## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 1996
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-16914

THE E.W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Delaware

51-0304972
(State or other jurisdiction of
(I.R.S. Employer
incorporation or organization)
Identification Number
1105 N. Market Street
Wilmington, Delaware
19801
Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (302) 478-4141
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of May 1, 1996 the registrant had outstanding $60,494,549$ shares of Class A Common Stock and 19,807, 053 shares of Common Voting Stock.

INDEX TO THE E.W. SCRIPPS COMPANY
REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 1996

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## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-
Q. See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10 Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

ITEM 1. LEGAL PROCEEDINGS
Scripps is involved in litigation arising in the ordinary course of business, such as defamation actions. In addition Scripps is involved from time to time in various governmental and administrative proceedings relating to, among other things, renewal of broadcast licenses. The costs to defend or settle such litigation and other proceedings are not expected to have a material adverse effect on Scripps' financial condition or results of operations.

## ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION
None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form 8-K were filed during the quarter for which this report is filed.

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E.W. SCRIPPS COMPANY
Dated: May 15, 1996 BY:
D. J. Castellini

Senior Vice President,
Finance \& Administration

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| ( in thousands ) | $\begin{aligned} & \text { March 31, } \\ & 1996 \\ & \text { (Unaudited) } \end{aligned}$ |  |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1995 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 1995 \\ \text { (Unaudited) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 12,871 | \$ | 30, 021 | \$ | 28,227 |
| Short-term investments |  |  |  | 25,013 |  |  |
| Accounts and notes receivable (less |  |  |  |  |  |  |
| allowances -\$3,534, \$3,447, \$4,215) |  | 148,468 |  | 166,867 |  | 133,286 |
| Program rights and production costs |  | 51,911 |  | 52,402 |  | 27,644 |
| Refundable income taxes |  |  |  | 7,828 |  | 1,810 |
| Inventories |  | 12,941 |  | 11,459 |  | 13,776 |
| Deferred income taxes |  | 22,608 |  | 21,694 |  | 19,671 |
| Miscellaneous |  | 17,630 |  | 18, 961 |  | 17,590 |
| Total current assets |  | 266,429 |  | 334,245 |  | 242,004 |
| Net assets of discontinued operations |  | 372,784 |  | 305,838 |  | 311,823 |
| Investments |  | 55,069 |  | 53,186 |  | 34,041 |
| Property, Plant, and Equipment |  | 428,885 |  | 425,959 |  | 420,066 |
| Goodwill and Other Intangible Assets |  | 490,692 |  | 495,773 |  | 510,770 |
| Other Assets: |  |  |  |  |  |  |
| Program rights and production costs (less current portion) |  | 23,379 |  | 26,829 |  | 34,476 |
| Miscellaneous |  | 15,360 |  | 13,722 |  | 9,668 |
| Total other assets |  | 38,739 |  | 40,551 |  | 44,144 |
| TOTAL ASSETS | \$ | 1,652,598 | \$ | 1,655,552 | \$ | 1,562,848 |

See notes to consolidated financial statements.

## CONSOLIDATED BALANCE SHEETS

( in thousands, except share data )

## March 31

 1996 (Unaudited)LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:

Current portion of long-term debt
Accounts payable
Customer deposits and unearned revenue
Accrued liabilities:
Employee compensation and benefits
Artist and author royalties
Interest
Income taxes
Lawsuits and related settlements
Miscellaneous
Total current liabilities
Deferred Income Taxes
Long-Term Debt (less current portion)
Other Long-Term Obligations and Minority Interests
Commitments and Contingencies (Note 5)
Stockholders' Equity:
Preferred stock, $\$ .01$ par - authorized: 25,000,000 shares; none outstanding
Common stock, $\$ .01$ par:
Class A - authorized: 120,000,000 shares; issued and
outstanding: 60,471,678; 60,085,408; and 59,715,019 shares
Voting - authorized: 30,000,000 shares; issued and
outstanding: 19,807,053; 19,978,373; and $20,174,833$ shares
34,741
62,537
23,799
27,137
8,734
1,030
7,301
7,867
35,840
208,986
84,057
31,824

