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JNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. }2054
    FORM 10-Q
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(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 1994
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-16914
THE E.W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Delaware 51-0304972
(State or other jurisdiction of
(I.R.S. Employer incorporation or organization) Identification Number)

| 1105 N. Market Street |  |
| :---: | :---: |
| Wilmington, Delaware | 19801 |
| (A\$dress of principal executive offices) |  |
| (Zip Code) |  |

Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of April 15, 1994 the registrant had outstanding $54,596,643$ shares of Class A Common stock and $20,174,833$ shares of Common Voting stock.

INDEX TO THE E. W. SCRIPPS COMPANY
REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 1994

## Item No.

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Management's Discussion and Analysis of Financial Condition and Results of Operations

PART II - OTHER INFORMATION

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## ITEM 1.FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-
Q. See Index to Financial Information at page $\mathrm{F}-1$ of this Form 10-Q.

ITEM 2.MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

## ITEM 1.LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions. In addition, the Company is involved from time to time in various governmental and administrative proceedings relating to, among other things, renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

ITEM 3.DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4.SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the quarter for which this report is filed

ITEM 5.OTHER INFORMATION

None.

ITEM 6.EXHIBITS AND REPORTS ON FORM 8-K
Exhibits
The information required by this item is filed as part of this Form 10Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form 8-K were filed during the quarter for which this report is filed.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY
Dated: May 11, 1994

BY: /s/ D. J. Castellini
Senior Vice President, Finance
\& Administration

THE E. W. SCRIPPS COMPANY

## Index to Financial Information

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CONSOLIDATED BALANCE SHEETS


See notes to consolidated financial statements.


CONSOLIDATED STATEMENTS OF INCOME
( in thousands, except share data )

| Three months <br> ending |  |
| :--- | ---: |
| March 31, | 1993 |


| Operating Revenues: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Advertising | \$ | 100, 744 | \$ | 93,574 |
| Circulation |  | 29,556 |  | 29,777 |
| Other newspaper revenue |  | 11,737 |  | 11,112 |
| Total newspapers |  | 142,037 |  | 134,463 |
| Broadcasting |  | 60,353 |  | 61,845 |
| Cable television |  | 62,385 |  | 63,190 |
| Entertainment |  | 20,978 |  | 19,625 |
| Other |  |  |  | 4,529 |
| Total operating revenues |  | 285,753 |  | 283,652 |
| Operating Expenses: |  |  |  |  |
| Employee compensation and benefits |  | 88,123 |  | 92,337 |
| Program rights and production costs |  | 27,224 |  | 26,674 |
| Newsprint and ink |  | 20,657 |  | 21,218 |
| Other operating expenses |  | 68,622 |  | 68,560 |
| Depreciation |  | 21,412 |  | 21,263 |
| Amortization of intangible assets |  | 7,613 |  | 8,363 |
| Total operating expenses |  | 233,651 |  | 238,415 |
| Operating Income |  | 52,102 |  | 45,237 |
| Other Credits (Charges): |  |  |  |  |
| Interest expense |  | $(4,659)$ |  | $(7,911)$ |
| Gain on sale of subsidiary companies |  |  |  | 20,662 |
| Miscellaneous, net |  | 122 |  | 3,372 |
| Net other credits (charges) |  | $(4,537)$ |  | 16,123 |
| Income Before Income Taxes and Minority Interests |  | 47,565 |  | 61,360 |
| Provision for Income Taxes |  | 20,352 |  | 26,682 |
| Income Before Minority Interests |  | 27,213 |  | 34,678 |
| Minority Interests |  | 2,116 |  | 2,080 |
| Net Income | \$ | 25, 097 | \$ | 32,598 |
| Per Share of Common Stock: |  |  |  |  |
| Net income |  | \$0.34 |  | \$0.44 |
| Dividends declared |  | \$0.11 |  | \$0.11 |


