# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 1998

Commission File Number 0-16914

THE E. W. SCRIPPS COMPANY

(Exact name of registrant as specified in its charter)

Ohio 31-1223339

(State or other jurisdiction of incorporation or organization) Identific

(IRS Employer Identification Number)

312 Walnut Street Cincinnati, Ohio

45201

(Address of principal executive offices)

(Zip Code)

13

Registrant's telephone number, including area code: (513) 977-3000

Title of each class

\$.01 par value

Name of each exchange on

which registered

Securities registered pursuant to Section 12(b) of the Act: Class A Common Shares,

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: Not applicable

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

The aggregate market value of Class A Common Shares of the Registrant held by nonaffiliates of the Registrant, based on the \$41.00 per share closing price for such stock on February 26, 1999, was approximately \$1,083,000,000. As of February 26, 1999, nonaffiliates held approximately 1,562,800 Common Voting Shares. There is no active market for such stock.

As of February 26, 1999, there were 59,092,246 of the Registrant's Class A Common Shares, \$.01 par value per share, outstanding and 19,218,913 of the Registrant's Common Voting Shares, \$.01 par value per share, outstanding.

## INDEX TO THE E. W. SCRIPPS COMPANY

ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 1998

| Item No.  | Page                                 |
|---|--------------------------------------|
| PART I  |                                      |
| 1. Business Newspapers Broadcast Television Category Television Licensing and Other Media Employees 2. Properties 3. Legal Proceedings 4. Submission of Matters to a Vote of Security Holders | 3<br>7<br>10<br>11<br>12<br>12<br>12 |
| PART II   |                                      |
| <ul><li>5. Market for Registrant's Common Equity and Related<br/>Stockholder Matters</li><li>6. Selected Financial Data</li></ul>   | 13<br>13                             |
| 7. Management's Discussion and Analysis of Financial  |                                      |

Condition and Results of Operation

Financial Statements and Supplementary Data

| 9.  | Changes in and Disagreements with Accountants on<br>Accounting and Financial Disclosure  | 13             |
|-----|--|----------------|
|     | PART III   |                |
| 11. | Directors and Executive Officers of the Registrant Executive Compensation Security Ownership of Certain Beneficial Owners and Management | 14<br>15<br>15 |
| 13. | Certain Relationships and Related Transactions  PART IV  | 15             |
| 14. | Exhibits, Financial Statement Schedules and Reports on Form 8-K  | 15             |

#### ITEM 1. BUSINESS

The E. W. Scripps Company ("Company") is a diversified media company operating in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 19 daily newspapers in the U.S. The broadcast television segment includes nine networkaffiliated stations. Category television includes Home & Garden Television ("HGTV"), The Television Food Network ("Food Network") and the Company's 12% interest in FOX Sports South, a regional cable television network. Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics and publication of independent telephone directories. A summary of segment information for the three years ended December 31, 1998, is set forth on page F-38 of this Form 10-K.

The Company's cable television systems ("Scripps Cable") were acquired by Comcast Corporation ("Comcast") on November 13, 1996 ("Cable Transaction") through a merger whereby the Company's shareholders received, tax-free, a total of 93 million shares of Comcast's Class A Special Common Stock. The aggregate market value of the Comcast shares was \$1,593,000,000 (\$19.83 per share of the Company) and the net book value of Scripps Cable was \$356,000,000, yielding an economic gain of \$1,237,000,000 to the Company's shareholders. Despite the economic gain, accounting rules required the Company to record the Cable Transaction as a spin-off, at net book value, of Scripps Cable to the Company's shareholders. Therefore no gain was reflected in the Company's financial statements.

Scripps Cable represented an entire business segment, and therefore its results are reported as a "discontinued operation" for all periods presented (see Note 15 to the Consolidated Financial Statements). Results of the remaining business segments, including results for divested operating units within these segments through their dates of sale, are reported as "continuing operations."

### Newspapers

General - The Company publishes daily newspapers in 19 markets. From its Washington bureau the Company operates the Scripps Howard News Service, a supplemental wire service covering stories in the capital, other parts of the United States and abroad. The Company acquired or divested the following newspaper operations in the five years ended December 31, 1998:

- Divested the Dallas Community newspapers, 1998 -
- including the Plano daily.
  Acquired daily newspapers in Abilene, Corpus 1997 -Christi, Plano, San Angelo and Wichita Falls, Texas, a group of community newspapers in the Dallas, Texas, market and a daily newspaper in Anderson, South Carolina. Traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado, and terminated the joint operating agency and ceased operations of its newspaper in El Paso, Texas.
- 1996 -Acquired the Vero Beach, Florida, daily newspaper.
- 1995 -Divested the Watsonville, California, daily newspaper.

Revenues - The Company's newspaper operating revenues for the five years ended December 31, 1998, were as follows:

| ( in thousands )  | 1998                                   | 1997                                      | 1996                                      | 1995                                      | 1994                                   |
|---|--|---|---|---|--|
| Newspaper advertising:<br>Local ROP<br>Classified ROP<br>National ROP<br>Preprint and other | \$<br>265,503 \$ 258,531 26,877 96,581 | 220,324 \$<br>213,473<br>23,027<br>73,109 | 192,563 \$<br>184,629<br>19,384<br>64,538 | 185,821 \$<br>170,058<br>16,480<br>65,585 | 179,599<br>153,156<br>14,963<br>60,045 |
| Total newspaper advertising<br>Circulation<br>Joint operating agency distributions<br>Other | 647,492<br>152,829<br>48,278<br>16,193 | 529,933<br>129,383<br>47,052<br>14,562    | 461,114<br>121,365<br>39,341<br>8,669     | 437,944<br>117,288<br>39,476<br>7,399     | 407,763<br>109,057<br>39,375<br>7,745  |
| Total<br>Divested newspapers  | 864,792<br>14,206                      | 720,930<br>30,084                         | 630,489<br>40,372                         | 602,107<br>38,291                         | 563,940<br>38,998                      |
| Total newspaper operating revenues  | \$<br>878,998 \$                       | 751,014 \$                                | 670,861 \$                                | 640,398 \$                                | 602,938                                |

The Company's newspaper operating revenues are derived primarily from advertising and circulation. Joint operating agency distributions represent the Company's share of profits of newspapers managed by the other party to a joint operating agency (see "Joint Operating Agencies"). Other newspaper operating revenues include commercial printing.

Advertising rates and revenues vary among the Company's newspapers depending on circulation, type of advertising, local market conditions and competition. Advertising revenues are derived from run-of-paper ("ROP") advertisements included with news stories in the body of the newspaper and from preprinted advertisements that are generally produced by advertisers and inserted into the newspaper.

ROP is further broken down among "local," "classified" and "national" advertising. Local refers to advertising that is not in the classified advertising section and is purchased by in-market advertisers. Classified refers to advertising in the section of the newspaper that is grouped by type of advertising, e.g., automotive and help wanted. National refers to advertising purchased by businesses that operate beyond the local market and purchase advertising from many newspapers, primarily through advertising agencies. A given volume of ROP advertisements is generally more profitable to the Company than the same volume of preprinted advertisements.

Advertising revenues vary through the year, with the first and third quarters generally having lower revenues than the second and fourth quarters. Advertising rates and volume are highest on Sundays, primarily because circulation and readership is greatest on Sundays.

Circulation revenues are derived from home delivery sales of newspapers to subscribers and from single-copy sales made through retail outlets and vending machines. Circulation information for the Company's newspapers is as follows:

| ( in thousands ) (1)                 | Morning (M) |              |              |              |         |         |
|--------------------------------------|-------------|--------------|--------------|--------------|---------|---------|
| Newspaper                            | Evening (E) | 1998         | 1997         | 1996         | 1995    | 1994    |
|                                      |             |              |              |              |         |         |
| Daily Paid Circulation               | W (E)       | 20.0         | 40.0         | 44.0         | 40.7    | 40.7    |
| Abilene (TX) Reporter-News           | M (5)       | 39.8         | 40.3         | 41.3         | 42.7    | 42.7    |
| Albuquerque (NM) Tribune (2)         | E (= )      | 23.0         | 25.1         | 27.2         | 30.0    | 32.4    |
| Anderson (SC) Independent-Mail       | M (5)       | 40.2         | 41.4         | 42.0         | 42.4    | 42.9    |
| Birmingham (AL) Post-Herald (2)      | E (3)       | 21.3         | 25.6         | 49.7         | 58.2    | 59.6    |
| Boulder (CO) Camera                  | M (5)       | 34.4         | 34.2         | 33.9         | 34.7    | 34.6    |
| Bremerton (WA) Sun                   | M (4)       | 36.5         | 38.4         | 36.2         | 35.9    | 38.2    |
| Cincinnati (OH) Post (2)             | E           | 70.9         | 77.2         | 81.3         | 87.4    | 90.9    |
| Corpus Christi (TX) Caller-Times     | M (5)       | 66.2         | 68.1         | 64.8         | 66.4    | 66.3    |
| Denver (CO) Rocky Mountain News      | M (6)       | 332.0        | 302.9        | 316.9        | 331.0   | 344.9   |
| Evansville (IN) Courier              | M           | 60.6         | 61.8         | 60.5         | 61.8    | 62.8    |
| Knoxville (TN) News-Sentinel         | M           | 121.9        | 122.3        | 122.7        | 124.9   | 127.9   |
| Memphis (TN) Commercial Appeal       | M           | 174.4        | 185.7        | 182.6        | 190.2   | 198.0   |
| Naples (FL) Daily News               | M           | 50.2         | 49.2         | 48.4         | 47.8    | 45.2    |
| Redding (CA) Record-Searchlight      | M (4)       | 34.8         | 35.7         | 35.2         | 37.7    | 37.1    |
| San Angelo (TX) Standard-Times       | M (5)       | 31.2         | 31.5         | 32.2         | 32.7    | 32.2    |
| Stuart (FL) News                     | M           | 36.1         | 35.4         | 35.1         | 36.3    | 34.7    |
| Ventura County (CA) Star             | M (4)       | 92.4         | 95.9         | 94.7         | 96.3    | 102.9   |
| Vero Beach (FL) Press Journal        | M (5)       | 32.0         | 32.4         | 33.3         | 32.9    | 32.2    |
| Wichita Falls (TX) Times Record News | M (5)       | 37.0         | 37.9         | 38.0         | 38.4    | 39.3    |
| Total Daily Circulation              |             | 1,334.9      | 1,341.0      | 1,376.0      | 1,427.7 | 1,464.8 |
| Sunday Paid Circulation              |             |              |              |              |         |         |
| Abilene (TX) Reporter-News           | (5)         | 49.7         | 50.4         | 51.5         | 52.8    | 53.7    |
| Anderson (SC) Independent-Mail       | (5)         | 46.3         | 47.8         | 48.1         | 48.5    | 49.0    |
| Boulder (CO) Camera                  | (5)         | 41.6         | 41.4         | 41.7         | 42.7    | 43.1    |
| Bremerton (WA) Sun                   | (3)         | 39.7         | 41.7         | 39.8         | 39.6    | 40.5    |
| Corpus Christi (TX) Caller-Times     | (5)         | 86.9         | 89.4         | 88.1         | 96.1    | 95.3    |
| Denver (CO) Rocky Mountain News      | (6)         | 432.9        | 415.7        | 406.5        | 436.1   | 447.2   |
| Evansville (IN) Courier              | (0)         | 105.6        | 109.2        | 109.6        | 114.0   | 116.4   |
| Knoxville (TN) News-Sentinel         |             | 162.8        | 166.2        | 167.6        | 174.8   | 177.9   |
| Memphis (TN) Commercial Appeal       |             | 242.9        | 256.6        | 259.4        | 269.4   | 279.9   |
| Naples (FL) Daily News               |             | 64.3         | 63.1         | 61.5         | 61.4    | 58.4    |
| Redding (CA) Record-Searchlight      |             |              |              | 38.2         | 39.9    | 40.3    |
|                                      | (F)         | 38.0<br>37.2 | 38.1<br>37.7 | 38.2<br>38.7 | 39.9    | 38.9    |
| San Angelo (TX) Standard-Times       | (5)         |              |              |              |         |         |
| Stuart (FL) News                     |             | 45.7         | 45.4         | 44.1         | 44.4    | 43.1    |
| Ventura County (CA) Star             | (5)         | 104.6        | 103.4        | 102.8        | 104.0   | 108.8   |
| Vero Beach (FL) Press Journal        | (5)         | 35.7         | 35.9         | 35.7         | 35.3    | 34.5    |
| Wichita Falls (TX) Times Record News | (5)         | 42.8         | 44.4         | 45.2         | 46.8    | 48.1    |
| Total Sunday Circulation             |             | 1,576.7      | 1,586.4      | 1,578.5      | 1,645.2 | 1,675.1 |

- (1) Based on Audit Bureau of Circulation Publisher's Statements ("Statements") for the six-month periods ending September 30, except figures for the Naples Daily News, the Stuart News and the Vero Beach Press Journal which are from the Statements for the twelve-month periods ending September 30.
- (2) The other party to a JOA manages this newspaper's non-editorial operations. See "Joint Operating Agencies."
- (3) Moved to evening distribution in 1996.
- (4) Redding moved from evening to morning distribution in 1994. Bremerton and the Thousand Oaks and Simi Valley editions of the Ventura County newspaper moved to morning distribution in 1995.
- (5) Abilene, Anderson, Boulder, Corpus Christi, San Angelo and Wichita Falls acquired in 1997. Vero Beach acquired in 1996.
- (6) In 1996 the Company eliminated distribution outside the newspaper's primary market area ("PMA").

Joint Operating Agencies - The Company is currently a party to newspaper joint operating agencies ("JOAs") in three markets. A JOA combines all but the editorial operations of two competing newspapers in a market in order to reduce aggregate expenses and take advantage of economies of scale, thereby allowing the continuing operation of both newspapers in that market. The Newspaper Preservation Act of 1970 ("NPA") provides a limited exemption from anti-trust laws, generally permitting the continuance of JOAs in existence prior to the enactment of the NPA and the formation, under certain circumstances, of new JOAs between newspapers. Except for the Company's JOA in Cincinnati, all of the Company's JOAs were entered into prior to the enactment of the NPA. From time to time the legality of pre-NPA JOAs has been challenged on anti-trust grounds but no such challenge has yet succeeded in the courts.

JOA revenues less JOA expenses, as defined in each JOA, equals JOA profits, which are split between the parties to the JOA. In each case JOA expenses exclude editorial expenses. The other party to the JOA manages each of the three JOAs. The Company receives approximately 20% to 40% of JOA profits for those JOAs.

The table below provides certain information about the Company's JOAs.

| Newspaper               | Publisher of Other Newspaper | Year JOA<br>Entered Into | Year of JOA<br>Expiration |
|-------------------------|------------------------------|--------------------------|---------------------------|
| The Albuquerque Tribune | Journal Publishing Company   | 1933                     | 2022                      |
| Birmingham Post-Herald  | Newhouse Newspapers          | 1950                     | 2015                      |
| The Cincinnati Post     | Gannett Newspapers           | 1977                     | 2007                      |

The JOAs generally provide for automatic renewal terms of ten years, unless advance notice of termination ranging from two to five years, is given by either party.

A JOA in Evansville, Indiana, which was managed by the Company, expired in 1998 and was not renewed. The Company had received approximately 80% of JOA profits. The Company continues to operate its Evansville newspaper.

Competition - The Company's newspapers compete for advertising revenues primarily with other local media, including other local newspapers, television and radio stations, cable television, telephone directories, Internet sites and direct mail. Competition for advertising revenues is based upon audience size and demographics, price and effectiveness. Changes in technology and new media, such as electronic publications, have created additional competitors for classified advertising. Most of the Company's newspapers publish electronic versions of the newspaper on the Internet and offer advertising space, including classified advertising, on their web sites. Newspapers compete with all other information and entertainment media for consumers' discretionary time.

All of the Company's newspaper markets are highly competitive, particularly Denver, which has a competing morning and Sunday newspaper.

Newspaper Production - The Company's daily newspapers are printed using offset or flexographic presses and use computer systems for writing, editing and composing and producing the advertising and news material printed in each edition.

Raw Materials and Labor Costs - The Company consumed approximately 240,000 metric tons of newsprint in 1998 and 210,000 metric tons in 1997. The Company purchases newsprint from various suppliers, many of which are Canadian. Management believes that the Company's sources of supply of newsprint are adequate for its anticipated needs.

Newsprint is a basic commodity and its price is very sensitive to the worldwide balance of supply and demand. Because of the capital commitment to construct and operate a newsprint mill, the supply of newsprint is relatively stable except for temporary disruptions caused by labor stoppages. However the demand for newsprint can change quickly with economic changes, resulting in wide swings in the price of newsprint. Newsprint prices increased from approximately \$420 per metric tonne in the first quarter of 1994 to \$745 by the first quarter of 1996, then declined to approximately \$500 by March 1997. The newsprint price was approximately \$565 per metric tonne in December 1998. The Company uses newsprint forward contracts to hedge its exposure to changes in the price of newsprint. See "Management's Discussion and Analysis of

Financial Condition and Results of Operations - Market Risk."

Labor costs accounted for approximately 42% of the Company's newspaper operating expenses in 1998 and 43% in 1997. A substantial number of the Company's newspaper employees are represented by labor unions. See "Employees."

#### Broadcast Television

General - The Company's broadcast television segment consists of nine network-affiliated television stations. The Company did not acquire or divest any broadcast television operations in the five years ended December 31, 1998.

Revenues - The Company's broadcast television operating revenues for the five years ended December 31, 1998, were as follows:

| ( in thousands )                              | 1998             | 1997       | 1996       | 1995       | 1994    |
|---|------------------|------------|------------|------------|---------|
| Local advertising                             | \$<br>166,115 \$ | 171,211 \$ | 159,412 \$ | 150,489 \$ | 142,491 |
| National advertising                          | 125,432          | 139,322    | 127,172    | 125,476    | 122,668 |
| Political advertising                         | 20,084           | 2,106      | 19,505     | 3,207      | 14,291  |
| Other   | 19,083           | 18,577     | 17,378     | 16,056     | 8,734   |
| Total broadcast television operating revenues | \$<br>330.714 \$ | 331.216 \$ | 323.467 \$ | 295.228 \$ | 288.184 |

The Company's broadcast television operating revenues are derived primarily from the sale of time to businesses for commercial messages that appear during entertainment and news programming. Local and national advertising refer to time purchased by local, regional and national businesses; political refers to campaigns for elective office and campaigns for political issues. Automobile advertising accounts for approximately one-fourth of the Company's local and national advertising revenues.

The first and third quarters of each year generally have lower advertising revenues than the second and fourth quarters. The increasing political advertising in even-numbered years when congressional and presidential elections occur make it difficult to achieve year-over-year increases in operating results in odd-numbered years.

Other revenues primarily consist of network compensation (see "Network Affiliation and Programming"). The new and extended network affiliation agreements signed in 1994 and 1995 with ABC require increased network compensation payments.

Information concerning the Company's stations and the markets in which they operate is as follows:

| Station and Market         | Network<br>Affiliation | Expiration of FCC License | Rank of<br>Market(1) | Current<br>Affiliation<br>Agreement<br>Expires | Stations<br>in<br>Market(3) | 1998 | 1997 | 1996 | 1995 | 1994 |
|----------------------------|------------------------|---------------------------|----------------------|--|-----------------------------|------|------|------|------|------|
| WXYZ, Detroit, Ch. 7       | ABC                    | 2005                      | 9                    | 2004   | 7                           |      |      |      |      |      |
| Average Audience Share (2) |                        |                           |                      |  |                             | 17   | 18   | 21   | 21   | 21   |
| Station Rank in Market (4) |                        |                           |                      |  |                             | 2    | 2    | 1    | 1    | 1    |
| WEWS, Cleveland, Ch. 5     | ABC                    | 2005                      | 13                   | 2004   | 12                          |      |      |      |      |      |
| Average Audience Share (2) |                        |                           |                      |  |                             | 14   | 17   | 19   | 19   | 20   |
| Station Rank in Market (4) |                        |                           |                      |  |                             | 1    | 2    | 1    | 1    | 1    |
| WFTS, Tampa, Ch. 28        | ABC (6)                | 2005                      | 14                   | 2004   | 10                          |      |      |      |      |      |
| Average Audience Share (2) |                        |                           |                      |  |                             | 9    | 9    | 9    | 11   | 8    |
| Station Rank in Market (4) |                        |                           |                      |  |                             | 4    | 4    | 4    | 4    | 4    |
| KNXV, Phoenix, Ch. 15      | ABC (6)                | 2006                      | 17                   | 2004   | 12                          |      |      |      |      |      |
| Average Audience Share (2) |                        |                           |                      |  |                             | 9    | 10   | 10   | 11   | 10   |
| Station Rank in Market (4) |                        |                           |                      |  |                             | 5    | 4    | 4    | 3    | 4    |
| WMAR, Baltimore, Ch. 2     | ABC (6)                | 2001                      | 24                   | 2005   | 6                           |      |      |      |      |      |
| Average Audience Share (2) |                        |                           |                      |  |                             | 10   | 11   | 12   | 14   | 17   |
| Station Rank in Market (4) |                        |                           |                      |  |                             | 3    | 3    | 3    | 3    | 3    |
| WCPO, Cincinnati, Ch. 9    | ABC (5)                | 2005                      | 32                   | 2006   | 6                           |      |      |      |      |      |
| Average Audience Share (2) |                        |                           |                      |  |                             | 15   | 17   | 18   | 17   | 19   |
| Station Rank in Market (4) |                        |                           |                      |  |                             | 2    | 1    | 1    | 1    | 1    |
| KSHB, Kansas City, Ch. 41  | NBC (7)                | 2006                      | 33                   | 2004   | 8                           |      |      |      |      |      |
| Average Audience Share (2) |                        |                           |                      |  |                             | 7    | 10   | 10   | 11   | 11   |
| Station Rank in Market (4) |                        |                           |                      |  |                             | 4    | 4    | 4    | 4    | 4    |
| WPTV, W. Palm Beach, Ch. 5 | NBC                    | 2005                      | 44                   | 2004   | 9                           |      |      |      |      |      |
| Average Audience Share (2) |                        |                           |                      |  |                             | 16   | 19   | 20   | 21   | 20   |
| Station Rank in Market (4) |                        |                           |                      |  | _                           | 1    | 1    | 1    | 1    | 1    |
| KJRH, Tulsa, Ch. 2         | NBC                    | 2006                      | 59                   | 2004   | 9                           |      |      |      |      |      |
| Average Audience Share (2) |                        |                           |                      |  |                             | 12   | 14   | 14   | 16   | 16   |
| Station Rank in Market (4) |                        |                           |                      |  |                             | 3    | 3    | 3    | 3    | 4    |

All market and audience data is based on the November A.C. Nielsen Company survey.

- (1) Rank of Market represents the relative size of the television market in the United States.
- (2) Represents the number of television households tuned to a specific station from 6 a.m. to 2 a.m. each day, as a percentage of total viewing households in Area of
- Dominant Influence.

  (3) Stations in Market does not include public broadcasting stations, satellite stations, or translators which rebroadcast signals from distant stations.

  (4) Station Rank in Market is based on Average Audience Share as described in (2)
- described in (2).
- (5) Prior to June 1996, WCPO was a CBS affiliate.
  (6) Prior to January 1995, WFTS and KNXV were FOX affiliates and WMAR was a NBC affiliate.
- (7) Prior to September 1994, KSHB was a FOX affiliate.

Competition - The Company's television stations compete for advertising revenues primarily with other local media, including other television stations, radio stations, cable television, newspapers, Internet sites and direct mail. Competition for advertising revenues is based upon audience size and demographics, price and effectiveness. Television stations compete for consumers' discretionary time with all other information and entertainment media. The Company's television stations have experienced declines in their average audience share in recent years due to the creation of new networks and increased audience share of alternative services providers such as traditional cable, "wireless" cable and direct broadcast satellite television. Continuing technological advances will improve the capability of alternative service providers to offer video services in competition with terrestrial broadcasting. The degree of competition from such service providers, and from local telephone companies that are pursuing efforts to enter this market, is expected to increase. The Company intends to undertake upgrades in its services, including initiation of digital television broadcasting to maintain its competitive posture. Technological advances in interactive media services will further increase these competitive pressures.

