UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(X)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 1998

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-16914
THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter) Ohio

31-1223339
(State or other jurisdiction of incorporation or organization)
(I.R.S. Employer Identification Number)

312 Walnut Street
Cincinnati, Ohio 45202
(Address of principal executive offices)

> (Zip Code)

Registrant's telephone number, including area code: (513) 977-3000

## Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of July 31, 1998 there were 61,141,887 of the Registrant's Class A Common Shares outstanding and 19,218,913 of the Registrant's Common Voting Shares outstanding.

INDEX TO THE E. W. SCRIPPS COMPANY REPORT ON FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 1998

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## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

## ITEM 1. LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

## ITEM 2. CHANGES IN SECURITIES

There were no changes in the rights of security holders during the quarter for which this report is filed.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

There were no defaults upon senior securities during the quarter for which this report is filed.

The following table presents information on matters submitted to a vote of security holders at the 1998 Annual Meeting of Shareholders.

| Description of Matters Submitted | In Favor | Against |
| :--- | ---: | ---: | | Abstain |
| :---: |
| Class A Common Shares: |
| Election of Directors: |
| Daniel J. Meyer |
| Nicholas B. Paumgarten |
| Ronald W. Tysoe |
| Common Voting Shares: |
| Election of Directors |
| Adopt 1997 Deferred Compensation and Phantom Stock |
| Plan for Senior Officers and Selected Executives |
| Amend 1997 Deferred Compensation and Stock |
| Plan for Directors |
| Adopt Employee Stock Purchase Plan |

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
A Current Report on Form 8-K reporting the Company's consolidated operating revenues for the period ended May 31, 1998, was filed on June 11, 1998.

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

BY: /S/ D. J. Castellini
D. J. Castellini

Senior Vice President,
Finance \& Administration

## THE E. W. SCRIPPS COMPANY

## Index to Financial Information

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| Consolidated Statements of Income | $\mathrm{F}-4$ |
| Consolidated Statements of Cash Flows <br> Consolidated Statements of Comprehensive Income and <br> Stockholders' Equity | $\mathrm{F}-6$ |
| Notes to Consolidated Financial Statements <br> Management's Discussion and Analysis of Financial <br> Condition and Results of Operations | $\mathrm{F}-7$ |

## CONSOLIDATED BALANCE SHEETS

| ( in thousands ) |  | $\begin{gathered} \text { June 30, } \\ 1998 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1997 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 1997 \\ \text { (Unaudited) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 17,683 | \$ | 14,321 | \$ | 13,794 |
| Short-term investments |  | 3,237 |  | 3,105 |  | 33,389 |
| Accounts and notes receivable (less |  |  |  |  |  |  |
| allowances -\$7,113, \$6,305, \$4,834) |  | 202,208 |  | 218,310 |  | 176,484 |
| Program rights and production costs |  | 50,389 |  | 61,698 |  | 29,979 |
| Inventories |  | 17,267 |  | 13,685 |  | 12,705 |
| Deferred income taxes |  | 22,698 |  | 21,630 |  | 25,134 |
| Miscellaneous |  | 56,850 |  | 46,365 |  | 43, 034 |
| Total current assets |  | 370,332 |  | 379,114 |  | 334,519 |
| Investments |  | 111,759 |  | 84,645 |  | 66,067 |
| Property, Plant and Equipment |  | 472,337 |  | 480, 037 |  | 426,267 |
| Goodwill and Other Intangible Assets |  | 1,218,511 |  | 1,237,482 |  | 581,170 |
| Other Assets: |  |  |  |  |  |  |
| Program rights and production costs (less current portion) |  | 29,339 |  | 32,546 |  | 25,330 |
| Prepaid distribution fees (less current portion) |  | 37,132 |  | 48,287 |  | 49, 046 |
| Miscellaneous |  | 22,502 |  | 18,722 |  | 19,961 |
| Total other assets |  | 88,973 |  | 99,555 |  | 94,337 |
| TOTAL ASSETS | \$ | 2,261,912 | \$ | 2,280,833 | \$ | 1,502,360 |

See notes to consolidated financial statements.

## CONSOLIDATED BALANCE SHEETS

( in thousands, except share data )
June 30,
1998
(Unaudited) 1998
Unaudited)

As of
December 31, 1997
ane 30 1997 (Unaudited)
lIABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities:
Current portion of long-term debt Accounts payable
Customer deposits and unearned revenue
122,
81,8

81, 877
Accrued liabilities:
Employee compensation and benefits
43,777
Distribution fees
18, 026
Miscellaneous
45,519
Total current liabilities
352,490
Deferred Income Taxes
100, 383
Long-Term Debt (less current portion)
601, 845
Other Long-Term Obligations and Minority Interests (less current portion)
114,672

Stockholders' Equity:
Preferred stock, \$.01 par - authorized: 25,000,000 shares; none outstanding
Common stock, $\$ .01$ par:
Class A - authorized: 120,000,000 shares; issued and
outstanding: 61,356,653; 61,296,157; and 61,640,302 shares
Voting - authorized: 30,000,000 shares; issued and
outstanding: $19,218,913 ; 19,333,711$; and $19,333,711$ shares


TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

| 171,254 | $\$$ | 90,040 |
| ---: | ---: | ---: |
| 90,408 |  | 53,860 |
| 39,395 |  | 33,905 |
|  |  | 32,764 |
| 41,645 |  | 40,357 |
| 33,388 | 45,298 |  |
| 53,870 | 296,224 |  |
| 429,960 | 69,998 |  |
| 88,051 | 31,819 |  |
|  |  |  |
| 601,852 | 102,105 |  |

## Total

Additional paid-in capital
Retained earnings
Unrealized gains (losses) on securities available for sale
Unvested restricted stock awards
Foreign currency translation adjustment
Total stockholders' equity

,261,912
\$ 1,502, 360
See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )

| ( in thousands, except per share data ) | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 |  | 1997 |  | 1998 |  | 1997 |
| Operating Revenues: |  |  |  |  |  |  |  |  |
| Advertising | \$ | 277,284 | \$ | 226,993 | \$ | 534,631 | \$ | 431,287 |
| Circulation |  | 37,740 |  | 32,153 |  | 78,281 |  | 65,961 |
| Licensing |  | 16, 022 |  | 14,403 |  | 30,606 |  | 30,627 |
| Joint operating agency distributions |  | 13,227 |  | 13,121 |  | 24,043 |  | 24,530 |
| Affiliate fees |  | 9,397 |  | 5,164 |  | 18,074 |  | 8,901 |
| Program production |  | 1,765 |  | 2,299 |  | 3,494 |  | 13,719 |
| Other |  | 11,483 |  | 11,379 |  | 24,598 |  | 21,197 |
| Total operating revenues |  | 366,918 |  | 305,512 |  | 713,727 |  | 596,222 |
| Operating Expenses: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 114,433 |  | 96,381 |  | 229,705 |  | 191,186 |
| Newsprint and ink |  | 36,958 |  | 30,416 |  | 73,306 |  | 57,767 |
| Program, production and copyright costs |  | 25,136 |  | 16,988 |  | 47,982 |  | 42,815 |
| Other operating expenses |  | 89,757 |  | 74,072 |  | 178,890 |  | 142,680 |
| Depreciation |  | 15,504 |  | 12,470 |  | 31, 335 |  | 25,894 |
| Amortization of intangible assets |  | 9,923 |  | 4,824 |  | 19,847 |  | 9,668 |
| Total operating expenses |  | 291,711 |  | 235,151 |  | 581,065 |  | 470, 010 |
| Operating Income |  | 75,207 |  | 70,361 |  | 132,662 |  | 126,212 |
| Other Credits (Charges): |  |  |  |  |  |  |  |  |
| Interest expense |  | $(11,747)$ |  | $(2,484)$ |  | $(23,759)$ |  | $(5,050)$ |
| Miscellaneous, net |  | 915 |  | 368 |  | (523) |  | 481 |
| Net other credits (charges) |  | $(10,832)$ |  | $(2,116)$ |  | $(24,282)$ |  | $(4,569)$ |
| Income Before Taxes and Minority Interests |  | 64,375 |  | 68,245 |  | 108,380 |  | 121,643 |
| Provision for Income Taxes |  | 26,380 |  | 28,728 |  | 44,339 |  | 51,205 |
| Income Before Minority Interests |  | 37,995 |  | 39,517 |  | 64,041 |  | 70,438 |
| Minority Interests |  | 1,571 |  | 938 |  | 2,539 |  | 1,836 |
| Net Income | \$ | 36,424 | \$ | 38,579 | \$ | 61,502 | \$ | 68,602 |
| Net Income per Share of Common Stock: |  |  |  |  |  |  |  |  |
| Diluted |  | . 45 |  | . 47 |  | . 75 |  | . 84 |


| ( in thousands ) | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 |  | 1997 |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net income | \$ | 61,502 | \$ | 68,602 |
| Adjustments to reconcile net income |  |  |  |  |
| Depreciation and amortization |  | 51,182 |  | 35,562 |
| Deferred income taxes |  | 5,765 |  | 3,066 |
| Minority interests in income of subsidiary companies |  | 2,539 |  | 1,836 |
| Prepaid distribution fee amortization greater (less)than payments |  | $(7,531)$ |  | $(7,384)$ |
| Other changes in certain working capital accounts, net |  | 12,945 |  | $(14,738)$ |
| Miscellaneous, net |  | $(2,237)$ |  | 8,250 |
| Net operating activities |  | 124,165 |  | 95,194 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to property, plant and equipment |  | $(25,807)$ |  | $(22,154)$ |
| Purchase of investments |  | $(13,127)$ |  | $(20,503)$ |
| Change in certain short-term investments, net |  |  |  | $(30,689)$ |
| Miscellaneous, net |  | 2 |  | 988 |
| Net investing activities |  | $(38,932)$ |  | $(72,358)$ |
| Cash Flows from Financing Activities: |  |  |  |  |
| Payments on long-term debt |  | $(48,564)$ |  | (23) |
| Dividends paid |  | $(21,006)$ |  | $(21,047)$ |
| Repurchase Class A Common shares |  | $(14,911)$ |  | (287) |
| Dividends paid to minority interests |  | (794) |  | (793) |
| Miscellaneous, net (primarily exercise of stock options) |  | 3,404 |  | 2,963 |
| Net financing activities |  | $(81,871)$ |  | $(19,187)$ |
| Increase in Cash and Cash Equivalents |  | 3,362 |  | 3,649 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of year |  | 14,321 |  | 10,145 |
| End of period | \$ | 17,683 | \$ | 13,794 |
| Supplemental Cash Flow Disclosures: |  |  |  |  |
| Interest paid, excluding amounts capitalized | \$ | 23,685 | \$ | 2,341 |
| Income taxes paid |  | 40,853 |  | 48,858 |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
AND STOCKHOLDERS' EQUITY ( UNAUDITED )
( in thousands, except share data )

