> UNITED STATES SECURITIES AND EXCHANGE COMMISSION
> Washington, D.C. 20549
> FORM 10-Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 1995
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$

Commission File Number 1-16914
THE E.W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation or organization)

1105 N. Market Street
Wilmington, Delaware
(Address of principal executive offices)
Registrant's telephone number, including area code: (302) 478-4141
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of April 28, 1995 the registrant had outstanding $59,741,319$ shares of Class $A$ Common stock and $20,174,833$ shares of Common Voting stock.

INDEX TO THE E.W. SCRIPPS COMPANY
REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 1995

## Item No.

PART I - FINANCIAL INFORMATION
Financial Statements
2 Management's Discussion and Analysis of Financial Condition and Results of Operations

PART II - OTHER INFORMATION
1 Legal Proceedings 3
2 Changes in Securities 3
3 Defaults Upon Senior Securities 3

4 Submission of Matters to a Vote of Security Holders
5 Other Information 4
6 Exhibits and Reports on Form 8-K 4

## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10Q. See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

ITEM 1. LEGAL PROCEEDINGS
The Company is involved in litigation arising in the ordinary course of business, such as defamation actions. In addition, the Company is involved from time to time in various governmental and administrative proceedings relating to, among other things, renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
There were no defaults upon senior securities during the quarter for which this report is filed.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION
None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q

## Reports on Form 8-K

No reports on Form 8-K were filed during the quarter for which this report is filed.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E.W. SCRIPPS COMPANY

| Dated: May 15, 1995 | BY:/s/ Daniel J. Castellini <br>  <br>  <br>  <br>  <br>  |
| :--- | :--- |

Senior Vice President, Finance \&
Administration

## Index to Financial Information

| Item | Page |
| :--- | :---: |
| Consolidated Balance Sheets | $\mathrm{F}-2$ |
| Consolidated Statements of Income | $\mathrm{F}-4$ |
| Consolidated Statements of Cash Flows | $\mathrm{F}-6$ |
| Consolidated Statements of Stockholders' Equity | $\mathrm{F}-7$ |
| Notes to Consolidated Financial Statements |  |
| Management's Discusion and Analysis of Financial | $\mathrm{F}-10$ |


| ( in thousands ) |  | $\begin{gathered} \text { March 31, } \\ 1995 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { December } 31, \\ 1994 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 1994 \\ \text { (Unaudited) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 28,227 \$ | 16,609 \$ | 14,165 |
| Accounts and notes receivable (less |  |  |  |  |
| allowances - \$5,485, \$5,653, \$5,543) |  | 143,180 | 155,917 | 127,313 |
| Program rights and production costs |  | 27,644 | 35, 073 | 42,586 |
| Inventories |  | 25,248 | 22,201 | 24,868 |
| Refundable income taxes |  | 1,810 | 25,214 |  |
| Deferred income taxes |  | 25, 092 | 22,007 | 18,424 |
| Miscellaneous |  | 20,754 | 20,007 | 21,367 |
| Total current assets |  | 271,955 | 297,028 | 248,723 |
| Investments |  | 34,308 | 35,146 | 66,166 |
| Property, Plant, and Equipment |  | 711,500 | 713,763 | 719,216 |
| Goodwill and Other Intangible Assets |  | 609,949 | 616,113 | 548,625 |
| Other Assets: |  |  |  |  |
| Program rights and production costs (less current portion) |  |  | 38,779 |  |
| Miscellaneous |  | 10,406 | 22,131 | 17,795 |
| Total other assets |  | 44,882 | 60,910 | 63,681 |
| TOTAL ASSETS | \$ | 1,672,594 \$ | 1,722,960 \$ | 1,646,411 |


| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Liabilities: |  |  |  |  |  |  |
| Current portion of long-term debt |  |  |  |  | \$ | 62,582 |
| Accounts payable | \$ | 63,613 | \$ | 131,592 |  | 71,959 |
| Customer deposits and unearned revenue |  | 22,194 |  | 23,846 |  | 20,180 |
| Accrued liabilities: |  |  |  |  |  |  |
| Employee compensation and benefits |  | 30,208 |  | 32,648 |  | 31, 058 |
| Artist and author royalties |  | 10,306 |  | 8,177 |  | 11,141 |
| Copyright and programming costs |  | 7,341 |  | 7,522 |  | 6,718 |
| Interest |  | 2,129 |  | 1,999 |  | 3,186 |
| Income taxes |  | 3,264 |  | 2,507 |  | 13,515 |
| Miscellaneous |  | 47,792 |  | 50,533 |  | 37,349 |
| Total current liabilities |  | 186,847 |  | 258,824 |  | 257,688 |
| Deferred Income Taxes |  | 152,059 |  | 150,968 |  | 172,716 |
| Long-Term Debt (less current portion) |  | 110,455 |  | 110,431 |  | 151,560 |
| Other Long-Term Obligations and Minority Interests |  | 118,007 |  | 119,269 |  | 195,570 |
| Stockholders' Equity: |  |  |  |  |  |  |
| Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding |  |  |  |  |  |  |
| Common stock, \$.01 par: |  |  |  |  |  |  |
| Class A - authorized: 120,000,000 shares; issued and outstanding: 59,715,019, 59,671,242, and $54,596,643$ shares |  | 597 |  | 597 |  | 546 |
| Voting - authorized: 30,000,000 shares; issued and outstanding: 20,174,833 shares |  | 202 |  | 202 |  | 202 |
| Total |  | 799 |  | 799 |  | 748 |
| Additional paid-in capital |  | 249,173 |  | 248, 098 |  | 98,272 |
| Retained earnings |  | 843,535 |  | 823,204 |  | 750,852 |
| Unrealized gains on securities available for sale |  | 12,430 |  | 12,518 |  | 19,110 |
| Unvested restricted stock awards |  | $(1,981)$ |  | $(2,036)$ |  | (899) |
| Foreign currency translation adjustment |  | 1,270 |  | 885 |  | 794 |
| Total stockholders' equity |  | 1,105,226 |  | 1,083,468 |  | 868,877 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 1,672,594 | \$ | 1,722,960 | \$ | 1,646,411 |

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| ( in thousands, except share data ) | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  |  | 1994 |
| Operating Revenues: |  |  |  |  |
| Advertising | \$ | 108,251 | \$ | 100,744 |
| Circulation |  | 31, 320 |  | 29,556 |
| Other newspaper revenue |  | 12,036 |  | 11, 737 |
| Total newspapers |  | 151,607 |  | 142,037 |
| Broadcast television |  | 66,968 |  | 60,353 |
| Cable television |  | 66,995 |  | 62,385 |
| Entertainment |  | 26,694 |  | 20,978 |
| Total operating revenues |  | 312,264 |  | 285,753 |
| Operating Expenses: |  |  |  |  |
| Employee compensation and benefits |  | 94,822 |  | 88,123 |
| Program rights and production costs |  | 32,737 |  | 27,224 |
| Newsprint and ink |  | 26,871 |  | 20,657 |
| Other operating expenses |  | 74,164 |  | 68,622 |
| Depreciation |  | 22,121 |  | 21,412 |
| Amortization of intangible assets |  | 7,665 |  | 7,613 |
| Total operating expenses |  | 258,380 |  | 233,651 |
| Operating Income |  | 53,884 |  | 52,102 |
| Other Credits (Charges): |  |  |  |  |
| Interest expense |  | $(3,487)$ |  | $(4,659)$ |
| Miscellaneous, net |  | 1,627 |  | 122 |
| Net other credits (charges) |  | $(1,860)$ |  | $(4,537)$ |
| Income Before Income Taxes and Minority Interests |  | 52,024 |  | 47,565 |
| Provision for Income Taxes |  | 21,975 |  | 20,352 |
| Income Before Minority Interests |  | 30,049 |  | 27,213 |
| Minority Interests |  | 935 |  | 2,116 |
| Net Income | \$ | 29,114 | \$ | 25,097 |
| Per Share of Common Stock: |  |  |  |  |
| Net income |  | \$0.36 |  | \$0.34 |
| Dividends declared |  | \$0.11 |  | \$0.11 |

