## UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549

FORM 10-Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 1994
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-16914
THE E.W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Delaware

51-0304972
(State or other jurisdiction of
(I.R.S. Employer
incorporation or organization)
Identification Number)
1105 N. Market Street
Wilmington, Delaware
19801
Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (302) 478-4141
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of October 15, 1994 the registrant had outstanding $59,620,618$ shares of Class A Common stock and 20,174,833 shares of Common Voting stock.

INDEX TO THE E.W. SCRIPPS COMPANY
REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 1994

## Item No.

## Page

PART I - FINANCIAL INFORMATION

| 1 | Financial Statements | 3 |
| :---: | :---: | :---: |
| 2 | Management's Discussion and Analysis of Financial Condition and Results of Operations | 3 |
|  | PART II - OTHER INFORMATION |  |
| 1 | Legal Proceedings | 3 |
| 2 | Changes in Securities | 3 |
| 3 | Defaults Upon Senior Securities | 3 |
| 4 | Submission of Matters to a Vote of Security Holders | 4 |
| 5 | Other Information | 4 |
| 6 | Exhibits and Reports on Form 8-K | 4 |

## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10Q. See Index to Financial Information at page $\mathrm{F}-1$ of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form $10-$ Q. See Index to Financial Information at page $\mathrm{F}-1$ of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions. In addition, the Company is involved from time to time in various governmental and administrative proceedings relating to, among other things, renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION
None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10Q. See Index to Exhibits at page E-1 of this Form 10-Q.

## Reports on Form 8-K

A report on Form 8-K as of September 15, 1994 was filed upon completion of the acquisition of the remaining minority interest in Scripps Howard Broadcasting Company.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E.W. SCRIPPS COMPANY

Dated: November 7, 1994 BY:/s/ Daniel J. Castellini
D. J. Castellini

Senior Vice President, Finance \& Administration

## Index to Financial Information

| Item | Page |
| :--- | :---: |
| Consolidated Balance Sheets | $\mathrm{F}-2$ |
| Consolidated Statements of Income | $\mathrm{F}-4$ |
| Consolidated Statements of Cash Flows | $\mathrm{F}-5$ |
| Consolidated Statements of Stockholders' Equity | $\mathrm{F}-7$ |
| Notes to Consolidated Financial Statements |  |
| Management's Discussion and Analysis of Financial | $\mathrm{F}-11$ |

( in thousands )
ASSETS
Current Assets:
Cash and cash equivalents
Accounts and notes receivable (less
allowances - $\$ 5,741, \$ 6,995, \$ 6,874$ )
$\quad$ Program rights and production costs
Inventories
$\quad$ Deferred income taxes
$\quad$ Miscellaneous
Total current assets
Investments
Property, Plant, and Equipment
Goodwill and Other Intangible Assets
Other Assets:
Program rights and production costs (less current portion)
Miscellaneous
Total other assets
TOTAL ASSETS

See notes to consolidated financial statements.

As of

September 30, 1994 \$
12,705
136,726
51,899
25,110
19,650
26,892
272,982
51,16
710,658
637,046

38, 118
20,308
58, 426
\$ 1,730,276

December 31, 1993

| 18,606 | $\$$ | 12,047 |
| ---: | ---: | ---: |
|  |  | 137,689 |
| 150,671 |  | 50,167 |
| 42,823 |  | 24,537 |
| 23,748 |  | 11,589 |
| 18,097 | 24,695 |  |
| 19,050 |  | 260,724 |
| 272,995 | 35,383 |  |
| 79,870 |  | 728,988 |
|  |  | 577,063 |
| 712,726 |  | 52,683 |
| 552,989 |  | 18,741 |
|  |  | 71,424 |
| 43,257 |  | $1,673,582$ |

September 30, 1993

12,047
, 167
24,537
11,589
695

35, 383
728, 988
77, 063
, 741
71, 424
1,673,582
( in thousands, except share data )

## LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities:
Current portion of long-term debt Accounts payable
Customer deposits and unearned revenue
Accrued liabilities:
Employee compensation and benefits
Artist and author royalties
Copyright and programming costs
Interest
Income taxes
Miscellaneous
Total current liabilities
Deferred Income Taxes
Long-Term Debt (less current portion)
Other Long-Term Obligations and Minority Interests
Stockholders' Equity:
Preferred stock, $\$ .01$ par - authorized: 25,000,000 shares; none outstanding
Common stock, \$.01 par:
Class A - authorized: 120,000,000 shares; issued and outstanding: $59,620,618,54,586,495$,
and $54,471,733$ shares
Voting - authorized: 30,000,000 shares; issued and outstanding: 20,174,833 shares
Total
Additional paid-in capital
Retained earnings
Unrealized gains on securities available for sale
Unvested restricted stock awards
Foreign currency translation adjustment
Total stockholders' equity
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
See notes to consolidated financial statements.