| ( in ${ }^{\text {a }}$ |  | Common Stock |  | Additional <br> Paid-in <br> Capital |  | Retained Earnings |  | ulat her hensi come |  | Unvested Restricted Stock Awards |  | Total ockholders' Equity | Compre <br> Income <br> Three <br> Ended | hensive <br> for the <br> Months <br> June 30 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at December 31, 1996 | \$ | 808 | \$ | 272,703 | \$ | 676,471 | \$ | (150) | \$ | $(5,241)$ | \$ | 944,591 |  |  |
| Comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  | 68,602 |  |  |  |  |  | 68,602 | \$ | 38,579 |
| Unrealized holding gains arising in period, net of deferred income taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| of \$2,745 and \$1,110 |  |  |  |  |  |  |  | 5,098 |  |  |  | 5,098 |  | 2,689 |
| Foreign currency translation adjustments |  |  |  |  |  |  |  | 62 |  |  |  | 62 |  | 202 |
| Total |  |  |  |  |  | 68,602 |  | 5,160 |  |  |  | 73,762 | \$ | 41,470 |
| $\begin{array}{ll}\text { Dividends: declared and paid - } \\ & \$ .26 \text { per share }\end{array}$ |  |  |  |  |  | $(21,047)$ |  |  |  |  |  | $(21,047)$ |  |  |

Conversion of 136,671 Common
Voting Shares to 136,671
Class A Common Shares
Class A Common Shares issued
pursuant to compensation
plans, net: 217,950 issued;
7,559 shares repurchased


Comprehensive income:
Net income
$61,502 \quad 61,502$ \$
36,424
Unrealized holding gains
arising in period, net
of deferred income taxes
of \$5,811 and \$3,520
10, 837
Less: reclassification adjustment
for gains included in net
income, net of deferred
income taxes of \$317 in the year-to-date period
Increase in unrealized gains
on securities adjustments

10,203

Total
$(234)$
9,969
Dividends: declared and paid $\$ .26$ per share
Conversion of 114,798 Common Voting
Shares to 114,798 Class A Common Shares
Repurchase and retire 270,000 Class A Common Shares
(2) $(13,887)$
$(13,889)$
ass A Common Shares issued pursuant to
compensation plans, net: 235,924
shares issued, 1,500 shares forfeited
and 18,726 shares repuchased
2 3,023
$\begin{array}{ll}\text { (442) } & 2,583 \\ & 2,974\end{array}$
Amortization of restricted stock awards
2,974

Balances at June 30, $1998 \quad \$ \quad 806$ \$ 251,849 \$ 822,825 $\$$
See notes to consolidated financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1997, has not changed materially unless otherwise disclosed herein. Financial information as of December 31, 1997, included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Net Income Per Share - The following table presents additional information about basic and diluted weighted-average shares outstanding:

Three months ended June 30, | 1998 | 1997 |
| :--- | ---: |
| 80,404 | 80,562 |
| 197 | 218 |
| 1,087 | 921 |
| 81,688 | 81,701 |

Six months ended June 30,
1998 1997

80,381
198
1, 073
81,652
Basic weighted-average shares outstanding
Effect of dilutive securities: Unvested restricted stock held by employees

[^0] June 80,529

## 2. ACQUISITIONS AND DIVESTITURES

A. Acquisitions

1998 - There were no acquisitions in the six months ended June 30, 1998.
1997 - There were no acquisitions in the six months ended June 30, 1997. In October the Company acquired the newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks") for approximately $\$ 790,000,000$ in cash. The Harte-Hanks newspaper operations include daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, and a daily newspaper in Anderson, South Carolina. The Company immediately traded the HarteHanks broadcast operations for an approximate $56 \%$ controlling interest in The Television Food Network and \$75,000,000 in cash. In August the Company traded its daily newspapers in Monterey and San Luis Obispo, California, for the daily newspaper in Boulder, Colorado.

The acquisitions have been accounted for as purchases. The acquired operations have been included in the Consolidated Statements of Income from the dates of acquisition. The following table summarizes, on an unaudited pro forma basis, the estimated combined results of operations of the Company and the acquired operations assuming the transactions had taken place at the beginning of the period. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition, additional depreciation based on the fair market value of the property, plant, and equipment, and amortization of the intangible assets acquired. The pro forma information excludes the results of operations of the Monterey and San Luis Obispo newspapers, and excludes the gain recognized on the transaction. The unaudited pro forma results of operations are not necessarily indicative of the results that actually would have occurred had the acquisition been completed at the beginning of the period.
( in thousands, except share data )

Operating revenues
Net Income

Net income per share of common stock:
Basic
Diluted
Three months ended
June 30,

1997 | Six months ended |
| :---: |
| June 30, |
| 1997 |

B. Divestitures

1998 - The Company sold Scripps Howard Productions, its Los Angelesbased fiction television production operation, in May.