See notes to consolidated financial statements.

| ( in thousands ) |  | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  |  | 1994 |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net income | \$ | 29,114 | \$ | 25,097 |
| Adjustments to reconcile net income |  |  |  |  |
| to net cash flows from operating activities: |  |  |  |  |
| Depreciation and amortization |  | 29,786 |  | 29,025 |
| Deferred income taxes |  | $(1,947)$ |  | 1,535 |
| Minority interests in income of subsidiary companies |  | 935 |  | 2,116 |
| Changes in certain working capital accounts, net of effects |  |  |  |  |
| Miscellaneous, net |  | 18,260 |  | 3, 037 |
| Net operating activities |  | 40,314 |  | 74,582 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to property, plant, and equipment |  | $(20,331)$ |  | $(20,433)$ |
| Purchase of subsidiary companies and investments |  | $(2,074)$ |  | $(18,131)$ |
| Sale of subsidiary companies and investments |  | 2,711 |  |  |
| Miscellaneous, net |  | 742 |  | 2,762 |
| Net investing activities |  | $(18,952)$ |  | $(35,802)$ |
| Cash Flows from Financing Activities: |  |  |  |  |
| Payments on long-term debt |  | (13) |  | $(33,814)$ |
| Dividends paid |  | $(8,783)$ |  | $(8,223)$ |
| Dividends paid to minority interests |  | (421) |  | (885) |
| Miscellaneous, net |  | (527) |  | (299) |
| Net financing activities |  | $(9,744)$ |  | $(43,221)$ |
| Increase (Decrease) in Cash and Cash Equivalents |  | 11,618 |  | $(4,441)$ |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of year |  | 16,609 |  | 18,606 |
| End of period | \$ | 28,227 | \$ | 14,165 |
| Supplemental Cash Flow Disclosures: |  |  |  |  |
| Interest paid, excluding amounts capitalized | \$ | 3,323 | \$ | 4,307 |
| Income taxes paid (refunded) |  | (903) |  | 12,208 |
| Increase in program rights and related liabilities |  | 5,762 |  | 6,713 |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (UNAUDITED)
( in thousands, except share data )

|  | Common Stock |  | ```Additional Paid-in Capital``` |  | Retained Earnings |  |  | Unrealized Gains on Securities Available for Sale | Unvested Restricted Stock Awards |  | Foreign <br> Currency <br> Translation <br> Adjustment |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at December 31, 1993 | \$ | 748 | \$ | 97,945 | \$ | 733,978 | \$ | 27,381 | \$ | $(1,009)$ | \$ | 592 |
| Net income |  |  |  |  |  | 25,097 |  |  |  |  |  |  |
| Dividends: declared and paid - $\$ .11$ per share |  |  |  |  |  | $(8,223)$ |  |  |  |  |  |  |
| Class A Common shares issued pursuant to compensation plans, net: 12,550 shares issued, and 2,402 shares repurchased |  |  |  | 270 |  |  |  |  |  |  |  |  |
| Tax benefits on compensation plans |  |  |  | 57 |  |  |  |  |  |  |  |  |
| Amortization of restricted stock awards |  |  |  |  |  |  |  |  |  | 110 |  |  |
| Foreign currency translation adjustment |  |  |  |  |  |  |  |  |  |  |  | 202 |
| Increase (decrease) in unrealized gains on securities available for sale, net of deferred income taxes of $(\$ 4,454)$ |  |  |  |  |  |  |  | $(8,271)$ |  |  |  |  |
| Balances at March 31, 1994 | \$ | 748 | \$ | 98,272 | \$ | 750,852 | \$ | 19,110 | \$ | (899) | \$ | 794 |
| Balances at December 31, 1994 | \$ | 799 | \$ | 248, 098 | \$ | 823,204 | \$ | 12,518 | \$ | $(2,036)$ | \$ | 885 |
| Net income |  |  |  |  |  | 29,114 |  |  |  |  |  |  |
| Dividends: declared and paid - $\$ .11$ per share |  |  |  |  |  | $(8,783)$ |  |  |  |  |  |  |
| Class A Common shares issued pursuant to compensation plans, net: <br> 58,500 shares issued, and 14,723 shares repurchased |  |  |  | 811 |  |  |  |  |  | (86) |  |  |
| Tax benefits on compensation plans |  |  |  | 264 |  |  |  |  |  |  |  |  |
| Amortization of restricted stock awards |  |  |  |  |  |  |  |  |  | 141 |  |  |
| Foreign currency translation adjustment |  |  |  |  |  |  |  |  |  |  |  | 385 |
| Increase (decrease) in unrealized gains on securities available for sale, net of deferred income taxes of (\$47) |  |  |  |  |  |  |  | (88) |  |  |  |  |
| Balances at March 31, 1995 | \$ | 799 | \$ | 249,173 | \$ | 843,535 | \$ | 12,430 | \$ | $(1,981)$ | \$ | 1,270 |

