ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 1999

## Commission File Number 0-16914

THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Ohio

31-1223339
(State or other jurisdiction of (IRS Employer
incorporation or organization)
Identification Number)

312 Walnut Street
Cincinnati, Ohio 45202
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (513) 977-3000

Title of each class Name of each exchange on which registered
Securities registered pursuant to
Section $12(\mathrm{~b})$ of the Act:
Class A Common Shares, \$. New Yar value Stock Exchange

Securities registered pursuant to
Section $12(\mathrm{~g})$ of the Act:
Not applicable
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes X No
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $S-K$ is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$.

The aggregate market value of Class A Common Shares of the Registrant held by nonaffiliates of the Registrant, based on the $\$ 43.125$ per share closing price for such stock on February 29, 2000, was approximately $\$ 1,080,000,000$. As of February 29, 2000, nonaffiliates held approximately 1,562,800 Common Voting Shares. There is no active market for such stock.

As of February 29, 2000, there were 59,004,178 of the
Registrant's Class A Common Shares, $\$ .01$ par value per share, outstanding and $19,216,913$ of the Registrant's Common Voting Shares, $\$ .01$ par value per share, outstanding.

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ITEM 1. BUSINESS

The E. W. Scripps Company ("Company") is a diversified media company operating in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 19 daily newspapers in the U.S. The broadcast television segment includes nine networkaffiliated stations. Category television includes Home \& Garden Television ("HGTV"), The Television Food Network ("Food Network"), the Do It Yourself Network ("DIY"), and the company's 12\% interest in FOX Sports South, a regional cable television network. Licensing and other media aggregates the Company's operating segments that are too small to warrant separate reporting, including syndication and licensing of news features and comics, publication of independent telephone directories, and investments in businesses focusing on new media technology and education media enterprises. A summary of segment information for the three years ended December 31, 1999, is set forth on page $F$ 32 of this Form $10-\mathrm{K}$

## Newspapers

Operations - The Company acquired or divested the following newspaper operations in the five years ended December 31, 1999:

1999 - Acquired the $70 \%$ of Colorado Real Estate On-line, an Internet provider of real estate listings, that the Company did not already own.
1998 - Divested the Dallas Community newspapers, including the Plano daily.
1997 - Acquired daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, a group of community newspapers in the Dallas, Texas, market and a daily newspaper in Anderson, South Carolina. Traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado, and terminated the joint operating agency and ceased operations of its newspaper in El Paso, Texas.
1996 - Acquired the Vero Beach, Florida, daily newspaper. 1995 - Divested the Watsonville, California, daily newspaper.

The Company publishes daily newspapers in 19 markets. From its Washington bureau the Company operates the Scripps Howard News Service, a supplemental wire service covering stories in the capital, other parts of the United States and abroad. Each of the Company's daily newspapers operates an Internet site featuring content included in the daily newspaper. The Internet sites provide readers with expanded or continuous news presence and special features. Many of the Company's newspapers provide services such as commercial printing, total market coverage advertising products and direct mail advertising.

Newspaper advertising:
Local ROP
Classified ROP
National ROP

National ROP
Preprint and other

Total newspaper advertising
Circulation
Joint operating agency distributions
Other
Total
Divested newspapers
Total newspaper operating revenues

| 272,867 \$ | $264,000 \$$ | 223,230 | $\$$ | 195,706 | 188,870 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 282,038 | 260,679 | 215,764 | 185,921 | 170,039 |  |
| 36,244 | 27,221 | 23,045 | 19,495 | 16,524 |  |
| 107,740 | 95,035 | 68,524 | 60,554 | 63,009 |  |
|  |  |  |  |  |  |
| 698,889 | 646,935 | 530,563 | 461,676 | 438,442 |  |
| 153,742 | 162,902 | 138,746 | 130,671 | 127,251 |  |
| 50,511 | 48,278 | 47,052 | 39,341 | 39,476 |  |
| 15,067 | 16,750 | 13,931 | 8,108 | 7,513 |  |
| 918,209 | 874,865 | 730,292 | 639,796 | 612,682 |  |
|  | 14,206 | 30,084 | 40,372 | 38,291 |  |
| $918,209 \$$ | $889,071 \$$ | $760,376 \$$ | $680,168 \$$ | 650,973 |  |

Daily newspaper operating revenues are derived primarily from advertising and circulation. Joint operating agency distributions represent the Company's share of profits of newspapers managed by the other party to a joint operating agency (see "Joint Operating Agencies"). Other newspaper operating revenues include commercial printing.

Advertising rates and revenues vary among the Company's newspapers depending on circulation, type of advertising, local market conditions and competition. Advertising revenues are derived from run-of-paper ("ROP") advertisements included with news stories in the body of the newspaper, preprinted advertisements that are generally produced by advertisers and inserted into the newspaper, and on-line advertising appearing on the newspapers' Internet sites.

ROP is further broken down among "local," "classified" and "national" advertising. Local refers to advertising that is not in the classified advertising section and is purchased by in-market advertisers. Classified refers to advertising in the section of the newspaper that is grouped by type of advertising, e.g., automotive and help wanted. National refers to advertising purchased by businesses that operate beyond the local market and purchase advertising from many newspapers, primarily through advertising agencies. A given volume of ROP advertisements is generally more profitable to the Company than the same volume of preprinted advertisements.

On-line advertising, which is included in preprint and other advertising, ranges from simple static banners that appear at the top and bottom of a web page to more complex advertisements that use animation and allow users to interact with the advertisements.
On-line advertising also includes an allocation of classified advertising revenues that appear in both the printed editions of the newspapers and on the newspapers' Internet sites, direct response campaigns and links to commercial sites. The newspapers generally receive fees for these links and advertisements, and generally receive a share of revenue from merchandise sales to users of the Internet sites. On-line advertising revenues were $\$ 5,200,000$ in 1999, $\$ 1,800,000$ in 1998 and $\$ 100,000$ in 1997.

Advertising revenues vary through the year, with the first and third quarters generally having lower revenues than the second and fourth quarters. Print advertising rates and volume are highest on Sundays, primarily because circulation and readership is greatest on Sundays.

| ( in thousands ) (1) ${ }^{\text {Newspaper }}$ | Morning (M) <br> Evening (E) | 1999 | 1998 | 1997 | 1996 | 1995 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Daily Paid Circulation Abilene (TX) Reporter-News | M (5) | 38.3 | 39.8 | 40.3 | 41.3 | 42.7 |
| Albuquerque (NM) Tribune (2) | E | 21.3 | 23.0 | 25.1 | 27.2 | 30.0 |
| Anderson (SC) Independent-Mail | M (5) | 39.6 | 40.2 | 41.4 | 42.0 | 42.4 |
| Birmingham (AL) Post-Herald (2) | E (3) | 18.1 | 21.3 | 25.6 | 49.7 | 58.2 |
| Boulder (CO) Daily Camera | M (5) | 33.0 | 34.4 | 34.2 | 33.9 | 34.7 |
| Bremerton (WA) Sun | M (4) | 35.0 | 36.5 | 38.4 | 36.2 | 35.9 |
| Cincinnati (OH) Post (2) | E | 65.4 | 70.9 | 77.2 | 81.3 | 87.4 |
| Corpus Christi (TX) Caller-Times | M (5) | 64.8 | 66.2 | 68.1 | 64.8 | 66.4 |
| Denver (CO) Rocky Mountain News | M (6) | 396.1 | 332.0 | 302.9 | 316.9 | 331.0 |
| Evansville (IN) Courier \& Press (7) | M | 71.6 | 60.6 | 61.8 | 60.5 | 61.8 |
| Knoxville (TN) News-Sentinel | M | 121.7 | 121.9 | 122.3 | 122.7 | 124.9 |
| Memphis (TN) Commercial Appeal | M | 172.9 | 174.4 | 185.7 | 182.6 | 190.2 |
| Naples (FL) Daily News | M | 51.6 | 50.2 | 49.2 | 48.4 | 47.8 |
| Redding (CA) Record-Searchlight | M | 34.2 | 34.8 | 35.7 | 35.2 | 37.7 |
| San Angelo (TX) Standard-Times | M (5) | 30.0 | 31.2 | 31.5 | 32.2 | 32.7 |
| Stuart (FL) News | M | 36.8 | 36.1 | 35.4 | 35.1 | 36.3 |
| Ventura County (CA) Star | M (4) | 93.1 | 92.4 | 95.9 | 94.7 | 96.3 |
| Vero Beach (FL) Press Journal | M (5) | 32.0 | 32.0 | 32.4 | 33.3 | 32.9 |
| Wichita Falls (TX) Times Record News | M (5) | 36.7 | 37.0 | 37.9 | 38.0 | 38.4 |
| Total Daily Circulation |  | 1,392.2 | 1,334.9 | 1,341.0 | 1,376.0 | 1,427.7 |
| Sunday Paid Circulation |  |  |  |  |  |  |
| Abilene (TX) Reporter-News | (5) | 47.4 | 49.7 | 50.4 | 51.5 | 52.8 |
| Anderson (SC) Independent-Mail | (5) | 45.3 | 46.3 | 47.8 | 48.1 | 48.5 |
| Boulder (CO) Daily Camera | (5) | 40.1 | 41.6 | 41.4 | 41.7 | 42.7 |
| Bremerton (WA) Sun |  | 39.0 | 39.7 | 41.7 | 39.8 | 39.6 |
| Corpus Christi (TX) Caller-Times | (5) | 85.4 | 86.9 | 89.4 | 88.1 | 96.1 |
| Denver (CO) Rocky Mountain News | (6) | 504.5 | 432.9 | 415.7 | 406.5 | 436.1 |
| Evansville (IN) Courier \& Press |  | 104.8 | 105.6 | 109.2 | 109.6 | 114.0 |
| Knoxville (TN) News-Sentinel |  | 159.4 | 162.8 | 166.2 | 167.6 | 174.8 |
| Memphis (TN) Commercial Appeal |  | 237.9 | 242.9 | 256.6 | 259.4 | 269.4 |
| Naples (FL) Daily News |  | 64.7 | 64.3 | 63.1 | 61.5 | 61.4 |
| Redding (CA) Record-Searchlight |  | 38.3 | 38.0 | 38.1 | 38.2 | 39.9 |
| San Angelo (TX) Standard-Times | (5) | 36.2 | 37.2 | 37.7 | 38.7 | 39.4 |
| Stuart (FL) News |  | 45.1 | 45.7 | 45.4 | 44.1 | 44.4 |
| Ventura County (CA) Star |  | 107.8 | 104.6 | 103.4 | 102.8 | 104.0 |
| Vero Beach (FL) Press Journal | (5) | 35.5 | 35.7 | 35.9 | 35.7 | 35.3 |
| Wichita Falls (TX) Times Record News | (5) | 41.9 | 42.8 | 44.4 | 45.2 | 46.8 |
| Total Sunday Circulation |  | 1,633.3 | 1,576.7 | 1,586.4 | 1,578.5 | 1,645.2 |

(1) Based on Audit Bureau of Circulation Publisher's Statements ("Statements") for the six-month periods ending September 30, except figures for the Naples Daily News, the Stuart News and the Vero Beach Press Journal which are from the Statements for the twelve-month periods ending September 30 .
(2) The other party to a JOA manages this newspaper's non-editorial operations. See "Joint Operating Agencies."
(3) Moved to evening distribution in 1996.
(4) Bremerton and the Thousand Oaks and Simi Valley editions of the Ventura County newspaper moved to morning distribution in 1995.
(5) Abilene, Anderson, Boulder, Corpus Christi, San Angelo and Wichita Falls acquired in 1997. Vero Beach acquired in 1996.
(6) In 1996 the Company eliminated distribution outside the newspaper's primary market area ("PMA").
(7) The Evansville JOA was terminated in 1998. See "Joint Operating Agencies."

Joint Operating Agencies - The Company is currently a partner in newspaper joint operating agencies ("JOAs") in three markets. A JOA combines all but the editorial operations of two competing newspapers in a market in order to reduce aggregate expenses and take advantage of economies of scale, thereby allowing the continuing operation of both newspapers in that market. The Newspaper Preservation Act of 1970 ("NPA") provides a limited exemption from anti-trust laws, generally permitting the continuance of JOAs in existence prior to the enactment of the NPA and the formation, under certain circumstances, of new JOAs between newspapers.

JOA revenues less JOA expenses, as defined in each JOA, equals JOA profits, which are split between the partners. In each case JOA expenses exclude editorial expenses. The other partner manages each of the company's JOAs. The Company's share of JOA profits range from approximately $20 \%$ to $40 \%$.

The table below provides certain information about the Company's JOAs.

Publisher of Other Newspaper
The Albuquerque Tribune Birmingham Post-Herald The Cincinnati Post

Journal Publishing Company Newhouse Newspapers Gannett Newspapers
Year JOA
Entered Into

Year of JOA Expiration

## 1933

1950
2022
2015
2007

The JOAs generally provide for automatic renewal terms of ten years, unless advance notice of termination ranging from two to five years is given by either party.

A JOA in Evansville, Indiana, which was managed by the Company, expired in 1998 and was not renewed. The Company had received approximately $80 \%$ of JOA profits. The Company continues to operate its Evansville newspaper.

Competition - The Company's newspapers compete for advertising revenues primarily with other local media, including other local newspapers, television and radio stations, cable television, telephone directories, other Internet sites and direct mail. Competition for advertising revenues is based upon audience size and demographics, price and effectiveness. The Company's newspapers and Internet sites compete with all other information and entertainment media for consumers' discretionary time.

All of the Company's newspaper markets are highly competitive, particularly Denver, which has a competing morning and Sunday newspaper.

Newspaper Production - The Company's daily newspapers are printed using offset or flexographic presses and use computer systems for writing, editing and composing and producing the advertising and news material printed in each edition. The Company expects to construct a new production facility for its Knoxville, Tennessee, daily newspaper beginning in 2000 .

Raw Materials and Labor Costs - The Company consumed approximately 270,000 metric tons of newsprint in 1999 and 240,000 metric tons in 1998. The Company purchases newsprint from various suppliers, many of which are Canadian. Management believes that the Company's sources of supply of newsprint are adequate for its anticipated needs.

Newsprint is a basic commodity and its price is very sensitive to the worldwide balance of supply and demand. Because of the capital commitment to construct and operate a newsprint mill, the supply of newsprint is relatively stable except for temporary disruptions caused by labor stoppages. However, the demand for newsprint can change quickly, resulting in wide swings in the price of newsprint. Newsprint prices increased from approximately $\$ 420$ per metric ton in the first quarter of 1994 to $\$ 745$ in the first quarter of 1996, then declined to approximately $\$ 500$ by March 1997. Newsprint prices have fluctuated between $\$ 450$ and $\$ 580$ during 1998 and 1999. The average newsprint price was approximately $\$ 480$ per metric ton in the fourth quarter of 1999. Depending upon market conditions, the Company may use newsprint forward contracts to hedge its exposure to changes in the price of newsprint in, at most, the ensuing twelve months. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Market Risk."

Labor costs accounted for approximately 43\% of the Company's newspaper operating expenses in 1999 and 42\% in 1998. A substantial number of the Company's newspaper employees are represented by labor unions. See "Employees."

Operations - The Company did not acquire or divest any broadcast television operations in the five years ended December 31, 1999. In the first quarter of 2000 the Company received approval from the Federal Communications Commission ("FCC") to purchase KMCI in Lawrence, Kansas. The Company has operated KMCI under a Local Marketing Agreement since 1996.

The Company's broadcast television segment consists of nine network-affiliated television stations. The stations rely on local sales operations for local advertising and national advertising agencies for obtaining national advertising. Each of the Company's television stations operates an Internet site featuring news and other content included in the broadcast news. The Internet sites provide users with expanded or continuous news presence and special features.