1997 - In August the Company traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder Colorado, and in October terminated the joint operating agency and ceased operations of its newspaper in El Paso, Texas.

Included in the consolidated financial statements are the following results of divested operations (excluding gains on sale):


Long-term debt consisted of the following:
( in thousands )

Variable rate credit facilities
6.625\% note, due in 2007
6.375\% note, due in 2002
7.375\% notes, due in 1998
6.17\% note, due in 1997

Other notes
Total long-term debt
Current portion of long-term debt
Long-term debt (less current portion)

The Company has a Competitive Advance and Revolving Credit Facility Agreement, which permits aggregate borrowings up to $\$ 800,000,000$ (the "Variable Rate Credit Facilities"). The Variable Rate Credit Facilities are comprised of two unsecured lines, one limited to $\$ 400,000,000$ principal amount maturing in 1998, and the other limited to $\$ 400,000,000$ principal amount maturing in 2002. Borrowings under the Variable Rate Credit Facilities are available on a committed revolving credit basis at the Company's choice of three short-term rates or through an auction procedure at the time of each borrowing. The Variable Rate Credit Facilities are also used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. The weighted-average interest rate on the Variable Rate Credit Facilities was $5.65 \%$ at June 30, 1998, and 5.85\% at December 31, 1997.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on incurrence of additional indebtedness. The Company is in compliance with all debt covenants.

Current maturities of long-term debt are classified as long-term to the extent they can be refinanced under existing long-term credit commitments.

## . SEGMENT INFORMATION

The Company's reportable segments are strategic businesses that offer different products and services. They are managed separately because each business requires different technology and marketing strategies. The Company primarily evaluates performance based on results of operations before depreciation, amortization, income taxes, interest, unusual items, and foreign exchange gains and losses ("EBITDA"). Intersegment sales, which primarily consist of programming produced for Home \& Garden Television and Food Network, are generally recorded at cost.

No single customer provides more than $10 \%$ of the Company's revenue. The Company derives less than $10 \%$ of its revenues from markets outside of the U.S.

As of
ecember 31,

1997

June 30

31, 819
( in thousands )

OPERATING REVENUES
Newspapers
Broadcast television
Category television
Licensing and other media
Total
Eliminate intersegment revenue
Total
EBITDA
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
DEPRECIATION
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
AMORTIZATION OF INTANGIBLE ASSETS
Newspapers
Broadcast television
Category television
Licensing and other media
Total
OPERATING INCOME
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
OTHER NONCASH ITEMS
Broadcast television
Category television
Licensing and other media
Total

| Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |  | 1998 |  | 1997 |
| \$ | 220, 077 | \$ | 181,891 | \$ | 435,203 | \$ | 356,745 |
|  | 88,733 |  | 87,129 |  | 163,548 |  | 159,825 |
|  | 34,027 |  | 13, 046 |  | 63,133 |  | 22,595 |
|  | 26,139 |  | 24,224 |  | 55,281 |  | 58,503 |
|  | 368,976 |  | 306,290 |  | 717,165 |  | 597,668 |
|  | $(2,058)$ |  | (778) |  | $(3,438)$ |  | $(1,446)$ |
| \$ | 366,918 | \$ | 305,512 | \$ | 713,727 | \$ | 596, 222 |
| \$ | 65,621 | \$ | 53,537 | \$ | 128,347 | \$ | 105,329 |
|  | 35,414 |  | 38,087 |  | 57,967 |  | 63,017 |
|  | 2,166 |  | (685) |  | 1,341 |  | $(3,053)$ |
|  | 2,038 |  | 905 |  | 5,064 |  | 4,540 |
|  | $(4,605)$ |  | $(4,189)$ |  | $(8,875)$ |  | $(8,059)$ |
| \$ | 100,634 | \$ | 87,655 | \$ | 183,844 | \$ | 161,774 |
| \$ | 9,987 | \$ | 7,816 | \$ | 20,198 | \$ | 16,177 |
|  | 3,828 |  | 3,531 |  | 7,754 |  | 7,290 |
|  | 931 |  | 444 |  | 1,890 |  | 960 |
|  | 518 |  | 456 |  | 1,006 |  | 934 |
|  | 240 |  | 223 |  | 487 |  | 533 |
| \$ | 15,504 | \$ | 12,470 | \$ | 31,335 | \$ | 25,894 |
| \$ | 5,743 | \$ | 2,284 | \$ | 11,486 | \$ | 4,587 |
|  | 2,405 |  | 2,440 |  | 4,810 |  | 4,880 |
|  | 1,672 |  |  |  | 3,346 |  |  |
|  | 103 |  | 100 |  | 205 |  | 201 |
| \$ | 9,923 | \$ | 4,824 | \$ | 19,847 | \$ | 9,668 |
| \$ | 49,891 | \$ | 43,437 | \$ | 96,663 | \$ | 84,565 |
|  | 29,181 |  | 32,116 |  | 45,403 |  | 50,847 |
|  | (437) |  | $(1,129)$ |  | $(3,895)$ |  | $(4,013)$ |
|  | 1,417 |  | 349 |  | 3,853 |  | 3,405 |
|  | $(4,845)$ |  | $(4,412)$ |  | $(9,362)$ |  | $(8,592)$ |
| \$ | 75,207 | \$ | 70,361 | \$ | 132,662 | \$ | 126, 212 |
| \$ | (629) | \$ | $(1,569)$ | \$ | $(1,324)$ | \$ | $(2,584)$ |
|  | $(8,387)$ |  | $(4,047)$ |  | $(13,688)$ |  | $(8,376)$ |
|  | (816) |  | (555) |  | $(2,418)$ |  | 4,106 |
| \$ | $(9,832)$ | \$ | $(6,171)$ | \$ | $(17,430)$ | \$ | $(6,854)$ |

