## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(X)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2000

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to

## Commission File Number 0-16914

THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter)
Ohio 31-1223339
(State or other jurisdiction of incorporation or organization)

312 Walnut Street
Cincinnati, Ohio
(Address of principal executive offices)
Registrant's telephone number, including area code: (513) 977-3000

## Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $X$
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of April 30, 2000 there were $59,052,521$ of the Registrant's Class A Common Shares outstanding and 19,216,913 of the Registrant's Common Voting Shares outstanding.

INDEX TO THE E. W. SCRIPPS COMPANY REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2000

## PART I - FINANCIAL INFORMATION

Financial Statements
2 Management's Discussion and Analysis of Financial Condition and Results of Operations

Quantitative and Qualitative Disclosures About Market Risk

## PART II - OTHER INFORMATION

Legal Proceedings

Defaults Upon Senior Securities

Other Information

## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

ITEM 2. CHANGES IN SECURITIES
There were no changes in the rights of security holders during the quarter for which this report is filed

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION
None.

ITEM 6. EXHIBITS AND REPORTS ON FORM $8-\mathrm{K}$

## Exhibits

The information required by this item is filed as part of this Form $10-\mathrm{Q}$ See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form 8-K were filed during the quarter for which this report is filed.

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

Dated: May 10, 2000 |  | BY: D. J. Castellini |
| :--- | :--- |
|  | D. J. Castellini |
|  | Senior Vice President and |
| Chief Financial Officer |  |

THE E. W. SCRIPPS COMPANY

## Index to Financial Information

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| ( in thousands ) | $\begin{gathered} \text { March 31, } \\ 2000 \\ \text { (Unaudited) } \end{gathered}$ |  |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1999 \\ \text { Inaudited) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 19,670 | \$ | 10,456 | \$ | 13,574 |
| Accounts and notes receivable (less <br> allowances -\$10,850, \$11,266, \$9,897) |  | 274,812 |  | 280, 829 |  | 217,844 |
| Program rights and production costs |  | 87,699 |  | 93, 001 |  | 57,755 |
| Network distribution fees |  | 22,220 |  | 17,899 |  | 12,900 |
| Inventories |  | 17,442 |  | 16,235 |  | 16,566 |
| Deferred income taxes |  | 27,709 |  | 27,769 |  | 24,310 |
| Miscellaneous |  | 27,738 |  | 31, 095 |  | 31,489 |
| Total current assets |  | 477, 290 |  | 477, 284 |  | 374,438 |
| Investments |  | 275,530 |  | 205, 864 |  | 146, 625 |
| Property, Plant and Equipment |  | 484,509 |  | 485, 596 |  | 470,420 |
| Goodwill and Other Intangible Assets |  | 1,222,746 |  | 1,191,718 |  | 1,199,615 |
| Other Assets: |  |  |  |  |  |  |
| Program rights and production costs (less current portion) |  | 78,679 |  | 75,702 |  | 62,550 |
| Network distribution fees (less current portion) |  | 41,353 |  | 50, 066 |  | 57, 031 |
| Miscellaneous |  | 33,348 |  | 33,974 |  | 34,304 |
| Total other assets |  | 153,380 |  | 159,742 |  | 153,885 |
| TOTAL ASSETS | \$ | 2,613,455 | \$ | 2,520,204 | \$ | 2,344,983 |

See notes to consolidated financial statements.

## March 31,

 2000 (Unaudited)As of
December 31, 1999
274,126
91,206
35,964

40,681
40,877
87,506
570,360 140,141
Other Long-Term Obligations and Minority Interests (less current portion)
Stockholders' Equity:
Preferred stock, $\$ .01$ par - authorized: $25,000,000$ shares; none outstanding
Common stock, $\$ .01$ par:
Class A - authorized: 120,000,000 shares; issued and
outstanding: 59,033,621; 58,925,449; and $59,102,871$ shares
Voting - authorized: 30,000,000 shares; issued and
outstanding: $19,216,913 ; 19,216,913$; and $19,218,913$ shares
Total
Additional paid-in capital
Retained earnings
Unrealized gains on securities available for sale
Foreign currency translation adjustment
Unvested restricted stock awards
Total stockholders' equity
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
590
192
782
139,713
996,085
101,573
946
$(5,071)$
$1,234,02$
\$ $2,613,455$

| 267,600 | $\$$ | 230,785 |
| ---: | ---: | ---: |
| 116,201 |  | 96,312 |
| 40,583 |  | 38,084 |
|  |  | 39,555 |
| 46,464 | 38,793 |  |
| 41,712 | 67,503 |  |
| 64,908 | 511,032 |  |
| 577,468 |  | 123,732 |
|  |  | 503,813 |
| 143,912 | 123,248 |  |
| 501,847 |  |  |
| 132,702 |  |  |