As of
December 31 1993

September 30, 1993
26,884 \$

| 96,383 | $\$$ | 217,400 |
| ---: | ---: | ---: |
| 79,334 |  | 91,297 |
| 17,480 |  | 17,111 |
|  |  | 30,552 |
| 31,599 |  | 11,195 |
| 10,985 |  | 7,370 |
| 6,986 |  | 3,176 |
| 2,834 | 903 |  |
| 7,763 |  | 37,269 |
| 41,859 |  | 416,273 |
| 295,223 |  | 127,875 |
| 175,308 |  | 159,882 |
|  |  |  |
| 151,535 |  |  |
|  |  |  |
| 201,364 |  |  |


| 596 | 546 | 545 |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 202 | 202 | 202 |  |
| 798 | 748 | 747 |  |
| 246,656 | 97,945 | 94,943 |  |
| 808,325 | 733,978 | 682,265 |  |
| 18,205 | 27,381 |  |  |
| $(1,195)$ | $(1,009)$ | $(489)$ |  |
| 896 | 592 | 719 |  |
|  | $1,073,685$ | 859,635 |  |
|  |  |  | 778,185 |
| $\$ \quad 1,730,276$ | $\$$ | $1,683,065$ | $\$$ |

CONSOLIDATED STATEMENTS OF INCOME

| ( in thousands, except share data ) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 |  | 1993 |  | 1994 |  | 1993 |
| Operating Revenues: |  |  |  |  |  |  |  |  |
| Advertising | \$ | 105,809 | \$ | 96,915 | \$ | 315,301 | \$ | 291,468 |
| Circulation |  | 28,853 |  | 28,332 |  | 87,598 |  | 87,494 |
| Other newspaper revenue |  | 12,483 |  | 12,167 |  | 38,048 |  | 36,547 |
| Total newspapers |  | 147,145 |  | 137,414 |  | 440,947 |  | 415,509 |
| Broadcasting |  | 68,200 |  | 67,178 |  | 202,445 |  | 206, 424 |
| Cable television |  | 63,944 |  | 62,624 |  | 189,595 |  | 189,529 |
| Entertainment |  | 16,689 |  | 24,964 |  | 56,343 |  | 63,233 |
| Other |  |  |  |  |  |  |  | 8,126 |
| Total operating revenues |  | 295,978 |  | 292,180 |  | 889,330 |  | 882,821 |
| Operating Expenses: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 87,550 |  | 93,461 |  | 265,855 |  | 280,291 |
| Program rights and production costs |  | 28,047 |  | 35,140 |  | 84,228 |  | 91, 019 |
| Newsprint and ink |  | 23,586 |  | 22,176 |  | 66,374 |  | 66,780 |
| Other operating expenses |  | 74,676 |  | 73,483 |  | 215,725 |  | 219,479 |
| Depreciation |  | 20,870 |  | 22,533 |  | 65,436 |  | 65,425 |
| Amortization of intangible assets |  | 7,443 |  | 8,039 |  | 22,562 |  | 24,820 |
| Total operating expenses |  | 242,172 |  | 254,832 |  | 720,180 |  | 747,814 |
| Operating Income |  | 53,806 |  | 37,348 |  | 169,150 |  | 135,007 |
| Other Credits (Charges): |  |  |  |  |  |  |  |  |
| Interest expense |  | $(3,919)$ |  | $(6,119)$ |  | $(13,191)$ |  | $(21,178)$ |
| Net gains and unusual items |  | (734) |  | $(2,922)$ |  | 30,887 |  | 22,014 |
| Miscellaneous, net |  | 539 |  | (863) |  | 287 |  | $(1,422)$ |
| Net other credits (charges) |  | $(4,114)$ |  | $(9,904)$ |  | 17,983 |  | (586) |
| Income Before Income Taxes and Minority Interests |  | 49,692 |  | 27,444 |  | 187,133 |  | 134,421 |
| Provision for Income Taxes |  | 21,358 |  | 11,521 |  | 80,884 |  | 59,178 |
| Income Before Minority Interests |  | 28,334 |  | 15,923 |  | 106,249 |  | 75,243 |
| Minority Interests |  | 2,229 |  | 1,856 |  | 7,223 |  | 6,491 |
| Net Income | \$ | 26,105 | \$ | 14,067 | \$ | 99,026 | \$ | 68,752 |
| Per Share of Common Stock: |  |  |  |  |  |  |  |  |
| Net income |  | \$0.35 |  | \$0.19 |  | \$1.32 |  | \$0.92 |
| Dividends declared |  | \$0.11 |  | \$0.11 |  | \$0.33 |  | \$0.33 |

See notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

| ( in thousands ) |  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 |  | 1993 |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net income | \$ | 99, 026 | \$ | 68,752 |
| Adjustments to reconcile net income |  |  |  |  |
| to net cash flows from operating activities: |  |  |  |  |
| Depreciation and amortization |  | 87,998 |  | 90, 245 |
| Deferred income taxes |  | 6,788 |  | 11, 042 |
| Minority interests in income of subsidiary companies |  | 7,223 |  | 6,491 |
| Net gains and unusual items |  | $(31,407)$ |  | $(19,514)$ |
| Changes in certain working capital accounts, net of effects from subsidiary companies purchased and sold |  | $(10,337)$ |  | (312) |
| Miscellaneous, net |  | 7,805 |  | 246 |
| Net operating activities |  | 167,096 |  | 156,950 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to property, plant, and equipment |  | $(57,904)$ |  | $(80,715)$ |
| Purchase of subsidiary companies and investments |  | $(27,968)$ |  | $(36,725)$ |
| Sale of subsidiary companies, investments, and copyrights |  | 47,591 |  | 41,177 |
| Miscellaneous, net |  | 3,417 |  | 3,945 |
| Net investing activities |  | $(34,864)$ |  | $(72,318)$ |
| Cash Flows from Financing Activities: |  |  |  |  |
| Payments on long-term debt |  | $(111,038)$ |  | $(64,685)$ |
| Dividends paid |  | $(24,679)$ |  | $(24,626)$ |
| Dividends paid to minority interests |  | $(2,655)$ |  | $(2,666)$ |
| Miscellaneous, net |  | , 239 |  | 416 |
| Net financing activities |  | $(138,133)$ |  | $(91,561)$ |
| Increase (Decrease) in Cash and Cash Equivalents |  | $(5,901)$ |  | $(6,929)$ |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of year |  | 18,606 |  | 18,976 |
| End of period | \$ | 12,705 | \$ | 12,047 |
| Supplemental Cash Flow Disclosures: |  |  |  |  |
| Acquisition of remaining minority interest in Scripps Howard Broadcasting Company in exchange for $4,952,659$ shares of Class A Common stock | \$ | 146,723 |  |  |
| Interest paid, excluding amounts capitalized |  | 13,592 | \$ | 26,524 |
| Income taxes paid |  | 82, 251 |  | 58,597 |
| Increase in program rights and related liabilities |  | 32,746 |  | 51,366 |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
( in thousands, except share data )