See notes to consolidated financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

> Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form $10-Q$ and Rule $10-01$ of Regulation S-X. Except as disclosed herein, there has been no material change in the information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31 , 1994. Financial information as of December 31, 1994 included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.
> Results of operations for the three-month period ended March 31,1995 are not necessarily indicative of the results that may be expected for future interim periods or for the year ended December 31,1995 .
> Net Income Per Share - Net income per share computations are based upon the weighted average common shares outstanding. The weighted average common shares outstanding were as follows:
( in thousands )

Three months ended March 31,

Reclassification - For comparison purposes certain 1994 items have been reclassified to conform with 1995 classifications.

## 2.ACQUISITIONS AND DIVESTITURES

## A.Acquisitions

1995 - The Company acquired a cable television system.
1994 - The Company acquired Cinetel Productions (an
independent producer of programs for cable television).
The following table presents additional information about the acquisitions:
( in thousands )

| Three months ended March 31, |  |  |
| :---: | :---: | :---: |
| 1995 |  | 994 |
| 85 | \$ | 3,245 |
| 47 |  | 14,725 |
| 132 | \$ | 17,970 |

The acquisitions have been accounted for as purchases, and accordingly purchase prices were allocated to assets and liabilities based on the estimated fair value as of the dates of acquisition. The acquired operations have been included in the consolidated statements of income from the dates of acquisition. Pro forma results are not presented because the combined results of operations would not be significantly different from the reported amounts.
B.Divestitures

1995 - The Company sold its Watsonville, California, daily newspaper.

Long-term debt consisted of the following:

| in thousands ) | $\begin{gathered} \text { March 31, } \\ 1995 \end{gathered}$ |  |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1994 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable Rate Credit Facilities |  |  |  |  | \$ | 54,200 |
| 7.375\% notes, due in 1998 | \$ | 61,198 | \$ | 61,161 |  | 99,301 |
| 9.0\% notes, due in 1996 |  | 47,000 |  | 47,000 |  | 50, 000 |
| 8.5\% notes, payable through 1994 |  |  |  |  |  | 8,334 |
| Other notes |  | 2,257 |  | 2,270 |  | 2,307 |
| Total long-term debt |  | 110,455 |  | 110,431 |  | 214,142 |
| Current portion of long-term debt |  |  |  |  |  | 62,582 |
| Long-term debt (less current portion) | \$ | 110,455 | \$ | 110,431 | \$ | 151,560 |