591
192
783
147,703
891, 346
46,744
320
$(3,738)$
1, 083, 158
\$ 2,344,983
See notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )

( in thousands, except per share data )
Three months ended March 31,
2000
1999

| Operating Revenues: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Advertising | \$ | 317,699 | \$ | 282,977 |
| Circulation |  | 38,349 |  | 40, 424 |
| Licensing |  | 16, 251 |  | 15,766 |
| Joint operating agency distributions |  | 10,883 |  | 10,917 |
| Affiliate fees |  | 14,630 |  | 11,937 |
| Other |  | 13, 047 |  | 14,239 |
| Total operating revenues |  | 410,859 |  | 376, 260 |
| Operating Expenses: |  |  |  |  |
| Employee compensation and benefits |  | 127, 292 |  | 117,980 |
| Newsprint and ink |  | 37, 192 |  | 37,303 |
| Amortization of purchased programming |  | 28, 038 |  | 23,587 |
| Other operating expenses |  | 117, 272 |  | 105,664 |
| Depreciation |  | 17,074 |  | 16,353 |
| Amortization of intangible assets |  | 9,734 |  | 9,636 |
| Total operating expenses |  | 336,602 |  | 310,523 |
| Operating Income |  | 74,257 |  | 65,737 |
| Other Credits (Charges): |  |  |  |  |
| Interest expense |  | $(12,636)$ |  | (11, 073 ) |
| Investment results, net of expenses |  | $(9,062)$ |  | (66) |
| Net gains on divested operations |  | 6,269 |  |  |
| Miscellaneous, net |  | 946 |  | 1,368 |
| Net other credits (charges) |  | $(14,483)$ |  | $(9,771)$ |
| Income Before Taxes and Minority Interests |  | 59,774 |  | 55,966 |
| Provision for Income Taxes |  | 25,114 |  | 22,932 |
| Income Before Minority Interests |  | 34,660 |  | 33, 034 |
| Minority Interests |  | 1, 056 |  | 1,033 |
| Net Income | \$ | 33,604 | \$ | 32,001 |
| ```Net Income per Share of Common Stock: Basic Diluted``` |  | $\$ .43$ .43 |  | $\$ .41$ .40 |

See notes to consolidated financial statements.

| CONSOLIDATED STATEMENTS OF CASH FLOWS ( UNAUDITED ) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ( in thousands ) Three months ended |  |  |  |  |
|  |  |  |  |  |
|  |  | 2000 |  | 1999 |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net income | \$ | 33,604 | \$ | 32,001 |
| Adjustments to reconcile net income |  |  |  |  |
| to net cash flows from operating activities: |  |  |  |  |
| Depreciation and amortization |  | 26,808 |  | 25,989 |
| Deferred income taxes |  | (613) |  | 3,824 |
| Minority interests in income of subsidiary companies |  | 1,056 |  | 1,033 |
| Network distribution fee amortization greater (less) than payments |  | 3,182 |  | $(6,598)$ |
| Program cost amortization greater (less) than payments |  | $(8,950)$ |  | $(13,060)$ |
| Other changes in certain working capital accounts, net |  | $(4,340)$ |  | 13,148 |
| Miscellaneous, net |  | 6,570 |  | 3,760 |
| Net operating activities |  | 57,317 |  | 60,097 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to property, plant and equipment |  | $(15,014)$ |  | $(14,198)$ |
| Purchase of subsidiary company and long-term investments |  | $(52,093)$ |  | $(8,835)$ |
| Sale of subsidiary companies and long-term investments |  | 24,660 |  |  |
| Change in short-term investments, net |  |  |  | 20,525 |
| Miscellaneous, net |  | (630) |  | 4,260 |
| Net investing activities |  | $(43,077)$ |  | 1,752 |
| Cash Flows from Financing Activities: |  |  |  |  |
| Increase in long-term debt |  | 7,900 |  | 759 |
| Payments on long-term debt |  | $(1,394)$ |  | $(36,827)$ |
| Repurchase Class A Common shares |  |  |  | $(16,709)$ |
| Dividends paid |  | $(10,951)$ |  | $(10,970)$ |
| Dividends paid to minority interests |  | (392) |  | (392) |
| Miscellaneous, net (primarily employee stock compensation) |  | (189) |  | 445 |
| Net financing activities |  | $(5,026)$ |  | $(63,694)$ |
| Increase (Decrease) in Cash and Cash Equivalents |  | 9,214 |  | $(1,845)$ |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of year |  | 10,456 |  | 15,419 |
| End of period | \$ | 19,670 | \$ | 13,574 |
| Supplemental Cash Flow Disclosures: |  |  |  |  |
| Interest paid, excluding amounts capitalized | \$ | 9,236 | \$ | 7,709 |
| Income taxes paid |  | 8,948 |  | 11,457 |
| Destin newspaper traded for Fort Pierce newspaper (see Note 2) |  | 3,857 |  |  |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME AND STOCKHOLDERS' EQUITY ( UNAUDITED )
( in thousands, except share data )