Other noncash items include programming and program production expenses in excess of (less than) the amounts paid, and, for category television, amortization of prepaid distribution fees in excess of (less than) distribution fee payments.

| ( in thousands ) | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 |  | 1997 |  | 1998 |  | 1997 |
| ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 5,687 | \$ | 7,846 | \$ | 11,999 | \$ | 14,003 |
| Broadcast television |  | 6,903 |  | 4,211 |  | 11,996 |  | 6,318 |
| Category television |  | 831 |  | 855 |  | 1,134 |  | 1,135 |
| Licensing and other media |  | 53 |  | 82 |  | 120 |  | 270 |
| Corporate |  | 243 |  | 264 |  | 558 |  | 428 |
| Total | \$ | 13,717 | \$ | 13,258 | \$ | 25,807 | \$ | 22,154 |
| BUSINESS ACQUISITIONS AND OTHER ADDITIONS TO LONG-LIVED ASSETS |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 449 | \$ | 300 | \$ | 780 | \$ | 341 |
| Broadcast television |  | 155 |  | 1,150 |  | 225 |  | 1,750 |
| Category television |  | 845 |  | 18,101 |  | 3,590 |  | 26,897 |
| Licensing and other media |  | 5,649 |  | 6,553 |  | 9,474 |  | 15,512 |
| Corporate |  | 2,468 |  |  |  | 2,468 |  | 1,350 |
| Total | \$ | 9,566 | \$ | 26,104 | \$ | 16,537 | \$ | 45,850 |
| ASSETS |  |  |  |  |  |  |  |  |
| Newspapers |  |  |  |  | \$ | 1,283, 076 | \$ | 691,997 |
| Broadcast television |  |  |  |  |  | 479,331 |  | 492,279 |
| Category television |  |  |  |  |  | 288,136 |  | 117,656 |
| Licensing and other media |  |  |  |  |  | 147,612 |  | 99,693 |
| Corporate |  |  |  |  |  | 63,757 |  | 100,735 |
| Total |  |  |  |  | \$ | 2,261,912 | \$ | 502,360 |

Other additions to long-lived assets include investments and prepaid distribution fees. Corporate assets are primarily cash, investments, and refundable and deferred income taxes.

The E. W. Scripps Company ("Company") operates in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 20 daily newspapers in the U.S. The broadcast television segment includes nine network-affiliated stations. Category television includes Home \& Garden Television ("HGTV"), The Television Food Network ("Food Network"), and the Company's 12\% equity interest in SportSouth, a regional cable television network. Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics, television program production, and publication of independent telephone directories.

All per share disclosures included in management's discussion and analysis of financial condition and results of operations are on a diluted basis.

Consolidated results of continuing operations were as follows:
( in thousands, except per share data )

Year-to-Date Change

Operating revenues:
Newspapers
Broadcast television
Category television

| \$ | 220, 077 | 28.4 \% | \$ | 171,363 |
| :---: | :---: | :---: | :---: | :---: |
|  | 88,733 | 1.8 \% |  | 87,129 |
|  | 34, 027 | 160.8 \% |  | 13, 046 |
|  | 26,139 | 10.8 \% |  | 23,595 |
|  | 368,976 | 25.0 \% |  | 295,133 |
|  | $(2,058)$ |  |  | (778) |
|  |  |  |  | 11,157 |
| \$ | 366,918 | 20.1 \% | \$ | 305,512 |
| \$ | 49,891 | 18.0 \% | \$ | 42,267 |
|  | 29,181 | (9.1)\% |  | 32,116 |
|  | (437) |  |  | $(1,129)$ |
|  | 1,417 |  |  | 1,142 |
|  | $(4,845)$ |  |  | $(4,412)$ |
|  | 75,207 | 7.5 \% |  | 69,984 |
|  |  |  |  | 377 |
|  | 75,207 | 6.9 \% |  | 70,361 |
|  | $(11,747)$ |  |  | $(2,484)$ |
|  | 915 |  |  | 368 |
|  | $(26,380)$ |  |  | $(28,728)$ |
|  | $(1,571)$ |  |  | (938) |
| \$ | 36,424 | (5.6)\% | \$ | 38,579 |
|  | \$. 45 | (4.3)\% |  | \$. 47 |