|  | March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 1994 |  | 1993 |
| Cash Flows from Operating Activities: |  |  |  |
| Net income | \$ | 25,097 | 32,598 |
| Adjustments to reconcile net income |  |  |  |
| to net cash flows from operating activities: |  |  |  |
| Depreciation |  | 21,412 | 21,263 |
| Amortization of intangible assets |  | 7,613 | 8,363 |
| Deferred income taxes |  | 1,535 | 3,912 |
| Minority interests in income of subsidiary companies |  | 2,116 | 2,080 |
| Gain on sale of subsidiary companies |  |  | $(20,662)$ |
| Changes in certain working capital accounts, net of effects |  |  |  |
| from subsidiary companies purchased and sold |  | 13,772 | 10,901 |
| Miscellaneous, net |  | 3, 037 | $(5,875)$ |
| Net operating activities |  | 74,582 | 52,580 |
| Cash Flows from Investing Activities: |  |  |  |
| Additions to property, plant, and equipment |  | $(20,433)$ | $(25,354)$ |
| Purchase of subsidiary companies, net of cash acquired |  | $(17,970)$ | $(28,945)$ |
| Investments in securities and unconsolidated affiliates |  | (161) | (963) |
| Sale of subsidiary companies |  |  | 30,360 |
| Miscellaneous, net |  | 2,762 | 1,112 |
| Net investing activities |  | $(35,802)$ | $(23,790)$ |
| Cash Flows from Financing Activities: |  |  |  |
| Increases in long-term debt |  |  | 35,500 |
| Payments on long-term debt |  | $(33,814)$ | $(62,516)$ |
| Dividends paid |  | $(8,223)$ | $(8,206)$ |
| Dividends paid to minority interests |  | (885) | (989) |
| Miscellaneous, net |  | (299) | (163) |
| Net financing activities |  | $(43,221)$ | $(36,374)$ |
| Increase (Decrease) in Cash and Cash Equivalents |  | $(4,441)$ | $(7,584)$ |
| Cash and Cash Equivalents: |  |  |  |
| Beginning of year |  | 18,606 | 18,976 |
| End of period | \$ | 14,165 | 11,392 |
| Supplemental Cash Flow Disclosures: |  |  |  |
| Interest paid, excluding amounts capitalized | \$ | 4,307 | 9,474 |
| Income taxes paid |  | 12,208 | 16,324 |
| Increase in program rights and related liabilities |  | 6,713 | 3,575 |

See notes to consolidated financial statements.
( in thousands, except share data )

Balances at December 31, 1992
Net income
Dividends: declared
and paid - $\$ .11$ per share
Class A shares issued pursuant to compensation plans, net:
16,525 shares issued,
15,185 shares repurchased
Amortization of restricted stock awards
Foreign currency translation adjustment
Balances at March 31, 1993
Balances at December 31, 1993
Net income
Dividends: declared and
paid - \$.11 per share
Class A shares issued pursuant to compensation plans, net:
12,550 shares issued,
2,402 shares repurchased
Tax benefits on compensation plans
Amortization of restricted stock awards
Foreign currency translation adjustment Increase (decrease) in unrealized gains on securities available for sale, net of deferred income taxes of $\$ 4,454$

Balances at March 31, 1994
See notes to consolidated financial statements.


32,598
(42)
\$ $746 \$ \quad 94,324 \$ \quad 662,531 \quad \$ \quad$ (386) \$ 520
$(8,271)$

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Except as disclosed herein, there has been no material change in the information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1993. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations for the three-month period ending March 31, 1994 are not necessarily indicative of the results that may be expected for future interim periods or for the year ending December 31, 1994.

Program Rights and Production Costs - Program rights are recorded at the time such programs become available for broadcast. Amortization is computed using the straight-line method based on the license period or based on usage, whichever yields the greater accumulated amortization for each program. The liability for program rights is not discounted for imputed interest.

