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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. }2054
FORM 10-K
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(X) ANNUAL REPORT PURSUANT TO SECTION 13 0R 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934 (Fee Required) For the fiscal year ended December 31, 1993

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934 (No Fee Required)
For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-10701
THE E.W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Delaware
(State or other jurisdiction of incorporation or organization)
(I.R.S. Employer Identification Number)

1105 N. Market Street
Wilmington, Delaware
19801
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (302) 478-4141

| Title of each class | Name of exchange on which registered |
| :--- | :--- |
| Securities registered pursuant to |  |
| Section 12(b) of the Act: |  |
| Class A Common stock, $\$ .01$ par value | New York Stock Exchange |

Securities registered pursuant to Section 12(g) of the Act:
Not applicable
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $\mathrm{S}-\mathrm{K}$ is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$.

The aggregate market value of Class A Common stock of the Registrant held by non-affiliates of the Registrant, based on the $\$ 28.375$ per share closing price for such stock on March 1, 1994, was approximately \$618,600,000. As of March 1, 1994 non-affiliates held approximately 870,000 shares of Common Voting stock. There is no active market for such stock.

As of March 1, 1994 there were 54,586,495 shares outstanding of the Registrant's Class A Common stock, \$.01 par value per share and 20,174,833 shares outstanding of the Registrant's Common Voting stock, \$.01 par value per share.

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ITEM 1. BUSINESS
The Company is a diversified media company operating principally in three segments: publishing, broadcasting, and cable television. In 1993 the Company announced plans to introduce the Home \& Garden Television Network, a 24 -hour cable channel, and established a new business, Scripps Howard Productions, to develop news and entertainment programming for domestic and international distribution In February 1994 the Company acquired Cinetel Productions, one of the largest independent producers of cable television programming. See "Business - New Businesses."

A summary of segment information for the three years ended December 31, 1993 is set forth on page F-30 of this Form 10-K.

## Publishing

General - The Company publishes 19 metropolitan and suburban daily newspapers. From its Washington bureau the Company operates the Scripps Howard News Service ("SHNS"), a supplemental wire service covering stories in the capital, other parts of the United States, and abroad. While the revenue for this service is not significant, management believes the Company's image is enhanced by the wide distribution of SHNS. In addition to its newspaper operations, the Company, under the trade name United Media, is a leading distributor of news columns, comics, and other features for the newspaper industry. United Media owns and licenses worldwide copyrights relating to
"Peanuts" and "Garfield," and other character properties for use on numerous products, including plush toys, greeting cards, and apparel, and for exhibit on television, video cassettes, and other media.

The Company acquired or divested the following publishing operations in the three years ended December 31, 1993:

1993 - The Company acquired the remaining $2.7 \%$ minority interest in the Knoxville News-Sentinel. The Company divested its book publishing operations and its newspapers in Tulare, California, and San Juan.

1992 - The Company purchased three daily newspapers in California (including The Monterey County Herald in connection with the sale of The Pittsburgh Press). The Company sold The Pittsburgh Press and its television listings business.

Revenues - The composition of the Company's publishing operating revenues for the most recent five years is as follows:

|  | 1993 |  | 1992 |  | 1991 |  | 1990 |  | 1989 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Newspaper advertising: |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 178,253 | \$ | 169,634 | \$ | 167,307 | \$ | 176,903 | \$ | 179,793 |
| Classified |  | 143,258 |  | 123,314 |  | 119, 866 |  | 124,916 |  | 125,841 |
| National |  | 12,042 |  | 12,138 |  | 12,523 |  | 14,870 |  | 15,594 |
| Preprint |  | 57,639 |  | 51,083 |  | 46,035 |  | 44,824 |  | 43,868 |
| Total newspaper advertising |  | 391,192 |  | 356,169 |  | 345,731 |  | 361, 513 |  | 365,096 |
| Circulation |  | 112,937 |  | 103,238 |  | 98,659 |  | 95,885 |  | 92,968 |
| Joint operating agency distributions |  | 38,647 |  | 40,018 |  | 36,647 |  | 37,394 |  | 36,825 |
| Other newspaper revenues |  | 9,126 |  | 9,285 |  | 8,319 |  | 8,457 |  | 9,390 |
| Total newspaper operating revenues |  | 551,902 |  | 508,710 |  | 489,356 |  | 503,249 |  | 504,279 |
| Licensing |  | 55,083 |  | 57,136 |  | 62,167 |  | 63,127 |  | 69,131 |
| Miscellaneous |  | 29,658 |  | 30,053 |  | 29,444 |  | 28,585 |  | 30,702 |
| Total |  | 636,643 |  | 595,899 |  | 580,967 |  | 594,961 |  | 604,112 |
| Divested operations |  | 24,278 |  | 144,169 |  | 246, 087 |  | 252, 809 |  | 246,189 |
| Total publishing operating revenues | \$ | 660,921 | \$ | 740,068 | \$ | 827,054 | \$ | 847,770 | \$ | 850,301 |

Substantially all of the Company's newspaper publishing operating revenues
are derived from advertising and circulation. Advertising rates and
revenues vary among the Company's newspapers depending on circulation
demographics, type of advertising, local market conditions, and
competition. Advertising revenues are derived from "run-of-paper"
advertisements included in each copy of a newspaper's editions, from
"zoned" editions which feature sections with stories and advertisements
intended for limited areas of distribution, from "preprinted"
advertisements that are inserted into newspapers, and from "shoppers" which
have little or no news content and contain primarily advertising run in the regular edition of the newspaper. Run-of-paper advertisements are
generally more profitable to the Company than other advertisements.
Advertising revenues vary through the year, with the first and third quarters generally having lower revenues than the second and fourth
quarters. Advertising rates and volume are highest on Sundays, primarily because circulation and readership is greater on Sundays.

Circulation revenues are derived from home delivery sales of newspapers to subscribers and from single-copy sales made through retail outlets and vending machines serviced by delivery and collection agents. Circulation information for the Company's newspapers is as follows:
( in thousands ) (1)

| Morning (M) |  |  | Daily Paid Circ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Evening (E) | 1993 | 1992 | 1991 | 1990 | 1989 |
| E | 34.7 | 35.5 | 38.6 | 40.1 | 39.9 |
| M (3) | 60.1 | 61.9 | 60.6 | 62.0 | 61.8 |
| E | 39.6 | 38.6 | 40.4 | 41.2 | 40.0 |
| E (6) | 95.1 | 98.5 | 100.9 | 104.3 | 107.4 |
| M | 342.9 | 356.9 | 355.9 | 352.0 | 343.6 |
| E | 25.2 | 27.6 | 28.3 | 28.2 | 29.7 |
| M | 64.3 | 63.9 | 62.8 | 63.2 | 63.4 |
| M | 123.9 | 126.0 | 103.9 | 104.2 | 100.3 |
| M | 202.7 | 191.8 | 194.9 | 210.5 | 209.2 |
| M (5) | 34.3 | 36.7 | 35.3 | 35.6 | 34.8 |
| M | 44.1 | 42.0 | 39.8 | 36.7 | 34.1 |
| E | 38.4 | 38.6 | 40.6 | 40.4 | 38.6 |
| E | 32.5 | 31.5 | 32.5 | 32.3 | 31.8 |
| M | 31.0 | 28.5 | 27.7 | 27.0 | 25.8 |
| M (4) | 79.2 | 61.1 | 60.0 | 59.8 | 59.9 |
| E | 21.1 | 21.3 | 22.3 | 22.4 | 23.5 |
| E (5) | 14.9 | 15.4 | 16.6 | 17.4 | 16.3 |
| E | 12.1 | 12.3 | 13.2 | 13.8 | 14.2 |
|  | 296.1 | 1,288.1 | 1,274.3 | 1,291.1 | 1,274.3 |

Albuquerque (New Mexico) Tribune (2)
Birmingham (Alabama) Post (2)
Bremerton (Washington) Sun
Cincinnati (Ohio) Post (2)
Denver (Colorado) Rocky Mountain News
El Paso (Texas) Herald Post (2)
Evansville (Indiana) Courier (2)
Knoxville (Tennessee) News-Sentinel
Memphis (Tennessee) Commercial Appeal
Monterey County (California) Herald
Naples (Florida) Daily News
Redding (California) Record-Searchlight
San Luis Obispo (California)
Telegram-Tribune
Stuart (Florida) News
Ventura County (California):
Star Free Press
Enterprise (Simi Valley)
Watsonville (California) Register Pajaronian
Total Daily Circulation
$1,274.3$
1,291.1
1,274.3
(1) Based on Audit Bureau of Circulation Publisher's Statements ("Statements") for the six-month periods ending September 30, except for 1) the Naples Daily News which are from the Statements for the twelve-month periods ending September 30, and 2) The Knoxville News-Sentinel which are based on a three-month average.
(2) This newspaper is published under a JOA with another newspaper in its market. See "Joint Operating Agencies."
(3) Will move to evening distribution in 2000.
(4) Moved from evening to morning distribution in March 1990. Includes the Camarillo Daily News, acquired November 1992, for the years 1989 through 1992.
(5) Acquired in 1992.
(6) Includes circulation of The Kentucky Post.

| ( in thousands ) (1) ${ }_{\text {Newspaper }}$ | Sunday Paid Circulation |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1993 | 1992 | 1991 | 1990 | 1989 |
| Bremerton (Washington) Sun |  | 40.7 | 39.5 |  |  |  |
| Denver (Colorado) Rocky Mountain News |  | 453.3 | 430.1 | 425.4 | 407.9 | 401.5 |
| Evansville (Indiana) Courier |  | 118.6 | 118.1 | 117.7 | 116.9 | 115.7 |
| Knoxville (Tennessee) News-Sentinel |  | 183.5 | 182.9 | 174.9 | 171.9 | 167.6 |
| Memphis (Tennessee) Commercial Appeal |  | 279.5 | 282.3 | 282.4 | 288.8 | 290.2 |
| Monterey County (California) Herald | (3) | 35.1 | 38.2 | 37.3 | 37.2 | 35.9 |
| Naples (Florida) Daily News |  | 57.4 | 54.8 | 51.7 | 48.5 | 45.9 |
| Redding (California) Record-Searchlight |  | 40.7 | 40.9 | 40.0 | 39.3 | 36.8 |
| Stuart (Florida) News |  | 38.5 | 34.8 | 33.3 | 32.5 | 30.4 |
| Ventura County (California) : |  |  |  |  |  |  |
| Star Free Press | (2) | 83.9 | 67.0 | 66.5 | 66.3 | 66.5 |
| News-Chronicle (Thousand Oaks) |  | 22.0 | 22.3 | 23.5 | 23.5 | 24.9 |
| Enterprise (Simi Valley) | (3) | 15.5 | 16.1 | 17.2 | 18.0 | 17.0 |
| Total Sunday Circulation | (3) | 1,368.7 | 1,327.0 | 1,269.9 | 1,250.8 | 1,232.4 |

Total Sunday Circulation
(3) 1,368.7

1,327.0
1,269.9
1,232.4
(1) Based on Audit Bureau of Circulation Publisher's Statements ("Statements") for the six-month periods ending September 30, except figures for 1) the Naples Daily News which are from the Statements for the twelve-month periods ending September 30, and 2) The Knoxville News-Sentinel which are based on a three-month average.
(2) Includes the Camarillo Daily News, acquired November 1992, for the years 1989 through 1992.
(3) Acquired in 1992.

Joint operating agency distributions represent the Company's share of profits of newspapers managed by the other party to a joint operating agency (see "Joint Operating Agencies"). Other newspaper operating revenues include commercial printing.

Under the trade names United Feature Syndicate and Newspaper Enterprise Association, the Company sells news columns, comic strips, crossword puzzles, editorial cartoons, and miscellaneous features and games to newspapers and other organizations throughout the world. Included among these features are "Peanuts" and "Garfield," two of the most successful strips in the history of comic art. These syndication revenues are included in miscellaneous revenues. Licensing revenues are derived from royalties on the sale of merchandise such as plush toys, greeting cards, and apparel. Such royalties are generally a negotiated percentage of the licensee's sales. More than half of the licensing revenues are from markets outside the United States. The Company generally pays a percentage of gross syndication and licensing royalties to the creators of these properties.

Joint Operating Agencies - The Company is currently a party to newspaper joint operating agencies ("JOAs") in five markets. JOAs combine all but the editorial operations of two competing newspapers in a market in order to reduce aggregate expenses and take advantage of economies of scale, thereby allowing the continuing operation of both newspapers in that market. The Newspaper Preservation Act of 1970 ("NPA") provides a limited exemption from anti-trust laws, generally permitting the continuance of JOAs in existence prior to the enactment of the NPA and the formation, under certain circumstances, of new JOAs between newspapers. Except for the Company's JOA in Cincinnati, all of the Company's JOAs were entered into prior to the enactment of the NPA. From time to time the legality of pre-NPA JOAs has been challenged on anti-trust grounds but no such challenge has yet succeeded in the courts.

JOA revenues less JOA expenses, as defined in each JOA, equals JOA profits, which are split between the parties to the JOA. In each case JOA expenses exclude editorial expenses. The Company manages the JOA in Evansville and receives approximately $80 \%$ of JOA profits. Each of the other four JOAs are managed by the other party to the JOA. The Company receives approximately $20 \%$ to $40 \%$ of JOA profits for those JOAs.

The table below provides certain information about the Company's JOAs.

## Newspaper

Publisher of Other Newspaper

Year JOA Entered Into

Managed by the Company:
The Evansville Courier
Hartmann Publications

Managed by Other Publisher:
The Albuquerque Tribune
Journal Publishing Company
1933 2022
Birmingham Post Newhouse Newspapers
The Cincinnati Post
Gannett Newspapers
Gannett Newspapers
1977
2015
El Paso Herald Post
1936
2015

The JOAs generally provide for automatic renewal terms of ten years unless an advance notice of termination ranging from two to five years is given by either party. The Company has notified Hartmann Publications of its intent to terminate the Evansville JOA.

Competition - Competition occurs primarily in local markets, however certain newspapers, such as The New York Times and The Wall Street Journal, are sold in all of the Company's markets. The Company's newspapers compete for advertising revenues in varying degrees with other types of publications, such as magazines, and with other media such as television, radio, cable television, and direct mail. Competition for advertising revenues is based upon circulation levels, readership demographics, price, and effectiveness. The Company's newspapers compete for readership with other publications and compete for readers' discretionary time with other information and entertainment media.

All of the Company's newspaper markets are highly competitive, particularly Denver, which is the largest market in which the Company operates a newspaper.

Newspaper Production - The Company's daily newspapers are printed using letterpress, offset, or flexographic presses and use computer systems for writing, editing, and composing and producing the printing plates used in each edition.

Raw Materials and Labor Costs - The Company consumed approximately 188,000 metric tonnes of newsprint in 1993. The Company purchases newsprint from various suppliers, many of which are Canadian. Management believes that the Company's sources of supply of newsprint are adequate for its anticipated needs. Newsprint costs accounted for approximately $17 \%$ of the Company's newspaper operating expenses in 1993.

Labor costs accounted for approximately $47 \%$ of the Company's newspaper operating expenses in 1993. A substantial number of the Company's newspaper employees are represented by labor unions. See "Employees."

## Broadcasting

General - The Company's broadcasting operations are owned by Scripps Howard Broadcasting Company ("SHB"), an Ohio corporation. The Company, through Scripps Howard, Inc. (its wholly-owned subsidiary), owns $86.1 \%$ of the outstanding shares of SHB Common stock. The remainder of the shares trade in the over-the-counter market under the NASDAQ symbol "SCRP." On February 17, 1994 the Company announced it had offered to acquire the $13.9 \%$ of SHB that it does not already own. See Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations - Proposed Merger."