110,268

Total
Additional paid-in capital
Retained earnings
Unrealized gains on securities available for sale
Unvested restricted stock awards
Foreign currency translation adjustment
Total stockholders' equity
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

December 31, 1995

March 31, 1995 (Unaudited)

CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )

| ( in thousands, except per share data ) | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 |  |  | 1995 |
| Operating Revenues: |  |  |  |  |
| Advertising | \$ | 114, 002 | \$ | 108,251 |
| Circulation |  | 33,564 |  | 31,320 |
| Other newspaper revenue |  | 11, 277 |  | 12,036 |
| Total newspapers |  | 158,843 |  | 151, 607 |
| Broadcast television |  | 70,721 |  | 66,968 |
| Entertainment |  | 24,681 |  | 26,694 |
| Total operating revenues |  | 254,245 |  | 245,269 |
| Operating Expenses: |  |  |  |  |
| Employee compensation and benefits |  | 86,883 |  | 83,753 |
| Newsprint and ink |  | 34,169 |  | 26,871 |
| Program rights and production costs |  | 16,576 |  | 17,386 |
| Other operating expenses |  | 61, 622 |  | 60,959 |
| Depreciation |  | 12,438 |  | 11, 017 |
| Amortization of intangible assets |  | 5,081 |  | 5,046 |
| Total operating expenses |  | 216,769 |  | 205, 032 |
| Operating Income |  | 37,476 |  | 40,237 |
| Other Credits (Charges): |  |  |  |  |
| Interest expense |  | $(1,413)$ |  | $(3,353)$ |
| Miscellaneous, net |  | (382) |  | 782 |
| Net other credits (charges) |  | $(1,795)$ |  | $(2,571)$ |
| Income from Continuing Operations |  |  |  |  |
| Before Taxes and Minority Interests |  | 35,681 |  | 37,666 |
| Provision for Income Taxes |  | 15,274 |  | 16,971 |
| Income from Continuing Operations |  |  |  |  |
| Before Minority Interests Minority Interests |  | 20,407 687 |  | 20,695 935 |
| Income From Continuing Operations |  | 19,720 |  | 19,760 |
| Income From Discontinued Operations |  | 9,595 |  | 9,354 |
| Net Income | \$ | 29,315 | \$ | 29,114 |
| Per Share of Common Stock: |  |  |  |  |
| Income from continuing operations |  | \$. 25 |  | \$. 25 |
| Net income |  | \$. 37 |  | \$. 36 |
| Dividends declared |  | \$. 13 |  | \$. 11 |


| ( in thousands ) | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  | 1995 |
| Cash Flows from Operating Activities: |  |  |  |  |
| Income from continuing operations | \$ | 19,720 | \$ | 19,760 |
| Adjustments to reconcile income from continuing operations |  |  |  |  |
| to net cash flows from continuing operating activities: |  |  |  |  |
| Depreciation and amortization |  | 17,519 |  | 16,063 |
| Deferred income taxes |  | 53 |  | $(1,110)$ |
| Minority interests in income of subsidiary companies |  | 687 |  | 935 |
| Settlement of 1985-1987 federal income tax audits |  |  |  | $(45,000)$ |
| Other changes in certain working capital accounts, net |  | 14,187 |  | 9,453 |
| Miscellaneous, net |  | $(4,760)$ |  | 7,592 |
| Net cash provided by continuing operating activities |  | 47,406 |  | 7,693 |
| Discontinued cable operations: |  |  |  |  |
| Income |  | 9,595 |  | 9,354 |
| Adjustment to derive cash flows from operating activities |  | 16,156 |  | 22,825 |
| Net cash provided |  | 25,751 |  | 32,179 |
| Net operating activities |  | 73,157 |  | 39,872 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to property, plant, and equipment |  | $(17,396)$ |  | $(12,638)$ |
| Purchase of long-term investments |  | $(1,187)$ |  | $(1,942)$ |
| Change in short-term investments, net |  | 25,013 |  |  |
| Sale of subsidiary companies |  |  |  | 2,711 |
| Miscellaneous, net |  | 1,622 |  | 1,311 |
| Net cash provided by (used in) investing activities of continuing operations |  | 8,052 |  | $(10,558)$ |
| Net cash provided by (used in) investing activities of discontinued cable operations |  | $(76,431)$ |  | $(8,394)$ |
| Net investing activities |  | $(68,379)$ |  | $(18,952)$ |
| Cash Flows from Financing Activities: |  |  |  |  |
| Increases in long-term debt |  | 34,700 |  |  |
| Payments on long-term debt |  | $(49,010)$ |  | (13) |
| Dividends paid |  | $(10,434)$ |  | $(8,783)$ |
| Dividends paid to minority interests |  | (449) |  | (421) |
| Miscellaneous, net |  | 3,890 |  | 1,165 |
| Net cash provided by (used in) financing activities of continuing operations |  | $(21,303)$ |  | $(8,052)$ |
| Net cash provided by (used in) financing activities of discontinued cable operations |  | (625) |  | $(1,250)$ |
| Net financing activities |  | $(21,928)$ |  | $(9,302)$ |
| Increase (Decrease) in Cash and Cash Equivalents |  | $(17,150)$ |  | 11,618 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of year |  | 30,021 |  | 16,609 |
| End of period | \$ | 12,871 | \$ | 28,227 |
| Supplemental Cash Flow Disclosures: |  |  |  |  |
| Interest paid, excluding amounts capitalized | \$ | 2,552 | \$ | 3,323 |
| Income taxes paid |  | 5,347 |  | 36,519 |