Revenues - Operating revenues for the five years ended December 31, 1999, were as follows
( in thousands )

Local advertising
National advertising
Political advertising
Other
Total broadcast television operating revenues

| 1999 |  | 1998 |  | 1997 |  | 1996 |  | 1995 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 171,353 | \$ | 166,115 | \$ | 171,211 | \$ | 159,412 | \$ | 150,489 |
| 120,638 |  | 125,432 |  | 139,322 |  | 127,172 |  | 125,476 |
| 2,478 |  | 20,084 |  | 2,106 |  | 19,505 |  | 3,207 |
| 17,893 |  | 19,083 |  | 18,577 |  | 17,378 |  | 16,056 |
| 312,362 | \$ | 330,714 | \$ | 331,216 | \$ | 323,467 | \$ | 295,228 |

Revenues are derived primarily from the sale of time to businesses for commercial messages that appear during entertainment and news programming. Local and national advertising refer to time purchased by local, regional and national businesses; political refers to campaigns for elective office and campaigns for political issues. Automobile advertising accounts for approximately one-fourth of the Company's local and national advertising revenues.

The first and third quarters of each year generally have lower advertising revenues than the second and fourth quarters. The increasing political advertising in evennumbered years when congressional and presidential elections occur makes it difficult to achieve year-over-year increases in operating results in odd-numbered years.

On-line advertising, which is included in other revenue, ranges from simple static banners that appear at the top and bottom of a web page to more complex advertisements that use animation and allow users to interact with the advertisements. The Internet sites also offer direct response campaigns and links to commercial sites. The stations generally receive fees for these links and advertisements. On-line advertising revenues were $\$ 500,000$ in 1999.

|  |  |  |  | Current |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Expiration |  | Affiliation | Stations |  |  |  |  |  |
|  | Network | of FCC | Rank of | Agreement | in |  |  |  |  |  |
| Station and Market | Affiliation | License | Market (1) | Expires | Market (3) | 1999 | 1998 | 1997 | 1996 | 1995 |

```
NXYZ, Detroit, Ch. 7
Statige Audience Share (2)
```

| ABC | 2005 | 9 | 2004 |
| :---: | :---: | :---: | :---: |
| ABC (6) | 2005 | 13 | 2005 |
| ABC | 2005 | 15 | 2004 |
| ABC (6) | 2006 | 17 | 2005 |

Market

WFTS, Tampa, Ch. 28
Average Audience Share (2)
Station Rank in Market (4)
WEWS, Cleveland, Ch. 5
Station Rank in Market (4)
KNXV, Phoenix, Ch. 15 (2)
Station Rank in Market (4)
WMAR, Baltimore, Ch. 2
Average Audience Share (2)
Station Rank in Market (4)
KSHB, Kansas City, Ch. 41
Average Audience Share (2)
Station Rank in Market (4)
WCPO, Cincinnati, Ch. 9
Average Audience Share (2)
Station Rank in Market (4)
WPTV, W. Palm Beach, Ch. 5
Average Audience Share (2)
Station Rank in Market (4)
KJRH, Tulsa, Ch. 2
Average Audience Share (2)
Station Rank in Market (4)

All market and audience data is based on the November A.C. Nielsen Company survey.
(1) Rank of Market represents the relative size of the television market in the United States.
(2) Represents the number of television households tuned to a specific station from 6 a.m. to 2 a.m. each day, as a percentage of total viewing households in Area of Dominant Influence.
(3) Stations in Market does not include public broadcasting stations, satellite stations, or translators which rebroadcast signals from distant stations.
(4) Station Rank in Market is based on Average Audience Share as described in (2)
(5) Prior to June 1996, WCPO was a CBS affiliate.
(6) Prior to January 1995, WFTS and KNXV were FOX affiliates and WMAR was a NBC affiliate.

Competition - The Company's television stations compete for advertising revenues primarily with other local media, including other television stations, radio stations, cable television, newspapers, other Internet sites and direct mail. Competition for advertising revenues is based upon audience size and demographics, price and effectiveness. Television stations compete for consumers' discretionary time with all other information and entertainment media. The Company's television stations have experienced declines in their average audience share in recent years due to the creation of new networks and increased audience share of alternative service providers such as traditional cable, "wireless" cable and direct broadcast satellite television. Continuing technological advances will improve the capability of alternative service providers to offer video services in competition with terrestrial broadcasting. The degree of competition from such service providers, and from local telephone companies that are pursuing efforts to enter this market, is expected to increase. The Company intends to undertake upgrades in its services, including development of digital television broadcasting, to maintain its competitive posture. Technological advances in interactive media services will further increase these competitive pressures.

Network Affiliation and Programming - The Company's television stations are affiliated with national television networks. The networks offer a variety of programs to affiliated stations, which have the right of first refusal before such programming may be offered to other television stations in the same market. Networks compensate affiliated stations for carrying network programming. The national television networks have reduced the amount of such compensation. The Company received $\$ 13,100,000$ in network compensation in 1999 and expects network compensation to total approximately $\$ 10,000,000$ in 2000 and in 2001.

In addition to network programs, the Company's television stations broadcast locally produced programs, syndicated programs, sports events, movies, public service programs and "niche" programs focusing on topics of interest in the stations' local markets. News is the focus of the Company's locally produced programming. Advertising during local news programs on the Company's stations account for approximately $30 \%$ of revenues.

Federal Regulation of Broadcasting - Television broadcasting is subject to the jurisdiction of the FCC pursuant to the Communications Act of 1934, as amended ("Communications Act"). The Communications Act prohibits the operation of television broadcasting stations except in accordance with a license issued by the FCC and empowers the FCC to revoke, modify and renew broadcasting licenses, approve the transfer of control of any corporation holding such licenses, determine the location of stations, regulate the equipment used by stations and adopt and enforce necessary regulations. The Telecommunications Act of 1996 (the "1996 Act") significantly relaxed the regulatory environment applicable to broadcasters.

Under the 1996 Act, television broadcast licenses may be granted for a term of eight years, rather than five, and they remain renewable upon request. While there can be no assurance regarding the renewal of the Company's television broadcast licenses, the Company has never had a license revoked, has never been denied a renewal and all previous renewals have been for the maximum term.

FCC regulations govern the multiple ownership of television stations and other media. Under the multiple ownership rule, a license for a television station will generally not be granted or renewed if the grant of the license would result in (i) the applicant owning more than one, or in some markets under certain conditions, two television stations in the same market, or (ii) the grant of the license would result in the applicant's owning, operating, controlling, or having an interest in television stations whose total national audience reach exceeds $35 \%$ of all television households. The FCC rules also generally prohibit "crossownership" of a television station and daily newspaper or cable television system in the same service area. The Company's television station and daily newspaper in Cincinnati were owned by the Company at the time the crossownership rules were enacted and enjoy "grandfathered" status. These properties would become subject to the crossownership rules upon their sale. The 1996 Act directed the FCC to review all its ownership rules, and such a review is ongoing.

Under the Cable Television Consumer Protection and Competition Act of 1992 ("1992 Act"), each television broadcast station gained "must-carry" rights on any cable system defined as "local" with respect to that station. Stations may waive their must-carry rights and instead negotiate retransmission consent agreements with local cable companies. The Company's stations have generally elected to
how the must-carry rules will apply to television stations
new digital transmissions.

Operations - The Company's category television segment includes HGTV, Food Network, and DIY, which are 24-hour national cable television networks, and a 12\% interest in FOX Sports South (a regional cable television network). The Company owned 64\% of Food Network at the end of 1999.

Food Network began telecasting in December 1993 and HGTV in December 1994. DIY began telecasting in the fourth quarter of 1999.

HGTV features programming focusing on home repair and remodeling, gardening, decorating and other activities associated with the home. DIY features immediate access to step-by-step instructions, in-depth demonstrations and tips on various topics associated with home improvement, gardening and crafts. Food Network features programming focusing on food and entertaining. The audiences for this targeted programming include a large percentage of consumers that advertisers wish to reach, enabling the networks to charge higher rates per viewer than mass-audience networks.

According to the Nielson Homevideo Index, HGTV was telecast to 59.0 million homes in December 1999, 48.4 million homes in December 1998 and 36.1 million homes in December 1997. Food Network was telecast to 44.2 million homes in December 1999, 37.1 million homes in December 1998 and 29.1 million homes in December 1997.

Each of the Company's networks operates an Internet site featuring content from its programs and additional information and products of interest to the networks' viewers. The Internet sites also permit users to post comments in response to programs and features, and provide applications to enable users to communicate with each other and receive updates in subject areas of their choosing. HGTV has also established strategic alliances with Internetbased companies garden.com and homeportfolio.com.

Revenues - Operating revenues for the five years ended December 31, 1999, were as follows:
( in thousands )

Advertising
Affiliate fees
Other
Total category television operating revenues other distribution systems that carry the networks. Affiliate fees are generally based on the number of subscribers who receive the networks.

On-line advertising primarily includes banner ads and other advertisements. Advertising opportunities on the Internet sites range from simple static banners that appear at the top and bottom of a web page to more complex advertisements that use animation and allow users to interact with the advertisements. The Internet sites also provide advertisers with sponsorship opportunities, promotions, direct response campaigns and links to commercial sites. The networks generally receive fees for these links and advertisements, and generally receive a share of revenue from merchandise sales to users of the Internet sites. On-line advertising revenues were $\$ 3,400,000$ in 1999 and $\$ 700,000$ in 1998 .

Programming - The Company both internally produces and purchases programming for HGTV, DIY and Food Network. Purchases are made from a variety of independent producers. In recent years the Company has improved the quality and variety of programming and expanded the hours of original programming presented on its networks. The costs to purchase or produce programs for the networks totaled $\$ 117,000,000$ in $1999, \$ 64,000,000$ in 1998 , and $\$ 24,000,000$ in 1997. The Company believes it has sufficient sources to maintain high quality, original programming on its networks.

Distribution - HGTV, DIY and Food Network are transmitted via satellite to cable television and direct broadcast satellite systems. The Company's networks generally pay fees to cable television and direct broadcast satellite systems in exchange for long-term agreements to distribute the networks in specific markets. These fees are usually paid in full when systems launch the networks. The amounts of the distribution fees depend upon several factors, including the numbers of subscribers, the duration of the agreements and the amounts of monthly affiliate fees the systems agree to pay the Company. Additional payments may be required to expand distribution.

Popularity of the programming with subscribers is a primary factor in obtaining and retaining distribution by system operators. Management believes the popularity of HGTV and Food Network will enable the Company to renew its existing distribution agreements at no additional cost.

Competition - In addition to competing with other networks for distribution on cable television systems, HGTV, DIY and Food Network compete for advertising revenues primarily with other local and national media, including other cable television networks, television stations, radio stations, newspapers, Internet sites and direct mail. Competition for advertising revenues is based upon audience size and demographics, price and effectiveness. The Company's cable television networks compete for consumers' discretionary time with all other information and entertainment media.

## Licensing and Other Media

Operations - Licensing and other media aggregates the Company's operating segments that are too small to warrant separate reporting, including syndication and licensing of news features and comics and publication of independent telephone directories. Through Scripps Ventures and other entities the Company also invests in businesses focusing on new media technology and education media enterprises.

The Company acquired or divested the following operations in the five years ended December 31, 1999:

1998 - Acquired independent telephone directories in Memphis, Tennessee; Kansas City, Missouri; North Palm Beach, Florida; and New Orleans, Louisiana. Divested Scripps Howard Productions, the Company's television program production operation based in Los Angeles.

Revenues - Operating revenues for the five years ended December 31, 1999, were as follows:
( in thousands )

Licensing
Newspaper feature distribution Other

Total licensing and other media revenues
Divested other media

Total licensing and other media operating revenues distributor of news columns, comics and other features for the newspaper industry. Included among these features is "Peanuts," one of the most successful strips in the history of comic art.

| 1999 | 1998 | 1997 | 1996 | 1995 |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| $63,755 \$$ | $62,260 \$$ | $56,813 \$$ | 53,672 | $\$$ |
| 23,382 | 22,650 | 20,920 | 20,695 | 49,366 |
| 24,669 | 11,292 | 4,123 | 161 | 18,915 |
| 111,806 | 96,202 | 81,856 | 74,528 | 68,281 |
|  |  | 11,070 | 21,423 | 7,542 |
| 111,806 \$ | $96,202 \$$ | $92,926 \$$ | $95,951 \$$ | 75,823 |

United Media owns and licenses worldwide copyrights relating to "Peanuts," "Dilbert" and other character properties for use on numerous products, including plush toys, greeting cards and apparel, for promotional purposes and for exhibit on television and other media. Charles Schulz, the author of "Peanuts," died in February 2000. The Company intends to continue syndication of previously published "Peanuts" strips, and retains the rights to continue to license the characters. "Peanuts" provides more than $80 \%$ of the Company's licensing revenues, approximately $70 \%$ of which are earned in international markets, with the Japanese market providing approximately two-thirds of international revenue. Depending upon market conditions, the Company may use foreign currency forward and option contracts to hedge its exposure to changes in the exchange rate for the Japanese yen. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Market Risk." Merchandise, literary and exhibition licensing revenues are generally a negotiated percentage of the licensee's sales. The Company generally negotiates a fixed fee for the use of its copyrighted characters for promotional and advertising purposes. The Company generally pays a percentage of gross syndication and licensing royalties to the creators of these properties.

United Media also operates Internet sites using its syndicated comics and news columns. The sites include banner ads and other advertisements and allow users to purchase "Peanuts," "Dilbert" and other merchandise. Online revenues were $\$ 3,000,000$ in 1999.

Competition - The Company's newspaper feature distribution operations compete for a limited amount of newspaper space with other distributors of news columns, comics and other features. Competition is primarily based on price and popularity of the features. Popularity of licensed characters is a primary factor in obtaining and renewing merchandise and promotional licenses.

Investments - Through its Scripps Ventures Fund and other entities the Company invests in businesses focusing on new media technology and education media enterprises. The Company recognized gains (losses), net of fund management expenses, totaling $\$ 1,800,000$ in 1999, $\$ 1,600,000$ in 1998, and $(\$ 2,000,000)$ in 1997 .

See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Market Risk" and Note 6 to the Consolidated Financial Statements.

## Employees

As of December 31, 1999, the Company had approximately 8,000 full-time employees, of whom approximately 5,900 were with newspapers, 1,400 with broadcast television, 500 with cable television networks and 100 with licensing and other media. Various labor unions represent approximately 1,800 employees, primarily in newspapers. The present operations of the Company have not experienced any work stoppages since 1985. The Company considers its relationship with employees to be generally satisfactory.

ITEM 2. PROPERTIES
The properties used in the Company's newspaper operations generally include business and editorial offices and printing plants.

The Company's television operations require offices and studios and other real property for towers upon which broadcasting transmitters and antenna equipment are located.

The Company's category television operations require offices and studios and other real and personal property to produce programs and to transmit the network programming via leased satellite. HGTV and DIY operate from a production facility in Knoxville. Food Network operates from leased facilities in New York.

Management believes the Company's facilities are generally well maintained and are sufficient to serve its present needs.

ITEM 3. LEGAL PROCEEDINGS
The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings primarily relating to renewal of broadcast licenses, none of which is expected to result in material loss.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of 1999.

## PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The Company's Class A Common Shares are traded on the New York Stock Exchange ("NYSE") under the symbol "SSP." There are approximately 8,000 owners of the Company's Class A Common shares, based on security position listings, and 18 owners of the Company's Common Voting shares (which do not have a public market). The Company has declared cash dividends in every year since its incorporation in 1922. Future dividends are, however, subject to the Company's earnings, financial condition and capital requirements.