Network Affiliation and Programming - The Company's television stations are affiliated with national television networks. The networks offer a variety of programs to affiliated stations, which have the right of first refusal before such programming may be offered to other television stations in the same market. Networks compensate affiliated stations for carrying network programming. The national television networks have expressed their intention to reduce the amount of such compensation or to have their affiliated stations share in the cost of popular shows such as "ER". The Company received \$16,000,000 in network compensation in 1998 and expects network compensation to total approximately \$15,000,000 in 1999.

In addition to network programs, the Company's television stations broadcast locally produced programs, syndicated programs, sports events, movies and public service programs. News is the focus of the Company's locally produced programming. Advertising during local news programs on the Company's stations account for approximately 30% of revenues. The Company's stations also produce "niche" programs focusing on topics such as home improvement, cooking and items of interest in the stations' local markets. The Company plans to increase the amount of locally produced programming aired by its stations.

Federal Regulation of Broadcasting - Television broadcasting is subject to the jurisdiction of the FCC pursuant to the Communications Act of 1934, as amended ("Communications Act"). The Communications Act prohibits the operation of television broadcasting stations except in accordance with a license issued by the FCC and empowers the FCC to revoke, modify and renew broadcasting licenses, approve the transfer of control of any corporation holding such licenses, determine the location of stations, regulate the equipment used by stations and adopt and enforce necessary regulations. The Telecommunications Act of 1996 (the "1996 Act") significantly relaxed the regulatory environment applicable to broadcasters.

Under the 1996 Act, television broadcast licenses may be granted for a term of eight years, rather than five, and they remain renewable upon request. While there can be no assurance regarding the renewal of the Company's television broadcast licenses, the Company has never had a license revoked, has never been denied a renewal and all previous renewals have been for the maximum term.

FCC regulations govern the multiple ownership of television stations and other media. Under the multiple ownership rule, a license for a television station will generally not be granted or renewed if (i) the applicant already owns, operates, or controls a television station serving substantially the same area, or (ii) the grant of the license would result in the applicant's owning, operating, controlling, or having an interest in television stations whose total national audience reach exceeds 35% of all television households. The FCC rules also generally prohibit "cross-ownership" of a television station and daily newspaper or cable television system in the same service The Company's television station and daily newspaper in Cincinnati were owned by the Company at the time the cross-ownership rules were enacted and enjoy "grandfathered" status. These properties would become subject to the crossownership rules upon their sale. The 1996 Act directed the FCC to review all its ownership rules, and such a review is

Under the Cable Television Consumer Protection and Competition Act of 1992 ("1992 Act"), each television

broadcast station gained "must-carry" rights on any cable system defined as "local" with respect to that station. Stations may waive their must-carry rights and instead negotiate retransmission consent agreements with local cable companies. The Company's stations have generally elected to negotiate retransmission consent agreements with cable companies. The United States Supreme Court recently held that the must-carry rules are valid. The FCC is considering how the must-carry rules will apply to television stations' new digital transmissions.

Management believes the Company is in substantial compliance with all applicable regulatory requirements.

#### Category Television

General - The Company's category television segment includes HGTV and Food Network (24-hour national cable television networks) and a 12% interest FOX Sports South (a regional cable television network). The Company owned 57% of Food Network at the end of 1998 and 59% on February 28, 1999.

Food Network began telecasting in December 1993 and HGTV in December 1994.

According to the Nielson Homevideo Index, HGTV was telecast to 48.4 million homes in December 1998, 36.1 million homes in December 1997 and 25.2 million homes in December 1996. Food Network was telecast to 37.1 million homes in December 1998, 29.1 million homes in December 1997 and 19.1 million homes in December 1996.

Revenues - The Company's category television revenues for the five years ended December 31, 1998, were as follows:

| ( in thousands )   | 1998                                | 1997                                  | 1996                        | 1995                              | 1994         |
|--|-------------------------------------|---------------------------------------|-----------------------------|-----------------------------------|--------------|
| Advertising<br>Affiliate fees<br>Program production<br>Other | \$<br>96,271 \$ 38,063 10,872 3,435 | 37,473 \$<br>19,711<br>7,878<br>1,739 | 15,717 \$ 6,943 7,658 1,261 | 8,734<br>3,021<br>6,176 \$<br>998 | 4,885<br>524 |
| Total category television operating revenues                 | \$<br>148,641 \$                    | 66,801 \$                             | 31,579 \$                   | 18,929 \$                         | 5,409        |

Category television revenues are derived from the sale of advertising time and, if so provided in the affiliation agreements, from affiliate fees paid by cable television and other distribution systems that carry the networks. Such fees are generally based on the number of subscribers who receive the networks. Most of Food Network's affiliation agreements do not provide for affiliate fee revenues.

Programming - HGTV features 24 hours of daily programming focusing on home repair and remodeling, gardening, decorating and other activities associated with the home. Food Network also features 24 hours of daily programming focusing on food and nutrition. Topics include gourmet meals, healthful diets, weeknight meals and wine.

The Company both internally produces and purchases programming for HGTV and Food Network. Purchases are made from a variety of independent producers.

Distribution - HGTV and Food Network are transmitted via satellite to cable television and direct broadcast satellite systems. Popularity of the programming with subscribers is a primary factor in obtaining and retaining distribution by system operators. Because of limited channel capacity, cable television system operators have been able to demand payments or equity interests in cable television programming networks in exchange for long-term agreements to distribute the networks. Food Network provided equity interests to cable television systems that launched it in 1993, and since their launch, HGTV and Food Network have committed to pay distribution fees totaling \$110,000,000 to other cable television and direct broadcast satellite systems in exchange for long-term distribution contracts. The amounts of distribution fees received by systems depended upon several factors, including the numbers of subscribers, the terms of the agreements and the amounts of affiliate fees the systems agreed to pay to HGTV and Food Network. Distribution fee payments were generally due when the systems launched the network or over the terms of the distribution agreements. Unpaid distribution fees totaled \$52,400,000 at December 31, 1998.

Management believes the popularity of HGTV and Food Network, which consistently rank among the favorite channels of cable television subscribers, will enable the Company to renew its existing distribution agreements and to obtain additional distribution. Additional distribution fees may be required to expand distribution of the networks.

Competition - In addition to competing with other networks for distribution on cable television systems, HGTV and Food Network compete for advertising revenues primarily with other local and national media, including other cable television networks, television stations, radio stations, newspapers, Internet sites and direct mail. Competition for advertising revenues is based upon audience size and demographics, price and effectiveness. The Company's cable television networks compete for consumers' discretionary



#### Licensing and Other Media

General - Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics and publication of independent telephone directories. Scripps Howard Productions ("SHP"), the Company's television program production operation based in Los Angeles, was sold in 1998. SHP began operations in 1993 and sold its first programs in 1995.

Revenues - The Company's licensing and other media revenues for the five years ended December 31, 1998, were as follows:

| ( in thousands )   | 1998                                | 1997                         | 1996                       | 1995                | 1994                    |
|--|-------------------------------------|------------------------------|----------------------------|---------------------|-------------------------|
| Licensing<br>Newspaper feature distribution<br>Other             | \$<br>62,260 \$<br>22,650<br>11,292 | 56,813 \$<br>20,920<br>4,123 | 53,672 \$<br>20,695<br>161 | 49,366 \$<br>18,915 | 49,236<br>17,998<br>830 |
| Total licensing and other media revenues<br>Divested other media | 96,202                              | 81,856<br>11,070             | 74,528<br>21,423           | 68,281<br>7,542     | 68,064                  |
| Total Licensing and other media operating revenues               | \$<br>96.202 \$                     | 92.926 \$                    | 95.951 \$                  | 75.823 \$           | 68.064                  |

The Company, under the trade name United Media, is a leading distributor of news columns, comics and other features for the newspaper industry. Included among these features is "Peanuts", one of the most successful strips in the history of comic art. United Media sold its worldwide "Garfield" and "U.S. Acres" copyrights in 1994.

United Media owns and licenses worldwide copyrights relating to "Peanuts", "Dilbert" and other character properties for use on numerous products, including plush toys, greeting cards and apparel, for promotional purposes and for exhibit on television, video cassettes and other media. "Peanuts" provides more than 80% of the Company's licensing revenues. Approximately 70% of "Peanuts" licensing revenues are earned in international markets, with the Japanese market providing approximately two-thirds of international revenue. The Company uses foreign currency forward and option contracts to hedge its exposure to changes in the exchange rate for the Japanese yen. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Market Risk."

Merchandise, literary and exhibition licensing revenues are generally a negotiated percentage of the licensee's sales. The Company generally negotiates a fixed fee for the use of its copyrighted characters for promotional and advertising purposes. The Company generally pays a percentage of gross syndication and licensing royalties to the creators of these properties.

Competition - The Company's newspaper feature distribution operations compete for a limited amount of newspaper space with other distributors of news columns, comics and other features. Competition is primarily based on price and popularity of the features. Popularity of licensed characters is a primary factor in obtaining and renewing merchandise and promotional licenses.

#### **Employees**

As of December 31, 1998, the Company had approximately 7,900 full-time employees, of whom approximately 6,000 were engaged in newspapers, 1,500 in broadcast television, 400 in category television and 100 in licensing and other media. Various labor unions represent approximately 1,700 employees, primarily in newspapers. The present operations of the Company have not experienced any work stoppages since 1985. The Company considers its relationship with employees to be generally satisfactory.

## ITEM 2. PROPERTIES

The properties used in the Company's newspaper operations generally include business and editorial offices and printing plants.

The Company's television operations require offices and studios and other real property for towers upon which broadcasting transmitters and antenna equipment are located. The Company completed construction of a new building for the Phoenix station in 1998 and plans to construct a new building for the West Palm Beach Station. Ongoing advances in the technology for delivering video signals to the home, such as "high definition television," may, in the future, require a high level of capital expenditures in order to maintain competitive position. The Company's Detroit station began high definition broadcasting in 1998. The Baltimore, Cincinnati, Cleveland, Phoenix and Tampa stations are expected to begin high definition broadcasting in 1999. Capital spending for the broadcast television segment was \$15,600,000 in 1997, \$33,500,000 in 1998, and is expected to be approximately \$35,000,000 in 1999.

The Company's category television operations require offices and studios and other real and personal property to produce programs and to transmit the network programming via leased satellite. HGTV operates from an 80,000 square-foot production facility in Knoxville. An expansion of that facility is planned for 1999. Food Network operates from leased facilities in New York.

## ITEM 3. LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings primarily relating to renewal of broadcast licenses, none of which is expected to result in material loss.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The Company's Class A Common Shares are traded on the New York Stock Exchange ("NYSE") under the symbol "SSP." There are approximately 5,000 owners of the Company's Class A Common Shares, based on security position listings, and 18 owners of Company's Common Voting Shares (which does not have a public market). The Company has declared cash dividends in every year since its incorporation in 1922. Future dividends are, however, subject to the Company's earnings, financial condition and capital requirements.

The range of market prices of the Company's Class A Common Shares, which represents the high and low sales prices for each full quarterly period, and quarterly cash dividends, are as follows:

|  | 1st<br>Quarter | 2nd<br>Quarter | 3rd<br>Quarter | 4th<br>Quarter | Total  |
|--|----------------|----------------|----------------|----------------|--------|
| 1998                                     |                |                |                |                |        |
| Market price of common stock:            |                |                |                |                |        |
| High                                     | \$55.313       | \$58.500       | \$56.000       | \$51.875       |        |
| Low                                      | 45.063         | 50.125         | 42.875         | 38.500         |        |
| Cash dividends per share of common stock | \$ .13         | \$ .13         | \$ .14         | \$ .14         | \$ .54 |
| 1997                                     |                |                |                |                |        |
| Market price of common stock:            |                |                |                |                |        |
| High                                     | \$37.500       | \$41.750       | \$43.938       | \$48.938       |        |
| Low                                      | 32.625         | 32.250         | 36.563         | 40.250         |        |
| Cash dividends per share of common stock | \$ .13         | \$ .13         | \$ .13         | \$ .13         | \$ .52 |

#### ITEM 6. SELECTED FINANCIAL DATA

The Selected Financial Data required by this item is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page F-1 of this Form 10-K.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

Management's Discussion and Analysis of Financial Condition and Results of Operation required by this item is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page F-1 of this Form 10-K.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The Financial Statements and Supplementary Data required by this item is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page F-1 of this Form 10-K.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

## PART III

# ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

## Executive Officers

Executive officers serve at the pleasure of the Board of Directors. Certain information about such officers appears in the table below.

| Name                    | Age | Position  |
|-------------------------|-----|---|
| Lawrence A. Leser       | 63  | Chairman of the Board of<br>Directors (since August 1994);<br>Director (since 1977); Chief<br>Executive Officer (1985 to 1996);<br>President (1985 to August 1994)  |
| William R. Burleigh     | 63  | Chief Executive Officer (since<br>May 1996); President (since August<br>1994); Director (since 1990); Chief<br>Operating Officer (1994 to 1996);<br>Executive Vice President (1990 to<br>1994)                            |
| Richard A. Boehne       | 42  | Executive Vice President (since<br>February 1999); Vice President/<br>Corporate Communications and<br>Investor Relations (1995 to 1999);<br>Director of Corporate Communications<br>and Investor Relations (1989 to 1994) |
| Daniel J. Castellini    | 59  | Senior Vice President/Finance<br>and Administration (since 1986)  |
| Paul F. (Frank) Gardner | 56  | Senior Vice President/Television (since April 1993)   |
| Alan M. Horton          | 55  | Senior Vice President/Newspapers<br>(since May 1994); Vice President/<br>Operations, Newspapers (1991 to<br>1994)   |
| Craig C. Standen        | 56  | Senior Vice President/Corporate<br>Development (since August 1994);<br>Vice President/Marketing-<br>Advertising, Newspapers (1990<br>to 1994)   |
| Gregory L. Ebel         | 43  | Vice President/Human Resources<br>(since 1994); Senior Vice<br>President, PNC Bank Ohio<br>(1990 to 1994)   |
| Neal F. Fondren         | 40  | Vice President/New Media (since<br>November 1996; Director<br>Administration and Business<br>Development, Cable Division<br>(1994 to 1996); General Manager<br>Northwest Georgia cable systems<br>(1990 to 1994)          |
| James M. Hart           | 57  | Vice President/Television (since<br>May 1995); President, Multimedia,<br>Inc.'s broadcasting division<br>(1994 to 1995); Vice President<br>and General Manager WBIR, a<br>Multimedia television station<br>(1981 to 1994) |
| Jeffrey J. Hively       | 45  | Vice President/Newspaper Operations<br>(since May 1994); Director of<br>Circulation (1992 to 1994)  |
| J. Robert Routt         | 44  | Vice President and Controller (since 1985)  |
| Stephen W. Sullivan     | 52  | Vice President/Newspapers (since<br>November 1997); President,<br>Harte-Hanks Newspapers and<br>Senior Vice President,<br>Harte-Hanks Communications<br>(1991 to 1997)  |
| Daniel K. Thomasson     | 65  | Vice President/News - Newspapers,<br>retired (1986 to January 1999)   |
| M. Denise Kuprionis     | 42  | Corporate Secretary (since 1987)  |
| E. John Wolfzorn        | 53  | Treasurer (since 1979)  |

#### Directors

The information required by Item 10 of Form 10-K relating to directors of the Company is incorporated by reference to the material captioned "Election of Directors" in the Company's definitive proxy statement for the Annual Meeting of Shareholders ("Proxy Statement"). The Proxy Statement will be filed with the Securities and Exchange Commission on or before April 30, 1999.

## ITEM 11. EXECUTIVE COMPENSATION

The information required by Item 11 of Form 10-K is incorporated by reference to the material captioned "Executive Compensation" in the Proxy Statement.

#### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by Item 12 of Form 10-K is incorporated by reference to the material captioned "Security Ownership of Certain Beneficial Owners and Management" in the Proxy Statement.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by Item 13 of Form 10-K is incorporated by reference to the material captioned "Certain Transactions" in the Proxy Statement.

## PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

Financial Statements and Supplemental Schedules

(a) The consolidated financial statements of the Company are filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page E-1

The report of Deloitte & Touche LLP, Independent Auditors, dated January 22, 1999, is filed as part of this Form 10-K. See Index to Consolidated Financial Statement Information at page F-1.

(b) The consolidated supplemental schedules of the Company are filed as part of this Form 10-K. See Index to Consolidated Financial Statement Schedules at page S-1.

## Exhibits

The information required by this item appears at page E-1 of this Form 10-K.

Reports on Form 8-K

No Current Reports on Form 8-K were filed in the fourth quarter of 1998.

#### STGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities and Exchange Act of 1934 the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on March 9, 1999.

THE E. W. SCRIPPS COMPANY

By/s/ William R. Burleigh William R. Burleigh President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities indicated, on March 9, 1999.

Signature

/s/ Lawrence A. Leser Lawrence A. Leser

Chairman of the Board

/s/ William R. Burleigh

President, Chief Executive Officer

Title

William R. Burleigh and Director

(Principal Executive Officer)

/s/ Daniel J. Castellini Daniel J. Castellini

Senior Vice President/Finance

and Administration

(Principal Financial and Accounting

Officer)

/s/ Charles E. Scripps Charles E. Scripps

Chairman of the Executive Committee

of the Board of Directors

/s/ John H. Burlingame

Director

John H. Burlingame

/s/ Daniel J. Meyer

Director

Daniel J. Meyer

/s/ Nicholas B. Paumgarten Nicholas B. Paumgarten

Director

/s/ Paul K. Scripps Paul K. Scripps

Director

Director

Edward W. Scripps, Jr.

/s/ Ronald W. Tysoe

Director

Ronald W. Tysoe

Director

Julie A. Wrigley

## THE E. W. SCRIPPS COMPANY

# INDEX TO CONSOLIDATED FINANCIAL STATEMENT INFORMATION

| It | em No.   | Page |
|----|--|------|
|    | Selected Financial Data<br>Management's Discussion and Analysis of Financial | F-2  |
|    | Condition and Results of Operation   |      |
|    | Consolidated Results of Continuing Operations                                | F-6  |
|    | Newspapers   | F-9  |
|    | Broadcast Television   | F-10 |
|    | Category TV  | F-11 |
|    | Liquidity and Capital Resources  | F-13 |
|    | Market Risk  | F-13 |
|    | Year 2000 Readiness  | F-14 |
| 3. | Independent Auditors' Report   | F-18 |
| 4. | Consolidated Balance Sheets  | F-19 |
| 5. | Consolidated Statements of Income  | F-21 |
| 6. | Consolidated Statements of Cash Flows  | F-22 |
| 7. | Consolidated Statements of Comprehensive Income and                          |      |
|    | Stockholders' Equity   | F-23 |
| 8. | Notes to Consolidated Financial Statements                                   | F-24 |
|    |  |      |

| ( in millions, except share data )            | 1998(1 | ) 1997(1)     | 1996  | (1) 1   | 1995(1)       | 1994(1)               | 1993(1)      | 1992(1)  | 1991  | (1)                    | 1990(1)  | 1989(1)      | 1988(1)    |
|---|--------|---------------|-------|---------|---------------|-----------------------|--------------|----------|-------|------------------------|----------|--------------|------------|
| Summary of Operations                         |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| Operating Revenues:                           |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| Newspapers                                    | \$ 86  | 5 \$ 721      | \$ (  | 630 \$  | \$ 602        | \$ 564                | \$ 515       | \$ 490   | \$ 4  | 470                    | \$ 482   | \$ 484       | \$ 472     |
| Broadcast television                          | 33:    |               |       | 323     | 295           | 288                   |              |          |       | 216                    | 205      | 191          | 180        |
| Category television                           | 14     |               | •     | 32      | 19            | 5                     |              | 241      | •     | 210                    | 203      | 191          | 100        |
| Licensing and other media                     | 9      |               |       | 75      | 68            | 68                    |              | 87       |       | 92                     | 92       | 100          | 94         |
| Total   | 1,44   |               | 1 (   | 060     | 985           | 926                   |              |          |       | 778                    | 779      | 775          | 747        |
| Divested operating units (2)                  | 1,44   | •             | Δ,    | 62      | 46            | 39                    |              |          |       | 296                    | 318      | 315          | 318        |
| Total operating revenues                      | \$1,45 |               | \$1,: |         | \$1,030       | \$965                 | \$945        |          | \$1,0 |                        | \$1,097  | \$1,089      | \$1,065    |
| Operating Income (Loss):                      | Ψ1, 40 | J WI, 242     | Ψ1,.  | 122     | Ψ1,030        | Ψ903                  | Ψ343         | φ1,017   | Ψ1,   | <i>31</i> <del>4</del> | Ψ1,091   | Φ1,009       | Ψ1,005     |
| Newspapers                                    | \$ 19  | 7 \$ 172      | \$ :  | 134 \$  | 121           | \$ 116                | \$ 74        | \$ 85    | \$    | 67                     | \$ 76    | \$ 98        | \$ 96      |
| Broadcast television                          | 9:     |               |       | 100     | 87            | 95                    | Ψ / ¬        |          | Ψ     | 50                     | 61       | 49           | Ψ 30<br>45 |
| Category television                           | (7     |               |       | 17)     | (19)          | (9)                   | (1)          |          |       | 50                     | 01       | 43           | 43         |
| Licensing and other media                     | 1      | , , ,         | ( -   | 8       | 7             | 5                     | ( - )        |          |       | 10                     | 10       | 18           | 19         |
| Corporate                                     | (17    |               | (-    | 18)     | (17)          | (15)                  | (14)         |          | (-    | 13)                    | (15)     | (16)         | (14)       |
| Total   | 27     | , ,           |       | 207     | 179           | 191                   | 133          |          |       | 114                    | 132      | 149          | 146        |
| Divested operating units (2)                  |        | (1)           |       | 3       | 2             | 101                   | 9            |          |       | 37                     | 37       | 40           | 40         |
| Unusual items (3)                             |        | (±)           |       | (4)     | -             | (8)                   | (1)          | ,        |       | ٥.                     | (36)     | -10          |            |
| Total operating income                        | 27     | 6 251         |       | 206     | 181           | 184                   |              |          |       | 150                    | 133      | 189          | 186        |
| Interest expense                              | (47    |               |       | 10)     | (11)          | (16)                  | (26)         |          |       | 38)                    | (43)     | (42)         | (54)       |
| Gains (losses) on divested                    | (-11   | (13)          | (.    | 10)     | ()            | (10)                  | (20)         | (04)     | ( '   | ,                      | (40)     | (42)         | (04)       |
| operations (1)                                |        | 48            |       |         |               |                       | 92           | . 78     |       |                        |          | 4            | 1          |
| Gain on sale of Garfield                      |        | .0            |       |         |               |                       |              |          |       |                        |          | ·            | _          |
| copyrights (4)                                |        |               |       |         |               | 32                    |              |          |       |                        |          |              |            |
| Other unusual credits (charges) (5)           | 1      | (3)           |       | 22      |               | (17)                  | 3            | (4)      |       |                        |          |              |            |
| Miscellaneous, net                            | '      | 3             |       | 2       | 2             | (1)                   | (2)          | . ,      |       |                        | (2)      | (1)          | 1          |
| Income taxes (6)                              | (93    |               | (8    | 86)     | (75)          | (80)                  | (86)         |          | (4    | 48)                    | (44)     | (66)         | (53)       |
| Minority interests                            | (5     | , ,           | •     | (3)     | (3)           | (8)                   | (16)         | . ,      | •     | (7)                    | (8)      | (8)          | (8)        |
| Income from continuing operations             |        | ,<br>1 \$ 158 |       |         | \$ 94         | \$ 93                 |              |          | \$    | 56                     | \$ 35    | \$ 76        | \$ 73      |
| 3 1   |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| Share Data                                    |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| Income from continuing operations             | \$1.6  | 2 \$ 1.93     | \$ 1  | .61     | \$1.17        | \$1.21                | \$1.40       | \$1.22   | \$    | . 75                   | \$.46    | \$.97        | \$.96      |
| Adjusted income from continuing               |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| operations (excluding unusual                 |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| items and net gains)                          | 1.6    | 2 1.63        | 1     | .41     | 1.17          | 1.25                  | .72          | .80      |       | . 75                   | .77      | .94          | . 95       |
| Cash dividends                                | .5     | 4 .52         |       | .52     | .50           | . 44                  | . 44         | .40      |       | . 40                   | . 40     | .345         | .30        |
| Market value of proceeds from                 |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| Cable Transaction (8)                         |        |               | 19    | .83     |               |                       |              |          |       |                        |          |              |            |
|   |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| Market Value of Common Shares at              |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| December 31                                   |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| Per share                                     | \$49.7 |               | \$35  |         | \$39.38       | \$30.25               |              |          | \$24  |                        | \$17.00  | \$24.00      | \$17.13    |
| Total   | 3,90   | 3,906         | 2,8   | 827     | 3,153         | 2,415                 | 2,056        | 1,847    | 1,    | 798                    | 1,267    | 1,834        | 1,348      |
| EDITO (                                       |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| EBITDA (excluding divested operating          |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| units and unusual items):                     | Φ 00   | 0 4 047       |       |         |               | <b>4</b> 4 <b>5</b> 0 |              |          | •     |                        | <b>.</b> | <b>a</b> 100 |            |
| Newspapers                                    |        | 9 \$ 217      |       | 171 \$  |               |                       |              |          | \$    | 96                     |          |              |            |
| Broadcast television                          | 11     |               |       | 126     | 113           | 116                   |              |          |       | 66                     | 75       | 65           | 61         |
| Category television                           |        | 6 (9)         | (:    | 14)     | (17)          | (8)                   | (1)          |          |       | 4.4                    | 44       | 10           | 20         |
| Licensing and other media                     | 1:     |               |       | 9       | 8             | 6                     |              |          |       | 11                     | 11       | 19           | 20         |
| Corporate                                     | (16    |               |       | 17)     | (16)          | (15)<br>\$ 249        |              |          |       | 12)<br>162             | (14)     | (15)         | (13)       |
| Total   | \$ 38  | 9 \$ 328      | Þ 4   | 274 \$  | \$ 244        | <b>Б</b> 249          | <b>р</b> 191 | . \$ 196 | \$ :  | 102                    | \$ 173   | \$ 189       | \$ 184     |
| Scripps Cable Financial Data (8)              |        |               |       |         |               |                       |              |          |       |                        |          |              |            |
| Operating revenues                            |        |               | \$ 2  | 270 \$  | \$ 280        | \$ 255                | \$ 252       | \$ 238   | \$ 2  | 218                    | \$ 193   | \$ 171       | \$ 144     |
| Operating revenues Operating income excluding |        |               | Ψ     | _ 1 U J | Ψ <b>∠</b> 00 | Ψ 200                 | ψ 232        | . ψ 230  | Ψ     | -10                    | ψ 193    | Ψ 1/1        | Ψ 144      |
| unusual items                                 |        |               |       | 61      | 65            | 43                    | 46           | 44       |       | 36                     | 27       | 23           | 12         |
| Net income                                    |        |               |       | 40      | 40            | 30                    |              |          |       | 11                     | 14       | 12           | 4          |
| Net income per share of common stoo           | `k     |               |       | .49     | .50           | . 39                  |              |          |       | .14                    | .18      | .15          | .05        |
| EBITDA - excluding unusual items              |        |               |       | 109     | 119           | 101                   |              |          |       | 92                     | 85       | 77           | 63         |
| Capital expenditures                          |        |               |       | 58)     | (48)          | (42)                  |              |          | ( .   | 37)                    | (36)     | (28)         | (42)       |
| ouplear ouponated oo                          |        |               | ( .   | ,       | (40)          | ()                    | (07)         | (55)     | ( .   | - · )                  | (00)     | (20)         | ( )        |

Note: Certain amounts may not foot as each is rounded independently.