Balances at December 31, 1992

Net income
Dividends: declared
and paid - $\$ .33$ per share
Class A Common shares issued pursuant to compensation plans, net:
49,025 shares issued,
19,353 shares repurchased
Amortization of restricted stock awards Foreign currency translation adjustment

Balances at September 30, 1993
Balances at December 31, 1993

Net income
Dividends: declared and
paid - $\$ .33$ per share
Acquisition of minority interest in Scripps Howard Broadcasting Company in exchange for 4,952,659 shares of Class A Common stock
class A Common shares issued pursuant to compensation plans, net:
88,525 shares issued
2,810 shares forfeited, and
4,251 shares repurchased
Tax benefits on compensation plans
Amortization of restricted stock awards Foreign currency translation adjustment Increase (decrease) in unrealized gains on securities available for sale, net of deferred income taxes of $\$ 4,941$


See notes to consolidated financial statements.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Except as disclosed herein, there has been no material change in the information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1993. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations for the three- and nine-month periods ended September 30, 1994 are not necessarily indicative of the results that may be expected for future interim periods or for the year ended December 31, 1994.

Net Income Per Share - Net income per share computations are based upon the weighted average common shares outstanding. The weighted average common shares outstanding were as follows:
( in thousands )
1994

Weighted average shares outstanding

The sum of the quarterly net income per share amounts may not equal the reported year-to-date amounts because each is computed independently based upon the weighted average number of shares outstanding for that period.

Reclassification - For comparison purposes certain 1993 items have been reclassified to conform with 1994 classifications.
2. ACQUISITIONS AND DIVESTITURES
A. Acquisitions

1994 - In September the Company acquired the $14 \%$ minority interest in Scripps Howard Broadcasting Company ("SHB") in exchange for $4,952,659$ shares of Class A Common stock.

The Company acquired Cinetel Productions (an independent producer of programs for cable television).

1993 - The Company acquired the $2.7 \%$ minority interest in the Knoxville News-Sentinel Company for $\$ 2,800,000$. The Company purchased 589,000 shares of SHB common stock for $\$ 28,900,000$. The Company also purchased a cable television system.

| $\begin{array}{c}\text { Three } \\ \text { months } \\ \text { ended } \\ \text { September } \\ 30,\end{array}$ | $\begin{array}{c}\text { Nine } \\ \text { months } \\ \text { ended }\end{array}$ |  |  |
| :---: | :--- | :--- | :--- |
| September |  |  |  |
| 30, |  |  |  |$]$

The following table presents additional information about the acquisitions:
( in thousands )

Goodwill and other intangible assets acquired
Other assets acquired
Reduction in minority interests
Total
Class A Common stock issued
Liabilities assumed
Cash paid

The acquisitions have been accounted for as purchases, and accordingly purchase prices were allocated to assets and liabilities based on the estimated fair value as of the dates of acquisition. The acquired operations have been included in the consolidated statements of income from the dates of acquisition. Pro forma results are not presented because the combined results of operations would not be significantly different from the reported amounts.
B. Divestitures

1993 - The Company sold its book publishing operations and a newspaper in the first nine months of 1993. In the subsequent quarter a newspaper, a television station, and radio stations in three markets were sold.

The following table presents additional information about the divestitures which occurred in the nine-month period ended September 30:
$\left.\begin{array}{lc}\text { ( in thousands ) } & \begin{array}{c}\text { Nine } \\ \text { months } \\ \text { ended }\end{array} \\ \text { September 30, } \\ 1993\end{array}\right)$

Included in the consolidated financial statements are the following results of divested operations (excluding gains on sale) :

Gain recognized, before income taxes

Nine months eptember 30, 1993

41,177
\$ 19, 514

Nine months
ended
September 30,
\$ 105,701
14,683
45, 468
165, 852
$(146,723)$
(899)
\$ 18,230
\$ 31,898
( in thousands )

Operating revenues
Operating income

Three months ended
September 30, 1993
\$ 11,700
2,500

Nine
months
ended September 30, 1993
\$ 43,500
5,800
3. UNUSUAL ITEMS

1994 - In the second quarter the Company sold its worldwide Garfield and U.S. Acres copyrights. The sale resulted in a pretax gain of $\$ 31,600,000, \$ 17,400,000$ after tax, $\$ .23$ per share.