The Company has a Competitive Advance/Revolving Credit Agreement which expires in September 1995 and permits maximum borrowings up to $\$ 50,000,000$, and additional lines of credit totaling $\$ 20,000,000$ which expire at various dates through June 1995 (collectively "Variable Rate Credit Facilities"). Maximum borrowings under the Variable Rate Credit Facilities are changed as the Company's anticipated needs change and are not indicative of the Company's short-term borrowing capacity. The Variable Rate Credit Facilities may be extended upon mutual agreement.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on dividends and incurrence of additional indebtedness.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Consolidated results of operations were as follows:

| ( in thousands, except per share data ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1995 | Change |  | 1994 |
| Operating revenues: |  |  |  |  |  |
| Newspapers | \$ | 151,313 | 7.2 \% | \$ | 141,210 |
| Broadcast television |  | 66,968 | 11.0 \% |  | 60,353 |
| Cable television |  | 66,995 | 7.4 \% |  | 62,385 |
| Entertainment |  | 26,694 | 27.2 \% |  | 20,978 |
| Continuing operations |  | 311,970 | 9.5 \% |  | 284,926 |
| Divested operations |  | 294 |  |  | 827 |
| Total operating revenues | \$ | 312,264 |  | \$ | 285,753 |
| Operating income: |  |  |  |  |  |
| Newspapers | \$ | 29,522 | 5.0 \% | \$ | 28,118 |
| Broadcast television |  | 16,296 | 3.2 \% |  | 15,790 |
| Cable television |  | 13,464 | 41.4 \% |  | 9,525 |
| Entertainment |  | (844) |  |  | 2,045 |
| Corporate |  | $(4,446)$ |  |  | $(3,277)$ |
| Continuing operations |  | 53,992 | 3.4 \% |  | 52,201 |
| Divested operations |  | (108) |  |  | (99) |
| Total operating income |  | 53,884 |  |  | 52,102 |
| Interest expense |  | $(3,487)$ |  |  | $(4,659)$ |
| Miscellaneous, net |  | 1,627 |  |  | 122 |
| Income taxes |  | $(21,975)$ |  |  | $(20,352)$ |
| Minority interest |  | (935) |  |  | $(2,116)$ |
| Net income | \$ | 29,114 | 16.0 \% | \$ | 25,097 |
| Net income per share of common stock |  | \$ . 36 | 5.9 \% |  | \$ . 34 |


| ( in thousands ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1995 | Change |  | 1994 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| Total advertising revenues | \$ | 178,813 | 9.9 \% | \$ | 162,634 |
| Advertising revenues as a |  |  |  |  |  |
| EBITDA: |  |  |  |  |  |
| Newspapers | \$ | 38,629 | 4.4 \% | \$ | 36,987 |
| Broadcast television |  | 22,515 | 8.1 \% |  | 20,820 |
| Cable television |  | 27,187 | 12.0 \% |  | 24,267 |
| Entertainment |  | (276) |  |  | 2,242 |
| Corporate |  | $(4,280)$ |  |  | $(3,129)$ |
| Continuing operations | \$ | 83,775 | 3.2 \% | \$ | 81,187 |
| Effective income tax rate |  | 42.2 \% |  |  | 42.8 \% |
| Weighted average shares outstanding |  | 79,854 | 6.8 \% |  | 74,762 |
| Total capital expenditures | \$ | 20,331 | (0.5)\% | \$ | 20,433 |

Interest expense decreased as a result of reduced borrowings. Minority interests decreased as a result of the September 1994 acquisition of the remaining minority interest in Scripps Howard Broadcasting Company.

Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") is included in the discussion of segment results because Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods. Banks and other lenders use EBITDA to determine the Company's borrowing capacity.
Financial analysts use EBITDA to value communications media companies.
Acquisitions of communications media businesses are based on multiples of EBITDA.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities.