Production costs represent costs incurred in the production of programming for distribution. Amortization of capitalized costs is based on the percentage of current period revenues to anticipated total revenues for each program.

Program and production costs are stated at the lower of unamortized cost or fair value. The portion of the unamortized balance expected to be amortized within one year is classified as a current asset.

Net Income Per Share - Net income per share computations are based upon the weighted average common shares outstanding. The weighted average common shares outstanding were as follows:

| Three months ending |  |
| :--- | :--- |
| March 31, |  |
| 1994 | 1993 |
| 74,762 | 74,613 |

Reclassification - For comparison purposes certain 1993 items have been reclassified to conform with 1994 classifications.

## 2.ACQUISITIONS AND DIVESTITURES

A. Acquisitions

1994 - The Company acquired Cinetel Productions (an independent producer of programs for cable television).

1993 - The Company purchased 589,000 shares of Scripps Howard Broadcasting Company common stock for $\$ 28,900,000$. The Company also purchased a cable television system.

The following table presents additional information about the acquisitions:
( in thousands )

| Goodwill and other intangible assets acquired | $\mathbf{3 , 2 4 5}$ |
| :--- | ---: | ---: |
| Other assets acquired | $\mathbf{1 6 , 6 6 9}$ |
| Reduction in minority interests | 14,725 |
| Cash paid | $\$ 12,261$ |

The acquisitions have been accounted for as purchases, and accordingly purchase prices were allocated to assets and liabilities based on the estimated fair value as of the dates of acquisition. The acquired operations have been included in the consolidated statements of income from the dates of acquisition. Pro forma results are not presented because the combined results of operations would not be significantly different from the reported amounts.

## B.Divestitures

The Company sold Pharos Books and World Almanac Education in the first quarter of 1993. In subsequent quarters two newspapers, a television station, radio stations in three markets, and the remaining book publishing operations were sold.

The following table presents additional information about the divestitures which occurred in the first quarter:
( in thousands )
Cash received
Net assets disposed
Gain recognized, before income taxes
Included in the consolidated financial statements are the
following results of divested operations (excluding gain on sale):
( in thousands )

Operating revenues
Operating income

## 3.UNUSUAL ITEMS

1993 - The Company's operating results include an after-tax gain of $\$ 12,100,000, \$ .16$ per share (see Note 2B).

In the first quarter of 1993 management changed the estimate of the additional amount of copyright fees the Company would owe when a dispute between the television industry and the American Society of Composers, Authors and Publishers ("ASCAP") was resolved. The adjustment increased operating income \$4,300,000 and net income \$2,300,000, $\$ .03$ per share.

The Company's agreement to guarantee up to $\$ 53,000,000$ of the Ogden, Utah, Standard Examiner's debt expired with a change in ownership of the Standard Examiner. The Company received a $\$ 2,500,000$ fee in connection with the transaction. The fee increased net income $\$ 1,600,000, \$ .02$ per share.

The Internal Revenue Service is currently examining the consolidated income tax returns of EWS for the years 1985 through 1990. Management believes that adequate provision for income taxes has been made for all open years

The provision for income taxes consists of the following:
( in thousands )

Current:
Federal
State and local
Foreign

Foreign
Total current
Deferred:
Federal
Other
Total deferred

Total income taxes
Income taxes allocated to stockholders' equity
Provision for income taxes


Long-term debt consisted of the following:

| ( in thousands ) |  | $\begin{gathered} \text { March 31, } \\ 1994 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1993 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1993 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable Rate Credit Facilities | \$ | 54,200 | \$ | 88,000 | \$ | 226,000 |
| 7.375\% notes, due in 1998 |  | 99,301 |  | 99,264 |  | 99,154 |
| 9.0\% notes, due in 1996 |  | 50,000 |  | 50,000 |  | 50,000 |
| 8.5\% notes, payable through 1994 |  | 8,334 |  | 8,334 |  | 36,667 |
| Other notes |  | 2,307 |  | 2,320 |  | 3, 056 |
| Total long-term debt |  | 214,142 |  | 247,918 |  | 414,877 |
| Current portion of long-term debt |  | 62,582 |  | 96,383 |  | 70,346 |
| Long-term debt (less current portion) | \$ | 151,560 | \$ | 151,535 | \$ | 344,531 |
| Weighted average interest rate on Variable Rate |  |  |  |  |  |  |
| Credit Facilities at balance sheet date |  | 3.5\% |  | 3.4\% |  | 3.3\% |