1993 - The Company's third quarter operating results include adjustments to certain previously reported gains on divestitures (see Note 2B) to reflect changes in accounting estimates, including the change in the federal income tax rate The adjustments reduced pre-tax income \$2,900,000, \$1,900,000 after tax, $\$ .03$ per share. Year-to-date operating results include net pre-tax gains of $\$ 19,500,000, \$ 10,500,000$ after tax, $\$ .14$ per share.

Management changed the estimate of the additional amount of copyright fees the Company would owe when a dispute between the television industry and the American Society of Composers, Authors and Publishers ("ASCAP") was resolved. The adjustment increased first quarter and year-to-date operating income $\$ 4,300,000$ and net income $\$ 2,300,000, \$ .03$ per share.
4. LONG-TERM DEBT

Long-term debt consisted of the following:
( in thousands )

Variable Rate Credit Facilities
7.375\% notes, due in 1998
9.0\% notes, due in 1996
8.5\% notes, payable through 1994

Other notes
Total long-term debt
Current portion of long-term debt
Long-term debt (less current portion)


The Company has a Competitive Advance/Revolving Credit Agreement which expires in September 1995 and permits maximum borrowings up to $\$ 50,000,000$, and additional lines of credit totaling $\$ 20,000,000$ which expire at various dates through June 1995 (collectively "Variable Rate Credit Facilities"). Maximum borrowings under the Variable Rate Credit Facilities are changed as the Company's anticipated needs change and are not indicative of the Company's short-term borrowing capacity. The Variable Rate Credit Facilities may be extended upon mutual agreement.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on dividends and incurrence of additional indebtedness.
5. INVESTMENTS

Investments consisted of the following:

| ( in thousands, except share data ) | $\begin{gathered} \text { September 30, } \\ 1994 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1993 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 1993 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: * |  |  |  |  |  |  |
| Pittsburgh Post-Gazette preferred stock, |  |  |  |  |  |  |
| \$25 million face value, 8\% cumulative dividend |  |  | \$ | 14,000 | \$ | 14,000 |
| Turner Broadcasting: |  |  |  |  |  |  |
| Class B common stock (589,165 shares) | \$ | 11,783 |  | 15,907 |  | 7,985 |
| Class C preferred stock (convertible into |  |  |  |  |  |  |
| 1,309,092 shares of Class B common stock) |  | 26,182 |  | 35,345 |  | 3,285 |
| Other |  | 2,485 |  | 4,043 |  | 1,899 |
| Total securities available for sale |  | 40,450 |  | 69,295 |  | 27,169 |
| Investments accounted for under the equity method |  | 10,714 |  | 10,575 |  | 8,214 |
| Total investments | \$ | 51,164 | \$ | 79,870 | \$ | 35,383 |
| Unrealized gains on securities available for sale | \$ | 28,008 | \$ | 42,125 | \$ | 39,920 |

* Effective December 31, 1993 the Company adopted FAS No. 115. Investments classified as available for sale are carried at market value at September 30, 1994 and December 31, 1993. At September 30, 1993 such securities were carried at the lower of cost or market. There were no unrealized losses at September 30, 1994, December 31, 1993, or September 30 , 1993.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Consolidated results of operations were as follows:

| ( in thousands, except per share data ) |  | 1994 | $\begin{aligned} & \text { Quarterly } \\ & \text { Period } \\ & \text { Change } \end{aligned}$ |  | 1993 |  | 1994 | Year-to- <br> Date <br> Change |  | 1993 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 147,145 | 7.1 \% | \$ | 137,414 | \$ | 440,947 | 6.1 \% | \$ | 415,509 |
| Broadcasting |  | 68,200 | 1.5 \% |  | 67,178 |  | 202,445 | (1.9)\% |  | 206, 424 |
| Cable television |  | 63,944 | 2.1 \% |  | 62,624 |  | 189,595 | 0.0 \% |  | 189,529 |
| Entertainment |  | 16,689 | (33.1)\% |  | 24,964 |  | 56,343 | (10.9)\% |  | 63,233 |
| Other |  |  |  |  |  |  |  |  |  | 8,126 |
| Total operating revenues | \$ | 295,978 | 1.3 \% | \$ | 292,180 | \$ | 889,330 | 0.7 \% | \$ | 882,821 |
| Operating income: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 28,587 | 98.3 \% | \$ | 14,413 | \$ | 90,712 | 78.8 \% | \$ | 50,741 |
| Broadcasting |  | 20,504 | 36.0 \% |  | 15,074 |  | 62,455 | 14.3 \% |  | 54,645 |
| Cable television |  | 10,510 | 8.5 \% |  | 9,684 |  | 27,414 | (22.4)\% |  | 35,318 |
| Entertainment |  | $(1,752)$ |  |  | 1,046 |  | (752) | (119.8)\% |  | 3,799 |
| Other |  |  |  |  |  |  |  |  |  | (201) |
| Corporate |  | $(4,043)$ | (40.9)\% |  | $(2,869)$ |  | $(10,679)$ | (14.9)\% |  | $(9,295)$ |
| Total operating income |  | 53,806 | 44.1 \% |  | 37,348 |  | 169,150 | 25.3 \% |  | 135, 007 |
| Interest expense |  | $(3,919)$ |  |  | $(6,119)$ |  | $(13,191)$ |  |  | $(21,178)$ |
| Net gains and unusual items |  | (734) |  |  | $(2,922)$ |  | 30,887 |  |  | 22,014 |
| Miscellaneous, net |  | 539 |  |  | (863) |  | 287 |  |  | $(1,422)$ |
| Income taxes |  | $(21,358)$ |  |  | $(11,521)$ |  | $(80,884)$ |  |  | $(59,178)$ |
| Minority interest |  | $(2,229)$ |  |  | $(1,856)$ |  | $(7,223)$ |  |  | $(6,491)$ |
| Net income | \$ | 26,105 | 85.6 \% | \$ | 14,067 | \$ | 99,026 | 44.0 \% | \$ | 68,752 |
| Net income per share of common stock |  | \$. 35 | 84.2 \% |  | \$. 19 |  | \$1.32 | 43.5 \% |  | \$. 92 |
| Weighted average shares outstanding |  | 75,638 | 1.3 \% |  | 74,639 |  | 75,059 | 0.6 \% |  | 74,626 |
| Effective income tax rate |  | 43.0 \% |  |  | 42.0 \% |  | 43.2 \% |  |  | 44.0 \% |