The Company's broadcast operations consist of six network-affiliated VHF television stations and three Fox-affiliated UHF television stations. The Company acquired or divested the following broadcast operations in the three years ended December 31, 1993:

1993 - The Company purchased 589,000 shares of SHB Common stock, increasing the Company's ownership from $80.4 \%$ to $86.1 \%$, and sold its radio stations and its Memphis television station.

1991 - The Company purchased its Baltimore television station.
Revenues - The composition of the Company's broadcasting operating revenues for the most recent five years is as follows:

|  | 1993 |  | 1992 |  | 1991 |  | 1990 |  | 1989 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local Advertising | \$ | 130,603 | \$ | 120,148 | \$ | 106,610 | \$ | 98,235 | \$ | 96,206 |
| National advertising |  | 114,558 |  | 109, 204 |  | 99,459 |  | 89,110 |  | 84,584 |
| Political advertising |  | 1,344 |  | 8,836 |  | 665 |  | 8,292 |  | 1,178 |
| Other |  | 8,439 |  | 9,037 |  | 9,661 |  | 9,509 |  | 8,996 |
| Total |  | 254,944 |  | 247,225 |  | 216,395 |  | 205,146 |  | 190,964 |
| Divested operations |  | 29,350 |  | 30, 062 |  | 29,055 |  | 30,434 |  | 31,663 |
| Total broadcasting operating revenues | \$ | 284,294 | \$ | 277,287 | \$ | 245,450 | \$ | 235,580 | \$ | 222,627 |

Substantially all of the Company's broadcasting operating revenues are derived from advertising. Local advertising consists of short announcements and sponsored programs on behalf of advertisers in the area served by the station. National advertising consists of short announcements and sponsored programs on behalf of regional and national advertisers.

The first and third quarters of each year generally have lower advertising revenues than the second and fourth quarters, due in part to higher retail advertising during the holiday seasons and political advertising in election years. Advertising rates charged by the stations are based primarily upon the population of the market, the number of stations competing in the market, as well as the station's ability to attract audiences.

Information concerning the Company's stations and the markets in which they operate is as follows:

Station and Market

| Network | Expiration of FCC | Rank of | Stations in |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Affiliation | License | Market(1) | Market(3) | 1993 | 1992 | 1991 | 1990 | 1989 |

VHF Stations:
WXYZ, Detroit, Michigan
Average Audience Share (2)
Station Rank in Market (3)

| Network Affiliation | of FCC <br> License | Rank of Market(1) | $\begin{aligned} & \text { in } \\ & \text { Market(3) } \end{aligned}$ | 1993 | 1992 | 1991 | 1990 | 1989 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ABC | 1997 | 9 | 7 |  |  |  |  |  |
|  |  |  |  | 21 | 22 | 23 | 22 | 23 |
|  |  |  |  | 1 | 1 | 1 | 1 | 1 |
| ABC | 1997 | 12 | 12 |  |  |  |  |  |
|  |  |  |  | 20 | 21 | 20 | 21 | 22 |
|  |  |  |  | 1 | 1 | 1 | 1 | 1 |
| NBC | 1991 (4) | 22 | 6 |  |  |  |  |  |
|  |  |  |  | 19 | 17 | 21 | 21 | 22 |
|  |  |  |  | 2 | 2 | 1 | 2 | 2 |
| CBS | 1997 | 31 | 5 |  |  |  |  |  |
|  |  |  |  | 21 | 22 | 20 | 24 | 24 |
|  |  |  |  | 1 | 1 | 1 | 1 | 2 |
| NBC | 1997 | 46 | 6 |  |  |  |  |  |
|  |  |  |  | 24 | 23 | 25 | 25 | 29 |
|  |  |  |  | 1 | 1 | 1 | 1 | 1 |
| NBC | 1998 | 59 | 7 |  |  |  |  |  |
|  |  |  |  | 15 | 16 | 17 | 17 | 20 |
|  |  |  |  | 3 | 3 | 3 | 3 | 3 |
| Fox | 1997 | 16 | 9 |  |  |  |  |  |
|  |  |  |  | 8 | 7 | 7 | 8 | 5 |
|  |  |  |  | 4 | 4 | 4 | 4 | 5 |
| Fox | 1993 (5) | 21 | 10 |  |  |  |  |  |
|  |  |  |  | 9 | 10 | 10 | 8 | 7 |
|  |  |  |  | 4 | 4 | 4 | 5 | 4 |
| Fox | 1998 | 29 | 7 |  |  |  |  |  |
|  |  |  |  | 10 | 11 | 9 | 10 | 9 |
|  |  |  |  | 4 | 4 | 4 | 4 | 4 |

Rank in Market (3)
WEWS, Cleveland, Ohio
Average Audience Share (2)
Station Rank in Market (3)
WMAR, Baltimore, Maryland (6)
Average Audience Share (2)
Station Rank in Market (3)
WCPO, Cincinnati, Ohio
Average Audience Share (2)
Station Rank in Market (3)
WPTV, W. Palm Beach, Florida Average Audience Share (2)
Station Rank in Market (3)
KJRH, Tulsa, Oklahoma
Average Audience Share (2) Station Rank in Market (3)
UHF Stations:
WFTS, Tampa, Florida
Average Audience Share (2)
Station Rank in Market (3)
KNXV, Phoenix, Arizona
Average Audience Share (2)
Station Rank in Market (3)
KSHB, Kansas City, Missouri
Average Audience Share (2)
Station Rank in Market (3)
All market and audience data is based on November A.C. Nielsen Company or Arbitron Ratings Co. surveys.
(1) Rank of Market represents the relative size of the television market in the United States.
(2) Represents the number of television households tuned to a specific station Sign-On/Sign-Off, Sunday - Saturday, as a percentage of total viewing households in Area of Dominant Influence.
(3) Stations in Market does not include public broadcasting stations, satellite stations, or translators which rebroadcast signals from distant stations. Station Rank in Market is based on Average Audience Share as described in (2).
(4) The Company filed an application for renewal of the Federal Communications Commission ("FCC") license on June 3, 1991. A competing application has been filed with the FCC for the Baltimore market.
(5) The Company's application for renewal of the FCC license is pending.
(6) Station purchased May 30, 1991.

Competition - Competition occurs primarily in local markets. The Company's television stations compete for advertising revenues with other television stations and other providers of video entertainment in their market, and in varying degrees with other media, such as newspapers and magazines, radio, and direct mail. Competition for advertising revenues is based upon audience levels, demographics, price, and effectiveness. The Company's television stations compete for viewers' time with other information and entertainment media. All of the Company's television markets are highly competitive.

Network Affiliation and Programming - The Company's television stations are affiliated with national television networks under standard two-year affiliation agreements. These agreements are customarily renewed for successive two-year terms. The networks offer a variety of programs to affiliated stations, which have the right of first refusal before such programming may be offered to other television stations in the same market. pursuant to the affiliation agreements, compensation is paid to the affiliated station for carrying network programming. The network has the right to decrease the amount of such compensation during the terms of the affiliation agreements but, upon any such decrease, an affected station has the right to terminate the agreement.

The ranking of a station in its local market is affected by fluctuations in the national ranking of the affiliated network. Management believes such fluctuations are normal and has not sought to change the Company's network affiliations because of declines in national rankings of the affiliated networks.

In addition to network programs, the Company's television stations broadcast locally produced programs, syndicated programs, sports events, movies, and public service programs. Local news is the focus of the Company's network-affiliated stations' locally produced programming and is an integral factor in developing the station's ties to its community and viewer loyalty. Advertising relating to local news and information programs generally represent more than $30 \%$ of a station's revenues. The Company's Kansas City Fox-affiliated station began broadcasting local news in 1993 and the Company expects to add local news programming at its Phoenix and Tampa stations.

Federal Regulation of Broadcasting - Television broadcasting is subject to the jurisdiction of the Federal Communications Commission ("FCC") pursuant to the Communications Act of 1934, as amended ("Communications Act"). The Communications Act prohibits the operation of television broadcasting stations except in accordance with a license issued by the FCC and empowers the FCC to revoke, modify, and renew broadcasting licenses, approve the transfer of control of any corporation holding such licenses, determine the location of stations, regulate the equipment used by stations, and adopt and enforce necessary regulations.

Television broadcast licenses are granted for a maximum of five years, and are renewable upon application. Application for renewal of the license for the Company's Phoenix station was filed in 1993 and is still pending. While there can be no assurances the Company's existing licenses will be renewed, the Company has never been denied a renewal and all previous renewals have been for the maximum term. The Company's application for renewal of the FCC license for its Baltimore station has been challenged by a competing applicant. The FCC is required to hold a hearing to assess which applicant's proposal would better serve the public interest. That hearing is proceeding on qualifications issues added by the presiding judge against both applicants, but the FCC has "frozen" its consideration of the comparative issues in light of an appeals court decision invalidating one of the principal criteria the FCC had used in assessing new applicants' qualifications. Revising the process so as to permit continuation of the comparative hearing may take an extended period of time, but the Company will continue to operate the station while its renewal of license application is pending. Management believes that granting of the Company's renewal would best serve the public interest and thus expects the renewal application to be granted.

FCC regulations govern the multiple ownership of television stations and other media. Under the multiple ownership rule, a license for a television station will generally not be granted or renewed if (i) the applicant already owns, operates, or controls a television station serving substantially the same area, or (ii) the grant of the license would result in the applicant's owning, operating, or controlling, or having an interest in, more than twelve television stations or in television stations whose total national audience reach exceeds $25 \%$ of all television households. FCC rules also generally prohibit "cross-ownership" of a television station and daily newspaper or cable television system in the same service area. The Company's television station and daily newspaper in Cincinnati were owned by the Company at the time the cross-ownership rules were enacted and enjoy "grandfathered" status. These properties would become subject to the cross-ownership rules upon their sale.

Under the Cable Television Consumer Protection and Competition Act of 1992 ("1992 Act"), each television broadcast station gained "must-carry" rights on any cable system defined as "local" with respect to that station. Stations may waive their must-carry rights and instead negotiate retransmission consent agreements with local cable companies. The Company's stations have generally elected to negotiate retransmission consent agreements with cable companies.

Management believes the Company is in substantial compliance with all applicable regulatory requirements.

General - The Company's cable television systems in Lake County, Florida; Sacramento, California; and the Longmont, Colorado cluster are owned by SHB. Other wholly-owned subsidiaries of the Company operate cable television systems in Florida, Georgia, Indiana, Kentucky, South Carolina, Tennessee, Virginia, and West Virginia. In the three years ended December 31, 1993 the Company purchased several cable television systems adjacent to existing service areas.

Revenues - The composition of the Company's cable television operating revenues for the most recent five years is as follows:
( in thousands )

Basic services
Premium programming services

| $\$ 176,390$ | $\$$ | 170,012 | $\$$ |
| ---: | ---: | ---: | ---: |
| 47,566 |  | 45,293 |  |
| 14,894 |  | 13,259 |  |
| 9,071 |  | 8,394 |  |
| 12,635 |  | 9,092 |  |
|  |  |  |  |

1991
1990
1989

| 152,316 | $\$$ | 131,854 | $\$$ |
| ---: | :--- | ---: | ---: |
| 45,280 |  | 42,050 | 40,804 |
| 13,807 |  | 13,634 | 11,218 |
| 7,071 |  | 5,663 | 3,623 |
| 6,775 |  | 6,212 | 5,334 |
| 225,249 | $\$$ | $199,413 \$$ | 177,295 |

Substantially all of the Company's cable television operating revenues are derived from services provided to subscribers of the Company's systems. Subscriber information as of December 31 for the Company's cable television systems is as follows:
( in thousands )

Cable Television System Cluster

| Homes | Basic |
| :---: | :---: |
| Passed | Subscribers |

Penetration Rate

Premium Subs. as a \% of Basic

Atlanta, Georgia cluster
Chattanooga, Tennessee cluster
Knoxville, Tennessee cluster
Rome, Georgia cluster
Elizabethtown, Kentucky cluster
Bluefield, West Virginia cluster
Longmont, Colorado cluster
Lake County, Florida cluster
Sacramento, California cluster
Total
1992
Atlanta, Georgia cluster
Chattanooga, Tennessee cluster
Knoxville, Tennessee cluster
Rome, Georgia cluster
Elizabethtown, Kentucky cluster
Bluefield, West Virginia cluster
Longmont, Colorado cluster
Lake County, Florida cluster
Sacramento, California cluster
Total
66.9
105.8
101.5
44.6
40.3
51.2
32.5
47.4
210.8
701.0

64.6
99.8
97.0
42.4
39.8
49.5
29.9
45.4
204.7
673.1

| $69 \%$ | 38.1 |
| :--- | ---: |
| $60 \%$ | 71.4 |
| $70 \%$ | 50.3 |
| $79 \%$ | 33.9 |
| $83 \%$ | 20.7 |
| $70 \%$ | 30.6 |
| $67 \%$ | 28.0 |
| $71 \%$ | 18.8 |
| $48 \%$ | 307.8 |
|  |  |
| $61 \%$ | 599.6 |
|  |  |
| $66 \%$ | 40.2 |
| $58 \%$ | 76.8 |
| $68 \%$ | 50.7 |
| $79 \%$ | 41.7 |
| $83 \%$ | 17.7 |
| $68 \%$ | 34.1 |
| $63 \%$ | 27.1 |
| $69 \%$ | 17.9 |
| $48 \%$ | 270.5 |
| $60 \%$ | 576.7 |

57\%
67\%
67\%
$50 \%$
$76 \%$
51\%
60\%
86\%
40\%
146\%
86\%

62\%
77\%
52\%
98\%
44\%
69\%
91\%
39\%
132\%
Homes Basic Penetration Rate
Premium Subscribers (1)

1991

Atlanta, Georgia cluster
Chattanooga, Tennessee cluster
Knoxville, Tennessee cluster
Rome, Georgia cluster
Elizabethtown, Kentucky cluster
Bluefield, West Virginia cluster Longmont, Colorado cluster
Lake County, Florida cluster
Sacramento, California cluster
Total
Atlanta, Georgia cluster
Chattanooga, Tennessee cluster
Knoxville, Tennessee cluster
Rome, Georgia cluster
Elizabethtown, Kentucky cluster
Bluefield, West Virginia cluster
Longmont, Colorado cluster
Lake County, Florida cluster
Sacramento, California cluster
Total
Atlanta, Georgia cluster
Chattanooga, Tennessee cluster
Knoxville, Tennessee cluster
Rome, Georgia cluster
Kentucky/Tennessee cluster
Longmont, Colorado cluster
Lake County, Florida cluster
Sacramento, California cluster
Total

| 95.2 | 58.8 |
| ---: | ---: |
| 164.1 | 96.0 |
| 140.6 | 90.9 |
| 52.2 | 40.2 |
| 47.5 | 38.2 |
| 66.3 | 47.6 |
| 45.8 | 27.3 |
| 63.4 | 42.7 |
| 418.0 | 203.8 |
| $1,093.1$ | 645.5 |
| 93.7 | 57.5 |
| 157.3 | 88.3 |
| 138.0 | 83.9 |
| 54.4 | 42.2 |
| 46.9 | 36.2 |
| 65.8 | 46.3 |
| 44.6 | 25.0 |
| 59.5 | 39.3 |
| 401.3 | 196.0 |
|  |  |
| $1,061.5$ | 614.7 |
|  |  |
| 91.5 | 53.3 |
| 154.0 | 84.7 |
| 120.5 | 68.3 |
| 51.3 | 38.8 |
| 119.2 | 89.1 |
| 46.1 | 23.2 |
| 56.4 | 35.9 |
| 370.0 | 166.2 |
| $1,009.0$ | 559.5 |


| 62\% | 36.1 | 61\% |
| :---: | :---: | :---: |
| 59\% | 68.4 | 71\% |
| 65\% | 46.2 | 51\% |
| 77\% | 36.1 | 90\% |
| 80\% | 14.2 | 37\% |
| 72\% | 29.8 | 63\% |
| 60\% | 23.2 | 85\% |
| 67\% | 14.7 | 34\% |
| 49\% | 245.1 | 120\% |
| 59\% | 513.8 | 80\% |
| 61\% | 39.0 | 68\% |
| 56\% | 61.2 | 69\% |
| 61\% | 42.6 | 51\% |
| 78\% | 22.5 | 53\% |
| 77\% | 13.8 | 38\% |
| 70\% | 24.3 | 52\% |
| 56\% | 20.4 | 82\% |
| 66\% | 14.9 | 38\% |
| 49\% | 224.4 | 114\% |
| 58\% | 463.1 | 75\% |
| 58\% | 50.2 | 94\% |
| 55\% | 57.1 | 67\% |
| 57\% | 36.9 | 54\% |
| 76\% | 22.3 | 57\% |
| 75\% | 38.3 | 43\% |
| 50\% | 20.1 | 87\% |
| 64\% | 14.2 | 40\% |
| 45\% | 195.7 | 118\% |

61\%
71\%
51\%
90\%
63\%
85\%
34\%

80\%

68\%
51\%
38\%
52\%
38\%
$75 \%$

94\%
54\%
57\%
43\%
7\%
40\%
$18 \%$
78\%
(1) Each subscription to a premium programming service is counted as one subscriber.