The range of market prices of the Company's Class A Common shares, which represents the high and low sales prices for each full quarterly period, and quarterly cash dividends are as follows:

| 1st | 2nd | 3rd | 4th |  |
| :---: | :---: | :---: | :---: | :---: |
| Quarter | Quarter | Quarter | Quarter | Total |

Market price of common stock:
Low
$\$ 50.250$
40.500
$\$ 51.563$
41.125
$\$ 53.000$
46.313
$\$ .14$
$\$ 51.375$
41.500

Cash dividends per share of common stock
\$. 14
\$ . 14
\$. 14
\$ . 14
\$ . 56

Market price of common stock:
High
$\$ 55.313$
45.063

| $\$ 58.500$ | $\$ 56.000$ |
| ---: | ---: |
| 50.125 | 42.875 |
|  |  |
| $\$ .13$ | $\$ .14$ |

$\$ 51.875$
38.500

Cash dividends per share of common stock

ITEM 6. SELECTED FINANCIAL DATA
The Selected Financial Data required by this item is filed as part of this Form $10-\mathrm{K}$. See Index to Consolidated Financial Statement Information at page F-1 of this Form 10-K.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

Management's Discussion and Analysis of Financial Condition and Results of Operation required by this item is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page $\mathrm{F}-1$ of this Form 10-K.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA
The Financial Statements and Supplementary Data required by this item is filed as part of this Form $10-\mathrm{K}$. See Index to Consolidated Financial Statement Information at page $\mathrm{F}-1$ of this Form 10-K.

ITEM 9. ChANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

> Executive Officers

Executive officers serve at the pleasure of the Board of Directors. Certain information about such officers appears in the table below.

| Name | Age | Position |
| :---: | :---: | :---: |
| William R. Burleigh | 64 | Chairman of the Board of Directors (since 1999); Chief Executive Officer (since May 1996); President (1994 to January 2000); and Director (since 1990) |
| Kenneth W. Lowe | 50 | President, Chief Operating Officer and Director (since January 2000); President, Scripps Networks (1993 to 2000) |
| Richard A. Boehne | 43 | Executive Vice President <br> (since February 1999); Vice <br> President/Communications and <br> Investor Relations (1995 to 1999) |
| Daniel J. Castellini | 60 | Senior Vice President and Chief Financial Officer (since 1986) |
| Frank Gardner | 57 | ```Senior Vice President/Interactive Media (since March 2000); Senior Vice President/Broadcasting (1993 to 2000)``` |
| Alan M. Horton | 56 | Senior Vice <br> President/Newspapers (since 1994) |
| Craig C. Standen | 57 | Senior Vice <br> President/Corporate Development (since 1994) |
| Gregory L. Ebel | 44 | Vice President/Human Resources (since 1994) |
| Neal F. Fondren | 41 | Vice President/New Media <br> (since November 1996); Director <br> Administration and Business <br> Development, Cable Division (1994 to 1996) |
| James M. Hart | 57 | Vice President/Television (since 1995) |
| Jeffrey J. Hively | 46 | Vice President/Newspaper Operations (since 1994) |
| J. Robert Routt | 45 | Vice President and Controller (since 1985) |
| Paul K. Scripps | 54 | Vice President/Newspapers (since 1986) |
| Timothy E. Stautberg | 37 | Vice President/Communications and Investor Relations (since April 1999); General Manager, Redding Record Searchlight (1997 to 1999); Assistant to the Publisher, Denver Rocky Mountain News (1992 to 1997) |
| Stephen W. Sullivan | 53 | Vice President/Newspapers <br> (since November 1997); President, Harte-Hanks Newspapers and Senior Vice President, Harte-Hanks Communications (1991 to 1997) |
| M. Denise Kuprionis | 43 | Corporate Secretary (since 1987) |
| E. John Wolfzorn | 54 | Treasurer (since 1979) |

The information required by Item 10 of Form $10-\mathrm{K}$ relating to directors of the Company is incorporated by reference to the material captioned "Election of Directors" in the Company's definitive proxy statement for the Annual Meeting of Shareholders ("Proxy Statement"). The Proxy Statement will be filed with the Securities and Exchange Commission on or before April 28, 2000.

ITEM 11. EXECUTIVE COMPENSATION

The information required by Item 11 of Form $10-\mathrm{K}$ is incorporated by reference to the material captioned "Executive Compensation" in the Proxy Statement.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by Item 12 of Form $10-\mathrm{K}$ is incorporated by reference to the material captioned "Security Ownership of Certain Beneficial Owners and Management" in the Proxy Statement.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS
The information required by Item 13 of Form $10-\mathrm{K}$ is incorporated by reference to the material captioned "Certain Transactions" in the Proxy Statement.

## PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

Financial Statements and Supplemental Schedules
(a) The consolidated financial statements of the Company are filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page $\mathrm{F}-1$.

The report of Deloitte \& Touche LLP, Independent
Auditors, dated January 24,2000 , is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page $\mathrm{F}-1$.
(b) The consolidated supplemental schedules of the Company are filed as part of this Form 10-K. See Index to Consolidated Financial Statement Schedules at page $S-1$.

## Exhibits

The information required by this item appears at page E-1 of this Form 10-K.

Reports on Form 8-K

No Current Reports on Form 8-K were filed in the fourth quarter of 1999.

## SIGNATURES

Pursuant to the requirements of Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on March 28, 2000.

THE E. W. SCRIPPS COMPANY
By /s/ William R. Burleigh William R. Burleigh Chairman and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities indicated, on March 28, 2000

Signature
Title
/s/ William R. Burleigh
William R. Burleigh
/s/ Daniel J. Castellini
Daniel J. Castellini
/s/ Kenneth W. Lowe
Kenneth W. Lowe
/s/ Charles E. Scripps
Charles E. Scripps
/s/ John H. Burlingame
John H. Burlingame
/s/ Daniel J. Meyer
Daniel J. Meyer
/s/ Nicholas B. Paumgarten
Nicholas B. Paumgarten
/s/ Paul K. Scripps
Paul K. Scripps
/s/ Edward Scripps, Jr. Edward Scripps, Jr.
/s/ Nackey E. Scagliotti
Nackey E. Scagliotti
/s/ Ronald W. Tysoe
Ronald W. Tysoe
/s/ Julie A. Wrigley
Julie A. Wrigley

Chairman of the Board and
Chief Executive Officer
(Principal Executive Officer)
Senior Vice President and
Chief Financial Officer
President,Chief Operating Officer and Director

Chairman of the Executive Committee of the Board f Directors

Director

Director

Director

Director

Director

Director

Director

Director

## THE E. W. SCRIPPS COMPANY

INDEX TO CONSOLIDATED FINANCIAL STATEMENT INFORMATION

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## ELEVEN-YEAR FINANCIAL HIGHLIGHTS

( in millions, except share data )
Summary of Operations
Operating Revenues:

Broadcast television
Category television
Licensing and other media

| 312 | 33 |
| ---: | ---: |
| 229 | 14 |
| 112 | 9 |
| 1,571 | 1,45 |
|  | 1 |
| $\$ 1,571$ | $\$ 1,46$ |


| 331 | 3 |
| ---: | ---: |
| 67 |  |
| 82 |  |
| 1,210 | 1,0 |
| 41 |  |
| $\$ 1,251$ | $\$ 1,1$ |


| $\mathbf{2 1 7}$ | $\$$ | 197 | $\$$ | 172 | $\$$ | 134 | $\$$ | 121 | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 67 | 93 | 104 | 100 | 87 | 95 | 74 |  |  |  |
| 21 | $(7)$ | $(14)$ | $(17)$ | $(19)$ | $(9)$ | $(1)$ |  |  |  |
| 10 | 11 | 7 | 8 | 7 | 5 | 5 |  |  |  |
| $(19)$ | $(17)$ | $(17)$ | $(18)$ | $(17)$ | $(15)$ | $(14)$ |  |  |  |
| 297 | 277 | 252 | 207 | 179 | 191 | 133 |  |  |  |
|  |  | $(1)$ | 3 | 2 |  | 9 |  |  |  |
|  |  |  | $(4)$ |  | $(8)$ | $(1)$ |  |  |  |
| 297 | 276 | 251 | 206 | 181 | 184 | 142 |  |  |  |
|  | $(45)$ | $(47)$ | $(19)$ | $(10)$ | $(11)$ | $(16)$ | $(26)$ |  |  |


| 85 | $\$$ | 67 | $\$$ | 76 | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 62 | 50 | 61 | 98 |  |  |
|  |  |  | 49 |  |  |
| 8 | 10 | 10 |  |  |  |
| $(15)$ | $(13)$ | $(15)$ | $(16)$ |  |  |
| 140 | 114 | 132 | 149 |  |  |
| $(11)$ | 37 | 37 | 40 |  |  |
|  |  | $(36)$ |  |  |  |
| 129 | 150 | 133 | 189 |  |  |
| $(34)$ | $(38)$ | $(43)$ | $(42)$ |  |  |

Gains (losses) on divested operations (1)
Gain on sale of Garfield copyrights (4)
Other unusual credits (charges) (5)
Miscellaneous, net
Income taxes (6)
Minority interests
$\square$
)

Income from continuing operations
$\qquad$

|  |  | $(3)$ | 22 |  | $(17)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 4 |  | 3 | 2 | 2 | $(1)$ |
| $(104)$ | $(93)$ | $(118)$ | $(86)$ | $(75)$ | $(80)$ |
| $(4)$ | $(5)$ | $(5)$ | $(3)$ | $(3)$ | $(8)$ |
|  | 147 | 131 | $\$$ | 158 | 130 |$\$$

hare Data
Income from continuing operations
$\$ 1.86$ \$ $1.62 \$$
Adjusted income from continuing operations (excluding unusual items and net gains)

| 1.86 | 1.62 | 1.6 |
| :--- | :--- | :--- |

Cash dividends Cable Transaction (8)

.93 \$
1.61
$\$ 1.17 \quad \$ 1.21 \quad \$ 1.40-1$
$\$ 1.22$ \$.75 \$.46 \$. 97

| (4) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (4) |  |  |  | (2) |  | (1) |
|  | (65) |  | (48) |  | (44) |  | (66) |
|  | (9) |  | (7) |  | (8) |  | (8) |
| \$ | 91 | \$ | 56 | \$ | 35 | \$ | 76 |

Market Value of Common Shares at
December 31
$\begin{array}{lrrrrrrrrrrr}\text { Per share } & \$ 44.81 & \$ 49.75 & \$ 48.44 & \$ 35.00 & \$ 39.38 & \$ 30.25 & \$ 27.50 & \$ 24.75 & \$ 24.13 & \$ 17.00 & \$ 24.00 \\ \text { Total } & 3,502 & 3,908 & 3,906 & 2,827 & 3,153 & 2,415 & 2,056 & 1,847 & 1,798 & 1,267 & 1,834\end{array}$
EBITDA (excluding divested operating
units and unusual items):


Note: Certain amounts may not foot as each is rounded independently.
( in millions, except share data )

Cash Flow Statement Data
Net cash provided by continuing operations
Depreciation and amortization of intangible assets
Investing activity:
Capital expenditures
Business acquisitions and investments
Other (investing)/divesting activity, net


Note: Certain amounts may not foot as each is rounded independently.

## Notes to Selected Financial Data

The income statement and cash flow data for the eleven years ended December 31, 1999, and the balance sheet data as of the same dates have been derived from the audited consolidated financial statements of the Company. The data should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and notes thereto included elsewhere herein. All per share amounts are presented on a diluted basis. EBITDA is defined as earnings before interest, income taxes, depreciation and amortization. See page $\mathrm{F}-6$.
(1) In the periods presented the Company acquired and divested the following:

Acquisitions
1999 - Additional 70\% interest of Colorado Real Estate On-line that the Company did not already own and an additional 7.0\% interest in The Television Food Network.
1998 - Independent telephone directories in Memphis, Tennessee; Kansas City, Missouri; North Palm Beach, Florida; and New Orleans, Louisiana.
1997 - Daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas; community newspapers in the Dallas, Texas, market; daily newspapers in Anderson, South Carolina, and Boulder, Colorado (in exchange for the Company's daily newspapers in Monterey and San Luis Obispo, California). Approximate 56\% interest in The Television Food Network.
1996 - Vero Beach, Florida, daily newspaper.
1994 - The remaining 13.9\% minority interest in Scripps Howard Broadcasting Company ("SHB") in exchange for 4,952,659 Class A Common Shares. Cinetel Productions (an independent producer of programs for cable television).
1993 - The remaining 2.7\% minority interest in the Knoxville News-Sentinel and $5.7 \%$ of the outstanding shares of SHB.
1992 - Three daily newspapers in California (including The Monterey County Herald in connection with the sale of The Pittsburgh Press).
1991 - Baltimore television station WMAR.
1989 - Sundance Publishers and Distributors.
Divestitures
1998 - Dallas community newspapers, including the Plano daily, and Scripps Howard Productions, the Company's television program production operation based in Los Angeles, California. No material gain or loss was realized as proceeds approximated the book value of net assets sold.
1997 - Monterey and San Luis Obispo, California, daily newspapers (in exchange for Boulder, Colorado, daily newspaper). Terminated joint operating agency ("JOA") and ceased operations of El Paso, Texas, daily newspaper. The JOA termination and trade resulted in pre-tax gains totaling $\$ 47.6$ million, increasing income from continuing operations by $\$ 26.2$ million, $\$ .32$ per share.
1995 - Watsonville, California, daily newspaper. No material gain or loss was realized as proceeds approximated the book value of net assets sold.
1993 - Book publishing operations; newspapers in Tulare, California, and San Juan; Memphis television station; radio stations. The divestitures resulted
in net pre-tax gains of $\$ 91.9$ million, increasing
income from continuing operations by $\$ 46.8$ million, $\$ .63$ per share.
1992 - The Pittsburgh Press; TV Data; certain other
investments. The divestitures resulted in net pretax gains of $\$ 78.0$ million, increasing income from continuing operations $\$ 45.6$ million, $\$ .61$ per share.
1991 - George R. Hall Company (contracting firm
specializing in the installation, relocation, and rebuilding of newspaper presses). No gain or loss was realized as proceeds equaled the book value of net assets sold.
1989 - Investment in American City Business Journals
("ACBJ"). The sale resulted in a pre-tax gain of \$3.9 million, increasing income from continuing operations $\$ 2.3$ million, $\$ .03$ per share.
(2) Noncable television operating units sold prior to December 31, 1998.
(3) The following unusual items affected operating income:

1996 - A $\$ 4.0$ million charge for the Company's share of certain costs associated with restructuring portions of the distribution system of the Cincinnati JOA. The charge reduced income from continuing operations by $\$ 2.6$ million, $\$ .03$ per share.
1994 - A $\$ 7.9$ million loss on program rights expected to be sold as a result of changes in television network affiliations. The loss reduced income from continuing operations by $\$ 4.9$ million, $\$ .07$ per share.
1993 - A change in estimate of disputed music license fees increased operating income by $\$ 4.3$ million; a gain on the sale of certain publishing equipment increased operating income by $\$ 1.1$ million; a charge for workforce reductions at 1) the Company's Denver newspaper and 2) the newspaper feature and the licensing operations of United Media decreased operating income by $\$ 6.3$ million. The planned workforce reductions were fully implemented in 1994. These items totaled $\$ 0.9$ million and reduced income from continuing operations by $\$ 0.6$ million, $\$ .01$ per share.
1992 - Operating losses of $\$ 32.7$ million during the Pittsburgh Press strike (reported in divested operating units) reduced income from continuing operations $\$ 20.2$ million, $\$ .27$ per share.
1990 - A $\$ 36.4$ million charge associated with an agreement to terminate the Knoxville joint operating agency. The charge reduced income from continuing operations by $\$ 23.7$ million, $\$ .31$ per share.
(4) In 1994 the Company sold its worldwide GARFIELD and U.S. ACRES copyrights. The sale resulted in a pre-tax gain of $\$ 31.6$ million, $\$ 17.4$ million after-tax, $\$ .23$ per share.
(5) Other unusual credits (charges) included the following:

1997 - Write-down of investments totaling $\$ 2.7$ million. Income from continuing operations was reduced \$1.7 million, $\$ .02$ per share.
1996 - A $\$ 40.0$ million gain on the Company's investment in Turner Broadcasting Systems when Turner was merged into Time Warner; $\$ 3.0$ million write-off of an investment in Patient Education Media, Inc.; and $\$ 15.5$ million contribution to a charitable foundation. These items totaled $\$ 21.5$ million and increased income from continuing operations by \$19.1 million, $\$ .23$ per share.
1994 - An estimated $\$ 2.8$ million loss on real estate expected to be sold as a result of changes in television network affiliations; an $\$ 8.0$ million contribution to a charitable foundation; and a $\$ 6.1$ million accrual for lawsuits associated with a divested operating unit. These items totaled \$16.9 million and reduced income from continuing operations by $\$ 9.8$ million, $\$ .13$ per share.
1993 - A $\$ 2.5$ million fee received in connection with the change in ownership of the Ogden, Utah, newspaper. Income from continuing operations was increased $\$ 1.6$ million, $\$ .02$ per share.
1992 - Write-downs of real estate and investments totaling $\$ 3.5$ million. Income from continuing operations was reduced $\$ 2.3$ million, $\$ .03$ per share.
(6) The provision for income taxes was affected by the following unusual items:

1994 - A change in estimated tax liability for prior years increased the tax provision, reducing income from continuing operations by $\$ 5.3$ million, $\$ .07$ per share.
1993 - A change in estimated tax liability for prior years decreased the tax provision, increasing income from continuing operations by $\$ 5.4$ million, $\$ .07$ per share; the effect of the increase in the federal income tax rate to $35 \%$ from $34 \%$ on the beginning of the year deferred tax liabilities increased the tax provision, reducing income from continuing operations by $\$ 2.3$ million, $\$ .03$ per share.
1992 - A change in estimated tax liability for prior years decreased the tax provision, increasing income from continuing operations $\$ 8.4$ million, $\$ .11$ per share.
(7) Includes effect of discontinued cable television operations prior to completion of the Cable Transaction.
(8) The Company's cable television systems ("Scripps

Cable") were acquired by Comcast Corporation
("Comcast") on November 13, 1996, ("Cable
Transaction") through a merger whereby the Company's shareholders received, tax-free, a total of 93 million shares of Comcast's Class A Special Common Stock. The aggregate market value of the comcast shares was $\$ 1.593$ billion and the net book value of

Scripps Cable was $\$ 356$ million, yielding an economic gain of $\$ 1.237$ billion to the Company's shareholders. This gain is not reflected in the Company's financial statements as accounting rules required the Company to record the transaction at book value. Unless otherwise noted, the data excludes the cable television segment, which is reported as a discontinued business operation.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company operates in three reportable segments: newspapers, broadcast television and category television. See "Business" and Notes 1 and 12 to the Consolidated Financial Statements for additional information regarding the Company's reportable segments.

FORWARD-LOOKING STATEMENTS

This discussion and the information contained in the notes to the consolidated financial statements contain certain forward-looking statements that are based on management's current expectations. Forward-looking statements are subject to certain risks, trends and uncertainties that could cause actual results to differ materially from the expectations expressed in the forward-looking statements. Such risks, trends and uncertainties, which in most instances are beyond the company's control, include changes in advertising demand and other economic conditions; consumers' taste; newsprint prices; program costs; labor relations; technological developments; competitive pressures; interest rates; regulatory rulings; and reliance on third-party vendors for various products and services. The words "believe," "expect," "anticipate," "estimate," "intend" and similar expressions identify forward-looking statements. All forward-looking statements, which are as of the date of this filing, should be evaluated with the understanding of their inherent uncertainty.

All per share disclosures included in management's discussion and analysis of financial condition and results of operation are on a diluted basis. Consolidated results of operations were as follows:
( in thousands, except per share data )

For the years ended December 31,
Change 1998 Change

1997

Operating revenues:
Newspapers
Broadcast television
Category television
Licensing and other media
Total
Divested operating units
Total operating revenues

Operating income (loss):
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
Divested operating units
Total operating income
Interest expense
Net gains and unusual items
Miscellaneous, net
Income taxes
Minority interest

Net income
Per share of common stock:
Net income
1.86

Adjusted net income
(excluding unusual items and net gains)
$5.0 \%$ \$ 874,865
19.8 \% \$ 730,292
(0.2) \%

## 1,216

66,801
81,856
$1,210,165$
41,154
$1,251,319$

172,440
103,690
$(13,811)$
6,929
$(17,207)$
252,041 $(1,217)$ 250, 824 $(18,543)$

44,894
3,126
(5,089
157,702
157,702
$\$ 1.93$
\$ 1.63

Other Financial and Statistical Data - excluding
divested operating units and unusual items:

Total advertising revenues

Advertising revenues as a percentage of total revenues EBITDA:

Broadcast television
Category television
Licensing and other media
Corporate
Total

Effective income tax rate

Weighted-average shares outstanding
Net cash provided by operating activities
Capital expenditures
$\$ \quad 1,198,744$
$10.9 \%$ 1,081,208
20.2 \% \$

899,378
76.3 \%

94,755
32,767
12,701
$(17,519)$
\$
400,477
$40.7 \%$
78,951
\$ 193,515
79,826
88,132
$(1,256)$
47,094
34,951
216,750 (7.8) \% 128,048 $(8,580)$
7,665 $(16,011)$ 327,872
$41.9 \%$
81,645
23.8 \% \$

193, 127
55,644
825,307
651,170
46,014

Earnings before interest, income taxes, depreciation and amortization ("EBITDA") is included in the discussion of results of operations because:

Management believes the year-over-year change in
EBITDA, combined with information on past and future capital spending, is a more useful and reliable measure
of year-over-year performance than the change in operating income.

Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

Financial analysts and acquirors use EBITDA, combined
with capital spending requirements, to value
communications media companies.
EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities.

In the three years ending December 31, 1999, the Company acquired the following ("Acquired Operations"):

1999 - 70\% of Colorado Real Estate On-line, a provider of real estate listings on the Internet, that it did not already own and an additional 6.86\% interest in Food Network.

1998 - Independent telephone directories in Memphis, Tennessee; Kansas City, Missouri; North Palm Beach, Florida; and New Orleans, Louisiana.

1997 - Newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks"). The Harte-Hanks newspaper operations included daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, a group of community newspapers in the Dallas, Texas, market and a daily newspaper in Anderson, South Carolina. The Company immediately traded the Harte-Hanks broadcast operations for an approximate 56\% controlling interest in Food Network. The Company traded its daily newspapers in Monterey and San Luis Obispo, California, for the daily newspaper in Boulder, Colorado.

In the three years ended December 31, 1999, the Company divested the following (the "Divested Operating Units"):

1998 - Scripps Howard Productions, the Company's television program production operation based in Los Angeles, and the Dallas Community newspapers, including the Plano daily. No material gain or loss was recognized as the proceeds approximated the net book value of the assets sold.

1997 - Monterey and San Luis Obispo, California, daily newspapers, which were traded for the daily newspaper in Boulder, Colorado. The Company also terminated the joint operating agency ("JOA") and ceased operations of its newspaper in El Paso, Texas. The JOA termination and the trade resulted in gains totaling $\$ 47,600,000$, $\$ 26,200,000$ after-tax, $\$ .32$ per share.

In addition to the gains on divested operations in 1997, the Company wrote down certain investments to estimated realizable value, resulting in a loss of $\$ 2,700,000$, $\$ 1,700,000$ after tax, $\$ .02$ per share.

In the first quarter of 1999 the Company increased the estimated useful lives of network distribution fees to the greater of five years or the remaining terms of the distribution contracts. Also in the first quarter of 1999 the Company increased the estimated useful lives of certain newspaper presses from 20 to 30 years. The changes in estimated useful lives were made prospectively. See Note 1 to the Consolidated Financial Statements - Use of Estimates. The effect of these changes was to increase EBITDA $\$ 7,600,000$, operating income $\$ 11,900,000$, and net income $\$ 7,500,000, \$ .09$ per share.

Excluding the change in accounting estimates, Acquired Operations and Divested Operating Units from all periods, EBITDA decreased $0.2 \%$ in 1999 and increased 6.3\% in 1998. Operating income decreased $2.4 \%$ in 1999 and increased $6.4 \%$ in 1998.

EBITDA in 1999 was reduced by costs to develop and expand the Company's Internet sites. Revenues from the Company's Internet sites, including allocated revenue for classified advertising appearing in both print editions of the newspapers and on the Internet sites, totaled $\$ 13,000,000$. Related costs were $\$ 19,000,000$. Management expects Internet revenues for 2000 to be approximately $\$ 20,000,000$ and related costs to total approximately $\$ 35,000,000$.

EBITDA for licensing and other media in 1997 was reduced by start-up costs associated with the independent yellow page directories. Operating results for each of the Company's reportable segments, excluding the Divested Operating Units, are presented on the following pages.

Interest expense decreased \$1,900,000 in 1999 as lower average interest rates more than offset increased average borrowings. The monthly average balance of interest bearing obligations increased $\$ 17,900,000$ to $\$ 780,000,000$. Interest expense increased in 1998 as long-term debt was used to finance the purchase of the Acquired Operations in 1997. The Harte-Hanks and Food Network acquisitions reduced net income per share approximately $\$ .12$ in 1999 , $\$ .23$ in 1998 and $\$ .04$ in 1997.

Amortization of intangible assets reduced earnings per share approximately $\$ .35$ in $1999, \$ .36$ in 1998 and $\$ .23$ in 1997.

For the years ended December 31,
Change 1998 Change
Operating revenues:

## Local Classified

National
Preprint and other

Newspaper advertising
Circulation
Joint operating agency distributions Other

Total operating revenues
Operating expenses, excluding depreciation and amortization: Editorial and newspaper content
Newsprint and ink
Other press and production
Circulation and distribution
Commercial printing and other
Advertising sales and marketing
General and administrative
Total
EBITDA
Depreciation and amortization
Operating income
\$ 272,867 282,038
36,244
107,740
698,889
153,742
50,511
15,067
918,209

106,685
137,957
94,683
103,439
25,301
83,308
89,063
640,436
277,773
61,217
216,556

| 3.4 \% \$ | 264,000 | 18.3 | \% \$ | 223,230 |
| :---: | :---: | :---: | :---: | :---: |
| 8.2 \% | 260,679 | 20.8 | \% | 215,764 |
| 33.1 \% | 27,221 | 18.1 | \% | 23,045 |
| 13.4 \% | 95,035 | 38.7 | \% | 68,524 |
| $8.0 \%$ | 646,935 | 21.9 | \% | 530,563 |
| (5.6) \% | 162,902 | 17.4 | \% | 138,746 |
| $4.6 \%$ | 48,278 | 2.6 | \% | 47,052 |
| (10.0) \% | 16,750 | 20.2 | \% | 13,931 |
| $5.0 \%$ | 874,865 | 19.8 | \% | 730,292 |
| $2.8 \%$ | 103,801 | 16.3 | \% | 89,231 |
| (2.7) \% | 141,799 | 22.4 | \% | 115,816 |
| (0.3) \% | 94,958 | 19.4 | \% | 79,542 |
| 10.9 \% | 93,290 | 16.1 | \% | 80,330 |
| 26.3 \% | 20,039 | 27.0 | \% | 15,784 |
| $5.3 \%$ | 79,086 | 31.3 | \% | 60,218 |
| $9.3 \%$ | 81,453 | 12.2 | \% | 72,621 |
| $4.2 \%$ | 614,426 | 19.6 | \% | 513,542 |
| $6.7 \%$ | 260,439 | 20.2 | \% | 216,750 |
| (3.9) \% | 63,702 | 43.8 | \% | 44,310 |
| 10.1 \% \$ | 196,737 | 14.1 | \% \$ | 172,440 |

Other Financial and Statistical Data:
Percent of operating revenues:
EBITDA

Capital expenditures
29.8 \%
29.7 \%
$23.6 \%$
\$ 28,359
22.5 \%
\$
32,911
Business acquisitions and other additions to long-lived assets

The 1997 Acquired Operations accounted for $75 \%$ of the
increase in advertising revenue in 1998. On a pro forma basis, assuming all newspapers owned at the end of 1999 were owned for the full three-year period, advertising revenues increased 8.0\% in 1999 and 6.5\% in 1998.

Circulation revenue decreased primarily due to promotions and discounts offered in the Denver market. Circulation and distribution costs increased due to the effort to gain market share in Denver. Newsprint consumption increased 13\% in 1999 primarily due to a $17 \%$ year-over-year increase in circulation in the Denver market, largely offsetting a 15\% year-over-year decline in the average price of newsprint. The average price of newsprint was $\$ 480$ per metric ton in the fourth quarter of 1999. Excluding Denver and the Acquired Operations, EBITDA increased approximately $10 \%$ in 1999 and 9\% in 1998.

EBITDA in 1999 was reduced by costs to develop and expand the newspapers' Internet sites. Revenues from the Company's newspaper-based Internet sites totaled $\$ 5,200,000$, including allocated revenue for classified advertising appearing in both the print editions of the newspapers and on the Internet sites. Related costs were $\$ 6,700,000$. Management expects Internet revenues for 2000 to be approximately $\$ 9,000,000$ and related costs to total approximately \$14,000,000.

The change in the maximum estimated lives of newspaper presses from 20 to 30 years reduced 1999 depreciation expense by $\$ 3.5$ million. Depreciation and amortization increased in 1998 due to the newspaper acquisitions. Capital expenditures in 2000 are expected to be approximately $\$ 29,000,000$ and depreciation and amortization is expected to increase approximately $5 \%$.

BROADCAST TELEVISION - Operating results were as follows:
( in thousands )

For the years ended December 31, Change 1998 Change
171,353
120,638
2,47
17,89
312,362

| 3.2 | $\%$ | 166,115 |
| ---: | ---: | ---: |
| $(3.8) \%$ | 125,432 |  |
|  | 20,084 |  |
| $(6.2) \%$ | 19,083 |  |
| $(5.5) \%$ | 330,714 |  |


| $(3.0) \%$ | 171,211 <br> $(10.0) \%$ |
| ---: | ---: |
|  | 139,322 |
| $2.7 \%$ | 2,106 |
|  | 18,577 |
| $(0.2) \%$ | 331,216 |
|  |  |
| $8.3 \%$ | 139,178 |
| $(0.9) \%$ | 37,887 |
| $(6.5) \%$ | 26,103 |
|  |  |
| $4.7 \%$ | 203,168 |
| $(7.8) \%$ | 128,048 |
| $2.8 \%$ | 24,358 |
|  |  |
| $(10.3) \% \$$ | 103,690 |

38.7 \%

| $30.3 \%$ | $35.7 \%$ | $38.7 \%$ |
| :---: | :---: | :---: |
| $21.5 \%$ | $28.1 \%$ | $31.3 \%$ |
| 25,304 | $\$$ | 33,454 |

Year-over-year revenue comparisons are difficult because of the political advertising revenue in even-numbered years. Also, the Company's average audience share has declined in recent years due to the creation of new television networks and increases in the audience share of alternative service providers such as cable television and direct broadcast satellite systems. Technological advancement in interactive media services will further increase these competitive pressures.

Advertising revenue is expected to increase in 2000 due to the positive effects of improved ratings of $A B C$ programming, the Super Bowl, the presidential elections and the Olympics.

Other revenue is primarily compensation paid to the Company's television stations in exchange for carrying network programming. National television networks have reduced the amount of compensation paid to affiliated stations. The Company received network compensation of $\$ 13,100,000$ in $1999, \$ 16,000,000$ in 1998 and $\$ 15,600,000$ in 1997. Network compensation is expected to be approximately $\$ 10,000,000$ in 2000 and in 2001.

Staffing levels were further reduced in 1999 in response to the advertising weakness. Associated severance costs reduced EBITDA $\$ 2,100,000$. The 1998 increase in program costs is primarily due to the higher cost of "The Rosie O'Donnell Show," which is carried by five stations. News and programming costs are expected to be flat in 2000.

EBITDA in 1999 was also reduced by costs to develop and expand the stations' Internet sites. Revenues from the Company's television-based Internet sites totaled $\$ 500,000$. Related costs were $\$ 1,400,000$. Management expects Internet revenues for 2000 to be approximately $\$ 2,000,000$ and related costs to total approximately $\$ 4,000,000$.