The Company has a Competitive Advance/Revolving Credit Agreement which permits maximum borrowings up to $\$ 100,000,000$ and additional lines of credit totaling \$30,000,000 (collectively "Variable Rate Credit Facilities"). Maximum borrowings under the Variable Rate Credit Facilities are changed as the Company's anticipated needs change and are not indicative of the Company's short-term borrowing capacity. The Variable Rate Credit Facilities expire at various dates through September 1994 and may be extended upon mutual agreement.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on dividends and incurrence of additional indebtedness.

## 6. INVESTMENTS

Investments consisted of the following:

| ( in thousands, except share data ) | $\begin{gathered} \text { March 31, } \\ 1994 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1993 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 1993 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: * |  |  |  |  |  |  |
| Pittsburgh Post-Gazette preferred stock, |  |  |  |  |  |  |
| \$25 million face value, 8\% cumulative dividend | \$ | 14,000 | \$ | 14,000 | \$ | 14,000 |
| Turner Broadcasting: |  |  |  |  |  |  |
| Class B common stock (589,165 shares) |  | 12,078 |  | 15,907 |  | 7,985 |
| Class C preferred stock (convertible into |  |  |  |  |  |  |
| 1,309,092 shares of Class B common stock) |  | 26,836 |  | 35,345 |  | 3,285 |
| Other |  | 3,627 |  | 4,043 |  | 578 |
| Total securities available for sale |  | 56,541 |  | 69,295 |  | 25,848 |
| Investments accounted for under the equity method |  | 2,454 |  | 3,992 |  | 3, 013 |
| Total investments | \$ | 58,995 | \$ | 73,287 | \$ | 28,861 |
| Unrealized gains on securities available for sale | \$ | 29,400 | \$ | 42,125 | \$ | 30,421 |

* Effective December 31, 1993 the Company adopted FAS No. 115. Investments classified as available for sale are carried at market value at March 31, 1994 and December 31, 1993. At March 31, 1993 such securities were carried at the lower of cost or market. There were no unrealized losses in either year.