The Company's cable television systems carry a wide variety of entertainment and information services. Basic cable generally consists of video programming broadcast by local television stations, locally produced programming, and distant broadcast television signals. Advertisersupported video programming such as ESPN and CNN and other entertainment and information services are included in various "enhanced basic" service packages. Premium programming consists of non-advertiser supported entertainment services such as Home Box Office and Showtime. Certain of the Company's systems are equipped with addressable decoding converters which enable the Company to offer interactive services, such as pay-perview programming, and to change customer services without visiting the customer's home. Other monthly services includes revenues from services such as remote control and converter rental and audio programming.

Competition - Competition occurs primarily in local markets. The Company's cable television systems compete for subscribers with other cable television systems in certain of its franchise areas. All of the Company's cable television systems compete for subscribers with other methods of delivering entertainment and information programming to the subscriber's home, such as broadcast television, multi-point distribution systems, master and satellite antenna systems, television receive-only satellite dishes, and home systems such as video cassette and laser disc players. the future the Company's cable television systems may compete with new technologies such as more advanced "wireless cable systems" and broadcast satellite delivery services, as well as "video dial tone" services whereby the local telephone company leases video distribution lines to programmers on a common carrier basis. Management believes additional technologies for delivering entertainment and information programming to the home will continue to be developed, and that some of those competitive services will be capable of offering interactive services.

Programming - The Company purchases programming from a variety of suppliers, the charge for which is generally based upon the number of subscribers receiving the service. Programming expenses as a percentage of basic and premium programming service revenues have risen in recent years, primarily due to additional and improved services provided to basic subscribers and to discounts offered to subscribers receiving multiple premium channels. See Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Under the Copyright Act of 1976 cable television system operators are granted compulsory licenses permitting the carriage of the copyrighted works of local and distant broadcast signals for a statutory fee. The Copyright Royalty Tribunal is empowered to review and adjust such fees. FCC rules on syndicated exclusivity provide that if a local broadcast licensee has purchased the exclusive local distribution rights for a particular syndicated program, such licensee is generally entitled to insist that a local cable television system operator delete that program from any distant television signal carried by the cable television system.

Regulation and Legislation - Cable television systems are regulated by federal, local, and in some instances, state authorities. Certain powers of regulatory agencies and officials, as well as various rights and obligations of cable television operators, are specified under the Cable Communications Policy Act of 1984 ("1984 Act") and the 1992 Act.

Pursuant to the 1984 Act, local franchising authorities are given the right to award and renew one or more franchises for the community over which they have jurisdiction, the fees for which are prohibited from exceeding 5\% of a cable television system's gross annual revenues.

The 1992 Act, among other things: (i) reimposes rate regulations on most cable television systems; (ii) reimposes "must carry" rules with respect to local broadcast television signals (see "Federal Regulation of Broadcasting"); (iii) grants all broadcasters the option to refuse carriage of their signals; (iv) requires that vertically integrated cable television companies not unreasonably refuse to deal with any multichannel programming distributor or discriminate in the price, terms, and conditions of carriage of programming between cable television operators and other multichannel programming distributors if the effect would be to impede retail competition; and (v) establishes cross-ownership rules with respect to cable television systems and direct broadcast satellite systems, multichannel multipoint distribution systems, and satellite master antenna systems.

In April 1993 the FCC issued rules that established allowable rates for cable television services (other than programming offered on a per-channel or per-program basis) and for cable equipment based on benchmarks established by the FCC. The rules require rates for equipment to be costbased, and require reasonable rates for regulated cable television services based upon, at the election of the cable television system operator, application of the benchmarks established by the FCC or a cost-of-service showing based upon standards established by the FCC. The rules became effective in September 1993 and were recently revised to further reduce regulated rates. The revised rules are expected to become effective in May 1994.

Management believes the Company is in substantial compliance with all applicable regulatory requirements.

Entertainment - The Company plans to introduce the Home \& Garden Television Network ("Home \& Garden") in late 1994. This network will feature 24 hours of daily programming focused on home repair and remodeling, gardening, decorating, and home electronics. While most of the programming will be produced by the new network, local television stations affiliated with the network will have the opportunity for daily programming and advertised inserts. The subscriber base of the new network will be established through a collaboration of local television stations and cable television systems. Several cable television system operators, including Time Warner Cable and Continental Cablevision, the nation's second- and third-largest cable television system operators, have entered into agreements to carry the new network in exchange for permission to carry the signals of local television stations affiliated with the network. The Company is discussing carriage agreements with other cable television systems and intends to expand the network's affiliate group to include additional broadcast stations. The Company's cable television systems will carry the network and all of the Company's television stations (except the Fox-affiliated stations) are members of the network's affiliate group.

In February 1994 the Company announced that it had agreed to purchase Cinetel Productions in Knoxville, Tennessee. Cinetel is one of the largest independent producers of cable television programming. Cinetel's production facility will also be the primary production facility for Home \& Garden.

In September 1993 the Company established Scripps Howard Productions to acquire, create, develop, produce, and own programming product for domestic and international television, including prime-time series for network and first-run syndication, movies, and miniseries for network, cable, and pay cable television broadcast, along with news, information, and entertainment services for the emerging multimedia marketplace.

Employees
As of December 31, 1993 the Company had approximately 7,600 full-time employees, of whom approximately 5,100 were engaged in publishing, 1,200 in broadcasting, and 1,200 in cable television. Various labor unions represent approximately 2,400 employees, primarily in the publishing segment. Collective bargaining agreements covering approximately 50\% of union-represented employees are being negotiated currently or will be negotiated in 1994. Except for work stoppages at The Pittsburgh Press, which was sold in 1992, the Company has not experienced any work stoppages since March 1985. The Company considers its relationship with employees to be generally satisfactory.

ITEM 2. PROPERTIES
The properties used in the Company's publishing operations generally include business and editorial offices and printing plants. The Company has added or upgraded production facilities at three of its major daily newspapers in recent years, including a state-of-the-art production plant for the Denver Rocky Mountain News.

The Company's broadcasting operations require offices and studios and other real property for towers upon which broadcasting transmitters and antenna equipment are located. Ongoing advances in the technology for delivering video signals to the home, such as "high definition television" may, in the future, require a high level of expenditures by the Company for new equipment in order to maintain its competitive position of the Company's television stations.

The properties required to support the Company's cable television operations generally include offices and other real property for towers, antennas, and satellite earth stations. In recent years the Company has completed rebuilding the cable television distribution system for its Rome, Georgia, cable television system and the Company is currently upgrading the distribution systems for its Chattanooga, Knoxville, and Sacramento systems. Ongoing advances in the technology for delivering video signals to the home and emergence of the multimedia marketplace could require a high level of expenditures to further upgrade the Company's cable television distribution systems.

The Company's new entertainment operations will require offices and studios and other real and personal property to deliver programming product. The Company plans to expand the 60,000 square foot Cinetel production facility by approximately one-third to accommodate Home \& Garden.

Management believes the Company's present facilities are generally wellmaintained and are sufficient to serve its present needs.

In September 1991 Four Jacks Broadcasting, Inc., a company whose principals own and operate an existing Baltimore television station, submitted to the FCC an application for a construction permit to build and operate a new television station on channel 2 in Baltimore. This application is mutually exclusive with the Company's application for renewal of its license for its Baltimore television station. See Item 1 "Business - Broadcasting Federal Regulation of Broadcasting."

The Company is involved in other litigation arising in the ordinary course of business, such as defamation actions. In addition, the Company is involved from time to time in various governmental and administrative proceedings relating to, among other things, renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders for the quarter ended December 31, 1993.

ITEM 5. MARKET FOR REGISTRANT'S COMMON STOCK AND RELATED STOCKHOLDER MATTERS
Shares of the Company's Class A Common stock are traded on the New York Stock Exchange under the symbol "SSP." There are approximately 4,500 owners of the Company's Class A Common stock and 27 owners of the Company's Common Voting stock, which does not have a public market, based on security position listings.

The Company has declared cash dividends in every year since its incorporation in 1922. Future dividends are subject to the Company's earnings, financial condition, and capital requirements.

The range of market prices of the Company's Class A Common stock, which represents the high and low sales prices for each full quarterly period, and quarterly cash dividends are as follows:

| 1st | 2nd | 3rd |
| :---: | :---: | :---: |
| Quarter | Quarter | Quarter |

4th
Quarter Total


ITEM 6. SELECTED FINANCIAL DATA
The information required by this item is filed as part of this Form 10-
K. See Index to Consolidated Financial Statement Information at page F1 of this Form 10-K.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form $10-$ K. See Index to Consolidated Financial Statement Information at page F1 of this Form 10-K.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The information required by this item is filed as part of this Form 10K. See Index to Consolidated Financial Statement Information at page F1 of this Form 10-K.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURES

Not applicable.

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The executive officers of the Company are as follows:

| Name <br> Charles E. Scripps | Age <br> 74 | Chairman of the Board of Directors ( <br> Lince 1953) |
| :--- | :---: | :--- |
| Lawrence A. Leser | 58 | President, Chief Executive Officer and <br> Director (since 1985) |
| William R. Burleigh | 58 | Executive Vice President and Director <br> (since 1990); Vice President, Newspapers <br> and Publishing (1986 to 1990) |
| Daniel J. Castellini | 54 | Senior Vice President, Finance and A <br> dministration (since 1986) |
| F. Steven Crawford | 45 | Senior Vice President, Cable Televis <br> ion (since September 1992); Vice |
| Paul F. Gardner | 51 | President, Cable Television (1990 to <br> September 1992); General Manager, <br> TeleScripps Cable Company (1983 to 1990) |
| Vice President, Television (since Ap |  |  |

The executive officers of the Company serve at the pleasure of the Board of Directors.

The information required by Item 10 of Form $10-\mathrm{K}$ relating to directors of the Company is incorporated herein by reference to the material captioned "Election of Directors" in the Company's definitive proxy statement for the Annual Meeting of Stockholders ("Proxy Statement"). The Proxy Statement will be filed with the Securities and Exchange Commission on or before April 11, 1994.

ITEM 11. EXECUTIVE COMPENSATION
The information required by Item 11 of Form $10-\mathrm{K}$ is incorporated herein by reference to the material captioned "Executive Compensation" in the Proxy Statement.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT
The information required by Item 12 of Form $10-\mathrm{K}$ is incorporated herein by reference to the material captioned "Security Ownership of Certain Beneficial Owners and Management" in the Proxy Statement.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS
The information required by Item 13 of Form $10-\mathrm{K}$ is incorporated herein by reference to the material captioned "Certain Transactions" in the Proxy Statement.

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K
Financial Statements and Supplemental Schedules
(a) The consolidated financial statements of the Company are filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page $\mathrm{F}-1$.

The report of Deloitte \& Touche, Independent Auditors, dated January 26, 1994 is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page $\mathrm{F}-1$.
(b) The consolidated supplemental schedules of the Company are filed as part of this Form 10-K. See Index to Consolidated Financial Statement Schedules at page S-1.

## Exhibits

The information required by this item appears at page E-1 of this Form 10K.

Reports on Form 8-K
No reports on Form $8-K$ were filed for the quarter ended December 31, 1993.

Pursuant to the requirements of Section 13 or 15(d) of the Securities and Exchange Act of 1934 the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereby duly authorized, on March 28, 1994.

THE E.W. SCRIPPS COMPANY
By /s/ Lawrence A. Leser Lawrence A. Leser
President and Chief Executive Officer
Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities indicated, on March 28, 1994.

| Signature | Title |
| :--- | :--- |
| /s/ Lawrence A. Leser |  |
| Lawrence A. Leser |  |$\quad$| President, Chief Executive Officer and Director |
| :--- |
| (Principal Executive Officer) |
| /s/ Daniel J. Castellini |
| Daniel J. Castellini |$\quad$| Senior Vice President, Finance and Administration |
| :--- |
| (Principal Financial and Accounting Officer) |

## Index to Consolidated Financial Statement Information

| Selected Financial Data | $\mathrm{F}-2$ |
| :--- | ---: |
| Management's Discussion and Analysis of Financial Condition | $\mathrm{F}-3$ |
| and Results of Operations | $\mathrm{F}-12$ |
| Independent Auditors' Report | $\mathrm{F}-13$ |
| Consolidated Balance Sheets | $\mathrm{F}-15$ |
| Consolidated Statements of Income | $\mathrm{F}-16$ |
| Consolidated Statements of Cash Flows | $\mathrm{F}-17$ |
| Consolidated Statements of Stockholders' Equity | $\mathrm{F}-18$ |

Summary of Operations
Operating Revenue:
Publishing
Broadcasting
Cable television
Other
Total operating revenue
Operating Income:
Publishing
Broadcasting
Cable television
Other
Corporate
Total operating income
Interest expense
Miscellaneous, net
Income taxes
Minority interests
Income before cumulative effect of
accounting change
Cumulative effect of accounting change
Net income
Share Data
Income before cumulative effect of accounting change
Cumulative effect of accounting change
Net income
Dividends
Common stock price:
High
Low
Other Financial Data
Depreciation, amortization, and write-down of intangible assets
Net cash flow from operating activities Investing Activity:

Capital expenditures
Other (investing)/divesting activity, net
Total assets
Long-term debt (including current portion)
Stockholders' equity
Long-term debt \% of total capitalization

| 1993 | 1992 | 1991 | 1990 | 1989 |
| :--- | :--- | :--- | :--- | :--- |

\$
\$

| 660.9 \$ | $740.1 \$$ | $827.1 \$$ | $847.8 \$$ | 850.3 |
| ---: | ---: | ---: | ---: | ---: |
| 284.3 | 277.3 | 245.5 | 235.6 | 222.6 |
| 260.6 | 246.0 | 225.2 | 199.4 | 177.3 |
|  |  | 1.8 | 13.8 | 16.2 |
|  |  |  |  |  |
| $1,205.8 \$$ | $1,263.4 \$$ | $1,299.6 \$$ | $1,296.6 \$$ | $1,266.4$ |


| $77.0 \$$ | $75.1 \$$ | $107.8 \$$ | $80.2 \$$ | 146.7 |
| ---: | ---: | ---: | ---: | ---: |
| 82.0 | 69.9 | 57.2 | 69.1 | 58.5 |
| 45.2 | 43.7 | 23.7 | 26.8 | 22.2 |
|  |  | 0.1 | 1.3 | 2.7 |
| $(14.2)$ | $(14.9)$ | $(12.9)$ | $(15.0)$ | $(16.4)$ |
|  |  |  |  |  |
| 190.0 | 173.8 | 175.9 | 162.4 | 213.7 |
|  |  |  |  |  |
| $(27.3)$ | $(34.2)$ | $(38.7)$ | $(43.8)$ | $(42.9)$ |
| 92.8 | 72.4 | 0.2 | $(2.3)$ | 3.1 |
| $(108.6)$ | $(94.0)$ | $(63.7)$ | $(58.1)$ | $(77.1)$ |
| $(18.2)$ | $(11.7)$ | $(7.1)$ | $(9.3)$ | $(8.6)$ |
|  |  |  |  |  |
| 128.7 | 106.3 | 66.6 | 48.9 | 88.2 |
|  | $(22.4)$ |  |  |  |
| $128.7 \$$ | $83.9 \$$ | $66.6 \$$ | $48.9 \$$ | 88.2 |


| $\$ 1.72$ | $\$ 1.43$ <br> $(.30)$ | $\$ .89$ | $\$ .64$ | $\$ 1.12$ |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $\$ 1.72$ | $\$ 1.13$ | $\$ .89$ | $\$ .64$ | $\$ 1.12$ |
| $\$ .44$ | $\$ .40$ | $\$ .40$ | $\$ .40$ | $\$ .345$ |
|  |  |  |  |  |
| $\$ 30.875$ | $\$ 29.000$ | $\$ 24.500$ | $\$ 24.000$ | $\$ 27.000$ |
| 22.875 | 22.125 | 14.750 | 13.000 | 16.880 |
|  |  |  |  |  |
|  |  |  |  |  |
| 120.9 | $121.9 \$$ | $112.1 \$$ | $106.6 \$$ | 102.1 |
| 226.8 | 204.8 | 210.6 | 199.1 | 221.1 |
|  |  |  |  |  |
| $(103.9)$ | $(145.2)$ | $(151.0)$ | $(85.0)$ | $(86.7)$ |
| 108.5 | 19.1 | $(132.5)$ | 11.0 | $(11.0)$ |
|  |  |  |  |  |
| $1,676.5$ | $1,700.8$ | $1,711.4$ | $1,525.4$ | $1,568.7$ |
| 247.9 | 441.9 | 491.8 | 367.6 | 421.0 |
| 859.6 | 733.1 | 676.6 | 639.0 | 643.4 |
| $22 \%$ | $38 \%$ | $42 \%$ | $37 \%$ | $40 \%$ |

Consolidated results of operations were as follows:
( in thousands, except per share data )

## Operating revenues:

Publishing

Broadcasting
Cable television
other

Total operating revenues
Operating income
Publishing
Broadcasting
Cable television
Other
Corporate

Total operating income
Interest expense
Miscellaneous, net
Income taxes
Minority interest
Cumulative effect of accounting change
Net income
Per share of common stock
Income before cumulative effect of accounting change

128,686
53.4 \% \$

83,906
25.9 \% \$

66,630
$\$ 1.72$
74,650
42.5 \%

Change

| $(10.7) \%$ | $\$$ |
| ---: | :--- |
| $2.5 \%$ | 740,068 |
| $5.9 \%$ | 277,287 |

\$ 1, 205, 771
(4.6)\%
$1,263,405$
(2.8)\% \$ 1,299,557
\$
76,97
81,95
45,23
$(14,166)$

190, 004
$(27,286)$
92,785
$(108,599)$
$(18,218)$
$\$$

| $(10.5) \% \$$ | 827,054 |
| ---: | ---: |
| $13.0 \%$ | 245,450 |
| $9.2 \%$ | 225,249 |
|  | 1,804 |

Change
1991

74,602
44.3 \%
20.3 \%
\$1.43
(.30)
52.2 \%
$\$ 1.13$
0.1 \%

告
60.7 \%
$\$ .89$
27.0 \%
$\$ .89$
0.1 \%

74,537
46.3 \%

Net income
Weighted average shares outstanding
Effective income tax rate

The following items affected the comparability of the Company's reported results of operations:
(i) The Company divested the following operations:

1993 - Book publishing; newspapers in Tulare, California, and San Juan; Memphis television station; radio stations.

1992 - The Pittsburgh Press; TV Data; certain other investments.
1991 - George R. Hall Company.
The businesses referred to above, and any related gains on the sales of the businesses, are hereinafter referred to as the "Divested Operations." See Note 3B to the Consolidated Financial Statements.

The following items related to Divested Operations affected the
comparability of the Company's reported results of operations:
( in thousands, except per share data )
Operating revenues \$ 53,
operating income (loss)
Net gains recognized (before minority
interests and income taxes)
174,200
$(15,100)$
77,983
45,600
$\$ \quad 61$

The Herald, a newspaper with a circulation of approximately 37,000 in Monterey, California, was acquired on December 31, 1992 in connection with the sale of The Pittsburgh Press.
(ii) In 1993 management changed the estimate of the additional amount of copyright fees the Company would owe when a dispute between the television industry and the American Society of Composers, Authors and Publishers was resolved ("ASCAP Adjustment"). The adjustment increased broadcasting operating income $\$ 4,300,000$ and net income $\$ 2,300,000$, $\$ .03$ per share. See Note 4 to the Consolidated Financial Statements.
(iii) In 1993 the Company's agreement to guarantee up to $\$ 53,000,000$ of the Ogden, Utah, Standard Examiner's debt expired with a change in ownership of the Standard Examiner. The Company received a $\$ 2,500,000$ fee in connection with the transaction ("Ogden Fee"). The fee increased net income $\$ 1,600,000, \$ .02$ per share. See Note 4 to the Consolidated Financial Statements.
(iv) In 1993 the Company realized a gain on the sale of certain publishing equipment ("Gain on Sale"). The gain increased publishing operating income $\$ 1,100,000$ and net income $\$ 700,000$, $\$ .01$ per share. See Note 4 to the Consolidated Financial Statements.
(v) In 1993 the Company recorded a charge to restructure operations at the Denver Rocky Mountain News and United Media ("Restructuring Charge"). The charge included severance payments and a write-down of certain assets to estimated realizable value. The charge reduced publishing operating income $\$ 6,300,000$ and net income $\$ 3,600,000$, $\$ .05$ per share. See Note 4 to the Consolidated Financial Statements.
(vi) In August 1993 the federal income tax rate was increased to 35\%, retroactive to January 1, 1993, and management changed its estimate of the tax basis and lives of certain assets ("Income Tax Changes"). The net effect was to increase net income $\$ 1,700,000, \$ .02$ per share. See Note 5 to the Consolidated Financial Statements.
(vii) The Pittsburgh Press was not published after May 17, 1992 due to a strike ("Pittsburgh Strike"). Reported 1992 results include operating losses of $\$ 32,700,000$ and net losses of $\$ 20,200,000, \$ .27$ per share, during the strike period. See Note 4 to the Consolidated Financial Statements. The Company sold The Pittsburgh Press on December 31, 1992 (see (i) above).
(viii) In 1992 the Company adopted Financial Accounting Standard No. 106 - Employers' Accounting for Postretirement Benefits Other Than Pensions. The cumulative effect of the accounting change ("Cumulative Effect") decreased net income $\$ 22,413,000, \$ .30$ per share, of which $\$ 18,000,000, \$ .24$ per share, was associated with Divested Operations. See Note 2 to the Consolidated Financial Statements.
(ix) In 1992 the Company reduced the carrying value of certain property and investments to estimated realizable value ("Write-downs"). The resultant $\$ 3,500,000$ charge reduced net income $\$ 2,300,000, \$ .03$ per share. See Note 4 to the Consolidated Financial Statements.
(x) In 1991 the Company agreed to settle a lawsuit filed in 1988 by Pacific West Cable Company that alleged violations of antitrust and unfair trade practice laws ("Sacramento Settlement"). The resultant charge reduced cable television operating income by $\$ 12,000,000$ and net income by $\$ 6,300,000, \$ .08$ per share. See Note 4 to the Consolidated Financial Statements.

The items above are excluded from the consolidated and segment operating results presented in the following pages of this Management's Discussion and Analysis. Management believes they are not relevant to understanding the Company's ongoing operations.

Net income per share was as follows:


The Company's average debt balance in 1993 was $\$ 101,000,000$ less than in 1992. The combined effects of reduced rates and lower average debt balances were in part offset by a decrease in capitalized interest in 1993. Interest expense decreased in 1992 as reduced rates and an increase in capitalized interest more than offset a $\$ 37,000,000$ increase in average debt balances. Capitalized interest costs, which in 1992 and 1991 primarily related to the construction of the new production facility at the Denver Rocky Mountain News, were as follows:
( in thousands ) the Knoxville News-Sentinel.

The effective income tax rate decreased in 1993 and 1992 because pre-tax income increased, thereby reducing the relative impact of non-deductible amortization of goodwill. The rate in 1993 was also affected by the Income Tax Changes. See Note 5 to the Consolidated Financial Statements. The effective income tax rate in 1994 is expected to be approximately $43 \%$.

CONSOLIDATED - Operating results, excluding the Divested Operations (including the Pittsburgh Strike), ASCAP Adjustment, Gain on Sale, Restructuring Charge, and Sacramento Settlement, were as follows:
( in thousands )

|  |  | 1993 | Change |  | 1992 | Change |  | 1991 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |
| Publishing | \$ | 636,643 | 6.8 \% | \$ | 595,899 | 2.6 \% | \$ | 580,967 |
| Broadcasting |  | 254,944 | 3.1 \% |  | 247,225 | 14.2 \% |  | 216,395 |
| Cable television |  | 260,556 | 5.9 \% |  | 246,050 | 9.2 \% |  | 225,249 |
| Total operating revenues | \$ | 1,152,143 | 5.8 \% | \$ | 1,089,174 | 6.5 \% | \$ | 1,022,611 |
| Operating income: |  |  |  |  |  |  |  |  |
| Publishing | \$ | 83,147 | (15.6)\% | \$ | 98,464 | 19.0 \% | \$ | 82,758 |
| Broadcasting |  | 69,071 | 12.1 \% |  | 61,606 | 24.3 \% |  | 49,568 |
| Cable television |  | 45,233 | 3.4 \% |  | 43,741 | 22.6 \% |  | 35,682 |
| Corporate |  | $(14,166)$ | 5.2 \% |  | $(14,938)$ | (16.1)\% |  | $(12,870)$ |
| Total operating income | \$ | 183,285 | (3.0)\% | \$ | 188,873 | 21.7 \% | \$ | 155,138 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |
| Total advertising revenues | \$ | 655,207 | 7.1 \% | \$ | 611,788 | 7.5 \% | \$ | 569,197 |
| Advertising revenues as a percentage of total revenues |  | 56.9 \% |  |  | 56.2 \% |  |  | 55.7 \% |
| Total capital expenditures | \$ | 103,115 | (27.2)\% | \$ | 141,665 | (3.4)\% | \$ | 146,634 |

SEGMENTS - Operating results, excluding the Divested Operations (including the Pittsburgh Strike), ASCAP Adjustment, Gain on Sale, Restructuring Charge, and Sacramento Settlement, for each of the Company's business segments are presented on the following pages.

Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") is included in the discussion of segment results because:

- Acquisitions of communications media businesses are based on multiples of EBITDA.
- Financial analysts use EBITDA to value communications media companies.
- Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods.
- Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities.

|  | 1993 |  | Change | 1992 | Change |  | 1991 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |
| Local | \$ | 178,253 | 5.1 \% \$ | 169,634 | 1.4 \% | \$ | 167,307 |
| Classified |  | 143,258 | 16.2 \% | 123,314 | 2.9 \% |  | 119,866 |
| National |  | 12,042 | (0.8)\% | 12,138 | (3.1)\% |  | 12,523 |
| Preprint |  | 57,639 | 12.8 \% | 51,083 | 11.0 \% |  | 46,035 |
| Newspaper advertising |  | 391,192 | 9.8 \% | 356,169 | 3.0 \% |  | 345,731 |
| Circulation |  | 112,937 | 9.4 \% | 103,238 | 4.6 \% |  | 98,659 |
| Licensing |  | 55,083 | (3.6)\% | 57,136 | (8.1)\% |  | 62,167 |
| Joint operating agency distributions |  | 38,647 | (3.4)\% | 40,018 | 9.2 \% |  | 36,647 |
| Other |  | 38,784 | (1.4)\% | 39,338 | 4.2 \% |  | 37,763 |
| Total operating revenues |  | 636,643 | 6.8 \% | 595,899 | 2.6 \% |  | 580,967 |
| Operating expenses: |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 236,167 | 10.6 \% | 213,520 | 5.4 \% |  | 202,577 |
| Newsprint and ink |  | 86,063 | 9.2 \% | 78,822 | (14.3)\% |  | 91,980 |
| Royalties |  | 36,592 | (2.0)\% | 37,346 | 0.5 \% |  | 37,161 |
| Other |  | 156,249 | 17.8 \% | 132,631 | (2.1)\% |  | 135,489 |
| Depreciation and amortization |  | 38,425 | 9.4 \% | 35,116 | 13.3 \% |  | 31,002 |
| Total operating expenses |  | 553,496 | 11.3 \% | 497,435 | (0.2)\% |  | 498,209 |
| Operating income | \$ | 83,147 | (15.6)\% \$ | 98,464 | 19.0 \% | \$ | 82,758 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 121,572 | (9.0)\% \$ | 133,580 | 17.4 \% | \$ | 113,760 |
| Percent of operating revenues: |  |  |  |  |  |  |  |
| Operating income |  | 13.1 \% |  | 16.5 \% |  |  | 14.2 \% |
| EBITDA |  | 19.1 \% |  | 22.4 \% |  |  | 19.6 \% |
| Capital expenditures | \$ | 24,942 | (66.2)\% \$ | 73,723 | (28.9)\% | \$ | 103,759 |
| Advertising inches: |  |  |  |  |  |  |  |
| Local |  | 8,167 | 9.0 \% | 7,493 | (3.7)\% |  | 7,779 |
| Classified |  | 11,328 | 21.0 \% | 9,362 | 0.6 \% |  | 9,303 |
| National |  | 362 | 7.7 \% | 336 | (17.8)\% |  | 409 |
| Total full run ROP |  | 19,857 | 15.5 \% | 17,191 | (1.7)\% |  | 17,491 |
| Newsprint information: |  |  |  |  |  |  |  |
| Consumption (in tonnes) |  | 187,971 | 6.4 \% | 176,717 | 3.4 \% |  | 170,981 |
| Weighted average price per tonne |  | \$ 439 | 2.8 \% | \$ 427 | (18.1)\% |  | \$ 522 |

Publishing revenues in 1993 were boosted by the fourth quarter 1992 acquisition of three California daily newspapers. See Note 3A to the Consolidated Financial Statements.

Excluding the acquired newspapers, total advertising revenues increased $5.0 \%$ in 1993 and $3.0 \%$ in 1992. The strengthening demand for classified advertising that began in 1992 continued throughout 1993. Excluding the acquired newspapers, classified advertising revenues increased $11.2 \%$ and volume increased 5.7\% in 1993.