For comparison purposes certain 1993 operating revenues, operating expenses, and equity in income of certain joint ventures (see below) have been reclassified to conform with 1994 classifications.

Previously reported 1993 segment information has been restated to conform with 1994 segment classifications. The Entertainment segment includes United Media licensing and syndication (previously included in the Publishing segment), Scripps Howard Productions (a producer of television programming), The Home \& Garden Television Network (a 24hour cable television channel scheduled for launch in late 1994), and the Company's equity interest in The Food Network and SportSouth cable television networks (previously reported in Miscellaneous, net). On March 31, 1994 the Company completed the acquisition of Cinetel Productions (an independent producer of programs for cable television). Cinetel operating results from the date of acquisition are included in the Entertainment segment.

In the third quarter of 1994 the Company acquired the $14 \%$ minority interest in Scripps Howard Broadcasting Company ("SHB") in exchange for $4,952,659$ shares of Class A Common stock.

The Other segment includes book publishing operations which were sold in 1993 (see (ii) below).

The following items affected the comparability of the Company's reported results of operations:
(i) The Company sold its worldwide Garfield and U.S. Acres copyrights in the second quarter of 1994. The sale resulted in a pre-tax gain of $\$ 31,600,000, \$ 17,400,000$ after-tax, $\$ .23$ per share. See Note 3 to the Consolidated Financial Statements.
(ii) The Company sold its book publishing operations and a newspaper in the first nine months of 1993. In the third quarter of 1993 certain previously reported gains were adjusted to reflect changes in accounting estimates, including the change in the federal income tax rate. In the subsequent quarter a newspaper, a television station, and radio stations in three markets were sold. The aforementioned businesses, and any related gains on the sales of the businesses, are hereinafter referred to as the "Divested Operations." See Note 2B to the Consolidated Financial Statements.

The following items related to Divested Operations affected the comparability of the Company's reported results of operations:
( in thousands, except per share data )

Operating revenues
Operating income
Gains recognized (before income
taxes and minority interests)
Gains recognized (after income
taxes and minority interests)
Gains recognized per share (after income taxes and minority interests)

Quarterly Period 1993
\$ 11,700
2,500
$(2,900)$
$(1,900)$
(.03)

Year-to-Date 1993
\$
(iii) In the first quarter of 1993 management changed the estimate of the additional amount of copyright fees the Company would owe when a dispute between the television industry and the American Society of Composers, Authors and Publishers was resolved ("ASCAP Adjustment"). The adjustment increased broadcasting operating income $\$ 4,300,000$ and net income \$2,300,000, \$.03 per share. See Note 3 to the Consolidated Financial Statements.

The items above are excluded from the consolidated and segment operating results presented in the following pages of this Management's Discussion and Analysis. Management believes they are not relevant to understanding the Company's ongoing operations.

Net income per share, excluding net gains and unusual items, was as follows:

|  | 1994 | Quarterly <br> Period <br> Change | 1993 | 1994 | $\begin{gathered} \text { Year-to- } \\ \text { Date } \\ \text { Change } \end{gathered}$ | 1993 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted net income per share |  |  |  |  |  |  |
| (excluding net gains and unusual items) | \$ . 35 | 84.2 \% | \$ . 19 | \$ 1.09 | 58.0 \% | \$ . 69 |

## RESULTS OF OPERATIONS

CONSOLIDATED - Operating results, excluding the Divested Operations and ASCAP Adjustment, were as follows:

| ( in thousands ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 | Change |  | 1993 |  | 1994 | Change |  | 1993 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 147,145 | 10.2 \% | \$ | 133,584 | \$ | 440, 947 | 9.3 \% | \$ | 403, 306 |
| Broadcast television |  | 68,200 | 15.0 \% |  | 59,321 |  | 202,445 | 10.5 \% |  | 183, 280 |
| Cable television |  | 63,944 | 2.1 \% |  | 62,624 |  | 189,595 | 0.0 \% |  | 189,529 |
| Entertainment |  | 16,689 | (33.1)\% |  | 24,964 |  | 56,343 | (10.9)\% |  | 63,233 |
| Total operating revenues | \$ | 295,978 | 5.5 \% | \$ | 280,493 | \$ | 889,330 | 6.0 \% | \$ | 839,348 |
| Operating income: |  |  |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 28,587 | 98.5 \% | \$ | 14,398 | \$ | 90, 712 | 79.9 \% | \$ | 50,415 |
| Broadcast television |  | 20,504 | 63.4 \% |  | 12,552 |  | 62,455 | 43.3 \% |  | 43,582 |
| Cable television |  | 10,510 | 8.5 \% |  | 9,684 |  | 27,414 | (22.4)\% |  | 35,318 |
| Entertainment |  | $(1,752)$ |  |  | 1, 046 |  | (752) | (119.8)\% |  | 3,799 |
| Corporate |  | $(4,043)$ | (40.9)\% |  | $(2,869)$ |  | $(10,679)$ | (14.9)\% |  | $(9,295)$ |
| Total operating income | \$ | 53,806 | 54.6 \% | \$ | 34,811 | \$ | 169,150 | 36.6 \% | \$ | 123,819 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Total advertising revenues | \$ | 177, 075 | 13.5 \% | \$ | 155,995 | \$ | 525,671 | 11.0 \% | \$ | 473,406 |
| Advertising revenues as a |  |  |  |  |  |  |  |  |  |  |
| Total capital expenditures | \$ | 18,808 | (31.4)\% | \$ | 27,406 | \$ | 57,904 | (27.7)\% | \$ | 80,101 |

SEGMENTS - Operating results, excluding the Divested Operations and the ASCAP Adjustment, for each of the Company's business segments are presented on the following pages.

Earnings before interest, income taxes, depreciation, and amortization "EBITDA") is included in the discussion of segment results because: Acquisitions of communications media businesses are based on multiples of EBITDA.
Financial analysts use EBITDA to value communications media companies.
Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods. Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities.

NEWSPAPERS - Operating results for the newspaper segment, excluding the Divested Operations, were as follows:

| ( in thousands, except newsprint information ) |  | 1994 | Quarterly <br> Period Change |  | 1993 |  | 1994 | Year-toDate Change |  | 1993 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 44,277 | 7.8 \% | \$ | 41,085 | \$ | 136,157 | 7.2 \% | \$ | 127,019 |
| Classified |  | 43,212 | 14.7 \% |  | 37,660 |  | 123, 252 | 14.1 \% |  | 108, 056 |
| National |  | 3,590 | 29.9 \% |  | 2,764 |  | 11, 684 | 30.3 \% |  | 8,964 |
| Preprint |  | 14,730 | 13.0 \% |  | 13,039 |  | 44,208 | 11.0 \% |  | 39,821 |
| Newspaper advertising |  | 105,809 | 11.9 \% |  | 94,548 |  | 315,301 | 11.1 \% |  | 283,860 |
| Circulation |  | 28,853 | 4.9 \% |  | 27,516 |  | 87,598 | 3.3 \% |  | 84,838 |
| Joint operating agency distributions |  | 10,618 | 13.6 \% |  | 9,343 |  | 32,064 | 14.4 \% |  | 28, 024 |
| Other |  | 1,865 | (14.3)\% |  | 2,177 |  | 5,984 | (9.1)\% |  | 6,584 |
| Total operating revenues |  | 147,145 | 10.2 \% |  | 133,584 |  | 440, 947 | 9.3 \% |  | 403,306 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 53,614 | (4.5)\% |  | 56,138 |  | 163, 722 | (1.7)\% |  | 166,588 |
| Newsprint and ink |  | 23,586 | 10.0 \% |  | 21,446 |  | 66,374 | 2.8 \% |  | 64,537 |
| Other |  | 32,534 | 0.5 \% |  | 32,369 |  | 93,483 | (0.6)\% |  | 94,072 |
| Depreciation and amortization |  | 8,824 | (4.4)\% |  | 9,233 |  | 26,656 | (3.7)\% |  | 27,694 |
| Total operating expenses |  | 118,558 | (0.5)\% |  | 119,186 |  | 350,235 | (0.8)\% |  | 352,891 |
| Operating income | \$ | 28,587 | 98.5 \% | \$ | 14,398 | \$ | 90,712 | 79.9 \% | \$ | 50,415 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 37,411 | 58.3 \% | \$ | 23,631 | \$ | 117,368 | 50.3 \% | \$ | 78,109 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 19.4 \% |  |  | 10.8 \% |  | 20.6 \% |  |  | 12.5 \% |
| EBITDA |  | 25.4 \% |  |  | 17.7 \% |  | 26.6 \% |  |  | 19.4 \% |
| Capital expenditures | \$ | 2,956 | (65.2)\% | \$ | 8,501 | \$ | 13,215 | (40.9)\% | \$ | 22,350 |
| Advertising inches: |  |  |  |  |  |  |  |  |  |  |
| Local |  | 1,849 | 2.7 \% |  | 1,800 |  | 5,780 | 2.0 \% |  | 5,664 |
| Classified |  | 3,061 | 6.0 \% |  | 2,888 |  | 8,804 | 6.2 \% |  | 8,287 |
| National |  | 91 | 8.3 \% |  | 84 |  | 296 | 11.3 \% |  | 266 |
| Total full run ROP |  | 5,001 | 4.8 \% |  | 4,772 |  | 14,880 | 4.7 \% |  | 14,217 |
| Newsprint information: |  |  |  |  |  |  |  |  |  |  |
| Consumption (in tonnes) |  | 50,957 | 6.7 \% |  | 47,744 |  | 147,950 | 5.1 \% |  | 140,793 |
| Weighted average price per tonne |  | \$ 445 | 3.2 \% |  | \$ 431 |  | \$ 430 | (2.5)\% |  | \$ 441 |

Demand for advertising continued to improve in the first nine months of 1994. Advertising revenues increased for nearly all of the Company's daily newspapers.