| \$ | 435, 203 | 29.4 \% | \$ | 336,422 |
| :---: | :---: | :---: | :---: | :---: |
|  | 163,548 | 2.3 \% |  | 159,825 |
|  | 63,133 | 179.4 \% |  | 22,595 |
|  | 55,281 | 16.1 \% |  | 47,603 |
|  | 717,165 | 26.6 \% |  | 566,445 |
|  | $(3,438)$ |  |  | $(1,446)$ |
|  |  |  |  | 31, 223 |
| \$ | 713,727 | 19.7 \% | \$ | 596, 222 |
| \$ | 96,663 | 16.9 \% | \$ | 82,688 |
|  | 45,403 | (10.7)\% |  | 50,847 |
|  | $(3,895)$ | 2.9 \% |  | $(4,013)$ |
|  | 4,772 | 3.9 \% |  | 4,595 |
|  | $(9,362)$ |  |  | $(8,592)$ |
|  | 133,581 | 6.4 \% |  | 125,525 |
|  | (919) |  |  | 687 |
|  | 132,662 | 5.1 \% |  | 126, 212 |
|  | $(23,759)$ |  |  | $(5,050)$ |
|  | (523) |  |  | 481 |
|  | $(44,339)$ |  |  | $(51,205)$ |
|  | $(2,539)$ |  |  | $(1,836)$ |
| \$ | 61,502 | (10.3)\% | \$ | 68,602 |
|  | \$. 75 | (10.7)\% |  | \$. 84 |

Quarterly Period Change 1997

Year-to-Date Change

Other Financial and Statistical Data - excluding divested operations:

Total advertising revenues
Advertising revenues as a percentage of total revenues BITDA:

Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
Effective income tax rate

Weighted-average shares outstanding
Cash provided by operating activities
Capital expenditures
Business acquisitions and other
additions to long-lived assets
Increase (decrease) in long-term debt Repurchase Class A Common shares Dividends paid, including minority interests
\$ 277,284
259 \%
\$ 220,293
5.1 \%
\$
65,621
35,414
2,166
2,038
$(4,605)$
\$ 100,634
$16.1 \%$
26.6 \%

| $(7.0) \%$ | 38,087 |
| ---: | ---: |
|  | $(685)$ |

41.0 \%

81, 688
(0.0)\%
\$ 34, 262
$(13,717)$
$(9,566)$
14, 427
$(14,911)$
$(10,906)$
\$
(685)

1,664 $(4,189)$
74.6 \%

86,714
42.1 \%

81, 701
\$ 40,253
$(12,972)$
$(26,104)$
(12)
(287)
$(10,924)$

| \$ 534, 631 | 27.8 \% | \$ | 418,349 |
| :---: | :---: | :---: | :---: |
| 74.5 \% |  |  | 73.9 \% |
| \$ 128,347 | 25.4 \% | \$ | 102,386 |
| 57, 967 | (8.0)\% |  | 63, 017 |
| 1,341 |  |  | $(3,053)$ |
| 5,951 | 5.1 \% |  | 5,664 |
| $(8,875)$ |  |  | $(8,059)$ |
| \$ 184,731 | 15.5 \% | \$ | 159,955 |
| 40.9 \% |  |  | 42.1 \% |
| 81,652 | 0.0 \% |  | 81,644 |
| \$ 124,165 |  | \$ | 95,194 |
| $(25,807)$ |  |  | $(21,298)$ |
| $(16,537)$ |  |  | $(45,850)$ |
| $(48,564)$ |  |  | (23) |
| $(14,911)$ |  |  | (287) |
| $(21,800)$ |  |  | (21, 840 ) |

Earnings before interest, income taxes, depreciation and amortization ("EBITDA") is included in the discussion of segment results because: Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year economic performance than the change in operating income because, combined with information on capital spending plans, it is more reliable. Changes in amortization and depreciation have no impact on economic performance. Depreciation is a function of capital spending, which is important and is separately disclosed.
Banks and other lenders use EBITDA to determine the Company's borrowing capacity.
Financial analysts and acquirors use EBITDA, combined with capital spending requirements, to value communications media companies.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities as EBITDA excludes significant costs of doing business.

In October 1997 the Company acquired the newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks"). The Company immediately traded the Harte-Hanks broadcast operations for an approximate 56\% controlling interest in Food Network. The average balance of outstanding debt increased $\$ 615,000,000$, to $\$ 735,000,000$, as long-term debt was used to finance the acquisitions. The estimated reduction in earnings per share due to the HHC Newspaper Operations and Food Network acquisitions was $\$ .06$ per share in the second quarter of 1998 and $\$ .14$ per share year-to-date

The Company sold Scripps Howard Productions ("SHP"), its Los Angelesbased fiction television production operation, in May 1998. In August 1997 the Company traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado. In October 1997 the Company terminated the joint operating agency and ceased operations of its newspaper in El Paso, Texas. Operating results for SHP and the Monterey, San Luis Obispo, and El Paso newspapers are included in "Divested Operations".