# ELEVEN-YEAR FINANCIAL HIGHLIGHTS

| ( in millions, except share data )    | 1998(1) | 1997(1) | 1996(1) | 1995(1) | 1994(1) | 1993(1) | 1992(1) | 1991(1) | 1990(1) | 1989(1) | 1988(1) |
|---------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash Flow Statement Data              |         |         |         |         |         |         |         |         |         |         |         |
| Net cash provided by continuing       |         |         |         |         |         |         |         |         |         |         |         |
| operations                            | 237     | 196     | 176     | 114     | 170     | 142     | 127     | 136     | 155     | 164     | 128     |
| Depreciation and amortization of      |         |         |         |         |         |         |         |         |         |         |         |
| intangible assets                     | 104     | 78      | 69      | 67      | 59      | 61      | 64      | 56      | 49      | 47      | 45      |
| Investing activity:                   |         |         |         |         |         |         |         |         |         |         |         |
| Capital expenditures                  | (67)    | (57)    | (53)    | (57)    | (54)    | (37)    | (87)    | (114)   | (49)    | (59)    | (47)    |
| Business acquisitions and investments | (26)    | (748)   | (128)   | (12)    | (32)    | (42)    | (17)    | (131)   | (9)     | (1)     |         |
| Other (investing)/divesting           |         |         |         |         |         |         |         |         |         |         |         |
| activity, net                         | 10      | 30      | 35      | (19)    | 51      | 147     | 38      | 3       | 23      | 2       | (2)     |
| Financing activity:                   |         |         |         |         |         |         |         |         |         |         |         |
| Increase (decrease) in long-term debt | (4)     | 651     | 41      | (30)    | (138)   | (194)   | (50)    | 124     | (96)    | (50)    | (94)    |
| Divendends paid                       | (47)    | (46)    | (45)    | (43)    | (37)    | (37)    | (34)    | (35)    | (36)    | (32)    | (40)    |
| Common stock issued (retired)         | (108)   | (26)    |         |         |         |         |         |         |         | (40)    | 93      |
| Other financing activity              | 5       | 4       | 9       | 6       | 1       | 2       | (1)     |         |         | (1)     |         |
| Balance Sheet Data                    |         |         |         |         |         |         |         |         |         |         |         |
| Total assets                          | 2,345   | 2,286   | 1,469   | 1,350   | 1,287   | 1,255   | 1,287   | 1,296   | 1,095   | 1,126   | 1,097   |
| Long-term debt (including current     |         |         |         |         |         |         |         |         |         |         |         |
| portion) (7)                          | 769     | 773     | 122     | 81      | 110     | 248     | 442     | 492     | 368     | 421     | 471     |
| Stockholders' equity (7)              | 1,069   | 1,049   | 945     | 1,191   | 1,084   | 860     | 733     | 677     | 639     | 643     | 629     |
|                                       |         |         |         |         |         |         |         |         |         |         |         |

Note: Certain amounts may not foot as each is rounded independently.

#### Notes to Selected Financial Data

The income statement and cash flow data for the eleven years ended December 31, 1998, and the balance sheet data as of the same dates have been derived from the audited consolidated financial statements of the Company. The data should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operation" and the consolidated financial statements and notes thereto included elsewhere herein. All per share amounts are presented on a diluted basis. EBITDA is defined as earnings before interest, income taxes, depreciation and amortization. See page F-7.

(1) In the periods presented the Company acquired and divested the following:

#### Acquisitions

- 1997 Daily newspapers in Abilene, Corpus Christi, Plano, San Angelo, and Wichita Falls, Texas; community newspapers in the Dallas, Texas, market, daily newspapers in Anderson, South Carolina, and Boulder, Colorado (in exchange for the Company's daily newspapers in Monterey and San Luis Obispo, California). Approximate 56% interest in The Television Food Network.
- 1996 Vero Beach, Florida, daily newspaper.
- 1994 The remaining 13.9% minority interest in Scripps Howard Broadcasting Company ("SHB") in exchange for 4,952,659 Class A Common Shares. Cinetel Productions (an independent producer of programs for cable television).
- 1993 The remaining 2.7% minority interest in the Knoxville News-Sentinel and 5.7% of the outstanding shares of SHB.
- 1992 Three daily newspapers in California (including The Monterey County Herald in connection with the sale of The Pittsburgh Press).
- 1991 Baltimore television station WMAR.
- 1989 Sundance Publishers and Distributors.

#### Divestitures

- 1998 Dallas community newspapers, including the Plano daily, and Scripps Howard Productions, the Company's television program production operation based in Los Angeles, California.
- 1997 Monterey and San Luis Obispo, California, daily newspapers (in exchange for Boulder, Colorado, daily newspaper). Terminated joint operating agreement ("JOA") and ceased operations of El Paso, Texas, daily newspaper. The JOA termination and trade resulted in pre-tax gains totaling \$47.6 million, increasing income from continuing operations by \$26.2 million, \$.32 per share.
- 1995 Watsonville, California, daily newspaper. No material gain or loss was realized as proceeds approximated the book value of net assets sold.
- 1993 Book publishing operations; newspapers in Tulare, California, and San Juan; Memphis television station; radio stations. The divestitures resulted in net pretax gains of \$91.9 million, increasing income from continuing operations by \$46.8 million, \$.63 per share.
- 1992 The Pittsburgh Press; TV Data; certain other investments. The divestitures resulted in net pretax gains of \$78.0 million, increasing income from continuing operations \$45.6 million, \$.61 per share.
- 1991 George R. Hall Company (contracting firm specializing in the installation, relocation, and rebuilding of newspaper presses). No gain or loss was realized as proceeds equaled the book value of net assets sold.
- 1989 Investment in American City Business Journals ("ACBJ").
   The sale resulted in a pre-tax gain of \$3.9 million,
   increasing income from continuing operations \$2.3 million,
   \$.03 per share.
- 1988 ACBJ sold several business journals and the Company recorded a loss on the anticipated sale of its Hollywood, Florida, daily newspaper. The divestitures resulted in a pre-tax gain of \$0.8 million, increasing income from continuing operations \$0.8 million, \$.01 per share.
- (2) Noncable television operating units sold prior to December 31, 1998.
- (3) The following unusual items affected operating income:
  - 1996 A \$4.0 million charge for the Company's share of certain costs associated with restructuring portions of the distribution system of the Cincinnati JOA. The charge reduced income from continuing operations by \$2.6 million, \$.03 per share.
  - 1994 A \$7.9 million loss on program rights expected to be sold as a result of changes in television network affiliations. The loss reduced income from

- continuing operations by \$4.9 million, \$.07 per share
- 1993 A change in estimate of disputed music license fees increased operating income by \$4.3 million; a gain on the sale of certain publishing equipment increased operating income by \$1.1 million; a charge for workforce reductions at 1) the Company's Denver newspaper and 2) the newspaper feature and the licensing operations of United Media decreased operating income by \$6.3 million. The planned workforce reductions were fully implemented in 1994. These items totaled \$0.9 million and reduced income from continuing operations by \$0.6 million, \$.01 per share.
- 1992 Operating losses of \$32.7 million during the Pittsburgh Press strike (reported in divested operating units) reduced income from continuing operations \$20.2 million, \$.27 per share.
- 1990 A \$36.4 million charge associated with an agreement to terminate the Knoxville joint operating agency. The charge reduced income from continuing operations by \$23.7 million, \$.31 per share.
- (4) In 1994 the Company sold its worldwide GARFIELD and U.S. ACRES copyrights. The sale resulted in a pre-tax gain of \$31.6 million, \$17.4 million after-tax, \$.23 per share.

- (5) Other unusual credits (charges) included the following:

  - 1996 A \$40.0 million gain on the Company's investment in Turner Broadcasting Systems when Turner was merged into Time Warner; \$3.0 million write-off of an investment in Patient Education Media, Inc.; and \$15.5 million contribution to a charitable foundation. These items totaled \$21.5 million and increased income from continuing operations by \$19.1 million, \$.23 per share.
  - 1994 An estimated \$2.8 million loss on real estate expected to be sold as a result of changes in television network affiliations; an \$8.0 million contribution to a charitable foundation; and a \$6.1 million accrual for lawsuits associated with a divested operating unit. These items totaled \$16.9 million and reduced income from continuing operations by \$9.8 million, \$.13 per share.
  - 1993 A \$2.5 million fee received in connection with the change in ownership of the Ogden, Utah, newspaper. Income from continuing operations was increased \$1.6 million, \$.02 per share.
  - 1992 Write-downs of real estate and investments totaling \$3.5 million. Income from continuing operations was reduced \$2.3 million, \$.03 per share.
- (6) The provision for income taxes was affected by the following unusual items:
- 1994 A change in estimated tax liability for prior years increased the tax provision, reducing income from continuing operations by \$5.3 million, \$.07 per share.
- 1993 A change in estimated tax liability for prior years decreased the tax provision, increasing income from continuing operations by \$5.4 million, \$.07 per share; the effect of the increase in the federal income tax rate to 35% from 34% on the beginning of the year deferred tax liabilities increased the tax provision, reducing income from continuing operations by \$2.3 million, \$.03 per share.
- 1992 A change in estimated tax liability for prior years decreased the tax provision, increasing income from continuing operations \$8.4 million, \$.11 per share.
- (7) Includes effect of discontinued cable television operations prior to completion of the Cable Transaction.
- (8) The Company's cable television systems ("Scripps Cable") were acquired by Comcast Corporation ("Comcast") on November 13, 1996, ("Cable Transaction") through a merger whereby the Company's shareholders received, tax-free, a total of 93 million shares of Comcast's Class A Special Common Stock. The aggregate market value of the Comcast shares was \$1.593 billion and the net book value of Scripps Cable was \$356 million, yielding an economic gain of \$1.237 billion to the Company's shareholders. This gain is not reflected in the Company's financial statements as accounting rules required the Company to record the transaction at book value. Unless otherwise noted, the data excludes the cable television segment, which is reported as a discontinued business operation.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The E. W. Scripps Company ("Company") operates in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 19 daily newspapers in the U.S. The broadcast television segment includes nine network-affiliated stations. Category television includes Home & Garden Television ("HGTV"), The Television Food Network ("Food Network"), Scripps Productions and the Company's 12% interest in FOX Sports South, a regional cable television network. Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics and publication of independent telephone directories.

All per share disclosures included in management's discussion and analysis of financial condition and results of operation are on a diluted basis.

Consolidated results of continuing operations were as follows:

( in thousands, except per share data )

| ( in thousands, except per share data )    | 1998            | ,          | ears ended<br>1997 | December 31, | 1996      |
|--|-----------------|------------|--------------------|--------------|-----------|
|  | 1990            | Change     | 1997               | Change       | 1990      |
| Operating revenues:                        |                 |            |                    |              |           |
| Newspapers                                 | \$<br>864,792   | 20.0 % \$  | 720,930            | 14.3 % \$    | 630,489   |
| Broadcast television                       | 330,714         | (0.2)%     | 331,216            | 2.4 %        | 323,467   |
| Category television                        | 148,641         | 122.5 %    | 66,801             | 111.5 %      | 31,579    |
| Licensing and other media                  | 96,202          | 17.5 %     | 81,856             | 9.8 %        | 74,528    |
| Total                                      | 1,440,349       | 19.9 %     | 1,200,803          | 13.3 %       | 1,060,063 |
| Divested operating units                   | 14,206          |            | 41,154             |              | 61,795    |
| Total operating revenues                   | \$<br>1,454,555 | 17.1 % \$  | 1,241,957          | 10.7 % \$    | 1,121,858 |
| Operating income (loss):                   |                 |            |                    |              |           |
| Newspapers                                 | \$<br>196,737   | 14.1 % \$  | 172,440            | 28.7 % \$    | 133,952   |
| Broadcast television                       | 92,966          | (10.3)%    | 103,690            | 3.2 %        | 100,437   |
| Category television                        | (6,635)         | 52.0 %     | (13,811)           | 21.1 %       | (17,495)  |
| Licensing and other media                  | 10,688          | 54.3 %     | 6,929              | (17.8)%      | 8,434     |
| Corporate                                  | (17,231)        | (0.1)%     | (17,207)           | 6.8 %        | (18,471)  |
| Total                                      | 276,525         | 9.7 %      | 252,041            | 21.8 %       | 206,857   |
| Divested operating units                   | (481)           |            | (1,217)            |              | 2,994     |
| Unusual items                              |                 |            |                    |              | (4,000)   |
| Total operating income                     | 276,044         | 10.1 %     | 250,824            | 21.8 %       | 205,851   |
| Interest expense                           | (47,108)        |            | (18,543)           |              | (9,629)   |
| Net gains and unusual items                |                 |            | 44,894             |              | 21,531    |
| Miscellaneous, net                         | 226             |            | 3,126              |              | 1,834     |
| Income taxes                               | (93,075)        |            | (117,510)          |              | (86,011)  |
| Minority interest                          | (4,873)         |            | (5,089)            |              | (3,436)   |
| Income from continuing operations          | \$<br>131,214   | (16.8)% \$ | 157,702            | 21.2 % \$    | 130,140   |
| Per share of common stock:                 |                 |            |                    |              |           |
| Income from continuing operations          | \$ 1.62         | (16.1)%    | \$ 1.93            | 19.9 %       | \$ 1.61   |
| Adjusted income from continuing operations |                 |            |                    |              |           |
| (excluding unusual items and net gains)    | \$ 1.62         | (0.6)%     | \$ 1.63            | 15.6 %       | \$ 1.41   |

| ( In thousands )   | 1998   | For the ye                                       | ars ended I<br>1997   | December 31,<br>Change                         | 1996   |
|--|--|--|---|--|--|
|  | 1990   | Change   | 1997  | Change   | 1990   |
| Other Financial and Statistical Data - excluding divested operating units and unusual items:   |  |  |   |  |  |
| Total advertising revenues   | \$<br>1,081,765  | 20.6 % \$  | 897,055   | 12.5 % \$                                      | 797,267  |
| Advertising revenues as a percentage of total revenues   | 75.1 %   |  | 74.7 %  |  | 75.2 %   |
| EBITDA:  Newspapers  Broadcast television  Category television  Licensing and other media  Corporate  Total                              | \$<br>260,439<br>118,012<br>5,642<br>11,636<br>(16,207)<br>379,522 | 20.2 % \$ (7.8)% 165.8 % 51.8 % (1.2)% 15.8 % \$ | 216,750<br>128,048<br>(8,580)<br>7,665<br>(16,011)<br>327,872 | 27.1 % \$ 1.4 % 40.7 % (16.1)% 7.8 % 19.6 % \$ | 170,557<br>126,225<br>(14,458)<br>9,136<br>(17,372)<br>274,088 |
| Effective income tax rate  | 40.6 %   |  | 41.9 %  |  | 39.2 %   |
| Weighted-average shares outstanding  | 80,921   | (0.9)%   | 81,645  | 1.0 %  | 80,841   |
| Net cash provided by continuing operating activities Capital expenditures Business acquisitions and other additions to long-lived assets | \$<br>236,616<br>66,759<br>43,465                                  | 20.6 % \$<br>20.0 %                              | 196,229<br>55,644<br>828,478                                  | 11.4 % \$<br>7.3 %                             | 176, 224<br>51, 871<br>173, 543                                |
| Increase (decrease) in long-term debt Dividends paid, including minority interests Purchase and retirement of common stock               | (3,800)<br>46,571<br>108,421                                       | 1.2 %  | 651,170<br>46,014<br>25,694                                   | 3.3 %  | 40,958<br>44,537   |

Earnings before interest, income taxes, depreciation and amortization ("EBITDA") is included in the discussion of segment results because:

Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year economic performance than the change in operating income because, combined with information on capital spending plans, it is more reliable. Changes in amortization and depreciation have no impact on economic performance. Depreciation is a function of capital spending, which is important and is separately disclosed.

Banks and other lenders use  $\ensuremath{\mathsf{EBITDA}}$  to determine the Company's borrowing capacity.

Financial analysts and acquirors use EBITDA, combined with capital spending requirements, to value communications media companies.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities as EBITDA excludes significant costs of doing business.

1997 - In October the Company acquired the newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks") for \$775,000,000, plus working capital, in cash. The Harte-Hanks newspaper operations ("HHC Newspaper Operations") included daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, a group of community newspapers in the Dallas, Texas, market and a daily newspaper in Anderson, South Carolina. The Company immediately traded the Harte-Hanks broadcast operations for an approximate 56% controlling interest in Food Network and approximately \$75,000,000 in cash. In August the Company traded its daily newspapers in Monterey and San Luis Obispo, California, for the daily newspaper in Boulder, Colorado.

1996 - In May the Company acquired the Vero Beach, Florida, Press Journal for \$20,073,000 in cash and \$100,000,000 in notes issued to the seller.

In the three years ended December 31, 1998, the Company divested the following operations (the "Divested Operating Units"):

- 1998 Sold Scripps Howard Productions, the Company's television program production operation based in Los Angeles, and the Dallas Community newspapers, including the Plano daily. No material gain or loss was recognized as the proceeds approximated the net book value of the assets sold.
- 1997 Traded its Monterey and San Luis Obispo,
  California, daily newspapers for the daily newspaper in
  Boulder, Colorado, and terminated the joint operating
  agreement ("JOA") and ceased operations of its
  newspaper in El Paso, Texas, on October 11. The JOA
  termination and the trade resulted in gains totaling
  \$47,600,000, \$26,200,000 after-tax, \$.32 per share.

In addition to the gains on divested operations in 1997, unusual items affecting the comparability of the Company's results of operations included the following:

- 1997 Write-down of certain investments to estimated realizable value, resulting in a loss of \$2,700,000, \$1,700,000 after tax, \$.02 per share
- 1996 A \$4,000,000 operating charge for the Company's share of certain costs associated with restructuring portions of the distribution system of the Cincinnati JOA.

  The charge reduced income from continuing operations by \$2,600,000, \$.03 per share on a diluted basis.

Net gains that increased income from continuing operations by \$24,300,000, \$.30 per share. A pre-tax gain of \$40,000,000 was recognized on the Company's investment in Turner Broadcasting Systems when Turner was merged into Time Warner, and a \$3,000,000 investment in Patient Education Media, Inc. was written off.

Contribution of 375,000 shares of Time Warner stock to Scripps Howard Foundation, a private charitable foundation. The contribution reduced pretax income by \$15,500,000 and income from continuing operations by \$5,200,000, \$.07 per share.

Excluding the divested operations, unusual items and the acquired operations from all periods, consolidated EBITDA increased 5.7% in 1998 and 14% in 1997. Operating income increased 5.6% in 1998 and 17% in 1997 on that same basis. EBITDA for licensing and other media in 1997 was reduced by start-up costs associated with the independent yellow page directories. Operating results for each of the Company's reportable segments, excluding the Divested Operating Units and unusual items described above, are presented on the following pages.

The average balance of outstanding debt increased \$504,000,000 in 1998 and \$123,000,000 in 1997 as long-term debt was used to finance the purchase of acquired operations.

The effective income tax rate in 1996 was affected by contributions to a charitable foundation described above. The effective income tax rate in 1999 is expected to be approximately 41%.

The estimated effect of amortization of intangible assets on earnings per share was \$.36 in 1998 and \$.23 in 1997.

The HHC Newspaper Operations and Food Network acquisitions reduced earnings per share approximately \$.23 in 1998 and \$.04 in 1997.

NEWSPAPERS - Operating results, excluding Divested Operating Units and the Cincinnati JOA Charge, were as follows:

| ( in thousands )                      |               | For the ve       | ars ended        | December 31,     |         |
|---------------------------------------|---------------|------------------|------------------|------------------|---------|
|                                       | 1998          | Change           | 1997             | Change           | 1996    |
| Operating revenues:                   |               |                  |                  |                  |         |
| Local                                 | \$<br>265,503 | 20.5 % \$        | 220,324          | 14.4 % \$        | 192,563 |
| Classified                            | 258,531       | 21.1 %           | 213,473          | 15.6 %           | 184,629 |
| National                              | 26,877        | 16.7 %<br>32.1 % | 23,027<br>73,109 | 18.8 %<br>13.3 % | 19,384  |
| Preprint and other                    | 96,581        | 32.1 %           | 73,109           | 13.3 %           | 64,538  |
| Newspaper advertising                 | 647,492       | 22.2 %           | 529,933          | 14.9 %           | 461,114 |
| Circulation                           | 152,829       | 18.1 %           | 129,383          | 6.6 %            | 121,365 |
| Joint operating agency distributions  | 48,278        | 2.6 %            | 47,052           | 19.6 %           | 39,341  |
| Other                                 | 16,193        | 11.2 %           | 14,562           | 68.0 %           | 8,669   |
| Total operating revenues              | 864,792       | 20.0 %           | 720,930          | 14.3 %           | 630,489 |
| Operating expenses:                   |               |                  |                  |                  |         |
| Employee compensation and benefits    | 280,289       | 19.7 %           | 234,194          | 12.1 %           | 208,969 |
| Newsprint and ink                     | 146,146       | 21.8 %           | 119,973          | 1.0 %            | 118,729 |
| Other                                 | 177,918       | 18.6 %           | 150,013          | 13.4 %           | 132,234 |
| Depreciation and amortization         | 63,702        | 43.8 %           | 44,310           | 21.0 %           | 36,605  |
| Total operating expenses              | 668,055       | 21.8 %           | 548,490          | 10.5 %           | 496,537 |
| Operating income                      | \$<br>196,737 | 14.1 % \$        | 172,440          | 28.7 % \$        | 133,952 |
| Other Financial and Statistical Data: |               |                  |                  |                  |         |
| EBITDA                                | \$<br>260,439 | 20.2 % \$        | 216,750          | 27.1 % \$        | 170,557 |
| Percent of operating revenues:        |               |                  |                  |                  |         |
| Operating income                      | 22.7 %        |                  | 23.9 %           |                  | 21.2 %  |
| EBITDA                                | 30.1 %        |                  | 30.1 %           |                  | 27.1 %  |
| Capital expenditures                  | \$<br>23,522  | (28.5)% \$       | 32,911           | 35.2 % \$        | 24,340  |
| Business acquisitions and other       |               |                  |                  |                  |         |
|                                       |               |                  |                  |                  |         |

3,570

622,233

122,593

The newspaper acquisitions accounted for 75% of the increase in advertising revenue in 1998 and 50% in 1997. On a pro forma basis, assuming all newspapers owned at the end of 1998 were owned for the full three-year period, advertising revenues increased 6.5% in 1998 and 7.6% in 1997.

additions to long-lived assets

Excluding the acquired newspapers, EBITDA increased 2.5% in 1998 and 17% in 1997.

