# **SCRIPPS**

# INVESTMENT HIGHLIGHTS

### SCRIPPS INVESTMENT HIGHLIGHTS

AFTER SEVERAL YEARS OF TRANSFORMATION AND VALUE CREATION, SCRIPPS IS A FULL-SCALE TV ENTERPRISE AND POWERFUL ECONOMIC ENGINE

- Capturing the greatest value in Local Media from political advertising and retransmission revenue
- Capitalizing on the resilient national advertising marketplace and our owned-and-operated distribution to grow revenue and expand margins in the Scripps Networks division
- Helping set the course for the future of broadcast television as one of the largest holders of spectrum in the U.S.
- Strengthening our balance sheet through continued de-leveraging

#### SCRIPPS IS CAPITALIZING ON THE GROWING CTV MARKETPLACE AS IT EXTENDS ITS LEADERSHIP IN FREE, AD-SUPPORTED TV

	NEWSY	COURT O		BCUNCE	<b>Exercise</b>	MYSTERY	GRIT
YouTubeTV	Live Q4	LIVE	N/A	Live Q4	Live Q4	Live Q4	Live Q4
Samsung TV Plus	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE
Vizio WatchFree+	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE
Roku Channel	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE
Xumo	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE
Tubi	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE
FuboTV	Live in Sept.	Live in Sept.	Live in Sept.				
TCL	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE
FreeVee	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE	LIVE
Amazon News	LIVE	LIVE	N/A	N/A	N/A	N/A	N/A

- Connected TV refers to any television delivered through the Internet.
  - Apps on smart TVs such as Netflix, Pluto and YouTube TV
  - Apps or services that come with your TV, such as Samsung TV Plus and Vizio Watch Free
  - Hardware devices such as Roku; and gaming consoles such as Xbox that deliver programming

## Q2 EARNINGS CALL HIGHLIGHTS

 Scripps benefitted from strong political advertising revenues in the Local Media division. Higher retransmission revenues also contributed to its



10% total revenue growth, and core advertising was down just slightly, despite the macroeconomic climate.

**FALL 2022** 



- Free cash flow for the full year is now targeted at about \$400
- The Scripps Networks division revenue performed better than the national cable and broadcast networks marketplace, and the division delivered a 31% segment profit margin, despite a challenging national advertising climate.
- The Networks division increased connected TV revenue by 35% in Q2 and continues its aggressive expansion onto CTV platforms (see left column).



### SCRIPPS HAS BALANCED SHORT-TERM EXCELLENCE WITH LONGER-TERM GROWTH, BENEFITTING SHAREHOLDERS



million.

As the dominant player in the growing over-the-air marketplace (we draw more than a quarter of U.S. TV viewers), we are working to aggressively accelerate consumer adoption of over the air beyond its natural growth rate."

> Adam Symson, Scripps President & CEO August 5, 2022



#### The E.W. Scripps Company

(NASDAQ: SSP) is a diversified media company focused

on creating a better-informed world. As one of the nation's largest local TV broadcasters, Scripps

serves communities with quality, objective local journalism and operates a portfolio of 61 stations in 41 markets. The Scripps Networks reach nearly every American through the national news outlets Court TV and Newsy and popular entertainment brands ION, Bounce, Defy TV, Grit, ION Mystery, Laff and TrueReal. Scripps is one of the nation's largest holders of broadcast spectrum. Scripps runs an award-winning investigative reporting newsroom in Washington, D.C., and is the longtime steward of the Scripps National Spelling Bee. Founded in 1878, Scripps has held for decades to the motto, "Give light and the people will find their own way."

# **SCRIPPS**

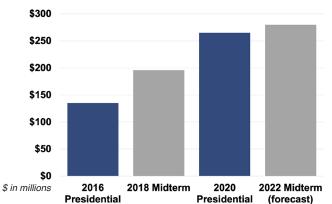
INVESTMENT HIGHLIGHTS

### SCRIPPS IS NOW ONE OF THE NATION'S LARGEST LOCAL AND NATIONAL TV NEWS AND ENTERTAINMENT COMPANIES

LOCAL MEDIA DIVISION



Scripps' Local Broadcast Group is comprised of 61 stations from coast to coast, including 42 Big Four network affiliates and 10 duopolies. Revenue in 2021 was \$1.3 billion.



# SCRIPPS IS PROJECTING RECORD MIDTERM POLITICAL REVENUE

# FINANCIAL RESULTS BY DIVISION

Local Media	2022		2021				
(in millions)	Q1	Q2	Q1	Q2	Q3	Q4	
Core	\$157.3	\$157.7	\$152.1	\$161.0	\$167.3	\$183.5	
Political	5.8	24.0	1.3	3.2	7.1	11.1	
Retransmission and carriage fees	159.6	171.1	155.7	156.4	153.5	151.8	
Other	4.4	3.0	3.5	4.3	3.5	4.4	
Segment operating revenue	326.7	355.8	312.6	324.8	331.3	350.7	
Segment costs & expenses	272.3	275.1	256.6	260.2	265.9	268.6	
Segment profit	54.4	80.7	55.9	64.6	65.4	82.2	

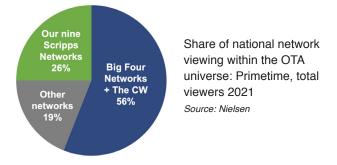
SCRIPPS NETWORKS DIVISION



**FALL 2022** 

The Scripps Networks group is comprised of nine news and entertainment networks that each reach nearly all U.S. TV households over the air and will be distributed on all the major connected TV platforms by later this year. Adjusted-combined revenue in 2021 was \$959 million.

#### BECAUSE WE ARE LEADERS IN OVER-THE-AIR NETWORKS, SCRIPPS ALSO PLANS TO ACCELERATE GROWTH OF OTA VIEWING



Scripps Networks*	2022		2021				
(in millions)	Q1	Q2	Q1	Q2	Q3	Q4	
Segment operating revenues	\$239.1	\$238.9	\$220.4	\$238.7	\$226.6	\$272.9	
Segment costs & expenses	154.0	165.6	125.2	131.4	143.2	166.5	
Segment profit	85.1	73.3	95.2	107.3	83.3	106.4	

\*This table is based on adjusted combined historical results that do not necessarily reflect what the historical results would have been and are not necessarily indicative of future results. We provided non-GAAP supplemental information for certain revenues and expenses for prior-year periods on an adjusted combined basis in order to illustrate what Scripps Networks would have been had the ION acquisition been effective at the beginning of 2021. Refer to the Supplemental Information section of our most recent press release tables for details of the assumptions contained in them.