Operating results for the Company's reportable segments, excluding Divested Operations, are presented on the following pages. The results of Divested Operations are excluded from the segment operating results because management believes they are not relevant to understanding the Company's ongoing operations.
( in thousands )

Operating revenues:
Local
Classified
National
Preprint and other
Newspaper advertising
Circulation
Joint operating agency distributions
Other

Total operating revenues
Operating expenses:
Employee compensation and benefits
Newsprint and ink
Other
Depreciation and amortization
Total operating expenses
Operating income
\$

1998 | Quarterly Period |
| :---: |
| Change |

\$ 64,924

| 64,924 | $27.6 \%$ | $\$$ |
| ---: | ---: | ---: |
| 70,344 | $33.1 \%$ | 50,874 |
| 6,135 | $4.6 \%$ | 52,867 |
| 23,467 | $45.9 \%$ | 16,865 |
|  |  |  |
| 164,870 | $31.2 \%$ |  |
| 37,740 | $26.4 \%$ | 125,686 |
| 13,227 | $5.9 \%$ | 12,856 |
| 4,240 | $27.4 \%$ | 3,328 |
|  |  |  |
| 220,077 | $28.4 \%$ | 171,363 |

$\begin{array}{lll}72,551 & 31.3 \% & 55,243 \\ 36,958 & 26.9 \% & 29,122\end{array}$
$44,947 \quad 27.8 \% \quad 35,161$
$15,730 \quad 64.4 \% \quad 9,570$
170,186
31.8 \%

129,096
\$ 49,891
$18.0 \%$
\$
42,267
\$ 65,621 $26.6 \% \quad \$ \quad 51,837$
\$ 5,687

Capital expenditures
Business acquistions and other additions to long-lived assets
Percent of operating revenues:
Operating income
EBITDA
24.7 \%
30.2 \%
\$
7,562

449

| $2.7 \%$ |  | $24.7 \%$ |
| :--- | ---: | ---: |
| $9.8 \%$ |  | $30.2 \%$ |
| 5,687 | $\$$ | 7,562 |


| $\$ 129,948$ | $27.0 \%$ | $\$$ | 102,336 |
| ---: | ---: | ---: | ---: |
| 135,448 | $34.5 \%$ |  | 100,695 |
| 12,504 | $10.5 \%$ |  | 11,313 |
| 45,202 | $44.0 \%$ |  | 31,392 |
|  |  |  |  |
| 323,102 | $31.5 \%$ |  | 245,736 |
| 78,281 | $27.5 \%$ | 61,374 |  |
| 24,043 | $2.8 \%$ | 23,393 |  |
| 9,777 | $65.2 \%$ | 5,919 |  |
|  |  |  |  |
| 435,203 | $29.4 \%$ | 336,422 |  |
|  |  |  |  |
|  |  |  |  |
| 143,902 | $31.4 \%$ | 109,535 |  |
| 73,306 | $32.4 \%$ | 55,366 |  |
| 89,648 | $29.7 \%$ | 69,135 |  |
| 31,684 | $60.8 \%$ | 19,698 |  |
|  |  |  |  |
| 338,540 | $33.4 \%$ | 253,734 |  |
|  |  |  |  |
| \$ 96,663 | $16.9 \%$ | $\$$ | 82,688 |

\$ 128, 347
$22.2 \%$
29.5 \%
\$ 11,999
$24.6 \%$
$30.4 \%$
\$ 13,267

The acquired newspapers provided $85 \%$ of the increase in total
operating revenues in the quarter and $80 \%$ year-to-date. On a pro forma basis, assuming all newspapers were owned for the full period in both years, total operating revenues increased $4.6 \%$ in the quarter and 5.8\% year-to-date. Advertising revenues increased $6.2 \%$ in the quarter and $7.0 \%$ year-to-date, on the same pro forma basis.

Excluding the acquired newspapers, employee compensation increased $4.7 \%$, other operating expenses increased $4.5 \%$, and EBITDA increased $1.1 \%$ in the second quarter.

Newsprint prices in the second quarter of 1998 were approximately $7 \%$ higher than in the second quarter of 1997. Excluding the acquired newspapers, consumption increased $1.2 \%$. At the current price, the cost of newsprint would increase approximately $25 \%$ in the third quarter and $10 \%$ in the fourth quarter, including the effects of the acquired newspapers.

| ( in thousands ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 | Change |  | 1997 |  | 1998 | Change |  | 1997 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 45,098 | 2.9 \% | \$ | 43,806 | \$ | 84,754 | 3.1 \% | \$ | 82,230 |
| National |  | 35,923 | (6.4)\% |  | 38,399 |  | 66,005 | (2.7)\% |  | 67,856 |
| Political |  | 3,152 |  |  | 164 |  | 3,482 |  |  | 253 |
| Other |  | 4,560 | (4.2)\% |  | 4,760 |  | 9,307 | (1.9)\% |  | 9,486 |
| Total operating revenues |  | 88,733 | 1.8 \% |  | 87,129 |  | 163,548 | 2.3 \% |  | 159,825 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 26,710 | 3.6 \% |  | 25,784 |  | 53,209 | 3.9 \% |  | 51,220 |
| Program and copyright costs |  | 13,311 | 19.6 \% |  | 11,132 |  | 26,684 | 20.3 \% |  | 22,174 |
| Other |  | 13,298 | 9.7 \% |  | 12,126 |  | 25,688 | 9.7 \% |  | 23,414 |
| Depreciation and amortization |  | 6,233 | 4.4 \% |  | 5,971 |  | 12,564 | 3.2 \% |  | 12,170 |
| Total operating expenses |  | 59,552 | 8.3 \% |  | 55,013 |  | 118,145 | 8.4 \% |  | 108,978 |
| Operating income | \$ | 29,181 | (9.1)\% | \$ | 32,116 | \$ | 45,403 | (10.7)\% | \$ | 50,847 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| EBITDA | \$ | 35,414 | (7.0)\% | \$ | 38, 087 | \$ | 57,967 | (8.0)\% | \$ | 63,017 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 32.9 \% |  |  | 36.9 \% |  | 27.8 \% |  |  | 31.8 \% |
| EBITDA |  | 39.9 \% |  |  | 43.7 \% |  | 35.4 \% |  |  | 39.4 \% |
| Capital expenditures | \$ | 6,903 |  | \$ | 4,211 | \$ | 11,996 |  | \$ | 6,318 |
| Business acquisitions and other additions to long-lived assets |  | 155 |  |  | 1,150 |  | 225 |  |  | 1,750 |