The average price of newsprint in 1995 is expected to be substantially higher than 1994's average.

BROADCAST TELEVISION - Operating results for the broadcast television segment, excluding the Divested Operations and ASCAP Adjustment, were as follows:

| ( in thousands ) |  | 1994 | Quarterly Period Change |  | 1993 |  | 1994 | Year-toDate Change |  | 1993 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 32,607 | 10.3 \% | \$ | 29,562 | \$ | 103,124 | 9.7 \% | \$ | 94,008 |
| National |  | 29,936 | 8.8 \% |  | 27,506 |  | 87,768 | 6.5 \% |  | 82,400 |
| Political |  | 3,520 |  |  | 214 |  | 5,121 |  |  | 423 |
| Other |  | 2,137 | 4.8 \% |  | 2,039 |  | 6,432 | (0.3)\% |  | 6,449 |
| Total operating revenues |  | 68,200 | 15.0 \% |  | 59,321 |  | 202,445 | 10.5 \% |  | 183,280 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 18,532 | 7.4 \% |  | 17,263 |  | 55,015 | 5.8 \% |  | 51,975 |
| Program rights |  | 12,518 | (12.8)\% |  | 14,358 |  | 37,603 | (8.6)\% |  | 41,135 |
| Other |  | 11,490 | 15.3 \% |  | 9,967 |  | 32, 033 | 3.2 \% |  | 31, 054 |
| Depreciation and amortization |  | 5,156 | (0.5)\% |  | 5,181 |  | 15,339 | (1.3)\% |  | 15,534 |
| Total operating expenses |  | 47,696 | 2.0 \% |  | 46,769 |  | 139,990 | 0.2 \% |  | 139,698 |
| Operating income | \$ | 20,504 | 63.4 \% | \$ | 12,552 | \$ | 62,455 | 43.3 \% | \$ | 43,582 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 25,660 | 44.7 \% | \$ | 17,733 | \$ | 77,794 | 31.6 \% | \$ | 59,116 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 30.1 \% |  |  | 21.2 \% |  | 30.9 \% |  |  | 23.8 \% |
| EBITDA |  | 37.6 \% |  |  | 29.9 \% |  | 38.4 \% |  |  | 32.3 \% |
| Capital expenditures | \$ | 7,063 |  | \$ | 1,310 | \$ | 12,940 | 97.1 \% | \$ | 6,564 |

Improved demand for advertising time led to the increase in revenues and EBITDA. EBITDA improved sharply at the Company's Baltimore television station following termination of an agreement to broadcast Oriole baseball games. The loss of baseball advertising revenue was more than offset by the switch to lower-cost programming. Excluding the Baltimore station, revenues increased $21 \%$ percent in the third quarter.

The Company has entered into 10-year affiliation agreements with the ABC television network in five of the Company's television markets. The agreements with $A B C$ extend existing affiliation agreements in the Detroit and Cleveland markets, and will replace the current NBC affiliation in Baltimore and Fox affiliations in Phoenix and Tampa. The Baltimore, Phoenix, and Tampa agreements become effective in January 1995. The Company also reached agreement to affiliate its Kansas City television station with NBC and to extend its existing NBC affiliations in Tulsa and West Palm Beach. The Kansas City station became an NBC affiliate in September 1994. The Company had previously been notified of Fox's plans to move its programming to other stations in the Kansas City, Phoenix, and Tampa markets.

CABLE TELEVISION - Operating results for the cable television segment were as follows:

| ( in thousands, except per subscriber information ) |  | 1994 | Quarterly Period Change |  | 1993 |  | 1994 | Year-to- <br> Date <br> Change |  | 1993 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Basic services | \$ | 41,378 | (3.9)\% | \$ | 43, 035 | \$ | 123,730 | (5.4)\% | \$ | 130,826 |
| Premium programming services |  | 12, 261 | 5.4 \% |  | 11,636 |  | 36,447 | 5.9 \% |  | 34,405 |
| Other monthly service |  | 4,249 | 17.0 \% |  | 3,632 |  | 12,720 | 21.4 \% |  | 10,477 |
| Advertising |  | 3, 066 | 44.2 \% |  | 2,126 |  | 7,925 | 26.5 \% |  | 6,266 |
| Installation and miscellaneous |  | 2,990 | 36.2 \% |  | 2,195 |  | 8,773 | 16.1 \% |  | 7,555 |
| Total operating revenues |  | 63,944 | 2.1 \% |  | 62,624 |  | 189,595 | 0.0 \% |  | 189,529 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 9,852 | (3.2)\% |  | 10,173 |  | 30,673 | 3.6 \% |  | 29,606 |
| Program rights |  | 15,337 | 10.0 \% |  | 13,945 |  | 45,529 | 10.6 \% |  | 41, 161 |
| Other |  | 14,480 | 6.6 \% |  | 13,588 |  | 41,715 | 8.0 \% |  | 38,635 |
| Depreciation and amortization |  | 13,765 | (9.6)\% |  | 15,234 |  | 44,264 | (1.2)\% |  | 44,809 |
| Total operating expenses |  | 53,434 | 0.9 \% |  | 52,940 |  | 162,181 | 5.2 \% |  | 154, 211 |
| Operating income | \$ | 10,510 | 8.5 \% | \$ | 9,684 | \$ | 27,414 | (22.4)\% | \$ | 35,318 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| ```Earnings before interest, income taxes, depreciation, and amortization ("EBITDA")``` | \$ | 24,275 | (2.6)\% | \$ | 24,918 | \$ | 71,678 | (10.5)\% | \$ | 80,127 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 16.4 \% |  |  | 15.5 \% |  | 14.5 \% |  |  | 18.6 \% |
| EBITDA |  | 38.0 \% |  |  | 39.8 \% |  | 37.8 \% |  |  | 42.3 \% |
| Capital expenditures | \$ | 6,582 | (61.3)\% | \$ | 17,012 | \$ | 28,753 | (41.3)\% | \$ | 49,010 |
| Average number of basic subscribers |  | 719.4 | 5.1 \% |  | 684.8 |  | 712.5 | 4.7 \% |  | 680.4 |
| Average monthly revenue |  |  |  |  |  |  |  |  |  |  |
| Homes passed at end of period |  |  |  |  |  |  | 1,163.0 | 1.6 \% |  | 1,145.0 |
| Basic subscribers at end of period |  |  |  |  |  |  | 724.1 | 5.0 \% |  | 689.6 |
| Penetration rate |  |  |  |  |  |  | 62.3 \% |  |  | 60.2 \% |

Re-regulation of the cable television industry has significantly affected the Company's cable television operations in 1994.

Year-to-date other operating expenses includes a $\$ 1,500,000$ charge for special rebates to the Company's Sacramento system customers and related legal costs. The rebate was awarded by a federal court in connection with litigation concerning the system's pricing policies in the late 1980s.

ENTERTAINMENT - Operating results for the entertainment segment were as follows:


The Company acquired Cinetel Productions in Knoxville, Tennessee, on March 31, 1994. Cinetel is one of the largest independent producers of programs for cable television. Cinetel's results of operations are included in the Entertainment segment from the date of acquisition.

The Company completed the sale of its Garfield and U.S. Acres copyrights in the second quarter, resulting in the decrease in licensing and syndication revenues. The change in the exchange rate for the Japanese yen increased licensing revenues $\$ 1,100,000$ in the year-to-date period.

Start-up costs for The Home \& Garden Television Network ("HGTV"), a 24hour cable channel scheduled for launch in late 1994, totaled $\$ 2,000,000$ in the third quarter and $\$ 3,500,000$ in the first nine months of 1994.

## LIQUIDITY AND CAPITAL RESOURCES

Cash flow from operating activities was $\$ 167,000,000$ in 1994 compared to \$157,000,000 in 1993.

Cash flow from operating activities and from the sale of copyrights and investments totaled \$214,700,000 in 1994 and was used primarily for capital expenditures of $\$ 57,900,000$, acquisitions and investments of $\$ 28,000,000$, debt reduction of $\$ 111,000,000$, and dividend payments of $\$ 27,300,000$. The debt to total capitalization ratio at September 30 was . 11 in 1994 and . 33 in 1993.

Consolidated capital expenditures for the remainder of 1994 are expected to total less than $\$ 25,000,000$, including HGTV. Current maturities of long-term debt at September 30, 1994 total $\$ 26,900,000$. The Company expects to finance its capital requirements and start-up costs for HGTV primarily through cash flow from operations.

## THE E.W. SCRIPPS COMPANY

## Index to Exhibits

| Exhibit <br> No. | Item | Page |
| :--- | :--- | :---: |
| 12 | Ratio of Earnings to Fixed Charges | E-2 |
| 27 | Financial Data Schedule | E-3 |

## ( in thousands )

$\left.\begin{array}{ccccc}\text { Three } & & \begin{array}{c}\text { Nine } \\ \text { months } \\ \text { ended } \\ \text { September } \\ \text { 30, }\end{array} & & \\ \text { ended }\end{array}\right]$

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of 20\%- to $50 \%$-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies
Share of interest expense related to guaranteed debt $50 \%$-owned affiliated company

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES
\$ 50, 274

5,440
\$ 55,714
\$ 3,919

1,209
20
312
\$ 5,460
10.20
$\begin{array}{rr}\$ & 6,119 \\ & 7\end{array}$
\$ 27,228

7,455
\$ 34,683

1,169
22
167
\$ 7,484
4.63
\$ 190,138

17,425
\$ 207,563
\$ 13,191

3,512

722
\$ 17,485
11.87
\$ 134,270

25,122
\$ 159,392
\$ 21,178

3,487
67
457
\$ 25,249
6.31

## 9-MOS

DEC-31-1994
SEP-30-1994
12,705
$142,467{ }^{\circ}$
5,741
272,982
1,252, 058
541,400
1,730,276
215, 819
110,358
0
0
0
1,072,887
1,730,276

| 889,330 | 0 |  |
| :--- | :--- | :--- |
|  | 0 |  |

714, 746 5,434
13,191
187,133
99, 026 80,884
99, 026
$0^{0}$
0
99, 026
$\$ 1.32$
\$1.32