See notes to consolidated financial statements.
( in thousands, except share data )

Balances at December 31, 1994

| Common <br> Stock | Paid-in <br> Capital | Retained <br> Earnings |
| :---: | :---: | :---: |
| $\$ 799$ | $\$$ | 248,098 |$\$$| 823,204 |
| :--- |


| Unrealized <br> Gains on <br> Securities <br> Available <br> for Sale | Unvested <br> Restricted <br> Stock <br> Awards | Foreign <br> Currency |
| :---: | :---: | :---: |
| Translation |  |  |
| Adjustment |  |  |

Net income
Dividends: declared and
paid - $\$ .11$ per share
Class A Common shares issued pursuant to compensation plans, net:
58,500 shares issued
and 14,723 shares repurchased

## 811

Tax benefits of compensation plans
Amortization of restricted stock awards
Foreign currency translation adjustment
Increase (decrease) in unrealized gains on securities available for sale, net of deferred income taxes of (\$47)
Balances at March 31, 1995 $\quad \$ \quad 799 \quad \$ \quad 249,173 \quad \$ \quad 843,535 \quad \$ \quad 12,430 \quad \$ \quad(1,981) \quad \$ \quad 1,270$

Balances at December 31, 1995
\$

Net income
Dividends: declared and paid - \$.13 per share

29,315

Conversion of 171,320 Common Voting shares to 171,320 Class A Common shares

2 4,499
$(10,434)$

214,950 Class A Common shares issued pursuant to compensation plans
ax benefits of compensation plans
Amortization of restricted stock awards Foreign currency translation adjustment Increase in unrealized gains on
securities available for sale, net of deferred income taxes of $\$ 671$

Balances at March 31, 1996
See notes to consolidated financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Except as disclosed herein, there has been no material change in the information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1995. Financial information as of December 31, 1995 included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Net Income Per Share - Net income per share computations are based upon the weighted average common shares outstanding. The weighted average common shares outstanding were as follows:
( in thousands )
Three months ended March 31,

## 2. ACQUISITIONS AND DIVESTITURES

A. Acquisitions

1996 - There were no acquisitions in the three months ended March 31, 1996.

In May Scripps acquired the Vero Beach, Florida, Press-Journal. The acquisition will be accounted for as a purchase and the acquired operations will be included in the Consolidated Statements of Income from the date of acquisition.

1995 - There were no acquisitions in the three months ended March 31, 1995.

## B. Divestitures

1995 - Scripps sold its Watsonville, California, daily newspaper. No gain or loss was realized as proceeds equaled the net book value of the net assets sold.