Excluding the acquired newspapers, employee compensation and benefits increased 3.8% in 1998 and 5.4% in 1997, newsprint and ink increased 9.8% in 1998 and decreased 3.5% in 1997, and other operating expenses increased 2.8% in 1998 and 7.3% in 1997. Changes in newsprint and ink are primarily due to changes in the price of newsprint. The average price of newsprint increased from approximately \$420 per metric tonne in the first quarter of 1994 to \$745 in the first quarter of 1996, declined to approximately \$500 by March 1997, then increased to approximately \$565 by December 1998. The Company expects the price of newsprint in the first quarter of 1999 to be approximately 3% less than the fourth quarter of 1998.

Depreciation and amortization increased due to the newspaper acquisitions.

Capital expenditures in 1999 are expected to be approximately \$25,000,000 and depreciation and amortization is expected to increase approximately 2%.

| in  | thousands ' | ١ |
|-----|-------------|---|
| TII | LIIUUSaiiuS | , |

| (In thousands )  |                                       | •                                 |                                       | December 31,                       |                                      |
|--|---------------------------------------|-----------------------------------|---------------------------------------|------------------------------------|--------------------------------------|
|  | 1998                                  | Change                            | 1997                                  | Change                             | 1996                                 |
| Operating revenues: Local  | \$<br>166,115                         | (3.0)% \$                         | 171,211                               | 7.4 % \$                           | 159,412                              |
| National<br>Political  | 125,432<br>20,084                     | (10.0)%                           | 139,322                               | 9.6 %                              | 127, 172<br>19, 505                  |
| Other  | 19,083                                | 2.7 %                             | 18,577                                | 6.9 %                              | 17,378                               |
| Total operating revenues   | 330,714                               | (0.2)%                            | 331,216                               | 2.4 %                              | 323,467                              |
| Operating expenses: Employee compensation and benefits Program and copyright costs Other Depreciation and amortization | 103,630<br>56,263<br>52,809<br>25,046 | 0.3 %<br>17.5 %<br>1.7 %<br>2.8 % | 103,350<br>47,890<br>51,928<br>24,358 | 5.4 %<br>(0.3)%<br>1.6 %<br>(5.5)% | 98,099<br>48,049<br>51,094<br>25,788 |
| Total operating expenses   | 237,748                               | 4.5 %                             | 227,526                               | 2.0 %                              | 223,030                              |
| Operating income   | \$<br>92,966                          | (10.3)% \$                        | 103,690                               | 3.2 % \$                           | 100,437                              |
| Other Financial and Statistical Data:  |                                       |                                   |                                       |                                    |                                      |
| EBITDA   | \$<br>118,012                         | (7.8)% \$                         | 128,048                               | 1.4 % \$                           | 126,225                              |
| Percent of operating revenues: Operating income EBITDA   | 28.1 %<br>35.7 %                      |                                   | 31.3 %<br>38.7 %                      |                                    | 31.1 %<br>39.0 %                     |
| Capital expenditures   | \$<br>33,454                          | 114.0 % \$                        | 15,632                                | (33.5)% \$                         | 23,491                               |
| Business acquisitions and other additions to long-lived assets   | \$<br>218                             | \$                                | 3,000                                 | \$                                 | 1,700                                |

The Company's average audience share has declined in recent years due to the creation of new networks and increases in the audience share of alternative service providers such as cable television and direct broadcast satellite systems. Technological advancement in interactive media services will further increase these competitive pressures.

The demand for local and national advertising declined sharply for most of the Company's television stations in the second half of 1998. The decline was due to a number of factors, including:

Softness in automobile advertising that has continued since the General Motors strike.  $% \begin{center} \end{center} \begin{center} \end{center}$ 

The negative effects that mergers and reorganizations in the telecommunications, grocery, financial and packaged goods industries are having on advertising.

Reduced audiences for ABC network programs that precede the late news in the Company's six largest television markets.

Increased political advertising softened the effect the decline in demand had on year-over-year revenue comparisons. Advertising revenues in the first quarter of 1999 are expected to be flat compared to the first quarter of 1998.

National television networks have expressed their intention to reduce the amount of compensation paid to affiliated stations, or to have affiliated stations share in the cost of popular programs such as "ER". The Company received network compensation of \$16,000,000 in 1998, \$15,600,000 in 1997 and \$14,300,000 in 1996. Network compensation is expected to be approximately \$15,000,000 in 1999.

Staffing levels were reduced in 1998 in response to the advertising weakness. Employee compensation and benefits are expected to increase approximately 5% in 1999 as the Company expects to hire additional employees to improve the stations' Internet sites and to attract additional advertising on those sites. The 1998 increase in program costs is primarily due to the higher cost of "The Rosie O'Donnell Show," which is carried by five stations. Program costs are expected to increase approximately 2% in 1999.

The increase in capital expenditures is primarily due to the construction of a new building for the Phoenix station. Capital expenditures in 1999 are expected to be approximately \$35,000,000, including a new building for the West Palm Beach station. Depreciation and amortization in 1999 is expected to increase approximately 15%.

CATEGORY TELEVISION - Operating results were as follows:

| TII LIIUUSAIIUS | • | in | thousands |  |
|-----------------|---|----|-----------|--|
|-----------------|---|----|-----------|--|

| ( In chasalas )   | 1998                                      | For the ye<br>Change                     | ars ended<br>1997                   | December 31,<br>Change                   | 1996                                |
|---|---|--|-------------------------------------|--|-------------------------------------|
| Operating revenues:    Advertising    Affiliate fees    Program production    Other   | \$<br>96,271<br>38,063<br>10,872<br>3,435 | 156.9 % \$<br>93.1 %<br>38.0 %<br>97.5 % | 37,473<br>19,711<br>7,878<br>1,739  | 138.4 % \$<br>183.9 %<br>2.9 %<br>37.9 % | 15,717<br>6,943<br>7,658<br>1,261   |
| Total operating revenues  | 148,641                                   | 122.5 %                                  | 66,801                              | 111.5 %                                  | 31,579                              |
| Operating expenses:     Employee compensation and benefits     Programming and production costs     Other     Depreciation and amortization | 33,550<br>51,211<br>58,238<br>12,277      | 80.9 %<br>84.2 %<br>100.6 %<br>134.7 %   | 18,545<br>27,802<br>29,034<br>5,231 | 81.9 %<br>33.0 %<br>94.5 %<br>72.2 %     | 10,195<br>20,911<br>14,931<br>3,037 |
| Total operating expenses  | 155,276                                   | 92.6 %                                   | 80,612                              | 64.3 %                                   | 49,074                              |
| Operating income (loss)   | \$<br>(6,635)                             | \$                                       | (13,811)                            | \$                                       | (17,495)                            |
| Other Financial and Statistical Data:   |   |  |                                     |  |                                     |
| EBITDA  | \$<br>5,642                               | \$                                       | (8,580)                             | \$                                       | (14,458)                            |
| Capital expenditures  | \$<br>7,936                               | 38.2 % \$                                | 5,742                               | 105.1 % \$                               | 2,800                               |
| Business acquisitions and other additions to long-lived assets  | \$<br>17,431                              | \$                                       | 179,354                             | \$                                       | 44,000                              |

The October 1997 acquisition of Food Network provided approximately 40% of the increase in operating revenues in 1998 and 20% of the increase in 1997. On a pro forma basis, assuming Food Network was owned for the full three-year period, operating revenues increased 77% in 1998 and 86% in 1997. The increase in advertising and affiliate fee revenues is primarily due to the increase in cable television systems that carry HGTV and Food Network and, therefore, the increase in potential audience. According to the Nielsen Homevideo Index, HGTV was telecast to 48.4 million homes in December 1998, 36.1 million homes in December 1997, and 25.2 million homes in December 1996. Food Network was telecast to 37.1 million homes in December 1998, 29.1 million homes in December 1997, and 19.1 million homes in December 1996.

HGTV and Food Network are transmitted via satellite to cable television and direct broadcast satellite systems. Because of limited channel capacity, cable television system operators have been able to demand payments or equity interests in cable television programming networks in exchange for long-term agreements to distribute the networks. Food Network provided equity interests to cable television systems that launched it in 1993, and since their launch, HGTV and Food Network have committed to pay distribution fees totaling \$110,000,000 to other cable television and direct broadcast satellite systems in exchange for long-term distribution contracts. The amounts of distribution fees received by systems depended upon several factors, including the numbers of subscribers, the terms of the agreements and the amounts of affiliate fees the systems agreed to pay to HGTV and Food Network. Distribution fee payments were generally due when the systems launched the network or over the terms of the distribution agreements. Unpaid distribution fees totaled \$52,400,000 at December 31, 1998.

Management believes the popularity of HGTV and Food Network, which consistently rank among the favorite channels of cable television subscribers, will enable the Company to renew its existing distribution agreements and to obtain additional distribution. Additional distribution fees may be required to expand distribution of the networks.

Distribution fees are amortized based upon the percentage of the current period's affiliate fee revenue to the estimated total of such revenue over the lives of the contracts, or, for contracts that do not provide for affiliate fee revenue, on a straight-line basis. Amortization of prepaid distribution fees (included in other operating expenses) was approximately \$15,700,000 in 1998, \$9,400,000 in 1997, and \$1,600,000 in 1996. Unamortized distribution fees total \$62,000,000 at December 31, 1998. Amortization in 1999 is expected to be approximately \$22,000,000.

Capital expenditures in 1999 are expected to be approximately \$20,000,000. Depreciation and amortization is expected to increase approximately 18%.

#### LIOUIDITY AND CAPITAL RESOURCES

The Company generates significant cash flow from operating activities, primarily from its newspaper and broadcast  $\,$ television operating segments. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments. Cash flows provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments are used primarily to invest in the category television segment, to fund corporate expenditures, or to invest in new businesses. Management expects total cash flow from continuing operating activities in 1999 will be sufficient to meet the Company's expected total capital expenditures, required interest payments and dividend payments. Total capital expenditures in 1999 are expected to be approximately \$80,000,000. The Company expects to extend the \$400,000,000 one-year-term portion of its variable rate credit facility, or to refinance the borrowings under that line.

Cash flow provided by continuing operating activities was \$237,000,000 in 1998, \$196,000,000 in 1997 and \$176,000,000 in 1996. The increases in cash flow provided by continuing operating activities were primarily due to improvements in EBITDA. Cash flow provided by operating activities in 1998 was used for capital expenditures of \$67,000,000, dividend payments of \$46,600,000 and to repurchase 2,402,100 Class A Common Shares for \$108,000,000. The Board of Directors has authorized the purchase of an additional 2,976,900 Class A Common Shares

Net debt (borrowings less cash equivalent and other short-term investments) decreased \$21,100,000 during 1998 to \$749,000,000. At December 31, 1998, net debt was 41% of total capitalization. Management believes the Company's cash and cash equivalents, short-term investments and substantial borrowing capacity, taken together, provide adequate resources to fund the capital expenditures and expansion of existing businesses and the development or acquisition of new businesses.

### MARKET RISK

The Company's earnings and cash flow can be affected by, among other things, interest rate changes, foreign currency fluctuations (primarily in the exchange rate for the Japanese yen) and changes in the price of newsprint. See "NEWSPAPERS". The Company is also exposed to changes in the market value of its investments.

In the normal course of business, the Company employs foreign currency forward and option contracts to hedge its cash flow exposures denominated in Japanese yen. The contracts reduce the risk of changes in the exchange rate for Japanese yen on the Company's anticipated net licensing receipts (licensing royalties less amounts due creators of the properties and certain direct expenses) for the following year. The Company employs off-balance-sheet financial instruments, such as forward contracts, to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. As market conditions warrant, the Company enters into foreign currency and newsprint forward contracts only to hedge its anticipated transactions for, at most, the ensuing year. The impact of any reasonably possible change in the values of these derivative financial instruments on the Company's financial position, its results of operations, and its cash flows is immaterial. The Company held no foreign currency or newsprint forward contracts at December 31, 1998.

The Company manages interest-rate risk primarily by maintaining a mix of fixed-rate and variable-rate debt. The Company currently does not use interest rate swaps, forwards or other derivative financial instruments. The following table presents additional information about the Company's market-risk-sensitive financial instruments:

| ( in thousands )                                     |    |            |      |           |    |             |     |           |
|--|----|------------|------|-----------|----|-------------|-----|-----------|
|  |    | As of Dece | mber | 31, 1998  |    | As of Decem | ber | 31, 1997  |
|  |    | Cost or    |      | Estimated |    | Cost or     |     | Estimated |
|  | (  | Carrying   |      | Fair      |    | Carrying    |     | Fair      |
|  |    | Value      |      | Value     |    | Value       |     | Value     |
| Financial instruments subject to interest rate risk: |    |            |      |           |    |             |     |           |
| Variable rate credit facilities                      | \$ | 567,561    | \$   | 567,561   | \$ | 541,459     | \$  | 541,459   |
| \$100 million, 6.625% note, due in 2007              | •  | 99,872     | Ψ.   | 104,556   | •  | 99,858      | Ψ.  | 101, 297  |
| \$100 million, 6.375% note, due in 2002              |    | 99,925     |      | 102,397   |    | 99,906      |     | 100,440   |
| \$30 million, 7.375% notes, due in 1998              |    | 99, 923    |      | 102,391   |    | ,           |     | ,         |
| •  |    | 0 077      |      | 4 500     |    | 29,754      |     | 30, 289   |
| Other notes  |    | 2,077      |      | 1,586     |    | 2,129       |     | 1,615     |
| Total long-term debt                                 |    | 769,435    |      | 776,100   |    | 773,106     |     | 775,100   |
| Program rights payable                               |    | 52,125     |      | 48,800    |    | 45,856      |     | 42,800    |
| Short-term investments                               |    | 20,551     |      | 20,551    |    | 3,105       |     | 3,105     |
| Financial instruments subject to market value risk:  |    |            |      |           |    |             |     |           |
| Time Warner common stock (1,344,000 shares)          | \$ | 27,816     | \$   | 83,446    | \$ | 27,816      | \$  | 41,681    |
| Other available-for-sale securities                  |    | 1,050      |      | 5,286     |    | 1,738       |     | 5,420     |
| Venture capital and other investments                |    | 36,899     |      | (a)       |    | 30,060      |     | (a)       |

(a) Investments classified as venture capital and other investments do not trade in public markets, so they do not have readily determinable fair values.

The Variable Rate Credit Facilities are comprised of two unsecured lines, one limited to \$400,000,000 principal amount maturing in one year, and the other limited to \$300,000,000 principal amount maturing in five years. The Variable Rate Credit Facilities are used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. The weighted-average interest rate on borrowings under the Variable Rate Credit Facilities at December 31 was 5.25% in 1998 and 5.85% in 1997.

The Company does not hold financial instruments for trading or speculative purposes, and does not hold leveraged contracts.

## YEAR 2000 READINESS

Items disclosed herein constitute "Y2000 Readiness Disclosures" under the Year 2000 Information and Readiness Disclosure Act.

Description and Company Plans
The Year 2000 ("Y2K") issue results from computer
programs, computer equipment and certain embedded chips
using two digits rather than four to define the year.
Computer applications and equipment that use datesensitive software or date-sensitive embedded chips may
recognize a date of "00" as the year 1900 instead of the
year 2000. As a result, those computer applications may
fail or improperly process financial transactions.

The Company's Y2K remediation project includes the following phases: identification and assessment of the Y2K issue, determination of required revisions to or replacements of affected computer applications and equipment, testing of those revisions and replacements, and developing contingency plans in the event that revisions and replacements are not completed timely or do not fully remediate the Y2K issues.

Identification and Assessment of Y2K Issues The identification and assessment phase, which is substantially complete, included a comprehensive inventory of internally developed computer applications, computer applications and computer hardware purchased or licensed from third parties (which includes the majority of the Company's computer software applications), and other equipment with embedded chips. The inventoried applications and equipment were evaluated to identify Y2K issues. Y2K issues were identified based upon review of applications and equipment by the Company and/or communication with the vendor. This phase also included an assessment of the impact of failing to remediate identified Y2K issues on the Company's business operations, results of operations, and financial condition. Based upon the identification of Y2K issues and assessment of the effect of those issues, each of the computer applications and items of equipment with embedded chips were assigned to one of the following categories: 1) applications and equipment with Y2K issues that, if they were to fail, would seriously impair the Company's ability to operate its business, 2) applications and equipment with Y2K issues for which the Company has feasible alternatives, 3) applications and equipment found to be Y2K compliant or certified Y2K compliant by the vendor, and 4) noncompliant applications and equipment that will have little or no effect on business operations. The term "Y2K compliant" as used throughout this document means that the relevant hardware, software, embedded chips or interfaces specifically referenced herein will correctly process, provide and receive date data within and between the 20th and 21st centuries. The Company has created a central data base identifying all inventoried applications and equipment, Y2K issues identified, the priority of remediation based upon the perceived business risk, the probable method of remediation (upgrade or replace), and targeted remediation completion date. As of February 1, 1999, approximately 20% of the Company's applications were classified in the highest priority, 15% in the second priority, and approximately 55% of applications have been found to be Y2K-compliant.

The identification and assessment phase also included communications with significant vendors, suppliers and customers to determine the extent to which the Company's systems and business operations are vulnerable if those third parties fail to remediate their own Y2K issues.

## Y2K Remediation Efforts

The Company's plan of remediation includes a mix of installing new applications and equipment, upgrading existing applications and equipment, retiring obsolete systems and equipment, and confirming significant third party compliance. A discussion of the identified Y2K issues that could materially affect each of the Company's business segments and the Company's plan of remediation follows.

## Newspapers

The Company uses a variety of newspaper circulation, advertising and editorial computer systems in the production of its newspapers. The Company began replacing most of its internally developed software with applications developed by third-party software vendors and upgrading other applications several years ago. Many of these systems have been installed and implemented. Vendors have either certified their applications to be Y2K compliant or have Y2K-compliant upgrades currently available. Remediation of noncompliant systems is expected to be completed through early third quarter of 1999, with most upgrades and replacements being completed in the first quarter of 1999.

Equipment and applications used in producing, printing, sorting and distributing newspapers use software or embedded chips that are not Y2K compliant. Management has determined that in many instances this equipment is not date dependent and the internal calendars can be set back to an earlier year without affecting the operation of the equipment. Other equipment and software will have to be upgraded or replaced.

Management anticipates increasing its newspaper inventories in the latter part of 1999 to mitigate the effect of any temporary disruption in the delivery of newsprint or any disruption in the operation of newsprint mills

The Company's Cincinnati, Birmingham and Albuquerque newspapers operate under joint operating agreements ("JOAs") whereby the Company receives a portion of the JOA profits from the managing party. The Company has discussed Y2K issues with the managing parties to ensure

the managing parties are addressing their Y2K issues. The Company's share of JOA profits could be adversely affected if those managing parties experience a significant disruption in business operations; however management believes the possibility of a significant disruption is unlikely.

#### Broadcast Television

The Company receives network and syndicated programming via satellite. The Company's receipt of that programming is dependent upon the broadcast networks and program syndicators resolving their Y2K issues. NBC has scheduled Y2K testing of its affiliate network. The Company expects to perform similar testing with ABC. Management does not anticipate any disruption in receiving programming from the broadcast networks or syndicators, but in the event of such a disruption the Company has alternative programming available.

The Company uses advertising inventory management software to manage, schedule and bill advertising in each of the Company's broadcast television markets. This software is licensed from two different vendors. One of the systems, used in three of the Company's markets, has been certified by the vendor to be Y2K compliant. The other system must be upgraded. The vendor has informed the Company that a Y2K compliant version of its software will be available in the early part of the second quarter of 1999. Management expects to complete installation of the upgrades by the end of the second quarter of 1999.

The insertion of advertising into program breaks is automated by computer-controlled equipment. This equipment has been found to be noncompliant and must be upgraded or replaced. Failure of this software or equipment would not materially disrupt the Company's business operations as this process can be performed manually.

The Company uses various broadcast and studio equipment to produce and transmit its broadcast signals. Although much of this equipment includes embedded chips, the Company believes the equipment will continue to function after 1999. The Company is currently testing this equipment. If such testing indicates that Y2K issues affect the operation of the equipment, the necessary upgrades or replacements would be installed by the second quarter of 1999.

### Category Television

The Company uses advertising inventory management software to manage, schedule and bill advertising. Some of these systems are currently Y2K compliant. Y2K compliant versions of remaining software applications will be installed by the end of the first quarter of 1999.

The insertion of advertising into program breaks is automated by computer-controlled equipment. Failure of this software or equipment would not materially disrupt the Company's business operations as this process can be performed manually.

The Company transmits its network programming to cable television and direct broadcast satellite systems via satellite. Management has determined that certain equipment, while noncompliant, will continue to function after 1999, therefore it does not need to be upgraded or replaced. Noncompliant equipment that could affect the production and transmission of a signal is scheduled to be upgraded or replaced by the end of the second quarter of 1999.

Management believes the satellites used in transmitting the Company's networks are Y2K compliant and expects to receive written assurances to that effect. However, the Company understands that headend equipment controlling set-top boxes for virtually all cable television subscribers is presently not Y2K compliant. Management believes that failure of this equipment could potentially prevent cable television systems from delivering the Company's programming to viewers. Management understands that equipment and set-top box manufacturers have recently developed solutions that cable television systems have begun to install in their headend equipment. Management anticipates that this issue will be remediated, but that process is not within the Company's control.

Testing of Upgrades and Replacements
The Company's Y2K remediation program includes testing of
applications and equipment identified by the Company as
compliant or certified as compliant by the vendor. The
Company's program also includes testing of upgrades and
replacements during installation and upon completion.
Testing includes the use of dates that simulate
transactions and environments, both before and after the
year 2000, including leap year. While that testing
provides assurance that the upgrades and replacements
installed by the Company perform as designed, it is not
possible for the Company to completely simulate the effect
of the year 2000 when testing the Company's systems, and



Costs of Y2K Remediation Program
Costs of the Company's Y2K remediation program, including
those incurred to date, are expected to total less than
\$10,000,000. The majority of these costs would have been
incurred regardless of the Y2K issue, although the Y2K
issue has slightly accelerated the Company's plans to
replace certain equipment and computer software.
Management believes the acceleration of these projects has
not resulted in the deferral of other information
technology projects that would have a material effect on
the Company's results of operations or financial
condition.

Risks of Y2K Issues and Contingency Plans
Like all large companies, the Company is dependent on the
continued functioning of basic, heavily computerized
services such as banking, telephony and electric power.
Management has attempted to ensure that the third parties
upon which the Company relies are addressing their Y2K
issues, but management has no direct knowledge of those
issues and cannot estimate the costs to the Company if
such issues are not remedied. Management believes the
possibility of failure of these critical third party
systems is unlikely.