Demand for local advertising remained sluggish in 1993, particularly in the Company's California markets, but began to improve in the fourth quarter of the year. Local advertising revenues increased $1.9 \%$ in the fourth quarter to finish the year up $0.3 \%$, excluding the effects of the acquired newspapers.

Domestic licensing revenues decreased $0.8 \%$ and foreign licensing revenues decreased $5.3 \%$ in 1993, after decreasing $11 \%$ and $6.3 \%$ in 1992. In Japan, which accounts for approximately 60\% of foreign licensing revenue and 37\% of total licensing revenue, revenues in local currency decreased $12 \%$ in 1993 and $8.3 \%$ in 1992. The change in the exchange rate for the Japanese yen increased licensing revenues $\$ 2,700,000$ in 1993 and $\$ 1,100,000$ in 1992.

Operating expenses in 1993 were affected by the inclusion of the acquired newspapers for the full year. Excluding the acquired newspapers, employee compensation and benefits increased approximately $4 \%$ and other expenses increased approximately $10 \%$ in 1993. Other expenses increased primarily because of start-up costs associated with a new production facility and new editions at the Denver Rocky Mountain News.

Depreciation expense for 1992 and 1991 includes charges of \$5,500,000 and $\$ 4,000,000$, respectively, to reduce the book value of certain equipment to estimated net realizable value. Depreciation and amortization increased in 1993 because of the acquired newspapers and the new production facility in Denver.

Capital expenditures were unusually high in 1992 and in 1991 due to the construction of the new production facility in Denver. Capital expenditures in 1994 are expected to be approximately $\$ 20,000,000$. Depreciation and amortization is expected to increase approximately $5 \%$ in 1994.

| ( in thousands ) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1993 | Change |  | 1992 | Change |  | 1991 |
| Operating revenues: |  |  |  |  |  |  |  |  |
| Local | \$ | 130,603 | 8.7 \% | \$ | 120,148 | 12.7 \% | \$ | 106,610 |
| National |  | 114,558 | 4.9 \% |  | 109,204 | 9.8 \% |  | 99,459 |
| Political |  | 1,344 |  |  | 8,836 |  |  | 665 |
| Other |  | 8,439 | (6.6)\% |  | 9,037 | (6.5)\% |  | 9,661 |
| Total operating revenues |  | 254,944 | 3.1 \% |  | 247,225 | 14.2 \% |  | 216,395 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 70,213 | 5.1 \% |  | 66,814 | 13.7 \% |  | 58,739 |
| Program costs |  | 53,621 | (7.5)\% |  | 57,992 | 5.5 \% |  | 54,965 |
| Other |  | 41,633 | 2.0 \% |  | 40,815 | 11.0 \% |  | 36,756 |
| Depreciation and amortization |  | 20,406 | 2.0 \% |  | 19,998 | 22.2 \% |  | 16,367 |
| Total operating expenses |  | 185,873 | 0.1 \% |  | 185,619 | 11.3 \% |  | 166,827 |
| Operating income | \$ | 69,071 | 12.1 \% | \$ | 61,606 | 24.3 \% | \$ | 49,568 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") \$ 89,477 9.6 \% \$ 81,604 23.8 \% \$ 65,935 |  |  |  |  |  |  |  |  |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |
| Operating income |  | 27.1 \% |  |  | 24.9 \% |  |  | 22.9 \% |
| EBITDA |  | 35.1 \% |  |  | 33.0 \% |  |  | 30.5 \% |
| Capital expenditures | \$ | 9,234 | 32.9 \% | \$ | 6,948 | 25.7 \% | \$ | 5,529 |


| ( in thousands, except per subscriber information ) 19931992 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |
| Basic services | \$ | 176,390 | 3.8 \% | \$ | 170,012 | 11.6 \% | \$ | 152,316 |
| Premium programming services |  | 47,566 | 5.0 \% |  | 45,293 | 0.0 \% |  | 45,280 |
| Other monthly service |  | 14,894 | 12.3 \% |  | 13,259 | (4.0)\% |  | 13,807 |
| Advertising |  | 9, 071 | 8.1 \% |  | 8,394 | 18.7 \% |  | 7,071 |
| Installation and miscellaneous |  | 12,635 | 39.0 \% |  | 9,092 | 34.2 \% |  | 6,775 |
| Total operating revenues |  | 260,556 | $5.9 \%$ |  | 246,050 | 9.2 \% |  | 225,249 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 39,237 | 2.4 \% |  | 38,332 | 5.7 \% |  | 36,252 |
| Program costs |  | 55,548 | 8.4 \% |  | 51,225 | 11.5 \% |  | 45,938 |
| Other |  | 60,511 | 9.4 \% |  | 55,328 | 7.5 \% |  | 51,468 |
| Depreciation and amortization |  | 60,027 | 4.5 \% |  | 57,424 | 2.7 \% |  | 55,909 |
| Total operating expenses |  | 215,323 | 6.4 \% |  | 202,309 | 6.7 \% |  | 189,567 |
| Operating income | \$ | 45,233 | 3.4 \% |  | 43,741 | 22.6 \% |  | 35,682 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 105,260 | 4.0 \% | \$ | 101,165 | 10.5 \% | \$ | 91,591 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |
| Operating income |  | 17.4 \% |  |  | 17.8 \% |  |  | 15.8 \% |
| EBITDA |  | 40.4 \% |  |  | 41.1 \% |  |  | 40.7 \% |
| Capital expenditures | \$ | 67,019 | 15.0 \% | \$ | 58,299 | 58.2 \% | \$ | 36,847 |
| Average number of basic subscribers |  | 684.3 | 4.2 \% |  | 656.7 | 4.1 \% |  | 630.9 |
| Average monthly revenue per basic subscriber |  | \$ 31.73 | 1.6 \% |  | \$ 31.22 | 4.9 \% |  | \$ 29.75 |
| Homes passed at December 31 |  | 1,149.4 | 1.8 \% |  | 1,128.8 | $3.3 \%$ |  | 1,093.1 |
| Basic subscribers at December 31 |  | 701.0 | 4.1 \% |  | 673.1 | 4.3 \% |  | 645.5 |
| Penetration at December 31 |  | 61.0 \% |  |  | 59.6 \% |  |  | 59.1 \% |

The legislation passed in October 1992 to re-regulate the cable television industry affected the Company's cable television operations in 1993. Basic rates were frozen April 5, 1993 and new regulated rates became effective September 1, 1993. The Federal Communications Commission recently announced revised rules that will further reduce regulated rates. Based upon the revised rules, revenues and EBITDA will decline in 1994.

Program costs as a percent of basic and premium programming service revenues increased from $23.2 \%$ in 1991 to $24.8 \%$ in 1993, primarily due to expanded and improved programming offered to basic subscribers and discounts provided to customers receiving multiple premium channels. Program costs as a percentage of basic and premium programming service revenues are expected to increase in 1994.

The Company is upgrading the distribution systems for its Knoxville, Chattanooga, and Sacramento systems. Capital expenditures on these and other projects are expected to be approximately $\$ 60,000,000$ in 1994. Depreciation and amortization is expected to increase approximately $3 \%$ in 1994.

## LIQUIDITY AND CAPITAL RESOURCES

Cash flow from operating activities was $\$ 227,000,000$ in 1993 compared to \$205,000,000 in 1992.

Cash flow from operating activities and cash received in the sales of subsidiary companies totaled $\$ 367,000,000$ in 1993 and was used primarily for capital expenditures of $\$ 104,000,000$, acquisitions (including minority interests in subsidiary companies) and investments of \$41,700,000, debt reduction of $\$ 194,000,000$, and dividend payments of $\$ 38,300,000$. The debt to total capitalization ratio at December 31 was .22 in 1993 and .38 in 1992.

Consolidated capital expenditures are expected to total approximately \$100,000,000 in 1994, including The Home \& Garden Television Network ("Home \& Garden"), a 24 -hour cable channel set for launch in late 1994. Scheduled maturities of long-term debt in 1994 total \$96,400,000. The Company expects to finance its capital requirements and start-up costs for Home \& Garden primarily through cash flow from operations.

## EFFECTS OF PRICE CHANGES

General inflation has not been detrimental to the Company's long-term operating results. However, year-to-year comparisons can be significantly affected by newsprint price changes. Because the supply of newsprint has exceeded demand, its price generally declined from 1988 through August 1992. The price of newsprint has moved in a narrow band since that time, but has trended higher. The price of newsprint peaked in 1988 when it was approximately $25 \%$ higher than the current price.

## PROPOSED MERGER

On February 17, 1994 the Company announced it had offered to acquire the $13.9 \%$ of Scripps Howard Broadcasting Company ("SHB") that it does not already own. In a merger proposal made to the SHB board of directors, the Company offered to exchange three shares of Class A Common stock for each SHB share. Directors of SHB have formed a special committee to evaluate the offer. The merger is subject to the execution of a mutually agreeable definitive agreement, regulatory approvals, and a vote of SHB shareholders. If the merger is effected under the terms proposed by the Company, an additional 4,300,000 shares of Class A Common stock would be issued. There can be no assurance that the merger will be entered into or that any transaction will be consummated.

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders
The E.W. Scripps Company:
We have audited the accompanying consolidated balance sheets of The E.W. Scripps Company and subsidiary companies (Company) as of December 31, 1993 and 1992, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 1993. Our audits also included the financial statement schedules listed in the Index at Item 14. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 1993 and 1992, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 1993 in conformity with generally accepted accounting principles. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly in all material respects the information set forth therein.

As discussed in Note 2 to the consolidated financial statements, as of December 31, 1993 the Company changed its method of accounting for certain investments to conform with Statement of Financial Accounting Standards No. 115.

As discussed in Note 2 to the consolidated financial statements, in 1992 the Company changed its method of accounting for postretirement benefits other than pensions to conform with Statement of Financial Accounting Standards No. 106.

| ( in thousands ) As of December 31, 1003 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1993 |  | 1992 |
| ASSETS |  |  |  |  |
| Current Assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 18,606 | \$ | 18,976 |
| Accounts and notes receivable (less allowances - 1993, \$6,995; 1992, \$12,325) |  | 150,671 |  | 154,609 |
| Program rights |  | 42,388 |  | 46,436 |
| Inventories |  | 23,748 |  | 34,475 |
| Deferred income taxes |  | 18,097 |  | 10,638 |
| Miscellaneous |  | 19,485 |  | 22,798 |
| Total current assets |  | 272,995 |  | 287,932 |
| Investments |  | 73,287 |  | 28,223 |
| Property, Plant, and Equipment |  | 712,726 |  | 719,097 |
| Goodwill and Other Intangible Assets |  | 552,989 |  | 602,567 |
| Other Assets: |  |  |  |  |
| Program rights (less current portion) |  | 43,257 |  | 45,996 |
| Miscellaneous |  | 21,228 |  | 16,940 |
| Total other assets |  | 64,485 |  | 62,936 |
| TOTAL ASSETS | \$ | 1,676,482 | \$ | 1,700,755 |


| As of December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1993 |  | 1992 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Current Liabilities: |  |  |  |  |
| Current portion of long-term debt | \$ | 96,383 | \$ | 66,152 |
| Accounts payable |  | 79,334 |  | 98,664 |
| Customer deposits and unearned revenue |  | 17,480 |  | 13,223 |
| Accrued liabilities: |  |  |  |  |
| Employee compensation and benefits |  | 31,599 |  | 29,169 |
| Copyright and programming costs |  | 6,986 |  | 12,738 |
| Artist and author royalties |  | 10,985 |  | 11,522 |
| Interest |  | 2,834 |  | 8,560 |
| Income taxes |  | 7,763 |  | 2,996 |
| Miscellaneous |  | 34,959 |  | 26,306 |
| Total current liabilities |  | 288,323 |  | 269,330 |
| Deferred Income Taxes |  | 175,308 |  | 110,201 |
| Long-Term Debt (less current portion) |  | 151,535 |  | 375,705 |
| Other Long-Term Obligations and Minority Interests |  | 201,681 |  | 212,415 |
| Stockholders' Equity: |  |  |  |  |
| Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding |  |  |  |  |
| Common stock, \$.01 par: |  |  |  |  |
| Class A - authorized: 120,000,000 shares; issued and |  |  |  |  |
| Voting - authorized: 30,000,000 shares; issued and |  |  |  |  |
| outstanding: 1993 and 1992-20,174,833 shares |  | 202 |  | 202 |
| Total |  | 748 |  | 746 |
| Additional paid-in capital |  | 97,945 |  | 94,366 |
| Retained earnings |  | 733,978 |  | 638,139 |
| Unrealized gains on securities available for sale |  | 27,381 |  |  |
| Unvested restricted stock awards |  | $(1,009)$ |  | (516) |
| Foreign currency translation adjustment |  | 592 |  | 369 |
| Total stockholders' equity |  | 859,635 |  | 733,104 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 1,676,482 | \$ | 700,755 |

See notes to consolidated financial statements.
1993 Years ended December 31, 1992 1991

Operating Revenues:
Advertising
Circulation
Other publishing
Total publishing
Broadcasting
Cable television
Other
Total operating revenues

Operating Expenses:
Employee compensation and benefits
Broadcast and cable television programming costs
Newsprint and ink
Settlement of Sacramento cable television litigation
Other operating expenses
Depreciation
Amortization of intangible assets
Total operating expenses
Operating Income
Other Credits (Charges):
Interest expense
Net gains on sales of subsidiary companies
Miscellaneous, net
Net other credits (charges)
Income Before Income Taxes, Minority Interests,
and Cumulative Effect of Accounting Change
Provision for Income Taxes

Income Before Minority Interests and
Cumulative Effect of Accounting Change
Minority Interests
Income Before Cumulative Effect of Accounting Change
Cumulative Effect of Accounting Change
(net of deferred income tax of $\$ 15,533$ )
Net Income

Per Share of Common Stock:
Income before cumulative effect of accounting change
Cumulative effect of accounting change
Net income
See notes to consolidated financial statements.

| 401, 247 \$ | 432,799 \$ | 496,535 |
| :---: | :---: | :---: |
| 116,413 | 123,375 | 145,730 |
| 143, 261 | 183,894 | 184,789 |
| 660, 921 | 740,068 | 827, 054 |
| 284, 294 | 277, 287 | 245,450 |
| 260,556 | 246, 050 | 225,249 |
|  |  | 1,804 |
| 1,205,771 | 1,263,405 | 1,299,557 |
| 375,846 | 417, 090 | 427, 970 |
| 111, 286 | 111,645 | 103, 262 |
| 89,062 | 90, 044 | 122, 027 |
|  |  | 12,000 |
| 318, 695 | 348,907 | 346, 234 |
| 88,745 | 88,330 | 81, 311 |
| 32,133 | 33,599 | 30,814 |
| 1,015,767 | 1,089,615 | 1,123,618 |
| 190, 004 | 173,790 | 175,939 |
| $(27,286)$ | $(34,247)$ | $(38,727)$ |
| 91,874 | 77,983 |  |
| 911 | $(5,536)$ | 189 |
| 65,499 | 38,200 | $(38,538)$ |
| 255,503 | 211,990 | 137,401 |
| 108,599 | 94,001 | 63,654 |
| 146,904 | 117,989 | 73,747 |
| 18,218 | 11,670 | 7,117 |
| 128,686 | 106,319 | 66,630 |
|  | $(22,413)$ |  |
| 128,686 \$ | 83,906 \$ | 66,630 |
| \$1.72 | \$1.43 | \$. 89 |
|  | (.30) |  |
| \$1.72 | \$1.13 | \$. 89 |