Balances at December 31, 1998
Comprehensive income:
Net income
Unrealized gains, net of deferred tax of $\$ 4,253$
Less: reclassification adjustment for gains in income, net of deferred tax of \$31
Increase in unrealized gains on securities Foreign currency translation adjustments Total
Dividends: declared and paid - \$.14 per share
Repurchase 391, 100 Class A Common Shares Compensation plans, net: 169,825 shares issued; 821 shares repurchased
Tax benefits of compensation plans
Balances at March 31, 1999

Balances at December 31, 1999

Comprehensive income:
Net income Unrealized gains, net of deferred tax

Unrealized gains, net of deferred tax of \$24,278
Less: reclassification adjustment for gains in income, net of deferred tax of (\$433) Increase in unrealized gains on securities Foreign currency translation adjustments Total
Dividends: declared and paid - $\$ .14$ per share Compensation plans, net: 133,251 shares issued; 25,079 shares repurchased
Tax benefits of compensation plans

Balances at March 31, 2000
See notes to consolidated financial statements.

| Common Stock | AdditionalPaid-in |  | RetainedEarnings | $\begin{gathered} \text { Accumulated } \\ \text { Other } \\ \text { Comprehensive } \end{gathered}$ | Unvested Restricted |  | Total ockholders' |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Stock |  |  |  |
|  |  | Capital |  | Income | Awards |  | Equity |
| 785 | \$ | 161,878 \$ |  | 870,315 | \$ 39,485 \$ | \$ $(3,731)$ | \$ | 1,068,732 |
|  |  |  | 32,001 |  |  |  | 32,001 |
|  |  |  |  | 7,898 |  |  | 7,898 |
|  |  |  |  | (58) |  |  | (58) |
|  |  |  |  | 7,840 |  |  | 7,840 |
|  |  |  |  | (261) |  |  | (261) |
|  |  |  | 32,001 | 7,579 |  |  | 39,580 |
|  |  |  | $(10,970)$ |  |  |  | $(10,970)$ |
| (4) |  | $(16,705)$ |  |  |  |  | $(16,709)$ |
| 2 |  | 1,199 |  |  | (7) |  | 1,194 |
|  |  | 1,331 |  |  |  |  | 1,331 |
| 783 | \$ | 147,703 \$ | 891,346 | \$ 47,064 \$ | \$ (3,738) | \$ | 1,083,158 |
| 781 | \$ | 136,731 \$ | 973,432 | \$ 58,271 \$ | \$ $(4,940)$ | \$ | 1,164,275 |
|  |  |  | 33,604 |  |  |  | 33,604 |
|  |  |  |  | 45,080 |  |  | 45,080 |
|  |  |  |  | (805) |  |  | (805) |
|  |  |  |  | 44,275 |  |  | 44,275 |
|  |  |  |  | (27) |  |  | (27) |
|  |  |  | 33,604 | 44,248 |  |  | 77,852 |
|  |  |  | $(10,951)$ |  |  |  | $(10,951)$ |
| 1 |  | 1,982 |  |  | (131) |  | 1,852 |
|  |  | 1,000 |  |  |  |  | 1,000 |
| 782 | \$ | 139,713 \$ | 996,085 | \$ 102,519 \$ | \$ $(5,071)$ | \$ | 1,234,028 |

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation $S-X$. The information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1999, has not changed materially unless therwise disclosed herein. Financial information as of December 31, 1999, included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Net Income Per Share - The following table presents additional information about basic and diluted weighted-average shares outstanding:
( in thousands )

Three months ended
March 31,

Basic weighted-average shares outstanding
Effect of dilutive securities:
Unvested restricted stock held by employee
77,977
78,096

116
Stock options held by employees
824
Diluted weighted-average shares outstanding

Recently Issued Accounting Standards - The Financial Accounting Standards Board issued FAS No. 133 - Accounting for Derivative Instruments and Hedging Activities. The standard, which must be adopted by January 1, 2001, will not have a material effect on the Company's financial position or its results of operations. Under the new standard changes in the fair value of foreign currency forward and option contracts will be initially reported as a separate component of comprehensive income and reclassified into earnings when the related licensing revenue is earned. Newsprint forward contracts will be recorded at fair value and changes in the value of the contracts will be initially reported as a separate component of comprehensive income and reclassified into earnings when the newsprint is consumed. The Company's accounting for put options and zero-cost collars will not change under the new standard.

The Emerging Issues Task Force reached a consensus on Issue 00-2 Accounting for Web Site Development Costs at its March 2000 meeting. The consensus requires capitalization of certain costs incurred in the development of Internet sites. The Company currently capitalizes the cost of computer hardware and software used in the operation of its Internet sites, however all other development costs are expensed as incurred. Issue 00-2, which must be adopted by September 2000, will require the Company to capitalize such development costs, including graphics and other design costs. The Company has not yet quantified the impact of this change in accounting policy.