The Company sold its Watsonville, California, daily newspaper in the first quarter of 1995

Operating results, excluding the Watsonville newspaper, are presented on the following pages. The results of the divested operation are excluded from the segment operating results because management believes it is not relevant to understanding the Company's ongoing operations.

| Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 46,815 | 3.9 \% | \$ | 45,046 |
|  | 42,094 | 13.5 \% |  | 37,072 |
|  | 3,889 | (2.4)\% |  | 3,985 |
|  | 15,225 | 8.6 \% |  | 14,018 |
|  | 108,023 | 7.9 \% |  | 100,121 |
|  | 31,270 | 6.3 \% |  | 29,414 |
|  | 10,173 | 4.2 \% |  | 9,766 |
|  | 1,847 | (3.2)\% |  | 1,909 |
|  | 151,313 | 7.2 \% |  | 141,210 |
|  | 54,780 | 1.4 \% |  | 54,005 |
|  | 26,846 | 30.4 \% |  | 20,583 |
|  | 31, 058 | 4.8 \% |  | 29,635 |
|  | 9,107 | 2.7 \% |  | 8,869 |
|  | 121, 791 | 7.7 \% |  | 113,092 |
| \$ | 29,522 | 5.0 \% | \$ | 28,118 |

Other Financial and Statistical Data:
Earnings before interest
income taxes, depreciation,
and amortization ("EBITDA")
Percent of operating revenues:
Operating income
EBITDA
Capital expenditures
Advertising inches:
Local

| 1,706 | $(0.1) \%$ | 1,707 |
| ---: | ---: | ---: |
| 2,559 | $8.2 \%$ | 2,366 |
| 83 | $6.4 \%$ | 78 |
| 4,348 | $4.7 \%$ | 4,151 |
|  |  |  |
| 47,724 | $1.4 \%$ | 47,055 |
|  |  |  |
| $\$ 541$ | $29.1 \%$ | $\$ 419$ |

EBITDA for the newspaper division improved as increased advertising revenues and cost control measures more than offset the sharp rise in the price of newsprint. Advertising revenues and volume increased at most of the Company's newspapers.

Newsprint prices are expected to increase further in 1995. Based on price increases announced by suppliers, including an increase effective May 1995, the average price of newsprint for the 1995 fullyear period will be approximately 40\% higher than in 1994.

BROADCAST TELEVISION - Operating results for the broadcast television segment were as follows:


CABLE TELEVISION - In March 1995 the Company announced plans to evaluate strategic options for its cable television division and engaged Merrill Lynch \& Company to assist with the process. The Company intends to develop a long-term strategy which could include seeking joint ventures with other cable operators, selling some or all of the Company's current systems, or acquiring additional systems.

Operating results for the cable television segment were as follows:

| ( in thousands, except per subscriber information ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1995 | Change |  | 1994 |
| Operating revenues: |  |  |  |  |  |
| Basic services | \$ | 44,314 | 8.0 \% | \$ | 41, 037 |
| Premium programming services |  | 12,503 | 4.2 \% |  | 11,997 |
| Other monthly service |  | 4,364 | 3.6 \% |  | 4,214 |
| Advertising |  | 2,582 | 19.5 \% |  | 2,160 |
| Installation and miscellaneous |  | 3,232 | 8.6 \% |  | 2,977 |
| Total operating revenues |  | 66,995 | 7.4 \% |  | 62,385 |
| Operating expenses: |  |  |  |  |  |
| Employee compensation and benefits |  | 11,002 | 4.3 \% |  | 10,549 |
| Program costs |  | 17,191 | 15.1 \% |  | 14,939 |
| Other |  | 11,615 | (8.0)\% |  | 12,630 |
| Depreciation and amortization |  | 13,723 | (6.9)\% |  | 14,742 |
| Total operating expenses |  | 53,531 | 1.3 \% |  | 52,860 |
| Operating income | \$ | 13,464 | 41.4 \% | \$ | 9,525 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 27,187 | 12.0 \% | \$ | 24, 267 |
| Percent of operating revenues: |  |  |  |  |  |
| Operating income |  | 20.1 \% |  |  | 15.3 \% |
| EBITDA |  | 40.6 \% |  |  | 38.9 \% |
| Capital expenditures | \$ | 7,693 | (33.2)\% | \$ | 11,521 |
| Average number of basic subscribers |  | 746.1 | 5.7 \% |  | 705.8 |
| Average monthly revenue |  |  |  |  |  |
| per basic subscriber |  | \$ 29.93 | 1.6 \% |  | \$ 29.46 |
| Homes passed at end of period |  | 1,176.1 | 2.5 \% |  | 1,147.8 |
| Basic subscribers at end of period |  | 752.1 | 5.7 \% |  | 711.3 |
| Penetration rate |  | 63.9 \% |  |  | 62.0 \% |