The Company's Y2K remediation program includes contingency planning to ensure business continuity in each of the Company's markets. Such plans will address a variety of internal and external scenarios that might occur as a result of the Y2K issue, and will specify alternatives if any Y2K-related business disruption occurs. The Company expects to complete such contingency plans in early 1999, and will update those plans throughout the remainder of 1999 based upon the progress of the Y2K remediation program.

Management believes it has an effective program to resolve the Y2K issue in a timely manner and that its Y2K issues will be remediated. Based upon assessment of its internal systems and the status of its Y2K remediation efforts, management does not expect the Y2K issue to pose significant problems for the Company's operations or to have a material effect on the Company's results of operations or financial condition. However, if the Company is unable to complete its Y2K remediation program, or if its Y2K remediation program does not fully remediate the effects of the Y2K issue, or if third parties fail to remediate their own Y2K issues, the Company could experience a material disruption in its business operations. In addition, disruptions in the general economy as a result of the Y2K issue could lead to a reduction of advertising spending which could adversely affect the Company.

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders, The E. W. Scripps Company:

We have audited the accompanying consolidated balance sheets of The E. W. Scripps Company and subsidiary companies ("Company") as of December 31, 1998 and 1997, and the related consolidated statements of income, cash flows and comprehensive income and stockholders' equity for each of the three years in the period ended December 31, 1998. Our audits also included the financial statement schedule listed in the Index at Item S-1. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 1998 and 1997, and the results of its operations and cash flows for each of the three years in the period ended December 31, 1998 in conformity with generally accepted accounting principles. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

DELOITTE & TOUCHE LLP Cincinnati, Ohio January 22, 1999

# CONSOLIDATED BALANCE SHEETS

See notes to consolidated financial statements.

| ( III tilousalius )  | As of December 31, |           |    |           |
|--|--------------------|-----------|----|-----------|
|  |                    | 1998      |    | 1997      |
| ASSETS   |                    |           |    |           |
| Current Assets:  |                    |           |    |           |
| Cash and cash equivalents  | \$                 | 14,400    | \$ | 14,316    |
| Short-term investments   |                    | 20,551    |    | 3,105     |
| Accounts and notes receivable (less allowances - 1998, \$7,322; 1997, \$6,305) |                    | 217,810   |    | 218,990   |
| Program rights and production costs  |                    | 68,870    |    | 62,065    |
| Prepaid distribution fees  |                    | 18,729    |    | 15,240    |
| Inventories  |                    | 15,009    |    | 13,685    |
| Deferred income taxes  |                    | 24,140    |    | 21,630    |
| Miscellaneous  |                    | 27,824    |    | 24,707    |
| Total current assets   |                    | 407,333   |    | 373,738   |
| Investments  |                    | 140,788   |    | 84,645    |
| Property, Plant and Equipment  |                    | 478,703   |    | 480,000   |
| Goodwill and Other Intangible Assets   |                    | 1,193,257 |    | 1,244,442 |
| Other Assets:  |                    |           |    |           |
| Program rights and production costs (less current portion)                     |                    | 50,763    |    | 38,659    |
| Prepaid distribution fees (less current portion)                               |                    | 43,204    |    | 46,479    |
| Miscellaneous  |                    | 31,064    |    | 18,520    |
| Total other assets   |                    | 125,031   |    | 103,658   |
| TOTAL ASSETS   | \$                 | 2,345,112 | \$ | 2,286,483 |

( in thousands, except share data )

| ( in thousands, except share data )  |                 |          |           |
|--|-----------------|----------|-----------|
|  |                 | December | ,         |
|  | 1998            |          | 1997      |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |                 |          |           |
| Current Liabilities:   |                 |          |           |
| Current portion of long-term debt  | \$<br>267,601   | \$       | 171,254   |
| Accounts payable   | 101,433         |          | 88,789    |
| Customer deposits and unearned revenue   | 36,234          |          | 38,830    |
| Accrued liabilities:   |                 |          |           |
| Employee compensation and benefits   | 40,807          |          | 43,025    |
| Distribution fees  | 35,520          |          | 38,827    |
| Miscellaneous  | 50,896          |          | 54,600    |
| Total current liabilities  | 532,491         |          | 435,325   |
| Deferred Income Taxes  | 115,634         |          | 88,051    |
| Long-Term Debt (less current portion)  | 501,834         |          | 601,852   |
| Other Long-Term Obligations and Minority Interests (less current portion)  | 126,421         |          | 112,293   |
| Commitments and Contingencies (Note 13)  |                 |          |           |
| Stockholders' Equity: Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding Common stock, \$.01 par: Class A - authorized: 120,000,000 shares; issued and |                 |          |           |
| outstanding: 1998 - 59,324,967 shares; 1997 - 61,296,157 shares  Voting - authorized: 30,000,000 shares; issued and  | 593             |          | 613       |
| outstanding: 1998 - 19,218,913 shares; 1997 - 19,333,711 shares  | 192             |          | 193       |
| Total  | 785             |          | 806       |
| Additional paid-in capital   | 161,878         |          | 259,739   |
| Retained earnings  | 870,315         |          | 782,329   |
| Unrealized gains on securities available for sale  | 38,904          |          | 11,397    |
| Foreign currency translation adjustment  | 581             |          | 293       |
| Unvested restricted stock awards   | (3,731)         |          | (5,602)   |
| Total stockholders' equity   | 1,068,732       |          | 1,048,962 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY   | \$<br>2,345,112 | \$       | 2,286,483 |

# CONSOLIDATED STATEMENTS OF INCOME

( in thousands, except per share data )

| ( in thousands, except per share data )   | F<br>1998  | or the years               | ended December 31,<br>1997   | 1996   |
|---|--|----------------------------|--|--|
| Operating Revenues:    Advertising    Circulation    Licensing    Joint operating agency distributions    Affiliate fees    Program production    Other    Total operating revenues                               | \$ 1,093,89<br>153,78<br>62,26<br>48,27<br>38,06<br>10,87<br>47,40<br>1,454,55 | 8<br>6<br>8<br>3<br>2<br>4 | 916,661 \$ 135,582 56,813 48,977 19,711 18,950 45,263 1,241,957        | 822,758<br>130,092<br>53,672<br>43,279<br>6,943<br>29,080<br>36,034<br>1,121,858 |
| Operating Expenses: Employee compensation and benefits Newsprint and ink Program, production and copyright costs Other operating expenses Depreciation Amortization of intangible assets Total operating expenses | 454,48<br>148,06<br>107,64<br>364,46<br>63,72<br>40,12<br>1,178,51             | 9<br>6<br>5<br>2<br>3      | 398,746<br>123,508<br>86,468<br>304,805<br>54,085<br>23,521<br>991,133 | 360,697<br>123,390<br>88,990<br>273,553<br>49,528<br>19,849<br>916,007           |
| Operating Income  | 276,04   | 4                          | 250,824  | 205,851  |
| Other Credits (Charges):    Interest expense    Net gains and unusual items    Miscellaneous, net    Net other credits (charges)  | (47,108<br>22<br>(46,882   | 6                          | (18,543)<br>44,894<br>3,126<br>29,477                                  | (9,629)<br>21,531<br>1,834<br>13,736   |
| Income from Continuing Operations Before Taxes and Minority Interests Provision for Income Taxes  | 229,16<br>93,07  |                            | 280,301<br>117,510   | 219,587<br>86,011  |
| Income from Continuing Operations Before Minority Interests Minority Interests  | 136,08<br>4,87   |                            | 162,791<br>5,089   | 133,576<br>3,436   |
| Income From Continuing Operations Discontinued Operation - Scripps Cable:     Income from operations     Costs of Cable Transaction   | 131,21   | 4                          | 157,702  | 130,140<br>39,514  |
|   | \$ 131,21  | .4 \$                      | 157,702 \$   | (12,251)<br>157,403  |
| Per Share of Common Stock - Basic: Income from continuing operations  | \$1.6  | 5                          | \$1.96   | \$1.62   |
| Net income  | \$1.6  | 5                          | \$1.96   | \$1.96   |
| Per Share of Common Stock - Diluted:<br>Income from continuing operations   | \$1.6  | 2                          | \$1.93   | \$1.61   |
| Net income  | \$1.6  | 2                          | \$1.93   | \$1.95   |

( in thousands, except share data )

|   | For the years ended December 31, |                    |    |   | ,                   |
|---|----------------------------------|--------------------|----|---|---------------------|
|   |                                  | 1998               |    | 1997                                    | 1996                |
| Cash Flows from Operating Activities:   |                                  |                    |    |   |                     |
| Income from continuing operations   | \$                               | 131,214            | \$ | 157,702 \$                              | 130,140             |
| Adjustments to reconcile income from continuing operations                                      |                                  |                    |    |   |                     |
| to net cash flows from continuing operating activities:   |                                  |                    |    |   |                     |
| Depreciation and amortization   |                                  | 103,845            |    | 77,606                                  | 69,377              |
| Deferred income taxes   |                                  | 10,268             |    | 28,865                                  | 13,650              |
| Minority interests in income of subsidiary companies Net gains and unusual items                |                                  | 4,873              |    | 5,089<br>(44,894)                       | 3,436<br>(21,367)   |
| Prepaid distribution fee amortization greater (less) than                                       |                                  |                    |    | (44,094)                                | (21,307)            |
| payments  |                                  | (6,610)            |    | (12,411)                                | (8,345)             |
| Program cost amortization greater (less) than payments  |                                  | (17,431)           |    | (7,591)                                 | (12, 188)           |
| Other changes in certain working capital accounts, net  |                                  | 2,682              |    | (17,630)                                | (6,890)             |
| Miscellaneous, net  |                                  | 7,775              |    | 9,493                                   | 8,411               |
| Net cash provided by continuing operating activities  |                                  | 236,616            |    | 196,229                                 | 176,224             |
| Discontinued Operation - Scripps Cable: Income  |                                  |                    |    |   | 27 262              |
| Adjustment to derive cash flows from operating activities                                       |                                  |                    |    |   | 27,263<br>37,830    |
| Net cash provided by Scripps Cable operating activities   |                                  |                    |    |   | 65,093              |
| Net operating activities  |                                  | 236,616            |    | 196,229                                 | 241,317             |
|   |                                  | ,                  |    | •                                       | ,                   |
| Cash Flows from Investing Activities:   |                                  |                    |    |   |                     |
| Additions to property, plant and equipment  |                                  | (66, 969)          |    | (56,620)                                | (53,300)            |
| Purchase of subsidiary companies and long-term investments                                      |                                  | (26, 034)          |    | (748, 485)                              | (127,749)           |
| Change in short-term investments, net<br>Sale of subsidiary companies and long-term investments |                                  | (17,446)<br>32,389 |    | 2,700<br>29,339                         | 22,313<br>11,650    |
| Miscellaneous, net  |                                  | (4,755)            |    | (1,492)                                 | 1,057               |
| Net cash used in continuing operations investing activities                                     |                                  | (82,815)           |    | (774,558)                               | (146,029)           |
| Net cash used in Scripps Cable investing activities   |                                  | (- , ,             |    | ( , , , , , , , , , , , , , , , , , , , | (119,575)           |
| Net investing activities  |                                  | (82,815)           |    | (774,558)                               | (265,604)           |
|   |                                  |                    |    |   |                     |
| Cash Flows from Financing Activities:   |                                  |                    |    | 741 016                                 | 100 000             |
| New debt Payments on long-term debt   |                                  | (3,800)            |    | 741,216<br>(90,046)                     | 100,000<br>(59,042) |
| Dividends paid  |                                  | (43, 228)          |    | (42,064)                                | (41,840)            |
| Dividends paid to minority interests  |                                  | (3, 343)           |    | (3,950)                                 | (2,697)             |
| Repurchase and retirement of Class A Common Shares  |                                  | (108, 421)         |    | (25,694)                                | , ,                 |
| Miscellaneous, net (primarily exercise of stock options)  |                                  | 5,075              |    | 3,038                                   | 8,615               |
| Net cash provided by (used in) continuing operations  |                                  |                    |    |   |                     |
| financing activities  |                                  | (153,717)          |    | 582,500                                 | 5,036               |
| Net cash used in Scripps Cable financing activities   |                                  | (150 717)          |    | E92 E00                                 | (625)               |
| Net financing activities  |                                  | (153,717)          |    | 582,500                                 | 4,411               |
| Increase (Decrease) in Cash and Cash Equivalents  |                                  | 84                 |    | 4,171                                   | (19,876)            |
| Cash and Cash Equivalents:  |                                  |                    |    |   |                     |
| Beginning of year   |                                  | 14,316             |    | 10,145                                  | 30,021              |
| End of year   | \$                               | 14,400             | \$ | 14,316 \$                               | 10,145              |
| · · · · <b>&gt;</b> · · · ·   | <del>-</del>                     | =.,                | •* | =:/020 +                                | _0,0                |
| Supplemental Cash Flow Disclosures:   |                                  |                    |    |   |                     |
| Interest paid, excluding amounts capitalized  | \$                               | 46,300             | \$ | 19,343 \$                               | 10,006              |
| Income taxes paid   |                                  | 76,237             |    | 86,599                                  | 66,320              |
| Monterey and San Luis Obispo newspapers traded for  |                                  |                    |    | E0 000                                  |                     |
| Boulder newspaper<br>Cable Transaction (at book value; fair market                              |                                  |                    |    | 50,000                                  |                     |
| value was \$1,590,000)  |                                  |                    |    |   | 355,694             |
|   |                                  |                    |    |   | 220,004             |

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME AND STOCKHOLDERS' EQUITY

| ( in thousands, except share data )   |    | Common<br>Stock | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | F  | Unvested<br>Restricted<br>Stock<br>Awards | Total<br>Stockholders'<br>Equity |
|---|----|-----------------|----------------------------------|----------------------|---|----|---|----------------------------------|
| Balances at December 31, 1995   | \$ | 801 \$          | 254,063                          | \$ 916,602           | 2 \$ 21,533                                     | \$ | (1,573) \$                                | 1,191,426                        |
| Comprehensive income Net income   |    |                 |                                  | 157,400              | 2   |    |   | 157,403                          |
| Unrealized gains, net of deferred tax of \$2,327 Less: reclassification adjustment for gains  |    |                 |                                  | 137,400              | 4,320   |    |   | 4,320                            |
| in income, net of deferred tax of (\$13,86  | 7) |                 |                                  |                      | (25,753)  |    |   | (25,753)                         |
| Increase in unrealized gains on securities  |    |                 |                                  |                      | (21,433)  |    |   | (21, 433)                        |
| Foreign currency translation adjustments<br>Total   |    |                 |                                  | 157,400              | (250)<br>3 (21,683)                             |    |   | (250)<br>135,720                 |
| Dividends: declared and paid - \$.52 per share  |    |                 |                                  | (41,840              | . , ,   |    |   | (41,840)                         |
| Cable Transaction (at book value)   |    |                 |                                  | (355,694             |   |    |   | (355, 694)                       |
| Convert 507,991 Voting Shares to Class A Shares   |    |                 |                                  |                      | •   |    |   | . , ,                            |
| Compensation plans, net: 707,200 shares   |    | _               |                                  |                      |   |    |   |                                  |
| issued; 7,359 shares repurchased  |    | 7               | 16,068                           |                      |   |    | (3,668)                                   | 12,407                           |
| Tax benefits of compensation plans As of December 31, 1996                                    |    | 808             | 2,572<br>272,703                 | 676,47               | 1 (150)   |    | (5,241)                                   | 2,572<br>944,591                 |
| Comprehensive income  |    | 000             | 272,700                          | 010,41               | (100)   |    | (0,241)                                   | 044,001                          |
| Net income  |    |                 |                                  | 157,702              | 2   |    |   | 157,702                          |
| Unrealized gains, net of deferred tax of \$6,521  |    |                 |                                  |                      | 12,110  |    |   | 12,110                           |
| Foreign currency translation adjustments<br>Total   |    |                 |                                  | 157 70               | (270)   |    |   | (270)                            |
| Dividends: declared and paid - \$.52 per share  |    |                 |                                  | 157,702<br>(42,064   |   |    |   | 169,542<br>(42,064)              |
| Adjustment to Cable Transaction   |    |                 |                                  | (9,780               |   |    |   | (9,780)                          |
| Convert 136,671 Voting Shares to Class A Shares   |    |                 |                                  | (-,                  | ,   |    |   | (-,,                             |
| Repurchase 621,000 Class A Common Shares  |    | (7)             | (25,687)                         |                      |   |    |   | (25,694)                         |
| Compensation plans, net: 529,475 shares   |    | _               | 0.000                            |                      |   |    | (001)                                     | 7 000                            |
| issued; 42,229 shares repurchased Tax benefits of compensation plans                          |    | 5               | 8,038<br>4,685                   |                      |   |    | (361)                                     | 7,682<br>4,685                   |
| As of December 31, 1997   |    | 806             | 259,739                          | 782,329              | 9 11,690  |    | (5,602)                                   | 1,048,962                        |
| Comprehensive income:   |    |                 | 2007.00                          | . 02, 02             | ,   |    | (0,002)                                   | 2,0.0,002                        |
| Net income  |    |                 |                                  | 131, 21              |   |    |   | 131,214                          |
| Unrealized gains, net of deferred tax of \$15,080   |    |                 |                                  |                      | 28,006  |    |   | 28,006                           |
| Less: reclassification adjustment for gains in income, net of deferred tax of (\$268)         |    |                 |                                  |                      | (499)   |    |   | (499)                            |
| Increase in unrealized gains on securities  |    |                 |                                  |                      | 27,507  |    |   | 27,507                           |
| Foreign currency translation adjustments  |    |                 |                                  |                      | 288   |    |   | 288                              |
| Total   |    |                 |                                  | 131, 21              | 4 27,795  |    |   | 159,009                          |
| Dividends: declared and paid - \$.54 per share  |    |                 |                                  | (43,228)             | )   |    |   | (43,228)                         |
| Convert 114,798 Voting Shares to Class A Shares<br>Repurchase 2,402,100 Class A Common Shares |    | (24)            | (108,397)                        |                      |   |    |   | (108,421)                        |
| Compensation plans, net: 345,053 shares issued;   |    | (24)            | (100,397)                        |                      |   |    |   | (100,421)                        |
| 1,500 shares forfeited; 27,441 shares repurchased   |    | 3               | 6,536                            |                      |   |    | 1,871                                     | 8,410                            |
| Tax benefits of compensation plans  |    |                 | 4,000                            |                      |   |    | -   | 4,000                            |
| As of December 31, 1998   | \$ | 785 \$          | 161,878                          | \$ 870,31            | 5 \$ 39,485                                     | \$ | (3,731) \$                                | 1,068,732                        |

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations - The E. W. Scripps Company ("Company") operates in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 19 daily newspapers in the U.S. The newspaper segment primarily derives revenue from the sale of advertising space to local and national advertisers and from the sale of the newspaper to readers. The broadcast television segment includes nine network-affiliated stations. Television stations derive revenue from the sale of advertising time to local and national advertisers and receive compensation for broadcasting network programming. Category television includes Home & Garden Television ("HGTV"), The Television Food Network ("Food Network") Scripps Productions, and the Company's 12% interest in FOX Sports South, a regional cable television network. Revenues are primarily derived from the sale of advertising time and from affiliate fees paid by cable television and direct broadcast satellite systems which distribute the networks Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics and publication of independent telephone directories. relative importance of each line of business to continuing operations is indicated in the segment information presented in Note 12.

The Company's operations are geographically dispersed and its customer base is diverse. However, more than 70% of the Company's operating revenues are derived from advertising. Operating results can be affected by changes in the demand for advertising both nationally and in individual markets.

The Company grants credit to substantially all of its customers. Management believes bad debt losses resulting from default by a single customer, or defaults by customers in any depressed region or business sector, would not have a material effect on the Company's financial position.

Cable Transaction - The Company's cable television systems ("Scripps Cable") were acquired by Comcast Corporation ("Comcast") on November 13, 1996 ("Cable Transaction") through a merger whereby the Company's shareholders received, tax-free, a total of 93 million shares of Comcast's Class A Special Common Stock. The aggregate market value of the Comcast shares was \$1,593,000,000 (\$19.83 per share of the Company) and the net book value of Scripps Cable was \$356,000,000, yielding an economic gain of \$1,237,000,000 to the Company's shareholders. Despite the economic gain, accounting rules required the Company to record the Cable Transaction as a spin-off, at net book value, of Scripps Cable to the Company's shareholders. Therefore no gain was reflected in the Company's financial statements. Pursuant to the terms of its agreement with Comcast, the Company remained liable for any losses resulting from certain lawsuits, certain other expenses and tax liabilities of Scripps Cable attributable to periods prior to the Cable Transaction (see Notes 4 and 13). 1997 the Company adjusted its estimate of these liabilities, reducing stockholders' equity by \$9,780,000.

Scripps Cable represented an entire business segment, therefore its results are reported as a "discontinued operation" for all periods presented (see Note 15). Results of the remaining business segments, including results for divested operating units within these segments through their dates of sale, are reported as "continuing operations."

Use of Estimates - Preparation of the financial statements requires the use of estimates. The Company's financial statements include estimates for such items as income taxes payable and self-insured risks. The Company self insures for employees' medical and disability income benefits, workers' compensation and general liability. The recorded liability for self-insured risks is calculated using actuarial methods and is not discounted. The recorded liability for self-insured risks totaled \$19,900,000 at December 31, 1998. Management does not believe it is likely that its estimates for such items will change materially in the near term.

Consolidation - The consolidated financial statements include the accounts of the Company and its majority-owned subsidiary companies.

Revenue Recognition - Significant revenue recognition policies are as follows:

Advertising revenues are recognized based on dates of publication or broadcast.

Circulation revenue is recognized based on date of

publication.

Affiliate fees are recognized as programming is provided to cable television and direct broadcast satellite

Royalties from merchandise licensing are recognized as the licensee sells products. Royalties from promotional licensing are recognized over the lives of the licensing agreements.

Prepaid Distribution Fees - Prepaid distribution fees are incentives paid to cable television and direct broadcast satellite system operators in exchange for long-term contracts to carry HGTV and Food Network. These fees are amortized based upon the percentage of the current period's affiliate fee revenues to the estimated total of such revenue over the lives of the contracts, or, for contracts that do not provide for the Company to receive affiliate fees, on a straight-line basis. The portion of the unamortized balance expected to be amortized within one year is classified as a current asset.

Program Rights and Production Costs - Program rights are recorded when programs become available for broadcast. Amortization is computed using the straight-line method based on the license period or based on usage, whichever yields the greater accumulated amortization for each program. The liability for program rights is not discounted for imputed interest.

Production costs primarily represent costs incurred in the production of programming for internal use. Programs produced for internal use are amortized over the estimated useful life of the program. The portion of the unamortized balance expected to be amortized within one year is classified as a current asset. Program and production costs are stated at the lower of unamortized cost or fair value.

Program rights liabilities payable within the next twelve months are included in accounts payable. Noncurrent program rights liabilities are included in other long-term obligations. The following table presents additional information about these liabilities:

( in thousands )

As of December 31, 1998 1997

Liabilities for programs available for broadcast: Carrying amount Fair value

\$ 52,125 \$ 45,856 48,800 42,800

Long-Lived Assets - Long-lived assets to be held and used are recorded at unamortized cost. Management reviews long-lived assets, including related goodwill and other intangible assets, for impairment whenever events or changes in circumstances indicate the carrying amounts of the assets may not be recoverable. Recoverability is determined by comparing the forecasted undiscounted cash flows of the operation to which the assets relate to the carrying amount of the assets. If the operation is determined to be unable to recover the carrying amount of its assets, then goodwill and other intangible assets are written down first, followed by other long-lived assets of the operation, to fair value. Fair value is determined based on discounted cash flows. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less costs to sell.

Goodwill and Other Intangible Assets - Goodwill represents the cost of acquisitions in excess of tangible assets and identifiable intangible assets received. Noncompetition agreements and cable and direct broadcast satellite network affiliation contracts are amortized on a straight-line basis over the terms of the agreements. Goodwill, customer lists and other intangible assets are amortized on a straight-line basis over periods of up to 40 years.

Property, Plant and Equipment - Depreciation is computed using the straight-line method over estimated useful lives as follows:

Buildings and improvements
Printing presses
Other newspaper production equipment
Television transmission towers and related equipment
Other television and program production equipment
Office and other equipment

35 years 20 years 5 to 10 years 15 years 5 to 15 years 3 to 10 years

Interest costs related to major capital projects are capitalized and classified as property, plant and equipment.