Long-term debt consisted of the following:
( in thousands )
7.375\% notes, due in 1998
Variable Rate Credit Facilities
$9.0 \%$ notes, due in 1996
Other notes
Total long-term debt
Current portion of long-term debt
Long-term debt (less current portion)
cripps has a Competitive Advance/Revolving Credit Agreement and other variable rate credit facilities ("Variable Rate Credit Facilities") which expire through September 1996 and permit maximum borrowings up to $\$ 50,000,000$. Maximum borrowings under the facilities are changed as Scripps' anticipated needs change and are not indicative of Scripps' short-term borrowing capacity. The credit facilities may be extended upon mutual agreement.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on dividends and incurrence of additional indebtedness. Scripps is in compliance with all debt covenants.

## 4. DISCONTINUED CABLE TELEVISION OPERATIONS

On October 28, 1995, Scripps and Comcast Corporation ("Comcast") reached an agreement pursuant to which Scripps will contribute all of its non-cable television assets to Scripps Howard, Inc. ("SHI" a wholly-owned subsidiary of Scripps and the direct or indirect parent of all of Scripps' operations) and SHI's cable television system subsidiaries ("Scripps Cable") will be transferred to and held directly by Scripps. Scripps Cable will be acquired by Comcast through a tax-free merger (the "Merger") with Scripps. The remaining SHI business will continue as "New Scripps", which will be distributed in a tax-free "spin-off" to Scripps shareholders (the "Spin-Off") prior to the Merger and thereafter renamed The E.W. Scripps Company. The Merger and Spin-off are collectively referred to as the "Transactions."

The closing date of the Transactions is expected to be in the third quarter of 1996 , subject to regulatory approvals and certain other conditions. Controlling shareholders in Scripps and Comcast have agreed to vote in favor of the Merger, and as a result completion of the Transactions is assured so long as such conditions are satisfied and such regulatory approvals (including approval of the Spin-off as a tax-free transaction by the Internal Revenue Service and approval of the Merger by the Federal Communications Commission and certain franchise authorities) are received. While there can be no assurances regarding such approvals, management believes all such approvals will be obtained.

Because Scripps Cable represents an entire business segment that will be divested, its results are reported as "discontinued operations" for all periods presented.

Summarized operating results for the discontinued cable television operations are as follows:
( in thousands )
Operating revenues
Income before income taxes
Income taxes
Income from discontinued cable operations
Summarized balance sheet data for the discontinued cable television
operations are as follows:

Summarized balance sheet data for the discontinued cable television operations are as follows:
( in thousands )

Property, plant, and equipment
Goodwill and other intangible assets
Other assets
Deferred income tax liabilities
Other liabilities
Net assets of discontinued cable television operations
\$ 76,250
15,907
$(6,312)$
\$ 9,595
months ended March 31,
\$ 9,354

The major components of cash flow for discontinued operations are as follows:
( in thousands )

|  | Three | months March |  |
| :---: | :---: | :---: | :---: |
|  | 1996 |  | 1995 |
| \$ | 9,595 | \$ | 9,354 |
|  | 15,511 |  | 13,723 |
|  | 645 |  | 9,102 |
| \$ | 25,751 | \$ | 32,179 |
| \$ | $(14,994)$ | \$ | $(7,693)$ |
|  | $(62,152)$ |  | (132) |
|  | 715 |  | (569) |
| \$ | $(76,431)$ | \$ | $(8,394)$ |

In January 1996 Scripps Cable acquired cable television systems adjacent to its Knoxville and Chattanooga systems (the "Mid-Tenn. Purchase") for \$62,500,000, including assumed liabilities. The acquired cable television systems are included in the results of discontinued operations from the date of acquisition.

## 5. COMMITMENTS AND CONTINGENCIES

In 1994 Scripps accrued an estimate of the ultimate costs, including attorneys' fees and settlements, of lawsuits filed by certain former employees and independent contractors of a divested operating unit. The lawsuits allege that the employees were due severance pay and that certain contractual obligations were unfulfilled, respectively. In April 1996 Scripps reached an agreement to settle the severance pay lawsuits. There was no additional charge resulting from the settlement. Management believes the possibility of incurring a loss greater than the amount accrued for the independent contractor lawsuits is remote.