1993 Years ended December 31, 1992 , 1991

Cash Flows From Operating Activities:
Net income
Adjustments to reconcile net income
to net cash flows from operating activities:
Depreciation
Amortization of intangible assets
Deferred income taxes
Minority interests in income of subsidiary companies
Net gains on sales of subsidiary companies
Cumulative effect of an accounting change
Portion of Knoxville JOA termination costs paid in 1991
Changes in certain working capital accounts, net of effects from subsidiary companies purchased and sold
Miscellaneous, net
Net operating activities

Cash Flows From Investing Activities:
Additions to property, plant, and equipment
Purchase of subsidiary companies, net of cash acquired
Investments in securities and unconsolidated affiliates
Sales of subsidiary companies
Miscellaneous, net
Net investing activities
Cash Flows From Financing Activities:
Increases in long-term debt
Payments on long-term debt
Dividends paid
Dividends paid to minority interests
Miscellaneous, net
Net financing activities
Increase (Decrease) in Cash and Cash Equivalents
Cash and Cash Equivalents:
Beginning of year
End of year
Supplemental Cash Flow Disclosures:
Interest paid, excluding amounts capitalized
\$
Income taxes paid
Increase in program rights and related liabilities
Received in the sale of The Pittsburgh Press:
Net tangible assets of The Monterey County Herald
Pittsburgh Post-Gazette preferred stock

| 128,686 | \$ | 83,906 | \$ | 66,630 |
| :---: | :---: | :---: | :---: | :---: |
| 88,745 |  | 88,330 |  | 81,311 |
| 32,133 |  | 33,599 |  | 30,814 |
| 37,308 |  | 16,873 |  | 7,832 |
| 18,218 |  | 11,670 |  | 7,117 |
| $(91,874)$ |  | $(77,983)$ |  |  |
|  |  | 22,413 |  |  |
|  |  |  |  | $(17,225)$ |
| 4,406 |  | 6,210 |  | 22,285 |
| 9,224 |  | 19,772 |  | 11,787 |
| 226,846 |  | 204,790 |  | 210,551 |
| $(103,864)$ |  | $(145,218)$ |  | $(151,029)$ |
| $(32,024)$ |  | $(12,510)$ |  | $(131,053)$ |
| $(9,686)$ |  | $(6,607)$ |  | $(4,092)$ |
| 140,509 |  | 36,919 |  | 1,269 |
| 9,690 |  | 1,295 |  | 1,394 |
| 4,625 |  | $(126,121)$ |  | $(283,511)$ |
|  |  | 50,500 |  | 273,970 |
| $(194,086)$ |  | $(100,602)$ |  | $(149,747)$ |
| $(32,847)$ |  | $(29,841)$ |  | $(29,814)$ |
| $(5,483)$ |  | $(6,160)$ |  | $(5,469)$ |
| 575 |  | (690) |  | (456) |
| $(231,841)$ |  | $(86,793)$ |  | 88,484 |
| (370) |  | $(8,124)$ |  | 15,524 |
| 18,976 |  | 27,100 |  | 11,576 |
| 18,606 | \$ | 18,976 | \$ | 27,100 |
| 33,012 | \$ | 36,129 | \$ | 41,364 |
| 68,008 |  | 60,409 |  | 53,169 |
| 51, 614 |  | 48,251 |  | 42,862 |
|  |  | 20,375 |  |  |
|  |  | 14,000 |  |  |

See notes to consolidated financial statements.


## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation - The consolidated financial statements include the accounts of The E.W. Scripps Company and its majority-owned subsidiary companies ("Company").

Newspaper Joint Operating Agencies - The Company is currently a party to newspaper joint operating agencies ("JOAs") in five markets. JOAs combine all but the editorial operations of two competing newspapers in a market. In each JOA the managing party distributes a portion of JOA profits to the other party. The Company manages the JOA in Evansville. The JOAs in Albuquerque, Birmingham, Cincinnati, and El Paso are managed by the other parties to the JOAs. The Company managed the JOA in Pittsburgh prior to the sale of The Pittsburgh Press (see Note 3B).

The Company includes the full amount of Company-managed JOA assets and liabilities, and revenues earned and expenses incurred in the operation of the JOA, in the consolidated financial statements. Distributions of JOA operating profits to the non-managing party are included in other operating expenses in the Consolidated Statements of Income.

For JOAs managed by the other party, the Company includes distributions of JOA operating profits in operating revenues in the Consolidated Statements of Income. The Company does not include any assets or liabilities of JOAs managed by other parties in its Consolidated Balance Sheets as the Company has no residual interest in the net assets of the JOAs

Goodwill and Other Intangible Assets - Goodwill and other intangible assets are stated at the lower of unamortized cost or fair value. Fair value is estimated based upon estimated future net cash flows. An impairment loss is recognized when the undiscounted estimated future net cash flows exceed the unamortized cost of the asset. Goodwill represents the cost of acquisitions in excess of tangible assets and identifiable intangible assets received. Cable television franchises are amortized generally over the remaining terms of acquired cable systems' franchise agreements and noncompetition agreements over the terms of the agreements. Goodwill acquired after October 1970, customer lists, and other intangible assets are amortized over periods of up to 40 years. Goodwill acquired before November 1970 ( $\$ 6,600,000$ ) is not amortized.

Income Taxes - Deferred income tax liabilities are provided for temporary differences between the tax basis and reported amounts of assets and liabilities that will result in taxable or deductible amounts in future years. The Company's temporary differences primarily result from accelerated depreciation and amortization for tax purposes and accrued expenses not deductible for tax purposes until paid. Also, the Company received a tax certificate from the Federal Communications Commission upon the sale of the Memphis television and radio stations, enabling the Company o defer payment of income taxes on the $\$ 60,500,000$ tax-basis gain for a minimum of two years.

Property, Plant, and Equipment - Depreciation is computed using the straight-line method over estimated useful lives. Interest costs related to major capital projects are capitalized and classified as property, plant, and equipment.

Program Rights - Program rights are recorded at the time such programs become available for broadcast. Program rights are stated at the lower of unamortized cost or fair value. Amortization is computed using the straight-line method based on the license period or based on usage, whichever yields the greater accumulated amortization for each program. The portion of the unamortized balance expected to be amortized within one year is classified as a current asset. The liability for program rights is not discounted for imputed interest. The current portion of the liability is included in accounts payable in the Consolidated Balance Sheets. Estimated fair values (which are based on current rates available to the Company for debt of the same remaining maturity) and the carrying amounts of the Company's program rights liabilities were as follows:

Investments - The Company adopted Financial Accounting Standard ("FAS") No. 115 - Accounting for Certain Investments in Debt and Equity Securities effective December 31, 1993 (see Note 2). Investments in such securities are classified as either held to maturity, trading, or available for sale. Securities classified as held to maturity are carried at amortized cost. Securities classified as trading and available for sale are carried at fair value. Fair value is determined by reference to quoted market prices for those or similar securities. Unrealized gains or losses on securities classified as trading are recognized in income and unrealized gains or losses on securities available for sale are recognized as a separate component of stockholders' equity. The cost of securities sold is determined by specific identification.

Investments in $20 \%$ - to $50 \%$-owned companies and joint ventures are accounted for under the equity method.

Inventories - Inventories are stated at the lower of cost or market. The cost of newsprint included in inventory is computed using the last in, first out ("LIFO") method. At December 31 newsprint inventories were approximately $25 \%$ of total inventories in 1993 and in 1992. The cost of other inventories is computed using the first in, first out ("FIFO") method. Inventories would have been \$200,000 higher at December 31, 1993 and 1992 if FIFO (which approximates current cost) had been used to compute the cost of newsprint.

Postemployment Benefits - The Company adopted FAS No. 112 - Employers' Accounting for Postemployment Benefits in 1993 (see Note 2).
Postretirement benefits are recognized during the years that employees render service. Other postemployment benefits, such as disability-related benefits and severance, are recognized when the benefits become payable.

Self Insurance - The Company is primarily self-insured for employee health, workers' compensation, and general liability insurance. Self-insurance liabilities are estimated based upon claims filed and estimated claims incurred but not reported. The self-insurance liabilities are not discounted. Amounts estimated to be paid within one year are included in accrued liabilities in the Consolidated Balance Sheets.

Cash and Cash Equivalents - Cash and cash equivalents represent cash on hand, bank deposits, and highly liquid debt instruments with an original maturity of up to three months. Cash equivalents are stated at cost plus accrued interest, which approximates fair value.

Net Income Per Share - Net income per share computations are based upon the weighted average common shares outstanding. Common stock equivalents in the form of stock options are excluded from the computations as they have no material effect on the per share amounts. Weighted average shares outstanding were as follows:
( in thousands )

Weighted average shares outstanding

Reclassifications - For comparison purposes certain 1992 and 1991 items have been reclassified to conform with 1993 classifications.

## 2. ACCOUNTING CHANGES <br> 2. ACCOUNTNG CHANGES

The Company adopted FAS No. 115 - Accounting for Certain Investments in Debt and Equity Securities on December 31, 1993. As a result of the change, total assets increased $\$ 42,125,000$ and stockholders' equity increased $\$ 27,381,000$. Adoption of the new standard had no effect on retained earnings. The Company also adopted FAS No. 112 - Employers' Accounting for Postemployment Benefits in 1993. The change had no effect on the Company's financial statements.

In 1992 the Company adopted FAS No. 106 - Employers' Accounting for Postretirement Benefits Other Than Pensions. As a result of the change, operating income decreased $\$ 2,100,000$ and income before the cumulative effect decreased \$1,400,000, \$.02 per share. The Pittsburgh Press accounted for $\$ 1,800,000$ of the decrease in operating income and $\$ 1,200,000, \$ .02$ per share, of the decrease in income before the cumulative effect (see Note 3B).
A. Acquisitions

1993 - The Company purchased 589,000 shares of Scripps Howard Broadcasting Company common stock for $\$ 28,900,000$, increasing the Company's ownership percentage from $80.4 \%$ to $86.1 \%$. The Company also acquired the remaining $2.7 \%$ minority interest in the Knoxville NewsSentinel for $\$ 2,800,000$ and purchased a cable television system.

1992 - The Company purchased three daily newspapers in California
(including The Herald in connection with the sale of The Pittsburgh Press - see Note $3 B$ ) and several cable television systems.

1991 - The Company purchased Baltimore television station WMAR for $\$ 125,000,000$ in cash and assumed liabilities totaling \$29,000,000. The Company also purchased several cable television systems.

The following table presents additional information about the acquisitions:
( in thousands )

|  | 1993 |  | 1992 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill and other intangible assets acquired | \$ | 19,647 | \$ | 8,001 | \$ | 101,873 |
| Other assets acquired |  | 90 |  | 9,167 |  | 57,828 |
| Reduction in minority interests |  | 12,287 |  |  |  |  |
| Previous interest in acquired newspaper |  |  |  | $(3,936)$ |  |  |
| Liabilities assumed and notes issued |  |  |  | (722) |  | $(28,648)$ |
| Cash paid |  | 32,024 |  | 12,510 |  | 131,053 |
| Net assets of The Herald: |  |  |  |  |  |  |
| Tangible assets |  |  |  | 21,602 |  |  |
| Liabilities assumed |  |  |  | $(1,227)$ |  |  |
| Total acquisitions | \$ | 32,024 | \$ | 32,885 | \$ | 131,053 |

The acquisitions have been accounted for as purchases, and accordingly the purchase prices were allocated to assets and liabilities based on the estimated fair value as of the dates of acquisition.

The acquired operations have been included in the consolidated statements of income from the dates of acquisition. The following table summarizes, on an unaudited, pro forma basis, the estimated combined results of the Company and WMAR for 1991, assuming the acquisition was completed at the beginning of the year. These results include certain adjustments, primarily increased interest expense and depreciation and amortization, and are not necessarily indicative of what the results would have been had the Company owned WMAR during 1991:
( in thousands, except per share data )

Operating revenues
Operating income
Net income
Net income per share
Pro forma results are not presented for the California newspaper, cable television, and minority interest acquisitions because the combined results of operations would not be significantly different from the reported amounts.
B. Divestitures

The Company divested the following operations:
1993 - Book publishing; newspapers in Tulare, California, and San Juan; Memphis television station; radio stations.

1992 - The Pittsburgh Press; TV Data; certain other investments.
1991 - George R. Hall Company

The following table presents additional information about the divestitures:
( in thousands, except per share data )

| Cash received | \$ | 140,509 | \$ | 36,919 | \$ | 1,269 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Notes and preferred stock |  |  |  | 14,150 |  | 826 |
| Net assets of The Herald: |  |  |  |  |  |  |
| Tangible assets |  |  |  | 21,602 |  |  |
| Liabilities assumed |  |  |  | $(1,227)$ |  |  |
| Total proceeds |  | 140,509 |  | 71,444 |  | 2,095 |
| Net assets (liabilities) disposed |  | 48,635 |  | $(6,539)$ |  | 2,095 |
| Net gains recognized (before minority |  |  |  |  |  |  |
| interests and income taxes) | \$ | 91,874 | \$ | 77,983 |  |  |
| Net gains recognized (after minority |  |  |  |  |  |  |
| interests and income taxes) | \$ | 46,800 | \$ | 45,600 |  |  |
| Net gains recognized per share (after minority interests and income taxes) |  | \$ . 63 |  | \$ . 61 |  | \$ . 00 |

Included in net assets (liabilities) disposed in 1992 are pension and other postretirement benefit obligations totaling $\$ 36,500,000$.

Included in the consolidated financial statements are the following results of divested operations (excluding gains on sales):
( in thousands )

Operating revenues
Operating income (loss)

| 1993 | 1992 | 1991 |
| ---: | :--- | ---: |
| $53,600 \$$ | 174,200 <br> 7,600 | $(15,100)$ |

## 4. UNUSUAL CREDITS AND CHARGES

The Company's operating results include net after-tax gains on the sales of subsidiary companies of $\$ 46,800,000, \$ .63$ per share, in 1993 and $\$ 45,600,000, \$ .61$ per share, in 1992 (see Note 3B).

1993 - Management changed the estimate of the additional amount of copyright fees the Company would owe when a dispute between the television industry and the American Society of Composers, Authors and Publishers ("ASCAP") was resolved. The adjustment increased operating income $\$ 4,300,000$ and net income $\$ 2,300,000, \$ .03$ per share. The U.S. television industry challenged the copyright fees required to be paid to ASCAP under a formula established in 1950. The dispute concerned payments for the past ten years. The U.S. District Court of the Southern District of New York ruled on February 26, 1993, and the change in estimate was based on that ruling.

The Company's agreement to guarantee up to $\$ 53,000,000$ of the Ogden, Utah, Standard Examiner's debt expired with a change in ownership of the Standard Examiner. The Company received a $\$ 2,500,000$ fee in connection with the transaction. The fee increased net income \$1,600,000, \$.02 per share.

The Company realized a gain of $\$ 1,100,000$ on the sale of certain publishing equipment. The gain increased net income \$700,000, $\$ .01$ per share

In August 1993 the federal income tax rate was increased to 35\%, retroactive to January 1, 1993, and management changed its estimate of the tax basis and lives of certain assets. The net effect was to increase net income $\$ 1,700,000, \$ .02$ per share (see Note 5).

The Company recorded a $\$ 6,300,000$ charge to restructure operations at the Denver Rocky Mountain News and United Media. The charge included severance payments and a write-down of certain assets to estimated realizable value. The charge reduced net income $\$ 3,600,000, \$ .05$ per share.

1992 - The Pittsburgh Press was not published after May 17 due to a strike. Reported 1992 results include operating losses of $\$ 32,700,000$ and net losses of $\$ 20,200,000, \$ .27$ per share, during the strike period.

The Company reduced the carrying value of certain property and investments to estimated realizable value. The resultant $\$ 3,500,000$ charge reduced net income $\$ 2,300,000$, $\$ .03$ per share.