Reclassifications - For comparative purposes, certain 1999 amounts have been reclassified to conform to 2000 classifications.

## 2. ACQUISITIONS AND DIVESTITURES

## Acquisitions

2000 - The Company acquired the daily newspaper in Fort Pierce, Florida, in exchange for its newspaper in Destin, Florida, and cash, and acquired television station KMCI in Lawrence, Kansas, which the Company had previously operated under a Local Management Agreement.

1999 - The Company acquired the $70 \%$ of Colorado Real Estate On-Line, a provider of real estate listings on the Internet, that it did not already own and acquired an additional 1.86\% interest in The Television Food Network.

The following table presents additional information about the acquisitions:

| ( in thousands ) | Three months ended March 31, |
| :--- | ---: | ---: |
|  | 2000 |

The acquisitions have been accounted for as purchases. The allocations of the purchase prices are based on preliminary appraised values of the assets acquired and liabilities assumed, and are therefore subject to change. The operating results of the Fort Pierce newspaper are included in the Consolidated Statements of Income from the date of acquisition. Pro forma results are not presented because the combined results of operations would not be significantly different than the reported amounts. The operating results for KMCI were included in the Consolidated Statements of Income while the Company operated the station under the LMA

Divestitures
2000 - The Company sold its independent telephone directories in Memphis, Tennessee, Kansas City, Missouri, and North Palm Beach, Florida, and traded its Destin, Florida, newspaper and cash for the daily newspaper in Fort Pierce, Florida. The sales and trade resulted in net gains of \$6,300,000, \$3,800,000 after-tax (\$.05 per share).

Included in the consolidated financial statements are the following results of divested operations (excluding gains on sales):
( in thousands )

Three months ended March 31, 2000 1999
\$ 5,505 \$ 5, 197
,

In addition to the gains on divested operations described in Note 2, the Company's 2000 net investment income includes i) recognized net investment losses totaling \$2,000,000 and ii) a \$7,100,000 increase in accrued incentive compensation for Scripps Ventures I's portfolio managers (see Note 5). Net investment results reduced net income $\$ 5,900,000$ ( $\$ .07$ per share). The combined effect of unusual credits and charges was to reduce net income $\$ 2,100,000$, ( $\$ .02$ per share).

## 4. LONG-TERM DEBT

Long-term debt consisted of the following:

| ( in thousands ) |  | $\begin{gathered} \text { March 31, } \\ 2000 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1999 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable rate credit facilities, including commercial paper | \$ | 573,590 | \$ | 565,689 | \$ | 530,745 |
| \$100 million, 6.625\% note, due in 2007 |  | 99,890 |  | 99,887 |  | 99,876 |
| \$100 million, 6.375\% note, due in 2002 |  | 99,949 |  | 99,944 |  | 99,930 |
| Other notes |  | 2,539 |  | 3,927 |  | 4,047 |
| Total long-term debt |  | 775,968 |  | 769,447 |  | 734,598 |
| Current portion of long-term debt |  | 274,126 |  | 267,600 |  | 230,785 |
| Long-term debt (less current portion) | \$ | 501,842 | \$ | 501, 847 | \$ | 503,813 |

The Company has a Competitive Advance and Revolving Credit Facility Agreement, which permits aggregate borrowings up to \$700,000,000 (the "Variable Rate Credit Facilities"). The Variable Rate Credit Facilities are comprised of two unsecured lines, one limited to $\$ 400,000,000$ principal amount maturing in 2000, and the other limited to $\$ 300,000,000$ principal amount maturing in 2002. Borrowings under the Variable Rate Credit Facilities are available on a committed revolving credit basis at the Company's choice of three short-term rates or through an auction procedure at the time of each borrowing. The Variable Rate Credit Facilities are also used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. The weighted-average interest rates on the Variable Rate Credit Facilities were 6.1\% at March 31, 2000, 6.0\% at December 31, 1999, and 5.0\% at March 31, 1999.