In 1994 Scripps Cable accrued an estimate of the ultimate costs, including attorneys' fees and settlements, of certain lawsuits against the Sacramento cable television system related primarily to employment issues and to the timing and amount of late-payment fees assessed to subscribers. In May 1996 Scripps Cable agreed to settle the late-payment fee lawsuits. There was no additional charge resulting from the settlement. Management believes the possibility of incurring a loss greater than the amount accrued for the employment issues lawsuits is remote. Pursuant to the terms of the Merger New Scripps will indemnify Comcast against losses related to these lawsuits.

Amounts accrued, less payments for settlements and attorneys fees, are included in accrued lawsuits and related settlements in the Consolidated Balance Sheets.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Consolidated results of continuing operations were as follows:

| ( in thousands, except per share data ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 | Change |  | 1995 |
| Operating revenues: |  |  |  |  |  |
| Newspapers |  | 158,843 | 5.0 \% | \$ | 151, 313 |
| Broadcast television |  | 70,721 | 5.6 \% |  | 66,968 |
| Entertainment |  | 24,681 | (7.5)\% |  | 26,694 |
| Total |  | 254, 245 | 3.8 \% |  | 244,975 |
| Divested operating units |  |  |  |  | 294 |
| Total operating revenues |  | 254, 245 | 3.7 \% | \$ | 245,269 |
| Operating income: |  |  |  |  |  |
| Newspapers | \$ | 26,271 | (11.0)\% | \$ | 29,522 |
| Broadcast television |  | 17,483 | 7.3 \% |  | 16, 296 |
| Entertainment |  | $(2,068)$ |  |  | (844) |
| Corporate |  | $(4,210)$ |  |  | $(4,629)$ |
| Total |  | 37,476 | (7.1)\% |  | 40,345 |
| Divested operating units |  |  |  |  | (108) |
| Total operating income |  | 37,476 | (6.9)\% |  | 40, 237 |
| Interest expense |  | $(1,413)$ |  |  | $(3,353)$ |
| Miscellaneous, net |  | (382) |  |  | 782 |
| Income taxes |  | $(15,274)$ |  |  | $(16,971)$ |
| Minority interest |  | (687) |  |  | (935) |
| Income from continuing operations | \$ | 19,720 |  | \$ | 19,760 |
| Per share of common stock: <br> Income from continuing operations |  | \$. 25 |  |  | \$. 25 |

Other Financial and Statistical Data - excluding divested operating units:

| Total advertising revenues |  | 187,911 | 6.6 \% | \$ | 176,231 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Advertising revenues as a percentage of total revenues | 73.9 \% |  |  | 71.9 \% |  |
| EBITDA: |  |  |  |  |  |
| Newspapers | \$ | 35,780 | (7.4)\% | \$ | 38,629 |
| Broadcast television |  | 24,339 | 8.1 \% |  | 22,515 |
| Entertainment |  | $(1,143)$ |  |  | (276) |
| Corporate |  | $(3,981)$ |  |  | $(4,463)$ |
| Total | \$ | 54,995 | (2.5)\% | \$ | 56,405 |
| Effective income tax rate |  | 42.8 \% |  |  | 45.1 \% |
| Weighted average shares outstanding |  | 80,204 | 0.4 \% |  | 79,854 |
| Total capital expenditures | \$ | 17,396 | 37.7 \% | \$ | 12,638 |

Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") is included in the discussion of segment results because:

Changes in depreciation and amortization are often unrelated to current performance. Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year performance than the change in operating income because, combined with information on capital spending plans, it is a more reliable indicator of results that may be expected in future periods. However, management's belief that EBITDA is a more useful measure of year-over-year performance is not shared by the accounting profession.

Banks and other lenders use EBITDA to determine Scripps' borrowing capacity.

Financial analysts use EBITDA to value communications media companies.

Acquisitions of communications media businesses are based on multiples of EBITDA.

EBITDA should not, however, be construed as an alternative measure of the amount of Scripps' income or cash flows from operating activities as EBITDA excludes significant costs of doing business.

