 8,119 | 2.9 \% |  | 7,893 |
| National |  | 75 |  |  | 75 |  | 242 | 3.0 \% |  | 235 |
| Total full run ROP |  | 4,375 | (0.9)\% |  | 4,415 |  | 13,244 | 1.2 \% |  | 13,083 |

EBITDA for the newspaper division decreased as the sharp rise in the price of newsprint more than offset the rise in advertising revenues. Year-over-year newsprint consumption decreased $8 \%$ in the quarter and 4\% year-to-date.

| ( in thousands ) |  | 1995 | ```Quarterly Period Change``` |  | 1994 |  | 1995 | $\begin{gathered} \text { Year-to- } \\ \text { Date } \\ \text { Change } \end{gathered}$ |  | 1994 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 33,871 | 3.9 \% | \$ | 32,607 | \$ | 108,199 | 4.9 \% | \$ | 103, 124 |
| National |  | 29,485 | (1.5)\% |  | 29,936 |  | 91, 090 | 3.8 \% |  | 87,768 |
| Political |  | 387 |  |  | 3,520 |  | 758 |  |  | 5,121 |
| Other |  | 3,920 | 83.4 \% |  | 2,137 |  | 11,664 | 81.3 \% |  | 6,432 |
| Total operating revenues |  | 67,663 | (0.8)\% |  | 68,200 |  | 211,711 | 4.6 \% |  | 202,445 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 22,663 | 22.3 \% |  | 18,532 |  | 66,666 | 21.2 \% |  | 55,015 |
| Program rights |  | 10,583 | (15.5)\% |  | 12,518 |  | 31,488 | (16.3)\% |  | 37,603 |
| Other |  | 11,529 | 0.3 \% |  | 11,490 |  | 36,847 | 15.0 \% |  | 32, 033 |
| Depreciation and amortization |  | 6,619 | 28.4 \% |  | 5,156 |  | 19, 255 | 25.5 \% |  | 15,339 |
| Total operating expenses |  | 51,394 | 7.8 \% |  | 47,696 |  | 154, 256 | 10.2 \% |  | 139,990 |
| Operating income | \$ | 16,269 | (20.7)\% | \$ | 20,504 | \$ | 57,455 | (8.0)\% | \$ | 62,455 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 22,888 | (10.8)\% | \$ | 25,660 | \$ | 76,710 | (1.4)\% | \$ | 77,794 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 24.0 \% |  |  | 30.1 \% |  | 27.1 \% |  |  | 30.9 \% |
| EBITDA |  | 33.8 \% |  |  | 37.6 \% |  | 36.2 \% |  |  | 38.4 \% |
| Capital expenditures | \$ | 4,717 | (33.2)\% | \$ | 7,063 | \$ | 15,042 | 16.2 \% | \$ | 12,940 |

Local and national advertising revenues slowed at the Company's television stations in the third quarter.

In 1994 the Company negotiated 10-year affiliation agreements with ABC to replace Fox affiliations at its Phoenix and Tampa television stations and changed its Kansas City affiliation from Fox to NBC. Also in 1994, the Company's Baltimore television station signed an agreement to change to $A B C$ from NBC in January 1995 and the $A B C$ affiliation agreements at the Cleveland and Detroit television stations were extended. The increase in other revenue is primarily due to the new and extended affiliation agreements with ABC.

The increase in employee costs, other expenses, depreciation and amortization, and capital expenditures is due primarily to the Company's expanded schedules of local news programs at the former fox affiliates. The decrease in program rights expense is due to the availability of more network programming at the former Fox affiliates.

Depreciation and amortization also increased as a result of the acquisition of the remaining minority interest in SHB.

CABLE TELEVISION - In March 1995 the Company engaged Merrill Lynch \& Company to assist with the development of a long-term strategy for the Company's cable television division, which could include seeking joint ventures, selling some or all of the Company's systems, or acquiring additional systems.