Income Taxes - Deferred income taxes are provided for temporary differences between the tax basis and reported amounts of assets and liabilities that will result in taxable or deductible amounts in future years. The Company's temporary differences primarily result from accelerated depreciation and amortization for tax purposes, investment gains and losses not yet recognized for tax purposes and accrued expenses not deductible for tax



Investments - Investments in 20%- to 50%-controlled companies and in all joint ventures are accounted for using the equity method. Venture capital investments that do not have a determinable fair value are carried at cost. Investments in other debt and equity securities are classified as available for sale and are carried at fair value. Fair value is determined by reference to quoted market prices. Unrealized gains or losses on those securities are recognized as a separate component of stockholders' equity. The cost of securities sold is determined by specific identification.

Newspaper Joint Operating Agencies - The Company is currently a party to newspaper joint operating agencies ("JOAs") in three markets. A JOA combines all but the editorial operations of two competing newspapers in a market. The managing party distributes a portion of JOA profits to the other party. Each of these three JOAs is managed by the other party.

The Company includes its portion of these JOA operating profits in operating revenues but does not include any assets or liabilities because the Company has no residual interest in the net assets.

A JOA in Evansville, Indiana, which was managed by the Company, expired in 1998 and was not renewed. The Company included the full amount of this JOAs assets and liabilities, and revenues earned and expenses incurred in the operation of the JOA, in the consolidated financial statements. Distributions of JOA operating profits to the other party were included in other operating expenses. The Company continues to operate its newspaper in Evansville. A JOA in El Paso, Texas, which was managed by the other party, was terminated in 1997 (see Note 2).

Inventories - Inventories are stated at the lower of cost or market. The cost of newsprint included in inventory is computed using the last in, first out ("LIFO") method. At December 31 newsprint inventories were approximately 67% of total inventories in 1998 and 64% in 1997. The cost of other inventories is computed using the first in, first out ("FIFO") method. Inventories would have been \$1,500,000 and \$1,400,000 higher at December 31, 1998 and 1997 if FIFO (which approximates current cost) had been used to compute the cost of newsprint.

Postemployment Benefits - Retiree health benefits are recognized during the years that employees render service. Other postemployment benefits, such as disability-related benefits and severance, are recognized when the costs of such benefits are incurred.

Stock-Based Compensation - The Company's incentive plans provide for the awarding of options to purchase Class A Common Shares and awards of Class A Common Shares to certain employees of the Company. Stock options are awarded to purchase Class A Common Shares at not less than 100% of the fair market value on the date of the award. Stock options and awards of Class A Common Shares vest over an incentive period conditioned upon the individual's employment through that period. The Company measures compensation expense using the intrinsic-value-based method (see Note 14).

Cash and Cash Equivalents - Cash and cash equivalents represent cash on hand, bank deposits and debt instruments with an original maturity of less than three months. Cash equivalents are stated at cost plus accrued interest, which approximates fair value.

Short-term Investments - Short-term investments represent excess cash invested in securities not meeting the criteria to be classified as cash equivalents. Short-term investments are carried at cost plus accrued income, which approximates fair value.

Risk Management Contracts - In the normal course of business the Company employs foreign currency forward and option contracts to hedge cash flow exposures denominated in Japanese yen. The contracts reduce the risk of changes in the exchange rate for Japanese yen on the Company's anticipated net licensing receipts (licensing royalties less amounts due creators of the properties and certain direct expenses) for the following year. Such contracts are recorded at fair value in the Consolidated Balance Sheets and gains or losses are recognized in income as changes occur in the exchange rate for the Japanese yen. The Company also employs off-balance-sheet financial instruments, such as forward contracts, to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. Gains or losses on the contracts are deferred and charged to newsprint and ink expense as the newsprint is consumed.

As market conditions warrant, the Company enters into foreign currency and newsprint forward contracts only to hedge its anticipated transactions for, at most, the ensuing year. The Company held no derivative financial instruments at December 31, 1998. The Company does not hold derivative financial instruments for trading or speculative purposes, and does not hold leveraged contracts. The impact of risk management activities on the Company's financial position, its results of operations, and its cash flows is immaterial.

Net Income Per Share - The following table presents additional information about basic and diluted weighted-average shares outstanding:

# ( in thousands )

| ( In chousands )   | For    | r the years ended December | 31,    |
|--|--------|----------------------------|--------|
|  | 1998   | 1997                       | 1996   |
| Basic weighted-average shares outstanding  | 79,715 | 80,500                     | 80,230 |
| Effect of dilutive securities:    Unvested restricted stock held by employees    Stock options held by employees | 197    | 214                        | 99     |
|  | 1,009  | 931                        | 512    |
| Diluted weighted-average shares outstanding  | 80,921 | 81,645                     | 80,841 |

Recently Issued Accounting Standards - The Financial Accounting Standards Board issued FAS No. 133 - Accounting for Derivative Instruments and Hedging Activities. As market conditions warrant, the Company uses foreign currency forward and option contracts to reduce the risk of changes in the exchange rate for the Japanese yen on the Company's anticipated net licensing receipts and forward contracts to reduce the risk of changes in the price of newsprint on anticipated purchases. The new standard, which must be adopted by January 1, 2000, will not have a material effect on the Company's reported financial position or results of operations. Foreign currency forward and option contracts, when used, are currently recognized at fair value, however changes in the fair value of such contracts, which under current accounting rules are recognized immediately, will be initially reported as a separate component of comprehensive income and reclassified into earnings when the related licensing revenue is earned. Newsprint forward contracts, when used, are not recorded in the Company's balance sheet and gains and losses are deferred and recognized in income as the newsprint is consumed. Under the new standard newsprint forward contracts will be recorded at fair value and changes in the value of the contracts will be initially reported as a separate component of comprehensive income and reclassified into earnings when the newsprint is consumed.

Reclassifications - For comparative purposes, certain 1997 and 1996 amounts have been reclassified to conform to 1998 classifications.

### 2. ACQUISITIONS AND DIVESTITURES

### Acquisitions

1997 - In October the Company acquired the newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks") for \$775,000,000, plus working capital, in cash. The Harte-Hanks newspaper operations ("HHC Newspaper Operations") included daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, a group of community newspapers in the Dallas, Texas, market and a daily newspaper in Anderson, South Carolina. The Company immediately traded the Harte-Hanks broadcast operations for an approximate 56% controlling interest in Food Network and approximately \$75,000,000 in cash. In August the Company traded its daily newspapers in Monterey and San Luis Obispo, California, for the daily newspaper in Boulder, Colorado.

1996 - In May the Company acquired the Vero Beach, Florida, daily newspaper.

The following table presents additional information about the acquisitions:

( in thousands )

| ( in thousands )   |    | For the years<br>December<br>1997         |    |                              |  |
|--|----|---|----|------------------------------|--|
| Goodwill and other intangible assets acquired<br>Other assets acquired (primarily property, equipment and program costs)<br>Total<br>Fair value of Monterey and San Luis Obispo daily newspapers | \$ | 688,102<br>108,278<br>796,380<br>(50,000) | \$ | 110,967<br>10,900<br>121,867 |  |
| Liabilities assumed  |    | (26, 700)                                 |    | (1,794)                      |  |
| Cash paid  | \$ | 719,680                                   | \$ | 120,073                      |  |

The acquisitions have been accounted for as purchases. The acquired operations have been included in the Consolidated Statements of Income from the dates of acquisition. The following table summarizes, on an unaudited pro forma basis, the estimated combined results of operations of the Company and the acquired operations assuming the transactions had taken place at the beginning of the respective periods. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition, additional depreciation based on the fair market value of the property, plant and equipment, and amortization of the intangible assets acquired. The pro forma information excludes the results of operations of the Monterey and San Luis Obispo newspapers, and excludes the gain recognized on the transaction. The unaudited pro forma results of operations are not necessarily indicative of the results that actually would have occurred had the acquisition been completed at the beginning of the respective periods.

( in thousands, except per share data )

|   | For the year<br>Decembe<br>1997       |                                 |
|---|---------------------------------------|---------------------------------|
| Operating revenues<br>Income from continuing operations<br>Net income                   | \$ 1,350,096 \$<br>124,965<br>124,965 | 1,253,798<br>100,704<br>127,967 |
| Per share of common stock - basic:<br>Income from continuing operations<br>Net income   | \$1.55<br>1.55                        | \$1.26<br>1.60                  |
| Per share of common stock - diluted:<br>Income from continuing operations<br>Net income | \$1.53<br>1.53                        | \$1.25<br>1.58                  |

#### Divestitures

- 1998 The Company sold Scripps Howard Productions, its program television production operation based in Los Angeles, and the Dallas Community newspapers, including the Plano daily newspaper. No material gain or loss was realized on either divestiture as proceeds approximated the book value of the net assets sold.
- 1997 The Company traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado, and terminated the JOA and ceased operations of its newspaper in El Paso, Texas, on October 11. The JOA termination and the trade resulted in gains totaling \$47,600,000, \$26,200,000 after-tax (\$.32 per share on a diluted basis).

Included in the consolidated financial statements were the following results of divested operating units (excluding gains on sales):

( in thousands, except per share data )

1998 1997 1996

For the years ended December 31,

Operating revenues
Operating income (loss)

\$ 14,206 \$ 41,154 \$ 61,795 (481) (1,217) 2,994

### 3. UNUSUAL CREDITS AND CHARGES

In addition to the gains on divested operations, unusual items that affected the comparability of the Company's results of operations included the following:

- 1997 Write-down of certain investments to estimated realizable value, resulting in a loss of \$2,700,000, \$1,700,000 after tax, \$.02 per share on a diluted basis.
- 1996 A \$4,000,000 operating charge for the Company's share of certain costs associated with restructuring portions of the distribution system of the Cincinnati JOA. The charge reduced income from continuing operations by \$2,600,000, \$.03 per share on a diluted basis.

Net gains that increased income from continuing operations by \$24,300,000, \$.30 per share on a diluted basis. A pre-tax gain of \$40,000,000 was recognized on the Company's investment in Turner Broadcasting Systems when Turner was merged into Time Warner, and a \$3,000,000 investment in Patient Education Media, Inc., was written off.

Contribution of 375,000 shares of Time Warner stock to Scripps Howard Foundation, a private charitable foundation. The contribution reduced pretax income by \$15,500,000 and income from continuing operations by \$5,200,000, \$.07 per share on a diluted basis.

### 4. INCOME TAXES

In 1997 the Company reached an agreement with the Internal Revenue Service ("IRS") to settle the audit of its 1988 through 1991 consolidated federal income tax returns. The settlement did not result in an adjustment to the Company's tax liability for prior years. Pursuant to the terms of its agreement with Comcast, the Company remains liable for all tax liabilities of Scripps Cable attributable to periods prior to completion of the Cable Transaction. The Company's 1992 through 1995 consolidated federal income tax returns are currently under examination by the IRS. Management believes that adequate provision for income taxes has been made for all open years.

The approximate effects of the temporary differences giving rise to the Company's deferred income tax liabilities (assets) were as follows:

( in thousands )

|   | As of December 31, |  |    | r 31,   |
|---|--------------------|--|----|---|
|   |                    | 1998   |    | 1997  |
| Accelerated depreciation and amortization Investments, primarily gains and losses not yet recognized for tax Accrued expenses not deductible until paid Deferred compensation and retiree benefits not deductible until paid Other temporary differences, net | \$                 | 106,725<br>26,052<br>(12,110)<br>(19,969)<br>(6,417) | \$ | 91,573<br>13,258<br>(13,323)<br>(17,028)<br>(4,997) |
| Total<br>State net operating loss carryforwards<br>Valuation allowance for state deferred tax assets  |                    | 94,281<br>(9,790)<br>7,003                           |    | 69,483<br>(9,576)<br>6,514                          |
| Net deferred tax liability  | \$                 | 91,494   | \$ | 66,421  |

The Company's state net operating loss carryforwards expire from 1999 through 2018. At each balance sheet date management estimates the amount of state net operating loss carryforwards that are not expected to be used prior to expiration of the carryforward period. The tax effect of these unused state net operating loss carryforwards is included in the valuation allowance.

| ( in thousands )  For the years ended December 1998 1997 | 31,<br>1996 |
|--|-------------|
| Current:   |             |
| Federal \$ 62,730 \$ 68,600 \$                           | 55,897      |
| State and local 12,028 14,275                            | 9,814       |
| Foreign 3,878 4,314                                      | 4,078       |
| Total current 78,636 87,189                              | 69,789      |
| Deferred:  |             |
| Federal 23,538 31,100                                    | 1,937       |
| Other 1,542 3,432  | 173         |

25,080

103,716

(10,641)

93,075 \$

34,532

121,721

(4,211)

117,510 \$

2,110

71,899

14,112

86,011

The difference between the statutory rate for federal income tax and the effective income tax rate was as follows:

Income taxes allocated to stockholders' equity

|  | For th<br>1998 | ne years ended December<br>1997 | 31,<br>1996  |
|--|----------------|---------------------------------|--------------|
| Statutory rate   | 35.0 %         | 35.0 %                          | 35.0 %       |
| Effect of: State and local income taxes  | 3.8            | 4.1                             | 2.9          |
| Amortization of nondeductible goodwill Charitable contributions of appreciated investments | 1.6            | 1.8                             | 1.8<br>(2.2) |
| Miscellaneous  | 0.2            | 1.0                             | 1.7          |
| Effective income tax rate  | 40.6 %         | 41.9 %                          | 39.2 %       |

# 5. LONG-TERM DEBT

Total deferred

Total income taxes

Provision for income taxes

Long-term debt consisted of the following:

| ( | ın | tnousanas | ) |
|---|----|-----------|---|
|   |    |           |   |

|   | As of December 31, |                                      |    |  |
|---|--------------------|--------------------------------------|----|--|
|   |                    | 1998                                 |    | 1997   |
| Variable rate credit facilities<br>\$100 million, 6.625% note, due in 2007<br>\$100 million, 6.375% note, due in 2002<br>\$30 million, 7.375% notes, due in 1998<br>Other notes | \$                 | 567,561<br>99,872<br>99,925<br>2,077 | \$ | 541,459<br>99,858<br>99,906<br>29,754<br>2,129 |
| Total long-term debt<br>Current portion of long-term debt   |                    | 769,435<br>267,601                   |    | 773,106<br>171,254                             |
| Long-term debt (less current portion)   | \$                 | 501,834                              | \$ | 601,852  |
| Fair value of long-term debt *  | \$                 | 776,100                              | \$ | 775,100  |

<sup>\*</sup> Fair value was estimated based on current rates available to the Company for debt of the same remaining maturity.

The Company has a Competitive Advance and Revolving Credit Facility Agreement that permits aggregate borrowings up to \$700,000,000 (the "Variable Rate Credit Facilities"). The Variable Rate Credit Facilities are comprised of two unsecured lines, one limited to \$400,000,000 principal amount maturing in one year, and the other limited to \$300,000,000 principal amount maturing in five years. Borrowings under the Variable Rate Credit Facilities are available on a committed revolving credit basis at the Company's choice of three short-term rates or through an auction procedure at the time of each borrowing. The Variable Rate Credit Facilities are also used by the Company

in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. The weighted-average interest rate on the Variable Rate Credit Facilities at December 31 was 5.25% in 1998 and 5.85% in 1997.

Certain long-term debt agreements contain maintenance requirements for net worth and coverage of interest expense and restrictions on incurrence of additional indebtedness. The Company is in compliance with all debt covenants.

Current maturities of long-term debt are classified as long-term to the extent they can be refinanced under existing long-term credit commitments.

Interest costs capitalized were \$300,000 in 1998, \$1,200,000 in 1997 and \$700,000 in 1996.

# 6. INVESTMENTS

| ( | in | thousands, | except | share | data | ) |  |
|---|----|------------|--------|-------|------|---|--|
|   |    |            |        |       |      |   |  |

|   | As of<br>1998              | Decembe | r 31,<br>1997             |
|---|----------------------------|---------|---------------------------|
| Securities available for sale: Time Warner common stock (1,344,000 shares) Other  | \$<br>83,446<br>5,286      | \$      | 41,681<br>5,420           |
| Total available-for-sale securities Investments accounted for using the equity method Other (primarily venture capital) | 88,732<br>15,157<br>36,899 |         | 47,101<br>7,484<br>30,060 |
| Total investments   | \$<br>140,788              | \$      | 84,645                    |
| Unrealized gains on securities available for sale   | \$<br>59,866               | \$      | 17,547                    |

# 7. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consisted of the following:

| ( == ::::== ,  | As of December 31,                 |    |                              |  |
|--|------------------------------------|----|------------------------------|--|
|  | 1998                               |    | 1997                         |  |
| Land and improvements Buildings and improvements Equipment | \$<br>48,267<br>230,985<br>628,004 | \$ | 48,235<br>214,337<br>598,204 |  |
| Total<br>Accumulated depreciation                          | 907,256<br>428,553                 |    | 860,776<br>380,776           |  |
| Net property, plant and equipment                          | \$<br>478,703                      | \$ | 480,000                      |  |

# 8. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and other intangible assets consisted of the following:

( in thousands )

|  | As of 1998   | Decembe | r 31,<br>1997                                      |
|--|--|---------|--|
| Goodwill<br>Customer lists<br>Cable and direct broadcast satellite network affiliation contracts<br>Licenses and copyrights<br>Other | \$<br>1,182,634<br>145,358<br>18,554<br>28,221<br>27,796 | \$      | 1,194,447<br>145,454<br>18,554<br>28,221<br>29,726 |
| Total<br>Accumulated amortization  | 1,402,563<br>209,306                                     |         | 1,416,402<br>171,960                               |
| Net goodwill and other intangible assets   | \$<br>1,193,257  | \$      | 1,244,442  |

# 9. OTHER LONG-TERM OBLIGATIONS AND MINORITY INTERESTS

|  | As of<br>1998  | December | 31,<br>1997                                    |
|--|--|----------|--|
| Program rights payable Employee compensation and benefits Distribution fees Minority interests Other       | \$<br>52,125<br>68,945<br>52,409<br>10,956<br>28,787 | \$       | 45,856<br>59,677<br>54,347<br>10,537<br>24,947 |
| Total other long-term obligations and minority interests<br>Current portion of other long-term obligations | 213,222<br>86,801                                    |          | 195,364<br>83,071                              |
| Other long-term obligations and minority interests (less current portion)                                  | \$<br>126,421  | \$       | 112,293  |

# 10. SUPPLEMENTAL CASH FLOW INFORMATION

The following table presents additional information about the change in certain working capital accounts:

| ( In thousands )  | For<br>1998 | the years | s ended December<br>1997 | 31, | 1996     |
|---|-------------|-----------|--------------------------|-----|----------|
| Other changes in certain working capital accounts, net: |             |           |                          |     |          |
| Accounts receivable                                     | \$<br>63    | \$        | (22,882)                 | \$  | (10,630) |
| Accounts payable  | 4,377       |           | (6,019)                  |     | 7,467    |
| Accrued income taxes                                    | (1,950)     |           | (2,290)                  |     | 669      |
| Other accrued liabilities                               | (2,724)     |           | 10,265                   |     | (2,988)  |
| Other, net  | 2,916       |           | 3,296                    |     | (1,408)  |
| Total   | \$<br>2,682 | \$        | (17,630)                 | \$  | (6,890)  |

# 11. EMPLOYEE BENEFIT PLANS

Retirement plans expense consisted of the following:

| ( In thousands )   | For<br>1998                                  | r the years | s ended December 31,<br>1997             | 1996                                  |
|--|--|-------------|--|---------------------------------------|
| Service cost<br>Interest cost<br>Actual (return) loss on plan assets, net of expenses<br>Net amortization and deferral | \$<br>11,718<br>14,757<br>(35,773)<br>17,098 | \$          | 9,047 \$<br>14,729<br>(41,665)<br>22,866 | 8,921<br>13,605<br>(29,737)<br>14,921 |
| Total for defined benefit plans<br>Multi-employer plans<br>Defined contribution plans                                  | 7,800<br>1,051<br>5,370                      |             | 4,977<br>923<br>4,585                    | 7,710<br>1,054<br>4,124               |
| Total  | \$<br>14,221                                 | \$          | 10,485 \$                                | 12,888                                |

The following table presents information about the Company's employee benefit plan assets and obligations:

### ( in thousands )

|   | 1998           | r the year | 1997       | 1996              |
|---|----------------|------------|------------|-------------------|
| Change in benefit obligation                                  |                |            |            |                   |
| Benefit obligation at beginning of year                       | \$<br>236,260  | \$         | 203,919 \$ | 206,331           |
| Service cost  | 11,718         |            | 9,047      | 8,921             |
| Interest cost   | 14,757         |            | 14,729     | 13,605            |
| Plan amendments   |                |            | 280        |                   |
| Actuarial losses (gains) Acquisitions and divestitures        | 21,708         |            | 26,218     | (12,756)<br>2,300 |
| Benefits paid   | (14,950)       |            | (17,933)   | (14,482)          |
| Benefit obligation at end of year                             | 269,493        |            | 236, 260   | 203,919           |
| benefite obligacion de end of year                            | 2007400        |            | 200, 200   | 200,010           |
| Change in plan assets   |                |            |            |                   |
| Fair value at beginning of year                               | 246,811        |            | 220,603    | 195,667           |
| Actual return on plan assets                                  | 35,773         |            | 41,665     | 29,737            |
| Company contributions   | 752            |            | 1,868      | 7,203             |
| Acquisitions and divestitures                                 |                |            | 608        | 2,478             |
| Benefits paid   | (14,950)       |            | (17,933)   | (14,482)          |
| Fair value at end of year                                     | 268,386        |            | 246,811    | 220,603           |
| Plan assets greater than (less than) projected benefits       | (1,107)        |            | 10,551     | 16,684            |
| Unrecognized net loss (gain)                                  | (14,732)       |            | (18,979)   | (21,338)          |
| Unrecognized prior service cost                               | 4,620          |            | 5,704      | 6,486             |
| Unrecognized net asset at the date FAS No. 87 was             | ,              |            | •          | ,                 |
| adopted, net of amortization                                  | (4,881)        |            | (6,328)    | (7,775)           |
| Net pension asset (liability) recognized in the balance sheet | \$<br>(16,100) | \$         | (9,052) \$ | (5,943)           |

For the years ended December 31

|  | 1998 | 1997 | 1996 |
|--|------|------|------|
| Discount rate as of December 31                  | 6.5% | 6.5% | 7.5% |
| Expected long-term rate of return on plan assets | 8.5% | 7.5% | 8.5% |
| Rate of increase in compensation levels          | 4.0% | 3.0% | 4.0% |

The plans' long-term rate of return on assets, net of expenses, has been approximately two percentage points greater than the discount rate. Management believes the discount rate plus two percentage points is the best estimate of the long-term return on plan assets at any point in time. Therefore, when the discount rate changes, management's expectation for the future long-term rate of return on plan assets changes in tandem.

Plan assets consist of marketable equity and fixed-income securities.

The Company has unfunded health and life insurance benefit plans that are provided to certain retired employees. The combined number of 1) active employees eligible for such benefits and 2) retired employees receiving such benefits is less than 5% of the Company's current workforce. The actuarial present value of the projected benefit obligation at December 31 was \$8,600,000 in 1998 and \$8,200,000 in 1997. The cost of the plan was less than \$1,000,000 in each year.

#### 12. SEGMENT INFORMATION

The Company's reportable segments are strategic businesses that offer different products and services. They are managed separately because each business requires different technology and marketing strategies. See Note 1 for descriptive information about the Company's business segments. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company primarily evaluates the operating performance of its segments based on earnings before interest, income taxes, depreciation and amortization ("EBITDA"), excluding unusual items. EBITDA also excludes all credits and charges classified as non-operating in the Consolidated Statements of Income.

In 1998 the Company changed its reportable segments to include Scripps Productions in the Category Television operating segment because HGTV and Food Network telecast the majority of the programs it produces. Scripps Productions was previously reported with Licensing and Other Media. Prior period information has been restated. The Company sold Scripps Howard Productions, its television program production operation based in Los Angeles, in 1998 (see Note 2). Amounts for Scripps Howard Productions are included with Licensing and Other Media.