The Company sold its Watsonville, California, daily newspaper in the first quarter of 1995.

Year-to-date operating losses for the Home \& Garden Television network ("HGTV") totaled \$3,800,000, \$2,300,000 after-tax, \$.03 per share in 1996 and $\$ 3,200,000, \$ 2,000,000$ after-tax, $\$ .03$ per share in 1995.

Interest expense decreased as a result of reduced borrowings.
Operating results, excluding the Watsonville newspaper, are presented on the following pages. The results of the divested operating unit are excluded from the segment operating results because management believes it is not relevant to understanding the Scripps' ongoing operations.

| ( in thousands ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 | Change |  | 1995 |
| Operating revenues: |  |  |  |  |  |
| Local | + | 48,585 | 3.8 \% | \$ | 46,815 |
| Classified |  | 45,621 | 8.4 \% |  | 42, 094 |
| National |  | 4,246 | 9.2 \% |  | 3,889 |
| Preprint |  | 15,550 | 2.1 \% |  | 15,225 |
| Newspaper advertising |  | 114, 002 | 5.5 \% |  | 108, 023 |
| Circulation |  | 33,564 | 7.3 \% |  | 31, 270 |
| Joint operating agency distributions |  | 8,911 | (12.4)\% |  | 10,173 |
| Other |  | 2,366 | 28.1 \% |  | 1,847 |
| Total operating revenues |  | 158,843 | 5.0 \% |  | 151,313 |
| Operating expenses: |  |  |  |  |  |
| Employee compensation and benefits |  | 54,716 | (0.1)\% |  | 54,780 |
| Newsprint and ink |  | 34,169 | 27.3 \% |  | 26,846 |
| Other |  | 34,178 | 10.0 \% |  | 31, 058 |
| Depreciation and amortization |  | 9,509 | 4.4 \% |  | 9,107 |
| Total operating expenses |  | 132,572 | 8.9 \% |  | 121,791 |
| Operating income | \$ | 26,271 | (11.0)\% | \$ | 29,522 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 35,780 | (7.4)\% | \$ | 38,629 |
| Percent of operating revenues: |  |  |  |  |  |
| Operating income |  | 16.5 \% |  |  | 19.5 \% |
| EBITDA |  | 22.5 \% |  |  | 25.5 \% |
| Capital expenditures | \$ | 5,231 | 63.8 \% | \$ | 3,194 |
| Advertising inches: |  |  |  |  |  |
| Local |  | 1,693 | (2.4)\% |  | 1,734 |
| Classified |  | 1,530 | (1.5)\% |  | 1,553 |
| National |  | 83 | (4.6)\% |  | 87 |
| Total full run ROP |  | 3,306 | (2.0)\% |  | 3,374 |

Higher newsprint prices resulted in a decrease in EBITDA at most of Scripps' newspapers. The price of newsprint in the first quarter of 1996 was approximately $75 \%$ higher than in the first quarter of 1994 For the first quarter of 1996 newsprint consumption decreased $6 \%$ and the average price of newsprint was approximately $37 \%$ higher than in 1995. However, the price of newsprint decreased in April 1996.

The year-over-year expense increase in the second quarter of 1996 is expected to be approximately $10 \%$. If the price does not change again, the year-over-year third quarter newsprint expense will be about the same as, and the fourth quarter expense is expected to be slightly less than, in 1995.

Higher advertising rates led to the increase in advertising revenues as volume decreased in most of Scripps' newspaper markets. Circulation revenues increased primarily due to increased rates.