Investments consisted of the following:

| ( in thousands ) | $\begin{gathered} \text { March } 31, \\ 2000 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1999 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available for sale (at market value): |  |  |  |  |  |  |
| Time Warner common stock (1,344,000 shares) | \$ | 134,455 | \$ | 97,227 | \$ | 95,211 |
| Centra Software (1,792,500 common shares) |  | 37,532 |  |  |  |  |
| garden.com ( $2,414,000$ common shares and 276,000 warrants) |  | 21, 098 |  | 22,636 |  |  |
| iVillage (270,000 common shares) |  | 5,699 |  | 5,897 |  |  |
| Other |  | 7,686 |  | 9,177 |  | 5,360 |
| Total available-for-sale securities |  | 206,470 |  | 134,937 |  | 100,571 |
| Investments accounted for using the equity method |  | 7,210 |  | 7,578 |  | 7,443 |
| Other (primarily investments in private companies, at adjusted cost) |  | 61,850 |  | 63,349 |  | 38,611 |
| Total investments | \$ | 275,530 | \$ | 205,864 | \$ | 146,625 |
| Unrealized gains on securities available for sale | \$ | 156,332 | \$ | 88,214 | \$ | 71,928 |

Investments available for sale represent securities in publicly traded companies, and are recorded at fair value. Fair value is based upon the closing price of the security on the reporting date. In the first quarter of 2000 Centra Software completed an initial public offering of its common stock. In the third quarter of 1999 garden.com completed an initial public offering of its common stock and the Company sold its interest in Family Point, Inc. to iVillage for cash and stock. These investments had previously been included in the other category.

The Company intends to sell its iVillage investment in 2000, at the end of the mandatory lock-up period. The Company has executed a zero-cost collar on 229,000 iVillage shares, giving the company the right to sell those shares at prices between $\$ 21.02$ and $\$ 22.65$ and giving the counter party the right to purchase the shares at prices between $\$ 24.35$ and $\$ 26.24$. The closing price of iVillage common stock was $\$ 15.50$ on March 31, 2000.

Several of the Company's investments in available-for-sale securities declined in value after March 31. As of May 9, 2000, the fair value of the Company's investments in available-for-sale securities was \$151, 000, 000

Securities of private companies do not trade in public markets, so they do not have readily determinable fair values. However, using prices paid by other investors in the most recent round of financing as the fair value, the total estimated value of investments in private companies was $\$ 106,000,000$ on March 31, 2000.

The Company's Scripps Ventures Funds I and II invest in new businesses focusing on new media technology and educational media enterprises. Scripps Ventures I invested $\$ 50,000,000$. The managers' compensation includes a share of the portfolio's cumulative net gain (realized and unrealized) through June 2001 if a specified minimum return is achieved. This incentive compensation will be paid in 2001. The total accrued incentive compensation was increased to $\$ 14,100,000$ at March 31, 2000 based on the portfolio's net gain of $\$ 94,000,000$. Scripps Ventures II is authorized to invest up to $\$ 100,000,000$, and $\$ 15,600,000$ was invested as of March 31, 2000. The managers have a minority equity interest in the return on Scripps Ventures II's investments if a specified minimum return is achieved.

The Company's reportable segments are strategic businesses that offer different products and services. The Company primarily evaluates the operating performance of its segments based on earnings before
interest, income taxes, depreciation and amortization ("EBITDA"),
excluding unusual items and all credits and charges classified as nonoperating in the Consolidated Statements of Income. No single customer provides more than $10 \%$ of the Company's revenue. The Company derives less than $10 \%$ of its revenues from markets outside of the U.S.

Financial information for the Company's business segments is as follows:
( in thousands )

Three months ended March 31, 2000 1999

OPERATING REVENUES
Newspapers
Broadcast television
Category television
Licensing and other media
Total

## EBITDA

Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
DEPRECIATION
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
AMORTIZATION OF INTANGIBLE ASSETS
Newspapers
Broadcast television
Category television
Licensing and other media
Total
OPERATING INCOME
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
OTHER NONCASH ITEMS
Broadcast television
Category television
Total

| \$ | 230,910 | \$ | 222,577 |
| :---: | :---: | :---: | :---: |
|  | 76,687 |  | 75,367 |
|  | 73,323 |  | 48,200 |
|  | 29,939 |  | 30,116 |
| \$ | 410, 859 | \$ | 376,260 |
| \$ | 62,593 | \$ | 65,408 |
|  | 23,554 |  | 21,448 |
|  | 15,338 |  | 4,994 |
|  | 4,406 |  | 4,251 |
|  | $(4,826)$ |  | $(4,375)$ |
| \$ | 101, 065 | \$ | 91,726 |
| \$ | 10,045 | \$ | 9,377 |
|  | 4,684 |  | 4,695 |
|  | 1,857 |  | 1,815 |
|  | 251 |  | 226 |
|  | 237 |  | 240 |
| \$ | 17,074 | \$ | 16,353 |
| \$ | 5,591 | \$ | 5,646 |
|  | 2,352 |  | 2,366 |
|  | 1,727 |  | 1,574 |
|  | 64 |  | 50 |
| \$ | 9,734 | \$ | 9,636 |
| \$ | 46,957 | \$ | 50,385 |
|  | 16,518 |  | 14,387 |
|  | 11,754 |  | 1,605 |
|  | 4,091 |  | 3,975 |
|  | $(5,063)$ |  | $(4,615)$ |
| \$ | 74,257 | \$ | 65,737 |
| \$ | (344) | \$ | 290 |
|  | $(5,424)$ |  | $(19,948)$ |
| \$ | $(5,768)$ | \$ | $(19,658)$ |