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7.PROPERTY, PLANT, AND EQUIPMENT AND INTANGIBLE ASSETS
Property, plant, and equipment consisted of the following:
```

( in thousands )
Land and improvements
Buildings and improvements
Equipment
Total
Accumulated depreciation
Net property, plant, and equipment

Goodwill and other intangible assets consisted of the following:
( in thousands )

## Goodwill

Cable television franchise costs
Customer lists
Licenses and copyrights
Non-competition agreements
Other
Total
Accumulated amortization
Net goodwill and other intangible assets

## 8.SEGMENT INFORMATION

Previously reported 1993 segment information has been restated to conform with 1994 segment classifications. The Entertainment segment includes United Media licensing and syndication (previously included in the Publishing segment), Scripps Howard Productions (a producer of television programming), The Home \& Garden Television Network (a 24 -hour cable television channel scheduled for launch in late 1994), and the Company's equity interest in The Food Network and SportSouth cable television networks (previously reported in Miscellaneous, net). On March 31, 1994 the Company completed the acquisition of Cinetel Productions (an independent producer of programs for cable television). Cinetel operating results from the date of acquisition will be included in the Entertainment segment.

The Other segment includes book publishing operations which were sold in 1993 (see Note 2B).

Broadcasting operating income was increased in the first quarter of 1993 by $\$ 4,300,000$ as a result of the change in estimate of the additional amount of copyright fees owed ASCAP (see Note 3).

As of

| March 31, <br> 1994 | December 31, <br> 1993 | March 31, <br> 47, |
| :---: | :---: | ---: |
| 47934 \$ | $45,199 \$$ | 48,552 |
| 187,587 | 184,708 | 188,397 |
| 986,693 | 972,674 | 989,548 |
| $1,221,614$ | $1,202,581$ | $1,226,497$ |
| 502,398 | 489,855 | 505,055 |
| $719,216 \$$ | $712,726 \$$ | 721,442 |

As of

| March 31, <br> 1994 | December 31, <br> 1993 | March 31, <br> 1993 |
| :---: | :---: | ---: |
| $387,905 \$$ | $387,868 \$$ | 421,419 |
| 167,383 | 167,378 | 167,389 |
| 134,927 | 133,427 | 133,397 |
| 28,221 | 28,221 | 28,263 |
| 24,489 | 32,089 | 34,249 |
| 33,570 | 31,870 | 38,787 |
| 776,495 | 780,853 | 823,504 |
| 227,870 | 227,864 | 212,690 |
|  |  |  |
| $548,625 \$$ | $552,989 \$$ | 610,814 |

Financial information relating to the Company's business segments is as follows:

Three months
ending March 31,

1993

OPERATING REVENUES
Newspapers
Broadcasting
Cable television
Entertainment
other
Total operating revenues
OPERATING INCOME
Newspapers
Broadcasting
Cable television
Entertainment
Other
Corporate
Total operating income
DEPRECIATION
Newspapers
Broadcasting
Cable television
Entertainment
other
Corporate
Total depreciation
AMORTIZATION OF INTANGIBLE ASSETS
Newspapers
Broadcasting
Cable television
Entertainment
Other
Total amortization of intangible assets
CAPITAL EXPENDITURES
Newspapers
Broadcasting
Cable television
Entertainment
Corporate
Total capital expenditures

$$
62,385
$$

$$
20,978
$$

$$
\$ \quad 285,753
$$

$$
\$ \quad 28,019
$$

$$
15,790
$$

9,525

$$
\text { 2, } 045
$$

$$
\begin{array}{r}
(3,277) \\
\$ \quad 52.102
\end{array}
$$

$$
\left.\begin{array}{r} 
\\
\$
\end{array} \quad 5,217\right)
$$

\$ 7,126
2,167
11, 774
197
(2148
\$ 1,782
2, 863
2,968
\$ 7,613
\$ 6,073
2,692
11, 521
31
116
\$ 20,433
\$ 134, 463
61, 845 63,190 19, 625 4,529
\$ 283, 652
\$ 16,019 17, 008
14, 002
1,841 (283)
$(3,350)$
\$ 45,237
\$ 7,740
2,439
10, 696
217
17
154
\$ 21,263
\$ 1,747
2,971
3, 328
\$ 8,363
\$ 6,432
3,362
14, 020
328
1,212
\$ 25,354


For comparison purposes certain 1993 operating revenues, operating expenses, and equity in income of certain joint ventures (see below) have been reclassified to conform with 1994 classifications.