Revenues in the third quarter are expected to be flat with the prior year. Additional political advertising should offset the effects of general softness in demand for television advertising, the strike at General Motors, and the continued weak ratings for $A B C$ network programming on stations in the Company's six largest markets.

The increase in program costs is primarily due to the higher cost of the popular talk show "The Rosie 0'Donnell Show," which is carried by five stations. The costs of developing locally-produced shows contributed to the increase in other operating expenses. The increase in capital expenditures is due to the construction of a new building for the Phoenix station.


The Company generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operating segments. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments. Cash flow provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments are used primarily to invest in the category television segment, to fund corporate expenditures, or to invest in new businesses. Management expects total cash flow from operating activities in 1998 will be sufficient to meet the Company's expected total capital expenditures, required interest payments and dividend payments. The Company expects to extend the $\$ 400,000,000$ one-year portion of its variable rate credit facility, or to refinance the borrowings under that line.

Cash flow from operating activities was \$124,000,000 in 1998 compared o \$95,200,000 in 1997. The improvement was due to the increase in EBITDA and a decrease in accounts receivable from customers.

In 1997 the Board of Directors authorized, subject to business and market conditions, the purchase of up to 4,000,000 of the Company's Class A Common Shares. The Company repurchased 270,000 shares at a cost of $\$ 13,900,000$ in 1998 and 621,000 shares at a cost of $\$ 25,700,000$ in the second half of 1997.

Net debt (borrowings less cash equivalent and other short-term investments) totaled $\$ 721,000,000$ at June 30,1998 and was $40 \%$ of otal capitalization. Management believes the Company's cash flow from operations and substantial borrowing capacity, taken together, provide adequate resources to fund expansion of existing businesses and the development or acquisition of new businesses.

## YEAR 2000 ISSUES

The Year 2000 Issue results from computer programs using two digits rather than four to define the year. Computer programs that use datesensitive information may recognize a date of "00" as the year 1900 nstead of the year 2000. This could result in the inability to insert advertising into programming or newspapers, to process newspaper subscriptions and/or deliver newspapers to subscribers, or to broadcast programming.

The Company has substantially completed a review of its systems to determine which the Year 2000 Issue affects and what corrective actions are needed to remedy the Year 2000 Issue. Based on the assessment of its systems, the Company currently believes that the Year 2000 Issue will not pose significant operational problems. Most of the Company's systems and applications have been found to be Year 2000 compliant. The Company expects to modify or replace those systems that are not Year 2000 compliant by mid-1999. To date costs of achieving Year 2000 compliance, including capital spending, have not been material to the Company's results of operations, its cash flow or its financial position. Expenses to be incurred in the remainder of 1998 and in 1999 are expected to be less than $\$ 3,000,000$.

The Company could experience a disruption of operations if significant suppliers and customers fail to remedy their own Year 2000 Issues. Failure of various third party systems could delay the delivery of newsprint, prohibit the Company's category television networks from being viewed or prevent the Company's broadcast television systems from receiving programming from networks or other suppliers. The Company's plans to attain Year 2000 compliance include communications with such third parties to determine the extent to which the Company's systems and business operations are vulnerable if these third parties fail to remediate their own Year 2000 issues and to assure that those third parties are implementing Year 2000 compliance plans. There can be no assurance that these third-party systems will be remedied on a timely basis and that they will not adversely affect the Company's systems and operations.

THE E. W. SCRIPPS COMPANY

Index to Exhibits

Exhibit
No.
Item
Page

Ratio of Earnings to Fixed Charges
E-2
Financial Data Schedule
( in thousands )

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to $50 \%$-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES
Three months ended
June 30,
\$ 64,738 \$ 67, 896
12,958 $\quad 3,430$
\$ 77,696
\$ 71, 326
\$ 11, 747 \$ 2,484

| $\$$ | 11,747 | $\$$ | 2,484 |
| ---: | ---: | ---: | ---: |
| 218 |  |  |  |

Six months ended June 30,

1998 1997

## 6-MOS

DEC-31-1998
JUN-30-1998
3,2317,683
209, 321
7,113
17,267
370,332
879,675
407,338
2, 261, 912
352,490

$$
\begin{array}{cc}
601,845 \\
0 & 0 \\
806
\end{array}
$$

$$
1,091,716
$$

2,261, 912

366,918
0 0

0
287,998
3,713
11,747
64,375
26,380
36,424
${ }^{\circ}$
0
36,424
$\$ .45$
\$. 45


[^0]:    8