( in thousands )

Three months ended March 31,
20001999

ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
BUSINESS ACQUISITIONS AND OTHER ADDITIONS TO LONG-LIVED ASSETS Newspapers
Broadcast television
Category television
Licensing and other media
Total
ASSETS
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total

| \$ | 3,414 | \$ | 8,700 |
| :---: | :---: | :---: | :---: |
|  | 8,675 |  | 3, 073 |
|  | 906 |  | 1,228 |
|  | 1,798 |  | 487 |
|  | 221 |  | 710 |
| \$ | 15,014 | \$ | 14,198 |
| \$ | 32,001 | \$ | 1,129 |
|  | 14,605 |  | 55 |
|  | 577 |  | 14,739 |
|  | 8,956 |  | 6,051 |
| \$ | 56,139 | \$ | 21,974 |
| \$1,238,158 |  | \$1, 231,383 |  |
| 498,845 |  |  | 483,494 |
| 475,426 |  |  | 370,465 |
| 344,974 |  |  | 209,408 |
| 56,052 |  |  | 50,233 |
| \$2,613,455 |  |  | 344,983 |

Other noncash items include programming and program production expenses in excess of (less than) the amounts paid, and, for category television, amortization of network distribution fees in excess of (less than) distribution fee payments. Other additions to long-lived assets include investments and network distribution fees. Corporate assets are primarily cash, investments, and refundable and deferred income taxes.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company operates in three reportable segments: newspapers, broadcast television and category television.

FORWARD-LOOKING STATEMENTS
This discussion and the information contained in the notes to the consolidated financial statements contain certain forward-looking statements that are based on management's current expectations. Forward-looking statements are subject to certain risks, trends and uncertainties that could cause actual results to differ materially from the expectations expressed in the forward-looking statements. Such risks, trends and uncertainties, which in most instances are beyond the Company's control, include changes in advertising demand and other economic conditions; consumers' taste; newsprint prices; program costs; labor relations; technological developments; competitive pressures; interest rates; regulatory rulings; and reliance on third-party vendors for various products and services. The words "believe," "expect," "anticipate," "estimate," "intend" and similar expressions identify forward-looking statements. All forwardlooking statements, which are as of the date of this filing, should be evaluated with the understanding of their inherent uncertainty.

## RESULTS OF OPERATIONS

All per share disclosures included in management's discussion and analysis of financial condition and results of operation are on a diluted basis. Consolidated results of operations were as follows:


NEWSPAPERS - Operating results, excluding divested operations, were as follows:

2000 Year-to-Date Change

1999

## Local <br> National

Preprint and other

| $\$$ | 67,539 | $0.6 \%$ | $\$$ | 67,106 |
| ---: | ---: | ---: | ---: | ---: |
| 73,787 | $9.2 \%$ |  | 67,599 |  |
| 8,779 | $5.9 \%$ |  | 8,292 |  |
| 27,229 | $13.4 \%$ |  | 24,021 |  |
|  |  |  |  |  |
|  | 177,334 | $6.2 \%$ |  | 167,018 |

Circulation
Joint operating agency distributions Other


## Total

EBITDA
Depreciation and amortization
Operating income
Other Financial and Statistical Data:
Percent of operating revenues:
EBITDA
Operating income
Capital expenditures
Business acquisitions and other
additions to long-lived assets
32,001

Circulation revenue decreased primarily due to promotions and discounts offered in the Denver market. Circulation and distribution costs increased due to the effort to gain market share in Denver. Excluding Denver, EBITDA increased 1\%.

Newsprint prices decreased $9 \%$, which was offset by a $9 \%$ increase in newsprint consumed. The increase in consumption is primarily due to an $18 \%$ year-over-year increase in circulation in the Denver market.

The newspapers' Internet businesses had EBITDA of \$(1.0) million, compared to \$(0.2) million in the first quarter of 1999.

| ( in thousands ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | Change | 1999 |  |
| Operating revenues: |  |  |  |  |  |
| Local | \$ | 41,079 | (0.5)\% | \$ | 41,303 |
| National |  | 30,052 | 3.8 \% |  | 28,939 |
| Political |  | 1,741 |  |  | 364 |
| Other |  | 3,815 | (19.9)\% |  | 4,761 |
| Total operating revenues |  | 76,687 | 1.8 \% |  | 75,367 |
| Operating expenses, excluding depreciation and amortization: |  |  |  |  |  |
| Programming and station operations |  | 37,287 | (1.2)\% |  | 37,726 |
| Sales and marketing |  | 9,891 | 5.7 \% |  | 9,355 |
| General and administrative |  | 5,955 | (12.9)\% |  | 6,838 |
| Total |  | 53,133 | (1.5)\% |  | 53,919 |
| EBITDA |  | 23,554 | 9.8 \% |  | 21,448 |
| Depreciation and amortization |  | 7,036 | (0.4)\% |  | 7,061 |
| Operating income | \$ | 16,518 | 14.8 \% | \$ | 14,387 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| Percent of operating revenues: |  |  |  |  |  |
| EBITDA |  | 30.7 \% |  |  | 28.5 \% |
| Operating income |  | 21.5 \% |  |  | 19.1 \% |
| Capital expenditures | \$ | 8,675 |  | \$ | 3,073 |
| Business acquisitions and other additions to long-lived assets |  | 14,605 |  |  | 55 |