Operating results for the cable television segment were as follows


| ( in thousands ) |  | 1995 | ```Quarterly Period Change``` |  | 1994 |  | 1995 | Year-toDate Change |  | 1994 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Licensing | \$ | 11,103 | 4.3 \% | \$ | 10,650 | \$ | 38,682 | 1.7 \% | \$ | 38, 054 |
| Syndication |  | 4,788 | 12.9 \% |  | 4,240 |  | 13,613 | 0.5 \% |  | 13,545 |
| Film and television programming |  | 2,110 |  |  | 1,653 |  | 8,921 |  |  | 4,422 |
| Other |  | 3,154 |  |  | 146 |  | 7,748 |  |  | 322 |
| Total operating revenues |  | 21,155 | 26.8 \% |  | 16,689 |  | 68,964 | 22.4 \% |  | 56,343 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 4,995 | 60.9 \% |  | 3,104 |  | 14,603 | 47.2 \% |  | 9,920 |
| Artists' royalties |  | 7,922 | 3.7 \% |  | 7,639 |  | 26,663 | 1.1 \% |  | 26,360 |
| Programming and production costs |  | 3,498 |  |  | 1, 039 |  | 10, 662 |  |  | 2,712 |
| Other |  | 7,075 | 13.3 \% |  | 6,243 |  | 22,716 | 35.1 \% |  | 16,808 |
| Depreciation and amortization |  | 919 | 120.9 \% |  | 416 |  | 2,225 | 71.8 \% |  | 1,295 |
| Total operating expenses |  | 24,409 | 32.4 \% |  | 18,441 |  | 76,869 | 34.6 \% |  | 57,095 |
| Operating income | \$ | $(3,254)$ |  | \$ | $(1,752)$ | \$ | $(7,905)$ |  | \$ | (752) |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | $(2,335)$ |  | \$ | $(1,336)$ | \$ | $(5,680)$ |  | \$ | 543 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | (15.4)\% |  |  | (10.5)\% |  | (11.5)\% |  |  | (1.3)\% |
| EBITDA |  | (11.0)\% |  |  | (8.0)\% |  | (8.2)\% |  |  | $1.0 \%$ |
| Capital expenditures | \$ | 436 |  | \$ | 2,079 | \$ | 9,549 |  | \$ | 2,581 |

Year-to-date operating losses for HGTV totaled \$10,500,000 in 1995 and \$3,500, 000 in 1994. Operating losses for the quarterly periods were \$3,900, 000 in 1995 and \$2,000,000 in 1994.

The Company acquired Cinetel Productions in Knoxville, Tennessee, on March 31, 1994. Cinetel is one of the largest independent producers of programs for cable television. Cinetel's results of operations are included in the Entertainment segment from the date of acquisition.

The Company sold its Garfield and U.S. Acres copyrights in the second quarter of 1994 . The Japanese market contributed most of the increase in licensing revenues. The year-over-year change in the exchange rate for the Japanese yen increased licensing revenues $\$ 1,900,000$ in the year-to-date period and $\$ 300,000$ in the quarterly period.

Cash flow from operating activities was \$140,000,000 in 1995 compared to \$167,000,000 in 1994.

Cash flow from operating activities in 1995 was used primarily for capital expenditures of $\$ 70,900,000$, acquisitions and investments of $\$ 44,500,000$, and dividend payments of $\$ 30,900,000$.

In the third quarter the Company 1) announced an agreement to form a joint venture with Hyperion Telecommunications to build and operate a competitive access telecommunications system in Knoxville and Chattanooga and 2) reached an agreement to acquire cable television systems adjacent to its Knoxville and Chattanooga systems. The Company expects to finance its capital requirements, the cable television acquisition, and investments in the joint venture and HGTV primarily through cash flow from operations.

## THE E.W. SCRIPPS COMPANY

## Index to Exhibits

Exhibit No.

12 Ratio of Earnings to Fixed Charges
27

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Item
Page

E-3
( in thousands )

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of 20\%- to $50 \%$-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies
Share of interest expense related to guaranteed debt 50\%-owned affiliated company

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES
$\left.\begin{array}{ccccc}\text { Three } & & \text { Nine } \\ \text { months } \\ \text { ended } \\ \text { September } \\ 30, & 1994 & 1995 & & \text { months } \\ \text { ended } \\ \text { September }\end{array}\right]$

| \$ | 49,774 | \$ | 50,274 | \$ | 171,690 | \$ | 190,138 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3,724 |  | 5,440 |  | 12,689 |  | 17,425 |
| \$ | 53,498 | \$ | 55,714 | \$ | 184,379 | \$ | 207,563 |
| \$ | 2,475 | \$ | 3,919 | \$ | 8,875 | \$ | 13,191 |
|  | 183 |  |  |  | 270 |  |  |
|  | 1,249 |  | 1,209 |  | 3,814 |  | 3,512 |
|  | 20 |  | 20 |  | 60 |  | 60 |
|  |  |  | 312 |  |  |  | 722 |
| \$ | 3,927 | \$ | 5,460 | \$ | 13,019 | \$ | 17,485 |
|  | 13.62 |  | 10.20 |  | 14.16 |  | 11.87 |

> 9-MOS
> DEC-31-1995
> SEP-30-1995
> $38,000^{14,579}$
> 159, 464
> 5,377 31,790
> 354,332
> 1, 315, 015
> 602,111 1, 781, 074
> 261, 712
> 63,461
> 0
> 800
> $1,160,247$
> $1,781,074$
> 957, 162
> 779,660
> 6,745
> 8,875
> 165, 297
> 92, $887^{69,823}$
> $0^{0}$
> $0 \quad 0$
> 92,887
> \$1.16
> \$1.16