Capital expenditures in 1998 include the construction of $a$ new building for the Phoenix station. Capital spending has also increased as the Company's stations begin digital broadcasting. Capital expenditures in 2000 are expected to be approximately $\$ 37,000,000$, including a new building for the West Palm Beach station. Depreciation and amortization in 2000 is expected to increase approximately 5\%.

CATEGORY TELEVISION - Operating results were as follows:
( in thousands )
perating revenues:
Advertising
Affiliate fees
Other
Total operating revenues
99
For the years ended December 31,
Change Change

1997

Operating expenses, excluding depreciation and amortization: Programming and production
Operations and distribution
Amortization of distribution fees
Sales and marketing
General and administrative

## Total

EBITDA - consolidated networks
Share of pre-tax earnings of equity-method investments
Total EBITDA
Depreciation and amortization

Operating income (loss)
\$ 20,870
Other Financial and Statistical Data:

Payments for programming and distribution
greater than (less than) amounts
recognized as expense
57,770
\$ 26,793
\$
16,683

5,742
Capital expenditures
19,480

45,399
17,431
179,354

The October 1997 acquisition of Food Network provided approximately $40 \%$ of the increase in operating revenues in 1998. On a pro forma basis, assuming Food Network was owned for the full three-year period, operating revenues increased $54 \%$ in 1999 and $77 \%$ in 1998.

According to the Nielsen Homevideo Index, HGTV was telecast to 59.0 million homes in December 1999, 48.4 million homes in December 1998, and 36.1 million homes in December 1997. Food Network was telecast to 44.2 million homes in December 1999, 37.1 million homes in December 1998 , and 29.1 million homes in December 1997.

The Company launched DIY, its third network, in the fourth quarter. Start-up costs associated with DIY reduced EBITDA by $\$ 3,700,000$ in 1999 and $\$ 1,500,000$ in 1998. DIY is expected to reduce EBITDA by approximately $\$ 10,000,000$ in 2000.

Programming and production expense has increased as the Company improves the quality and variety of programming and expands the hours of original programming presented on its networks. The costs to purchase or produce programs for the networks totaled $\$ 117,000,000$ in 1999, $\$ 64,000,000$ in 1998, and $\$ 24,000,000$ in 1997. Programming and production expense for Food Network and HGTV is expected to increase approximately 35\% in 2000.

Prior to 1999, because of the previous uncertainty regarding the conditions under which distribution agreements would be renewed, the Company amortized distribution fees over the remaining duration of the distribution agreements. In the first quarter of 1999 the Company increased the amortization period of distribution fees to the greater of five years or the remaining duration of the initial distribution contracts. The change in the estimated lives reduced network distribution expense by $\$ 7,600,000$ in 1999. Network distribution expense is expected to be approximately $\$ 19,000,000$ in 2000 .

Revenues from the Company's category television-based Internet sites totaled $\$ 3,400,000$ in 1999. Related costs were $\$ 6,300,000$. Management expects Internet revenues for 2000 to be approximately $\$ 5,000,000$ and related costs to total approximately $\$ 12,000,000$.

Capital expenditures in 1999 include expansion of the studio and office facilities for HGTV and DIY. Capital expenditures in 2000 are expected to be approximately $\$ 10,000,000$. Depreciation and amortization is expected to increase approximately 30\%.

## LIQUIDITY AND CAPITAL RESOURCES

The Company generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operating segments. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments. Cash flows provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments are used primarily to invest in the category television segment, to fund corporate expenditures, or to invest in new businesses. Management expects total cash flow from continuing operating activities in 2000 will be sufficient to meet the Company's expected total capital expenditures, required interest payments and dividend payments. Total capital expenditures in 2000 are expected to be approximately $\$ 80,000,000$. The Company expects to extend the $\$ 400,000,000$ one-year-term portion of its variable rate credit facility, or to refinance the borrowings under that line.

Cash flow provided by operating activities was $\$ 194,000,000$ in 1999, \$239,000,000 in 1998, and \$193,000,000 in 1997. Increased working capital employed in the category television segment and increased spending to improve the quality and variety of programming and to expand distribution of the Company's networks were the primary cause of the decrease in 1999.

Net debt (borrowings less cash equivalent and other shortterm investments) increased $\$ 19,300,000$ during 1999 to $\$ 769,400,000$. At December 31, 1999, net debt was $40 \%$ of total capitalization.

Cash flow provided by operating activities and the increase in net debt in 1999 was used for capital expenditures of $\$ 79,800,000$, dividend payments of $\$ 47,100,000$, business acquisitions and other investments of $\$ 65,000,000$ and to repurchase 784,793 Class A Common shares for $\$ 35,000,000$. The 1998 authorization by the Board of Directors allows for the purchase of an additional 2,192,100 Class A Common shares.

The Company's Scripps Ventures Fund invests in new businesses focusing on new media technology and educational media enterprises. See Note 6 to the Consolidated Financial Statements. The Board of Directors has authorized up to $\$ 150,000,000$ of such investments. At December 31, 1999, an additional $\$ 92,000,000$ remained to be invested under the authorization.

Management believes the Company's cash flow from operations and substantial borrowing capacity, taken together, provide adequate resources to fund expansion of existing businesses and the development or acquisition of new businesses.

The Company completed implementation of its year 2000 remediation plan on a timely basis, and such remediation plan as implemented addressed all mission critical systems. Management is not aware of any adverse effects of year 2000 issues on the Company, including its systems and operations.

## MARKET RISK

The Company's earnings and cash flow can be affected by, among other things, interest rate changes, foreign currency fluctuations (primarily in the exchange rate for the Japanese yen) and changes in the price of newsprint. See "Business - Newspapers - Raw Materials and Labor Costs." The Company is also exposed to changes in the market value of its investments.

The Company may use foreign currency forward and option contracts to hedge its cash flow exposures denominated in Japanese yen and forward contracts to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. See Note 1 to the Consolidated Financial Statements - Risk Management Contracts. The Company held no foreign currency or newsprint forward contracts at December 31, 1999

The following table presents additional information about the Company's market-risk-sensitive financial instruments:
( in thousands )

Financial instruments subject to interest rate risk: Variable rate credit facilities,
including commercial paper
0 million, $6.625 \%$ note, due in 2007 $\$ 100$ million, 6.375\% note, due in 2002

Other notes

Total long-term debt
Financial instruments subject to market value risk: Time Warner common stock (1,344,000 shares) garden.com Inc. $(2,414,000$ common shares and 276,000 warrants)
iVillage Inc. (270,000 common shares)
Other available-for-sale securities

Total investments in publicly-traded companies Investments in private companies
As of December 31, 1999
Cost Fair
Basis Value

As of December 31, 1999 Basis

As of December 31, 1998
Cost Fair
Basis Value
(a) Investments in private companies do not trade in public markets, so they do not have readily determinable fair values. However, based upon amounts paid for such securities by other investors in subsequent rounds of financing, if any, the estimated value of these investments exceeded their cost by approximately $\$ 27,900,000$ on December 31,1999.

The Company manages interest rate risk primarily by maintaining a mix of fixed-rate and variable-rate debt. The Company currently does not use interest rate swaps, forwards or other derivative financial instruments to manage its interest rate risk. See Note 5 to the Consolidated Financial Statements. The weighted-average interest rate on borrowings under the Variable Rate Credit Facilities at December 31 was $6.0 \%$ in 1999 and $5.25 \%$ in 1998.

The Company holds $1,792,500$ shares of Centra Software, which became publicly traded in January 2000. The Company's investment in Centra Software is included in private companies in the above table. The estimated fair value of the investment on December 31, 1999, was $\$ 6,000,000$. The fair value of the Company's investments in publicly-traded companies (including Centra Software) totaled \$209,000,000 on March 14, 2000.

To the Board of Directors and Stockholders, The E. W. Scripps Company:

We have audited the accompanying consolidated balance sheets of The E. W. Scripps Company and subsidiary companies ("Company") as of December 31, 1999 and 1998, and the related consolidated statements of income, cash flows and comprehensive income and stockholders' equity for each of the three years in the period ended December 31, 1999. Our audits also included the financial statement schedule listed in the Index at Item $S-1$. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 1999 and 1998, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 1999, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

|  | $1999^{\text {As of }}$ |  | $\begin{array}{r} \text { cember } 31, \\ 1998 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 10,456 | \$ | 15,419 |
| Short-term investments |  |  |  | 20,551 |
| Accounts and notes receivable (less allowances - 1999, \$11,266; 1998, \$7,689) |  | 280,829 |  | 226,945 |
| Program rights and production costs |  | 93,001 |  | 68,870 |
| Network distribution fees |  | 17,899 |  | 18,729 |
| Inventories |  | 16,235 |  | 15,009 |
| Deferred income taxes |  | 27,769 |  | 24,140 |
| Miscellaneous |  | 31,095 |  | 29,926 |
| Total current assets |  | 477,284 |  | 419,589 |
| Investments |  | 205,864 |  | 131,230 |
| Property, Plant and Equipment |  | 485,596 |  | 479,286 |
| Goodwill and Other Intangible Assets |  | 1,191,718 |  | 1,204,469 |
| Other Assets: |  |  |  |  |
| Program rights and production costs (less current portion) |  | 75,702 |  | 50,763 |
| Network distribution fees (less current portion) |  | 50,066 |  | 43,204 |
| Miscellaneous |  | 33,974 |  | 31,095 |
| Total other assets |  | 159,742 |  | 125,062 |
| TOTAL ASSETS | \$ | 2,520,204 | \$ | 2,359,636 |