1991 - The Company agreed to settle a lawsuit filed in 1988 by Pacific West Cable Company that alleged violations of antitrust and unfair trade practice laws. The resultant charge reduced operating income by $\$ 12,000,000$ and net income by $\$ 6,300,000, \$ .08$ per share.

## 5. INCOME TAXES

The Internal Revenue Service ("IRS") is currently examining the Company's consolidated income tax returns for the years 1985 through 1990.
Management believes that adequate provision for income taxes has been made for all open years.

In 1991 the Company reached agreement with the IRS to settle the audits of its 1982 through 1984 federal income tax returns. The IRS required the Company's broadcast operations to change to the accrual method of accounting for income tax purposes. There was no charge to income resulting from the settlement.

In August 1993 the federal income tax rate was increased to 35\%, retroactive to January 1, 1993. The change in the tax rate increased the Company's deferred tax liabilities $\$ 3,700,000$. The resultant charge to income taxes reduced net income $\$ 3,700,000, \$ .05$ per share. Also in 1993, management changed its estimate of the tax basis and lives of certain assets. The resulting change in the estimated tax liabilities for prior years increased net income $\$ 5,400,000, \$ .07$ per share.

The approximate effect of the temporary differences giving rise to the Company's deferred income tax liabilities (assets) are as follows:
(in thousands )

Accelerated depreciation and amortization
Deferred gain on sale of Memphis television and radio stations Investments
Accrued expenses not deductible until paid
Deferred compensation and retiree benefits Other temporary differences, net

Total
State net operating loss carryforwards
Foreign tax credits and other carryforwards
Valuation allowance for state deferred tax assets and foreign tax credits
Net deferred tax liability

The Company's state net operating loss carryforwards expire from 2000 through 2018.

6. LONG-TERM DEBT

Long-term debt consisted of the following at December 31:
( in thousands )


## 7. INVESTMENTS

Investments consisted of the following at December 31:
( in thousands, except share data )

Securities available for sale: *

Pittsburgh Post-Gazette preferred stock, \$25 million face value, $8 \%$ cumulative dividend
Turner Broadcasting Class B common stock (589,165 shares)
Turner Broadcasting Class C preferred stock (convertible into $1,309,092$ shares of Class $B$ common stock) Other

Total securities available for sale
Investments accounted for under the equity method
Total investments
Unrealized gains on securities available for sale

* Effective December 31, 1993 the Company adopted FAS No. 115 (see Note 2) Investments classified as available for sale are carried at market value at December 31, 1993. At December 31, 1992 such securities were carried at the lower of cost or market. There were no unrealized losses in either year.

| 14,000 | $\$$ | 14,000 |
| ---: | ---: | ---: |
| 15,907 |  | 7,985 |
| 35,345 |  | 3,285 |
| 4,043 |  | 579 |
|  |  |  |
| 69,295 |  | 25,849 |
| 3,992 |  | 2,374 |
| 73,287 | $\$$ | 28,223 |
| 42,125 | $\$$ | 29,688 |

8. PROPERTY, PLANT, AND EQUIPMENT AND INTANGIBLE ASSETS
Property, plant, and equipment consisted of the following at December 31:
( in thousands )

Land and improvements
Buildings and improvements
Equipment
Total
Accumulated depreciation

Net property, plant, and equipment

Goodwill and other intangible assets consisted of the following at December 31:
( in thousands )

Goodwill
Cable television franchise costs
Customer lists
Licenses and copyrights
Non-competition agreements
Other
Total
Accumulated amortization
Net goodwill and other intangible assets

## 9. EMPLOYEE BENEFIT PLANS

The Company sponsors defined benefit plans covering substantially all nonunion employees. Benefits are generally based on the employees' compensation and years of service. Funding is based on the requirements of the plans and applicable federal laws.

The Company also sponsors defined contribution plans covering substantially all non-union employees. The Company matches a portion of employees' voluntary contributions to these plans.

Union-represented employees are covered by retirement plans jointly administered by subsidiaries of the Company and the unions or by union administered, multi-employer plans. Funding is based upon negotiated agreements.
\$ 45,199
184, 708
972, 674
1,202,581
489, 855
\$ 712,726

1993
\$ 387,868
167, 378
133,427 28, 221 32, 089 31,870

780,853
227, 864
\$ 552,989

1992
\$ 404,742
167,356
133, 397
28, 263
34,211
38, 858
806, 827
204,260
\$ 602,567


The Company has unfunded health and life insurance benefit plans that are provided to certain retired employees. The combined number of 1) active employees eligible for such benefits and 2) retired employees receiving such benefits is approximately $5 \%$ of the Company's current workforce. The actuarial present value of the projected benefit obligation at December 31 was $\$ 6,300,000$ in 1993 and $\$ 6,100,000$ in 1992 . The cost of the plan was $\$ 600,000$ in 1993 and in 1992 (excluding $\$ 3,200,000$ attributable to The Pittsburgh Press in 1992).

## 10. SEGMENT INFORMATION

The net effect of the gain on sale of equipment and the restructuring charges reduced publishing operating income $\$ 5,200,000$ in 1993 (see Note 4). The change in accounting for health and life insurance benefits provided to certain retired employees reduced publishing operating income in 1992 by $\$ 2,100,000$ (of which $\$ 1,800,000$ relates to The Pittsburgh Press) (see Note 2).

Broadcasting operating income in 1993 was increased by \$4,300,000 as a result of the change in estimate of the additional amount of copyright fees owed ASCAP (see Note 4).

Cable television operating income was reduced in 1991 by the $\$ 12,000,000$ charge related to settlement of the Sacramento cable television litigation (see Note 4).

Other segment amounts represent the operating results of George R. Hall Company, which was sold by the Company in March 1991 (see Note 3B).

| Financial information relating to the Company's business segments is as follows: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ( in thousands ) |  |  |  |  |  |  |
|  |  | 1993 |  |  |  | 991 |
| OPERATING REVENUES |  |  |  |  |  |  |
| Publishing | \$ | 660,921 | \$ | 740,068 | \$ | 827,054 |
| Broadcasting |  | 284,294 |  | 277,287 |  | 245,450 |
| Cable television |  | 260,556 |  | 246,050 |  | 225,249 |
| Other |  |  |  |  |  | 1,804 |
| Total operating revenues | \$ | 1,205,771 | \$ | 1,263,405 | \$ | 1,299,557 |
| OPERATING INCOME |  |  |  |  |  |  |
| Publishing | \$ | 76,979 | \$ | 75,055 | \$ | 107, 805 |
| Broadcasting |  | 81,958 |  | 69,932 |  | 57,170 |
| Cable television |  | 45,233 |  | 43,741 |  | 23,682 |
| Other |  |  |  |  |  | 152 |
| Corporate |  | $(14,166)$ |  | $(14,938)$ |  | $(12,870)$ |
| Total operating income | \$ | 190,004 | \$ | 173,790 | \$ | 175,939 |
| DEPRECIATION |  |  |  |  |  |  |
| Publishing | \$ | 30,987 | \$ | 33,437 | \$ | 29,461 |
| Broadcasting |  | 9,470 |  | 9,174 |  | 8,237 |
| Cable television |  | 47,656 |  | 44,025 |  | 42,566 |
| Other |  |  |  |  |  | 21 |
| Corporate |  | 632 |  | 1,694 |  | 1,026 |
| Total depreciation | \$ | 88,745 | \$ | 88,330 | \$ | 81,311 |
| AMORTIZATION OF INTANGIBLE ASSETS |  |  |  |  |  |  |
| Publishing | \$ | 7,550 | \$ | 8,058 | \$ | 7,990 |
| Broadcasting |  | 12,212 |  | 12,142 |  | 9,478 |
| Cable television |  | 12,371 |  | 13,399 |  | 13,343 |
| Other |  |  |  |  |  | 3 |
| Total amortization of intangible assets | \$ | 32,133 | \$ | 33,599 | \$ | 30,814 |
| ASSETS |  |  |  |  |  |  |
| Publishing | \$ | 692,015 | \$ | 758,037 | \$ | 725,704 |
| Broadcasting |  | 465, 622 |  | 492,373 |  | 520,284 |
| Cable television |  | 425,168 |  | 414,518 |  | 413,734 |
| Corporate |  | 93,677 |  | 35,827 |  | 51,713 |
| Total assets | \$ | 1,676,482 | \$ | 1,700,755 | \$ | 1,711,435 |
| CAPITAL EXPENDITURES |  |  |  |  |  |  |
| Publishing | \$ | 25,192 | \$ | 76,095 | \$ | 107,244 |
| Broadcasting |  | 9,733 |  | 8,129 |  | 6,439 |
| Cable television |  | 67,019 |  | 58,299 |  | 36,847 |
| Corporate |  | 1,920 |  | 2,695 |  | 499 |
| Total capital expenditures | \$ | 103,864 | \$ | 145,218 | \$ | 151,029 |

[^0]
## 11. COMMITMENTS AND CONTINGENCIES

The Company is involved in litigation arising in the ordinary course of business, none of which is expected to result in material loss.

The Company is committed to purchase approximately $\$ 68,000,000$ of program rights currently not available for broadcast, including programs not yet produced. If such programs are not produced the Company's commitment would expire without obligation.

The Company is diversified geographically and has a diverse customer base. The Company grants credit to substantially all of its customers. Management believes bad debt losses resulting from default by a single customer, or defaults by customers in any depressed region or business sector, would not have a material effect on the Company's financial position.

Minimum payments on non-cancelable leases at December 31, 1993 were as follows:
( in thousands )


Rental expense for cancelable and non-cancelable leases was as follows:
( in thousands )

|  |
| :---: |

## 12. CAPITAL STOCK AND INCENTIVE PLANS

The capital structure of the Company includes Common Voting stock and Class A Common stock. The articles of the Company provide that the holders of Class A Common stock, who are not entitled to vote on any other matters except as required by Delaware law, are entitled to elect the greater of three or one-third of the directors of the Company.

The 1987 Long-Term Incentive Plan ("1987 Plan") provides for the awarding of stock options, stock appreciation rights, performance units, and Class A Common stock to key employees. The number of shares authorized for issuance under the 1987 Plan is 2,500,000.

Stock options may be awarded to purchase Class A Common stock at not less than $100 \%$ of the fair market value on the date the option is granted. Stock options will vest over an incentive period, conditioned upon the individual's employment through that period. The plan expires on December 9, 1997, except for options then outstanding.

|  | Number <br> Price <br> per |
| :--- | ---: | ---: |
| Share |  |

Awards of Class A Common stock will vest over an incentive period,
conditioned upon the individual's employment throughout that period. During the vesting period shares issued are non-transferable, but the shares are entitled to all the rights of an outstanding share. Upon vesting, when the stock awards become taxable to the employees, additional awards of cash may also be made.

Information related to awards of Class A Common stock is as follows:
( in thousands, except share data )

16,750
3,500 4, 000

## 13. SUMMARIZED QUARTERLY FINANCIAL INFORMATION (Unaudited)

Summarized financial information is as follows:


| 1992 | 1st Quarter |  | 2nd Quarter |  | 3rd Quarter |  | 4th Quarter |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Publishing | \$ | 195,703 | \$ | 191,282 | \$ | 166,290 | \$ | 186,793 | \$ | 740,068 |
| Broadcasting |  | 58,737 |  | 74,264 |  | 67,061 |  | 77,225 |  | 277,287 |
| Cable television |  | 59,148 |  | 60,935 |  | 61,785 |  | 64,182 |  | 246,050 |
| Total operating revenues |  | 313,588 |  | 326,481 |  | 295,136 |  | 328,200 |  | 1,263,405 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 111,618 |  | 106,636 |  | 98,191 |  | 100,645 |  | 417,090 |
| Broadcast and cable television program costs |  | 26,917 |  | 29,323 |  | 28,641 |  | 26,764 |  | 111,645 |
| Newsprint and ink |  | 26,093 |  | 22,688 |  | 19,656 |  | 21,607 |  | 90,044 |
| Other operating expenses |  | 81,587 |  | 84,355 |  | 87,838 |  | 95,127 |  | 348,907 |
| Depreciation and amortization |  | 28,567 |  | 29,494 |  | 29,433 |  | 34,435 |  | 121,929 |
| Total operating expenses |  | 274,782 |  | 272,496 |  | 263,759 |  | 278,578 |  | 1,089,615 |
| Operating income |  | 38,806 |  | 53,985 |  | 31,377 |  | 49,622 |  | 173,790 |
| Interest expense |  | $(8,212)$ |  | $(7,534)$ |  | $(9,441)$ |  | $(9,060)$ |  | $(34,247)$ |
| Miscellaneous, net |  | (190) |  | $(1,186)$ |  | 188 |  | 73,635 |  | 72,447 |
| Income taxes |  | $(14,054)$ |  | $(19,923)$ |  | $(10,227)$ |  | $(49,797)$ |  | $(94,001)$ |
| Minority interests |  | $(1,653)$ |  | $(3,089)$ |  | $(2,813)$ |  | $(4,115)$ |  | $(11,670)$ |
| Income before cumulative effect |  | 14,697 |  | 22,253 |  | 9,084 |  | 60,285 |  | 106,319 |
| Cumulative effect |  | $(22,413)$ |  |  |  |  |  |  |  | $(22,413)$ |
| Net income (loss) | \$ | $(7,716)$ | \$ | 22,253 | \$ | 9,084 | \$ | 60,285 | \$ | 83,906 |
| Per share of common stock: |  |  |  |  |  |  |  |  |  |  |
| Income before cumulative effect |  | \$ . 20 |  | \$ . 30 |  | \$ . 12 |  | \$ . 81 |  | \$1.43 |
| Cumulative effect |  | ( .30) |  |  |  |  |  |  |  | ( .30) |
| Net income (loss) |  | \$ ( .10) |  | \$ . 30 |  | \$ . 12 |  | \$ . 81 |  | \$1.13 |
| Cash dividends per share of common stock |  | \$ . 10 |  | \$ . 10 |  | \$ . 10 |  | \$ . 10 |  | \$ . 40 |

## Index to Consolidated Financial Statement Schedules

Marketable Securities - Other Investments S-2
Property, Plant, and Equipment S-3
Accumulated Depreciation of Property, Plant, and Equipment S-4 Valuation and Qualifying Accounts

S-5
Supplementary Income Statement Information
S-6

FOR THE YEAR ENDED DECEMBER 31, 1993
(in thousands, except share data)

(1) Effective December 31, 1993 the Company adopted FAS No. 115. See Note 2 to the Consolidated Financial Statements. Investments classified as available for sale are carried at market value at December 31, 1993. At December 31, 1992 such securities were carried at the lower of cost or market. There were no unrealized losses in either 1993 or 1992.
(2) Market values could not be reasonably estimated for investments accounted for under the equity method. Amount reported in Column D represents carrying value.