EBITDA improved primarily due to increased political advertising and cost reduction initiatives.

Other revenue is primarily network compensation. The Company's network compensation revenues decreased $\$ 1.2$ million in the first quarter of 2000, and are expected to be down approximately $\$ 3.0$ million, to $\$ 10.0$ million, for the full year.

Year-to-Date Change

Operating revenues:
Advertising

Other
Total operating revenues
Operating expenses, excluding depreciation and amortization:
Programming and production
Operations and distribution
Amortization of distribution fees
Sales and marketing
General and administrative
Total
EBITDA - consolidated networks
Share of pre-tax earnings of equity-method investments
Total EBITDA
Depreciation and amortization
Operating income (loss)
Other Financial and Statistical Data:
Percent of operating revenues:
EBITDA

Payments for programming and network
distribution fees less than (greater than)
amounts recognized as expense
Capital expenditures
Business acquisitions and other
additions to long-lived assets

| \$ | 57,475 | 71.5 \% | \$ | 33,505 |
| :---: | :---: | :---: | :---: | :---: |
|  | 14,630 | 22.6 \% |  | 11,937 |
|  | 1,218 | (55.8)\% |  | 2,758 |
|  | 73,323 | 52.1 \% |  | 48,200 |
|  | 19,958 | 29.9 \% |  | 15,370 |
|  | 8,516 | 49.0 \% |  | 5,716 |
|  | 4,396 | 1.7 \% |  | 4,322 |
|  | 14,586 | 29.8 \% |  | 11,237 |
|  | 11,488 | 64.1 \% |  | 6,999 |
|  | 58,944 | 35.1 \% |  | 43,644 |
|  | 14,379 |  |  | 4,556 |
|  | 959 |  |  | 438 |
|  | 15,338 |  |  | 4,994 |
|  | 3,584 | 5.8 \% |  | 3,389 |
| \$ | 11,754 |  | \$ | 1,605 |

20.9 \%
16.0 \%
.
$3.3 \%$
\$ $(19,948)$
1,228

14,739

According to the Nielsen Homevideo Index ("Nielsen"), HGTV was distributed to 60.5 million homes in March 2000, up 8.6 million from March 1999 and up 1.5 million in the quarter. Food Network was distributed to 46.4 million homes in March 2000, up 7.3 million from March 1999 and up 2.2 million in the quarter.

The Company launched DIY, its third network, in the fourth quarter of 1999. DIY had EBITDA of $\$(2.0)$ million in the first quarter of 2000. HGTV's and Food Network's Internet businesses had EBITDA of \$(1.7) million in the first quarter of 2000, versus breakeven last year, primarily due to promotional spending for foodtv.com.

The Company generates significant cash flow from operating activities. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments. Cash flow provided by operating activities in excess of capital expenditures is used primarily to fund corporate expenditures or to invest in new businesses. Management expects total cash flow from operating activities in 2000 will be sufficient to meet the Company's expected total capital expenditures, required interest payments and dividend payments.

Management is authorized to repurchase an additional 2.2 million shares of the Company's Class A Common shares under a 1998 authorization from the Board of Directors.

The Company's Scripps Ventures Funds invest in new businesses focusing on new media technology and educational media enterprises. See Note 5 to the Consolidated Financial Statements. The Board of Directors has authorized up to $\$ 150$ million of such investments. At March 31, 2000, an additional $\$ 84$ million remains to be invested under the authorization.

Net debt (borrowings less cash equivalent and other short-term investments) increased $\$ 6.3$ million, to $\$ 776$ million at March 31, 2000. The Company currently intends to repay debt only when there are not more productive uses for excess cash. The Company expects to extend the $\$ 400$ million one-year portion of its variable credit facility, or to refinance borrowings under that line.

Management believes the Company's cash flow from operations and substantial borrowing capacity, taken together, provide adequate resources to fund expansion of existing businesses and the development or acquisition of new businesses.