[^0]```
( in thousands, except share data
```

LIABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities:
Current portion of long-term debt
Accounts payable
Customer deposits and unearned revenue
Accrued liabilities:
Employee compensation and benefits
Network distribution fees
Miscellaneous
Total current liabilities

Deferred Income Taxes
Long-Term Debt (less current portion)

Other Long-Term Obligations and Minority Interests (less current portion)
Commitments and Contingencies (Note 13)

Stockholders' Equity:
Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding Common stock, $\$ .01$ par:

Class A - authorized: 120,000,000 shares; issued and
outstanding: 1999 - 58,925,449 shares; 1998 - 59,324,967 shares 589
Voting - authorized: 30,000,000 shares; issued and
outstanding: 1999 - 19,216,913 shares; 1998-19,218,913 shares
Total
Additional paid-in capital
Retained earnings
Unrealized gains on securities available for sale
Foreign currency translation adjustment
Unvested restricted stock awards
Total stockholders' equity

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

See notes to consolidated financial statements.

| 267,600 | $\$$ | 268,780 |
| ---: | ---: | ---: |
| 116,201 | 102,132 |  |
| 40,583 | 42,094 |  |
| 46,464 | 40,816 |  |
| 41,712 | 35,520 |  |
| 64,908 | 61,887 |  |
| 577,468 | 551,229 |  |
| 143,912 | 115,577 |  |
| 501,847 |  |  |
|  |  |  |
| $132,701,877$ |  |  |
|  |  |  |

$\$ \quad 2,359,636$

CONSOLIDATED STATEMENTS OF INCOME

|  | 1999 |  | the years ended December 1998 |  |  | 1997 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues: |  |  |  |  |  |  |
| Advertising | \$ | 1,198,744 | \$ | 1,093,333 | \$ | 918,984 |
| Circulation |  | 153,742 |  | 163,861 |  | 144,945 |
| Licensing |  | 63,755 |  | 62,260 |  | 56,813 |
| Joint operating agency distributions |  | 50,511 |  | 48,278 |  | 48,977 |
| Affiliate fees |  | 50,142 |  | 38,063 |  | 19,711 |
| Other |  | 54,398 |  | 58,833 |  | 61,889 |
| Total operating revenues |  | 1,571,292 |  | 1,464,628 |  | 1,251,319 |
| Operating Expenses: |  |  |  |  |  |  |
| Employee compensation and benefits |  | 492,162 |  | 454,486 |  | 398,746 |
| Newsprint and ink |  | 141,911 |  | 148,069 |  | 123,508 |
| Amortization of purchased programming |  | 98,810 |  | 82,246 |  | 58,898 |
| Other operating expenses |  | 437,932 |  | 399,938 |  | 341,737 |
| Depreciation |  | 65,300 |  | 63,722 |  | 54,085 |
| Amortization of intangible assets |  | 38,551 |  | 40,123 |  | 23,521 |
| Total operating expenses |  | 1,274,666 |  | 1,188,584 |  | 1,000,495 |
| Operating Income |  | 296,626 |  | 276,044 |  | 250,824 |
| Other Credits (Charges): |  |  |  |  |  |  |
| Interest expense |  | $(45,219)$ |  | $(47,108)$ |  | $(18,543)$ |
| Net gains and unusual items |  |  |  |  |  | 44,894 |
| Miscellaneous, net |  | 4,049 |  | 226 |  | 3,126 |
| Net other credits (charges) |  | $(41,170)$ |  | $(46,882)$ |  | 29,477 |
| Income Before Taxes and Minority Interests |  | 255,456 |  | 229,162 |  | 280,301 |
| Provision for Income Taxes |  | 104,073 |  | 93,075 |  | 117,510 |
| Income Before Minority Interests |  | 151,383 |  | 136,087 |  | 162,791 |
| Minority Interests |  | 4,450 |  | 4,873 |  | 5,089 |
| Net Income | \$ | 146,933 | \$ | 131,214 | \$ | 157,702 |
| Net Income per Share of Common Stock: |  |  |  |  |  |  |
| Basic |  | \$1.89 |  | \$1.65 |  | \$1.96 |
| Diluted |  | \$1.86 |  | \$1.62 |  | \$1.93 |

Cash Flows from Operating Activities:
Net income
Adjustments to reconcile net income
to net cash flows from operating activities:
Depreciation and amortization
Deferred income taxes
Minority interests in income of subsidiary companies
Net gains and unusual items
Network distribution fee amortization greater (less) than payments
Program cost amortization greater (less) than payments
Other changes in certain working capital accounts, net
Miscellaneous, net
Net operating activities

Cash Flows from Investing Activities:
Additions to property, plant and equipment
Purchase of subsidiary companies and long-term investments
Change in short-term investments, net
Sale of subsidiary companies and long-term investments
Miscellaneous, net
Net investing activities

Cash Flows from Financing Activities:
Increase in long-term debt
Payments on long-term debt
Dividends paid
Dividends paid to minority interests
Repurchase Class A Common shares
Miscellaneous, net (primarily exercise of stock options)
Net financing activities
Increase (Decrease) in Cash and Cash Equivalents

Cash and Cash Equivalents
Beginning of year
End of year

Supplemental Cash Flow Disclosures
Interest paid, excluding amounts capitalized \$
Income taxes paid
Monterey and San Luis Obispo newspapers traded for Boulder newspaper

| 146,933 | \$ | 131,214 | \$ | 157,702 |
| :---: | :---: | :---: | :---: | :---: |
| 103,851 |  | 103,845 |  | 77,606 |
| 14,794 |  | 10,268 |  | 28,865 |
| 4,450 |  | 4,873 |  | 5,089 |
|  |  |  |  | $(44,894)$ |
| $(4,931)$ |  | $(6,610)$ |  | $(12,411)$ |
| $(51,810)$ |  | $(17,431)$ |  | $(7,591)$ |
| $(30,402)$ |  | 5,535 |  | $(18,315)$ |
| 10,630 |  | 7,479 |  | 7,076 |
| 193,515 |  | 239,173 |  | 193,127 |
| $(79,826)$ |  | $(66,969)$ |  | $(56,620)$ |
| $(65,015)$ |  | $(28,774)$ |  | $(745,314)$ |
| 20,551 |  | $(17,446)$ |  | 2,700 |
| 9,344 |  | 32,389 |  | 29,339 |
| $(1,898)$ |  | $(4,758)$ |  | $(1,499)$ |
| 116,844) |  | $(85,558)$ |  | $(771,394)$ |
| 4,340 |  |  |  | 741,216 |
| $(5,596)$ |  | $(3,800)$ |  | $(90,046)$ |
| $(43,816)$ |  | $(43,228)$ |  | $(42,064)$ |
| $(3,278)$ |  | $(3,343)$ |  | $(3,950)$ |
| $(34,951)$ |  | $(108,421)$ |  | $(25,694)$ |
| 1,667 |  | 6,180 |  | 3,064 |
| $(81,634)$ |  | $(152,612)$ |  | 582,526 |
| $(4,963)$ |  | 1,003 |  | 4,259 |
| 15,419 |  | 14,416 |  | 10,157 |
| 10,456 | \$ | 15,419 | \$ | 14,416 |
| 45,162 | \$ | 46,300 | \$ | 19,343 |
| 89,117 |  | 76,237 |  | 86,599 |
|  |  |  |  | 50,000 |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME AND STOCKHOLDERS' EQUITY


See notes to consolidated financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations - The E. W. Scripps Company ("Company") operates in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 19 daily newspapers in the U.S. The newspaper segment primarily derives revenue from the sale of advertising space to local and national advertisers and from the sale of the newspaper to readers. The broadcast television segment includes nine network-affiliated stations. Television stations derive revenue from the sale of advertising time to local and national advertisers and receive compensation for broadcasting network programming Category television includes three television networks: Home \& Garden Television ("HGTV"), The Television Food Network ("Food Network"), the Do It Yourself Network ("DIY"), and the Company's $12 \%$ interest in FOX Sports South, a regional cable television network. Revenues are primarily derived from the sale of advertising time and from affiliate fees paid by cable television and direct broadcast satellite systems which distribute the networks. Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics, publication of independent telephone directories, and investments focusing on new media technologies and educational media enterprises. The relative importance of each line of business to continuing operations is indicated in the segment information presented in Note 12.

The Company's operations are geographically dispersed and its customer base is diverse. However, more than $75 \%$ of the Company's operating revenues are derived from advertising. Operating results can be affected by changes in the demand for advertising both nationally and in individual markets.

The Company grants credit to substantially all of its customers. Management believes bad debt losses resulting from default by a single customer, or defaults by customers in any depressed region or business sector, would not have a material effect on the Company's financial position.

Use of Estimates - Preparation of the financial statements requires the use of estimates. The Company's financial statements include estimates for such items as income taxes payable and self-insured risks. The Company self insures for employees' medical and disability income benefits, workers' compensation and general liability. The recorded liability for self-insured risks is calculated using actuarial methods and is not discounted. The recorded liability for self-insured risks totaled $\$ 21,800,000$ at December 31, 1999. Management does not believe it is likely that its estimates for such items will change materially in the near term.

In the first quarter of 1999 the Company increased the estimated useful lives of network distribution fees to the greater of five years or the remaining duration of the distribution contracts. Because of the previous uncertainty regarding the conditions under which the distribution contracts would be renewed, such fees had been amortized over the duration of the contracts. The Company has committed to pay certain cable television system operators additional distribution fees to carry the networks on systems not included in the original distribution contracts. Management believes the expanded distribution of the networks will increase affiliate fee and advertising revenue beyond the remaining duration of the original distribution contracts. The change in the estimated amortization period was made to better match revenue and expense. Also in the first quarter of 1999 the Company increased the estimated useful lives of certain newspaper presses from 20 years to 30 years. The changes in estimated useful lives of the network distribution fees and newspaper presses were made prospectively. The effect of these changes was to increase operating income $\$ 11,900,000$ and net income $\$ 7,500,000$ (\$.09 per share).

Consolidation - The consolidated financial statements include the accounts of the Company and its majority-owned subsidiary companies.

Revenue Recognition - Significant revenue recognition policies are as follows:

Advertising revenues are recognized based on dates of publication or broadcast, net of agency commissions. Revenues from advertising on the Company's Internet sites are recognized over the terms of the advertising contracts.

Circulation revenue is recognized based on date of publication. The Company's newspapers are either: 1) sold directly to subscribers and delivered by employees or independent newspaper carriers, or 2) sold to independent newspaper distributors who resell the paper to subscribers. Circulation revenue from newspapers sold directly to
subscribers is based on the subscription price, with
delivery costs charged to operating expenses. Circulation revenue from newspapers sold to independent newspaper istributors is based upon the price charged the distributor.

Affiliate fees are recognized as programming is
provided to cable television and direct broadcast satellite services.

Royalties from merchandise licensing are recognized as the licensee sells products. Royalties from promotional licensing are recognized over the lives of the licensing agreements.

Network Distribution Fees - Network distribution fees are incentives paid to cable television and direct broadcast satellite system operators in exchange for long-term contracts to carry the Company's television networks. These fees are amortized based upon the percentage of the current period's affiliate fee revenues to the estimated total of such revenue over estimated useful lives, or, for contracts that do not provide for the Company to receive affiliate fees, on a straight-line basis over estimated useful lives. Useful lives are estimated at the greater of five years or the duration of the contracts. The portion of the unamortized balance expected to be amortized within one year is classified as a current asset.

Program Rights and Production Costs - Program rights are recorded when programs become available for broadcast. Amortization is computed using the straight-line method based on the license period or based on usage, whichever yields the greater accumulated amortization for each program. The liability for program rights is not discounted for imputed interest.

Production costs are primarily costs incurred in the production of programming for internal use. Programs produced for internal use are amortized over the estimated useful lives of the programs. The portion of the unamortized balance expected to be amortized within one year is classified as a current asset. Program and production costs are stated at the lower of unamortized cost or fair value.

Program rights liabilities payable within the next twelve months are included in accounts payable. Noncurrent program rights liabilities are included in other long-term obligations.

Long-Lived Assets - Long-lived assets used in business operations are recorded at unamortized cost. Management reviews long-lived assets, including related goodwill and other intangible assets, for impairment whenever events or changes in circumstances indicate the carrying amounts of the assets may not be recoverable. Recoverability is determined by comparing the forecasted undiscounted cash flows of the operation to which the assets relate to the carrying amount of the assets. If the operation is determined to be unable to recover the carrying amount of its assets, then goodwill and other intangible assets are written down first, followed by other long-lived assets of the operation, to fair value. Fair value is determined based on discounted cash flows. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less costs to sell.

Goodwill and Other Intangible Assets - Goodwill represents the cost of acquisitions in excess of the acquired businesses' tangible assets and identifiable intangible assets. Cable and direct broadcast satellite network affiliation contracts are amortized on a straight-line basis over the greater of five years or the remaining duration of the agreements. Goodwill, customer lists and other intangible assets are amortized on a straight-line basis over periods of up to 40 years.

Property, Plant and Equipment - Depreciation is computed using the straight-line method over maximum estimated useful lives as follows:

| Buildings and improvements | 35 years |
| :--- | :--- |
| Printing presses | 30 years |
| Other newspaper production equipment | 5 to 10 years |
| Television transmission towers and related equipment | 15 years |
| Other television and program production equipment | 5 to 15 years |
| Office and other equipment | 3 to 10 years |

In the first quarter of 1999 the Company increased the estimated useful lives of certain newspaper presses from 20 years to 30 years. Interest costs related to major capital projects are capitalized and classified as property, plant and equipment.

Income Taxes - Deferred income taxes are provided for temporary differences between the tax basis and reported amounts of assets and liabilities that will result in taxable or deductible amounts in future years. The Company's temporary differences primarily result from accelerated depreciation and amortization for tax purposes, investment gains and losses not yet recognized for tax purposes and accrued expenses not deductible for tax purposes until paid.

Investments - The Company records its investments at fair value, except for securities accounted for under the equity method or issued by private companies. All investments recorded at fair value have been classified as available for sale. The fair value of available-for-sale investments is determined by quoted market prices. The cost basis of available-for-sale securities is adjusted when a decline in market value is determined to be other than temporary, with the resulting adjustment charged against net income. The difference between adjusted cost basis and fair value, net of related tax effects, is recorded in the accumulated other comprehensive income component of stockholders' equity.

Investments in 20\%- to 50\%-controlled companies and in all joint ventures are accounted for using the equity method.

Investments in private companies are recorded at cost, net of impairment write-downs, because no readily determinable market price is available. The cost basis of investments in private companies is adjusted when it is determined the Company's investment may not be recovered, with the resulting adjustment charged against net income.

The cost of securities sold is determined by specific identification.

Newspaper Joint Operating Agencies - The Company is currently a partner in newspaper joint operating agencies ("JOAs") in three markets. A JOA combines all but the editorial operations of two competing newspapers in a market. The managing partner distributes a portion of JOA profits to the other partner. The other partner manages each of these three JOAs.

The Company includes its portion of these JOA operating profits in operating revenues but does not include any assets or liabilities because the Company has no residual interest in the net assets.

A JOA in Evansville, Indiana, which was managed by the Company, expired in 1998 and was not renewed. The Company included the full amounts of this JOA's assets, liabilities, revenues and expenses in the consolidated financial statements. Distributions of JOA operating profits to the other partner were included in other operating expenses. The Company continues to operate its newspaper in Evansville. A JOA in El Paso, Texas, which was managed by the other partner, was terminated in 1997 (see Note 2).

Inventories - Inventories are stated at the lower of cost or market. The cost of newsprint included in inventory is computed using the last in, first out ("LIFO") method. At December 31 newsprint inventories were approximately $70 \%$ of total inventories in 1999 and $67 \%$ in 1998. The cost of other inventories is computed using the first in, first out ("FIFO") method. Inventories would have been $\$ 300,000$ and $\$ 1,500,000$ higher at December 31, 1999 and 1998, if FIFO (which approximates current cost) had been used to compute the cost of newsprint.

Stock-Based Compensation - The Company's incentive plans provide for awards of options to purchase Class A Common shares and awards of Class A Common shares. Stock options are awarded to purchase Class A Common shares at not less than $100 \%$ of the fair market value on the date of the award. Stock options and awards of Class A Common shares vest over an incentive period conditioned upon the individual's employment through that period. The Company measures compensation expense using the intrinsic-value-based method (see Note 14).