| ( in thousands ) | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 | Change |  | 1995 |
| Operating revenues: |  |  |  |  |  |
| Local | \$ | 35,560 | 0.9 \% | \$ | 35, 256 |
| National |  | 29,377 | 6.2 \% |  | 27,668 |
| Political |  | 1,382 |  |  | 61 |
| Other |  | 4,402 | 10.5 \% |  | 3,983 |
| Total operating revenues |  | 70,721 | 5.6 \% |  | 66,968 |
| Operating expenses: |  |  |  |  |  |
| Employee compensation and benefits |  | 23,727 | 9.3 \% |  | 21,710 |
| Program costs |  | 11,203 | (1.8)\% |  | 11,408 |
| Other |  | 11,452 | 1.0 \% |  | 11,335 |
| Depreciation and amortization |  | 6,856 | 10.2 \% |  | 6,219 |
| Total operating expenses |  | 53,238 | 5.1 \% |  | 50,672 |
| Operating income | \$ | 17,483 | 7.3 \% | \$ | 16,296 |
| Other Financial and Statistical Data: |  |  |  |  |  |
| Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") | \$ | 24,339 | 8.1 \% | \$ | 22,515 |
| Percent of operating revenues: |  |  |  |  |  |
| Operating income |  | 24.7 \% |  |  | 24.3 \% |
| EBITDA |  | 34.4 \% |  |  | 33.6 \% |
| Capital expenditures | \$ | 11,505 | 166.4 \% | \$ | 4,318 |

The increase in employee costs is due primarily to Scripps' expanded schedules of local news programs. Construction of new facilities at the Phoenix and Tampa stations resulted in the increase in capital spending. Depreciation and amortization is expected to decrease slightly from current levels as certain intangible assets acquired in the 1991 purchase of the Baltimore station become fully amortized.

## Operating revenues:

Licensing Newspaper feature distribution

Program production
Subscriber fees
Advertising
Other
Total operating revenues
Operating expenses:
Employee compensation and benefits
Artists' royalties
Programming and production costs
Other
Depreciation and amortization
Total operating expenses
Operating income (loss)
Other Financial and Statistical Data:
Earnings before interest,
income taxes, depreciation,
and amortization ("EBITDA")
Capital expenditures

Program production revenues are subject to substantial fluctuation due to changes in public taste and demand for programming by broadcast and cable television networks. In addition quarterly revenues are affected by the timing of completion and delivery of programming to the networks. Program production revenues decreased in the current quarter as fewer programs were completed and delivered by Scripps Howard Productions ("SHP") and Cinetel. Program production revenues for the full year of 1996 are expected to increase however, as SHP has commitments for four network primetime programs to be delivered in 1996 compared to two in 1995.

Subscriber fees increased due to an increase in the number of subscribers receiving HGTV. At March 31, 1996 HGTV could be viewed by $12,700,000$ subscribers.

Year-to-date operating losses for HGTV totaled \$3,800,000 in 1996 and $\$ 3,200,000$ in 1995. Scripps expects to invest a total of $\$ 35,000,000$ in HGTV during 1996 and 1997 , including capital expenditures and pre-tax operating losses. See "Liquidity and Capital Resources".

Programming and production costs decreased as higher programming costs at HGTV were more than offset by the fewer number of programs delivered by SHP and Cinetel during the current quarter.

Author royalties decreased due to the decrease in licensing revenues.

| \$ | 12,606 | (18.7)\% | \$ | 15,509 |
| :---: | :---: | :---: | :---: | :---: |
|  | 4,808 | 9.7 \% |  | 4,384 |
|  | 2,641 | (45.9)\% |  | 4,880 |
|  | 1,132 | 189.5 \% |  | 391 |
|  | 3,188 | 157.1 \% |  | 1,240 |
|  | 306 | 5.5 \% |  | 290 |
|  | 24,681 | (7.5)\% |  | 26,694 |
|  | 5,566 | 22.8 \% |  | 4,531 |
|  | 8,874 | (13.7)\% |  | 10,285 |
|  | 5,347 | (10.6)\% |  | 5,978 |
|  | 6, 037 | (2.3)\% |  | 6,176 |
|  | 925 | 62.9 \% |  | 568 |
|  | 26,749 | (2.9)\% |  | 27,538 |
| \$ | $(2,068)$ |  | \$ | (844) |