No single customer provides more than 10% of the Company's revenue. The Company derives less than 10% of its revenues from markets outside of the U.S.  $\,$ 

| ( in thousands )  | 1998   | or the           | e years ended December 31,<br>1997                           | 1996   |
|---|--|------------------|--|--|
| Broadcast television<br>Category television<br>Licensing and other media  | \$<br>878,998<br>330,714<br>148,641<br>96,202<br>1,454,555               | 1<br>L<br>2      | 751,014 \$ 331,216 66,801 92,926 1,241,957 \$                | 670,861<br>323,467<br>31,579<br>95,951<br>1,121,858                                  |
| Broadcast television Category television Licensing and other media Corporate Total Unusual credits (charges) - see Note 3 | \$<br>261,692<br>118,012<br>5,642<br>10,756<br>(16,207)<br>379,889       | 2 2 ) )          | 220,425 \$ 128,048 (8,580) 4,548 (16,011) 328,430 328,430 \$ | 177,962<br>126,225<br>(14,458)<br>6,871<br>(17,372)<br>279,228<br>(4,000)<br>275,228 |
| Broadcast television<br>Category television<br>Licensing and other media<br>Corporate                                     | \$<br>41,453<br>15,529<br>4,738<br>978<br>1,024<br>63,722                | )<br>3<br>3      | 33,840 \$ 14,738 3,438 873 1,196 54,085 \$                   | 30,452<br>14,547<br>2,636<br>794<br>1,099<br>49,528                                  |
| Broadcast television<br>Category television<br>Licensing and other media  | \$<br>23,065<br>9,517<br>7,539<br>40,123                                 | 7<br>)<br>2      | 12,105 \$ 9,620 1,793 3 23,521 \$                            | 8,207<br>11,241<br>401<br>19,849   |
| Broadcast television Category television Licensing and other media Corporate Total Unusual credits (charges) - see Note 3 | \$<br>197, 174<br>92, 966<br>(6, 635)<br>9, 776<br>(17, 231)<br>276, 044 | 6<br>)<br>)<br>) | 174,480 \$ 103,690 (13,811) 3,672 (17,207) 250,824           | 139,303<br>100,437<br>(17,495)<br>6,077<br>(18,471)<br>209,851<br>(4,000)<br>205,851 |
| Category television<br>Licensing and other media  | \$<br>(76)<br>(26,793)<br>2,828<br>(24,041)                              | 3                | (3,790) \$ (16,683) 471 (20,002) \$                          | (1,448)<br>(13,922)<br>(5,163)<br>(20,533)   |

|  | For<br>1998     | the years | ended December 31,<br>1997 | 1996        |
|--|-----------------|-----------|----------------------------|-------------|
| ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT                     |                 |           |                            |             |
| Newspapers   | \$<br>23,732    | \$        | 33,762 \$                  | 25,653      |
| Broadcast television   | 33,454          |           | 15,632                     | 23,491      |
| Category television  | 7,936           |           | 5,742                      | 2,800       |
| Licensing and other media                                      | 1,041           |           | 670                        | 630         |
| Corporate  | 806             |           | 814                        | 726         |
| Total continuing operations                                    | \$<br>66,969    | \$        | 56,620 \$                  | 53,300      |
| BUSINESS ACQUISITIONS AND OTHER ADDITIONS TO LONG-LIVED ASSETS |                 |           |                            |             |
| Newspapers   | \$<br>3,570     | \$        | 644,527 \$                 | 122,593     |
| Broadcast television   | 218             |           | 3,000                      | 1,700       |
| Category television  | 17,431          |           | 179,354                    | 44,000      |
| Licensing and other media Corporate                            | 22,246          |           | 23,891                     | 5,195<br>55 |
| Total continuing operations                                    | \$<br>43,465    | \$        | 850,772 \$                 | 173,543     |
| ASSETS   |                 |           |                            |             |
| Newspapers   | \$<br>1,246,156 | \$        | 1,331,676 \$               | 700,932     |
| Broadcast television   | 509,285         |           | 495,049                    | 515,866     |
| Category television  | 340,852         |           | 300,006                    | 109,966     |
| Licensing and other media                                      | 172,397         |           | 110,053                    | 75,835      |
| Corporate  | 76,422          |           | 49,699                     | 66,070      |
| Total continuing operations                                    | \$<br>2,345,112 | \$        | 2,286,483 \$               | 1,468,669   |

Other noncash items include programming and program production expenses in excess of (less than) the amounts paid, and, for category television, amortization of prepaid distribution fees in excess of (less than) distribution fee payments. Other additions to long-lived assets include investments and prepaid distribution fees. Corporate assets are primarily cash, investments, and refundable and deferred income taxes.

#### 13. COMMITMENTS AND CONTINGENCIES

The Company is involved in litigation arising in the ordinary course of business, none of which is expected to result in material loss.

The Company purchased program rights totaling \$100,000,000 in 1998, \$70,100,000 in 1997 and \$53,700,000 in 1996, the payments for which are generally made over the lives of the contracts. At December 31, 1998, the Company was committed to purchase approximately \$140,000,000 of program rights that are not currently available for broadcast, including \$130,000,000 for programs not yet produced. If such programs are not produced the Company's commitments would expire without obligation.

Minimum payments on noncancelable leases at December 31, 1998, were: 1999, \$9,800,000; 2000, \$7,200,000; 2001, \$5,100,000; 2002, \$4,400,000; 2003, \$4,400,000 and later years, \$12,800,000. Rental expense for cancelable and noncancelable leases was \$15,000,000 in 1998, \$12,200,000 in 1997 and \$10,300,000 in 1996.

### 14. CAPITAL STOCK AND INCENTIVE PLANS

The capital structure of the Company includes Common Voting Shares and Class A Common Shares. The articles provide that the holders of Class A Common Shares, who are not entitled to vote on any other matters except as required by Ohio law, are entitled to elect the greater of three or one-third of the directors.

In 1997 the Board of Directors authorized, subject to business and market conditions, the purchase of up to 4,000,000 of the Company's Class A Common Shares. In 1998 the Board increased the authorization to 6,000,000 shares. The Company repurchased 2,402,100 shares in 1998 at a cost of \$108,421,000 and 621,000 shares in 1997 at a cost of \$25,694,000.

The 1987 Long-Term Incentive Plan (the "1987 Plan"), which expired on December 9, 1997, provided for the awarding of incentive and nonqualified stock options with 10-year terms, stock appreciation rights, performance units and restricted and nonrestricted Class A Common Shares to key employees and the 1994 Non-Employee Directors' Stock Option Plan provides for the awarding of stock options to nonemployee directors. The 1987 Plan was replaced by the 1997 Long-Term Incentive Plan (the "1997 Plan"). The terms of the 1997 Plan are substantially the same as the 1987 Plan. The 1997 Plan expires in 2007, except for options then outstanding. The number of shares authorized for issuance under the plans at December 31, 1998, were 7,913,000, of which 2,345,000 were available.

Stock options may be awarded to purchase Class A Common Shares at not less than 100% of the fair market value on the date the option is granted. Stock options will vest over an incentive period, conditioned upon the individual's employment through that period.

The following table presents information about stock options:

|   | Number<br>of Shares                                     | Weighted-<br>Average<br>Exercise Price | Range of<br>Exercise<br>Prices  |
|---|---|--|---------------------------------|
| Outstanding at December 31, 1995 Granted in 1996 prior to the Cable Transaction Exercised in 1996 prior to the Cable Transaction Adjustment of options upon completion of the Cable Transaction Granted in 1996 subsequent to the Cable Transaction | 1,919,625<br>96,500<br>(353,350)<br>1,036,225<br>25,000 | \$25.52<br>43.51<br>23.51<br>34.25     | \$16 - 34<br>39 - 48<br>16 - 34 |
| Exercised in 1996 subsequent to the Cable Transaction   | (43, 200)   | 14.39                                  | 10 - 19                         |
| Outstanding at December 31, 1996  | 2,680,800   | 16.74                                  | 10 - 34                         |
| Granted in 1997   | 605,500   | 35.33                                  | 35 - 43                         |
| Exercised in 1997   | (448,975)   | 17.27                                  | 10 - 26                         |
| Forfeited in 1997   | (11,800)  | 34.50                                  | 35                              |
| Outstanding at December 31, 1997  | 2,825,525   | 21.00                                  | 11 - 43                         |
| Granted in 1998   | 634,450   | 47.32                                  | 39 - 56                         |
| Exercised in 1998   | (274,239)   | 16.02                                  | 11 - 39                         |
| Forfeited in 1998   | (31,316)  | 35.04                                  | 35 - 39                         |
| Outstanding at December 31, 1998 (by year granted): 1990 1991 1992 1993 1994 1995 1996 1997 1998  | 64,520  | 14.20                                  | 11 - 15                         |
|   | 372,950   | 11.99                                  | 11 - 13                         |
|   | 174,000   | 15.18                                  | 15 - 17                         |
|   | 630,000   | 17.73                                  | 15 - 21                         |
|   | 561,600   | 18.83                                  | 17 - 21                         |
|   | 12,000  | 19.63                                  | 18 - 20                         |
|   | 156,400   | 28.31                                  | 24 - 34                         |
|   | 548,500   | 35.37                                  | 35 - 43                         |
|   | 634,450   | 47.32                                  | 39 - 56                         |
| Total options outstanding   | 3,154,420   | \$26.58                                | \$11 - 56                       |
| Exercisable at December 31: 1996 1997 1998  | 2,417,900   | \$16.02                                | \$10 - 27                       |
|   | 2,190,625   | 16.90                                  | 11 - 27                         |
|   | 2,204,089   | 19.41                                  | 11 - 43                         |

The number of options and the option prices were adjusted based on the market price of Class A Common Shares before and after completion of the Cable Transaction, in order to preserve the economic value of the options. Substantially all options granted prior to 1997 are exercisable.

The Company has adopted the "disclosure-only" provisions of FAS No. 123; therefore no compensation expense has been recognized for stock option grants. Had compensation expense been determined based upon the fair value (determined using the Black-Scholes option pricing model) at the grant date consistent with the provisions of FAS No. 123, the Company's income from continuing operations would have been reduced to the pro forma amounts as follows:

( in thousands, except per share data )

| ( 1. chousands, shoope per onale data )  | 1998       | For t      | he years | ended December<br>1997 | 31, | 1996           |
|--|------------|------------|----------|------------------------|-----|----------------|
| Pro forma income from continuing operations Pro forma income from continuing operations per share of common stock: | \$<br>127, | 900        | \$       | 155,800                | \$  | 126,500        |
| Basic<br>Diluted   |            | .60<br>.58 |          | \$1.94<br>1.91         |     | \$1.58<br>1.56 |

The 1996 amounts above include the \$2,900,000, \$.04 per share on a diluted basis, effect of the option adjustment related to the Cable Transaction. That amount is the after-tax difference between the fair value of the adjusted options and the intrinsic value of the original options outstanding on the date of the Cable Transaction. FAS No. 123 requires that, for options issued prior to the adoption of FAS No. 123, such difference must be included in the proforma disclosures. There was no difference between the fair values of the original and the adjusted options on the date of the Cable Transaction. Information related to the fair value of stock option grants is presented below:

|   | For the yea<br>1998 | rs ended December 31,<br>1997 | 1996    |
|---|---------------------|-------------------------------|---------|
| Weighted-average fair value of options granted<br>Assumptions used to determine fair value: | \$14.33             | \$12.03                       | \$14.84 |
| Dividend yield  | 1.5%                | 1.5%                          | 1.5%    |
| Expected volatility   | 24%                 | 28%                           | 27%     |
| Risk-free rate of return  | 5.7%                | 6.0%                          | 6.4%    |
| Expected life of options  | 7 years             | 7 years                       | 7 years |

Awards of Class A Common Shares vest over an incentive period conditioned upon the individual's employment throughout that period. During the vesting period shares issued are nontransferable, but the shares are entitled to all the rights of an outstanding share. Compensation expense is determined based upon the fair value of the shares at the grant date. Information related to awards of Class A Common Shares is presented below:

( in thousands, except share data )

| ( In thousands, except share data )                         | 19 |         | r the | years ended<br>1997 | December | 31, | 1996    |
|---|----|---------|-------|---------------------|----------|-----|---------|
| Class A Common Shares:                                      |    |         |       |                     |          |     |         |
| Shares awarded prior to completion of the Cable Transaction |    |         |       |                     |          |     | 130,500 |
| Weighted-average price of shares awarded                    |    |         |       |                     |          |     | \$43.45 |
| Adjustment of unvested shares upon completion               |    |         |       |                     |          |     |         |
| of the Cable Transaction                                    |    |         |       |                     |          |     | 127,650 |
| Awarded subsequent to completion of the Cable Transaction   |    | 20,500  |       |                     | 80,500   |     | 52,500  |
| Weighted-average price of shares awarded                    |    | \$51.22 |       |                     | \$38.97  |     | 34.25   |
| Shares forfeited  |    | 1,500   |       |                     |          |     |         |
| Compensation expense recognized:                            |    |         |       |                     |          |     |         |
| Continuing operations                                       | \$ | 2,863   | \$    |                     | 2,776 \$ |     | 1,482   |
| Scripps Cable   |    | •       |       |                     | •        |     | 2,300   |

The number of unvested shares was adjusted based on the market price of Class A Common Shares before and after completion of the Cable Transaction, to preserve the economic value of the awards.

# 15. DISCONTINUED OPERATION - SCRIPPS CABLE

Net cash used in investing activities

The following tables present summarized financial information for Scripps Cable:

Operating Results

| ( in thousands, except share data )   | Year Ended<br>December 31,<br>1996 |
|---|------------------------------------|
| Operating revenues  | \$<br>270,172                      |
| Income before income taxes Income taxes   | 60,541<br>(21,027)                 |
| Income from operations<br>Costs of Cable Transaction  | 39,514<br>(12,251)                 |
| Net income  | \$<br>27,263                       |
| Net income per share of common stock:  Basic  Diluted   | \$.34<br>.34                       |
| Cash Flows  |                                    |
| ( in thousands )  | Year Ended<br>December 31,<br>1996 |
| Net income<br>Depreciation and amortization<br>Other, net   | \$<br>27,263<br>48,008<br>(10,178) |
| Net cash provided by operating activities   | \$<br>65,093                       |
| Capital expenditures<br>Acquisition of cable television systems (primarily equipment and intangible assets)<br>Other, net | \$<br>(57,898)<br>(62,099)<br>422  |

\$

(119,575)

# 16. SUMMARIZED QUARTERLY FINANCIAL INFORMATION (Unaudited)

Summarized financial information is as follows:

| ( in thousands, except per share data )     |                  |             |            |              |             |
|---|------------------|-------------|------------|--------------|-------------|
|   | 1st              | 2nd         | 3rd        | 4th          |             |
| 1998  | Quarter          | Quarter     | Quarter    | Quarter      | Total       |
| Operating revenues                          | \$<br>346,809 \$ | 366,918 \$  | 343,423 \$ | 397,405 \$   | 1,454,555   |
| Operating expenses:                         |                  |             |            |              |             |
| Employee compensation and benefits          | 114,194          | 113,372     | 112,388    | 114,532      | 454,486     |
| Newsprint and ink                           | 36,348           | 36,958      | 36,100     | 38,663       | 148,069     |
| Program, production and copyright costs     | 23,429           | 25,100      | 26,095     | 33,022       | 107,646     |
| Other operating expenses                    | 89,628           | 90,854      | 86,073     | 97,910       | 364,465     |
| Depreciation and amortization               | 25,755           | 25,427      | 25,311     | 27,352       | 103,845     |
| Total operating expenses                    | 289,354          | 291,711     | 285,967    | 311,479      | 1,178,511   |
| Operating income                            | 57,455           | 75,207      | 57,456     | 85,926       | 276,044     |
| Interest expense                            | (12,012)         | (11,747)    | (11,712)   | (11,637)     | (47,108)    |
| Miscellaneous, net                          | (1,438)          | 915         | 285        | 464          | 226         |
| Income taxes                                | (17,959)         | (26,380)    | (18,852)   | (29,884)     | (93,075)    |
| Minority interests                          | (968)            | (1,571)     | (1,099)    | (1,235)      | (4,873)     |
| Income from continuing operations           | \$<br>25,078 \$  | 36,424 \$   | 26,078 \$  | 43,634 \$    | 131,214     |
| Income from continuing operations per       |                  |             |            |              |             |
| share of common stock:                      | <b>A</b> 04      | <b>A</b> 45 | Φ 00       | <b>A F</b> 0 | <b>4.05</b> |
| Basic                                       | \$ .31           | \$ .45      | \$ .33     | \$ .56       | \$ 1.65     |
| Diluted                                     | \$ .31           | \$ .45      | \$ .32     | \$ .55       | \$ 1.62     |
| Basic weighted-average shares outstanding   | 80,358           | 80,404      | 79,874     | 78,226       | 79,715      |
| Diluted weighted-average shares outstanding | 81,616           | 81,688      | 81,041     | 79,339       | 80,921      |
| Cash dividends per share of common stock    | \$ .13           | \$ .13      | \$ .14     | \$ .14       | \$ .54      |

The sum of the quarterly net income per share amounts may not equal the reported annual amount because each is computed independently based upon the weighted-average number of shares outstanding for the period.

| ( in thousands, except per share data )                   |                  |                  |                  |                  |                   |
|---|------------------|------------------|------------------|------------------|-------------------|
| 1997  | 1st<br>Quarter   | 2nd<br>Quarter   | 3rd<br>Quarter   | 4th<br>Quarter   | Total             |
| Operating revenues  | \$<br>290,710 \$ | 305,512 \$       | 286,181 \$       | 359,554 \$       | 1,241,957         |
|   |                  |                  |                  |                  |                   |
| Operating expenses:                                       | 04.005           | 00 004           | 07.404           | 440.000          | 000 740           |
| Employee compensation and benefits                        | 94,805           | 96,381           | 97,491           | 110,069          | 398,746           |
| Newsprint and ink Program, production and copyright costs | 27,351<br>25,827 | 30,416           | 30,204<br>18,356 | 35,537<br>25,297 | 123,508<br>86,468 |
| Other operating expenses                                  | 68,608           | 16,988<br>74,072 | 72,532           | 89,593           | 304,805           |
| Depreciation and amortization                             | 18,268           | 17,294           | 18,023           | 24,021           | 77,606            |
| Depreciation and amortization                             | 10,200           | 11,294           | 10,023           | 24,021           | 77,000            |
| Total operating expenses                                  | 234,859          | 235,151          | 236,606          | 284,517          | 991,133           |
| Operating income  | 55,851           | 70,361           | 49,575           | 75,037           | 250,824           |
| Interest expense  | (2,566)          | (2,484)          | (2,300)          | (11,193)         | (18,543)          |
| Net gains and unusual items                               |                  |                  | 20,981           | 23,913           | 44,894            |
| Miscellaneous, net  | 113              | 368              | 914              | 1,731            | 3,126             |
| Income taxes  | (22,477)         | (28,728)         | (29,668)         | (36,637)         | (117,510)         |
| Minority interests  | (898)            | (938)            | (924)            | (2,329)          | (5,089)           |
| Net income  | \$<br>30,023 \$  | 38,579 \$        | 38,578 \$        | 50,522 \$        | 157,702           |
| Income from continuing operations per                     |                  |                  |                  |                  |                   |
| share of common stock:                                    |                  |                  |                  |                  |                   |
| Basic   | \$ .37           | \$ .48           | \$ .48           | \$ .63           | \$ 1.96           |
| Diluted   | \$ .37           | \$ .47           | \$ .47           | \$ .62           | \$ 1.93           |
| Basic weighted-average shares outstanding                 | 80,496           | 80,562           | 80,644           | 80,297           | 80,500            |
| Diluted weighted-average shares outstanding               | 81,588           | 81,701           | 81,814           | 81,476           | 81,645            |
| Cash dividends per share of common stock                  | \$ .13           | \$ .13           | \$ .13           | \$ .13           | \$ .52            |

The sum of the quarterly net income per share amounts may not equal the reported annual amount because each is computed independently based upon the weighted-average number of shares outstanding for the period.

# THE E. W. SCRIPPS COMPANY

Index to Consolidated Financial Statement Schedules

Valuation and Qualifying Accounts

| ( in thousands )   | LUMN A    | COLUMN B                          | COLUMN C   | COLUMN D                                    | COLUMN E   | COLUMN F                    |
|--|-----------|-----------------------------------|--|---|--|-----------------------------|
| CLASS  | IFICATION | BALANCE<br>BEGINNING<br>OF PERIOD | ADDITIONS<br>CHARGED TO<br>COSTS AND<br>EXPENSES | DEDUCTIONS<br>AMOUNTS<br>CHARGED<br>OFF-NET | INCREASE<br>(DECREASE)<br>RECORDED<br>ACQUISITIONS<br>(DIVESTITURES) | BALANCE<br>END OF<br>PERIOD |
| YEAR ENDED DECEMBER 31,<br>Allowance for doubtful<br>accounts receivable | 1998:     | \$<br>6,305                       | \$<br>6,926                                      | \$<br>5,826 \$                              | (83)   | \$<br>7,322                 |
| YEAR ENDED DECEMBER 31,<br>Allowance for doubtful<br>accounts receivable | 1997:     | \$<br>3,974                       | \$<br>7,387                                      | \$<br>6,152 \$                              | 1,096  | \$<br>6,305                 |
| YEAR ENDED DECEMBER 31,<br>Allowance for doubtful<br>accounts receivable | 1996:     | \$<br>3,447                       | \$<br>5,422                                      | \$<br>4,895                                 |  | \$<br>3,974                 |