PROPERTY, PLANT, AND EQUIPMENT
FOR THE YEARS ENDED DECEMBER 31, 1993, 1992, AND 1991
( in thousands )

COLUMN A

## CLASSIFICATION

YEAR ENDED DECEMBER 31, 1993:
Land and improvements
Buildings and improvements
Equipment
TOTAL

YEAR ENDED DECEMBER 31, 1992:
Land and improvements
Buildings and improvements
Equipment

TOTAL

YEAR ENDED DECEMBER 31, 1991
Land and improvements
Buildings and improvements
Equipment

| COL |
| :---: |
|  |
| BE |
|  |
|  |


| COLUMN B | COLUMN C | COLUMN D | COLUMN E |
| :---: | :---: | :---: | :---: | COLUMN F


| $(1,667)$ | 45,199 |
| ---: | ---: |
| $(7,639)$ | 184,708 |
| $(17,755)$ | 972,674 |

$(27,061) \$$
1,202,581


| $\$$ | $41,238 \$$ | $739 \$$ | $140 \$$ |  |
| ---: | ---: | ---: | ---: | ---: |
|  | 158,420 | 25,020 | 254 |  |
|  |  | 772,632 | 125,270 | 24,248 |
| TOTAL |  |  |  |  |
|  | $\$$ | $972,290 \$$ | $151,029 \$$ | $24,642 \$$ |


| $2,061 ~ \$$ | 43,898 |
| ---: | ---: |
| 5,681 | 188,867 |
| 12,339 | 885,993 |
|  |  |
| 20,081 \$ | $1,118,758$ |

1) Other changes include the following acquisitions and divestitures:

1993: Purchase of cable television system. Divestiture of the Company's San Juan and Tulare, California, newspapers, its book publishing operations, its Memphis television station, and its radio stations.

1992: Purchase of daily newspapers in California and several cable television systems. Divestiture of the Company's Pittsburgh newspaper and its television listings operations.

1991: Purchase of Baltimore television station and several cable television systems. Divestiture of George R. Hall Company.
(in thousands)

COLUMN A

CLASSIFICATION

COLUMN B COLUMN C
COLUMN D
COLUMN E
COLUMN F
ADDITIONS

| BALANCE | CHARGED TO | OTHER | BALANCE |
| :--- | :---: | :---: | ---: |
| BEGINNING | COSTS AND | RETIRE- | ADD (1) |
| OF PERIOD | EXPENSES | MENTS | (DEDUCT) |

YEAR ENDED DECEMBER 31, 1993:
Land and improvements
Buildings and improvements
Equipment
$\$$

TOTAL
\$

| $1,842 \$$ | $277 \$$ |
| ---: | ---: |


| $(207)$ | $\$$ |
| ---: | ---: |
| $(3,921)$ | 1,892 |
| $(12,929)$ | 51,063 |
|  | 436,900 |
| $(17,057) \$$ | 489,855 |

YEAR ENDED DECEMBER 31, 1992:
Land and improvements

| $\$$ | $1,654 \$$ |
| ---: | ---: |
| 55,999 |  |
|  | 406,577 |

240
$6,542 \$$
81,548
$88,330 \$$
177
14,771
14,948

| $(52)$ | $\$$ |
| ---: | ---: |
| $(11,077)$ | 1,842 |
| $(36,406)$ | 51,287 |
| $(47,535) \$$ | 436,948 |
|  | 490,077 |

YEAR ENDED DECEMBER 31, 1991
Land and improvements
Buildings and improvements
Equipment

|  | $\$$ | 1,468 | $\$$ |
| :---: | ---: | ---: | ---: |
|  | 50,422 | 5,593 | 67 |
|  | 355,098 | 75,465 | $23,468 \$$ |
|  |  |  |  |
| TOTAL |  |  |  |
|  | $\$$ | 406,988 | $\$$ |
|  |  | $81,311 \$$ | $23,551 \$$ |


| \$ | 1,654 |
| ---: | ---: |
| (518) | 55,999 |
| $(518) \$$ | 406,577 |
|  | 464,230 |

Depreciation is computed using the straight-line method over the following useful lives:

| Land improvements and building improvements | 5 to 20 years |
| :--- | ---: |
| Buildings | 20 to 35 years |
| Equipment | 3 to 20 years |

1) Other changes include the following divestitures:

1993: Divestiture of the Company's San Juan and Tulare, California, newspapers, its book publishing operations, its Memphis television station, and its radio stations.

1992: Divestiture of the Company's Pittsburgh newspaper and its television listings operations.

1991: Divestiture of George R. Hall Company.

VALUATION AND QUALIFYING ACCOUNTS
FOR THE YEARS ENDED DECEMBER 31, 1993, 1992, AND 1991
( in thousands )

COLUMN A

## CLASSIFICATION

YEAR ENDED DECEMBER 31, 1993:
Allowance for doubtful accounts receivable
Allowance for sales returns
Total receivable allowances

YEAR ENDED DECEMBER 31, 1992:
Allowance for doubtful
accounts receivable
Allowance for sales returns
Total receivable allowances

YEAR ENDED DECEMBER 31, 1991:
Allowance for doubtful
accounts receivable
Allowance for sales returns
Total receivable allowances

COLUMN B

BALANCE
BEGINNING BEGINNING OF PERIOD

COLUMN C
COLUMN D

|  |  |
| :---: | :---: |
| ADDITIONS | DEDUCTIONS |
| CHARGED TO | AMOUNTS |
| COSTS AND | CHARGED |
| EXPENSES | OFF-NET |

COLUMN E
INCREASE
(DECREASE)
RECORDED ACQUISITIONS (DIVESTITURES)

COLUMN F

BALANCE
END OF PERIOD

| \$ | 6,177 \$ | $9,080 ~ \$ ~$ | 8,414 \$ | $(527)$ <br> $(5,855)$ | 6,316 |
| :--- | :---: | :---: | :---: | :---: | ---: |
|  | 6,148 | 1,262 | 876 | 679 |  |
| $\$$ | $12,325 \$$ | $10,342 \$$ | $9,290 \$$ | $(6,382) \$$ | 6,995 |


| \$ | 5,990 \$ | 10,637 \$ | 10,783 \$ | 3,83 | 3,316 |
| :--- | ---: | ---: | ---: | ---: | ---: |


| $\$$ | $5,288 \$$ | $10,792 \$$ | $10,577 \$$ | $487 \$$ | 5,990 |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  | 3,524 | 6,026 | 4,919 |  | 4,631 |
|  |  |  |  |  |  |

COLUMN B

| CHARGED TO COSTS AND |  |
| :--- | :--- |
| EXPENSES |  |
| 1992 | 1991 |

Maintenance and repairs
Amortization of intangible assets
Taxes, other than income and payroll
Advertising costs
Royalty expense
\$
16,333 \$
32,133
15,067
24, 011
35,771

16,440 \$
15,370
33,599
30, 814
11,723
10,065

Royalty expense in 1993 was reduced by the change in estimate of the additional amount of copyright fees the Company
would owe when a dispute between the television industry and the American Society of Composers, Authors and
Publishers was resolved. See Note 4 to the Consolidated Financial Statements.

Exhibit Number Description of Item Page

Certificate of Incorporation of the Company
By-laws of the Company
Class A Common Stock Certificate
Form of Indenture
Form of Debt Securities
Form of Guarantee
Amended and Restated Joint Operating Agreement, dated January 1, 1979, among Journal Publishing Company, New Mexico State Tribune Company, and Albuquerque Publishing Company, as amended
(1)
(1)
(5)

Amended and Restated Joint Operating Agreement, dated February 29, 1988, among Birmingham News Company and Birmingham Post Company
Joint Operating Agreement, dated September 23, 1977, between the Cincinnati Enquirer, Inc., and the Company, as amended
Joint Operating Agreement, dated May 24, 1989, between the El Paso Times, Inc. and the Company, as amended
Amended and Restated Joint Operating Agreement, dated October 23, 1986, among Evansville Press Company, Inc., Hartmann Publications, Inc., and Evansville Printing Corporation
10.06
10.06A
10.07
10.08
10.20
10.20A
10.20B
10. 20C
10.20D
10. 20E
10.20F
10.21
10.22
10. 22A
10.22B
10.23
10.24
10. 24A
10.24B
10.25
10.25A
10.25B
10.40
10.41
10.42
10.43 A
10.43B
10.43C

Master Note Agreement dated June 15, 1990
Short-Term/Medium-Term Note Facility
First Amendment Agreement, dated December 9, 1991, amending Credit Agreement, dated September 21, 1990, between Scripps Howard, Inc., the Lenders named therei., and the Travelers Insurance Company, as agent for the Lenders
Guaranty, dated December 9, 1991, by The E. W. Scripps Company of the indebtedness of Scripps Howard, Inc. under the Credit Agreement, dated September 21, 1990, between Scripps Howard, Inc., the Lenders named therein, and the Travelers Insurance Company, as agent for the Lenders
9.0\% Senior Notes due February 15, 1996 (Various agreements totaling \$50,000,000)

Loan Agreement, dated August 15, 1988, between Scripps Howard, Inc. and Metropolitan Life Insurance Company
First Amendment Agreement dated December 1991, amending Loan Agreement dated August 15, 1988, between Scripps Howard, Inc. and Metropolitan Life Insurance Company Scripps Howard, Inc., under the Loan Agreement, dated August 15, 1988, between Scripps Howard, Inc. and Metropolitan Life Insurance Company

Scripps Howard, Inc. Medium Term Note, Series A, Fixed Rate
Scripps Howard, Inc. Medium Term Note, Series A, Floating Rate
Second Amended and Restated Partnership Agreement for Sacramento Cable Television, dated January 17, 1985, between Scripps Howard Cable Company and Sacramento and River City Cablevision, Inc.
Asset Purchase Agreement, dated May 30, 1991 between Scripps Howard Broadcasting Company and Gillett Holdings, Inc. et.al.
Asset Exchange Agreement dated December 17, 1992 between Blade Communications, Inc., Monterey Peninsula Herald Company, Scripps Howard, Inc., and Pittsburgh Press Company
Asset Purchase Agreement Among Scripps Howard Broadcasting Company, Ellis Communications, Inc., and Elcom of Memphis, Inc.
Asset Purchase Agreement Between Scripps Howard Broadcasting Company and Capitol Broadcasting Company, Incorporated
Asset Purchase Agreement Among Scripps Howard Broadcasting Company, Baycom Oregon L.P., and Baycom Partners, L.P.

Media Pension Plan (As Amended and Restated Effective January 1, 1994), as amended

| $(2)$ | 10.32 |
| :--- | :--- |
| $(7)$ | 10.32 |

Exhibit No. Incorporated
10.32
10.07
10.31

1
4.1
4.2
10.29
(C)
(C)
3.02

4
4.1
4.2
4.3
10.01
10.02
10.03
10.04
10.05
10.08A
$10.08 B$
10.11
10.12
10.15
10.29 D
10. 29B
10. 29A
10.29C
10.03
10.20
10.34
10.33
10.09
10.16
19.01
Media Savings and Thrift Plan (As Amended and Restated
Effective January 1, 1995), as amended

| $(4)$ | 19.02 |
| :--- | :--- |
| $(1)$ | 10.34 |
| $(1)$ | 10.35 A |
| $(1)$ | 10.35 B |
| $(1)$ | 10.35 C |
| $(1)$ | 10.36 |
| $(1)$ | 10.36 A |
| $(1)$ | 10.36 B |
| $(1)$ | 10.39 A |
| $(1)$ | 10.39 B |
| $(1)$ | 10.39 C |


(1) Incorporated by reference to Registration Statement on Form S-1 (File No. 33-21714).
(2) Incorporated by reference to Registration Statement on Form S-3 (File No. 33-43989).
(3) Incorporated by reference to The E.W. Scripps Company Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1988 .
(4) Incorporated by reference to Scripps Howard Broadcasting Company Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1985.
(5) Incorporated by reference to The E.W. Scripps Company Annual Report on Form 10-K for the year ended December 31 , 1990.
(6) Incorporated by reference to Scripps Howard Broadcasting Company Current Report on Form 8-K dated May 30 , 1991.
(7) Incorporated by reference to Form 8 Amendment No. 1 to The E.W. Scripps Company Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1990.
(8) Incorporated by reference to The E.W. Scripps Company Current Report on Form 8-K dated October 15, 1992.
(9) Incorporated by reference to The E.W. Scripps Company Current Report on Form 8-K dated December 31 , 1992.
(10) Incorporated by reference to The E.W. Scripps Company Current Report on Form $8-\mathrm{K}$ dated May 15 , 1992.
(11) Incorporated by reference to The E.W. Scripps Company Annual Report on Form 10-K for the year ended December 31 , 1991
(12) Incorporated by reference to Scripps Howard Broadcasting Company Current Report on Form 8-K dated August 3, 1993.

Years ended December 31, 1993
\$

| $255,406 \$$ | $210,349 \$$ | 136,717 |
| ---: | ---: | ---: |
| 32,598 | 39,957 | 44,030 |
| $288,004 \$$ | $250,306 \$$ | 180,747 |
| $27,286 \$$ |  |  |
| 66 | $34,247 \$$ | 38,727 |
| 4,650 | 4,458 | 2,528 |
| 82 | 5,272 | 4,869 |
|  | 119 | 89 |
| 662 | 438 | 434 |
| $32,746 \$$ | $44,534 \$$ | 46,647 |
| 8.80 | 5.62 | 3.87 |

Name of Subsidiary
Birmingham Post Company (Birmingham Post Herald)
Channel 7 of Detroit, Inc., 86.1\%-owned (through Scripps Howard
Broadcasting Company) (WXYZ)
Collier County Publishing Company (The Naples Daily News)
Denver Publishing Company (Rocky Mountain News)
Evansville Courier Company, Inc., 88.4\%-owned
EWS and LR Cable (Atlanta area, Rome, Ga., Elizabethtown, Ky., Chattanooga and
Knoxville, Tn., and Bluefield, WV. cable television)
Herald Post Publishing Company, $92.0 \%$-owned (El Paso Herald Post)
John P. Scripps Newspapers, Inc. (Bremerton Sun, Redding Record Searchlight,
San Luis Obispo Telegram-Tribune, Ventura County Newspapers, Watsonville Register-Pajaronian)
Knoxville News-Sentinel Company
Memphis Publishing Company (The Commercial Appeal)
New Mexico State Tribune Company (The Albuquerque Tribune)
Monterey County Herald Company
Scripps Howard Broadcasting Company, 86.1\%-owned (WMAR, Baltimore;
WCPO, Cincinnati; WEWS, Cleveland; KSHB, Kansas City;
KNXV, Phoenix; KJRH, Tulsa; WPTV, West Palm Beach, Home \& Garden Television Network)
Scripps Howard Cable Company, $86.1 \%$-owned (through Scripps Howard Broadcasting Company) (Lake County, Florida and Longmont, Colorado cable television)
Scripps Howard Cable Company of Sacramento, 86.1\%-owned (through Scripps Howard Broadcasting Company) (Sacramento cable television)
Scripps Howard, Inc. (The Cincinnati Post, The Kentucky Post)
Scripps Howard Productions, Inc.
Stuart News Company (Stuart News, Jupiter Courier Journal)
Tampa Bay Television, $86.1 \%$-owned (through Scripps Howard Broadcasting Company) (WFTS)
United Feature Syndicate, Inc. (United Media, Newspaper Enterprise Association)

Jurisidiction of Incorporated

Alabama
Michigan
Florida
Colorado
Indiana
Colorado
Texas
California
Tennessee
Delaware
New Mexico
Pennsylvania

Ohio
Colorado
Delaware
Ohio
California
Florida
Delaware
New York

## INDEPENDENT AUDITORS' CONSENT

We consent to the incorporation by reference in Registration Statements Nos. 33-32740, 33-35525, and 33-50771 of The E.W. Scripps Company and subsidiary companies on Form S-8 and No. 33-43989 of The E.W. Scripps Company and subsidiary companies on Form S-3 of our report dated January 26, 1994 (which expresses an unqualified opinion and includes explanatory paragraphs relating to the changes in accounting for certain investments and for postretirement benefits other than pensions), appearing in this Annual Report on Form 10-K of The E.W. Scripps Company and subsidiary companies for the year ended December 31, 1993.

DELOITTE \& TOUCHE
Cincinnati, Ohio
March 28, 1994


[^0]:    Corporate assets are primarily cash, investments, and deferred income taxes.