Cash and Cash Equivalents - Cash and cash equivalents represent cash on hand, bank deposits and debt instruments with an original maturity of less than three months. Cash equivalents are stated at cost plus accrued interest, which approximates fair value.

Short-term Investments - Short-term investments represent excess cash invested in securities not meeting the criteria to be classified as cash equivalents. Short-term investments are carried at cost plus accrued income, which approximates fair value.

Risk Management Contracts - The Company may use foreign currency forward and option contracts to hedge cash flow exposures denominated in Japanese yen. The contracts reduce the risk of changes in the exchange rate for Japanese yen on the Company's anticipated net licensing receipts (licensing royalties less amounts due creators of the properties and certain direct expenses) for the following year. Such contracts are recorded at fair value in the Consolidated Balance Sheets and gains or losses are recognized in income as changes occur in the exchange rate for the Japanese yen.

The Company may use off-balance-sheet financial instruments, such as forward contracts, to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases.

The Company may also use put options and zero-cost collars to hedge the proceeds from the expected sale of certain investments. These contracts are recorded at fair value in the Consolidated Balance Sheets. Gains or losses are recognized in net income or in other comprehensive income depending upon the treatment of changes in the unrealized gain or loss on the underlying investment.

At December 31, 1999, the Company held zero-cost collars on certain investments. The Company held no foreign currency or newsprint derivative financial instruments at December 31, 1999 and 1998. The Company does not hold derivative financial instruments for trading or speculative purposes, and does not hold leveraged contracts. The impact of risk management activities on the Company's financial position, its results of operations, and its cash flows is immaterial.

The Financial Accounting Standards Board has issued FAS No. 133 - Accounting for Derivative Instruments and Hedging Activities. The standard, which must be adopted by January 1, 2001, will not have a material effect on the Company's financial position or its results of operations. Under the new standard changes in the fair value of foreign currency forward and option contracts will be initially reported as a separate component of comprehensive income and reclassified into earnings when the related licensing revenue is earned. Newsprint forward contracts will be recorded at fair value and changes in the value of the contracts will be initially reported as a separate component of comprehensive income and reclassified into earnings when the newsprint is consumed. The Company's accounting for put options and zero-cost collars will not change under the new standard.

Net Income Per Share - The following table presents additional information about basic and diluted weightedaverage shares outstanding:
( in thousands )


Reclassifications - For comparative purposes, certain 1998 and 1997 amounts have been reclassified to conform to 1999 classifications.

## 2. ACQUISITIONS AND DIVESTITURES

Acquisitions
1999 - The Company acquired the 70\% of Colorado Real Estate On-line, a provider of real estate listings on the Internet, that it did not already own and an additional $6.86 \%$ interest in the Food Network.

1998 - The Company acquired independent telephone directories in Memphis, Tennessee; Kansas City, Missouri; New Orleans, Louisiana; and North Palm Beach, Florida.

1997 - The Company acquired the newspaper and broadcast operations of Harte-Hanks Communications ("HarteHanks"). The Harte-Hanks newspaper operations ("HHC Newspaper Operations") included daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, a group of community newspapers in the Dallas, Texas, market and a daily newspaper in Anderson, South Carolina. The Company immediately traded the Harte-Hanks broadcast operations for an approximate 56\% controlling interest in Food Network. The Company traded its daily newspapers in Monterey and San Luis Obispo, California, for the daily newspaper in Boulder, Colorado.

The following table presents additional information about the acquisitions:
( in thousands )

Goodwill and other intangible assets acquired
Other assets acquired (primarily property and equipment) Total
Fair value of Monterey and San Luis Obispo daily newspapers Liabilities assumed

Cash paid

The acquisitions have been accounted for as purchases. The allocation of the total purchase price in 1999 is based on preliminary appraised values of the assets acquired and liabilities assumed, and is therefore subject to change.

The acquired operations have been included in the Consolidated Statements of Income from the dates of acquisition. The following table summarizes, on an unaudited pro forma basis, the estimated combined results of operations of the Company and the operations acquired in 1997 assuming the transactions had taken place at the beginning of 1997. Pro forma results are not presented for the 1999 and 1998 acquisitions because the combined results of operations would not be significantly different than the reported amounts. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition, additional depreciation based on the fair market value of the property, plant and equipment, and amortization of the intangible assets acquired. The pro forma information excludes the results of operations of the Monterey and San Luis Obispo newspapers, and excludes the gain recognized on the transaction. The unaudited pro forma results of operations are not necessarily indicative of the results that actually would have occurred had the acquisition been completed at the beginning of the period.
( in thousands, except per share data )
For the
year ended December 31, 1997

Net income

Net income per share of common stock:
Basic
1.55

Diluted

Divestitures
1998 - The Company sold Scripps Howard Productions, its television program production operation based in Los Angeles, and the Dallas Community newspapers, including the Plano daily newspaper. No material gain or loss was realized on either divestiture as proceeds approximated the book value of the net assets sold.

1997 - The Company traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado, and terminated the JOA and ceased operations of its newspaper in El Paso, Texas, on October 11. The JOA termination and the trade resulted in gains totaling $\$ 47,600,000$, $\$ 26,200,000$ after-tax (\$.32 per share on a diluted basis).

Included in the consolidated financial statements were the following results of divested operating units (excluding gains on sales):
( in thousands, except per share data )

Operating revenues
Operating income (loss)
For the years ended
December 31 ,

1998 | 1997 |
| :--- |
| 14,206 |
| $(481)$ |

For the years ended December 31,
,206 $\$ 41,154$ $(1,217)$

## 3. UNUSUAL CREDITS AND CHARGES

See Note 6 regarding investments and related gains, losses and expenses in 1999. In addition to the gains on divested operations described in Note 2, the Company's 1997 results of operations included a write-down of certain investments to estimated realizable value, resulting in a loss of $\$ 2,700,000, \$ 1,700,000$ after tax, $\$ .02$ per share on a diluted basis.

## 4. INCOME TAXES

In 1997 the Company reached an agreement with the Internal Revenue Service ("IRS") to settle the audit of its 1988 through 1991 consolidated federal income tax returns. The settlement did not result in an adjustment to the Company's tax liability for prior years. Pursuant to the terms of its agreement with Comcast, the Company remains liable for all tax liabilities of Scripps Cable attributable to periods prior to completion of the Cable Transaction. The Company's 1992 through 1995 consolidated federal income tax returns are currently under examination by the IRS. Management believes that adequate provision for income taxes has been made for all open years.

The approximate effects of the temporary differences giving rise to the Company's deferred income tax liabilities (assets) were as follows:
( in thousands )

1999 As of December | 31, |
| ---: |
| 1998 |

Accelerated depreciation and amortization
Investments, primarily gains and losses not yet recognized for tax Accrued expenses not deductible until paid
Deferred compensation and retiree benefits not deductible until paid Other temporary differences, net

Total
State net operating loss carryforwards
Valuation allowance for state deferred tax assets

Net deferred tax liability

1998

| 131,305 | $\$$ | 106,725 |
| ---: | ---: | ---: |
| 34,836 |  | 26,052 |
| $(11,567)$ |  | $(12,110)$ |
| $(27,201)$ | $(19,969)$ |  |
| $(8,559)$ |  | $(6,474)$ |
| 118,814 |  | 94,224 |
| $(10,386)$ |  | $7,790)$ |
| 7,715 |  | 91,437 |

( in thousands )
Current:
Federal
State and local
Foreign
Total current
Deferred:
$\quad$ Federal
Other
Total deferred
Total income taxes
Income taxes allocated to stockholders' equity
Provision for income taxes
The difference between the statutory rate for federal income
tax and the effective income tax rate was as follows:

| 67,247 | $\$$ | 62,730 \$ |
| ---: | ---: | ---: |
| 13,588 | 12,028 | 68,600 |
| 4,485 | 3,878 | 14,275 |
|  |  | 4,314 |
| 85,320 | 78,636 | 87,189 |
|  |  |  |
| 22,543 | 23,538 | 31,100 |
| 2,173 | 1,542 | 3,432 |
| 24,716 | 25,080 | 34,532 |
|  |  | 103,716 |


( in thousands )

|  | As of December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 |  |  | 1998 |
| Variable rate credit facilities, including commercial paper | \$ | 565,689 | \$ | 567,561 |
| \$100 million, 6.625\% note, due in 2007 |  | 99,887 |  | 99,872 |
| \$100 million, 6.375\% note, due in 2002 |  | 99,944 |  | 99,925 |
| Other notes |  | 3,927 |  | 3,299 |
| Total long-term debt |  | 769,447 |  | 770,657 |
| Current portion of long-term debt |  | 267,600 |  | 268,780 |
| Long-term debt (less current portion) | \$ | 501,847 | \$ | 501,877 |
| Fair value of long-term debt * | \$ | 761,300 | \$ | 777,300 |

* Fair value was estimated based on current rates available to the Company for debt of the same remaining maturity.

The Company has a Competitive Advance and Revolving Credit Facility Agreement, which permits aggregate borrowings up to $\$ 700,000,000$ (the "Variable Rate Credit Facilities"). The Variable Rate Credit Facilities are comprised of two unsecured lines, one limited to $\$ 400,000,000$ principal amount maturing in 2000, and the other limited to $\$ 300,000,000$ principal amount maturing in 2002 . Borrowings under the Variable Rate Credit Facilities are available on a committed revolving credit basis at the Company's choice of three short-term rates or through an auction procedure at the time of each borrowing. The Variable Rate Credit Facilities are also used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. The weighted-average interest rates on the Variable Rate Credit Facilities at December 31 was $6.0 \%$ in 1999 and 5.25\% in 1998.

Certain long-term debt agreements contain maintenance requirements for net worth and coverage of interest expense and restrictions on incurrence of additional indebtedness. The Company is in compliance with all debt covenants.

Current maturities of long-term debt are classified as longterm to the extent they can be refinanced under existing long-term credit commitments.

Interest costs capitalized were $\$ 400,000$ in $1999, \$ 300,000$ in 1998, and $\$ 1,200,000$ in 1997.

## 6. INVESTMENTS

Investments, excluding short-term investments, consisted of the following:
( in thousands, except share data)
As of December 31,

Securities available for sale (at market value): Time Warner common stock ( $1,344,000$ shares) garden.com Inc. (2,414,000 common shares and 276,000 warrants) iVillage Inc. (270,000 common shares) Other

Total available-for-sale securities
Investments accounted for using the equity method
Other (primarily investments in private companies, at adjusted cost)

Total investments
Unrealized gains on securities available for sale

| 97,227 | $\$$ | 83,446 |
| ---: | ---: | ---: |
| 22,636 |  |  |
| 5,897 |  | 5,075 |
| 9,177 |  | 88,521 |
|  |  | 5,599 |
| 134,937 |  | 37,110 |
| 7,578 |  | 131,230 |
| 63,349 |  | 59,866 |

Investments available for sale represent securities in publicly traded companies. In the third quarter garden.com completed an initial public offering of its common stock and the Company sold its interest in Family Point Inc. to iVillage Inc. for cash and stock, resulting in a gain of $\$ 8,600,000$. These investments were previously included in the other category.

The Company intends to sell its investment in iVillage at the end of the mandatory lock-up period. In the fourth quarter the investment in iVillage was reduced $\$ 2,200,000$ to market value. The Company has executed a zero-cost collar on 229,000 iVillage shares, giving the Company the right to sell those shares at prices between $\$ 21.02$ and $\$ 22.65$ and giving the counter party the right to purchase the shares at prices between $\$ 24.35$ and $\$ 26.24$. The price of iVillage shares was $\$ 20.25$ on December $31,1999$.

Investments in private companies do not trade in public markets, so they do not have readily determinable fair values. However, if the securities were valued at prices paid by other investors in the most recent round of financing, the total estimated value of these investments was $\$ 91,300,000$ on December 31, 1999 .

In 1999 the Company accrued $\$ 7,000,000$ of incentive compensation for its Scripps Ventures fund managers. The incentive compensation is based on the portfolio's cumulative net gain (realized and estimated unrealized) of $\$ 47,000,000$ as of December 31, 1999. The incentive compensation will be paid in 2001 based on the portfolio's net gain through June 2001. The estimated value of the Scripps Ventures portfolio on December 31, 1999, was $\$ 95,000,000$, based upon quoted market prices for publicly traded securities and prices paid for shares in the private companies' most recent offerings.
( in thousands )
( in thousands )
Land and improvements
Buildings and improvements
Equipment
Total
Accumulated depreciation

## 8. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and other intangible assets arising from business acquisitions consisted of the following:

## ( in thousands )

Goodwill
Customer lists
Cable and direct broadcast satellite network affiliation contracts Licenses and copyrights
Other
Total
Accumulated amortization
Net goodwill and other intangible assets

As of December 31
1999199

998

| 44,382 | $\$$ | 48,267 |
| ---: | ---: | ---: |
| 240,513 |  | 231,052 |
| 669,302 |  | 628,899 |
|  |  |  |
| 954,197 |  | 408,218 |
| 468,601 |  | 479,932 |
| 485,596 | $\$$ | 479,286 |

\$

| $1,215,962$ |  |  |
| ---: | ---: | ---: |
| 145,358 |  |  |
| 20,554 | $\$$ | $1,193,912$ |
| 28,221 |  |  |
| 29,233 |  | 18,358 |
|  |  | 28,221 |
| 27,803 |  |  |
| $1,439,328$ |  |  |
| 247,610 |  | $1,413,848$ |
|  |  | 209,379 |
| $1,191,718$ | $\$$ | $1,204,469$ |

9. OTHER LONG-TERM OBLIGATIONS AND MINORITY INTERESTS

Other long-term obligations and minority interests consisted of the following:
( in thousands )
As of December 31, 1999

| Program rights payable | \$ | 50,870 | \$ | 52,125 |
| :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  | 91,725 |  | 68,945 |
| Network distribution fees |  | 51,534 |  | 49,918 |
| Minority interests |  | 12,094 |  | 10,956 |
| Other |  | 21,163 |  | 27,078 |
| Total other long-term obligations and minority interests |  | 227,386 |  | 209,022 |
| Current portion of other long-term obligations |  | 94,684 |  | 86,801 |
| Other long-term obligations and minority interests (less current portion) | \$ | 132,702 | \$ | 122,221 |

10. SUPPLEMENTAL CASH FLOW INFORMATION

The following table presents additional information about the change in certain working capital accounts:
( in thousands )

| $1999$ |  | $1998$ |  | 1997 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | $(53,847)$ | \$ | $(5,439)$ | \$ | $(24,111)$ |
|  | 13,374 |  | 3,877 |  | $(5,483)$ |
|  | 503 |  | $(1,950)$ |  | $(2,290)$ |
|  | 3,356 |  | 6,416 |  | 11,664 |
|  | 6,212 |  | 2,631 |  | 1,905 |
| \$ | $(30,402)$ | \$ | 5,535 | \$ | $(18,315)$ |

Retirement plans expense consisted of the following:
( in thousands )

Service cost
Interest cost
Actual (return) loss on plan assets, net of expenses
Net amortization and deferral

Total for defined benefit plans
Multi-employer plans
Defined contribution plans
Total
\$

The following table presents information about the Company's employee benefit plan assets and obligations:
( in thousands )

Change in benefit obligation
Benefit obligation at beginning of year
\$
Service cost
Interest cost
Plan amendments
Actuarial losses (gains)
Benefits paid
Benefit obligation at end of year

Change in plan assets
Fair value at beginning of year
Actual return on plan assets
Company contributions
Acquisitions and divestitures
Benefits paid
Fair value at end of year
Plan assets greater than (less than) projected benefits
Unrecognized net loss (gain)
Unrecognized prior service cost
Unrecognized net asset at the date FAS No. 87 was adopted, net of amortization

Net pension asset (liability) recognized in the balance sheet
$\$$

For the years ended December 31,

| 14,078 |  |  |
| ---: | ---: | ---: |
| 17,012 | $11,718 \$$ | 9,047 |
| $(50,022)$ | 14,757 | 14,729 |
| 27,120 | $(35,773)$ | $(41,665)$ |
| 8,188 | 17,098 | 22,866 |
| 1,162 | 7,800 | 4,977 |
| 5,698 | 1,051 | 923 |
| 15,048 | 5,370 | 4,585 |
|  |  | $14,221 \$$ |

For the years ended December 31,

| 269,493 |  |  |
| ---: | ---: | ---: |
| 14,078 | $236,260 \$$ | 203,919 |
| 17,012 | 11,718 | 9,047 |
| $(15,549)$ | 14,757 | 14,729 |
| $(16,224)$ | 21,708 | 26,218 |
| 268,810 | $(14,950)$ | $(17,933)$ |
|  | 269,493 | 236,260 |
| 268,386 |  |  |
| 50,022 |  | 246,811 |
| $(16,224)$ | 35,773 | 41,665 |
| 302,934 | $(14,950)$ | 1,868 |
|  | 268,386 | $(17,933)$ |
| 34,124 | $(1,107)$ | 246,811 |
| $(57,774)$ | $(14,732)$ | 10,551 |
| 3,547 | 4,620 | $(18,979)$ |
|  |  | 5,704 |
| $(3,434)$ | $(4,881)$ | $(6,328)$ |
| $(23,537)$ | $(16,100) \$$ | $(9,052)$ |

Assumptions used in the accounting for the defined benefit plans were as follows:

Discount rate at beginning of year
Discount rate at end of year
Assumed long-term rate of return on plan assets
Assumed rate of increase in compensation levels

| $6.5 \%$ | $6.5 \%$ | $7.5 \%$ |
| :--- | :--- | :--- |
| $7.5 \%$ | $6.5 \%$ | $6.5 \%$ |
| $8.5 \%$ | $7.5 \%$ | $8.5 \%$ |
| $4.0 \%$ | $3.0 \%$ | $4.0 \%$ |