Previously reported 1993 segment information has been restated to conform with 1994 segment classifications. The Entertainment segment includes United Media licensing and syndication (previously included in the Publishing segment), Scripps Howard Productions (a producer of television programming), The Home \& Garden Television Network (a 24hour cable television channel scheduled for launch in late 1994), and the Company's equity interest in The Food Network and SportSouth cable television networks (previously reported in Miscellaneous, net). On March 31, 1994 the Company completed the acquisition of Cinetel Productions (an independent producer of programs for cable television). Cinetel operating results from the date of acquisition will be included in the Entertainment segment.

The Other segment includes book publishing operations which were sold in 1993 (see (i) below).

The following items affected the comparability of the Company's reported results of operations:
(i) The Company sold Pharos Books and World Almanac Education in the first quarter of 1993. In subsequent quarters two newspapers, a television station, radio stations in three markets, and the remaining book publishing operations were sold. The aforementioned businesses, and any related gains on the sales of the businesses, are hereinafter referred to as the "Divested Operations." See Note $2 B$ to the Consolidated Financial Statements

The following items related to Divested Operations affected the comparability of the Company's reported results of operations:
( in thousands, except per share data )

Operating revenues
Operating income
Gain recognized (before income taxes and minortiy interests)
Gain recognized (after income taxes and minority interests)
Gain recognized per share (after income taxes and minority interests)

## (ii) In the first quarter of 1993 management changed the estimate

 of the additional amount of copyright fees the Company would owe when a dispute between the television industry and the American Society of Composers, Authors and Publishers was resolved ("ASCAP Adjustment"). The adjustment increased broadcasting operating income \$4,300,000 and net income \$2,300,000, \$.03 per share. See Note 3 to the Consolidated Financial Statements.(iii) In the first quarter of 1993 the Company's agreement to guarantee up to $\$ 53,000,000$ of the Ogden, Utah, Standard Examiner's debt expired with a change in ownership of the Standard Examiner. The Company received a $\$ 2,500,000$ fee in connection with the transaction ("Ogden Fee"). The fee increased net income \$1,600,000, \$. 02 per share. See Note 3 to the Consolidated Financial Statements.

The items above are excluded from the consolidated and segment operating results presented in the following pages of this Management's Discussion and Analysis. Management believes they are not relevant to understanding the Company's ongoing operations.

Net income per share was as follows:

|  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: |
| Reported net income per share | \$ . 34 | (22.7)\% | \$ . 44 |
| Note Ref. (i) |  |  | ( .16) |
| (ii) - (iii) 1993 unusual items |  |  | $(.05)$ $(.01)$ |
| Adjusted net income per share | \$ . 34 | 54.5 \% | \$ . 22 |

Interest expense decreased $\$ 3,300,000$ as average long-term debt in 1994 was \$197,000,000 less than in 1993.

Miscellaneous includes the Ogden Fee described in (iii) above.

CONSOLIDATED - Operating results, excluding the Divested Operations and ASCAP Adjustment, were as follows:

Year-to-Date Change
Operating revenues:

## Newspapers

Broadcast television
Cable television
Entertainment

Total operating revenues
operating income:
Newspapers
Broadcast television
Cable television
Entertainment
Corporate
Total operating income
Other Financial and Statistical Data:

Total advertising revenues
Advertising revenues as a percentage of total revenues

Total capital expenditures

SEGMENTS - Operating results, excluding the Divested Operations and the ASCAP Adjustment, for each of the Company's business segments are presented on the following pages.

Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") is included in the discussion of segment results because:

Acquisitions of communications media businesses are based on multiples of EBITDA.
Financial analysts use EBITDA to value communications media companies.
Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods.
Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities

| ( in thousands, except newsprint information ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1994 |  | Change |  | 1993 |
| Operating revenues: |  |  |  |  |  |
| Local | \$ | 45,269 | 8.2 \% | \$ | 41,844 |
| Classified |  | 37,388 | 11.5 \% |  | 33,518 |
| National |  | 3,996 | 42.6 \% |  | 2,803 |
| Preprint |  | 14, 091 | 8.7 \% |  | 12,961 |
| Newspaper advertising |  | 100, 744 | 10.6 \% |  | 91,126 |
| Circulation |  | 29,556 | 2.7 \% |  | 28,786 |
| Joint operating agency distributions |  | 9,766 | 16.8 \% |  | 8,361 |
| Other |  | 1,971 | (7.0)\% |  | 2,120 |
| Total operating revenues |  | 142,037 | 8.9 \% |  | 130,393 |
| Operating expenses: |  |  |  |  |  |
| Employee compensation and benefits |  | 54,571 | 0.4 \% |  | 54,368 |
| Newsprint and ink |  | 20,657 | 0.9 \% |  | 20,480 |
| Other |  | 29,882 | 0.1 \% |  | 29,855 |
| Depreciation and amortization |  | 8,908 | (4.6)\% |  | 9,342 |
| Total operating expenses |  | 114, 018 |  |  | 114, 045 |
| Operating income | \$ | 28, 019 | 71.4 \% | \$ | 16,348 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| Earnings before interest, |  |  |  |  |  |
| income taxes, depreciation, and amortization ("EBITDA") | \$ | 36,927 | 43.7 \% | \$ | 25,690 |
| Percent of operating revenues: |  |  |  |  |  |
| Operating income |  | 19.7 \% |  |  | 12.5 \% |
| EBITDA |  | 26.0 \% |  |  | 19.7 \% |
| Capital expenditures | \$ | 6, 073 | (5.1)\% | \$ | 6,399 |
| Advertising inches: |  |  |  |  |  |
| Local |  | 1,971 | 2.9 \% |  | 1,915 |
| Classified |  | 2,688 | 5.8 \% |  | 2,540 |
| National |  | 101 | 23.2 \% |  | 82 |
| Total full run ROP |  | 4,760 | 4.9 \% |  | 4,537 |
| Newsprint information: |  |  |  |  |  |
| Consumption (in tonnes) |  | 47,223 | 4.6 \% |  | 45,158 |
| Weighted average price per tonne |  | \$ 419 | (4.3)\% |  | \$ 438 |

Demand for local advertising continued to improve in the first quarter. Advertising revenues increased for nearly all of the Company's newspapers.

BROADCAST TELEVISION - Operating results for the broadcast television segment, excluding the Divested Operations and ASCAP Adjustment, were as follows:

| ( in thousands ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1994 |  | Change |  | 1993 |
| Operating revenues: |  |  |  |  |  |
| Local | \$ | 32,487 | 10.4 \% | \$ | 29,417 |
| National |  | 25,325 | 9.2 \% |  | 23,182 |
| Political |  | 362 |  |  | 176 |
| Other |  | 2,179 | 1.3 \% |  | 2,151 |
| Total operating revenues |  | 60,353 | 9.9 \% |  | 54,926 |
| Operating expenses: |  |  |  |  |  |
| Employee compensation and benefits |  | 17,938 | 4.9 \% |  | 17,099 |
| Program costs |  | 12,026 | 0.1 \% |  | 12,016 |
| Other |  | 9,569 | 0.4 \% |  | 9,531 |
| Depreciation and amortization |  | 5,030 | (1.1)\% |  | 5,086 |
| Total operating expenses |  | 44,563 | 1.9 \% |  | 43,732 |
| Operating income | \$ | 15,790 | 41.1 \% |  | 11,194 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| Earnings before interest, <br> income taxes, depreciation, |  |  |  |  |  |
| Percent of operating revenues: |  |  |  |  |  |
| Operating income |  | 26.2 \% |  |  | 20.4 \% |
| EBITDA |  | 34.5 \% |  |  | 29.6 \% |
| Capital expenditures | \$ | 2,692 | (17.8)\% | \$ | 3,275 |

CABLE TELEVISION - Operating results for the cable television segment were as follows:


| 41,037 | $(6.1) \%$ | 43,697 |
| ---: | ---: | ---: |
| 11,997 | $5.9 \%$ | 11,332 |
| 4,214 | $23.4 \%$ | 3,416 |
| 2,160 | $15.4 \%$ | 1,871 |
| 2,977 | $3.6 \%$ | 2,874 |
|  |  |  |
| 62,385 | $(1.3) \%$ | 63,190 |
|  |  |  |
| 10,549 | $10.1 \%$ | 9,577 |