# THE E. W. SCRIPPS COMPANY

# Index to Exhibits

| 3.12   Articles of Incorporation   (5)   3.01   3.02   3   | Exhibit<br>Number | Description of Item  | Page  | Exhibit No.<br>Incorporated |
|--|-------------------|--|-------|-----------------------------|
| 4.028   Form of Indenture: 6.375% notes due in 2002   3  |                   |  |       |                             |
| 4.038 Form of Indenture: 6.625% notes due in 2007 4.038 Form of Debt Securities: 6.375% notes due in 2002 4.038 Form of Debt Securities: 6.625% notes due in 2007 10.01 Perform of Debt Securities: 6.625% notes due in 2007 10.02 Amended and Restated Joint Operating Agreement, dated January 1, 1979, among Journal Publishing Company, New Mexico State Tribune Company and Albuquerque Publishing Company, New Mexico State Tribune Company and 10.02 Amended and Restated Joint Operating Agreement, dated September 23, 1988, among 10.03 Joint Operating Agreement, dated September 23, 1977 between the 10.03 Joint Operating Agreement, dated September 23, 1977 between the 10.05 Amended and Restated Joint Operating Agreement, dated October 23, 1986, among Evansville Press Company, Inc., Hartmann Publications, Inc. and Evansville Printing Corporation 10.06 Building Lease, dated April 25, 1984, among Albuquerque Publishing Company, Number Seven and Jefferson Building Partnership 10.07 Agreement, dated August 17, 1989, between United Feature Syndicate, Inc. and 10.08 Found Lease, dated April 25, 1984, among Albuquerque Publishing Company, New Mexico State Tribune Company, Number Seven and Jefferson Building Partnership 10.07 Agreement, dated August 17, 1989, between United Feature Syndicate, Inc. and 10.08 Charles M. Schulz and the Trustes of the Schulz Family Renewal Copyright 10.08 Fear Competitive Advance and Revolving Credit Agreement, dated as of September 25, 1997, among The E. W. Scripps Company, the Banks named 10.04 Gel-App Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named 10.04 Gel-App Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named 10.05 Agreement, Gated December 24, 1959, between the Company and Co., as 10.05 Agreement, Gated December 24, 1959, between the Company and Co., as 10.05 Agreement, Gated December 24, 1959, between the Company and Co., as 10.05  |                   |  |       |                             |
| 4.08   Form of Debt Securities: 6.62% notes due in 2007  | 4.02B             | Form of Indenture: 6.625% notes due in 2007  | (3)   | 4.1                         |
| 19.9.1 Amended and Restated Joint Operating Agreement, dated January 1, 1979, among Journal Publishing Company, New Mexico State Tribune Company and Albuquerque Publishing Company, as amended 10. 10.0 10.0 10.0 10.0 10.0 10.0 10.0   |                   |  |       |                             |
| 10.02   Memoded and Restated Joint Operating Agreement, dated February 29, 1988, among Birmingham News Company and Birmingham News Company and Birmingham News Company and Birmingham Post Company (1)   10.03   |                   | Amended and Restated Joint Operating Agreement, dated January 1, 1979, among<br>Journal Publishing Company, New Mexico State Tribune Company and | . ,   |                             |
| Birmingham News Company and Birmingham Post Company   10.02   10.02   10.03   10.000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.0000   10.000   | 10.02             |  | (1)   | 10.0                        |
| Amended and Restated Joint Operating Agreement, dated October 23, 1986, among Evansville Press Company, Inc., Hartmann Publications, Inc. and Evansville Printing Corporation  10.06 Building Lease, dated April 25, 1984, among Albuquerque Publishing Company, Number Seven and Jefferson Building Partnership  10.06 Ground Lease, dated April 25, 1984, among Albuquerque Publishing Company, New Mexico State Tribune Company, Number Seven and Jefferson Building Partnership  10.07 Agreement, dated August 17, 1989, between United Feature Syndicate, Inc. and Charles M. Schulz and the Trustees of the Schulz Family Renewal Copyright Trust, as amended  10.40 5-Year Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.53 1987 Long-Term Incentive Plan  10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended  10.55 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps  10.54 Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps  10.58 Board Representation Agreement, dated March 14, 1986, between the Company and Charles E. Scripps  10.56 Shareholder Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps  10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan  10.59 Non-Employee Director's Stock Option Plan  10.59 No |                   | Birmingham News Company and Birmingham Post Company  | (1)   | 10.02                       |
| Evansville Press Company, Inc., Hartmann Publications, Inc. and Evansville Printing Corporation (1) 16.05  10.06 Building Lease, dated April 25, 1984, among Albuquerque Publishing Company, Number Seven and Jefferson Building Partnership (1) 10.08A  10.06A Ground Lease, dated April 25, 1984, among Albuquerque Publishing Company, New Mexico State Tribune Company, Number Seven and Jefferson Building Partnership (1) 10.08B  10.07 Agreement, dated August 17, 1989, between United Feature Syndicate, Inc. and Charles M. Schulz and the Trustees of the Schulz Family Renewal Copyright Trust, as amended (1) 10.11  10.40 5-Year Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent (1) 10.11  10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent (1) 10.36  10.51 1 | 10.05             |  | (1)   | 10.03                       |
| Building Leäse, dated April 25, 1984, among Albuquerque Publishing Company, Number Seven and Jefferson Building Partnership  10.06A  Ground Lease, dated April 25, 1984, among Albuquerque Publishing Company, New Mexico State Tribune Company, Number Seven and Jefferson Building Partnership Partnership Office August 17, 1989, between United Feature Syndicate, Inc. and Charles M. Schulz and the Trustees of the Schulz Family Renewal Copyright Trust, as amended  10.40  10.40  10.40  10.40  10.40  10.40  10.41  10. | 10.05             | Evansville Press Company, Inc., Hartmann Publications, Inc. and Evansville   | (1)   | 10.05                       |
| Number Seven and Jefferson Building Partnership  6round Lease, dated April 25, 1984, among Albuquerque Publishing Company, New Mexico State Tribune Company, Number Seven and Jefferson Building Partnership  7. Agreement, dated August 17, 1989, between United Feature Syndicate, Inc. and Charles M. Schulz and the Trustees of the Schulz Family Renewal Copyright Trust, as amended  8. September 28, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.51 1987 Long-Term Incentive Plan 10.53 1987 Long-Term Incentive Plan 10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps 10.54 Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps 10.55 Board Representation Agreement, dated March 14, 1986, between 10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholder Agreement, dated March 14, 1986, between the Company and Shareholders of John P. Scripps Rowspapers 10.55 Scripps Family Agreement dated October 15, 1992 10.56 Shareholder Agreement, dated October 15, 1992 10.57 Scripps Family Agreement dated October 15, 1992 10.58 Non-Employee Directors' Stock Option Plan 10.59 Poferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives 10.59 Non-Employee Directors' Stock Option Plan 10.59 Poferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives 10.59 Agas Agreement Agent Plan Scripps Rowspapers 10.59 Poferred Compensation and Phantom Stock Plan for Senior Officers 10.59 Poferred Compensation and Phantom Stock Plan for Senior Officers 10.59 Poferred Compensation and Phantom Stock Plan for Senior Of | 10.06             |  | (1)   | 10.05                       |
| New Mexico State Tribune Company, Number Seven and Jefferson Building Partnership Agreement, dated August 17, 1989, between United Feature Syndicate, Inc. and Charles M. Schulz and the Trustees of the Schulz Family Renewal Copyright Trust, as amended 10.40 5-Year Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent 10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent 10.51 10.53 1987 Long-Term Incentive Plan 10.54 10.54 10.55 10.5 |                   | Number Seven and Jefferson Building Partnership  | (1)   | 10.08A                      |
| Partnership  | 10.06A            |  |       |                             |
| Charles M. Schulz and the Trustees of the Schulz Family Renewal Copyright Trust, as amended  5-Year Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.53 1987 Long-Term Incentive Plan 10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended 10.54 Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps 10.55 Board Representation Agreement, dated March 14, 1986, between The Company and Charles E. Scripps 10.56 Soripps Frust and John P. Scripps 10.57 Shareholders of John P. Scripps Newspapers 10.58 Scripps Family Agreement dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps 10.59 Soripps Family Agreement dated October 15, 1992 10.59 Non-Employee Directors' Stock Option Plan 10.50 And Selected Executives 10.50 Agent Agreement Agent Plan  |                   | . , , ,  | (1)   | 10.08B                      |
| Trust, as amended  10.40 5-Year Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.51 1987 Long-Term Incentive Plan  10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended  10.54 Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps  10.54 Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps  10.55 Board Representation Agreement, dated March 14, 1986, between the Company and Charles E. Scripps  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholder Agreement, dated October 15, 1992  10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan  10.59 Non-Employee Directors' Stock Option Plan  10.59 Non-Employee Directors' Stock Option Plan  10.50 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers  and Selected Executives  (7) 4A   | 10.07             |  |       |                             |
| 10.40 5-Year Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent (3) 10.1 10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent (3) 10.2 1987 Long-Term Incentive Plan (1) 10.36 1987 Long-Term Incentive Plan (1) 10.36 10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended (1) 10.39A 10.54 Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps (1) 10.39B 10.54 Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps (1) 10.39C 10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps Scripps (1) 10.44 10.56 Shareholder Agreement, dated March 14, 1986, between the Company and Charles E. Scripps P. Scripps Rewspapers (1) 10.45 10.57 Scripps Family Agreement dated October 15, 1992 (4) 1 10.58 1997 Long-Term Incentive Plan (6) 48 10.59 Non-Employee Directors' Stock Option Plan (6) 48 10.59 Non-Employee Directors' Stock Option Plan (6) 48 10.50 Plap Peferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives (7)  |                   |  | (1)   | 10.11                       |
| therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.53 1987 Long-Term Incentive Plan  10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended  10.54A Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps  10.54B Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps  10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers  10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan 10.59 Non-Employee Directors' Stock Option Plan 10.59 Non-Employee Directors' Stock Option Plan 10.59 Agreement December 24, 1997 Long-Term and Selected Executives  10.50 Agent Representation and Phantom Stock Plan for Senior Officers and Selected Executives  10.50 Agent Representation and Phantom Stock Plan for Senior Officers and Selected Executives  10.50 Agent Representation and Phantom Stock Plan for Senior Officers and Selected Executives  10.50 Agent Representation and Phantom Stock Plan for Senior Officers and Selected Executives   | 10.40             | 5-Year Competitive Advance and Revolving Credit Agreement, dated as of   | (-)   |                             |
| Documentation Agent  10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent  10.53 1987 Long-Term Incentive Plan 10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended  10.54 Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps  10.54B Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps  10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers  10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan 10.59 Non-Employee Directors' Stock Option Plan 10.59 Non-Employee Directors' Stock Option Plan 10.59 Option Perferd Compensation and Phantom Stock Plan for Senior Officers and Selected Executives  (7) 4A  |                   |  |       |                             |
| 10.41 364-Day Competitive Advance and Revolving Credit Agreement, dated as of September 26, 1997, among The E. W. Scripps Company, the Banks named therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as Documentation Agent (3) 10.2 10.53 1987 Long-Term Incentive Plan (1) 10.36 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended (1) 10.39A 10.54A Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps (1) 10.39B 10.54B Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps (1) 10.39C 10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps between the Company and the Shareholders of John P. Scripps Newspapers (1) 10.45 10.57 Scripps Family Agreement dated October 15, 1992 (4) 1 10.58 1997 Long-Term Incentive Plan (6) 4B 10.59 Non-Employee Directors' Stock Option Plan (6) 4A 10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives (7) 4A  |                   |  | (3)   | 10.1                        |
| therein, The Chase Manhattan Bank, as Agent, and J. P. Morgan & Co., as  Documentation Agent  1987 Long-Term Incentive Plan  10.53 1987 Long-Term Incentive Plan  10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended  10.54 Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps  10.54 Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps  10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers  10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan 10.59 Non-Employee Directors' Stock Option Plan 10.59 Non-Employee Directors' Stock Option Plan 10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives  (7) 4A   | 10.41             |  | (-)   |                             |
| Documentation Agent  10.53 1987 Long-Term Incentive Plan  10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended  10.54A Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps  10.54B Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps  10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers  10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan 10.59 Non-Employee Directors' Stock Option Plan 10.59 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives  (7) 4A   |                   | 1  |       |                             |
| 10.53 1987 Long-Term Incentive Plan 10.54 Agreement, dated December 24, 1959, between the Company and Charles E. Scripps, as amended 10.54A Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps 10.54B Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps 10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps 10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers 10.57 Scripps Family Agreement dated October 15, 1992 10.58 1997 Long-Term Incentive Plan 10.59 Non-Employee Directors' Stock Option Plan 10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives (7) 4A  |                   |  | (3)   | 10.2                        |
| as amended  10.54A Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps  10.54B Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps  10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers  10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan  10.59 Non-Employee Directors' Stock Option Plan  10.59 Non-Employee Directors' Stock Option Plan  10.50 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives  (7) 4A  | 10.53             | 1987 Long-Term Incentive Plan  |       |                             |
| Assignment, Assumption, and Release Agreement, dated December 31, 1987, between the Company, Scripps Howard, Inc. and Charles E. Scripps  Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps  (1) 10.39C  Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps  (1) 10.44  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers  (1) 10.45  Scripps Family Agreement dated October 15, 1992  (4) 1  10.59 Non-Employee Directors' Stock Option Plan  10.59 Non-Employee Directors' Stock Option Plan  10.50 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives  (7) 4A  | 10.54             |  | (1)   | 10 204                      |
| between the Company, Scripps Howard, Inc. and Charles E. Scripps  10.54B Amendment, dated June 21, 1988 to December 24, 1959 Agreement between the Company and Charles E. Scripps  10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers  10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan  10.59 Non-Employee Directors' Stock Option Plan  10.59 Non-Employee Directors' Stock Option Plan  10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives  (7) 4A   | 10.54A            |  | (1)   | 10.39A                      |
| the Company and Charles E. Scripps (1) 10.39C  10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps (1) 10.44  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers (1) 10.45  10.57 Scripps Family Agreement dated October 15, 1992 (4) 1  10.58 1997 Long-Term Incentive Plan (6) 4B  10.59 Non-Employee Directors' Stock Option Plan (6) 4A  10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives (7) 4A   |                   | between the Company, Scripps Howard, Inc. and Charles E. Scripps   | (1)   | 10.39B                      |
| 10.55 Board Representation Agreement, dated March 14, 1986, between The Edward W. Scripps Trust and John P. Scripps 10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers 10.57 Scripps Family Agreement dated October 15, 1992 10.58 1997 Long-Term Incentive Plan 10.59 Non-Employee Directors' Stock Option Plan 10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives (7) 4A   | 10.54B            | , , , , , , , , , , , , , , , , , , ,  | (1)   | 10 200                      |
| The Edward W. Scripps Trust and John P. Scripps  10.56 Shareholder Agreement, dated March 14, 1986, between the Company and the Shareholders of John P. Scripps Newspapers  10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan  10.59 Non-Employee Directors' Stock Option Plan  10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives  (1) 10.44  (4) 1  (6) 4B  (7) 4A   | 10.55             | ! /  | (1)   | 10.390                      |
| Shareholders of John P. Scripps Newspapers (1) 10.45  10.57 Scripps Family Agreement dated October 15, 1992 (4) 1  10.58 1997 Long-Term Incentive Plan (6) 4B  10.59 Non-Employee Directors' Stock Option Plan (6) 4A  10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives (7) 4A  |                   | The Edward W. Scripps Trust and John P. Scripps  | (1)   | 10.44                       |
| 10.57 Scripps Family Agreement dated October 15, 1992  10.58 1997 Long-Term Incentive Plan  10.59 Non-Employee Directors' Stock Option Plan  10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives  (7) 4A   | 10.56             |  | (1)   | 10 45                       |
| 10.58 1997 Long-Term Incentive Plan (6) 4B 10.59 Non-Employee Directors' Stock Option Plan (6) 4A 10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives (7) 4A   | 10.57             |  | . ,   |                             |
| 10.60 1997 Deferred Compensation and Phantom Stock Plan for Senior Officers and Selected Executives (7) 4A   | 10.58             | 1997 Long-Term Incentive Plan  | • • • |                             |
| and Selected Executives (7) 4A   |                   |  | (6)   | 4A                          |
| $\mathbf{v}$   | T0.00             | ·  | (7)   | 4A                          |
|  | 10.61             |  |       |                             |

| Exhibit<br>Number | Description of Item   | Page | Exhibit No.<br>Incorporated |
|-------------------|---|------|-----------------------------|
| 12                | Computation of Ratio of Earnings to Fixed Charges for the Three Years Ended |      |                             |
|                   | December 31, 1997   | E-4  |                             |
| 21                | Subsidiaries of the Company   | E-5  |                             |
| 23                | Independent Auditors' Consent   | E-6  |                             |
| 27                | Financial Data Schedule   | E-7  |                             |
| 27                | Restated 1997 Financial Data Schedule                                       | E-8  |                             |
|                   |   |      |                             |

- Incorporated by reference to Registration Statement of The E. W. Scripps Company on Form S-1 (File No. 33-21714).
- (2) Incorporated by reference to The E. W. Scripps Company Annual Report on Form 10-K for the year ended December 31, 1990.
- (3) Incorporated by reference to Registration Statement on Form S-3 (File No. 33-36641).
- (4) Incorporated by reference to The E. W. Scripps Company Current Report on Form 8-K dated October 15, 1992.
- (5) Incorporated by reference to Scripps Howard, Inc. Registration Statement on Form 10 (File No. 1-11969).
- (6) Incorporated by reference to Registration Statement of The E. W. Scripps Company on Form S-8 (File No. 333-27623).
- (7) Incorporated by reference to Registration Statement of The E. W. Scripps Company on Form S-8 (File No. 333-27621).

# THE E. W. SCRIPPS COMPANY 1997 DEFERRED COMPENSATION AND STOCK PLAN FOR DIRECTORS

#### Introduction

Effective January 1, 1997, The E. W. Scripps Company (the "Company") hereby adopts a non-qualified deferred compensation and stock plan (the "Plan") for its directors ("Participants"). For purposes of this Plan, a director shall be defined as any director who is eligible to receive cash compensation for his or her service as a director of the Company.

The purpose of the Plan is to provide an opportunity for Participants to enhance their personal financial planning by having access to a vehicle for deferring income to a time considered to be of personal advantage. Additionally, the Plan is designed to more closely align the Participants' financial interests with those of the Company's shareholders.

### 2. Plan Administration

The Plan shall be governed by the Board of Directors of the Company and administered by the Corporate Secretary.

A Participant's interest in the Plan may not be sold, assigned, pledged, transferred or otherwise encumbered.

3. Compensation Eligible for Deferral Participating directors can elect to defer annual fees, meeting fees, and/or fees for serving as chairman of a committee which become payable under the director fee schedule approved from time to time by The E. W. Scripps Company.

#### 4. Timing of Election

The election to defer potential director fee payments under the Plan must be made within 30 days after the first of each calendar year. (However, for the year 1997, since the Plan was approved by the Board of Directors on March 10, 1997, the deadline to defer fees is extended to March 31, 1997 for those directors who have been continuously deferring fees.)

Once an election is made, it cannot be revoked.

#### 5. Deferral Period

Participants can elect to defer payment from the date such payment otherwise would be made until an actual date specified by the Participant, but no earlier than three years from the date it would otherwise have been paid, or until the date that he/she resigns as a director or is not re-elected a director.

# 6. Deferral Election

Directors may defer a minimum of 50% of annual fees, meeting fees, and/or fees for serving as chairman of a committee which become payable under the director fee schedule approved by the Board of Directors of the Company.

At the time of the election to defer, a Participant must select the deferral period. See Section 5 above.

A Participant must elect to defer either into the Fixed Income Fund or into Phantom Stock, or some combination of these two funds.

Once an election to defer is made, it is irrevocable.

Deferred amounts will be earned on a quarterly basis.

### (A) Fixed Income Fund

Deferred amounts will be recorded on the Company's books and credited with an interest factor during the deferral period. Interest on unpaid deferred amounts will be compounded and credited annually. Interest is calculated based on the twelve month average of the 10-year treasury rate (at November of each year), plus 1%.

### (B) Phantom Stock Fund

Quarterly, the earned amount will be converted to phantom shares of the Company's Class A Common Stock. The conversion calculation is:

Quarterly deferred retainer, committee chair retainer, and meeting fee amounts divided by the Fair Market Value of the Company's Class A Common Shares on the date earned equals the number of phantom shares credited. (The Fair Market Value shall be the average of the high and low sale prices of the Company's stock on the New York Stock Exchange. The date earned is the last day of each quarter that the director served in his or her position.)

Dividends on shares accumulated during the year and for prior years shall be converted on December 31 of each year and added to the balance of the deferred amount. Dividends shall be converted to phantom shares using the above calculation, except that it will be computed on an annual

basis. The Fair Market Value shall be calculated on the last trading day for that calendar year.

- 7. Payment of the Balance in the Deferred Account Participants may not make intra-Plan transfers, i.e., once an election is made to defer into a specific fund, the Participant cannot elect to move an account balance into another fund.
  - (A) Fixed Income Fund At the time the Participant executes the Election Form, the Participant may elect that deferred amounts, including interest, be paid in a lump sum, or over a specified number of years (not to exceed 15 years). If the Participant fails to make an election as to the period of time over which payments are to be made, payments shall be made over a 10 year period, commencing on the date elected by the Participant on the Election Form.

Balances in the fixed income fund will continue to earn interest credit as described above.

Notwithstanding the foregoing provision, the Company shall have the discretion to accelerate pay-out in the event of a Participant's disability, death or servere hardship.

#### (B) Phantom Stock Fund

At the election of the Participant, made at the time the Participant executes the Election Form, the Participant may elect that (i) the balance in his or her phantom stock account shall be paid in shares, in cash equal to the value of the shares, or a combination of shares and cash and (ii) such payment shall be in a lump sum at the end of the deferral period or over a specified number of years (not to exceed 15 years) beginning at the end of the deferral period.

Participant may change the form of payment of the balance in his or her Phantom Stock Account subject to applicable law.

If payment is to be in cash and over time as aforesaid, the unpaid balance will be held in the phantom stock fund and will continue to earn dividend credit as described above. If the Participant fails to make an election as to the period of time over which cash payments are to be made, such payment shall be made over a ten-year period, beginning at the end of the deferral period.

### 8. Previous Deferral Elections

Adoption of the Plan automatically transfers all deferred balances, for active directors, under the 1995 Deferred Compensation Plan for Directors, to the Plan. A written election must be made as to whether the transferred funds are to be held in the fixed income fund or the phantom stock fund. Transferred funds from the 95 plan to the phantom stock fund within the Plan will be converted using the actual Fair Market Value for the quarter in which the conversion occurs.

### 9. Funding of the Plan

The deferred dollar amount will be recorded on the Company's books. During the deferral period, and the payout period, the director will be a general, unsecured creditor of the Company.

### 10. Change of Control

At the time the Participant executes the Election Form, the Participant may elect to accelerate the payment of all deferred amounts and receive payment in a lump sum (in cash or shares or a combination of both, as the case may be) as soon as practicable after (and in the event that) a Change in Control occurs. For purposes hereof, "Change in Control" shall mean an event that would be required to be reported in response to Item 1 of Form 8-K or any successor form thereto promulgated under the Securities Exchange Act of 1934.

| ( In thousands )   |    | 1000                         | Yea | ars ended December                | 1000                        |
|--|----|------------------------------|-----|-----------------------------------|-----------------------------|
|  |    | 1998                         |     | 1997                              | 1996                        |
| EARNINGS AS DEFINED: Earnings from operations before income taxes after eliminating  | \$ | 229,743                      | ¢   | 286,135 \$                        | 221,565                     |
| undistributed earnings of 20%- to 50%-owned affiliates Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies   | Φ  | 52,113                       | Φ   | 22,618                            | 13,050                      |
| Earnings as defined  | \$ | 281,856                      | \$  | 308,753 \$                        | 234,615                     |
| FIXED CHARGES AS DEFINED:<br>Interest expense, including amortization of debt issue costs<br>Interest capitalized<br>Portion of rental expense representative of the interest factor<br>Preferred stock dividends of majority-owned subsidiary companies | \$ | 47,108<br>341<br>5,005<br>80 | \$  | 18,543 \$<br>1,193<br>4,075<br>80 | 9,629<br>749<br>3,421<br>80 |
| Fixed charges as defined   | \$ | 52,534                       | \$  | 23,891 \$                         | 13,879                      |
| RATIO OF EARNINGS TO FIXED CHARGES   |    | 5.37                         |     | 12.92                             | 16.90                       |

# Name of Subsidiary

Jurisidiction of Incorporation

BRV, Inc. (Boulder Daily Camera, Bremerton Sun, Redding Record Searchlight,
 Ventura County Newspapers)
Birmingham Post Company (Birmingham Post Herald)
Channel 7 of Detroit, Inc., (WXYZ)
Collier County Publishing Company (The Naples Daily News)
Denver Publishing Company (Rocky Mountain News)
Evansville Courier Company, Inc., 91.5%-owned
Force V Corporation (Destin Log)
Independent Publishing Company (Anderson Independent Mail)
Knoxville News-Sentinel Company
Memphis Publishing Company, 91.3%-owned (The Commercial Appeal)
New Mexico State Tribune Company (The Albuquerque Tribune)
Scripps Acquisition L.P. (Corpus Christi Caller-Times, Abilene Reporter-News,
 Wichia Falls Times Record News, San Angelo Standard-Times)
Scripps Howard Broadcasting Company, (WMAR, Baltimore;
 WCPO, Cincinnati; WEWS, Cleveland; KSHB, Kansas City;
 KNXV, Phoenix; KJRH, Tulsa; WPTV, West Palm Beach,
 Home & Garden Television, The Television Food Network, G.P. 59% owned,
 Scripps Productions)
Scripps Howard Publishing Co. (Scripps Howard News Service, YP-USA, Ltd, 60% owned)
Stuart News Company (Stuart News, Jupiter Courier, Vero Beach Press Journal)
Tampa Bay Television, Inc., (WFTS)
United Feature Syndicate, Inc. (United Media, Newspaper Enterprise Association)

California
Alabama
Michigan
Florida
Colorado
Indiana
Florida
South Carolina
Delaware
Delaware
New Mexico

Delaware

Ohio Delaware Florida Delaware New York We consent to the incorporation by reference in Registration Statements Nos. 33-53953, 33-32740, 33-35525, 33-47828, 33-63398, 33-59701, 333-27621, 333-27623 and 333-40767 of The E. W. Scripps Company and subsidiary companies on Form S-8 and Registration Statement No. 33-36641 of The E. W. Scripps Company and subsidiary companies on Form S-3 of our report dated January 22, 1999 appearing in this Annual Report on Form 10-K of The E. W. Scripps Company and subsidiary companies for the year ended December 31, 1998

DELOITTE & TOUCHE LLP Cincinnati, Ohio March 8, 1999

```
YEAR

DEC-31-1997
DEC-31-1997

14,316

3,105
225,295
6,305
13,685
373,738

860,776
2,286,483

435,325
601,852
0
0
806
1,048,156
2,286,483
0
1,241,957
0
983,003
8,130
18,543
280,301
117,510
157,702
$1.96
$1.93
```