ENTERTAINMENT - Operating results for the entertainment segment were as follows:

| ( in thousands ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  | Change | 1994 |  |
| Operating revenues: |  |  |  |  |  |
| Licensing | \$ | 15,482 | (2.1)\% | \$ | 15,808 |
| Syndication |  | 4,424 | (6.2)\% |  | 4,714 |
| Advertising |  | 1,240 |  |  |  |
| Film and television programming |  | 5,548 |  |  | 456 |
| Total operating revenues |  | 26,694 | 27.2 \% |  | 20,978 |
| Operating expenses: |  |  |  |  |  |
| Employee compensation and benefits |  | 4,595 | 43.4 \% |  | 3,205 |
| Artists' royalties |  | 10,285 | (3.3)\% |  | 10,641 |
| Programming and production costs |  | 5,196 |  |  | 259 |
| Other |  | 6,894 | 48.9 \% |  | 4,631 |
| Depreciation and amortization |  | 568 | 188.3 \% |  | 197 |
| Total operating expenses |  | 27,538 | 45.4 \% |  | 18,933 |
| Operating income | \$ | (844) | (141.3)\% | \$ | 2,045 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| ```Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") $ (276) (112.3)% $ 2,242``` |  |  |  |  |  |
| Percent of operating revenues: |  |  |  |  |  |
| Operating income |  | (3.2)\% |  |  | 9.7 \% |
| EBITDA |  | (1.0)\% |  |  | 10.7 \% |
| Capital expenditures | \$ | 4,193 |  | \$ | 31 |

The Company acquired Cinetel Productions in Knoxville, Tennessee, on March 31, 1994. Cinetel is one of the largest independent producers of programs for cable television. Cinetel's results of operations are included in the Entertainment segment from the date of acquisition.

The year-over-year change in the exchange rate for the Japanese yen increased licensing revenues \$700,000.

Operating losses for the Home \& Garden Television network ("HGTV") totaled \$3,200,000 in 1995 and \$300,000 in 1994.

## LIQUIDITY AND CAPITAL RESOURCES

Cash flow from operating activities was \$40,000,000 in 1995 compared to \$75,000,000 in 1994.

Cash flow from operating activities in 1995 was used primarily for capital expenditures of $\$ 20,300,000$, acquisitions and investments of $\$ 2,100,000$, and dividend payments of $\$ 9,200,000$.

The Company expects to finance its capital requirements and investment in HGTV primarily through cash flow from operations.

## Index to Exhibits

## Exhibit

 No.| Item | Page |
| :---: | :---: |
| Ratio of Earnings to Fixed Charges | E-2 |

( in thousands )

Three months ended March 31,
1995
1994

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of 20\%- to 50\%-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies
Share of interest expense related to guaranteed debt $50 \%$-owned affiliated company

Fixed charges as defined \$
RATIO OF EARNINGS TO FIXED CHARGES

57, 089

4, 851

1,364
20

4,904
\$
6, 020
12.63
9.08

DEC-31-1995
JAN-01-1995 MAR-31-1995
3-MOS
34,308
148, 665
5,485
25,248
271,955
1,277,925
566,425
1,672,594
186, 847
0
0
0
$1,104,427$
1,672,594
312, 264
312, 264 0
258, 380
1,862
3, 487
52, 024
21,975
29,114
$0^{0}$
29,114
$\$ 0.36$
$\$ 0.36$