| 14,939 | $10.1 \%$ | 13,564 |
| 12,630 | $5.0 \%$ | 12,023 |
| 14,742 | $5.1 \%$ | 14,024 |
| 52,860 | $7.5 \%$ | 49,188 |
|  |  |  |
| 9,525 | $(32.0) \% \$$ | 14,002 |

ent of operating revenues:
Operating income
EBITDA
Capital expenditures
Average number of basic subscribers
per basic subscriber
Homes passed at end of period

Penetration rate

Re-regulation of the cable television industry significantly affected the Company's cable television operations. New rules which are in declines in revenues and EBITDA are expected to increase in magnitude in the third quarter of 1994
( in thousands )

Operating revenues:
Licensing
Syndication
Film and television production

Total operating revenues

Operating expenses
Employee compensation and benefits
Artists' royalties
Film and television production costs
Other
Depreciation and amortization
Total operating expenses
Operating income
Other Financial and Statistical Data:
Earnings before interest,
income taxes, depreciation,
and amortization ("EBITDA")
Percent of operating revenues:
Operating income
EBITDA
Capital expenditures

Increases in domestic and Japanese licensing revenues more than offset a decrease in European revenues. The change in the exchange rate for the Japanese yen increased licensing revenues \$700,000.

On April 6, 1994 the Company announced it had reached agreement to sell the copyright and syndication and licensing rights for the character "Garfield" to Paws, Inc. The sale is expected to be completed in the second quarter of 1994.

Start-up costs for The Home \& Garden Television Network ("Home \& Garden"), a 24-hour cable channel scheduled for launch in late 1994, totaled \$250,000 in the first quarter of 1994.

The Company acquired Cinetel Productions in Knoxville, Tennessee, on March 31, 1994. Cinetel is one of the largest independent producers of programs for cable television. Cinetel's results of operations will be included in the Entertainment segment from the date of acquisition.
\$


4, 714 456

20, 978

3,205
10,641
259
4, 631 197

18,933

| Year-to-Date <br> Change | 1993 |
| :---: | ---: |
|  |  |
| 12.8 \% |  |
| $(1.6) \%$ | 14,019 |
| $(44.0) \%$ | 4,791 |
|  | 815 |
| $6.9 \%$ | 19,625 |
|  |  |
| $(8.7) \%$ | 3,512 |
| $13.7 \%$ | 9,358 |
| $(51.9) \%$ | 538 |
| $11.4 \%$ | 4,157 |
| $(10.0) \%$ | 219 |
| $6.5 \%$ | 17,784 |
|  |  |
| $11.1 \% \$$ | 1,841 |

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Cash flow from operating activities was \$74,600,000 in 1994 compared to \$52,600,000 in 1993.

Cash flow from operating activities in 1994 was used primarily for capital expenditures of $\$ 20,400,000$, acquisitions and investments of $\$ 18,100,000$, debt reduction of $\$ 33,800,000$, and dividend payments of $\$ 9,100,000$. The debt to total capitalization ratio at March 31 was .20 in 1994 and .35 in 1993.

Consolidated capital expenditures for the remainder of 1994 are expected to total approximately $\$ 80,000,000$, including Home \& Garden. Current maturities of long-term debt at March 31, 1994 total $\$ 62,600,000$. The Company expects to finance its capital requirements and start-up costs for Home \& Garden primarily through cash flow from operations.

## PROPOSED MERGER

On April 7, 1994 the board of directors of Scripps Howard Broadcasting Company ("SHB") approved a merger proposal from the Company, under which the Company would exchange 3.45 shares of its Class A Common stock for each SHB share. The Company and SHB executed a definitive agreement on May 4, 1994. The merger is subject to regulatory approvals and a vote of SHB shareholders. If the merger is effected under the terms proposed by the Company, approximately 5,000,000 additional shares of Class A Common stock would be issued. There can be no assurance that the merger will be entered into or that any transaction will be consummated.

## Index to Exhibits

| Exhibit <br> No. | Item | Page |
| :---: | :---: | :---: |
| 12 | Ratio of Earnings to Fixed Charges | E-1 |