The Company's earnings and cash flow can be affected by, among other things, interest rate changes, foreign currency fluctuations (primarily in the exchange rate for the Japanese yen) and changes in the price of newsprint. The information disclosed in Market Risk in the Company's Annual Report on Form 10-K for the year ended December 31, 1999, has not changed materially unless otherwise disclosed here-in

The Company may use foreign currency forward and option contracts to hedge its cash flow exposures denominated in Japanese yen and forward contracts to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. The Company held no foreign currency or newsprint forward contracts at March 31, 2000, or December 31, 1999.

The following table presents additional information about the Company's market-risk-sensitive financial instruments:

| ( in thousands ) |  | As of Marc Cost <br> Basis |  | 1, 2000 Fair Value |  | As of De Cost <br> Basis |  | $\begin{aligned} & 31,1999 \\ & \text { Fair } \\ & \text { Value } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial instruments subject to interest rate risk: |  |  |  |  |  |  |  |  |
| Variable rate credit facilities, including commercial paper | \$ | 573,590 | \$ | 573,590 | \$ | 565,689 | \$ | 565,689 |
| \$100 million, $6.625 \%$ note, due in 2007 |  | 99,890 |  | 95, 000 |  | 99,887 |  | 94, 668 |
| \$100 million, 6.375\% note, due in 2002 |  | 99,949 |  | 98, 000 |  | 99,944 |  | 98,107 |
| Other notes |  | 2,539 |  | 1,510 |  | 3,927 |  | 2,836 |
| Total long-term debt | \$ | 775,968 | \$ | 768,100 | \$ | 769,447 | \$ | 761,300 |
| Financial instruments subject to market value risk: |  |  |  |  |  |  |  |  |
| Time Warner common stock (1,344,000 shares) | \$ | 27,814 | \$ | 134,455 | \$ | 27,816 | \$ | 97,227 |
| Centra Software (1,792,500 common shares) |  | 3,652 |  | 37,532 |  |  |  |  |
| garden.com Inc. ( $2,414,000$ common shares and 276,000 warrants) |  | 9,628 |  | 21,098 |  | 9,625 |  | 22,636 |
| iVillage Inc. (270,000 common shares) |  | 5,892 |  | 5,699 |  | 5,897 |  | 5,897 |
| Other available-for-sale securities |  | 3,152 |  | 7,686 |  | 3,385 |  | 9,177 |
| Total investments in publicly-traded companies |  | 50,138 |  | 206,470 |  | 46,723 |  | 134,937 |
| Investments in private companies |  | 61,850 |  | (a) |  | 63,349 |  | (a) |

(a) Investments in private companies do not trade in public markets, so they do not have readily determinable fair values. However, based upon amounts paid for such securities by other investors in subsequent rounds of financing, if any, the estimated value of these investments exceeded their cost by approximately $\$ 44,200,000$ on March 31, 2000.

The Company manages interest rate risk primarily by maintaining a mix of fixed-rate and variable-rate debt. The company currently does not use interest rate swaps, forwards or other derivative financial instruments to manage its interest rate risk. See Note 4 to the Consolidated Financial Statements. The weighted-average interest rate on borrowings under the Variable Rate Credit Facilities was 6.1\% at March 31, 2000 and $6.0 \%$ at December 31, 1999.

The Company holds 1,792,500 shares of Centra Software, which became publicly traded in January 2000. The Company's investment in Centra Software had previously been included in private companies in the above table. The estimated fair value of the Centra Software investment on December 31, 1999, was $\$ 6$ million.

Several of the Company's investments in publicly-traded companies declined in value after March 31. As of May 9, 2000, the fair value of the Company's investments in publicly-traded companies was $\$ 151$ million.

THE E. W. SCRIPPS COMPANY

## Index to Exhibits

Exhibit
No. Item Page

12 Ratio of Earnings to Fixed Charges
E-2

Three months ended March 31,
2000 1999

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of 20\%- to 50\%-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES
\$ 60, 335
\$ 56,346

14,447
12,408
\$ 74,782
\$ 12,636
\$ 11,073
14

1,811
20
\$ 14,481 \$ 12,439
5.16

3-MOS
DEC-31-2000
MAR-31-2000
$0^{19,670}$
285,662
10, 850
17,442
477,290
466, 047
2,613,455
570, 360
$0 \quad 501,842$

0
$1,233,246$
2,613,455
-

410, 859

333, 612
2,990
12,636
59,774
25,114
33,604
$0^{0}$
0
33, 604
\$. 43
$\$ .43$

```
    3-MOS
    DEC-31-1999
            MAR-31-1999
                13,574
                    \(0^{13}\)
            227,741
                9, 897
                16,566
    374,438
            904,432
        434, 012
        \(2,344,983\)
    511, 032
                503, 813
    0
                                    0
                                    783
            1,082,375
2,344,983
1,082,375
376,260
0
0
307,718
2, 805
11, 073
55,966
22,932
32,001
\(0^{0}\)
0
32,001
\(\$ .41\)
\(\$ .40\)
```