Management uses the discount rate at the beginning of the year as the reference point for the assumptions required to determine each year's pension expense. Prior to 1999 the return on plan assets was assumed to be one percentage point above the discount rate and the compensation increase was assumed to be three and one half percentage points below the discount rate. In 1999 management changed the assumed return on assets to two percentage points above the discount rate and the assumed compensation increase to two and one half percentage points below the discount rate.

Plan assets consist of marketable equity and fixed-income securities.
12. SEGMENT INFORMATION

The Company's reportable segments are strategic businesses that offer different products and services. See Note 1 for descriptive information about the Company's business segments. The Company primarily evaluates the operating performance of its segments based on earnings before interest, income taxes, depreciation and amortization ("EBITDA"), excluding unusual items and all credits and charges classified as non-operating in the Consolidated Statements of Income. No single customer provides more than $10 \%$ of the Company's revenue and less than $10 \%$ of the Company's revenues are from markets outside of the U.S.

The following table presents financial information about the Company's business segments:
( in thousands )
1999 For the years ended December 31,

OPERATING REVENUES
Newspapers
Broadcast television

Category television
Licensing and other media
Total

EBITDA
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
DEPRECIATION
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
AMORTIZATION OF INTANGIBLE ASSETS
Newspapers
Broadcast television
Category television
Licensing and other media
Total
OPERATING INCOME
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
OTHER NONCASH ITEMS
Broadcast television
Category television
Licensing and other media
Total
\$
\$

\$

| 216,556 | $\$$ |
| ---: | ---: |
| 67,291 |  |
| 20,870 |  |
| 10,467 |  |
| $(18,558)$ |  |
| 296,626 | $\$$ |
| 1,029 | $\$$ |
| $(57,770)$ |  |
| $(56,741)$ | $\$$ |

148,641
96,202
-92,926
$1,251,319$
261,692

118,012 $\quad$| 220,425 |
| :--- |
| 128,048 |

128,048
$(8,580)$
4,548
$(16,011)$
328,430

33,840
14,738
3,438
873
1,196
54,085

23,065 \$ $\quad 12,10$
9,517 9,62

1,793
23,521
197,174 \$

92,966 $\quad$| 174,48 |
| :--- |
| 103,690 |

$(6,635) \quad(13,811)$

9,770
$17,231)$
276,044 \$ 250,824
$(76)$$\$ \quad(3,790)$
$(26,793) \quad(16,683)$

2,828
471
$(20,002)$

ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT
Newspapers
Broadcast television
Category television
Licensing and other media
corporate
Total

BUSINESS ACQUISITIONS AND OTHER ADDITIONS TO LONG-LIVED ASSETS Newspapers
Broadcast television
Category television
Licensing and other media
Total

## ASSETS

Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total

Other noncash items include programming and program production expenses in excess of (less than) the amounts paid, and, for category television, amortization of network distribution fees in excess of (less than) network distribution fee payments. Other additions to long-lived assets include investments and network distribution fees. Corporate assets are primarily cash, investments, and refundable and deferred income taxes.

## 13. COMMITMENTS AND CONTINGENCIES

The Company is involved in litigation arising in the ordinary course of business, none of which is expected to result in material loss.

The Company's cable television systems ("Scripps Cable") were acquired by Comcast Corporation ("Comcast") in 1996 ("Cable Transaction"). Pursuant to the terms of its agreement with Comcast, the Company remains liable for any losses resulting from certain lawsuits, certain other expenses and tax liabilities of Scripps Cable attributable to periods prior to the Cable Transaction. In 1997 the Company adjusted its estimate of these liabilities, reducing stockholders' equity by $\$ 9,780,000$.

The Company purchased program rights totaling \$131,000,000 in 1999, $\$ 100,000,000$ in 1998 and $\$ 70,100,000$ in 1997, the payments for which are generally made over the lives of the contracts. At December 31, 1999, the Company was committed to purchase approximately $\$ 80,000,000$ of program rights that are not currently available for broadcast, substantially all of which is for programs not yet produced. If such programs are not produced the Company's commitments would expire without obligation.

Minimum payments on noncancelable leases at December 31, 1999, were: 2000, \$13,100,000; 2001, \$10,300,000; 2002, $\$ 8,900,000 ; 2003, \$ 8,300,000 ; 2004, \$ 8,000,000$ and later years, $\$ 25,000,000$. Rental expense for cancelable and noncancelable leases was $\$ 16,300,000$ in 1999, $\$ 15,000,000$ in 1998 and $\$ 12,200,000$ in 1997.

| 28,359 | \$ | 23,732 | \$ | 33,762 |
| :---: | :---: | :---: | :---: | :---: |
| 25,304 |  | 33,454 |  | 15,632 |
| 19,480 |  | 7,936 |  | 5,742 |
| 5,887 |  | 1,041 |  | 670 |
| 796 |  | 806 |  | 814 |
| 79,826 | \$ | 66,969 | \$ | 56,620 |
| 1,259 | \$ | 3,570 | \$ | 644,527 |
| 1,391 |  | 218 |  | 3,000 |
| 45,399 |  | 17,431 |  | 179,354 |
| 40,083 |  | 27,434 |  | 20,720 |
| 88,132 | \$ | 48,653 | \$ | 847,601 |
| 1,224,393 | \$ | 1,246,156 | \$ | 1,331,676 |
| 500,885 |  | 509,285 |  | 495,049 |
| 468,114 |  | 340,852 |  | 300,006 |
| 263,171 |  | 191,994 |  | 117,283 |
| 63,641 |  | 71,349 |  | 44,541 |
| 2,520,204 | \$ | 2,359,636 | \$ | 2,288,555 |

Capital Stock - The capital structure of the Company
includes Common Voting Shares and Class A Common Shares The articles provide that the holders of Class A Common Shares, who are not entitled to vote on any other matters except as required by Ohio law, are entitled to elect the greater of three or one-third of the directors. In 1997 the Board of Directors authorized the purchase of up to $4,000,000$ of the Company's Class A Common Shares. The authorization was increased to $6,000,000$ shares in 1998. The Company has repurchased $3,807,900$ shares through December 31, 1999. An additional 2,192,100 shares may be purchased under the 1998 authorization.

Incentive Plans - The Company's Long-Term Incentive Plans (the "Plans") provide for the awarding of incentive and nonqualified stock options with 10-year terms, stock appreciation rights, performance units and restricted and nonrestricted Class A Common Shares to key employees and nonemployee directors. The Plans expire in 2007, except for options then outstanding. The number of shares authorized for issuance under the plans at December 31, 1999, were $7,913,000$, of which $1,580,000$ were available.

Stock Options - Stock options may be awarded to purchase Class A Common Shares at not less than $100 \%$ of the fair market value on the date the option is granted. Stock options will vest over an incentive period, conditioned upon the individual's employment through that period. The following table presents information about stock options:

Outstanding at December 31, 1996
Granted in 1997
Exercised in 1997
Forfeited in 1997
Outstanding at December 31, 1997
Granted in 1998
Exercised in 1998
Forfeited in 1998
Number
of Shares
$2,680,800$
605,500
$(448,975)$
$(11,800)$
$2,825,525$
634,450
$(274,239)$
$(31,316)$
3,154,420
792,200
$(295,104)$
$(24,749)$

8,100
236,017 150,900 601, 600 555,000 11,800 131,400 527,550 624,700
779,700
3,626,767

2,190,625
2,204,089
2,323,844
Weighted-
Average
Exercise Price

Range of Exercise Prices
\$10-34
$35-43$
10-26
35
$11-43$
39-56
11 - 39
$35-39$

11-56
41-52
$11-47$
35-54

11
$11-13$
15-17
16-21
$17-21$
18-20
24-29
35-43
39-56
41-52
\$11 - 56
\$11-27
11-43
11-56

Substantially all options granted prior to 1997 are exercisable. Options issued in 1997 through 1999 generally become exercisable over a three-year period.

The Company has adopted the "disclosure-only" provisions of FAS No. 123; therefore no compensation expense has been recognized for stock option grants. Had compensation expense been determined based upon the fair value (determined using the Black-Scholes option pricing model) at the grant date consistent with the provisions of FAS No. 123, the Company's net income would have been reduced to the pro forma amounts as follows:
( in thousands, except per share data )
( in thousands, except per share data )
Pro forma net income
Pro forma net income per share of common stock:

$\quad$| Basic |
| :--- |
| Diluted |

Information related to the fair value of stock option grants
is presented below: is presented below:

Weighted-average fair value of options granted
Assumptions used to determine fair value:
Dividend yield
Expected volatility
Risk-free rate of return
Expected life of options

Restricted Stock Awards - Awards of Class A Common Shares vest over an incentive period conditioned upon the individual's employment throughout that period. During the vesting period shares issued are nontransferable, but the shares are entitled to all the rights of an outstanding share. Compensation expense is determined based upon the fair value of the shares at the grant date. Information related to awards of Class A Common Shares is presented below:
( in thousands, except share data )
\$
For the years ended December 31,
-1998 1997

| 140,500 \$ | 126,400 \$ | 154,600 |
| ---: | ---: | ---: |
| $\$ 1.80$ | $\$ 1.59$ | $\$ 1.92$ |
| 1.78 | 1.56 | 1.89 |

1999 For the years ended December 31, |  |
| ---: | :--- |
| 1998 |

| $\$ 13.23$ | $\$ 14.33$ | $\$ 12.03$ |
| ---: | ---: | ---: |
| $1.5 \%$ | $1.5 \%$ | $1.5 \%$ |
| $23 \%$ | $24 \%$ | $28 \%$ |
| $5.0 \%$ | $5.7 \%$ | $6.0 \%$ |
| 7 years | 7 years | 7 years |


| 85,400 | 20,500 | 80,500 |
| ---: | ---: | ---: |
| $\$ 46.70$ | $\$ 51.22$ | $\$ 38.97$ |
| 200 | 1,500 |  |
| 2,779 \$ | 2,863 \$ | 2,776 |

15. SUMMARIZED QUARTERLY FINANCIAL INFORMATION (Unaudited)

Summarized financial information is as follows:
( in thousands, except per share data )

1999

Operating revenues
Operating expenses:
Employee compensation and benefits
Newsprint and ink
Amortization of purchased programming
Other operating expenses
Depreciation and amortization
Total operating expenses

Operating income
Interest expense
Miscellaneous, net
Income taxes
Minority interests
Net income

Net income per share of common stock:
Basic
Diluted
Basic weighted-average shares outstanding

Diluted weighted-average shares outstanding
Cash dividends per share of common stock

Quarter
2nd Quarter
3rd Quarter
$\qquad$ Quarter Total
376,260 \$

391,285 \$
372,932 \$
430,815 \$ 1,571,292
11
3
2
10
2
310
,
123, 031
34,282
22,160
32,775
25,26
492,162
141,911
98,810
437,932
103,851
$1,274,666$
296,626
$(45,219)$
4,049
$(104,073)$
$(4,450)$
146,933

| $\$ .41$ | $\$ .57$ | $\$ .32$ | $\$ .59$ | $\$ 1.89$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ .40$ | $\$ .56$ | $\$ .32$ | $\$ .58$ | $\$ 1.86$ |
| 78,096 | 77,937 | 77,874 | 77,836 | 77,936 |
| 79,126 | 78,950 | 78,925 | 78,801 | 78,951 |
| $\$ .14$ | $\$ .14$ | $\$ .14$ | $\$ .14$ | $\$ .56$ |

The sum of the quarterly net income per share amounts may not equal the reported annual amount because each is computed independently based upon the weighted-average number of shares outstanding for the period.


The sum of the quarterly net income per share amounts may not equal the reported annual amount because each is computed independently based upon the weighted-average number of shares outstanding for the period.

## THE E. W. SCRIPPS COMPANY

Index to Consolidated Financial Statement Schedules

VALUATION AND QUALIFYING ACCOUNTS
FOR THE YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997
SCHEDULE II
( in thousands )
COLUMN A
COLUMN B
-
COLUMN D
COLUMN E
COLUMN F

BALANCE
END OF PERIOD

YEAR ENDED DECEMBER 31, 1999 Allowance for doubtful
accounts receivable \$

YEAR ENDED DECEMBER 31, 1998: Allowance for doubtful accounts receivable
7,689 \$ 10,754 \$ 177

11,266

YEAR ENDED DECEMBER 31, 1997: Allowance for doubtful accounts receivable

## Index to Exhibits

Exhibit No
Number

| 3.01 | Articles of Incorporation | (5) | 3.01 |
| :---: | :---: | :---: | :---: |
| 3.02 | Code of Regulations | (5) | 3.02 |
| 4.01 | Class A Common Share Certificate | (2) | 4 |
| 4.02 A | Form of Indenture: 6.375\% notes due in 2002 | (3) | 4.1 |
| 4.02B | Form of Indenture: 6.625\% notes due in 2007 | (3) | 4.1 |
| 4.03 A | Form of Debt Securities: 6.375\% notes due in 2002 | (3) | 4.2 |
| 4.03B | Form of Debt Securities: 6.625\% notes due in 2007 | (3) | 4.2 |
| 10.01 | Amended and Restated Joint Operating Agreement, dated January 1, 1979, among Journal Publishing Company, New Mexico State Tribune Company and Albuquerque Publishing Company, as amended | (1) | 10.01 |
| 10.02 | Amended and Restated Joint Operating Agreement, dated February 29, 1988, among Birmingham News Company and Birmingham Post Company | (1) | 10.02 |
| 10.03 | Joint Operating Agreement, dated September 23, 1977, between the Cincinnati Enquirer, Inc. and the Company, as amended | (1) | 10.03 |
| 10.06 | Building Lease, dated April 25, 1984, among Albuquerque Publishing Company, Number Seven and Jefferson Building Partnership | (1) | 10.08A |
| 10.06A | Ground Lease, dated April 25, 1984, among Albuquerque Publishing Company, New Mexico State Tribune Company, Number Seven and Jefferson Building Partnership | (1) | 10.08B |
| 10.07 | Agreement, dated August 17, 1989, between United Feature Syndicate, Inc. and Charles M. Schulz and the Trustees of the Schulz Family Renewal Copyright Trust, as amended | (1) | 10.11 |
| 10.40 | 5-Year Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan \& Co., as Documentation Agent | (3) | 10.1 |
| 10.41 | 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan \& Co., as Documentation Agent | (3) | 10.2 |
| 10.53 | 1987 Long-Term Incentive Plan | (1) | 10.36 |
| 10.54 | Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended | (1) | 10.39A |
| 10.54 A | Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps | (1) | 10.39B |
| 10.54 B | Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps | (1) | 10.39C |
| 10.55 | Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps | (1) | 10.44 |
| 10.56 | Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers | (1) | 10.45 |
| 10.57 | Scripps Family Agreement dated October 15, 1992 | (4) | 1 |
| 10.58 | 1997 Long-Term Incentive Plan | (6) | 4B |
| 10.59 | Non-Employee Directors' Stock Option Plan | (6) | 4A |
| 10.60 10.61 | 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives <br> 1997 Deferred Compensation and Stock Plan for Directors | (7) (8) | $4 A$ 10.61 |

12 Computation of Ratio of Earnings to Fixed Charges for the Three Years Ended December 31, 1999
Subsidiaries of the Company
23 Independent Auditors' Consent

27 Financial Data Schedule
(1) Incorporated by reference to Registration Statement of The E. W. Scripps Company on Form S-1 (File No. 3321714) .
(2) Incorporated by reference to The E. W. Scripps Company Annual Report on Form 10-K for the year ended December 31, 1990.
(3) Incorporated by reference to Registration Statement on Form S-3 (File No. 33-36641).
(4) Incorporated by reference to The E. W. Scripps Company Current Report on Form 8-K dated October 15, 1992.
(5) Incorporated by reference to Scripps Howard, Inc. Registration Statement on Form 10 (File No. 1-11969).
(6) Incorporated by reference to Registration Statement of The E. W. Scripps Company on Form S-8 (File No. 333-27623).
(7) Incorporated by reference to Registration Statement of The E. W. Scripps Company on Form S-8 (File No. 333-27621).
(8) Incorporated by reference to The E. W. Scripps Company Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1998.

| ( in thousands ) | Years ended December |
| :--- | :--- |

BRV, Inc. (Boulder Daily Camera, Bremerton Sun, Redding Record Searchlight, Ventura County Newspapers)
Birmingham Post Company (Birmingham Post-Herald)
Channel 7 of Detroit, Inc., (WXYZ)
Collier County Publishing Company (The Naples Daily News)
Denver Publishing Company (Rocky Mountain News)
Evansville Courier Company, Inc., 91.5\%-owned
Force V Corporation (Destin Log)
Independent Publishing Company (Anderson Independent Mail)
Knoxville News-Sentinel Company
Memphis Publishing Company, $91.3 \%$-owned (The Commercial Appeal)
New Mexico State Tribune Company (The Albuquerque Tribune)
Scripps Texas Newspapers L.P. (Corpus Christi Caller-Times, Abilene Reporter-News,
Wichita Falls Times Record News, San Angelo Standard-Times)
California
Alabama
Michigan
Florida
Colorado
Indiana
Florida
South Carolina
Delaware
Delaware
New Mexico

Delaware
Scripps Howard Broadcasting Company, (WMAR, Baltimore;
WCPO, Cincinnati; WEWS, Cleveland; KSHB, Kansas City;
KNXV, Phoenix; KJRH, Tulsa; WPTV, West Palm Beach,
Home \& Garden Television, The Television Food Network, G.P., 64\%-owned
Do It Yourself Network)
Scripps Howard Publishing Co. (Scripps Howard News Service, YP-USA, Ltd, 60\%-owned) Scripps Ventures, LLC
Stuart News Company (Stuart News, Jupiter Courier, Vero Beach Press Journal)
Tampa Bay Television, Inc., (WFTS)
United Feature Syndicate, Inc. (United Media, Newspaper Enterprise Association)

Ohio
Delaware
Delaware
Florida
Delaware
New York

We consent to the incorporation by reference in Registration Statements Nos. 33-53953, 33-32740, 33-35525, 33-47828, 3363398, 33-59701, 333-27621, 333-27623 and 333-40767 of The E. W. Scripps Company and subsidiary companies on Form S-8 and Registration Statement No. 33-36641 of The E. W. Scripps Company and subsidiary companies on Form S-3 of our report dated January 24, 2000, appearing in this Annual Report on Form 10-K of The E. W. Scripps Company and subsidiary
companies for the year ended December 31, 1999.

DELOITTE \& TOUCHE LLP
Cincinnati, Ohio
March 28, 2000

YEAR
DEC-31-1999
DEC-31-1999
10,456
292,095
11,266
16,235
477,284
954,197
468,601
2,520,204
577,468

0
501, 847

0
781
$1,163,494$
$2,520,204$
$1,571,292$
$1,263,163$
11,503
45,219
255,456
146,933
104,073
0
146,933
\$1.89
\$1.86

$$
\begin{aligned}
& \text { YEAR } \\
& \begin{array}{c}
\text { DEC-31-1998 } \\
\text { DEC-31-1998 } 15,419 \\
20,551 \\
234,634 \\
7,689 \\
15,009
\end{array} \\
& \text { DEC-31-1997 } \\
& \text { DEC-31-1997 } \\
& 14,416 \\
& \text { 3,105 } \\
& \text { 226,633 } \\
& \text { 6,410 } \\
& \text { 13,685 } \\
& \text { 376,462 } \\
& 860,925 \\
& \text { 2,288,555 } \\
& \text { 437,371 } \\
& \text { 601,878 } \\
& 80 \\
& 1,048,156 \\
& 1,251,319 \\
& 0 \\
& 1,464,628 \\
& \begin{array}{l}
947 \\
2,288,555
\end{array} \\
& 1,251,319 \\
& \text { 992,365 } \\
& \text { 8,130 } \\
& \text { 18,543 } \\
& 280,301 \\
& \text { 157,702 } \\
& 0 \\
& \text { 157,702 } \\
& \text { \$1.96 } \\
& \text { \$1.93 }
\end{aligned}
$$


[^0]:    See notes to consolidated financial statements.