$\$(1,143)$

United Media distributes news columns, comics, and features, and licenses copyrights for "Peanuts" and other character properties on a worldwide basis. Revenues derived from such international activities represent less than 5\% of Scripps total revenues. The Japanese market provides more than twothirds of international revenues and approximately $45 \%$ of total licensing revenue. The impact of changes in the value of the J.S. dollar in foreign exchange markets does not have a significant effect on the recorded value of Scripps foreign-currency-denominated assets, which are primarily related to uncollected licensing royalties and represent less than 1\% of total assets. Scripps foreign-currency-denominated liabilities are primarily related to payments due to creators of the properties. However, comparison of year-over-year licensing revenues can be significantly affected by changes in the exchange rate for the Japanese yen. Japanese licensing revenues in local currency decreased $6 \%$ in 1996. The change in the exchange rate for the Japanese yen decreased licensing revenues $\$ 700,000$ in 1996. The effect on licensing revenues of changes in the exchange rate for other foreign currencies is not significant.

From time-to-time Scripps uses foreign currency forward and option contracts to hedge cash flow exposures denominated in Japanese yen. The purpose of the contracts is to reduce the risk of changes in the exchange rate on Scripps' anticipated net licensing receipts (licensing royalties less amounts due creators of the properties and certain direct expenses) for the following year. The maturity of the contracts coincide with the quarterly payment of licensing royalties. Scripps does not hold foreign currency contracts for trading purposes and does not hold leveraged contracts.

Information about Scripps' foreign currency contracts, which require Scripps to sell yen at a specified rate, at December 31, 1995 was as follows:

| Maturity | Contract | Exchange | US Dollar |
| :---: | :---: | :---: | ---: |
| Date | Amount (in yen) | Rate | Equivalent |
| $5 / 31 / 96$ | $83,060,000$ | 83.06 | $\$ 1,000,000$ |
| $8 / 15 / 96$ | $142,650,000$ | 95.10 | $1,500,000$ |
| $11 / 15 / 96$ | $143,835,000$ | 95.89 | $1,500,000$ |
| $2 / 18 / 97$ | $151,635,000$ | 101.09 | $1,500,000$ |

Capital expenditures in 1995 primarily relate to the launch of HGTV. The increase in depreciation and amortization is primarily due to the start-up of HGTV.

## LIQUIDITY AND CAPITAL RESOURCES

Scripps generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operations. There are no significant legal or other restrictions on the transfer of funds among Scripps' business segments. Cash flows provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments are used to invest in the entertainment segment and to fund corporate expenses. Management expects total cash flow from continuing operating activities in 1996 will exceed Scripps' expected total capital expenditures, debt repayments, and dividend payments.

Cash flow provided by continuing operating activities was $\$ 47,400,000$ in 1996 compared to $\$ 7,700,000$ in 1995. Cash flow provided by continuing operating activities in 1995 was reduced by a $\$ 45,000,000$ payment to settle the audit of Scripps' 1985 through 1987 federal income tax returns.

Net debt (borrowings less cash equivalent and other short-term investments) totaled \$53,700,000 at March 31, 1996 and was less than $5 \%$ of total capitalization. Management believes Scripps' cash and cash equivalents and substantial borrowing capacity, taken together, provide adequate resources to fund the capital expenditures and future expansion of existing businesses and the development or acquisition of new businesses. The ability of Scripps' continuing operations to produce significant cash flow and Scripps' significant borrowing capacity were primary factors in structuring the divestiture of its cable television assets so as to transfer the proceeds of the divestiture tax-free to shareholders.

# THE E.W. SCRIPPS COMPANY 

Index to Exhibits

Exhibit
No.

12 Ratio of Earnings to Fixed Charges
Page

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Three months ended
March 31,
1996

## EARNINGS AS DEFINED:

Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to $50 \%$-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
\$ 36,369
\$ 42,634

RATIO OF EARNINGS TO FIXED CHARGES
\$ 2,433
\$ 4,346
15.86

3-MOS
DEC-31-1996
MAR-31-1996
12,871
152, 002
3,534 12,941
266,429 755,150
326, 265
1,652,598
208, 986

| 0 | 31,824 |
| :---: | :---: |
|  | 0 |
|  | 803 |
|  | $1,216,660$ |

1,652,598

$$
254,245
$$

0

215, 312
215,312
1,457
1,413
35,681
$19,720^{15,274}$
9,595
0
29,315
\$. 25
\$. 25

